



Sales
457.03 Lacs

Yest. Sales : 583.90 Lacs

GP%
4.79%

Yest.GP% : 6.80%

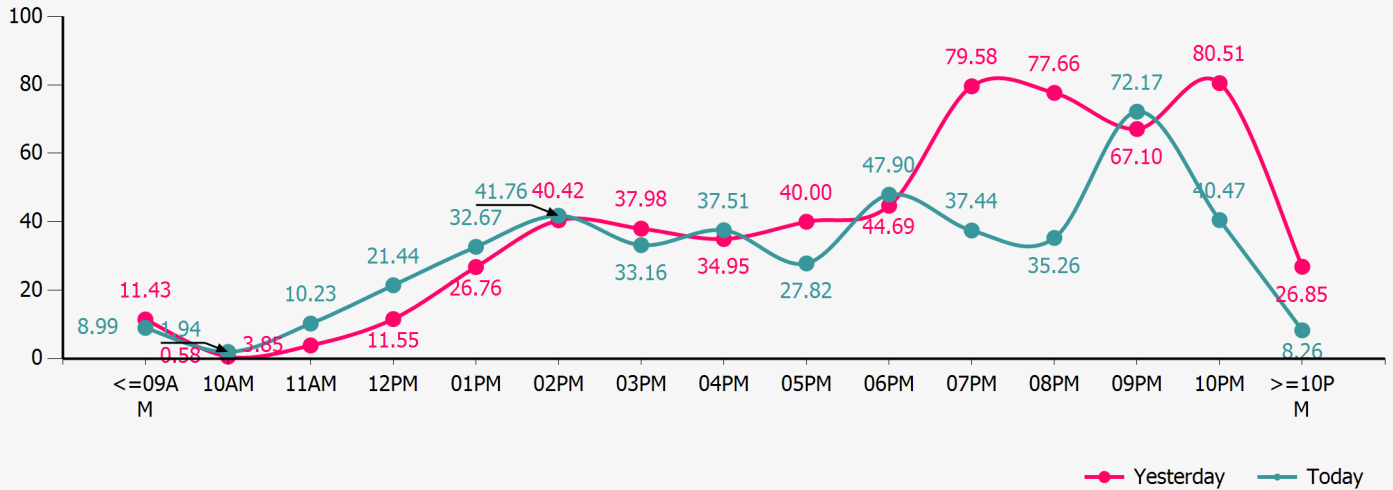
EW Pen%
1.74%

Yest.EW %: 1.69%

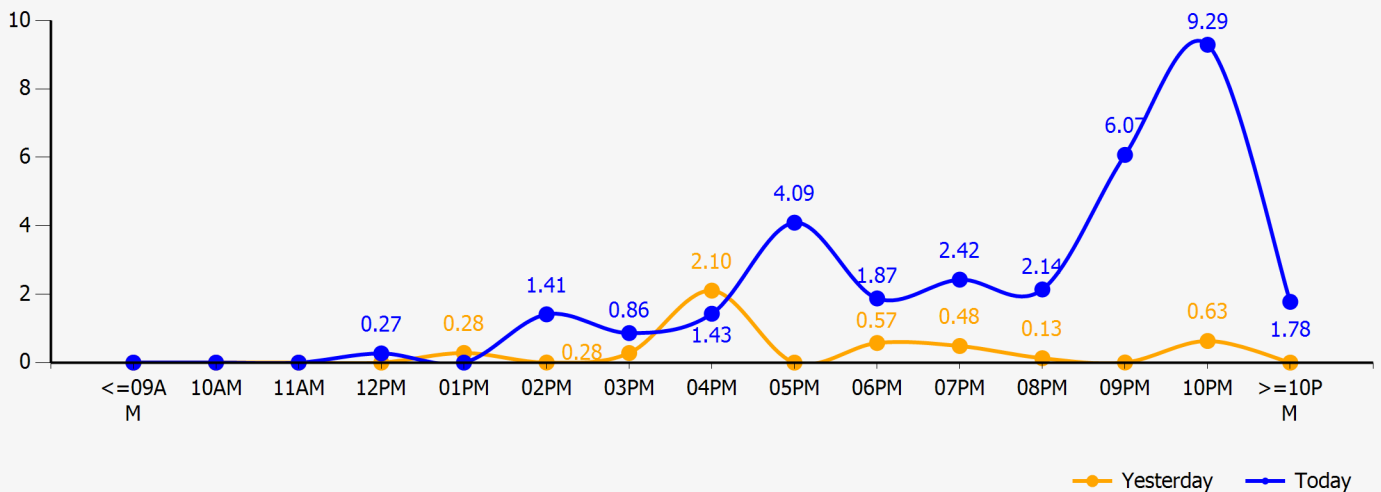
Open SO
31.63 Lacs

Yest. OSO 4.49 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NORTH ARCOT	58.85	103.50	44.66	7.17%	5.69%	-1.48%	125.62
SOUTH-01	96.88	69.30	-27.58	7.46%	8.49%	1.03%	262.88
CHENNAI-02	86.43	58.29	-28.15	7.51%	6.87%	-0.64%	189.70
SOUTH-03	55.94	56.86	0.92	8.94%	8.80%	-0.14%	149.11
CHENNAI-01	69.96	53.99	-15.97	7.69%	8.70%	1.01%	178.65
TRICHY-01	64.73	47.90	-16.83	9.06%	9.39%	0.32%	155.76
SOUTH ARCOT	42.84	29.55	-13.29	6.97%	7.31%	0.34%	105.63
WEST-02	38.85	22.77	-16.08	6.79%	9.35%	2.56%	96.36
WEST-01	27.73	20.77	-6.97	9.67%	10.10%	0.42%	74.76
WEST-03	33.82	18.37	-15.45	7.14%	10.37%	3.22%	55.19
OTHERS	12.35	7.35	-5.00	-39.64%	-201.97%	-162.33%	0.00
Total	588.38	488.66	-99.73	6.80%	4.79%	-2.01%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NORTH ARCOT							
CGM1	2.57	31.49	28.92	5.31%	3.35%	-1.96%	6.46
PLR1	0.26	22.87	22.60	6.81%	4.39%	-2.42%	3.30

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KPM2	6.10	6.52	0.41	6.31%	7.22%	0.91%	13.52
VEL4	5.57	5.15	-0.42	9.06%	10.38%	1.32%	6.67
VEL3	1.53	4.02	2.49	10.74%	9.98%	-0.75%	6.45
TRR1	2.86	3.62	0.76	7.10%	8.73%	1.63%	6.49
SBR1	4.22	3.58	-0.64	6.60%	8.75%	2.15%	6.48
VEL1	1.60	2.49	0.89	7.56%	7.42%	-0.14%	3.43
BGR1	1.99	2.33	0.35	5.53%	7.02%	1.49%	3.09
VNB1	2.13	2.27	0.14	6.55%	2.94%	-3.61%	4.12
VEL2	1.56	2.13	0.57	8.87%	6.42%	-2.45%	7.17
WJP1	1.37	2.05	0.68	6.83%	11.73%	4.90%	3.80
WJD1	1.62	1.92	0.31	9.99%	5.63%	-4.36%	5.12
CPT1	1.85	1.91	0.06	12.19%	-3.82%	-16.01%	2.02
ANI1	1.74	1.86	0.13	6.13%	9.06%	2.93%	2.53
AKM1	4.63	1.43	-3.20	3.01%	13.28%	10.27%	4.79
ABR1	2.00	1.29	-0.71	0.02%	7.98%	7.96%	4.81
TRL1	2.88	1.23	-1.66	7.85%	10.96%	3.12%	6.95
KPM1	3.56	0.87	-2.68	8.11%	7.05%	-1.06%	4.23
TRT1	0.65	0.78	0.14	9.04%	14.08%	5.05%	2.78
UGI1	1.06	0.75	-0.31	8.92%	11.94%	3.02%	2.48
