



# TN-Daily Sales Performance As on 18-03-2026 11:55:15 PM

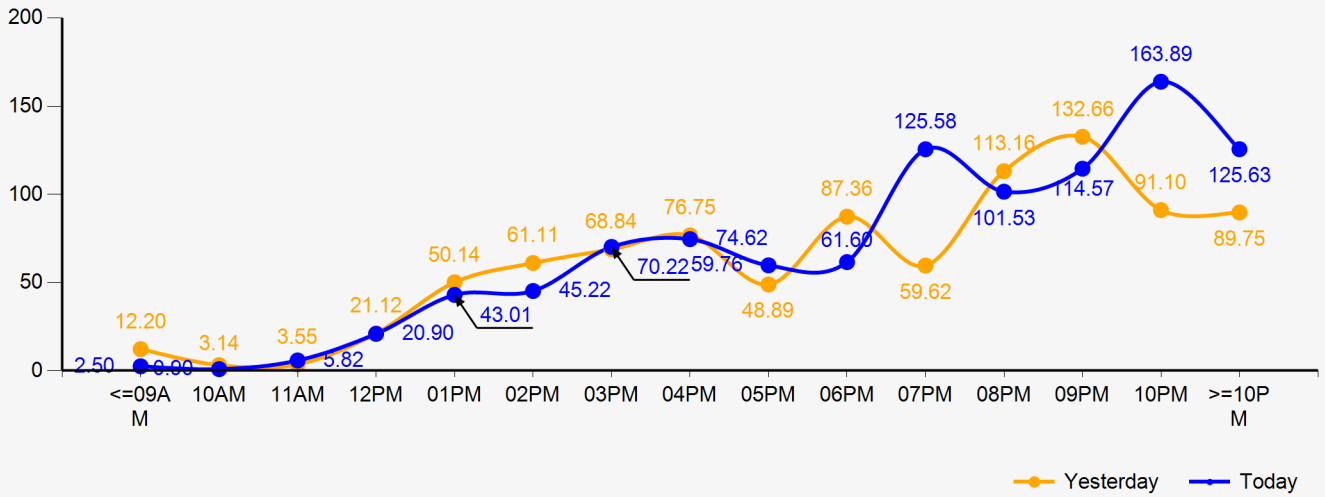
YD Sales : 919.39 L YD Order: 12.43 L

YD GP%: 7.09%

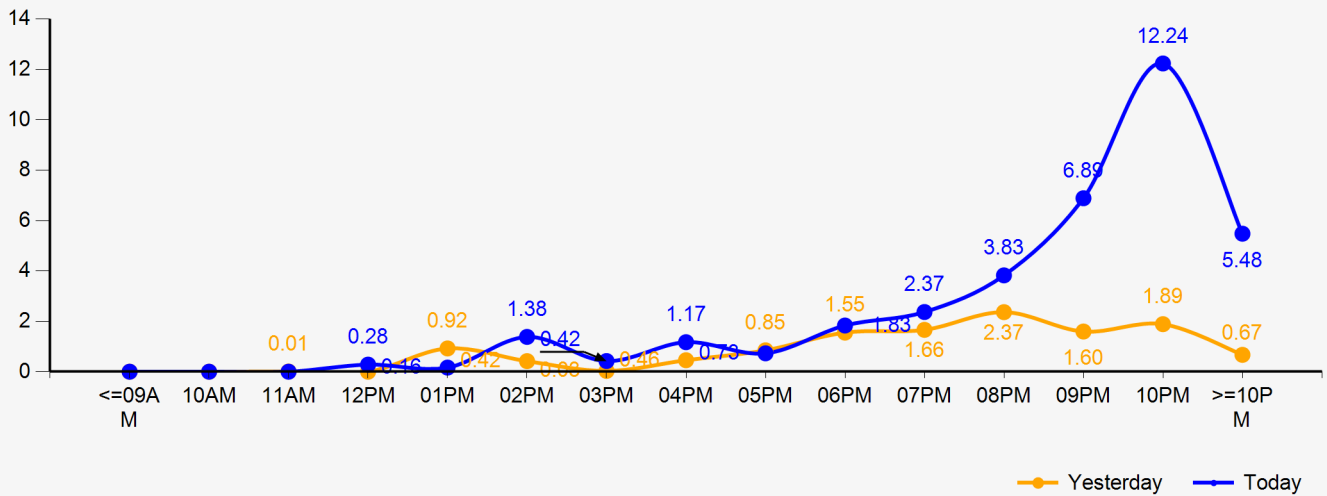
TD Sales : 1015.73 L TD Order: 36.79 L

TD GP%: 7.03%

### Sales Invoice Trend Yesterday Vs Today By Hours



### Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	188.50	198.25	9.75	5.31%	6.27%	0.95%	245.80
TRICHY-01	92.53	132.34	39.81	7.91%	5.83%	-2.08%	159.58
CHENNAI-02	90.34	128.95	38.61	7.26%	7.71%	0.45%	212.03
CHENNAI-01	104.77	116.01	11.23	8.06%	8.17%	0.11%	232.75
SOUTH-03	110.10	112.13	2.03	7.82%	8.21%	0.39%	166.31
WEST-02	95.31	103.71	8.39	7.91%	8.23%	0.32%	150.08
NORTH ARCOT	80.36	85.67	5.31	6.27%	7.35%	1.09%	113.96
SOUTH ARCOT	64.12	76.32	12.20	7.55%	8.35%	0.80%	103.11
WEST-01	65.40	53.38	-12.02	9.52%	9.35%	-0.17%	136.05
KL-NORTH	24.17	26.40	2.23	2.53%	0.38%	-2.15%	17.17
KL-SOUTH	11.77	12.94	1.16	7.21%	6.29%	-0.92%	14.58
OTHERS	4.44	6.43	1.98	-0.56%	-28.67%	-28.11%	0.00
<b>Total</b>	<b>931.82</b>	<b>1052.52</b>	<b>120.70</b>	<b>7.09%</b>	<b>7.03%</b>	<b>-0.05%</b>	<b>1551.42</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TUT1	56.95	39.33	-17.62	2.17%	4.11%	1.95%	37.90
	TVL1	16.99	17.98	0.99	6.72%	6.55%	-0.17%	22.34

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	NGR1	8.53	12.03	3.50	5.51%	3.51%	-1.99%	18.87
	VNR2	8.07	11.99	3.93	5.88%	4.34%	-1.54%	11.84
	KVT1	6.66	9.98	3.32	5.48%	6.04%	0.56%	12.38
	TKS2	5.97	9.49	3.52	8.90%	4.45%	-4.44%	9.33
	TUT2	10.58	8.12	-2.46	5.33%	8.10%	2.77%	11.70
	TKS1	3.91	6.15	2.23	7.15%	10.80%	3.65%	6.82
	SVK1	1.38	5.90	4.52	8.77%	4.85%	-3.92%	6.38
	RND1	3.44	5.83	2.39	10.14%	10.93%	0.79%	7.12
	RPM1	2.95	5.70	2.75	10.09%	7.38%	-2.71%	7.13
	VLY1	4.05	5.52	1.46	7.17%	9.00%	1.83%	7.12
	PKD1	3.82	4.96	1.13	6.93%	9.69%	2.77%	4.76
	MAR1	3.45	4.57	1.12	1.41%	8.25%	6.85%	9.74
	TCN1	5.60	4.53	-1.08	5.67%	5.17%	-0.50%	4.46
