



TN-Daily Sales Performance As on 18-04-2026 11:55:27 PM

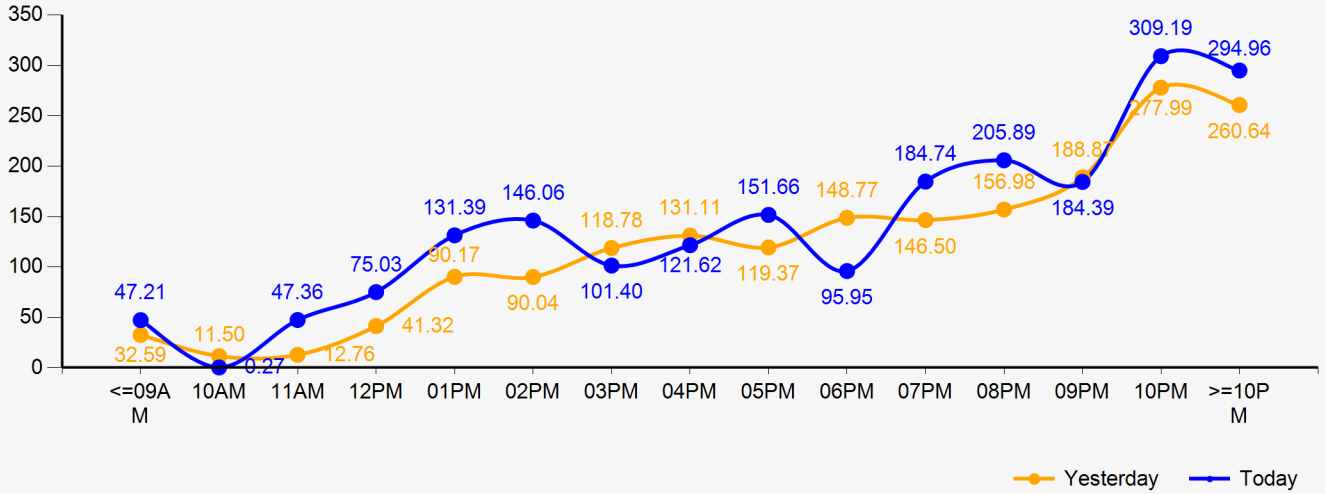
YD Sales : 1827.38 L YD Order: 39.32 L

YD GP%: 7.94%

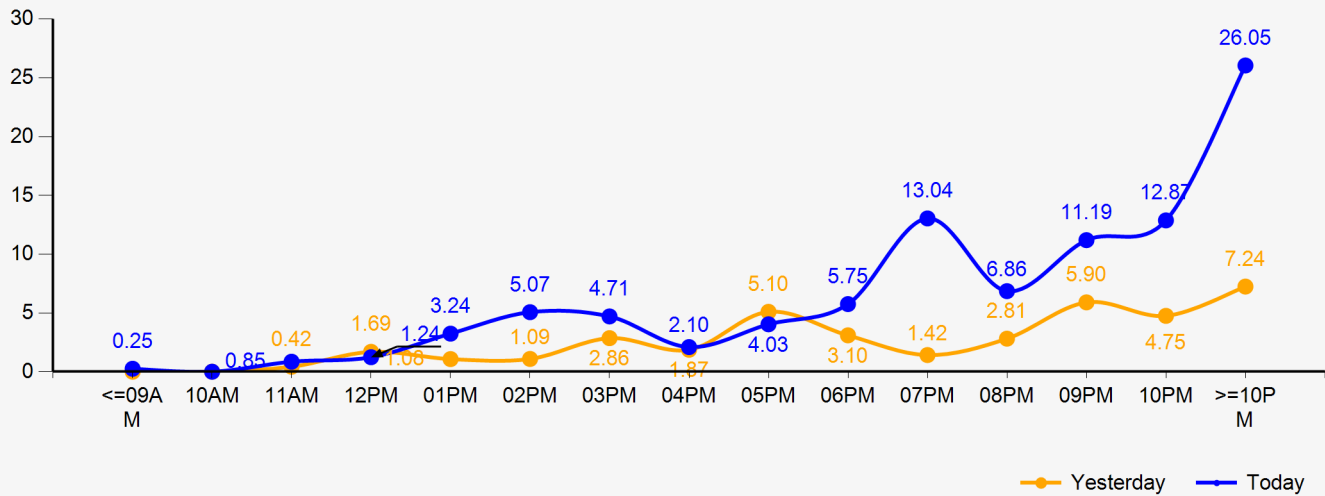
TD Sales : 2097.11 L TD Order: 97.25 L

TD GP%: 7.13%

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	218.46	355.83	137.37	8.38%	6.02%	-2.36%	238.40
SOUTH-01	319.44	353.27	33.83	8.43%	7.29%	-1.14%	303.03
CHENNAI-01	202.04	256.62	54.58	8.60%	8.15%	-0.45%	331.59
CHENNAI-02	209.98	234.78	24.80	7.65%	7.74%	0.09%	263.10
WEST-01	147.26	210.72	63.46	9.66%	8.18%	-1.49%	132.61
WEST-02	161.82	210.34	48.52	9.43%	9.11%	-0.33%	182.66
TRICHY-01	254.53	200.59	-53.94	6.88%	7.16%	0.27%	279.71
NORTH ARCOT	142.51	131.71	-10.80	8.85%	8.09%	-0.76%	161.71
SOUTH ARCOT	126.29	103.48	-22.82	8.26%	8.30%	0.04%	166.76
KL-NORTH	30.10	75.07	44.97	1.86%	1.82%	-0.05%	32.24
KL-SOUTH	43.38	48.91	5.53	2.56%	2.40%	-0.16%	20.52
OTHERS	10.89	13.04	2.16	-19.71%	-17.93%	1.78%	0.00
Total	1866.70	2194.36	327.66	7.94%	7.13%	-0.81%	2112.33

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	TEN2	1.22	95.86	94.64	14.60%	1.28%	-13.32%	6.88
	MDU1	23.76	26.25	2.49	8.41%	7.33%	-1.08%	24.47

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	MDU3	5.67	13.43	7.75	9.53%	2.56%	-6.97%	7.98
	KKD3	12.07	13.11	1.03	11.47%	11.01%	-0.46%	8.12
	MDU2	15.35	13.06	-2.29	7.65%	8.55%	0.90%	14.80
	MDU7	10.06	11.64	1.58	3.47%	4.29%	0.82%	8.44
	MDU6	13.89	11.63	-2.26	5.88%	9.26%	3.38%	11.74
	DGL1	11.98	10.52	-1.45	8.83%	10.32%	1.50%	11.81
	TEN1	5.13	10.19	5.06	9.17%	4.72%	-4.45%	4.64
	ATG1	6.78	9.52	2.74	10.86%	6.56%	-4.30%	9.73
	BNR1	3.20	7.49	4.28	11.23%	5.42%	-5.81%	3.26
	TMM1	10.52	7.28	-3.24	7.07%	7.39%	0.32%	8.09
	SVG1	6.49	7.06	0.58	10.37%	6.30%	-4.07%	7.51
	MDU4	6.13	6.97	0.85	7.72%	7.57%	-0.15%	6.71
	TPT1	4.46	6.96	2.50	13.28%	11.49%	-1.79%	7.01
	TDI1	4.14	6.89	2.75	10.69%	8.14%	-2.55%	4.87
	KRR1	10.23	6.23	-4.00	2.94%	10.50%	7.56%	7.96
	PNI1	4.04	5.99	1.95	5.18%	7.54%	2.36%	3.18
	USL1	8.32	5.94	-2.38	8.26%	7.22%	-1.04%	4.45
