



TN-Daily Sales Performance As on 23-03-2026 11:55:17 PM

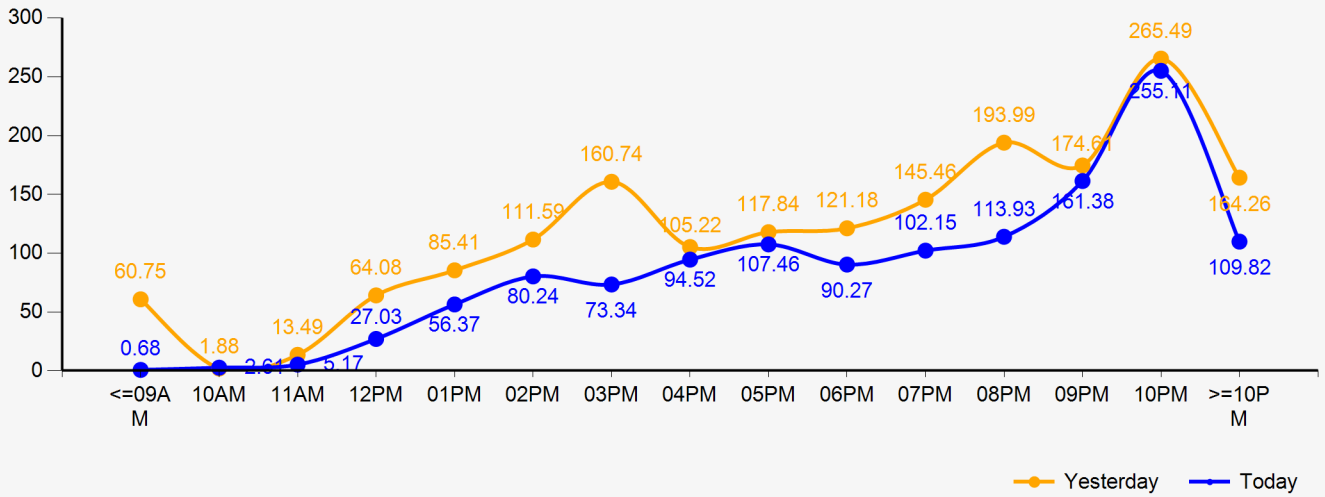
YD Sales : 1785.99 L YD Order: 32.79 L

YD GP%: 6.47%

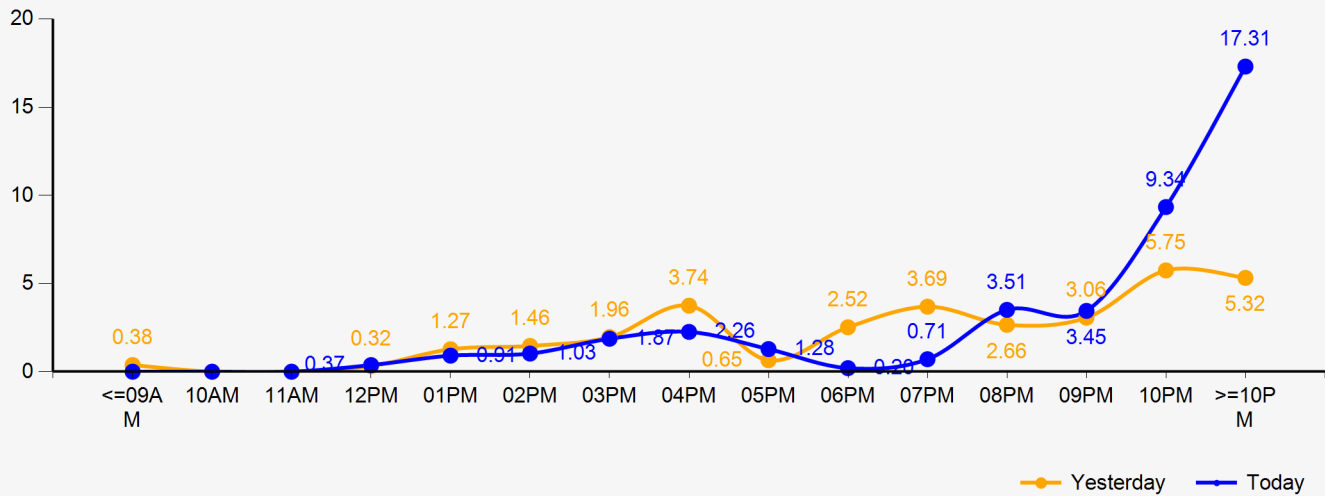
TD Sales : 1280.09 L TD Order: 42.25 L

TD GP%: 3.54%

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	226.57	209.04	-17.53	6.12%	6.65%	0.53%	245.80
CHENNAI-02	387.13	199.64	-187.50	5.29%	5.85%	0.56%	212.03
CHENNAI-01	281.32	156.68	-124.64	7.05%	7.57%	0.52%	232.75
SOUTH-03	150.39	147.80	-2.59	8.29%	7.69%	-0.60%	166.31
TRICHY-01	153.33	130.76	-22.57	6.70%	7.23%	0.52%	159.58
WEST-02	150.70	112.58	-38.12	7.07%	7.84%	0.77%	150.08
WEST-01	192.99	90.39	-102.60	6.72%	8.29%	1.58%	136.05
NORTH ARCOT	156.67	87.75	-68.92	6.94%	7.68%	0.75%	113.96
SOUTH ARCOT	88.46	82.17	-6.28	7.14%	7.15%	0.01%	103.11
KL-NORTH	22.48	25.72	3.24	0.15%	2.07%	1.93%	17.17
KL-SOUTH	19.79	17.44	-2.35	4.01%	6.45%	2.45%	14.58
OTHERS	(11.05)	62.36	73.41	7.66%	-67.40%	-75.06%	0.00
Total	1818.78	1322.33	-496.45	6.47%	3.54%	-2.93%	1551.42

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TVL1	23.18	21.80	-1.37	6.58%	8.47%	1.90%	22.34
	TUT1	20.89	20.82	-0.07	6.51%	6.33%	-0.18%	37.90

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TKS2	11.10	13.36	2.26	7.47%	4.59%	-2.87%	9.33
	NGR1	13.77	12.89	-0.87	3.09%	4.84%	1.75%	18.87
	TUT2	9.28	10.38	1.10	5.99%	3.59%	-2.40%	11.70
	VNR2	12.23	10.15	-2.08	5.14%	6.12%	0.97%	11.84
	RND1	5.94	8.72	2.79	6.70%	9.14%	2.43%	7.12
	TKS1	3.95	8.23	4.28	12.90%	7.60%	-5.30%	6.82
	KVT1	11.15	7.82	-3.34	7.79%	9.12%	1.33%	12.38
	TCN1	3.90	6.85	2.95	7.38%	7.57%	0.19%	4.46
	RPM1	8.42	6.21	-2.21	7.59%	7.62%	0.03%	7.13
	PKD1	6.22	5.00	-1.22	8.26%	5.71%	-2.55%	4.76
	SNL1	3.61	4.97	1.36	3.29%	1.80%	-1.49%	4.12
	TYI1	6.05	4.90	-1.15	2.36%	5.63%	3.27%	3.67
	SVK1	9.11	4.66	-4.45	3.77%	10.18%	6.41%	6.38
	VLY1	10.64	4.50	-6.14	5.13%	6.81%	1.68%	7.12
	MAR1	6.54	4.48	-2.07	5.15%	4.30%	-0.85%	9.74
	VNR1	4.56	4.37	-0.19	5.78%	8.01%	2.24%	3.30
