



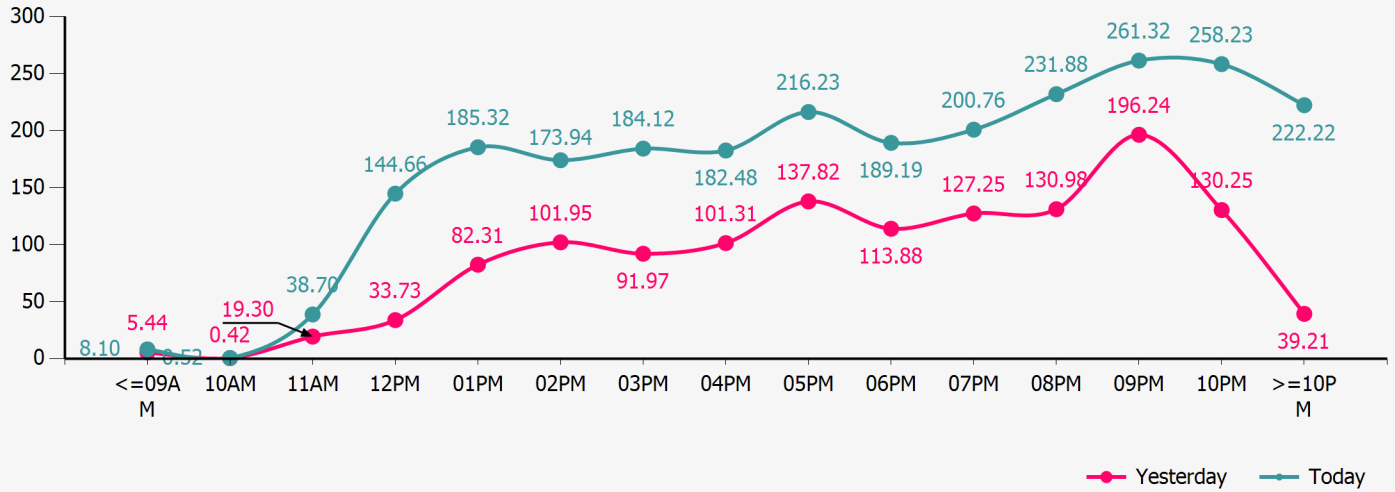
Sales
2,497.67 Lacs
Yest. Sales : 1,312.07 Lacs

GP%
6.25%
Yest.GP% : 7.12%

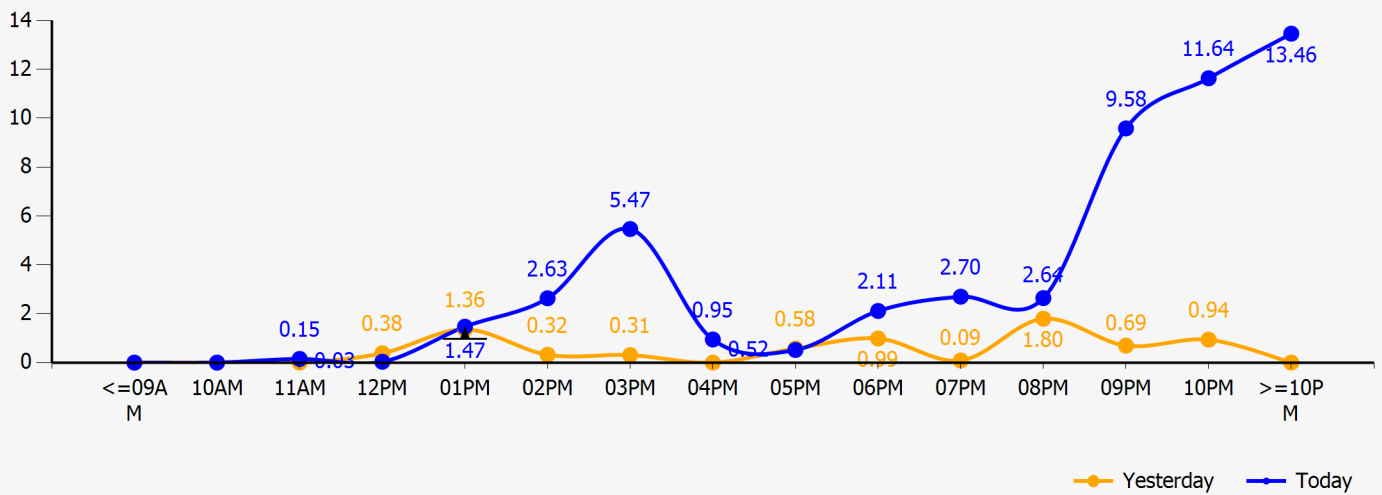
EW Pen%
1.80%
Yest.EW %: 2.10%

Open SO
53.34 Lacs
Yest. OSO 7.44 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	178.75	522.75	343.99	7.17%	5.61%	-1.56%	262.88
CHENNAI-02	148.66	456.04	307.38	6.30%	5.89%	-0.41%	189.70
CHENNAI-01	198.78	377.92	179.14	7.46%	6.26%	-1.20%	178.65
NORTH ARCOT	150.53	260.68	110.15	7.01%	6.39%	-0.62%	125.62
TRICHY-01	158.83	240.73	81.90	6.05%	6.67%	0.62%	155.76
SOUTH-03	147.30	191.08	43.77	6.71%	6.71%	0.01%	149.11
SOUTH ARCOT	94.17	173.88	79.71	6.53%	5.54%	-0.99%	105.63
WEST-02	108.23	158.24	50.02	8.54%	7.95%	-0.59%	96.36
WEST-01	80.63	96.69	16.06	8.76%	7.65%	-1.11%	74.76
WEST-03	57.61	81.86	24.25	8.40%	6.43%	-1.97%	55.19
OTHERS	(3.96)	(8.84)	-4.88	10.30%	10.13%	-0.17%	0.00
Total	1319.52	2551.01	1231.50	7.12%	6.25%	-0.87%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TUT1	15.34	94.45	79.11	8.13%	4.09%	-4.04%	26.39
TVL1	22.49	47.36	24.87	7.98%	4.39%	-3.59%	31.24

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TUT2	5.13	31.22	26.10	8.98%	6.38%	-2.60%	11.30
NGR1	8.53	29.71	21.18	9.07%	5.30%	-3.77%	16.91
KVT1	18.19	27.36	9.18	5.89%	8.02%	2.13%	15.28
RPM1	14.56	23.50	8.94	3.21%	3.05%	-0.16%	10.74
TKS2	5.40	22.75	17.35	8.72%	5.15%	-3.56%	9.17
VNR2	6.08	21.91	15.83	7.36%	5.69%	-1.67%	11.30
RND1	2.51	16.46	13.95	9.57%	7.40%	-2.17%	7.91
VLY1	5.92	14.74	8.82	8.38%	5.43%	-2.94%	7.86
MAR1	6.12	13.06	6.94	4.79%	5.52%	0.73%	9.16
RND2	4.18	12.64	8.46	2.04%	2.82%	0.78%	6.65
SVK1	6.14	12.16	6.02	8.39%	6.57%	-1.82%	5.93
TKS1	4.55	11.27	6.71	6.75%	7.17%	0.41%	6.55
SNL1	1.72	10.39	8.66	7.76%	7.40%	-0.36%	4.23
TCN1	3.81	10.34	6.53	8.54%	6.60%	-1.94%	5.50
KGL1	0.51	9.26	8.75	8.98%	6.21%	-2.77%	3.08
APK2	2.17	8.80	6.63	8.50%	5.88%	-2.63%	3.84
ERL2	5.09	8.66	3.57	7.57%	7.23%	-0.34%	5.46
