



Sales
715.95 Lacs

Yest. Sales : 2,516.33 Lacs

GP%
5.86%

Yest.GP% : 6.28%

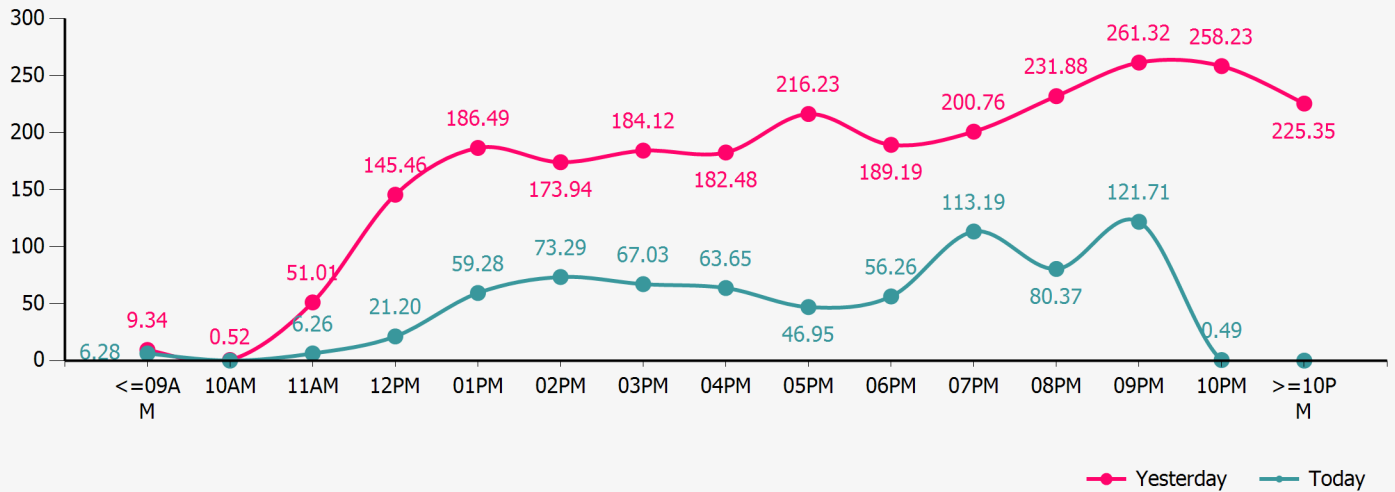
EW Pen%
1.75%

Yest.EW %: 1.79%

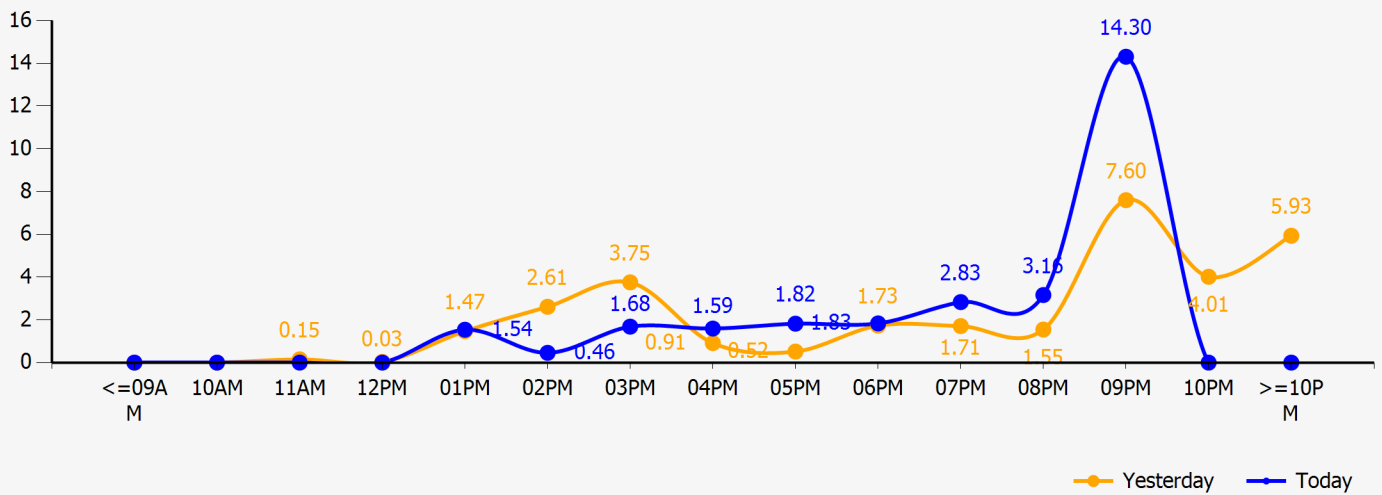
Open SO
29.21 Lacs

Yest. OSO 31.97 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	519.06	113.74	-405.32	5.68%	7.49%	1.81%	262.88
TRICHY-01	244.75	100.23	-144.51	6.71%	8.33%	1.62%	155.76
SOUTH-03	191.78	94.31	-97.47	6.71%	7.11%	0.40%	149.11
CHENNAI-01	374.68	87.38	-287.30	6.39%	7.44%	1.05%	178.65
CHENNAI-02	457.44	82.94	-374.50	5.91%	7.28%	1.37%	189.70
NORTH ARCOT	257.71	72.88	-184.82	6.35%	6.98%	0.63%	125.62
SOUTH ARCOT	178.18	66.22	-111.96	5.57%	6.92%	1.35%	105.63
WEST-02	158.10	50.50	-107.60	7.89%	9.18%	1.29%	96.36
WEST-01	96.30	43.90	-52.40	7.63%	7.89%	0.26%	74.76
WEST-03	79.15	27.21	-51.95	6.48%	8.76%	2.29%	55.19
OTHERS	(8.84)	5.84	14.69	10.13%	-214.99%	-225.12%	0.00
Total	2548.30	745.16	-1803.14	6.28%	5.86%	-0.42%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TUT1	94.45	10.46	-83.99	4.09%	8.26%	4.17%	26.39
TVL1	47.36	8.79	-38.57	4.39%	7.52%	3.12%	31.24

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KVT1	27.36	8.76	-18.61	8.02%	6.60%	-1.42%	15.28
NGR1	29.71	7.63	-22.08	5.30%	8.01%	2.71%	16.91
VNR2	20.22	7.62	-12.60	7.23%	4.23%	-3.00%	11.30
RPM1	20.99	5.66	-15.33	3.39%	3.71%	0.32%	10.74
TKS2	22.75	5.29	-17.47	5.15%	6.03%	0.88%	9.17
TKS1	11.57	4.65	-6.92	6.59%	7.17%	0.58%	6.55
RND2	12.64	3.95	-8.68	2.82%	10.38%	7.55%	6.65
RND1	16.46	3.51	-12.95	7.40%	9.67%	2.27%	7.91
SDI1	4.85	3.38	-1.48	6.95%	6.51%	-0.43%	5.65
VLY1	14.74	3.25	-11.50	5.43%	4.54%	-0.89%	7.86
UDN1	6.90	3.16	-3.74	5.00%	8.79%	3.78%	4.16
MAR1	13.06	3.02	-10.04	5.52%	8.59%	3.07%	9.16
TUT2	31.22	2.74	-28.48	6.38%	3.64%	-2.74%	11.30
SVK1	12.36	2.66	-9.70	6.63%	6.09%	-0.54%	5.93
SNL1	10.39	2.57	-7.82	7.40%	8.26%	0.86%	4.23
APK1	7.78	2.46	-5.33	7.29%	8.48%	1.19%	3.74
VNR1	5.67	1.97	-3.70	5.63%	9.57%	3.94%	3.81
MMT1	8.22	1.85	-6.37	6.78%	5.95%	-0.83%	3.87
