



Sales
713.47 Lacs

Yest. Sales : 778.77 Lacs

GP%
7.33%

Yest.GP% : 7.46%

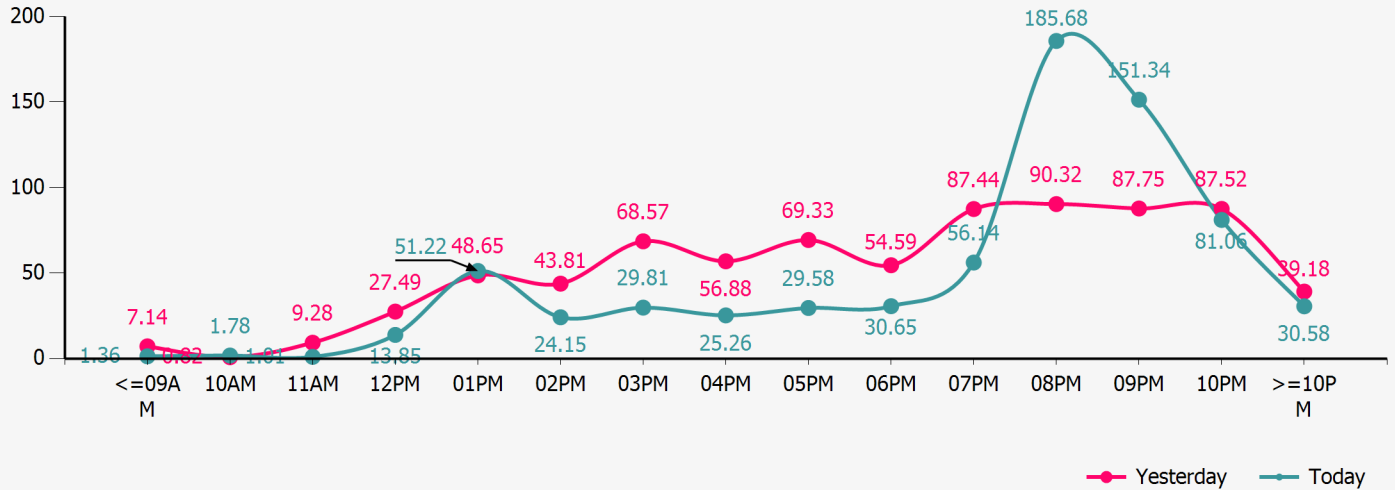
EW Pen%
1.81%

Yest.EW %: 2.12%

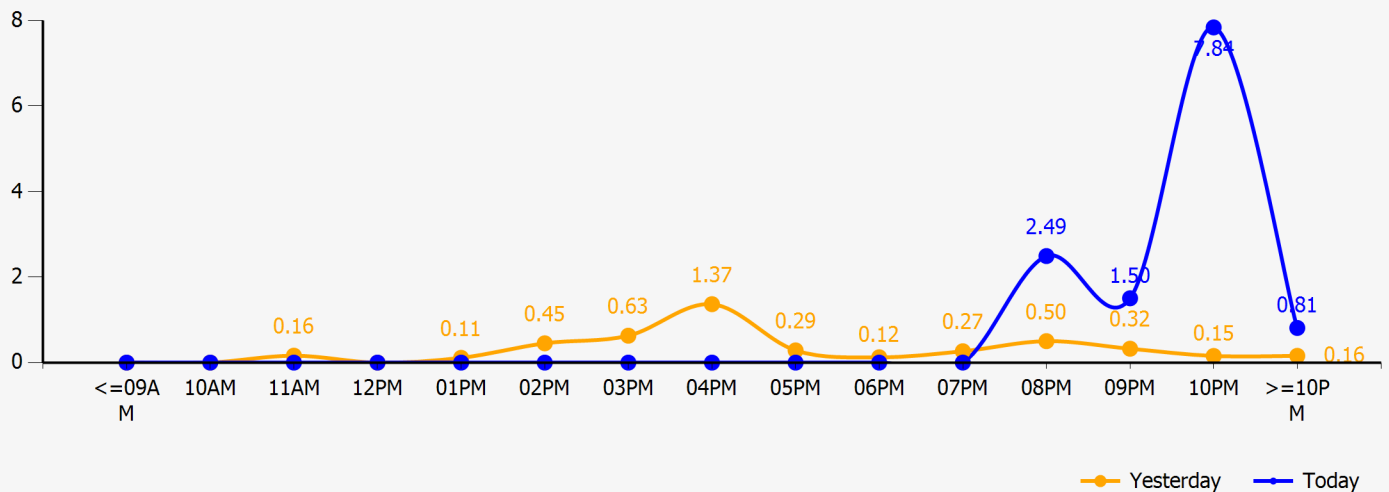
Open SO
12.64 Lacs

Yest. OSO 4.53 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	99.30	103.79	4.50	7.99%	8.11%	0.11%	178.65
SOUTH-01	132.17	101.83	-30.34	8.17%	7.71%	-0.46%	262.88
CHENNAI-02	109.85	92.44	-17.40	6.28%	7.72%	1.44%	189.70
NORTH ARCOT	65.12	75.00	9.88	5.99%	6.60%	0.61%	125.62
TRICHY-01	90.56	74.41	-16.15	9.22%	8.60%	-0.62%	155.76
SOUTH-03	88.97	66.73	-22.24	8.59%	7.47%	-1.11%	149.11
SOUTH ARCOT	62.24	48.19	-14.05	6.29%	6.83%	0.55%	105.63
WEST-02	46.34	46.59	0.25	8.57%	7.28%	-1.29%	96.36
WEST-01	32.52	41.05	8.53	10.16%	10.35%	0.19%	74.76
WEST-03	60.75	35.53	-25.22	6.31%	8.33%	2.02%	55.19
OTHERS	(4.51)	40.54	45.05	47.02%	-1.05%	-48.07%	0.00
Total	783.30	726.11	-57.19	7.46%	7.33%	-0.13%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01							
CH14	4.19	8.09	3.91	7.90%	6.11%	-1.79%	13.43
CH19	3.63	7.36	3.73	8.73%	10.41%	1.68%	9.31

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH05	4.25	7.31	3.06	7.25%	5.97%	-1.28%	9.06
GUD1	6.41	7.31	0.90	9.67%	8.15%	-1.52%	5.77
CH49	8.63	7.07	-1.57	9.50%	8.88%	-0.61%	8.39
MRM1	4.27	6.65	2.37	1.78%	7.15%	5.37%	6.91
CH47	4.71	5.87	1.17	12.95%	8.40%	-4.55%	10.48
CH48	3.30	5.86	2.56	8.76%	8.19%	-0.58%	7.70
CH22	7.01	4.40	-2.61	8.71%	5.06%	-3.64%	4.81
CH16	4.89	4.39	-0.50	7.96%	8.77%	0.81%	11.79
CH45	4.76	3.86	-0.90	1.56%	1.09%	-0.47%	6.53
KNR1	2.47	3.79	1.32	9.38%	11.19%	1.80%	4.02
CH38	1.15	3.35	2.19	11.28%	7.11%	-4.17%	4.95
CH25	3.43	3.01	-0.41	10.99%	11.55%	0.57%	5.94
AVD1	2.19	3.01	0.82	8.18%	12.14%	3.96%	6.60
SKL1	3.74	2.99	-0.75	7.08%	6.69%	-0.38%	3.90
GUD2	3.78	2.95	-0.84	8.43%	7.02%	-1.42%	5.18
CH07	3.68	2.72	-0.96	7.69%	9.32%	1.63%	8.44
CH42	4.77	2.58	-2.19	8.78%	8.29%	-0.49%	9.76
TKM1	1.49	2.57	1.08	15.25%	9.22%	-6.03%	3.34
