



# TN-Daily Sales Performance As on 15-05-2026 11:55:58 PM

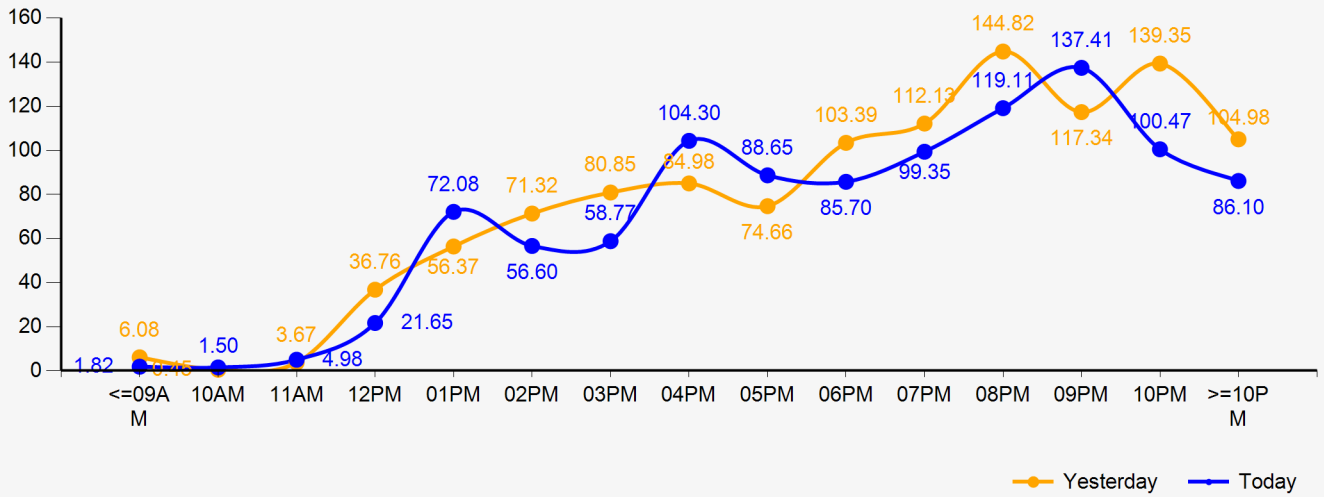
YD Sales : 1137.14 L YD Order: 19.99 L

YD GP%: 6.89%

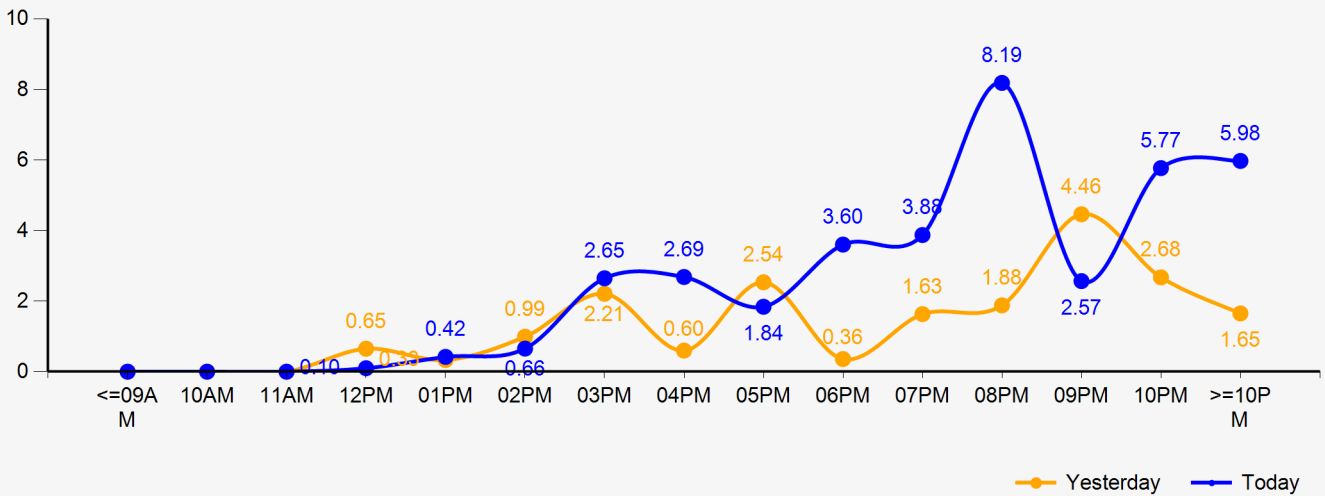
TD Sales : 1038.48 L TD Order: 38.34 L

TD GP%: 5.77%

### Sales Invoice Trend Yesterday Vs Today By Hours



### Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	180.71	205.35	24.64	7.75%	7.03%	-0.71%	306.55
CHENNAI-01	167.70	138.18	-29.53	7.66%	7.26%	-0.40%	295.59
CHENNAI-02	147.18	137.38	-9.81	6.07%	5.31%	-0.76%	237.64
TRICHY-01	121.11	120.88	-0.24	9.06%	7.71%	-1.35%	239.71
WEST-02	96.28	104.03	7.75	8.42%	7.65%	-0.77%	158.37
SOUTH-03	112.04	103.22	-8.83	8.36%	8.09%	-0.27%	218.58
NORTH ARCOT	101.21	76.36	-24.84	6.35%	5.43%	-0.92%	132.12
WEST-01	77.65	62.59	-15.06	8.91%	7.27%	-1.64%	113.08
SOUTH ARCOT	88.82	56.63	-32.19	5.21%	5.67%	0.46%	143.50
KL-NORTH	36.24	33.47	-2.77	1.50%	1.52%	0.02%	40.40
KL-SOUTH	26.55	18.74	-7.81	2.76%	4.19%	1.43%	26.09
OTHERS	1.63	20.01	18.38	-231.25%	-42.38%	188.87%	0.00
<b>Total</b>	<b>1157.13</b>	<b>1076.82</b>	<b>-80.30</b>	<b>6.89%</b>	<b>5.77%</b>	<b>-1.12%</b>	<b>1911.62</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TUT1	20.60	23.92	3.31	6.98%	6.97%	-0.01%	36.04
	TVL1	24.36	18.16	-6.20	9.10%	7.38%	-1.72%	31.21

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	KVT1	10.52	11.78	1.26	7.29%	13.08%	5.79%	16.33
	VNR2	7.44	10.12	2.68	8.34%	5.45%	-2.89%	13.14
	MAR1	7.08	9.04	1.96	8.56%	7.17%	-1.39%	9.24
	NGR1	11.01	8.73	-2.28	3.83%	8.67%	4.84%	19.29
	PKD1	4.11	7.38	3.27	7.55%	8.44%	0.89%	7.72
	RND1	8.66	7.34	-1.32	7.67%	9.71%	2.04%	11.73
	VLY1	6.88	7.11	0.23	6.66%	6.77%	0.11%	10.89
	TYI1	2.22	6.61	4.39	6.77%	6.73%	-0.04%	4.91
	KYR1	0.70	6.45	5.74	17.71%	7.47%	-10.24%	4.04
	KGL1	4.88	6.24	1.36	5.76%	2.52%	-3.24%	3.85
	TKS2	5.75	6.00	0.25	9.22%	6.11%	-3.10%	11.30
	TKS1	3.67	5.69	2.01	14.85%	3.57%	-11.28%	8.63
	SNL1	2.05	5.58	3.52	11.48%	3.64%	-7.84%	4.31
	TUT2	9.53	5.41	-4.12	8.70%	5.29%	-3.42%	15.47
	TCN1	3.50	4.88	1.39	8.28%	7.75%	-0.53%	7.49
