



Sales
774.47 Lacs

Yest. Sales : 1,137.13 Lacs

GP%
7.52%

Yest.GP% : 7.66%

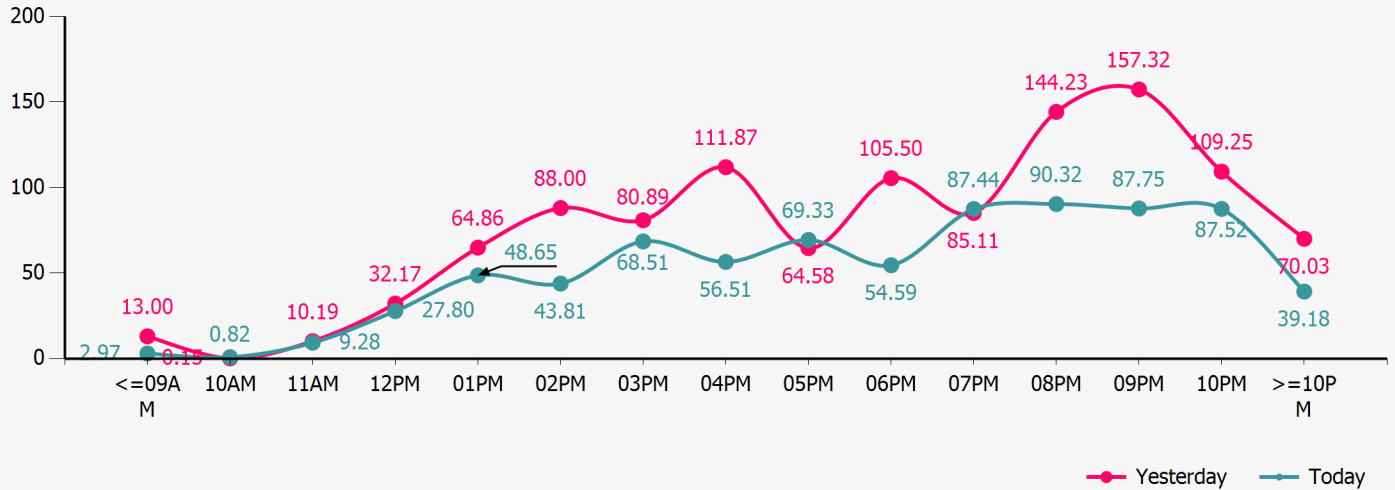
EW Pen%
2.13%

Yest.EW %: 2.23%

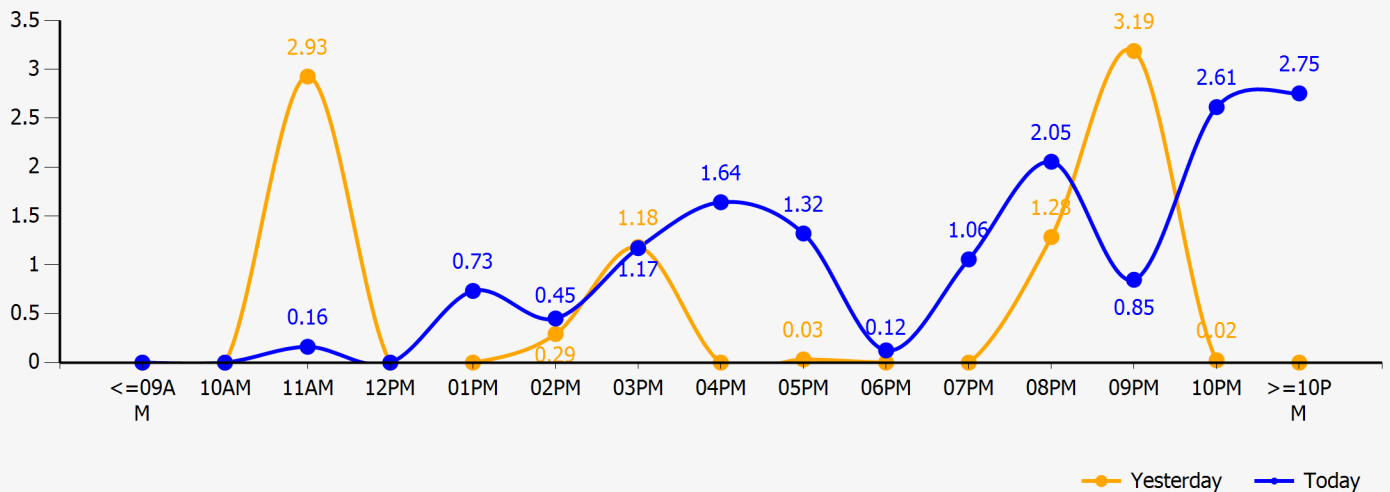
Open SO
14.93 Lacs

Yest. OSO 8.93 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	153.24	133.96	-19.28	7.00%	8.22%	1.21%	262.88
CHENNAI-02	188.47	111.19	-77.28	6.88%	6.31%	-0.56%	189.70
CHENNAI-01	233.45	100.65	-132.80	7.90%	8.06%	0.16%	178.65
TRICHY-01	103.63	90.78	-12.85	8.08%	9.34%	1.27%	155.76
SOUTH-03	84.02	90.04	6.02	7.58%	8.65%	1.07%	149.11
NORTH ARCOT	113.99	65.76	-48.24	7.09%	6.00%	-1.09%	125.62
WEST-03	47.24	63.69	16.46	8.87%	6.53%	-2.33%	55.19
SOUTH ARCOT	75.08	58.92	-16.16	6.94%	6.32%	-0.62%	105.63
WEST-02	78.79	46.41	-32.38	8.12%	8.59%	0.47%	96.36
WEST-01	72.09	32.52	-39.58	10.27%	10.05%	-0.22%	74.76
OTHERS	(3.94)	(4.51)	-0.57	9.10%	46.86%	37.76%	0.00
Total	1146.06	789.40	-356.65	7.66%	7.52%	-0.14%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
NGR1	7.19	12.48	5.29	10.38%	7.47%	-2.91%	16.91
TVL1	17.79	12.30	-5.49	5.34%	7.94%	2.59%	31.24

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TUT1	16.25	12.18	-4.07	9.77%	10.05%	0.28%	26.39
KSM1	6.80	7.67	0.87	6.78%	7.56%	0.78%	4.29
KVT1	9.74	7.62	-2.12	9.78%	11.56%	1.79%	15.28
VNR2	6.93	6.16	-0.76	4.09%	5.48%	1.39%	11.30
TKS1	4.92	4.83	-0.09	8.09%	6.78%	-1.31%	6.55
TUT2	5.21	4.80	-0.41	6.21%	4.86%	-1.36%	11.30
ERL2	3.80	4.23	0.44	10.28%	9.86%	-0.42%	5.46
SVK1	5.63	4.12	-1.52	6.22%	7.04%	0.81%	5.93
MAR1	3.18	3.86	0.68	11.25%	8.69%	-2.56%	9.16
VLY1	3.04	3.86	0.81	13.45%	8.37%	-5.08%	7.86
PDI1	2.77	3.51	0.74	6.33%	9.96%	3.63%	3.33
SNL1	3.37	3.43	0.06	6.26%	8.70%	2.44%	4.23
