

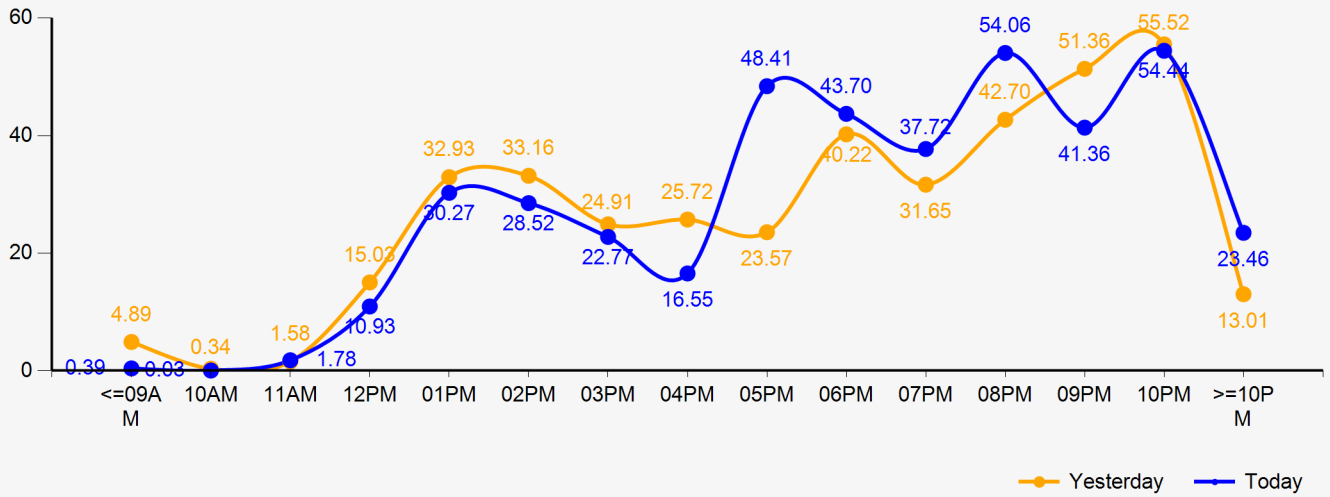
YD Sales : 396.57 L YD Order: 7.67 L

YD GP%: 8.45%

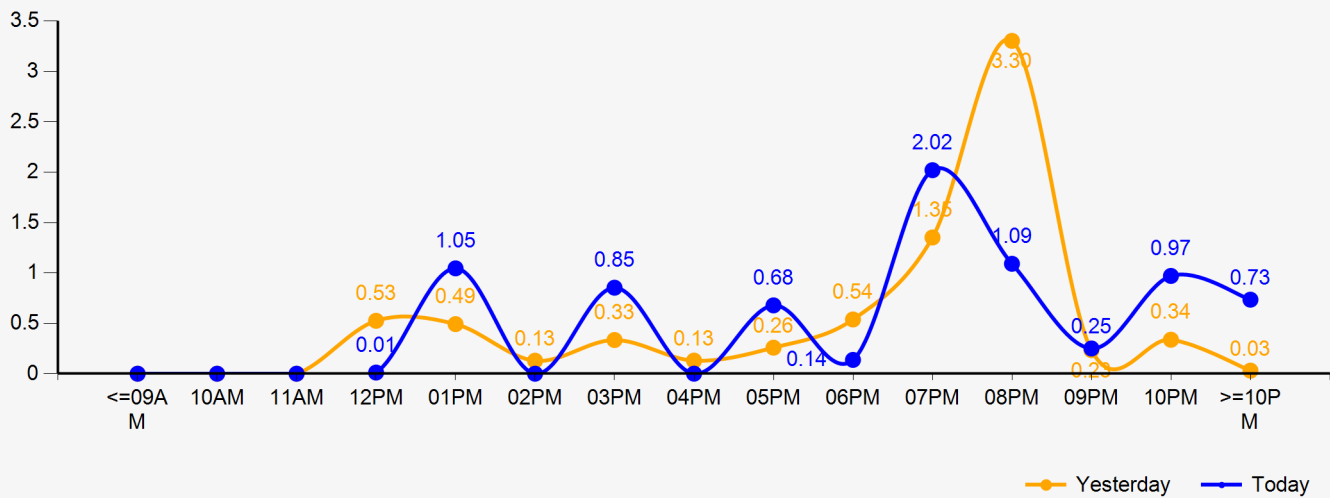
TD Sales : 414.39 L TD Order: 7.79 L

TD GP%: 8.39%

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	31.90	74.39	42.49	8.97%	8.22%	-0.75%	99.59
SOUTH-01	68.33	52.41	-15.92	8.40%	8.85%	0.45%	175.98
CHENNAI-01	55.88	50.85	-5.04	8.43%	9.91%	1.49%	132.72
CHENNAI-02	51.55	47.03	-4.51	8.70%	8.05%	-0.65%	126.03
WEST-02	39.06	44.05	4.99	8.06%	8.13%	0.07%	86.48
SOUTH-03	43.80	39.70	-4.09	10.69%	9.29%	-1.39%	112.18
NORTH ARCOT	30.40	37.86	7.46	7.42%	7.29%	-0.12%	77.46
WEST-01	34.52	23.63	-10.89	9.91%	11.37%	1.46%	71.08
SOUTH ARCOT	27.98	23.05	-4.93	7.52%	8.12%	0.60%	76.66
KL-SOUTH	6.29	6.54	0.24	8.96%	7.97%	-0.99%	10.34
OTHERS	14.52	22.67	8.15	1.28%	3.28%	2.00%	0.00
Total	404.24	422.18	17.94	8.45%	8.39%	-0.06%	968.51

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	TRY1	3.33	10.81	7.48	8.05%	2.29%	-5.77%	20.09
	TNJ1	2.04	5.23	3.19	8.02%	10.86%	2.85%	6.71
	PBR2	1.95	4.81	2.86	9.56%	5.31%	-4.25%	5.92

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	TNJ2	1.61	4.71	3.10	12.96%	10.41%	-2.55%	4.44
	PTK1	1.43	4.63	3.20	7.17%	10.62%	3.45%	4.07
	TYR1	0.78	4.40	3.62	7.73%	4.18%	-3.55%	3.43
	MVM1	1.32	4.32	3.01	10.10%	9.54%	-0.57%	4.60
	KUM1	3.10	3.15	0.05	5.55%	9.05%	3.50%	5.44
	TTP1	0.62	3.07	2.45	8.77%	13.06%	4.29%	2.60
	TVR2	2.35	2.86	0.51	7.41%	8.66%	1.24%	4.49
	NGT1	1.41	2.77	1.36	14.70%	9.99%	-4.70%	3.64
	NCK1	0.74	2.71	1.97	7.24%	10.37%	3.13%	1.93
	ORU1	0.35	2.69	2.34	12.55%	9.02%	-3.53%	1.99
	MSI1	0.46	2.65	2.19	9.36%	9.89%	0.52%	1.76
	KRN1	0.45	2.51	2.06	8.33%	11.12%	2.79%	1.70
	NMM1	0.85	2.21	1.36	10.01%	9.19%	-0.82%	2.48
	PDK1	0.02	1.83	1.80	19.69%	7.37%	-12.33%	1.67
	TRY3	1.18	1.72	0.54	11.02%	10.53%	-0.49%	3.70
	TVR1	0.62	1.57	0.95	7.62%	11.43%	3.81%	1.67
	AYR1	1.70	1.56	-0.13	10.82%	10.52%	-0.30%	2.42
