



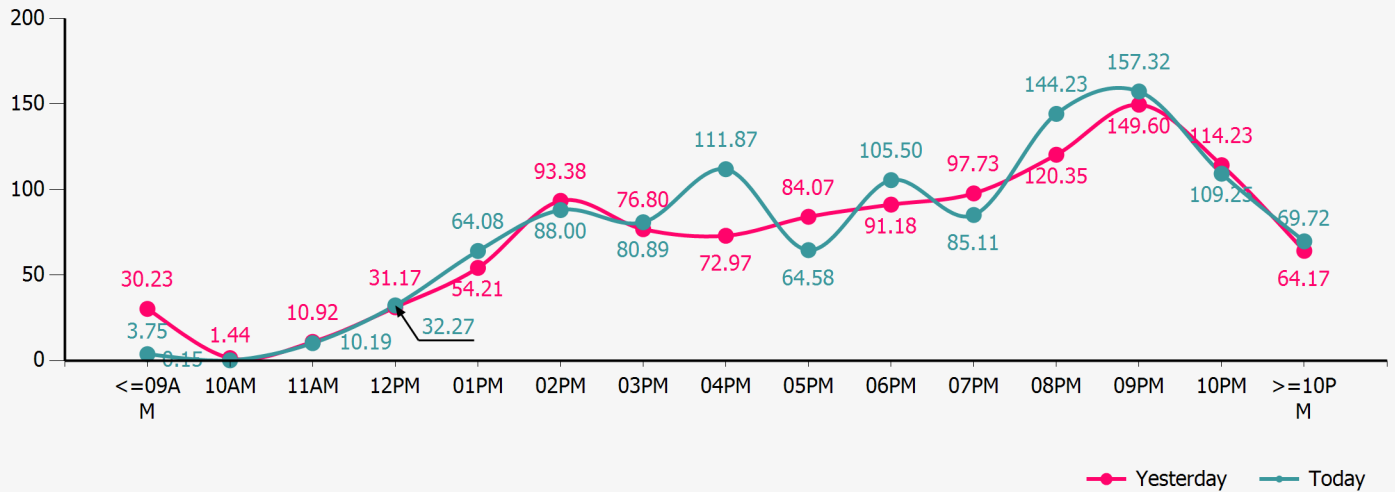
Sales
1,126.90 Lacs
Yest. Sales : 1,092.45 Lacs

GP%
7.56%
Yest.GP% : 6.51%

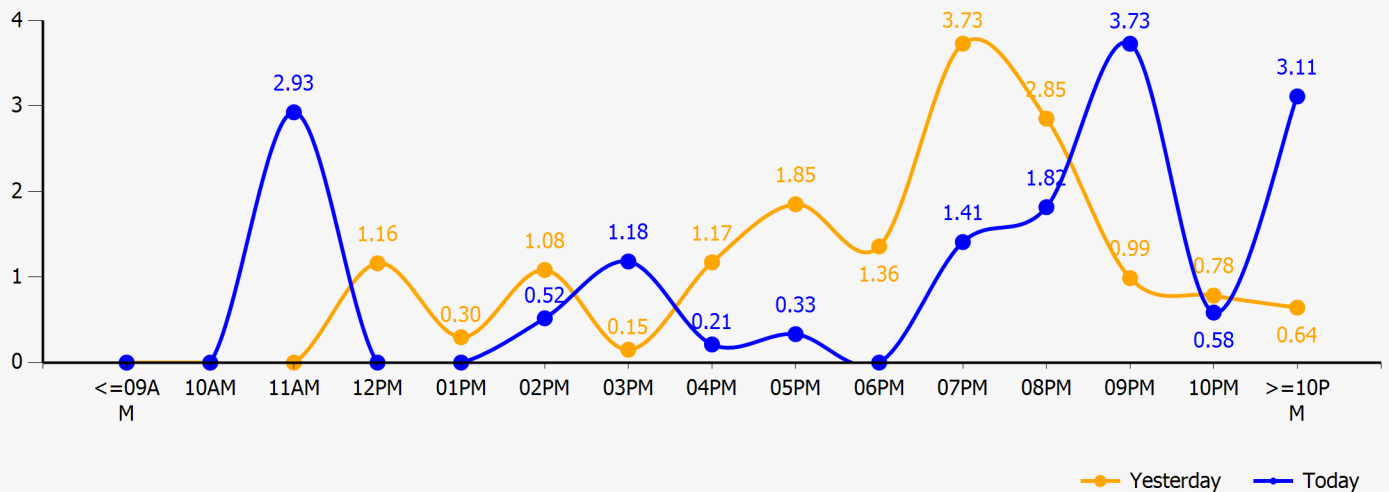
EW Pen%
2.24%
Yest.EW %: 1.96%

Open SO
15.82 Lacs
Yest. OSO 16.07 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	180.50	234.82	54.32	8.62%	7.91%	-0.71%	178.65
CHENNAI-02	181.80	186.91	5.10	6.42%	6.68%	0.26%	189.70
SOUTH-01	152.68	153.66	0.98	7.25%	6.81%	-0.44%	262.88
NORTH ARCOT	87.10	114.99	27.90	7.26%	6.77%	-0.49%	125.62
TRICHY-01	104.93	102.68	-2.25	7.64%	8.03%	0.38%	155.76
SOUTH-03	164.67	84.02	-80.65	5.71%	7.54%	1.83%	149.11
WEST-02	56.44	78.78	22.35	8.09%	7.99%	-0.10%	96.36
WEST-01	50.57	72.09	21.53	8.79%	10.27%	1.48%	74.76
SOUTH ARCOT	96.88	69.29	-27.58	6.45%	6.75%	0.30%	105.63
WEST-03	34.98	49.41	14.44	9.25%	9.15%	-0.10%	55.19
OTHERS	(2.02)	(3.94)	-1.92	412.93%	9.10%	-403.83%	0.00
Total	1108.51	1142.72	34.20	6.51%	7.56%	1.05%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01							
MRM1	0.93	26.98	26.05	6.71%	4.58%	-2.12%	6.91
CH47	16.29	20.91	4.62	7.31%	5.46%	-1.85%	10.48

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH16	22.22	15.59	-6.63	7.53%	7.24%	-0.29%	11.79
CH05	10.21	14.21	3.99	7.32%	8.46%	1.13%	9.06
CH42	10.35	13.11	2.76	9.75%	8.18%	-1.57%	9.76
CH14	15.51	12.90	-2.61	9.12%	6.57%	-2.54%	13.43
CH49	9.29	11.55	2.27	8.74%	8.18%	-0.56%	8.39
CH48	7.10	10.74	3.63	11.77%	8.50%	-3.27%	7.70
CH28	8.70	9.64	0.95	11.29%	10.81%	-0.48%	6.69
GUD1	9.33	9.49	0.16	10.46%	10.81%	0.35%	5.77
AVD1	7.07	9.26	2.19	6.77%	9.10%	2.33%	6.60
CH07	6.48	9.14	2.66	6.33%	7.72%	1.39%	8.44
CH19	10.36	9.08	-1.28	7.96%	7.97%	0.01%	9.31
CH30	6.09	8.41	2.31	10.49%	10.73%	0.23%	6.46
CH25	7.27	7.44	0.17	8.98%	8.96%	-0.01%	5.94
CH45	3.02	7.34	4.32	7.00%	7.53%	0.53%	6.53
CH38	3.63	5.26	1.63	11.16%	8.32%	-2.84%	4.95
GUD2	7.75	5.21	-2.55	8.55%	11.89%	3.34%	5.18
KNR1	3.48	4.87	1.40	9.68%	12.07%	2.39%	4.02
CH40	2.27	4.18	1.90	6.42%	3.90%	-2.52%	3.50