	MMT1	2.87	4.33	1.46	4.58%	4.95%	0.37%	4.24
	KYR1	3.15	4.24	1.10	9.99%	5.82%	-4.16%	2.40
	ASM1	2.83	3.89	1.06	5.68%	7.30%	1.62%	3.14
	ERL2	4.97	3.70	-1.27	6.50%	6.56%	0.06%	3.25
	VKM1	2.96	3.48	0.53	6.37%	7.40%	1.02%	3.01
	SGT1	1.45	3.38	1.93	4.33%	1.74%	-2.59%	2.38
	SDI1	7.47	3.04	-4.43	5.18%	8.92%	3.74%	3.69
	KGL1	1.93	2.97	1.04	8.83%	4.12%	-4.71%	2.82
	APK1	5.53	2.49	-3.04	9.87%	11.49%	1.62%	4.89
	UDN1	2.63	2.47	-0.16	7.35%	9.10%	1.75%	2.95
	SKD1	2.40	2.37	-0.03	9.71%	11.09%	1.37%	2.76
	ARM1	3.16	2.34	-0.83	4.34%	9.64%	5.29%	2.23
	KSM1	1.32	2.26	0.94	3.21%	5.27%	2.06%	2.04
	APK2	4.16	2.08	-2.08	3.48%	11.70%	8.22%	4.32
	TKY1	3.50	1.76	-1.74	7.60%	4.34%	-3.26%	3.81
	COL1	0.98	1.64	0.66	7.36%	7.27%	-0.09%	2.25
	PDI1	2.14	1.43	-0.71	2.75%	7.53%	4.78%	3.82
STU2	2.58	1.05	-1.53	5.40%	3.38%	-2.01%	2.81	
Total		226.57	209.04	-17.53	6.12%	6.65%	0.53%	245.80
CHENNAI-02	CH03	72.56	28.22	-44.34	4.21%	6.37%	2.15%	22.29
	CH51	24.62	20.94	-3.68	5.19%	4.60%	-0.60%	9.55
	CH15	21.41	17.32	-4.09	6.76%	4.21%	-2.55%	20.71
	CH31	2.52	12.86	10.33	8.82%	3.23%	-5.59%	3.61
	CH21	15.97	12.65	-3.32	4.92%	3.60%	-1.32%	18.18
	CH06	16.47	11.52	-4.95	3.77%	2.93%	-0.84%	8.41
	CH18	70.00	11.27	-58.73	2.13%	6.63%	4.51%	12.45
	CH33	7.69	6.98	-0.71	7.71%	9.03%	1.32%	7.22
	CH20	9.71	6.60	-3.11	8.14%	4.78%	-3.36%	9.82
	CH50	14.05	6.57	-7.48	7.17%	7.77%	0.60%	7.45
	MJR1	11.53	6.40	-5.13	5.71%	5.89%	0.19%	8.33
	CH17	7.76	5.79	-1.96	10.96%	9.18%	-1.78%	5.71
	UKI1	3.54	5.68	2.14	8.56%	3.98%	-4.57%	4.70

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02	CH12	22.38	5.36	-17.02	8.28%	9.86%	1.57%	12.05
	CH41	8.27	5.12	-3.16	7.49%	10.29%	2.80%	7.51
	CH34	15.65	5.05	-10.60	7.18%	3.19%	-3.98%	8.45
	CH43	5.65	4.83	-0.83	7.01%	8.41%	1.39%	6.52
	GPD1	7.90	4.20	-3.69	4.64%	5.92%	1.28%	4.00
	MC05	3.29	3.82	0.53	4.29%	2.24%	-2.05%	1.68
	CH23	8.13	3.37	-4.76	8.43%	6.60%	-1.83%	2.89
	CH44	7.43	3.19	-4.24	8.72%	7.45%	-1.27%	6.78
	PON1	3.96	3.11	-0.85	5.58%	11.80%	6.23%	4.57
