



Sales

1,086.60 Lacs

Yest. Sales : 917.06 Lacs

GP%

6.51%

Yest.GP% : 7.18%

EW Pen%

1.97%

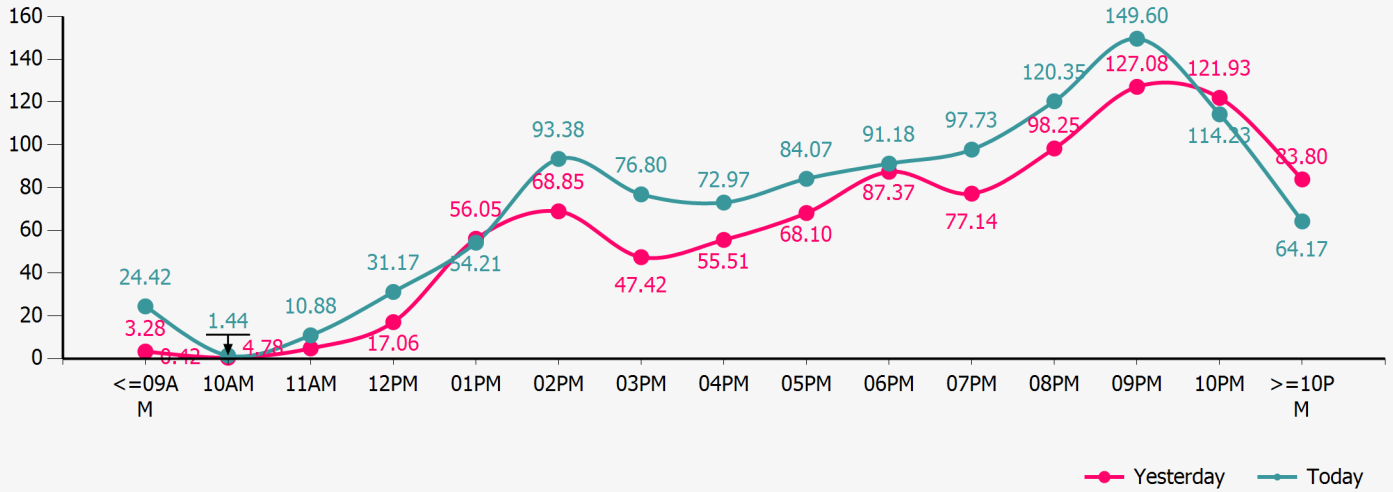
Yest.EW %: 1.97%

Open SO

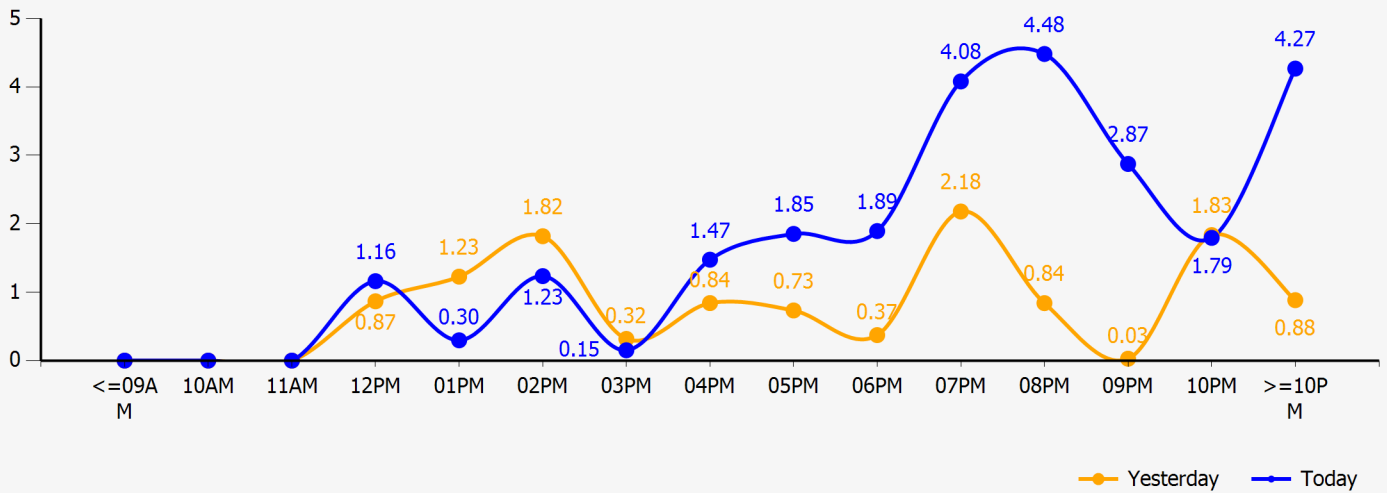
25.56 Lacs

Yest. OSO 11.94 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02	171.31	181.74	10.44	6.38%	6.38%	0.00%	189.70
CHENNAI-01	148.14	180.38	32.24	7.83%	8.68%	0.85%	178.65
SOUTH-03	72.36	165.09	92.74	8.23%	5.75%	-2.47%	149.11
SOUTH-01	134.70	154.42	19.72	8.03%	7.24%	-0.79%	262.88
TRICHY-01	118.10	105.15	-12.95	5.61%	7.63%	2.02%	155.76
SOUTH ARCOT	69.93	95.33	25.39	6.38%	6.60%	0.21%	105.63
NORTH ARCOT	85.83	88.64	2.82	6.85%	7.47%	0.63%	125.62
WEST-02	64.55	56.72	-7.82	9.08%	8.17%	-0.91%	96.36
WEST-01	43.61	50.53	6.92	8.61%	8.77%	0.16%	74.76
WEST-03	29.79	35.78	5.98	9.52%	9.12%	-0.40%	55.19
OTHERS	(9.31)	(1.63)	7.68	21.70%	540.02%	518.32%	0.00
Total	929.00	1112.16	183.16	7.18%	6.51%	-0.67%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02							
PON1	1.69	41.19	39.50	15.57%	2.26%	-13.31%	4.39
CH15	19.09	15.16	-3.93	7.36%	9.35%	2.00%	15.68

