



TN-Daily Sales Performance As on 20-05-2026 11:55:53 PM

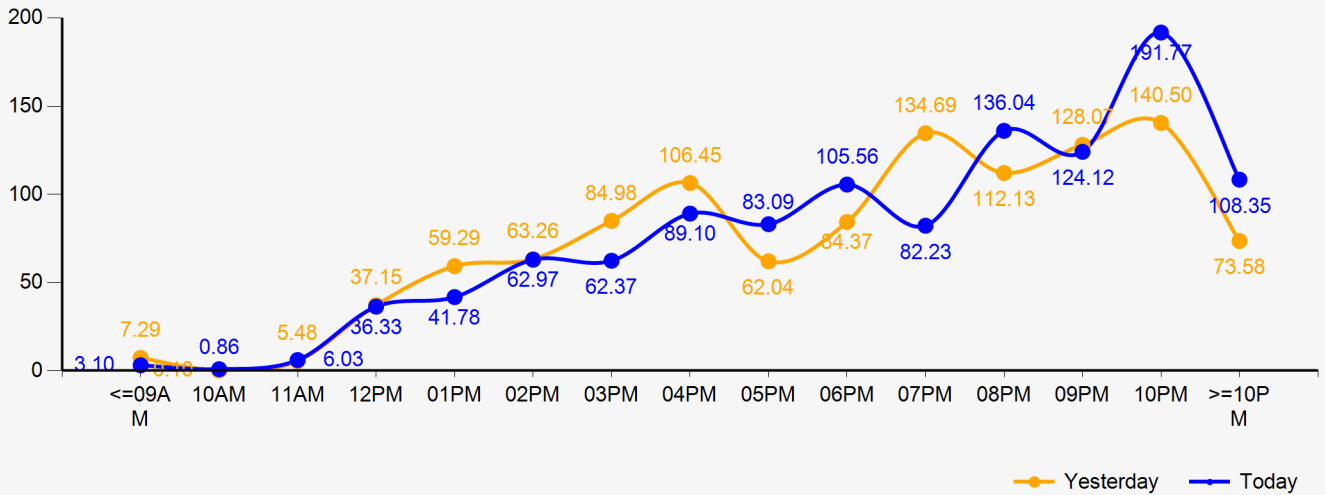
YD Sales : 1099.38 L YD Order: 5.79 L

YD GP%: 6.29%

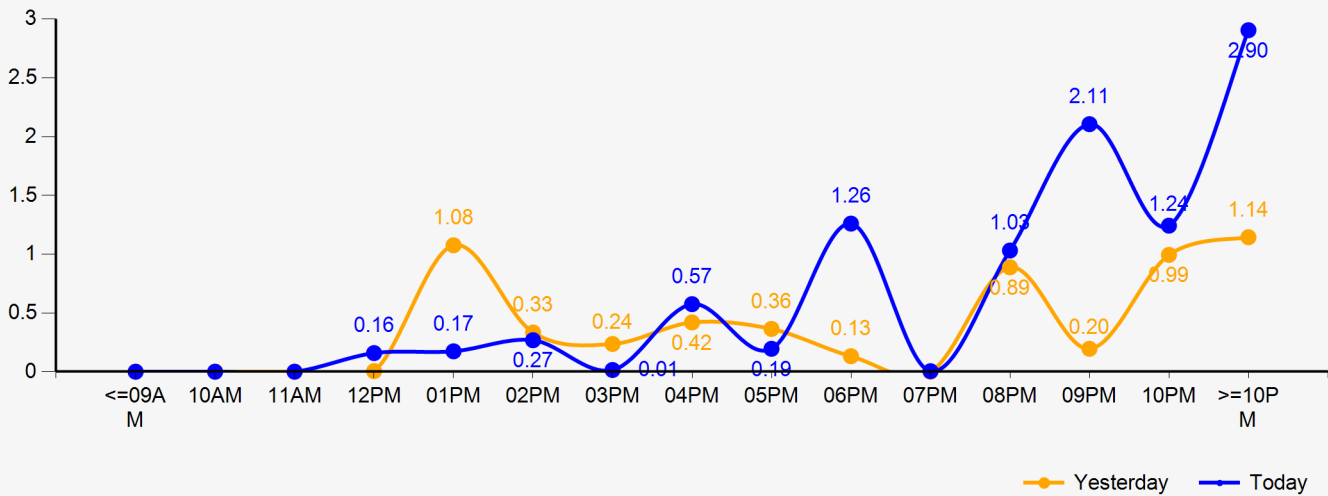
TD Sales : 1133.70 L TD Order: 9.93 L

TD GP%: 7.27%

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	179.04	170.79	-8.25	7.19%	7.82%	0.62%	306.55
CHENNAI-02	136.45	165.51	29.06	6.57%	7.18%	0.61%	237.64
CHENNAI-01	130.30	164.07	33.77	8.00%	7.64%	-0.37%	295.59
TRICHY-01	106.89	135.38	28.49	8.18%	8.07%	-0.11%	239.71
SOUTH-03	133.35	128.67	-4.68	7.57%	7.00%	-0.57%	218.58
NORTH ARCOT	88.74	93.33	4.59	6.07%	6.99%	0.92%	132.12
WEST-02	86.79	85.25	-1.53	7.76%	8.93%	1.16%	158.37
SOUTH ARCOT	69.88	80.75	10.87	6.99%	8.57%	1.59%	143.50
WEST-01	53.32	68.22	14.89	6.02%	8.02%	2.00%	113.08
KL-NORTH	36.66	35.75	-0.90	1.57%	1.80%	0.23%	40.40
KL-SOUTH	16.08	23.80	7.72	3.89%	2.03%	-1.86%	26.09
OTHERS	67.67	(7.90)	-75.57	-4.53%	28.48%	33.01%	0.00
Total	1105.17	1143.63	38.47	6.29%	7.27%	0.98%	1911.62

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TUT1	23.65	19.74	-3.91	7.16%	8.54%	1.38%	36.04
	TVL1	20.64	17.40	-3.23	5.89%	7.89%	2.00%	31.21

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	KVT1	7.64	10.18	2.55	10.88%	6.76%	-4.13%	16.33
	NGR1	13.40	9.23	-4.17	7.83%	5.80%	-2.02%	19.29
	VNR2	9.01	9.15	0.13	6.77%	7.45%	0.67%	13.14
	TUT2	8.46	8.63	0.17	9.01%	6.68%	-2.32%	15.47
	TKS2	7.44	6.72	-0.72	7.30%	7.35%	0.05%	11.30
	RND1	6.53	6.20	-0.33	10.53%	11.34%	0.81%	11.73
	SVK1	3.16	6.16	3.00	10.05%	7.88%	-2.17%	7.82
	APK2	3.73	5.86	2.13	3.60%	8.38%	4.78%	4.56
	RPM1	3.67	5.44	1.78	10.10%	8.63%	-1.47%	11.26
	TKS1	4.20	5.14	0.94	10.76%	7.47%	-3.29%	8.63
	TCN1	2.50	4.17	1.67	13.72%	7.25%	-6.47%	7.49
	MAR1	5.20	4.16	-1.04	8.77%	7.13%	-1.64%	9.24
	PKD1	5.56	4.14	-1.42	4.51%	7.31%	2.80%	7.72
	MMT1	2.02	3.72	1.70	12.95%	6.89%	-6.06%	5.20
	ERL2	2.46	3.54	1.07	5.80%	10.94%	5.13%	4.96
	VLY1	10.62	3.53	-7.09	-0.37%	8.48%	8.85%	10.89
	KGL1	4.19	3.49	-0.69	2.58%	6.06%	3.48%	3.85
