



TN-Daily Sales Performance As on 19-08-2025 11:55:12 PM

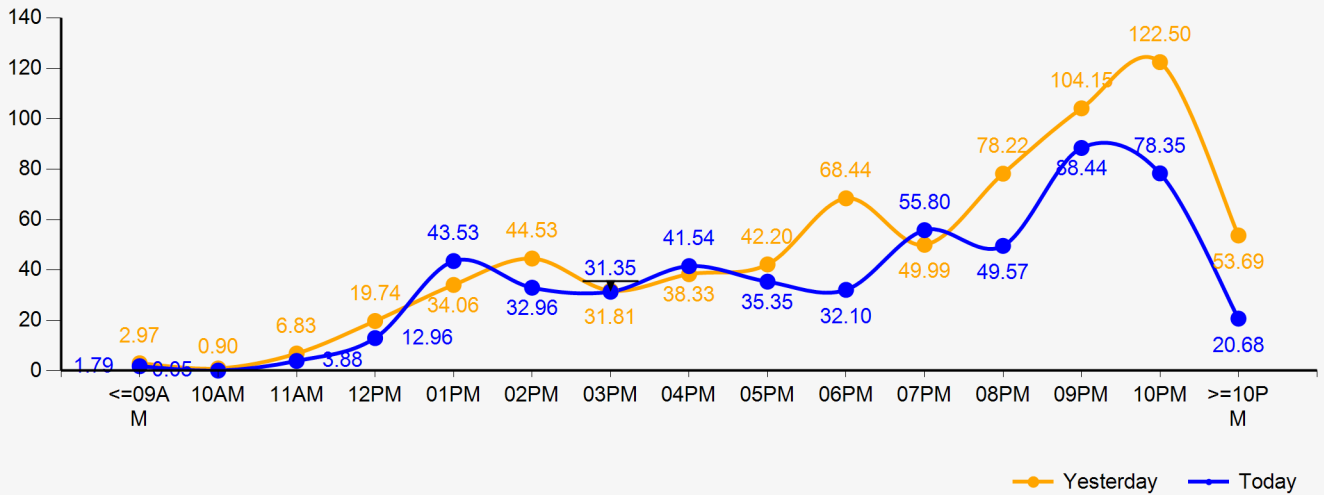
YD Sales : 698.35 L YD Order: 10.28 L

YD GP%: 7.64%

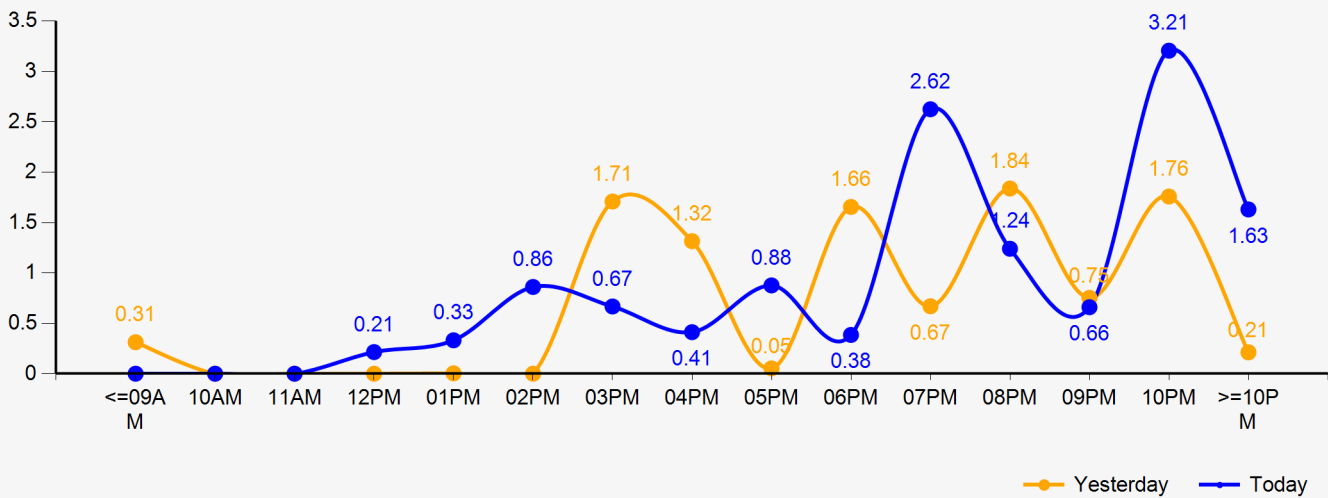
TD Sales : 528.35 L TD Order: 13.11 L

TD GP%: 8.03%

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	129.98	128.06	-1.92	6.95%	6.46%	-0.49%	178.14
CHENNAI-01	86.41	62.06	-24.35	9.15%	10.30%	1.15%	159.01
CHENNAI-02	78.95	58.59	-20.36	6.72%	7.62%	0.91%	137.34
SOUTH-03	72.10	57.30	-14.80	8.77%	8.11%	-0.65%	128.07
TRICHY-01	89.09	55.34	-33.74	7.09%	8.44%	1.34%	122.70
WEST-02	64.62	49.25	-15.37	8.58%	8.28%	-0.31%	99.46
NORTH ARCOT	71.95	44.71	-27.24	6.37%	7.49%	1.12%	81.65
WEST-01	59.14	44.49	-14.66	8.55%	9.89%	1.34%	79.87
SOUTH ARCOT	50.60	33.70	-16.90	7.54%	8.41%	0.86%	79.53
KL-SOUTH	4.76	5.43	0.67	15.03%	10.53%	-4.51%	8.61
OTHERS	1.03	2.51	1.48	-45.60%	-8.99%	36.61%	0.00
Total	708.64	541.45	-167.18	7.64%	8.03%	0.39%	1074.36

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	NGR1	13.78	37.18	23.39	5.21%	4.56%	-0.65%	15.44
	TUT1	11.30	8.95	-2.35	6.34%	8.53%	2.19%	19.54
	TVL1	12.83	7.64	-5.19	6.53%	7.34%	0.81%	17.32

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	MAR1	3.63	5.46	1.83	4.99%	5.92%	0.93%	6.44
	VNR2	8.24	5.16	-3.08	5.16%	7.37%	2.21%	9.26
	UDN1	1.42	4.48	3.06	3.33%	3.72%	0.39%	2.23
	TKS2	4.57	4.44	-0.12	9.40%	6.50%	-2.90%	5.96
	RPM1	5.01	3.89	-1.12	7.53%	12.61%	5.08%	5.15
	TKS1	4.58	3.78	-0.81	4.58%	8.72%	4.13%	5.33
	TUT2	6.43	3.72	-2.72	3.55%	4.88%	1.33%	7.38
	KVT1	5.31	3.62	-1.69	11.64%	6.60%	-5.04%	8.41
	TCN1	2.12	3.20	1.08	8.47%	10.47%	1.99%	4.41
	APK1	3.36	3.14	-0.22	8.08%	7.22%	-0.86%	4.05
	PKD1	0.95	3.12	2.17	13.50%	6.50%	-7.00%	3.55
	TKY1	1.89	2.83	0.94	8.94%	11.44%	2.49%	3.03
	MMT1	2.12	2.59	0.47	4.81%	8.92%	4.11%	3.35
	ERL2	4.14	2.24	-1.90	8.08%	7.40%	-0.68%	2.69
	KYR1	2.12	2.19	0.07	11.83%	8.04%	-3.79%	2.03