	ERL2	4.66	4.15	-0.52	9.79%	9.64%	-0.15%	3.25
	APK2	2.73	3.29	0.56	5.58%	9.20%	3.63%	4.32
	ARM1	1.60	3.28	1.67	10.42%	4.23%	-6.20%	2.23
	KYR1	3.60	3.02	-0.57	0.86%	12.69%	11.84%	2.40
	SKD1	3.86	2.89	-0.97	8.89%	9.64%	0.75%	2.76
	MMT1	2.11	2.81	0.70	6.61%	0.42%	-6.19%	4.24
	APK1	3.16	2.57	-0.59	5.52%	7.33%	1.81%	4.89
	SGT1	1.10	2.54	1.44	10.90%	4.53%	-6.37%	2.38
	TKY1	2.32	2.40	0.08	4.87%	12.49%	7.61%	3.81
	SDI1	2.11	2.30	0.19	6.60%	6.49%	-0.11%	3.69
	ASM1	1.75	2.20	0.46	6.98%	12.00%	5.03%	3.14
	KSM1	1.17	2.07	0.90	6.36%	-2.19%	-8.55%	2.04
	UDN1	1.74	2.00	0.26	10.57%	5.89%	-4.68%	2.95
	VNR1	3.73	1.90	-1.83	5.42%	10.38%	4.96%	3.30
	KGL1	2.27	1.84	-0.42	7.46%	2.10%	-5.36%	2.82
	VKM1	0.82	1.53	0.71	8.73%	6.63%	-2.09%	3.01
	PDI1	0.82	1.48	0.66	8.70%	7.39%	-1.31%	3.82
	STU2	2.40	1.40	-1.00	6.76%	9.34%	2.58%	2.81
	SNL1	2.08	1.17	-0.91	9.67%	11.37%	1.70%	4.12
TYI1	1.03	0.87	-0.16	5.08%	5.72%	0.63%	3.67	
COL1	1.10	0.49	-0.61	11.16%	9.18%	-1.98%	2.25	
Total		188.50	198.25	9.75	5.31%	6.27%	0.95%	245.80
TRICHY-01	TRY1	11.03	19.12	8.09	8.23%	6.18%	-2.05%	29.04
	TRY2	0.98	12.00	11.02	11.13%	-3.97%	-15.11%	2.80
	KUM1	7.58	9.30	1.72	5.83%	8.01%	2.18%	10.46
	PBR2	7.13	6.67	-0.47	7.67%	3.21%	-4.46%	10.75
	MVM1	4.26	6.51	2.25	11.19%	11.45%	0.26%	6.54
	TRY4	4.16	6.34	2.18	8.66%	8.13%	-0.53%	6.76
	TRY3	3.51	5.85	2.35	7.04%	3.27%	-3.78%	5.18
	TYR1	2.68	5.58	2.90	8.05%	5.71%	-2.34%	5.44
	PBR1	1.05	5.32	4.27	7.83%	1.58%	-6.25%	3.58
	TNJ1	5.75	5.15	-0.61	8.37%	6.77%	-1.60%	9.99
	NGT1	4.74	5.03	0.28	6.58%	5.15%	-1.43%	5.05
	MDI1	2.08	4.73	2.65	9.75%	5.97%	-3.78%	4.87
	MSI1	2.03	4.69	2.66	5.87%	0.59%	-5.28%	3.97

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	TVR2	4.60	4.59	-0.01	8.96%	10.56%	1.59%	7.71
	TTP1	2.66	4.53	1.88	7.88%	4.93%	-2.95%	4.34
	PTK1	5.73	3.57	-2.16	7.18%	5.26%	-1.92%	7.00
	TVR1	2.81	3.43	0.62	11.26%	7.37%	-3.89%	2.71
