



Sales
1,301.42 Lacs

Yest. Sales : 1,496.31 Lacs

GP%
7.34%

Yest.GP% : 6.62%

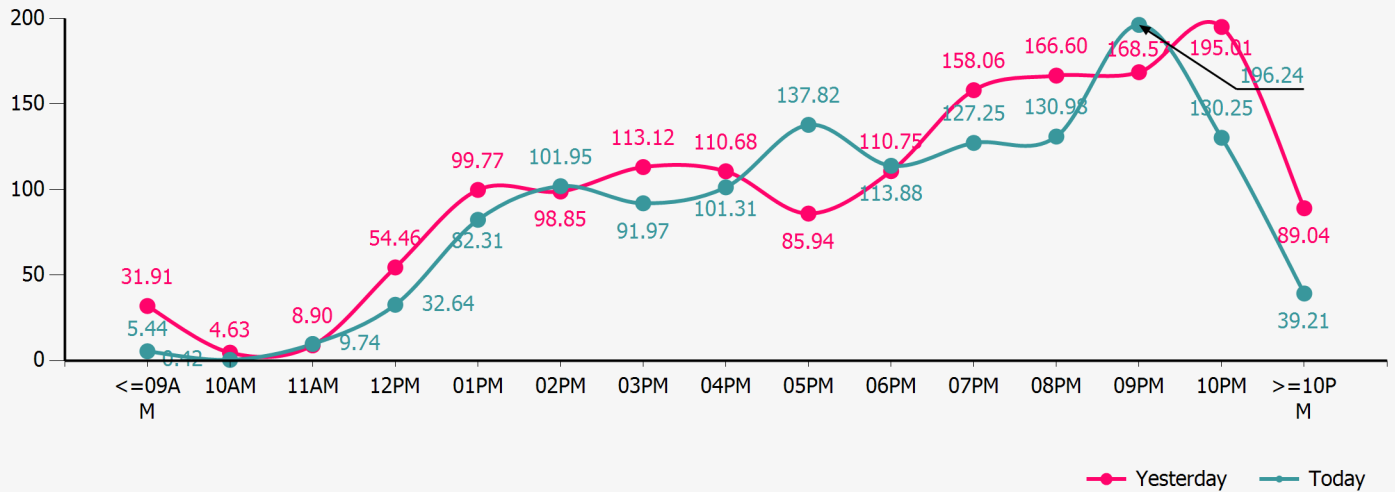
EW Pen%
2.10%

Yest.EW %: 1.90%

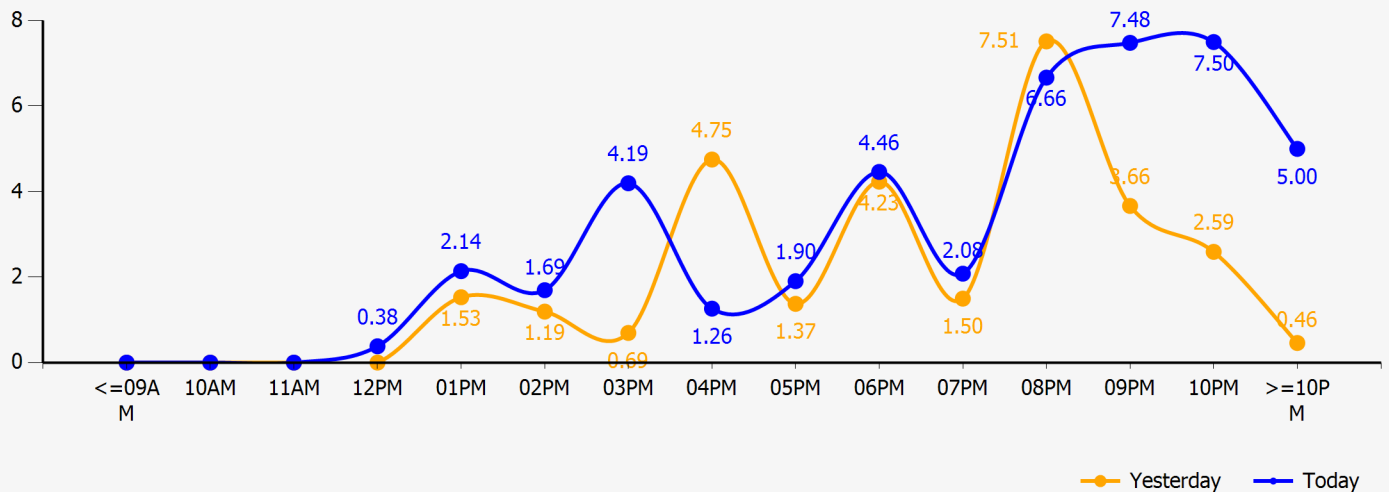
Open SO
44.74 Lacs

Yest. OSO 29.48 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	181.90	201.41	19.51	6.78%	7.51%	0.73%	178.65
SOUTH-01	250.22	182.48	-67.74	6.94%	7.30%	0.36%	262.88
CHENNAI-02	193.01	170.21	-22.79	5.71%	6.67%	0.96%	189.70
TRICHY-01	191.16	157.47	-33.69	5.79%	6.26%	0.47%	155.76
SOUTH-03	221.38	148.88	-72.51	5.98%	6.80%	0.82%	149.11
NORTH ARCOT	150.09	148.55	-1.54	7.00%	7.39%	0.39%	125.62
WEST-02	120.79	108.14	-12.66	7.66%	8.81%	1.15%	96.36
SOUTH ARCOT	98.81	91.68	-7.14	6.56%	7.01%	0.44%	105.63
WEST-01	57.19	80.51	23.32	7.88%	8.91%	1.03%	74.76
WEST-03	58.21	60.81	2.60	7.59%	8.67%	1.08%	55.19
OTHERS	3.03	(3.96)	-6.99	27.74%	10.30%	-17.44%	0.00
Total	1525.79	1346.17	-179.62	6.62%	7.34%	0.71%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01							
CH14	11.07	13.50	2.43	7.33%	6.37%	-0.97%	13.43
CH48	6.41	13.38	6.97	8.83%	8.44%	-0.39%	7.70

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH28	10.53	12.85	2.32	10.75%	9.03%	-1.72%	6.69
CH19	6.92	10.39	3.47	8.29%	8.67%	0.38%	9.31
CH05	12.39	10.34	-2.06	6.48%	6.04%	-0.44%	9.06
CH47	15.51	9.52	-5.99	6.90%	7.55%	0.64%	10.48
CH25	4.59	9.27	4.68	6.30%	7.59%	1.28%	5.94
AVD1	7.41	9.22	1.82	7.41%	5.90%	-1.51%	6.60
SKL1	2.78	9.13	6.35	6.43%	9.78%	3.34%	3.90
CH07	7.07	9.02	1.95	5.37%	7.24%	1.87%	8.44
CH42	7.11	8.91	1.80	8.23%	9.27%	1.05%	9.76
GUD1	10.04	8.69	-1.35	3.57%	9.38%	5.81%	5.77
CH16	12.44	8.63	-3.82	4.59%	6.86%	2.27%	11.79
CH45	4.37	7.57	3.20	7.12%	6.28%	-0.83%	6.53
CH49	9.93	7.16	-2.77	7.68%	7.06%	-0.62%	8.39
KNR1	3.32	7.14	3.82	11.11%	2.05%	-9.06%	4.02
CH22	12.16	6.60	-5.57	4.43%	8.31%	3.88%	4.81
GUD2	3.46	5.98	2.52	7.80%	9.03%	1.23%	5.18
CGL1	4.09	5.69	1.61	7.01%	7.01%	0.00%	3.38
CH30	8.91	5.62	-3.29	3.24%	6.35%	3.12%	6.46