MMT1	2.21	8.22	6.01	7.81%	6.78%	-1.02%	3.87
PKD1	3.43	8.06	4.63	5.95%	5.97%	0.01%	4.66
TYI1	2.59	7.90	5.30	7.97%	7.19%	-0.78%	5.08
APK1	0.89	7.78	6.89	6.29%	7.29%	1.00%	3.74
ASM1	3.38	7.28	3.89	7.60%	7.16%	-0.44%	3.26
UDN1	3.35	6.90	3.55	7.85%	5.00%	-2.84%	4.16
SKD1	0.91	6.13	5.22	12.80%	7.26%	-5.54%	3.15
VNR1	1.57	5.67	4.10	5.33%	5.63%	0.30%	3.81
KYR1	3.80	5.05	1.25	7.40%	7.85%	0.45%	2.80
TKY1	1.93	5.02	3.09	8.03%	7.13%	-0.90%	3.89
PDI1	1.86	4.87	3.01	9.64%	6.93%	-2.71%	3.33
SDI1	3.46	4.85	1.40	7.91%	6.95%	-0.96%	5.65
ARM1	1.74	4.45	2.71	14.16%	6.75%	-7.41%	2.40
VKM1	3.16	4.01	0.85	6.90%	9.62%	2.72%	2.98
STU2	3.51	3.91	0.40	7.34%	3.88%	-3.46%	2.34
COL1	0.14	3.67	3.53	17.38%	9.34%	-8.04%	1.32
SGT1	1.33	1.65	0.32	-2.74%	7.16%	9.90%	3.69
KSM1	1.05	1.29	0.24	10.04%	5.24%	-4.80%	4.29
SOUTH-01 : Total	178.75	522.75	343.99	7.17%	5.61%	-1.56%	262.88
CHENNAI-02							
CH03	9.72	45.74	36.02	8.02%	6.20%	-1.82%	15.60
CH15	17.19	37.95	20.76	4.74%	5.08%	0.34%	15.68
CH21	3.74	35.18	31.44	2.67%	6.05%	3.38%	11.52
CH50	1.70	29.47	27.77	6.68%	6.56%	-0.12%	11.35
CH34	5.34	26.92	21.57	5.26%	5.59%	0.33%	8.81
CH17	2.82	26.22	23.40	9.68%	6.46%	-3.22%	6.04
CH51	4.12	24.42	20.30	9.91%	5.30%	-4.61%	9.89
CH18	6.83	21.61	14.78	10.33%	6.56%	-3.77%	8.28
CH20	8.84	18.77	9.93	7.81%	5.00%	-2.81%	8.12
CH12	9.93	18.65	8.71	2.48%	6.42%	3.95%	9.82
CH44	1.54	16.15	14.62	9.55%	5.96%	-3.59%	5.38
CH33	5.78	15.37	9.58	8.81%	4.61%	-4.20%	6.64

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH35	9.21	15.28	6.08	6.46%	6.86%	0.39%	5.28
MJR1	5.83	15.08	9.25	5.93%	6.73%	0.80%	7.17
CH41	9.33	13.81	4.49	6.51%	4.97%	-1.54%	5.40
CH06	6.13	11.84	5.71	5.70%	6.11%	0.41%	6.12
CH36	0.66	11.51	10.85	4.81%	5.92%	1.12%	2.91
CH24	6.65	9.90	3.24	6.87%	5.73%	-1.14%	6.74
UKI1	6.86	9.30	2.43	5.67%	7.54%	1.87%	5.14
CH46	2.69	7.92	5.24	7.83%	6.21%	-1.62%	3.33
PON1	4.79	7.51	2.72	3.48%	4.75%	1.27%	4.39
CH43	4.10	7.34	3.24	8.35%	7.48%	-0.87%	4.93
