



Sales
913.09 Lacs

Yest. Sales : 878.83 Lacs

GP%
7.20%

Yest.GP% : 6.64%

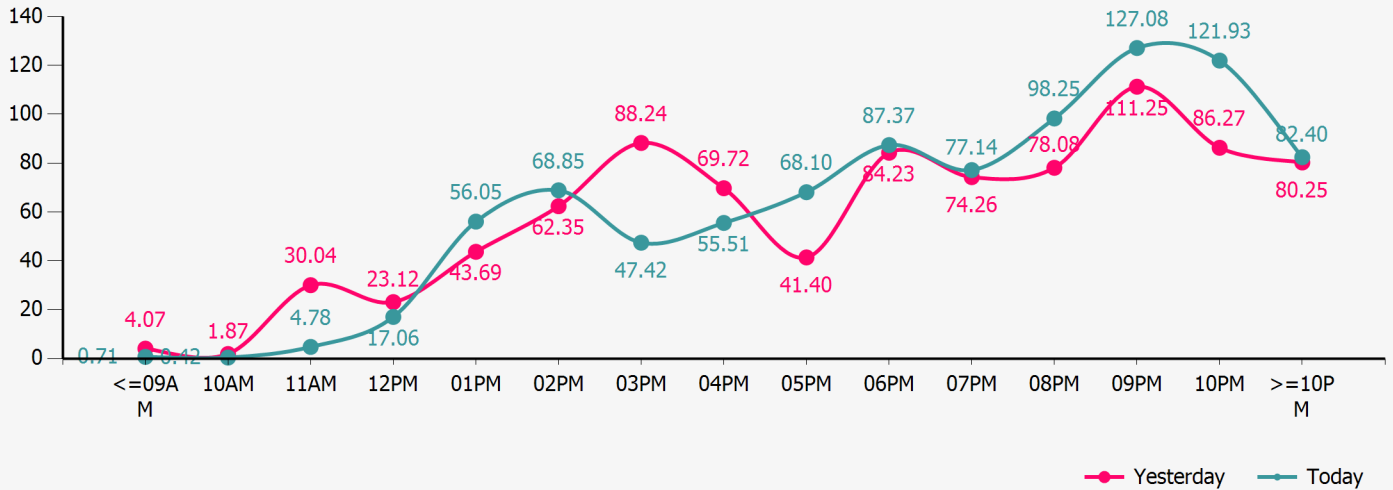
EW Pen%
1.97%

Yest.EW %: 1.74%

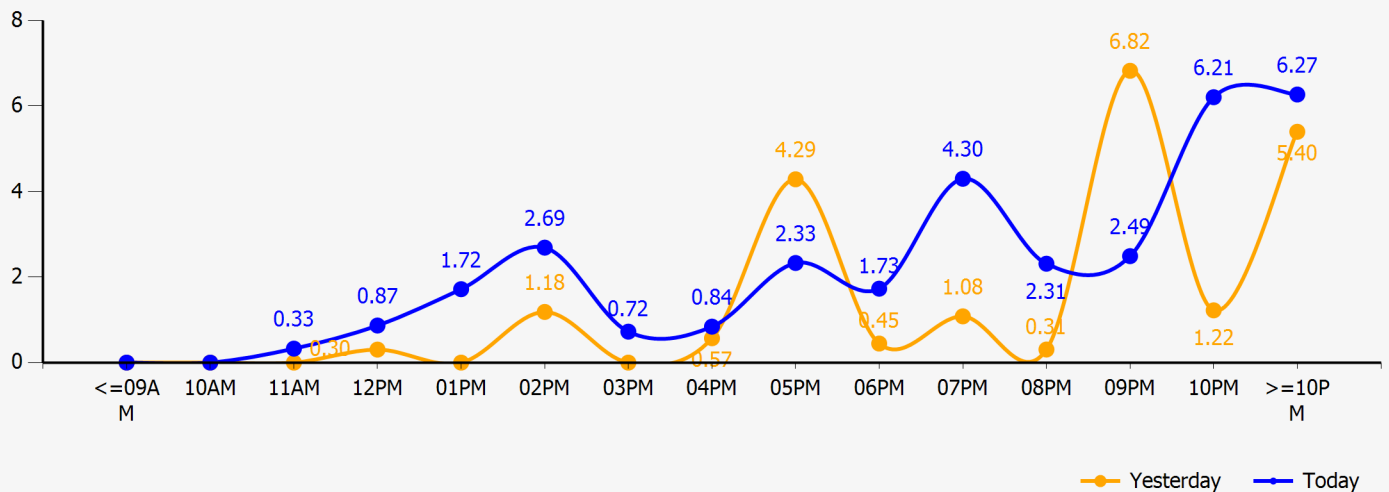
Open SO
32.79 Lacs

Yest. OSO 21.62 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02	128.36	174.39	46.04	6.60%	6.41%	-0.19%	189.70
CHENNAI-01	106.89	149.47	42.58	8.83%	7.89%	-0.94%	178.65
SOUTH-01	163.53	136.61	-26.92	6.93%	8.02%	1.09%	262.88
TRICHY-01	75.21	117.56	42.35	9.08%	5.52%	-3.56%	155.76
NORTH ARCOT	72.76	88.16	15.40	7.52%	6.86%	-0.66%	125.62
SOUTH-03	69.85	79.01	9.16	8.96%	8.21%	-0.75%	149.11
SOUTH ARCOT	102.02	69.93	-32.09	5.28%	6.38%	1.10%	105.63
WEST-02	48.54	64.74	16.21	8.82%	9.10%	0.28%	96.36
WEST-01	47.26	44.54	-2.71	8.94%	8.72%	-0.22%	74.76
WEST-03	31.06	30.68	-0.38	9.48%	9.43%	-0.06%	55.19
OTHERS	54.98	(9.23)	-64.21	-8.91%	21.90%	30.81%	0.00
Total	900.45	945.88	45.43	6.64%	7.20%	0.56%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02							
CH03	10.79	25.89	15.10	6.73%	1.61%	-5.12%	15.60
CH15	8.25	19.09	10.84	8.07%	7.36%	-0.72%	15.68

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH21	10.75	14.03	3.29	5.89%	6.30%	0.41%	11.52
CH34	2.34	10.82	8.47	7.74%	5.00%	-2.74%	8.81
CH36	5.63	8.57	2.94	-3.81%	6.88%	10.69%	2.91
CH51	7.53	8.44	0.91	2.00%	10.05%	8.05%	9.89
CH41	12.65	8.25	-4.40	7.13%	8.80%	1.68%	5.40
CH17	5.78	7.71	1.92	11.54%	7.66%	-3.88%	6.04
CH06	3.03	7.27	4.24	10.04%	6.28%	-3.76%	6.12
CH33	7.82	6.27	-1.54	5.27%	7.49%	2.21%	6.64
CH18	3.67	5.33	1.66	10.71%	6.50%	-4.21%	8.28
CH20	7.05	4.82	-2.23	4.41%	7.85%	3.45%	8.12
CH24	2.76	4.77	2.01	9.83%	6.24%	-3.59%	6.74
CH46	2.19	4.70	2.52	2.72%	4.21%	1.49%	3.33
CH12	7.19	4.57	-2.62	9.69%	9.74%	0.05%	9.82
MC05	0.25	4.34	4.09	6.19%	7.03%	0.84%	2.03
CH50	6.43	4.33	-2.09	8.69%	7.35%	-1.35%	11.35
PON1	0.61	3.24	2.62	9.29%	11.28%	1.99%	4.39
UKI1	2.32	3.18	0.86	10.33%	8.12%	-2.21%	5.14
CH37	3.16	2.81	-0.34	7.34%	6.59%	-0.75%	2.00