	APK1	1.92	4.62	2.70	9.60%	3.59%	-6.01%	6.07
	SKD1	3.45	4.40	0.95	12.20%	9.25%	-2.94%	3.74
	PDI1	2.41	4.25	1.83	4.38%	8.21%	3.83%	3.49
	SVK1	4.18	4.21	0.03	4.48%	5.67%	1.19%	7.82
	UDN1	3.90	4.02	0.12	9.46%	4.95%	-4.52%	4.72
	RPM1	2.86	4.01	1.15	12.70%	7.96%	-4.74%	11.26
	VNR1	1.69	3.76	2.07	7.94%	2.52%	-5.42%	3.89
	VKM1	3.01	3.25	0.23	7.00%	11.01%	4.01%	4.26
	TKY1	2.91	3.20	0.29	7.19%	8.14%	0.95%	5.27
	APK2	2.13	3.11	0.98	2.69%	6.51%	3.82%	4.56
	ERL2	3.35	2.29	-1.07	6.88%	10.45%	3.57%	4.96
	MMT1	3.48	2.29	-1.19	8.80%	3.10%	-5.70%	5.20
	ASM1	3.10	2.19	-0.91	4.81%	5.72%	0.90%	4.79
	SDI1	1.54	2.04	0.49	4.76%	6.32%	1.57%	3.98
	KSM1	1.04	1.63	0.59	7.54%	3.89%	-3.65%	2.50
	SGT1	2.35	1.57	-0.78	2.85%	5.46%	2.61%	2.81
	COL1	2.03	1.41	-0.62	7.09%	7.52%	0.43%	3.59
	STU2	1.38	1.40	0.02	7.06%	3.29%	-3.76%	3.48
ARM1	0.98	1.26	0.29	12.28%	10.74%	-1.54%	4.55	
Total		180.71	205.35	24.64	7.75%	7.03%	-0.71%	306.55
CHENNAI-01	CH16	11.47	10.71	-0.76	5.11%	5.36%	0.25%	24.02
	CH14	10.38	10.47	0.09	4.28%	5.65%	1.38%	20.31
	CH47	15.16	9.94	-5.22	6.94%	9.14%	2.20%	13.05
	CH05	9.13	9.12		7.84%	5.02%	-2.83%	17.80
	CH08	7.98	9.11	1.14	13.73%	11.01%	-2.72%	18.65
	CH48	9.94	7.91	-2.03	8.95%	7.47%	-1.48%	10.19
	CH19	7.37	7.41	0.04	9.88%	8.23%	-1.65%	13.75
	CH49	7.45	6.22	-1.22	8.26%	9.08%	0.82%	12.06
	CH28	7.31	5.35	-1.96	15.61%	12.19%	-3.42%	12.22
	MRM1	3.91	5.20	1.29	8.05%	7.09%	-0.96%	7.67
	CH42	5.74	5.16	-0.58	10.19%	9.54%	-0.64%	12.57
	CH25	8.90	5.07	-3.83	6.97%	6.55%	-0.42%	9.69
	CH07	5.62	4.36	-1.26	9.38%	5.83%	-3.55%	12.86

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	GUD1	3.75	4.22	0.47	7.23%	10.40%	3.17%	7.85
	CH45	5.77	4.08	-1.69	5.38%	5.05%	-0.33%	8.26
	CH30	4.47	3.92	-0.56	6.26%	7.33%	1.07%	8.89
	CH35	7.32	3.71	-3.61	4.54%	4.80%	0.26%	7.65
	CH22	2.22	3.68	1.46	10.16%	2.61%	-7.56%	10.71
	AVD1	2.11	3.31	1.20	4.91%	4.84%	-0.08%	10.08
	KNR1	1.83	3.08	1.24	6.48%	5.81%	-0.67%	6.44
	CGL1	3.57	2.80	-0.77	6.15%	10.11%	3.96%	5.46
	CH39	3.86	2.09	-1.77	5.28%	7.67%	2.39%	4.54