PTU1	0.98	0.68	-0.30	1.45%	7.24%	5.79%	1.72
SLG1	0.38	0.60	0.21	13.24%	3.95%	-9.29%	2.45
GDM1	2.04	0.55	-1.49	8.72%	8.64%	-0.08%	3.56
VSI1	1.03	0.52	-0.51	8.20%	6.40%	-1.80%	4.36
CYR1	0.93	0.35	-0.58	16.62%	-21.59%	-38.22%	2.64
ARC2	1.73	0.25	-1.48	8.37%	15.06%	6.68%	4.19
NORTH ARCOT : Total	58.85	103.50	44.66	7.17%	5.69%	-1.48%	125.62
SOUTH-01							
TUT1	5.35	11.99	6.64	12.47%	9.73%	-2.74%	26.39
KVT1	4.50	7.43	2.93	11.56%	7.89%	-3.67%	15.28
TVL1	14.05	5.90	-8.15	4.20%	11.27%	7.07%	31.24
NGR1	7.93	3.74	-4.19	5.29%	8.88%	3.58%	16.91
RND1	2.58	3.03	0.45	7.24%	10.10%	2.86%	7.91
MMT1	1.05	2.82	1.77	3.26%	5.38%	2.11%	3.87
VNR2	4.87	2.65	-2.22	8.70%	8.66%	-0.04%	11.30
MAR1	5.37	2.32	-3.06	5.80%	6.69%	0.89%	9.16
TCN1	2.30	2.30		5.70%	8.86%	3.16%	5.50
APK2	5.41	2.25	-3.16	6.70%	7.13%	0.43%	3.84
RND2	2.13	1.91	-0.22	12.12%	10.61%	-1.51%	6.65
TKY1	1.33	1.75	0.42	11.07%	8.21%	-2.87%	3.89
VLY1	2.94	1.74	-1.20	7.76%	1.61%	-6.15%	7.86
KSM1	1.20	1.66	0.46	3.52%	7.98%	4.46%	4.29
TUT2	2.40	1.59	-0.81	8.62%	5.70%	-2.92%	11.30
RPM1	2.78	1.34	-1.44	14.58%	8.90%	-5.68%	10.74
TKS2	0.74	1.31	0.57	8.16%	10.45%	2.29%	9.17
APK1	2.41	1.17	-1.23	8.73%	9.38%	0.65%	3.74
ASM1	0.45	1.10	0.65	2.59%	8.51%	5.92%	3.26
SKD1	2.54	1.09	-1.45	3.95%	13.42%	9.48%	3.15
SDI1	1.09	1.03	-0.06	7.28%	4.35%	-2.93%	5.65
SVK1	2.64	0.98	-1.66	11.69%	1.18%	-10.51%	5.93

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TKS1	2.73	0.88	-1.85	8.52%	9.47%	0.94%	6.55
STU2	0.17	0.81	0.64	11.49%	6.06%	-5.43%	2.34
SNL1	1.00	0.79	-0.21	5.87%	1.78%	-4.09%	4.23
UDN1	2.19	0.78	-1.42	5.84%	6.70%	0.86%	4.16
KGL1	0.83	0.74	-0.09	5.39%	15.43%	10.04%	3.08
TYI1	2.48	0.72	-1.76	14.64%	9.11%	-5.53%	5.08
PKD1	1.64	0.70	-0.94	9.90%	5.31%	-4.59%	4.66
KYR1	0.87	0.63	-0.25	8.94%	12.88%	3.95%	2.80
PDI1	1.30	0.56	-0.74	11.61%	6.39%	-5.21%	3.33
ERL2	1.68	0.48	-1.20	6.17%	16.69%	10.53%	5.46
VNR1	3.43	0.34	-3.09	1.45%	4.21%	2.76%	3.81
ARM1	0.51	0.30	-0.21	16.19%	3.54%	-12.65%	2.40