CH08	3.02	5.36	2.34	6.50%	6.72%	0.21%	5.14
MRM1	3.17	3.98	0.81	9.80%	8.83%	-0.97%	6.91
TKM1	2.58	3.96	1.38	10.36%	7.07%	-3.29%	3.34
CH38	4.25	2.90	-1.35	8.50%	9.34%	0.84%	4.95
MC09	1.34	1.60	0.27	4.11%	4.35%	0.24%	0.90
CH39	4.50	1.48	-3.02	5.70%	9.14%	3.44%	3.73
CH26	1.80	1.28	-0.53	5.74%	8.89%	3.15%	1.55
CH40	0.34	1.13	0.79	13.04%	0.49%	-12.55%	3.50
CH29	0.38	1.10	0.72	9.27%	13.34%	4.07%	1.02
CHENNAI-01 : Total	181.90	201.41	19.51	6.78%	7.51%	0.73%	178.65
SOUTH-01							
TVL1	24.75	23.22	-1.53	6.92%	8.00%	1.08%	31.24
KVT1	23.80	18.61	-5.19	5.06%	5.94%	0.88%	15.28
TUT1	24.49	15.58	-8.91	8.03%	8.39%	0.36%	26.39
RPM1	16.55	14.56	-1.99	4.90%	3.38%	-1.52%	10.74
NGR1	10.70	8.95	-1.75	6.03%	9.26%	3.24%	16.91
SVK1	8.16	6.60	-1.57	6.28%	8.09%	1.81%	5.93
MAR1	4.05	6.06	2.01	8.27%	5.06%	-3.21%	9.16
VNR2	4.86	6.05	1.18	3.52%	7.57%	4.06%	11.30
VLY1	7.96	5.92	-2.04	9.05%	8.38%	-0.67%	7.86
TUT2	6.65	5.42	-1.23	6.38%	9.07%	2.68%	11.30
TKS2	11.47	5.40	-6.06	5.98%	8.67%	2.69%	9.17
ERL2	4.09	5.09	1.00	10.12%	7.71%	-2.42%	5.46
TKS1	9.54	4.55	-4.99	8.02%	6.88%	-1.14%	6.55
RND2	7.15	4.18	-2.97	8.11%	1.84%	-6.27%	6.65
TCN1	5.05	3.99	-1.06	6.75%	8.38%	1.63%	5.50
KYR1	3.25	3.80	0.55	9.46%	7.57%	-1.89%	2.80
STU2	1.09	3.51	2.43	5.88%	7.57%	1.69%	2.34
SDI1	15.29	3.46	-11.84	5.71%	8.28%	2.57%	5.65
VKM1	3.16	3.45	0.29	13.45%	6.62%	-6.83%	2.98
PKD1	5.47	3.43	-2.04	11.42%	6.23%	-5.19%	4.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
ASM1	3.96	3.38	-0.57	7.87%	7.78%	-0.09%	3.26
UDN1	4.79	3.35	-1.44	4.86%	7.85%	2.99%	4.16
TYI1	4.59	2.98	-1.61	7.34%	9.57%	2.23%	5.08
RND1	6.60	2.51	-4.09	9.11%	9.35%	0.24%	7.91
MMT1	2.49	2.21	-0.28	3.53%	7.81%	4.28%	3.87
APK2	1.80	2.17	0.36	8.89%	8.37%	-0.52%	3.84
TKY1	2.56	1.93	-0.63	6.37%	8.85%	2.48%	3.89
PDI1	4.08	1.86	-2.22	8.07%	9.64%	1.57%	3.33
SNL1	5.46	1.72	-3.73	6.21%	8.24%	2.03%	4.23
VNR1	3.67	1.57	-2.10	6.94%	6.34%	-0.60%	3.81
SGT1	1.50	1.33	-0.17	8.09%	-2.74%	-10.83%	3.69