	APK1	2.17	3.32	1.16	5.31%	4.77%	-0.54%	6.07
	ASM1	1.98	3.01	1.03	4.77%	6.44%	1.67%	4.79
	SNL1	1.58	2.73	1.15	9.12%	6.99%	-2.14%	4.31
	TYI1	3.19	2.67	-0.53	12.09%	11.16%	-0.93%	4.91
	COL1	1.24	2.32	1.08	6.95%	6.62%	-0.34%	3.59
	STU2	1.37	2.20	0.83	9.36%	7.12%	-2.24%	3.48
	SKD1	2.91	2.19	-0.72	5.90%	7.98%	2.08%	3.74
	SDI1	2.93	2.15	-0.77	5.50%	9.87%	4.37%	3.98
	KYR1	1.39	2.08	0.69	11.60%	14.38%	2.78%	4.04
	UDN1	1.84	2.04	0.20	0.13%	6.29%	6.16%	4.72
	KSM1	1.03	1.68	0.65	7.18%	4.35%	-2.83%	2.50
	VNR1	2.15	1.62	-0.53	11.38%	10.64%	-0.75%	3.89
	ARM1	1.19	1.61	0.42	6.84%	3.90%	-2.94%	4.55
	SGT1	1.20	1.46	0.26	9.82%	9.16%	-0.66%	2.81
	TKY1	4.28	1.28	-2.99	5.74%	3.83%	-1.91%	5.27
PDI1	2.61	0.92	-1.69	9.40%	15.44%	6.04%	3.49	
VKM1	1.92	0.89	-1.03	11.96%	14.05%	2.09%	4.26	
Total		179.04	170.79	-8.25	7.19%	7.82%	0.62%	306.55
CHENNAI-02	CH03	18.06	17.83	-0.24	7.45%	8.26%	0.82%	21.59
	CH21	9.85	14.87	5.03	3.38%	4.63%	1.26%	15.25
	CH15	9.46	10.96	1.50	8.57%	4.98%	-3.59%	21.47
	CH12	3.33	9.22	5.89	9.57%	5.29%	-4.28%	16.10
	CH33	4.95	9.01	4.06	3.97%	6.91%	2.93%	9.57
	CH20	4.95	7.68	2.73	9.08%	6.35%	-2.73%	12.34
	CH18	10.51	7.59	-2.92	9.99%	8.36%	-1.63%	11.73
	CH51	2.34	7.49	5.15	9.25%	10.87%	1.62%	10.51
	CH17	7.24	7.08	-0.15	9.98%	13.00%	3.02%	8.25
	MJR1	4.18	7.07	2.89	8.62%	6.60%	-2.02%	9.35
	CH41	4.74	6.83	2.09	6.31%	11.05%	4.74%	8.53
	CH24	4.85	6.73	1.88	-2.11%	9.48%	11.58%	10.23
	CH34	6.25	6.58	0.34	4.06%	7.73%	3.68%	9.41

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
CHENNAI-02	CH50	4.09	6.23	2.13	9.11%	6.17%	-2.94%	8.84	
	CH36	3.41	5.26	1.86	3.36%	5.82%	2.46%	3.60	
	CH27	1.28	4.40	3.12	12.23%	5.01%	-7.22%	2.30	
	CH23	4.08	4.05	-0.03	0.53%	7.36%	6.83%	5.02	
	CH31	2.23	3.99	1.75	2.02%	1.13%	-0.89%	3.81	
	PON1	3.74	2.97	-0.78	7.87%	8.40%	0.53%	4.68	
	CH44	7.33	2.96	-4.37	5.92%	-6.81%	-12.73%	8.91	
	CH46	2.48	2.67	0.19	8.45%	13.26%	4.81%	4.04	
	GPD1	4.00	2.64	-1.36	9.61%	9.28%	-0.33%	5.29	
	CH06	1.74	2.49	0.76	5.57%	11.53%	5.96%	9.07	
	UKI1	3.31	2.13	-1.18	6.76%	5.22%	-1.54%	4.71	