	SNL1	1.95	2.08	0.14	8.17%	5.93%	-2.24%	3.53
	TYI1	3.08	1.94	-1.14	7.47%	7.99%	0.52%	4.39
	SKD1	1.32	1.93	0.61	11.50%	9.26%	-2.24%	1.33
	SVK1	5.59	1.75	-3.85	7.74%	3.42%	-4.32%	5.48
	VLX1	2.68	1.57	-1.10	6.95%	0.64%	-6.31%	6.08
	KGL1	2.71	1.54	-1.17	4.54%	7.83%	3.28%	2.37
	ASM1	0.99	1.39	0.40	11.76%	10.52%	-1.23%	2.36
	PDI1	1.38	1.33	-0.05	9.93%	7.42%	-2.51%	2.57
	ARM1	0.61	1.24	0.63	11.69%	6.02%	-5.66%	1.71
	TVL2	0.29	0.95	0.66	15.85%	1.98%	-13.87%	2.15
	SGT1	1.41	0.92	-0.49	6.86%	8.29%	1.42%	1.88
	SDI1	1.79	0.91	-0.88	7.59%	7.73%	0.14%	2.46
	KSM1	0.81	0.76	-0.05	11.91%	7.60%	-4.31%	1.54
	VNR1	1.87	0.73	-1.14	11.25%	-19.76%	-31.00%	2.29
	VKM1	0.89	0.59	-0.30	10.64%	12.86%	2.23%	3.61
	RND1	4.66	0.41	-4.25	7.29%	3.36%	-3.92%	5.31
	STU2	3.68	0.30	-3.38	4.59%	13.82%	9.23%	1.83
	COL1	0.46	0.10	-0.36	3.64%	15.81%	12.17%	1.43
	ERL1				#Error	#Error	#Error	0.26
	Total	129.98	128.06	-1.92	6.95%	6.46%	-0.49%	178.14
CHENNAI-01								
	CH14	7.55	5.45	-2.10	6.47%	9.29%	2.82%	11.33
	CH45	9.03	4.81	-4.23	8.86%	10.26%	1.40%	4.61
	CH08	3.39	4.57	1.18	9.06%	13.59%	4.52%	9.62
	CH42	3.42	3.89	0.47	5.08%	11.42%	6.34%	8.54
	CH30	2.89	3.73	0.84	8.55%	7.19%	-1.35%	6.43
	CH16	9.99	3.58	-6.41	12.22%	11.31%	-0.91%	11.13
	AVD1	2.25	3.54	1.28	13.42%	9.58%	-3.84%	6.15
	GUD2	2.45	3.51	1.06	9.85%	7.04%	-2.81%	4.34
	CH07	3.39	3.34	-0.05	6.48%	8.79%	2.32%	8.07
	CH05	3.89	2.92	-0.97	8.83%	7.97%	-0.86%	9.37
	MRM1	2.99	2.85	-0.13	9.49%	6.83%	-2.67%	3.85
	CH35	1.32	2.14	0.82	8.22%	10.77%	2.55%	3.79
	GUD1	1.87	1.76	-0.11	17.74%	14.03%	-3.71%	4.93

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	CH11	4.57	1.62	-2.95	7.12%	14.17%	7.05%	5.61
	CH40	1.42	1.49	0.07	4.17%	8.14%	3.98%	4.08
	KNR1	2.20	1.48	-0.72	9.27%	8.40%	-0.87%	3.74
	CGL1	1.98	1.40	-0.58	9.06%	12.69%	3.63%	4.70
	CH28	0.90	1.36	0.45	13.16%	22.18%	9.02%	5.61
	CH19	1.94	1.28	-0.66	10.36%	10.33%	-0.03%	7.72
	CH38	1.77	1.15	-0.62	9.83%	7.98%	-1.85%	3.73