ARM1	0.76	1.32	0.56	10.90%	12.90%	2.00%	2.40
KSM1	1.15	1.05	-0.10	3.15%	10.04%	6.89%	4.29
COL1	0.74	0.95	0.21	7.11%	10.29%	3.18%	1.32
SKD1	2.78	0.91	-1.87	8.54%	13.71%	5.17%	3.15
APK1	3.70	0.89	-2.81	5.06%	7.64%	2.57%	3.74
KGL1	2.05	0.51	-1.54	11.60%	8.98%	-2.62%	3.08
SOUTH-01 : Total	250.22	182.48	-67.74	6.94%	7.30%	0.36%	262.88
CHENNAI-02							
CH15	16.23	17.68	1.45	8.46%	4.88%	-3.58%	15.68
CH03	24.03	13.94	-10.09	7.32%	8.25%	0.93%	15.60
CH12	9.28	10.18	0.91	5.27%	2.74%	-2.52%	9.82
CH51	6.33	9.64	3.31	5.73%	9.81%	4.08%	9.89
CH21	9.82	9.52	-0.30	-0.51%	5.67%	6.18%	11.52
CH41	9.12	9.33	0.21	5.97%	6.53%	0.57%	5.40
CH35	8.14	9.21	1.07	5.89%	6.46%	0.57%	5.28
CH20	10.82	8.84	-1.98	2.82%	8.06%	5.23%	8.12
CH18	9.34	8.21	-1.13	6.34%	9.55%	3.21%	8.28
UKI1	5.74	6.86	1.13	4.75%	5.80%	1.05%	5.14
CH24	8.83	6.65	-2.18	7.95%	6.87%	-1.07%	6.74
CH06	6.83	6.59	-0.24	4.87%	5.37%	0.50%	6.12
MJR1	5.90	6.38	0.48	10.44%	6.10%	-4.34%	7.17
GPD1	11.62	6.15	-5.46	-2.87%	1.88%	4.76%	5.07
CH33	6.19	5.78	-0.41	6.43%	8.93%	2.50%	6.64
CH34	8.30	5.34	-2.95	5.90%	5.60%	-0.30%	8.81
PON1	1.86	4.79	2.92	5.75%	4.42%	-1.33%	4.39
CH43	3.62	4.10	0.48	7.53%	8.35%	0.82%	4.93
CH50	6.75	3.45	-3.30	8.61%	8.32%	-0.30%	11.35
CH17	5.81	3.36	-2.45	7.43%	9.41%	1.98%	6.04
CH37	1.85	2.97	1.12	6.35%	7.02%	0.67%	2.00
CH46	1.87	2.69	0.81	8.58%	7.83%	-0.75%	3.33
CH44	3.01	1.96	-1.05	7.07%	8.46%	1.39%	5.38
CH27	2.38	1.86	-0.52	9.14%	8.03%	-1.10%	2.34
CH23	1.65	1.75	0.10	6.46%	12.95%	6.49%	3.13
MC05	0.92	1.09	0.17	5.74%	4.57%	-1.17%	2.03
CH31	0.52	1.00	0.48	14.37%	11.02%	-3.35%	3.16
CH36	2.52	0.66	-1.87	6.71%	4.81%	-1.90%	2.91
MC06	3.07	0.18	-2.88	4.32%	16.67%	12.35%	2.37
CH32	0.12	0.04	-0.08	10.11%	4.42%	-5.69%	0.90

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH01	0.55	0.02	-0.53	6.60%	8.53%	1.93%	0.18
CHENNAI-02 : Total	193.01	170.21	-22.79	5.71%	6.67%	0.96%	189.70
TRICHY-01							
TRY1	33.35	26.81	-6.54	0.63%	3.38%	2.75%	28.12
