



Sales

860.10 Lacs

Yest. Sales : 775.37 Lacs

GP%

6.66%

Yest.GP% : 8.03%

EW Pen%

1.75%

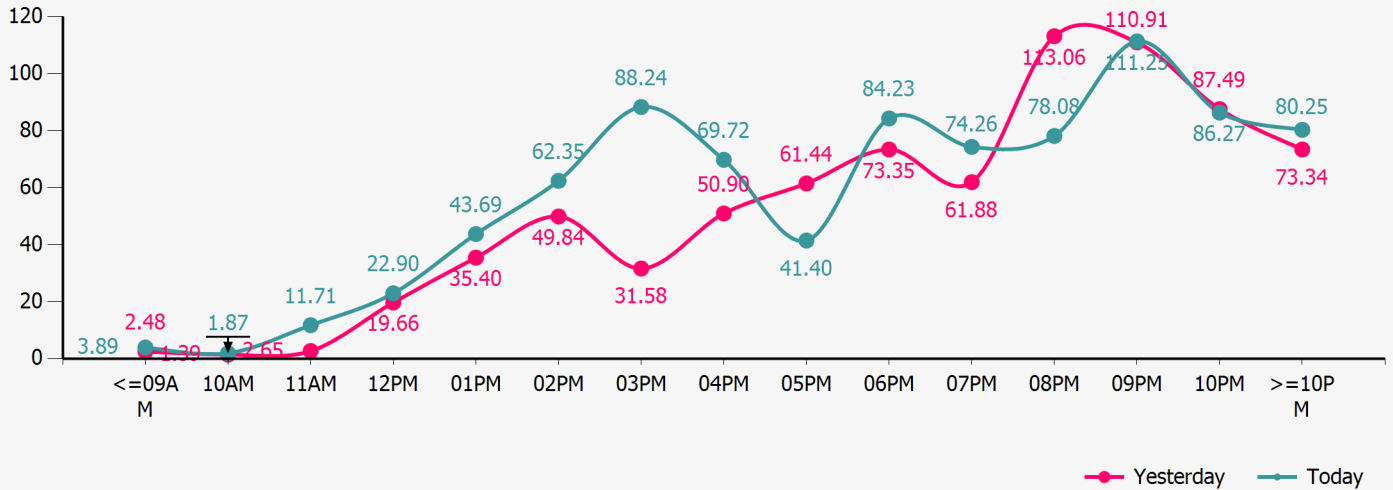
Yest.EW %: 1.86%

Open SO

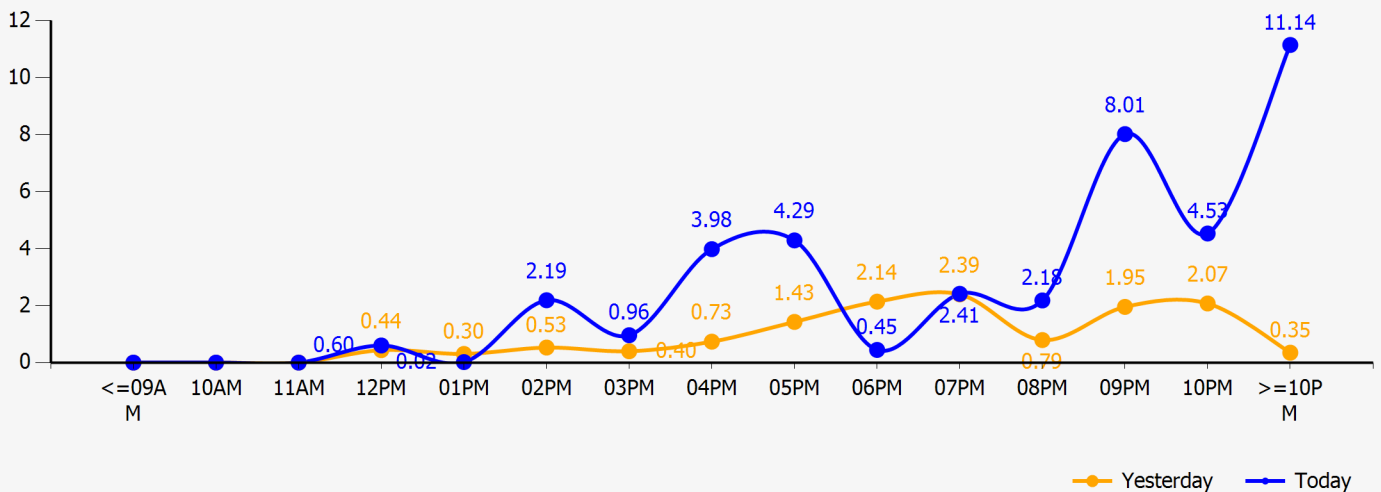
40.75 Lacs

Yest. OSO 13.52 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	153.53	167.95	14.43	8.51%	6.83%	-1.67%	262.88
CHENNAI-02	104.69	130.49	25.80	7.88%	6.74%	-1.14%	189.70
CHENNAI-01	85.23	106.45	21.22	8.94%	8.91%	-0.03%	178.65
SOUTH ARCOT	57.83	99.17	41.34	8.03%	5.24%	-2.78%	105.63
TRICHY-01	101.91	74.02	-27.89	7.55%	9.07%	1.52%	155.76
NORTH ARCOT	64.62	70.82	6.20	7.81%	7.50%	-0.30%	125.62
SOUTH-03	106.32	70.61	-35.72	7.06%	9.02%	1.96%	149.11
WEST-02	58.99	49.59	-9.40	8.59%	8.95%	0.36%	96.36
WEST-01	37.24	45.55	8.30	8.59%	9.04%	0.45%	74.76
WEST-03	33.75	31.23	-2.52	8.88%	9.51%	0.62%	55.19
OTHERS	(15.21)	54.98	70.19	11.64%	-8.84%	-20.48%	0.00
Total	788.90	900.85	111.95	8.03%	6.66%	-1.36%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
KVT1	14.08	37.09	23.01	10.56%	7.11%	-3.44%	15.28
TUT1	16.64	16.79	0.15	9.83%	6.93%	-2.90%	26.39

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TKS2	6.81	10.97	4.16	5.46%	3.30%	-2.16%	9.17
TVL1	12.41	9.47	-2.93	3.13%	7.71%	4.58%	31.24
VNR2	2.92	8.44	5.51	6.37%	3.57%	-2.80%	11.30
NGR1	6.38	7.19	0.81	8.19%	5.54%	-2.64%	16.91
TUT2	3.03	6.84	3.82	11.62%	8.20%	-3.42%	11.30
TKS1	4.44	5.62	1.18	7.73%	7.35%	-0.38%	6.55
SDI1	4.05	4.88	0.82	9.14%	7.28%	-1.86%	5.65
SVK1	5.02	4.06	-0.96	5.48%	7.57%	2.09%	5.93
APK2	3.85	3.83	-0.01	7.44%	4.36%	-3.08%	3.84
PDI1	2.35	3.80	1.45	10.72%	4.47%	-6.25%	3.33
ERL2	2.94	3.51	0.57	12.57%	4.13%	-8.43%	5.46
RND2	6.72	3.33	-3.39	8.24%	13.18%	4.93%	6.65