	CH37	2.38	2.00	-0.38	13.78%	7.37%	-6.41%	4.42
	CH38	3.09	1.97	-1.12	9.36%	4.58%	-4.77%	5.49
	GUD2	6.72	1.97	-4.75	5.17%	7.12%	1.95%	6.55
	TKM1	2.53	1.66	-0.87	11.22%	6.71%	-4.51%	5.68
	SKL1	2.36	1.60	-0.76	8.78%	6.82%	-1.96%	6.12
	CH40	0.34	1.44	1.11	-53.08%	-1.06%	52.03%	4.36
	CH26	2.26	0.30	-1.96	4.46%	2.60%	-1.86%	3.95
	CH29	0.51	0.27	-0.24	11.44%	15.33%	3.89%	2.16
	MC10	2.26	0.04	-2.22	1.01%	11.56%	10.55%	1.44
	MC09				#Error	#Error	#Error	0.72
	<b>Total</b>	<b>167.70</b>	<b>138.18</b>	<b>-29.53</b>	<b>7.66%</b>	<b>7.26%</b>	<b>-0.40%</b>	<b>295.59</b>
CHENNAI-02	CH03	17.20	15.29	-1.91	5.97%	7.22%	1.25%	21.59
	CH12	9.00	11.70	2.70	5.79%	4.02%	-1.77%	16.10
	CH15	10.56	11.49	0.93	7.12%	5.51%	-1.61%	21.47
	CH21	9.47	8.96	-0.51	2.67%	2.19%	-0.48%	15.25
	CH33	6.86	8.48	1.62	6.47%	4.46%	-2.01%	9.57
	CH41	5.65	7.19	1.54	3.27%	-1.74%	-5.00%	8.53
	CH50	9.33	7.03	-2.30	6.78%	5.97%	-0.81%	8.84
	CH18	5.62	6.36	0.74	9.53%	7.26%	-2.27%	11.73
	CH51	5.66	5.83	0.17	7.20%	5.74%	-1.46%	10.51
	CH20	6.70	5.70	-1.00	4.99%	5.25%	0.25%	12.34
	MJR1	3.74	4.93	1.19	7.59%	6.55%	-1.04%	9.35
	CH24	3.70	4.29	0.59	8.81%	7.20%	-1.61%	10.23
	CH23	3.10	3.99	0.89	4.91%	3.58%	-1.33%	5.02
	CH17	9.72	3.95	-5.77	2.65%	8.71%	6.06%	8.25
	CH34	6.37	3.88	-2.50	8.23%	5.37%	-2.85%	9.41
	CH06	4.60	3.47	-1.12	11.94%	5.37%	-6.57%	9.07
	CH46	4.17	3.37	-0.80	5.91%	6.95%	1.03%	4.04
	CH27	0.33	3.25	2.92	5.14%	11.69%	6.55%	2.30
	GPD1	2.85	3.06	0.20	5.91%	8.94%	3.03%	5.29
	UKI1	2.45	2.81	0.36	7.18%	3.28%	-3.90%	4.71
	MC05	3.21	2.72	-0.49	2.26%	2.33%	0.06%	1.41
	PON1	2.98	2.42	-0.56	7.25%	9.90%	2.66%	4.68
	CH36	1.79	2.00	0.21	7.81%	2.93%	-4.88%	3.60
	CH43	2.35	1.40	-0.95	5.59%	9.16%	3.57%	6.49
	MC06	1.88	1.09	-0.79	8.94%	4.41%	-4.52%	2.16
	CH32	1.14	1.04	-0.10	6.74%	5.53%	-1.21%	1.58
	CH31	5.49	0.99	-4.50	4.49%	3.69%	-0.80%	3.81
CH44	1.13	0.71	-0.41	7.68%	0.66%	-7.02%	8.91	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02	CH01	0.14		-0.14	7.58%	#Error	#Error	1.37
	Total	147.18	137.38	-9.81	6.07%	5.31%	-0.76%	237.64