CH37	2.97	6.50	3.53	6.34%	3.22%	-3.12%	2.00
CH31	1.00	5.88	4.88	11.02%	6.27%	-4.75%	3.16
GPD1	6.15	4.74	-1.42	1.23%	4.15%	2.92%	5.07
CH23	1.75	4.33	2.59	12.95%	6.94%	-6.01%	3.13
CH27	1.66	3.65	1.99	7.35%	3.61%	-3.74%	2.34
MC05	1.09	2.30	1.21	4.57%	3.89%	-0.68%	2.03
CH32	0.04	1.49	1.45	4.42%	7.37%	2.94%	0.90
MC06	0.18	0.91	0.72	16.67%	6.55%	-10.11%	2.37
CH01	0.02	0.31	0.28	8.53%	6.74%	-1.79%	0.18
CHENNAI-02 : Total	148.66	456.04	307.38	6.30%	5.89%	-0.41%	189.70
CHENNAI-01							
CH16	8.63	36.00	27.37	6.59%	6.60%	0.01%	11.79
CH14	10.90	34.14	23.25	6.65%	6.39%	-0.26%	13.43
AVD1	9.22	23.85	14.63	5.90%	4.96%	-0.93%	6.60
CH19	9.92	23.27	13.35	8.91%	5.08%	-3.83%	9.31
CH47	9.52	19.12	9.60	7.55%	6.84%	-0.70%	10.48
CH49	6.44	18.89	12.45	7.33%	5.93%	-1.40%	8.39
CH48	13.38	18.85	5.48	8.39%	7.20%	-1.19%	7.70
CH05	10.34	18.82	8.49	6.07%	6.01%	-0.05%	9.06
CH28	12.85	17.91	5.05	9.19%	6.67%	-2.52%	6.69
CH45	7.57	17.27	9.69	6.14%	5.34%	-0.81%	6.53
CH30	6.08	15.68	9.60	5.29%	4.92%	-0.38%	6.46
CH42	8.91	14.66	5.75	9.09%	8.06%	-1.03%	9.76
GUD1	8.69	12.99	4.30	9.31%	6.91%	-2.40%	5.77
MRM1	3.98	12.25	8.27	8.65%	5.88%	-2.77%	6.91
CH07	9.72	10.72	1.00	7.09%	6.25%	-0.83%	8.44
CH22	6.60	10.28	3.69	7.53%	2.96%	-4.57%	4.81
CH25	9.27	10.09	0.82	7.59%	6.73%	-0.86%	5.94
SKL1	9.13	9.14	0.02	9.78%	6.32%	-3.46%	3.90
KNR1	7.14	7.81	0.67	2.05%	7.86%	5.81%	4.02
GUD2	5.98	7.36	1.38	9.03%	8.88%	-0.15%	5.18
CH38	2.90	7.30	4.40	8.89%	7.40%	-1.49%	4.95
CH39	1.48	6.74	5.26	9.14%	6.47%	-2.67%	3.73
CGL1	5.69	5.90	0.20	7.01%	7.07%	0.06%	3.38
TKM1	3.96	5.24	1.28	6.91%	7.27%	0.36%	3.34
CH40	1.13	4.26	3.13	0.49%	7.07%	6.58%	3.50
CH26	1.28	3.33	2.05	8.89%	4.91%	-3.98%	1.55
MC09	1.60	2.52	0.91	4.35%	3.17%	-1.18%	0.90
CH08	5.36	2.01	-3.34	6.72%	7.65%	0.94%	5.14

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH29	1.10	1.50	0.40	13.34%	10.36%	-2.98%	1.02
CHENNAI-01 : Total	198.78	377.92	179.14	7.46%	6.26%	-1.20%	178.65
