



TN-Daily Sales Performance As on 20-04-2026 11:55:15 PM

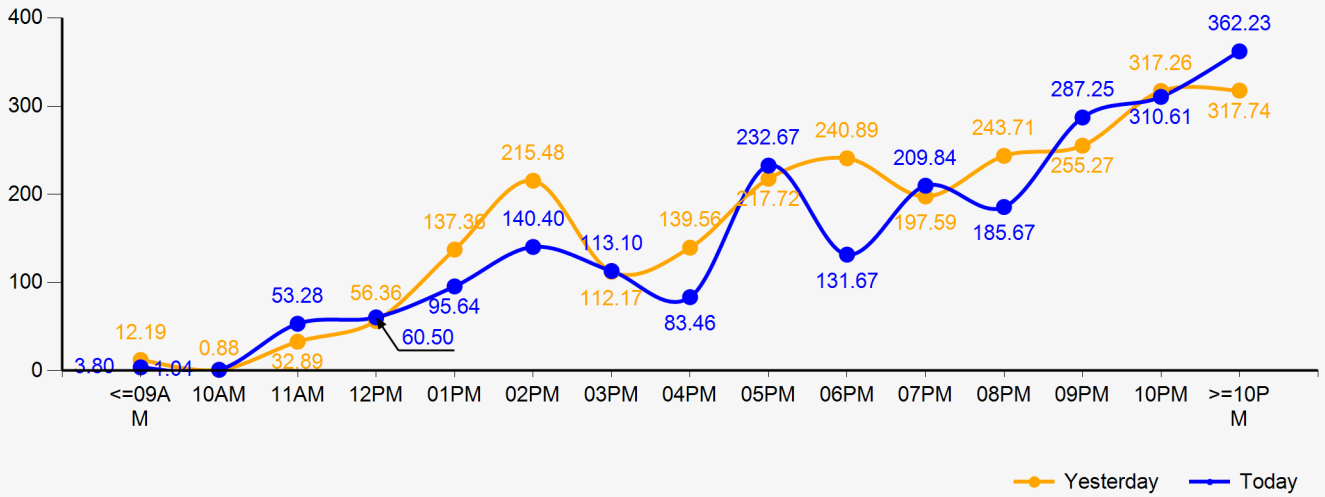
YD Sales : 2497.07 L YD Order: 57.12 L

YD GP%: 8.08%

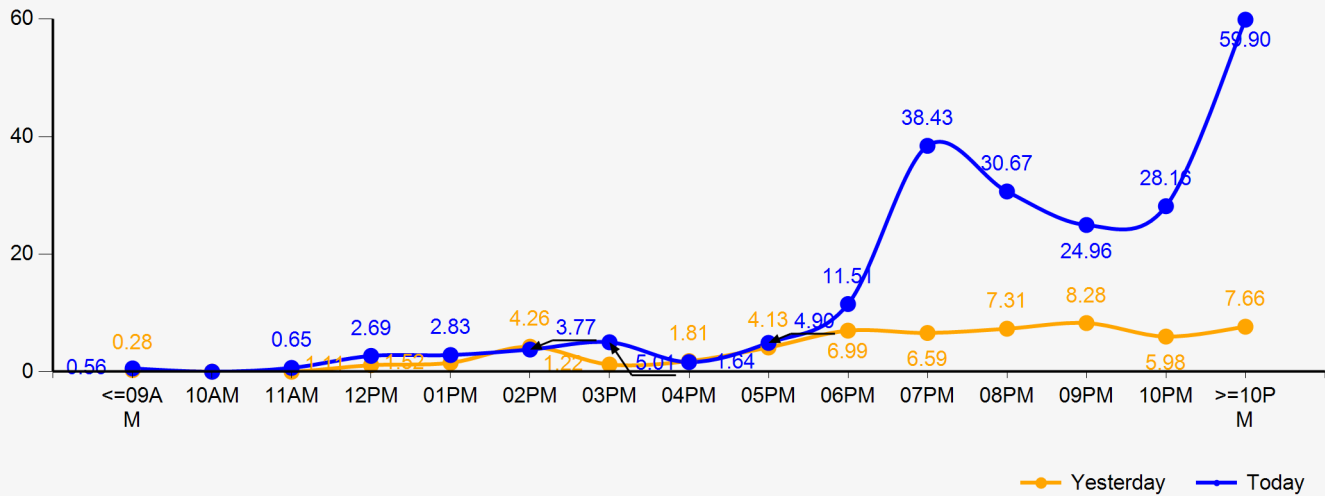
TD Sales : 2271.16 L TD Order: 215.69 L

TD GP%: 6.98%

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	387.35	432.74	45.39	7.96%	6.98%	-0.98%	303.03
TRICHY-01	258.40	353.94	95.54	8.10%	5.84%	-2.26%	279.71
SOUTH-03	298.17	299.18	1.00	7.65%	7.99%	0.34%	238.40
WEST-02	253.48	247.79	-5.69	9.22%	8.94%	-0.28%	182.66
CHENNAI-01	336.57	234.27	-102.30	9.00%	7.51%	-1.49%	331.59
CHENNAI-02	298.07	218.01	-80.06	8.14%	6.97%	-1.17%	263.10
SOUTH ARCOT	121.21	201.43	80.22	8.63%	6.51%	-2.12%	166.76
WEST-01	271.49	183.13	-88.35	9.71%	9.91%	0.20%	132.61
NORTH ARCOT	200.58	163.77	-36.80	8.04%	7.37%	-0.67%	161.71
KL-SOUTH	53.53	62.69	9.16	0.47%	1.95%	1.48%	20.52
KL-NORTH	85.45	59.92	-25.53	2.10%	3.70%	1.60%	32.24
OTHERS	(10.12)	29.97	40.09	10.20%	-10.20%	-20.40%	0.00
Total	2554.19	2486.85	-67.34	8.08%	6.98%	-1.11%	2112.33

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TVL1	46.56	52.69	6.13	7.56%	3.39%	-4.17%	29.44
	NGR1	33.37	45.38	12.01	5.57%	6.76%	1.19%	17.07

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TUT1	26.85	36.34	9.49	9.27%	7.74%	-1.53%	35.23
	KVT1	21.28	22.30	1.02	11.50%	10.14%	-1.36%	17.22
	TUT2	16.69	19.58	2.89	10.27%	4.15%	-6.12%	14.13
	MAR1	17.84	19.57	1.73	8.34%	8.08%	-0.25%	8.84
	VLY1	11.35	19.40	8.06	8.79%	2.83%	-5.96%	9.95
	VNR2	19.28	16.00	-3.28	5.12%	5.37%	0.25%	15.92
	TKS2	21.57	15.62	-5.96	7.56%	9.00%	1.44%	12.39
	TKS1	12.56	13.68	1.12	9.27%	8.79%	-0.48%	9.50
	RPM1	10.03	13.40	3.37	7.51%	7.66%	0.15%	10.08
	RND1	13.30	12.86	-0.44	8.60%	9.63%	1.03%	13.09
	SVK1	14.16	12.45	-1.72	7.57%	7.63%	0.06%	8.76
	PKD1	10.41	10.71	0.31	6.30%	8.65%	2.34%	9.09
	MMT1	5.66	8.72	3.06	6.62%	8.04%	1.42%	3.94
	KGL1	6.93	7.93	1.00	6.59%	8.48%	1.89%	3.39
	APK2	6.07	7.81	1.74	6.18%	7.11%	0.93%	5.52
	ARM1	7.96	7.65	-0.31	8.00%	8.25%	0.25%	3.17
