



TN-Daily Sales Performance As on 17-04-2026 11:55:11 PM

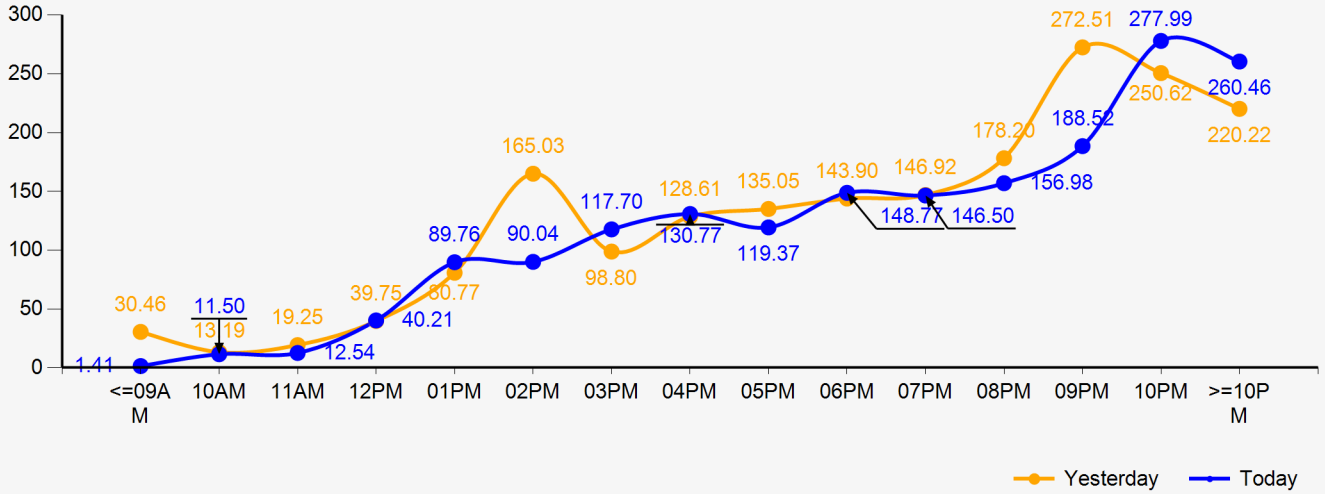
YD Sales : 1923.28 L YD Order: 70.60 L

YD GP%: 7.69%

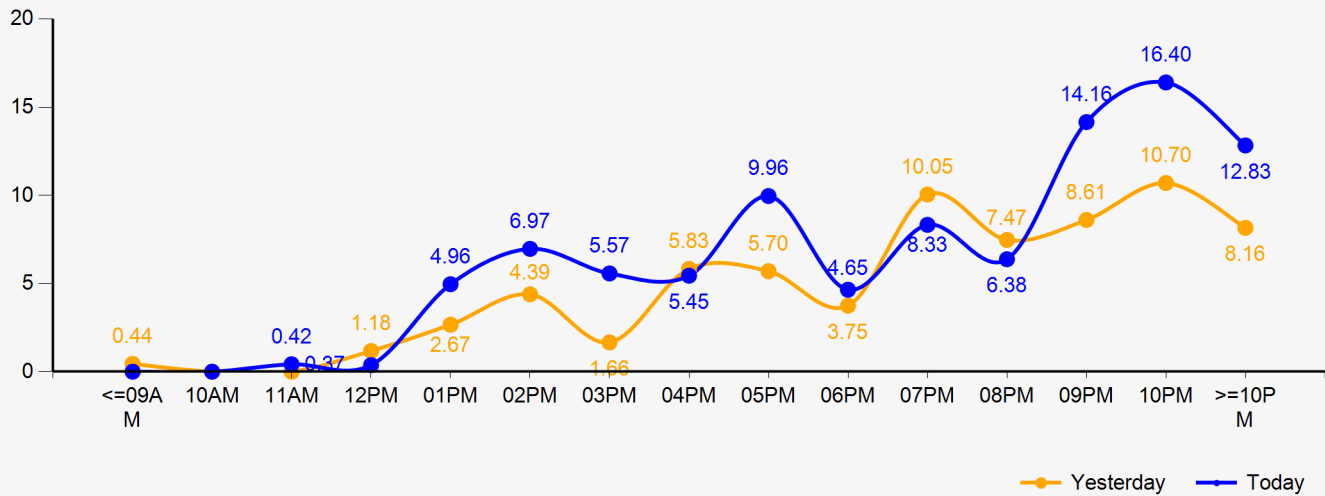
TD Sales : 1792.52 L TD Order: 96.47 L

TD GP%: 7.92%

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	371.22	321.00	-50.22	8.08%	8.40%	0.33%	303.03
TRICHY-01	231.98	254.50	22.52	7.21%	6.90%	-0.31%	279.71
SOUTH-03	222.25	220.63	-1.62	8.64%	8.34%	-0.29%	238.40
CHENNAI-02	190.65	210.81	20.16	7.01%	7.64%	0.64%	263.10
CHENNAI-01	202.97	199.59	-3.39	8.14%	8.65%	0.51%	331.59
WEST-02	203.86	185.79	-18.07	9.13%	9.24%	0.11%	182.66
WEST-01	170.92	147.78	-23.14	9.87%	9.61%	-0.26%	132.61
NORTH ARCOT	156.70	136.46	-20.24	7.47%	8.76%	1.29%	161.71
SOUTH ARCOT	119.76	126.24	6.48	8.18%	8.26%	0.08%	166.76
KL-SOUTH	50.96	43.97	-6.99	3.31%	2.49%	-0.82%	20.52
KL-NORTH	46.93	31.34	-15.59	0.92%	1.89%	0.97%	32.24
OTHERS	25.69	10.89	-14.80	-6.03%	-19.71%	-13.67%	0.00
Total	1993.89	1888.98	-104.90	7.69%	7.92%	0.23%	2112.33

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TUT1	38.26	33.24	-5.02	7.41%	9.76%	2.35%	35.23
	TVL1	32.46	31.54	-0.91	7.20%	6.77%	-0.43%	29.44

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	NGR1	27.10	29.40	2.30	5.67%	5.04%	-0.63%	17.07
	KVT1	19.23	16.53	-2.70	9.86%	10.35%	0.49%	17.22
	TKS2	24.31	15.89	-8.42	8.57%	7.97%	-0.61%	12.39
	SVK1	8.21	12.85	4.64	6.33%	7.73%	1.39%	8.76
	TKS1	10.80	12.61	1.81	8.01%	8.03%	0.02%	9.50
	TUT2	17.32	11.39	-5.92	8.47%	8.89%	0.42%	14.13
	VNR2	15.52	11.30	-4.21	9.06%	8.04%	-1.02%	15.92
	RND1	11.80	9.61	-2.19	10.79%	10.76%	-0.03%	13.09
	VLV1	12.61	8.34	-4.27	9.16%	10.74%	1.57%	9.95
	TCN1	10.15	8.07	-2.09	7.77%	7.88%	0.12%	7.12
	MAR1	17.09	7.89	-9.20	7.47%	8.31%	0.84%	8.84
	MMT1	6.55	7.77	1.22	7.60%	9.95%	2.35%	3.94
	ARM1	6.52	6.47	-0.05	7.24%	7.70%	0.47%	3.17
	SDI1	4.34	6.47	2.12	7.00%	6.77%	-0.23%	4.25
	ERL2	7.28	6.43	-0.86	10.91%	12.64%	1.73%	4.59
	KGL1	6.35	6.25	-0.10	6.10%	7.61%	1.51%	3.39
	RPM1	8.10	6.16	-1.94	8.80%	9.62%	0.82%	10.08