CH22	6.37	3.78	-2.60	6.91%	13.04%	6.13%	4.81
CH26	0.17	3.76	3.59	8.10%	3.80%	-4.31%	1.55
SKL1	1.00	3.48	2.48	10.00%	9.09%	-0.91%	3.90
TKM1	2.46	3.38	0.92	7.74%	10.62%	2.89%	3.34
CH39	1.98	2.98	1.00	13.82%	11.00%	-2.82%	3.73
MC09	0.35	1.75	1.41	4.25%	7.88%	3.63%	0.90
CH29	0.83	0.38	-0.45	7.23%	11.21%	3.98%	1.02
CGL1				0.00%	0.00%	0.00%	3.38
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	180.50	234.82	54.32	8.62%	7.91%	-0.71%	178.65
CHENNAI-02							
CH03	12.60	15.64	3.04	7.75%	7.74%	-0.01%	15.60
CH21	10.92	12.39	1.47	2.36%	5.73%	3.37%	11.52
CH15	15.01	12.23	-2.77	9.47%	5.45%	-4.02%	15.68
CH20	7.20	11.19	3.99	8.44%	7.03%	-1.41%	8.12
CH34	5.39	10.21	4.82	6.55%	8.51%	1.97%	8.81
CH12	3.33	10.05	6.72	9.02%	6.89%	-2.13%	9.82
CH51	9.72	9.47	-0.25	7.21%	6.09%	-1.12%	9.89
CH24	3.67	8.57	4.90	11.00%	5.87%	-5.12%	6.74
CH41	5.78	7.69	1.91	6.58%	3.54%	-3.04%	5.40
CH37	1.19	6.85	5.66	8.51%	6.56%	-1.95%	2.00
CH18	9.45	6.78	-2.67	8.79%	8.63%	-0.15%	8.28
PON1	41.19	6.68	-34.51	2.38%	8.46%	6.08%	4.39
CH50	6.63	6.50	-0.14	8.06%	10.25%	2.19%	11.35
MJR1	4.13	6.19	2.06	7.81%	6.15%	-1.66%	7.17
UKI1	2.09	5.91	3.82	4.59%	6.49%	1.90%	5.14
CH43	5.56	5.81	0.25	5.29%	7.49%	2.20%	4.93
CH35	4.96	5.48	0.52	8.39%	4.34%	-4.05%	5.28
CH06	3.59	5.24	1.65	7.97%	10.03%	2.07%	6.12
GPD1	2.13	5.09	2.96	13.34%	4.38%	-8.96%	5.07
CH36	1.95	4.76	2.81	-1.02%	5.66%	6.67%	2.91

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH17	4.00	4.14	0.14	10.35%	7.18%	-3.17%	6.04
MC06	1.58	3.60	2.02	3.93%	2.83%	-1.10%	2.37
CH27	4.12	3.45	-0.66	7.96%	3.64%	-4.32%	2.34
CH44	3.63	3.18	-0.45	10.11%	1.56%	-8.55%	5.38
CH46	3.81	2.94	-0.87	7.04%	7.25%	0.21%	3.33
CH31	2.16	1.99	-0.17	4.77%	8.79%	4.03%	3.16
CH32	0.25	1.39	1.15	4.83%	11.31%	6.48%	0.90
CH23	1.51	1.20	-0.30	8.64%	15.26%	6.62%	3.13
CH33	3.57	1.19	-2.38	10.42%	12.49%	2.07%	6.64
MC05	0.34	1.07	0.72	14.46%	2.07%	-12.39%	2.03
CH01	0.35	0.01	-0.33	9.98%	-10.65%	-20.63%	0.18