	KIK1	0.47	1.52	1.05	17.48%	10.06%	-7.42%	3.24
	JKM1	0.92	1.31	0.39	5.66%	13.72%	8.06%	2.90
	APM1	0.30	0.77	0.47	7.12%	15.17%	8.05%	1.77
	TRY2	1.03	0.70	-0.33	7.61%	7.62%	0.01%	1.97
	PBR1	1.36	0.53	-0.83	8.15%	5.20%	-2.94%	1.99
	MDI1	1.51	(0.67)	-2.17	10.53%	30.50%	19.97%	2.98
	Total	31.90	74.39	42.49	8.97%	8.22%	-0.75%	99.59
SOUTH-01								
	TUT1	7.68	5.70	-1.98	9.40%	10.30%	0.90%	18.41
	TVL1	5.41	3.34	-2.07	2.65%	11.13%	8.47%	23.73
	TKS2	2.13	3.14	1.01	7.89%	11.79%	3.90%	5.53
	NGR1	6.98	2.99	-3.99	2.40%	5.87%	3.48%	10.70
	VNR2	2.43	2.91	0.48	6.77%	8.16%	1.39%	6.87
	TUT2	1.60	2.60	1.00	9.70%	1.55%	-8.15%	6.87
	VLV1	1.07	2.33	1.26	10.46%	5.69%	-4.78%	4.88
	PKD1	1.54	2.02	0.49	10.48%	11.98%	1.49%	2.63
	RND1	2.45	1.99	-0.46	11.59%	3.53%	-8.06%	5.63
	TCN1	1.74	1.89	0.16	5.28%	1.20%	-4.07%	3.66
	RPM1	1.97	1.89	-0.08	10.61%	8.31%	-2.30%	6.65
	VNR1	0.63	1.60	0.97	14.17%	11.97%	-2.20%	2.45
	ASM1	0.89	1.56	0.66	8.87%	13.01%	4.14%	2.02
	MAR1	1.83	1.54	-0.29	5.40%	13.34%	7.94%	5.30
	MMT1	1.44	1.43	-0.01	3.48%	8.80%	5.32%	2.59
	STU2	0.87	1.42	0.56	14.08%	16.34%	2.26%	1.87
	PDI1	2.05	1.39	-0.66	11.45%	8.74%	-2.71%	2.27
	TKS1	3.15	1.35	-1.80	14.26%	11.30%	-2.96%	4.86
	KVT1	1.77	1.32	-0.45	11.27%	10.39%	-0.89%	11.51
	TYI1	2.10	1.31	-0.79	13.45%	7.06%	-6.39%	2.18
	TKY1	1.85	1.26	-0.59	7.18%	8.74%	1.55%	3.05
	VKM1	1.09	0.94	-0.15	17.94%	8.61%	-9.33%	2.09
	SVK1	1.99	0.91	-1.09	8.61%	9.23%	0.62%	4.46
	ERL2	0.99	0.91	-0.08	13.66%	4.19%	-9.46%	2.36

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	SGT1	1.29	0.91	-0.38	11.00%	8.99%	-2.01%	3.30
	UDN1	0.92	0.87	-0.05	12.14%	8.51%	-3.63%	2.07
	APK1	1.58	0.73	-0.85	10.67%	11.17%	0.50%	3.37
	SNL1	1.14	0.50	-0.64	8.73%	11.10%	2.37%	2.77
	ARM1	0.77	0.44	-0.33	4.18%	9.70%	5.52%	2.15
	APK2	1.38	0.40	-0.99	8.11%	14.95%	6.83%	5.40
	SDI1	0.33	0.33		8.81%	5.60%	-3.21%	3.57