	PKD1	8.58	5.93	-2.65	9.80%	7.47%	-2.33%	9.09
	TKY1	3.34	5.75	2.41	10.34%	6.62%	-3.72%	4.69
	APK2	5.63	5.62	-0.01	11.25%	5.57%	-5.68%	5.52
	APK1	5.48	5.19	-0.29	7.88%	12.46%	4.58%	6.87
	SKD1	4.53	4.47	-0.06	10.38%	12.78%	2.41%	4.23
	TYI1	4.85	4.36	-0.50	11.29%	10.63%	-0.66%	5.13
	VNR1	5.07	4.22	-0.85	8.61%	6.44%	-2.17%	4.02
	PDI1	7.99	3.98	-4.01	3.12%	8.29%	5.17%	3.86
	STU2	6.34	3.96	-2.38	7.03%	9.14%	2.11%	3.38
	SNL1	4.91	3.93	-0.98	9.61%	7.23%	-2.38%	4.73
	VKM1	3.96	3.92	-0.04	9.12%	13.15%	4.03%	3.76
	KYR1	4.44	3.88	-0.55	8.26%	14.15%	5.89%	3.63
	ASM1	6.32	3.87	-2.45	8.63%	11.95%	3.32%	3.90
	KSM1	2.74	3.69	0.96	8.49%	6.22%	-2.28%	2.06
	COL1	4.81	3.56	-1.25	5.00%	3.41%	-1.60%	2.58
UDN1	4.13	3.25	-0.88	10.84%	7.90%	-2.95%	4.43	
SGT1	4.12	3.22	-0.90	7.35%	5.88%	-1.47%	3.06	
Total		371.22	321.00	-50.22	8.08%	8.40%	0.33%	303.03
TRICHY-01	TRY1	47.15	56.46	9.32	3.76%	2.22%	-1.53%	50.33
	TNJ1	13.56	16.42	2.86	7.38%	7.10%	-0.28%	18.73
	PBR2	13.88	14.48	0.60	8.05%	8.40%	0.34%	19.44
	TRY2	3.67	13.75	10.08	10.14%	-2.09%	-12.24%	4.71
	TNJ2	9.10	11.71	2.61	9.11%	7.05%	-2.06%	13.70
	KUM1	10.82	11.58	0.76	8.85%	8.48%	-0.37%	17.10
	PTK1	8.80	11.23	2.43	10.33%	7.54%	-2.78%	10.64
	MVM1	9.95	10.71	0.76	12.04%	11.95%	-0.09%	12.89
	TVR2	10.85	10.14	-0.71	6.85%	9.57%	2.72%	12.90
	TRY4	9.65	9.80	0.15	7.78%	10.54%	2.76%	12.06
	TRY3	10.86	8.72	-2.14	-1.18%	10.01%	11.19%	8.06
	AYR1	10.31	7.45	-2.86	6.57%	8.88%	2.31%	7.62
	MDI1	7.23	7.00	-0.23	8.11%	8.55%	0.44%	9.68

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	KIK1	3.87	6.77	2.90	10.07%	9.71%	-0.36%	5.98
	NGT1	7.14	6.62	-0.52	10.01%	11.90%	1.88%	8.53
	TYR1	5.11	6.09	0.97	9.95%	10.46%	0.51%	7.58
	TTP1	7.28	6.00	-1.28	7.25%	7.92%	0.67%	6.67
	PDK1	6.44	5.95	-0.49	8.91%	9.43%	0.52%	5.15
	PBR1	2.62	5.31	2.69	9.48%	8.17%	-1.31%	8.13
	MSI1	5.99	5.16	-0.83	11.36%	7.41%	-3.95%	6.33
	KRN1	3.98	4.71	0.73	8.45%	7.61%	-0.84%	5.51
	JKM1	4.57	4.13	-0.43	8.90%	9.97%	1.08%	8.02
	TVR1	5.70	3.61	-2.09	8.23%	8.65%	0.43%	4.83
