



TN-Daily Sales Performance As on 20-03-2026 11:55:19 PM

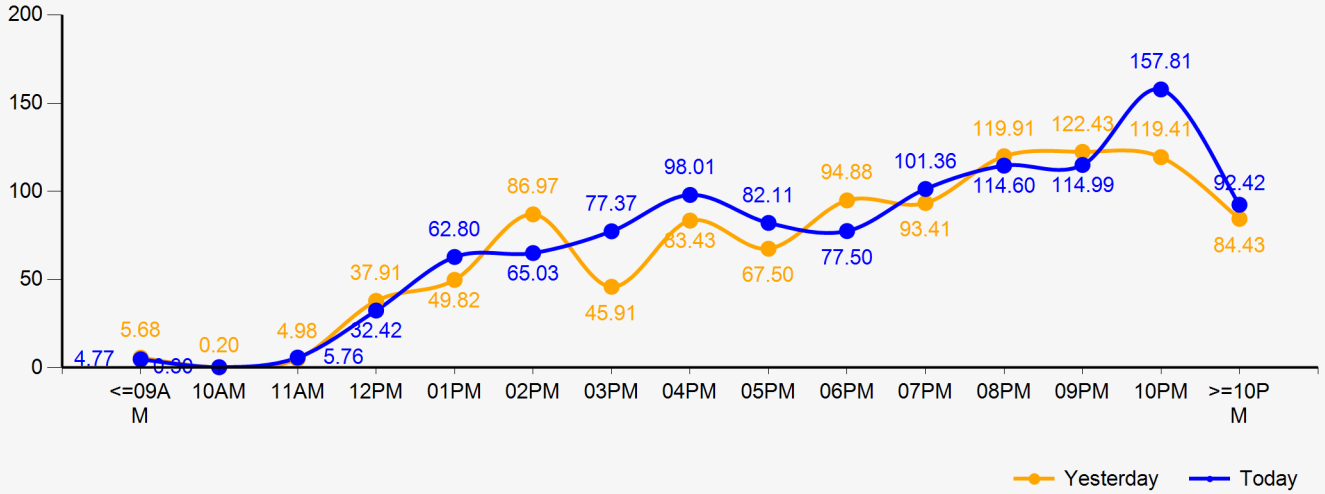
YD Sales : 1016.88 L YD Order: 20.61 L

YD GP%: 5.66%

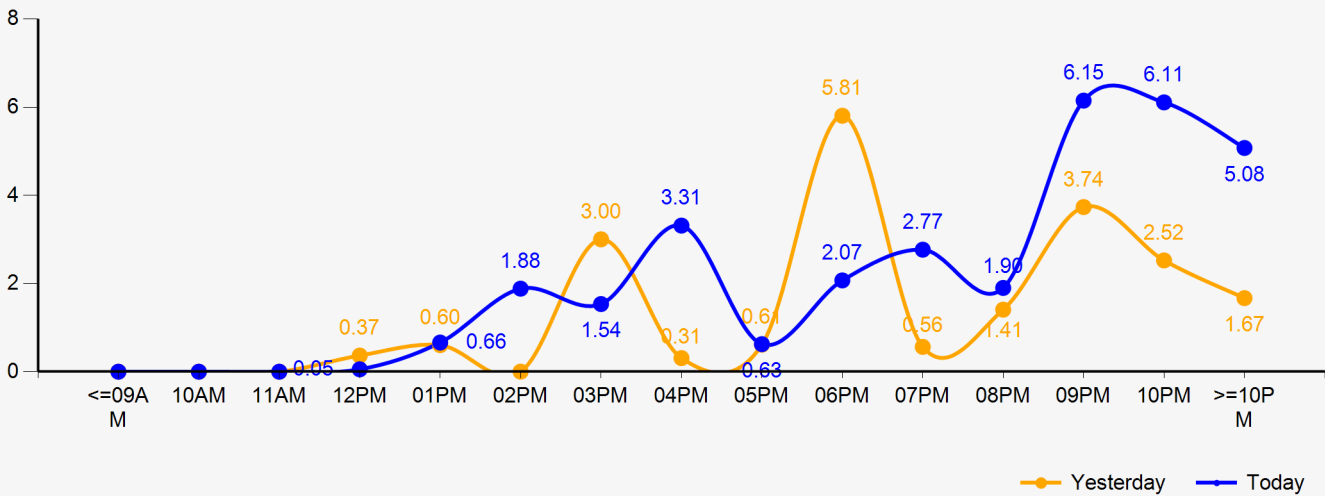
TD Sales : 1087.24 L TD Order: 32.15 L

TD GP%: 6.26%

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	193.47	184.54	-8.93	5.99%	4.61%	-1.38%	245.80
CHENNAI-02	143.11	173.12	30.01	6.61%	5.98%	-0.62%	212.03
TRICHY-01	108.94	138.14	29.20	6.76%	6.51%	-0.25%	159.58
CHENNAI-01	123.51	121.61	-1.90	-0.03%	8.62%	8.65%	232.75
WEST-02	83.19	108.08	24.89	7.83%	6.58%	-1.25%	150.08
WEST-01	51.11	104.71	53.60	9.25%	6.02%	-3.23%	136.05
NORTH ARCOT	69.16	92.72	23.56	7.21%	6.19%	-1.02%	113.96
SOUTH-03	116.79	89.58	-27.21	8.68%	9.20%	0.52%	166.31
SOUTH ARCOT	59.64	61.30	1.66	6.60%	7.47%	0.87%	103.11
KL-NORTH	24.38	21.62	-2.76	1.66%	1.51%	-0.15%	17.17
KL-SOUTH	12.72	16.02	3.30	0.01%	4.74%	4.74%	14.58
OTHERS	51.47	7.96	-43.50	-0.73%	-17.04%	-16.31%	0.00
Total	1037.48	1119.39	81.91	5.66%	6.26%	0.60%	1551.42

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TUT1	29.40	23.07	-6.33	3.83%	1.59%	-2.23%	37.90
	TVL1	24.09	20.00	-4.09	6.53%	5.30%	-1.23%	22.34

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TUT2	8.28	13.31	5.04	3.88%	1.60%	-2.28%	11.70
	NGR1	10.26	10.36	0.10	4.36%	4.83%	0.47%	18.87
	TKS2	8.72	10.30	1.58	7.11%	3.22%	-3.89%	9.33
	VNR2	7.39	9.60	2.21	7.15%	2.44%	-4.72%	11.84
	KVT1	11.14	7.58	-3.56	8.34%	7.52%	-0.82%	12.38
	TKS1	4.44	5.91	1.46	9.61%	4.07%	-5.54%	6.82
	MAR1	9.26	5.88	-3.38	2.21%	4.11%	1.90%	9.74
	RND1	6.08	5.78	-0.29	7.90%	5.80%	-2.10%	7.12
	VL1	7.01	5.09	-1.92	6.53%	3.96%	-2.56%	7.12
	APK1	4.00	4.74	0.74	6.68%	8.15%	1.47%	4.89
	TCN1	3.29	4.35	1.06	9.71%	4.80%	-4.91%	4.46
	APK2	3.73	4.25	0.52	6.63%	4.84%	-1.80%	4.32
	UDN1	2.09	4.10	2.01	7.26%	7.59%	0.33%	2.95
	SDI1	3.08	3.85	0.77	2.76%	3.78%	1.02%	3.69
	SVK1	6.49	3.51	-2.99	4.89%	4.56%	-0.33%	6.38
	ERL2	1.96	3.42	1.46	14.10%	10.37%	-3.73%	3.25
	MMT1	3.51	3.32	-0.19	1.85%	2.18%	0.33%	4.24