	MC06	0.70	1.93	1.23	1.34%	4.47%	3.14%	2.16	
	CH32	3.55	1.82	-1.73	2.58%	8.81%	6.23%	1.58	
	CH43	2.14	1.78	-0.36	10.26%	13.68%	3.42%	6.49	
	MC05	1.67	1.22	-0.45	2.15%	5.88%	3.72%	1.41	
	CH01		0.01	0.01	#Error	-123.02%	#Error	1.37	
	Total	136.45	165.51	29.06	6.57%	7.18%	0.61%	237.64	
	CHENNAI-01	CH47	7.15	11.28	4.13	11.53%	8.79%	-2.74%	13.05
		CH30	4.50	10.93	6.43	8.92%	4.44%	-4.47%	8.89
		CH19	4.91	10.31	5.41	5.75%	8.49%	2.74%	13.75
CH16		15.56	10.08	-5.48	2.24%	2.59%	0.35%	24.02	
CH14		9.96	9.69	-0.26	10.28%	7.82%	-2.46%	20.31	
CH05		9.55	9.26	-0.29	4.80%	7.88%	3.08%	17.80	
CH07		5.87	8.54	2.67	11.72%	6.18%	-5.54%	12.86	
CH45		2.90	7.95	5.05	1.98%	8.65%	6.66%	8.26	
CH48		4.10	7.53	3.43	11.79%	12.06%	0.27%	10.19	
CH08		7.18	7.48	0.30	9.73%	11.90%	2.17%	18.65	
AVD1		2.08	6.92	4.84	9.05%	3.91%	-5.14%	10.08	
CH42		4.68	6.92	2.23	13.18%	1.66%	-11.52%	12.57	
CH25		6.84	6.32	-0.52	4.71%	7.25%	2.54%	9.69	
CH49		2.45	6.04	3.59	11.65%	8.95%	-2.70%	12.06	
CH28		5.27	5.30	0.03	11.41%	12.60%	1.19%	12.22	
CH38		2.18	5.05	2.86	11.69%	11.52%	-0.17%	5.49	
CH22		6.31	4.94	-1.37	5.54%	7.35%	1.82%	10.71	
GUD2		2.54	3.65	1.11	10.38%	6.97%	-3.40%	6.55	
KNR1		3.61	3.41	-0.20	8.84%	8.26%	-0.57%	6.44	
GUD1		3.68	3.23	-0.45	13.13%	12.01%	-1.12%	7.85	
SKL1		1.56	2.92	1.36	11.07%	2.21%	-8.87%	6.12	
MRM1		3.68	2.90	-0.77	7.49%	7.54%	0.05%	7.67	
CH39		2.18	2.38	0.21	7.48%	9.74%	2.27%	4.54	
CH35		3.59	2.32	-1.27	8.07%	11.10%	3.03%	7.65	
CH37		0.93	2.09	1.17	13.85%	13.52%	-0.33%	4.42	
CGL1		2.28	2.00	-0.29	7.08%	4.90%	-2.18%	5.46	
CH26		0.46	1.60	1.14	14.85%	13.14%	-1.71%	3.95	
TKM1		1.68	1.06	-0.62	6.89%	4.95%	-1.94%	5.68	
CH40		1.83	0.91	-0.91	2.84%	1.31%	-1.53%	4.36	
MC10		0.55	0.55	-0.01	4.60%	2.51%	-2.10%	1.44	
CH29	0.24	0.51	0.27	11.49%	11.28%	-0.21%	2.16		

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
CHENNAI-01	MC09				#Error	#Error	#Error	0.72	
	Total	130.30	164.07	33.77	8.00%	7.64%	-0.37%	295.59	
TRICHY-01	TRY1	13.15	19.52	6.37	7.42%	5.13%	-2.29%	44.45	
	PBR2	7.81	14.45	6.64	9.04%	5.33%	-3.71%	15.90	