MMT1	4.50	3.31	-1.19	5.48%	6.04%	0.56%	3.87
TCN1	2.16	3.18	1.01	11.39%	7.21%	-4.18%	5.50
VKM1	2.22	2.83	0.61	13.30%	6.61%	-6.69%	2.98
UDN1	2.41	2.80	0.38	6.45%	3.27%	-3.18%	4.16
VLY1	6.28	2.50	-3.77	8.93%	11.45%	2.52%	7.86
SKD1	3.09	2.44	-0.66	11.88%	10.89%	-1.00%	3.15
RPM1	5.10	2.42	-2.68	7.56%	1.67%	-5.89%	10.74
TYI1	1.56	2.30	0.73	5.35%	8.51%	3.16%	5.08
VNR1	0.80	2.25	1.45	7.05%	7.52%	0.47%	3.81
COL1	1.27	1.82	0.55	8.95%	8.27%	-0.69%	1.32
MAR1	7.03	1.78	-5.26	5.92%	11.34%	5.42%	9.16
KGL1	1.38	1.76	0.38	11.62%	12.28%	0.66%	3.08
SNL1	3.44	1.70	-1.74	10.13%	9.60%	-0.53%	4.23
RND1	4.22	1.61	-2.62	14.13%	10.26%	-3.87%	7.91
ASM1	1.44	1.46	0.02	12.33%	5.03%	-7.31%	3.26
PKD1	1.87	1.43	-0.44	11.49%	13.01%	1.52%	4.66
APK1	1.07	1.17	0.10	14.49%	9.95%	-4.53%	3.74
TKY1	2.43	1.10	-1.33	8.86%	7.34%	-1.52%	3.89
ARM1	1.41	0.97	-0.44	10.85%	9.50%	-1.35%	2.40
KYR1	3.06	0.89	-2.17	10.98%	5.33%	-5.65%	2.80
KSM1	1.77	0.83	-0.95	7.97%	9.24%	1.27%	4.29
STU2	1.22	0.81	-0.41	7.27%	5.22%	-2.05%	2.34
SGT1	2.13	0.79	-1.34	7.02%	6.34%	-0.68%	3.69
SOUTH-01 : Total	153.53	167.95	14.43	8.51%	6.83%	-1.67%	262.88
CHENNAI-02							
CH41	2.35	12.65	10.31	10.04%	7.13%	-2.91%	5.40
CH03	5.59	10.79	5.20	9.30%	6.73%	-2.58%	15.60
CH21	3.29	10.05	6.75	2.47%	5.94%	3.47%	11.52
CH15	11.25	9.28	-1.97	10.10%	9.34%	-0.76%	15.68
CH33	3.21	9.17	5.96	5.37%	5.53%	0.15%	6.64
CH51	6.32	7.67	1.35	8.69%	2.29%	-6.40%	9.89
CH12	5.97	7.19	1.22	5.49%	9.41%	3.91%	9.82
CH20	3.93	7.05	3.11	10.04%	4.41%	-5.63%	8.12
CH50	4.84	6.43	1.59	9.08%	8.69%	-0.39%	11.35
CH36	3.97	5.81	1.84	4.11%	-3.60%	-7.71%	2.91
CH17	3.33	5.55	2.22	6.58%	11.78%	5.20%	6.04
MJR1	3.67	5.32	1.64	10.43%	7.49%	-2.95%	7.17