TCN1	10.34	1.82	-8.52	6.60%	6.00%	-0.60%	5.50
KSM1	1.29	1.66	0.37	5.24%	5.51%	0.28%	4.29
TYI1	7.90	1.54	-6.35	7.19%	8.48%	1.29%	5.08
TKY1	5.02	1.54	-3.48	7.13%	7.50%	0.37%	3.89
PKD1	8.06	1.54	-6.52	5.97%	11.33%	5.36%	4.66
ERL2	8.66	1.50	-7.15	7.23%	10.05%	2.82%	5.46
SKD1	6.13	1.38	-4.75	7.26%	12.25%	4.99%	3.15
APK2	8.80	1.27	-7.53	5.88%	12.60%	6.73%	3.84
KYR1	5.05	1.26	-3.79	7.85%	11.19%	3.34%	2.80
ASM1	7.28	1.14	-6.14	7.16%	8.83%	1.68%	3.26
ARM1	4.45	1.11	-3.34	6.75%	11.72%	4.97%	2.40
VKM1	4.01	1.09	-2.91	9.62%	14.59%	4.97%	2.98
SGT1	1.65	1.09	-0.56	7.16%	10.95%	3.78%	3.69
PDI1	4.87	1.00	-3.87	6.93%	8.59%	1.66%	3.33
KGL1	9.26	0.56	-8.70	6.21%	12.51%	6.30%	3.08
COL1	3.67	0.45	-3.22	9.34%	9.05%	-0.28%	1.32
STU2	3.91	0.41	-3.50	3.88%	9.25%	5.37%	2.34
SOUTH-01 : Total	519.06	113.74	-405.32	5.68%	7.49%	1.81%	262.88
TRICHY-01							
TRY1	26.04	13.32	-12.72	4.61%	6.74%	2.13%	28.12
TNJ1	12.71	7.31	-5.40	6.25%	9.61%	3.36%	7.97
NGT1	11.45	6.29	-5.16	9.14%	11.91%	2.77%	5.81
PBR2	15.81	5.92	-9.90	7.21%	7.61%	0.40%	8.21
PDK2	7.37	5.23	-2.14	7.94%	11.64%	3.71%	4.92
MVM1	12.96	4.82	-8.13	9.73%	10.28%	0.54%	7.29
TTP1	7.89	4.15	-3.73	6.13%	6.48%	0.35%	4.20
TRY4	8.64	4.08	-4.56	5.37%	10.46%	5.09%	5.75
TNJ2	13.22	3.91	-9.30	4.93%	11.87%	6.94%	6.63
TVR2	11.08	3.89	-7.18	4.05%	6.86%	2.80%	6.50
KUM1	11.86	3.87	-7.98	7.42%	8.39%	0.98%	7.79
MDI1	7.99	3.72	-4.27	5.92%	9.95%	4.03%	4.14

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRY3	6.61	3.10	-3.50	7.29%	6.64%	-0.66%	3.69
TYR1	8.36	2.89	-5.47	7.36%	6.35%	-1.01%	5.58
PTK1	11.34	2.82	-8.52	8.76%	11.30%	2.54%	6.44
KUM2	7.12	2.69	-4.42	7.72%	9.37%	1.65%	4.33
PDK1	4.19	2.55	-1.65	9.33%	3.42%	-5.90%	2.85
TVR1	5.77	2.54	-3.23	7.20%	9.84%	2.64%	2.92
ORU1	4.26	2.39	-1.87	7.10%	4.12%	-2.98%	3.03
KRN1	5.25	2.35	-2.90	7.17%	5.24%	-1.93%	2.95
AYR1	7.20	2.15	-5.05	6.17%	3.87%	-2.30%	3.46
NMM1	5.58	2.03	-3.55	10.60%	6.94%	-3.65%	2.90
JKM1	7.99	1.96	-6.03	6.15%	11.28%	5.13%	4.01