	TYI1	6.64	6.92	0.28	8.68%	8.14%	-0.54%	5.13
	TKY1	5.06	6.64	1.58	9.09%	7.69%	-1.41%	4.69
	ASM1	5.99	6.49	0.50	9.86%	13.92%	4.06%	3.90
	SKD1	3.50	5.84	2.34	9.52%	6.14%	-3.37%	4.23
	TCN1	5.12	5.72	0.60	9.04%	10.11%	1.08%	7.12
	PDI1	5.54	5.71	0.17	7.95%	8.60%	0.66%	3.86
	APK1	4.09	5.59	1.50	8.83%	4.85%	-3.97%	6.87
	STU2	5.69	5.31	-0.38	5.51%	8.04%	2.53%	3.38
	KYR1	5.36	5.14	-0.22	8.12%	9.47%	1.35%	3.63
	VKM1	4.89	5.07	0.18	10.04%	5.00%	-5.04%	3.76
	ERL2	6.16	5.02	-1.13	10.06%	7.42%	-2.65%	4.59
	SDI1	5.33	4.66	-0.67	6.24%	8.12%	1.88%	4.25
	SNL1	5.01	4.53	-0.49	7.06%	6.96%	-0.10%	4.73
	UDN1	3.14	4.41	1.27	11.50%	9.35%	-2.15%	4.43
	SGT1	6.72	4.37	-2.34	5.95%	3.49%	-2.46%	3.06
	VNR1	3.44	4.20	0.77	8.26%	10.10%	1.84%	4.02
KSM1	2.26	3.79	1.53	5.84%	6.48%	0.65%	2.06	
COL1	1.55	1.21	-0.34	8.29%	3.24%	-5.05%	2.58	
Total		387.35	432.74	45.39	7.96%	6.98%	-0.98%	303.03
TRICHY-01	TRY1	52.43	52.26	-0.16	6.20%	4.25%	-1.95%	50.33
	KUM2		47.22	47.22	#Error	-0.09%	#Error	0.00
	TNJ2	11.36	21.61	10.25	8.11%	1.15%	-6.97%	13.70
	KUM1	10.17	19.84	9.67	10.49%	6.89%	-3.60%	17.10
	PBR2	17.23	19.32	2.10	8.09%	7.81%	-0.28%	19.44
	TNJ1	18.94	18.12	-0.82	6.49%	7.40%	0.92%	18.73
	MVM1	13.47	14.39	0.92	9.52%	9.09%	-0.43%	12.89
	TYR1	13.85	12.96	-0.89	11.53%	8.43%	-3.10%	7.58
	PTK1	9.43	11.87	2.44	7.98%	8.55%	0.57%	10.64
	JKM1	8.32	11.41	3.10	7.21%	7.44%	0.22%	8.02
	TVR2	8.25	10.89	2.63	8.22%	7.30%	-0.91%	12.90
	TTP1	5.26	10.32	5.06	7.30%	9.22%	1.93%	6.67
	MDI1	8.16	9.94	1.77	8.58%	7.08%	-1.50%	9.68

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	PBR1	7.63	9.77	2.15	6.45%	2.26%	-4.18%	8.13
	TRY3	7.54	9.33	1.80	7.46%	7.05%	-0.40%	8.06
	KIK1	5.88	8.38	2.49	10.46%	10.19%	-0.28%	5.98
	NGT1	6.04	7.75	1.71	9.16%	8.92%	-0.24%	8.53
	PDK1	5.85	7.45	1.60	9.29%	5.50%	-3.79%	5.15
	AYR1	10.33	7.37	-2.95	7.37%	9.30%	1.93%	7.62
	MSI1	6.43	7.19	0.76	7.91%	8.76%	0.85%	6.33
	TVR1	2.74	6.78	4.04	6.08%	8.27%	2.19%	4.83
	TRY2	4.61	6.43	1.81	11.90%	8.77%	-3.13%	4.71
	KRN1	4.18	5.22	1.04	8.22%	8.16%	-0.06%	5.51