MJR1	5.32	2.81	-2.51	7.49%	6.00%	-1.49%	7.17
CH43	1.90	2.66	0.76	7.49%	11.10%	3.61%	4.93
CH27	0.89	2.49	1.60	7.06%	6.98%	-0.08%	2.34
GPD1	3.26	1.55	-1.71	5.79%	3.91%	-1.87%	5.07
CH44	2.05	1.44	-0.61	2.34%	8.24%	5.90%	5.38
MC06	0.68	1.41	0.74	11.55%	5.19%	-6.36%	2.37
CH35	1.90	1.26	-0.63	8.64%	14.93%	6.29%	5.28
CH23	0.11	0.88	0.76	6.18%	9.66%	3.49%	3.13
CH31	0.85	0.85		6.55%	-5.57%	-12.12%	3.16
CH32	1.22	0.58	-0.64	5.78%	6.22%	0.44%	0.90
CH01		0.03	0.03	0.00%	13.91%	13.91%	0.18
CHENNAI-02 : Total	128.36	174.39	46.04	6.60%	6.41%	-0.19%	189.70
CHENNAI-01							
CH16	7.57	14.85	7.28	8.10%	8.39%	0.28%	11.79
CH47	6.51	10.93	4.41	8.60%	7.98%	-0.63%	10.48
CH49	5.77	9.37	3.61	8.79%	8.33%	-0.46%	8.39
CH30	4.41	9.19	4.77	6.73%	7.69%	0.95%	6.46
AVD1	4.11	8.10	3.99	7.70%	6.99%	-0.72%	6.60
CH19	7.25	7.53	0.28	7.23%	6.17%	-1.06%	9.31
GUD1	3.59	7.46	3.87	10.96%	10.36%	-0.61%	5.77
CH25	6.40	7.06	0.66	9.14%	7.58%	-1.55%	5.94
CH22	3.91	6.85	2.94	9.30%	5.28%	-4.02%	4.81
CH07	4.30	6.47	2.18	11.54%	8.44%	-3.10%	8.44
CH42	5.32	6.24	0.92	9.13%	9.97%	0.84%	9.76
CH38	4.13	6.10	1.97	5.76%	10.67%	4.91%	4.95
CH14	6.56	6.05	-0.51	7.55%	8.85%	1.31%	13.43
CH05	6.39	5.96	-0.43	7.97%	6.58%	-1.38%	9.06
CH48	6.01	5.93	-0.09	7.38%	5.76%	-1.61%	7.70
CH45	5.79	5.45	-0.35	7.33%	5.57%	-1.76%	6.53
MRM1	1.11	4.13	3.02	5.17%	6.27%	1.09%	6.91
CH28	4.15	3.73	-0.42	13.73%	11.15%	-2.59%	6.69

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KNR1	2.38	2.89	0.52	11.75%	8.32%	-3.44%	4.02
CH39	1.31	2.79	1.49	17.10%	-0.09%	-17.19%	3.73
SKL1	2.00	2.39	0.39	11.81%	10.74%	-1.08%	3.90
TKM1	1.54	2.35	0.81	4.60%	10.13%	5.53%	3.34
GUD2	0.83	2.28	1.45	7.85%	10.23%	2.38%	5.18
MC09	0.43	2.15	1.72	8.07%	10.63%	2.55%	0.90
CGL1	2.58	1.96	-0.62	14.42%	5.90%	-8.52%	3.38
CH26	2.33	0.79	-1.54	10.67%	8.88%	-1.79%	1.55
CH29	0.19	0.25	0.06	13.96%	7.83%	-6.13%	1.02
CH40		0.20	0.20	0.00%	6.86%	6.86%	3.50
CH08				0.00%	0.00%	0.00%	5.14