	PDK1	3.16	3.04	-0.11	5.38%	13.84%	8.45%	2.39
	TNJ2	4.91	2.76	-2.15	5.87%	9.91%	4.04%	7.33
	AYR1	1.25	2.52	1.27	15.22%	8.71%	-6.51%	3.63
	JKM1	1.38	2.47	1.09	3.61%	9.42%	5.81%	4.59
	KRN1	1.87	2.35	0.48	5.96%	9.56%	3.60%	2.80
	NMM1	2.02	2.04	0.02	10.81%	9.08%	-1.73%	2.69
	KIK1	1.17	1.38	0.21	11.71%	8.75%	-2.96%	3.81
	ORU1	1.54	1.27	-0.27	9.75%	15.15%	5.39%	2.73
	APM1	1.90	1.23	-0.67	5.80%	13.79%	7.99%	1.80
	NCK1	0.55	0.88	0.33	7.51%	10.68%	3.16%	1.61
	Total	92.53	132.34	39.81	7.91%	5.83%	-2.08%	159.58
	CHENNAI-02	CH15	4.13	12.61	8.47	7.48%	7.66%	0.19%
CH21		7.73	12.33	4.60	6.56%	4.14%	-2.41%	18.18
CH33		1.62	10.92	9.30	1.29%	4.49%	3.20%	7.22
CH03		9.13	8.94	-0.20	7.23%	9.58%	2.35%	22.29
CH20		5.00	7.39	2.39	5.13%	7.72%	2.59%	9.82
CH17		4.60	6.72	2.12	10.06%	11.23%	1.17%	5.71
CH44		1.38	6.64	5.27	7.75%	6.64%	-1.11%	6.78
CH12		5.57	5.95	0.38	6.49%	7.65%	1.15%	12.05
CH34		2.98	5.38	2.40	5.88%	7.94%	2.07%	8.45
CH24		7.34	5.34	-2.01	5.39%	9.93%	4.54%	6.25
CH41		4.14	5.10	0.96	9.29%	10.19%	0.90%	7.51
MJR1		4.48	4.08	-0.40	7.12%	7.81%	0.69%	8.33
CH43		2.64	3.69	1.05	9.88%	10.21%	0.33%	6.52
CH50		3.27	3.53	0.26	6.77%	10.13%	3.36%	7.45
GPD1		2.08	3.32	1.24	5.27%	3.39%	-1.89%	4.00
CH18		2.69	3.20	0.51	9.86%	10.30%	0.45%	12.45
UKI1		3.08	3.11	0.03	5.00%	6.85%	1.85%	4.70
CH06		0.91	3.07	2.16	9.99%	12.78%	2.79%	8.41
CH51		4.31	2.77	-1.54	11.43%	10.56%	-0.87%	9.55
CH46		2.51	2.18	-0.33	10.18%	8.34%	-1.84%	3.50
PON1		1.59	2.13	0.54	7.93%	7.77%	-0.16%	4.57
CH36		1.87	1.98	0.11	5.58%	8.50%	2.92%	3.66
CH23		1.51	1.81	0.30	7.33%	8.04%	0.71%	2.89
CH31		2.11	1.78	-0.32	7.01%	4.96%	-2.05%	3.61
MC05		0.90	1.52	0.62	2.92%	1.81%	-1.10%	1.68
CH32		0.45	1.48	1.03	6.31%	6.60%	0.29%	1.26
MC06		0.91	1.16	0.25	2.65%	3.46%	0.81%	1.92
CH27		1.38	0.82	-0.56	13.15%	13.55%	0.40%	2.23
CH01		0.01		-0.01	-9.30%	#Error	#Error	0.33
Total		90.34	128.95	38.61	7.26%	7.71%	0.45%	212.03