TRICHY-01	TRY1	19.76	15.07	-4.69	7.28%	5.65%	-1.62%	44.45
	TNJ1	6.45	7.85	1.39	8.72%	8.53%	-0.19%	15.00
	TVR2	5.57	7.28	1.71	7.84%	6.02%	-1.82%	9.94
	MVM1	9.46	7.12	-2.34	11.50%	11.90%	0.40%	11.63
	NGT1	1.97	6.70	4.73	13.28%	9.92%	-3.37%	6.36
	TRY3	4.95	5.59	0.64	7.97%	7.35%	-0.62%	6.95
	PTK1	3.21	5.57	2.36	6.36%	9.02%	2.66%	9.53
	JKM1	3.21	5.34	2.13	10.18%	3.86%	-6.32%	7.57
	PBR2	6.68	4.84	-1.84	9.15%	7.05%	-2.11%	15.90
	KUM1	5.11	4.70	-0.41	7.22%	7.74%	0.52%	13.45
	TNJ2	3.94	4.67	0.73	7.70%	7.02%	-0.69%	12.23
	PBR1	3.07	4.65	1.59	10.05%	7.61%	-2.43%	7.02
	TRY4	4.17	3.90	-0.27	10.93%	9.26%	-1.68%	8.78
	MDI1	5.11	3.88	-1.23	8.84%	6.97%	-1.86%	8.41
	ORU1	2.89	3.41	0.52	10.56%	10.83%	0.27%	3.92
	AYR1	3.47	3.37	-0.11	11.48%	8.37%	-3.11%	6.17
	MSI1	2.65	3.16	0.51	7.91%	4.42%	-3.49%	4.87
	KRN1	3.36	2.99	-0.37	8.30%	8.63%	0.32%	3.22
	TYR1	4.47	2.96	-1.51	8.07%	12.40%	4.34%	7.11
	TTP1	2.73	2.75	0.02	7.44%	7.99%	0.55%	6.79
	NCK1	1.02	2.47	1.45	11.16%	2.83%	-8.33%	2.19
	TVR1	3.08	2.23	-0.84	14.87%	9.68%	-5.19%	5.34
	KUM2	2.72	2.18	-0.54	7.47%	8.33%	0.85%	3.54
	PDK1	3.12	2.09	-1.03	11.35%	10.04%	-1.32%	4.81
	NMM1	4.50	2.07	-2.44	8.46%	7.39%	-1.08%	3.45
	TRY2	1.65	1.44	-0.21	9.30%	7.19%	-2.11%	3.53
	KIK1	2.16	1.43	-0.72	10.81%	2.88%	-7.93%	4.31
	APM1	0.64	1.16	0.52	17.83%	8.66%	-9.18%	3.23
	Total	121.11	120.88	-0.24	9.06%	7.71%	-1.35%	239.71
	WEST-02	SGI1	1.37	7.18	5.82	7.75%	6.11%	-1.64%
SLM1		10.23	6.33	-3.90	3.97%	8.48%	4.51%	13.76
HSR1		3.61	5.80	2.18	8.45%	9.56%	1.11%	5.89
NKL2		4.66	5.00	0.35	8.06%	8.42%	0.36%	6.33
ERD1		3.58	4.96	1.38	12.15%	9.10%	-3.05%	9.37
ATU1		2.39	4.86	2.47	9.33%	5.14%	-4.19%	6.36
ERD2		4.31	4.71	0.40	11.86%	8.84%	-3.02%	10.20
BMD1		1.71	4.44	2.74	9.11%	7.56%	-1.55%	2.08
SLM3		3.22	4.23	1.01	8.26%	7.44%	-0.82%	7.45
SLM2		5.71	4.21	-1.51	1.62%	9.39%	7.77%	5.41
MTR1		3.89	3.85	-0.04	8.09%	7.39%	-0.69%	5.51
VPD1		4.13	3.65	-0.48	11.35%	7.60%	-3.76%	5.96
KRI1		2.02	3.46	1.44	11.83%	5.58%	-6.25%	3.78
MCR1		2.72	3.39	0.67	9.77%	6.27%	-3.49%	4.49