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH03	25.89	12.56	-13.32	1.61%	7.57%	5.96%	15.60
CH21	13.57	10.92	-2.64	6.65%	1.74%	-4.91%	11.52
CH51	8.44	9.72	1.28	10.05%	7.79%	-2.26%	9.89
CH18	5.16	9.44	4.28	6.55%	9.46%	2.90%	8.28
CH20	4.82	7.20	2.38	7.85%	8.28%	0.42%	8.12
CH50	4.33	6.63	2.30	7.35%	8.06%	0.71%	11.35
CH41	7.79	5.78	-2.01	8.08%	6.72%	-1.36%	5.40
CH43	2.66	5.56	2.90	11.10%	5.29%	-5.81%	4.93
CH34	10.65	5.39	-5.25	4.77%	6.55%	1.78%	8.81
CH35	1.26	4.95	3.69	14.93%	8.40%	-6.54%	5.28
MJR1	2.81	4.13	1.32	6.00%	7.87%	1.87%	7.17
CH27	2.49	4.12	1.63	6.98%	7.96%	0.98%	2.34
CH46	4.70	3.81	-0.89	4.21%	7.04%	2.83%	3.33
CH24	4.77	3.77	-1.00	6.24%	10.76%	4.51%	6.74
CH17	7.71	3.75	-3.96	7.66%	10.57%	2.91%	6.04
CH44	1.44	3.63	2.19	8.24%	10.11%	1.87%	5.38
CH06	7.27	3.59	-3.68	6.28%	7.97%	1.69%	6.12
CH33	6.00	3.57	-2.43	7.38%	10.14%	2.76%	6.64
CH12	4.57	3.33	-1.24	9.74%	8.72%	-1.02%	9.82
CH31	0.85	2.16	1.31	-5.57%	4.77%	10.34%	3.16
GPD1	1.55	2.13	0.58	3.91%	13.34%	9.42%	5.07
UKI1	3.18	2.09	-1.09	8.12%	4.59%	-3.54%	5.14
CH36	8.57	1.95	-6.62	6.88%	-1.02%	-7.89%	2.91
MC06	1.41	1.58	0.16	5.19%	3.93%	-1.26%	2.37
