



Sales
578.07 Lacs

Yest. Sales : 694.21 Lacs

GP%
6.96%

Yest.GP% : 7.85%

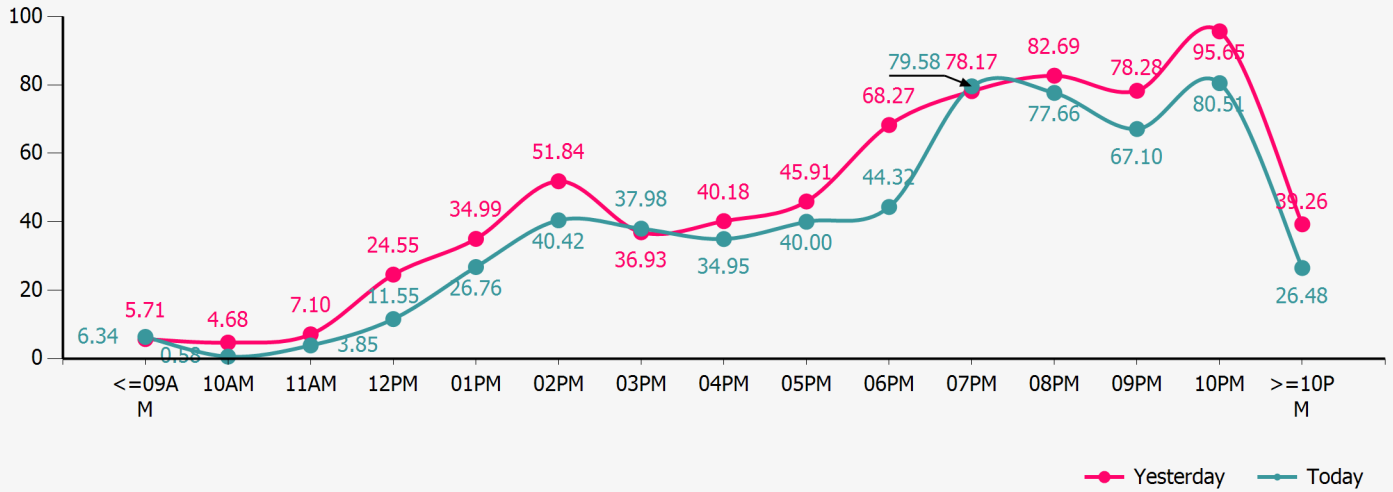
EW Pen%
1.71%

Yest.EW %: 1.94%

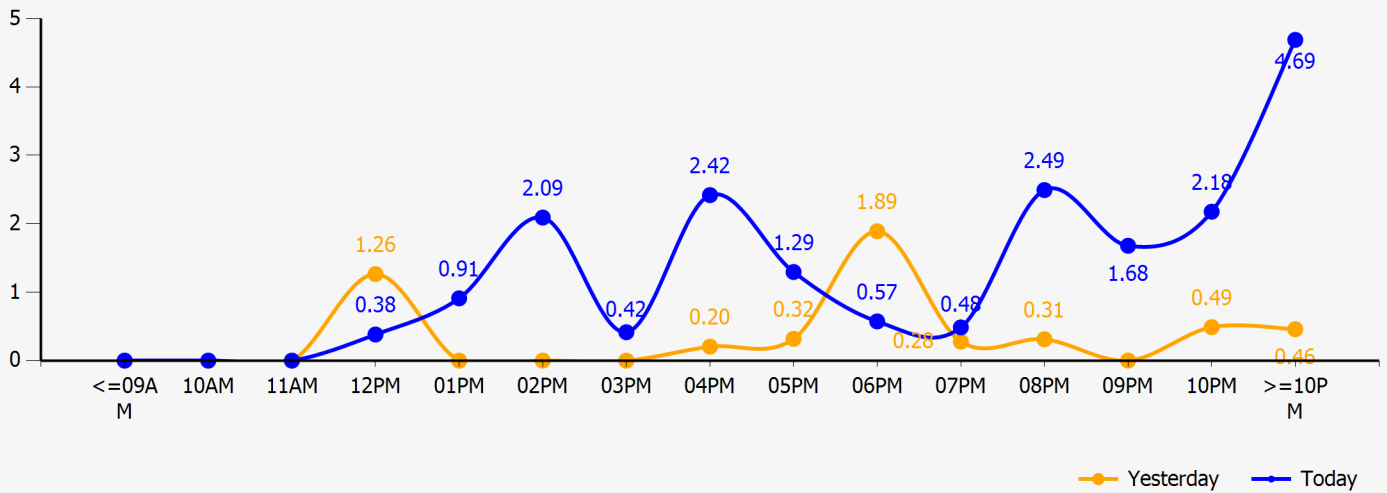
Open SO
19.60 Lacs

Yest. OSO 5.21 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	124.16	97.35	-26.81	7.15%	7.46%	0.31%	262.88
CHENNAI-02	106.87	86.78	-20.09	6.87%	7.34%	0.47%	189.70
CHENNAI-01	86.44	69.31	-17.14	8.05%	7.68%	-0.37%	178.65
TRICHY-01	70.01	66.09	-3.92	9.22%	9.37%	0.15%	155.76
NORTH ARCOT	73.74	63.34	-10.40	7.22%	7.27%	0.05%	125.62
SOUTH-03	59.76	58.48	-1.28	9.01%	8.65%	-0.35%	149.11
SOUTH ARCOT	49.77	41.38	-8.39	7.71%	7.31%	-0.40%	105.63
WEST-02	44.35	39.10	-5.25	7.89%	6.83%	-1.06%	96.36
WEST-03	52.60	35.54	-17.06	8.89%	7.11%	-1.77%	55.19
WEST-01	33.72	28.05	-5.67	8.60%	9.71%	1.12%	74.76
OTHERS	(1.98)	12.27	14.25	18.41%	-33.77%	-52.17%	0.00
Total	699.42	597.68	-101.74	7.85%	6.96%	-0.88%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TVL1	15.77	14.95	-0.82	7.67%	4.62%	-3.05%	31.24
NGR1	6.63	7.31	0.68	7.51%	4.69%	-2.82%	16.91

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TUT1	10.66	5.99	-4.67	11.65%	11.57%	-0.08%	26.39
APK2	3.26	5.41	2.15	7.17%	6.70%	-0.47%	3.84
KVT1	6.95	5.08	-1.87	2.16%	10.81%	8.65%	15.28
VNR2	2.11	4.87	2.76	8.16%	8.70%	0.54%	11.30
MAR1	2.05	4.54	2.49	7.62%	6.58%	-1.04%	9.16
VNR1	1.40	3.43	2.03	6.20%	1.45%	-4.74%	3.81
VLY1	2.87	2.94	0.07	5.36%	7.76%	2.40%	7.86
TKS1	3.74	2.73	-1.01	7.77%	8.52%	0.76%	6.55
SVK1	2.56	2.64	0.08	10.85%	11.69%	0.84%	5.93
RPM1	0.93	2.58	1.66	10.60%	14.58%	3.98%	10.74
RND1	2.42	2.58	0.16	8.15%	7.24%	-0.91%	7.91
SKD1	1.53	2.54	1.01	11.18%	3.95%	-7.23%	3.15