CH28	6.87	2.42	-4.45	9.90%	11.44%	1.54%	6.69
CH30	7.64	1.89	-5.75	3.02%	9.23%	6.21%	6.46
CH39	0.65	1.55	0.90	8.43%	13.79%	5.36%	3.73
CH26	0.32	0.92	0.60	16.92%	7.86%	-9.06%	1.55
CH40	0.69	0.89	0.20	2.22%	4.30%	2.08%	3.50
MC09	0.20	0.54	0.34	4.20%	9.51%	5.31%	0.90
CH29	0.17	0.43	0.26	10.09%	18.52%	8.43%	1.02
CGL1				0.00%	0.00%	0.00%	3.38
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	99.30	103.79	4.50	7.99%	8.11%	0.11%	178.65
SOUTH-01							
TVL1	12.09	13.04	0.95	7.84%	7.40%	-0.44%	31.24
TUT1	12.18	7.54	-4.64	10.06%	10.41%	0.35%	26.39
KSM1	7.67	7.21	-0.46	7.56%	2.03%	-5.53%	4.29
VNR2	5.90	5.52	-0.38	4.95%	6.87%	1.92%	11.30
RND1	1.99	5.07	3.08	12.46%	9.22%	-3.25%	7.91
NGR1	12.09	4.85	-7.24	7.53%	9.40%	1.87%	16.91
TCN1	1.82	4.51	2.69	10.73%	9.84%	-0.89%	5.50
SVK1	4.12	4.31	0.20	7.10%	5.43%	-1.68%	5.93
KVT1	7.62	3.78	-3.83	11.58%	11.16%	-0.42%	15.28
TKS1	4.83	3.74	-1.10	6.78%	3.93%	-2.84%	6.55
PKD1	3.08	3.53	0.45	9.37%	9.84%	0.46%	4.66
TKS2	2.41	3.19	0.78	10.30%	4.08%	-6.22%	9.17
MAR1	3.86	2.88	-0.98	8.69%	10.13%	1.44%	9.16
RPM1	3.20	2.61	-0.59	1.46%	5.83%	4.37%	10.74
ERL2	4.23	2.56	-1.67	9.89%	11.98%	2.09%	5.46
PDI1	3.51	2.17	-1.34	9.96%	5.91%	-4.04%	3.33
APK2	2.23	2.03	-0.19	9.09%	7.78%	-1.31%	3.84
TUT2	4.44	1.95	-2.49	3.39%	11.69%	8.29%	11.30
COL1	0.23	1.79	1.56	13.54%	8.56%	-4.98%	1.32
APK1	2.00	1.77	-0.22	2.95%	11.84%	8.89%	3.74

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SNL1	3.43	1.72	-1.71	8.70%	5.62%	-3.08%	4.23
MMT1	3.40	1.61	-1.79	8.61%	11.68%	3.08%	3.87
TKY1	1.38	1.59	0.21	7.90%	9.46%	1.56%	3.89
SKD1	2.38	1.57	-0.81	10.11%	3.50%	-6.62%	3.15
KGL1	1.93	1.43	-0.51	10.45%	10.15%	-0.30%	3.08
RND2	3.12	1.42	-1.70	9.82%	7.82%	-2.00%	6.65
VLY1	3.45	1.23	-2.22	8.52%	2.59%	-5.94%	7.86
SGT1	0.62	1.20	0.58	11.70%	-0.78%	-12.47%	3.69
TYI1	0.73	1.18	0.45	-0.80%	13.48%	14.27%	5.08
SDI1	0.82	0.97	0.15	6.79%	2.89%	-3.90%	5.65
ARM1	0.73	0.97	0.23	10.72%	9.33%	-1.39%	2.40
KYR1	2.01	0.94	-1.07	5.99%	9.71%	3.72%	2.80
