



# TN-Daily Sales Performance As on 12-05-2026 11:08:23 PM

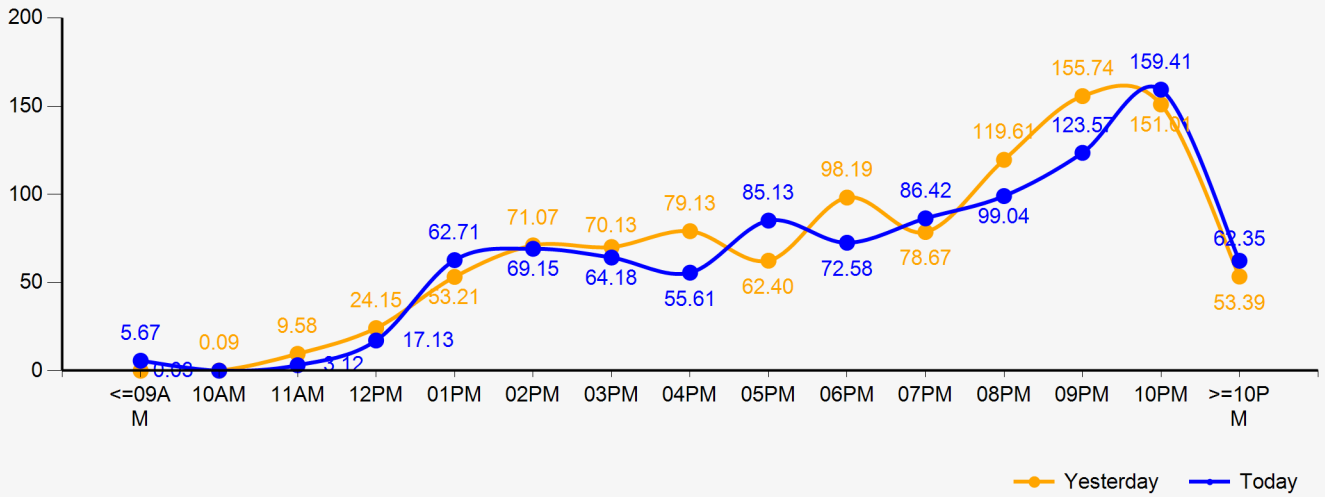
YD Sales : 1026.39 L YD Order: 12.77 L

YD GP%: 7.41%

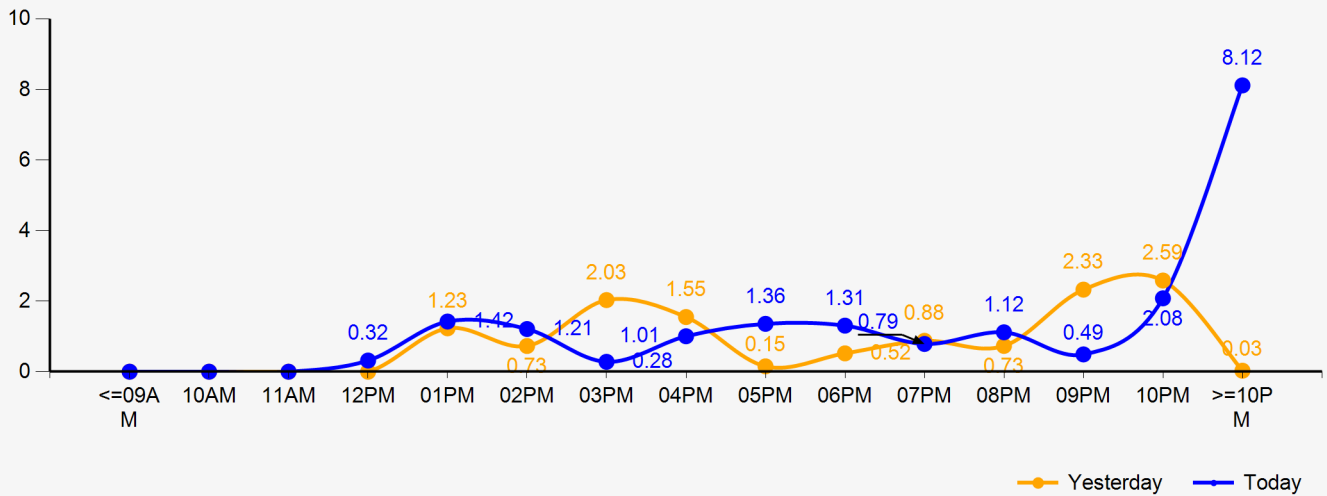
TD Sales : 966.11 L TD Order: 19.50 L

TD GP%: 7.08%

### Sales Invoice Trend Yesterday Vs Today By Hours



### Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	187.63	161.73	-25.89	7.87%	7.81%	-0.06%	306.55
CHENNAI-02	131.06	126.09	-4.97	7.34%	5.63%	-1.70%	237.64
CHENNAI-01	123.63	118.80	-4.83	7.01%	6.65%	-0.36%	295.59
SOUTH-03	117.91	116.25	-1.66	7.92%	7.63%	-0.29%	218.58
TRICHY-01	114.93	114.63	-0.31	9.01%	8.98%	-0.03%	239.71
WEST-02	90.47	86.14	-4.34	9.48%	8.78%	-0.69%	158.37
NORTH ARCOT	88.15	82.61	-5.54	7.42%	5.62%	-1.80%	132.12
SOUTH ARCOT	74.81	71.17	-3.64	6.19%	7.34%	1.16%	143.50
WEST-01	75.92	55.72	-20.21	9.42%	8.75%	-0.66%	113.08
KL-NORTH	28.17	47.12	18.94	1.01%	1.70%	0.69%	40.40
KL-SOUTH	10.26	5.70	-4.56	4.41%	6.52%	2.11%	26.09
OTHERS	(3.80)	(0.35)	3.45	88.75%	152.39%	63.64%	0.00
<b>Total</b>	<b>1039.16</b>	<b>985.61</b>	<b>-53.55</b>	<b>7.41%</b>	<b>7.08%</b>	<b>-0.33%</b>	<b>1911.62</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TVL1	15.60	20.18	4.58	6.85%	5.60%	-1.25%	31.21
	TUT1	19.87	17.51	-2.36	9.69%	5.31%	-4.38%	36.04

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	NGR1	13.48	9.21	-4.27	3.79%	10.91%	7.12%	19.29
	MAR1	5.42	8.23	2.81	9.61%	7.78%	-1.82%	9.24
	VLV1	6.10	6.74	0.63	8.67%	9.79%	1.11%	10.89
	KVT1	12.89	6.44	-6.45	10.54%	11.07%	0.53%	16.33
	TKS2	10.18	6.36	-3.82	6.18%	9.42%	3.24%	11.30
	TYI1	4.73	6.20	1.47	7.88%	7.74%	-0.14%	4.91
	VNR2	7.59	5.96	-1.63	5.47%	5.53%	0.06%	13.14
	TKS1	7.85	5.10	-2.75	7.62%	6.81%	-0.82%	8.63
	TUT2	6.18	4.86	-1.32	7.74%	8.12%	0.38%	15.47
	SVK1	2.65	4.81	2.15	6.38%	4.81%	-1.57%	7.82
	ERL2	2.44	4.64	2.19	13.69%	7.55%	-6.13%	4.96
	TKY1	2.70	3.87	1.17	10.57%	8.80%	-1.78%	5.27
	RPM1	5.74	3.64	-2.10	8.60%	10.96%	2.37%	11.26
	TCN1	5.79	3.47	-2.32	7.79%	10.57%	2.78%	7.49
	PDI1	1.32	3.23	1.91	6.25%	8.38%	2.13%	3.49