CHENNAI-01 : Total	106.89	149.47	42.58	8.83%	7.89%	-0.94%	178.65
SOUTH-01							
TUT1	15.67	18.78	3.11	6.87%	10.00%	3.12%	26.39
TVL1	9.47	15.09	5.62	7.71%	6.84%	-0.86%	31.24
KVT1	36.02	10.44	-25.59	7.26%	6.65%	-0.61%	15.28
NGR1	7.03	8.69	1.66	5.32%	9.14%	3.82%	16.91
TUT2	5.67	8.21	2.54	8.98%	7.82%	-1.15%	11.30
VNR2	8.44	6.45	-1.98	3.57%	6.65%	3.08%	11.30
MAR1	1.78	5.51	3.74	11.34%	8.85%	-2.49%	9.16
TKS1	5.57	4.68	-0.89	7.83%	4.23%	-3.60%	6.55
TKS2	10.29	4.16	-6.13	3.34%	5.06%	1.72%	9.17
TYI1	2.28	3.96	1.68	8.16%	7.72%	-0.44%	5.08
RND2	3.33	3.42	0.10	13.18%	9.29%	-3.88%	6.65
TCN1	3.18	3.26	0.09	7.21%	7.81%	0.60%	5.50
VLY1	2.50	3.26	0.76	11.45%	7.24%	-4.21%	7.86
MMT1	3.31	2.97	-0.35	6.04%	5.13%	-0.91%	3.87
RND1	1.61	2.96	1.35	10.26%	9.30%	-0.95%	7.91
UDN1	2.80	2.78	-0.01	3.27%	5.40%	2.12%	4.16
PKD1	1.43	2.77	1.33	13.01%	11.30%	-1.72%	4.66
ASM1	1.14	2.47	1.33	5.78%	10.34%	4.55%	3.26
KYR1	0.89	2.28	1.39	5.33%	10.86%	5.53%	2.80
RPM1	2.42	2.23	-0.18	1.67%	6.93%	5.26%	10.74
VKM1	2.83	2.08	-0.75	6.61%	7.16%	0.55%	2.98
APK1	1.17	2.01	0.83	9.95%	7.62%	-2.33%	3.74
APK2	3.66	1.84	-1.82	4.04%	7.92%	3.88%	3.84
ERL2	3.13	1.67	-1.46	4.58%	14.33%	9.75%	5.46
KGL1	1.76	1.60	-0.16	12.28%	10.65%	-1.63%	3.08
COL1	1.40	1.54	0.14	8.19%	11.25%	3.06%	1.32
VNR1	2.25	1.44	-0.81	7.52%	5.90%	-1.62%	3.81
TKY1	1.10	1.38	0.28	7.34%	10.66%	3.32%	3.89
STU2	1.93	1.36	-0.57	8.29%	9.33%	1.04%	2.34
SDI1	4.88	1.32	-3.55	7.28%	9.57%	2.29%	5.65
SNL1	1.70	1.11	-0.58	9.60%	10.12%	0.53%	4.23
SKD1	2.44	1.07	-1.37	10.89%	6.57%	-4.32%	3.15
SVK1	4.06	1.02	-3.04	7.57%	7.30%	-0.27%	5.93
ARM1	0.97	0.82	-0.15	9.50%	1.63%	-7.87%	2.40
KSM1	0.83	0.79	-0.04	9.24%	7.21%	-2.03%	4.29
PDI1	3.80	0.69	-3.11	4.47%	4.98%	0.51%	3.33

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SGT1	0.79	0.49	-0.30	6.34%	10.73%	4.39%	3.69
SOUTH-01 : Total	163.53	136.61	-26.92	6.93%	8.02%	1.09%	262.88
TRICHY-01							
TRY1	8.53	30.77	22.24	6.90%	1.20%	-5.70%	28.12