TVR2	7.61	9.55	1.94	9.42%	7.16%	-2.26%	6.50
PBR2	8.60	8.56	-0.05	6.06%	4.88%	-1.17%	8.21
MVM1	10.00	8.35	-1.65	7.83%	8.18%	0.34%	7.29
PBR1	2.78	7.93	5.15	6.22%	1.56%	-4.66%	2.36
KUM1	12.93	7.41	-5.52	6.99%	8.62%	1.63%	7.79
TNJ1	14.88	6.47	-8.41	5.76%	5.37%	-0.38%	7.97
TNJ2	5.15	6.28	1.13	7.50%	7.31%	-0.19%	6.63
TRY4	9.66	6.12	-3.54	4.43%	7.44%	3.01%	5.75
NGT1	8.34	5.63	-2.72	8.51%	6.38%	-2.13%	5.81
PTK1	3.75	5.59	1.84	6.33%	7.73%	1.41%	6.44
MDI1	5.97	5.19	-0.78	6.53%	4.00%	-2.53%	4.14
MSI1	3.40	5.12	1.72	8.08%	8.45%	0.37%	3.78
TVR1	5.75	4.85	-0.90	6.10%	5.81%	-0.29%	2.92
NMM1	6.04	4.11	-1.93	8.85%	6.93%	-1.92%	2.90
TYR1	7.05	4.11	-2.94	4.43%	5.35%	0.92%	5.58
KIK1	5.45	4.03	-1.42	7.47%	8.49%	1.02%	4.04
JKM1	4.45	3.75	-0.70	7.43%	7.36%	-0.08%	4.01
KUM2	2.84	3.58	0.74	10.01%	14.03%	4.02%	4.33
AYR1	3.71	3.35	-0.36	8.67%	7.03%	-1.65%	3.46
ORU1	1.68	3.23	1.55	12.17%	6.60%	-5.57%	3.03
TTP1	5.34	2.95	-2.39	8.61%	7.13%	-1.48%	4.20
TRY3	5.00	2.88	-2.12	6.87%	4.45%	-2.42%	3.69
PDK2	4.80	2.80	-1.99	9.12%	10.83%	1.71%	4.92
PDK1	5.12	2.37	-2.75	-0.14%	8.99%	9.13%	2.85
NCK1	1.89	2.19	0.30	4.56%	8.64%	4.08%	2.19
KRN1	2.91	1.74	-1.17	5.45%	6.08%	0.63%	2.95
APM1	1.37	1.45	0.07	15.52%	9.27%	-6.25%	1.68
TRY2	1.32	1.07	-0.25	3.54%	7.37%	3.83%	2.23
TRICHY-01 : Total	191.16	157.47	-33.69	5.79%	6.26%	0.47%	155.76
SOUTH-03							
MDU1	17.96	20.07	2.11	2.90%	2.21%	-0.69%	15.87
MDU2	9.63	10.96	1.33	7.88%	6.09%	-1.79%	8.12
DGL1	10.20	10.74	0.54	5.59%	6.93%	1.34%	8.07
PVI1	52.90	9.45	-43.45	3.26%	7.09%	3.83%	4.96
MDU6	6.83	5.83	-1.01	7.90%	12.11%	4.21%	5.60
CMR1	3.15	5.73	2.58	6.79%	3.96%	-2.84%	2.11
MDU3	6.54	5.41	-1.13	7.31%	9.99%	2.69%	4.00
TEN1	3.95	5.14	1.19	2.43%	6.80%	4.37%	3.59
ATG1	5.40	5.00	-0.40	10.17%	0.20%	-9.97%	5.49
MDU7	4.13	4.99	0.86	6.24%	6.09%	-0.15%	5.66
TMM1	3.67	4.99	1.31	4.79%	5.75%	0.96%	4.55
KKD3	4.89	4.25	-0.64	8.42%	13.69%	5.27%	7.06
MPA1	3.77	4.16	0.40	10.07%	6.48%	-3.59%	4.28