ASM1	1.79	0.64	-1.15	8.65%	16.62%	7.97%	3.26
UDN1	2.43	0.54	-1.90	6.92%	7.33%	0.41%	4.16
VKM1	1.51	0.44	-1.07	6.40%	-3.84%	-10.24%	2.98
STU2	0.96	0.22	-0.74	12.93%	7.16%	-5.77%	2.34
VNR1	2.00	0.11	-1.89	8.03%	15.92%	7.89%	3.81
SOUTH-01 : Total	132.17	101.83	-30.34	8.17%	7.71%	-0.46%	262.88
CHENNAI-02							
CH03	13.26	13.74	0.48	6.17%	6.91%	0.74%	15.60
CH18	6.04	6.98	0.94	11.62%	8.06%	-3.56%	8.28
CH15	10.70	5.65	-5.05	7.52%	6.58%	-0.94%	15.68
CH21	10.71	4.62	-6.08	2.61%	8.19%	5.58%	11.52
CH34	3.01	4.39	1.38	5.11%	7.94%	2.84%	8.81
CH43	4.35	4.32	-0.03	5.77%	10.65%	4.88%	4.93
MJR1	3.79	3.76	-0.03	9.30%	8.18%	-1.12%	7.17
CH46	1.83	3.62	1.79	9.75%	2.52%	-7.23%	3.33
CH50	5.13	3.59	-1.54	5.24%	11.48%	6.24%	11.35
CH33	2.97	3.42	0.45	14.16%	15.24%	1.08%	6.64
CH24	5.25	3.34	-1.91	5.20%	7.46%	2.26%	6.74
CH44	3.42	3.33	-0.09	5.59%	10.16%	4.57%	5.38
PON1	1.80	2.96	1.16	6.77%	1.39%	-5.38%	4.39
CH23	1.41	2.96	1.55	11.91%	6.64%	-5.27%	3.13
CH41	3.56	2.80	-0.77	3.46%	9.17%	5.71%	5.40
UKI1	2.79	2.75	-0.04	3.37%	5.01%	1.65%	5.14
CH51	7.04	2.67	-4.38	7.28%	4.90%	-2.38%	9.89
CH06	1.42	2.65	1.23	6.39%	8.99%	2.60%	6.12
CH20	3.57	2.30	-1.27	5.38%	7.35%	1.97%	8.12
MC06	0.34	2.17	1.83	5.40%	6.11%	0.71%	2.37
CH12	2.85	2.03	-0.81	10.12%	15.02%	4.89%	9.82
GPD1	1.94	1.61	-0.33	5.09%	-0.12%	-5.21%	5.07
CH17	1.07	1.56	0.48	11.51%	9.23%	-2.28%	6.04
CH37	2.89	1.47	-1.42	3.99%	3.99%	0.00%	2.00
CH36	1.90	1.16	-0.74	3.77%	10.27%	6.50%	2.91
CH35	3.60	0.94	-2.66	-0.54%	10.94%	11.48%	5.28
MC05	0.64	0.88	0.24	8.63%	3.56%	-5.07%	2.03
CH27	1.27	0.68	-0.58	5.82%	11.78%	5.96%	2.34
CH31	1.14	0.05	-1.09	4.79%	9.57%	4.79%	3.16
CH32		0.04	0.04	0.00%	3.89%	3.89%	0.90

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH01	0.16		-0.16	16.20%	0.00%	-16.20%	0.18
CHENNAI-02 : Total	109.85	92.44	-17.40	6.28%	7.72%	1.44%	189.70
NORTH ARCOT							
KPM2	9.87	10.83	0.97	2.75%	6.22%	3.47%	13.52
SBR1	4.57	9.79	5.22	7.46%	5.03%	-2.43%	6.48