MSI1	5.04	1.89	-3.15	5.46%	3.98%	-1.48%	3.78
PBR1	3.63	1.58	-2.05	3.86%	7.15%	3.29%	2.36
TRY2	1.39	0.78	-0.60	1.13%	-2.20%	-3.33%	2.23
KIK1	9.89	0.74	-9.14	8.06%	9.47%	1.41%	4.04
APM1	1.91	0.69	-1.22	5.58%	14.30%	8.71%	1.68
NCK1	2.22	0.55	-1.67	0.72%	3.12%	2.40%	2.19
TRICHY-01 : Total	244.75	100.23	-144.51	6.71%	8.33%	1.62%	155.76
SOUTH-03							
MDU1	22.77	16.94	-5.83	5.66%	2.47%	-3.19%	15.87
DGL1	8.44	6.95	-1.49	8.78%	7.84%	-0.94%	8.07
TEN1	6.64	4.61	-2.03	7.25%	4.24%	-3.00%	3.59
MDU2	13.58	3.92	-9.66	6.62%	8.99%	2.36%	8.12
PVI1	5.38	3.71	-1.67	8.37%	8.21%	-0.17%	4.96
MPA1	6.90	3.55	-3.34	8.71%	11.91%	3.21%	4.28
TMM1	5.99	3.42	-2.57	4.38%	5.70%	1.32%	4.55
KKD3	5.53	3.14	-2.39	10.03%	13.27%	3.24%	7.06
CBM1	3.69	3.09	-0.60	10.10%	6.79%	-3.31%	3.76
TPT1	3.52	3.07	-0.45	6.86%	9.25%	2.38%	3.78
MDU3	4.93	2.63	-2.30	5.56%	4.66%	-0.90%	4.00
NTM1	2.75	2.41	-0.34	1.08%	2.99%	1.91%	2.64
ADP1	4.37	2.29	-2.08	7.24%	8.38%	1.14%	2.92
MDU4	5.58	2.23	-3.35	6.90%	8.55%	1.65%	3.29
ATG1	4.62	2.18	-2.44	6.52%	8.68%	2.16%	5.49
MDU7	4.72	2.08	-2.63	5.63%	10.17%	4.54%	5.66
TDI1	5.06	2.08	-2.99	6.82%	8.98%	2.17%	2.63
BNR1	1.85	2.07	0.22	7.00%	8.25%	1.25%	2.63
NKI1	4.45	2.00	-2.45	5.92%	11.04%	5.12%	3.12
MDU6	7.24	1.84	-5.40	8.35%	10.85%	2.50%	5.60
DKI1	3.34	1.79	-1.55	9.90%	11.21%	1.31%	4.32
TEN2	5.07	1.52	-3.55	7.87%	14.96%	7.09%	4.00
MDU5	3.62	1.45	-2.17	8.90%	9.25%	0.34%	2.55
PKM1	3.74	1.44	-2.29	6.99%	9.08%	2.10%	1.85
KPT1	3.92	1.37	-2.55	9.20%	9.71%	0.51%	2.61
KYK1	4.40	1.34	-3.06	5.53%	5.46%	-0.07%	3.19
SVG1	5.49	1.33	-4.16	-1.63%	10.35%	11.98%	3.13
ODM1	1.96	1.19	-0.77	7.06%	5.50%	-1.55%	2.48
MLR1	2.99	1.11	-1.88	8.60%	10.11%	1.51%	2.76
DGL2	3.72	1.06	-2.66	3.69%	6.62%	2.93%	3.05

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
USL1	5.21	0.95	-4.27	6.32%	-25.36%	-31.68%	2.99
MNM1	2.58	0.90	-1.67	6.46%	14.61%	8.15%	1.75
SGP1	1.60	0.88	-0.72	9.06%	13.12%	4.06%	1.77
CMR1	3.28	0.86	-2.42	2.79%	4.44%	1.65%	2.11
PNI1	1.73	0.80	-0.93	-0.98%	9.54%	10.52%	1.82