MDU5	3.60	3.56	-0.04	7.55%	7.36%	-0.20%	2.55

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NTM1	1.71	3.50	1.79	9.91%	4.26%	-5.66%	2.64
KRR1	6.29	3.35	-2.93	7.51%	5.40%	-2.11%	2.33
MDU4	4.31	3.33	-0.98	6.48%	5.07%	-1.40%	3.29
TDI1	2.58	2.86	0.27	11.31%	10.17%	-1.14%	2.63
TEN2	5.89	2.74	-3.14	5.52%	7.95%	2.43%	4.00
DGL2	2.64	2.60	-0.04	9.64%	10.21%	0.58%	3.05
CBM1	5.40	2.46	-2.93	7.20%	11.10%	3.89%	3.76
DKI1	2.94	2.38	-0.56	7.07%	9.65%	2.58%	4.32
SVG1	3.63	2.32	-1.31	5.05%	8.31%	3.26%	3.13
ADP1	5.21	2.19	-3.02	11.76%	9.76%	-2.00%	2.92
KPT1	1.89	2.18	0.29	9.10%	11.68%	2.57%	2.61
BNR1	3.69	1.97	-1.72	7.65%	6.68%	-0.97%	2.63
TPT1	4.42	1.92	-2.50	7.06%	7.29%	0.23%	3.78
NKI1	4.23	1.90	-2.32	9.13%	9.81%	0.68%	3.12
BTU1	4.01	1.64	-2.37	6.62%	6.34%	-0.28%	1.88
SGP1	1.63	1.61	-0.02	12.44%	14.57%	2.13%	1.77
ODM1	2.49	1.52	-0.97	2.78%	11.52%	8.74%	2.48
MNM1	2.41	1.45	-0.97	2.98%	0.66%	-2.32%	1.75
PNV2	2.84	1.39	-1.44	4.17%	12.50%	8.34%	2.51
MLR1	4.79	1.23	-3.56	9.63%	9.34%	-0.29%	2.76
PKM1	4.24	1.19	-3.05	6.68%	9.72%	3.04%	1.85
PNI1	2.00	1.05	-0.95	5.24%	10.09%	4.85%	1.82
KYK1	0.85	0.94	0.09	7.94%	9.05%	1.11%	3.19
USL1	4.70	0.88	-3.82	6.81%	5.41%	-1.39%	2.99
SOUTH-03 : Total	221.38	148.88	-72.51	5.98%	6.80%	0.82%	149.11
NORTH ARCOT							
VEL4	16.44	15.19	-1.25	5.38%	5.65%	0.27%	6.67
KPM2	14.99	11.73	-3.26	8.36%	8.45%	0.09%	13.52
VEL3	4.25	9.08	4.82	9.62%	8.14%	-1.48%	6.45
VEL2	8.81	8.60	-0.21	7.12%	9.60%	2.48%	7.17
TRR1	8.37	8.35	-0.02	4.28%	6.48%	2.20%	6.49
SBR1	13.93	8.10	-5.83	7.59%	5.92%	-1.67%	6.48
TRL1	10.22	7.01	-3.21	6.67%	7.91%	1.24%	6.95
WJD1	3.46	6.67	3.21	10.32%	8.81%	-1.51%	5.12
ABR1	8.20	6.21	-2.00	5.71%	6.84%	1.14%	4.81
VSI1	5.25	5.93	0.67	7.86%	7.33%	-0.52%	4.36
AKM1	8.51	5.38	-3.13	3.54%	6.82%	3.28%	4.79
CYR1	2.41	5.29	2.88	9.23%	5.24%	-3.98%	2.64
KPM1	3.17	5.27	2.10	4.43%	6.64%	2.21%	4.23
VNB1	5.52	5.14	-0.39	6.41%	7.82%	1.40%	4.12
WJP1	1.75	4.94	3.19	11.20%	9.86%	-1.34%	3.80