CH23	0.88	1.51	0.63	9.29%	8.64%	-0.65%	3.13
CH37	2.81	1.19	-1.63	6.59%	8.51%	1.92%	2.00
CH01	0.03	0.35	0.32	13.91%	9.98%	-3.93%	0.18
MC05	4.34	0.34	-3.99	7.03%	14.46%	7.43%	2.03
CH32	0.58	0.25	-0.33	6.22%	4.83%	-1.39%	0.90
CHENNAI-02 : Total	171.31	181.74	10.44	6.38%	6.38%	0.00%	189.70
CHENNAI-01							
CH16	14.85	21.53	6.68	8.39%	7.91%	-0.48%	11.79
CH47	10.93	16.29	5.36	7.98%	7.38%	-0.59%	10.48
CH14	5.92	15.62	9.70	8.98%	9.49%	0.51%	13.43
CH19	7.24	10.85	3.61	6.01%	7.66%	1.65%	9.31
CH42	6.24	10.35	4.11	9.97%	9.93%	-0.04%	9.76
CH05	5.77	10.21	4.44	6.05%	7.00%	0.95%	9.06
GUD1	7.55	9.33	1.78	9.55%	10.48%	0.93%	5.77
CH49	9.37	9.29	-0.09	8.33%	8.63%	0.30%	8.39
CH28	3.73	8.70	4.97	11.15%	11.29%	0.15%	6.69
GUD2	2.28	7.75	5.47	10.23%	8.58%	-1.66%	5.18
CH25	7.06	7.27	0.21	7.58%	8.98%	1.39%	5.94
CH48	5.93	7.10	1.18	5.76%	11.80%	6.03%	7.70
AVD1	8.10	7.07	-1.04	6.99%	6.77%	-0.21%	6.60
CH07	6.47	6.48		8.44%	6.33%	-2.11%	8.44
CH22	6.85	6.37	-0.48	5.28%	6.91%	1.63%	4.81
CH30	9.19	6.09	-3.09	7.69%	10.53%	2.85%	6.46
CH38	6.10	3.60	-2.50	10.67%	11.19%	0.52%	4.95
KNR1	2.60	3.48	0.88	8.81%	9.68%	0.87%	4.02

