



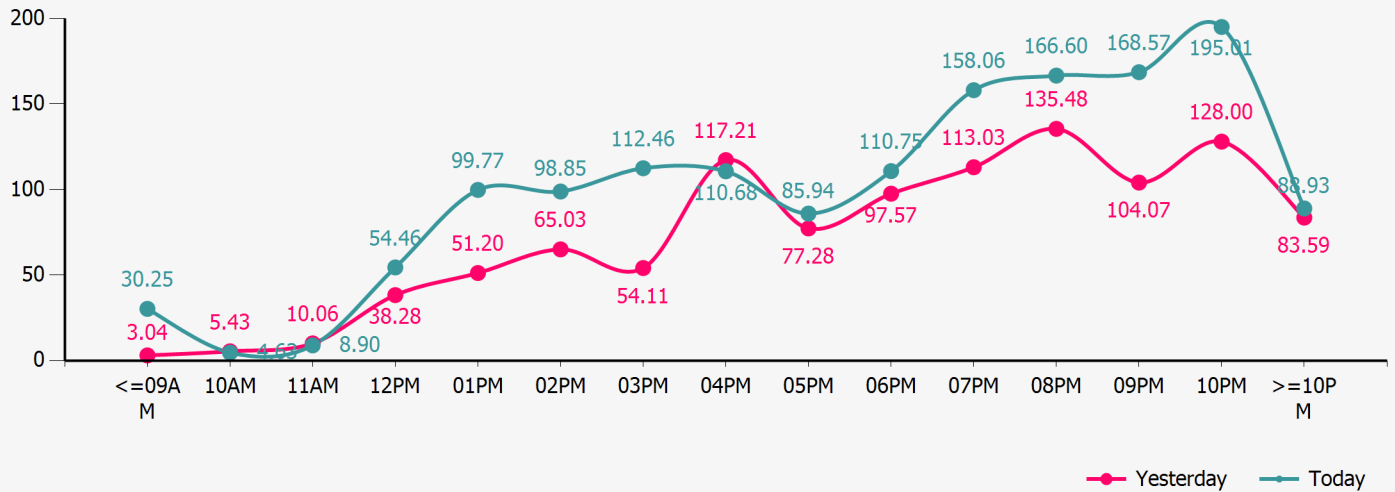
Sales
1,493.86 Lacs
Yest. Sales : 1,083.37 Lacs

GP%
6.46%
Yest.GP% : 6.76%

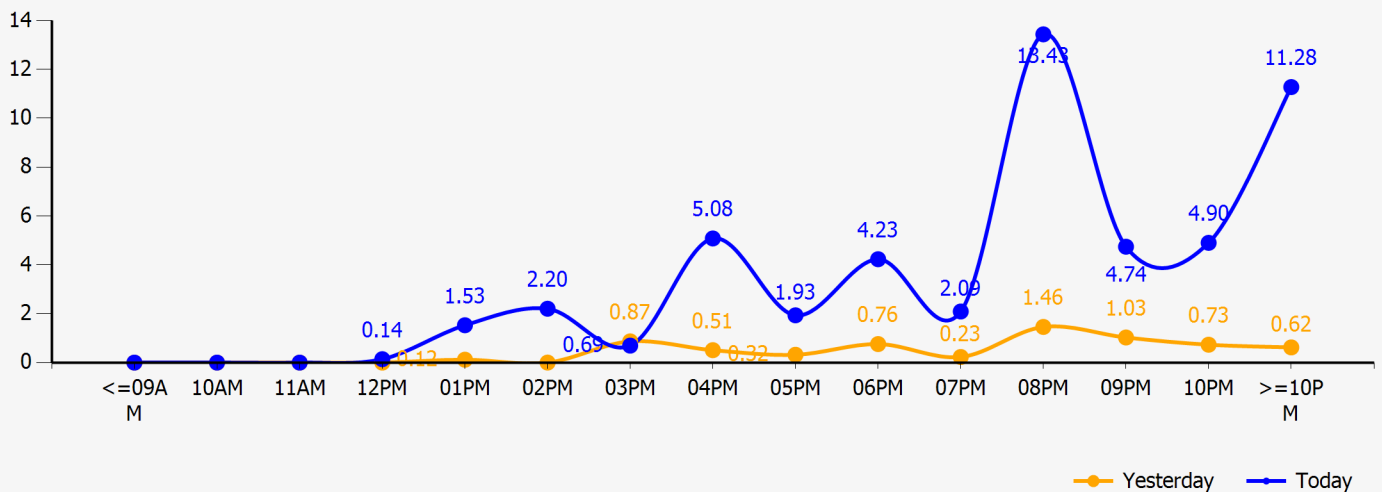
EW Pen%
1.90%
Yest.EW %: 1.95%

Open SO
52.25 Lacs
Yest. OSO 6.65 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	189.33	257.93	68.60	6.77%	6.65%	-0.12%	262.88
SOUTH-03	116.98	223.99	107.01	7.49%	5.91%	-1.58%	149.11
CHENNAI-02	141.08	197.24	56.16	6.45%	5.55%	-0.90%	189.70
TRICHY-01	132.24	195.33	63.09	7.08%	5.62%	-1.46%	155.76
CHENNAI-01	152.58	182.08	29.49	6.76%	6.78%	0.02%	178.65
NORTH ARCOT	97.30	150.38	53.08	6.92%	6.96%	0.04%	125.62
WEST-02	74.93	121.40	46.46	6.94%	7.64%	0.70%	96.36
SOUTH ARCOT	71.36	98.16	26.80	6.74%	6.52%	-0.22%	105.63
WEST-03	41.15	58.89	17.74	7.53%	7.60%	0.07%	55.19
WEST-01	54.90	57.68	2.77	6.78%	7.97%	1.19%	74.76
OTHERS	18.14	3.03	-15.12	-1.14%	1.53%	2.66%	0.00
Total	1090.01	1546.11	456.10	6.76%	6.46%	-0.30%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
KVT1	7.56	29.41	21.85	8.00%	3.26%	-4.74%	15.28
TVL1	17.52	25.06	7.54	7.70%	6.89%	-0.82%	31.24

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TUT1	21.22	24.78	3.56	6.62%	7.94%	1.32%	26.39
RPM1	10.61	16.85	6.25	8.25%	4.85%	-3.40%	10.74
SDI1	8.04	15.29	7.25	6.45%	5.71%	-0.74%	5.65
TKS2	9.79	11.77	1.98	5.16%	5.87%	0.70%	9.17
NGR1	12.28	10.70	-1.58	5.43%	6.03%	0.59%	16.91
TKS1	4.39	9.54	5.16	6.94%	8.02%	1.08%	6.55
SVK1	4.96	8.16	3.21	5.69%	6.28%	0.59%	5.93
VLY1	9.86	7.96	-1.90	5.73%	9.04%	3.32%	7.86
RND2	5.29	7.15	1.86	9.12%	8.11%	-1.02%	6.65
TUT2	7.12	6.65	-0.47	5.67%	6.38%	0.72%	11.30
RND1	5.58	6.60	1.02	6.12%	9.11%	2.99%	7.91
PKD1		5.47	5.47	0.00%	11.42%	11.42%	4.66
SNL1	3.45	5.46	2.01	6.00%	6.21%	0.21%	4.23
TCN1	4.47	5.05	0.57	8.76%	6.75%	-2.01%	5.50
VNR2	8.53	4.86	-3.67	1.94%	3.52%	1.58%	11.30
UDN1	2.83	4.79	1.96	5.28%	4.86%	-0.43%	4.16
TYI1	2.66	4.59	1.93	12.71%	7.34%	-5.37%	5.08
ASM1	2.64	4.25	1.62	7.57%	7.48%	-0.09%	3.26