	ADP1	3.61	5.53	1.92	7.65%	7.62%	-0.03%	3.27
	CMR1	1.73	5.50	3.78	8.59%	3.31%	-5.28%	2.98
	DKI1	4.70	5.24	0.54	15.03%	12.16%	-2.87%	7.53
	BTU1	1.66	5.11	3.45	4.40%	2.91%	-1.49%	2.13
	PVI1	2.72	5.05	2.33	8.22%	7.46%	-0.75%	5.20
	PKM1	1.02	4.93	3.91	13.80%	6.08%	-7.72%	2.47
	CBM1	2.65	4.91	2.26	8.05%	11.92%	3.87%	5.06
	NKI1	2.99	4.36	1.37	9.56%	5.71%	-3.84%	3.43
	MDU5	3.22	4.23	1.02	8.72%	11.27%	2.54%	5.14
	DGL2	3.38	4.21	0.83	13.54%	14.53%	0.98%	5.30
	MPA1	7.03	4.16	-2.87	4.49%	7.93%	3.43%	7.36
	MLR1	1.56	4.10	2.54	11.15%	12.65%	1.50%	4.91
	SGP1	2.72	3.86	1.14	12.69%	7.72%	-4.97%	2.99
	PNV2	1.90	3.69	1.80	11.47%	10.01%	-1.47%	3.04
	NTM1	1.71	3.56	1.85	10.46%	8.12%	-2.34%	2.74
	KPT1	2.11	3.38	1.27	7.29%	15.21%	7.92%	3.36
ODM1	2.87	3.00	0.13	9.09%	3.41%	-5.67%	2.53	
MNM1	3.00	2.64	-0.36	10.11%	8.64%	-1.47%	3.49	
KYK1	4.46	2.35	-2.11	8.14%	6.89%	-1.26%	3.81	
Total		218.46	355.83	137.37	8.38%	6.02%	-2.36%	238.40
SOUTH-01	TVL1	31.54	37.32	5.78	6.77%	7.35%	0.57%	29.44
	TUT1	33.55	33.63	0.08	9.66%	6.97%	-2.69%	35.23
	NGR1	27.93	23.75	-4.18	5.23%	6.65%	1.42%	17.07
	TKS2	15.89	21.95	6.05	7.97%	7.45%	-0.52%	12.39
	KVT1	16.53	20.26	3.73	10.35%	10.28%	-0.07%	17.22
	VLY1	8.34	19.26	10.93	10.74%	1.63%	-9.11%	9.95
	TUT2	11.39	17.04	5.65	8.89%	4.83%	-4.06%	14.13
	MAR1	7.89	14.34	6.46	8.31%	7.67%	-0.64%	8.84
	TKS1	12.61	13.86	1.25	8.03%	8.41%	0.37%	9.50
	VNR2	11.30	13.78	2.48	8.04%	6.07%	-1.98%	15.92
	RND1	9.61	11.45	1.84	10.76%	9.65%	-1.11%	13.09

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	PKD1	6.22	10.24	4.02	7.83%	8.30%	0.47%	9.09
	RPM1	6.16	8.11	1.94	9.62%	6.90%	-2.73%	10.08
	APK1	5.19	8.10	2.90	12.46%	8.26%	-4.19%	6.87
	ERL2	6.43	7.58	1.15	12.64%	7.99%	-4.65%	4.59
	KGL1	6.25	7.07	0.82	7.61%	8.28%	0.67%	3.39
	SDI1	6.47	7.01	0.54	6.77%	5.08%	-1.70%	4.25
	ASM1	3.87	6.81	2.94	11.95%	9.87%	-2.08%	3.90
	PDI1	3.98	6.39	2.41	8.29%	6.36%	-1.93%	3.86
	MMT1	7.77	6.10	-1.67	9.95%	7.57%	-2.38%	3.94
	TCN1	8.07	5.97	-2.10	7.88%	8.75%	0.86%	7.12