CHENNAI-01	CH05	5.26	8.53	3.27	6.58%	6.95%	0.37%	14.64
	CH14	6.29	7.99	1.70	6.00%	7.36%	1.36%	14.36
	CH08	5.89	6.77	0.87	7.38%	8.22%	0.83%	14.43

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	AVD1	2.12	6.56	4.44	7.49%	5.79%	-1.71%	8.11
	CH48	4.16	6.27	2.10	14.07%	10.41%	-3.67%	7.88
	CH49	7.53	6.27	-1.27	7.46%	7.62%	0.16%	9.99
	CH28	6.40	5.69	-0.71	12.83%	12.07%	-0.77%	9.78
	CH16	6.45	5.68	-0.77	6.20%	12.78%	6.58%	15.27
	CH19	2.46	5.65	3.19	7.52%	6.34%	-1.18%	10.44
	CH30	4.04	5.29	1.25	6.26%	8.56%	2.30%	7.54
	CH38	3.04	4.47	1.43	9.83%	3.66%	-6.17%	4.98
	CH42	4.14	4.44	0.30	11.36%	8.52%	-2.84%	10.32
	CH35	2.16	4.20	2.04	9.71%	5.53%	-4.18%	7.06
	CH47	4.36	4.14	-0.22	11.42%	9.45%	-1.97%	2.97
	CH45	2.17	4.01	1.84	7.59%	8.16%	0.57%	6.86
	CH25	3.03	3.87	0.85	9.47%	6.43%	-3.03%	8.70
	CH07	5.62	3.49	-2.13	6.81%	10.95%	4.14%	11.63
	MRM1	2.96	2.78	-0.18	8.77%	9.91%	1.14%	5.85
	KNR1	0.73	2.57	1.84	11.11%	6.75%	-4.36%	5.68
	CGL1	1.61	2.40	0.79	4.46%	4.82%	0.36%	4.72
	SKL1	3.00	2.30	-0.70	9.08%	8.05%	-1.04%	5.72
	CH37	3.81	2.30	-1.51	9.67%	8.45%	-1.22%	3.37
	CH22	2.45	2.13	-0.31	5.60%	5.75%	0.15%	8.92
	GUD1	3.53	2.08	-1.46	6.04%	3.18%	-2.86%	8.73
	CH39	2.95	1.58	-1.37	10.11%	12.74%	2.63%	4.27
	GUD2	3.68	1.41	-2.27	2.05%	10.78%	8.73%	6.79
	TKM1	3.45	1.06	-2.38	2.58%	13.80%	11.21%	3.06
	CH40	0.43	0.85	0.41	11.97%	11.59%	-0.38%	3.34
	CH26	0.60	0.79	0.18	7.35%	13.24%	5.89%	2.28
	MC09		0.26	0.26	#Error	9.73%	#Error	1.88
	MC10	0.02	0.12	0.09	25.39%	3.59%	-21.80%	1.54
	CH29	0.43	0.08	-0.35	9.93%	20.59%	10.65%	1.64
	Total	104.77	116.01	11.23	8.06%	8.17%	0.11%	232.75
SOUTH-03	MDU1	10.67	11.73	1.06	5.81%	8.16%	2.35%	15.79
	MDU6	3.17	7.01	3.84	7.66%	9.75%	2.09%	8.72
	MDU2	4.92	6.19	1.26	11.04%	11.73%	0.69%	10.87
	DGL1	8.30	5.68	-2.62	7.96%	15.23%	7.26%	10.35
	MDU3	5.03	4.78	-0.25	6.92%	3.09%	-3.82%	6.33
	MDU7	3.18	4.69	1.51	7.27%	6.42%	-0.85%	5.37
	ATG1	2.82	4.28	1.46	11.08%	0.62%	-10.46%	6.23