	CH46	4.00	2.67	-1.34	7.11%	9.95%	2.83%	3.50
	CH36	1.22	1.97	0.75	2.11%	4.44%	2.33%	3.66
	CH24	13.94	1.59	-12.35	4.91%	19.31%	14.40%	6.25
	CH32	0.47	0.91	0.44	11.24%	12.50%	1.26%	1.26
	MC06	6.11	0.89	-5.22	3.12%	2.38%	-0.73%	1.92
	CH27	0.91	0.77	-0.15	11.37%	9.15%	-2.22%	2.23
	CH01				#Error	#Error	#Error	0.33
	Total	387.13	199.64	-187.50	5.29%	5.85%	0.56%	212.03
	CHENNAI-01	CH08	15.31	14.92	-0.39	8.85%	5.25%	-3.60%
CH30		16.26	12.57	-3.69	4.09%	2.35%	-1.75%	7.54
CH05		26.16	11.46	-14.70	2.99%	4.77%	1.78%	14.64
CH14		18.16	9.01	-9.14	6.84%	8.85%	2.00%	14.36
CH49		9.96	7.72	-2.24	9.01%	9.15%	0.14%	9.99
CH25		6.63	7.35	0.72	9.71%	12.11%	2.40%	8.70
CH45		9.99	7.19	-2.80	6.19%	6.56%	0.37%	6.86
CGL1		3.60	7.06	3.45	6.41%	6.51%	0.10%	4.72
AVD1		22.95	6.64	-16.32	5.99%	6.60%	0.61%	8.11
CH16		9.01	6.15	-2.86	5.36%	10.38%	5.02%	15.27
CH19		12.59	6.08	-6.52	9.25%	7.39%	-1.85%	10.44
CH07		10.61	6.06	-4.56	7.18%	4.74%	-2.45%	11.63
CH35		17.30	5.78	-11.52	7.23%	6.69%	-0.54%	7.06
CH28		9.31	5.59	-3.72	12.24%	12.82%	0.58%	9.78
CH47		6.77	5.30	-1.47	11.46%	7.16%	-4.30%	2.97
MRM1		8.64	5.23	-3.41	5.86%	6.97%	1.11%	5.85
CH48		9.82	5.04	-4.79	7.70%	12.43%	4.73%	7.88
CH22		5.43	4.00	-1.43	9.05%	5.61%	-3.44%	8.92
CH42		9.65	3.10	-6.55	7.24%	12.42%	5.18%	10.32
CH38		9.18	2.94	-6.24	8.23%	9.78%	1.55%	4.98
CH37		7.80	2.76	-5.04	10.29%	10.61%	0.32%	3.37
KNR1		4.76	2.72	-2.04	9.35%	11.72%	2.37%	5.68
GUD1		7.79	2.58	-5.22	9.36%	9.49%	0.13%	8.73
GUD2		4.12	2.02	-2.09	4.80%	9.99%	5.20%	6.79
SKL1		3.67	1.86	-1.81	10.59%	9.64%	-0.95%	5.72
CH39		5.60	1.69	-3.91	7.05%	12.01%	4.97%	4.27
CH26		1.78	1.20	-0.58	8.52%	11.64%	3.12%	2.28
MC09		0.40	1.07	0.68	6.54%	0.95%	-5.59%	1.88
CH29		0.18	0.71	0.53	10.02%	9.03%	-0.99%	1.64
CH40		4.22	0.54	-3.67	-4.10%	0.60%	4.70%	3.34
TKM1		3.22	0.30	-2.92	6.85%	19.44%	12.60%	3.06

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	MC10	0.45	0.05	-0.40	6.10%	14.10%	8.00%	1.54
	Total	281.32	156.68	-124.64	7.05%	7.57%	0.52%	232.75