TYI1	1.71	2.48	0.77	7.93%	14.64%	6.71%	5.08
APK1	1.85	2.41	0.56	11.71%	8.73%	-2.98%	3.74
TUT2	3.75	2.40	-1.35	7.91%	8.62%	0.71%	11.30
TCN1	2.89	2.30	-0.59	9.94%	5.70%	-4.24%	5.50
UDN1	3.30	2.19	-1.11	8.63%	5.84%	-2.79%	4.16
RND2	2.79	2.13	-0.66	11.63%	12.12%	0.49%	6.65
ERL2	3.62	1.68	-1.95	8.23%	6.17%	-2.06%	5.46
PKD1	2.72	1.64	-1.08	9.15%	9.90%	0.75%	4.66
TKY1	0.56	1.33	0.77	7.35%	11.07%	3.72%	3.89
PDI1	2.57	1.30	-1.27	2.23%	11.61%	9.37%	3.33
KSM1	13.27	1.20	-12.06	1.75%	3.52%	1.77%	4.29
SDI1	2.42	1.09	-1.33	8.02%	7.28%	-0.74%	5.65
MMT1	2.19	1.05	-1.14	-0.95%	3.26%	4.21%	3.87
SNL1	2.24	1.00	-1.24	4.40%	5.87%	1.47%	4.23
VKM1	1.92	0.89	-1.03	2.61%	0.57%	-2.04%	2.98
KYR1	1.67	0.87	-0.79	8.66%	8.94%	0.28%	2.80
KGL1	1.87	0.83	-1.04	10.38%	5.39%	-4.99%	3.08
TKS2	3.57	0.74	-2.83	7.90%	8.16%	0.26%	9.17
COL1	1.27	0.59	-0.68	8.31%	5.43%	-2.88%	1.32
ARM1	1.03	0.51	-0.52	14.43%	16.19%	1.76%	2.40
SGT1	0.98	0.51	-0.47	6.24%	2.66%	-3.57%	3.69
ASM1	1.23	0.45	-0.78	12.27%	2.59%	-9.68%	3.26
STU2	1.87	0.17	-1.70	6.14%	11.49%	5.35%	2.34
SOUTH-01 : Total	124.16	97.35	-26.81	7.15%	7.46%	0.31%	262.88
CHENNAI-02							
CH15	12.47	9.38	-3.09	7.37%	9.55%	2.17%	15.68
CH03	14.19	7.89	-6.30	5.39%	8.22%	2.83%	15.60
CH20	6.39	6.00	-0.39	6.57%	4.19%	-2.38%	8.12
CH21	3.61	5.57	1.96	8.25%	6.16%	-2.09%	11.52
CH50	4.51	4.61	0.10	10.48%	8.77%	-1.71%	11.35
CH41	3.63	4.47	0.84	3.22%	9.33%	6.11%	5.40
CH12	4.04	4.30	0.26	6.70%	8.49%	1.79%	9.82
CH34	6.90	3.93	-2.97	1.68%	5.24%	3.56%	8.81
CH24	3.40	3.61	0.21	7.70%	7.36%	-0.34%	6.74
CH44	2.19	3.43	1.24	11.52%	6.26%	-5.26%	5.38
CH35	3.12	3.35	0.23	6.74%	7.63%	0.89%	5.28
CH18	9.03	2.91	-6.12	7.80%	12.02%	4.22%	8.28

