



Sales
775.37 Lacs

Yest. Sales : 891.69 Lacs

GP%
6.81%

Yest.GP% : 8.09%

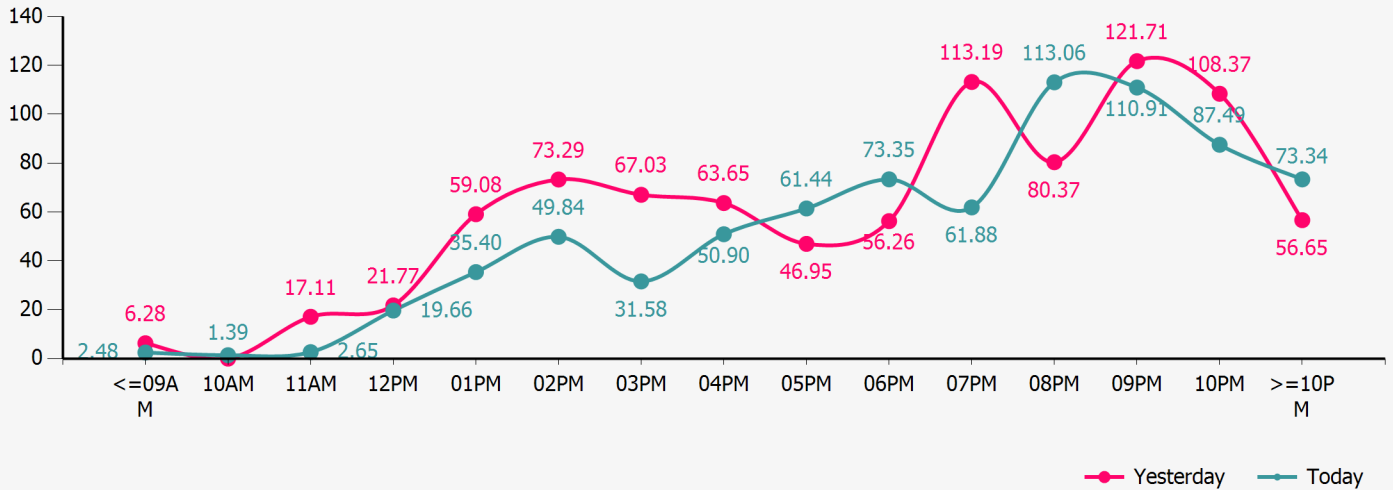
EW Pen%
1.86%

Yest.EW %: 1.69%

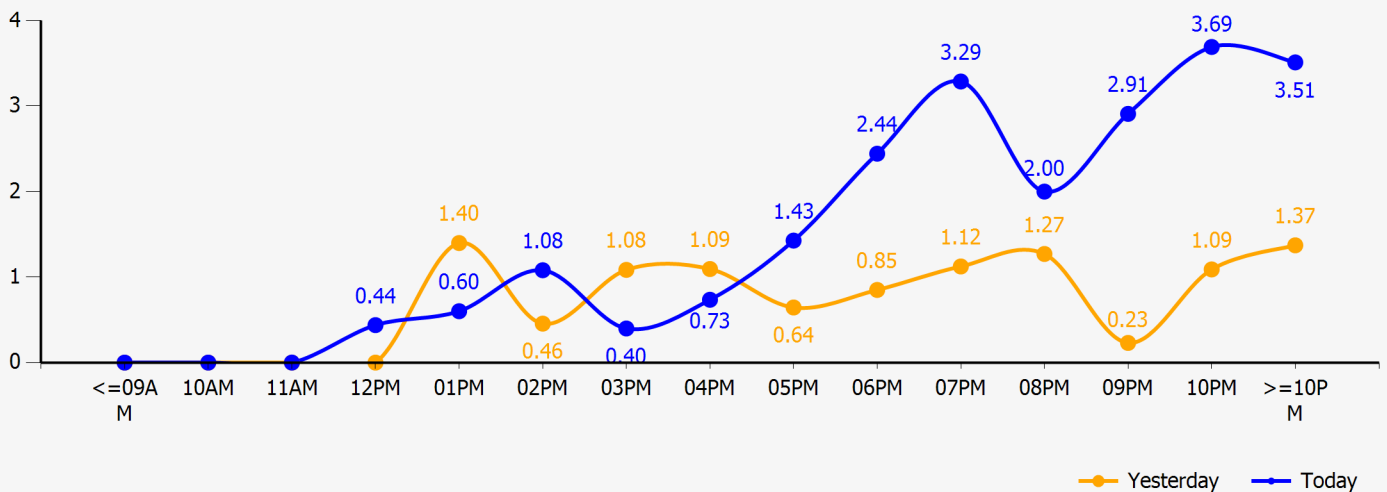
Open SO
22.52 Lacs

Yest. OSO 10.61 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	148.41	156.44	8.03	7.38%	8.50%	1.12%	262.88
SOUTH-03	104.12	107.15	3.04	7.10%	7.09%	-0.02%	149.11
CHENNAI-02	114.67	104.98	-9.68	6.80%	7.85%	1.05%	189.70
TRICHY-01	119.33	103.05	-16.28	8.15%	7.57%	-0.58%	155.76
CHENNAI-01	114.98	85.49	-29.49	7.00%	8.92%	1.93%	178.65
NORTH ARCOT	86.35	64.81	-21.53	7.07%	7.80%	0.73%	125.62
WEST-02	54.93	60.56	5.63	8.83%	8.66%	-0.17%	96.36
SOUTH ARCOT	75.66	57.83	-17.83	6.94%	8.03%	1.09%	105.63
WEST-01	51.98	38.45	-13.53	8.43%	8.60%	0.18%	74.76
WEST-03	29.46	34.32	4.87	8.94%	8.97%	0.03%	55.19
OTHERS	2.42	(15.21)	-17.63	242.71%	76.08%	-166.63%	0.00
Total	902.30	797.89	-104.41	8.09%	6.81%	-1.28%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TUT1	14.53	17.40	2.88	8.23%	9.75%	1.52%	26.39
KVT1	10.00	14.08	4.08	6.91%	10.56%	3.65%	15.28

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TVL1	12.70	12.41	-0.29	6.52%	2.96%	-3.56%	31.24
MAR1	4.05	7.03	2.98	11.27%	5.92%	-5.35%	9.16
NGR1	9.87	6.83	-3.05	7.88%	8.33%	0.44%	16.91
TKS2	8.19	6.81	-1.38	6.27%	5.46%	-0.81%	9.17
RND2	5.62	6.72	1.10	9.69%	8.24%	-1.45%	6.65
VLY1	4.69	6.28	1.58	5.55%	8.93%	3.38%	7.86
SVK1	3.38	5.44	2.05	6.69%	5.02%	-1.67%	5.93
RPM1	7.49	5.12	-2.37	4.76%	7.60%	2.84%	10.74
MMT1	2.29	4.50	2.22	6.02%	5.48%	-0.54%	3.87
SDI1	4.12	4.44	0.32	5.52%	9.29%	3.77%	5.65
TKS1	6.08	4.44	-1.64	7.07%	7.73%	0.67%	6.55
RND1	3.51	4.22	0.71	9.78%	14.13%	4.34%	7.91
APK2	2.14	3.85	1.71	2.44%	7.44%	5.00%	3.84
TUT2	4.40	3.68	-0.72	4.99%	12.75%	7.76%	11.30
SNL1	2.61	3.44	0.83	8.50%	10.13%	1.63%	4.23
VNR2	7.62	3.16	-4.46	4.24%	6.58%	2.34%	11.30
SKD1	1.38	3.09	1.71	12.25%	11.88%	-0.36%	3.15
KYR1	1.26	3.06	1.80	11.19%	10.98%	-0.21%	2.80
ERL2	2.84	2.94	0.10	10.49%	11.30%	0.80%	5.46