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH45	5.45	3.02	-2.43	5.57%	7.00%	1.43%	6.53
TKM1	2.04	2.46	0.42	10.68%	8.13%	-2.55%	3.34
CH40	0.20	2.27	2.08	6.86%	6.53%	-0.33%	3.50
CH39	2.79	1.98	-0.81	-0.09%	13.82%	13.90%	3.73
SKL1	2.39	1.00	-1.39	10.74%	9.25%	-1.49%	3.90
MRM1	3.93	0.93	-3.00	6.10%	6.71%	0.60%	6.91
CH29	0.25	0.83	0.58	7.83%	7.23%	-0.61%	1.02
MC09	2.15	0.35	-1.80	10.63%	4.25%	-6.38%	0.90
CH26	0.79	0.17	-0.63	8.88%	8.10%	-0.78%	1.55
CGL1	1.96		-1.96	5.90%	0.00%	-5.90%	3.38
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	148.14	180.38	32.24	7.83%	8.68%	0.85%	178.65
SOUTH-03							
DKI1	0.75	47.10	46.35	10.32%	2.21%	-8.11%	4.32
MDU1	5.59	14.33	8.74	6.64%	6.76%	0.12%	15.87
MDU2	3.39	8.91	5.53	6.03%	8.25%	2.21%	8.12
TEN1	1.79	6.70	4.90	10.00%	7.30%	-2.71%	3.59
DGL1	4.91	6.48	1.57	7.79%	9.42%	1.63%	8.07
SVG1	3.37	5.81	2.43	7.86%	-0.85%	-8.72%	3.13
MDU6	1.91	5.74	3.83	10.44%	10.00%	-0.44%	5.60
ATG1	3.28	4.82	1.54	6.20%	5.75%	-0.45%	5.49
TMM1	2.79	4.69	1.90	11.65%	7.57%	-4.08%	4.55
USL1	3.14	4.54	1.40	5.16%	4.54%	-0.62%	2.99
BNR1	2.10	4.50	2.39	8.41%	5.24%	-3.17%	2.63
PNV2	2.55	3.61	1.07	5.82%	4.39%	-1.43%	2.51
PVI1	2.97	3.40	0.42	9.59%	9.77%	0.19%	4.96
ADP1	0.46	3.35	2.90	15.78%	6.23%	-9.56%	2.92
MDU5	2.26	3.04	0.77	4.43%	5.60%	1.17%	2.55
PNI1	0.34	2.75	2.41	10.77%	5.91%	-4.86%	1.82
MPA1	2.07	2.72	0.66	13.01%	9.83%	-3.18%	4.28
MDU7	1.45	2.70	1.25	7.71%	8.68%	0.97%	5.66
KKD3	3.10	2.62	-0.48	9.10%	13.06%	3.96%	7.06
CBM1	1.23	2.52	1.30	-1.57%	3.90%	5.47%	3.76
ODM1	1.21	2.39	1.18	9.23%	1.55%	-7.69%	2.48
BTU1	0.44	2.34	1.90	6.00%	6.89%	0.89%	1.88
DGL2	1.14	2.27	1.14	5.30%	9.06%	3.76%	3.05
MLR1	1.12	2.22	1.10	13.13%	4.72%	-8.41%	2.76
TEN2	0.59	2.17	1.57	12.71%	10.38%	-2.32%	4.00
TPT1	0.69	2.02	1.33	13.49%	13.55%	0.06%	3.78
MDU4	1.63	1.77	0.14	9.49%	7.27%	-2.22%	3.29
NKI1	0.42	1.60	1.18	13.08%	6.08%	-7.00%	3.12
SGP1	0.89	1.58	0.69	2.26%	10.48%	8.21%	1.77
MDU3	1.93	1.19	-0.74	3.50%	7.77%	4.27%	4.00
NTM1	1.52	0.84	-0.68	5.84%	2.84%	-3.01%	2.64
KPT1	1.80	0.82	-0.98	11.29%	12.84%	1.55%	2.61
KRR1	3.05	0.77	-2.28	10.49%	11.13%	0.63%	2.33
TDI1	4.22	0.72	-3.50	10.95%	11.56%	0.61%	2.63
KYK1	0.50	0.67	0.17	9.56%	15.64%	6.07%	3.19
PKM1	0.04	0.66	0.62	13.27%	9.14%	-4.14%	1.85