	PKD1	5.26	3.22	-2.04	8.49%	9.97%	1.48%	7.72
	RND1	8.46	3.13	-5.33	12.88%	12.17%	-0.72%	11.73
	MMT1	3.02	3.13	0.11	5.64%	4.84%	-0.80%	5.20
	APK1	2.49	2.89	0.40	5.68%	8.63%	2.95%	6.07
	KGL1	3.64	2.55	-1.09	6.60%	6.81%	0.21%	3.85
	STU2	2.17	2.44	0.27	9.51%	5.20%	-4.31%	3.48
	SGT1	0.85	2.43	1.58	3.90%	1.38%	-2.52%	2.81
	APK2	2.73	2.39	-0.34	3.39%	8.49%	5.10%	4.56
	VKM1	2.71	2.21	-0.50	11.84%	10.89%	-0.95%	4.26
	VNR1	2.99	2.17	-0.82	3.26%	12.59%	9.33%	3.89
	COL1	0.43	2.06	1.63	12.22%	6.00%	-6.22%	3.59
	ARM1	1.89	1.92	0.03	11.22%	8.31%	-2.90%	4.55
	KSM1	3.61	1.87	-1.74	4.22%	9.32%	5.10%	2.50
	ASM1	3.71	1.78	-1.93	6.12%	8.57%	2.45%	4.79
	SKD1	2.58	1.53	-1.05	9.12%	13.88%	4.76%	3.74
	SDI1	2.19	1.51	-0.68	7.54%	7.03%	-0.51%	3.98
	UDN1	1.89	1.43	-0.46	7.31%	5.64%	-1.67%	4.72
KYR1	2.54	1.34	-1.20	9.33%	11.71%	2.37%	4.04	
SNL1	3.94	1.29	-2.64	7.26%	9.66%	2.40%	4.31	
Total		187.63	161.73	-25.89	7.87%	7.81%	-0.06%	306.55
CHENNAI-02	CH21	10.94	16.71	5.78	5.12%	0.84%	-4.29%	15.25
	CH03	16.49	14.76	-1.72	6.45%	4.55%	-1.90%	21.59
	CH15	8.06	10.97	2.90	8.54%	7.79%	-0.76%	21.47
	CH12	5.15	10.25	5.10	7.33%	-2.41%	-9.74%	16.10
	CH50	6.96	5.44	-1.51	10.82%	6.68%	-4.14%	8.84
	CH33	7.66	5.28	-2.38	5.03%	9.25%	4.23%	9.57
	CH24	1.93	4.95	3.01	9.64%	7.89%	-1.74%	10.23
	CH23	1.28	4.03	2.75	15.87%	4.43%	-11.43%	5.02
	CH06	5.23	3.90	-1.33	7.58%	8.36%	0.79%	9.07
	CH34	7.69	3.84	-3.85	4.02%	9.40%	5.38%	9.41
	GPD1	3.64	3.71	0.07	4.35%	6.99%	2.65%	5.29
	CH20	6.38	3.39	-2.98	4.34%	10.22%	5.88%	12.34
	MJR1	4.45	3.39	-1.07	9.26%	8.40%	-0.86%	9.35

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target	
CHENNAI-02	CH43	3.37	3.37		11.39%	4.77%	-6.62%	6.49	
	UKI1	3.24	3.21	-0.03	9.04%	7.50%	-1.54%	4.71	
	CH18	3.73	3.06	-0.68	9.81%	13.20%	3.39%	11.73	
	CH27	1.41	2.96	1.55	5.77%	7.63%	1.86%	2.30	
	PON1	3.70	2.90	-0.80	8.61%	7.36%	-1.25%	4.68	
	CH17	5.13	2.77	-2.35	13.13%	8.91%	-4.22%	8.25	
	CH41	4.82	2.71	-2.10	6.16%	10.13%	3.97%	8.53	
	CH46	2.31	2.71	0.40	10.32%	6.40%	-3.92%	4.04	