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH27	0.44	2.90	2.46	9.04%	5.43%	-3.61%	2.34
CH33	2.42	2.66	0.24	9.35%	8.28%	-1.07%	6.64
CH46	1.20	2.16	0.96	5.08%	8.57%	3.49%	3.33
MJR1	5.11	2.01	-3.10	8.64%	5.61%	-3.03%	7.17
GPD1	5.18	1.95	-3.22	4.87%	6.01%	1.15%	5.07
PON1	3.68	1.89	-1.79	8.79%	-6.71%	-15.50%	4.39
CH17	1.96	1.66	-0.30	5.49%	7.85%	2.37%	6.04
UKI1	1.95	1.53	-0.42	8.55%	4.32%	-4.23%	5.14
CH43	1.36	1.50	0.14	15.05%	11.24%	-3.81%	4.93
CH06	1.85	1.49	-0.36	7.77%	10.83%	3.06%	6.12
CH51	4.02	1.46	-2.56	8.51%	12.80%	4.29%	9.89
CH32		1.36	1.36	0.00%	3.15%	3.15%	0.90
CH37	0.13	1.36	1.23	1.58%	5.55%	3.96%	2.00
CH23	0.21	1.21	1.00	6.78%	10.82%	4.04%	3.13
MC05	1.40	0.58	-0.82	5.13%	3.56%	-1.58%	2.03
CH36	0.23	0.54	0.31	6.21%	6.14%	-0.07%	2.91
MC06	0.45	0.39	-0.06	6.72%	7.50%	0.78%	2.37
CH01	0.37	0.38	0.01	2.75%	1.03%	-1.72%	0.18
CH31	1.44	0.31	-1.13	5.73%	12.15%	6.42%	3.16
CHENNAI-02 : Total	106.87	86.78	-20.09	6.87%	7.34%	0.47%	189.70
CHENNAI-01							
CH22	5.50	7.62	2.12	8.35%	3.79%	-4.55%	4.81
CH47	7.87	5.25	-2.61	5.80%	13.22%	7.42%	10.48
CH25	5.77	4.69	-1.09	6.29%	9.79%	3.50%	5.94
CH19	1.74	4.46	2.72	11.01%	2.39%	-8.62%	9.31
CH49	6.75	4.43	-2.33	3.82%	10.07%	6.25%	8.39
CH16	3.82	4.11	0.29	11.25%	7.59%	-3.66%	11.79
CH42	3.15	4.06	0.91	10.93%	8.12%	-2.81%	9.76
CH28	4.45	3.82	-0.63	12.64%	11.54%	-1.09%	6.69
SKL1	2.22	3.03	0.81	9.40%	2.87%	-6.53%	3.90
CH05	5.30	3.03	-2.27	8.19%	8.24%	0.05%	9.06
CH45	4.34	2.90	-1.44	6.03%	6.91%	0.87%	6.53
CH30	3.80	2.83	-0.97	8.11%	3.30%	-4.81%	6.46
GUD1	3.61	2.54	-1.07	6.70%	4.79%	-1.92%	5.77
KNR1	3.69	2.29	-1.40	7.63%	10.45%	2.83%	4.02
CH14	3.05	2.19	-0.86	9.78%	12.49%	2.71%	13.43
CH48	4.03	1.95	-2.08	9.60%	9.08%	-0.53%	7.70
CH38	2.20	1.64	-0.56	7.93%	9.40%	1.47%	4.95
TKM1	1.93	1.64	-0.30	10.33%	8.91%	-1.42%	3.34
AVD1	2.72	1.63	-1.09	7.08%	11.16%	4.07%	6.60
MC09	0.31	1.24	0.93	15.55%	2.56%	-12.99%	0.90
CH07	3.10	1.22	-1.89	8.88%	3.77%	-5.11%	8.44
MRM1	2.24	0.95	-1.29	9.48%	11.62%	2.14%	6.91
GUD2	1.14	0.93	-0.21	9.95%	10.40%	0.44%	5.18
CH26	0.95	0.32	-0.63	5.15%	12.16%	7.00%	1.55
CH40	1.85	0.26	-1.59	5.46%	-3.27%	-8.72%	3.50
CH29	0.02	0.22	0.21	8.31%	10.66%	2.34%	1.02
CH39	0.89	0.07	-0.82	11.45%	-25.84%	-37.29%	3.73
CGL1				0.00%	0.00%	0.00%	3.38