	RPM1	7.82	3.26	-4.56	8.42%	7.71%	-0.71%	7.13
	ASM1	3.15	3.19	0.04	9.09%	7.76%	-1.34%	3.14
	KYR1	2.88	2.93	0.04	7.03%	8.76%	1.72%	2.40
	SNL1	1.53	2.74	1.21	8.58%	2.24%	-6.34%	4.12
	TKY1	1.42	2.69	1.27	7.32%	6.68%	-0.65%	3.81
	SKD1	1.61	2.57	0.96	11.53%	11.81%	0.27%	2.76
	COL1	0.39	2.55	2.16	5.46%	2.35%	-3.11%	2.25
	VNR1	2.40	2.31	-0.09	5.03%	-1.86%	-6.90%	3.30
	PKD1	3.80	2.15	-1.65	8.45%	6.88%	-1.57%	4.76
	VKM1	1.29	2.03	0.75	12.39%	16.14%	3.75%	3.01
	KGL1	1.44	2.00	0.57	5.58%	4.58%	-1.00%	2.82
	STU2	1.92	1.99	0.08	5.66%	5.60%	-0.06%	2.81
	SGT1	1.34	1.99	0.65	3.52%	2.67%	-0.85%	2.38
	PDI1	2.34	1.41	-0.92	3.89%	11.81%	7.93%	3.82
	ARM1	2.63	1.02	-1.61	1.62%	4.89%	3.27%	2.23
TYI1	2.15	0.99	-1.16	3.05%	9.56%	6.51%	3.67	
KSM1	1.15	0.29	-0.86	9.62%	0.98%	-8.64%	2.04	
Total		193.47	184.54	-8.93	5.99%	4.61%	-1.38%	245.80
CHENNAI-02	CH03	28.83	37.12	8.29	5.93%	4.80%	-1.13%	22.29
	CH21	10.05	11.97	1.92	3.96%	4.69%	0.73%	18.18
	CH33	3.52	11.47	7.95	5.47%	3.13%	-2.34%	7.22
	CH15	12.06	11.05	-1.02	7.17%	5.22%	-1.95%	20.71
	CH41	5.37	8.01	2.65	9.86%	8.26%	-1.61%	7.51
	CH51	3.52	7.37	3.85	8.84%	6.49%	-2.35%	9.55
	CH12	8.86	7.24	-1.62	9.49%	7.69%	-1.80%	12.05
	CH34	3.12	6.79	3.68	4.45%	5.24%	0.79%	8.45
	CH18	4.07	6.71	2.64	3.41%	5.99%	2.58%	12.45
	CH50	5.36	6.18	0.82	9.75%	9.26%	-0.49%	7.45
	MJR1	5.02	6.02	1.00	7.43%	5.88%	-1.56%	8.33
	CH20	5.32	5.91	0.59	5.36%	6.07%	0.71%	9.82
	CH46	2.49	4.78	2.29	6.10%	7.02%	0.93%	3.50

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
CHENNAI-02	PON1	5.04	4.67	-0.37	8.65%	8.80%	0.15%	4.57	
	CH17	3.22	4.52	1.30	13.30%	9.07%	-4.22%	5.71	
	CH27	2.10	4.41	2.31	10.96%	4.54%	-6.41%	2.23	
	CH43	2.87	4.40	1.53	11.25%	8.73%	-2.52%	6.52	
	CH44	4.08	4.13	0.05	7.68%	6.91%	-0.77%	6.78	
	GPD1	4.59	3.45	-1.13	7.16%	12.16%	4.99%	4.00	
	CH06	3.40	2.87	-0.54	5.75%	6.53%	0.78%	8.41	
	UKI1	3.41	2.79	-0.62	5.69%	5.68%	-0.01%	4.70	
	CH23	7.05	2.74	-4.31	-1.64%	3.12%	4.76%	2.89	
	CH24	2.56	2.73	0.16	7.41%	10.31%	2.90%	6.25	