HSR2		6.36	3.02	-3.35	6.29%	9.32%	3.02%	8.00

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02	APN1	1.46	2.98	1.51	11.34%	9.58%	-1.76%	3.46
	OML1	3.73	2.79	-0.94	8.96%	5.36%	-3.61%	5.98
	KMM1	0.57	2.68	2.11	14.01%	12.61%	-1.40%	3.58
	HRR1	3.15	2.48	-0.66	8.18%	6.61%	-1.58%	4.12
	EPI1	1.41	2.44	1.03	12.43%	9.80%	-2.63%	3.84
	DPR2	1.51	2.23	0.72	5.68%	2.44%	-3.24%	2.75
	RSP1	1.67	2.20	0.53	9.44%	1.70%	-7.74%	5.37
	TRM1	3.69	1.84	-1.85	8.10%	3.03%	-5.07%	5.27
	CMI1	1.80	1.83	0.02	10.55%	12.19%	1.64%	1.87
	TCG1	1.98	1.71	-0.28	13.53%	2.65%	-10.89%	3.13
	EDP1	2.11	1.70	-0.41	6.70%	6.12%	-0.58%	2.16
	PMP1	1.85	1.69	-0.16	13.21%	11.69%	-1.52%	3.24
	PDR1	3.33	1.66	-1.67	13.51%	9.91%	-3.60%	2.00
	KAM1	0.99	1.40	0.42	5.19%	7.63%	2.44%	3.08
	KVP1	2.19	1.25	-0.94	6.66%	1.86%	-4.80%	2.56
	VKL1	1.11	1.14	0.03	13.97%	12.56%	-1.41%	2.52
	DPR1	0.91	1.01	0.11	14.86%	12.27%	-2.60%	2.00
	SGG1	0.17	1.01	0.84	10.91%	10.44%	-0.47%	1.93
	PLC1	2.74	0.89	-1.85	6.94%	4.24%	-2.69%	2.45
	Total	96.28	104.03	7.75	8.42%	7.65%	-0.77%	158.37
SOUTH-03	MDU1	13.00	7.85	-5.15	6.44%	8.29%	1.86%	21.04
	DGL1	6.70	6.93	0.23	10.01%	9.15%	-0.86%	21.93
	TMM1	1.46	6.58	5.12	4.85%	8.15%	3.30%	7.01
	ATG1	4.66	5.72	1.06	0.62%	2.11%	1.50%	9.12
	MDU6	3.75	5.70	1.95	8.47%	6.10%	-2.37%	10.41
	KKD3	5.22	5.23	0.01	12.12%	8.51%	-3.60%	7.31
	TPT1	1.76	4.43	2.68	18.25%	10.11%	-8.13%	6.09
	TEN2	6.07	4.23	-1.84	7.50%	4.75%	-2.74%	5.04
	MDU4	1.72	3.85	2.13	8.57%	6.91%	-1.67%	5.75
	TEN1	4.43	3.71	-0.72	7.25%	7.23%	-0.01%	3.49
	MDU2	2.99	3.45	0.46	6.17%	8.22%	2.05%	11.39
	MPA1	3.18	3.38	0.20	12.71%	6.05%	-6.66%	5.29
	MDU7	2.72	3.07	0.35	10.25%	11.59%	1.34%	6.99
	BNR1	1.95	2.78	0.83	9.19%	6.54%	-2.64%	2.91
	MDU3	2.98	2.66	-0.33	4.87%	11.31%	6.44%	5.75
	ADP1	2.29	2.61	0.32	7.56%	6.85%	-0.71%	3.37
	DGL2	1.16	2.49	1.33	12.53%	12.41%	-0.12%	4.80
	KPT1	3.28	2.44	-0.84	6.79%	9.40%	2.61%	2.70
	TDI1	1.40	2.30	0.90	7.87%	15.01%	7.15%	4.83
	DKI1	2.54	2.29	-0.25	10.83%	6.97%	-3.86%	6.45
	CBM1	3.35	1.91	-1.44	7.51%	6.47%	-1.03%	5.00