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	86.44	69.31	-17.14	8.05%	7.68%	-0.37%	178.65
TRICHY-01							
TRY1	8.32	8.24	-0.08	7.94%	8.11%	0.17%	28.12
PBR2	2.89	5.10	2.21	9.77%	5.51%	-4.26%	8.21
MVM1	2.94	4.11	1.17	10.26%	13.36%	3.10%	7.29
TNJ1	5.13	4.04	-1.10	6.07%	7.03%	0.96%	7.97
TVR2	3.29	3.88	0.59	8.42%	7.59%	-0.83%	6.50
KRN1	1.28	3.58	2.30	9.74%	7.17%	-2.57%	2.95
AYR1	0.92	2.67	1.75	6.96%	8.39%	1.43%	3.46
ORU1	1.15	2.52	1.37	12.08%	10.86%	-1.22%	3.03
TRY4	3.30	2.39	-0.91	11.24%	9.82%	-1.41%	5.75
TTP1	3.58	2.28	-1.30	6.54%	10.35%	3.81%	4.20
JKM1	3.04	2.25	-0.79	12.30%	7.37%	-4.93%	4.01
TRY3	1.87	2.25	0.38	9.11%	10.35%	1.24%	3.69
PDK2	2.21	2.22	0.01	6.77%	11.43%	4.66%	4.92
PTK1	4.88	2.16	-2.71	12.92%	6.22%	-6.71%	6.44
KIK1	1.98	2.03	0.05	17.11%	12.28%	-4.83%	4.04
MDI1	3.66	1.97	-1.70	14.44%	18.18%	3.74%	4.14
TNJ2	3.58	1.79	-1.79	7.93%	13.55%	5.62%	6.63
TVR1	2.05	1.50	-0.54	3.98%	12.01%	8.04%	2.92
KUM1	1.89	1.49	-0.40	12.17%	10.73%	-1.44%	7.79
PBR1	1.06	1.32	0.26	5.38%	4.53%	-0.85%	2.36
TYR1	3.51	1.27	-2.23	4.54%	11.22%	6.68%	5.58
NGT1	1.49	1.18	-0.31	9.42%	11.15%	1.72%	5.81
MSI1	1.55	1.06	-0.49	6.13%	11.35%	5.22%	3.78
PDK1	0.58	1.06	0.48	11.08%	2.47%	-8.62%	2.85
KUM2	1.19	0.98	-0.21	12.53%	14.92%	2.39%	4.33
NMM1	1.13	0.95	-0.18	7.06%	8.65%	1.58%	2.90
NCK1	1.27	0.91	-0.36	8.77%	13.23%	4.46%	2.19
APM1	0.26	0.57	0.31	16.70%	10.87%	-5.83%	1.68
TRY2		0.30	0.30	18.58%	7.79%	-10.79%	2.23
TRICHY-01 : Total	70.01	66.09	-3.92	9.22%	9.37%	0.15%	155.76
NORTH ARCOT							
KPM2	4.18	6.37	2.19	8.08%	6.24%	-1.84%	13.52
VEL4	3.19	5.57	2.38	9.14%	9.06%	-0.09%	6.67
CGM1	1.33	4.73	3.40	8.99%	7.56%	-1.43%	6.46
AKM1	4.35	4.63	0.28	5.96%	3.01%	-2.95%	4.79
SBR1	6.90	4.22	-2.68	4.83%	6.60%	1.77%	6.48
KPM1	2.30	3.56	1.25	1.04%	8.11%	7.07%	4.23
TRL1	3.63	2.88	-0.75	9.11%	7.85%	-1.26%	6.95
TRR1	3.61	2.86	-0.74	6.61%	7.10%	0.48%	6.49
PLR1	1.52	2.52	1.00	4.95%	8.15%	3.20%	3.30
VNB1	4.28	2.13	-2.15	7.53%	6.55%	-0.98%	4.12
GDM1	2.08	2.04	-0.04	9.12%	8.72%	-0.41%	3.56
ABR1	3.63	2.00	-1.62	4.71%	0.02%	-4.69%	4.81
BGR1	1.39	1.99	0.60	12.22%	5.53%	-6.69%	3.09
CPT1	2.31	1.85	-0.46	9.93%	12.19%	2.26%	2.02