	TNJ1	5.53	7.99	2.46	7.51%	5.21%	-2.30%	15.00	
	MVM1	5.64	7.22	1.58	13.07%	11.75%	-1.32%	11.63	
	AYR1	3.24	5.92	2.68	9.32%	10.63%	1.31%	6.17	
	KUM1	6.27	5.82	-0.45	12.05%	11.29%	-0.76%	13.45	
	APM1	1.77	5.63	3.85	6.88%	6.86%	-0.02%	3.23	
	TYR1	4.03	5.27	1.24	8.22%	10.80%	2.58%	7.11	
	MDI1	4.70	5.12	0.42	4.40%	11.55%	7.15%	8.41	
	PTK1	5.97	5.02	-0.95	10.56%	9.91%	-0.65%	9.53	
	TRY4	1.99	4.66	2.67	10.47%	5.99%	-4.48%	8.78	
	ORU1	2.31	4.23	1.92	9.30%	6.50%	-2.80%	3.92	
	TRY3	4.02	4.16	0.14	8.24%	5.06%	-3.18%	6.95	
	TNJ2	3.06	3.93	0.87	5.66%	8.57%	2.90%	12.23	
	TVR1	2.13	3.83	1.70	-3.30%	9.56%	12.85%	5.34	
	TVR2	3.63	3.77	0.13	8.09%	8.04%	-0.04%	9.94	
	KRN1	2.72	3.61	0.89	8.53%	9.72%	1.20%	3.22	
	KUM2	4.52	3.56	-0.96	0.61%	4.69%	4.08%	3.54	
	PDK1	1.44	2.60	1.16	12.19%	15.26%	3.07%	4.81	
	NMM1	1.80	2.42	0.62	12.27%	10.50%	-1.77%	3.45	
	JKM1	3.53	2.23	-1.31	7.84%	10.56%	2.73%	7.57	
	NCK1	1.60	2.21	0.62	0.52%	8.12%	7.60%	2.19	
	PBR1	3.78	2.19	-1.59	5.97%	8.93%	2.96%	7.02	
	TTP1	1.85	2.18	0.33	7.45%	10.53%	3.07%	6.79	
	NGT1	3.72	2.02	-1.70	12.95%	10.24%	-2.71%	6.36	
	KIK1	2.28	2.00	-0.28	12.69%	13.75%	1.06%	4.31	
	TRY2	2.50	1.95	-0.55	6.97%	9.89%	2.92%	3.53	
	MSI1	1.89	1.90	0.01	8.64%	5.62%	-3.02%	4.87	
	Total		106.89	135.38	28.49	8.18%	8.07%	-0.11%	239.71
	SOUTH-03	MDU1	11.62	12.92	1.30	5.73%	8.18%	2.45%	21.04
		MDU6	6.17	12.52	6.35	7.77%	0.21%	-7.56%	10.41
MDU2		7.95	8.40	0.45	9.23%	7.30%	-1.92%	11.39	
DGL1		6.48	7.70	1.22	7.59%	8.67%	1.08%	21.93	
TMM1		5.84	5.92	0.09	4.89%	5.30%	0.41%	7.01	
SVG1		4.05	5.53	1.49	2.72%	7.81%	5.09%	6.02	
MDU7		3.17	5.48	2.30	5.00%	-4.04%	-9.04%	6.99	
TPT1		3.95	5.41	1.45	10.46%	11.54%	1.08%	6.09	
TEN1		1.71	5.13	3.43	10.74%	4.14%	-6.60%	3.49	
ATG1		5.00	4.25	-0.76	8.58%	1.10%	-7.48%	9.12	
KKD3		7.55	3.96	-3.60	12.83%	13.67%	0.84%	7.31	
DKI1		5.02	3.68	-1.34	8.19%	10.09%	1.90%	6.45	
MDU3		5.73	3.50	-2.23	6.66%	4.21%	-2.45%	5.75	
PVI1		3.56	3.11	-0.45	9.33%	13.40%	4.08%	5.68	