	CH44	5.24	2.46	-2.77	6.00%	4.06%	-1.94%	8.91	
	MC05	2.53	2.25	-0.27	3.43%	4.34%	0.91%	1.41	
	CH36	1.23	1.93	0.70	5.69%	5.29%	-0.40%	3.60	
	CH51	1.80	1.68	-0.12	13.75%	10.70%	-3.05%	10.51	
	CH32	1.58	1.38	-0.20	10.85%	11.45%	0.61%	1.58	
	CH31	3.77	1.10	-2.66	6.67%	7.97%	1.30%	3.81	
	MC06	1.36	0.69	-0.67	4.05%	2.39%	-1.65%	2.16	
	CH01		0.27	0.27	#Error	1.42%	#Error	1.37	
	Total	131.06	126.09	-4.97	7.34%	5.63%	-1.70%	237.64	
	CHENNAI-01	CH08	9.62	10.96	1.35	6.58%	8.87%	2.30%	18.65
		CH05	9.99	10.93	0.94	6.11%	3.89%	-2.22%	17.80
CH47		4.86	9.25	4.38	11.94%	-4.74%	-16.68%	13.05	
CH16		5.50	6.21	0.71	10.04%	7.25%	-2.79%	24.02	
CH28		5.18	5.88	0.70	7.61%	13.37%	5.76%	12.22	
CH19		4.54	5.84	1.30	4.90%	2.25%	-2.65%	13.75	
CH25		4.95	5.82	0.86	6.88%	9.43%	2.55%	9.69	
MRM1		5.24	5.30	0.06	7.08%	5.26%	-1.82%	7.67	
CH14		9.45	4.71	-4.74	5.51%	6.04%	0.53%	20.31	
CH42		3.53	4.66	1.13	10.25%	11.30%	1.05%	12.57	
CH49		5.42	4.19	-1.24	10.58%	6.80%	-3.78%	12.06	
CH30		3.33	3.95	0.63	6.23%	7.17%	0.95%	8.89	
CH48		6.04	3.94	-2.11	9.77%	8.56%	-1.22%	10.19	
CH38		1.71	3.78	2.07	9.08%	9.08%	0.00%	5.49	
CH45		3.32	3.76	0.44	6.77%	7.40%	0.62%	8.26	
CH07		6.69	3.47	-3.21	4.50%	9.63%	5.13%	12.86	
CH22		2.06	3.31	1.25	-22.92%	10.11%	33.03%	10.71	
CGL1		3.91	3.28	-0.64	4.06%	8.35%	4.28%	5.46	
GUD2		0.53	3.02	2.48	9.75%	12.32%	2.57%	6.55	
GUD1		4.35	2.96	-1.39	9.94%	5.08%	-4.86%	7.85	
CH35		2.40	2.94	0.54	2.70%	5.59%	2.89%	7.65	
SKL1		4.70	2.27	-2.42	9.04%	2.67%	-6.37%	6.12	
KNR1		1.51	1.38	-0.14	12.02%	6.19%	-5.84%	6.44	
AVD1		4.53	1.34	-3.19	6.07%	4.52%	-1.56%	10.08	
CH37		1.23	1.34	0.11	9.10%	10.13%	1.03%	4.42	
TKM1		3.80	1.31	-2.49	10.32%	10.35%	0.03%	5.68	
CH39		1.65	1.22	-0.43	11.82%	17.28%	5.46%	4.54	
CH40			1.17	1.17	-4085.82%	1.64%	4087.46%	4.36	
CH29		1.57	0.41	-1.16	8.54%	9.70%	1.17%	2.16	
CH26		0.86	0.22	-0.64	5.28%	16.84%	11.57%	3.95	
MC09					#Error	#Error	#Error	0.72	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	MC10	1.16		-1.16	3.68%	#Error	#Error	1.44
	Total	123.63	118.80	-4.83	7.01%	6.65%	-0.36%	295.59