ERL2	3.49	4.09	0.60	8.46%	10.12%	1.67%	5.46
PDI1	2.72	4.08	1.36	9.75%	8.06%	-1.69%	3.33
MAR1	4.75	4.05	-0.70	6.97%	8.27%	1.31%	9.16
APK1	2.52	3.70	1.18	4.48%	5.06%	0.59%	3.74
VNR1	5.43	3.67	-1.76	6.25%	6.94%	0.68%	3.81
KYR1	2.45	3.25	0.80	8.01%	9.46%	1.45%	2.80
VKM1	2.14	3.16	1.01	9.37%	13.22%	3.85%	2.98
TKY1	1.10	2.86	1.76	5.92%	5.99%	0.07%	3.89
SKD1	1.47	2.78	1.31	9.41%	8.53%	-0.88%	3.15
MMT1	1.38	2.49	1.11	5.91%	3.53%	-2.38%	3.87
APK2	2.81	2.11	-0.70	6.68%	8.13%	1.44%	3.84
KGL1	3.17	2.05	-1.12	9.09%	11.60%	2.51%	3.08
SGT1	1.34	1.50	0.16	5.48%	8.09%	2.61%	3.69
KSM1	0.80	1.15	0.35	10.08%	3.15%	-6.93%	4.29
STU2	3.00	1.09	-1.91	8.50%	5.88%	-2.62%	2.34
ARM1	1.09	0.76	-0.33	7.69%	10.90%	3.21%	2.40
COL1	0.89	0.74	-0.16	7.28%	7.11%	-0.17%	1.32
SOUTH-01 : Total	189.33	257.93	68.60	6.77%	6.65%	-0.12%	262.88
SOUTH-03							
PVI1	2.09	52.90	50.81	1.24%	3.19%	1.95%	4.96
MDU1	14.31	18.98	4.67	7.07%	2.97%	-4.11%	15.87
MDU2	5.21	10.78	5.57	6.82%	7.04%	0.22%	8.12
DGL1	6.97	10.20	3.23	5.76%	5.59%	-0.17%	8.07
MDU6	3.20	6.83	3.63	8.60%	7.90%	-0.70%	5.60
MDU3	6.21	6.54	0.33	4.27%	7.31%	3.04%	4.00
KRR1	2.12	6.29	4.16	8.69%	7.51%	-1.18%	2.33
TEN2	3.48	5.89	2.41	6.59%	5.52%	-1.07%	4.00
ATG1	8.68	5.40	-3.27	4.98%	10.17%	5.20%	5.49
CBM1	4.10	5.40	1.30	8.76%	7.20%	-1.55%	3.76
ADP1	0.83	5.21	4.37	10.59%	11.76%	1.16%	2.92
KKD3	3.68	4.89	1.21	12.11%	8.40%	-3.71%	7.06

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
MLR1	3.01	4.79	1.77	11.38%	9.63%	-1.75%	2.76
MDU4	1.06	4.74	3.67	9.57%	6.16%	-3.40%	3.29
USL1	1.68	4.70	3.02	8.33%	6.81%	-1.52%	2.99
TPT1	1.60	4.42	2.82	13.49%	7.06%	-6.43%	3.78
PKM1	1.05	4.24	3.19	2.41%	6.68%	4.27%	1.85
NKI1	1.82	4.23	2.41	6.27%	9.13%	2.86%	3.12
MDU7	3.24	4.13	0.88	4.82%	6.24%	1.42%	5.66
BTU1	0.98	4.01	3.02	4.69%	6.62%	1.93%	1.88
TEN1	1.83	3.95	2.11	7.23%	2.43%	-4.81%	3.59
MPA1	3.92	3.77	-0.15	8.10%	10.06%	1.95%	4.28
BNR1	1.34	3.69	2.36	6.43%	7.65%	1.21%	2.63
TMM1	4.80	3.67	-1.13	10.22%	4.79%	-5.43%	4.55