	CH31	1.13	2.39	1.26	13.13%	4.96%	-8.17%	3.61	
	CH32	0.40	2.04	1.64	5.05%	-1.22%	-6.26%	1.26	
	CH36	2.06	0.60	-1.46	5.95%	6.62%	0.67%	3.66	
	MC06	1.39	0.55	-0.84	4.42%	5.45%	1.03%	1.92	
	MC05	2.22	0.21	-2.00	5.54%	7.63%	2.09%	1.68	
	CH01				#Error	#Error	#Error	0.33	
	Total	143.11	173.12	30.01	6.61%	5.98%	-0.62%	212.03	
	TRICHY-01	TRY1	20.56	21.41	0.85	8.55%	6.79%	-1.77%	29.04
		PBR2	3.68	9.66	5.98	8.90%	7.65%	-1.25%	10.75
		TVR2	2.97	8.70	5.73	6.45%	7.68%	1.23%	7.71
TRY4		4.33	7.12	2.79	5.72%	8.39%	2.67%	6.76	
TNJ1		8.16	6.48	-1.68	7.75%	6.02%	-1.74%	9.99	
TTP1		2.15	6.41	4.26	5.32%	6.54%	1.22%	4.34	
TRY2		11.68	5.54	-6.13	-3.74%	-2.23%	1.51%	2.80	
JKM1		1.38	5.45	4.07	4.59%	5.65%	1.06%	4.59	
MVM1		4.41	5.41	1.00	12.39%	9.06%	-3.33%	6.54	
TYR1		3.93	5.32	1.39	8.27%	5.28%	-2.99%	5.44	
PTK1		1.68	5.24	3.56	10.32%	5.52%	-4.80%	7.00	
TVR1		2.95	5.17	2.22	7.28%	5.63%	-1.65%	2.71	
KUM1		7.26	5.06	-2.19	5.15%	6.81%	1.65%	10.46	
MDI1		2.93	4.79	1.86	8.97%	2.83%	-6.14%	4.87	
MSI1		2.41	4.62	2.22	5.48%	5.72%	0.24%	3.97	
TNJ2		4.16	3.68	-0.47	9.92%	8.25%	-1.68%	7.33	
PDK1		3.24	3.58	0.34	11.31%	4.66%	-6.65%	2.39	
KIK1		1.32	3.46	2.14	7.63%	6.62%	-1.00%	3.81	
NGT1		2.36	3.27	0.91	9.38%	10.23%	0.85%	5.05	
AYR1		3.03	3.25	0.22	6.01%	5.54%	-0.47%	3.63	
ORU1		2.89	2.80	-0.09	8.72%	10.61%	1.88%	2.73	
NMM1		1.23	2.73	1.50	8.75%	6.93%	-1.82%	2.69	
APM1		1.55	2.33	0.78	11.24%	9.54%	-1.70%	1.80	
KRN1		1.42	2.12	0.70	6.28%	8.95%	2.67%	2.80	
NCK1		1.56	1.89	0.33	7.93%	5.35%	-2.59%	1.61	
PBR1		2.92	1.44	-1.48	5.98%	10.10%	4.12%	3.58	
TRY3		2.78	1.21	-1.57	8.41%	7.36%	-1.05%	5.18	
Total		108.94	138.14	29.20	6.76%	6.51%	-0.25%	159.58	
CHENNAI-01		CH16	5.17	16.02	10.85	8.47%	9.45%	0.98%	15.27
		CH08	6.59	8.12	1.52	6.48%	7.96%	1.48%	14.43
	CH05	9.47	6.64	-2.83	5.59%	5.20%	-0.39%	14.64	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	CH14	7.97	6.48	-1.50	8.31%	8.36%	0.06%	14.36
	CH19	2.69	6.17	3.48	12.60%	9.83%	-2.77%	10.44
	CH42	4.18	5.52	1.34	10.96%	13.07%	2.10%	10.32