BTU1	2.65	0.76	-1.90	6.08%	10.11%	4.03%	1.88
PNV2	2.49	0.70	-1.78	8.23%	5.14%	-3.09%	2.51
KRR1	5.99	0.65	-5.34	10.42%	13.72%	3.30%	2.33
SOUTH-03 : Total	191.78	94.31	-97.47	6.71%	7.11%	0.40%	149.11
CHENNAI-01							
CH05	18.82	7.66	-11.16	6.01%	6.39%	0.38%	9.06
CH28	17.91	6.47	-11.43	6.67%	9.23%	2.55%	6.69
CH19	19.28	6.45	-12.83	7.35%	-0.13%	-7.48%	9.31
CH49	19.21	6.06	-13.15	5.90%	8.37%	2.47%	8.39
CH07	9.74	5.94	-3.80	6.61%	6.25%	-0.36%	8.44
CH47	19.12	5.89	-13.23	6.84%	9.32%	2.47%	10.48
CH16	36.00	5.56	-30.44	6.60%	2.56%	-4.05%	11.79
MRM1	12.25	5.22	-7.03	5.88%	8.18%	2.29%	6.91
CH48	18.85	3.73	-15.12	7.20%	8.35%	1.15%	7.70
AVD1	23.85	3.20	-20.65	4.96%	12.53%	7.57%	6.60
CH14	34.38	3.14	-31.25	6.37%	8.58%	2.20%	13.43
CH45	17.27	2.91	-14.35	5.34%	5.81%	0.47%	6.53
CH22	10.70	2.88	-7.81	3.11%	5.90%	2.79%	4.81
CGL1	5.90	2.73	-3.17	7.06%	10.24%	3.18%	3.38
CH30	15.68	2.34	-13.34	4.92%	3.44%	-1.48%	6.46
CH42	15.08	2.16	-12.91	8.01%	10.65%	2.64%	9.76
CH25	10.09	2.12	-7.97	6.73%	6.73%	0.00%	5.94
GUD1	13.33	2.06	-11.26	6.80%	7.59%	0.78%	5.77
GUD2	7.36	1.97	-5.39	8.88%	12.60%	3.72%	5.18
KNR1	7.81	1.92	-5.88	7.86%	14.47%	6.62%	4.02
SKL1	9.14	1.57	-7.57	6.32%	12.33%	6.01%	3.90
TKM1	5.24	1.50	-3.74	7.27%	8.86%	1.58%	3.34
CH38	7.30	1.29	-6.01	7.40%	6.40%	-1.00%	4.95
MC09	2.52	0.71	-1.80	3.17%	9.26%	6.08%	0.90
CH40	4.26	0.61	-3.66	7.07%	8.35%	1.28%	3.50
CH08	2.01	0.57	-1.44	7.65%	4.65%	-3.00%	5.14
CH26	3.33	0.47	-2.86	4.91%	20.89%	15.98%	1.55
CH39	6.74	0.20	-6.53	6.47%	16.78%	10.31%	3.73
CH29	1.50	0.01	-1.49	10.36%	15.51%	5.15%	1.02
CHENNAI-01 : Total	374.68	87.38	-287.30	6.39%	7.44%	1.05%	178.65
CHENNAI-02							
CH15	38.16	13.92	-24.24	5.09%	3.28%	-1.80%	15.68
CH03	46.45	6.21	-40.24	6.27%	12.26%	5.98%	15.60
MJR1	15.08	4.92	-10.16	6.73%	5.73%	-0.99%	7.17
CH34	26.61	4.35	-22.26	5.69%	1.80%	-3.89%	8.81
CH12	18.65	3.58	-15.07	6.42%	7.36%	0.93%	9.82
CH17	26.03	3.51	-22.52	6.48%	12.32%	5.84%	6.04