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH18	5.58	4.26	-1.32	11.10%	10.98%	-0.12%	8.28
GPD1	1.59	3.26	1.67	12.17%	5.79%	-6.38%	5.07
CH37	2.62	3.16	0.54	3.84%	7.34%	3.50%	2.00
CH06	5.41	3.03	-2.38	8.99%	10.04%	1.05%	6.12
CH34	2.45	2.59	0.14	6.48%	7.54%	1.05%	8.81
CH24	8.57	2.48	-6.09	4.19%	11.01%	6.82%	6.74
UKI1	3.54	2.32	-1.22	7.39%	10.33%	2.94%	5.14
CH46	1.93	2.19	0.25	4.58%	2.72%	-1.86%	3.33
CH44	3.95	2.05	-1.90	8.85%	2.34%	-6.51%	5.38
CH35	2.25	1.90	-0.36	8.82%	8.64%	-0.18%	5.28
CH43	1.48	1.70	0.22	8.98%	7.07%	-1.92%	4.93
CH32	0.01	1.22	1.20	12.03%	5.78%	-6.24%	0.90
CH27	2.69	0.89	-1.80	8.95%	7.06%	-1.90%	2.34
CH31	0.20	0.85	0.65	43.42%	6.55%	-36.87%	3.16
MC06	1.17	0.68	-0.49	2.78%	11.55%	8.77%	2.37
PON1	1.29	0.61	-0.68	12.92%	9.29%	-3.63%	4.39
MC05	0.01	0.25	0.23	-4.61%	6.19%	10.79%	2.03
CH23	1.06	0.11	-0.94	6.05%	6.18%	0.12%	3.13
CH01	1.15		-1.15	7.48%	0.00%	-7.48%	0.18
CHENNAI-02 : Total	104.69	130.49	25.80	7.88%	6.74%	-1.14%	189.70
CHENNAI-01							
CH16	4.53	7.57	3.04	11.72%	8.10%	-3.61%	11.79
CH19	1.91	7.25	5.34	6.17%	7.23%	1.06%	9.31
CH14	5.89	7.07	1.18	6.57%	8.28%	1.72%	13.43
CH25	3.75	6.74	2.98	8.96%	8.87%	-0.09%	5.94
CH47	5.66	6.51	0.86	8.66%	8.60%	-0.06%	10.48
CH45	3.72	6.47	2.75	8.54%	6.47%	-2.07%	6.53
CH05	6.77	6.39	-0.39	9.60%	7.97%	-1.63%	9.06
CH49	6.69	5.77	-0.92	5.50%	8.79%	3.29%	8.39
CH42	5.00	5.32	0.33	10.14%	9.13%	-1.01%	9.76
CH48	3.02	5.25	2.24	9.38%	7.63%	-1.75%	7.70
CH07	3.40	4.60	1.20	10.52%	11.03%	0.50%	8.44
CH22	4.25	4.20	-0.04	5.84%	8.83%	2.99%	4.81
CH28	4.64	4.15	-0.49	11.97%	13.73%	1.77%	6.69
AVD1	2.27	4.11	1.85	10.29%	7.70%	-2.58%	6.60
CH30	4.11	3.99	-0.13	9.90%	7.25%	-2.65%	6.46
GUD1	4.94	3.59	-1.35	9.92%	10.96%	1.04%	5.77
CH38	0.90	2.75	1.86	13.95%	7.86%	-6.09%	4.95
CGL1	0.61	2.58	1.97	11.13%	14.42%	3.29%	3.38
KNR1	1.98	2.38	0.40	14.61%	11.75%	-2.86%	4.02
CH26	0.11	2.33	2.22	12.40%	10.67%	-1.73%	1.55
SKL1	1.53	2.00	0.47	10.08%	11.81%	1.74%	3.90
TKM1	0.79	1.54	0.76	10.73%	4.60%	-6.12%	3.34
CH39	2.65	1.31	-1.35	10.06%	17.10%	7.04%	3.73
MRM1	1.05	1.11	0.06	8.16%	5.17%	-2.99%	6.91
GUD2	3.52	0.83	-2.68	2.18%	7.85%	5.67%	5.18
MC09	1.04	0.43	-0.61	11.60%	8.07%	-3.53%	0.90
CH29	0.51	0.19	-0.32	10.49%	13.96%	3.47%	1.02
CH08				0.00%	0.00%	0.00%	5.14