SOUTH-03	MDU7	7.13	9.78	2.65	5.08%	-3.80%	-8.88%	6.99
	MDU6	3.65	7.72	4.07	12.40%	9.08%	-3.32%	10.41
	MDU1	11.87	6.79	-5.08	6.19%	8.12%	1.94%	21.04
	MDU2	7.43	6.30	-1.12	9.25%	8.00%	-1.25%	11.39
	KKD3	2.50	5.39	2.89	7.67%	10.23%	2.57%	7.31
	ATG1	5.05	5.38	0.33	9.04%	6.41%	-2.63%	9.12
	DGL1	4.07	4.79	0.72	7.14%	9.11%	1.97%	21.93
	CBM1	1.77	3.97	2.20	12.23%	10.06%	-2.17%	5.00
	TMM1	3.72	3.80	0.08	10.90%	6.46%	-4.44%	7.01
	TEN2	3.68	3.56	-0.12	5.52%	8.56%	3.04%	5.04
	MDU5	1.51	3.43	1.92	8.35%	8.54%	0.19%	3.67
	BNR1	3.58	3.22	-0.35	7.98%	12.32%	4.34%	2.91
	TDI1	2.39	3.22	0.83	8.17%	7.06%	-1.11%	4.83
	PVI1	3.33	3.13	-0.20	11.57%	11.58%	0.01%	5.68
	MDU4	5.88	2.79	-3.09	2.62%	7.85%	5.23%	5.75
	NKI1	1.81	2.79	0.97	6.38%	7.48%	1.09%	2.82
	MPA1	3.87	2.78	-1.09	12.82%	11.75%	-1.06%	5.29
	SVG1	2.20	2.75	0.55	10.53%	6.60%	-3.93%	6.02
	NTM1	1.85	2.75	0.90	7.94%	10.40%	2.46%	4.25
	PKM1	1.22	2.67	1.45	6.90%	10.53%	3.63%	2.10
	TPT1	2.63	2.44	-0.19	15.95%	3.83%	-12.12%	6.09
	MDU3	3.15	2.24	-0.91	2.99%	11.29%	8.29%	5.75
	DGL2	2.86	2.12	-0.74	5.73%	8.55%	2.83%	4.80
	BTU1	1.25	2.00	0.75	2.41%	0.66%	-1.75%	2.18
	KPT1	2.09	1.98	-0.12	4.77%	8.13%	3.35%	2.70
	MLR1	2.52	1.94	-0.58	9.64%	7.49%	-2.15%	3.87
	KYK1	2.46	1.88	-0.58	4.37%	10.39%	6.03%	3.64
	USL1	1.92	1.80	-0.12	7.61%	6.15%	-1.46%	3.76
	ADP1	2.24	1.74	-0.50	8.41%	11.71%	3.30%	3.37
	TEN1	3.51	1.68	-1.83	6.22%	5.52%	-0.71%	3.49
	DKI1	3.74	1.60	-2.14	10.03%	12.41%	2.38%	6.45
	CMR1	3.42	1.59	-1.83	6.09%	1.22%	-4.87%	2.86
	PNI1	1.41	1.52	0.11	10.46%	12.58%	2.12%	2.91
KRR1	1.20	1.24	0.04	11.79%	14.88%	3.09%	5.96	
PNV2	1.72	1.22	-0.51	10.20%	12.70%	2.50%	2.96	
SGP1	1.03	0.91	-0.12	3.85%	11.45%	7.60%	3.19	
MNM1	1.20	0.74	-0.46	16.11%	10.10%	-6.01%	3.23	
ODM1	1.03	0.63	-0.40	11.41%	6.54%	-4.87%	2.85	
Total		117.91	116.25	-1.66	7.92%	7.63%	-0.29%	218.58
TRICHY-01	TRY1	15.38	19.51	4.13	6.60%	5.76%	-0.85%	44.45
	TNJ1	8.42	7.95	-0.48	7.31%	8.72%	1.40%	15.00
	MVM1	5.33	7.76	2.44	11.09%	11.48%	0.39%	11.63
	TRY3	2.64	7.43	4.79	8.00%	7.74%	-0.26%	6.95
