



TN-Daily Sales Performance As on 22-04-2026 11:55:48 PM

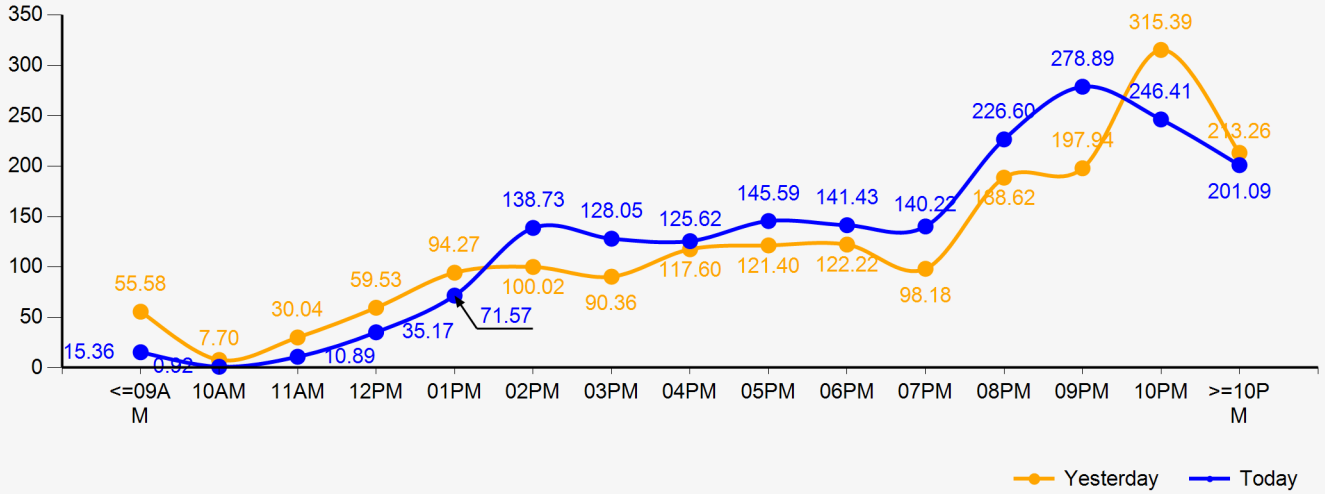
YD Sales : 1812.10 L YD Order: 58.16 L

YD GP%: 7.31%

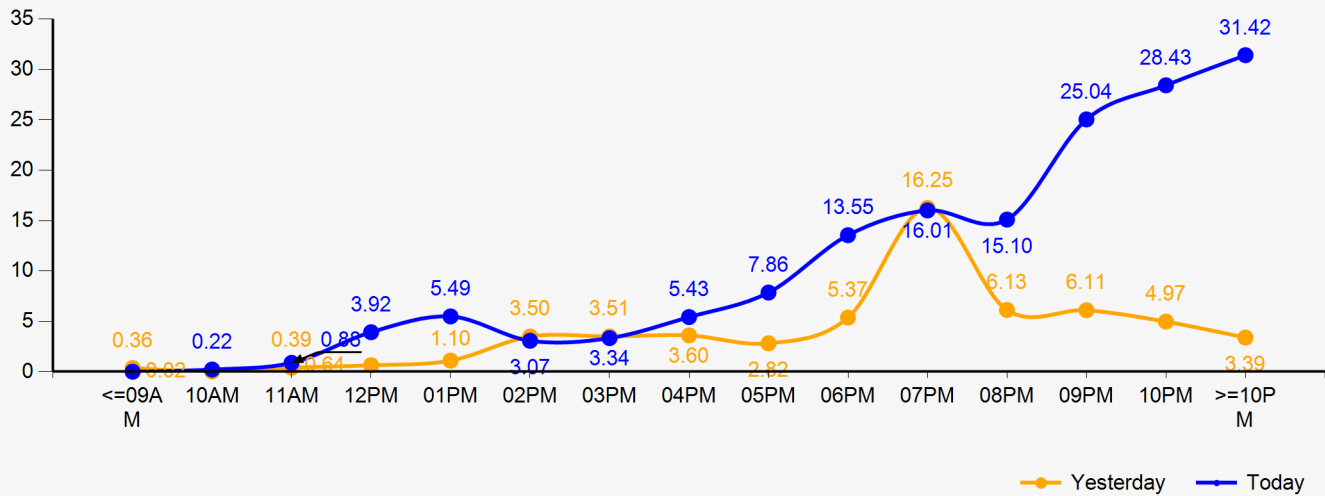
TD Sales : 1906.53 L TD Order: 159.74 L

TD GP%: 7.57%

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	308.78	369.85	61.07	8.35%	8.18%	-0.17%	303.03
SOUTH-03	258.61	264.88	6.28	6.74%	8.70%	1.96%	238.40
TRICHY-01	246.52	259.36	12.84	7.13%	8.37%	1.24%	282.61
CHENNAI-02	190.28	257.68	67.40	6.44%	3.68%	-2.76%	263.10
WEST-02	148.83	215.94	67.11	9.68%	9.72%	0.04%	182.66
CHENNAI-01	177.24	173.40	-3.84	8.15%	5.79%	-2.36%	331.59
NORTH ARCOT	113.27	167.98	54.71	9.14%	8.77%	-0.37%	161.71
WEST-01	154.31	138.83	-15.48	9.67%	10.41%	0.74%	132.61
SOUTH ARCOT	153.16	135.85	-17.32	7.21%	8.85%	1.65%	169.42
KL-NORTH	66.39	56.85	-9.54	2.49%	2.76%	0.27%	32.24
KL-SOUTH	50.29	34.13	-16.15	1.21%	1.52%	0.32%	20.52
OTHERS	2.59	(8.49)	-11.08	-140.84%	28.17%	169.02%	0.00
Total	1870.26	2066.27	196.01	7.31%	7.57%	0.25%	2117.89

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TUT1	23.74	40.55	16.81	9.07%	7.74%	-1.33%	35.23
	TVL1	41.61	35.11	-6.50	3.30%	7.29%	3.99%	29.44

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	NGR1	25.44	28.66	3.22	7.12%	6.60%	-0.52%	17.07
	KVT1	15.64	19.98	4.34	12.59%	10.99%	-1.60%	17.22
	TKS2	15.24	18.47	3.23	8.16%	6.72%	-1.45%	12.39
	TKS1	15.21	15.09	-0.12	8.95%	6.14%	-2.81%	9.50
	TUT2	8.26	14.55	6.29	9.89%	5.63%	-4.26%	14.13
	VNR2	14.38	13.86	-0.52	8.83%	7.86%	-0.96%	15.92
	RND1	7.81	13.70	5.89	10.25%	9.61%	-0.63%	13.09
	TCN1	5.35	11.35	6.00	10.51%	10.21%	-0.30%	7.12
	SVK1	8.19	10.77	2.58	7.44%	9.81%	2.36%	8.76
	RPM1	6.03	10.52	4.48	7.96%	8.28%	0.31%	10.08
	MAR1	10.44	10.18	-0.26	10.37%	9.54%	-0.83%	8.84
	VLY1	8.60	9.36	0.76	9.28%	10.08%	0.80%	9.95
	APK1	6.50	9.21	2.71	9.80%	8.24%	-1.56%	6.87
	PKD1	9.33	9.05	-0.28	10.20%	8.76%	-1.44%	9.09
	SNL1	5.63	8.34	2.70	5.59%	5.97%	0.37%	4.73
	SDI1	7.93	7.54	-0.39	7.90%	6.52%	-1.37%	4.25
	MMT1	3.12	7.11	3.99	10.99%	10.47%	-0.53%	3.94