MMT1	1.40	3.40	2.00	8.47%	8.48%	0.01%	3.87
RPM1	8.25	3.20	-5.05	-2.33%	1.41%	3.74%	10.74
RND2	3.23	3.12	-0.11	4.73%	9.82%	5.09%	6.65
PKD1	2.43	3.08	0.65	9.34%	9.37%	0.03%	4.66
UDN1	0.86	2.43	1.57	8.49%	6.85%	-1.64%	4.16
TKS2	6.09	2.41	-3.68	5.21%	10.30%	5.10%	9.17
SKD1	2.51	2.38	-0.13	3.03%	10.11%	7.08%	3.15
APK2	3.00	2.23	-0.77	5.94%	9.09%	3.15%	3.84
KYR1	1.60	2.01	0.41	6.15%	5.99%	-0.16%	2.80
APK1	1.94	2.00	0.06	7.28%	2.95%	-4.33%	3.74
VNR1	0.77	2.00	1.23	15.66%	8.03%	-7.63%	3.81
RND1	2.87	1.99	-0.87	9.11%	12.46%	3.35%	7.91
ASM1	3.51	1.95	-1.56	7.55%	8.89%	1.34%	3.26
KGL1	1.71	1.93	0.23	10.15%	10.45%	0.30%	3.08
TCN1	1.56	1.82	0.26	10.06%	10.56%	0.50%	5.50
VKM1	3.30	1.51	-1.79	7.95%	6.33%	-1.62%	2.98
TKY1	1.77	1.38	-0.39	2.65%	7.79%	5.14%	3.89
STU2	1.09	0.96	-0.14	3.21%	12.93%	9.72%	2.34
SDI1	2.86	0.82	-2.04	3.01%	6.79%	3.79%	5.65
ARM1	1.39	0.73	-0.66	11.00%	10.72%	-0.28%	2.40
TYI1	1.65	0.73	-0.93	10.82%	-0.80%	-11.62%	5.08
SGT1	1.75	0.62	-1.13	7.26%	11.70%	4.44%	3.69
COL1	1.09	0.23	-0.85	6.98%	13.54%	6.56%	1.32
SOUTH-01 : Total	153.24	133.96	-19.28	7.00%	8.22%	1.21%	262.88
CHENNAI-02							
CH03	15.64	13.26	-2.38	7.74%	6.15%	-1.60%	15.60
CH21	12.39	10.71	-1.68	6.46%	2.61%	-3.84%	11.52
CH15	12.23	10.68	-1.55	6.06%	7.42%	1.36%	15.68
CH51	9.47	7.11	-2.36	6.09%	7.18%	1.09%	9.89
CH18	8.18	6.58	-1.59	8.04%	11.21%	3.18%	8.28
CH24	8.57	5.50	-3.07	5.87%	5.46%	-0.41%	6.74
CH50	6.50	5.13	-1.37	10.33%	5.24%	-5.09%	11.35
CH43	5.81	4.35	-1.46	7.49%	5.77%	-1.72%	4.93
MJR1	6.19	3.79	-2.40	6.15%	9.30%	3.14%	7.17
CH35	5.48	3.60	-1.87	4.34%	-0.54%	-4.88%	5.28
CH20	11.19	3.57	-7.62	7.30%	5.38%	-1.92%	8.12
CH41	7.69	3.56	-4.13	3.54%	3.46%	-0.09%	5.40

