



Sales
693.63 Lacs

Yest. Sales : 718.36 Lacs

GP%
7.78%

Yest.GP% : 7.33%

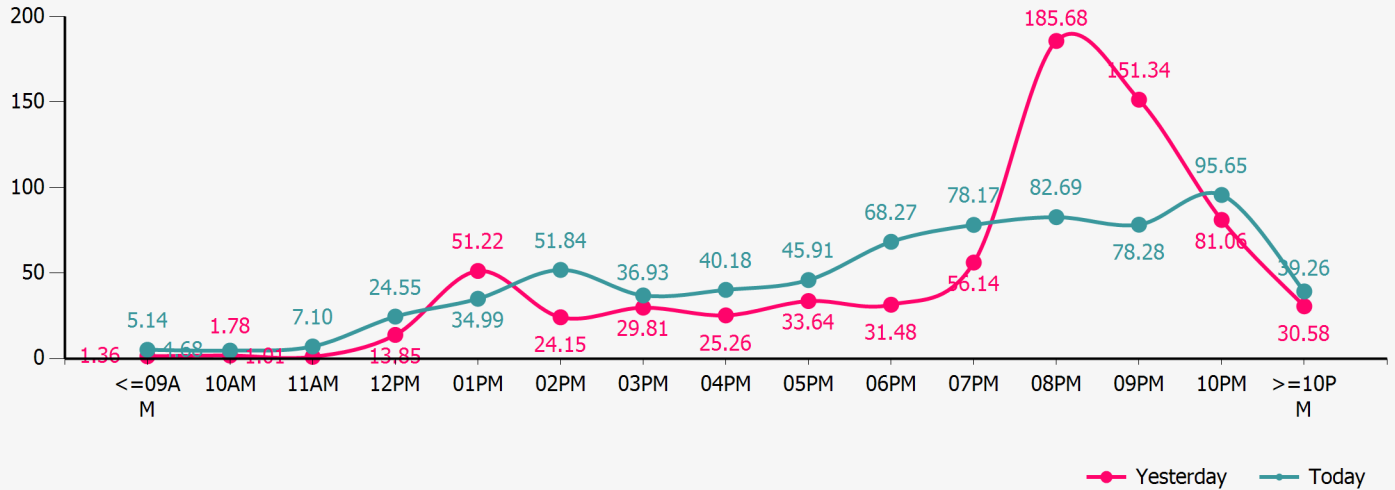
EW Pen%
1.94%

Yest.EW %: 1.81%

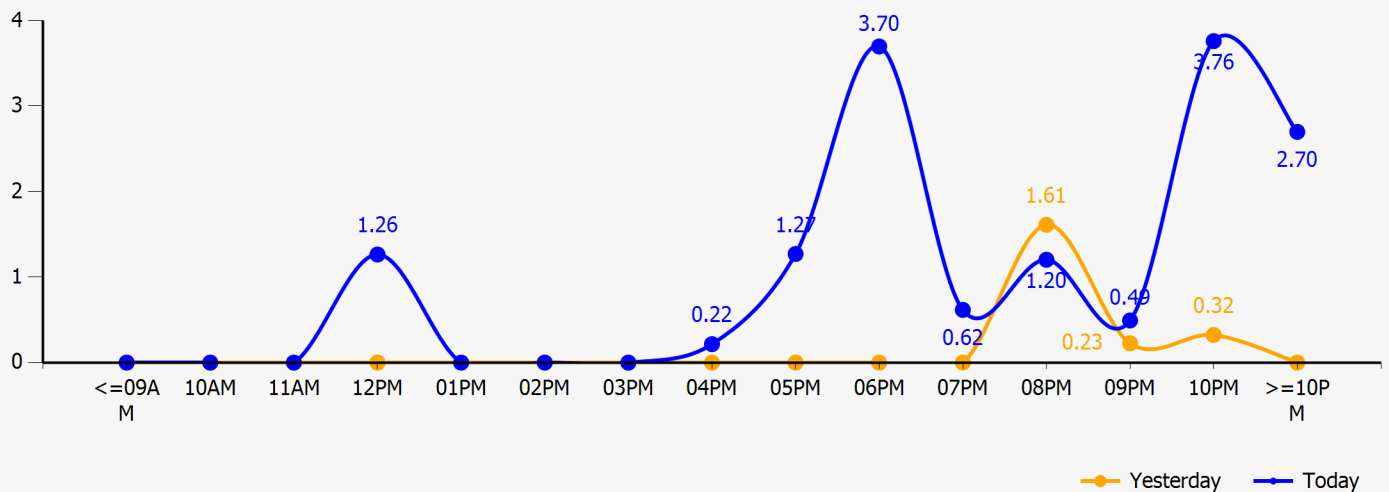
Open SO
15.21 Lacs

Yest. OSO 2.16 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	101.58	125.19	23.60	7.69%	7.17%	-0.52%	262.88
CHENNAI-02	92.98	107.58	14.60	7.76%	6.91%	-0.85%	189.70
CHENNAI-01	104.17	87.01	-17.16	8.13%	8.02%	-0.11%	178.65
NORTH ARCOT	70.61	74.04	3.43	7.04%	7.25%	0.21%	125.62
TRICHY-01	75.23	70.53	-4.70	8.65%	9.20%	0.55%	155.76
SOUTH-03	67.85	60.99	-6.87	7.40%	9.15%	1.75%	149.11
WEST-03	34.51	54.69	20.18	8.18%	8.82%	0.64%	55.19
SOUTH ARCOT	48.95	52.06	3.11	6.84%	7.77%	0.93%	105.63
WEST-02	44.29	44.36	0.07	6.87%	7.90%	1.03%	96.36
WEST-01	39.81	34.38	-5.44	10.15%	8.60%	-1.55%	74.76
OTHERS	40.54	(1.98)	-42.52	-1.05%	51.05%	52.10%	0.00
Total	720.52	708.84	-11.68	7.33%	7.78%	0.45%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TVL1	13.04	15.77	2.72	7.40%	7.55%	0.15%	31.24
KSM1	7.21	13.27	6.05	2.03%	1.75%	-0.28%	4.29

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TUT1	7.54	10.95	3.41	10.41%	11.56%	1.15%	26.39
KVT1	3.78	6.95	3.17	11.16%	2.16%	-9.00%	15.28
NGR1	4.85	6.63	1.77	9.40%	7.51%	-1.89%	16.91
TUT2	1.95	3.75	1.80	11.69%	7.91%	-3.77%	11.30
TKS1	3.74	3.74	0.01	3.93%	7.77%	3.83%	6.55
ERL2	2.56	3.62	1.06	11.98%	7.66%	-4.31%	5.46
TKS2	3.19	3.57	0.38	4.08%	7.90%	3.82%	9.17
UDN1	0.54	3.30	2.77	7.33%	8.63%	1.30%	4.16
APK2	2.03	3.26	1.22	7.78%	7.17%	-0.61%	3.84
PKD1	3.53	3.11	-0.42	9.84%	10.29%	0.45%	4.66
TCN1	4.51	2.89	-1.61	9.84%	9.94%	0.10%	5.50
VLY1	1.23	2.87	1.64	2.59%	5.36%	2.77%	7.86