CHENNAI-02 : Total	181.80	186.91	5.10	6.42%	6.68%	0.26%	189.70
SOUTH-01							
TVL1	18.01	17.79	-0.22	8.88%	5.20%	-3.67%	31.24
TUT1	18.31	16.46	-1.85	8.54%	9.25%	0.71%	26.39
KVT1	4.81	9.74	4.92	10.36%	9.73%	-0.63%	15.28
RPM1	3.07	8.25	5.18	9.23%	-2.33%	-11.56%	10.74
NGR1	7.69	7.19	-0.50	6.02%	10.31%	4.29%	16.91
VNR2	2.55	6.93	4.38	8.64%	3.65%	-5.00%	11.30
KSM1	15.38	6.80	-8.58	3.09%	6.78%	3.68%	4.29
TKS2	4.00	6.09	2.09	9.71%	5.21%	-4.50%	9.17
SVK1	6.51	5.63	-0.88	6.66%	6.05%	-0.61%	5.93
TUT2	7.62	5.21	-2.41	8.62%	4.85%	-3.77%	11.30
TKS1	3.97	4.88	0.91	9.80%	7.99%	-1.80%	6.55
ERL2	4.47	3.80	-0.68	2.77%	10.28%	7.51%	5.46
ASM1	1.53	3.51	1.98	8.39%	7.55%	-0.84%	3.26
SNL1	2.67	3.37	0.70	8.74%	6.26%	-2.48%	4.23
VKM1	0.80	3.30	2.50	10.72%	7.95%	-2.77%	2.98
RND2	4.64	3.23	-1.41	9.73%	4.73%	-5.00%	6.65
MAR1	3.69	3.18	-0.51	8.13%	11.25%	3.11%	9.16
VLY1	4.25	3.04	-1.20	-5.66%	13.29%	18.95%	7.86
APK2	2.00	3.00	1.00	6.95%	5.94%	-1.01%	3.84
RND1	5.31	2.87	-2.44	8.57%	9.11%	0.55%	7.91
SDI1	1.53	2.86	1.33	9.05%	3.01%	-6.05%	5.65
PDI1	1.21	2.77	1.55	10.39%	6.33%	-4.06%	3.33
SKD1	1.74	2.76	1.01	7.80%	3.29%	-4.50%	3.15
PKD1	3.59	2.43	-1.16	12.00%	9.34%	-2.66%	4.66
APK1	2.29	1.94	-0.34	0.86%	7.28%	6.42%	3.74
TKY1	0.59	1.77	1.17	5.17%	2.65%	-2.52%	3.89
SGT1	1.19	1.75	0.56	8.17%	5.92%	-2.25%	3.69
KGL1	0.69	1.71	1.02	10.27%	10.15%	-0.12%	3.08
TYI1	1.22	1.65	0.43	11.38%	10.82%	-0.56%	5.08
KYR1	2.15	1.60	-0.55	7.53%	4.68%	-2.85%	2.80
TCN1	4.11	1.56	-2.55	8.28%	10.06%	1.77%	5.50
MMT1	3.53	1.40	-2.13	5.57%	8.47%	2.90%	3.87
ARM1	1.20	1.39	0.19	4.72%	11.00%	6.28%	2.40
STU2	0.23	1.09	0.86	8.79%	3.11%	-5.68%	2.34
COL1	1.92	1.09	-0.84	8.73%	6.98%	-1.75%	1.32
UDN1	2.50	0.86	-1.64	7.54%	8.49%	0.94%	4.16

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
VNR1	1.71	0.77	-0.94	6.38%	15.66%	9.28%	3.81
SOUTH-01 : Total	152.68	153.66	0.98	7.25%	6.81%	-0.44%	262.88
NORTH ARCOT							
KPM2	6.67	20.83	14.16	6.28%	5.46%	-0.82%	13.52