	TRY4	11.03	5.15	-5.88	11.16%	8.65%	-2.51%	12.06
	NMM1	2.41	5.14	2.73	7.34%	7.01%	-0.33%	3.80
	ORU1	2.46	3.55	1.09	10.34%	12.29%	1.95%	4.43
	APM1	3.41	2.34	-1.07	6.60%	7.70%	1.10%	4.09
	NCK1	1.02	1.95	0.93	9.55%	9.90%	0.35%	2.82
	Total	258.40	353.94	95.54	8.10%	5.84%	-2.26%	279.71
	SOUTH-03	MDU1	36.20	32.07	-4.13	8.13%	8.05%	-0.08%
ATG1		6.23	18.39	12.16	5.85%	5.21%	-0.64%	9.73
MDU2		23.16	17.47	-5.68	7.82%	7.62%	-0.20%	14.80
KRR1		5.67	13.76	8.09	9.58%	11.51%	1.93%	7.96
DGL1		17.83	13.07	-4.76	8.14%	9.88%	1.73%	11.81
MDU6		21.01	13.07	-7.94	1.47%	7.05%	5.58%	11.74
MDU3		7.99	12.39	4.40	6.22%	1.78%	-4.44%	7.98
KKD3		14.26	11.40	-2.86	10.94%	10.85%	-0.09%	8.12
MDU7		9.23	10.20	0.97	8.36%	8.36%	0.00%	8.44
TEN1		10.09	8.80	-1.29	4.63%	4.81%	0.18%	4.64
DKI1		5.19	8.70	3.51	9.46%	11.48%	2.01%	7.53
TPT1		6.21	8.10	1.88	10.94%	8.69%	-2.25%	7.01
CBM1		7.70	7.62	-0.08	9.97%	9.93%	-0.04%	5.06
TEN2		9.92	7.51	-2.41	5.89%	6.11%	0.22%	6.88
TDI1		7.16	7.36	0.20	8.29%	10.50%	2.21%	4.87
SVG1		4.78	7.09	2.31	10.53%	9.46%	-1.07%	7.51
TMM1		8.49	7.06	-1.43	11.03%	7.45%	-3.58%	8.09
MLR1		2.36	6.98	4.62	11.47%	10.04%	-1.43%	4.91
MPA1		7.77	6.34	-1.43	9.54%	10.92%	1.38%	7.36
DGL2		6.29	6.23	-0.05	13.40%	1.54%	-11.87%	5.30
MDU4		9.45	5.76	-3.70	7.01%	8.69%	1.69%	6.71
USL1		6.26	5.73	-0.54	5.72%	6.86%	1.15%	4.45
ADP1		5.04	5.56	0.52	10.04%	8.92%	-1.12%	3.27
BNR1		2.64	5.30	2.65	9.63%	6.60%	-3.03%	3.26
CMR1		2.82	5.05	2.23	5.48%	7.96%	2.48%	2.98
SGP1		3.01	4.61	1.60	8.08%	9.53%	1.45%	2.99
PKM1		3.54	4.37	0.82	5.82%	7.36%	1.54%	2.47
KYK1		2.69	4.34	1.65	9.95%	6.92%	-3.03%	3.81
PVI1		9.43	4.30	-5.13	6.36%	7.25%	0.89%	5.20
KPT1		2.06	4.17	2.11	10.32%	9.67%	-0.64%	3.36
PNI1		7.60	4.00	-3.60	6.64%	6.47%	-0.16%	3.18
MDU5		7.01	3.74	-3.27	7.17%	8.52%	1.36%	5.14

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	MNM1	2.91	3.68	0.77	3.42%	11.56%	8.14%	3.49
	NKI1	3.13	3.46	0.33	9.38%	9.27%	-0.11%	3.43
	PNV2	2.88	3.42	0.54	9.30%	9.74%	0.44%	3.04