TKY1	1.54	2.43	0.89	7.52%	8.86%	1.34%	3.89
UDN1	3.64	2.41	-1.23	9.64%	6.45%	-3.18%	4.16
PDI1	1.72	2.35	0.63	7.16%	10.72%	3.56%	3.33
VKM1	1.38	2.22	0.84	12.00%	13.30%	1.30%	2.98
TCN1	2.33	2.16	-0.17	6.07%	11.39%	5.32%	5.50
SGT1	1.09	2.13	1.05	10.95%	7.02%	-3.92%	3.69
PKD1	2.62	1.87	-0.74	10.94%	11.49%	0.55%	4.66
KSM1	1.66	1.77	0.11	5.51%	7.97%	2.45%	4.29
TYI1	3.34	1.56	-1.78	6.12%	5.35%	-0.77%	5.08
ASM1	1.46	1.44	-0.02	6.85%	12.33%	5.48%	3.26
ARM1	1.40	1.41	0.01	10.20%	10.85%	0.65%	2.40
KGL1	0.56	1.38	0.82	12.51%	11.62%	-0.89%	3.08
COL1	0.45	1.27	0.82	9.05%	8.95%	-0.10%	1.32
STU2	0.79	1.22	0.43	6.60%	7.27%	0.66%	2.34
APK1	3.66	1.07	-2.59	9.37%	14.49%	5.12%	3.74
VNR1	1.97	0.80	-1.17	9.57%	7.05%	-2.52%	3.81
SOUTH-01 : Total	148.41	156.44	8.03	7.38%	8.50%	1.12%	262.88
SOUTH-03							
MDU1	16.34	12.31	-4.03	2.54%	0.33%	-2.21%	15.87
DGL1	8.65	6.38	-2.27	7.26%	7.78%	0.52%	8.07
MDU2	6.58	5.48	-1.11	7.54%	5.05%	-2.49%	8.12
TEN2	2.92	4.46	1.54	10.24%	8.55%	-1.69%	4.00
MDU3	2.63	4.43	1.80	4.73%	4.03%	-0.70%	4.00
MDU6	1.84	4.13	2.29	10.85%	10.98%	0.14%	5.60
MDU4	2.63	3.91	1.28	8.48%	4.76%	-3.72%	3.29
TDI1	2.08	3.74	1.67	8.98%	11.98%	3.00%	2.63
PVI1	4.48	3.67	-0.81	7.07%	10.12%	3.05%	4.96
MDU7	3.17	3.66	0.50	7.55%	4.49%	-3.06%	5.66
CBM1	3.39	3.39		7.54%	9.30%	1.76%	3.76
KKD3	3.29	3.38	0.09	13.54%	12.57%	-0.97%	7.06

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
MPA1	4.19	3.35	-0.84	11.81%	8.89%	-2.92%	4.28
TEN1	4.66	3.20	-1.45	4.29%	1.20%	-3.09%	3.59
TPT1	3.07	3.16	0.09	9.25%	10.13%	0.88%	3.78
TMM1	3.62	2.87	-0.75	6.24%	10.56%	4.32%	4.55
NTM1	2.41	2.66	0.25	3.00%	11.71%	8.71%	2.64
ATG1	2.18	2.50	0.32	8.68%	4.74%	-3.94%	5.49
PNI1	0.80	2.47	1.67	9.91%	8.03%	-1.88%	1.82
SVG1	1.33	2.35	1.02	10.35%	12.16%	1.81%	3.13
ADP1	2.29	2.35	0.06	8.40%	8.81%	0.42%	2.92
KPT1	1.37	2.24	0.87	9.71%	12.91%	3.20%	2.61
PKM1	1.44	2.10	0.65	9.08%	7.98%	-1.11%	1.85
NKI1	2.46	1.91	-0.55	12.43%	11.83%	-0.60%	3.12