	CH48	3.70	1.11	-2.59	8.05%	12.30%	4.24%	6.08
	CH26	0.64	1.03	0.39	13.42%	12.65%	-0.77%	1.80
	TKM1	2.30	0.87	-1.43	9.82%	14.27%	4.45%	2.47
	SKL1	1.43	0.84	-0.59	6.54%	11.14%	4.60%	3.69
	CH37	1.27	0.64	-0.64	9.65%	8.08%	-1.57%	1.95
	CH22	2.27	0.58	-1.69	13.45%	15.31%	1.86%	5.66
	CH39	2.27	0.44	-1.82	10.65%	3.65%	-7.00%	3.80
	MC09	0.72	0.31	-0.41	5.97%	6.45%	0.48%	1.11
	CH29	0.51	0.23	-0.28	4.86%	9.67%	4.81%	1.95
	MC10	1.99	0.14	-1.85	6.48%	6.26%	-0.22%	1.72
	MC02	0.09		-0.09	3.46%	#Error	#Error	1.43
	Total	86.41	62.06	-24.35	9.15%	10.30%	1.15%	159.01
CHENNAI-02								
	CH15	5.36	8.20	2.85	8.73%	3.51%	-5.22%	14.89
	CH03	8.20	5.01	-3.19	8.29%	8.84%	0.55%	13.24
	CH21	5.03	4.57	-0.46	7.79%	6.99%	-0.80%	9.70
	UKI1	4.32	4.41	0.09	7.60%	6.52%	-1.08%	2.88
	MJR1	2.78	3.71	0.93	1.53%	5.34%	3.81%	6.03
	CH34	3.17	3.37	0.20	9.77%	11.27%	1.50%	5.64
	CH18	5.12	2.66	-2.46	7.80%	11.19%	3.39%	7.27
	CH06	2.33	2.61	0.28	6.46%	6.36%	-0.11%	5.58
	CH09	2.26	2.32	0.07	9.74%	4.58%	-5.16%	5.74
	MC05	0.75	2.28	1.53	3.27%	3.71%	0.44%	1.97
	CH12	2.37	1.93	-0.44	10.22%	12.64%	2.42%	7.01
	CH24	2.08	1.87	-0.21	8.32%	6.07%	-2.25%	5.66
	CH44	2.35	1.86	-0.49	10.15%	7.21%	-2.93%	4.19
	CH41	1.51	1.85	0.33	7.94%	12.45%	4.51%	4.42
	CH46	2.66	1.75	-0.91	3.38%	10.95%	7.57%	3.01
	GPD1	8.91	1.70	-7.21	4.88%	5.42%	0.55%	4.62
	CH23	1.38	1.55	0.17	6.08%	7.33%	1.25%	2.70
	CH43	2.52	1.32	-1.20	8.35%	8.45%	0.10%	3.91
	CH33	1.79	1.12	-0.68	10.87%	6.78%	-4.08%	5.11
	CH20	5.01	1.02	-3.99	4.06%	17.76%	13.70%	7.44
	PON1	1.61	0.94	-0.67	7.73%	9.64%	1.91%	3.06
	CH31	0.51	0.82	0.31	6.86%	9.47%	2.61%	2.10
	CH17	1.33	0.70	-0.63	4.73%	8.92%	4.19%	2.99
	CH32	0.96	0.68	-0.27	-9.47%	-0.50%	8.97%	1.23
	CH27	0.92	0.67	-0.26	10.25%	9.82%	-0.43%	1.66
	CH36	1.13	0.15	-0.98	0.78%	17.13%	16.35%	2.45
	CH01		0.02	0.02	#Error	-3.93%	#Error	0.71
	MC08				#Error	#Error	#Error	0.68

