



# TN-Daily Sales Performance As on 10-10-2025 11:55:32 PM

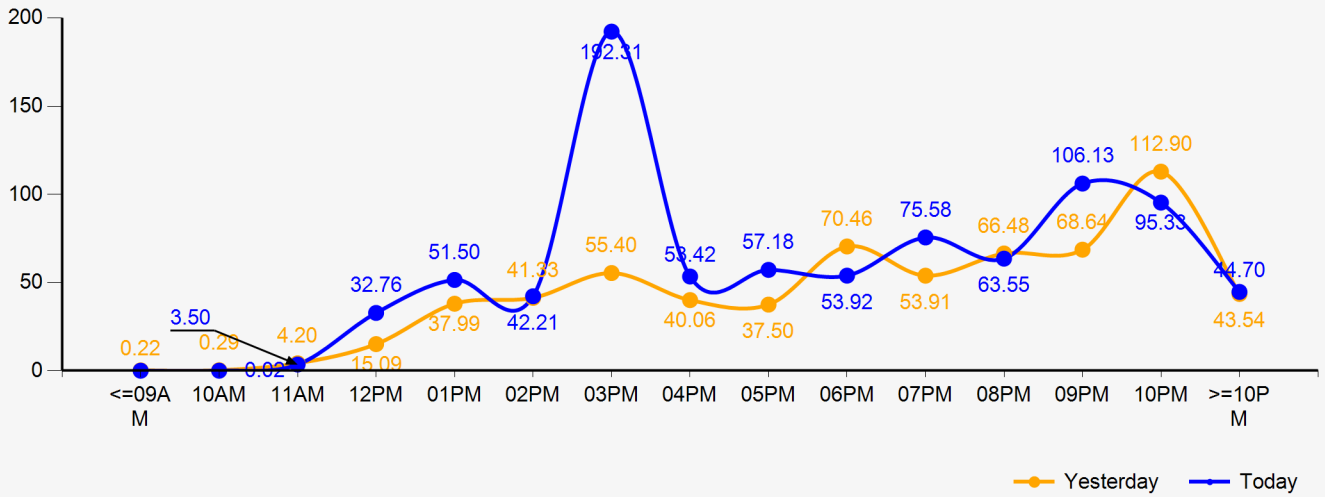
YD Sales : 648.00 L    YD Order: 10.38 L

YD GP%: 7.98%

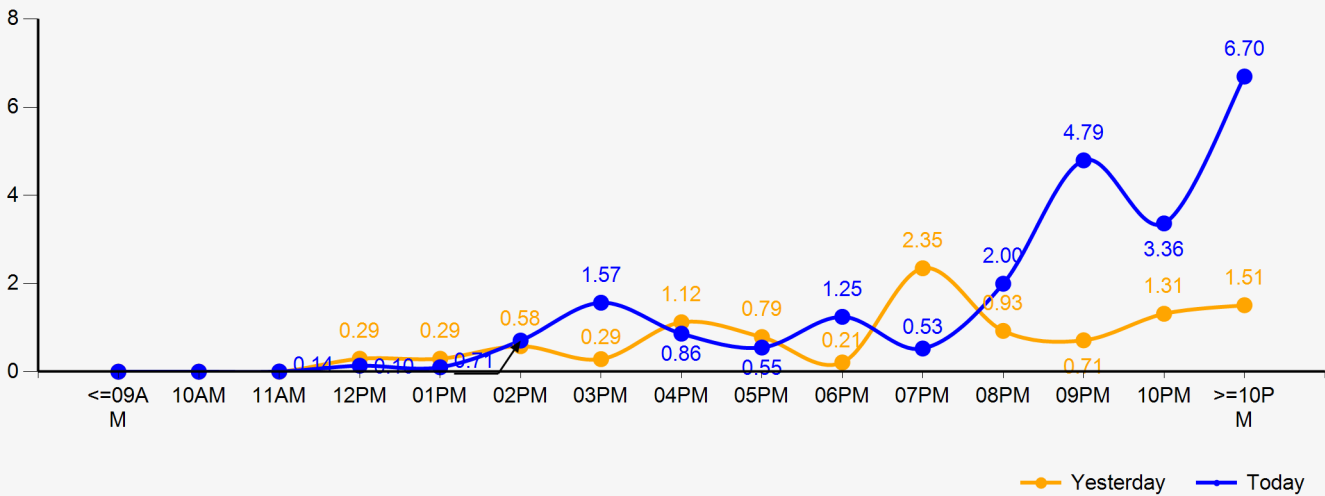
TD Sales : 872.10 L    TD Order: 22.55 L