SBR1	5.29	7.01	1.72	11.07%	8.23%	-2.83%	6.48
TRR1	4.00	6.27	2.26	8.11%	3.83%	-4.28%	6.49
VEL4	8.43	6.21	-2.22	5.22%	4.71%	-0.51%	6.67
VEL2	4.66	4.97	0.31	11.99%	7.75%	-4.23%	7.17
TRL1	3.88	4.59	0.72	7.24%	8.69%	1.45%	6.95
AKM1	3.41	4.57	1.15	8.26%	7.62%	-0.64%	4.79
WJP1	2.29	4.33	2.04	8.91%	7.83%	-1.08%	3.80
KPM1	1.71	4.33	2.62	4.34%	7.81%	3.47%	4.23
VNB1	3.91	4.13	0.22	6.30%	4.83%	-1.47%	4.12
ABR1	5.39	4.06	-1.33	7.18%	9.72%	2.54%	4.81
WJD1	2.33	3.93	1.60	7.64%	9.14%	1.50%	5.12
VEL3	4.04	3.79	-0.25	7.08%	9.56%	2.48%	6.45
TRT1	2.46	3.66	1.20	6.79%	7.32%	0.53%	2.78
VSI1	3.71	3.66	-0.06	7.80%	7.00%	-0.80%	4.36
VEL1	3.61	3.50	-0.11	5.22%	12.91%	7.69%	3.43
CYR1	1.82	3.46	1.65	12.34%	0.13%	-12.21%	2.64
CGM1	2.09	3.31	1.22	6.52%	4.39%	-2.12%	6.46
GDM1	3.12	2.77	-0.35	0.95%	6.61%	5.67%	3.56
BGR1	0.66	2.45	1.79	2.59%	6.48%	3.88%	3.09
UGI1	1.14	2.40	1.26	3.92%	4.68%	0.76%	2.48
SLG1	3.03	2.37	-0.66	2.52%	7.55%	5.03%	2.45
ARC2	1.25	2.37	1.13	9.88%	5.84%	-4.04%	4.19
ANI1	1.68	2.26	0.57	7.93%	9.55%	1.62%	2.53
PLR1	2.56	1.42	-1.14	9.90%	7.92%	-1.98%	3.30
CPT1	2.19	1.21	-0.98	9.10%	10.74%	1.64%	2.02
PTU1	1.75	1.12	-0.63	9.82%	5.07%	-4.75%	1.72
NORTH ARCOT : Total	87.10	114.99	27.90	7.26%	6.77%	-0.49%	125.62
TRICHY-01							
TRY1	16.20	16.90	0.70	6.81%	7.68%	0.87%	28.12
PBR2	4.64	9.32	4.68	6.29%	7.98%	1.69%	8.21
MVM1	4.42	6.53	2.11	7.32%	8.87%	1.54%	7.29
KUM1	4.62	5.46	0.84	7.40%	10.63%	3.23%	7.79
TNJ2	4.59	5.40	0.80	8.95%	7.65%	-1.30%	6.63
TNJ1	9.13	4.70	-4.43	6.60%	8.34%	1.74%	7.97
JKM1	3.72	4.48	0.77	9.06%	7.99%	-1.07%	4.01
KUM2	3.27	3.90	0.63	12.24%	9.55%	-2.69%	4.33
NGT1	4.67	3.60	-1.06	6.65%	5.71%	-0.94%	5.81
MDI1	2.95	3.42	0.47	11.03%	8.21%	-2.82%	4.14
PTK1	3.71	3.14	-0.57	8.51%	7.81%	-0.70%	6.44
MSI1	1.15	3.07	1.92	9.17%	3.17%	-6.00%	3.78
TVR2	5.01	2.90	-2.12	5.24%	13.08%	7.84%	6.50
TYR1	2.94	2.71	-0.23	6.43%	9.08%	2.65%	5.58
NCK1	1.72	2.63	0.91	-2.38%	4.85%	7.23%	2.19