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02	MC06	2.57	(0.51)	-3.08	2.47%	-18.00%	-20.47%	1.47
	Total	78.95	58.59	-20.36	6.72%	7.62%	0.91%	137.34
SOUTH-03								
	MDU2	3.90	5.21	1.31	10.01%	9.05%	-0.97%	7.00
	MDU1	5.32	4.63	-0.70	11.19%	9.18%	-2.02%	17.75
	DGL1	5.95	4.05	-1.90	8.01%	7.85%	-0.16%	8.43
	KKD2	0.68	3.11	2.44	15.25%	2.01%	-13.23%	3.87
	TEN1	2.82	3.11	0.30	7.13%	5.11%	-2.02%	3.69
	MDU4	2.11	2.99	0.89	10.03%	1.99%	-8.04%	3.58
	DKI1	2.36	2.73	0.37	9.27%	10.48%	1.20%	3.08
	TMM1	1.89	2.36	0.47	11.01%	9.19%	-1.83%	4.17
	TEN2	2.81	1.97	-0.84	6.16%	-0.71%	-6.87%	2.58
	CBM1	2.15	1.89	-0.26	9.33%	6.77%	-2.56%	3.76
	PKM1	1.30	1.70	0.40	4.76%	9.82%	5.06%	1.62
	PVI1	1.79	1.65	-0.14	10.57%	8.57%	-2.00%	2.91
	TDI1	1.11	1.62	0.51	9.89%	9.48%	-0.41%	2.35
	ATG1	3.53	1.60	-1.93	11.23%	13.01%	1.78%	5.46
	MDU6	5.69	1.46	-4.24	5.08%	10.94%	5.86%	5.49
	BNR1	1.57	1.25	-0.32	8.01%	5.45%	-2.56%	2.37
	KPT1	1.20	1.12	-0.08	6.99%	8.58%	1.58%	2.31
	ODM1	0.87	1.10	0.23	6.12%	7.45%	1.33%	2.04
	CMR1	0.88	1.07	0.19	6.56%	5.56%	-1.00%	1.93
	ADP1	1.34	1.06	-0.28	3.81%	8.82%	5.01%	2.16
	SVG1	2.94	1.05	-1.89	7.64%	12.75%	5.10%	2.75
	TPT1	1.64	1.02	-0.62	18.64%	13.45%	-5.19%	3.04
	DGL2	0.84	0.95	0.11	9.42%	10.66%	1.23%	2.42
	MPA1	2.93	0.91	-2.01	6.83%	13.84%	7.01%	3.27
	MDU3	0.23	0.87	0.65	9.49%	7.58%	-1.90%	4.39
	PNI1	0.65	0.85	0.21	2.42%	14.13%	11.71%	1.63
	MLR1	1.18	0.85	-0.32	12.42%	15.15%	2.73%	2.74
	SGP1	2.00	0.81	-1.20	7.45%	11.67%	4.22%	2.42
	BTU1	0.99	0.73	-0.27	5.67%	8.73%	3.06%	1.57
	USL1	1.72	0.73	-1.00	9.44%	3.76%	-5.68%	3.58
	NTM1	2.23	0.68	-1.55	6.54%	10.79%	4.25%	2.26
	NKI1	1.51	0.56	-0.95	11.73%	12.13%	0.40%	1.91
	KRR1	1.05	0.48	-0.57	8.41%	13.06%	4.66%	2.76
	PNV1	0.97	0.47	-0.50	9.46%	10.55%	1.09%	1.56
	MDU5	0.58	0.41	-0.16	11.24%	6.57%	-4.67%	3.36
	MNM1	1.37	0.24	-1.13	14.08%	11.08%	-2.99%	1.89
	Total	72.10	57.30	-14.80	8.77%	8.11%	-0.65%	128.07
TRICHY-01								