PBR2	4.84	8.07	3.23	10.25%	-4.45%	-14.71%	8.21
MVM1	4.07	7.78	3.71	9.52%	10.32%	0.80%	7.29
KUM1	4.24	7.66	3.42	9.92%	5.89%	-4.03%	7.79
TNJ2	5.04	6.14	1.10	10.34%	9.24%	-1.11%	6.63
TVR2	3.63	5.27	1.64	10.11%	7.55%	-2.56%	6.50
TNJ1	4.11	4.11		7.62%	6.23%	-1.39%	7.97
KUM2	2.39	3.63	1.24	13.78%	9.85%	-3.93%	4.33
NGT1	2.77	3.50	0.74	9.69%	7.56%	-2.13%	5.81
TTP1	1.00	3.46	2.45	8.41%	9.38%	0.97%	4.20
MSI1	1.68	3.40	1.73	8.66%	6.42%	-2.24%	3.78
KIK1	4.40	3.16	-1.25	9.00%	7.60%	-1.40%	4.04
KRN1	1.14	3.15	2.01	9.86%	9.12%	-0.74%	2.95
TRY4	2.59	3.13	0.53	10.12%	6.71%	-3.40%	5.75
PTK1	3.97	3.09	-0.89	8.91%	3.02%	-5.89%	6.44
TYR1	1.96	2.96	1.00	10.43%	4.28%	-6.15%	5.58
NMM1	2.18	2.83	0.64	11.84%	9.98%	-1.86%	2.90
PDK2	1.31	2.17	0.86	9.88%	15.13%	5.25%	4.92
NCK1	1.57	1.70	0.13	5.45%	8.64%	3.18%	2.19
MDI1	2.28	1.69	-0.59	11.56%	10.20%	-1.35%	4.14
PBR1	1.08	1.63	0.55	4.09%	6.66%	2.56%	2.36
TVR1	1.35	1.58	0.23	15.81%	7.37%	-8.44%	2.92
ORU1	1.65	1.30	-0.35	7.78%	10.10%	2.31%	3.03
AYR1	1.26	1.20	-0.06	6.41%	9.11%	2.70%	3.46
PDK1	0.91	1.17	0.26	7.06%	9.58%	2.52%	2.85
JKM1	3.61	1.07	-2.54	5.06%	6.84%	1.78%	4.01
TRY3	1.16	0.99	-0.17	4.71%	13.88%	9.17%	3.69
APM1	0.14	0.63	0.50	13.92%	17.00%	3.08%	1.68
TRY2	0.34	0.32	-0.02	15.82%	17.64%	1.82%	2.23
TRICHY-01 : Total	75.21	117.56	42.35	9.08%	5.52%	-3.56%	155.76
NORTH ARCOT							
KPM2	7.19	8.95	1.75	6.41%	6.54%	0.13%	13.52
VEL2	3.66	6.37	2.71	8.79%	4.44%	-4.35%	7.17
ABR1	4.02	6.06	2.04	4.62%	7.31%	2.69%	4.81
AKM1	3.34	5.15	1.82	12.44%	8.69%	-3.75%	4.79
TRR1	2.51	4.91	2.40	7.16%	7.03%	-0.13%	6.49
VEL3	2.97	4.74	1.77	8.57%	5.83%	-2.74%	6.45
TRL1	4.25	4.74	0.49	6.73%	8.09%	1.37%	6.95
SBR1	2.56	4.64	2.08	12.31%	8.46%	-3.84%	6.48
VEL4	7.26	4.04	-3.22	5.84%	7.46%	1.62%	6.67
WJP1	2.34	3.81	1.48	8.17%	6.66%	-1.51%	3.80
VNB1	3.56	3.37	-0.19	7.31%	5.60%	-1.71%	4.12
WJD1	1.98	3.31	1.33	11.02%	2.97%	-8.04%	5.12
GDM1	1.96	2.91	0.95	7.30%	5.89%	-1.41%	3.56