SVG1	3.70	3.63	-0.07	8.60%	5.05%	-3.55%	3.13
MDU5	3.36	3.60	0.25	7.42%	6.52%	-0.91%	2.55
CMR1	1.56	3.15	1.59	6.93%	6.79%	-0.14%	2.11
DKI1	5.31	2.94	-2.37	8.78%	7.07%	-1.71%	4.32
PNV2	1.34	2.84	1.50	12.11%	4.17%	-7.94%	2.51
DGL2	1.10	2.64	1.54	11.47%	9.64%	-1.84%	3.05
TDI1	4.10	2.58	-1.51	9.66%	11.31%	1.65%	2.63
ODM1	1.34	2.49	1.15	5.42%	2.78%	-2.63%	2.48
MNM1	0.24	2.41	2.17	6.96%	2.98%	-3.98%	1.75
PNI1	1.48	2.00	0.53	7.17%	5.24%	-1.93%	1.82
KPT1	1.11	1.89	0.78	6.20%	9.10%	2.91%	2.61
NTM1	1.50	1.71	0.21	8.58%	9.91%	1.34%	2.64
SGP1	1.18	1.63	0.45	7.51%	12.44%	4.93%	1.77
KYK1	2.44	0.85	-1.60	8.65%	7.94%	-0.71%	3.19
SOUTH-03 : Total	116.98	223.99	107.01	7.49%	5.91%	-1.58%	149.11
CHENNAI-02							
CH03	13.46	24.03	10.57	8.03%	7.24%	-0.79%	15.60
CH15	12.14	16.23	4.09	6.32%	8.46%	2.14%	15.68
CH12	7.59	11.94	4.35	7.04%	2.49%	-4.55%	9.82
GPD1	2.78	11.62	8.83	1.88%	-2.87%	-4.76%	5.07
CH20	9.51	10.82	1.31	5.24%	2.82%	-2.42%	8.12
CH21	5.88	9.82	3.94	6.82%	-0.51%	-7.34%	11.52
CH18	4.36	9.62	5.25	9.55%	6.37%	-3.18%	8.28
CH41	4.02	9.51	5.48	5.35%	5.84%	0.50%	5.40
CH24	6.93	9.27	2.34	7.18%	8.25%	1.07%	6.74
CH34	11.03	8.30	-2.73	4.52%	5.89%	1.37%	8.81
CH35	4.02	8.14	4.12	11.10%	5.89%	-5.21%	5.28
CH06	2.94	6.83	3.89	8.34%	4.87%	-3.47%	6.12
CH50	5.27	6.75	1.48	6.31%	8.61%	2.30%	11.35
CH33	3.47	6.66	3.19	7.60%	6.40%	-1.20%	6.64
CH51	10.68	6.33	-4.34	5.62%	5.77%	0.15%	9.89
MJR1	5.64	5.90	0.26	5.78%	10.44%	4.66%	7.17
CH17	3.52	5.81	2.29	9.31%	7.45%	-1.85%	6.04
UKI1	2.77	5.74	2.96	8.03%	4.74%	-3.28%	5.14
CH43	0.78	3.62	2.84	11.86%	7.53%	-4.32%	4.93
MC06	0.92	3.07	2.14	4.61%	4.32%	-0.29%	2.37
CH44	6.14	3.01	-3.13	5.30%	7.94%	2.64%	5.38

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH36	0.76	2.52	1.77	9.15%	6.70%	-2.45%	2.91
CH27	1.67	2.38	0.71	5.56%	9.14%	3.57%	2.34
CH46	2.01	1.87	-0.14	4.40%	8.58%	4.18%	3.33
PON1	3.79	1.86	-1.93	-0.30%	5.75%	6.05%	4.39
CH37	2.75	1.85	-0.90	6.54%	6.35%	-0.19%	2.00