ARC2	4.14	4.55	0.41	6.89%	5.42%	-1.47%	4.19
TRT1	2.40	4.38	1.98	5.69%	4.68%	-1.01%	2.78
ANI1	2.15	3.36	1.21	8.67%	9.47%	0.80%	2.53
VEL1	4.88	3.33	-1.54	7.52%	6.24%	-1.27%	3.43
PLR1	2.17	3.30	1.13	7.45%	6.82%	-0.62%	3.30
GDM1	4.54	2.84	-1.70	8.39%	8.77%	0.37%	3.56
UGI1	1.48	2.82	1.34	5.52%	9.82%	4.30%	2.48
BGR1	1.72	2.70	0.98	9.14%	10.02%	0.87%	3.09

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CPT1	5.24	2.59	-2.65	9.77%	9.22%	-0.55%	2.02
PTU1	2.08	2.09	0.01	5.52%	5.59%	0.07%	1.72
SLG1	1.53	2.07	0.54	10.86%	11.44%	0.59%	2.45
CGM1	2.48	1.62	-0.86	9.18%	3.92%	-5.27%	6.46
NORTH ARCOT : Total	150.09	148.55	-1.54	7.00%	7.39%	0.39%	125.62
WEST-02							
TRM1	20.64	10.02	-10.62	7.98%	7.96%	-0.02%	6.15
SLM1	12.70	8.97	-3.73	7.91%	7.23%	-0.69%	9.45
HSR2	4.00	8.89	4.89	10.37%	7.91%	-2.45%	8.31
ATU1	6.57	6.97	0.40	7.88%	7.96%	0.08%	4.12
HSR1	3.31	6.62	3.31	5.78%	8.10%	2.32%	4.90
PLC1	3.14	6.52	3.38	8.02%	9.82%	1.80%	2.32
KRI1	4.75	5.96	1.21	8.17%	6.10%	-2.08%	2.49
MTR1	6.47	5.79	-0.68	7.82%	10.97%	3.16%	3.75
MCR1	7.75	5.72	-2.03	9.52%	10.60%	1.08%	4.40
SLM3	5.51	5.39	-0.12	5.58%	11.45%	5.87%	4.86
SLM2	4.12	3.92	-0.20	1.21%	9.39%	8.18%	3.42
SGI1	3.53	3.81	0.28	6.14%	9.87%	3.74%	3.26
PNG1	2.82	3.39	0.57	7.24%	8.44%	1.20%	2.44
PMP1	3.90	3.35	-0.55	6.32%	7.25%	0.94%	3.70
HRR1	3.02	3.05	0.03	8.68%	9.61%	0.93%	3.11
OML1	4.38	2.99	-1.40	8.75%	13.02%	4.27%	4.46
VPD1	3.21	2.78	-0.43	9.20%	8.48%	-0.73%	4.71
APN1	2.34	2.17	-0.17	11.21%	13.43%	2.22%	2.87
EDP1	1.87	2.10	0.23	6.91%	5.43%	-1.48%	1.86
DPR1	2.57	2.02	-0.55	7.86%	6.91%	-0.95%	2.06
BMD1	2.43	1.59	-0.84	10.59%	10.19%	-0.40%	2.64
KAM1	1.57	1.58	0.01	6.25%	7.52%	1.27%	2.53
DPR2	2.76	1.58	-1.18	8.12%	9.77%	1.64%	2.27
EPI1	3.65	1.55	-2.10	7.27%	11.02%	3.76%	3.58
KVP1	3.79	1.42	-2.38	5.06%	6.06%	1.00%	2.69
WEST-02 : Total	120.79	108.14	-12.66	7.66%	8.81%	1.15%	96.36
SOUTH ARCOT							
CUD1	7.62	14.89	7.27	8.85%	6.35%	-2.50%	11.40