CYR1	1.13	2.79	1.66	9.62%	7.04%	-2.57%	2.64

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CGM1	2.56	2.57	0.01	6.30%	4.99%	-1.31%	6.46
CPT1	0.96	2.40	1.43	13.11%	9.05%	-4.06%	2.02
ARC2	0.64	2.38	1.73	7.79%	6.93%	-0.86%	4.19
VEL1	3.22	2.14	-1.08	6.51%	4.32%	-2.19%	3.43
UGI1	0.87	2.03	1.16	8.96%	4.36%	-4.60%	2.48
ANI1	0.74	1.87	1.13	7.05%	9.74%	2.69%	2.53
KPM1	3.00	1.74	-1.26	7.35%	10.40%	3.04%	4.23
SLG1	0.88	1.58	0.69	5.30%	5.42%	0.12%	2.45
PLR1	0.96	1.44	0.48	9.80%	5.03%	-4.78%	3.30
BGR1	3.96	1.40	-2.56	5.86%	11.21%	5.35%	3.09
TRT1	2.16	1.37	-0.79	5.00%	10.87%	5.87%	2.78
VSI1	2.98	1.17	-1.81	7.43%	11.85%	4.42%	4.36
PTU1	1.12	0.30	-0.82	9.89%	8.32%	-1.56%	1.72
NORTH ARCOT : Total	72.76	88.16	15.40	7.52%	6.86%	-0.66%	125.62
SOUTH-03							
DKI1	3.68	6.39	2.71	6.80%	9.42%	2.62%	4.32
MDU1	2.59	5.59	3.00	6.54%	6.64%	0.10%	15.87
DGL1	6.24	4.91	-1.33	12.53%	7.79%	-4.73%	8.07
MDU2	4.71	4.23	-0.48	9.39%	5.07%	-4.32%	8.12
TDI1	1.02	4.22	3.21	6.21%	10.95%	4.73%	2.63
SVG1	0.87	3.37	2.51	4.42%	7.86%	3.44%	3.13
ATG1	0.93	3.28	2.35	2.24%	6.20%	3.96%	5.49
USL1	1.12	3.14	2.02	9.36%	5.16%	-4.20%	2.99
KKD3	2.03	3.10	1.07	15.54%	9.10%	-6.44%	7.06
KRR1	2.51	3.05	0.54	11.41%	10.49%	-0.92%	2.33
PVI1	1.63	2.97	1.34	10.30%	9.59%	-0.71%	4.96
TMM1	1.79	2.79	1.00	6.43%	11.65%	5.22%	4.55
PNV2	1.42	2.55	1.12	7.96%	5.82%	-2.15%	2.51
MDU5	1.68	2.26	0.58	12.27%	4.43%	-7.84%	2.55
BNR1	2.73	2.10	-0.63	3.23%	8.41%	5.18%	2.63
MPA1	1.14	2.07	0.92	6.61%	13.01%	6.40%	4.28
MDU3	1.58	1.93	0.35	5.96%	3.50%	-2.46%	4.00
MDU6	4.05	1.91	-2.13	9.17%	10.44%	1.27%	5.60
KPT1	1.00	1.80	0.79	8.84%	11.29%	2.45%	2.61
TEN1	1.72	1.79	0.08	7.78%	10.00%	2.22%	3.59
MDU4	1.83	1.63	-0.19	5.18%	9.49%	4.30%	3.29
NTM1	2.06	1.52	-0.54	7.58%	5.84%	-1.73%	2.64
MDU7	2.44	1.45	-0.98	3.02%	7.71%	4.69%	5.66
CBM1	1.63	1.23	-0.40	6.31%	-1.57%	-7.87%	3.76
ODM1	0.31	1.21	0.89	9.80%	9.23%	-0.57%	2.48
DGL2	0.64	1.14	0.49	21.16%	5.30%	-15.86%	3.05