	ORU1	3.99	3.61	-0.38	9.55%	11.75%	2.19%	4.43
	NMM1	3.49	3.53	0.04	7.16%	9.83%	2.67%	3.80
	APM1	3.68	2.03	-1.65	10.64%	10.05%	-0.59%	4.09
	NCK1	2.31	1.51	-0.79	3.14%	9.94%	6.79%	2.82
	Total	231.98	254.50	22.52	7.21%	6.90%	-0.31%	279.71
	SOUTH-03	MDU1	21.31	24.09	2.78	8.87%	8.40%	-0.47%
MDU2		15.75	15.35	-0.40	8.37%	7.52%	-0.85%	14.80
MDU6		9.46	13.89	4.43	10.39%	5.88%	-4.51%	11.74
DGL1		7.25	12.35	5.10	11.04%	8.62%	-2.42%	11.81
KKD3		9.42	12.07	2.65	11.91%	11.47%	-0.44%	8.12
TMM1		10.27	10.52	0.25	4.63%	7.07%	2.44%	8.09
MDU7		9.74	10.45	0.72	6.82%	3.42%	-3.40%	8.44
KRR1		8.79	10.23	1.44	2.74%	2.94%	0.20%	7.96
USL1		4.66	8.32	3.67	8.81%	8.26%	-0.55%	4.45
SVG1		5.75	6.84	1.09	8.75%	9.96%	1.21%	7.51
ATG1		7.93	6.78	-1.15	10.87%	10.86%	-0.01%	9.73
MPA1		4.54	6.77	2.22	10.73%	4.69%	-6.03%	7.36
MDU4		5.24	6.13	0.88	8.22%	7.72%	-0.50%	6.71
MDU3		7.72	5.96	-1.76	8.58%	9.22%	0.63%	7.98
TEN1		4.89	5.40	0.51	11.38%	9.09%	-2.29%	4.64
DKI1		6.99	4.70	-2.28	7.35%	15.03%	7.68%	7.53
KYK1		2.57	4.46	1.89	6.85%	8.14%	1.30%	3.81
TDI1		4.54	4.46	-0.08	9.87%	10.34%	0.47%	4.87
TPT1		8.23	4.46	-3.77	12.23%	13.28%	1.05%	7.01
PNI1		3.16	4.04	0.88	10.53%	5.18%	-5.34%	3.18
ADP1		2.78	3.61	0.83	8.96%	7.65%	-1.32%	3.27
DGL2		13.16	3.38	-9.77	3.36%	13.54%	10.18%	5.30
MDU5		3.50	3.22	-0.28	11.20%	8.76%	-2.44%	5.14
BNR1		4.22	3.20	-1.01	8.25%	11.23%	2.98%	3.26
MNM1		4.34	3.10	-1.23	11.07%	10.35%	-0.73%	3.49
NKI1		1.89	2.99	1.10	9.33%	9.56%	0.22%	3.43
ODM1		4.97	2.87	-2.10	2.49%	9.09%	6.60%	2.53
PVI1		3.40	2.72	-0.68	11.25%	8.22%	-3.03%	5.20
SGP1		1.62	2.72	1.10	12.62%	12.69%	0.07%	2.99
CBM1		4.70	2.65	-2.05	15.16%	8.05%	-7.11%	5.06
KPT1		2.54	2.11	-0.43	9.15%	7.29%	-1.87%	3.36
PNV2		5.04	1.90	-3.15	11.27%	11.47%	0.20%	3.04
CMR1	1.76	1.73	-0.03	3.61%	8.59%	4.98%	2.98	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	NTM1	0.95	1.71	0.76	11.31%	10.46%	-0.85%	2.74
	BTU1	1.18	1.66	0.48	8.24%	4.40%	-3.84%	2.13
	MLR1	3.22	1.56	-1.66	8.81%	11.15%	2.33%	4.91
	TEN2	3.17	1.22	-1.95	7.18%	14.60%	7.42%	6.88