NORTH ARCOT							
KPM2	11.23	31.37	20.14	7.94%	6.94%	-0.99%	13.52
TRR1	8.35	16.66	8.31	6.57%	5.35%	-1.22%	6.49
WJP1	4.94	15.81	10.88	9.67%	6.41%	-3.26%	3.80
VEL3	9.46	15.79	6.33	7.59%	6.97%	-0.62%	6.45
VNB1	5.83	15.62	9.79	6.52%	5.93%	-0.59%	4.12
VEL2	8.80	14.15	5.35	9.33%	5.89%	-3.44%	7.17
TRL1	7.01	12.23	5.22	7.91%	7.05%	-0.86%	6.95
AKM1	5.38	12.19	6.81	6.28%	6.00%	-0.29%	4.79
VEL4	15.56	12.01	-3.56	5.42%	5.41%	-0.01%	6.67
SBR1	8.10	11.38	3.28	5.69%	7.05%	1.36%	6.48
VEL1	3.33	10.19	6.86	6.24%	5.10%	-1.14%	3.43
WJD1	6.67	8.81	2.14	8.41%	7.48%	-0.93%	5.12
GDM1	2.84	8.68	5.84	8.21%	5.75%	-2.46%	3.56
VSI1	5.93	8.24	2.32	6.67%	5.55%	-1.12%	4.36
ABR1	6.21	8.03	1.82	6.30%	7.81%	1.51%	4.81
TRT1	4.38	6.47	2.08	4.49%	5.56%	1.07%	2.78
SLG1	2.07	6.33	4.26	10.90%	3.44%	-7.46%	2.45
KPM1	4.87	6.31	1.44	6.82%	7.25%	0.43%	4.23
CPT1	2.59	5.34	2.75	8.67%	4.09%	-4.58%	2.02
CYR1	5.29	5.25	-0.04	4.66%	6.44%	1.78%	2.64
BGR1	2.50	4.95	2.45	10.04%	8.57%	-1.48%	3.09
PLR1	3.30	4.70	1.40	6.02%	9.50%	3.48%	3.30
ANI1	3.36	4.67	1.30	9.11%	8.89%	-0.22%	2.53
ARC2	5.46	4.25	-1.21	5.38%	7.81%	2.43%	4.19
UGI1	2.82	4.13	1.31	9.31%	6.62%	-2.68%	2.48
CGM1	2.12	3.57	1.44	3.93%	6.13%	2.20%	6.46
PTU1	2.09	3.54	1.45	5.02%	5.46%	0.45%	1.72
NORTH ARCOT : Total	150.53	260.68	110.15	7.01%	6.39%	-0.62%	125.62
TRICHY-01							
TRY1	26.81	26.20	-0.61	3.26%	4.62%	1.36%	28.12
PBR2	8.56	15.98	7.42	3.94%	7.19%	3.26%	8.21
TNJ2	6.28	13.35	7.07	7.12%	4.98%	-2.14%	6.63
MVM1	8.35	12.96	4.60	8.18%	9.73%	1.56%	7.29
TNJ1	6.47	12.71	6.24	5.12%	6.25%	1.13%	7.97
KUM1	7.41	11.86	4.44	8.51%	7.42%	-1.10%	7.79
NGT1	5.63	11.45	5.83	6.10%	9.14%	3.04%	5.81
PTK1	5.59	11.34	5.75	7.68%	8.76%	1.08%	6.44
TVR2	9.55	11.08	1.52	7.00%	4.05%	-2.95%	6.50
TRY4	6.12	8.98	2.87	6.78%	5.14%	-1.64%	5.75
TYR1	4.11	8.36	4.25	5.20%	7.36%	2.16%	5.58
JKM1	3.75	7.99	4.24	6.81%	6.15%	-0.66%	4.01
MDI1	5.19	7.99	2.80	4.00%	5.92%	1.91%	4.14