SOUTH-03	MDU1	15.52	23.65	8.12	7.04%	3.86%	-3.19%	15.79
	MDU2	11.66	10.36	-1.30	8.36%	9.69%	1.33%	10.87
	DGL1	8.64	7.00	-1.64	8.60%	9.67%	1.07%	10.35
	KRR1	5.43	6.50	1.07	11.72%	11.77%	0.05%	3.71
	KKD3	6.54	5.58	-0.96	7.64%	7.27%	-0.37%	4.83
	MDU6	7.03	5.21	-1.82	7.93%	7.44%	-0.49%	8.72
	TEN2	3.49	5.07	1.58	6.33%	7.64%	1.31%	5.27
	MDU3	4.53	5.05	0.52	7.58%	8.85%	1.27%	6.33
	MDU7	8.86	4.85	-4.01	8.56%	8.53%	-0.04%	5.37
	TPT1	2.54	4.70	2.16	11.80%	11.18%	-0.62%	4.01
	TMM1	8.32	4.60	-3.72	7.23%	4.01%	-3.21%	5.37
	TDI1	4.22	4.42	0.19	10.53%	9.93%	-0.59%	2.99
	TEN1	3.76	3.98	0.22	9.38%	6.53%	-2.85%	4.40
	ATG1	3.26	3.66	0.41	9.70%	11.21%	1.52%	6.23
	MDU5	1.86	3.61	1.75	13.03%	8.49%	-4.54%	3.07
	DGL2	3.65	3.52	-0.13	9.21%	11.14%	1.93%	4.40
	BNR1	3.11	3.33	0.22	6.36%	5.03%	-1.32%	2.87
	NKI1	2.10	3.25	1.16	5.49%	8.49%	3.00%	2.40
	SVG1	3.39	3.23	-0.16	10.56%	6.96%	-3.61%	4.39
	PVI1	3.30	3.20	-0.10	5.14%	4.89%	-0.25%	3.30
	KPT1	3.31	3.15	-0.16	6.35%	9.23%	2.88%	2.39
	MLR1	2.33	2.82	0.48	6.25%	4.13%	-2.12%	3.10
	ADP1	3.62	2.71	-0.91	9.29%	11.23%	1.94%	2.82
	MNM1	1.89	2.54	0.65	7.67%	8.34%	0.68%	2.45
	SGP1	2.29	2.04	-0.24	2.80%	8.67%	5.86%	2.14
	MPA1	2.51	2.02	-0.50	7.65%	7.55%	-0.10%	3.37
	CMR1	1.65	1.99	0.34	7.45%	4.04%	-3.41%	2.03
	CBM1	2.50	1.94	-0.56	12.65%	9.86%	-2.79%	4.30
	MDU4	2.31	1.92	-0.39	5.77%	8.65%	2.89%	4.51
	PKM1	0.87	1.66	0.79	6.06%	9.27%	3.21%	1.90
	KYK1	0.88	1.57	0.69	1.87%	4.36%	2.49%	2.67
	USL1	4.01	1.47	-2.54	8.02%	6.13%	-1.88%	2.90
	NTM1	1.26	1.47	0.21	8.03%	7.96%	-0.07%	2.16
DKI1	4.02	1.31	-2.70	15.79%	16.62%	0.83%	4.80	
ODM1	1.33	1.31	-0.02	11.88%	5.43%	-6.45%	2.16	
PNI1	1.80	1.27	-0.53	5.58%	6.31%	0.73%	3.56	
BTU1	1.30	1.12	-0.18	1.52%	10.16%	8.64%	2.00	
PNV2	1.29	0.73	-0.55	10.64%	3.20%	-7.45%	2.38	
Total	150.39	147.80	-2.59	8.29%	7.69%	-0.60%	166.31	
TRICHY-01	TRY1	27.93	16.13	-11.80	6.73%	7.72%	1.00%	29.04
	PBR2	10.53	9.70	-0.83	5.68%	8.60%	2.92%	10.75
	KUM1	8.75	8.50	-0.25	5.11%	7.73%	2.63%	10.46
	TNJ1	6.40	8.07	1.67	5.52%	5.11%	-0.41%	9.99