	SVK1	12.85	4.84	-8.02	7.73%	6.89%	-0.84%	8.76
	TKY1	5.75	4.60	-1.15	6.62%	8.32%	1.69%	4.69
	VKM1	3.79	4.46	0.67	12.93%	11.27%	-1.66%	3.76
	ARM1	6.47	4.38	-2.10	7.70%	7.09%	-0.62%	3.17
	VNR1	4.22	4.23		6.44%	7.23%	0.79%	4.02
	SNL1	3.93	4.20	0.28	7.23%	6.02%	-1.21%	4.73
	COL1	3.56	3.92	0.37	3.41%	6.37%	2.96%	2.58
	STU2	3.43	3.77	0.34	10.08%	6.49%	-3.59%	3.38
	APK2	5.59	3.60	-1.99	5.51%	8.09%	2.59%	5.52
	SKD1	4.47	3.23	-1.24	12.78%	10.24%	-2.54%	4.23
	TYI1	4.36	3.00	-1.35	10.63%	7.89%	-2.74%	5.13
	KYR1	3.88	2.73	-1.15	14.15%	11.73%	-2.42%	3.63
	KSM1	3.69	2.71	-0.99	6.22%	10.59%	4.37%	2.06
	UDN1	3.25	1.94	-1.31	7.90%	7.37%	-0.52%	4.43
	SGT1	3.22	1.67	-1.55	5.88%	9.16%	3.27%	3.06
		Total	319.44	353.27	33.83	8.43%	7.29%	-1.14%
CHENNAI-01	CH16	8.75	20.54	11.79	9.33%	5.31%	-4.02%	23.05
	CH05	20.89	19.63	-1.27	5.50%	4.94%	-0.56%	20.16
	CH14	11.85	16.37	4.52	9.17%	7.44%	-1.73%	20.09
	CH48	10.48	16.19	5.71	12.98%	10.65%	-2.33%	12.36
	CH47	10.27	16.15	5.88	10.20%	10.85%	0.66%	9.49
	CH07	9.60	14.99	5.39	7.60%	7.57%	-0.03%	16.33
	CH19	13.01	14.59	1.58	7.75%	8.60%	0.84%	12.60
	CH28	6.35	10.67	4.33	12.72%	12.30%	-0.42%	16.37
	AVD1	4.67	10.59	5.92	7.14%	5.10%	-2.05%	10.80
	CH30	9.70	10.04	0.34	7.03%	7.87%	0.84%	9.99
	CH49	8.87	9.11	0.24	10.09%	10.59%	0.50%	15.04
	CH22	5.63	8.79	3.16	7.69%	7.26%	-0.43%	13.49
	CH42	6.30	8.78	2.48	12.80%	10.74%	-2.06%	14.76
	CH08	9.93	8.77	-1.15	9.15%	9.42%	0.27%	23.77
	GUD1	8.40	7.80	-0.59	10.21%	8.77%	-1.44%	9.76
	CH25	7.13	7.77	0.64	7.70%	9.11%	1.41%	10.17
	CH45	8.37	7.01	-1.36	6.82%	7.91%	1.09%	10.07
	CH40	1.99	6.94	4.96	2.41%	-1.32%	-3.72%	2.88
	CH39	2.29	5.32	3.04	11.55%	10.49%	-1.07%	5.54
	CH35	4.06	4.93	0.87	12.02%	10.12%	-1.90%	8.41
	SKL1	4.87	4.46	-0.41	6.04%	6.56%	0.52%	8.72
	KNR1	3.86	4.21	0.35	7.02%	11.26%	4.24%	6.63

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	CH38	4.06	4.17	0.12	9.65%	9.73%	0.08%	8.13
	MRM1	6.15	3.93	-2.22	7.09%	7.27%	0.17%	9.54
	CGL1	3.86	3.60	-0.27	4.80%	7.96%	3.16%	6.77
	TKM1	1.39	2.48	1.09	11.71%	8.33%	-3.38%	4.93