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH40	0.02		-0.02	11.53%	0.00%	-11.53%	3.50
CHENNAI-01 : Total	85.23	106.45	21.22	8.94%	8.91%	-0.03%	178.65
SOUTH ARCOT							
TDM1	0.87	26.79	25.92	7.15%	3.30%	-3.85%	5.36
TRK1	4.91	22.77	17.86	5.20%	4.31%	-0.89%	9.21
POY1	4.31	6.69	2.38	13.35%	6.35%	-7.00%	9.17
ULP1	1.44	6.62	5.18	4.85%	4.85%	0.00%	6.36
CUD1	8.15	5.19	-2.97	7.06%	7.52%	0.47%	11.40
POY2	3.28	4.33	1.05	9.53%	6.90%	-2.63%	7.43
VPM2	3.46	4.23	0.77	8.47%	6.95%	-1.52%	5.53
SJI2	3.10	3.71	0.61	7.01%	6.87%	-0.14%	6.64
CDM1	3.66	2.89	-0.76	10.51%	8.95%	-1.55%	5.94
KLM1	2.72	2.69	-0.03	9.78%	8.00%	-1.78%	6.05
NVL2	2.57	2.05	-0.52	7.64%	8.82%	1.17%	4.72
KKI2	3.38	1.87	-1.51	8.56%	5.53%	-3.02%	5.08
KML1	1.89	1.66	-0.23	11.55%	6.95%	-4.60%	2.73
STP1	0.67	1.56	0.90	5.56%	1.85%	-3.71%	1.84
PRT1	3.79	1.43	-2.36	4.73%	4.69%	-0.03%	3.60
TVM2	2.81	1.41	-1.40	4.45%	5.96%	1.51%	3.68
TVM1	0.58	1.29	0.71	5.61%	7.77%	2.16%	2.59
VCM2	2.67	0.80	-1.87	10.50%	10.63%	0.13%	3.20
MKM1	1.35	0.56	-0.79	11.38%	6.79%	-4.60%	2.09
VPM1	1.85	0.41	-1.44	4.41%	13.62%	9.21%	2.00
VCM1	0.38	0.23	-0.15	9.74%	8.81%	-0.93%	1.00
SOUTH ARCOT : Total	57.83	99.17	41.34	8.03%	5.24%	-2.78%	105.63
TRICHY-01							
TRY1	17.91	8.53	-9.39	4.37%	6.90%	2.53%	28.12
TNJ2	5.31	5.04	-0.28	7.39%	10.34%	2.96%	6.63
PBR2	9.40	4.84	-4.57	2.34%	9.48%	7.14%	8.21
TNJ1	2.90	4.26	1.36	6.31%	7.48%	1.18%	7.97
KUM1	3.37	4.24	0.87	6.19%	9.92%	3.73%	7.79
MVM1	8.63	4.07	-4.56	10.57%	9.52%	-1.05%	7.29
PTK1	5.06	3.97	-1.09	8.92%	8.91%	0.00%	6.44
TVR2	3.70	3.63	-0.07	5.32%	10.11%	4.79%	6.50
JKM1	1.74	3.61	1.87	5.88%	5.06%	-0.82%	4.01
KIK1	2.76	3.50	0.74	11.48%	8.62%	-2.86%	4.04
NGT1	3.23	2.81	-0.41	9.01%	9.85%	0.84%	5.81
KUM2	2.68	2.39	-0.29	11.26%	13.78%	2.52%	4.33
MDI1	3.10	2.28	-0.82	10.75%	11.56%	0.81%	4.14
NMM1	2.27	2.18	-0.08	9.31%	11.84%	2.53%	2.90
TRY4	2.82	2.11	-0.71	11.65%	12.55%	0.91%	5.75
TYR1	5.23	1.96	-3.26	9.64%	10.43%	0.79%	5.58
MSI1	2.62	1.68	-0.95	2.83%	8.66%	5.82%	3.78
ORU1	2.25	1.65	-0.60	9.99%	7.78%	-2.20%	3.03
NCK1	1.64	1.57	-0.07	8.88%	5.45%	-3.43%	2.19
TVR1	0.70	1.35	0.65	10.42%	15.81%	5.39%	2.92
PDK2	3.55	1.31	-2.24	10.42%	9.88%	-0.54%	4.92
AYR1	2.42	1.26	-1.16	8.62%	6.41%	-2.21%	3.46