	PKM1	1.61	1.02	-0.59	13.53%	13.80%	0.27%	2.47
	Total	222.25	220.63	-1.62	8.64%	8.34%	-0.29%	238.40
CHENNAI-02	CH03	18.75	21.36	2.61	8.18%	6.55%	-1.63%	25.56
	CH15	17.78	19.78	2.00	2.69%	3.49%	0.80%	25.19
	CH21	12.85	12.62	-0.23	6.71%	6.80%	0.09%	18.61
	CH18	9.91	11.87	1.96	9.41%	11.15%	1.74%	11.19
	CH50	3.96	11.73	7.78	11.83%	11.62%	-0.21%	10.33
	CH12	8.94	11.71	2.78	7.71%	7.95%	0.24%	16.32
	CH34	7.55	10.89	3.33	6.21%	8.63%	2.42%	10.76
	CH20	7.78	10.86	3.08	6.44%	4.96%	-1.48%	13.86
	CH06	6.57	8.23	1.66	8.44%	3.05%	-5.39%	10.44
	CH44	5.00	8.10	3.10	8.69%	6.64%	-2.04%	8.99
	CH41	6.00	7.79	1.79	10.11%	8.71%	-1.40%	9.78
	CH43	3.01	7.75	4.74	6.77%	7.49%	0.72%	7.97
	CH17	7.83	7.40	-0.43	10.55%	12.09%	1.54%	7.96
	CH24	13.58	7.16	-6.43	5.79%	7.47%	1.68%	11.21
	CH51	10.30	6.73	-3.57	8.20%	8.61%	0.41%	12.14
	CH33	8.15	6.63	-1.52	8.21%	10.83%	2.63%	10.59
	MJR1	6.16	6.25	0.10	7.78%	10.00%	2.22%	9.85
	UKI1	5.88	5.60	-0.28	4.06%	9.86%	5.81%	4.94
	GPD1	4.25	5.53	1.28	9.01%	2.68%	-6.33%	6.50
	CH27	2.44	4.71	2.27	5.47%	12.52%	7.05%	2.68
	PON1	2.08	3.71	1.63	13.03%	10.38%	-2.64%	4.72
	CH23	3.73	3.67	-0.06	5.88%	3.98%	-1.90%	4.81
	CH31	1.53	3.65	2.12	6.14%	10.02%	3.88%	3.76
	CH46	4.48	2.80	-1.67	8.94%	6.41%	-2.53%	3.84
	CH36	5.99	1.80	-4.19	2.45%	10.16%	7.70%	4.47
	MC05	2.79	1.25	-1.53	1.39%	4.51%	3.12%	1.75
	CH32	2.30	0.62	-1.67	2.50%	9.19%	6.69%	1.85
	MC06	1.07	0.51	-0.56	3.37%	4.09%	0.73%	2.25
	CH01		0.09	0.09	#Error	-19.59%	#Error	0.79
	Total	190.65	210.81	20.16	7.01%	7.64%	0.64%	263.10
CHENNAI-01	CH05	14.10	20.89	6.79	3.74%	5.50%	1.76%	20.16
	CH19	6.80	13.01	6.20	9.73%	7.75%	-1.98%	12.60
	CH14	10.49	11.85	1.35	9.85%	9.17%	-0.68%	20.09
	CH48	8.60	10.48	1.87	9.92%	12.95%	3.04%	12.36
	CH47	16.79	10.27	-6.52	9.79%	10.16%	0.37%	9.49
	CH30	24.95	9.98	-14.97	1.58%	6.90%	5.32%	9.99
	CH08	11.17	9.93	-1.24	6.52%	9.15%	2.64%	23.77
	CH07	10.96	9.60	-1.36	10.72%	7.60%	-3.12%	16.33
	CH49	7.31	8.84	1.53	10.96%	10.07%	-0.89%	15.04
	CH16	7.12	8.75	1.63	11.78%	9.33%	-2.45%	23.05