VKM1	0.89	0.22	-0.67	0.57%	4.91%	4.34%	2.98
COL1	0.59	0.20	-0.39	5.43%	7.70%	2.27%	1.32
SGT1	0.51	0.06	-0.45	2.66%	11.91%	9.25%	3.69
SOUTH-01 : Total	96.88	69.30	-27.58	7.46%	8.49%	1.03%	262.88
CHENNAI-02							
CH21	5.57	6.47	0.90	6.16%	0.67%	-5.49%	11.52
CH03	7.89	6.21	-1.68	8.22%	7.02%	-1.19%	15.60
CH15	9.38	5.62	-3.76	9.55%	8.10%	-1.45%	15.68
CH50	4.61	3.18	-1.43	8.77%	10.08%	1.32%	11.35
CH33	2.66	3.17	0.51	8.28%	6.48%	-1.80%	6.64
CH18	2.91	3.17	0.26	12.02%	8.18%	-3.84%	8.28
CH34	3.40	2.82	-0.58	8.93%	2.21%	-6.71%	8.81
CH20	6.53	2.55	-3.98	4.68%	7.99%	3.31%	8.12
CH43	1.50	2.52	1.02	11.24%	8.20%	-3.04%	4.93
CH24	3.61	2.11	-1.50	7.36%	13.36%	6.00%	6.74
GPD1	1.95	1.91	-0.04	6.01%	9.84%	3.83%	5.07
PON1	1.53	1.84	0.31	-10.11%	11.19%	21.30%	4.39
CH12	4.30	1.81	-2.48	8.49%	5.88%	-2.62%	9.82
CH27	2.90	1.76	-1.14	5.43%	4.48%	-0.94%	2.34
UKI1	1.53	1.51	-0.02	4.32%	9.96%	5.65%	5.14
MJR1	2.01	1.44	-0.57	5.61%	9.91%	4.30%	7.17
CH17	1.66	1.34	-0.32	7.85%	12.75%	4.90%	6.04
CH44	3.43	1.22	-2.21	6.26%	7.05%	0.79%	5.38
CH51	1.46	1.00	-0.46	12.80%	11.99%	-0.81%	9.89
CH41	4.47	0.96	-3.50	9.33%	5.19%	-4.14%	5.40
CH06	1.49	0.75	-0.74	10.83%	7.99%	-2.83%	6.12
CH46	2.16	0.73	-1.43	8.57%	6.29%	-2.27%	3.33
CH35	3.35	0.70	-2.65	7.63%	-8.66%	-16.29%	5.28
CH23	1.21	0.67	-0.54	10.82%	3.30%	-7.51%	3.13
CH31	0.31	0.66	0.35	12.15%	7.41%	-4.74%	3.16
CH36	0.54	0.58	0.04	6.14%	7.07%	0.92%	2.91
CH37	1.36	0.56	-0.80	5.55%	9.35%	3.80%	2.00
CH01	0.38	0.46	0.08	1.03%	-0.46%	-1.50%	0.18
MC05	0.58	0.42	-0.17	3.56%	7.10%	3.55%	2.03
MC06	0.39	0.14	-0.25	7.50%	-6.90%	-14.40%	2.37
CH32	1.36	0.01	-1.36	3.15%	25.61%	22.46%	0.90
CHENNAI-02 : Total	86.43	58.29	-28.15	7.51%	6.87%	-0.64%	189.70

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03							
MDU1	5.62	9.34	3.72	6.70%	3.13%	-3.57%	15.87
KKD3	1.59	6.08	4.50	13.20%	9.57%	-3.63%	7.06
MDU7	3.09	3.47	0.38	10.70%	1.08%	-9.62%	5.66
DGL1	4.64	3.42	-1.22	9.67%	10.37%	0.70%	8.07
USL1	1.35	2.02	0.67	10.25%	5.38%	-4.86%	2.99