RND2	1.42	2.79	1.36	7.82%	11.63%	3.81%	6.65
PDI1	2.17	2.57	0.40	5.91%	2.23%	-3.68%	3.33
SVK1	4.07	2.56	-1.52	5.32%	10.85%	5.53%	5.93
SDI1	0.97	2.42	1.45	2.89%	8.02%	5.13%	5.65
RND1	5.07	2.42	-2.65	9.22%	8.15%	-1.07%	7.91
SNL1	1.72	2.24	0.52	5.62%	4.40%	-1.23%	4.23
MMT1	1.61	2.19	0.59	11.68%	-0.95%	-12.63%	3.87
APK1	1.77	2.17	0.39	11.84%	11.69%	-0.15%	3.74
VNR2	5.52	2.11	-3.41	6.87%	8.16%	1.29%	11.30
MAR1	2.88	2.05	-0.83	10.13%	7.62%	-2.51%	9.16
VKM1	0.44	1.92	1.48	-3.84%	2.58%	6.42%	2.98
STU2	0.22	1.87	1.65	7.16%	6.14%	-1.02%	2.34
KGL1	1.43	1.87	0.44	10.15%	10.38%	0.23%	3.08
TYI1	1.18	1.71	0.53	13.48%	7.93%	-5.55%	5.08
KYR1	0.94	1.67	0.73	9.71%	8.66%	-1.05%	2.80
SKD1	1.57	1.53	-0.04	3.50%	11.18%	7.68%	3.15
VNR1	0.11	1.40	1.30	-2.76%	6.18%	8.94%	3.81
COL1	1.79	1.27	-0.53	8.56%	8.31%	-0.25%	1.32
ASM1	0.64	1.23	0.59	16.62%	11.47%	-5.15%	3.26
ARM1	0.97	1.07	0.10	9.33%	14.75%	5.43%	2.40
SGT1	1.20	0.98	-0.23	-0.78%	6.24%	7.01%	3.69
RPM1	2.61	0.93	-1.68	5.83%	10.60%	4.77%	10.74
TKY1	1.59	0.56	-1.04	9.46%	7.35%	-2.11%	3.89
SOUTH-01 : Total	101.58	125.19	23.60	7.69%	7.17%	-0.52%	262.88
CHENNAI-02							
CH03	13.45	14.37	0.93	6.94%	5.56%	-1.39%	15.60
CH15	5.65	12.47	6.82	7.63%	7.37%	-0.25%	15.68
CH18	6.98	9.03	2.05	8.06%	7.80%	-0.26%	8.28
CH34	4.39	7.00	2.61	7.94%	1.62%	-6.32%	8.81
CH20	2.30	6.39	4.09	7.35%	6.57%	-0.78%	8.12
GPD1	1.61	5.18	3.57	-0.12%	4.87%	4.99%	5.07
MJR1	3.76	5.11	1.36	8.18%	8.64%	0.46%	7.17
CH50	3.59	4.51	0.92	11.48%	10.48%	-1.01%	11.35
CH12	2.03	4.04	2.00	15.02%	6.70%	-8.31%	9.82
CH51	2.67	4.02	1.35	4.90%	8.51%	3.61%	9.89
PON1	2.96	3.68	0.71	1.39%	8.79%	7.40%	4.39
CH41	2.80	3.63	0.83	9.17%	3.22%	-5.95%	5.40