MLR1	1.44	1.12	-0.32	13.83%	13.13%	-0.70%	2.76
MNM1	0.91	0.97	0.06	17.11%	10.09%	-7.02%	1.75
SGP1	1.15	0.89	-0.26	12.15%	2.26%	-9.88%	1.77
CMR1	1.14	0.74	-0.40	7.30%	11.13%	3.84%	2.11
TPT1	2.52	0.69	-1.82	9.08%	13.49%	4.41%	3.78
BTU1	0.37	0.61	0.25	4.24%	3.72%	-0.52%	1.88
TEN2	3.40	0.59	-2.81	10.92%	12.71%	1.78%	4.00
KYK1	0.29	0.50	0.22	19.14%	9.56%	-9.58%	3.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
ADP1	1.25	0.46	-0.79	11.26%	15.78%	4.52%	2.92
NKI1	0.87	0.42	-0.45	2.91%	13.08%	10.17%	3.12
PNI1	1.27	0.34	-0.93	7.15%	10.77%	3.62%	1.82
PKM1	1.91	0.04	-1.87	12.18%	13.27%	1.10%	1.85
SOUTH-03 : Total	69.85	79.01	9.16	8.96%	8.21%	-0.75%	149.11
SOUTH ARCOT							
TRK1	22.95	12.01	-10.94	4.29%	4.06%	-0.24%	9.21
CUD1	5.19	5.75	0.57	7.52%	7.88%	0.35%	11.40
TDM1	28.21	5.02	-23.19	3.38%	5.87%	2.48%	5.36
PRT1	1.75	4.09	2.34	4.37%	4.27%	-0.09%	3.60
KLM1	2.69	4.08	1.39	8.00%	10.29%	2.29%	6.05
VPM2	4.18	4.07	-0.10	6.62%	6.81%	0.18%	5.53
ULP1	6.62	4.06	-2.56	4.85%	3.00%	-1.84%	6.36
NVL2	2.05	3.98	1.93	8.82%	7.89%	-0.93%	4.72
POY2	4.63	3.71	-0.92	7.02%	8.75%	1.73%	7.43
SJI2	4.00	3.38	-0.62	6.97%	4.45%	-2.53%	6.64
VCM2	1.02	2.81	1.80	12.59%	11.04%	-1.55%	3.20
CDM1	2.89	2.78	-0.12	8.95%	9.11%	0.15%	5.94
TVM2	1.41	2.46	1.05	5.96%	7.40%	1.44%	3.68
STP1	1.56	2.17	0.61	1.85%	4.79%	2.94%	1.84
POY1	6.85	1.87	-4.98	6.60%	5.46%	-1.14%	9.17
KML1	1.66	1.66	0.01	6.95%	6.70%	-0.25%	2.73
KKI2	1.87	1.39	-0.48	5.53%	3.02%	-2.51%	5.08
VPM1	0.41	1.38	0.97	13.62%	4.21%	-9.40%	2.00
MKM1	0.56	1.30	0.74	6.79%	11.26%	4.47%	2.09
VCM1	0.23	1.12	0.90	8.81%	8.99%	0.18%	1.00
TVM1	1.29	0.83	-0.46	7.77%	4.36%	-3.41%	2.59
SOUTH ARCOT : Total	102.02	69.93	-32.09	5.28%	6.38%	1.10%	105.63
WEST-02							
HSR2	3.48	8.98	5.50	9.40%	8.28%	-1.13%	8.31
HSR1	2.64	4.65	2.01	13.64%	8.26%	-5.37%	4.90
KRI1	1.09	4.50	3.41	17.55%	9.14%	-8.40%	2.49
SLM1	2.76	4.49	1.73	6.47%	11.37%	4.89%	9.45
TRM1	4.14	4.34	0.20	4.90%	9.93%	5.03%	6.15