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH44	3.18	3.42	0.24	3.79%	5.59%	1.80%	5.38
CH33	1.19	3.14	1.95	12.49%	14.15%	1.66%	6.64
CH34	10.21	3.01	-7.21	8.76%	5.05%	-3.71%	8.81
CH37	6.85	2.89	-3.96	6.56%	3.99%	-2.56%	2.00
CH12	10.22	2.85	-7.37	7.14%	10.08%	2.95%	9.82
UKI1	5.91	2.79	-3.12	6.49%	3.37%	-3.12%	5.14
GPD1	5.09	1.94	-3.16	4.38%	5.09%	0.72%	5.07
CH36	4.76	1.90	-2.86	5.66%	3.77%	-1.88%	2.91
CH46	2.94	1.83	-1.11	7.25%	9.75%	2.50%	3.33
PON1	6.68	1.80	-4.88	8.46%	6.77%	-1.69%	4.39
CH06	5.24	1.74	-3.49	10.03%	8.04%	-1.99%	6.12
CH23	1.20	1.41	0.21	15.26%	11.91%	-3.35%	3.13
CH27	3.45	1.27	-2.19	3.64%	5.82%	2.18%	2.34
CH31	1.99	1.14	-0.85	8.79%	4.79%	-4.01%	3.16
CH17	4.14	1.07	-3.07	7.18%	11.51%	4.33%	6.04
MC05	1.07	0.64	-0.43	4.45%	8.63%	4.18%	2.03
MC06	3.60	0.34	-3.26	4.19%	5.40%	1.21%	2.37
CH01	0.01	0.16	0.15	-10.65%	16.20%	26.85%	0.18
CH32	1.39		-1.39	11.31%	0.00%	-11.31%	0.90
CHENNAI-02 : Total	188.47	111.19	-77.28	6.88%	6.31%	-0.56%	189.70
CHENNAI-01							
CH49	11.55	9.02	-2.53	8.40%	9.49%	1.09%	8.39
CH30	8.78	7.64	-1.14	10.60%	3.02%	-7.58%	6.46
CH28	9.18	6.87	-2.31	11.02%	9.87%	-1.15%	6.69
CH22	2.75	6.42	3.67	10.62%	9.04%	-1.59%	4.81
GUD1	9.49	6.41	-3.08	10.81%	9.52%	-1.30%	5.77
CH47	20.91	5.25	-15.66	5.48%	12.70%	7.22%	10.48
CH16	15.59	4.89	-10.70	7.24%	7.96%	0.72%	11.79
CH42	13.11	4.77	-8.35	8.18%	8.60%	0.43%	9.76
CH45	6.66	4.76	-1.90	7.58%	1.56%	-6.02%	6.53
CH14	12.90	4.57	-8.33	7.15%	8.74%	1.59%	13.43
MRM1	27.76	4.27	-23.49	4.65%	1.78%	-2.88%	6.91
CH05	13.67	4.24	-9.42	8.41%	7.11%	-1.30%	9.06
CH48	10.74	3.93	-6.80	8.52%	9.37%	0.85%	7.70
GUD2	5.21	3.78	-1.42	11.89%	8.43%	-3.46%	5.18
SKL1	3.48	3.74	0.26	9.09%	7.08%	-2.01%	3.90
CH07	9.14	3.68	-5.46	7.72%	7.70%	-0.02%	8.44
CH19	9.08	3.63	-5.45	7.97%	8.73%	0.76%	9.31
CH25	7.84	3.43	-4.42	8.86%	10.99%	2.13%	5.94
KNR1	4.87	2.47	-2.41	12.07%	9.38%	-2.69%	4.02
AVD1	9.03	2.19	-6.84	9.11%	8.13%	-0.97%	6.60
TKM1	3.38	1.49	-1.89	10.62%	15.15%	4.53%	3.34
CH38	5.26	1.15	-4.11	8.32%	11.07%	2.75%	4.95
CH40	4.18	0.69	-3.48	3.90%	2.22%	-1.68%	3.50
CH39	2.98	0.65	-2.33	11.00%	8.43%	-2.57%	3.73
CH26	3.76	0.32	-3.44	3.80%	16.92%	13.12%	1.55
MC09	1.75	0.20	-1.55	7.88%	4.20%	-3.67%	0.90
CH29	0.38	0.17	-0.21	11.21%	9.22%	-1.99%	1.02
CGL1				0.00%	0.00%	0.00%	3.38