KRR1		1.67	3.06	1.39	4.84%	11.62%	6.77%	5.96	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	KYK1	3.17	2.67	-0.50	10.17%	7.55%	-2.62%	3.64
	MDU4	1.97	2.65	0.68	6.14%	8.16%	2.02%	5.75
	BNR1	1.75	2.57	0.82	7.31%	9.63%	2.32%	2.91
	CBM1	3.51	2.49	-1.02	8.44%	8.64%	0.20%	5.00
	MLR1	1.29	2.40	1.11	8.37%	7.76%	-0.61%	3.87
	TDI1	2.85	2.36	-0.49	14.05%	8.90%	-5.14%	4.83
	DGL2	2.29	2.13	-0.16	11.56%	10.80%	-0.76%	4.80
	CMR1	1.64	2.04	0.40	5.11%	6.62%	1.51%	2.86
	MPA1	5.34	2.03	-3.32	10.58%	11.39%	0.81%	5.29
	MDU5	1.47	1.53	0.07	12.67%	15.26%	2.59%	3.67
	SGP1	1.09	1.48	0.39	13.70%	8.79%	-4.91%	3.19
	TEN2	5.25	1.43	-3.81	2.76%	-0.50%	-3.25%	5.04
	USL1	4.10	1.38	-2.72	1.56%	7.17%	5.61%	3.76
	MNM1	1.51	1.36	-0.15	11.64%	9.48%	-2.16%	3.23
	NTM1	2.14	1.34	-0.80	8.72%	9.35%	0.63%	4.25
	PNI1	2.58	1.28	-1.30	-6.49%	12.79%	19.28%	2.91
	ADP1	1.53	1.24	-0.30	14.62%	7.10%	-7.51%	3.37
	BTU1	1.21	1.14	-0.07	3.82%	6.00%	2.18%	2.18
	PNV2	2.47	1.10	-1.37	10.76%	10.21%	-0.55%	2.96
	NKI1	2.07	1.05	-1.02	7.46%	10.04%	2.57%	2.82
	KPT1	2.18	0.92	-1.26	5.74%	7.89%	2.14%	2.70
	ODM1	1.29	0.82	-0.47	7.13%	16.26%	9.13%	2.85
	PKM1	1.15	0.69	-0.46	2.92%	11.51%	8.59%	2.10
	Total	133.35	128.67	-4.68	7.57%	7.00%	-0.57%	218.58
NORTH ARCOT	KPM2	16.93	16.41	-0.53	4.21%	4.59%	0.37%	16.06
	SBR1	5.30	6.96	1.66	4.75%	10.55%	5.81%	8.95
	TRL1	3.41	5.80	2.39	7.79%	6.08%	-1.71%	9.54
	TRT1	3.54	5.18	1.65	7.62%	3.94%	-3.68%	5.00
	VEL1	5.41	5.02	-0.39	8.54%	9.57%	1.04%	6.98
	TRR1	4.70	4.99	0.29	5.66%	4.45%	-1.20%	6.78
	WJP1	1.59	4.74	3.15	6.95%	6.93%	-0.02%	3.80
	VEL2	9.22	4.49	-4.73	3.80%	9.36%	5.56%	7.84
	ABR1	2.73	3.95	1.23	6.68%	11.27%	4.59%	5.14
	VNB1	2.54	3.77	1.23	8.34%	6.52%	-1.82%	3.15
	KPM1	1.85	3.51	1.66	7.69%	8.66%	0.97%	5.42
	AKM1	2.16	3.43	1.27	14.12%	6.53%	-7.59%	6.62
	GDM1	6.70	3.21	-3.49	1.77%	7.83%	6.06%	4.14
	ANI1	1.78	2.62	0.84	8.75%	5.79%	-2.96%	3.82
	VSI1	2.08	2.57	0.48	8.89%	11.44%	2.55%	6.35
	WJD1	2.09	2.48	0.39	9.58%	10.20%	0.62%	5.15
	BGR1	1.96	2.39	0.43	1.14%	9.07%	7.93%	2.66
	ARC2	1.98	2.24	0.26	6.21%	6.50%	0.29%	3.45