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH21	4.62	3.61	-1.02	8.63%	8.25%	-0.38%	11.52
CH24	3.34	3.40	0.06	7.46%	7.70%	0.24%	6.74
CH35	0.94	3.12	2.17	10.94%	6.74%	-4.20%	5.28
CH33	3.42	2.57	-0.85	15.24%	9.60%	-5.64%	6.64
CH44	3.33	2.19	-1.14	10.16%	11.52%	1.36%	5.38
CH17	1.56	1.96	0.40	9.23%	5.49%	-3.75%	6.04
UKI1	3.59	1.95	-1.63	4.19%	8.55%	4.36%	5.14
CH06	2.65	1.85	-0.80	8.99%	7.77%	-1.21%	6.12
CH31	0.05	1.44	1.39	9.57%	5.73%	-3.85%	3.16
MC05	0.88	1.40	0.52	3.56%	5.13%	1.58%	2.03
CH43	4.32	1.36	-2.96	10.65%	15.05%	4.40%	4.93
CH46	3.62	1.20	-2.43	2.52%	5.08%	2.56%	3.33
MC06	2.17	0.45	-1.71	6.11%	6.72%	0.61%	2.37
CH27	0.68	0.44	-0.25	11.78%	9.04%	-2.75%	2.34
CH37	1.47	0.41	-1.06	3.99%	11.10%	7.11%	2.00
CH01		0.37	0.37	0.00%	2.75%	2.75%	0.18
CH36	1.16	0.23	-0.93	10.27%	6.21%	-4.06%	2.91
CH23	2.96	0.21	-2.75	6.64%	6.78%	0.14%	3.13
CH32	0.04		-0.04	3.89%	0.00%	-3.89%	0.90
CHENNAI-02 : Total	92.98	107.58	14.60	7.76%	6.91%	-0.85%	189.70
CHENNAI-01							
CH47	5.87	7.87	1.99	8.32%	5.80%	-2.52%	10.48
CH49	7.07	6.75	-0.31	8.88%	3.82%	-5.07%	8.39
CH25	3.01	5.77	2.76	11.55%	6.29%	-5.26%	5.94
CH22	4.40	5.50	1.10	5.06%	8.13%	3.06%	4.81
CH05	6.98	5.30	-1.68	6.06%	8.18%	2.12%	9.06
CH28	2.42	4.45	2.03	11.44%	12.64%	1.20%	6.69
CH45	3.86	4.34	0.48	1.97%	6.03%	4.07%	6.53
CH48	5.86	4.03	-1.83	8.19%	9.60%	1.42%	7.70
KNR1	3.79	3.96	0.17	11.19%	7.65%	-3.53%	4.02
CH16	4.39	3.82	-0.57	8.77%	10.80%	2.03%	11.79
CH30	1.89	3.80	1.90	9.23%	8.10%	-1.13%	6.46
GUD1	7.31	3.61	-3.69	8.15%	6.70%	-1.45%	5.77
CH42	2.58	3.15	0.57	8.29%	10.93%	2.65%	9.76
CH07	2.72	3.10	0.38	9.32%	8.88%	-0.44%	8.44
CH14	8.80	3.05	-5.75	6.03%	9.78%	3.74%	13.43
AVD1	3.01	2.72	-0.29	12.14%	7.08%	-5.06%	6.60
MRM1	6.65	2.24	-4.41	7.15%	9.48%	2.33%	6.91
SKL1	2.99	2.22	-0.77	6.69%	9.40%	2.71%	3.90
CH38	3.35	2.20	-1.15	7.11%	7.93%	0.81%	4.95
CH19	7.36	2.03	-5.33	10.41%	10.89%	0.48%	9.31
TKM1	2.57	1.93	-0.64	9.22%	10.33%	1.11%	3.34
CH40	0.89	1.85	0.97	4.30%	5.46%	1.16%	3.50
GUD2	2.95	1.14	-1.81	7.02%	9.95%	2.94%	5.18
CH26	0.92	0.95	0.03	7.86%	5.15%	-2.71%	1.55
CH39	1.55	0.89	-0.66	13.79%	11.45%	-2.34%	3.73
MC09	0.54	0.31	-0.23	9.51%	15.55%	6.04%	0.90
CH29	0.43	0.02	-0.42	18.52%	8.31%	-10.21%	1.02
CGL1				0.00%	0.00%	0.00%	3.38