	GUD1	6.48	8.40	1.91	10.87%	10.21%	-0.66%	9.76
	CH45	5.21	8.37	3.16	9.61%	6.82%	-2.79%	10.07

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CHENNAI-01	CH25	9.28	7.13	-2.15	12.26%	7.70%	-4.55%	10.17
	CH28	5.88	6.35	0.46	13.73%	12.72%	-1.01%	16.37
	CH42	4.16	6.30	2.14	10.72%	12.80%	2.07%	14.76
	MRM1	4.38	6.02	1.64	7.69%	7.32%	-0.37%	9.54
	CH22	4.31	5.63	1.33	10.48%	7.69%	-2.79%	13.49
	AVD1	3.43	4.67	1.24	2.51%	7.14%	4.63%	10.80
	CH37	4.96	4.15	-0.81	4.82%	9.51%	4.69%	5.07
	CH35	5.71	4.06	-1.66	9.81%	12.02%	2.21%	8.41
	CH38	2.40	4.06	1.66	7.99%	9.65%	1.66%	8.13
	KNR1	2.28	3.86	1.58	12.66%	7.02%	-5.64%	6.63
	CGL1	3.95	3.74	-0.21	10.35%	4.95%	-5.40%	6.77
	GUD2	5.32	3.15	-2.17	9.84%	8.42%	-1.42%	8.29
	SKL1	3.47	2.43	-1.03	6.95%	7.35%	0.41%	8.72
	CH39	2.75	2.29	-0.47	12.97%	11.55%	-1.41%	5.54
	CH40	3.44	1.99	-1.45	1.78%	2.41%	0.62%	2.88
	TKM1	2.77	1.39	-1.39	7.63%	11.71%	4.08%	4.93
	CH26	1.61	1.37	-0.25	10.46%	7.14%	-3.33%	4.03
	CH29	0.40	0.34	-0.06	11.20%	13.21%	2.00%	1.94
	MC09	1.12	0.16	-0.96	3.41%	-7.98%	-11.39%	0.92
	MC10	1.35	0.16	-1.20	3.57%	3.38%	-0.19%	1.47
	Total	202.97	199.59	-3.39	8.14%	8.65%	0.51%	331.59
	WEST-02	SLM1	19.93	20.66	0.73	7.39%	6.97%	-0.42%
ERD2		12.65	17.44	4.79	10.19%	9.91%	-0.28%	12.79
ERD1		12.55	13.98	1.43	9.02%	9.80%	0.78%	12.40
SLM3		9.50	11.55	2.05	10.77%	7.71%	-3.06%	8.02
KRI1		6.36	10.74	4.39	8.81%	7.17%	-1.64%	3.90
HSR1		11.21	9.05	-2.16	7.92%	10.02%	2.10%	5.23
HSR2		8.75	8.45	-0.30	10.14%	11.27%	1.13%	9.09
TRM1		6.95	7.08	0.13	8.94%	9.12%	0.18%	5.85
NKL2		13.58	6.98	-6.60	8.44%	8.61%	0.17%	8.02
MCR1		4.12	6.85	2.74	9.38%	8.22%	-1.16%	4.99
SLM2		4.30	6.83	2.53	10.08%	10.66%	0.58%	6.57
VPD1		5.58	6.58	1.01	9.75%	9.77%	0.02%	5.37
ATU1		7.34	5.71	-1.63	11.18%	8.93%	-2.25%	7.81
EPI1		5.80	4.68	-1.12	8.49%	11.63%	3.14%	4.84
MTR1		3.69	3.77	0.08	10.66%	10.55%	-0.11%	5.46
RSP1		5.75	3.59	-2.15	5.62%	9.16%	3.54%	5.48
OML1		4.03	3.49	-0.53	10.24%	9.55%	-0.69%	5.24
PLC1		2.88	3.32	0.44	12.99%	6.10%	-6.89%	3.28