	NKI1	2.42	1.88	-0.54	9.49%	9.02%	-0.47%	2.82
	PVI1	4.84	1.72	-3.12	8.90%	9.38%	0.47%	5.68
	MLR1	4.00	1.67	-2.33	10.24%	10.86%	0.62%	3.87
	MDU5	1.49	1.54	0.05	13.92%	10.37%	-3.55%	3.67
	MNM1	0.26	1.54	1.28	18.36%	8.86%	-9.50%	3.23
	SGP1	2.67	1.51	-1.16	5.90%	7.16%	1.26%	3.19
	PNV2	4.04	1.48	-2.56	8.80%	12.02%	3.22%	2.96

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	SVG1	4.21	1.26	-2.95	5.46%	9.38%	3.92%	6.02
	KRR1	1.12	1.16	0.04	15.54%	9.50%	-6.04%	5.96
	KYK1	2.01	0.95	-1.06	12.84%	3.66%	-9.18%	3.64
	NTM1	0.97	0.93	-0.04	13.14%	7.97%	-5.18%	4.25
	PKM1	1.34	0.91	-0.44	12.39%	12.75%	0.36%	2.10
	USL1	3.05	0.89	-2.17	6.82%	11.53%	4.71%	3.76
	PNI1	0.60	0.79	0.19	8.46%	1.79%	-6.67%	2.91
	CMR1	1.22	0.68	-0.54	2.95%	4.43%	1.48%	2.86
	BTU1	0.69	0.37	-0.32	7.94%	6.62%	-1.31%	2.18
	ODM1	0.49	0.33	-0.17	11.30%	14.06%	2.76%	2.85
	Total	112.04	103.22	-8.83	8.36%	8.09%	-0.27%	218.58
NORTH ARCOT	KPM2	9.64	16.80	7.16	6.64%	2.61%	-4.03%	16.06
	VEL1	5.60	9.55	3.95	9.27%	6.03%	-3.24%	6.98
	SBR1	8.77	5.39	-3.38	3.03%	2.71%	-0.32%	8.95
	TRL1	6.42	4.87	-1.55	6.67%	5.22%	-1.45%	9.54
	TRR1	4.99	3.99	-1.00	4.17%	7.03%	2.87%	6.78
	WJP1	4.30	3.88	-0.42	5.04%	6.70%	1.66%	3.80
	VEL2	6.73	3.82	-2.91	8.36%	11.28%	2.92%	7.84
	KPM1	2.34	2.97	0.63	3.79%	7.51%	3.72%	5.42
	CGM1	3.73	2.21	-1.52	-0.43%	7.61%	8.04%	3.74
	SLG1	1.42	2.20	0.78	5.79%	4.73%	-1.05%	3.02
	CPT1	3.33	1.87	-1.46	8.67%	5.31%	-3.36%	3.40
	UGI1	1.63	1.86	0.23	2.96%	9.68%	6.72%	2.25
	ANI1	2.26	1.80	-0.46	9.27%	8.97%	-0.30%	3.82
	GDM1	5.88	1.77	-4.11	8.96%	1.19%	-7.77%	4.14
	VNB1	5.46	1.65	-3.81	4.65%	4.94%	0.29%	3.15
	VSI1	3.32	1.55	-1.77	6.80%	6.03%	-0.78%	6.35
	AKM1	5.10	1.45	-3.65	7.23%	8.10%	0.87%	6.62
	WJD1	2.69	1.40	-1.30	6.28%	9.41%	3.14%	5.15
	ABR1	3.23	1.35	-1.88	11.10%	7.34%	-3.76%	5.14
	CYR1	1.93	1.28	-0.65	8.46%	4.96%	-3.50%	4.21
	ARC2	1.23	1.23	0.01	9.18%	3.34%	-5.84%	3.45
	PLR1	2.99	1.17	-1.83	6.72%	6.83%	0.11%	2.70
	PTU1	0.81	0.90	0.09	-0.27%	-0.68%	-0.42%	1.94
	BGR1	3.50	0.76	-2.74	4.82%	8.06%	3.25%	2.66