	PBR2	6.75	6.06	-0.68	9.97%	10.32%	0.35%	15.90

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	PBR1	4.39	5.24	0.85	8.25%	6.69%	-1.56%	7.02
	PTK1	4.14	5.15	1.02	10.79%	7.95%	-2.83%	9.53
	TYR1	2.84	5.02	2.19	6.31%	12.48%	6.17%	7.11
	TTP1	3.14	4.39	1.26	8.44%	7.54%	-0.90%	6.79
	KUM2	4.28	4.15	-0.13	9.16%	4.55%	-4.61%	3.54
	KUM1	7.18	3.89	-3.29	8.83%	7.18%	-1.65%	13.45
	KRN1	3.32	3.82	0.51	9.75%	10.53%	0.78%	3.22
	TVR2	5.19	3.68	-1.51	10.59%	8.04%	-2.54%	9.94
	MDI1	4.21	3.57	-0.63	10.69%	11.85%	1.16%	8.41
	JKM1	2.71	3.30	0.58	10.00%	13.57%	3.57%	7.57
	AYR1	3.87	3.26	-0.62	11.49%	14.01%	2.53%	6.17
	TNJ2	7.56	2.86	-4.70	6.29%	7.93%	1.65%	12.23
	PDK1	1.48	2.61	1.13	11.09%	7.01%	-4.08%	4.81
	MSI1	2.89	2.42	-0.47	9.13%	8.47%	-0.66%	4.87
	TRY4	3.94	2.37	-1.57	9.22%	11.01%	1.79%	8.78
	ORU1	1.24	1.91	0.67	11.80%	11.96%	0.16%	3.92
	TVR1	2.10	1.44	-0.66	12.30%	14.81%	2.50%	5.34
	NGT1	3.48	1.43	-2.05	14.11%	14.09%	-0.02%	6.36
	NMM1	2.03	1.36	-0.67	9.03%	10.10%	1.07%	3.45
	TRY2	0.49	1.10	0.61	6.05%	12.82%	6.77%	3.53
	APM1	2.03	1.05	-0.99	6.87%	16.91%	10.04%	3.23
	NCK1	1.16	1.03	-0.13	5.74%	6.23%	0.50%	2.19
	KIK1	2.75	0.86	-1.89	12.93%	15.73%	2.80%	4.31
	Total		114.93	114.63	-0.31	9.01%	8.98%	-0.03%
WEST-02	SLM1	6.91	7.24	0.33	5.06%	5.37%	0.31%	13.76
	ERD1	5.38	5.67	0.29	10.75%	9.47%	-1.29%	9.37
	KRI1	2.46	5.12	2.66	12.03%	9.33%	-2.70%	3.78
	HSR1	6.10	4.82	-1.28	8.95%	7.18%	-1.77%	5.89
	ERD2	6.01	4.50	-1.50	11.92%	11.07%	-0.85%	10.20
	TRM1	2.17	4.00	1.83	8.22%	6.71%	-1.51%	5.27
	NKL2	4.58	3.89	-0.69	7.30%	7.47%	0.16%	6.33
	APN1	1.99	3.42	1.43	7.36%	12.17%	4.81%	3.46
	VKL1	1.05	3.22	2.18	11.74%	11.58%	-0.16%	2.52
	ATU1	5.40	3.18	-2.22	9.05%	6.08%	-2.97%	6.36
	MTR1	3.97	3.14	-0.83	8.55%	10.16%	1.61%	5.51
	SLM3	2.66	3.13	0.47	10.11%	8.79%	-1.32%	7.45
	MCR1	1.41	3.03	1.61	14.12%	7.29%	-6.83%	4.49
	EPI1	1.63	2.87	1.24	8.39%	7.21%	-1.18%	3.84
	HSR2	5.99	2.55	-3.44	9.02%	14.73%	5.71%	8.00
	HRR1	0.96	2.51	1.55	8.02%	11.92%	3.90%	4.12
	KVP1	1.42	2.31	0.88	8.97%	5.07%	-3.90%	2.56