NMM1	2.71	2.54	-0.17	6.94%	7.64%	0.70%	2.90

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PBR1	1.56	2.31	0.76	6.59%	9.21%	2.63%	2.36
AYR1	3.56	2.29	-1.27	4.67%	3.80%	-0.87%	3.46
TRY4	2.80	2.16	-0.63	8.13%	13.28%	5.16%	5.75
ORU1	1.98	2.06	0.08	9.03%	5.08%	-3.95%	3.03
KIK1	3.29	2.00	-1.29	11.64%	12.52%	0.88%	4.04
PDK2	3.94	1.98	-1.96	8.66%	8.05%	-0.60%	4.92
TRY3	1.20	1.69	0.49	8.56%	7.43%	-1.13%	3.69
TRY2	0.15	1.57	1.42	12.88%	1.40%	-11.47%	2.23
TVR1	3.40	1.30	-2.09	8.93%	5.00%	-3.93%	2.92
TTP1	2.58	1.22	-1.37	4.96%	9.64%	4.67%	4.20
KRN1	1.37	1.19	-0.18	12.16%	7.22%	-4.94%	2.95
APM1	1.88	1.16	-0.72	9.19%	6.14%	-3.05%	1.68
PDK1	1.79	1.07	-0.72	14.69%	13.29%	-1.40%	2.85
TRICHY-01 : Total	104.93	102.68	-2.25	7.64%	8.03%	0.38%	155.76
SOUTH-03							
MDU1	14.03	7.88	-6.16	6.38%	6.36%	-0.01%	15.87
DGL1	6.48	6.32	-0.16	9.42%	4.92%	-4.50%	8.07
TEN2	2.17	6.08	3.91	10.38%	1.47%	-8.91%	4.00
MDU2	8.91	4.06	-4.85	8.25%	9.13%	0.89%	8.12
PVI1	3.40	3.92	0.52	9.71%	7.82%	-1.89%	4.96
TEN1	6.70	3.15	-3.55	6.87%	9.15%	2.28%	3.59
USL1	4.54	3.08	-1.47	4.54%	2.49%	-2.05%	2.99
DKI1	47.10	3.03	-44.08	2.18%	4.84%	2.66%	4.32
MDU6	5.93	2.59	-3.34	9.97%	8.53%	-1.43%	5.60
MPA1	2.72	2.53	-0.19	9.83%	12.40%	2.58%	4.28
KKD3	2.62	2.40	-0.21	13.06%	9.46%	-3.61%	7.06
MDU7	2.70	2.39	-0.32	8.68%	5.09%	-3.59%	5.66
KPT1	0.82	2.22	1.40	12.84%	8.01%	-4.83%	2.61
ATG1	4.82	2.16	-2.66	5.75%	10.89%	5.14%	5.49
DGL2	2.27	2.13	-0.15	9.06%	11.57%	2.51%	3.05
MDU5	3.04	2.03	-1.01	6.54%	8.40%	1.86%	2.55
MDU3	1.19	2.00	0.81	7.77%	12.74%	4.97%	4.00
TPT1	2.02	1.87	-0.15	13.55%	8.70%	-4.85%	3.78
MNM1	0.55	1.74	1.19	14.80%	11.61%	-3.19%	1.75
TMM1	4.69	1.70	-2.98	7.57%	9.79%	2.22%	4.55
SVG1	5.81	1.68	-4.12	-0.85%	1.47%	2.32%	3.13
BNR1	4.50	1.65	-2.84	5.24%	4.66%	-0.58%	2.63
ADP1	3.35	1.60	-1.76	6.23%	6.84%	0.61%	2.92
NTM1	0.84	1.56	0.72	2.84%	7.23%	4.40%	2.64
PNV2	3.29	1.53	-1.76	3.89%	6.63%	2.73%	2.51
SGP1	1.58	1.47	-0.11	10.48%	10.38%	-0.10%	1.77