CH18	21.61	3.48	-18.13	6.56%	10.57%	4.01%	8.28
CH33	15.37	3.40	-11.97	4.61%	10.07%	5.46%	6.64

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH43	7.34	3.26	-4.08	7.48%	7.89%	0.41%	4.93
CH50	30.17	3.18	-26.99	6.53%	7.59%	1.06%	11.35
CH20	18.77	2.90	-15.88	5.00%	11.32%	6.32%	8.12
CH24	9.90	2.70	-7.20	5.73%	7.84%	2.11%	6.74
UKI1	9.30	2.60	-6.69	7.54%	9.07%	1.53%	5.14
CH21	35.18	2.41	-32.77	6.05%	8.02%	1.97%	11.52
CH51	24.42	2.18	-22.24	5.30%	-0.52%	-5.82%	9.89
CH44	16.15	2.15	-14.01	5.96%	10.04%	4.08%	5.38
GPD1	4.74	2.06	-2.67	4.15%	5.95%	1.80%	5.07
CH06	11.84	1.93	-9.90	6.11%	6.55%	0.44%	6.12
CH35	15.28	1.70	-13.58	6.86%	7.32%	0.46%	5.28
CH27	3.65	1.68	-1.96	3.61%	5.51%	1.90%	2.34
CH46	7.92	1.64	-6.29	6.21%	10.79%	4.57%	3.33
MC06	0.91	1.59	0.69	6.55%	3.78%	-2.78%	2.37
CH37	6.50	1.38	-5.12	3.22%	7.44%	4.23%	2.00
CH41	13.82	1.28	-12.53	4.92%	8.20%	3.28%	5.40
CH32	1.76	1.17	-0.60	9.23%	4.48%	-4.75%	0.90
CH23	4.33	1.15	-3.18	6.94%	16.40%	9.46%	3.13
CH36	11.51	0.90	-10.61	5.92%	14.44%	8.52%	2.91
MC05	2.30	0.85	-1.44	3.89%	4.23%	0.34%	2.03
PON1	7.51	0.53	-6.97	4.75%	5.10%	0.35%	4.39
CH31	5.88	0.33	-5.56	6.27%	11.40%	5.13%	3.16
CH01	0.31		-0.31	6.74%	0.00%	-6.74%	0.18
CHENNAI-02 : Total	457.44	82.94	-374.50	5.91%	7.28%	1.37%	189.70
NORTH ARCOT							
KPM2	29.34	15.94	-13.41	6.81%	5.91%	-0.90%	13.52
TRT1	6.47	5.33	-1.13	5.56%	5.47%	-0.09%	2.78
ABR1	7.50	4.59	-2.91	7.73%	9.09%	1.36%	4.81
TRR1	16.66	4.44	-12.22	5.35%	8.35%	3.00%	6.49
SBR1	11.38	3.97	-7.41	7.05%	4.34%	-2.71%	6.48
CGM1	3.57	3.77	0.20	6.13%	5.88%	-0.26%	6.46
VEL3	14.61	3.53	-11.09	6.72%	7.11%	0.40%	6.45
GDM1	8.68	3.02	-5.67	5.75%	2.79%	-2.97%	3.56
VEL4	12.63	2.95	-9.68	5.53%	7.34%	1.81%	6.67
ANI1	4.67	2.44	-2.23	8.89%	8.42%	-0.47%	2.53
WJD1	8.81	2.38	-6.43	7.48%	9.20%	1.73%	5.12
TRL1	12.23	2.23	-10.00	7.05%	9.56%	2.51%	6.95
CYR1	5.25	2.22	-3.04	6.44%	6.22%	-0.23%	2.64
BGR1	5.10	2.09	-3.01	8.54%	6.26%	-2.28%	3.09
VNB1	15.62	1.82	-13.80	5.93%	5.69%	-0.25%	4.12
VSI1	8.24	1.64	-6.60	5.55%	12.16%	6.61%	4.36