VEL3	4.62	5.85	1.23	6.21%	2.46%	-3.75%	6.45
TRR1	2.56	4.38	1.81	6.72%	7.99%	1.27%	6.49
VNB1	1.33	4.21	2.88	2.42%	8.75%	6.33%	4.12
VEL4	4.06	4.01	-0.05	8.43%	7.38%	-1.05%	6.67
TRL1	1.95	3.35	1.40	4.39%	10.91%	6.52%	6.95
WJP1	2.57	2.80	0.24	10.35%	8.24%	-2.11%	3.80
VEL2	4.08	2.65	-1.43	5.39%	4.54%	-0.85%	7.17
CYR1	1.88	2.63	0.75	12.15%	0.75%	-11.40%	2.64
ABR1	3.65	2.21	-1.44	2.97%	8.71%	5.74%	4.81
WJD1	1.47	2.15	0.68	12.39%	9.52%	-2.87%	5.12
BGR1	0.67	2.04	1.37	5.22%	9.69%	4.47%	3.09
CGM1	0.94	1.76	0.82	1.43%	3.33%	1.90%	6.46
VSI1	3.23	1.74	-1.48	7.14%	11.00%	3.86%	4.36
GDM1	2.69	1.57	-1.12	7.26%	5.57%	-1.69%	3.56
AKM1	1.65	1.55	-0.11	8.44%	10.60%	2.16%	4.79
VEL1	1.53	1.50	-0.02	7.30%	5.69%	-1.61%	3.43
UGI1	2.03	1.49	-0.53	-1.32%	5.51%	6.83%	2.48
PTU1	0.43	1.41	0.98	3.62%	2.28%	-1.34%	1.72
KPM1	1.31	1.25	-0.06	10.88%	7.94%	-2.94%	4.23
ANI1	0.43	1.24	0.81	0.94%	6.30%	5.37%	2.53
PLR1	1.58	1.17	-0.41	7.72%	12.11%	4.39%	3.30
ARC2	1.57	1.07	-0.50	9.03%	12.11%	3.08%	4.19
CPT1	0.86	0.82	-0.04	7.71%	5.40%	-2.31%	2.02
SLG1	0.95	0.80	-0.16	2.79%	8.98%	6.19%	2.45
TRT1	2.63	0.71	-1.92	5.63%	4.34%	-1.29%	2.78
NORTH ARCOT : Total	65.12	75.00	9.88	5.99%	6.60%	0.61%	125.62
TRICHY-01							
TRY1	6.34	9.96	3.62	9.96%	6.38%	-3.58%	28.12
MVM1	5.09	6.79	1.70	11.33%	8.49%	-2.84%	7.29
TVR2	4.96	5.43	0.47	9.36%	9.42%	0.06%	6.50
PTK1	5.38	4.30	-1.08	11.90%	7.75%	-4.16%	6.44
KIK1	2.52	4.11	1.60	12.93%	12.24%	-0.69%	4.04
PBR2	5.54	4.10	-1.43	9.79%	6.38%	-3.41%	8.21
TRY4	3.13	3.61	0.48	7.03%	12.28%	5.24%	5.75
TNJ2	6.14	3.58	-2.56	7.57%	7.47%	-0.10%	6.63
KUM1	2.70	3.52	0.82	8.36%	7.22%	-1.13%	7.79
JKM1	3.62	3.05	-0.57	9.52%	5.34%	-4.17%	4.01
TNJ1	5.02	2.65	-2.37	8.38%	7.46%	-0.93%	7.97
NGT1	3.03	2.36	-0.67	11.18%	9.71%	-1.47%	5.81
TYR1	3.71	2.10	-1.61	7.57%	5.46%	-2.11%	5.58
TTP1	2.83	2.01	-0.82	8.01%	14.09%	6.07%	4.20
PDK2	2.95	1.88	-1.07	10.20%	11.23%	1.03%	4.92
KUM2	1.64	1.88	0.24	6.88%	13.17%	6.29%	4.33