	SKD1	3.38	6.78	3.40	11.67%	11.53%	-0.15%	4.23
	VKM1	3.46	6.43	2.97	13.04%	9.74%	-3.30%	3.76
	UDN1	5.73	5.77	0.05	11.99%	5.19%	-6.80%	4.43
	PDI1	4.39	5.23	0.84	7.59%	9.66%	2.08%	3.86
	APK2	5.44	5.14	-0.30	6.87%	6.60%	-0.27%	5.52
	KYR1	4.00	5.06	1.05	12.56%	7.21%	-5.35%	3.63
	TYI1	4.54	4.83	0.29	9.35%	12.15%	2.80%	5.13
	TKY1	3.18	4.68	1.50	9.36%	8.72%	-0.64%	4.69
	ASM1	6.27	4.43	-1.85	11.61%	12.44%	0.83%	3.90
	SGT1	3.65	3.91	0.26	4.56%	3.71%	-0.86%	3.06
	STU2	4.56	3.84	-0.72	8.83%	12.02%	3.19%	3.38
	KGL1	6.25	3.79	-2.46	7.18%	4.29%	-2.89%	3.39
	KSM1	2.28	3.71	1.43	8.40%	9.17%	0.77%	2.06
	ERL2	2.95	3.62	0.68	10.46%	14.92%	4.46%	4.59
	VNR1	2.47	3.39	0.92	7.67%	7.48%	-0.19%	4.02
ARM1	5.59	3.33	-2.26	9.19%	5.93%	-3.26%	3.17	
COL1	2.19	2.50	0.31	6.92%	8.25%	1.33%	2.58	
Total		308.78	369.85	61.07	8.35%	8.18%	-0.17%	303.03
SOUTH-03	MDU1	40.73	19.11	-21.61	1.01%	6.65%	5.64%	24.47
	MDU6	17.23	14.25	-2.98	0.59%	6.46%	5.87%	11.74
	DGL1	14.07	14.02	-0.05	9.68%	8.93%	-0.75%	11.81
	MDU2	10.27	12.82	2.56	10.08%	8.51%	-1.57%	14.80
	MDU5	6.33	12.62	6.29	2.60%	2.77%	0.16%	5.14
	DKI1	9.33	11.65	2.32	3.98%	10.26%	6.28%	7.53
	MDU4	7.13	10.99	3.86	7.21%	5.33%	-1.88%	6.71
	TPT1	6.78	10.79	4.01	11.38%	13.53%	2.15%	7.01
	TMM1	14.67	10.56	-4.11	4.42%	6.72%	2.30%	8.09
	KKD3	7.30	10.30	3.00	10.24%	9.42%	-0.82%	8.12
	ATG1	7.85	10.14	2.29	11.63%	10.22%	-1.41%	9.73
	MPA1	4.69	8.84	4.15	12.82%	11.31%	-1.51%	7.36
	MDU7	7.33	8.25	0.92	7.27%	9.68%	2.41%	8.44

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	TEN1	5.59	8.22	2.63	8.30%	8.31%	0.01%	4.64
	MDU3	6.32	8.16	1.85	7.22%	8.13%	0.90%	7.98
	SVG1	4.59	8.13	3.55	8.96%	7.42%	-1.54%	7.51
	TEN2	5.98	6.73	0.75	9.05%	7.77%	-1.28%	6.88
	KRR1	9.56	6.59	-2.97	4.97%	13.34%	8.37%	7.96
	TDI1	3.32	6.28	2.96	11.63%	11.65%	0.02%	4.87
	CBM1	6.09	5.79	-0.30	11.94%	10.52%	-1.42%	5.06
	MLR1	4.00	5.34	1.34	9.55%	9.38%	-0.17%	4.91
	BNR1	2.36	4.96	2.61	9.82%	9.80%	-0.03%	3.26
	USL1	4.10	4.90	0.80	5.76%	10.14%	4.37%	4.45
	PNI1	2.81	4.18	1.37	10.59%	7.17%	-3.42%	3.18