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	233.45	100.65	-132.80	7.90%	8.06%	0.16%	178.65
TRICHY-01							
TRY1	17.54	6.73	-10.81	7.43%	10.83%	3.40%	28.12
TNJ2	5.40	6.14	0.74	7.65%	7.54%	-0.11%	6.63
PBR2	9.32	5.54	-3.78	7.98%	9.68%	1.70%	8.21
MVM1	6.53	5.47	-1.06	8.94%	11.34%	2.39%	7.29
PTK1	2.83	5.38	2.55	8.37%	11.90%	3.53%	6.44
TNJ1	4.70	5.02	0.33	9.13%	8.27%	-0.86%	7.97
TVR2	2.90	4.96	2.06	13.08%	9.36%	-3.72%	6.50
MDI1	3.42	4.55	1.14	8.35%	9.04%	0.68%	4.14
TYR1	2.71	3.71	1.00	9.08%	7.57%	-1.51%	5.58
JKM1	4.48	3.62	-0.86	7.99%	9.52%	1.53%	4.01
PDK2	1.98	3.17	1.19	8.09%	11.63%	3.54%	4.92
TRY4	2.16	3.13	0.97	13.28%	6.91%	-6.37%	5.75
NGT1	3.60	3.03	-0.57	5.71%	11.04%	5.33%	5.81
MSI1	3.07	2.93	-0.14	3.17%	6.30%	3.14%	3.78
TVR1	1.30	2.87	1.57	5.00%	8.96%	3.96%	2.92
TTP1	1.22	2.83	1.61	9.64%	7.95%	-1.69%	4.20
KUM1	5.46	2.70	-2.76	10.63%	8.36%	-2.27%	7.79
TRY3	1.69	2.58	0.89	7.43%	10.63%	3.20%	3.69
ORU1	2.06	2.36	0.30	5.34%	8.13%	2.78%	3.03
AYR1	2.29	2.31	0.02	3.80%	7.41%	3.60%	3.46
KRN1	1.19	1.91	0.72	7.22%	4.77%	-2.45%	2.95
NMM1	2.54	1.86	-0.68	7.64%	11.34%	3.70%	2.90
KIK1	2.61	1.75	-0.87	12.53%	16.14%	3.61%	4.04
KUM2	3.90	1.64	-2.26	9.55%	6.88%	-2.67%	4.33
PBR1	2.31	1.28	-1.04	9.21%	10.68%	1.46%	2.36
NCK1	2.63	1.10	-1.54	4.85%	3.65%	-1.20%	2.19
APM1	1.16	0.94	-0.22	6.14%	11.75%	5.61%	1.68
PDK1	1.07	0.86	-0.21	13.29%	13.92%	0.63%	2.85
TRY2	1.57	0.41	-1.17	1.40%	5.68%	4.28%	2.23
TRICHY-01 : Total	103.63	90.78	-12.85	8.08%	9.34%	1.27%	155.76
SOUTH-03							
MDU1	7.88	11.79	3.92	6.36%	8.27%	1.91%	15.87
MDU6	2.59	5.86	3.27	8.53%	7.58%	-0.95%	5.60
DGL1	6.32	5.12	-1.20	4.92%	8.48%	3.56%	8.07
MDU2	4.06	4.22	0.16	9.13%	8.56%	-0.58%	8.12
TMM1	1.70	4.14	2.43	9.79%	10.61%	0.82%	4.55
MDU7	2.39	3.21	0.82	5.09%	7.86%	2.77%	5.66
NTM1	1.56	3.13	1.57	8.86%	1.14%	-7.72%	2.64
TEN1	3.15	3.00	-0.15	9.15%	11.02%	1.87%	3.59
MPA1	2.53	2.91	0.38	12.40%	10.68%	-1.72%	4.28
KKD3	2.40	2.67	0.27	9.46%	6.27%	-3.19%	7.06
ATG1	2.16	2.57	0.41	10.89%	7.11%	-3.78%	5.49
MDU5	2.03	2.35	0.33	8.40%	6.11%	-2.28%	2.55
MDU4	0.90	2.19	1.29	12.90%	11.14%	-1.76%	3.29
DKI1	3.03	2.08	-0.95	4.84%	14.02%	9.18%	4.32