	MPA1	1.98	4.27	2.29	8.90%	9.66%	0.76%	3.37
	CBM1	2.54	4.13	1.58	11.22%	8.80%	-2.43%	4.30
	TEN1	3.35	4.09	0.74	7.67%	6.11%	-1.56%	4.40
	TDI1	2.25	4.03	1.78	12.17%	10.27%	-1.90%	2.99
	DKI1	3.01	3.76	0.75	10.02%	5.95%	-4.07%	4.80
	KKD3	3.91	3.28	-0.63	11.76%	8.49%	-3.26%	4.83
	PNI1	3.45	2.90	-0.55	-0.51%	5.94%	6.45%	3.56
	MDU4	3.25	2.75	-0.50	9.43%	8.61%	-0.82%	4.51
	TPT1	4.69	2.74	-1.95	8.71%	7.35%	-1.37%	4.01
	MLR1	1.97	2.71	0.74	12.87%	9.29%	-3.58%	3.10
	TEN2	3.60	2.57	-1.03	2.79%	3.80%	1.01%	5.27

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	USL1	1.38	2.49	1.11	8.27%	4.77%	-3.50%	2.90
	KPT1	2.00	2.49	0.49	13.52%	8.47%	-5.04%	2.39
	TMM1	2.09	2.19	0.10	13.88%	9.26%	-4.62%	5.37
	ODM1	6.28	2.09	-4.19	-4.87%	7.69%	12.56%	2.16
	SGP1	0.53	1.94	1.41	15.18%	6.50%	-8.68%	2.14
	KRR1	2.50	1.89	-0.61	4.72%	12.30%	7.58%	3.71
	MDU5	1.64	1.81	0.16	14.29%	8.97%	-5.32%	3.07
	CMR1	1.35	1.80	0.45	4.38%	4.46%	0.08%	2.03
	BNR1	1.57	1.75	0.19	8.22%	12.77%	4.55%	2.87
	PVI1	2.61	1.74	-0.87	10.32%	8.87%	-1.45%	3.30
	SVG1	2.43	1.62	-0.81	10.25%	3.55%	-6.70%	4.39
	PNV2	2.28	1.24	-1.04	9.99%	11.47%	1.48%	2.38
	PKM1	1.14	1.08	-0.06	14.92%	7.41%	-7.50%	1.90
	NKI1	1.40	1.08	-0.33	8.94%	10.15%	1.21%	2.40
	KYK1	0.67	1.07	0.41	12.07%	13.82%	1.75%	2.67
	NTM1	1.71	0.96	-0.74	16.23%	9.82%	-6.41%	2.16
	DGL2	0.82	0.96	0.13	14.87%	13.79%	-1.08%	4.40
	ADP1	1.81	0.92	-0.89	6.52%	7.85%	1.33%	2.82
	MNM1	1.34	0.80	-0.54	10.83%	9.34%	-1.48%	2.45
	BTU1	2.45	0.63	-1.82	2.91%	3.24%	0.33%	2.00
	Total	110.10	112.13	2.03	7.82%	8.21%	0.39%	166.31
	WEST-02	SLM1	10.78	9.13	-1.64	6.07%	6.50%	0.43%
ERD1		4.30	7.54	3.24	9.46%	6.19%	-3.27%	9.68
ERD2		7.84	6.66	-1.18	10.28%	12.28%	2.01%	10.29
HSR2		1.87	4.66	2.79	11.05%	9.06%	-1.99%	8.21
SLM3		3.82	4.33	0.51	7.79%	7.04%	-0.74%	6.62
ATU1		4.61	4.27	-0.33	9.58%	8.32%	-1.26%	5.21
APN1		3.58	4.16	0.58	10.43%	10.47%	0.04%	3.08