VEL1	10.19	1.62	-8.57	5.10%	9.93%	4.83%	3.43
CPT1	5.34	1.60	-3.74	4.09%	4.87%	0.78%	2.02
WJP1	15.81	1.59	-14.22	6.41%	10.30%	3.89%	3.80
PTU1	3.54	1.46	-2.08	5.46%	7.50%	2.04%	1.72
KPM1	6.31	1.43	-4.89	7.25%	8.40%	1.15%	4.23
VEL2	14.15	1.10	-13.05	5.89%	13.93%	8.05%	7.17
UGI1	4.13	0.52	-3.62	6.62%	12.47%	5.85%	2.48
PLR1	4.70	0.49	-4.21	9.50%	4.66%	-4.84%	3.30

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SLG1	6.33	0.35	-5.98	3.44%	2.29%	-1.15%	2.45
ARC2	4.25	0.27	-3.98	7.81%	3.63%	-4.18%	4.19
AKM1	12.19	0.14	-12.04	6.00%	17.44%	11.45%	4.79
NORTH ARCOT : Total	257.71	72.88	-184.82	6.35%	6.98%	0.63%	125.62
SOUTH ARCOT							
SJI2	15.54	7.74	-7.80	4.25%	5.45%	1.20%	6.64
CDM1	11.06	5.75	-5.31	5.53%	8.51%	2.98%	5.94
TRK1	10.69	5.49	-5.20	4.56%	6.85%	2.30%	9.21
CUD1	20.58	5.23	-15.35	5.90%	10.93%	5.04%	11.40
TVM2	7.07	5.14	-1.93	3.47%	4.69%	1.22%	3.68
VPM2	10.52	3.82	-6.70	5.41%	6.40%	0.99%	5.53
PRT1	11.04	3.64	-7.40	3.75%	3.96%	0.21%	3.60
ULP1	9.00	3.58	-5.42	4.69%	5.01%	0.32%	6.36
POY1	16.34	2.96	-13.39	7.38%	14.26%	6.88%	9.17
MKM1	3.38	2.91	-0.46	4.49%	8.93%	4.44%	2.09
POY2	9.27	2.67	-6.60	5.94%	3.65%	-2.29%	7.43
KKI2	5.72	2.50	-3.22	3.76%	6.74%	2.98%	5.08
KML1	5.02	2.50	-2.52	7.97%	9.23%	1.25%	2.73
TVM1	6.81	2.46	-4.35	6.92%	4.60%	-2.32%	2.59
NVL2	7.38	2.38	-4.99	6.37%	4.94%	-1.43%	4.72
KLM1	11.55	2.16	-9.38	7.02%	10.22%	3.20%	6.05
VPM1	3.55	1.93	-1.62	4.60%	6.34%	1.74%	2.00
STP1	2.34	1.19	-1.16	4.21%	3.46%	-0.76%	1.84
TDM1	5.56	1.03	-4.53	6.32%	6.21%	-0.11%	5.36
VCM2	4.16	0.59	-3.57	7.94%	5.95%	-1.99%	3.20
VCM1	1.62	0.53	-1.09	5.14%	3.52%	-1.62%	1.00
SOUTH ARCOT : Total	178.18	66.22	-111.96	5.57%	6.92%	1.35%	105.63
WEST-02							
SLM1	14.28	4.66	-9.63	6.41%	6.26%	-0.15%	9.45
HSR2	8.93	4.59	-4.34	10.80%	9.56%	-1.24%	8.31
HSR1	6.82	4.25	-2.57	9.15%	10.17%	1.02%	4.90
OML1	7.01	3.94	-3.07	6.72%	7.24%	0.52%	4.46
MCR1	5.00	3.23	-1.77	9.18%	9.80%	0.62%	4.40
VPD1	6.08	2.89	-3.19	8.35%	7.60%	-0.75%	4.71