	TRT1	3.92	0.65	-3.27	8.76%	6.91%	-1.85%	5.00
Total	101.21	76.36	-24.84	6.35%	5.43%	-0.92%	132.12	
WEST-01	CBE2	16.62	11.52	-5.10	6.44%	4.00%	-2.44%	23.43
	UAM1	2.38	6.11	3.73	9.65%	4.30%	-5.35%	4.26
	CBE4	2.29	3.37	1.07	14.72%	9.63%	-5.09%	5.49
	GDR1	1.91	3.07	1.16	3.33%	3.60%	0.26%	2.04
	DPM2	1.60	2.99	1.39	9.45%	7.22%	-2.23%	3.13
	SNR1	4.69	2.79	-1.90	12.61%	8.89%	-3.72%	4.59
	TPR3	2.35	2.63	0.28	10.90%	7.25%	-3.65%	3.30
	TPR1	3.86	2.58	-1.28	9.83%	7.49%	-2.34%	5.13
	AVI1	1.53	2.11	0.58	4.82%	9.80%	4.99%	2.03
	CNR1	1.90	1.95	0.05	8.40%	3.91%	-4.49%	2.08
	TPR2	2.64	1.90	-0.74	4.74%	9.85%	5.11%	4.52

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-01	KMR1	4.04	1.85	-2.19	5.51%	18.83%	13.32%	6.36
	CBE1	3.01	1.83	-1.18	11.17%	11.77%	0.60%	3.08
	CBE6	2.93	1.75	-1.18	12.49%	10.13%	-2.36%	5.63
	MPM1	1.38	1.72	0.34	13.68%	14.25%	0.57%	3.24
	SYM2	1.97	1.61	-0.36	7.83%	13.86%	6.04%	2.63
	KMD1	2.12	1.60	-0.52	10.01%	5.06%	-4.95%	2.76
	PLI1	1.58	1.50	-0.08	10.79%	10.27%	-0.52%	5.05
	SUL1	0.42	1.45	1.03	15.10%	14.95%	-0.15%	2.36
	CBE5	1.49	1.42	-0.07	14.04%	12.82%	-1.22%	3.01
	KGM1	1.95	1.33	-0.61	6.51%	3.01%	-3.49%	2.30
	UMP1	2.94	1.08	-1.87	8.29%	-16.49%	-24.79%	2.52
	KGI1	4.82	1.07	-3.75	6.93%	1.12%	-5.81%	2.52
	TPR4	0.73	1.05	0.32	11.36%	12.05%	0.69%	2.11
	GBM1	3.46	0.89	-2.57	10.85%	14.05%	3.21%	2.77
	PDM1	1.59	0.57	-1.03	15.13%	9.34%	-5.78%	2.26
	ANR1	0.37	0.33	-0.04	18.98%	10.80%	-8.18%	0.90
	PPI1	0.47	0.32	-0.15	9.27%	1.59%	-7.68%	2.00
	CBE3	0.61	0.20	-0.41	6.55%	4.89%	-1.65%	1.61
	Total	77.65	62.59	-15.06	8.91%	7.27%	-1.64%	113.08
	SOUTH ARCOT	CUD1	8.35	5.93	-2.43	8.85%	6.70%	-2.16%
NVL2		6.87	4.69	-2.19	4.72%	1.40%	-3.31%	8.55
CDM1		5.01	4.45	-0.56	6.45%	7.26%	0.82%	9.04
KKI2		3.16	4.19	1.04	4.96%	-1.56%	-6.52%	7.64
TRK1		6.22	3.71	-2.51	6.60%	10.04%	3.45%	8.23
TVM1		0.92	3.38	2.46	5.82%	6.86%	1.03%	3.97
PRT1		19.03	3.11	-15.92	-0.81%	5.27%	6.07%	6.52
POY2		3.15	3.11	-0.05	7.90%	8.01%	0.11%	12.40
SJI2		4.82	2.98	-1.83	8.26%	8.14%	-0.11%	5.86