	NTM1	1.78	3.11	1.32	9.87%	6.77%	-3.10%	2.74
	ODM1	5.31	2.57	-2.74	3.48%	6.46%	2.98%	2.53
	BTU1	3.07	2.40	-0.67	6.54%	7.19%	0.65%	2.13
	Total	298.17	299.18	1.00	7.65%	7.99%	0.34%	238.40
WEST-02	SLM1	30.01	25.02	-4.99	10.23%	8.69%	-1.54%	16.37
	ERD1	19.84	20.07	0.24	9.41%	10.00%	0.59%	12.40
	SLM3	15.62	16.37	0.74	9.46%	7.41%	-2.05%	8.02
	ERD2	19.80	13.36	-6.43	10.11%	10.03%	-0.08%	12.79
	HSR2	13.77	12.54	-1.23	8.03%	8.59%	0.57%	9.09
	NKL2	8.19	10.28	2.08	9.30%	7.59%	-1.71%	8.02
	ATU1	10.58	9.43	-1.14	8.95%	7.52%	-1.43%	7.81
	HSR1	9.47	9.08	-0.39	9.15%	10.55%	1.40%	5.23
	MTR1	8.92	8.34	-0.58	9.62%	9.54%	-0.08%	5.46
	SLM2	7.34	8.02	0.68	8.22%	8.60%	0.38%	6.57
	KMM1	0.70	8.00	7.30	13.94%	11.25%	-2.70%	5.06
	KRI1	9.17	7.45	-1.71	8.81%	8.15%	-0.66%	3.90
	OML1	9.74	7.32	-2.43	9.15%	8.95%	-0.20%	5.24
	MCR1	3.34	7.00	3.66	11.04%	6.89%	-4.14%	4.99
	EPI1	5.13	5.95	0.83	9.76%	9.10%	-0.66%	4.84
	VPD1	5.30	5.91	0.61	7.32%	10.87%	3.55%	5.37
	TRM1	7.64	5.54	-2.10	8.54%	10.62%	2.08%	5.85
	APN1	6.10	5.54	-0.56	9.51%	8.71%	-0.80%	3.97
	TCG1	5.93	5.50	-0.43	7.47%	9.08%	1.61%	3.73
	BMD1	1.39	5.24	3.86	14.48%	10.23%	-4.25%	3.41
	SGI1	3.12	4.75	1.64	8.70%	8.91%	0.22%	2.81
	PLC1	5.85	4.48	-1.37	10.29%	11.28%	0.99%	3.28
	RSP1	6.80	4.26	-2.54	7.58%	7.89%	0.32%	5.48
	DPR2	4.61	4.16	-0.46	5.93%	7.83%	1.90%	3.51
	DPR1	4.11	4.06	-0.05	9.66%	6.16%	-3.50%	2.70
	SGG1	1.42	4.05	2.64	11.58%	9.35%	-2.23%	2.28
	PMP1	4.76	4.04	-0.72	7.78%	7.08%	-0.70%	4.06
	HRR1	3.61	3.99	0.38	9.77%	8.86%	-0.91%	3.57
	KAM1	3.59	3.69	0.10	9.74%	10.65%	0.91%	3.19
	EDP1	5.02	3.44	-1.58	5.78%	7.10%	1.32%	1.93
	KVP1	4.38	3.37	-1.01	7.44%	7.85%	0.41%	3.10
	VKL1	3.83	2.84	-0.99	11.83%	9.88%	-1.95%	3.19
CMI1	2.27	2.66	0.39	12.55%	10.12%	-2.44%	2.78	
PDR1	2.12	2.02	-0.11	11.28%	8.61%	-2.67%	2.68	
Total	253.48	247.79	-5.69	9.22%	8.94%	-0.28%	182.66	
CHENNAI-01	CH30	18.79	22.11	3.32	6.53%	2.99%	-3.54%	9.99
	CH05	20.42	15.17	-5.25	6.99%	6.05%	-0.94%	20.16
	CH19	16.74	14.14	-2.60	7.48%	6.43%	-1.05%	12.60
	CH16	20.82	13.89	-6.92	7.73%	5.85%	-1.89%	23.05