CH23	1.22	1.65	0.43	9.08%	6.46%	-2.62%	3.13
MC05	1.33	0.92	-0.41	5.35%	5.74%	0.39%	2.03
CH01	0.21	0.55	0.34	-1.18%	6.60%	7.78%	0.18
CH31	2.58	0.52	-2.06	10.45%	14.37%	3.92%	3.16
CH32	0.91	0.12	-0.78	5.75%	10.11%	4.36%	0.90
CHENNAI-02 : Total	141.08	197.24	56.16	6.45%	5.55%	-0.90%	189.70
TRICHY-01							
TRY1	13.26	33.35	20.09	7.21%	0.63%	-6.58%	28.12
TNJ1	5.61	14.88	9.27	6.91%	5.76%	-1.15%	7.97
KUM1	3.28	12.93	9.65	7.14%	6.99%	-0.14%	7.79
TRY4	4.11	10.14	6.03	9.54%	4.72%	-4.81%	5.75
MVM1	8.07	10.00	1.94	6.94%	7.83%	0.89%	7.29
PBR2	6.12	8.60	2.49	8.38%	6.06%	-2.33%	8.21
NGT1	5.56	8.34	2.79	8.58%	8.51%	-0.07%	5.81
TVR2	5.00	7.61	2.61	6.38%	9.42%	3.03%	6.50
PBR1	1.05	7.13	6.08	5.81%	0.73%	-5.08%	2.36
TYR1	3.97	7.05	3.08	9.22%	4.43%	-4.79%	5.58
NMM1	1.89	6.04	4.14	9.94%	8.85%	-1.09%	2.90
MDI1	4.19	5.97	1.78	8.41%	6.53%	-1.87%	4.14
TVR1	4.43	5.75	1.32	8.45%	6.10%	-2.35%	2.92
KIK1	9.54	5.45	-4.10	6.64%	7.47%	0.83%	4.04
TTP1	6.43	5.34	-1.08	7.22%	8.61%	1.39%	4.20
TNJ2	6.74	5.15	-1.59	5.76%	7.50%	1.74%	6.63
TRY3	4.84	5.00	0.16	2.41%	6.86%	4.45%	3.69
PDK2	2.15	4.80	2.65	7.53%	9.12%	1.59%	4.92
PDK1	1.86	4.45	2.60	8.01%	-0.76%	-8.77%	2.85
JKM1	3.68	4.45	0.77	5.52%	7.43%	1.91%	4.01
PTK1	8.76	3.75	-5.00	4.58%	6.33%	1.74%	6.44
AYR1	5.13	3.71	-1.42	5.97%	8.67%	2.70%	3.46
MSI1	3.72	3.40	-0.32	6.84%	8.08%	1.24%	3.78
KRN1	3.61	2.91	-0.71	5.55%	5.45%	-0.10%	2.95
KUM2	4.13	2.84	-1.29	10.25%	10.01%	-0.24%	4.33
NCK1	1.68	1.89	0.22	6.13%	4.56%	-1.57%	2.19
ORU1	1.35	1.68	0.33	14.19%	12.17%	-2.02%	3.03
APM1	0.96	1.37	0.41	12.36%	15.49%	3.13%	1.68
TRY2	1.11	1.32	0.22	5.89%	3.54%	-2.35%	2.23
TRICHY-01 : Total	132.24	195.33	63.09	7.08%	5.62%	-1.46%	155.76
CHENNAI-01							
CH47	5.76	15.51	9.75	6.53%	6.90%	0.37%	10.48
CH16	7.75	12.44	4.69	6.51%	4.59%	-1.92%	11.79
CH05	9.63	12.39	2.76	5.92%	6.48%	0.57%	9.06
CH22	16.86	12.16	-4.70	5.94%	4.43%	-1.51%	4.81
CH14	7.22	11.07	3.85	7.23%	7.33%	0.10%	13.43