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	104.17	87.01	-17.16	8.13%	8.02%	-0.11%	178.65
NORTH ARCOT							
SBR1	5.97	6.90	0.94	7.77%	4.83%	-2.94%	6.48
VEL2	2.65	4.97	2.32	4.54%	8.20%	3.66%	7.17
AKM1	1.55	4.35	2.80	10.60%	5.96%	-4.64%	4.79
VNB1	3.82	4.28	0.46	9.94%	7.53%	-2.41%	4.12
KPM2	10.83	4.22	-6.62	6.22%	8.08%	1.86%	13.52
TRL1	3.16	3.63	0.47	11.45%	9.11%	-2.34%	6.95
ABR1	2.21	3.63	1.42	8.71%	4.71%	-3.99%	4.81
TRR1	4.38	3.61	-0.77	7.99%	6.61%	-1.38%	6.49
VEL1	1.50	3.21	1.71	5.69%	8.15%	2.45%	3.43
VEL4	4.01	3.19	-0.82	7.38%	9.14%	1.76%	6.67
VEL3	5.85	3.16	-2.69	2.46%	6.65%	4.18%	6.45
ANI1	1.24	2.67	1.43	6.30%	9.80%	3.50%	2.53
WJP1	2.80	2.61	-0.19	8.24%	10.21%	1.96%	3.80
VSI1	1.74	2.44	0.69	11.00%	9.28%	-1.72%	4.36
CPT1	0.82	2.31	1.49	5.40%	9.93%	4.53%	2.02
KPM1	1.25	2.30	1.06	7.94%	1.04%	-6.90%	4.23
WJD1	2.15	2.29	0.13	9.52%	7.20%	-2.32%	5.12
GDM1	1.57	2.08	0.50	5.57%	9.09%	3.52%	3.56
ARC2	1.07	1.88	0.81	12.11%	10.31%	-1.80%	4.19
SLG1	0.80	1.55	0.75	8.98%	8.22%	-0.76%	2.45
PLR1	1.17	1.52	0.35	12.11%	4.95%	-7.16%	3.30
CYR1	2.63	1.49	-1.14	0.75%	8.69%	7.94%	2.64
UGI1	1.49	1.44	-0.05	8.00%	1.06%	-6.94%	2.48
BGR1	2.04	1.39	-0.66	9.69%	12.22%	2.52%	3.09
CGM1	1.76	1.33	-0.43	3.33%	8.99%	5.67%	6.46
TRT1	0.71	1.27	0.56	4.34%	-0.68%	-5.03%	2.78
PTU1	1.41	0.33	-1.08	2.28%	6.38%	4.10%	1.72
NORTH ARCOT : Total	70.61	74.04	3.43	7.04%	7.25%	0.21%	125.62
TRICHY-01							
TRY1	9.96	8.32	-1.64	6.38%	7.94%	1.56%	28.12
TNJ1	2.65	5.13	2.49	8.23%	4.91%	-3.31%	7.97
PTK1	4.30	4.88	0.57	7.75%	12.92%	5.18%	6.44
MDI1	0.58	3.66	3.08	9.20%	14.44%	5.24%	4.14
TTP1	2.01	3.58	1.57	14.09%	6.54%	-7.55%	4.20
TNJ2	3.58	3.58		7.47%	7.93%	0.46%	6.63
TRY4	3.61	3.52	-0.09	12.28%	11.56%	-0.72%	5.75
TYR1	2.10	3.51	1.41	5.46%	4.54%	-0.92%	5.58
TVR2	5.43	3.29	-2.15	9.42%	8.24%	-1.18%	6.50
MVM1	6.53	3.25	-3.28	8.32%	11.23%	2.91%	7.29
JKM1	3.05	3.04	-0.01	5.34%	12.30%	6.96%	4.01
PBR2	4.10	2.89	-1.21	7.29%	9.77%	2.48%	8.21
PDK2	1.88	2.21	0.33	11.23%	6.77%	-4.46%	4.92
TVR1	1.06	2.05	0.98	9.53%	3.97%	-5.56%	2.92
KIK1	4.49	1.98	-2.50	12.27%	17.11%	4.84%	4.04
KUM1	4.22	1.89	-2.33	6.88%	12.17%	5.30%	7.79