DPR1		2.07	3.26	1.19	9.99%	8.11%	-1.89%	2.70
PMP1		4.82	3.08	-1.74	8.42%	7.42%	-1.00%	4.06
KVP1		7.46	2.85	-4.61	6.39%	9.13%	2.74%	3.10
PDR1		3.44	2.82	-0.63	12.34%	13.04%	0.71%	2.68
KAM1		3.27	2.80	-0.46	11.24%	12.67%	1.43%	3.19
TCG1		6.10	2.68	-3.43	9.44%	9.63%	0.19%	3.73
BMD1		4.53	2.50	-2.03	6.88%	7.88%	1.00%	3.41
EDP1		2.17	2.26	0.09	12.34%	9.73%	-2.62%	1.93
CMI1		1.11	2.22	1.11	5.47%	12.89%	7.43%	2.78

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02	APN1	3.52	2.21	-1.31	11.22%	11.12%	-0.10%	3.97
	DPR2	5.75	2.04	-3.72	9.10%	11.87%	2.78%	3.51
	KMM1	3.97	1.57	-2.40	9.52%	12.35%	2.83%	5.06
	SGI1	3.78	1.48	-2.30	11.80%	9.67%	-2.14%	2.81
	HRR1	2.54	1.39	-1.14	7.82%	6.29%	-1.53%	3.57
	VKL1	2.30	0.95	-1.35	9.11%	15.72%	6.61%	3.19
	SGG1	2.06	0.91	-1.15	8.00%	12.58%	4.58%	2.28
	Total	203.86	185.79	-18.07	9.13%	9.24%	0.11%	182.66
WEST-01	CBE2	31.30	28.97	-2.33	7.81%	9.98%	2.17%	22.34
	TPR2	10.73	10.50	-0.23	11.68%	11.29%	-0.39%	6.42
	KMR1	13.50	8.44	-5.05	10.24%	10.73%	0.49%	8.01
	PLI1	8.59	6.91	-1.68	7.87%	9.91%	2.04%	6.64
	CBE4	15.11	6.54	-8.58	11.94%	10.74%	-1.21%	5.82
	KGM1	2.34	6.41	4.07	10.40%	3.22%	-7.18%	3.03
	TPR3	3.68	6.06	2.38	13.40%	6.52%	-6.88%	4.59
	GBM1	3.66	5.32	1.65	9.65%	7.61%	-2.05%	3.70
	CBE6	6.37	5.28	-1.09	9.92%	11.22%	1.30%	5.29
	TPR1	10.08	5.04	-5.03	8.87%	7.78%	-1.09%	5.76
	SNR1	6.00	4.74	-1.26	12.75%	13.40%	0.65%	4.67
	CBE5	2.20	4.55	2.35	14.54%	13.90%	-0.64%	3.09
	DPM2	3.35	4.44	1.08	10.56%	10.97%	0.41%	3.80
	SUL1	4.45	4.19	-0.26	12.30%	9.61%	-2.69%	3.28
	PPI1	3.97	4.01	0.05	13.69%	9.32%	-4.37%	2.30
	CBE1	6.50	3.55	-2.94	9.33%	14.34%	5.02%	3.63
	SYM2	5.49	3.35	-2.14	10.98%	7.85%	-3.12%	3.44
	UMP1	4.18	3.26	-0.92	6.30%	2.78%	-3.52%	3.24
	KGI1	1.41	3.01	1.60	7.18%	3.67%	-3.51%	3.45
	UAM1	1.60	2.97	1.37	6.37%	7.76%	1.39%	5.47
	GDR1	1.86	2.79	0.92	2.14%	5.57%	3.42%	3.03
	CBE3	0.91	2.70	1.79	21.12%	10.61%	-10.51%	1.53
	PDM1	3.19	2.63	-0.56	12.05%	12.84%	0.79%	2.57
	AVI1	3.82	2.58	-1.24	10.03%	12.68%	2.65%	2.70
	KMD1	3.00	2.58	-0.41	7.51%	8.56%	1.06%	3.37