MDU2	3.42	2.00	-1.43	8.87%	6.56%	-2.31%	8.12
MPA1	1.83	1.71	-0.12	7.14%	15.42%	8.28%	4.28
TEN2	1.62	1.66	0.04	0.19%	10.97%	10.78%	4.00
KPT1	0.90	1.63	0.73	5.77%	14.75%	8.98%	2.61
KRR1	1.61	1.56	-0.05	8.67%	12.69%	4.02%	2.33
SGP1	0.50	1.52	1.02	12.00%	12.35%	0.35%	1.77
TPT1	1.02	1.46	0.44	4.34%	12.54%	8.20%	3.78
TEN1	0.91	1.28	0.37	4.01%	13.00%	8.99%	3.59
ADP1	0.59	1.24	0.65	9.69%	12.40%	2.71%	2.92
NKI1	1.22	1.23	0.01	9.89%	12.06%	2.17%	3.12
ATG1	1.10	1.19	0.09	11.79%	8.36%	-3.43%	5.49
PNV2	0.84	1.13	0.29	10.41%	7.73%	-2.69%	2.51
KYK1	0.41	1.10	0.68	14.03%	12.25%	-1.78%	3.19
NTM1	0.85	1.06	0.21	4.64%	10.36%	5.72%	2.64
TDI1	1.21	1.06	-0.15	5.46%	9.25%	3.79%	2.63
CBM1	1.53	1.04	-0.49	9.42%	11.69%	2.27%	3.76
TMM1	1.68	0.89	-0.79	8.73%	10.70%	1.97%	4.55
MLR1	0.19	0.86	0.66	3.87%	7.92%	4.05%	2.76
CMR1	0.20	0.84	0.63	4.55%	7.49%	2.94%	2.11
PKM1	2.59	0.83	-1.76	5.11%	14.55%	9.44%	1.85
PVI1	0.96	0.83	-0.14	17.48%	16.56%	-0.91%	4.96
DKI1	1.68	0.75	-0.93	12.26%	10.72%	-1.54%	4.32
MDU6	2.93	0.74	-2.19	12.39%	7.10%	-5.29%	5.60
MDU4	0.89	0.69	-0.20	11.55%	12.80%	1.26%	3.29
BNR1	1.38	0.68	-0.70	10.76%	10.54%	-0.22%	2.63
MDU5	0.90	0.65	-0.25	15.29%	8.71%	-6.58%	2.55
PNI1	1.05	0.58	-0.46	12.15%	5.51%	-6.64%	1.82
BTU1	1.36	0.54	-0.82	7.01%	6.79%	-0.22%	1.88
DGL2	0.36	0.47	0.10	1.16%	12.45%	11.30%	3.05
MDU3	1.54	0.46	-1.08	10.11%	12.22%	2.11%	4.00
MNM1	1.24	0.42	-0.82	9.51%	10.72%	1.21%	1.75
SVG1	0.44	0.24	-0.20	12.86%	22.39%	9.52%	3.13
ODM1	0.70	0.21	-0.48	6.68%	3.86%	-2.82%	2.48
SOUTH-03 : Total	55.94	56.86	0.92	8.94%	8.80%	-0.14%	149.11
CHENNAI-01							
CH19	4.46	5.03	0.57	2.39%	6.27%	3.88%	9.31
CH16	4.11	4.40	0.29	7.59%	9.00%	1.41%	11.79
CH25	4.69	4.22	-0.47	9.79%	3.36%	-6.43%	5.94
CH47	5.25	3.47	-1.79	13.22%	10.11%	-3.11%	10.48
CH49	4.43	3.47	-0.96	10.07%	10.27%	0.20%	8.39
CH14	2.19	3.24	1.05	12.49%	7.74%	-4.74%	13.43
CH42	4.06	3.09	-0.96	8.12%	9.40%	1.28%	9.76
CH05	3.03	3.08	0.04	8.24%	5.23%	-3.01%	9.06