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PVI1	3.92	2.07	-1.85	7.82%	18.51%	10.68%	4.96
ODM1	0.41	2.04	1.63	10.78%	7.58%	-3.20%	2.48
DGL2	2.13	1.83	-0.30	11.57%	6.94%	-4.63%	3.05
CBM1	1.34	1.78	0.44	9.85%	11.37%	1.52%	3.76
MDU3	2.00	1.78	-0.22	12.74%	1.43%	-11.31%	4.00
CMR1	0.90	1.77	0.86	3.24%	7.58%	4.34%	2.11
KYK1	1.37	1.76	0.40	11.09%	9.73%	-1.36%	3.19
TDI1	1.03	1.73	0.69	12.44%	6.40%	-6.04%	2.63
SVG1	1.68	1.70	0.01	1.47%	1.53%	0.06%	3.13
NKI1	0.29	1.68	1.39	4.86%	3.19%	-1.67%	3.12
TPT1	1.87	1.57	-0.30	8.70%	11.26%	2.56%	3.78
PNI1	0.57	1.46	0.89	14.11%	10.48%	-3.63%	1.82
KPT1	2.22	1.44	-0.78	8.01%	11.15%	3.14%	2.61
PNV2	1.53	1.43	-0.10	6.63%	10.98%	4.35%	2.51
PKM1	1.17	1.34	0.16	10.42%	4.25%	-6.18%	1.85
SGP1	1.47	1.27	-0.20	10.38%	16.20%	5.82%	1.77
TEN2	6.08	1.26	-4.82	1.47%	9.38%	7.91%	4.00
USL1	3.08	1.20	-1.87	2.49%	5.38%	2.89%	2.99
MNM1	1.74	1.20	-0.54	11.61%	17.53%	5.93%	1.75
ADP1	1.60	1.10	-0.49	6.84%	16.83%	9.99%	2.92
BTU1	1.28	0.88	-0.40	7.90%	6.96%	-0.94%	1.88
BNR1	1.65	0.87	-0.78	4.66%	9.35%	4.69%	2.63
MLR1	0.74	0.85	0.12	9.98%	5.62%	-4.36%	2.76
KRR1	1.26	0.79	-0.48	14.61%	13.65%	-0.97%	2.33
SOUTH-03 : Total	84.02	90.04	6.02	7.58%	8.65%	1.07%	149.11
NORTH ARCOT							
KPM2	20.05	9.87	-10.19	5.55%	2.73%	-2.82%	13.52
VEL3	3.79	4.62	0.83	9.56%	6.18%	-3.39%	6.45
SBR1	7.01	4.57	-2.44	8.23%	7.46%	-0.77%	6.48
VEL2	4.97	4.08	-0.89	8.23%	5.39%	-2.84%	7.17
VEL4	5.98	4.06	-1.92	4.23%	8.38%	4.16%	6.67
ABR1	4.06	3.65	-0.41	9.78%	2.97%	-6.81%	4.81
VSI1	3.66	3.26	-0.40	7.00%	7.29%	0.29%	4.36
TRR1	6.27	2.81	-3.45	6.69%	7.10%	0.41%	6.49
GDM1	2.77	2.69	-0.07	6.61%	7.14%	0.53%	3.56
TRT1	3.66	2.63	-1.03	7.32%	5.50%	-1.82%	2.78
WJP1	4.33	2.57	-1.76	7.83%	10.35%	2.52%	3.80
TRL1	4.59	2.30	-2.29	9.20%	4.74%	-4.46%	6.95
UGI1	2.40	2.03	-0.37	7.70%	-1.48%	-9.18%	2.48
CYR1	3.46	1.88	-1.58	0.13%	12.15%	12.02%	2.64
AKM1	4.57	1.65	-2.92	8.18%	8.44%	0.27%	4.79
PLR1	1.42	1.58	0.16	7.92%	7.72%	-0.20%	3.30
ARC2	2.37	1.57	-0.80	6.84%	9.03%	2.20%	4.19
VEL1	3.50	1.53	-1.98	12.91%	7.30%	-5.61%	3.43
WJD1	3.93	1.47	-2.46	9.14%	12.39%	3.26%	5.12
VNB1	4.13	1.33	-2.80	4.96%	2.42%	-2.53%	4.12
KPM1	4.33	1.31	-3.02	7.81%	10.88%	3.07%	4.23
SLG1	2.37	0.95	-1.42	7.55%	2.79%	-4.76%	2.45
CGM1	3.31	0.94	-2.38	4.39%	1.43%	-2.97%	6.46