	TRY1	15.91	8.44	-7.47	3.81%	5.30%	1.49%	23.47
	PTK1	3.74	4.91	1.17	9.35%	6.87%	-2.48%	5.69
	TNJ1	6.09	4.71	-1.38	7.50%	9.66%	2.17%	8.10
	MVM1	3.58	4.05	0.48	11.62%	11.48%	-0.13%	6.11
	KUM1	4.95	4.03	-0.93	9.65%	8.72%	-0.93%	7.99
	NGT1	2.29	3.43	1.14	11.77%	2.77%	-9.00%	4.48
	PBR2	4.90	3.39	-1.51	8.28%	8.59%	0.31%	7.60

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	MDI1	2.79	2.67	-0.12	8.68%	9.30%	0.63%	5.30
	TYR1	9.30	2.54	-6.76	3.63%	8.55%	4.92%	4.52
	JKM1	2.52	2.16	-0.36	4.45%	4.99%	0.54%	3.60
	KRN1	2.28	1.59	-0.68	9.42%	11.64%	2.22%	1.88
	PBR1	1.37	1.57	0.21	6.29%	12.55%	6.25%	2.42
	MSI1	2.04	1.49	-0.55	3.90%	11.46%	7.56%	2.69
	TTP1	2.92	1.37	-1.55	5.84%	11.77%	5.93%	3.36
	KIK1	1.79	1.25	-0.53	7.49%	12.15%	4.66%	2.97
	NCK1	1.21	1.16	-0.04	6.55%	10.64%	4.10%	1.53
	AYR1	1.85	1.03	-0.82	8.93%	7.03%	-1.90%	2.63
	ORU1	2.44	1.00	-1.44	11.77%	8.40%	-3.37%	2.42
	NMM1	1.74	0.99	-0.75	8.37%	8.67%	0.30%	2.64
	TNJ2	2.54	0.95	-1.59	10.24%	11.84%	1.60%	5.97
	TVR2	4.23	0.88	-3.35	8.02%	12.63%	4.61%	5.12
	TRY3	3.15	0.56	-2.59	6.90%	7.65%	0.75%	3.13
	APM1	0.60	0.42	-0.18	6.42%	10.30%	3.87%	1.95
	TRY2	1.01	0.38	-0.63	5.23%	17.57%	12.34%	3.11
	PDK1	2.09	0.35	-1.74	9.42%	12.08%	2.65%	2.06
	TVR1	1.77		-1.77	10.23%	#Error	#Error	1.97
	Total	89.09	55.34	-33.74	7.09%	8.44%	1.34%	122.70
WEST-02	SLM1	3.72	4.91	1.19	10.50%	5.65%	-4.85%	8.68
	VPD1	1.72	2.97	1.25	9.81%	8.98%	-0.83%	3.07
	HSR1	3.78	2.50	-1.28	9.42%	10.98%	1.55%	4.58
	DPR2	1.35	2.27	0.93	12.15%	13.47%	1.32%	2.12
	EPI1	0.85	2.25	1.40	9.10%	7.03%	-2.07%	2.57
	DPR1	1.91	2.15	0.24	8.52%	7.93%	-0.59%	1.68
	MCR1	4.35	2.08	-2.27	6.40%	4.58%	-1.82%	3.02
	SLM3	2.50	2.00	-0.49	4.89%	6.57%	1.69%	4.71
	NKL2	3.85	1.96	-1.88	10.19%	5.80%	-4.38%	3.85
	OML1	1.77	1.87	0.10	10.18%	5.03%	-5.15%	2.97
	ERD2	3.46	1.80	-1.65	10.05%	11.87%	1.82%	5.20
	KVP1	2.29	1.73	-0.56	6.37%	8.18%	1.81%	1.82
	SLM2	2.78	1.69	-1.09	6.46%	-0.30%	-6.76%	2.64