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
ANI1	2.67	1.74	-0.94	9.80%	6.13%	-3.67%	2.53
ARC2	1.88	1.73	-0.15	10.31%	8.37%	-1.94%	4.19
WJD1	2.29	1.62	-0.67	7.20%	9.99%	2.79%	5.12
VEL1	3.21	1.60	-1.61	8.15%	7.56%	-0.58%	3.43
VEL2	4.71	1.56	-3.15	7.73%	8.87%	1.14%	7.17
VEL3	3.16	1.53	-1.63	6.65%	10.74%	4.09%	6.45
WJP1	2.61	1.37	-1.24	10.21%	6.83%	-3.38%	3.80
VSI1	2.44	1.03	-1.40	9.28%	8.20%	-1.09%	4.36
PTU1	0.33	0.98	0.65	6.38%	1.45%	-4.93%	1.72
CYR1	1.49	0.93	-0.56	8.69%	16.62%	7.93%	2.64
UGI1	1.44	0.87	-0.57	1.06%	6.85%	5.79%	2.48
TRT1	1.27	0.65	-0.62	-0.85%	9.04%	9.89%	2.78
SLG1	1.55	0.38	-1.17	8.24%	13.24%	5.00%	2.45
NORTH ARCOT : Total	73.74	63.34	-10.40	7.22%	7.27%	0.05%	125.62
SOUTH-03							
MDU1	8.85	7.72	-1.12	5.92%	4.83%	-1.09%	15.87
DGL1	2.91	4.64	1.73	7.38%	9.67%	2.30%	8.07
MDU2	1.91	3.42	1.51	10.35%	8.87%	-1.48%	8.12
MDU7	2.30	3.09	0.78	10.03%	10.70%	0.66%	5.66
MDU6	4.52	2.93	-1.59	9.53%	12.39%	2.86%	5.60
PKM1	1.17	2.59	1.42	6.16%	5.11%	-1.05%	1.85
MPA1	1.30	1.83	0.53	4.87%	7.14%	2.27%	4.28
DKI1	1.29	1.68	0.39	10.99%	12.26%	1.27%	4.32
TMM1	1.17	1.68	0.50	10.76%	8.73%	-2.04%	4.55
TEN2	0.25	1.62	1.37	6.06%	0.19%	-5.87%	4.00
KRR1	1.11	1.61	0.50	12.40%	8.67%	-3.73%	2.33
KKD3	2.48	1.59	-0.90	16.10%	13.20%	-2.90%	7.06
MDU3	1.76	1.54	-0.22	9.76%	10.11%	0.36%	4.00
CBM1	4.40	1.53	-2.87	9.55%	9.42%	-0.13%	3.76
BNR1	1.65	1.38	-0.27	8.36%	10.76%	2.40%	2.63
BTU1	0.95	1.36	0.42	6.91%	7.01%	0.11%	1.88
USL1	0.91	1.35	0.44	-1.34%	10.25%	11.59%	2.99
MNM1	0.85	1.24	0.39	1.05%	9.51%	8.46%	1.75
NKI1	1.19	1.22	0.02	9.41%	9.89%	0.48%	3.12
TDI1	0.62	1.21	0.58	8.13%	5.46%	-2.68%	2.63
PVI1	0.66	1.14	0.48	34.04%	17.54%	-16.50%	4.96
ATG1	1.98	1.10	-0.88	8.23%	11.79%	3.57%	5.49
PNI1	0.96	1.05	0.08	8.57%	12.15%	3.59%	1.82
TPT1	1.66	1.02	-0.64	10.86%	4.34%	-6.53%	3.78
TEN1	1.83	0.91	-0.92	7.46%	4.01%	-3.45%	3.59
KPT1	0.26	0.90	0.65	6.10%	5.77%	-0.33%	2.61
MDU5	1.19	0.90	-0.29	11.37%	15.29%	3.92%	2.55
MDU4	1.36	0.89	-0.47	9.85%	11.55%	1.70%	3.29
NTM1	1.29	0.85	-0.44	4.51%	4.64%	0.12%	2.64
PNV2	0.71	0.84	0.13	15.48%	10.41%	-5.07%	2.51
ODM1	1.06	0.70	-0.36	1.96%	6.68%	4.72%	2.48
DGL2	1.09	0.62	-0.47	6.49%	5.67%	-0.81%	3.05
ADP1	0.59	0.59	-0.01	13.45%	9.69%	-3.77%	2.92
SGP1	0.62	0.50	-0.12	20.10%	12.00%	-8.10%	1.77