	MVM1	8.18	7.21	-0.97	7.69%	8.80%	1.12%	6.54

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	TVR2	8.25	7.04	-1.21	8.03%	7.78%	-0.24%	7.71
	TVR1	1.60	6.26	4.66	3.81%	4.78%	0.97%	2.71
	TRY3	5.85	4.79	-1.06	9.35%	7.22%	-2.13%	5.18
	TNJ2	7.90	4.72	-3.18	2.80%	5.92%	3.12%	7.33
	NMM1	5.33	4.71	-0.62	10.11%	7.69%	-2.41%	2.69
	TTP1	5.08	4.62	-0.46	6.69%	6.62%	-0.07%	4.34
	JKM1	2.03	4.56	2.53	4.63%	6.47%	1.85%	4.59
	TRY4	11.09	4.50	-6.59	5.56%	5.61%	0.05%	6.76
	PTK1	3.32	4.15	0.83	6.40%	4.96%	-1.43%	7.00
	APM1	1.20	3.67	2.47	11.84%	7.32%	-4.52%	1.80
	ORU1	1.48	3.62	2.14	8.29%	11.14%	2.84%	2.73
	NGT1	3.13	3.56	0.43	8.60%	7.92%	-0.69%	5.05
	MDI1	2.54	3.16	0.62	7.77%	7.28%	-0.49%	4.87
	NCK1	1.95	3.08	1.13	5.84%	6.37%	0.53%	1.61
	PBR1	3.31	2.88	-0.43	8.20%	1.49%	-6.71%	3.58
	MSI1	5.49	2.72	-2.77	5.96%	6.16%	0.20%	3.97
	KRN1	4.20	2.63	-1.57	7.57%	5.81%	-1.75%	2.80
	TYR1	7.02	2.44	-4.57	6.32%	10.19%	3.87%	5.44
	KIK1	2.35	2.11	-0.24	9.56%	10.50%	0.94%	3.81
	TRY2	0.94	2.00	1.06	5.42%	9.26%	3.84%	2.80
	PDK1	3.20	1.95	-1.25	11.59%	13.43%	1.84%	2.39
	AYR1	4.27	1.95	-2.32	5.31%	5.49%	0.18%	3.63
	Total	153.33	130.76	-22.57	6.70%	7.23%	0.52%	159.58
	WEST-02	ERD2	11.32	8.44	-2.88	10.10%	10.72%	0.62%
ERD1		10.43	7.54	-2.90	6.81%	8.05%	1.24%	9.68
NKL2		4.73	7.45	2.73	8.58%	8.67%	0.10%	6.80
SLM1		12.75	6.52	-6.23	8.18%	7.95%	-0.23%	12.92
MTR1		4.00	6.03	2.03	6.67%	2.68%	-3.99%	5.86
ATU1		5.98	5.79	-0.20	7.87%	6.17%	-1.70%	5.21
SLM3		6.19	5.69	-0.50	4.17%	5.51%	1.35%	6.62
KRI1		7.34	4.55	-2.79	3.46%	5.05%	1.58%	4.06
BMD1		2.53	3.68	1.15	6.46%	8.34%	1.89%	2.69
SLM2		5.70	3.61	-2.09	5.39%	7.94%	2.55%	4.65
VPD1		2.76	3.58	0.82	5.63%	10.01%	4.38%	4.76
RSP1		4.19	3.50	-0.68	10.86%	9.00%	-1.86%	4.30
HSR2		6.92	3.36	-3.56	8.79%	6.33%	-2.46%	8.21
TRM1		4.96	3.27	-1.69	7.03%	6.52%	-0.50%	5.58
MCR1		5.68	3.22	-2.47	4.52%	3.66%	-0.86%	4.35
HSR1		6.70	3.01	-3.69	4.16%	4.31%	0.15%	5.03
DPR1		4.62	3.00	-1.62	7.50%	7.76%	0.26%	2.26