	HSR2	4.62	1.65	-2.97	8.21%	7.87%	-0.34%	6.01
	TRM1	1.68	1.62	-0.06	9.60%	8.51%	-1.09%	3.38
	SGG1	0.67	1.58	0.91	11.02%	9.29%	-1.74%	1.08
	ATU1	1.41	1.53	0.12	7.14%	10.41%	3.27%	3.72
	HRR1	1.44	1.41	-0.03	2.22%	5.74%	3.51%	2.28
	SGI1	1.58	1.38	-0.20	10.02%	7.11%	-2.92%	1.60
	KRI1	1.78	1.24	-0.53	12.93%	15.48%	2.56%	2.97
	ERD1	1.85	1.12	-0.73	13.96%	12.57%	-1.40%	5.78
	CMI1	0.26	0.98	0.72	11.37%	2.38%	-8.99%	1.32
	KMM1	1.01	0.86	-0.15	11.53%	4.72%	-6.81%	2.15
	APN1	0.46	0.86	0.40	10.76%	10.74%	-0.01%	2.41
	PLC1	1.67	0.84	-0.83	5.16%	4.24%	-0.92%	2.08
	PMP1	2.37	0.81	-1.56	8.23%	12.12%	3.89%	2.18
	MTR1	1.83	0.77	-1.05	14.12%	13.84%	-0.29%	4.31
	EDP1	0.96	0.64	-0.31	3.06%	10.09%	7.03%	1.66

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02	TCG1	1.28	0.64	-0.64	-1.17%	14.34%	15.51%	1.71
	BMD1	1.85	0.50	-1.35	7.02%	12.69%	5.67%	2.29
	RSP1	2.01	0.50	-1.51	7.29%	17.61%	10.33%	2.44
	VKL1	0.80	0.17	-0.63	13.68%	7.49%	-6.20%	1.80
	PDR1	0.78	(0.07)	-0.85	7.01%	-45.14%	-52.15%	1.40
	Total	64.62	49.25	-15.37	8.58%	8.28%	-0.31%	99.46
NORTH ARCOT	KPM2	9.38	6.77	-2.61	6.38%	3.93%	-2.45%	9.42
	VEL1	6.99	3.96	-3.03	7.27%	7.11%	-0.16%	4.88
	ARC2	3.64	3.09	-0.55	3.70%	5.95%	2.25%	2.63
	TRR1	3.02	3.05	0.03	6.98%	9.27%	2.29%	5.02
	AKM1	0.72	2.75	2.03	3.77%	4.72%	0.95%	3.74
	TRL1	4.64	2.22	-2.42	5.98%	9.01%	3.03%	5.70
	WJD1	3.08	2.08	-1.00	10.54%	10.47%	-0.07%	3.44
	SBR1	2.91	2.03	-0.87	9.97%	10.56%	0.60%	4.45
	CGM1	1.87	2.00	0.13	5.23%	5.32%	0.08%	2.85
	ANI1	2.67	1.90	-0.77	2.54%	7.88%	5.34%	1.66
	VEL2	3.85	1.71	-2.14	7.38%	15.70%	8.33%	5.75
	VNB1	3.44	1.57	-1.87	-0.59%	7.62%	8.21%	2.13
	GDM1	2.51	1.45	-1.06	5.79%	8.19%	2.40%	2.57
	BGR1	2.61	1.12	-1.49	7.41%	3.68%	-3.73%	1.47
	WJP1	1.74	1.11	-0.63	12.98%	9.72%	-3.26%	2.61
	VSI1	0.69	1.08	0.39	12.86%	6.07%	-6.79%	3.23
	CYR1	1.74	1.08	-0.67	8.18%	11.89%	3.71%	2.32
	SLG1	1.15	0.87	-0.28	5.31%	6.72%	1.41%	1.96