	CH37	4.15	2.44	-1.71	9.51%	11.48%	1.97%	5.07
	GUD2	3.15	2.08	-1.06	8.42%	13.46%	5.03%	8.29
	CH29	0.34	1.53	1.18	13.21%	11.46%	-1.74%	1.94
	CH26	1.37	1.52	0.16	7.14%	5.45%	-1.68%	4.03
	MC10	0.16	0.83	0.67	3.38%	7.22%	3.84%	1.47
	MC09	0.16	0.39	0.23	-7.98%	5.32%	13.30%	0.92
	Total	202.04	256.62	54.58	8.60%	8.15%	-0.45%	331.59
CHENNAI-02	CH03	20.68	28.65	7.97	6.93%	6.41%	-0.52%	25.56
	CH15	19.78	20.74	0.96	3.49%	7.61%	4.13%	25.19
	CH24	6.81	18.74	11.93	6.55%	9.32%	2.77%	11.21
	CH21	12.62	14.40	1.78	6.80%	6.14%	-0.66%	18.61
	CH18	11.87	12.25	0.38	11.15%	9.91%	-1.24%	11.19
	CH34	10.89	10.44	-0.44	8.63%	7.51%	-1.13%	10.76
	CH20	10.86	9.89	-0.97	4.96%	8.39%	3.43%	13.86
	CH12	11.71	9.58	-2.14	7.95%	8.98%	1.03%	16.32
	CH51	6.73	9.55	2.82	8.61%	9.09%	0.48%	12.14
	CH50	11.73	9.48	-2.26	11.62%	8.50%	-3.12%	10.33
	CH33	6.63	8.86	2.23	10.83%	8.88%	-1.96%	10.59
	CH17	7.40	8.54	1.14	12.09%	8.39%	-3.70%	7.96
	MJR1	6.25	7.89	1.64	10.00%	6.46%	-3.53%	9.85
	CH41	7.79	7.46	-0.33	8.67%	8.58%	-0.09%	9.78
	CH46	2.80	6.75	3.95	6.41%	8.76%	2.35%	3.84
	CH06	8.23	6.57	-1.66	3.05%	6.23%	3.18%	10.44
	CH43	7.75	5.77	-1.98	7.49%	9.17%	1.68%	7.97
	CH44	8.10	5.72	-2.38	6.64%	8.85%	2.20%	8.99
	CH31	3.65	5.58	1.93	10.02%	5.77%	-4.25%	3.76
	UKI1	5.60	4.83	-0.77	9.86%	5.65%	-4.21%	4.94
	PON1	3.71	4.55	0.85	10.38%	9.93%	-0.45%	4.72
	GPD1	5.53	4.01	-1.53	2.68%	6.80%	4.12%	6.50
	CH36	1.99	3.44	1.45	10.08%	3.02%	-7.06%	4.47
	CH32	0.62	2.94	2.31	9.19%	7.50%	-1.69%	1.85
	CH23	3.67	2.37	-1.29	3.98%	5.36%	1.38%	4.81
	CH27	4.71	2.36	-2.35	12.52%	10.91%	-1.61%	2.68
	MC05	1.25	1.91	0.66	4.51%	0.48%	-4.03%	1.75
	MC06	0.51	1.51	1.01	4.09%	2.47%	-1.63%	2.25
	CH01	0.09		-0.09	-19.59%	#Error	#Error	0.79
	Total	209.98	234.78	24.80	7.65%	7.74%	0.09%	263.10
WEST-01	CBE2	28.57	42.67	14.10	10.03%	9.42%	-0.61%	22.34
	MPM1	1.58	22.96	21.38	15.07%	3.15%	-11.91%	4.54
	KMR1	8.44	14.15	5.71	10.73%	6.64%	-4.09%	8.01
	TPR2	10.50	10.56	0.06	11.29%	8.84%	-2.45%	6.42
	SNR1	4.74	10.41	5.67	13.40%	11.12%	-2.28%	4.67