TTP1	2.95	7.89	4.94	7.13%	6.13%	-1.00%	4.20
PDK2	2.80	7.37	4.57	10.83%	7.94%	-2.89%	4.92
AYR1	3.35	7.20	3.85	6.85%	6.17%	-0.68%	3.46

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KUM2	3.58	7.12	3.54	13.76%	7.72%	-6.04%	4.33
TRY3	2.88	6.61	3.72	4.45%	7.29%	2.84%	3.69
TVR1	4.85	5.77	0.92	5.42%	7.20%	1.79%	2.92
NMM1	4.11	5.58	1.47	6.45%	10.60%	4.14%	2.90
KRN1	1.74	5.25	3.51	6.25%	7.17%	0.92%	2.95
KIK1	5.39	5.06	-0.32	7.74%	7.93%	0.19%	4.04
MSI1	5.12	5.04	-0.08	8.17%	5.46%	-2.71%	3.78
ORU1	3.23	4.26	1.03	6.60%	7.10%	0.50%	3.03
PDK1	2.37	4.19	1.82	8.99%	9.33%	0.34%	2.85
PBR1	7.93	3.63	-4.29	1.48%	3.86%	2.38%	2.36
NCK1	2.19	2.22	0.03	8.41%	0.72%	-7.69%	2.19
APM1	1.45	1.91	0.46	9.27%	5.58%	-3.69%	1.68
TRY2	1.07	1.39	0.32	7.37%	1.13%	-6.24%	2.23
TRICHY-01 : Total	158.83	240.73	81.90	6.05%	6.67%	0.62%	155.76
SOUTH-03							
MDU1	19.31	22.50	3.18	2.08%	5.48%	3.40%	15.87
MDU2	10.96	13.15	2.19	6.19%	6.94%	0.75%	8.12
DGL1	10.57	8.44	-2.13	6.77%	8.78%	2.01%	8.07
MDU6	5.83	7.24	1.42	11.91%	8.35%	-3.57%	5.60
MPA1	4.16	6.90	2.74	5.60%	8.71%	3.11%	4.28
TEN1	5.14	6.64	1.50	6.68%	7.25%	0.56%	3.59
TMM1	4.99	5.99	1.01	5.80%	4.38%	-1.43%	4.55
KRR1	3.35	5.99	2.63	5.40%	10.42%	5.03%	2.33
MDU4	2.93	5.58	2.65	5.51%	6.90%	1.40%	3.29
KKD3	4.25	5.53	1.28	13.56%	10.03%	-3.52%	7.06
SVG1	2.32	5.49	3.17	8.31%	-1.63%	-9.94%	3.13
PVI1	9.45	5.38	-4.06	6.76%	8.37%	1.61%	4.96
USL1	0.88	5.21	4.33	5.41%	6.32%	0.91%	2.99
TEN2	2.74	5.07	2.32	8.05%	7.87%	-0.18%	4.00
TDI1	2.86	5.06	2.20	9.62%	6.82%	-2.81%	2.63
MDU3	5.41	4.93	-0.48	9.99%	5.56%	-4.44%	4.00
MDU7	4.99	4.72	-0.27	6.09%	5.63%	-0.45%	5.66
ATG1	5.00	4.62	-0.38	0.26%	6.52%	6.26%	5.49
NKI1	1.90	4.45	2.55	9.65%	5.92%	-3.73%	3.12
KYK1	0.94	4.40	3.46	9.35%	5.53%	-3.82%	3.19
ADP1	2.19	4.37	2.18	9.06%	7.24%	-1.82%	2.92
KPT1	2.18	3.92	1.74	10.61%	9.20%	-1.42%	2.61
PKM1	1.19	3.74	2.54	9.70%	6.99%	-2.71%	1.85
DGL2	2.34	3.72	1.37	10.82%	3.69%	-7.14%	3.05