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SVG1	1.13	0.44	-0.69	10.60%	12.86%	2.26%	3.13
KYK1	0.75	0.41	-0.34	11.81%	14.03%	2.21%	3.19
CMR1	0.62	0.20	-0.42	13.07%	4.55%	-8.52%	2.11
MLR1	0.40	0.19	-0.21	12.39%	3.87%	-8.51%	2.76
SOUTH-03 : Total	59.76	58.48	-1.28	9.01%	8.65%	-0.35%	149.11
SOUTH ARCOT							
CDM1	2.17	4.50	2.33	11.91%	3.32%	-8.59%	5.94
CUD1	7.61	4.25	-3.36	10.37%	9.72%	-0.65%	11.40
PRT1	4.11	3.53	-0.58	4.01%	3.03%	-0.98%	3.60
ULP1	3.47	2.93	-0.54	8.32%	7.30%	-1.02%	6.36
TRK1	4.46	2.89	-1.58	7.82%	6.83%	-0.99%	9.21
TVM1	2.07	2.81	0.75	6.11%	6.99%	0.88%	2.59
VPM2	1.61	2.28	0.67	5.31%	5.90%	0.59%	5.53
KKI2	1.88	2.15	0.27	6.92%	7.89%	0.97%	5.08
SJI2	3.61	1.93	-1.68	5.89%	5.60%	-0.29%	6.64
NVL2	1.25	1.63	0.38	8.07%	7.18%	-0.89%	4.72
KLM1	3.08	1.61	-1.46	6.71%	5.90%	-0.81%	6.05
POY1	1.81	1.61	-0.21	13.70%	8.94%	-4.76%	9.17
TDM1	1.89	1.47	-0.42	9.49%	10.49%	1.00%	5.36
VCM2	2.06	1.35	-0.71	9.12%	9.65%	0.52%	3.20
MKM1	0.93	1.25	0.31	10.25%	11.29%	1.04%	2.09
KML1	0.80	1.24	0.44	17.00%	10.78%	-6.21%	2.73
STP1	0.74	1.18	0.44	5.01%	6.09%	1.08%	1.84
POY2	3.59	1.08	-2.51	5.74%	10.08%	4.35%	7.43
VPM1	0.55	0.85	0.30	4.85%	24.22%	19.36%	2.00
VCM1	0.69	0.44	-0.25	3.55%	11.07%	7.51%	1.00
TVM2	1.39	0.39	-1.00	-1.04%	-3.62%	-2.58%	3.68
SOUTH ARCOT : Total	49.77	41.38	-8.39	7.71%	7.31%	-0.40%	105.63
WEST-02							
HSR2	2.07	5.68	3.61	10.69%	5.56%	-5.14%	8.31
SLM1	5.34	4.94	-0.40	4.50%	5.54%	1.04%	9.45
TRM1	3.00	3.31	0.31	6.74%	5.34%	-1.40%	6.15
KRI1	2.28	3.15	0.87	6.60%	2.77%	-3.83%	2.49
OML1	1.22	2.32	1.10	8.75%	4.12%	-4.63%	4.46
ATU1	1.78	2.31	0.53	11.27%	8.66%	-2.61%	4.12
MTR1	0.94	2.23	1.29	10.45%	3.13%	-7.31%	3.75
DPR1	0.62	1.79	1.17	12.29%	7.75%	-4.54%	2.06
HSR1	2.92	1.70	-1.23	12.34%	5.81%	-6.54%	4.90
BMD1	0.49	1.35	0.86	12.85%	7.71%	-5.14%	2.64
SGI1	2.17	1.30	-0.87	5.57%	11.71%	6.14%	3.26
APN1	1.48	1.06	-0.42	12.90%	13.16%	0.26%	2.87
MCR1	2.18	0.98	-1.20	12.05%	14.39%	2.33%	4.40
SLM3	3.50	0.94	-2.56	-0.29%	9.62%	9.90%	4.86
VPD1	1.94	0.86	-1.08	6.90%	10.80%	3.90%	4.71
SLM2	0.65	0.85	0.19	5.13%	11.50%	6.37%	3.42
HRR1	0.93	0.80	-0.14	14.06%	17.35%	3.28%	3.11
EPI1	1.37	0.74	-0.63	5.62%	11.24%	5.62%	3.58
PNG1	1.05	0.74	-0.32	12.46%	2.65%	-9.81%	2.44
KAM1	1.15	0.67	-0.48	3.16%	8.97%	5.80%	2.53