PLC1		1.97	2.80	0.83	7.23%	11.85%	4.63%	2.76
DPR2		1.68	2.56	0.88	8.26%	5.69%	-2.57%	2.41
TCG1		2.90	2.52	-0.38	10.37%	10.77%	0.40%	3.38
CMI1		2.32	2.40	0.08	9.11%	8.99%	-0.12%	2.18
EPI1		3.19	2.28	-0.91	7.36%	12.08%	4.72%	3.45
OML1		4.96	2.21	-2.75	6.06%	9.36%	3.30%	4.22
APN1		2.60	2.21	-0.39	6.96%	10.45%	3.50%	3.08
KMM1	2.95	1.98	-0.96	8.48%	11.37%	2.90%	2.92	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02	KVP1	2.34	1.90	-0.44	4.53%	5.51%	0.98%	2.43
	SGI1	2.15	1.70	-0.45	3.14%	10.44%	7.30%	2.76
	PMP1	2.36	1.60	-0.77	6.66%	5.43%	-1.23%	2.84
	PDR1	3.16	1.28	-1.88	12.62%	10.04%	-2.58%	2.41
	EDP1	3.16	1.23	-1.93	7.25%	4.45%	-2.79%	1.84
	HRR1	2.20	1.13	-1.07	8.94%	7.63%	-1.31%	2.64
	KAM1	2.45	0.92	-1.53	2.65%	21.07%	18.42%	2.24
	VKL1	3.07	0.83	-2.24	6.37%	15.89%	9.52%	3.06
	SGG1	0.44	0.80	0.36	1.18%	6.06%	4.88%	2.18
	Total	150.70	112.58	-38.12	7.07%	7.84%	0.77%	150.08
WEST-01	CBE2	60.32	20.26	-40.06	4.91%	4.52%	-0.39%	29.28
	KMR1	8.65	5.84	-2.82	8.95%	9.62%	0.66%	7.61
	AVI1	8.27	5.31	-2.95	6.34%	8.63%	2.29%	2.80
	CBE6	5.47	4.73	-0.74	7.80%	12.33%	4.53%	5.05
	TPR2	9.68	4.67	-5.01	6.46%	8.93%	2.47%	7.69
	CBE4	7.04	4.41	-2.62	6.35%	11.05%	4.71%	6.29
	SNR1	4.97	3.30	-1.67	9.89%	10.54%	0.65%	6.82
	TPR1	12.15	3.13	-9.03	7.54%	12.06%	4.52%	6.59
	UAM1	3.33	3.12	-0.21	6.66%	8.45%	1.79%	4.53
	UMP1	2.15	3.07	0.92	6.20%	7.83%	1.63%	3.17
	GDR1	1.58	2.82	1.25	3.72%	4.99%	1.27%	2.34
	SYM2	3.29	2.59	-0.70	7.69%	12.21%	4.53%	3.02
	SUL1	3.59	2.58	-1.01	10.34%	7.64%	-2.70%	3.39
	GBM1	6.32	2.45	-3.86	5.45%	3.51%	-1.95%	3.64
	PLI1	5.66	2.04	-3.62	6.28%	11.65%	5.37%	7.25
	KMD1	2.26	1.87	-0.39	5.86%	13.69%	7.83%	1.97
	MPM1	5.64	1.82	-3.83	10.03%	12.25%	2.22%	4.12
	CNR1	3.17	1.80	-1.37	6.32%	0.09%	-6.23%	2.21
	CBE3	1.12	1.68	0.56	9.61%	11.81%	2.20%	1.61
	KGM1	1.84	1.61	-0.23	10.88%	9.86%	-1.03%	2.36
	DPM2	4.22	1.47	-2.75	10.73%	11.56%	0.83%	3.05
	CBE5	2.85	1.37	-1.48	9.44%	6.86%	-2.58%	1.97
	CBE1	6.66	1.36	-5.30	5.83%	9.04%	3.20%	4.51
	TPR4	3.41	1.36	-2.05	9.33%	6.75%	-2.58%	2.00