	CH48	15.09	12.25	-2.85	10.85%	9.49%	-1.36%	12.36
	CH14	23.63	11.88	-11.75	8.39%	9.25%	0.86%	20.09

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	CH47	16.33	11.81	-4.52	11.32%	9.41%	-1.91%	9.49
	CH07	14.92	10.76	-4.16	8.89%	8.67%	-0.23%	16.33
	CH38	7.52	10.46	2.93	10.62%	3.32%	-7.30%	8.13
	CH42	16.73	10.19	-6.53	9.68%	11.28%	1.60%	14.76
	CH08	13.74	9.98	-3.77	10.50%	5.66%	-4.84%	23.77
	CH49	16.09	9.27	-6.82	11.40%	9.91%	-1.49%	15.04
	GUD1	10.65	7.79	-2.87	11.37%	9.69%	-1.68%	9.76
	AVD1	10.57	7.16	-3.41	8.81%	8.06%	-0.75%	10.80
	CGL1	6.95	6.83	-0.12	8.50%	9.91%	1.41%	6.77
	CH45	11.66	6.51	-5.15	7.56%	5.59%	-1.96%	10.07
	CH25	10.15	6.29	-3.86	8.89%	7.50%	-1.40%	10.17
	CH35	10.82	6.07	-4.75	9.21%	8.87%	-0.34%	8.41
	MRM1	10.50	5.62	-4.88	8.70%	8.50%	-0.19%	9.54
	KNR1	7.80	5.46	-2.34	9.03%	9.79%	0.76%	6.63
	CH28	13.49	5.30	-8.19	11.89%	13.21%	1.31%	16.37
	GUD2	7.39	4.23	-3.17	7.49%	8.92%	1.43%	8.29
	CH22	6.79	3.97	-2.82	9.53%	8.96%	-0.57%	13.49
	TKM1	3.19	3.51	0.31	11.01%	9.37%	-1.63%	4.93
	CH37	5.19	3.33	-1.86	10.48%	10.00%	-0.48%	5.07
	CH40	5.43	2.83	-2.60	-0.94%	2.00%	2.94%	2.88
	SKL1	4.20	2.69	-1.51	10.07%	6.43%	-3.64%	8.72
	CH39	6.30	2.67	-3.64	10.01%	7.69%	-2.32%	5.54
	CH26	2.99	1.28	-1.71	8.24%	2.54%	-5.70%	4.03
	CH29	0.87	0.70	-0.17	15.06%	6.11%	-8.94%	1.94
	MC10	0.45	0.14	-0.31	4.14%	1.79%	-2.36%	1.47
	MC09	0.34		-0.34	14.78%	#Error	#Error	0.92
Total		336.57	234.27	-102.30	9.00%	7.51%	-1.49%	331.59
CHENNAI-02	CH15	21.98	22.89	0.91	8.78%	8.81%	0.03%	25.19
	CH03	27.56	18.42	-9.15	7.38%	9.44%	2.06%	25.56
	CH21	20.35	16.35	-4.00	7.56%	5.59%	-1.98%	18.61
	CH33	9.75	13.21	3.46	9.88%	6.02%	-3.85%	10.59
	CH18	15.45	12.08	-3.37	10.06%	8.20%	-1.86%	11.19
	CH12	15.57	11.76	-3.81	8.05%	7.44%	-0.61%	16.32
	CH24	15.92	10.42	-5.50	7.62%	7.43%	-0.19%	11.21
	CH20	12.44	9.16	-3.28	8.58%	3.75%	-4.83%	13.86
	CH06	20.06	8.52	-11.54	2.65%	6.26%	3.61%	10.44
	CH17	9.84	8.00	-1.84	14.44%	10.96%	-3.48%	7.96
	UKI1	9.65	7.00	-2.65	6.81%	6.45%	-0.36%	4.94