DGL2	1.06	1.79	0.73	6.93%	-18.30%	-25.23%	3.05
KRR1	0.65	1.72	1.07	13.72%	11.73%	-1.99%	2.33
BNR1	2.32	1.69	-0.63	8.20%	9.02%	0.82%	2.63
ODM1	1.19	1.40	0.21	5.50%	7.53%	2.03%	2.48
DKI1	1.79	1.39	-0.40	11.21%	9.12%	-2.09%	4.32
KYK1	1.62	1.37	-0.26	5.35%	8.75%	3.40%	3.19
MLR1	1.11	1.31	0.20	10.11%	4.52%	-5.59%	2.76
MDU5	1.50	1.18	-0.32	9.71%	11.29%	1.57%	2.55
PNV2	0.70	1.12	0.42	5.14%	10.43%	5.29%	2.51
MNM1	0.90	1.06	0.15	14.61%	9.99%	-4.62%	1.75
BTU1	0.76	1.02	0.26	10.11%	8.87%	-1.25%	1.88
USL1	0.95	0.91	-0.03	-25.27%	9.85%	35.12%	2.99
SGP1	0.88	0.91	0.03	13.12%	13.28%	0.16%	1.77
CMR1	0.86	0.17	-0.69	4.44%	-0.98%	-5.42%	2.11
SOUTH-03 : Total	104.12	107.15	3.04	7.10%	7.09%	-0.02%	149.11
CHENNAI-02							
CH15	20.44	11.25	-9.20	3.27%	10.10%	6.84%	15.68
CH24	4.20	8.57	4.37	6.52%	4.19%	-2.32%	6.74
CH51	2.67	6.32	3.65	0.90%	8.69%	7.79%	9.89
CH12	4.18	5.97	1.79	6.39%	5.49%	-0.90%	9.82
CH03	7.51	5.59	-1.92	12.23%	9.30%	-2.92%	15.60
CH18	4.86	5.58	0.73	9.35%	11.10%	1.76%	8.28
CH06	3.01	5.41	2.41	5.28%	8.99%	3.71%	6.12
CH50	5.86	5.14	-0.72	7.31%	9.06%	1.75%	11.35
CH36	1.15	3.97	2.82	10.00%	4.11%	-5.89%	2.91
CH44	2.36	3.95	1.59	9.57%	8.85%	-0.72%	5.38
CH20	3.92	3.93	0.01	9.81%	10.04%	0.23%	8.12
MJR1	7.17	3.67	-3.50	4.77%	10.43%	5.66%	7.17
UKI1	2.62	3.54	0.92	9.02%	7.39%	-1.63%	5.14
CH17	3.61	3.33	-0.27	11.81%	6.58%	-5.23%	6.04
CH21	4.49	3.29	-1.19	6.16%	1.44%	-4.72%	11.52
CH33	4.95	3.21	-1.74	10.74%	5.37%	-5.36%	6.64
CH27	3.77	2.69	-1.09	4.46%	8.95%	4.50%	2.34
CH37	2.11	2.62	0.50	7.16%	3.84%	-3.32%	2.00
CH34	5.26	2.45	-2.80	2.35%	6.48%	4.14%	8.81
CH41	2.38	2.35	-0.03	9.46%	10.04%	0.57%	5.40
CH35	1.51	2.25	0.74	7.12%	8.82%	1.69%	5.28

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH46	2.40	1.93	-0.47	10.04%	4.58%	-5.46%	3.33
GPD1	1.90	1.59	-0.31	5.65%	12.17%	6.51%	5.07
CH43	5.02	1.48	-3.54	6.70%	8.98%	2.29%	4.93
PON1	0.98	1.29	0.31	8.76%	12.92%	4.16%	4.39
MC06	1.87	1.17	-0.70	5.65%	2.78%	-2.87%	2.37
CH01		1.15	1.15	0.00%	7.48%	7.48%	0.18