	CBE6	5.28	10.12	4.84	11.22%	8.40%	-2.82%	5.29
	CBE4	6.66	9.73	3.07	11.10%	10.36%	-0.74%	5.82

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-01	TPR3	6.04	9.44	3.40	6.48%	7.25%	0.77%	4.59
	CBE1	3.55	7.00	3.45	14.34%	8.18%	-6.16%	3.63
	SUL1	4.19	6.89	2.71	9.61%	8.68%	-0.93%	3.28
	TPR1	5.04	6.29	1.25	7.78%	8.23%	0.45%	5.76
	PLI1	7.22	6.28	-0.95	10.36%	6.25%	-4.11%	6.64
	SYM2	3.35	6.05	2.70	7.85%	9.85%	2.00%	3.44
	KGM1	6.41	5.06	-1.35	3.22%	7.34%	4.12%	3.03
	DPM2	4.44	4.71	0.28	10.97%	9.99%	-0.98%	3.80
	AVI1	2.58	4.07	1.49	12.77%	8.26%	-4.51%	2.70
	KMD1	2.58	3.94	1.36	8.56%	10.93%	2.37%	3.37
	UMP1	3.26	3.88	0.62	2.78%	9.48%	6.70%	3.24
	CBE5	4.55	3.41	-1.13	13.90%	13.85%	-0.05%	3.09
	TPR4	1.02	3.34	2.32	11.57%	8.18%	-3.40%	3.38
	GBM1	4.90	3.17	-1.74	7.62%	8.52%	0.90%	3.70
	PPI1	4.01	2.97	-1.04	9.32%	8.55%	-0.77%	2.30
	PDM1	2.63	2.96	0.33	12.84%	11.67%	-1.17%	2.57
	GDR1	2.67	2.38	-0.29	5.27%	6.11%	0.84%	3.03
	UAM1	2.97	1.97	-1.00	7.76%	3.50%	-4.26%	5.47
	KGI1	3.01	1.97	-1.04	3.67%	6.55%	2.88%	3.45
	CNR1	2.47	1.82	-0.65	7.25%	2.19%	-5.06%	2.53
	CBE3	2.70	1.66	-1.04	10.61%	8.81%	-1.80%	1.53
	ANR1	1.88	0.85	-1.03	12.68%	12.69%	0.01%	0.98
	Total	147.26	210.72	63.46	9.66%	8.18%	-1.49%	132.61
WEST-02	SLM1	16.92	30.73	13.81	7.49%	7.49%	0.00%	16.37
	ERD1	10.77	17.47	6.70	10.15%	9.28%	-0.86%	12.40
	ERD2	13.24	14.44	1.20	9.87%	9.80%	-0.07%	12.79
	SLM3	11.37	12.43	1.06	9.33%	7.93%	-1.40%	8.02
	HSR2	6.32	12.40	6.08	11.26%	8.73%	-2.53%	9.09
	HSR1	6.14	10.68	4.53	9.79%	10.94%	1.15%	5.23
	KRI1	7.28	10.14	2.86	6.34%	8.66%	2.32%	3.90
	VPD1	5.86	7.75	1.89	9.33%	10.23%	0.91%	5.37
	NKL2	7.08	7.40	0.33	9.29%	7.15%	-2.14%	8.02
	MCR1	6.57	7.16	0.58	8.52%	7.79%	-0.73%	4.99
	OML1	3.16	6.32	3.16	10.06%	7.51%	-2.55%	5.24
	SLM2	6.83	5.26	-1.57	10.66%	8.38%	-2.27%	6.57
	KAM1	2.67	5.16	2.49	10.75%	11.11%	0.36%	3.19
	EPI1	3.93	4.81	0.88	11.01%	9.05%	-1.97%	4.84
	ATU1	5.04	4.42	-0.61	9.53%	13.48%	3.95%	7.81
	MTR1	3.77	4.33	0.57	10.51%	9.43%	-1.08%	5.46
	TRM1	6.84	4.30	-2.53	8.57%	9.08%	0.51%	5.85