	KYR1	0.72	0.30	-0.41	4.44%	9.34%	4.90%	1.55
	SKD1	1.93	0.08	-1.85	10.19%	-8.04%	-18.23%	1.51
	KSM1	1.04	0.05	-0.99	10.40%	20.31%	9.91%	2.59
	TVL2	0.96	0.04	-0.92	1.02%	12.85%	11.83%	1.70
	KGL1	0.24	0.03	-0.21	15.21%	15.27%	0.06%	2.27
	COL1	0.39		-0.39	10.93%	#Error	#Error	1.14
	Total	68.33	52.41	-15.92	8.40%	8.85%	0.45%	175.98
CHENNAI-01	CH11	1.25	6.39	5.14	7.27%	10.16%	2.89%	4.73
	CH16	4.57	3.81	-0.76	10.37%	10.48%	0.11%	9.09
	CH48	2.76	3.27	0.51	6.02%	9.99%	3.97%	6.10
	CH42	2.90	3.08	0.18	16.24%	10.12%	-6.12%	5.52
	CH28	3.96	2.83	-1.14	9.10%	14.86%	5.76%	5.08
	CH30	0.43	2.71	2.28	7.30%	5.88%	-1.42%	3.99
	CH14	3.24	2.56	-0.68	9.26%	5.33%	-3.93%	11.10
	CH45	1.70	2.42	0.71	7.67%	12.19%	4.52%	3.93
	CH08	2.77	2.35	-0.41	12.71%	10.02%	-2.69%	8.64
	GUD2	3.05	2.22	-0.83	3.33%	6.00%	2.67%	4.06
	CH07	4.14	1.96	-2.18	8.37%	9.71%	1.34%	6.83
	SKL1	1.16	1.62	0.46	6.05%	10.29%	4.24%	2.92
	CH05	2.76	1.57	-1.20	1.13%	9.58%	8.45%	7.53
	CH19	2.70	1.44	-1.26	13.50%	13.71%	0.22%	6.28
	CH38	1.05	1.39	0.34	10.89%	14.83%	3.94%	3.45
	CGL1	0.50	1.30	0.80	3.14%	6.75%	3.61%	3.16
	CH39	2.73	1.24	-1.49	8.69%	10.30%	1.60%	3.35
	MRM1		1.22	1.22	#Error	10.96%	#Error	4.08
	CH35	1.15	1.22	0.07	12.28%	7.85%	-4.43%	2.55
	MC10	1.25	1.16	-0.09	-0.17%	7.30%	7.47%	1.28
	GUD1	1.85	1.16	-0.68	8.54%	8.51%	-0.03%	4.21
	CH37	0.21	0.88	0.66	7.48%	9.12%	1.64%	1.82
	TKM1	0.27	0.65	0.37	14.11%	13.94%	-0.17%	2.30
	CH22	1.32	0.58	-0.73	8.03%	18.32%	10.30%	4.09
	AVD1	4.71	0.58	-4.13	7.44%	9.75%	2.31%	5.30
	KNR1	1.23	0.42	-0.81	4.67%	7.26%	2.59%	3.58
	MC09	0.64	0.38	-0.26	3.98%	4.56%	0.59%	0.71
	MC02	0.13	0.24	0.10	10.25%	6.04%	-4.21%	0.92
	CH29	0.99	0.13	-0.86	9.00%	18.97%	9.97%	1.25
	CH26	0.34	0.04	-0.30	15.71%	20.18%	4.47%	1.43
	CH40	0.11	0.02	-0.08	3.36%	27.67%	24.32%	3.42
	Total	55.88	50.85	-5.04	8.43%	9.91%	1.49%	132.72
CHENNAI-02	CH21	2.13	5.15	3.02	5.31%	-0.50%	-5.81%	8.67