	CH51	11.00	6.78	-4.22	7.97%	2.95%	-5.03%	12.14
	CH50	12.37	6.74	-5.63	9.03%	9.67%	0.64%	10.33
	CH36	3.34	6.56	3.21	9.74%	2.54%	-7.20%	4.47
	GPD1	6.33	6.34	0.02	6.63%	5.48%	-1.15%	6.50
	CH34	6.07	5.90	-0.17	10.43%	8.48%	-1.96%	10.76
	MJR1	11.51	5.83	-5.68	8.32%	7.90%	-0.41%	9.85
	CH44	8.45	5.65	-2.80	8.03%	8.37%	0.34%	8.99
	CH41	10.89	5.52	-5.37	10.63%	5.20%	-5.43%	9.78
	CH43	7.34	5.46	-1.88	8.53%	5.46%	-3.07%	7.97
PON1	9.17	4.98	-4.19	10.54%	8.17%	-2.37%	4.72	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02	CH31	4.44	4.79	0.35	10.70%	4.29%	-6.41%	3.76
	CH46	6.26	3.80	-2.46	9.77%	6.92%	-2.86%	3.84
	CH27	5.31	3.77	-1.53	8.33%	7.43%	-0.90%	2.68
	CH23	9.13	3.17	-5.96	4.29%	5.10%	0.81%	4.81
	MC05	3.33	2.21	-1.12	2.01%	-0.18%	-2.20%	1.75
	CH32	2.49	1.26	-1.23	9.64%	7.49%	-2.14%	1.85
	MC06	1.70	1.19	-0.51	4.65%	7.91%	3.26%	2.25
	CH01	0.39	0.25	-0.15	9.87%	1.70%	-8.17%	0.79
	Total	298.07	218.01	-80.06	8.14%	6.97%	-1.17%	263.10
SOUTH ARCOT	POY2	4.18	30.22	26.05	12.11%	3.88%	-8.22%	13.80
	VCM2		28.22	28.22	#Error	3.93%	#Error	0.00
	POY1	15.14	15.36	0.22	9.51%	6.37%	-3.15%	17.98
	TRK1	6.69	13.99	7.30	9.18%	6.62%	-2.56%	9.29
	VPM2	5.81	11.90	6.09	7.00%	7.73%	0.73%	9.45
	ULP1	4.94	10.19	5.25	8.59%	6.56%	-2.03%	9.34
	KLM1	8.09	10.17	2.08	10.35%	10.51%	0.15%	7.46
	PRT1	5.74	9.86	4.12	7.34%	8.38%	1.03%	6.61
	CDM1	8.95	9.60	0.64	9.41%	6.62%	-2.80%	10.38
	CUD1	15.35	9.46	-5.89	8.73%	10.89%	2.16%	18.60
	KKI2	7.54	8.98	1.44	9.69%	8.01%	-1.68%	8.81
	NVL2	5.90	6.41	0.51	10.20%	8.20%	-2.00%	10.21
	TDM1	4.40	6.33	1.93	6.59%	7.22%	0.63%	6.76
	KML1	3.81	6.26	2.45	8.77%	6.91%	-1.86%	4.86
	TVM2	2.51	5.76	3.24	4.28%	7.96%	3.67%	4.84
	SJI2	8.85	5.59	-3.26	6.76%	9.21%	2.44%	7.78
	TVM1	2.38	4.43	2.05	4.48%	4.40%	-0.08%	4.60
	VPM1	2.79	3.05	0.26	4.00%	5.55%	1.55%	3.40
	MKM1	5.49	2.99	-2.50	10.63%	3.04%	-7.59%	3.66
	STP1	2.45	2.34	-0.11	5.92%	9.47%	3.56%	3.63
VCM1	0.19	0.31	0.12	11.36%	0.93%	-10.42%	5.28	
Total	121.21	201.43	80.22	8.63%	6.51%	-2.12%	166.76	