CBM1	2.46	3.69	1.22	10.76%	10.10%	-0.66%	3.76
MDU5	3.56	3.62	0.06	8.09%	8.90%	0.82%	2.55
TPT1	1.92	3.52	1.60	7.11%	6.86%	-0.25%	3.78
DKI1	2.38	3.34	0.96	9.65%	9.90%	0.24%	4.32
CMR1	5.73	3.28	-2.45	3.96%	2.79%	-1.17%	2.11
MLR1	1.23	2.99	1.75	9.34%	8.60%	-0.75%	2.76
NTM1	3.50	2.75	-0.75	4.26%	1.08%	-3.18%	2.64
BTU1	1.64	2.65	1.01	6.34%	6.08%	-0.26%	1.88
MNM1	1.45	2.58	1.13	0.66%	6.46%	5.79%	1.75
PNV2	1.39	2.49	1.10	12.06%	8.23%	-3.83%	2.51

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
ODM1	1.52	1.96	0.44	10.89%	7.06%	-3.83%	2.48
BNR1	1.97	1.85	-0.12	6.68%	7.00%	0.32%	2.63
PNI1	1.05	1.73	0.68	10.09%	-0.98%	-11.07%	1.82
SGP1	1.61	1.60	-0.01	13.16%	9.06%	-4.10%	1.77
SOUTH-03 : Total	147.30	191.08	43.77	6.71%	6.71%	0.01%	149.11
SOUTH ARCOT							
CUD1	14.89	19.90	5.01	5.92%	5.90%	-0.02%	11.40
SJI2	6.39	15.54	9.14	5.30%	4.25%	-1.05%	6.64
POY1	5.64	12.95	7.32	8.04%	7.38%	-0.66%	9.17
KLM1	5.32	11.55	6.23	8.34%	7.02%	-1.33%	6.05
CDM1	7.00	11.06	4.06	9.68%	5.53%	-4.15%	5.94
PRT1	4.07	11.04	6.97	6.19%	3.75%	-2.44%	3.60
TRK1	5.95	10.69	4.74	9.66%	4.56%	-5.10%	9.21
VPM2	7.38	10.52	3.15	3.50%	5.41%	1.91%	5.53
ULP1	3.63	9.00	5.37	2.82%	4.69%	1.87%	6.36
POY2	5.65	8.97	3.32	6.48%	6.04%	-0.44%	7.43
NVL2	2.53	7.40	4.88	8.25%	6.35%	-1.90%	4.72
TVM2	4.61	7.07	2.46	5.51%	3.47%	-2.04%	3.68
TVM1	2.36	6.85	4.48	1.43%	6.97%	5.53%	2.59
KKI2	1.92	5.72	3.80	4.98%	3.76%	-1.22%	5.08
TDM1	2.60	5.56	2.96	4.41%	6.32%	1.91%	5.36
KML1	4.22	5.02	0.80	8.17%	7.97%	-0.20%	2.73
VCM2	3.69	4.16	0.47	8.31%	7.94%	-0.37%	3.20
VPM1	0.45	3.55	3.10	14.94%	4.60%	-10.35%	2.00
MKM1	3.28	3.38	0.10	6.40%	4.49%	-1.92%	2.09
STP1	1.41	2.34	0.93	5.36%	4.21%	-1.15%	1.84
VCM1	1.18	1.62	0.44	7.65%	5.14%	-2.50%	1.00
SOUTH ARCOT : Total	94.17	173.88	79.71	6.53%	5.54%	-0.99%	105.63
WEST-02							
SLM1	9.06	14.28	5.22	6.65%	6.41%	-0.25%	9.45
TRM1	10.02	10.23	0.21	7.74%	8.03%	0.30%	6.15
HSR2	8.89	8.93	0.03	8.33%	10.80%	2.47%	8.31