	CH15	6.16	4.05	-2.12	8.58%	6.96%	-1.62%	14.11

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
CHENNAI-02	CH03	5.04	3.51	-1.53	6.50%	8.46%	1.97%	11.87	
	CH18	2.63	3.35	0.72	12.73%	11.20%	-1.53%	6.38	
	CH06	1.63	3.11	1.49	7.58%	12.02%	4.44%	5.58	
	CH20	2.47	2.92	0.45	7.40%	6.17%	-1.23%	6.28	
	CH24	6.94	2.65	-4.28	7.58%	11.56%	3.97%	5.26	
	CH34	1.16	2.22	1.06	9.42%	10.83%	1.41%	5.60	
	MJR1	1.70	2.12	0.41	6.16%	6.23%	0.07%	5.30	
	CH12	2.61	1.69	-0.92	13.11%	8.45%	-4.66%	6.44	
	CH43	1.23	1.67	0.44	12.73%	13.00%	0.26%	3.60	
	CH17	0.45	1.65	1.20	3.60%	14.46%	10.86%	2.60	
	CH31	1.03	1.45	0.41	14.57%	9.66%	-4.91%	2.68	
	CH09	2.01	1.37	-0.64	12.49%	9.02%	-3.46%	5.19	
	CH33	1.32	1.24	-0.08	12.93%	6.84%	-6.09%	4.02	
	UKI1	2.00	1.17	-0.83	9.55%	3.98%	-5.57%	2.76	
	MC06	0.45	1.14	0.69	9.77%	5.36%	-4.41%	1.49	
	CH41	1.23	1.11	-0.12	12.91%	10.21%	-2.70%	4.07	
	PON1	0.28	1.03	0.75	8.17%	8.52%	0.35%	2.84	
	CH44	1.23	0.88	-0.35	5.73%	7.62%	1.89%	4.05	
	GPD1	1.29	0.79	-0.50	7.25%	11.31%	4.06%	3.06	
	CH23	0.90	0.76	-0.14	9.35%	-1.07%	-10.42%	2.41	
	CH36	0.42	0.65	0.23	10.06%	10.89%	0.84%	3.06	
	MC05	3.61	0.54	-3.07	4.78%	3.30%	-1.48%	2.12	
	CH27	1.02	0.38	-0.63	8.17%	16.78%	8.60%	1.84	
	CH46	0.40	0.22	-0.18	11.62%	16.47%	4.85%	2.53	
	CH32	0.18	0.20	0.02	17.57%	15.93%	-1.64%	0.92	
	CH01	0.02		-0.02	21.16%	#Error	#Error	0.45	
	MC08				#Error	#Error	#Error	0.87	
	Total	51.55	47.03	-4.51	8.70%	8.05%	-0.65%	126.03	
	WEST-02								
		SLM1	1.95	4.40	2.45	14.55%	3.93%	-10.61%	8.72
ATU1		0.97	3.27	2.29	10.00%	7.33%	-2.67%	3.29	
ERD2		2.93	2.87	-0.06	5.70%	15.30%	9.60%	4.15	
HSR2		1.62	2.73	1.11	8.64%	8.17%	-0.47%	5.02	
PMP1		2.14	2.37	0.23	5.27%	3.98%	-1.29%	1.79	
EPI1		0.93	1.92	0.99	11.27%	11.45%	0.17%	2.35	
RSP1		0.94	1.82	0.88	7.07%	11.16%	4.09%	2.27	
KVP1		0.93	1.81	0.88	6.45%	4.48%	-1.97%	1.82	
TRM1		2.71	1.80	-0.91	10.47%	2.87%	-7.59%	3.63	