	BTU1	2.68	3.92	1.25	6.39%	1.85%	-4.55%	2.13
	KPT1	3.96	3.91	-0.06	10.34%	12.40%	2.06%	3.36
	DGL2	5.00	3.78	-1.22	7.37%	9.00%	1.63%	5.30
	PNV2	3.77	3.54	-0.23	8.39%	9.02%	0.64%	3.04
	NTM1	2.62	3.46	0.84	11.71%	13.22%	1.52%	2.74
	CMR1	4.10	3.35	-0.75	8.68%	8.11%	-0.58%	2.98
	ADP1	3.26	3.25	-0.01	15.06%	10.13%	-4.94%	3.27
	PKM1	2.16	3.04	0.88	7.19%	10.76%	3.57%	2.47
	PVI1	4.80	2.97	-1.83	10.83%	13.56%	2.73%	5.20
	MNM1	5.31	2.38	-2.93	7.61%	12.15%	4.53%	3.49
	ODM1	5.22	2.05	-3.17	4.23%	5.81%	1.58%	2.53
	SGP1	2.24	1.98	-0.27	12.05%	11.17%	-0.87%	2.99
	NKI1	2.16	1.82	-0.34	12.22%	8.27%	-3.95%	3.43
	KYK1	2.90	1.78	-1.12	13.23%	7.72%	-5.51%	3.81
	Total		258.61	264.88	6.28	6.74%	8.70%	1.96%
TRICHY-01	TRY1	42.41	40.73	-1.68	5.53%	7.81%	2.28%	50.33
	KUM2	48.00	17.60	-30.40	1.23%	-2.44%	-3.67%	2.90
	TNJ1	12.37	17.23	4.86	7.11%	8.41%	1.30%	18.73
	PBR2	14.65	13.67	-0.98	8.89%	8.28%	-0.61%	19.44
	MVM1	9.01	12.72	3.71	11.08%	11.07%	-0.01%	12.89
	TRY4	8.88	12.46	3.59	10.80%	10.13%	-0.67%	12.06
	TNJ2	6.76	11.68	4.91	10.44%	8.64%	-1.81%	13.70
	PTK1	5.75	11.13	5.38	8.69%	9.67%	0.98%	10.64
	TVR2	10.23	10.87	0.64	8.68%	11.26%	2.58%	12.90
	KUM1	9.63	10.65	1.02	7.24%	8.31%	1.07%	17.10
	MDI1	6.37	9.80	3.44	8.99%	9.06%	0.07%	9.68
	NGT1	6.29	8.86	2.56	12.78%	10.15%	-2.63%	8.53
	TYR1	8.15	8.56	0.40	7.70%	9.17%	1.47%	7.58
	MSI1	4.03	8.22	4.19	5.19%	5.99%	0.79%	6.33
	TTP1	5.04	7.64	2.60	6.80%	10.13%	3.33%	6.67
	ORU1	2.27	7.21	4.94	10.02%	10.47%	0.44%	4.43
	PDK1	5.52	6.97	1.45	10.95%	8.69%	-2.26%	5.15
	AYR1	5.27	5.30	0.03	11.19%	11.16%	-0.03%	7.62
	KIK1	4.98	5.09	0.11	12.54%	9.90%	-2.64%	5.98
	NMM1	2.47	5.09	2.62	11.67%	11.30%	-0.36%	3.80
	PBR1	4.24	4.34	0.09	11.15%	9.19%	-1.96%	8.13
KRN1	3.42	4.28	0.87	8.80%	10.39%	1.59%	5.51	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	TRY2	2.65	4.19	1.53	9.26%	10.84%	1.59%	4.71
	TRY3	5.87	3.86	-2.01	11.81%	9.37%	-2.44%	8.06
	TVR1	2.56	3.22	0.66	11.67%	9.79%	-1.88%	4.83
	JKM1	5.19	3.16	-2.03	7.91%	11.26%	3.35%	8.02
	NCK1	2.09	2.61	0.51	7.72%	5.20%	-2.51%	2.82