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH48	1.95	3.06	1.11	9.08%	11.85%	2.78%	7.70
GUD1	2.54	2.48	-0.06	4.79%	13.15%	8.37%	5.77
CH38	1.64	2.48	0.84	9.40%	11.06%	1.66%	4.95
AVD1	1.63	2.20	0.57	11.16%	12.65%	1.50%	6.60
MRM1	0.95	2.16	1.21	11.62%	10.58%	-1.04%	6.91
CH28	3.82	1.96	-1.86	11.54%	8.15%	-3.39%	6.69
CH07	1.07	1.46	0.39	3.57%	7.63%	4.07%	8.44
CH30	2.83	1.36	-1.47	3.30%	11.38%	8.08%	6.46
CH22	7.99	1.27	-6.71	4.04%	2.93%	-1.11%	4.81
SKL1	3.03	1.22	-1.81	2.87%	13.75%	10.88%	3.90
GUD2	1.37	0.96	-0.41	9.63%	7.99%	-1.64%	5.18
KNR1	2.29	0.80	-1.49	10.45%	6.46%	-3.99%	4.02
CH45	2.90	0.70	-2.19	6.91%	8.47%	1.56%	6.53
TKM1	1.64	0.48	-1.15	8.91%	11.77%	2.86%	3.34
CH26	0.32	0.36	0.04	12.16%	4.48%	-7.68%	1.55
MC09	1.24	0.33	-0.90	2.56%	-1.59%	-4.15%	0.90
CH29	0.22	0.33	0.11	10.66%	12.66%	2.01%	1.02
CH39	0.07	0.20	0.13	-25.84%	12.93%	38.76%	3.73
CH40	0.26	0.18	-0.08	-3.27%	7.00%	10.27%	3.50
CGL1				0.00%	0.00%	0.00%	3.38
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	69.96	53.99	-15.97	7.69%	8.70%	1.01%	178.65
TRICHY-01							
TRY1	8.24	7.64	-0.59	8.11%	7.13%	-0.98%	28.12
TNJ2	1.79	3.11	1.32	13.55%	8.09%	-5.46%	6.63
MDI1	0.91	3.00	2.09	10.02%	12.20%	2.18%	4.14
PTK1	2.16	2.44	0.27	6.22%	6.88%	0.66%	6.44
MVM1	4.11	2.38	-1.74	13.36%	12.04%	-1.32%	7.29
TTP1	2.28	2.31	0.03	10.35%	6.26%	-4.08%	4.20
KUM1	1.49	2.31	0.81	10.73%	9.67%	-1.07%	7.79
JKM1	2.25	2.15	-0.10	7.37%	6.95%	-0.41%	4.01
PBR2	5.10	2.15	-2.95	5.51%	10.57%	5.06%	8.21
TVR2	3.57	2.04	-1.54	6.48%	13.43%	6.94%	6.50
KIK1	2.03	1.83	-0.20	12.28%	10.06%	-2.23%	4.04
TYR1	1.27	1.73	0.45	11.22%	7.14%	-4.08%	5.58
KUM2	0.98	1.72	0.74	14.92%	5.86%	-9.06%	4.33
TRY4	2.39	1.60	-0.79	9.82%	13.98%	4.16%	5.75
NGT1	1.18	1.49	0.31	11.15%	7.59%	-3.55%	5.81
AYR1	2.67	1.34	-1.33	8.39%	9.82%	1.42%	3.46
NMM1	0.95	1.27	0.32	8.65%	9.75%	1.11%	2.90
TRY3	2.25	1.10	-1.15	10.35%	14.82%	4.46%	3.69
PDK2	2.22	1.01	-1.21	11.43%	17.70%	6.27%	4.92
NCK1	0.91	0.97	0.06	13.23%	8.39%	-4.84%	2.19
TNJ1	4.04	0.96	-3.08	7.03%	8.90%	1.87%	7.97