TRM1	10.02	2.64	-7.38	7.96%	11.01%	3.06%	6.15
MTR1	7.39	2.04	-5.35	6.69%	7.45%	0.77%	3.75
KRI1	6.20	1.92	-4.28	9.37%	9.38%	0.01%	2.49
EPI1	7.59	1.85	-5.75	8.10%	8.40%	0.30%	3.58
ATU1	7.76	1.84	-5.93	7.63%	11.29%	3.66%	4.12
EDP1	4.14	1.68	-2.46	7.73%	7.37%	-0.35%	1.86
BMD1	7.07	1.66	-5.41	7.49%	6.80%	-0.69%	2.64
DPR1	3.47	1.53	-1.94	8.83%	11.61%	2.78%	2.06
HRR1	5.74	1.48	-4.26	7.61%	5.62%	-1.99%	3.11
SLM3	8.77	1.39	-7.38	7.82%	11.38%	3.56%	4.86
KVP1	3.57	1.34	-2.22	8.15%	12.77%	4.62%	2.69
SGI1	5.26	1.30	-3.96	5.85%	8.58%	2.73%	3.26
SLM2	6.55	1.18	-5.38	7.60%	13.42%	5.82%	3.42
PLC1	4.79	0.98	-3.81	11.58%	11.26%	-0.32%	2.32
APN1	6.49	0.95	-5.54	7.97%	7.69%	-0.28%	2.87

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KAM1	5.19	0.85	-4.34	7.36%	15.30%	7.94%	2.53
PMP1	4.04	0.84	-3.20	4.90%	9.91%	5.01%	3.70
DPR2	1.88	0.84	-1.04	9.44%	14.04%	4.60%	2.27
PNG1	4.04	0.64	-3.41	6.23%	8.82%	2.59%	2.44
WEST-02 : Total	158.10	50.50	-107.60	7.89%	9.18%	1.29%	96.36
WEST-01							
CBE2	16.38	9.28	-7.10	7.20%	6.17%	-1.03%	15.26
KMR1	8.20	6.03	-2.17	8.75%	6.55%	-2.21%	5.87
SUL1	4.82	3.02	-1.81	9.08%	9.45%	0.37%	2.18
CNR1	0.97	2.67	1.71	5.40%	6.43%	1.03%	3.18
CBE4	5.46	2.55	-2.91	10.99%	7.12%	-3.87%	4.38
UAM1	4.67	2.54	-2.13	6.41%	11.22%	4.81%	5.94
CBE5	2.79	2.39	-0.40	10.22%	3.94%	-6.28%	1.69
KGI1	4.48	2.09	-2.40	3.51%	1.07%	-2.44%	3.36
MPM1	7.97	2.02	-5.95	6.09%	8.84%	2.75%	3.14
CBE1	6.76	1.77	-5.00	6.64%	11.37%	4.73%	2.41
PLI1	3.85	1.73	-2.11	7.57%	13.92%	6.34%	3.57
DPM2	4.09	1.53	-2.56	4.19%	8.65%	4.46%	2.96
SNR1	5.53	1.40	-4.13	7.62%	9.80%	2.18%	3.42
GDR1	2.90	1.15	-1.75	4.86%	6.15%	1.28%	2.25
KMD1	1.72	1.13	-0.59	8.66%	13.41%	4.76%	2.55
PPI1	2.21	0.81	-1.40	7.71%	7.16%	-0.56%	2.54
CBE6	5.83	0.79	-5.04	9.96%	14.28%	4.31%	3.50
UMP1	2.34	0.62	-1.72	6.66%	15.50%	8.83%	2.36
ANR1	1.13	0.32	-0.81	6.79%	20.60%	13.82%	0.98
PDM1	1.36	0.05	-1.30	10.22%	21.36%	11.13%	1.72
CBE3	2.84		-2.84	13.67%	0.00%	-13.67%	1.51