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRY3	1.53	1.16	-0.37	15.03%	4.71%	-10.33%	3.69
KRN1	1.40	1.14	-0.26	6.33%	9.86%	3.53%	2.95
PBR1	1.21	1.08	-0.13	7.62%	4.09%	-3.52%	2.36
TTP1	2.54	1.00	-1.54	9.03%	8.41%	-0.62%	4.20
PDK1	1.01	0.91	-0.10	11.79%	7.06%	-4.73%	2.85
TRY2	0.14	0.34	0.21	12.92%	15.82%	2.90%	2.23
APM1	0.78	0.14	-0.65	10.41%	13.92%	3.51%	1.68
TRICHY-01 : Total	101.91	74.02	-27.89	7.55%	9.07%	1.52%	155.76
NORTH ARCOT							
VEL4	5.84	7.26	1.43	5.28%	5.84%	0.56%	6.67
KPM2	7.24	7.19	-0.05	8.04%	6.41%	-1.63%	13.52
TRL1	1.60	4.25	2.65	11.58%	6.73%	-4.85%	6.95
BGR1	0.89	3.96	3.07	7.49%	5.86%	-1.63%	3.09
VEL2	3.23	3.66	0.43	12.24%	8.79%	-3.45%	7.17
ABR1	3.56	3.60	0.05	6.91%	2.77%	-4.14%	4.81
VNB1	2.34	3.56	1.22	5.16%	7.31%	2.15%	4.12
AKM1	1.31	3.34	2.02	6.27%	12.44%	6.16%	4.79
VEL1	1.79	3.22	1.42	9.75%	6.51%	-3.24%	3.43
VSI1	2.67	2.98	0.31	7.89%	7.43%	-0.46%	4.36
CGM1	1.66	2.57	0.92	6.54%	6.23%	-0.30%	6.46
SBR1	4.54	2.56	-1.98	8.41%	12.31%	3.90%	6.48
TRR1	4.88	2.51	-2.36	7.52%	7.16%	-0.36%	6.49
WJP1	2.50	2.34	-0.16	8.68%	8.17%	-0.50%	3.80
KPM1	2.12	2.29	0.17	2.91%	8.03%	5.12%	4.23
VEL3	4.19	2.27	-1.92	8.42%	9.64%	1.22%	6.45
TRT1	1.05	2.02	0.97	5.89%	5.33%	-0.56%	2.78
WJD1	2.29	1.98	-0.32	10.28%	11.02%	0.73%	5.12
GDM1	1.39	1.96	0.57	8.05%	7.30%	-0.75%	3.56
CYR1	2.60	1.13	-1.47	12.17%	9.62%	-2.55%	2.64
PTU1	1.05	1.12	0.07	3.51%	9.89%	6.37%	1.72
CPT1	0.71	0.96	0.25	8.31%	13.11%	4.80%	2.02
PLR1	0.80	0.96	0.16	11.17%	9.80%	-1.37%	3.30
SLG1	1.22	0.88	-0.34	5.83%	5.30%	-0.53%	2.45
UGI1	0.80	0.87	0.07	4.83%	8.96%	4.13%	2.48
ANI1	1.52	0.74	-0.77	6.70%	7.05%	0.35%	2.53
ARC2	0.85	0.64	-0.21	7.34%	7.79%	0.45%	4.19
NORTH ARCOT : Total	64.62	70.82	6.20	7.81%	7.50%	-0.30%	125.62
SOUTH-03							
DGL1	6.38	6.24	-0.14	7.78%	11.93%	4.14%	8.07
MDU2	5.48	4.84	-0.63	5.05%	9.31%	4.25%	8.12
MDU6	4.13	4.05	-0.08	10.98%	9.17%	-1.82%	5.60
DKI1	1.11	3.68	2.57	10.74%	6.80%	-3.94%	4.32
TEN2	4.46	3.40	-1.06	8.55%	10.92%	2.37%	4.00
KRR1	1.72	3.30	1.58	11.73%	12.68%	0.95%	2.33
BNR1	1.69	2.73	1.04	9.02%	3.23%	-5.79%	2.63
MDU1	12.31	2.59	-9.72	0.33%	6.54%	6.21%	15.87
TPT1	3.16	2.52	-0.64	10.13%	9.08%	-1.05%	3.78
MDU7	3.66	2.44	-1.22	4.49%	3.02%	-1.47%	5.66
NTM1	2.66	2.06	-0.61	11.71%	7.58%	-4.13%	2.64