	RSP1	2.96	3.73	0.76	9.27%	11.10%	1.83%	5.48
	KVP1	2.18	3.61	1.43	10.19%	4.95%	-5.24%	3.10
	TCG1	2.68	3.60	0.92	9.63%	9.21%	-0.42%	3.73
	SGI1	1.68	3.44	1.76	11.48%	6.90%	-4.59%	2.81
	DPR1	3.17	3.38	0.21	9.25%	10.67%	1.43%	2.70
	APN1	2.21	3.16	0.94	11.12%	16.21%	5.09%	3.97
BMD1	3.02	2.96	-0.07	8.99%	11.18%	2.18%	3.41	
HRR1	2.03	2.58	0.55	6.09%	12.47%	6.38%	3.57	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02	SGG1	1.63	2.30	0.67	10.15%	8.69%	-1.46%	2.28
	CMI1	1.46	2.27	0.81	11.87%	9.14%	-2.73%	2.78
	EDP1	2.22	2.21	-0.01	11.07%	8.70%	-2.37%	1.93
	DPR2	1.33	2.18	0.85	12.16%	12.95%	0.79%	3.51
	KMM1	1.57	2.18	0.61	12.35%	7.76%	-4.59%	5.06
	VKL1	0.95	2.01	1.07	15.72%	10.82%	-4.90%	3.19
	PDR1	2.82	1.95	-0.86	13.04%	13.99%	0.94%	2.68
	PMP1	3.46	1.84	-1.62	7.80%	5.40%	-2.39%	4.06
	PLC1	2.65	1.72	-0.93	6.18%	10.32%	4.14%	3.28
	Total	161.82	210.34	48.52	9.43%	9.11%	-0.33%	182.66
TRICHY-01	TRY1	56.46	35.52	-20.95	2.22%	6.85%	4.63%	50.33
	TRY4	9.80	15.94	6.14	10.54%	4.85%	-5.69%	12.06
	TNJ1	16.42	14.61	-1.82	7.10%	7.77%	0.67%	18.73
	PBR2	14.13	11.46	-2.66	8.26%	5.32%	-2.94%	19.44
	TNJ2	11.71	9.56	-2.15	7.05%	6.99%	-0.06%	13.70
	PTK1	11.23	9.24	-1.99	7.54%	6.99%	-0.56%	10.64
	TVR2	10.25	8.51	-1.74	9.50%	9.61%	0.11%	12.90
	KUM1	11.58	8.34	-3.24	8.48%	7.93%	-0.55%	17.10
	MVM1	10.71	7.73	-2.98	11.95%	10.05%	-1.90%	12.89
	TRY3	8.72	6.59	-2.13	10.04%	3.34%	-6.70%	8.06
	MDI1	7.00	6.52	-0.48	8.55%	7.38%	-1.16%	9.68
	TYR1	6.09	6.22	0.13	10.46%	9.13%	-1.33%	7.58
	TRY2	13.75	5.90	-7.85	-2.09%	-0.30%	1.79%	4.71
	NGT1	6.62	5.80	-0.82	11.90%	9.23%	-2.66%	8.53
	PDK1	5.95	5.22	-0.73	9.43%	7.86%	-1.56%	5.15
	TTP1	6.26	5.01	-1.25	7.56%	7.12%	-0.44%	6.67
	JKM1	4.13	4.79	0.66	9.97%	6.73%	-3.24%	8.02
	TVR1	3.61	4.76	1.15	8.65%	7.16%	-1.50%	4.83
	MSI1	5.16	4.39	-0.77	7.41%	9.08%	1.67%	6.33
	AYR1	7.45	4.39	-3.06	8.88%	9.50%	0.62%	7.62
	PBR1	5.31	4.11	-1.20	8.17%	6.41%	-1.76%	8.13
	KRN1	4.71	3.70	-1.01	7.61%	6.16%	-1.45%	5.51
	APM1	2.03	2.95	0.92	10.05%	8.73%	-1.33%	4.09
	KIK1	6.77	2.72	-4.06	9.71%	10.41%	0.70%	5.98