KRN1	3.58	0.85	-2.73	7.17%	5.26%	-1.91%	2.95
MSI1	1.06	0.72	-0.34	11.35%	13.18%	1.83%	3.78
PDK1	1.06	0.49	-0.56	2.47%	13.54%	11.07%	2.85
APM1	0.57	0.41	-0.16	10.87%	19.42%	8.55%	1.68
PBR1	1.32	0.35	-0.97	4.53%	4.53%	0.00%	2.36

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TVR1	1.50	0.24	-1.26	12.01%	5.11%	-6.90%	2.92
TRY2	0.30	0.15	-0.15	7.79%	14.78%	6.99%	2.23
ORU1	2.52	0.14	-2.37	10.86%	11.15%	0.29%	3.03
TRICHY-01 : Total	64.73	47.90	-16.83	9.06%	9.39%	0.32%	155.76
SOUTH ARCOT							
CUD1	4.25	3.38	-0.87	9.72%	8.11%	-1.61%	11.40
KLM1	1.61	2.68	1.06	5.90%	6.97%	1.07%	6.05
VPM2	2.28	2.62	0.34	5.90%	5.66%	-0.24%	5.53
KKI2	2.15	2.60	0.45	7.89%	10.87%	2.98%	5.08
POY1	1.61	2.34	0.73	8.94%	6.74%	-2.20%	9.17
TDM1	1.95	2.06	0.11	2.51%	5.09%	2.58%	5.36
CDM1	4.50	1.88	-2.62	3.32%	7.65%	4.33%	5.94
TVM1	2.81	1.77	-1.04	6.99%	4.27%	-2.72%	2.59
POY2	1.80	1.39	-0.40	9.54%	6.31%	-3.24%	7.43
ULP1	2.93	1.37	-1.56	7.30%	4.01%	-3.29%	6.36
KML1	1.24	1.36	0.12	10.78%	7.47%	-3.31%	2.73
NVL2	1.63	1.16	-0.48	7.18%	11.29%	4.11%	4.72
PRT1	3.53	1.16	-2.38	3.03%	10.62%	7.58%	3.60
MKM1	1.25	1.06	-0.19	11.29%	9.22%	-2.07%	2.09
TVM2	0.66	1.02	0.36	-1.59%	4.62%	6.22%	3.68
TRK1	2.89	0.63	-2.26	6.83%	7.27%	0.44%	9.21
SJI2	1.93	0.50	-1.43	5.60%	5.22%	-0.38%	6.64
VCM2	1.35	0.23	-1.12	9.65%	16.39%	6.75%	3.20
STP1	1.18	0.21	-0.98	6.09%	11.49%	5.41%	1.84
VPM1	0.85	0.08	-0.77	24.22%	5.24%	-18.98%	2.00
VCM1	0.44	0.07	-0.37	11.07%	12.05%	0.99%	1.00
SOUTH ARCOT : Total	42.84	29.55	-13.29	6.97%	7.31%	0.34%	105.63
WEST-02							
HSR2	5.68	2.69	-3.00	5.56%	10.28%	4.72%	8.31
HSR1	1.70	2.14	0.45	5.81%	9.49%	3.68%	4.90
TRM1	3.06	2.14	-0.92	4.71%	11.24%	6.54%	6.15
SLM1	4.94	1.95	-2.99	5.54%	5.82%	0.28%	9.45
SLM3	0.94	1.90	0.96	9.62%	7.99%	-1.63%	4.86
PLC1	0.43	1.33	0.90	7.67%	6.03%	-1.64%	2.32
EPI1	0.74	0.88	0.14	11.24%	11.83%	0.59%	3.58
MTR1	2.23	0.85	-1.37	3.13%	1.87%	-1.26%	3.75
VPD1	0.86	0.81	-0.05	10.80%	9.87%	-0.93%	4.71