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KKD3	3.24	2.03	-1.21	11.68%	15.54%	3.86%	7.06
MDU4	3.91	1.97	-1.94	4.76%	5.97%	1.21%	3.29
PKM1	2.10	1.91	-0.18	7.98%	12.18%	4.20%	1.85
TMM1	2.87	1.79	-1.08	10.56%	6.43%	-4.13%	4.55
MDU5	1.18	1.68	0.50	11.29%	12.27%	0.99%	2.55
PVI1	3.67	1.63	-2.04	10.12%	10.30%	0.17%	4.96
CBM1	2.99	1.63	-1.36	9.62%	6.31%	-3.32%	3.76
MDU3	4.43	1.58	-2.85	4.03%	5.96%	1.93%	4.00
MLR1	1.31	1.44	0.13	4.52%	13.83%	9.31%	2.76
PNV2	1.12	1.42	0.30	10.43%	7.96%	-2.46%	2.51
TEN1	3.20	1.41	-1.80	1.20%	8.45%	7.25%	3.59
PNI1	2.47	1.27	-1.20	8.03%	7.15%	-0.88%	1.82
ADP1	2.35	1.25	-1.10	8.81%	11.26%	2.45%	2.92
SGP1	0.91	1.15	0.24	13.28%	12.15%	-1.13%	1.77
MPA1	3.35	1.14	-2.21	8.89%	6.61%	-2.28%	4.28
CMR1	0.17	1.14	0.97	-0.98%	7.30%	8.28%	2.11
USL1	0.91	1.12	0.21	9.85%	9.36%	-0.48%	2.99
TDI1	3.74	1.02	-2.73	11.98%	6.21%	-5.77%	2.63
KPT1	2.24	1.00	-1.24	12.91%	8.84%	-4.07%	2.61
ATG1	2.50	0.93	-1.57	4.74%	2.24%	-2.50%	5.49
MNM1	1.06	0.91	-0.14	9.99%	17.11%	7.12%	1.75
NKI1	1.91	0.87	-1.04	11.83%	2.91%	-8.92%	3.12
SVG1	2.35	0.87	-1.49	12.16%	4.42%	-7.73%	3.13
DGL2	1.79	0.64	-1.15	-18.30%	21.16%	39.46%	3.05
BTU1	1.02	0.37	-0.65	8.87%	4.24%	-4.63%	1.88
ODM1	1.40	0.31	-1.09	7.53%	9.80%	2.27%	2.48
KYK1	1.37	0.29	-1.08	8.75%	19.14%	10.39%	3.19
SOUTH-03 : Total	106.32	70.61	-35.72	7.06%	9.02%	1.96%	149.11
WEST-02							
TRM1	2.09	4.14	2.05	8.84%	4.90%	-3.94%	6.15
APN1	1.99	3.90	1.90	7.17%	5.31%	-1.86%	2.87
HSR2	2.22	3.48	1.26	9.46%	9.40%	-0.05%	8.31
SLM1	7.97	2.76	-5.21	10.23%	6.47%	-3.75%	9.45
VPD1	2.13	2.70	0.57	2.91%	7.46%	4.56%	4.71
OML1	3.30	2.69	-0.61	6.90%	12.81%	5.91%	4.46
HSR1	3.52	2.64	-0.88	10.35%	13.64%	3.28%	4.90
EPI1	3.08	2.49	-0.59	10.52%	7.83%	-2.68%	3.58
MCR1	4.03	2.42	-1.61	9.27%	8.88%	-0.39%	4.40
MTR1	1.82	2.30	0.48	6.32%	11.00%	4.68%	3.75
SLM3	3.25	2.18	-1.07	8.04%	6.83%	-1.21%	4.86
ATU1	1.62	2.17	0.54	9.45%	5.36%	-4.09%	4.12
BMD1	2.78	1.92	-0.86	10.23%	12.50%	2.27%	2.64
KAM1	1.09	1.71	0.63	-8.15%	12.76%	20.91%	2.53
DPR1	1.10	1.61	0.50	13.35%	15.76%	2.41%	2.06
KRI1	2.35	1.47	-0.88	7.96%	17.07%	9.11%	2.49
KVP1	1.65	1.42	-0.24	3.52%	5.72%	2.20%	2.69
PNG1	1.14	1.37	0.22	14.23%	9.05%	-5.18%	2.44
PMP1	1.53	1.30	-0.24	6.51%	9.04%	2.53%	3.70
PLC1	3.02	1.22	-1.80	10.28%	9.34%	-0.93%	2.32