CH28	7.06	10.53	3.47	7.50%	10.75%	3.25%	6.69

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
GUD1	3.71	10.04	6.33	8.17%	3.56%	-4.61%	5.77
CH49	7.29	9.93	2.64	7.39%	7.68%	0.30%	8.39
CH30	7.03	8.24	1.21	7.35%	3.40%	-3.94%	6.46
AVD1	10.55	7.41	-3.14	6.35%	7.41%	1.05%	6.60
CH19	4.29	7.38	3.10	3.61%	7.77%	4.16%	9.31
CH42	4.43	7.11	2.68	7.96%	8.22%	0.26%	9.76
CH07	6.07	7.07	0.99	9.86%	5.37%	-4.49%	8.44
CH48	6.96	6.41	-0.54	6.94%	8.83%	1.90%	7.70
CH25	4.63	4.97	0.34	6.50%	6.50%	0.00%	5.94
CH39	2.43	4.50	2.06	7.56%	5.70%	-1.86%	3.73
CH45	7.29	4.37	-2.92	3.30%	7.12%	3.82%	6.53
CH38	2.07	4.25	2.19	10.54%	8.50%	-2.04%	4.95
CGL1	2.80	4.09	1.29	7.82%	7.01%	-0.81%	3.38
GUD2	3.83	3.46	-0.37	7.46%	7.80%	0.34%	5.18
KNR1	3.62	3.32	-0.30	8.51%	11.11%	2.60%	4.02
MRM1	2.76	3.17	0.41	10.21%	9.80%	-0.40%	6.91
CH08	2.56	3.02	0.46	6.80%	6.50%	-0.29%	5.14
SKL1	3.95	2.79	-1.16	6.46%	6.56%	0.09%	3.90
TKM1	3.22	2.58	-0.64	6.28%	10.36%	4.08%	3.34
CH26	2.53	1.80	-0.73	6.67%	5.74%	-0.92%	1.55
MC09	1.30	1.34	0.04	4.91%	4.11%	-0.80%	0.90
CH29	0.23	0.38	0.15	20.79%	9.27%	-11.52%	1.02
CH40	4.76	0.34	-4.42	5.30%	13.04%	7.74%	3.50
CHENNAI-01 : Total	152.58	182.08	29.49	6.76%	6.78%	0.02%	178.65
NORTH ARCOT							
VEL4	4.31	16.73	12.42	5.27%	5.19%	-0.08%	6.67
KPM2	11.04	14.99	3.95	6.87%	8.36%	1.49%	13.52
SBR1	8.83	13.93	5.10	6.62%	7.59%	0.97%	6.48
TRL1	4.93	10.22	5.29	7.08%	6.67%	-0.41%	6.95
VEL2	7.30	8.81	1.51	6.16%	7.12%	0.96%	7.17
AKM1	3.29	8.51	5.22	8.27%	3.54%	-4.73%	4.79
TRR1	3.68	8.37	4.69	6.14%	4.28%	-1.86%	6.49
ABR1	4.20	8.20	4.00	9.73%	5.71%	-4.03%	4.81
VNB1	2.72	5.52	2.81	5.91%	6.41%	0.50%	4.12
VSI1	1.01	5.25	4.24	5.12%	7.86%	2.73%	4.36
CPT1	1.27	5.24	3.97	11.22%	9.77%	-1.46%	2.02
VEL1	4.08	4.88	0.79	5.46%	7.52%	2.06%	3.43
GDM1	2.86	4.54	1.68	2.09%	8.37%	6.29%	3.56
VEL3	2.26	4.25	1.99	6.66%	9.62%	2.96%	6.45
ARC2	2.82	4.14	1.32	7.69%	6.40%	-1.28%	4.19
WJD1	3.85	3.46	-0.39	9.34%	10.32%	0.98%	5.12
KPM1	6.18	3.17	-3.01	6.30%	4.43%	-1.88%	4.23