CH23	1.41	1.06	-0.35	15.38%	6.05%	-9.33%	3.13
CH31	0.82	0.20	-0.62	11.38%	43.42%	32.04%	3.16
MC05	1.06	0.01	-1.05	4.98%	-4.61%	-9.59%	2.03
CH32	1.17	0.01	-1.16	4.41%	12.03%	7.62%	0.90
CHENNAI-02 : Total	114.67	104.98	-9.68	6.80%	7.85%	1.05%	189.70
TRICHY-01							
TRY1	17.11	18.20	1.09	6.46%	4.71%	-1.75%	28.12
PBR2	7.65	9.74	2.10	7.37%	2.55%	-4.83%	8.21
MVM1	4.85	8.63	3.79	10.59%	10.57%	-0.01%	7.29
TNJ2	4.42	5.31	0.90	10.65%	7.39%	-3.26%	6.63
TYR1	2.89	5.23	2.34	6.96%	9.64%	2.68%	5.58
PTK1	3.19	5.06	1.87	11.00%	8.92%	-2.08%	6.44
TVR2	5.77	3.70	-2.07	6.44%	5.32%	-1.11%	6.50
PDK2	5.84	3.55	-2.29	8.62%	10.42%	1.80%	4.92
TNJ1	7.82	3.43	-4.40	9.13%	5.53%	-3.60%	7.97
KUM1	5.25	3.37	-1.87	10.45%	6.19%	-4.26%	7.79
NGT1	7.63	3.23	-4.41	11.99%	9.01%	-2.98%	5.81
MDI1	4.03	3.10	-0.93	9.88%	10.75%	0.87%	4.14
TRY4	4.43	2.82	-1.61	10.38%	11.65%	1.27%	5.75
KIK1	1.78	2.76	0.98	9.53%	11.48%	1.95%	4.04
KUM2	3.28	2.68	-0.60	9.84%	11.26%	1.42%	4.33
MSI1	2.02	2.62	0.61	4.89%	2.83%	-2.06%	3.78
TTP1	4.15	2.54	-1.61	6.72%	9.03%	2.31%	4.20
AYR1	2.49	2.42	-0.07	3.82%	8.62%	4.81%	3.46
NMM1	2.20	2.27	0.07	7.82%	9.31%	1.49%	2.90
ORU1	2.68	2.25	-0.43	4.47%	9.99%	5.52%	3.03
JKM1	3.22	1.74	-1.48	8.65%	5.88%	-2.77%	4.01
NCK1	0.91	1.64	0.73	2.52%	8.88%	6.37%	2.19
TRY3	3.66	1.53	-2.13	7.35%	15.03%	7.69%	3.69
KRN1	2.49	1.40	-1.09	5.17%	6.33%	1.16%	2.95
PBR1	1.85	1.21	-0.64	8.17%	7.62%	-0.55%	2.36
PDK1	2.55	1.01	-1.54	3.44%	11.79%	8.34%	2.85
APM1	0.85	0.78	-0.07	13.86%	10.41%	-3.45%	1.68
TVR1	3.55	0.70	-2.86	8.90%	10.42%	1.52%	2.92
TRY2	0.78	0.14	-0.65	-2.20%	12.92%	15.13%	2.23
TRICHY-01 : Total	119.33	103.05	-16.28	8.15%	7.57%	-0.58%	155.76
CHENNAI-01							
CH05	8.73	6.77	-1.95	4.21%	9.60%	5.39%	9.06
CH49	7.55	6.69	-0.87	8.35%	5.50%	-2.85%	8.39
CH14	5.15	5.89	0.74	6.18%	6.57%	0.39%	13.43
CH47	9.49	5.66	-3.83	7.24%	8.66%	1.42%	10.48
CH42	2.51	5.00	2.49	10.06%	10.14%	0.07%	9.76
GUD1	3.58	4.94	1.35	6.74%	9.92%	3.18%	5.77