	ORU1	3.61	2.59	-1.02	11.75%	14.19%	2.44%	4.43
	NMM1	3.53	2.22	-1.31	9.83%	11.46%	1.63%	3.80
NCK1	1.51	1.82	0.30	9.94%	8.02%	-1.91%	2.82	
Total	254.53	200.59	-53.94	6.88%	7.16%	0.27%	279.71	
NORTH ARCOT	KPM2	17.04	15.42	-1.62	7.38%	7.42%	0.03%	18.76
	VEL2	10.80	13.01	2.21	8.85%	7.87%	-0.98%	11.79
	SBR1	8.96	11.49	2.53	8.89%	6.51%	-2.38%	11.74
	TRL1	10.93	8.66	-2.27	6.44%	7.40%	0.96%	13.37
	TRR1	8.87	7.03	-1.84	5.46%	5.34%	-0.12%	8.24
	ABR1	7.56	6.61	-0.95	11.94%	9.88%	-2.07%	6.68
	AKM1	6.50	6.35	-0.15	10.25%	9.30%	-0.95%	8.09
	VEL1	9.17	5.97	-3.20	10.86%	7.59%	-3.27%	8.63
	TRT1	4.12	5.88	1.76	10.70%	8.63%	-2.07%	5.50
	GDM1	4.20	5.41	1.21	9.39%	8.43%	-0.97%	4.58

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
NORTH ARCOT	ARC2	2.69	5.22	2.52	11.52%	8.10%	-3.42%	4.75	
	CGM1	3.06	4.33	1.28	5.23%	7.07%	1.84%	3.72	
	WJD1	7.25	4.15	-3.09	8.94%	13.14%	4.20%	5.74	
	WJP1	3.97	4.13	0.16	10.23%	9.70%	-0.54%	5.44	
	KPM1	4.15	3.70	-0.45	7.31%	11.28%	3.97%	5.70	
	VSI1	7.56	3.42	-4.14	10.12%	8.96%	-1.16%	7.54	
	PLR1	2.50	2.96	0.46	11.26%	8.52%	-2.74%	3.91	
	CYR1	1.71	2.81	1.09	9.54%	9.73%	0.19%	4.78	
	CPT1	2.65	2.68	0.03	8.83%	8.55%	-0.29%	3.79	
	VNB1	5.36	2.61	-2.75	8.69%	9.08%	0.39%	3.69	
	SLG1	4.99	2.29	-2.70	13.07%	7.90%	-5.17%	3.67	
	BGR1	1.38	2.10	0.73	9.42%	7.97%	-1.45%	2.74	
	PTU1	1.39	2.07	0.69	0.83%	4.13%	3.30%	2.00	
	UGI1	3.14	1.89	-1.25	7.06%	9.84%	2.79%	2.69	
	ANI1	2.56	1.51	-1.05	9.89%	3.13%	-6.77%	4.17	
	Total	142.51	131.71	-10.80	8.85%	8.09%	-0.76%	161.71	
	SOUTH ARCOT	POY1	13.51	11.38	-2.13	11.11%	12.30%	1.19%	17.98
		CUD1	13.49	10.49	-3.00	9.69%	7.59%	-2.10%	18.60
KKI2		9.27	8.02	-1.25	9.45%	6.07%	-3.38%	8.81	
VPM2		8.92	7.48	-1.44	8.04%	9.02%	0.98%	9.45	
TRK1		6.55	6.84	0.29	4.99%	11.16%	6.18%	9.29	
PRT1		8.41	6.30	-2.12	6.26%	7.33%	1.07%	6.61	
CDM1		9.17	6.23	-2.93	8.24%	6.74%	-1.49%	10.38	
KLM1		6.56	5.88	-0.68	8.41%	8.45%	0.04%	7.46	
POY2		7.33	5.33	-2.01	7.73%	10.47%	2.74%	13.80	
ULP1		5.50	4.89	-0.61	7.95%	5.93%	-2.03%	9.34	