	ANR1	1.64	1.31	-0.33	6.25%	4.95%	-1.30%	1.12
	PDM1	4.25	1.23	-3.02	8.68%	7.09%	-1.59%	2.72
	PPI1	4.35	1.15	-3.20	7.27%	13.52%	6.25%	2.60
	TPR3	3.40	1.07	-2.33	12.85%	14.84%	1.99%	3.74
	KGI1	5.72	0.96	-4.75	3.41%	8.66%	5.25%	2.60
	Total	192.99	90.39	-102.60	6.72%	8.29%	1.58%	136.05
NORTH ARCOT	KPM2	14.41	8.41	-6.00	7.73%	8.28%	0.55%	12.26
	TRL1	13.27	7.83	-5.45	8.61%	8.32%	-0.29%	11.22
	VEL2	7.40	7.60	0.20	6.68%	7.70%	1.02%	7.95
	TRR1	7.21	6.55	-0.65	3.16%	7.01%	3.84%	6.52
	SBR1	9.17	6.36	-2.81	9.61%	8.60%	-1.01%	7.14
	AKM1	5.79	5.02	-0.77	9.32%	10.52%	1.20%	5.27
	ARC2	4.72	4.52	-0.21	6.67%	5.17%	-1.50%	3.37
	VNB1	5.31	3.98	-1.33	11.06%	5.67%	-5.39%	2.90

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
NORTH ARCOT	ABR1	7.94	3.90	-4.04	9.36%	9.73%	0.38%	5.14	
	GDM1	7.85	3.33	-4.52	5.86%	4.90%	-0.96%	3.51	
	TRT1	10.70	3.11	-7.59	2.60%	6.77%	4.17%	3.62	
	KPM1	5.72	3.00	-2.72	12.75%	9.47%	-3.27%	5.14	
	VEL1	6.10	2.92	-3.18	4.42%	7.88%	3.46%	6.66	
	WJD1	4.91	2.38	-2.52	8.90%	17.54%	8.64%	4.62	
	SLG1	5.32	2.21	-3.11	3.05%	1.31%	-1.74%	2.66	
	ANI1	2.84	2.19	-0.65	2.68%	7.33%	4.65%	2.03	
	BGR1	3.09	2.10	-0.99	7.92%	8.69%	0.76%	2.48	
	VSI1	11.19	2.08	-9.11	5.16%	8.18%	3.02%	3.68	
	PLR1	2.23	2.04	-0.19	7.91%	8.67%	0.76%	2.21	
	CGM1	2.95	1.95	-1.00	5.47%	5.39%	-0.08%	3.12	
	CYR1	4.99	1.86	-3.14	10.24%	4.60%	-5.64%	2.77	
	WJP1	3.06	1.84	-1.22	9.95%	6.15%	-3.81%	3.70	
	CPT1	2.47	1.41	-1.06	5.22%	7.60%	2.38%	2.30	
	PTU1	4.33	0.59	-3.74	3.83%	0.67%	-3.17%	1.75	
	UGI1	3.68	0.57	-3.11	3.75%	-0.75%	-4.51%	1.94	
	Total	156.67	87.75	-68.92	6.94%	7.68%	0.75%	113.96	
	SOUTH ARCOT	SJI2	6.39	9.30	2.91	5.73%	6.24%	0.50%	4.70
		CUD1	9.76	7.54	-2.23	7.77%	8.35%	0.58%	10.51
VPM2		5.77	6.60	0.82	6.55%	7.33%	0.78%	5.55	
TRK1		8.34	6.46	-1.88	6.66%	7.95%	1.29%	6.48	
POY2		6.59	5.47	-1.11	7.83%	7.56%	-0.26%	8.40	
KLM1		7.70	4.82	-2.88	9.66%	6.68%	-2.98%	5.48	
POY1		7.70	4.77	-2.93	7.99%	10.64%	2.65%	10.95	
ULP1		4.04	4.71	0.67	5.78%	5.68%	-0.10%	5.23	