KYK1	0.67	1.37	0.70	15.64%	10.70%	-4.93%	3.19
CBM1	2.52	1.34	-1.19	3.90%	9.85%	5.95%	3.76
BTU1	2.34	1.28	-1.06	7.21%	7.90%	0.69%	1.88
KRR1	0.77	1.26	0.49	11.13%	14.61%	3.49%	2.33
PKM1	0.66	1.17	0.51	7.67%	10.01%	2.33%	1.85
TDI1	0.72	1.03	0.31	11.56%	12.44%	0.88%	2.63
CMR1	0.18	0.90	0.72	25.27%	3.24%	-22.03%	2.11
MDU4	1.77	0.90	-0.87	7.28%	12.90%	5.62%	3.29

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
MLR1	2.22	0.74	-1.49	4.72%	9.98%	5.26%	2.76
PNI1	2.75	0.57	-2.18	5.91%	14.11%	8.20%	1.82
ODM1	2.39	0.41	-1.98	1.55%	10.78%	9.24%	2.48
NKI1	1.60	0.29	-1.31	6.08%	4.86%	-1.22%	3.12
SOUTH-03 : Total	164.67	84.02	-80.65	5.71%	7.54%	1.83%	149.11
WEST-02							
SLM1	9.53	7.24	-2.29	7.60%	9.49%	1.89%	9.45
OML1	3.21	5.91	2.70	8.85%	9.21%	0.36%	4.46
TRM1	1.61	5.89	4.27	4.71%	7.64%	2.94%	6.15
VPD1	1.86	4.57	2.71	4.31%	5.39%	1.08%	4.71
MCR1	2.86	4.57	1.71	11.31%	8.43%	-2.88%	4.40
ATU1	3.57	3.88	0.31	7.36%	8.77%	1.41%	4.12
SLM3	2.14	3.88	1.74	13.06%	7.73%	-5.33%	4.86
PMP1	1.17	3.30	2.13	7.46%	4.40%	-3.06%	3.70
KRI1	0.77	3.23	2.46	5.47%	10.07%	4.60%	2.49
BMD1	1.02	3.10	2.08	16.17%	4.84%	-11.33%	2.64
HSR1	1.33	3.10	1.76	10.40%	8.08%	-2.32%	4.90
KAM1	1.15	3.03	1.88	7.81%	7.36%	-0.45%	2.53
HSR2	5.44	3.03	-2.41	5.51%	7.07%	1.56%	8.31
MTR1	2.91	2.87	-0.04	5.26%	5.87%	0.62%	3.75
DPR1	0.91	2.77	1.86	9.70%	13.55%	3.85%	2.06
HRR1	2.84	2.60	-0.24	9.08%	7.99%	-1.09%	3.11
DPR2	1.92	2.56	0.64	8.06%	13.77%	5.71%	2.27
KVP1	1.98	2.55	0.57	9.14%	3.88%	-5.26%	2.69
SLM2	1.68	2.49	0.81	6.30%	5.86%	-0.43%	3.42
APN1	2.41	2.28	-0.13	7.10%	6.45%	-0.65%	2.87
PLC1	1.76	2.00	0.24	7.62%	10.26%	2.64%	2.32
EPI1	1.68	1.81	0.13	12.34%	6.63%	-5.71%	3.58
PNG1	0.94	1.02	0.08	9.82%	10.84%	1.02%	2.44
SGI1	1.59	0.74	-0.84	9.14%	7.22%	-1.93%	3.26
EDP1	0.16	0.37	0.21	13.62%	13.10%	-0.52%	1.86
WEST-02 : Total	56.44	78.78	22.35	8.09%	7.99%	-0.10%	96.36
WEST-01							
CBE2	10.84	16.50	5.66	8.71%	10.76%	2.05%	15.26