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CPT1	1.21	0.86	-0.35	10.74%	7.71%	-3.03%	2.02
BGR1	2.45	0.67	-1.78	6.48%	5.22%	-1.26%	3.09
PTU1	1.12	0.43	-0.69	5.07%	3.62%	-1.45%	1.72
ANI1	2.26	0.43	-1.82	9.55%	0.59%	-8.96%	2.53
NORTH ARCOT : Total	113.99	65.76	-48.24	7.09%	6.00%	-1.09%	125.62
WEST-03							
TPR2	4.59	27.06	22.47	7.29%	4.50%	-2.80%	5.16
TPR1	3.08	6.13	3.05	10.46%	7.32%	-3.14%	4.60
ERD2	7.70	4.03	-3.67	8.29%	12.47%	4.18%	5.79
ERD1	7.63	3.79	-3.83	7.02%	8.82%	1.80%	4.65
SYM2	3.29	3.09	-0.20	9.72%	5.47%	-4.25%	2.56
NKL2	1.35	2.93	1.58	6.40%	8.10%	1.70%	7.56
KGM1	0.32	2.91	2.59	10.58%	9.80%	-0.78%	2.07
TPR3	0.57	2.06	1.50	1.01%	5.48%	4.47%	2.81
AVI1	2.80	1.97	-0.83	9.87%	7.77%	-2.10%	2.15
TCG1	1.63	1.72	0.09	12.41%	4.11%	-8.29%	2.44
TPR4	1.26	1.50	0.24	7.41%	0.98%	-6.43%	1.76
VKL1	0.18	1.42	1.24	2.06%	6.37%	4.30%	1.92
CMI1	2.39	1.29	-1.10	11.19%	9.99%	-1.20%	1.55
KMM1	2.36	1.17	-1.19	9.02%	10.29%	1.27%	1.66
PDR1	1.58	1.00	-0.58	7.27%	8.23%	0.96%	1.65
RSP1	3.31	0.88	-2.43	11.88%	15.14%	3.25%	2.59
GBM1	1.97	0.71	-1.26	10.18%	7.66%	-2.52%	3.31
SGG1	1.23	0.03	-1.21	11.99%	23.90%	11.91%	0.97
WEST-03 : Total	47.24	63.69	16.46	8.87%	6.53%	-2.33%	55.19
SOUTH ARCOT							
CDM1	4.46	6.49	2.03	8.15%	8.08%	-0.07%	5.94
KKI2	2.96	5.96	2.99	3.55%	5.74%	2.19%	5.08
CUD1	6.25	5.49	-0.76	9.06%	8.39%	-0.67%	11.40
VPM2	2.79	4.98	2.19	8.47%	5.03%	-3.43%	5.53
TRK1	7.63	4.46	-3.17	6.32%	3.02%	-3.30%	9.21
SJI2	3.83	4.06	0.23	5.04%	3.57%	-1.47%	6.64
KLM1	4.81	3.88	-0.93	9.84%	8.05%	-1.79%	6.05
PRT1	3.59	3.55	-0.03	4.95%	-4.64%	-9.58%	3.60
KML1	3.82	2.95	-0.87	6.95%	6.99%	0.04%	2.73
POY1	6.28	2.88	-3.39	8.81%	6.63%	-2.18%	9.17
NVL2	2.99	2.85	-0.14	4.65%	8.85%	4.20%	4.72
TVM2	1.30	2.01	0.70	3.75%	3.96%	0.21%	3.68
ULP1	5.39	1.67	-3.72	4.93%	2.38%	-2.55%	6.36
MKM1	2.14	1.60	-0.54	11.10%	14.22%	3.12%	2.09
TDM1	3.67	1.58	-2.09	5.29%	7.04%	1.76%	5.36
STP1	1.83	1.18	-0.65	4.72%	4.18%	-0.54%	1.84
POY2	5.64	1.13	-4.51	7.59%	3.21%	-4.38%	7.43
TVM1	1.00	1.09	0.10	9.53%	8.56%	-0.97%	2.59
VPM1	1.65	0.69	-0.95	10.18%	8.45%	-1.73%	2.00
VCM1	0.53	0.28	-0.25	5.94%	123.60%	117.66%	1.00
VCM2	2.53	0.13	-2.40	3.96%	21.04%	17.08%	3.20
SOUTH ARCOT : Total	75.08	58.92	-16.16	6.94%	6.32%	-0.62%	105.63