SLM3	5.39	8.77	3.38	11.45%	7.82%	-3.63%	4.86
ATU1	6.97	7.76	0.80	7.75%	7.63%	-0.12%	4.12
EPI1	1.55	7.59	6.04	11.20%	8.10%	-3.10%	3.58
MTR1	5.79	7.39	1.59	10.56%	6.69%	-3.88%	3.75
BMD1	1.59	7.07	5.48	9.99%	7.49%	-2.50%	2.64
OML1	2.99	7.01	4.02	12.26%	6.72%	-5.54%	4.46
HSR1	6.62	6.82	0.19	7.81%	9.15%	1.33%	4.90
SLM2	3.92	6.55	2.63	9.24%	7.60%	-1.64%	3.42
APN1	2.17	6.49	4.32	12.61%	7.97%	-4.64%	2.87
VPD1	2.78	6.37	3.60	7.91%	8.81%	0.90%	4.71
KRI1	5.96	6.20	0.24	5.96%	9.37%	3.42%	2.49
HRR1	3.05	5.74	2.70	9.60%	7.61%	-2.00%	3.11
SGI1	3.81	5.26	1.45	8.36%	5.85%	-2.51%	3.26
KAM1	1.58	5.19	3.61	6.14%	7.36%	1.22%	2.53
MCR1	5.72	5.00	-0.71	10.69%	9.18%	-1.51%	4.40
PLC1	6.52	4.43	-2.09	9.33%	13.01%	3.68%	2.32
EDP1	2.10	4.14	2.04	5.70%	7.73%	2.03%	1.86

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PNG1	3.39	4.04	0.66	8.44%	6.23%	-2.21%	2.44
PMP1	3.35	4.04	0.69	6.98%	4.90%	-2.08%	3.70
KVP1	1.42	3.57	2.15	6.06%	8.15%	2.09%	2.69
DPR1	2.02	3.47	1.45	5.84%	8.83%	2.98%	2.06
DPR2	1.58	1.88	0.31	9.77%	9.44%	-0.32%	2.27
WEST-02 : Total	108.23	158.24	50.02	8.54%	7.95%	-0.59%	96.36
WEST-01							
CBE2	15.50	16.38	0.88	9.87%	7.20%	-2.67%	15.26
KMR1	8.40	8.20	-0.21	7.40%	8.75%	1.35%	5.87
MPM1	1.34	8.19	6.85	12.23%	6.33%	-5.90%	3.14
CBE1	5.12	6.76	1.64	8.50%	6.64%	-1.86%	2.41
CBE6	4.49	5.83	1.34	10.66%	9.96%	-0.70%	3.50
SNR1	6.18	5.53	-0.64	10.24%	7.62%	-2.62%	3.42
CBE4	5.49	5.46	-0.04	11.19%	10.99%	-0.20%	4.38
UAM1	1.61	4.84	3.23	8.49%	6.46%	-2.03%	5.94
SUL1	3.72	4.82	1.11	3.59%	9.08%	5.49%	2.18
KGI1	3.37	4.48	1.12	4.28%	3.51%	-0.77%	3.36
DPM2	2.18	4.09	1.91	5.60%	4.19%	-1.41%	2.96
PLI1	7.78	3.85	-3.93	8.61%	7.57%	-1.04%	3.57
GDR1	1.82	2.90	1.08	2.33%	4.86%	2.53%	2.25
CBE3	0.79	2.84	2.05	18.28%	13.67%	-4.61%	1.51
CBE5	1.51	2.79	1.29	10.44%	10.22%	-0.22%	1.69
UMP1	2.98	2.34	-0.64	9.94%	6.66%	-3.27%	2.36
PPI1	1.86	2.21	0.35	11.84%	7.71%	-4.13%	2.54
KMD1	1.11	1.72	0.61	6.78%	8.66%	1.88%	2.55