CBE1	3.11	6.09	2.98	10.05%	8.65%	-1.40%	2.41
CBE4	1.76	5.17	3.42	8.67%	11.59%	2.92%	4.38
KMR1	6.24	5.17	-1.07	11.61%	12.42%	0.80%	5.87
UMP1	2.17	3.40	1.23	8.73%	6.79%	-1.94%	2.36
MPM1	1.57	3.40	1.83	12.22%	9.91%	-2.31%	3.14
SNR1	1.66	3.38	1.72	10.13%	14.55%	4.41%	3.42
PLI1	3.60	3.32	-0.28	8.58%	11.60%	3.02%	3.57
SUL1	1.82	3.17	1.35	1.41%	12.48%	11.07%	2.18
CBE6	2.94	3.16	0.22	8.34%	10.67%	2.33%	3.50
UAM1	2.40	3.02	0.62	6.20%	6.13%	-0.07%	5.94
KGI1	1.69	2.59	0.90	2.75%	5.97%	3.22%	3.36
DPM2	1.35	2.05	0.70	4.82%	10.31%	5.48%	2.96
CNR1	2.40	1.95	-0.45	10.33%	5.89%	-4.44%	3.18
PDM1	0.96	1.85	0.89	5.28%	13.67%	8.38%	1.72
ANR1	0.99	1.82	0.83	9.59%	4.14%	-5.45%	0.98

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CBE5	1.40	1.64	0.24	13.98%	14.29%	0.32%	1.69
CBE3	0.36	1.48	1.11	21.46%	10.85%	-10.61%	1.51
KMD1	0.52	1.39	0.87	9.74%	13.62%	3.88%	2.55
PPI1	1.75	1.03	-0.72	6.56%	6.41%	-0.15%	2.54
GDR1	1.03	0.51	-0.52	8.70%	7.55%	-1.15%	2.25
WEST-01 : Total	50.57	72.09	21.53	8.79%	10.27%	1.48%	74.76
SOUTH ARCOT							
TRK1	8.55	7.63	-0.92	3.64%	6.19%	2.55%	9.21
CUD1	8.46	6.25	-2.21	9.29%	8.69%	-0.61%	11.40
ULP1	2.82	5.07	2.25	4.02%	4.38%	0.36%	6.36
POY1	11.28	4.94	-6.34	6.03%	7.57%	1.54%	9.17
CDM1	7.07	4.46	-2.61	5.76%	7.49%	1.73%	5.94
KLM1	8.00	4.09	-3.90	9.88%	11.54%	1.67%	6.05
SJI2	3.90	3.83	-0.07	5.69%	5.04%	-0.65%	6.64
KML1	1.53	3.82	2.29	7.03%	6.95%	-0.08%	2.73
TDM1	5.98	3.67	-2.31	5.13%	5.29%	0.16%	5.36
PRT1	4.05	3.33	-0.72	4.32%	5.35%	1.03%	3.60
NVL2	5.21	2.99	-2.22	7.12%	4.65%	-2.48%	4.72
KKI2	3.66	2.96	-0.69	6.36%	3.55%	-2.81%	5.08
VPM2	2.64	2.79	0.15	8.71%	8.47%	-0.25%	5.53
VCM2	2.86	2.53	-0.33	9.07%	3.96%	-5.11%	3.20
POY2	10.60	2.48	-8.12	6.23%	7.34%	1.11%	7.43
MKM1	2.18	2.14	-0.05	8.89%	11.10%	2.21%	2.09
STP1	2.41	1.83	-0.58	3.34%	4.72%	1.38%	1.84
VPM1	1.25	1.65	0.39	8.37%	10.18%	1.80%	2.00
TVM2	1.47	1.30	-0.16	4.40%	3.75%	-0.65%	3.68
TVM1	1.85	1.00	-0.85	3.49%	9.53%	6.03%	2.59