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PLC1	0.69	0.43	-0.26	13.60%	7.67%	-5.93%	2.32
KVP1	1.70	0.33	-1.37	9.56%	2.39%	-7.17%	2.69
PMP1	3.40	0.27	-3.13	8.58%	12.35%	3.77%	3.70
DPR2	1.13	0.26	-0.87	6.40%	2.91%	-3.49%	2.27
EDP1	0.33	0.09	-0.24	15.13%	16.20%	1.07%	1.86
WEST-02 : Total	44.35	39.10	-5.25	7.89%	6.83%	-1.06%	96.36
WEST-03							
NKL2	30.05	23.72	-6.32	8.28%	5.90%	-2.38%	7.56
ERD2	4.24	1.57	-2.67	8.49%	12.48%	3.99%	5.79
TPR4	0.23	1.20	0.97	12.54%	13.05%	0.51%	1.76
SGG1	0.82	1.19	0.38	6.14%	5.72%	-0.42%	0.97
TPR3	0.85	1.15	0.29	14.51%	5.39%	-9.12%	2.81
ERD1	3.85	1.07	-2.77	9.69%	12.53%	2.84%	4.65
KGM1	1.10	0.92	-0.18	10.34%	7.68%	-2.66%	2.07
AVI1	0.42	0.91	0.49	12.25%	9.20%	-3.05%	2.15
TPR1	2.06	0.91	-1.15	8.32%	5.37%	-2.94%	4.60
TCG1	1.55	0.65	-0.90	7.19%	12.62%	5.43%	2.44
RSP1	1.18	0.62	-0.56	6.12%	3.08%	-3.04%	2.59
TPR2	2.68	0.48	-2.19	10.47%	11.61%	1.14%	5.16
GBM1	1.12	0.32	-0.80	16.10%	14.64%	-1.46%	3.31
KMM1	0.33	0.26	-0.07	8.90%	4.47%	-4.43%	1.66
CMI1	0.61	0.20	-0.41	14.06%	18.51%	4.45%	1.55
VKL1	0.13	0.19	0.06	9.99%	13.62%	3.64%	1.92
SYM2	0.78	0.17	-0.60	10.98%	17.43%	6.45%	2.56
PDR1	0.61		-0.61	9.31%	0.00%	-9.31%	1.65
WEST-03 : Total	52.60	35.54	-17.06	8.89%	7.11%	-1.77%	55.19
WEST-01							
CBE2	7.23	5.14	-2.09	10.54%	9.94%	-0.60%	15.26
SNR1	2.27	2.81	0.54	13.15%	8.10%	-5.05%	3.42
KMR1	2.17	2.70	0.53	10.02%	10.97%	0.95%	5.87
MPM1	0.39	2.56	2.16	15.62%	10.60%	-5.02%	3.14
UAM1	2.63	2.35	-0.28	6.06%	8.23%	2.18%	5.94
CBE4	3.90	1.62	-2.28	8.36%	9.64%	1.28%	4.38
PLI1	1.82	1.59	-0.22	10.68%	12.85%	2.17%	3.57
PDM1	0.54	1.58	1.03	9.27%	7.51%	-1.76%	1.72
SUL1	0.62	1.11	0.49	12.53%	7.21%	-5.32%	2.18
CNR1	2.08	0.99	-1.09	11.55%	9.16%	-2.39%	3.18
GDR1	0.19	0.96	0.77	0.33%	6.96%	6.63%	2.25
KMD1	0.77	0.95	0.18	7.12%	14.53%	7.41%	2.55
UMP1	0.10	0.75	0.65	15.05%	10.24%	-4.81%	2.36
CBE6	3.62	0.66	-2.97	0.95%	13.98%	13.02%	3.50
CBE1	0.73	0.65	-0.08	6.20%	12.97%	6.78%	2.41
PPI1	0.57	0.63	0.06	8.43%	3.06%	-5.37%	2.54
ANR1	0.26	0.33	0.07	9.17%	16.52%	7.35%	0.98
KGI1	1.50	0.30	-1.19	3.94%	12.88%	8.94%	3.36
DPM2	1.18	0.30	-0.88	8.32%	-1.36%	-9.68%	2.96
CBE5	0.35	0.04	-0.31	4.47%	19.94%	15.46%	1.69
CBE3	0.79	0.03	-0.76	14.75%	1.28%	-13.47%	1.51
WEST-01 : Total	33.72	28.05	-5.67	8.60%	9.71%	1.12%	74.76