	CGM1	2.33	1.96	-0.38	9.15%	7.13%	-2.02%	3.74
	UGI1	0.98	1.80	0.81	6.45%	4.32%	-2.12%	2.25
	CPT1	1.90	1.67	-0.23	8.95%	6.57%	-2.37%	3.40
	PTU1	1.54	1.63	0.08	5.28%	1.21%	-4.07%	1.94
	SLG1	2.69	1.02	-1.67	8.37%	6.61%	-1.77%	3.02
	CYR1	2.52	0.80	-1.72	6.43%	6.72%	0.29%	4.21

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NORTH ARCOT	PLR1	0.78	0.69	-0.09	17.50%	4.59%	-12.90%	2.70
	Total	88.74	93.33	4.59	6.07%	6.99%	0.92%	132.12
WEST-02	NKL2	4.02	6.98	2.96	7.16%	10.40%	3.24%	6.33
	SLM2	2.58	6.80	4.22	8.36%	3.19%	-5.17%	5.41
	HSR2	6.02	5.74	-0.28	1.78%	9.01%	7.23%	8.00
	SLM1	5.20	4.95	-0.25	6.08%	7.66%	1.58%	13.76
	ERD1	7.57	4.59	-2.98	7.73%	6.18%	-1.55%	9.37
	MTR1	3.54	4.35	0.81	9.53%	12.13%	2.60%	5.51
	BMD1	1.46	3.69	2.23	7.73%	8.09%	0.36%	2.08
	SLM3	3.22	3.41	0.19	13.02%	11.37%	-1.65%	7.45
	EPI1	0.89	3.15	2.26	10.78%	11.90%	1.12%	3.84
	KRI1	2.55	3.01	0.46	11.89%	9.47%	-2.42%	3.78
	ERD2	8.84	2.97	-5.87	8.68%	12.76%	4.08%	10.20
	VPD1	2.14	2.53	0.38	11.76%	7.22%	-4.54%	5.96
	KVP1	2.23	2.50	0.27	4.76%	4.73%	-0.03%	2.56
	HSR1	3.88	2.32	-1.56	9.66%	9.97%	0.32%	5.89
	MCR1	2.80	2.31	-0.48	-6.55%	11.35%	17.90%	4.49
	ATU1	2.21	2.29	0.07	7.09%	7.21%	0.13%	6.36
	SGI1	1.68	2.20	0.51	9.46%	8.86%	-0.60%	2.48
	RSP1	2.13	2.07	-0.06	6.79%	11.37%	4.57%	5.37
	KAM1	2.59	1.98	-0.61	11.11%	7.16%	-3.95%	3.08
	TRM1	4.48	1.95	-2.52	7.24%	6.90%	-0.34%	5.27
	TCG1	0.73	1.85	1.12	5.87%	10.05%	4.18%	3.13
	OML1	1.18	1.81	0.63	8.97%	6.32%	-2.65%	5.98
	PLC1	1.64	1.65	0.01	14.93%	11.26%	-3.67%	2.45
	PMP1	0.93	1.54	0.60	3.44%	5.13%	1.70%	3.24
	HRR1	2.22	1.50	-0.72	6.18%	13.46%	7.29%	4.12
	KMM1	2.10	1.37	-0.74	9.23%	10.69%	1.45%	3.58
	APN1	1.42	1.16	-0.26	10.30%	11.15%	0.85%	3.46
	VKL1	0.78	1.13	0.35	4.93%	10.94%	6.01%	2.52
	PDR1	0.62	1.08	0.46	14.79%	12.84%	-1.95%	2.00
	CMI1	0.63	0.73	0.11	11.71%	11.33%	-0.37%	1.87
	DPR2	1.45	0.60	-0.85	9.92%	8.90%	-1.01%	2.75
	EDP1	0.54	0.59	0.05	10.01%	9.25%	-0.76%	2.16
SGG1	0.61	0.26	-0.35	10.21%	15.12%	4.92%	1.93	
DPR1	1.91	0.22	-1.69	10.63%	17.69%	7.06%	2.00	