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH28	9.38	4.64	-4.74	9.90%	11.97%	2.07%	6.69
CH16	6.27	4.53	-1.75	3.82%	11.72%	7.90%	11.79
CH22	4.72	4.25	-0.48	6.29%	5.84%	-0.45%	4.81
CH30	2.35	4.11	1.76	1.28%	9.90%	8.62%	6.46
CH25	2.99	4.02	1.03	6.32%	8.67%	2.34%	5.94
CH45	3.50	3.72	0.22	5.45%	8.54%	3.10%	6.53
GUD2	2.40	3.52	1.11	12.14%	2.18%	-9.96%	5.18
CH07	7.96	3.40	-4.56	6.23%	10.52%	4.29%	8.44
CH48	4.28	3.02	-1.26	8.53%	9.38%	0.86%	7.70
CH39	0.35	2.65	2.30	11.00%	10.06%	-0.94%	3.73
AVD1	5.01	2.27	-2.74	12.80%	10.29%	-2.51%	6.60
KNR1	2.63	1.98	-0.65	12.92%	14.61%	1.69%	4.02
CH19	8.44	1.91	-6.53	2.55%	6.17%	3.62%	9.31
SKL1	1.87	1.53	-0.34	10.79%	10.08%	-0.71%	3.90
MRM1	5.22	1.05	-4.18	8.18%	8.16%	-0.02%	6.91
MC09	0.71	1.04	0.32	9.26%	11.60%	2.34%	0.90
CH38	2.59	0.90	-1.69	-5.09%	13.95%	19.04%	4.95
TKM1	2.21	0.79	-1.42	8.82%	10.73%	1.90%	3.34
CGL1	3.41	0.61	-2.80	10.25%	11.13%	0.89%	3.38
CH29	0.01	0.51	0.49	15.51%	10.49%	-5.02%	1.02
CH26	0.48	0.11	-0.38	20.74%	12.40%	-8.35%	1.55
CH40	0.61	0.02	-0.58	8.35%	11.53%	3.19%	3.50
CH08	0.57		-0.57	4.65%	0.00%	-4.65%	5.14
CHENNAI-01 : Total	114.98	85.49	-29.49	7.00%	8.92%	1.93%	178.65
NORTH ARCOT							
KPM2	17.38	7.44	-9.95	6.08%	8.25%	2.17%	13.52
VEL4	4.27	5.84	1.56	6.43%	5.28%	-1.15%	6.67
TRR1	6.26	4.88	-1.38	6.85%	7.10%	0.25%	6.49
SBR1	4.04	4.54	0.49	4.21%	8.41%	4.20%	6.48
VEL3	4.62	4.19	-0.43	6.29%	8.42%	2.13%	6.45
ABR1	4.88	3.56	-1.32	8.82%	6.91%	-1.91%	4.81
VEL2	1.96	3.23	1.27	10.25%	12.24%	1.99%	7.17
VSI1	1.53	2.67	1.14	14.33%	7.89%	-6.44%	4.36
CYR1	2.51	2.60	0.09	6.12%	12.17%	6.05%	2.64
WJP1	1.20	2.50	1.29	12.72%	8.68%	-4.05%	3.80
VNB1	2.88	2.34	-0.54	6.58%	5.16%	-1.42%	4.12
WJD1	2.61	2.29	-0.32	9.11%	10.28%	1.18%	5.12
KPM1	1.78	2.12	0.34	8.98%	2.91%	-6.08%	4.23
VEL1	2.20	1.79	-0.41	11.30%	9.75%	-1.56%	3.43
CGM1	3.77	1.66	-2.11	5.90%	6.54%	0.64%	6.46
TRL1	3.55	1.60	-1.95	9.55%	11.58%	2.03%	6.95
ANI1	2.97	1.52	-1.45	7.86%	6.70%	-1.16%	2.53
GDM1	4.40	1.39	-3.01	6.31%	8.05%	1.73%	3.56