	DPR1	1.15	2.25	1.09	12.80%	10.55%	-2.26%	2.00
	RSP1	2.49	2.13	-0.36	14.78%	12.86%	-1.92%	5.37
	PMP1	2.76	2.11	-0.65	6.62%	4.08%	-2.55%	3.24
	VPD1	2.48	2.01	-0.47	12.95%	7.91%	-5.04%	5.96
	BMD1	2.41	1.96	-0.46	8.46%	5.82%	-2.63%	2.08
	DPR2	1.17	1.83	0.65	14.98%	11.06%	-3.91%	2.75
	SLM2	1.22	1.47	0.25	12.45%	12.10%	-0.35%	5.41

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02	CMI1	1.74	1.33	-0.41	8.36%	13.61%	5.25%	1.87
	PLC1	1.48	1.21	-0.27	15.51%	15.19%	-0.31%	2.45
	SGG1	0.27	0.95	0.68	9.87%	7.72%	-2.15%	1.93
	OML1	3.42	0.94	-2.49	7.46%	-17.91%	-25.38%	5.98
	PDR1	0.80	0.85	0.05	12.29%	17.45%	5.16%	2.00
	TCG1	1.59	0.84	-0.75	11.59%	12.56%	0.97%	3.13
	KAM1	2.64	0.57	-2.07	11.44%	9.91%	-1.53%	3.08
	KMM1	1.30	0.48	-0.83	7.39%	11.46%	4.06%	3.58
	EDP1	0.28	0.38	0.11	3.04%	7.97%	4.93%	2.16
	SGI1	3.18	0.25	-2.93	7.27%	19.40%	12.13%	2.48
	Total	90.47	86.14	-4.34	9.48%	8.78%	-0.69%	158.37
NORTH ARCOT	KPM2	7.57	13.12	5.55	5.17%	2.49%	-2.68%	16.06
	VEL2	4.84	6.31	1.47	8.80%	8.38%	-0.42%	7.84
	TRR1	4.80	5.50	0.69	9.53%	8.37%	-1.15%	6.78
	VEL1	5.16	4.92	-0.24	11.29%	10.54%	-0.75%	6.98
	KPM1	2.73	4.60	1.88	7.33%	5.95%	-1.38%	5.42
	GDM1	2.61	4.38	1.77	4.80%	4.87%	0.07%	4.14
	ABR1	2.66	4.27	1.61	7.93%	12.02%	4.09%	5.14
	AKM1	3.73	3.95	0.22	7.09%	4.03%	-3.06%	6.62
	VSI1	3.63	3.74	0.11	5.37%	4.28%	-1.10%	6.35
	SBR1	6.73	3.53	-3.20	5.96%	3.17%	-2.79%	8.95
	BGR1	0.87	2.78	1.91	10.93%	8.03%	-2.89%	2.66
	VNB1	3.56	2.76	-0.80	5.38%	7.48%	2.10%	3.15
	ANI1	4.44	2.42	-2.03	7.82%	4.85%	-2.97%	3.82
	CGM1	2.80	2.41	-0.38	8.18%	5.44%	-2.73%	3.74
	TRL1	5.96	2.38	-3.58	6.07%	2.89%	-3.18%	9.54
	CYR1	2.92	2.29	-0.63	6.96%	3.60%	-3.35%	4.21
	WJD1	3.29	2.04	-1.25	9.51%	9.51%	-0.01%	5.15
	UGI1	2.39	1.96	-0.43	9.78%	-5.58%	-15.36%	2.25
	TRT1	2.50	1.56	-0.94	5.82%	6.77%	0.94%	5.00
	WJP1	4.54	1.50	-3.04	7.88%	7.19%	-0.69%	3.80
	PTU1	1.87	1.38	-0.49	2.08%	2.66%	0.58%	1.94
	CPT1	2.44	1.37	-1.07	9.08%	3.43%	-5.65%	3.40
	SLG1	2.16	1.31	-0.85	10.80%	1.45%	-9.35%	3.02
	PLR1	2.71	1.14	-1.57	7.80%	7.95%	0.15%	2.70