MCR1	0.98	0.78	-0.20	14.39%	10.73%	-3.66%	4.40
KAM1	0.67	0.73	0.06	8.97%	6.56%	-2.41%	2.53
PMP1	0.27	0.72	0.46	12.35%	11.25%	-1.09%	3.70
SGI1	1.30	0.72	-0.59	11.71%	11.50%	-0.22%	3.26
OML1	2.32	0.70	-1.62	4.12%	11.42%	7.30%	4.46
KRI1	3.15	0.63	-2.52	2.77%	14.18%	11.41%	2.49
SLM2	0.85	0.62	-0.22	11.50%	11.35%	-0.16%	3.42
DPR1	1.79	0.61	-1.18	7.75%	6.98%	-0.77%	2.06
ATU1	2.31	0.59	-1.72	8.66%	7.01%	-1.65%	4.12
APN1	1.06	0.58	-0.48	13.16%	19.91%	6.75%	2.87
PNG1	0.74	0.41	-0.33	2.65%	4.97%	2.32%	2.44
BMD1	1.35	0.41	-0.94	7.71%	17.47%	9.75%	2.64

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
HRR1	0.80	0.40	-0.40	17.35%	9.37%	-7.98%	3.11
DPR2	0.26	0.08	-0.18	2.91%	2.27%	-0.64%	2.27
EDP1	0.09	0.06	-0.02	16.20%	-4.50%	-20.71%	1.86
KVP1	0.33	0.03	-0.30	2.39%	2.50%	0.11%	2.69
WEST-02 : Total	38.85	22.77	-16.08	6.79%	9.35%	2.56%	96.36
WEST-01							
KMR1	2.70	2.41	-0.29	10.97%	14.37%	3.40%	5.87
CBE4	1.31	2.29	0.98	8.76%	11.13%	2.37%	4.38
CBE2	5.14	1.78	-3.36	9.94%	4.14%	-5.79%	15.26
PLI1	1.59	1.70	0.11	12.85%	11.01%	-1.84%	3.57
CBE6	0.66	1.47	0.81	13.98%	11.32%	-2.65%	3.50
UAM1	2.35	1.31	-1.04	8.23%	7.07%	-1.16%	5.94
SNR1	2.81	1.11	-1.70	8.10%	13.88%	5.78%	3.42
MPM1	2.56	1.06	-1.50	10.60%	8.67%	-1.93%	3.14
PPI1	0.63	1.05	0.42	3.06%	10.36%	7.30%	2.54
KGI1	0.30	0.96	0.66	12.88%	9.53%	-3.35%	3.36
CBE1	0.65	0.92	0.27	12.97%	7.44%	-5.54%	2.41
PDM1	1.58	0.77	-0.80	7.51%	0.88%	-6.63%	1.72
CBE3	0.03	0.65	0.61	1.28%	16.28%	15.00%	1.51
KMD1	0.95	0.60	-0.35	14.53%	11.05%	-3.48%	2.55
CBE5	0.04	0.59	0.55	19.94%	12.32%	-7.62%	1.69
GDR1	0.96	0.57	-0.39	6.96%	2.16%	-4.79%	2.25
CNR1	0.99	0.51	-0.48	9.16%	10.85%	1.69%	3.18
SUL1	1.11	0.46	-0.65	7.21%	17.11%	9.90%	2.18
UMP1	0.75	0.28	-0.47	10.24%	12.86%	2.62%	2.36
DPM2	0.30	0.25	-0.05	-1.36%	11.78%	13.15%	2.96
ANR1	0.33	0.04	-0.29	16.52%	-0.11%	-16.63%	0.98
WEST-01 : Total	27.73	20.77	-6.97	9.67%	10.10%	0.42%	74.76
WEST-03							
ERD2	1.57	3.37	1.80	12.48%	13.35%	0.87%	5.79
NKL2	22.26	2.24	-20.02	5.84%	8.20%	2.36%	7.56