	CNR1	1.50	2.47	0.97	8.18%	7.25%	-0.94%	2.53
	ANR1	0.78	1.88	1.10	14.13%	12.68%	-1.45%	0.98
MPM1	10.09	1.58	-8.51	8.57%	15.07%	6.50%	4.54	
TPR4	1.26	1.02	-0.24	13.09%	11.57%	-1.51%	3.38	
Total	170.92	147.78	-23.14	9.87%	9.61%	-0.26%	132.61	
NORTH ARCOT	KPM2	16.40	16.53	0.13	7.73%	7.30%	-0.43%	18.76
	TRL1	9.14	10.93	1.79	6.36%	6.46%	0.10%	13.37
	VEL2	17.49	10.92	-6.57	8.53%	8.69%	0.16%	11.79
	TRR1	9.45	9.06	-0.39	7.76%	5.74%	-2.02%	8.24
	SBR1	11.59	8.96	-2.62	8.07%	8.89%	0.82%	11.74
	VEL1	11.76	8.73	-3.03	7.52%	10.26%	2.74%	8.63
	WJD1	2.03	6.86	4.82	14.51%	9.40%	-5.11%	5.74
	VSI1	6.82	6.80	-0.02	7.51%	10.08%	2.57%	7.54
	AKM1	8.65	6.12	-2.53	7.07%	9.72%	2.65%	8.09
	ABR1	8.83	5.85	-2.99	7.33%	12.50%	5.16%	6.68

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
NORTH ARCOT	SLG1	4.13	4.65	0.52	9.35%	13.34%	3.99%	3.67	
	VNB1	2.40	4.32	1.92	5.93%	8.29%	2.36%	3.69	
	WJP1	4.49	4.32	-0.16	7.89%	10.30%	2.42%	5.44	
	GDM1	5.95	4.20	-1.75	5.62%	9.51%	3.89%	4.58	
	TRT1	4.51	3.75	-0.76	5.47%	10.78%	5.31%	5.50	
	KPM1	5.78	3.42	-2.36	5.88%	6.89%	1.00%	5.70	
	CGM1	2.63	3.06	0.43	5.64%	5.23%	-0.41%	3.72	
	PLR1	2.52	2.80	0.28	7.94%	10.79%	2.85%	3.91	
	UGI1	2.10	2.79	0.69	7.99%	7.44%	-0.55%	2.69	
	ARC2	5.93	2.69	-3.24	7.44%	11.52%	4.08%	4.75	
	ANI1	1.95	2.56	0.61	8.45%	9.89%	1.44%	4.17	
	CPT1	3.68	2.30	-1.38	10.38%	8.56%	-1.82%	3.79	
	CYR1	4.04	2.08	-1.96	7.55%	9.01%	1.46%	4.78	
	PTU1	1.79	1.39	-0.40	0.58%	0.83%	0.25%	2.00	
	BGR1	2.64	1.38	-1.27	4.68%	9.42%	4.74%	2.74	
	Total	156.70	136.46	-20.24	7.47%	8.76%	1.29%	161.71	
	SOUTH ARCOT	POY1	11.91	13.51	1.60	5.44%	11.11%	5.67%	17.98
		CUD1	10.43	13.49	3.06	9.76%	9.69%	-0.08%	18.60
KKI2		8.32	9.87	1.54	7.47%	9.12%	1.65%	8.81	
CDM1		6.67	9.17	2.50	9.10%	8.24%	-0.86%	10.38	
VPM2		5.78	8.92	3.14	9.55%	8.04%	-1.51%	9.45	
PRT1		6.52	8.41	1.90	7.59%	6.26%	-1.33%	6.61	
NVL2		5.15	7.19	2.04	7.13%	7.29%	0.16%	10.21	
SJI2		5.82	7.17	1.35	9.15%	3.70%	-5.45%	7.78	
POY2		8.61	6.97	-1.64	9.30%	7.93%	-1.37%	13.80	
KLM1		6.25	6.56	0.31	6.10%	8.41%	2.32%	7.46	