SJI2		7.46	4.47	-2.99	3.79%	6.64%	2.85%	7.78	
NVL2		7.19	4.18	-3.01	7.29%	6.43%	-0.86%	10.21	
VPM1		1.47	3.80	2.32	8.02%	7.04%	-0.98%	3.40	
TVM2		4.25	3.52	-0.73	5.45%	7.90%	2.46%	4.84	
MKM1		3.77	3.39	-0.38	10.92%	9.81%	-1.11%	3.66	
TDM1		4.37	3.31	-1.06	8.64%	5.53%	-3.11%	6.76	
KML1		3.30	2.98	-0.32	9.45%	7.33%	-2.11%	4.86	
TVM1		2.53	2.17	-0.36	7.78%	7.70%	-0.08%	4.60	
STP1		2.91	2.10	-0.82	12.82%	6.81%	-6.02%	3.63	
VCM1		0.33	0.72	0.39	12.68%	11.85%	-0.83%	5.28	
Total	126.29	103.48	-22.82	8.26%	8.30%	0.04%	166.76		
KL-NORTH	KZD1	30.10	75.07	44.97	1.86%	1.82%	-0.05%	32.24	
	Total	30.10	75.07	44.97	1.86%	1.82%	-0.05%	32.24	
KL-SOUTH	TVP1	25.45	23.65	-1.80	2.40%	2.43%	0.03%	9.10	
	PAS1	8.35	12.59	4.24	4.83%	2.65%	-2.17%	4.55	
	PNL1	6.06	7.98	1.92	0.11%	0.39%	0.28%	3.24	
	KLR1	3.53	4.69	1.16	2.48%	4.95%	2.47%	3.63	
	Total	43.38	48.91	5.53	2.56%	2.40%	-0.16%	20.52	
OTHERS	CZWH	10.75	12.20	1.45	-10.35%	-11.15%	-0.80%	0.00	
	GHUB	1.19	5.42	4.22	-0.99%	-0.22%	0.77%	0.00	
	S2SD	9.28	3.79	-5.49	-1.37%	-1.80%	-0.43%	0.00	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
OTHERS	MSWH	0.24		-0.24	3.79%	#Error	#Error	0.00	
	SZSD	1.67		-1.67	6.04%	#Error	#Error	0.00	
	TZSD	0.08		-0.08	0.47%	#Error	#Error	0.00	
	WHC3	0.28		-0.28	-14.39%	#Error	#Error	0.00	
	WTRZ	(1.28)		1.28	4.60%	#Error	#Error	0.00	
	WZSD	0.06		-0.06	0.68%	#Error	#Error	0.00	
	WZWH	0.90		-0.90	10.75%	#Error	#Error	0.00	
	WHKZ	(1.88)	(0.21)	1.66	-2.04%	4.28%	6.32%	0.00	
	WHUT	(2.33)	(0.22)	2.12	9.71%	11.26%	1.55%	0.00	
	WHPD	(1.56)	(0.24)	1.32	9.18%	5.09%	-4.09%	0.00	
	WHTM	(0.28)	(0.29)	-0.01	4.19%	4.09%	-0.11%	0.00	
	WCHN	(3.20)	(0.32)	2.88	8.09%	12.65%	4.56%	0.00	
	WHCB		(0.33)	-0.33	#Error	7.52%	#Error	0.00	
	WHMD	(1.37)	(0.40)	0.97	7.57%	9.02%	1.44%	0.00	
	WHKP		(1.75)	-1.75	#Error	10.45%	#Error	0.00	
	WHVL	(1.64)	(2.02)	-0.38	17.99%	15.13%	-2.85%	0.00	
	WHTV		(2.57)	-2.57	#Error	9.71%	#Error	0.00	
	Total		10.89	13.04	2.16	-19.71%	-17.93%	1.78%	0.00
	Total		1866.70	2194.36	327.66	7.94%	7.13%	-0.81%	2112.33