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRY3	2.58	1.52	-1.07	10.84%	10.46%	-0.38%	3.69
NCK1	1.10	1.50	0.41	3.65%	9.02%	5.36%	2.19
AYR1	2.31	1.33	-0.98	7.41%	6.16%	-1.24%	3.46
PDK1	0.86	1.20	0.34	13.92%	14.26%	0.34%	2.85
NMM1	1.86	1.18	-0.68	11.34%	8.02%	-3.32%	2.90
TVR1	2.87	1.06	-1.81	8.96%	9.53%	0.57%	2.92
TRY2	0.41	1.06	0.65	5.68%	5.93%	0.24%	2.23
KRN1	1.91	0.98	-0.93	4.77%	9.01%	4.23%	2.95
MSI1	2.93	0.94	-2.00	6.37%	5.82%	-0.55%	3.78
PBR1	1.28	0.92	-0.36	10.68%	8.59%	-2.08%	2.36
MDI1	4.55	0.58	-3.97	9.07%	9.20%	0.12%	4.14
ORU1	2.36	0.47	-1.90	8.13%	10.94%	2.82%	3.03
APM1	0.94	0.34	-0.60	11.75%	9.94%	-1.81%	1.68
TRICHY-01 : Total	90.56	74.41	-16.15	9.22%	8.60%	-0.62%	155.76
SOUTH-03							
MDU1	11.37	7.06	-4.30	7.76%	6.14%	-1.62%	15.87
TEN1	3.00	4.54	1.54	11.02%	-0.91%	-11.93%	3.59
ODM1	2.04	3.83	1.78	7.58%	6.34%	-1.24%	2.48
ATG1	2.57	3.16	0.59	7.22%	6.97%	-0.25%	5.49
MPA1	2.91	2.89	-0.02	10.68%	7.56%	-3.13%	4.28
SVG1	1.70	2.72	1.02	1.53%	5.38%	3.85%	3.13
DGL1	5.12	2.42	-2.69	8.48%	11.94%	3.46%	8.07
MDU6	5.86	2.21	-3.65	7.76%	8.68%	0.92%	5.60
DKI1	2.08	2.01	-0.07	14.09%	9.46%	-4.63%	4.32
MDU3	1.78	1.97	0.19	1.51%	7.77%	6.26%	4.00
KRR1	0.79	1.96	1.18	13.65%	5.45%	-8.19%	2.33
KKD3	2.67	1.86	-0.81	6.55%	14.32%	7.77%	7.06
TEN2	1.26	1.79	0.53	9.38%	0.96%	-8.42%	4.00
MDU2	4.22	1.76	-2.45	8.59%	11.41%	2.81%	8.12
PVI1	2.07	1.72	-0.35	18.51%	10.53%	-7.98%	4.96
TMM1	4.14	1.64	-2.50	10.65%	8.31%	-2.34%	4.55
CBM1	1.78	1.59	-0.19	11.48%	9.85%	-1.63%	3.76
MDU4	1.54	1.59	0.05	9.36%	12.45%	3.09%	3.29
USL1	1.20	1.54	0.33	5.38%	-1.67%	-7.05%	2.99
NKI1	1.68	1.51	-0.17	3.19%	7.99%	4.80%	3.12
PNI1	1.46	1.49	0.03	10.48%	10.68%	0.20%	1.82
KPT1	1.44	1.37	-0.07	11.15%	5.84%	-5.31%	2.61
PKM1	1.34	1.36	0.02	4.63%	11.55%	6.92%	1.85
NTM1	3.13	1.32	-1.81	1.19%	9.80%	8.61%	2.64
MDU5	2.35	1.27	-1.08	6.38%	10.41%	4.03%	2.55
TDI1	1.73	1.23	-0.50	6.40%	8.09%	1.70%	2.63
KYK1	1.76	1.09	-0.68	9.73%	10.59%	0.86%	3.19