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
GHUB		25.60	25.60	0.00%	-0.25%	-0.25%	0.00
CZWH	2.74	4.19	1.45	-10.68%	-11.21%	-0.53%	0.00
S2SD	0.65	2.31	1.66	18.47%	3.02%	-15.45%	0.00
TZSD	0.06	1.88	1.82	-212.68%	3.90%	216.58%	0.00
WZSD	0.01	1.27	1.26	-656.04%	15.03%	671.07%	0.00
SZSD		1.18	1.18	0.00%	0.73%	0.73%	0.00
WZWH	0.21	0.51	0.30	17.00%	8.61%	-8.39%	0.00
MDWH		0.50	0.50	0.00%	22.25%	22.25%	0.00
MSWH		0.27	0.27	0.00%	0.43%	0.43%	0.00
W3SD		0.12	0.12	0.00%	15.00%	15.00%	0.00
WHCB	(0.30)		0.30	11.82%	0.00%	-11.82%	0.00
WHVL	(1.33)		1.33	13.18%	0.00%	-13.18%	0.00
WHTV	(0.13)	(0.08)	0.05	6.94%	8.90%	1.96%	0.00
WHUT		(0.29)	-0.29	0.00%	8.41%	8.41%	0.00
WHKP	(0.29)	(0.31)	-0.02	9.31%	9.56%	0.26%	0.00
WTRZ	(0.21)	(0.69)	-0.48	22.51%	9.49%	-13.01%	0.00
WHPD		(1.47)	-1.47	0.00%	10.91%	10.91%	0.00
WCHN	(4.69)	(2.44)	2.25	4.10%	4.39%	0.29%	0.00
WHNV		(3.60)	-3.60	0.00%	10.80%	10.80%	0.00
NASD		(5.19)	-5.19	0.00%	16.61%	16.61%	0.00
WHC3	1.30	(11.51)	-12.81	32.79%	21.57%	-11.23%	0.00
OTHERS : Total	(1.98)	12.27	14.25	18.41%	-33.77%	-52.17%	0.00
Grand Total	699.42	597.68	-101.74	7.85%	6.96%	-0.88%	1393.66