MTR1		0.69	1.69	1.01	5.11%	4.55%	-0.56%	2.86	
APN1		1.14	1.59	0.45	-4.15%	13.10%	17.25%	2.01	
SLM2		1.74	1.57	-0.18	5.57%	8.42%	2.85%	2.57	
NKL2		1.95	1.47	-0.48	9.73%	9.71%	-0.02%	4.24	
VPD1		2.42	1.44	-0.98	10.83%	11.76%	0.92%	2.89	
SLM3		1.32	1.39	0.07	8.90%	5.63%	-3.27%	4.04	
OML1		1.95	1.38	-0.57	3.02%	12.35%	9.33%	2.37	
SGI1		0.83	1.16	0.33	6.13%	9.93%	3.80%	1.57	
PDR1		0.16	1.02	0.86	14.36%	9.36%	-5.00%	1.56	
KRI1		0.34	0.91	0.57	6.51%	2.88%	-3.63%	2.22	
ERD1		0.78	0.88	0.10	17.67%	15.58%	-2.09%	3.98	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02	KMM1	0.57	0.81	0.24	7.23%	9.16%	1.93%	1.69
	MCR1	2.88	0.71	-2.17	9.74%	6.90%	-2.84%	2.27
	SGG1	(0.17)	0.68	0.85	6.71%	8.58%	1.87%	1.21
	TCG1	0.49	0.68	0.19	4.59%	14.99%	10.40%	2.00
	HRR1	0.88	0.60	-0.28	13.35%	4.55%	-8.79%	2.09
	VKL1	0.21	0.59	0.38	-11.35%	5.38%	16.73%	1.54
	CMI1	0.17	0.51	0.33	7.70%	4.75%	-2.95%	1.33
	DPR1	1.11	0.44	-0.67	9.27%	2.51%	-6.76%	1.44
	DPR2	0.54	0.36	-0.18	7.89%	6.53%	-1.36%	1.90
	EDP1	0.19	0.35	0.16	7.12%	6.79%	-0.34%	1.12
	HSR1	2.55	0.33	-2.21	6.21%	11.42%	5.21%	3.20
	BMD1	0.48	0.33	-0.16	13.55%	6.80%	-6.75%	1.67
	PLC1	0.71	0.19	-0.52	9.03%	11.35%	2.32%	1.66
	Total	39.06	44.05	4.99	8.06%	8.13%	0.07%	86.48
SOUTH-03	MDU1	4.40	3.40	-1.00	8.30%	4.52%	-3.79%	14.54
	MDU6	1.99	3.04	1.05	12.19%	12.00%	-0.20%	5.33
	CBM1	0.99	2.51	1.52	8.50%	8.37%	-0.13%	2.86
	PVI1	0.62	1.73	1.12	10.01%	18.95%	8.94%	2.83
	DGL1	2.75	1.64	-1.11	5.91%	9.11%	3.20%	7.17
	TPT1	1.17	1.53	0.35	20.66%	9.96%	-10.69%	2.45
	KYK1	1.09	1.52	0.43	11.21%	14.12%	2.90%	1.43
	ATG1	0.75	1.43	0.69	9.82%	9.86%	0.04%	3.64
	TEN2	1.13	1.36	0.23	10.58%	3.70%	-6.88%	2.92
	NTM1	1.35	1.34	-0.01	9.65%	7.40%	-2.25%	2.11
	TMM1	1.15	1.27	0.12	13.61%	11.24%	-2.37%	3.65
	MLR1	1.32	1.27	-0.05	9.59%	8.77%	-0.82%	1.90
	MDU3	0.70	1.25	0.55	11.63%	6.04%	-5.59%	4.41
	MDU2	2.19	1.21	-0.98	8.25%	7.13%	-1.12%	6.23