ARC2	1.25	1.01	-0.24	8.22%	5.51%	-2.71%	3.45	
Total	88.15	82.61	-5.54	7.42%	5.62%	-1.80%	132.12	
SOUTH ARCOT	CDM1	6.39	8.46	2.07	5.08%	7.02%	1.94%	9.04
	CUD1	13.65	7.39	-6.26	6.82%	4.20%	-2.62%	14.93
	KLM1	5.02	5.62	0.59	8.86%	9.66%	0.80%	7.08
	PRT1	3.99	4.93	0.95	6.12%	4.24%	-1.88%	6.52
	VCM2	2.58	4.45	1.87	4.69%	4.64%	-0.05%	4.84
	VPM2	3.46	3.76	0.30	11.57%	9.99%	-1.58%	6.94
	KKI2	3.20	3.52	0.32	6.99%	11.43%	4.44%	7.64
	TRK1	3.83	3.51	-0.32	9.50%	4.98%	-4.51%	8.23
	NVL2	3.27	3.06	-0.21	5.04%	7.19%	2.15%	8.55
	SJI2	2.85	2.97	0.12	5.80%	8.10%	2.30%	5.86
	KML1	0.79	2.92	2.13	5.19%	11.52%	6.32%	4.91

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH ARCOT	MKM1	2.37	2.85	0.48	7.88%	7.84%	-0.04%	2.67
	POY1	2.98	2.79	-0.19	7.93%	9.29%	1.36%	16.10
	ULP1	4.14	2.39	-1.75	6.54%	6.24%	-0.29%	7.18
	TDM1	2.07	2.35	0.28	9.20%	7.00%	-2.20%	4.81
	TVM2	4.84	2.25	-2.59	2.15%	8.01%	5.86%	4.56
	POY2	3.03	2.24	-0.80	-5.01%	11.38%	16.40%	12.40
	TVM1	2.24	2.04	-0.20	4.84%	8.21%	3.37%	3.97
	VPM1	0.69	1.55	0.86	8.89%	5.62%	-3.27%	3.29
	STP1	1.99	1.12	-0.87	7.05%	5.34%	-1.71%	2.69
	VCM1	1.44	1.02	-0.42	4.17%	7.02%	2.85%	1.29
	Total	74.81	71.17	-3.64	6.19%	7.34%	1.16%	143.50
WEST-01	CBE2	15.78	12.65	-3.13	7.55%	4.41%	-3.14%	23.43
	UAM1	3.37	4.45	1.07	9.54%	6.98%	-2.56%	4.26
	TPR1	1.03	4.28	3.24	8.26%	7.37%	-0.88%	5.13
	KGI1	2.56	2.54	-0.02	5.36%	7.30%	1.94%	2.52
	SNR1	1.97	2.15	0.18	12.21%	12.88%	0.67%	4.59
	PLI1	1.22	2.10	0.88	8.02%	17.97%	9.94%	5.05
	SUL1	1.36	2.02	0.67	7.99%	13.25%	5.26%	2.36
	KGM1	2.70	1.94	-0.77	9.14%	6.48%	-2.66%	2.30
	KMR1	7.46	1.88	-5.58	6.47%	12.67%	6.20%	6.36
	MPM1	3.52	1.76	-1.76	11.76%	10.51%	-1.24%	3.24
	SYM2	1.45	1.75	0.30	15.27%	6.73%	-8.54%	2.63
	TPR3	1.17	1.66	0.49	7.32%	11.79%	4.47%	3.30
	GDR1	2.94	1.54	-1.40	6.85%	10.32%	3.47%	2.04
	PDM1	1.15	1.37	0.22	11.92%	11.55%	-0.36%	2.26
	TPR2	2.28	1.34	-0.94	11.95%	11.22%	-0.74%	4.52
	GBM1	1.30	1.27	-0.02	13.34%	9.33%	-4.01%	2.77
	PPI1	1.88	1.27	-0.61	15.50%	6.57%	-8.93%	2.00
	KMD1	1.58	1.23	-0.35	8.32%	10.50%	2.18%	2.76