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02							
HSR2	3.02	5.40	2.39	6.94%	8.73%	1.79%	8.31
ATU1	3.88	3.54	-0.34	8.77%	7.69%	-1.08%	4.12
HSR1	3.10	3.34	0.24	8.08%	10.51%	2.43%	4.90
MTR1	2.87	2.61	-0.27	6.93%	7.61%	0.68%	3.75
KRI1	3.23	2.51	-0.71	10.07%	11.12%	1.05%	2.49
SLM1	7.24	2.46	-4.78	9.49%	7.36%	-2.12%	9.45
PMP1	3.30	2.28	-1.02	5.11%	4.90%	-0.22%	3.70
EPI1	1.81	2.21	0.40	6.63%	6.60%	-0.03%	3.58
VPD1	4.57	2.20	-2.38	5.39%	5.20%	-0.18%	4.71
MCR1	4.57	2.11	-2.46	8.43%	11.48%	3.04%	4.40
TRM1	5.89	2.07	-3.82	7.73%	11.05%	3.32%	6.15
SGI1	0.74	1.99	1.25	7.22%	11.68%	4.46%	3.26
DPR1	2.77	1.74	-1.03	13.55%	5.15%	-8.40%	2.06
DPR2	2.56	1.67	-0.89	13.77%	11.17%	-2.60%	2.27
HRR1	2.60	1.41	-1.19	7.99%	5.75%	-2.24%	3.11
APN1	2.28	1.37	-0.90	6.45%	10.83%	4.37%	2.87
KAM1	3.03	1.30	-1.73	7.36%	3.14%	-4.22%	2.53
SLM3	3.89	1.11	-2.78	7.72%	4.82%	-2.90%	4.86
OML1	5.91	1.11	-4.80	9.21%	11.07%	1.86%	4.46
PNG1	1.02	0.88	-0.14	10.84%	9.55%	-1.29%	2.44
KVP1	2.55	0.88	-1.67	3.88%	12.22%	8.34%	2.69
SLM2	2.49	0.78	-1.71	5.86%	12.62%	6.75%	3.42
PLC1	2.00	0.59	-1.41	10.26%	12.94%	2.67%	2.32
BMD1	3.10	0.51	-2.59	6.36%	8.04%	1.68%	2.64
EDP1	0.37	0.31	-0.05	13.10%	7.61%	-5.49%	1.86
WEST-02 : Total	78.79	46.41	-32.38	8.12%	8.59%	0.47%	96.36
WEST-01							
CBE2	16.50	7.18	-9.31	10.76%	7.85%	-2.91%	15.26
CBE1	6.09	3.24	-2.85	8.65%	5.98%	-2.68%	2.41
KMR1	5.17	2.65	-2.52	12.42%	11.76%	-0.66%	5.87
SUL1	3.17	2.48	-0.69	12.48%	7.72%	-4.76%	2.18
CBE6	3.16	2.35	-0.80	10.67%	12.38%	1.71%	3.50
UAM1	3.02	2.01	-1.01	6.13%	12.22%	6.08%	5.94
CBE3	1.48	1.59	0.12	10.85%	18.53%	7.69%	1.51
DPM2	2.05	1.44	-0.61	10.31%	7.44%	-2.87%	2.96
GDR1	0.51	1.19	0.68	7.55%	7.62%	0.07%	2.25
UMP1	3.40	1.14	-2.26	6.79%	16.27%	9.48%	2.36
KGI1	2.59	1.13	-1.47	5.97%	8.12%	2.16%	3.36
SNR1	3.38	1.09	-2.29	14.55%	13.55%	-1.00%	3.42
MPM1	3.40	1.08	-2.32	9.91%	12.51%	2.60%	3.14
PDM1	1.85	1.05	-0.80	13.67%	6.05%	-7.62%	1.72
PLI1	3.32	0.91	-2.41	11.60%	9.04%	-2.57%	3.57
CBE4	5.17	0.86	-4.31	11.59%	14.09%	2.50%	4.38
CNR1	1.95	0.42	-1.53	5.89%	8.30%	2.41%	3.18
KMD1	1.39	0.33	-1.07	13.62%	17.69%	4.07%	2.55
ANR1	1.82	0.27	-1.55	4.14%	12.32%	8.18%	0.98
PPI1	1.03	0.09	-0.94	6.41%	22.22%	15.81%	2.54