	BNR1	1.71	1.18	-0.52	13.16%	9.06%	-4.10%	2.29
	SVG1	1.45	1.15	-0.30	13.43%	6.16%	-7.27%	2.72
	PNV1	0.85	1.11	0.26	12.08%	11.38%	-0.70%	1.38
	CMR1	0.50	0.94	0.44	5.20%	-10.34%	-15.54%	1.71
	TDI1	1.27	0.94	-0.33	11.61%	14.96%	3.35%	2.03
	USL1	0.85	0.93	0.09	8.77%	9.53%	0.77%	2.28
	DGL2	1.75	0.79	-0.96	13.66%	13.73%	0.07%	2.66
	KRR1	0.39	0.74	0.35	4.81%	15.03%	10.22%	1.98
	PKM1	0.63	0.72	0.09	5.36%	8.61%	3.24%	1.78
	TEN1	0.56	0.72	0.16	8.40%	16.13%	7.73%	2.94
	ADP1	0.86	0.69	-0.18	6.97%	5.31%	-1.66%	1.94
	MDU4	1.79	0.67	-1.11	12.36%	7.90%	-4.46%	2.82
	MDU5	1.21	0.66	-0.54	9.62%	8.27%	-1.35%	2.50
	NKI1	0.72	0.63	-0.10	12.78%	4.71%	-8.08%	1.84
	KPT1	1.83	0.47	-1.36	12.43%	9.30%	-3.13%	2.15
	MPA1	1.19	0.42	-0.78	11.79%	11.32%	-0.47%	2.81
	BTU1	0.53	0.40	-0.13	8.79%	8.78%	-0.01%	1.45
	DKI1	0.98	0.40	-0.58	13.32%	14.32%	0.99%	3.88
	PNI1	0.80	0.40	-0.40	12.22%	10.59%	-1.62%	1.76
	SGP1	0.28	0.38	0.11	8.76%	15.76%	7.00%	1.37

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	MNM1	0.29	0.32	0.03	9.73%	19.56%	9.84%	1.88
	ODM1	0.91	0.31	-0.60	9.82%	14.85%	5.04%	1.92
	KKD2	0.86	0.22	-0.64	17.30%	3.39%	-13.91%	2.64
	Total	43.80	39.70	-4.09	10.69%	9.29%	-1.39%	112.18
NORTH ARCOT	KPM2	4.65	7.07	2.42	7.04%	4.39%	-2.65%	8.35
	ABR1	0.55	3.17	2.61	10.73%	5.14%	-5.59%	2.75
	VNB1	0.74	3.01	2.27	12.66%	9.09%	-3.56%	1.99
	WJD1	0.53	2.13	1.60	-13.74%	10.88%	24.62%	4.92
	ARC2	0.87	2.12	1.25	6.33%	10.07%	3.74%	3.52
	SBR1	1.39	2.11	0.73	13.25%	8.60%	-4.65%	4.22
	VEL1	1.47	2.02	0.55	8.76%	4.75%	-4.01%	4.52
	WJP1	1.25	1.91	0.66	7.81%	5.67%	-2.14%	2.33
	TRL1	4.01	1.84	-2.17	9.35%	10.07%	0.72%	5.75
	TRR1	1.49	1.74	0.25	6.50%	6.58%	0.07%	4.54
	VEL2	1.58	1.56	-0.02	8.35%	6.87%	-1.48%	4.57
	UGI1	1.51	1.09	-0.42	3.24%	7.39%	4.15%	1.80
	KPM1	0.95	1.08	0.14	13.68%	8.49%	-5.19%	3.09
	SLG1	1.06	1.06	0.01	4.36%	9.75%	5.39%	1.74
	GDM1	1.01	0.96	-0.05	7.53%	13.78%	6.25%	2.61