CGM1	1.33	2.48	1.15	6.48%	9.18%	2.71%	6.46
CYR1	2.65	2.41	-0.24	6.86%	9.23%	2.36%	2.64
TRT1	3.54	2.40	-1.14	6.15%	5.69%	-0.46%	2.78
PLR1	3.37	2.17	-1.20	4.36%	7.45%	3.09%	3.30
ANI1	2.40	2.15	-0.25	10.82%	8.67%	-2.16%	2.53
PTU1	1.63	2.08	0.46	5.77%	5.52%	-0.25%	1.72
WJP1	1.68	1.75	0.07	8.49%	11.20%	2.71%	3.80

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
BGR1	2.86	1.72	-1.14	10.50%	9.14%	-1.36%	3.09
SLG1	1.96	1.53	-0.43	8.78%	10.86%	2.07%	2.45
UGI1	1.26	1.48	0.23	8.23%	5.52%	-2.71%	2.48
NORTH ARCOT : Total	97.30	150.38	53.08	6.92%	6.96%	0.04%	125.62
WEST-02							
TRM1	4.33	20.90	16.57	4.28%	7.94%	3.66%	6.15
SLM1	8.94	12.70	3.75	7.86%	7.55%	-0.31%	9.45
MCR1	6.03	7.75	1.71	7.76%	9.52%	1.76%	4.40
ATU1	4.46	6.57	2.11	2.25%	7.88%	5.63%	4.12
MTR1	1.82	6.47	4.64	7.09%	7.81%	0.72%	3.75
SLM3	2.02	5.85	3.83	8.65%	6.11%	-2.54%	4.86
KRI1	2.72	4.75	2.02	9.40%	8.17%	-1.23%	2.49
OML1	2.17	4.38	2.21	8.92%	8.75%	-0.18%	4.46
SLM2	1.21	4.12	2.91	6.89%	1.21%	-5.67%	3.42
HSR2	10.20	4.00	-6.19	6.05%	10.37%	4.31%	8.31
PMP1	1.10	3.90	2.80	9.55%	6.32%	-3.23%	3.70
KVP1	1.91	3.79	1.88	8.90%	5.06%	-3.84%	2.69
EPI1	3.10	3.65	0.55	6.98%	7.27%	0.29%	3.58
SGI1	1.72	3.53	1.80	6.66%	6.14%	-0.53%	3.26
HSR1	4.58	3.31	-1.27	7.73%	5.78%	-1.95%	4.90
VPD1	4.36	3.21	-1.15	6.72%	9.20%	2.48%	4.71
PLC1	0.88	3.14	2.26	16.82%	8.02%	-8.80%	2.32
HRR1	1.00	3.02	2.02	8.62%	8.68%	0.06%	3.11
PNG1	4.05	2.82	-1.23	6.37%	7.24%	0.87%	2.44
DPR2	0.74	2.76	2.02	4.70%	8.12%	3.42%	2.27
DPR1	0.90	2.57	1.67	3.84%	7.86%	4.02%	2.06
BMD1	1.29	2.43	1.14	7.99%	10.59%	2.60%	2.64
APN1	2.12	2.34	0.23	8.66%	11.21%	2.55%	2.87
EDP1	1.54	1.87	0.33	7.41%	6.91%	-0.50%	1.86
KAM1	1.74	1.57	-0.16	4.09%	6.25%	2.16%	2.53
WEST-02 : Total	74.93	121.40	46.46	6.94%	7.64%	0.70%	96.36
SOUTH ARCOT							
TRK1	2.88	9.74	6.86	11.33%	6.81%	-4.52%	9.21
KKI2	0.76	8.18	7.42	18.13%	6.11%	-12.02%	5.08
CUD1	8.77	7.96	-0.81	7.20%	8.69%	1.50%	11.40