AKM1	0.67	1.31	0.64	5.17%	6.27%	1.11%	4.79
SLG1	0.82	1.22	0.40	4.25%	5.83%	1.58%	2.45
PTU1	1.46	1.05	-0.40	7.50%	3.51%	-3.99%	1.72
TRT1	5.60	1.05	-4.55	5.79%	5.89%	0.10%	2.78
BGR1	2.09	0.89	-1.20	6.26%	7.49%	1.23%	3.09
ARC2	0.31	0.85	0.54	6.29%	7.34%	1.05%	4.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PLR1	0.49	0.80	0.31	4.66%	11.17%	6.51%	3.30
UGI1	0.52	0.80	0.28	12.47%	4.83%	-7.64%	2.48
CPT1	1.60	0.71	-0.89	4.87%	8.31%	3.44%	2.02
NORTH ARCOT : Total	86.35	64.81	-21.53	7.07%	7.80%	0.73%	125.62
WEST-02							
SLM1	7.76	8.34	0.58	6.31%	10.33%	4.02%	9.45
MCR1	3.23	4.03	0.80	9.81%	9.27%	-0.54%	4.40
OML1	3.94	3.60	-0.34	7.26%	6.98%	-0.28%	4.46
HSR1	4.25	3.52	-0.72	10.17%	10.35%	0.18%	4.90
SLM3	1.39	3.25	1.87	11.41%	8.04%	-3.37%	4.86
EPI1	1.78	3.08	1.30	7.31%	10.52%	3.20%	3.58
PLC1	0.98	3.02	2.04	11.26%	10.28%	-0.99%	2.32
SLM2	1.18	2.99	1.81	13.42%	7.37%	-6.05%	3.42
BMD1	1.67	2.78	1.12	6.81%	10.23%	3.42%	2.64
MTR1	2.04	2.71	0.67	7.45%	8.18%	0.72%	3.75
KRI1	1.92	2.35	0.43	9.38%	7.96%	-1.42%	2.49
HSR2	4.59	2.22	-2.37	9.56%	9.46%	-0.11%	8.31
VPD1	3.10	2.13	-0.97	7.34%	2.91%	-4.44%	4.71
TRM1	2.64	2.09	-0.55	11.01%	8.84%	-2.17%	6.15
APN1	0.95	1.99	1.04	7.69%	7.17%	-0.52%	2.87
KVP1	1.42	1.65	0.23	13.38%	3.52%	-9.86%	2.69
ATU1	1.84	1.62	-0.21	11.31%	9.45%	-1.86%	4.12
PMP1	1.16	1.53	0.37	8.23%	6.51%	-1.72%	3.70
SGI1	1.31	1.49	0.18	8.74%	14.67%	5.93%	3.26
DPR2	0.84	1.25	0.41	14.04%	7.51%	-6.53%	2.27
PNG1	0.64	1.14	0.51	8.90%	14.23%	5.33%	2.44
DPR1	1.56	1.10	-0.46	11.60%	13.35%	1.75%	2.06
KAM1	0.85	1.09	0.23	15.30%	-8.15%	-23.45%	2.53
EDP1	1.68	0.89	-0.79	7.37%	8.84%	1.47%	1.86
HRR1	2.22	0.67	-1.54	3.45%	9.10%	5.65%	3.11
WEST-02 : Total	54.93	60.56	5.63	8.83%	8.66%	-0.17%	96.36
SOUTH ARCOT							
CUD1	6.12	8.15	2.04	10.28%	7.06%	-3.22%	11.40
TRK1	6.03	4.91	-1.12	7.30%	5.20%	-2.11%	9.21
POY1	4.12	4.31	0.19	13.33%	13.35%	0.02%	9.17
PRT1	4.44	3.79	-0.65	4.87%	4.73%	-0.14%	3.60
CDM1	5.44	3.66	-1.78	8.42%	10.51%	2.09%	5.94