	CH30	14.81	5.48	-9.34	-61.31%	4.42%	65.74%	7.54
	CH49	5.43	5.35	-0.08	10.24%	6.05%	-4.19%	9.99
	CH07	3.69	5.33	1.63	7.43%	8.00%	0.57%	11.63
	CH48	4.91	5.17	0.26	9.57%	8.81%	-0.76%	7.88
	MRM1	4.61	4.98	0.38	4.84%	10.14%	5.31%	5.85
	CH28	4.10	4.80	0.70	13.32%	13.06%	-0.26%	9.78
	CH45	5.44	4.71	-0.73	9.22%	8.62%	-0.60%	6.86
	AVD1	3.45	4.58	1.13	8.99%	8.21%	-0.78%	8.11
	GUD1	3.63	3.97	0.34	7.72%	13.54%	5.82%	8.73
	CH25	4.67	3.34	-1.33	10.97%	8.16%	-2.81%	8.70
	KNR1	1.38	3.18	1.80	10.00%	7.93%	-2.07%	5.68
	CH22	2.89	2.83	-0.06	11.06%	6.32%	-4.74%	8.92
	CH47	3.94	2.44	-1.49	10.56%	11.60%	1.04%	2.97
	CH37	0.29	2.22	1.94	-10.92%	11.17%	22.08%	3.37
	CGL1	1.61	2.11	0.51	11.13%	5.25%	-5.88%	4.72
	GUD2	4.32	1.99	-2.33	5.00%	5.80%	0.80%	6.79
	CH39	3.65	1.90	-1.75	3.80%	8.11%	4.32%	4.27
	CH35	4.19	1.82	-2.37	8.90%	5.30%	-3.61%	7.06
	SKL1	4.10	1.45	-2.64	6.94%	10.68%	3.74%	5.72
	TKM1	0.89	1.41	0.52	5.66%	6.80%	1.14%	3.06
	CH38	1.75	1.37	-0.38	9.92%	11.32%	1.41%	4.98
	CH40	1.62	1.03	-0.58	4.52%	0.25%	-4.27%	3.34
	CH26	0.37	0.94	0.58	10.92%	7.48%	-3.44%	2.28
	MC10	0.78	0.23	-0.55	0.83%	5.31%	4.47%	1.54
	CH29	0.54		-0.54	19.54%	#Error	#Error	1.64
	MC09	0.39		-0.39	8.37%	#Error	#Error	1.88
	Total		123.51	121.61	-1.90	-0.03%	8.62%	8.65%
WEST-02	SLM1	6.04	13.57	7.53	8.33%	-1.26%	-9.59%	12.92
	ERD2	6.23	10.35	4.11	12.58%	9.16%	-3.41%	10.29
	ERD1	3.05	5.86	2.82	8.28%	9.57%	1.29%	9.68
	TCG1	0.21	5.47	5.26	9.01%	8.81%	-0.19%	3.38
	HSR2	5.86	5.39	-0.47	8.45%	8.55%	0.10%	8.21
	KRI1	3.15	5.37	2.22	4.55%	4.13%	-0.42%	4.06
	HSR1	1.44	4.96	3.52	10.04%	5.83%	-4.21%	5.03
	NKL2	3.52	4.89	1.37	11.38%	7.45%	-3.93%	6.80
	PLC1	3.67	4.14	0.47	11.05%	5.30%	-5.75%	2.76
	ATU1	3.58	4.00	0.42	5.58%	8.66%	3.08%	5.21
	SLM2	2.67	3.91	1.24	3.20%	6.51%	3.31%	4.65
	OML1	3.20	3.36	0.15	6.61%	6.37%	-0.25%	4.22
	MCR1	3.78	3.04	-0.73	5.51%	6.11%	0.61%	4.35
	SLM3	2.67	2.67	0.01	1.33%	9.48%	8.16%	6.62
	TRM1	2.84	2.63	-0.21	5.87%	10.83%	4.96%	5.58
	VPD1	2.13	2.51	0.38	7.36%	9.73%	2.36%	4.76