TRK1		7.85	6.55	-1.30	8.71%	4.99%	-3.72%	9.29	
ULP1		7.09	5.50	-1.60	10.63%	7.95%	-2.68%	9.34	
TDM1		5.21	4.37	-0.84	8.63%	8.64%	0.00%	6.76	
TVM2		3.59	4.25	0.65	5.44%	5.45%	0.01%	4.84	
MKM1		2.84	3.77	0.92	9.27%	10.92%	1.65%	3.66	
KML1		8.84	3.30	-5.54	7.00%	9.45%	2.45%	4.86	
STP1		2.70	2.91	0.21	11.79%	12.82%	1.04%	3.63	
TVM1		3.02	2.53	-0.49	6.96%	7.78%	0.82%	4.60	
VPM1		0.68	1.47	0.80	14.29%	8.02%	-6.27%	3.40	
VCM1		2.46	0.33	-2.14	7.32%	12.68%	5.36%	5.28	
Total	119.76	126.24	6.48	8.18%	8.26%	0.08%	166.76		
KL-SOUTH	TVP1	27.42	26.04	-1.38	2.86%	2.29%	-0.57%	9.10	
	PAS1	9.65	8.35	-1.31	2.44%	4.83%	2.39%	4.55	
	PNL1	6.04	6.06	0.03	4.22%	0.11%	-4.12%	3.24	
	KLR1	7.85	3.53	-4.33	5.23%	2.48%	-2.75%	3.63	
	Total	50.96	43.97	-6.99	3.31%	2.49%	-0.82%	20.52	
KL-NORTH	KZD1	46.93	31.34	-15.59	0.92%	1.89%	0.97%	32.24	
	Total	46.93	31.34	-15.59	0.92%	1.89%	0.97%	32.24	
OTHERS	CZWH	1.19	10.75	9.56	18.54%	-10.35%	-28.89%	0.00	
	S2SD	5.97	9.28	3.30	-0.82%	-1.37%	-0.55%	0.00	
	SZSD	0.25	1.67	1.42	-1.27%	6.04%	7.31%	0.00	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
OTHERS	GHUB	31.71	1.19	-30.52	-0.99%	-0.99%	0.00%	0.00	
	WZWH	0.62	0.90	0.28	-5.97%	10.75%	16.72%	0.00	
	WHC3		0.28	0.28	#Error	-14.39%	#Error	0.00	
	MSWH	(0.05)	0.24	0.29	-13.99%	3.79%	17.79%	0.00	
	TZSD	1.00	0.08	-0.92	-0.07%	0.47%	0.54%	0.00	
	WZSD	0.55	0.06	-0.49	-3.85%	0.68%	4.53%	0.00	
	WHCB	(0.96)		0.96	14.03%	#Error	#Error	0.00	
	WHTV	(0.40)		0.40	12.86%	#Error	#Error	0.00	
	WHTM		(0.28)	-0.28	#Error	4.19%	#Error	0.00	
	WTRZ	(0.19)	(1.28)	-1.09	15.40%	4.60%	-10.80%	0.00	
	WHMD	(0.53)	(1.37)	-0.85	14.22%	7.57%	-6.65%	0.00	
	WHPD		(1.56)	-1.56	84.00%	9.18%	-74.82%	0.00	
	WHVL	(0.25)	(1.64)	-1.39	7.72%	17.99%	10.26%	0.00	
	WHKZ		(1.88)	-1.88	#Error	-2.04%	#Error	0.00	
	WHUT	(3.65)	(2.33)	1.32	12.19%	9.71%	-2.48%	0.00	
	WCHN	(9.58)	(3.20)	6.39	6.23%	8.09%	1.87%	0.00	
	Total		25.69	10.89	-14.80	-6.03%	-19.71%	-13.67%	0.00
	Total		1993.89	1888.98	-104.90	7.69%	7.92%	0.23%	2112.33