VPM2	4.75	3.46	-1.29	6.16%	8.47%	2.31%	5.53
KKI2	2.50	3.38	0.88	6.77%	8.56%	1.79%	5.08
POY2	4.08	3.28	-0.80	4.14%	9.53%	5.39%	7.43
SJI2	8.86	3.10	-5.76	5.16%	7.01%	1.86%	6.64
TVM2	5.53	2.81	-2.73	4.53%	4.45%	-0.08%	3.68
KLM1	2.17	2.72	0.55	10.27%	9.78%	-0.50%	6.05
VCM2	0.89	2.67	1.78	9.62%	10.50%	0.88%	3.20
NVL2	3.37	2.57	-0.80	4.96%	7.64%	2.69%	4.72
KML1	2.85	1.89	-0.96	9.70%	11.55%	1.85%	2.73
VPM1	1.96	1.85	-0.11	6.76%	4.41%	-2.35%	2.00
ULP1	3.58	1.44	-2.14	5.02%	4.85%	-0.17%	6.36
MKM1	3.58	1.35	-2.24	8.49%	11.38%	2.89%	2.09

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TDM1	1.03	0.87	-0.16	6.21%	7.15%	0.94%	5.36
STP1	1.19	0.67	-0.52	3.46%	5.56%	2.11%	1.84
TVM1	2.46	0.58	-1.88	4.60%	5.61%	1.01%	2.59
VCM1	0.70	0.38	-0.32	4.37%	9.74%	5.36%	1.00
SOUTH ARCOT : Total	75.66	57.83	-17.83	6.94%	8.03%	1.09%	105.63
WEST-01							
CBE2	10.99	6.10	-4.89	7.15%	9.15%	2.00%	15.26
UAM1	2.54	4.10	1.56	11.63%	2.90%	-8.73%	5.94
PLI1	2.19	2.66	0.47	12.97%	10.99%	-1.99%	3.57
MPM1	2.28	2.53	0.25	9.54%	8.56%	-0.98%	3.14
KMR1	6.48	2.52	-3.96	7.09%	9.45%	2.35%	5.87
SUL1	3.35	2.42	-0.93	8.84%	13.65%	4.81%	2.18
CBE4	2.77	2.42	-0.35	8.31%	12.66%	4.35%	4.38
DPM2	2.23	1.66	-0.58	7.88%	-1.66%	-9.54%	2.96
GDR1	1.15	1.61	0.46	6.15%	3.15%	-3.00%	2.25
UMP1	0.62	1.59	0.97	15.50%	6.57%	-8.92%	2.36
PPI1	2.41	1.45	-0.96	4.63%	8.44%	3.81%	2.54
KGI1	2.09	1.34	-0.75	1.07%	6.06%	4.99%	3.36
CBE6	1.49	1.33	-0.16	18.07%	11.93%	-6.14%	3.50
CNR1	2.67	1.21	-1.46	6.43%	15.49%	9.06%	3.18
SNR1	1.84	1.09	-0.74	10.02%	12.34%	2.32%	3.42
CBE5	2.39	1.01	-1.38	3.94%	17.03%	13.09%	1.69
CBE1	1.81	0.93	-0.88	11.59%	9.56%	-2.03%	2.41
KMD1	1.28	0.90	-0.38	14.24%	3.31%	-10.93%	2.55
ANR1	0.32	0.79	0.47	20.60%	7.82%	-12.78%	0.98
PDM1	0.40	0.59	0.18	15.41%	10.03%	-5.38%	1.72
CBE3	0.68	0.22	-0.45	14.22%	11.30%	-2.93%	1.51
WEST-01 : Total	51.98	38.45	-13.53	8.43%	8.60%	0.18%	74.76
WEST-03							
ERD2	5.43	4.48	-0.96	8.03%	11.56%	3.53%	5.79