PDM1	0.73	1.36	0.63	6.43%	10.22%	3.79%	1.72
ANR1	1.63	1.13	-0.50	6.74%	6.79%	0.04%	0.98
CNR1	3.02	0.97	-2.05	9.49%	5.40%	-4.10%	3.18
WEST-01 : Total	80.63	96.69	16.06	8.76%	7.65%	-1.11%	74.76
WEST-03							
ERD1	5.98	14.46	8.48	8.51%	5.81%	-2.70%	4.65
NKL2	4.83	10.94	6.12	7.45%	5.93%	-1.52%	7.56
ERD2	8.55	9.14	0.58	7.46%	7.15%	-0.31%	5.79
TPR1	5.42	5.58	0.16	6.73%	1.73%	-5.01%	4.60
AVI1	3.36	4.99	1.64	6.29%	8.09%	1.80%	2.15
GBM1	3.10	4.90	1.80	7.04%	4.65%	-2.39%	3.31
CMI1	1.64	4.26	2.62	18.01%	12.06%	-5.95%	1.55
TPR2	4.76	4.07	-0.69	9.96%	5.87%	-4.09%	5.16
TCG1	2.55	3.69	1.13	7.31%	8.93%	1.62%	2.44
RSP1	3.57	3.46	-0.11	10.13%	9.56%	-0.56%	2.59
TPR3	1.51	3.35	1.83	7.98%	3.93%	-4.05%	2.81
TPR4	1.04	2.65	1.61	9.35%	2.49%	-6.86%	1.76
PDR1	2.54	2.62	0.08	9.22%	7.12%	-2.10%	1.65
SYM2	1.56	2.33	0.78	7.01%	7.99%	0.99%	2.56
KMM1	2.94	2.10	-0.84	10.16%	8.40%	-1.76%	1.66
KGM1	1.12	1.49	0.37	10.50%	8.30%	-2.20%	2.07
SGG1	1.22	1.27	0.05	6.22%	7.92%	1.70%	0.97
VKL1	1.90	0.55	-1.35	8.78%	2.29%	-6.49%	1.92
WEST-03 : Total	57.61	81.86	24.25	8.40%	6.43%	-1.97%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
S2SD		1.23	1.23	0.00%	33.58%	33.58%	0.00
WHC3		0.14	0.14	0.00%	-178.78%	-178.78%	0.00
WHPD	(0.51)		0.51	4.62%	0.00%	-4.62%	0.00
WHVL	(0.91)	(0.34)	0.57	13.06%	0.80%	-12.25%	0.00
WHTV	(0.19)	(0.59)	-0.40	2.35%	13.62%	11.26%	0.00
WZWH		(0.65)	-0.65	0.00%	6.23%	6.23%	0.00
SZSD		(0.71)	-0.71	0.00%	22.66%	22.66%	0.00
WHCB	(0.18)	(0.75)	-0.57	-1.23%	8.07%	9.30%	0.00
WHMD	(0.18)	(0.78)	-0.60	4.01%	11.85%	7.84%	0.00
WTRZ		(0.79)	-0.79	0.00%	10.06%	10.06%	0.00
WHKP	(0.81)	(0.85)	-0.04	18.07%	9.36%	-8.71%	0.00
TZSD		(1.07)	-1.07	0.00%	25.28%	25.28%	0.00
WHUT	(0.48)	(1.14)	-0.67	7.26%	3.27%	-4.00%	0.00
WCHN	(0.70)	(2.53)	-1.83	10.68%	6.00%	-4.68%	0.00
OTHERS : Total	(3.96)	(8.84)	-4.88	10.30%	10.13%	-0.17%	0.00
Grand Total	1319.52	2551.01	1231.50	7.12%	6.25%	-0.87%	1393.66