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRY3	1.52	1.87	0.35	10.46%	9.11%	-1.35%	3.69
MSI1	0.94	1.55	0.62	5.82%	6.13%	0.31%	3.78
NGT1	2.36	1.49	-0.87	9.71%	9.42%	-0.29%	5.81
KRN1	0.98	1.28	0.30	9.01%	9.74%	0.73%	2.95
NCK1	1.50	1.27	-0.24	9.02%	8.77%	-0.25%	2.19
KUM2	1.88	1.19	-0.69	13.17%	12.53%	-0.64%	4.33
ORU1	0.47	1.15	0.68	10.94%	12.08%	1.13%	3.03
NMM1	1.18	1.13	-0.05	8.02%	7.06%	-0.96%	2.90
PBR1	0.92	1.06	0.14	8.59%	5.38%	-3.21%	2.36
AYR1	1.33	0.92	-0.41	6.16%	6.96%	0.80%	3.46
PDK1	1.20	0.58	-0.63	14.26%	11.08%	-3.17%	2.85
APM1	0.34	0.26	-0.08	9.94%	16.70%	6.76%	1.68
TRY2	1.06		-1.05	5.93%	18.58%	12.65%	2.23
TRICHY-01 : Total	75.23	70.53	-4.70	8.65%	9.20%	0.55%	155.76
SOUTH-03							
MDU1	8.59	8.85	0.26	5.97%	5.92%	-0.05%	15.87
MDU6	2.21	4.52	2.31	8.68%	9.53%	0.85%	5.60
CBM1	1.59	4.40	2.80	9.85%	9.55%	-0.30%	3.76
DGL1	2.42	2.91	0.49	11.94%	7.38%	-4.56%	8.07
KKD3	1.86	2.82	0.96	14.32%	17.44%	3.13%	7.06
MDU7	0.66	2.30	1.64	6.98%	10.03%	3.05%	5.66
ATG1	3.16	1.98	-1.18	6.97%	8.23%	1.26%	5.49
MDU3	1.97	1.93	-0.04	7.77%	10.28%	2.51%	4.00
MDU2	1.76	1.91	0.15	11.41%	10.35%	-1.06%	8.12
TEN1	4.54	1.83	-2.72	-0.91%	7.46%	8.37%	3.59
TPT1	0.59	1.66	1.07	8.84%	10.86%	2.02%	3.78
BNR1	1.08	1.65	0.57	9.46%	8.36%	-1.10%	2.63
MDU4	1.59	1.36	-0.23	12.45%	9.85%	-2.60%	3.29
MPA1	2.89	1.30	-1.59	7.56%	4.87%	-2.69%	4.28
NTM1	1.32	1.29	-0.03	9.80%	4.51%	-5.29%	2.64
DKI1	1.77	1.29	-0.48	7.15%	10.99%	3.84%	4.32
MDU5	1.27	1.19	-0.08	13.34%	11.37%	-1.97%	2.55
NKI1	1.51	1.19	-0.32	7.99%	9.41%	1.42%	3.12
TMM1	1.64	1.17	-0.46	8.31%	10.76%	2.46%	4.55
PKM1	1.36	1.17	-0.19	11.55%	6.16%	-5.39%	1.85
SVG1	2.72	1.13	-1.59	5.38%	10.60%	5.22%	3.13
KRR1	1.96	1.11	-0.85	5.45%	12.40%	6.94%	2.33
DGL2	0.58	1.09	0.50	14.42%	6.49%	-7.94%	3.05
ODM1	3.83	1.06	-2.77	6.34%	1.96%	-4.38%	2.48
ADP1	0.73	1.01	0.28	1.34%	12.87%	11.53%	2.92
PNI1	1.49	0.96	-0.52	10.68%	8.57%	-2.11%	1.82
BTU1	0.49	0.95	0.45	10.16%	6.91%	-3.26%	1.88
SGP1	0.78	0.92	0.15	14.61%	16.66%	2.05%	1.77
USL1	1.54	0.91	-0.62	-1.67%	-1.34%	0.33%	2.99
MNM1	0.26	0.85	0.60	3.27%	1.05%	-2.22%	1.75
KYK1	1.09	0.75	-0.33	10.59%	11.81%	1.22%	3.19
PNV2	0.94	0.71	-0.24	8.72%	15.48%	6.76%	2.51
PVI1	1.72	0.66	-1.06	10.53%	34.04%	23.51%	4.96
TDI1	1.23	0.62	-0.61	8.09%	8.13%	0.04%	2.63