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
MNM1	0.97	0.55	-0.42	10.09%	14.80%	4.71%	1.75
CMR1	0.74	0.18	-0.56	11.13%	25.27%	14.14%	2.11
SOUTH-03 : Total	72.36	165.09	92.74	8.23%	5.75%	-2.47%	149.11
SOUTH-01							
TUT1	17.93	18.31	0.38	10.07%	8.37%	-1.70%	26.39
TVL1	15.09	18.01	2.92	6.84%	8.88%	2.03%	31.24
KSM1	0.79	15.38	14.59	7.21%	3.09%	-4.12%	4.29
NGR1	8.69	7.69	-1.00	9.14%	6.39%	-2.75%	16.91
TUT2	7.29	7.62	0.33	7.91%	8.49%	0.58%	11.30
SVK1	1.02	6.51	5.49	7.30%	6.34%	-0.96%	5.93
RND1	2.83	5.31	2.48	9.38%	8.38%	-1.00%	7.91
KVT1	10.44	5.24	-5.20	6.65%	10.68%	4.04%	15.28
TKS1	4.68	4.91	0.23	4.23%	8.96%	4.73%	6.55
RND2	3.42	4.64	1.22	9.29%	9.51%	0.22%	6.65
ERL2	1.67	4.47	2.80	14.33%	2.77%	-11.56%	5.46
VLY1	3.26	4.25	0.99	7.24%	-5.66%	-12.91%	7.86
TCN1	3.26	4.11	0.85	7.81%	8.10%	0.29%	5.50
TKS2	4.16	4.00	-0.16	5.06%	9.71%	4.65%	9.17
MAR1	5.51	3.69	-1.82	8.85%	8.13%	-0.72%	9.16
PKD1	2.77	3.59	0.82	11.30%	12.00%	0.70%	4.66
MMT1	2.97	3.53	0.56	5.13%	5.57%	0.44%	3.87
RPM1	2.23	3.07	0.84	6.93%	9.23%	2.30%	10.74
SNL1	1.11	2.67	1.56	10.12%	8.74%	-1.38%	4.23
VNR2	6.45	2.55	-3.90	6.65%	8.64%	1.99%	11.30
UDN1	2.78	2.50	-0.28	5.40%	7.15%	1.75%	4.16
APK1	2.01	2.29	0.28	7.62%	0.86%	-6.76%	3.74
KYR1	2.28	2.15	-0.12	10.86%	7.53%	-3.33%	2.80
APK2	1.84	2.00	0.15	7.92%	7.43%	-0.49%	3.84
COL1	1.54	1.92	0.38	11.25%	8.73%	-2.52%	1.32
SDI1	1.32	1.90	0.58	9.57%	10.16%	0.59%	5.65
SKD1	1.07	1.74	0.68	6.57%	7.80%	1.23%	3.15
VNR1	1.44	1.71	0.27	5.90%	6.38%	0.48%	3.81
ASM1	2.47	1.53	-0.94	10.34%	8.39%	-1.94%	3.26
TYI1	3.96	1.22	-2.74	7.72%	11.38%	3.66%	5.08
PDI1	0.69	1.21	0.53	4.98%	10.39%	5.41%	3.33
ARM1	0.82	1.20	0.38	1.63%	4.72%	3.09%	2.40
SGT1	0.49	1.19	0.70	10.73%	8.17%	-2.57%	3.69
VKM1	2.08	0.80	-1.28	7.16%	10.72%	3.56%	2.98
KGL1	1.60	0.69	-0.91	10.65%	10.27%	-0.38%	3.08
TKY1	1.38	0.59	-0.79	10.66%	5.17%	-5.50%	3.89
STU2	1.36	0.23	-1.13	9.33%	8.79%	-0.54%	2.34
SOUTH-01 : Total	134.70	154.42	19.72	8.03%	7.24%	-0.79%	262.88
TRICHY-01							
TRY1	30.77	16.55	-14.22	1.20%	6.77%	5.57%	28.12
TNJ1	3.93	9.13	5.19	5.62%	6.70%	1.08%	7.97
TVR2	5.27	5.01	-0.26	7.55%	5.04%	-2.51%	6.50
NGT1	3.11	4.67	1.55	7.65%	6.44%	-1.21%	5.81
PBR2	8.07	4.64	-3.43	-4.45%	6.51%	10.96%	8.21
KUM1	7.32	4.62	-2.70	6.19%	7.22%	1.04%	7.79