	PMP1	1.86	2.48	0.62	10.31%	2.20%	-8.11%	2.84
	APN1	1.88	2.32	0.44	8.57%	11.85%	3.28%	3.08

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
WEST-02	SGI1	2.47	2.21	-0.27	9.97%	6.99%	-2.98%	2.76	
	MTR1	1.83	2.15	0.32	8.66%	7.37%	-1.29%	5.86	
	DPR2	1.67	2.01	0.34	6.02%	4.90%	-1.12%	2.41	
	RSP1	2.72	1.89	-0.83	11.39%	10.91%	-0.49%	4.30	
	EPI1	1.17	1.60	0.43	7.99%	7.24%	-0.74%	3.45	
	PDR1	0.80	1.51	0.71	6.57%	6.40%	-0.17%	2.41	
	VKL1	1.17	1.39	0.22	11.36%	10.34%	-1.02%	3.06	
	KAM1	1.46	1.33	-0.12	3.17%	1.82%	-1.35%	2.24	
	CMI1	0.96	1.32	0.36	18.36%	11.11%	-7.25%	2.18	
	KVP1	1.61	1.25	-0.36	7.81%	1.94%	-5.87%	2.43	
	EDP1	1.11	1.18	0.07	2.56%	6.06%	3.50%	1.84	
	HRR1	2.36	0.96	-1.39	6.45%	11.60%	5.15%	2.64	
	DPR1	1.44	0.93	-0.51	0.59%	11.38%	10.79%	2.26	
	BMD1	1.68	0.81	-0.86	5.47%	10.61%	5.14%	2.69	
	SGG1	1.04	0.51	-0.53	4.85%	15.86%	11.01%	2.18	
	KMM1	1.91	0.10	-1.81	9.22%	0.16%	-9.05%	2.92	
	Total	83.19	108.08	24.89	7.83%	6.58%	-1.25%	150.08	
	WEST-01	CBE4	2.30	11.75	9.45	9.70%	5.77%	-3.94%	6.29
		CBE2	12.96	9.82	-3.14	6.37%	6.86%	0.49%	29.28
KMR1		5.07	7.80	2.73	9.84%	5.88%	-3.96%	7.61	
UAM1		1.46	5.85	4.39	9.92%	6.11%	-3.80%	4.53	
CBE1		1.17	5.28	4.11	12.40%	8.07%	-4.33%	4.51	
TPR2		3.00	5.08	2.08	9.53%	6.04%	-3.50%	7.69	
DPM2		1.42	4.09	2.67	9.41%	6.52%	-2.89%	3.05	
GDR1		1.01	3.61	2.60	5.65%	4.49%	-1.16%	2.34	
SNR1		1.86	3.47	1.61	8.76%	9.16%	0.40%	6.82	
SYM2		1.42	3.41	1.99	15.30%	7.76%	-7.54%	3.02	
TPR3		0.98	3.40	2.42	12.28%	-2.42%	-14.70%	3.74	
KGM1		1.58	3.30	1.72	8.32%	8.97%	0.65%	2.36	
KGI1		1.38	3.27	1.90	0.26%	6.14%	5.89%	2.60	
CBE6		1.60	3.14	1.54	13.68%	6.01%	-7.67%	5.05	
MPM1		0.83	3.10	2.27	15.48%	7.04%	-8.44%	4.12	
PLI1		2.11	3.09	0.98	12.99%	5.01%	-7.98%	7.25	
TPR1		1.31	3.07	1.76	13.33%	4.79%	-8.54%	6.59	
KMD1		1.05	3.01	1.96	12.84%	4.15%	-8.69%	1.97	
AVI1		1.74	2.89	1.15	10.93%	5.35%	-5.59%	2.80	
GBM1		0.68	2.87	2.19	-0.35%	5.73%	6.09%	3.64	
SUL1		0.31	2.40	2.09	17.74%	5.99%	-11.74%	3.39	
CNR1		0.62	2.07	1.45	10.61%	3.96%	-6.65%	2.21	