WEST-01 : Total	96.30	43.90	-52.40	7.63%	7.89%	0.26%	74.76
WEST-03							
ERD2	8.54	4.66	-3.87	7.49%	7.75%	0.26%	5.79
NKL2	9.95	4.39	-5.56	6.25%	5.06%	-1.19%	7.56
ERD1	13.90	2.75	-11.15	5.84%	10.05%	4.21%	4.65
TCG1	3.69	2.45	-1.24	8.93%	4.25%	-4.69%	2.44
SGG1	1.05	1.92	0.87	5.93%	10.78%	4.85%	0.97
KMM1	1.77	1.62	-0.15	8.07%	8.44%	0.37%	1.66
RSP1	3.46	1.31	-2.16	9.56%	12.11%	2.54%	2.59
TPR2	4.07	1.29	-2.77	5.87%	5.87%	0.00%	5.16
GBM1	4.90	1.27	-3.63	4.65%	10.09%	5.45%	3.31
SYM2	2.33	1.17	-1.17	7.99%	10.33%	2.34%	2.56
KGM1	1.49	1.16	-0.33	8.30%	11.51%	3.21%	2.07
AVI1	4.99	1.01	-3.98	8.09%	12.41%	4.32%	2.15
PDR1	2.62	0.89	-1.73	7.12%	18.64%	11.51%	1.65
TPR4	2.65	0.60	-2.05	2.49%	17.67%	15.18%	1.76
TPR1	5.58	0.58	-5.00	1.73%	7.77%	6.04%	4.60
VKL1	0.55	0.08	-0.47	2.29%	14.96%	12.68%	1.92
TPR3	3.35	0.03	-3.31	3.93%	6.44%	2.51%	2.81
CMI1	4.26	0.02	-4.24	12.06%	16.41%	4.34%	1.55
WEST-03 : Total	79.15	27.21	-51.95	6.48%	8.76%	2.29%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
CZWH		6.11	6.11	0.00%	-10.72%	-10.72%	0.00
WHC3	0.14	4.63	4.49	-178.78%	-136.98%	41.80%	0.00
S2SD	1.23	3.27	2.04	33.58%	-15.84%	-49.42%	0.00
WZWH	(0.65)	0.77	1.42	6.23%	-104.84%	-111.07%	0.00
TZSD	(1.07)	0.05	1.12	25.28%	-439.73%	-465.01%	0.00
WHTV	(0.59)		0.59	13.62%	0.00%	-13.62%	0.00
WHUT	(1.14)		1.14	3.27%	0.00%	-3.27%	0.00
WHVL	(0.34)	(0.02)	0.32	0.80%	52.00%	51.20%	0.00
WHKP	(0.85)	(0.30)	0.55	9.36%	10.34%	0.98%	0.00
WHMD	(0.78)	(0.31)	0.47	11.85%	-7.00%	-18.84%	0.00
W3SD		(0.37)	-0.37	0.00%	323.80%	323.80%	0.00
WCHN	(2.53)	(0.38)	2.15	6.00%	12.28%	6.27%	0.00
WHNV		(0.50)	-0.50	0.00%	13.27%	13.27%	0.00
WHCB	(0.75)	(0.55)	0.20	8.07%	6.93%	-1.14%	0.00
WHPD		(0.63)	-0.63	0.00%	20.53%	20.53%	0.00
SZSD	(0.71)	(0.85)	-0.14	22.66%	226.86%	204.20%	0.00
NASD		(2.27)	-2.27	0.00%	18.64%	18.64%	0.00
WTRZ	(0.79)	(2.79)	-2.00	10.06%	6.97%	-3.09%	0.00
OTHERS : Total	(8.84)	5.84	14.69	10.13%	-214.99%	-225.12%	0.00
Grand Total	2548.30	745.16	-1803.14	6.28%	5.86%	-0.42%	1393.66