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CMR1	0.73	0.62	-0.11	2.52%	13.07%	10.55%	2.11
MLR1	0.81	0.40	-0.40	15.57%	12.39%	-3.18%	2.76
KPT1	1.37	0.26	-1.11	5.84%	6.10%	0.26%	2.61
TEN2	1.79	0.25	-1.54	0.96%	6.06%	5.10%	4.00
SOUTH-03 : Total	67.85	60.99	-6.87	7.40%	9.15%	1.75%	149.11
WEST-03							
NKL2	2.29	32.14	29.85	7.08%	8.21%	1.12%	7.56
ERD2	2.60	4.24	1.64	13.67%	8.49%	-5.18%	5.79
ERD1	2.30	3.85	1.55	10.23%	9.69%	-0.54%	4.65
TPR2	7.29	2.68	-4.61	8.48%	10.47%	1.99%	5.16
TPR1	3.83	2.06	-1.77	6.65%	8.32%	1.67%	4.60
TCG1	1.35	1.55	0.20	12.97%	7.19%	-5.78%	2.44
RSP1	0.28	1.18	0.90	21.31%	6.12%	-15.19%	2.59
GBM1	2.74	1.12	-1.62	2.25%	16.10%	13.85%	3.31
KGM1	1.31	1.10	-0.21	10.05%	10.34%	0.29%	2.07
TPR3	0.27	0.85	0.58	5.34%	14.51%	9.17%	2.81
SGG1	0.59	0.82	0.23	4.77%	6.14%	1.38%	0.97
SYM2	1.42	0.78	-0.64	4.19%	10.98%	6.79%	2.56
CMI1	0.80	0.61	-0.19	16.26%	14.06%	-2.20%	1.55
PDR1	1.39	0.61	-0.78	8.36%	9.31%	0.95%	1.65
AVI1	3.01	0.42	-2.59	6.08%	12.25%	6.17%	2.15
KMM1	1.36	0.33	-1.04	9.33%	8.84%	-0.50%	1.66
TPR4	0.32	0.23	-0.10	3.11%	12.54%	9.42%	1.76
VKL1	1.35	0.13	-1.22	7.44%	9.99%	2.55%	1.92
WEST-03 : Total	34.51	54.69	20.18	8.18%	8.82%	0.64%	55.19
SOUTH ARCOT							
CUD1	7.15	7.61	0.46	7.02%	10.37%	3.35%	11.40
TRK1	1.30	4.61	3.31	7.79%	7.47%	-0.33%	9.21
ULP1	2.89	4.28	1.38	4.53%	8.63%	4.09%	6.36
PRT1	1.46	4.11	2.65	7.90%	4.01%	-3.88%	3.60
SJI2	2.23	3.61	1.38	7.59%	5.89%	-1.69%	6.64
KLM1	3.95	3.08	-0.88	6.92%	6.71%	-0.21%	6.05
POY2	2.16	2.98	0.82	5.76%	5.53%	-0.23%	7.43
CDM1	2.06	2.73	0.67	9.92%	11.13%	1.21%	5.94
TDM1	2.54	2.10	-0.44	4.59%	9.74%	5.15%	5.36
TVM1	1.66	2.07	0.41	5.70%	6.11%	0.41%	2.59
VCM2	0.99	2.06	1.07	4.58%	9.12%	4.54%	3.20
VPM2	1.92	2.02	0.11	2.07%	5.93%	3.86%	5.53
KKI2	2.73	2.00	-0.73	9.13%	7.57%	-1.56%	5.08
POY1	4.52	1.81	-2.71	7.83%	13.70%	5.87%	9.17
NVL2	1.84	1.54	-0.29	8.39%	7.17%	-1.23%	4.72
TVM2	1.46	1.39	-0.07	1.96%	-1.04%	-3.01%	3.68
STP1	1.28	1.10	-0.18	9.45%	6.60%	-2.85%	1.84
MKM1	2.25	0.93	-1.32	7.20%	10.25%	3.06%	2.09
KML1	2.38	0.80	-1.58	9.64%	17.00%	7.35%	2.73
VCM1	1.29	0.69	-0.61	5.35%	3.55%	-1.80%	1.00
VPM1	0.91	0.55	-0.36	7.21%	4.85%	-2.36%	2.00
SOUTH ARCOT : Total	48.95	52.06	3.11	6.84%	7.77%	0.93%	105.63