PRT1	2.99	7.07	4.08	2.57%	4.66%	2.09%	3.60
POY1	8.03	6.99	-1.04	6.40%	6.85%	0.45%	9.17
VPM2	3.78	6.17	2.39	5.71%	5.29%	-0.42%	5.53
CDM1	4.43	5.50	1.07	8.61%	5.26%	-3.36%	5.94
NVL2	4.14	5.47	1.33	8.28%	7.30%	-0.98%	4.72
ULP1	3.74	5.16	1.42	5.00%	4.32%	-0.68%	6.36
TVM2	1.34	5.04	3.70	3.88%	6.40%	2.52%	3.68
KLM1	7.51	4.62	-2.89	6.76%	8.71%	1.95%	6.05
SJI2	3.69	4.49	0.80	5.64%	6.95%	1.32%	6.64
POY2	4.92	3.97	-0.95	5.43%	4.66%	-0.77%	7.43
KML1	1.43	3.18	1.75	8.06%	7.56%	-0.51%	2.73
VCM2	3.14	3.05	-0.09	5.15%	6.14%	0.99%	3.20
MKM1	1.17	2.81	1.64	11.50%	6.98%	-4.52%	2.09
TVM1	1.65	2.52	0.86	2.53%	7.14%	4.61%	2.59

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
STP1	0.97	2.12	1.15	4.43%	7.31%	2.88%	1.84
TDM1	3.36	2.10	-1.26	7.20%	7.89%	0.69%	5.36
VPM1	1.51	1.34	-0.17	11.54%	5.78%	-5.76%	2.00
VCM1	1.15	0.68	-0.47	4.16%	10.49%	6.33%	1.00
SOUTH ARCOT : Total	71.36	98.16	26.80	6.74%	6.52%	-0.22%	105.63
WEST-03							
ERD1	3.71	8.59	4.88	6.89%	6.41%	-0.47%	4.65
ERD2	2.48	8.44	5.96	9.84%	7.53%	-2.30%	5.79
NKL2	5.68	6.43	0.75	7.36%	8.36%	1.00%	7.56
RSP1	2.74	6.14	3.40	9.42%	8.23%	-1.19%	2.59
GBM1	4.07	4.39	0.32	2.72%	5.15%	2.43%	3.31
TPR2	3.39	3.79	0.40	9.47%	11.77%	2.30%	5.16
KGM1	2.11	3.33	1.22	3.61%	6.91%	3.29%	2.07
TCG1	1.77	2.65	0.88	6.56%	5.49%	-1.07%	2.44
TPR1	1.56	2.56	1.00	8.17%	7.50%	-0.67%	4.60
SYM2	1.84	2.31	0.48	9.97%	5.92%	-4.05%	2.56
AVI1	2.14	2.29	0.15	4.84%	5.32%	0.48%	2.15
CMI1	2.13	2.09	-0.04	8.27%	8.41%	0.14%	1.55
SGG1	2.11	1.81	-0.29	8.38%	9.52%	1.14%	0.97
KMM1	1.42	1.24	-0.18	11.80%	10.54%	-1.25%	1.66
PDR1	1.32	0.88	-0.44	12.07%	11.41%	-0.66%	1.65
VKL1	1.05	0.80	-0.25	4.11%	14.84%	10.72%	1.92
TPR4	0.18	0.63	0.45	8.08%	5.89%	-2.19%	1.76
TPR3	1.47	0.52	-0.94	10.13%	2.56%	-7.57%	2.81
WEST-03 : Total	41.15	58.89	17.74	7.53%	7.60%	0.07%	55.19
WEST-01							
CBE2	11.12	10.34	-0.78	3.82%	8.18%	4.36%	15.26
KMR1	5.82	6.02	0.20	8.50%	3.67%	-4.83%	5.87
CBE4	4.44	4.90	0.46	7.18%	9.93%	2.75%	4.38