BNR1	0.87	1.08	0.21	9.35%	9.46%	0.11%	2.63
PNV2	1.43	0.94	-0.48	10.98%	8.72%	-2.27%	2.51
MDU7	3.21	0.82	-2.39	7.86%	7.71%	-0.15%	5.66
MLR1	0.85	0.81	-0.04	5.62%	15.57%	9.95%	2.76
SGP1	1.27	0.78	-0.49	16.20%	14.61%	-1.59%	1.77
ADP1	1.10	0.73	-0.37	16.83%	1.34%	-15.49%	2.92
CMR1	1.77	0.73	-1.04	7.58%	2.52%	-5.05%	2.11

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TPT1	1.57	0.59	-0.98	11.26%	8.84%	-2.42%	3.78
DGL2	1.83	0.58	-1.24	7.10%	14.42%	7.33%	3.05
BTU1	0.88	0.49	-0.39	6.96%	10.16%	3.20%	1.88
MNM1	1.20	0.26	-0.94	17.53%	3.27%	-14.27%	1.75
SOUTH-03 : Total	88.97	66.73	-22.24	8.59%	7.47%	-1.11%	149.11
SOUTH ARCOT							
CUD1	5.49	7.15	1.65	8.44%	7.02%	-1.42%	11.40
KLM1	3.88	3.95	0.07	8.05%	6.92%	-1.13%	6.05
POY1	3.96	3.76	-0.20	6.15%	7.91%	1.75%	9.17
ULP1	1.67	2.89	1.22	2.38%	4.53%	2.15%	6.36
KKI2	5.95	2.73	-3.22	5.73%	9.13%	3.40%	5.08
TDM1	1.58	2.54	0.96	7.04%	4.59%	-2.45%	5.36
KML1	2.95	2.38	-0.57	6.99%	9.64%	2.66%	2.73
MKM1	1.60	2.25	0.65	14.22%	7.20%	-7.03%	2.09
SJI2	4.06	2.23	-1.84	3.62%	7.59%	3.97%	6.64
POY2	1.13	2.16	1.03	3.21%	5.76%	2.56%	7.43
CDM1	6.49	2.06	-4.43	8.08%	9.92%	1.83%	5.94
VPM2	4.98	1.92	-3.06	5.03%	2.07%	-2.96%	5.53
NVL2	4.59	1.84	-2.75	7.49%	8.39%	0.90%	4.72
TVM1	1.09	1.66	0.56	8.56%	5.70%	-2.86%	2.59
PRT1	3.69	1.46	-2.24	-4.82%	7.90%	12.72%	3.60
TVM2	2.01	1.46	-0.55	3.96%	1.96%	-2.00%	3.68
TRK1	4.46	1.30	-3.16	3.02%	7.79%	4.78%	9.21
VCM1	0.28	1.29	1.01	123.60%	5.35%	-118.25%	1.00
STP1	1.18	1.28	0.09	4.18%	9.45%	5.27%	1.84
VCM2	0.51	0.99	0.48	16.12%	4.58%	-11.54%	3.20
VPM1	0.69	0.91	0.22	8.45%	7.21%	-1.24%	2.00
SOUTH ARCOT : Total	62.24	48.19	-14.05	6.29%	6.83%	0.55%	105.63
WEST-02							
HSR1	3.34	4.38	1.05	10.51%	8.41%	-2.09%	4.90
HSR2	5.40	3.61	-1.80	8.76%	4.57%	-4.19%	8.31
SLM1	2.46	3.55	1.09	7.36%	3.83%	-3.53%	9.45
SLM2	0.78	3.48	2.70	12.62%	3.75%	-8.86%	3.42
MCR1	2.11	2.80	0.69	11.55%	7.75%	-3.80%	4.40
HRR1	1.41	2.72	1.31	5.75%	7.11%	1.36%	3.11