	APM1	2.41	2.22	-0.19	9.78%	7.93%	-1.85%	4.09
	Total	246.52	259.36	12.84	7.13%	8.37%	1.24%	282.61
CHENNAI-02	CH21	7.30	27.80	20.50	6.66%	1.09%	-5.57%	18.61
	CH24	6.38	25.35	18.98	10.12%	-1.20%	-11.32%	11.21
	CH20	8.51	20.41	11.90	0.09%	-1.11%	-1.20%	13.86
	CH15	27.92	20.33	-7.59	3.53%	1.95%	-1.57%	25.19
	CH03	15.00	19.31	4.30	8.22%	7.26%	-0.97%	25.56
	CH33	11.36	12.73	1.37	3.62%	4.34%	0.72%	10.59
	CH12	11.23	10.99	-0.24	3.16%	4.19%	1.03%	16.32
	GPD1	4.50	10.44	5.94	5.91%	4.75%	-1.16%	6.50
	CH06	9.33	10.25	0.92	4.39%	3.57%	-0.83%	10.44
	CH51	5.24	9.65	4.41	7.73%	3.22%	-4.51%	12.14
	CH18	8.38	9.03	0.64	11.30%	9.55%	-1.76%	11.19
	CH31	3.60	8.32	4.72	9.95%	3.06%	-6.89%	3.76
	MJR1	3.90	8.09	4.19	8.89%	8.84%	-0.05%	9.85
	UKI1	2.82	7.93	5.11	5.83%	5.24%	-0.59%	4.94
	MC05	4.65	7.46	2.82	-0.18%	1.20%	1.39%	1.75
	CH50	4.03	7.46	3.43	8.65%	9.30%	0.65%	10.33
	CH44	6.43	5.65	-0.78	8.49%	6.35%	-2.14%	8.99
	CH41	5.59	5.55	-0.04	11.85%	4.96%	-6.89%	9.78
	CH17	5.95	5.43	-0.52	14.06%	11.33%	-2.73%	7.96
	PON1	1.49	5.22	3.73	9.50%	5.30%	-4.20%	4.72
	CH23	3.90	5.11	1.21	9.99%	1.03%	-8.96%	4.81
	CH46	4.38	3.92	-0.46	9.59%	6.25%	-3.34%	3.84
	CH36	4.67	2.89	-1.78	0.71%	4.42%	3.71%	4.47
	CH34	9.46	2.58	-6.87	7.34%	9.35%	2.01%	10.76
	CH27	3.14	2.26	-0.89	10.38%	7.42%	-2.95%	2.68
	CH32	4.70	1.87	-2.83	7.65%	9.93%	2.28%	1.85
	CH43	5.18	1.12	-4.06	9.19%	11.89%	2.70%	7.97
MC06	0.66	0.53	-0.13	4.19%	1.45%	-2.74%	2.25	
CH01	0.55		-0.55	-4.63%	-3903.54%	-3898.91%	0.79	
Total	190.28	257.68	67.40	6.44%	3.68%	-2.76%	263.10	
WEST-02	SLM1	11.32	20.28	8.96	10.61%	9.52%	-1.09%	16.37
	ERD2	15.86	14.39	-1.46	10.03%	12.25%	2.22%	12.79
	ATU1	4.79	13.54	8.76	9.68%	7.29%	-2.38%	7.81
	SLM3	10.75	13.29	2.54	5.92%	6.86%	0.94%	8.02
	ERD1	11.42	11.63	0.20	9.35%	9.97%	0.62%	12.40
	NKL2	5.98	10.27	4.28	10.21%	9.80%	-0.41%	8.02
	TRM1	4.21	8.79	4.59	8.77%	10.74%	1.97%	5.85
	VPD1	1.95	8.57	6.61	9.13%	8.97%	-0.16%	5.37
	SLM2	2.47	8.50	6.02	11.53%	0.81%	-10.72%	6.57
	KRI1	7.01	8.31	1.29	8.88%	10.28%	1.39%	3.90
	MTR1	4.07	7.92	3.85	7.80%	10.78%	2.98%	5.46