CBE6	2.68	4.19	1.52	10.93%	9.92%	-1.01%	3.50
SNR1	2.23	3.34	1.10	8.42%	6.41%	-2.00%	3.42
KGI1	1.92	2.82	0.90	5.57%	7.63%	2.07%	3.36
CNR1	2.88	2.82	-0.06	-0.56%	5.62%	6.18%	3.18
UAM1	4.90	2.74	-2.16	5.51%	7.58%	2.07%	5.94
GDR1	2.01	2.25	0.24	5.48%	4.94%	-0.54%	2.25
DPM2	2.16	2.16		7.72%	9.99%	2.28%	2.96
SUL1	0.57	1.96	1.40	10.70%	13.43%	2.72%	2.18
UMP1	0.94	1.96	1.03	7.32%	10.43%	3.11%	2.36
MPM1	1.46	1.84	0.39	9.91%	6.90%	-3.01%	3.14
CBE3	0.21	1.69	1.49	15.61%	9.26%	-6.35%	1.51
CBE1	1.07	1.67	0.60	18.41%	7.18%	-11.22%	2.41
PLI1	2.65	1.59	-1.06	5.86%	12.44%	6.58%	3.57
CBE5	1.58	1.49	-0.09	11.03%	13.96%	2.93%	1.69
KMD1	1.29	1.46	0.16	10.13%	2.22%	-7.91%	2.55
PDM1	1.68	1.40	-0.28	14.40%	6.63%	-7.77%	1.72
PPI1	2.32	0.66	-1.66	4.15%	12.50%	8.35%	2.54
ANR1	0.99	0.38	-0.62	6.83%	5.98%	-0.86%	0.98
WEST-01 : Total	54.90	57.68	2.77	6.78%	7.97%	1.19%	74.76

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
SZSD	2.58	2.68	0.10	16.71%	20.22%	3.51%	0.00
WZWH	(0.16)	2.64	2.80	-21.74%	3.85%	25.59%	0.00
W3SD	0.03	2.31	2.28	15.00%	28.67%	13.67%	0.00
CZWH		1.26	1.26	0.00%	-9.21%	-9.21%	0.00
TZSD	0.58	1.17	0.59	18.19%	24.26%	6.07%	0.00
S2SD	1.60	0.38	-1.22	2.85%	21.90%	19.05%	0.00
MSWH	0.19	0.04	-0.15	5.17%	-12.51%	-17.68%	0.00
GHUB	19.80		-19.80	-0.99%	0.00%	0.99%	0.00
NASD	(0.62)		0.62	13.14%	0.00%	-13.14%	0.00
WHKP	(0.29)		0.29	13.90%	0.00%	-13.90%	0.00
WHMD	(0.47)		0.47	4.91%	0.00%	-4.91%	0.00
WHPD		(0.16)	-0.16	0.00%	5.22%	5.22%	0.00
WTRZ		(0.16)	-0.16	0.00%	14.40%	14.40%	0.00
WHVL		(0.31)	-0.31	0.00%	18.52%	18.52%	0.00
WHCB	(1.24)	(0.49)	0.75	11.54%	10.45%	-1.09%	0.00
WHNV		(0.52)	-0.52	0.00%	6.18%	6.18%	0.00
WHTV		(0.67)	-0.67	0.00%	13.08%	13.08%	0.00
WHUT		(0.93)	-0.93	0.00%	11.18%	11.18%	0.00
WCHN	(3.85)	(2.00)	1.85	9.18%	6.47%	-2.71%	0.00
WHC3		(2.19)	-2.19	0.00%	46.10%	46.10%	0.00
OTHERS : Total	18.14	3.03	-15.12	-1.14%	1.53%	2.66%	0.00
Grand Total	1090.01	1546.11	456.10	6.76%	6.46%	-0.30%	1393.66