KKI2		2.93	3.93	1.00	5.75%	6.64%	0.89%	5.84	
CDM1		2.97	3.41	0.44	7.22%	6.21%	-1.01%	6.97	
NVL2		4.50	3.29	-1.21	8.86%	10.58%	1.73%	6.52	
PRT1		4.00	3.06	-0.93	7.62%	6.81%	-0.81%	3.24	
TDM1		4.21	3.00	-1.21	2.30%	4.97%	2.67%	3.70	
VPM1		2.36	2.59	0.23	4.61%	6.55%	1.95%	2.49	
MKM1		2.85	2.57	-0.28	9.49%	9.21%	-0.28%	2.09	
KML1		2.48	2.54	0.06	6.81%	7.20%	0.39%	2.79	
TVM1		1.51	2.38	0.88	8.13%	5.60%	-2.53%	2.77	
TVM2		0.71	2.09	1.38	7.97%	5.85%	-2.12%	3.65	
STP1		2.54	1.86	-0.68	3.69%	3.55%	-0.14%	2.09	
VCM1		1.10	1.78	0.68	13.11%	3.69%	-9.42%	3.64	
Total	88.46	82.17	-6.28	7.14%	7.15%	0.01%	103.11		
KL-NORTH	KZD1	22.48	25.72	3.24	0.15%	2.07%	1.93%	17.17	
	Total	22.48	25.72	3.24	0.15%	2.07%	1.93%	17.17	
KL-SOUTH	TVP1	8.49	5.97	-2.52	4.52%	5.20%	0.67%	7.00	
	PAS1	4.60	4.48	-0.12	4.69%	5.29%	0.60%	3.16	
	KLR1	3.15	3.54	0.40	4.85%	8.77%	3.92%	2.44	
	PNL1	3.55	3.45	-0.11	1.13%	7.75%	6.62%	1.98	
	Total	19.79	17.44	-2.35	4.01%	6.45%	2.45%	14.58	
OTHERS	WHC3		32.80	32.80	#Error	-52.09%	#Error	0.00	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS	S2SD		10.74	10.74	#Error	-54.01%	#Error	0.00
	SZSD		8.62	8.62	#Error	-71.28%	#Error	0.00
	WZSD		5.80	5.80	#Error	-88.03%	#Error	0.00
	TZSD		5.53	5.53	#Error	-66.27%	#Error	0.00
	WZWH		5.02	5.02	#Error	-73.01%	#Error	0.00
	GHUB		1.32	1.32	#Error	-3.09%	#Error	0.00
	CZWH		1.21	1.21	#Error	-5.21%	#Error	0.00
	WHPD	(0.74)		0.74	12.17%	#Error	#Error	0.00
	WHVL	(1.03)		1.03	10.60%	#Error	#Error	0.00
	WHKP		(0.09)	-0.09	#Error	0.98%	#Error	0.00
	WTRZ	(1.95)	(0.22)	1.73	13.73%	18.99%	5.27%	0.00
	WHUT		(0.29)	-0.29	#Error	3.04%	#Error	0.00
	WHTV	(0.60)	(0.45)	0.15	6.35%	-9.35%	-15.70%	0.00
	WHCB	(0.42)	(1.00)	-0.58	5.19%	12.29%	7.10%	0.00
	WHMD		(1.01)	-1.01	#Error	3.65%	#Error	0.00
	WHKZ	(1.48)	(1.38)	0.10	-2.60%	-5.76%	-3.16%	0.00
	WCHN	(4.82)	(4.24)	0.58	7.43%	8.64%	1.22%	0.00
	Total	(11.05)	62.36	73.41	7.66%	-67.40%	-75.06%	0.00
	Total	1818.78	1322.33	-496.45	6.47%	3.54%	-2.93%	1551.42