PPI1		1.18	2.04	0.86	8.70%	5.82%	-2.87%	2.60	
CBE5		0.35	1.92	1.57	16.84%	7.13%	-9.71%	1.97	
TPR4		0.66	1.65	0.99	9.16%	5.02%	-4.14%	2.00	
PDM1		0.55	1.34	0.79	10.29%	8.26%	-2.03%	2.72	
UMP1		1.11	0.98	-0.14	11.41%	2.97%	-8.44%	3.17	
CBE3		1.12	0.77	-0.35	7.83%	10.85%	3.02%	1.61	
ANR1		0.29	0.25	-0.04	15.22%	14.33%	-0.89%	1.12	
Total		51.11	104.71	53.60	9.25%	6.02%	-3.23%	136.05	
NORTH ARCOT	KPM2	6.51	13.58	7.07	6.21%	4.71%	-1.50%	12.26	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NORTH ARCOT	VEL2	6.25	11.56	5.31	3.74%	4.90%	1.16%	7.95
	VEL1	5.00	6.22	1.22	10.47%	4.32%	-6.15%	6.66
	AKM1	3.13	5.55	2.42	9.11%	5.91%	-3.20%	5.27
	TRL1	5.69	5.37	-0.32	8.91%	5.99%	-2.92%	11.22
	KPM1	0.92	5.17	4.25	3.29%	6.25%	2.96%	5.14
	GDM1	2.58	4.86	2.28	7.19%	4.51%	-2.68%	3.51
	SBR1	5.09	4.72	-0.37	9.40%	8.46%	-0.93%	7.14
	TRR1	2.85	3.73	0.88	6.12%	7.00%	0.88%	6.52
	TRT1	2.46	3.20	0.74	4.69%	8.76%	4.06%	3.62
	VNB1	2.32	3.04	0.72	8.40%	6.63%	-1.77%	2.90
	CYR1	0.22	2.71	2.50	7.26%	8.09%	0.83%	2.77
	WJP1	3.65	2.64	-1.01	8.74%	6.99%	-1.76%	3.70
	VSI1	1.01	2.50	1.49	11.13%	10.03%	-1.10%	3.68
	PLR1	2.92	2.14	-0.78	5.60%	5.25%	-0.35%	2.21
	BGR1	1.85	2.13	0.28	6.89%	4.11%	-2.77%	2.48
	ABR1	2.52	1.93	-0.59	10.95%	6.52%	-4.43%	5.14
	CGM1	0.86	1.87	1.01	3.72%	11.42%	7.70%	3.12
	CPT1	0.80	1.86	1.06	3.60%	6.39%	2.79%	2.30
	WJD1	2.43	1.67	-0.76	11.94%	11.74%	-0.20%	4.62
	ANI1	2.27	1.66	-0.61	6.42%	9.60%	3.18%	2.03
	SLG1	1.79	1.51	-0.27	-1.48%	9.43%	10.92%	2.66
	UGI1	1.46	1.48	0.02	2.57%	3.53%	0.96%	1.94
	ARC2	3.01	0.95	-2.07	7.08%	2.83%	-4.25%	3.37
	PTU1	1.55	0.66	-0.89	7.47%	6.43%	-1.03%	1.75
	Total	69.16	92.72	23.56	7.21%	6.19%	-1.02%	113.96
	SOUTH-03	MDU1	13.61	8.11	-5.51	7.70%	4.00%	-3.70%
DGL1		7.98	7.96	-0.02	8.42%	10.59%	2.17%	10.35
MDU2		5.32	5.16	-0.16	8.50%	6.53%	-1.97%	10.87
MDU6		6.72	4.86	-1.86	7.57%	8.65%	1.08%	8.72
MDU7		5.35	4.24	-1.11	7.24%	7.84%	0.61%	5.37
TDI1		3.89	4.23	0.34	9.32%	7.71%	-1.60%	2.99
KRR1		2.13	4.22	2.09	16.93%	16.13%	-0.79%	3.71