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
WEST-02	HSR2	6.95	7.68	0.73	10.24%	11.07%	0.83%	9.09	
	RSP1	4.39	7.07	2.67	10.23%	10.43%	0.20%	5.48	
	MCR1	4.71	7.00	2.29	8.67%	9.97%	1.30%	4.99	
	OML1	3.72	6.35	2.62	11.45%	9.83%	-1.62%	5.24	
	PLC1	3.79	6.26	2.46	11.69%	13.34%	1.65%	3.28	
	HRR1	4.06	5.15	1.08	11.12%	10.35%	-0.77%	3.57	
	APN1	1.66	4.90	3.24	14.57%	11.75%	-2.83%	3.97	
	KAM1	2.05	4.49	2.43	10.20%	11.70%	1.50%	3.19	
	CMI1	1.92	4.47	2.55	9.74%	12.15%	2.42%	2.78	
	BMD1	3.34	4.37	1.03	11.78%	7.68%	-4.09%	3.41	
	PMP1	2.03	4.31	2.27	10.50%	11.34%	0.84%	4.06	
	EPI1	3.64	4.05	0.41	13.16%	9.17%	-3.99%	4.84	
	KVP1	3.86	3.89	0.03	4.48%	9.70%	5.22%	3.10	
	DPR2	2.25	3.43	1.18	9.54%	8.43%	-1.11%	3.51	
	DPR1	2.29	3.21	0.92	8.37%	13.99%	5.62%	2.70	
	HSR1	5.41	2.94	-2.47	9.62%	9.27%	-0.35%	5.23	
	KMM1	2.72	2.55	-0.16	9.09%	9.78%	0.69%	5.06	
	SGI1	1.54	1.87	0.33	8.50%	12.37%	3.87%	2.81	
	TCG1	2.75	1.81	-0.94	8.66%	6.93%	-1.73%	3.73	
	PDR1	1.37	1.80	0.42	15.43%	12.06%	-3.38%	2.68	
	EDP1	0.90	1.04	0.14	9.25%	11.66%	2.40%	1.93	
	SGG1	1.05	0.97	-0.08	13.95%	13.86%	-0.09%	2.28	
	VKL1	2.57	0.87	-1.70	11.30%	18.48%	7.18%	3.19	
	Total		148.83	215.94	67.11	9.68%	9.72%	0.04%	182.66
	CHENNAI-01	CH05	9.33	16.98	7.65	7.30%	5.30%	-2.00%	20.16
CH16		6.58	16.66	10.08	8.48%	-11.06%	-19.54%	23.05	
CH30		12.15	13.71	1.56	4.89%	3.32%	-1.57%	9.99	
CH14		10.92	12.88	1.96	8.08%	9.31%	1.23%	20.09	
CH45		9.18	12.54	3.36	7.98%	0.92%	-7.06%	10.07	
CH47		9.97	8.69	-1.28	0.28%	8.98%	8.70%	9.49	
CH08		8.85	8.07	-0.78	7.56%	9.87%	2.32%	23.77	
CH48		8.36	7.50	-0.86	9.45%	10.49%	1.04%	12.36	
CH49		8.59	6.89	-1.70	11.49%	8.72%	-2.76%	15.04	
CH28		4.82	5.61	0.79	11.98%	12.67%	0.69%	16.37	
CH07		5.42	5.26	-0.16	6.73%	8.83%	2.10%	16.33	
CH25		8.27	4.87	-3.40	8.79%	9.89%	1.10%	10.17	
CH19		9.05	4.79	-4.26	7.48%	9.31%	1.83%	12.60	
MRM1		3.89	4.69	0.80	7.47%	8.20%	0.73%	9.54	
AVD1		6.18	4.66	-1.52	6.70%	7.32%	0.62%	10.80	
CGL1		7.69	4.19	-3.50	8.24%	8.78%	0.54%	6.77	
CH35		7.66	4.17	-3.49	5.69%	8.31%	2.62%	8.41	