	VSI1	0.96	0.92	-0.04	0.83%	4.85%	4.02%	2.41
	BGR1	1.01	0.85	-0.16	7.44%	9.55%	2.10%	1.73
	CGM1	1.14	0.80	-0.35	6.70%	1.99%	-4.71%	3.47
	CYR1	0.08	0.57	0.49	16.31%	10.32%	-6.00%	1.81
	ANI1	0.61	0.53	-0.08	7.19%	8.88%	1.68%	1.74
	AKM1	1.05	0.44	-0.61	8.96%	12.30%	3.34%	2.93
	PTU1	0.33	0.29	-0.04	6.89%	4.49%	-2.41%	1.05
	CPT1	0.68	0.24	-0.44	10.01%	21.68%	11.67%	1.35
	PLR1	0.66	0.18	-0.48	7.38%	-6.69%	-14.07%	2.12
	TRT1	0.83	0.17	-0.65	3.36%	7.73%	4.38%	2.15
	Total	30.40	37.86	7.46	7.42%	7.29%	-0.12%	77.46
WEST-01	CBE2	6.74	2.10	-4.64	6.37%	7.41%	1.04%	10.98
	UAM1	4.31	1.83	-2.48	9.84%	12.59%	2.75%	4.14
	CBE1	0.47	1.49	1.02	16.99%	15.37%	-1.63%	2.28
	UMP1	0.84	1.47	0.63	16.23%	11.89%	-4.34%	1.71
	CBE4	1.18	1.35	0.17	13.86%	14.77%	0.91%	4.53
	KMR1	2.05	1.31	-0.74	12.04%	12.36%	0.32%	3.58
	CBE6	0.78	1.24	0.46	16.29%	10.99%	-5.30%	2.84
	KMD1	1.29	1.10	-0.19	12.87%	16.33%	3.47%	1.81
	GDR1	0.37	1.02	0.65	4.66%	10.33%	5.67%	1.63
	DPM2	0.35	1.01	0.67	3.05%	8.32%	5.27%	1.68
	GBM1	0.82	0.91	0.10	2.95%	7.51%	4.55%	1.74
	AVI1	1.80	0.82	-0.98	11.69%	12.80%	1.11%	1.87
	SNR1	0.71	0.80	0.10	16.58%	14.21%	-2.37%	2.27
	MPM1	1.25	0.67	-0.57	12.58%	17.27%	4.68%	2.13
	CBE3	0.71	0.66	-0.05	9.17%	14.64%	5.47%	0.98
	SYM2	1.12	0.65	-0.47	7.21%	14.60%	7.39%	1.32
	ANR1	0.23	0.63	0.40	12.49%	9.01%	-3.48%	0.67
	KGM1	1.38	0.63	-0.76	5.68%	4.12%	-1.55%	1.32

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-01	PDM1	0.77	0.62	-0.15	4.07%	13.63%	9.56%	1.15
	PPI1	0.52	0.50	-0.02	15.60%	2.09%	-13.51%	1.09
	TPR3	1.49	0.44	-1.05	8.64%	-15.09%	-23.73%	2.03
	CBE5	0.70	0.42	-0.28	15.13%	19.95%	4.82%	1.68
	KGI1	0.63	0.40	-0.23	15.84%	12.55%	-3.29%	1.98
	TPR2	0.84	0.37	-0.47	8.61%	6.20%	-2.41%	4.27
	TPR1	1.10	0.34	-0.76	14.95%	10.92%	-4.04%	3.13
	SUL1	0.20	0.28	0.08	22.60%	9.76%	-12.84%	1.57
	CNR1	0.47	0.26	-0.21	7.33%	20.97%	13.64%	1.67
	TPR4	0.51	0.15	-0.36	1.25%	13.00%	11.75%	2.01