ERD1	1.07	1.91	0.84	12.53%	9.85%	-2.68%	4.65
SGG1	0.94	1.30	0.36	5.76%	10.10%	4.34%	0.97
KGM1	0.92	1.18	0.26	7.68%	11.84%	4.16%	2.07
TPR1	0.91	1.11	0.20	5.37%	7.42%	2.05%	4.60
TPR3	1.15	0.92	-0.23	5.39%	11.59%	6.21%	2.81
PDR1		0.85	0.85	0.00%	10.74%	10.74%	1.65
TCG1	0.65	0.82	0.17	12.62%	13.52%	0.90%	2.44
TPR2	0.48	0.82	0.33	11.61%	9.23%	-2.38%	5.16
RSP1	0.62	0.80	0.19	3.08%	13.15%	10.07%	2.59
GBM1	0.32	0.75	0.43	14.64%	6.76%	-7.87%	3.31
CMI1	0.20	0.68	0.48	18.51%	3.28%	-15.23%	1.55
SYM2	0.17	0.61	0.44	17.43%	11.12%	-6.31%	2.56
KMM1	0.26	0.38	0.13	4.47%	8.42%	3.95%	1.66
VKL1	0.19	0.26	0.07	13.62%	10.19%	-3.44%	1.92
AVI1	0.91	0.22	-0.70	9.20%	15.69%	6.49%	2.15
TPR4	1.20	0.15	-1.04	13.05%	3.63%	-9.42%	1.76
WEST-03 : Total	33.82	18.37	-15.45	7.14%	10.37%	3.22%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
WHC3	(11.51)	13.25	24.76	21.97%	-62.78%	-84.76%	0.00
WZWH	0.51	1.35	0.84	8.61%	-54.22%	-62.82%	0.00
SZSD	1.18	0.77	-0.41	0.73%	-78.75%	-79.48%	0.00
WZSD	1.27	0.20	-1.07	15.03%	23.85%	8.81%	0.00
MSWH	0.27	0.10	-0.17	0.43%	-6.50%	-6.93%	0.00
CZWH	4.19		-4.19	-11.21%	0.00%	11.21%	0.00
GHUB	25.68		-25.68	-3.01%	0.00%	3.01%	0.00
MDWH	0.50		-0.50	22.25%	0.00%	-22.25%	0.00
W3SD	0.12		-0.12	15.00%	0.00%	-15.00%	0.00
WHKP	(0.31)		0.31	9.56%	0.00%	-9.56%	0.00
WHNV	(3.60)		3.60	10.80%	0.00%	-10.80%	0.00
WHUT	(0.29)		0.29	8.41%	0.00%	-8.41%	0.00
WHCB		(0.02)	-0.02	0.00%	11.19%	11.19%	0.00
WHMD		(0.14)	-0.14	0.00%	12.78%	12.78%	0.00
WTRZ	(0.69)	(0.19)	0.50	9.49%	7.73%	-1.76%	0.00
WHTV	(0.08)	(0.29)	-0.21	8.90%	7.05%	-1.85%	0.00
WHVL		(0.39)	-0.39	0.00%	30.62%	30.62%	0.00
TZSD	1.88	(0.61)	-2.49	3.90%	385.54%	381.64%	0.00
NASD	(5.19)	(0.93)	4.25	16.61%	9.86%	-6.75%	0.00
WHPD	(1.47)	(1.08)	0.39	10.91%	11.50%	0.59%	0.00
WCHN	(2.44)	(1.49)	0.95	4.39%	8.06%	3.67%	0.00
S2SD	2.31	(3.17)	-5.48	3.02%	74.83%	71.81%	0.00
OTHERS : Total	12.35	7.35	-5.00	-39.64%	-201.97%	-162.33%	0.00
Grand Total	588.38	488.66	-99.73	6.80%	4.79%	-2.01%	1393.66