CH42		7.11	4.11	-3.00	11.78%	10.25%	-1.53%	14.76	
CH39		4.22	3.46	-0.76	11.97%	9.80%	-2.17%	5.54	
CH37		1.98	3.18	1.20	15.19%	11.96%	-3.23%	5.07	
SKL1		3.68	3.14	-0.55	11.93%	5.86%	-6.06%	8.72	
KNR1		2.88	3.09	0.21	10.27%	6.45%	-3.82%	6.63	
TKM1		3.65	2.89	-0.76	7.30%	11.43%	4.13%	4.93	
GUD1		2.30	2.60	0.30	19.60%	10.52%	-9.08%	9.76	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	CH40	2.24	1.94	-0.30	1.28%	1.16%	-0.12%	2.88
	CH22	1.80	1.80		11.51%	6.27%	-5.24%	13.49
	CH26	1.60	1.62	0.02	9.96%	6.99%	-2.96%	4.03
	GUD2	2.68	1.06	-1.62	14.74%	10.53%	-4.21%	8.29
	CH38	2.87	0.82	-2.05	11.12%	11.28%	0.16%	8.13
	CH29	1.45	0.72	-0.72	8.79%	12.17%	3.37%	1.94
	MC09	1.46	0.58	-0.87	2.30%	-0.43%	-2.74%	0.92
	MC10	0.40	0.21	-0.19	8.46%	16.88%	8.42%	1.47
	Total	177.24	173.40	-3.84	8.15%	5.79%	-2.36%	331.59
NORTH ARCOT	VEL2	6.50	15.90	9.40	10.26%	8.47%	-1.79%	11.79
	KPM2	17.47	13.91	-3.56	4.99%	8.70%	3.70%	18.76
	TRR1	7.38	13.35	5.97	8.85%	7.48%	-1.37%	8.24
	SBR1	5.65	12.28	6.63	7.53%	8.39%	0.86%	11.74
	VEL1	8.23	11.46	3.23	9.15%	8.66%	-0.50%	8.63
	TRL1	7.32	8.12	0.80	9.24%	8.54%	-0.70%	13.37
	ABR1	4.86	8.02	3.15	9.48%	9.97%	0.49%	6.68
	KPM1	3.01	7.58	4.57	9.61%	5.19%	-4.43%	5.70
	VSI1	5.94	7.29	1.35	11.93%	11.39%	-0.54%	7.54
	AKM1	2.78	6.75	3.97	11.72%	7.87%	-3.85%	8.09
	GDM1	4.69	6.49	1.79	13.36%	9.61%	-3.76%	4.58
	ANI1	3.01	5.28	2.26	12.48%	7.97%	-4.51%	4.17
	WJD1	2.34	5.26	2.92	8.80%	8.35%	-0.45%	5.74
	PLR1	4.23	5.14	0.91	10.35%	9.80%	-0.55%	3.91
	TRT1	4.73	5.02	0.29	8.90%	7.45%	-1.45%	5.50
	ARC2	2.79	4.92	2.13	12.05%	9.47%	-2.58%	4.75
	CGM1	3.57	4.83	1.26	8.56%	8.83%	0.27%	3.72
	CPT1	1.07	4.65	3.57	14.68%	9.75%	-4.93%	3.79
	BGR1	4.28	4.57	0.30	9.98%	10.57%	0.59%	2.74
	WJP1	2.20	3.90	1.70	11.08%	8.99%	-2.09%	5.44
	SLG1	3.47	3.71	0.24	7.94%	6.88%	-1.07%	3.67
	CYR1	3.08	3.40	0.31	8.88%	12.52%	3.64%	4.78
	VNB1	2.08	2.37	0.29	10.06%	10.08%	0.03%	3.69
	UGI1	1.19	2.28	1.09	8.10%	12.91%	4.81%	2.69
PTU1	1.40	1.53	0.13	9.35%	10.21%	0.86%	2.00	
Total	113.27	167.98	54.71	9.14%	8.77%	-0.37%	161.71	