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TNJ2	6.14	4.59	-1.55	9.24%	8.94%	-0.29%	6.63
MVM1	7.78	4.42	-3.36	10.32%	7.32%	-3.00%	7.29
PDK2	2.17	3.94	1.77	15.13%	8.66%	-6.47%	4.92
JKM1	1.07	3.72	2.64	6.84%	9.06%	2.22%	4.01
PTK1	3.09	3.71	0.62	3.02%	8.56%	5.54%	6.44
AYR1	1.20	3.56	2.36	9.11%	4.67%	-4.44%	3.46
TVR1	1.58	3.40	1.82	7.37%	8.93%	1.56%	2.92
KUM2	3.63	3.27	-0.36	9.85%	11.93%	2.09%	4.33
KIK1	4.60	3.18	-1.43	9.47%	11.25%	1.78%	4.04
MDI1	1.69	2.95	1.26	10.20%	11.03%	0.83%	4.14
TYR1	2.96	2.94	-0.02	4.28%	6.73%	2.46%	5.58
TRY4	3.13	2.80	-0.33	6.71%	8.13%	1.41%	5.75
NMM1	2.83	2.71	-0.12	9.98%	6.94%	-3.04%	2.90
TTP1	3.46	2.58	-0.87	9.38%	4.96%	-4.42%	4.20
ORU1	1.30	1.98	0.68	10.10%	9.03%	-1.07%	3.03
APM1	0.63	1.86	1.22	17.00%	9.26%	-7.74%	1.68
PDK1	1.17	1.79	0.61	9.58%	14.69%	5.11%	2.85
NCK1	1.70	1.72	0.02	8.64%	-2.38%	-11.01%	2.19
PBR1	1.63	1.56	-0.08	6.66%	6.59%	-0.07%	2.36
KRN1	3.15	1.37	-1.78	9.12%	12.82%	3.69%	2.95
TRY3	0.99	1.20	0.22	13.88%	8.56%	-5.32%	3.69
MSI1	3.40	1.15	-2.25	6.42%	9.94%	3.52%	3.78
TRY2	0.32	0.15	-0.17	17.64%	12.88%	-4.76%	2.23
TRICHY-01 : Total	118.10	105.15	-12.95	5.61%	7.63%	2.02%	155.76
SOUTH ARCOT							
POY1	1.87	11.03	9.16	5.46%	6.01%	0.56%	9.17
POY2	3.71	9.60	5.89	8.75%	6.62%	-2.13%	7.43
TRK1	12.01	8.55	-3.45	4.06%	3.75%	-0.30%	9.21
CUD1	5.75	8.46	2.71	7.88%	9.29%	1.42%	11.40
KLM1	4.08	8.00	3.92	10.29%	9.88%	-0.41%	6.05
CDM1	2.78	6.46	3.68	9.11%	6.24%	-2.86%	5.94
TDM1	5.02	5.98	0.96	5.87%	5.13%	-0.74%	5.36
NVL2	3.98	5.21	1.22	7.89%	7.62%	-0.26%	4.72
PRT1	4.09	4.05	-0.04	4.27%	4.07%	-0.20%	3.60
SJI2	3.38	3.90	0.53	4.45%	5.69%	1.24%	6.64
KKI2	1.39	3.66	2.27	3.02%	6.36%	3.34%	5.08
VPM2	4.07	3.13	-0.94	6.81%	8.98%	2.18%	5.53
VCM2	2.81	2.86	0.05	11.04%	9.07%	-1.96%	3.20
ULP1	4.06	2.82	-1.25	3.00%	4.02%	1.02%	6.36
STP1	2.17	2.22	0.05	4.79%	3.42%	-1.37%	1.84
MKM1	1.30	2.18	0.89	11.26%	8.89%	-2.37%	2.09
TVM1	0.83	1.85	1.01	4.36%	3.49%	-0.87%	2.59
KML1	1.66	1.53	-0.13	6.70%	7.03%	0.33%	2.73
TVM2	2.46	1.47	-1.00	7.40%	5.06%	-2.34%	3.68
VPM1	1.38	1.25	-0.13	4.21%	8.37%	4.16%	2.00
VCM1	1.12	1.12	-0.01	8.99%	8.16%	-0.83%	1.00
SOUTH ARCOT : Total	69.93	95.33	25.39	6.38%	6.60%	0.21%	105.63
NORTH ARCOT							
VEL4	3.76	8.43	4.67	8.26%	5.74%	-2.51%	6.67