SLM2		2.30	4.06	1.75	2.42%	7.42%	5.00%	4.65
TRM1		3.16	4.05	0.89	6.02%	8.18%	2.16%	5.58
NKL2		5.07	3.66	-1.41	6.91%	11.05%	4.14%	6.80
HSR1		3.00	3.57	0.57	10.10%	7.42%	-2.68%	5.03
SGI1		2.98	3.46	0.48	5.43%	7.01%	1.58%	2.76
KVP1		2.64	3.29	0.65	3.33%	-0.65%	-3.98%	2.43
EDP1		0.94	2.95	2.01	7.12%	3.50%	-3.62%	1.84
MTR1		2.91	2.93	0.02	6.86%	6.95%	0.09%	5.86
KRI1		0.89	2.87	1.97	11.82%	7.56%	-4.26%	4.06
OML1		1.90	2.82	0.92	11.26%	12.05%	0.79%	4.22
RSP1		1.98	2.62	0.64	10.84%	9.16%	-1.68%	4.30
BMD1		0.96	2.45	1.49	16.11%	7.01%	-9.10%	2.69
EPI1		1.67	2.42	0.76	15.12%	9.55%	-5.57%	3.45
HRR1		1.38	2.13	0.74	5.12%	12.93%	7.80%	2.64
KMM1		3.96	1.96	-2.00	3.57%	10.27%	6.70%	2.92
TCG1		2.06	1.95	-0.11	7.34%	10.92%	3.58%	3.38
VPD1		3.85	1.81	-2.04	8.68%	13.30%	4.62%	4.76
PMP1		1.91	1.78	-0.14	6.23%	6.24%	0.01%	2.84
MCR1		4.50	1.70	-2.80	4.65%	7.10%	2.44%	4.35
PLC1		0.86	1.69	0.83	3.89%	11.30%	7.41%	2.76

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02	DPR2	0.98	1.65	0.67	16.34%	6.63%	-9.71%	2.41
	KAM1	0.84	1.55	0.71	3.54%	7.06%	3.52%	2.24
	PDR1	1.69	1.43	-0.26	11.46%	12.49%	1.02%	2.41
	DPR1	2.01	1.27	-0.74	3.67%	4.88%	1.21%	2.26
	CMI1	1.97	1.23	-0.74	13.22%	17.21%	3.99%	2.18
	VKL1	1.10	1.14	0.05	14.66%	4.99%	-9.67%	3.06
	SGG1	1.01	0.53	-0.48	5.91%	5.51%	-0.40%	2.18
	Total	95.31	103.71	8.39	7.91%	8.23%	0.32%	150.08
NORTH ARCOT	KPM2	13.23	10.64	-2.59	6.63%	7.33%	0.71%	12.26
	TRL1	12.05	7.60	-4.45	6.97%	8.16%	1.19%	11.22
	SBR1	4.78	6.79	2.01	8.76%	6.97%	-1.79%	7.14
	VEL2	6.25	5.14	-1.12	4.02%	4.63%	0.61%	7.95
	VEL1	2.49	4.25	1.76	6.59%	5.80%	-0.79%	6.66
	TRR1	4.30	4.12	-0.18	3.27%	5.80%	2.52%	6.52
	VNB1	2.88	3.79	0.91	5.09%	8.74%	3.65%	2.90
	KPM1	2.63	3.73	1.10	7.16%	10.22%	3.06%	5.14
	WJD1	2.97	3.64	0.66	7.52%	8.86%	1.34%	4.62
	WJP1	1.96	3.60	1.64	11.48%	10.31%	-1.17%	3.70
	AKM1	2.25	3.41	1.15	9.90%	6.74%	-3.17%	5.27
	VSI1	1.87	2.86	0.99	14.86%	6.99%	-7.86%	3.68