WEST-01	CBE2	40.17	44.96	4.79	10.55%	10.57%	0.01%	22.34
	TPR2	23.00	14.13	-8.87	9.73%	10.84%	1.11%	6.42
	TPR1	17.52	9.08	-8.45	11.18%	10.87%	-0.31%	5.76
	CBE4	21.39	8.27	-13.11	10.40%	12.38%	1.99%	5.82
	GBM1	10.98	8.24	-2.75	7.96%	7.59%	-0.37%	3.70
	UMP1	9.20	8.14	-1.06	5.49%	5.68%	0.20%	3.24
	PLI1	8.46	7.77	-0.69	9.21%	7.81%	-1.40%	6.64
	KMR1	15.32	7.01	-8.31	9.62%	9.88%	0.25%	8.01
	SYM2	5.58	6.43	0.85	10.97%	9.23%	-1.75%	3.44
	MPM1	10.95	6.26	-4.69	8.98%	11.29%	2.31%	4.54
	SNR1	6.69	5.40	-1.29	10.45%	10.78%	0.34%	4.67
	CBE6	10.12	5.39	-4.73	8.46%	10.59%	2.14%	5.29
	CBE3	2.40	5.16	2.76	14.28%	2.73%	-11.55%	1.53
	DPM2	6.15	5.03	-1.12	6.17%	7.56%	1.39%	3.80
	PDM1	5.72	4.52	-1.20	11.20%	14.98%	3.78%	2.57
	KMD1	6.64	4.31	-2.33	10.13%	9.74%	-0.39%	3.37
	PPI1	2.42	3.78	1.36	10.15%	12.26%	2.11%	2.30

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-01	KGM1	4.81	3.60	-1.21	14.07%	11.40%	-2.67%	3.03
	CBE1	9.68	3.54	-6.15	10.43%	9.34%	-1.09%	3.63
	SUL1	7.93	3.52	-4.41	12.31%	12.30%	0.00%	3.28
	AVI1	5.98	3.51	-2.48	10.15%	14.60%	4.45%	2.70
	TPR3	10.75	3.41	-7.34	8.88%	12.09%	3.21%	4.59
	GDR1	2.69	2.83	0.13	1.67%	4.57%	2.90%	3.03
	UAM1	4.50	2.28	-2.22	4.70%	3.66%	-1.04%	5.47
	TPR4	4.81	1.93	-2.88	12.81%	10.63%	-2.18%	3.38
	KGI1	4.30	1.71	-2.59	4.52%	8.43%	3.91%	3.45
	CNR1	5.39	1.22	-4.17	5.63%	8.49%	2.86%	2.53
	CBE5	5.68	1.03	-4.65	11.84%	9.71%	-2.13%	3.09
	ANR1	2.27	0.70	-1.56	16.37%	9.37%	-7.00%	0.98
	Total	271.49	183.13	-88.35	9.71%	9.91%	0.20%	132.61
	NORTH ARCOT	KPM2	20.23	20.78	0.55	7.54%	6.28%	-1.26%
VEL2		12.67	13.81	1.13	8.88%	6.80%	-2.08%	11.79
TRR1		6.87	12.86	5.99	7.36%	7.78%	0.42%	8.24
VSI1		7.32	9.33	2.01	6.86%	7.56%	0.71%	7.54
SBR1		17.92	9.04	-8.88	7.35%	8.61%	1.26%	11.74
VEL1		6.48	8.57	2.09	8.94%	5.65%	-3.28%	8.63
TRL1		13.81	8.54	-5.26	8.68%	5.97%	-2.71%	13.37
AKM1		11.01	8.22	-2.79	9.05%	9.07%	0.01%	8.09
ABR1		9.98	7.23	-2.75	8.31%	4.95%	-3.36%	6.68
KPM1		7.80	5.91	-1.89	9.29%	8.20%	-1.09%	5.70
PLR1		4.11	5.84	1.73	7.11%	6.43%	-0.68%	3.91