VCM1	1.12	0.53	-0.58	8.16%	5.94%	-2.22%	1.00
SOUTH ARCOT : Total	96.88	69.29	-27.58	6.45%	6.75%	0.30%	105.63
WEST-03							
ERD2	5.85	7.70	1.85	10.95%	8.27%	-2.68%	5.79
ERD1	2.64	7.63	4.98	9.61%	7.02%	-2.59%	4.65
TPR2	2.07	5.99	3.92	7.69%	8.48%	0.79%	5.16
TPR1	1.68	3.47	1.80	11.21%	11.61%	0.40%	4.60
RSP1	2.20	3.31	1.11	6.67%	11.88%	5.21%	2.59
SYM2	0.42	3.29	2.87	6.19%	9.72%	3.53%	2.56
AVI1	1.33	2.80	1.47	7.92%	9.87%	1.95%	2.15
CMI1	0.95	2.39	1.44	5.40%	11.19%	5.79%	1.55
KMM1	1.71	2.36	0.65	7.26%	9.02%	1.75%	1.66
GBM1	2.48	1.97	-0.51	8.21%	10.18%	1.97%	3.31
PDR1	1.50	1.69	0.19	11.61%	8.78%	-2.83%	1.65
TCG1	1.06	1.63	0.57	12.55%	12.41%	-0.14%	2.44
NKL2	3.38	1.35	-2.03	8.49%	6.40%	-2.09%	7.56
TPR4	0.21	1.26	1.05	14.39%	7.41%	-6.98%	1.76
SGG1	2.27	1.23	-1.03	12.05%	11.99%	-0.06%	0.97
KGM1	1.71	0.60	-1.12	10.20%	13.08%	2.88%	2.07
TPR3	1.55	0.57	-0.99	9.58%	1.01%	-8.57%	2.81
VKL1	1.96	0.18	-1.78	5.87%	2.06%	-3.80%	1.92
WEST-03 : Total	34.98	49.41	14.44	9.25%	9.15%	-0.10%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
S2SD	1.60	0.39	-1.21	-1.78%	-2.03%	-0.25%	0.00
CZWH	6.11		-6.11	-10.59%	0.00%	10.59%	0.00
GHUB	0.77		-0.77	-808.03%	0.00%	808.03%	0.00
MSWH	0.77		-0.77	4.36%	0.00%	-4.36%	0.00
TZSD	(1.57)		1.57	18.24%	0.00%	-18.24%	0.00
WHC3	2.34		-2.34	-2.60%	0.00%	2.60%	0.00
WHMD	(1.20)		1.20	11.06%	0.00%	-11.06%	0.00
WHPD	(1.00)		1.00	14.53%	0.00%	-14.53%	0.00
WHUT	(0.21)		0.21	22.45%	0.00%	-22.45%	0.00
WZSD	0.08		-0.08	0.00%	0.00%	0.00%	0.00
WZWH	1.18		-1.18	25.38%	0.00%	-25.38%	0.00
WHKP	(0.28)	(0.20)	0.07	17.36%	8.85%	-8.52%	0.00
WHVL	(1.00)	(0.34)	0.66	9.73%	13.90%	4.17%	0.00
WHCB	(1.15)	(0.46)	0.69	16.15%	14.18%	-1.97%	0.00
WTRZ	(0.02)	(0.54)	-0.52	52.00%	3.77%	-48.23%	0.00
WHTV		(0.73)	-0.73	0.00%	-2.14%	-2.14%	0.00
WCHN	(8.43)	(2.05)	6.38	8.78%	10.48%	1.70%	0.00
OTHERS : Total	(2.02)	(3.94)	-1.92	412.93%	9.10%	-403.83%	0.00
Grand Total	1108.51	1142.72	34.20	6.51%	7.56%	1.05%	1393.66