	GDM1	2.15	2.82	0.67	-10.56%	8.53%	19.09%	3.51
	ARC2	2.37	2.58	0.21	5.00%	7.55%	2.55%	3.37
	PLR1	1.47	2.56	1.08	9.36%	6.75%	-2.61%	2.21
	ANI1	1.45	2.53	1.08	6.84%	9.20%	2.36%	2.03
	CGM1	1.97	2.52	0.55	4.00%	7.52%	3.53%	3.12
	ABR1	2.71	2.44	-0.26	6.30%	3.59%	-2.71%	5.14
	SLG1	1.10	2.01	0.91	5.50%	9.94%	4.44%	2.66
	TRT1	2.77	1.85	-0.93	6.46%	4.44%	-2.02%	3.62
	BGR1	1.50	1.76	0.25	8.24%	7.09%	-1.14%	2.48
	PTU1	1.36	1.54	0.18	9.85%	5.23%	-4.63%	1.75
	CPT1	1.44	1.31	-0.12	4.54%	5.32%	0.79%	2.30
	CYR1	1.06	1.19	0.13	8.37%	12.42%	4.05%	2.77
	UGI1	1.34	1.00	-0.34	2.29%	4.33%	2.04%	1.94
	Total	80.36	85.67	5.31	6.27%	7.35%	1.09%	113.96
SOUTH ARCOT	CUD1	8.06	12.16	4.10	7.33%	7.06%	-0.27%	10.51
	CDM1	2.64	5.58	2.95	11.09%	10.83%	-0.26%	6.97
	TRK1	5.76	4.97	-0.80	9.59%	9.25%	-0.34%	6.48
	TVM1	1.02	4.89	3.87	5.60%	6.93%	1.34%	2.77
	POY1	7.84	4.68	-3.16	7.64%	12.28%	4.63%	10.95
	ULP1	2.19	4.39	2.19	5.58%	7.54%	1.96%	5.23
	NVL2	3.14	4.17	1.02	3.82%	4.81%	0.99%	6.52
	PRT1	2.91	3.91	0.99	9.43%	8.28%	-1.15%	3.24
	VPM2	4.28	3.83	-0.45	8.05%	9.30%	1.25%	5.55
	POY2	1.76	3.76	1.99	5.59%	11.35%	5.76%	8.40
	TDM1	1.77	3.55	1.77	8.08%	8.67%	0.59%	3.70
	SJI2	1.90	3.26	1.35	8.33%	5.80%	-2.54%	4.70
	KKI2	5.86	3.05	-2.81	7.75%	11.07%	3.32%	5.84
	TVM2	2.56	3.03	0.46	5.68%	4.70%	-0.98%	3.65

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH ARCOT	MKM1	1.34	2.72	1.37	15.70%	5.27%	-10.43%	2.09
	KLM1	3.38	2.18	-1.20	9.09%	12.16%	3.07%	5.48
	STP1	2.63	1.89	-0.74	5.15%	7.47%	2.32%	2.09
	VPM1	1.31	1.88	0.57	4.45%	8.16%	3.71%	2.49
	VCM1	2.07	1.22	-0.85	1.81%	9.92%	8.11%	3.64
	KML1	1.67	1.21	-0.46	8.20%	8.04%	-0.16%	2.79
	Total	64.12	76.32	12.20	7.55%	8.35%	0.80%	103.11
WEST-01	CBE2	3.83	6.47	2.64	13.00%	6.67%	-6.33%	29.28
	TPR2	3.59	4.06	0.47	10.50%	8.69%	-1.81%	7.69
	CBE4	2.13	3.59	1.46	12.31%	8.75%	-3.55%	6.29
	SNR1	3.25	3.49	0.25	8.82%	12.55%	3.73%	6.82
	PLI1	2.93	3.06	0.13	12.42%	13.81%	1.39%	7.25