KLM1		5.46	2.95	-2.51	10.81%	7.18%	-3.62%	7.08
TDM1		3.15	2.65	-0.50	3.09%	6.90%	3.80%	4.81
ULP1		4.81	2.52	-2.30	5.69%	5.73%	0.04%	7.18
VPM2		1.58	2.44	0.87	-0.60%	2.41%	3.01%	6.94
TVM2		2.02	2.25	0.23	6.51%	5.36%	-1.15%	4.56
MKM1		1.56	2.11	0.55	6.33%	4.42%	-1.91%	2.67
POY1		2.57	1.83	-0.74	10.48%	4.85%	-5.63%	16.10
VCM2		4.45	1.19	-3.27	5.27%	6.84%	1.57%	4.84
KML1		2.85	0.99	-1.86	6.92%	9.84%	2.92%	4.91
VPM1		0.76	0.87	0.11	7.07%	8.29%	1.22%	3.29
STP1		1.19	0.70	-0.49	10.33%	3.99%	-6.33%	2.69
VCM1	0.87	0.59	-0.28	7.71%	8.76%	1.05%	1.29	
Total	88.82	56.63	-32.19	5.21%	5.67%	0.46%	143.50	
KL-NORTH	KZD1	36.24	33.47	-2.77	1.50%	1.52%	0.02%	40.40
	Total	36.24	33.47	-2.77	1.50%	1.52%	0.02%	40.40
KL-SOUTH	TVP1	20.07	10.73	-9.34	1.70%	5.91%	4.21%	13.32
	KLR1	1.81	3.04	1.23	5.60%	3.94%	-1.66%	4.00
	PAS1	3.14	3.02	-0.13	3.86%	2.34%	-1.52%	5.08
	PNL1	1.54	1.96	0.42	10.95%	-2.01%	-12.96%	3.68
	Total	26.55	18.74	-7.81	2.76%	4.19%	1.43%	26.09

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
OTHERS	GHUB	2.48	22.07	19.58	-1.35%	-1.19%	0.15%	0.00	
	WHC3	6.15	10.79	4.64	3.62%	-60.11%	-63.73%	0.00	
	CZWH	12.95	1.39	-11.57	-11.57%	-9.79%	1.78%	0.00	
	WZSD		0.41	0.41	#Error	0.28%	#Error	0.00	
	MSWH	0.88		-0.88	1.75%	#Error	#Error	0.00	
	SZSD	0.30		-0.30	1.77%	#Error	#Error	0.00	
	WHTM	(0.82)		0.82	8.33%	#Error	#Error	0.00	
	WZWH	0.01		-0.01	-1798.74%	#Error	#Error	0.00	
	WHKZ	(0.93)	(0.14)	0.79	-6.07%	-4.51%	1.56%	0.00	
	WHTV	(1.12)	(0.21)	0.91	19.23%	8.10%	-11.13%	0.00	
	WHKP	(4.19)	(0.35)	3.85	12.94%	3.15%	-9.79%	0.00	
	WHCB	(0.85)	(0.46)	0.39	12.48%	10.05%	-2.43%	0.00	
	WHVL	(1.58)	(0.81)	0.78	7.45%	19.25%	11.80%	0.00	
	WHUT	(1.66)	(1.32)	0.34	8.48%	7.40%	-1.08%	0.00	
	WHPD	(5.56)	(1.33)	4.24	11.62%	4.53%	-7.09%	0.00	
	WTRZ	(2.90)	(2.97)	-0.07	14.02%	11.46%	-2.57%	0.00	
	WHMD		(3.16)	-3.16	#Error	14.79%	#Error	0.00	
	WCHN	(1.53)	(3.90)	-2.38	4.74%	10.50%	5.77%	0.00	
	Total		1.63	20.01	18.38	-231.25%	-42.38%	188.87%	0.00
	Total		1157.13	1076.82	-80.30	6.89%	5.77%	-1.12%	1911.62