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KPM2	8.95	7.56	-1.38	6.54%	7.11%	0.57%	13.52
ABR1	5.65	5.39	-0.26	7.30%	7.70%	0.40%	4.81
SBR1	4.64	5.29	0.65	8.46%	11.07%	2.60%	6.48
VEL2	5.87	4.66	-1.21	3.09%	11.99%	8.90%	7.17
TRR1	4.91	4.51	-0.41	7.03%	8.24%	1.20%	6.49
VEL3	4.74	4.19	-0.55	5.83%	7.23%	1.39%	6.45
VNB1	3.37	3.91	0.55	5.60%	6.53%	0.92%	4.12
TRL1	4.74	3.88	-0.86	8.09%	7.24%	-0.86%	6.95
VSI1	1.17	3.71	2.54	11.85%	7.80%	-4.05%	4.36
VEL1	2.14	3.61	1.48	4.32%	5.49%	1.17%	3.43
AKM1	5.15	3.41	-1.74	8.69%	8.54%	-0.15%	4.79
GDM1	2.59	3.12	0.53	7.36%	0.95%	-6.41%	3.56
SLG1	1.58	3.03	1.46	5.42%	2.52%	-2.89%	2.45
PLR1	1.44	2.56	1.12	5.03%	9.90%	4.88%	3.30
TRT1	1.37	2.46	1.09	10.87%	6.79%	-4.08%	2.78
WJD1	3.31	2.33	-0.98	2.97%	7.64%	4.67%	5.12
WJP1	3.49	2.29	-1.20	6.47%	8.91%	2.44%	3.80
CPT1	2.40	2.19	-0.20	9.05%	9.51%	0.45%	2.02
CGM1	2.44	2.09	-0.35	4.73%	6.52%	1.78%	6.46
CYR1	2.79	1.82	-0.97	7.04%	12.34%	5.29%	2.64
PTU1	0.30	1.75	1.45	8.32%	9.82%	1.49%	1.72
KPM1	1.37	1.71	0.34	11.11%	4.34%	-6.77%	4.23
ANI1	1.87	1.68	-0.19	9.74%	7.93%	-1.81%	2.53
ARC2	2.38	1.25	-1.13	6.93%	9.88%	2.95%	4.19
UGI1	2.03	1.14	-0.89	4.36%	4.77%	0.41%	2.48
BGR1	1.40	0.66	-0.74	11.21%	2.59%	-8.62%	3.09
NORTH ARCOT : Total	85.83	88.64	2.82	6.85%	7.47%	0.63%	125.62
WEST-02							
SLM1	4.49	9.84	5.35	11.35%	7.57%	-3.78%	9.45
HSR2	8.98	5.44	-3.54	8.28%	5.41%	-2.87%	8.31
ATU1	1.41	3.57	2.17	7.75%	7.63%	-0.12%	4.12
OML1	1.49	3.21	1.71	16.30%	8.85%	-7.45%	4.46
MTR1	3.52	2.91	-0.61	7.85%	5.59%	-2.26%	3.75
MCR1	2.86	2.86		7.49%	11.65%	4.16%	4.40
HRR1	1.36	2.84	1.48	6.77%	9.40%	2.63%	3.11
APN1	2.33	2.41	0.08	14.17%	7.10%	-7.06%	2.87
SLM3	2.32	2.11	-0.21	6.59%	13.02%	6.44%	4.86
KVP1	1.80	1.98	0.18	5.43%	9.14%	3.71%	2.69
DPR2	2.30	1.92	-0.39	8.12%	8.06%	-0.06%	2.27
VPD1	3.03	1.86	-1.17	11.80%	4.79%	-7.01%	4.71
PLC1	0.93	1.76	0.83	7.99%	8.17%	0.17%	2.32
SLM2	3.21	1.68	-1.53	6.35%	6.30%	-0.05%	3.42
EPI1	2.43	1.68	-0.75	6.32%	12.34%	6.02%	3.58
TRM1	4.34	1.61	-2.72	9.93%	4.71%	-5.23%	6.15
SGI1	1.34	1.59	0.25	14.36%	9.14%	-5.22%	3.26
HSR1	4.65	1.33	-3.31	8.26%	10.40%	2.13%	4.90
PMP1	1.10	1.17	0.07	4.57%	7.46%	2.89%	3.70
KAM1	1.71	1.15	-0.55	12.58%	7.81%	-4.77%	2.53
BMD1	1.49	1.02	-0.48	7.32%	16.17%	8.85%	2.64