MTR1	2.30	3.52	1.22	11.00%	7.85%	-3.16%	3.75
SLM2	1.02	3.21	2.19	8.99%	6.35%	-2.64%	3.42
VPD1	2.70	3.03	0.33	7.46%	11.80%	4.34%	4.71
MCR1	2.42	2.86	0.44	8.88%	7.49%	-1.39%	4.40
EPI1	2.49	2.43	-0.06	7.83%	6.32%	-1.51%	3.58
APN1	3.90	2.33	-1.56	5.31%	14.17%	8.86%	2.87
SLM3	1.89	2.32	0.43	5.61%	6.59%	0.98%	4.86
DPR2	0.54	2.30	1.76	5.70%	8.12%	2.42%	2.27
KVP1	1.42	1.80	0.39	5.72%	5.43%	-0.29%	2.69
KAM1	1.33	1.71	0.37	12.32%	12.58%	0.26%	2.53
ATU1	2.17	1.60	-0.56	5.36%	8.75%	3.40%	4.12
BMD1	1.92	1.49	-0.43	12.50%	7.32%	-5.18%	2.64
OML1	2.69	1.49	-1.19	12.81%	16.30%	3.49%	4.46
DPR1	1.61	1.38	-0.23	15.76%	10.73%	-5.03%	2.06
HRR1	0.82	1.36	0.55	7.23%	6.77%	-0.47%	3.11

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SGI1	0.97	1.34	0.37	8.72%	14.36%	5.64%	3.26
PMP1	1.30	1.10	-0.20	9.04%	4.57%	-4.47%	3.70
PNG1	1.37	0.98	-0.39	9.05%	15.03%	5.98%	2.44
PLC1	1.22	0.93	-0.29	9.34%	7.99%	-1.35%	2.32
EDP1	0.36	0.60	0.24	6.02%	4.61%	-1.40%	1.86
WEST-02 : Total	48.54	64.74	16.21	8.82%	9.10%	0.28%	96.36
WEST-01							
CBE2	9.89	6.79	-3.09	10.91%	11.76%	0.84%	15.26
UAM1	3.20	5.12	1.91	5.30%	5.30%	0.01%	5.94
KMR1	3.34	4.81	1.47	12.64%	7.23%	-5.41%	5.87
CBE4	1.89	3.60	1.71	10.65%	6.16%	-4.49%	4.38
CNR1	2.35	3.44	1.09	2.34%	7.66%	5.32%	3.18
SUL1	2.12	3.10	0.97	3.85%	8.71%	4.86%	2.18
SNR1	2.21	2.75	0.53	13.24%	6.36%	-6.88%	3.42
PLI1	2.66	2.06	-0.60	7.01%	7.19%	0.18%	3.57
CBE1	4.26	1.71	-2.55	7.99%	13.74%	5.75%	2.41
DPM2	0.13	1.69	1.55	9.73%	11.28%	1.55%	2.96
KGI1	1.62	1.43	-0.19	4.67%	6.20%	1.53%	3.36
CBE5	1.48	1.29	-0.19	14.21%	6.64%	-7.57%	1.69
GDR1	2.89	1.18	-1.71	7.66%	6.85%	-0.81%	2.25
PDM1	0.83	1.11	0.28	10.67%	12.00%	1.33%	1.72
MPM1	4.46	1.08	-3.37	9.14%	13.88%	4.74%	3.14
CBE6	0.52	0.81	0.29	9.18%	10.09%	0.91%	3.50
KMD1	0.14	0.71	0.57	15.30%	11.90%	-3.40%	2.55
CBE3	0.96	0.68	-0.28	8.08%	24.74%	16.66%	1.51
ANR1	0.11	0.59	0.48	-26.77%	3.65%	30.42%	0.98
UMP1	0.56	0.30	-0.26	11.61%	9.14%	-2.47%	2.36