TPR1	1.20	4.27	3.06	7.50%	7.23%	-0.27%	4.60
ERD1	2.74	2.71	-0.03	9.62%	8.78%	-0.85%	4.65
NKL2	4.83	2.56	-2.27	5.31%	9.14%	3.83%	7.56
TPR2	1.00	2.42	1.41	6.55%	5.28%	-1.28%	5.16
SYM2	1.32	1.96	0.64	11.73%	5.28%	-6.45%	2.56
RSP1	1.66	1.95	0.29	13.33%	9.19%	-4.14%	2.59
AVI1	1.01	1.68	0.67	12.41%	5.41%	-6.99%	2.15
PDR1	0.89	1.51	0.62	18.64%	10.20%	-8.44%	1.65
KGM1	1.16	1.46	0.30	11.51%	11.36%	-0.16%	2.07
SGG1	1.92	1.44	-0.48	10.78%	10.00%	-0.78%	0.97
TPR4	0.60	1.36	0.76	17.73%	10.87%	-6.87%	1.76
KMM1	1.62	1.36	-0.26	8.91%	15.79%	6.89%	1.66
CMI1	0.02	1.30	1.28	16.41%	7.10%	-9.30%	1.55
TPR3	0.25	1.12	0.87	6.21%	9.18%	2.97%	2.81
GBM1	1.27	1.08	-0.19	10.09%	4.84%	-5.25%	3.31
VKL1	0.08	0.96	0.88	14.96%	10.62%	-4.34%	1.92
TCG1	2.45	0.71	-1.74	4.25%	14.44%	10.19%	2.44
WEST-03 : Total	29.46	34.32	4.87	8.94%	8.97%	0.03%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
WZSD	(0.21)	1.45	1.66	1.38%	-15.00%	-16.38%	0.00
SZSD	(0.85)	0.52	1.37	-94.44%	-183.81%	-89.37%	0.00
MSWH		0.41	0.41	0.00%	-6.33%	-6.33%	0.00
GHUB		0.09	0.09	0.00%	-339.10%	-339.10%	0.00
CZWH	6.11		-6.11	-10.72%	0.00%	10.72%	0.00
NASD	(2.27)		2.27	18.70%	0.00%	-18.70%	0.00
WHNV	(0.50)		0.50	13.27%	0.00%	-13.27%	0.00
WHKP	(0.30)		0.30	10.34%	-58.63%	-68.97%	0.00
S2SD	3.27	(0.09)	-3.35	13.43%	1095.10%	1081.67%	0.00
WHPD	(0.63)	(0.17)	0.46	20.65%	14.92%	-5.74%	0.00
WHMD	(0.31)	(0.59)	-0.28	-7.00%	6.73%	13.72%	0.00
WHVL	(0.02)	(0.60)	-0.58	52.00%	9.29%	-42.71%	0.00
WZWH	0.77	(0.61)	-1.39	95.21%	164.79%	69.58%	0.00
W3SD	(0.37)	(1.02)	-0.65	-280.13%	58.55%	338.68%	0.00
WHTV		(1.29)	-1.29	0.00%	11.01%	11.01%	0.00
WTRZ	(2.79)	(1.42)	1.37	7.68%	7.22%	-0.47%	0.00
TZSD	0.05	(1.48)	-1.53	134.33%	75.15%	-59.18%	0.00
WHCB	(0.87)	(1.62)	-0.75	11.64%	15.07%	3.43%	0.00
WCHN	(3.28)	(2.65)	0.64	8.97%	12.14%	3.17%	0.00
WHC3	4.63	(6.14)	-10.77	101.71%	88.78%	-12.92%	0.00
OTHERS : Total	2.42	(15.21)	-17.63	242.71%	76.08%	-166.63%	0.00
Grand Total	902.30	797.89	-104.41	8.09%	6.81%	-1.28%	1393.66