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02							
SLM1	3.55	5.34	1.79	3.83%	4.50%	0.67%	9.45
SLM3	2.39	3.50	1.11	3.67%	-0.29%	-3.96%	4.86
PMP1	1.51	3.40	1.88	7.42%	8.58%	1.16%	3.70
TRM1	2.27	3.00	0.73	9.10%	6.74%	-2.36%	6.15
HSR1	3.63	2.92	-0.71	6.73%	12.34%	5.62%	4.90
KRI1	2.56	2.28	-0.28	7.94%	6.60%	-1.33%	2.49
MCR1	2.80	2.18	-0.62	7.75%	12.04%	4.29%	4.40
SGI1	1.79	2.17	0.38	5.87%	5.57%	-0.30%	3.26
HSR2	3.61	2.07	-1.53	4.57%	10.69%	6.12%	8.31
VPD1	1.58	1.94	0.36	7.74%	6.90%	-0.84%	4.71
ATU1	1.43	1.78	0.35	13.06%	11.27%	-1.79%	4.12
KVP1	1.09	1.70	0.61	10.80%	9.56%	-1.24%	2.69
APN1	1.44	1.50	0.05	5.94%	13.15%	7.22%	2.87
EPI1	1.99	1.37	-0.62	10.16%	5.62%	-4.54%	3.58
OML1	2.32	1.22	-1.09	7.88%	8.75%	0.87%	4.46
KAM1	0.98	1.15	0.17	11.58%	3.16%	-8.41%	2.53
DPR2	0.10	1.13	1.03	10.21%	6.40%	-3.80%	2.27
PNG1	0.18	1.05	0.87	14.70%	12.46%	-2.24%	2.44
MTR1	0.84	0.94	0.10	8.85%	10.45%	1.60%	3.75
HRR1	2.22	0.93	-1.28	5.23%	14.06%	8.83%	3.11
PLC1	1.24	0.69	-0.55	6.67%	13.60%	6.93%	2.32
SLM2	3.48	0.65	-2.83	3.75%	5.13%	1.38%	3.42
DPR1	0.27	0.62	0.35	18.61%	12.29%	-6.32%	2.06
BMD1	0.59	0.49	-0.10	14.13%	12.85%	-1.29%	2.64
EDP1	0.43	0.33	-0.10	-4.92%	15.13%	20.05%	1.86
WEST-02 : Total	44.29	44.36	0.07	6.87%	7.90%	1.03%	96.36
WEST-01							
CBE2	8.96	7.88	-1.08	7.26%	10.41%	3.15%	15.26
CBE4	2.29	3.90	1.61	11.22%	8.36%	-2.86%	4.38
CBE6	2.11	3.62	1.51	10.75%	0.95%	-9.80%	3.50
UAM1	1.68	2.63	0.95	6.77%	6.04%	-0.73%	5.94
SNR1	1.32	2.27	0.95	17.09%	13.15%	-3.93%	3.42
KMR1	3.21	2.17	-1.04	12.38%	10.02%	-2.36%	5.87
CNR1	1.53	2.08	0.55	11.12%	11.55%	0.43%	3.18
PLI1	3.09	1.82	-1.27	11.17%	10.68%	-0.49%	3.57
KGI1	1.67	1.50	-0.17	5.08%	3.94%	-1.14%	3.36
DPM2	0.83	1.18	0.35	6.69%	8.32%	1.62%	2.96
CBE3	0.62	0.79	0.17	15.10%	14.75%	-0.36%	1.51
KMD1	0.79	0.77	-0.02	14.99%	7.12%	-7.87%	2.55
CBE1	1.03	0.73	-0.30	8.43%	6.20%	-2.24%	2.41
SUL1	2.83	0.62	-2.21	10.01%	12.53%	2.51%	2.18
PPI1	0.81	0.57	-0.23	7.73%	8.43%	0.69%	2.54
PDM1	0.35	0.54	0.20	15.60%	9.27%	-6.32%	1.72
MPM1	1.43	0.39	-1.03	16.08%	15.62%	-0.46%	3.14
CBE5	0.97	0.35	-0.62	16.34%	4.47%	-11.87%	1.69
ANR1	0.69	0.26	-0.43	16.11%	9.17%	-6.95%	0.98
GDR1	0.93	0.19	-0.74	2.38%	0.33%	-2.06%	2.25