KKD3		5.27	3.92	-1.34	10.17%	12.47%	2.30%	4.83
MDU3		6.20	3.78	-2.42	6.03%	5.59%	-0.44%	6.33
PVI1		2.65	3.18	0.53	9.03%	7.84%	-1.18%	3.30
TMM1		2.92	2.83	-0.09	9.53%	11.14%	1.61%	5.37
TEN2		5.36	2.69	-2.67	6.84%	8.12%	1.28%	5.27
ATG1		4.40	2.54	-1.86	10.55%	15.35%	4.80%	6.23
DKI1		4.16	2.54	-1.62	10.50%	9.88%	-0.62%	4.80
TEN1		4.33	2.17	-2.17	6.14%	8.20%	2.07%	4.40
CMR1		1.36	2.05	0.70	4.43%	5.36%	0.93%	2.03
MLR1		1.04	1.67	0.63	10.17%	9.07%	-1.10%	3.10
DGL2		1.32	1.65	0.33	7.47%	10.89%	3.42%	4.40
CBM1		2.79	1.46	-1.34	10.89%	14.63%	3.74%	4.30
NTM1		1.96	1.44	-0.52	7.82%	9.01%	1.19%	2.16
PNV2		1.46	1.41	-0.05	12.10%	4.25%	-7.86%	2.38
ODM1		1.34	1.37	0.03	4.02%	8.38%	4.36%	2.16
BNR1		1.13	1.33	0.20	7.05%	10.99%	3.94%	2.87

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
SOUTH-03	MDU4	1.59	1.27	-0.32	9.12%	7.41%	-1.71%	4.51	
	KYK1	2.80	1.24	-1.56	8.57%	10.78%	2.21%	2.67	
	ADP1	1.35	1.23	-0.11	10.60%	9.83%	-0.76%	2.82	
	SGP1	1.62	1.12	-0.50	13.26%	9.50%	-3.75%	2.14	
	NKI1	1.29	1.10	-0.19	5.18%	7.04%	1.86%	2.40	
	TPT1	1.30	1.09	-0.21	16.93%	15.89%	-1.04%	4.01	
	MDU5	1.38	1.06	-0.31	14.64%	7.26%	-7.37%	3.07	
	MPA1	3.38	1.05	-2.33	9.34%	10.89%	1.56%	3.37	
	KPT1	1.73	1.01	-0.72	8.67%	13.13%	4.46%	2.39	
	SVG1	0.94	0.96	0.01	10.25%	12.10%	1.84%	4.39	
	USL1	1.56	0.85	-0.71	6.21%	8.32%	2.11%	2.90	
	PNI1	1.75	0.84	-0.91	7.85%	15.52%	7.68%	3.56	
	PKM1	1.48	0.83	-0.65	11.03%	12.58%	1.55%	1.90	
	MNM1	1.12	0.65	-0.47	10.35%	10.98%	0.63%	2.45	
	BTU1	0.81	0.45	-0.36	5.96%	9.74%	3.78%	2.00	
	Total	116.79	89.58	-27.21	8.68%	9.20%	0.52%	166.31	
	SOUTH ARCOT	CUD1	9.65	8.26	-1.39	7.41%	6.45%	-0.96%	10.51
		PRT1	7.85	7.34	-0.51	3.84%	6.89%	3.05%	3.24
POY2		3.20	6.07	2.87	11.47%	6.45%	-5.02%	8.40	
POY1		3.24	5.52	2.28	-0.09%	8.73%	8.82%	10.95	
TRK1		4.01	3.48	-0.53	7.37%	9.12%	1.74%	6.48	
KKI2		3.37	3.34	-0.02	10.63%	9.09%	-1.53%	5.84	
VPM2		2.99	2.85	-0.14	7.23%	6.15%	-1.08%	5.55	
TDM1		2.43	2.82	0.38	7.60%	7.81%	0.21%	3.70	
STP1		4.00	2.45	-1.55	2.54%	2.11%	-0.43%	2.09	