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PNG1	0.98	0.94	-0.04	15.03%	9.82%	-5.21%	2.44
DPR1	1.38	0.91	-0.47	10.73%	9.70%	-1.03%	2.06
KRI1	4.50	0.77	-3.73	9.14%	5.47%	-3.67%	2.49
EDP1	0.60	0.16	-0.44	4.61%	13.62%	9.01%	1.86
WEST-02 : Total	64.55	56.72	-7.82	9.08%	8.17%	-0.91%	96.36
WEST-01							
CBE2	6.11	10.84	4.72	11.03%	8.70%	-2.32%	15.26
KMR1	4.81	6.20	1.39	7.23%	11.45%	4.22%	5.87
PLI1	2.06	3.60	1.54	7.19%	8.58%	1.39%	3.57
CBE1	1.71	3.11	1.40	13.74%	10.05%	-3.69%	2.41
CBE6	0.81	2.94	2.13	10.09%	8.34%	-1.74%	3.50
CNR1	3.44	2.40	-1.03	7.66%	10.33%	2.68%	3.18
UAM1	5.12	2.40	-2.72	5.30%	6.20%	0.90%	5.94
UMP1	0.30	2.17	1.87	9.14%	8.73%	-0.41%	2.36
SUL1	2.84	1.82	-1.02	9.34%	1.41%	-7.93%	2.18
CBE4	3.60	1.76	-1.84	6.16%	8.67%	2.51%	4.38
PPI1	0.30	1.75	1.45	13.75%	6.56%	-7.19%	2.54
KGI1	1.43	1.69	0.26	6.20%	2.75%	-3.44%	3.36
SNR1	2.75	1.66	-1.09	6.36%	10.12%	3.76%	3.42
MPM1	1.08	1.57	0.48	13.88%	12.22%	-1.67%	3.14
CBE5	1.29	1.40	0.11	6.64%	13.98%	7.34%	1.69
DPM2	1.69	1.35	-0.33	11.28%	4.82%	-6.45%	2.96
GDR1	1.18	1.03	-0.15	6.85%	8.70%	1.85%	2.25
ANR1	0.59	0.99	0.40	3.65%	9.59%	5.94%	0.98
PDM1	1.11	0.96	-0.15	12.00%	5.28%	-6.71%	1.72
KMD1	0.71	0.52	-0.19	11.90%	9.74%	-2.17%	2.55
CBE3	0.68	0.36	-0.32	24.74%	21.46%	-3.28%	1.51
WEST-01 : Total	43.61	50.53	6.92	8.61%	8.77%	0.16%	74.76
WEST-03							
ERD2	3.64	5.85	2.21	13.32%	10.78%	-2.54%	5.79
NKL2	3.89	3.38	-0.51	9.85%	8.49%	-1.36%	7.56
ERD1	2.17	2.64	0.47	9.14%	9.69%	0.55%	4.65
GBM1	2.02	2.48	0.47	6.65%	8.21%	1.56%	3.31
SGG1	1.29	2.27	0.97	7.45%	12.05%	4.60%	0.97
RSP1	1.17	2.20	1.03	13.89%	6.67%	-7.22%	2.59
TPR2	0.99	2.07	1.08	10.51%	7.69%	-2.81%	5.16
VKL1	0.94	1.96	1.03	7.07%	5.87%	-1.21%	1.92
CMI1	1.83	1.74	-0.08	4.25%	5.97%	1.73%	1.55
KGM1	1.74	1.71	-0.02	14.17%	9.01%	-5.16%	2.07
KMM1	1.98	1.71	-0.27	7.85%	7.26%	-0.59%	1.66
TPR1	1.77	1.68	-0.09	6.70%	10.77%	4.06%	4.60
TPR3	0.62	1.55	0.93	9.49%	9.58%	0.09%	2.81
PDR1	1.40	1.50	0.09	8.20%	11.61%	3.42%	1.65
AVI1	0.71	1.33	0.62	11.79%	7.92%	-3.87%	2.15
TCG1	1.30	1.06	-0.24	12.02%	13.46%	1.43%	2.44
SYM2	1.45	0.42	-1.02	8.63%	6.19%	-2.44%	2.56
TPR4	0.90	0.21	-0.69	7.76%	14.39%	6.63%	1.76
WEST-03 : Total	29.79	35.78	5.98	9.52%	9.12%	-0.40%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
CZWH	0.59	6.11	5.52	-11.50%	-10.59%	0.91%	0.00
WHC3	1.24	2.34	1.10	-15.73%	-17.99%	-2.27%	0.00
S2SD	0.14	1.99	1.85	-643.66%	-1.83%	641.82%	0.00
WZWH		1.18	1.18	0.00%	25.38%	25.38%	0.00
GHUB		0.77	0.77	0.00%	-808.03%	-808.03%	0.00
MSWH		0.77	0.77	0.00%	-8.02%	-8.02%	0.00
WZSD		0.08	0.08	0.00%	-15.00%	-15.00%	0.00
WHTV	(0.37)		0.37	0.04%	0.00%	-0.04%	0.00
WTRZ	(0.70)	(0.02)	0.69	9.35%	52.00%	42.65%	0.00
WHUT		(0.21)	-0.21	0.00%	22.45%	22.45%	0.00
WHKP		(0.28)	-0.28	0.00%	17.36%	17.36%	0.00
WHPD		(1.00)	-1.00	0.00%	14.53%	14.53%	0.00
WHVL		(1.00)	-1.00	0.00%	9.73%	9.73%	0.00
WHCB	(0.44)	(1.15)	-0.71	15.33%	16.15%	0.82%	0.00
WHMD	(0.74)	(1.20)	-0.47	9.08%	11.06%	1.98%	0.00
TZSD	(1.92)	(1.57)	0.35	19.92%	18.24%	-1.68%	0.00
WCHN	(7.10)	(8.43)	-1.33	3.91%	8.78%	4.88%	0.00
OTHERS : Total	(9.31)	(1.63)	7.68	21.70%	540.02%	518.32%	0.00
Grand Total	929.00	1112.16	183.16	7.18%	6.51%	-0.67%	1393.66