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CBE5	1.64	0.02	-1.62	14.29%	22.33%	8.04%	1.69
WEST-01 : Total	72.09	32.52	-39.58	10.27%	10.05%	-0.22%	74.76
OTHERS							
GHUB		4.64	4.64	0.00%	1.58%	1.58%	0.00
S2SD	0.39	1.81	1.42	-2.03%	-6.56%	-4.53%	0.00
MSWH		0.12	0.12	0.00%	0.02%	0.02%	0.00
WHVL	(0.34)		0.34	13.90%	0.00%	-13.90%	0.00
WHMD		(0.07)	-0.07	0.00%	5.88%	5.88%	0.00
WHTV	(0.73)	(0.09)	0.64	-2.14%	0.59%	2.73%	0.00
WHKP	(0.20)	(0.33)	-0.13	8.85%	4.76%	-4.09%	0.00
WHPD		(0.37)	-0.37	0.00%	15.94%	15.94%	0.00
WHCB	(0.46)	(0.45)	0.01	14.18%	9.51%	-4.67%	0.00
WTRZ	(0.54)	(0.58)	-0.04	3.77%	7.45%	3.69%	0.00
WZWH		(1.51)	-1.51	0.00%	52.76%	52.76%	0.00
WHUT		(1.58)	-1.58	0.00%	3.18%	3.18%	0.00
SZSD		(1.95)	-1.95	0.00%	20.09%	20.09%	0.00
WCHN	(2.05)	(1.97)	0.08	10.48%	12.90%	2.42%	0.00
TZSD		(2.15)	-2.15	0.00%	18.99%	18.99%	0.00
OTHERS : Total	(3.94)	(4.51)	-0.57	9.10%	46.86%	37.76%	0.00
Grand Total	1146.06	789.40	-356.65	7.66%	7.52%	-0.14%	1393.66