WEST-01	CBE2	37.02	15.75	-21.27	10.46%	10.63%	0.18%	22.34
	CBE4	7.62	10.61	2.99	10.24%	12.25%	2.01%	5.82
	TPR2	10.27	9.07	-1.21	8.69%	12.28%	3.59%	6.42
	KMR1	7.55	8.28	0.73	12.33%	10.50%	-1.83%	8.01
	TPR1	8.07	7.74	-0.33	9.12%	10.84%	1.72%	5.76
	MPM1	6.95	5.80	-1.15	9.87%	10.97%	1.10%	4.54
	CBE1	5.84	5.76	-0.08	11.21%	11.80%	0.59%	3.63
	CBE6	6.91	5.74	-1.17	9.63%	10.90%	1.26%	5.29
	PLI1	7.11	5.40	-1.71	8.69%	11.98%	3.29%	6.64
	CBE3	2.28	5.33	3.05	9.68%	3.31%	-6.37%	1.53
	DPM2	3.18	4.92	1.75	8.39%	10.67%	2.28%	3.80
	UMP1	6.09	4.83	-1.26	4.31%	7.48%	3.17%	3.24
	TPR3	3.43	4.78	1.35	7.27%	11.30%	4.03%	4.59

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
WEST-01	KGM1	7.01	4.61	-2.40	9.26%	11.17%	1.91%	3.03	
	SNR1	3.16	4.42	1.26	10.83%	8.02%	-2.80%	4.67	
	PDM1	2.09	4.37	2.28	13.94%	14.28%	0.34%	2.57	
	GDR1	2.34	4.20	1.86	-1.72%	6.16%	7.88%	3.03	
	GBM1	3.98	3.51	-0.47	5.12%	13.62%	8.50%	3.70	
	KMD1	4.57	3.45	-1.12	9.00%	10.48%	1.48%	3.37	
	SYM2	4.13	3.29	-0.84	8.35%	12.70%	4.34%	3.44	
	PPI1	2.61	2.85	0.23	16.85%	10.33%	-6.53%	2.30	
	SUL1	1.43	2.84	1.41	12.01%	13.58%	1.57%	3.28	
	UAM1	1.33	2.51	1.18	5.04%	5.73%	0.68%	5.47	
	CNR1	0.57	1.75	1.18	12.82%	7.48%	-5.34%	2.53	
	KGI1	1.83	1.74	-0.09	6.38%	-12.37%	-18.74%	3.45	
	ANR1	1.36	1.65	0.29	15.23%	17.21%	1.99%	0.98	
	AVI1	2.45	1.63	-0.82	15.06%	12.29%	-2.77%	2.70	
	CBE5	1.15	1.15		13.52%	10.18%	-3.33%	3.09	
	TPR4	1.96	0.84	-1.12	14.55%	13.99%	-0.56%	3.38	
	Total	154.31	138.83	-15.48	9.67%	10.41%	0.74%	132.61	
	SOUTH ARCOT	POY1	5.30	13.17	7.87	10.34%	7.50%	-2.84%	17.98
		CDM1	8.99	11.43	2.44	9.38%	6.83%	-2.55%	10.38
ULP1		6.51	9.85	3.34	9.23%	7.54%	-1.69%	9.34	
TRK1		11.71	9.34	-2.37	5.42%	10.60%	5.18%	9.29	
SJI2		4.29	8.07	3.78	9.37%	7.57%	-1.79%	7.78	
KKI2		8.61	7.45	-1.16	12.45%	8.29%	-4.15%	8.81	
VPM2		8.67	7.25	-1.41	9.61%	11.01%	1.40%	9.45	
TVM2		6.31	7.18	0.87	4.62%	4.88%	0.26%	4.84	
VCM2		44.64	7.09	-37.55	2.97%	10.25%	7.28%	2.66	
POY2		9.26	6.63	-2.63	7.69%	11.29%	3.60%	13.80	
KML1		3.63	6.55	2.92	13.07%	11.64%	-1.43%	4.86	