	PLR1	1.94	0.86	-1.08	1.12%	7.32%	6.20%	1.67
	PTU1	1.42	0.84	-0.58	3.70%	6.22%	2.53%	1.22
	UGI1	3.34	0.83	-2.51	11.16%	8.76%	-2.39%	2.20
	ABR1	2.36	0.83	-1.54	9.66%	8.73%	-0.93%	3.29
	KPM1	2.64	0.65	-1.99	-2.09%	13.31%	15.40%	2.95
	CPT1	1.86	0.44	-1.42	7.35%	6.76%	-0.59%	1.70
	TRT1	1.74	0.44	-1.30	9.62%	7.49%	-2.13%	2.79
	Total	71.95	44.71	-27.24	6.37%	7.49%	1.12%	81.65
WEST-01	CBE2	10.62	4.54	-6.08	7.08%	9.21%	2.13%	13.34
	UAM1	4.41	4.42	0.01	7.04%	5.20%	-1.84%	5.03
	SNR1	2.07	3.32	1.26	8.24%	12.56%	4.32%	3.46
	TPR1	4.42	3.00	-1.41	6.81%	8.14%	1.34%	3.56
	TPR2	1.17	2.56	1.39	6.37%	8.30%	1.92%	4.12
	KMR1	2.08	2.29	0.22	12.68%	1.45%	-11.23%	5.58
	CBE1	5.49	2.09	-3.40	8.42%	14.92%	6.50%	2.54
	KGI1	2.21	2.08	-0.13	6.89%	6.12%	-0.77%	2.26
	GDR1	2.73	2.06	-0.66	5.93%	6.22%	0.29%	1.83
	DPM2	1.26	1.83	0.58	12.05%	13.23%	1.18%	1.93
	PLI1	0.94	1.82	0.89	11.78%	10.94%	-0.83%	4.33
	AVI1	0.35	1.80	1.44	10.71%	13.69%	2.99%	1.95
	MPM1	0.97	1.45	0.47	-1.85%	8.79%	10.64%	2.40
	KMD1	1.39	1.22	-0.17	14.42%	14.08%	-0.34%	1.33
	CBE4	1.30	1.13	-0.17	13.09%	19.08%	6.00%	4.25
	UMP1	1.19	1.09	-0.10	12.36%	11.23%	-1.13%	2.49

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-01	CNR1	1.42	1.07	-0.35	5.39%	10.46%	5.06%	1.98
	PPI1	1.30	1.00	-0.30	7.15%	12.11%	4.96%	1.23
	TPR3	1.20	0.91	-0.29	13.21%	15.39%	2.17%	1.67
	PDM1	1.73	0.88	-0.85	9.47%	11.00%	1.53%	1.27
	ANR1	0.56	0.80	0.24	15.99%	13.45%	-2.54%	0.63
	CBE6	1.98	0.76	-1.22	12.05%	16.54%	4.49%	2.42
	GBM1	0.83	0.73	-0.10	6.67%	7.14%	0.47%	1.73
	KGM1	1.10	0.59	-0.51	8.35%	6.26%	-2.08%	1.36
	TPR4	1.07	0.52	-0.55	12.44%	11.94%	-0.50%	1.65
	CBE3	1.23	0.29	-0.94	15.14%	21.23%	6.09%	1.54
	SUL1	1.79	0.19	-1.60	10.95%	18.22%	7.27%	2.14
	SYM2	2.36	0.04	-2.32	5.47%	7.39%	1.92%	1.85
	Total	59.14	44.49	-14.66	8.55%	9.89%	1.34%	79.87
SOUTH ARCOT	CUD1	6.90	7.12	0.22	7.66%	9.20%	1.53%	8.34
	POY2	3.73	3.08	-0.65	10.55%	9.86%	-0.69%	6.03