PPI1	1.63	0.30	-1.33	12.08%	13.75%	1.67%	2.54
WEST-01 : Total	47.26	44.54	-2.71	8.94%	8.72%	-0.22%	74.76
WEST-03							
NKL2	2.89	3.89	0.99	8.40%	9.85%	1.45%	7.56
ERD2	3.34	3.64	0.30	11.38%	13.32%	1.93%	5.79
ERD1	3.55	2.45	-1.10	8.15%	9.49%	1.34%	4.65
TPR1	2.04	2.19	0.15	8.00%	5.93%	-2.07%	4.60
GBM1	1.21	2.02	0.81	4.75%	6.65%	1.90%	3.31
KMM1	0.59	1.98	1.39	9.21%	7.85%	-1.36%	1.66
CMI1	2.13	1.83	-0.31	12.07%	4.25%	-7.82%	1.55
KGM1	1.66	1.74	0.07	18.47%	14.17%	-4.30%	2.07
SYM2	3.11	1.45	-1.66	7.97%	8.63%	0.66%	2.56
PDR1	0.77	1.40	0.64	5.56%	8.20%	2.64%	1.65
RSP1	2.26	1.35	-0.91	10.91%	12.81%	1.90%	2.59
TCG1	1.09	1.30	0.21	9.35%	12.02%	2.67%	2.44
SGG1	0.74	1.29	0.55	10.80%	7.45%	-3.35%	0.97
TPR2	1.69	0.99	-0.70	11.68%	10.51%	-1.17%	5.16
VKL1	0.10	0.94	0.84	0.72%	7.07%	6.35%	1.92
TPR4	1.69	0.90	-0.79	6.42%	7.76%	1.34%	1.76
AVI1	1.49	0.71	-0.79	8.99%	11.79%	2.79%	2.15
TPR3	0.70	0.62	-0.08	4.83%	9.49%	4.67%	2.81
WEST-03 : Total	31.06	30.68	-0.38	9.48%	9.43%	-0.06%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
WHC3	15.75	1.32	-14.42	-25.95%	-14.72%	11.23%	0.00
CZWH	3.96	0.59	-3.37	-10.14%	-11.50%	-1.36%	0.00
S2SD	2.77	0.14	-2.63	-0.24%	-643.66%	-643.41%	0.00
GHUB	30.32		-30.32	0.53%	0.00%	-0.53%	0.00
MSWH	0.03		-0.03	0.97%	0.00%	-0.97%	0.00
SZSD	1.94		-1.94	0.54%	0.00%	-0.54%	0.00
W3SD	0.23		-0.23	15.00%	0.00%	-15.00%	0.00
WHPD	(0.01)		0.01	22.04%	0.00%	-22.04%	0.00
WHUT	(0.48)		0.48	11.91%	0.00%	-11.91%	0.00
WHVL	(0.40)		0.40	15.28%	0.00%	-15.28%	0.00
WZWH	5.31		-5.31	2.32%	0.00%	-2.32%	0.00
WHTV	(1.34)	(0.37)	0.97	5.20%	0.04%	-5.15%	0.00
WHCB	(0.54)	(0.44)	0.10	7.55%	15.33%	7.78%	0.00
WTRZ	(0.27)	(0.70)	-0.43	1.31%	9.35%	8.04%	0.00
WHMD	(0.45)	(0.74)	-0.28	17.90%	9.08%	-8.82%	0.00
TZSD	2.99	(1.92)	-4.91	0.17%	19.92%	19.75%	0.00
WCHN	(4.83)	(7.10)	-2.27	8.72%	3.91%	-4.81%	0.00
OTHERS : Total	54.98	(9.23)	-64.21	-8.91%	21.90%	30.81%	0.00
Grand Total	900.45	945.88	45.43	6.64%	7.20%	0.56%	1393.66