PRT1		5.68	6.49	0.81	10.13%	7.20%	-2.94%	6.61	
TVM1		2.93	6.14	3.21	6.38%	8.97%	2.59%	4.60	
CUD1		5.03	6.04	1.01	14.53%	7.47%	-7.05%	18.60	
NVL2		5.73	5.75	0.03	7.63%	13.75%	6.12%	10.21	
KLM1		5.34	4.41	-0.93	9.08%	11.71%	2.62%	7.46	
TDM1		4.89	3.75	-1.14	9.33%	9.06%	-0.26%	6.76	
VPM1		1.28	3.39	2.12	10.09%	2.51%	-7.57%	3.40	
MKM1		1.35	2.31	0.96	12.66%	12.43%	-0.23%	3.66	
STP1		2.53	2.04	-0.49	4.49%	13.37%	8.88%	3.63	
VCM1	0.49	1.51	1.02	3.34%	9.84%	6.49%	5.28		
Total	153.16	135.85	-17.32	7.21%	8.85%	1.65%	169.42		
KL-NORTH	KZD1	66.39	56.85	-9.54	2.49%	2.76%	0.27%	32.24	
	Total	66.39	56.85	-9.54	2.49%	2.76%	0.27%	32.24	
KL-SOUTH	TVP1	28.16	13.13	-15.03	0.32%	2.39%	2.07%	9.10	
	PNL1	7.22	8.01	0.79	2.42%	1.76%	-0.67%	3.24	
	KLR1	5.97	7.23	1.26	2.31%	-2.27%	-4.59%	3.63	
	PAS1	8.94	5.76	-3.18	2.27%	3.98%	1.71%	4.55	
	Total	50.29	34.13	-16.15	1.21%	1.52%	0.32%	20.52	
OTHERS	CZWH	29.03	2.02	-27.01	-5.02%	-15.00%	-9.98%	0.00	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS	S2SD	5.59	0.80	-4.79	-0.29%	-14.91%	-14.62%	0.00
	WZWH	2.24	0.47	-1.77	2.57%	-14.91%	-17.48%	0.00
	WHC3	0.11	0.38	0.26	-4.70%	-14.89%	-10.19%	0.00
	SZSD	1.46	0.32	-1.14	2.76%	-14.88%	-17.64%	0.00
	TVSD		0.03	0.03	#Error	-1817.48%	#Error	0.00
	MSWH		0.02	0.02	#Error	-7.00%	#Error	0.00
	GHUB	0.27		-0.27	-0.99%	#Error	#Error	0.00
	TZSD	1.86		-1.86	4.09%	#Error	#Error	0.00
	WCHN	(19.48)		19.48	10.71%	#Error	#Error	0.00
	WHUT	(3.99)		3.99	3.92%	#Error	#Error	0.00
	WZSD	0.69		-0.69	0.16%	#Error	#Error	0.00
	WHPD	(1.94)	(0.06)	1.88	-8.90%	8.42%	17.32%	0.00
	WHMD	(3.72)	(0.09)	3.63	4.74%	21.40%	16.65%	0.00
	WHKZ	(0.21)	(0.30)	-0.09	-1.78%	1.50%	3.29%	0.00
	WHTV	(3.59)	(1.57)	2.02	-0.11%	9.88%	9.99%	0.00
	WHCB		(1.68)	-1.68	#Error	8.17%	#Error	0.00
	WHTM	(0.54)	(1.75)	-1.21	4.08%	5.49%	1.41%	0.00
	WTRZ	(5.00)	(2.64)	2.36	1.11%	10.81%	9.70%	0.00
	WHVL	(0.21)	(4.43)	-4.22	11.16%	14.20%	3.04%	0.00
		Total	2.59	(8.49)	-11.08	-140.84%	28.17%	169.02%
	Total	1870.26	2066.27	196.01	7.31%	7.57%	0.25%	2117.89