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SLM2	2.99	1.02	-1.97	7.37%	8.99%	1.62%	3.42
SGI1	1.49	0.97	-0.52	14.67%	8.72%	-5.94%	3.26
HRR1	0.67	0.82	0.14	9.10%	7.23%	-1.87%	3.11
DPR2	1.25	0.54	-0.71	7.51%	5.70%	-1.81%	2.27
EDP1	0.89	0.36	-0.53	8.84%	6.02%	-2.82%	1.86
WEST-02 : Total	58.99	49.59	-9.40	8.59%	8.95%	0.36%	96.36
WEST-01							
CBE2	5.90	9.89	3.99	9.21%	10.91%	1.71%	15.26
MPM1	2.53	3.76	1.22	8.56%	9.89%	1.33%	3.14
CBE1	0.93	3.56	2.63	9.56%	8.56%	-1.00%	2.41
UAM1	4.10	3.20	-0.90	2.90%	5.30%	2.40%	5.94
KMR1	2.52	3.04	0.52	9.45%	12.77%	3.32%	5.87
GDR1	1.61	2.89	1.29	3.15%	7.66%	4.51%	2.25
PLI1	2.66	2.66		10.99%	7.01%	-3.98%	3.57
CNR1	1.21	2.35	1.13	15.49%	2.34%	-13.15%	3.18
SNR1	0.63	2.21	1.58	13.28%	13.24%	-0.04%	3.42
SUL1	2.42	2.12	-0.29	13.65%	3.85%	-9.81%	2.18
CBE4	1.87	1.89	0.02	14.05%	10.65%	-3.40%	4.38
PPI1	1.45	1.63	0.18	8.44%	12.08%	3.65%	2.54
KGI1	1.34	1.62	0.28	6.06%	4.67%	-1.39%	3.36
CBE5	1.01	1.48	0.47	17.03%	14.21%	-2.82%	1.69
CBE3	0.22	0.96	0.73	11.30%	8.08%	-3.22%	1.51
PDM1	0.59	0.83	0.24	10.03%	10.67%	0.64%	1.72
UMP1	1.59	0.56	-1.02	6.57%	11.61%	5.03%	2.36
CBE6	1.33	0.52	-0.81	11.93%	9.18%	-2.75%	3.50
KMD1	0.90	0.14	-0.76	3.31%	15.30%	11.98%	2.55
DPM2	1.66	0.13	-1.52	-1.66%	9.73%	11.39%	2.96
ANR1	0.79	0.11	-0.68	7.82%	-26.77%	-34.59%	0.98
WEST-01 : Total	37.24	45.55	8.30	8.59%	9.04%	0.45%	74.76
WEST-03							
ERD1	2.71	3.55	0.84	8.78%	8.15%	-0.63%	4.65
ERD2	4.30	3.34	-0.96	11.36%	11.38%	0.02%	5.79
SYM2	1.96	3.11	1.15	5.28%	7.97%	2.68%	2.56
NKL2	2.16	2.89	0.73	8.44%	8.40%	-0.04%	7.56
RSP1	1.95	2.26	0.31	9.19%	10.91%	1.73%	2.59
CMI1	1.30	2.13	0.83	7.10%	12.07%	4.97%	1.55