	KKI2	2.94	2.99	0.05	5.66%	8.71%	3.06%	5.10
	CDM1	3.83	2.83	-1.00	11.11%	8.23%	-2.88%	4.89
	POY1	4.80	2.80	-1.99	7.57%	10.86%	3.29%	6.75
	TRK1	2.87	2.66	-0.21	11.61%	8.51%	-3.11%	4.47
	TVM2	3.93	2.05	-1.89	6.16%	4.76%	-1.40%	3.50
	KLM1	2.12	1.84	-0.29	10.86%	10.93%	0.07%	4.28
	ULP1	3.97	1.81	-2.16	6.82%	7.32%	0.50%	4.24
	SJI1	3.93	1.65	-2.29	6.00%	9.01%	3.01%	3.79
	TVM1	1.44	0.83	-0.62	1.89%	6.80%	4.92%	2.79
	STP1	0.25	0.80	0.54	4.58%	5.51%	0.93%	1.91
	MKM1	0.46	0.79	0.33	9.58%	4.88%	-4.69%	1.97
	PRT1	1.89	0.72	-1.17	2.03%	12.52%	10.49%	3.32
	VPM1	1.08	0.60	-0.48	8.43%	4.59%	-3.84%	1.66
	NVL2	0.79	0.58	-0.21	14.51%	8.92%	-5.59%	4.40
	KML1	1.59	0.26	-1.34	7.28%	-22.40%	-29.68%	2.02
	VCM1	1.10	0.16	-0.94	1.33%	7.12%	5.79%	2.64
	VPM2	0.48	0.14	-0.34	9.79%	6.29%	-3.50%	4.00
	TDM1	2.47		-2.47	4.86%	#Error	#Error	3.45
	Total	50.60	33.70	-16.90	7.54%	8.41%	0.86%	79.53
KL-SOUTH	TVP1	3.87	3.82	-0.06	16.84%	10.28%	-6.56%	5.83
	PAS1	0.89	1.61	0.73	7.13%	11.11%	3.98%	1.91
	KLR1				#Error	#Error	#Error	0.86
	Total	4.76	5.43	0.67	15.03%	10.53%	-4.51%	8.61
OTHERS	CZWH	3.12	1.16	-1.96	-9.50%	-1.73%	7.76%	0.00
	WHC3		0.42	0.42	#Error	-4.32%	#Error	0.00
	GHUB		0.39	0.39	100.00%	-0.99%	-100.99%	0.00
	MSWH	0.32	0.38	0.06	-0.93%	-2.17%	-1.23%	0.00
	WZSD		0.24	0.24	#Error	-7.77%	#Error	0.00
	S2SD		0.23	0.23	#Error	-4.42%	#Error	0.00
	SZSD	(0.10)	0.22	0.31	-13.90%	-4.76%	9.14%	0.00
	WHNV		0.20	0.20	#Error	0.17%	#Error	0.00
	TZSD		0.17	0.17	#Error	-5.86%	#Error	0.00
	WCHN	(0.48)		0.48	3.33%	#Error	#Error	0.00

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS	WHCB	(0.01)		0.01	21.20%	#Error	#Error	0.00
	WHTV	(1.62)		1.62	9.04%	#Error	#Error	0.00
	WHUT	(0.20)		0.20	9.85%	#Error	#Error	0.00
	WHPD		(0.36)	-0.36	#Error	18.07%	#Error	0.00
	WTRZ		(0.53)	-0.53	#Error	11.70%	#Error	0.00
	Total	1.03	2.51	1.48	-45.60%	-8.99%	36.61%	0.00
	Total	708.64	541.45	-167.18	7.64%	8.03%	0.39%	1074.36