ULP1		1.74	2.41	0.67	10.12%	7.93%	-2.20%	5.23	
CDM1		1.55	2.22	0.67	8.70%	9.79%	1.09%	6.97	
SJI2		3.25	2.15	-1.10	4.63%	10.60%	5.96%	4.70	
VPM1		0.71	2.11	1.40	7.97%	4.53%	-3.43%	2.49	
MKM1		0.52	2.06	1.54	12.56%	7.92%	-4.64%	2.09	
KLM1		2.05	2.00	-0.05	10.21%	6.48%	-3.73%	5.48	
TVM1		1.76	1.72	-0.04	6.61%	6.03%	-0.58%	2.77	
VCM1		1.37	1.38	0.01	7.53%	3.18%	-4.35%	3.64	
KML1		0.78	1.29	0.50	4.23%	12.10%	7.87%	2.79	
TVM2		1.93	1.03	-0.90	2.49%	9.82%	7.33%	3.65	
NVL2		3.26	0.81	-2.45	9.54%	21.08%	11.54%	6.52	
Total		59.64	61.30	1.66	6.60%	7.47%	0.87%	103.11	
KL-NORTH	KZD1	24.38	21.62	-2.76	1.66%	1.51%	-0.15%	17.17	
	Total	24.38	21.62	-2.76	1.66%	1.51%	-0.15%	17.17	
KL-SOUTH	TVP1	4.09	6.25	2.15	-6.09%	4.04%	10.14%	7.00	
	PAS1	4.81	4.68	-0.13	0.91%	3.89%	2.98%	3.16	
	KLR1	1.96	2.66	0.70	7.42%	6.88%	-0.55%	2.44	
	PNL1	1.85	2.43	0.58	3.28%	5.85%	2.57%	1.98	
	Total	12.72	16.02	3.30	0.01%	4.74%	4.74%	14.58	
OTHERS	CZWH	24.97	3.90	-21.07	-3.02%	-15.00%	-11.98%	0.00	
	S2SD	3.43	2.39	-1.04	1.23%	0.05%	-1.18%	0.00	
	TZSD	1.38	1.91	0.54	9.42%	0.54%	-8.87%	0.00	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
OTHERS	GHUB	21.13	1.78	-19.35	-0.99%	-0.76%	0.23%	0.00	
	WHC3	3.68	1.44	-2.24	16.45%	0.28%	-16.16%	0.00	
	WZWH	1.01	0.95	-0.07	2.10%	2.52%	0.42%	0.00	
	SZSD	3.43	0.35	-3.08	0.13%	5.21%	5.08%	0.00	
	WZSD	0.84	0.24	-0.60	3.66%	-0.03%	-3.70%	0.00	
	MSWH		0.09	0.09	#Error	-390.60%	#Error	0.00	
	WHKZ	(0.23)		0.23	3.68%	#Error	#Error	0.00	
	WHUT	(0.33)		0.33	7.74%	#Error	#Error	0.00	
	WHCB	(0.28)	(0.32)	-0.04	-8.89%	4.03%	12.92%	0.00	
	WHKP		(0.34)	-0.34	#Error	14.03%	#Error	0.00	
	WHVL	(0.86)	(0.39)	0.47	-15.34%	21.81%	37.15%	0.00	
	WCHN	(2.19)	(0.64)	1.54	3.82%	7.97%	4.15%	0.00	
	WTRZ	(2.50)	(0.83)	1.66	5.92%	16.67%	10.75%	0.00	
	WHPD	(1.50)	(1.25)	0.25	8.38%	5.06%	-3.32%	0.00	
	WHTV	(0.54)	(1.30)	-0.76	2.28%	6.15%	3.86%	0.00	
	Total		51.47	7.96	-43.50	-0.73%	-17.04%	-16.31%	0.00
	Total		1037.48	1119.39	81.91	5.66%	6.26%	0.60%	1551.42