TPR1	4.27	2.04	-2.23	7.23%	8.00%	0.76%	4.60
TPR4	1.36	1.86	0.49	10.87%	7.07%	-3.80%	1.76
TPR2	2.42	1.69	-0.73	5.28%	11.68%	6.40%	5.16
KGM1	1.46	1.66	0.20	11.36%	18.47%	7.11%	2.07
AVI1	1.68	1.49	-0.18	5.41%	8.99%	3.58%	2.15
GBM1	1.08	1.21	0.14	4.84%	4.75%	-0.10%	3.31
TCG1	0.71	1.09	0.38	14.44%	9.35%	-5.09%	2.44
PDR1	1.51	0.77	-0.74	10.20%	5.56%	-4.64%	1.65
SGG1	1.44	0.74	-0.70	10.00%	10.80%	0.80%	0.97
TPR3	1.12	0.70	-0.42	9.18%	4.83%	-4.35%	2.81
KMM1	1.36	0.59	-0.77	15.79%	9.21%	-6.58%	1.66
VKL1	0.96	0.10	-0.86	10.62%	0.72%	-9.90%	1.92
WEST-03 : Total	33.75	31.23	-2.52	8.88%	9.51%	0.62%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
GHUB	0.09	30.32	30.23	-339.10%	0.53%	339.63%	0.00
WHC3	(6.14)	15.74	21.88	7.91%	-25.70%	-33.61%	0.00
WZWH	(0.61)	5.31	5.93	5.02%	2.32%	-2.71%	0.00
CZWH		3.96	3.96	0.00%	-10.14%	-10.14%	0.00
TZSD	(1.48)	2.99	4.47	17.92%	0.17%	-17.76%	0.00
S2SD	(0.09)	2.77	2.86	-251.10%	-0.24%	250.86%	0.00
SZSD	0.52	1.94	1.42	-32.93%	0.54%	33.47%	0.00
W3SD	(1.02)	0.23	1.25	-17.93%	15.00%	32.93%	0.00
MSWH	0.41	0.03	-0.38	6.10%	0.97%	-5.13%	0.00
WHKP				-58.63%	0.00%	58.63%	0.00
WZSD	1.45		-1.45	0.00%	0.00%	0.00%	0.00
WHPD	(0.17)	(0.01)	0.16	14.92%	22.04%	7.12%	0.00
WTRZ	(1.42)	(0.27)	1.15	7.22%	1.31%	-5.90%	0.00
WHVL	(0.60)	(0.40)	0.20	9.29%	15.28%	5.99%	0.00
WHMD	(0.59)	(0.45)	0.14	6.73%	17.90%	11.17%	0.00
WHUT		(0.48)	-0.48	0.00%	11.91%	11.91%	0.00
WHCB	(1.62)	(0.54)	1.08	15.07%	7.55%	-7.52%	0.00
WHTV	(1.29)	(1.34)	-0.05	11.01%	5.20%	-5.81%	0.00
WCHN	(2.65)	(4.83)	-2.18	12.14%	8.72%	-3.42%	0.00
OTHERS : Total	(15.21)	54.98	70.19	11.64%	-8.84%	-20.48%	0.00
Grand Total	788.90	900.85	111.95	8.03%	6.66%	-1.36%	1393.66