VPM2	6.17	7.23	1.06	5.29%	4.08%	-1.21%	5.53
CDM1	5.50	7.00	1.50	5.26%	9.68%	4.42%	5.94
SJI2	4.49	6.39	1.90	6.95%	5.40%	-1.56%	6.64
TRK1	9.74	5.95	-3.79	6.81%	10.36%	3.54%	9.21
KLM1	4.62	5.32	0.70	8.71%	8.62%	-0.09%	6.05
POY2	4.64	5.17	0.54	4.79%	6.98%	2.18%	7.43
TVM2	5.04	4.61	-0.43	6.40%	6.27%	-0.13%	3.68
KML1	3.18	4.22	1.03	7.56%	8.71%	1.15%	2.73
POY1	7.31	4.19	-3.12	7.48%	10.51%	3.03%	9.17
PRT1	7.07	4.07	-3.00	4.66%	6.43%	1.77%	3.60
VCM2	3.05	3.69	0.64	6.14%	8.46%	2.33%	3.20
ULP1	5.16	3.63	-1.53	4.32%	3.39%	-0.93%	6.36
MKM1	2.81	2.86	0.05	6.98%	8.20%	1.23%	2.09
TDM1	2.10	2.60	0.50	7.89%	4.41%	-3.49%	5.36
NVL2	5.47	2.53	-2.94	7.30%	8.25%	0.95%	4.72

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TVM1	2.52	2.36	-0.15	7.14%	1.43%	-5.71%	2.59
KKI2	8.18	1.92	-6.26	6.11%	5.41%	-0.69%	5.08
STP1	2.12	1.41	-0.71	7.31%	5.47%	-1.85%	1.84
VCM1	0.68	1.18	0.50	10.49%	7.65%	-2.85%	1.00
VPM1	1.34	0.45	-0.89	5.78%	14.94%	9.16%	2.00
SOUTH ARCOT : Total	98.81	91.68	-7.14	6.56%	7.01%	0.44%	105.63
WEST-01							
CBE2	10.34	15.50	5.15	7.68%	9.87%	2.19%	15.26
KMR1	6.02	8.40	2.39	3.67%	7.55%	3.88%	5.87
PLI1	1.59	7.78	6.19	12.44%	8.57%	-3.87%	3.57
SNR1	3.34	6.18	2.84	6.41%	10.24%	3.82%	3.42
CBE4	4.90	5.49	0.60	9.94%	11.19%	1.25%	4.38
CBE1	1.67	5.12	3.45	7.18%	8.50%	1.31%	2.41
CBE6	4.19	4.49	0.29	9.92%	10.66%	0.75%	3.50
SUL1	1.96	3.72	1.75	13.43%	3.81%	-9.62%	2.18
KGI1	2.82	3.37	0.55	7.63%	4.52%	-3.11%	3.36
CNR1	2.82	3.02	0.20	5.62%	10.13%	4.51%	3.18
UMP1	1.96	2.98	1.02	10.43%	9.94%	-0.49%	2.36
DPM2	2.16	2.18	0.03	9.99%	7.23%	-2.76%	2.96
PPI1	0.47	1.86	1.39	14.28%	12.02%	-2.26%	2.54
GDR1	2.25	1.82	-0.43	4.94%	2.33%	-2.61%	2.25
ANR1	0.08	1.63	1.55	18.51%	6.74%	-11.77%	0.98
UAM1	2.74	1.61	-1.13	7.58%	9.56%	1.98%	5.94
CBE5	1.49	1.38	-0.10	13.96%	11.12%	-2.84%	1.69
MPM1	1.84	1.34	-0.50	5.76%	12.23%	6.46%	3.14
KMD1	1.46	1.11	-0.34	2.22%	7.94%	5.72%	2.55
CBE3	1.69	0.79	-0.91	9.26%	18.28%	9.02%	1.51
PDM1	1.40	0.73	-0.67	6.63%	6.43%	-0.20%	1.72