CGM1		4.53	5.56	1.03	7.77%	8.93%	1.15%	3.72
SLG1		7.86	5.51	-2.35	9.03%	9.45%	0.42%	3.67
WJD1		6.58	4.77	-1.81	8.38%	10.53%	2.15%	5.74
TRT1		10.81	4.68	-6.13	4.95%	10.15%	5.20%	5.50
ANI1		3.82	4.59	0.77	9.45%	9.19%	-0.26%	4.17
BGR1		4.37	4.29	-0.08	10.11%	7.09%	-3.02%	2.74
ARC2		9.49	4.20	-5.29	7.40%	8.41%	1.01%	4.75
WJP1		6.29	3.40	-2.89	8.81%	7.97%	-0.84%	5.44
VNB1		2.72	3.32	0.60	9.47%	8.39%	-1.08%	3.69
GDM1		5.36	3.10	-2.26	8.53%	6.39%	-2.14%	4.58
CPT1		5.99	2.98	-3.01	9.48%	5.72%	-3.77%	3.79
UGI1		2.90	2.56	-0.34	7.38%	4.06%	-3.31%	2.69
PTU1		4.61	2.39	-2.22	5.37%	3.89%	-1.47%	2.00
CYR1	7.03	2.28	-4.74	8.12%	8.45%	0.33%	4.78	
Total	200.58	163.77	-36.80	8.04%	7.37%	-0.67%	161.71	
KL-SOUTH	TVP1	32.37	31.43	-0.94	-0.24%	1.59%	1.83%	9.10
	PNL1	6.24	12.79	6.54	1.57%	1.04%	-0.53%	3.24
	KLR1	7.27	11.18	3.91	0.52%	2.28%	1.76%	3.63
	PAS1	7.65	7.30	-0.35	2.52%	4.59%	2.07%	4.55
	Total	53.53	62.69	9.16	0.47%	1.95%	1.48%	20.52
KL-NORTH	KZD1	85.45	59.92	-25.53	2.10%	3.70%	1.60%	32.24
	Total	85.45	59.92	-25.53	2.10%	3.70%	1.60%	32.24
OTHERS	GHUB		33.71	33.71	#Error	-4.54%	#Error	0.00

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS	S2SD	1.81	11.32	9.51	-1.04%	-1.44%	-0.40%	0.00
	TZSD		0.57	0.57	#Error	-12.11%	#Error	0.00
	SZSD		0.24	0.24	#Error	-11.00%	#Error	0.00
	WZWH		0.22	0.22	#Error	-13.25%	#Error	0.00
	WHC3		0.13	0.13	#Error	-15.00%	#Error	0.00
	CZWH	1.19		-1.19	18.54%	#Error	#Error	0.00
	WHCB	(0.80)	(0.12)	0.69	9.76%	-3.11%	-12.86%	0.00
	WHTM		(0.32)	-0.32	#Error	13.85%	#Error	0.00
	WHMD	(0.22)	(0.62)	-0.40	9.53%	9.23%	-0.29%	0.00
	WHTV	(1.19)	(1.68)	-0.50	15.76%	1.16%	-14.61%	0.00
	WHVL		(1.90)	-1.90	#Error	-10.37%	#Error	0.00
	WHPD	(0.41)	(2.06)	-1.65	3.98%	12.24%	8.26%	0.00
	WHKP		(2.44)	-2.44	#Error	10.12%	#Error	0.00
	WTRZ	(1.65)	(2.53)	-0.88	9.30%	12.37%	3.07%	0.00
	WCHN	(8.86)	(4.57)	4.29	8.78%	10.64%	1.86%	0.00
	Total	(10.12)	29.97	40.09	10.20%	-10.20%	-20.40%	0.00
	Total	2554.19	2486.85	-67.34	8.08%	6.98%	-1.11%	2112.33