	PLI1	0.89	0.15	-0.74	9.85%	20.59%	10.74%	3.00
	Total	34.52	23.63	-10.89	9.91%	11.37%	1.46%	71.08
SOUTH ARCOT	CUD1	3.86	2.42	-1.44	12.15%	8.04%	-4.10%	7.23
	POY1	2.21	2.20	-0.01	16.09%	13.15%	-2.94%	6.24
	TVM2	0.72	2.06	1.34	13.10%	6.27%	-6.83%	3.31
	PRT1	0.85	1.98	1.13	7.43%	1.35%	-6.08%	3.14
	KKI2	1.26	1.68	0.42	8.43%	5.70%	-2.73%	4.61
	CDM1	3.79	1.58	-2.20	-6.01%	7.62%	13.63%	4.34
	SJI1	0.76	1.36	0.60	5.25%	6.57%	1.32%	3.81
	TDM1	1.60	1.32	-0.28	7.13%	8.48%	1.35%	4.12
	POY2	1.59	1.31	-0.28	12.91%	12.57%	-0.34%	6.11
	ULP1	1.54	1.28	-0.26	11.60%	6.51%	-5.10%	3.73
	KLM1	1.71	1.05	-0.66	9.40%	9.59%	0.19%	3.47
	NVL2	2.69	1.04	-1.65	2.82%	6.98%	4.15%	5.46
	TRK1	1.17	0.81	-0.36	10.81%	9.01%	-1.80%	4.94
	VPM2	0.45	0.76	0.31	20.72%	15.89%	-4.83%	3.93
	VCM1	0.50	0.64	0.15	13.59%	10.60%	-2.99%	2.36
	TVM1	0.15	0.62	0.46	-8.66%	11.07%	19.73%	2.25
	KML1	0.69	0.62	-0.07	1.22%	9.87%	8.65%	2.07
	VPM1	0.82	0.29	-0.53	11.41%	3.35%	-8.05%	1.65
	STP1	0.67	0.08	-0.59	9.27%	4.51%	-4.75%	1.86
	MKM1	0.96	(0.05)	-1.01	3.12%	24.38%	21.26%	2.02
	Total	27.98	23.05	-4.93	7.52%	8.12%	0.60%	76.66
KL-SOUTH	TVP1	3.63	4.33	0.70	9.71%	6.59%	-3.12%	5.55
	PAS1	1.59	1.39	-0.20	7.49%	9.34%	1.85%	2.04
	KLR1	1.06	0.81	-0.25	8.61%	12.98%	4.37%	2.75
	Total	6.29	6.54	0.24	8.96%	7.97%	-0.99%	10.34
OTHERS	WHC3	10.74	17.06	6.32	2.60%	1.41%	-1.19%	0.00
	WZWH		2.59	2.59	#Error	2.04%	#Error	0.00
	TZSD		2.32	2.32	#Error	1.30%	#Error	0.00
	S2SD	0.22	2.31	2.09	-1.84%	1.96%	3.80%	0.00
	SZSD		1.37	1.37	#Error	0.65%	#Error	0.00
	WZSD		1.14	1.14	#Error	2.56%	#Error	0.00
	MSWH	0.38	0.21	-0.17	-1.69%	-1.40%	0.29%	0.00
	WHNV	0.29		-0.29	-7.41%	#Error	#Error	0.00

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS	CZWH	2.89	(4.34)	-7.23	-2.14%	-7.83%	-5.70%	0.00
	Total	14.52	22.67	8.15	1.28%	3.28%	2.00%	0.00
	Total	404.24	422.18	17.94	8.45%	8.39%	-0.06%	968.51