WEST-01 : Total	57.19	80.51	23.32	7.88%	8.91%	1.03%	74.76
WEST-03							
ERD2	8.08	9.28	1.20	7.52%	7.56%	0.05%	5.79
ERD1	8.59	5.98	-2.61	6.41%	8.96%	2.55%	4.65
TPR1	2.41	5.59	3.18	7.65%	6.99%	-0.66%	4.60
TPR2	3.62	5.37	1.76	11.70%	9.61%	-2.09%	5.16
NKL2	6.43	4.83	-1.61	8.36%	7.45%	-0.91%	7.56
RSP1	6.14	3.57	-2.57	8.23%	10.66%	2.43%	2.59
GBM1	4.39	3.40	-0.99	5.15%	7.47%	2.32%	3.31
AVI1	2.29	3.36	1.07	5.32%	6.29%	0.97%	2.15
KMM1	1.24	2.94	1.70	10.54%	10.16%	-0.38%	1.66
CMI1	2.09	2.57	0.48	8.41%	16.90%	8.49%	1.55
TCG1	2.65	2.55	-0.09	5.49%	7.31%	1.82%	2.44
PDR1	0.88	2.54	1.66	11.41%	9.22%	-2.19%	1.65
VKL1	0.80	1.90	1.10	14.84%	8.78%	-6.06%	1.92
SYM2	2.31	1.81	-0.50	5.92%	7.76%	1.84%	2.56
TPR3	0.52	1.51	0.99	2.56%	7.98%	5.42%	2.81
TPR4	0.63	1.26	0.63	5.89%	10.50%	4.61%	1.76
SGG1	1.81	1.22	-0.59	9.54%	7.51%	-2.03%	0.97
KGM1	3.33	1.12	-2.21	6.91%	10.50%	3.59%	2.07
WEST-03 : Total	58.21	60.81	2.60	7.59%	8.67%	1.08%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
CZWH	1.26		-1.26	-9.21%	0.00%	9.21%	0.00
MSWH	0.04		-0.04	0.00%	0.00%	0.00%	0.00
S2SD	0.38		-0.38	21.90%	0.00%	-21.90%	0.00
SZSD	2.68		-2.68	20.22%	0.00%	-20.22%	0.00
TZSD	1.17		-1.17	24.26%	0.00%	-24.26%	0.00
W3SD	2.31		-2.31	28.67%	0.00%	-28.67%	0.00
WHC3	(2.19)		2.19	27.82%	0.00%	-27.82%	0.00
WHNV	(0.52)		0.52	6.18%	0.00%	-6.18%	0.00
WTRZ	(0.16)		0.16	14.40%	0.00%	-14.40%	0.00
WZWH	2.64		-2.64	18.54%	0.00%	-18.54%	0.00
WHCB	(0.49)	(0.18)	0.31	10.45%	-1.23%	-11.68%	0.00
WHMD		(0.18)	-0.18	0.00%	4.01%	4.01%	0.00
WHTV	(0.67)	(0.19)	0.48	13.08%	2.35%	-10.73%	0.00
WHUT	(0.93)	(0.48)	0.45	11.23%	7.26%	-3.97%	0.00
WHPD	(0.16)	(0.51)	-0.34	5.22%	4.62%	-0.59%	0.00
WCHN	(2.00)	(0.70)	1.30	6.47%	10.68%	4.21%	0.00
WHKP		(0.81)	-0.81	0.00%	18.07%	18.07%	0.00
WHVL	(0.31)	(0.91)	-0.60	18.52%	13.06%	-5.46%	0.00
OTHERS : Total	3.03	(3.96)	-6.99	27.74%	10.30%	-17.44%	0.00
Grand Total	1525.79	1346.17	-179.62	6.62%	7.34%	0.71%	1393.66