Total	86.79	85.25	-1.53	7.76%	8.93%	1.16%	158.37	
SOUTH ARCOT	TRK1	2.17	8.66	6.49	6.18%	6.00%	-0.19%	8.23
	CUD1	8.14	7.74	-0.40	3.21%	11.15%	7.94%	14.93
	PRT1	3.19	7.52	4.33	7.50%	8.71%	1.21%	6.52
	POY1	5.54	7.40	1.85	7.90%	8.58%	0.67%	16.10
	POY2	5.36	5.77	0.42	6.78%	10.40%	3.62%	12.40
	VPM2	4.20	4.84	0.64	7.71%	7.09%	-0.63%	6.94
	ULP1	3.45	4.64	1.19	7.30%	9.84%	2.54%	7.18
	SJI2	1.78	4.52	2.74	7.92%	9.19%	1.28%	5.86
	KLM1	4.12	4.46	0.34	9.34%	11.89%	2.55%	7.08

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH ARCOT	KKI2	3.61	3.75	0.14	7.23%	8.79%	1.56%	7.64
	NVL2	2.16	3.70	1.54	9.63%	5.24%	-4.39%	8.55
	CDM1	8.27	3.52	-4.75	4.10%	7.76%	3.66%	9.04
	VPM1	1.07	2.66	1.60	4.78%	6.92%	2.14%	3.29
	KML1	1.50	2.35	0.85	12.28%	7.08%	-5.20%	4.91
	TDM1	3.13	1.97	-1.16	8.95%	10.29%	1.34%	4.81
	VCM2	4.22	1.60	-2.62	10.15%	11.28%	1.13%	4.84
	TVM1	0.51	1.32	0.82	14.15%	7.39%	-6.76%	3.97
	TVM2	0.45	1.17	0.72	6.94%	4.79%	-2.15%	4.56
	VCM1	0.18	1.13	0.95	-1.27%	3.01%	4.29%	1.29
	MKM1	4.25	1.10	-3.14	6.90%	7.80%	0.90%	2.67
	STP1	2.59	0.92	-1.67	7.72%	10.94%	3.23%	2.69
	Total	69.88	80.75	10.87	6.99%	8.57%	1.59%	143.50
	WEST-01	CBE2	5.40	9.03	3.63	0.20%	7.45%	7.25%
CBE1		2.35	5.02	2.67	5.12%	1.51%	-3.61%	3.08
UAM1		2.40	4.12	1.73	-6.39%	6.74%	13.14%	4.26
KMR1		4.35	3.78	-0.57	-9.98%	8.02%	18.00%	6.36
KGI1		2.78	3.59	0.80	4.65%	6.04%	1.38%	2.52
KGM1		1.18	3.18	2.00	11.05%	8.88%	-2.17%	2.30
GBM1		1.95	3.08	1.13	6.42%	5.88%	-0.54%	2.77
CNR1		1.04	3.05	2.01	3.09%	4.65%	1.56%	2.08
TPR2		2.60	2.54	-0.06	9.26%	11.89%	2.63%	4.52
SNR1		3.30	2.29	-1.01	8.22%	10.40%	2.18%	4.59
CBE5		1.13	2.14	1.01	16.59%	12.85%	-3.74%	3.01
TPR1		1.62	2.09	0.47	8.71%	8.56%	-0.15%	5.13
DPM2		1.94	2.08	0.14	13.01%	10.84%	-2.18%	3.13
PLI1		1.85	2.00	0.15	11.62%	4.73%	-6.89%	5.05
CBE6		1.87	1.95	0.08	12.20%	13.11%	0.91%	5.63
GDR1		2.35	1.93	-0.43	3.92%	11.87%	7.95%	2.04
SYM2		1.33	1.78	0.45	3.66%	5.30%	1.64%	2.63
PPI1		1.64	1.77	0.13	11.42%	4.14%	-7.28%	2.00
MPM1		2.73	1.74	-0.99	10.15%	11.23%	1.09%	3.24