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
UMP1	2.67	0.10	-2.57	11.00%	15.05%	4.05%	2.36
WEST-01 : Total	39.81	34.38	-5.44	10.15%	8.60%	-1.55%	74.76
OTHERS							
CZWH	2.37	2.74	0.37	-12.28%	-10.68%	1.60%	0.00
WHC3	11.74	1.30	-10.44	3.19%	19.79%	16.60%	0.00
S2SD	(0.67)	0.65	1.32	40.51%	-42.29%	-82.80%	0.00
WZWH	0.78	0.21	-0.58	39.11%	17.00%	-22.12%	0.00
TZSD	(1.94)	0.06	2.00	14.43%	-347.93%	-362.37%	0.00
WZSD	0.68	0.01	-0.67	106.54%	-656.04%	-762.58%	0.00
GHUB	34.23		-34.23	-0.99%	0.00%	0.99%	0.00
MSWH	0.65		-0.65	3.26%	0.00%	-3.26%	0.00
WHPD	(0.98)		0.98	9.15%	0.00%	-9.15%	0.00
WHTV	(0.37)	(0.13)	0.24	10.41%	6.94%	-3.46%	0.00
WTRZ	(1.23)	(0.21)	1.02	8.61%	22.51%	13.89%	0.00
WHKP	(0.22)	(0.29)	-0.07	16.28%	9.31%	-6.97%	0.00
WHCB		(0.30)	-0.30	0.00%	11.82%	11.82%	0.00
WHVL	(0.72)	(1.33)	-0.61	12.12%	13.18%	1.05%	0.00
WCHN	(3.77)	(4.69)	-0.92	8.18%	4.10%	-4.08%	0.00
OTHERS : Total	40.54	(1.98)	-42.52	-1.05%	51.05%	52.10%	0.00
Grand Total	720.52	708.84	-11.68	7.33%	7.78%	0.45%	1393.66