	GDR1	3.20	2.96	-0.23	8.78%	2.66%	-6.12%	2.34
	KMR1	5.38	2.33	-3.05	8.88%	17.05%	8.17%	7.61
	KGM1	1.83	2.14	0.31	7.34%	9.99%	2.65%	2.36
	TPR3	3.28	2.10	-1.18	10.36%	6.87%	-3.50%	3.74
	DPM2	0.75	1.99	1.24	15.10%	9.20%	-5.89%	3.05
	TPR1	4.76	1.97	-2.79	10.42%	10.45%	0.03%	6.59
	GBM1	1.54	1.86	0.32	11.25%	7.17%	-4.08%	3.64
	PPI1	1.38	1.65	0.27	10.89%	11.70%	0.81%	2.60
	SUL1	3.93	1.54	-2.39	7.19%	7.75%	0.57%	3.39
	KMD1	0.58	1.52	0.94	11.45%	8.53%	-2.92%	1.97
	CNR1	1.17	1.47	0.30	3.87%	3.89%	0.01%	2.21
	CBE1	0.90	1.45	0.55	17.10%	14.56%	-2.55%	4.51
	AVI1	1.54	1.40	-0.15	13.86%	8.08%	-5.77%	2.80
	UAM1	2.64	1.34	-1.29	8.26%	10.19%	1.93%	4.53
	CBE6	3.45	1.02	-2.43	4.21%	9.78%	5.57%	5.05
	ANR1	0.43	0.91	0.48	18.62%	10.91%	-7.71%	1.12
	UMP1	2.21	0.91	-1.30	9.17%	7.57%	-1.60%	3.17
	PDM1	1.29	0.84	-0.45	10.27%	8.74%	-1.53%	2.72
	CBE3	1.92	0.78	-1.15	3.70%	11.19%	7.49%	1.61
	KGI1	1.76	0.76	-0.99	5.45%	6.86%	1.41%	2.60
	MPM1	2.60	0.64	-1.96	10.24%	16.19%	5.95%	4.12
	SYM2	1.48	0.60	-0.88	12.66%	11.35%	-1.30%	3.02
	TPR4	1.17	0.46	-0.71	6.52%	10.37%	3.85%	2.00
	CBE5	0.49	0.07	-0.42	7.29%	22.66%	15.37%	1.97
	Total	65.40	53.38	-12.02	9.52%	9.35%	-0.17%	136.05
KL-NORTH	KZD1	24.17	26.40	2.23	2.53%	0.38%	-2.15%	17.17
	Total	24.17	26.40	2.23	2.53%	0.38%	-2.15%	17.17
KL-SOUTH	TVP1	3.46	5.45	1.99	10.54%	8.14%	-2.41%	7.00
	PAS1	3.90	4.22	0.32	7.18%	4.44%	-2.74%	3.16
	KLR1	1.61	1.80	0.19	5.93%	5.88%	-0.04%	2.44
	PNL1	2.80	1.48	-1.33	3.89%	5.25%	1.36%	1.98
	Total	11.77	12.94	1.16	7.21%	6.29%	-0.92%	14.58
OTHERS	S2SD	2.58	3.46	0.88	-1.56%	-1.60%	-0.04%	0.00
	WHC3	1.53	1.43	-0.09	1.83%	-120.15%	-121.98%	0.00
	CZWH	0.21	1.23	1.02	-6.02%	-4.39%	1.62%	0.00

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS	MSWH	0.13	0.31	0.18	0.00%	-3.97%	-3.97%	0.00
	Total	4.44	6.43	1.98	-0.56%	-28.67%	-28.11%	0.00
	Total	931.82	1052.52	120.70	7.09%	7.03%	-0.05%	1551.42