ANR1		0.24	1.68	1.44	18.32%	9.51%	-8.80%	0.90
SUL1		0.45	1.51	1.06	21.14%	11.70%	-9.45%	2.36
KMD1		0.92	1.49	0.57	10.45%	15.02%	4.57%	2.76
UMP1		0.86	1.30	0.44	11.23%	5.48%	-5.75%	2.52
AVI1		0.97	1.22	0.24	11.62%	6.34%	-5.28%	2.03
CBE4		1.36	1.14	-0.22	16.46%	13.25%	-3.21%	5.49
TPR4		1.06	1.01	-0.04	7.47%	7.79%	0.32%	2.11
PDM1		0.83	0.97	0.14	15.39%	8.09%	-7.31%	2.26
TPR3	2.30	0.64	-1.66	8.65%	19.16%	10.51%	3.30	
CBE3	0.51	0.12	-0.39	6.77%	18.62%	11.85%	1.61	
Total	53.32	68.22	14.89	6.02%	8.02%	2.00%	113.08	
KL-NORTH	KZD1	36.66	35.75	-0.90	1.57%	1.80%	0.23%	40.40
	Total	36.66	35.75	-0.90	1.57%	1.80%	0.23%	40.40
KL-SOUTH	TVP1	7.44	10.64	3.20	3.10%	-0.03%	-3.13%	13.32
	KLR1	1.40	5.04	3.64	8.94%	3.33%	-5.61%	4.00
	PAS1	5.91	4.87	-1.04	3.08%	5.52%	2.44%	5.08

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KL-SOUTH	PNL1	1.33	3.25	1.92	6.54%	1.50%	-5.05%	3.68
	Total	16.08	23.80	7.72	3.89%	2.03%	-1.86%	26.09
OTHERS	CZWH	12.46	4.22	-8.24	-8.88%	-11.93%	-3.06%	0.00
	GHUB	60.54	0.51	-60.03	-0.99%	-1.95%	-0.95%	0.00
	WHC3	5.25	0.27	-4.97	3.00%	-4.26%	-7.26%	0.00
	MSWH	0.03		-0.03	0.00%	#Error	#Error	0.00
	S2SD	2.04		-2.04	2.21%	#Error	#Error	0.00
	SZSD	2.09		-2.09	3.27%	#Error	#Error	0.00
	TVSD	0.36		-0.36	0.00%	#Error	#Error	0.00
	TZSD	1.55		-1.55	2.78%	#Error	#Error	0.00
	WHKZ	(1.52)		1.52	0.75%	#Error	#Error	0.00
	WHUT	(1.11)		1.11	5.24%	#Error	#Error	0.00
	WZSD	0.99		-0.99	2.92%	#Error	#Error	0.00
	WZWH	1.34		-1.34	2.28%	#Error	#Error	0.00
	WCHN	(6.51)	(0.26)	6.26	7.90%	10.08%	2.18%	0.00
	WHKP	(1.02)	(0.48)	0.55	8.98%	4.02%	-4.96%	0.00
	WHTV	(1.23)	(0.76)	0.47	10.62%	17.85%	7.22%	0.00
	WHTM		(0.86)	-0.86	#Error	1.12%	#Error	0.00
	WHVL	(2.60)	(0.96)	1.65	15.72%	7.68%	-8.04%	0.00
	WTRZ	(3.09)	(1.25)	1.85	9.82%	13.92%	4.09%	0.00
	WHPD		(1.46)	-1.46	#Error	11.01%	#Error	0.00
	WHMD	(0.78)	(2.46)	-1.68	9.75%	15.70%	5.95%	0.00
	WHCB	(1.11)	(4.42)	-3.31	12.34%	16.76%	4.41%	0.00
	Total	67.67	(7.90)	-75.57	-4.53%	28.48%	33.01%	0.00
	Total	1105.17	1143.63	38.47	6.29%	7.27%	0.98%	1911.62