KRI1	2.45	2.56	0.11	10.61%	7.94%	-2.67%	2.49
TRM1	2.07	2.49	0.42	11.05%	9.74%	-1.31%	6.15
SLM3	1.11	2.39	1.28	4.82%	3.67%	-1.14%	4.86
OML1	1.11	2.32	1.21	11.07%	7.88%	-3.18%	4.46
EPI1	2.21	1.99	-0.22	6.60%	10.16%	3.56%	3.58
SGI1	1.99	1.79	-0.20	11.68%	5.87%	-5.80%	3.26
APN1	1.37	1.79	0.41	10.83%	6.74%	-4.08%	2.87
VPD1	2.20	1.58	-0.62	5.20%	7.74%	2.53%	4.71
PMP1	2.28	1.51	-0.77	4.90%	7.42%	2.52%	3.70
ATU1	3.54	1.43	-2.11	7.74%	13.06%	5.32%	4.12
PLC1	0.59	1.24	0.65	12.94%	6.67%	-6.26%	2.32
KVP1	0.88	1.09	0.21	12.22%	10.80%	-1.41%	2.69
KAM1	1.30	0.98	-0.33	3.14%	11.58%	8.44%	2.53
MTR1	2.61	0.84	-1.77	7.61%	8.85%	1.24%	3.75

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
BMD1	0.51	0.59	0.08	8.04%	14.13%	6.09%	2.64
PNG1	0.88	0.53	-0.35	9.55%	16.96%	7.41%	2.44
EDP1	0.31	0.43	0.12	7.61%	-4.92%	-12.53%	1.86
DPR1	1.74	0.27	-1.48	5.15%	18.61%	13.47%	2.06
DPR2	1.67	0.23	-1.44	11.17%	10.85%	-0.33%	2.27
WEST-02 : Total	46.34	46.59	0.25	8.57%	7.28%	-1.29%	96.36
WEST-01							
CBE2	7.18	9.81	2.63	8.27%	8.12%	-0.15%	15.26
KMR1	2.65	3.21	0.56	11.76%	12.38%	0.62%	5.87
PLI1	0.91	3.09	2.18	9.04%	11.17%	2.13%	3.57
SUL1	2.48	2.83	0.35	7.78%	10.01%	2.23%	2.18
UMP1	1.14	2.67	1.53	16.27%	11.00%	-5.27%	2.36
CBE4	0.86	2.29	1.43	14.09%	11.22%	-2.88%	4.38
CBE6	2.35	2.11	-0.24	12.38%	10.75%	-1.63%	3.50
CNR1	0.42	1.93	1.51	8.30%	12.12%	3.82%	3.18
UAM1	2.01	1.68	-0.33	12.22%	6.77%	-5.45%	5.94
KGI1	1.13	1.67	0.55	8.12%	5.08%	-3.05%	3.36
MPM1	1.08	1.43	0.35	12.51%	16.08%	3.57%	3.14
SNR1	1.09	1.32	0.23	13.93%	17.09%	3.16%	3.42
CBE1	3.24	1.03	-2.21	5.98%	8.43%	2.45%	2.41
CBE5	0.02	0.97	0.96	22.33%	16.34%	-5.99%	1.69
GDR1	1.19	0.93	-0.26	7.62%	2.38%	-5.23%	2.25
DPM2	1.44	0.83	-0.62	7.44%	6.69%	-0.75%	2.96
PPI1	0.09	0.81	0.71	22.22%	7.73%	-14.48%	2.54
KMD1	0.33	0.79	0.46	17.69%	14.99%	-2.70%	2.55
ANR1	0.27	0.69	0.42	12.32%	16.11%	3.80%	0.98
CBE3	1.59	0.62	-0.97	18.63%	15.10%	-3.53%	1.51
PDM1	1.05	0.35	-0.70	6.05%	15.60%	9.55%	1.72