	CBE6	1.38	1.18	-0.20	15.05%	13.65%	-1.39%	5.63
	UMP1	0.79	1.04	0.24	7.28%	7.40%	0.11%	2.52
	AVI1	2.16	0.99	-1.17	11.24%	9.04%	-2.20%	2.03
	DPM2	1.27	0.99	-0.28	6.48%	14.22%	7.74%	3.13
	CBE4	8.14	0.82	-7.32	10.99%	8.50%	-2.49%	5.49
	CBE1	3.81	0.78	-3.04	11.49%	12.47%	0.98%	3.08
	CNR1	1.83	0.71	-1.12	5.74%	10.21%	4.47%	2.08
	TPR4	0.49	0.63	0.14	17.40%	3.70%	-13.70%	2.11
	ANR1	0.34	0.63	0.28	12.18%	11.30%	-0.88%	0.90
	CBE5	0.53	0.53		15.25%	19.96%	4.72%	3.01
	CBE3	0.46	0.23	-0.22	15.88%	7.51%	-8.36%	1.61
	Total	75.92	55.72	-20.21	9.42%	8.75%	-0.66%	113.08
KL-NORTH	KZD1	28.17	47.12	18.94	1.01%	1.70%	0.69%	40.40
	Total	28.17	47.12	18.94	1.01%	1.70%	0.69%	40.40
KL-SOUTH	KLR1	1.70	2.14	0.44	8.05%	6.56%	-1.49%	4.00
	PAS1	2.54	1.58	-0.96	6.91%	6.46%	-0.45%	5.08
	TVP1	4.67	1.11	-3.56	2.50%	7.48%	4.98%	13.32
	PNL1	1.35	0.87	-0.48	1.74%	5.30%	3.56%	3.68
	Total	10.26	5.70	-4.56	4.41%	6.52%	2.11%	26.09

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS	WHC3	6.49	10.40	3.90	0.87%	3.44%	2.57%	0.00
	SZSD	0.33	0.14	-0.19	0.95%	0.00%	-0.95%	0.00
	S2SD	1.23	0.04	-1.19	0.95%	-0.01%	-0.96%	0.00
	TZSD	0.81	0.02	-0.79	0.95%	0.00%	-0.95%	0.00
	CZWH	6.84		-6.84	-9.93%	#Error	#Error	0.00
	KZSD	0.94		-0.94	-3.84%	#Error	#Error	0.00
	MSWH	0.33		-0.33	4.07%	#Error	#Error	0.00
	WHKP	(0.32)		0.32	12.79%	#Error	#Error	0.00
	WZSD	0.79		-0.79	0.95%	#Error	#Error	0.00
	WZWH	1.13		-1.13	1.02%	#Error	#Error	0.00
	WHUT	(0.72)	(0.32)	0.40	10.40%	5.83%	-4.57%	0.00
	WHMD	(3.79)	(0.36)	3.43	15.87%	14.29%	-1.58%	0.00
	WHTV	(0.43)	(0.51)	-0.08	3.47%	17.37%	13.89%	0.00
	WHCB	(0.32)	(0.57)	-0.25	10.55%	4.86%	-5.69%	0.00
	WHTM		(0.76)	-0.76	#Error	3.71%	#Error	0.00
	WHPD	(2.44)	(1.18)	1.27	13.61%	10.97%	-2.64%	0.00
	WHKZ	(0.14)	(1.39)	-1.25	-6.41%	-2.94%	3.47%	0.00
	WTRZ	(0.59)	(1.55)	-0.97	3.60%	7.43%	3.83%	0.00
	WHVL	(5.53)	(1.80)	3.73	16.81%	12.82%	-3.99%	0.00
	WCHN	(8.41)	(2.50)	5.91	8.62%	9.56%	0.94%	0.00
Total		(3.80)	(0.35)	3.45	88.75%	152.39%	63.64%	0.00
Total		1039.16	985.61	-53.55	7.41%	7.08%	-0.33%	1911.62