WEST-01 : Total	32.52	41.05	8.53	10.16%	10.35%	0.19%	74.76
WEST-03							
TPR2	24.12	7.50	-16.62	3.64%	8.91%	5.27%	5.16
TPR1	6.13	4.06	-2.07	7.35%	6.44%	-0.91%	4.60
AVI1	1.97	3.01	1.04	7.77%	6.08%	-1.69%	2.15
ERD1	3.79	2.89	-0.90	8.86%	10.92%	2.06%	4.65
GBM1	0.71	2.74	2.03	7.66%	2.25%	-5.41%	3.31
ERD2	4.03	2.60	-1.42	12.55%	13.67%	1.12%	5.79
NKL2	2.93	2.29	-0.64	8.10%	7.08%	-1.02%	7.56
SYM2	3.09	1.42	-1.68	5.51%	4.19%	-1.32%	2.56
PDR1	1.00	1.39	0.39	8.38%	8.36%	-0.02%	1.65
KMM1	1.17	1.36	0.19	10.41%	9.33%	-1.08%	1.66
VKL1	1.42	1.35	-0.07	6.37%	7.44%	1.08%	1.92
TCG1	1.72	1.35	-0.37	4.11%	12.97%	8.86%	2.44
KGM1	2.91	1.31	-1.60	9.80%	10.05%	0.25%	2.07
CMI1	1.29	0.80	-0.49	9.99%	16.26%	6.27%	1.55
SGG1	0.03	0.59	0.57	23.90%	4.77%	-19.14%	0.97
TPR4	1.50	0.32	-1.18	0.98%	3.11%	2.14%	1.76
RSP1	0.88	0.28	-0.60	15.14%	21.31%	6.18%	2.59
TPR3	2.06	0.27	-1.79	5.62%	5.34%	-0.28%	2.81
WEST-03 : Total	60.75	35.53	-25.22	6.31%	8.33%	2.02%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
GHUB	4.64	34.23	29.60	1.58%	-0.99%	-2.57%	0.00
WHC3		11.74	11.74	0.00%	3.19%	3.19%	0.00
CZWH		2.37	2.37	0.00%	-12.28%	-12.28%	0.00
WZWH	(1.51)	0.78	2.29	52.76%	39.11%	-13.64%	0.00
WZSD		0.68	0.68	0.00%	106.54%	106.54%	0.00
MSWH	0.12	0.65	0.54	0.02%	3.26%	3.23%	0.00
SZSD	(1.95)		1.95	20.21%	0.00%	-20.21%	0.00
WHCB	(0.45)		0.45	9.51%	0.00%	-9.51%	0.00
WHMD	(0.07)		0.07	5.88%	0.00%	-5.88%	0.00
WHUT	(1.58)		1.58	3.18%	0.00%	-3.18%	0.00
WHKP	(0.33)	(0.22)	0.12	4.76%	16.28%	11.52%	0.00
WHTV	(0.09)	(0.37)	-0.28	0.59%	10.41%	9.81%	0.00
S2SD	1.81	(0.67)	-2.48	-6.56%	40.51%	47.07%	0.00
WHVL		(0.72)	-0.72	0.00%	12.12%	12.12%	0.00
WHPD	(0.37)	(0.98)	-0.61	15.94%	9.15%	-6.80%	0.00
WTRZ	(0.58)	(1.23)	-0.65	7.45%	8.61%	1.16%	0.00
TZSD	(2.15)	(1.94)	0.21	18.99%	14.43%	-4.56%	0.00
WCHN	(1.97)	(3.77)	-1.80	13.15%	8.18%	-4.97%	0.00
OTHERS : Total	(4.51)	40.54	45.05	47.02%	-1.05%	-48.07%	0.00
Grand Total	783.30	726.11	-57.19	7.46%	7.33%	-0.13%	1393.66