TD GP%: 6.31%

### Sales Invoice Trend Yesterday Vs Today By Hours



### Sales Order Trend Yesterday Vs Today By Hours



| Sales Zone  | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|-------------|----------|----------|-------------|--------|--------|-----------|------------|
| WEST-02     | 56.96    | 99.46    | 42.49       | 10.67% | 10.13% | -0.55%    | 170.23     |
| TRICHY-01   | 83.61    | 98.91    | 15.30       | 8.24%  | 6.69%  | -1.56%    | 163.66     |
| SOUTH-01    | 105.65   | 98.64    | -7.00       | 6.92%  | 6.94%  | 0.02%     | 265.19     |
| SOUTH-03    | 83.31    | 93.50    | 10.19       | 8.87%  | 9.12%  | 0.26%     | 199.30     |
| CHENNAI-01  | 78.63    | 91.56    | 12.92       | 8.63%  | 6.48%  | -2.15%    | 189.21     |
| CHENNAI-02  | 87.44    | 80.01    | -7.43       | 7.33%  | 7.13%  | -0.20%    | 186.97     |
| WEST-01     | 51.61    | 64.90    | 13.29       | 10.05% | 9.58%  | -0.47%    | 133.15     |
| SOUTH ARCOT | 33.81    | 53.80    | 19.98       | 8.87%  | 6.67%  | -2.20%    | 112.23     |
| NORTH ARCOT | 46.96    | 49.74    | 2.78        | 8.38%  | 8.11%  | -0.27%    | 122.42     |
| KL-SOUTH    | 5.83     | 5.10     | -0.72       | 7.74%  | 10.29% | 2.55%     | 14.15      |
| OTHERS      | 24.57    | 159.03   | 134.46      | -3.69% | -1.04% | 2.65%     | 0.00       |
| Total       | 658.38   | 894.65   | 236.27      | 7.98%  | 6.31%  | -1.67%    | 1556.49    |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|------------|--------|----------|----------|-------------|--------|--------|-----------|------------|
| WEST-02    | CMI1   | 0.22     | 13.80    | 13.57       | 20.31% | 10.08% | -10.23%   | 2.68       |
|            | MTR1   | 1.19     | 9.26     | 8.07        | 14.20% | 5.94%  | -8.26%    | 6.57       |
|            | SLM3   | 3.81     | 6.99     | 3.18        | 9.99%  | 7.46%  | -2.53%    | 7.97       |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% | Day Target |
|------------|--------|----------|----------|-------------|--------|---------|-----------|------------|
| WEST-02    | SLM1   | 4.94     | 6.51     | 1.57        | 6.03%  | 6.31%   | 0.28%     | 16.73      |
|            | HSR2   | 4.17     | 6.13     | 1.96        | 10.96% | 10.55%  | -0.40%    | 8.81       |
|            | RSP1   | 0.31     | 5.67     | 5.36        | 15.12% | 7.07%   | -8.05%    | 4.70       |
|            | TRM1   | 1.06     | 5.57     | 4.51        | 5.38%  | 14.35%  | 8.98%     | 5.95       |
|            | PMP1   | 1.07     | 5.22     | 4.15        | 7.25%  | 4.28%   | -2.96%    | 3.77       |
|            | ERD2   | 2.10     | 4.26     | 2.16        | 17.58% | 2.93%   | -14.65%   | 8.36       |
|            | OML1   | 2.82     | 4.04     | 1.22        | 15.68% | 8.86%   | -6.82%    | 5.44       |
|            | NKL2   | 4.60     | 3.28     | -1.31       | 12.43% | 11.81%  | -0.62%    | 7.76       |
|            | SLM2   | 2.87     | 2.91     | 0.03        | 11.21% | 9.13%   | -2.07%    | 5.48       |
|            | KVP1   | 0.68     | 2.62     | 1.94        | 12.04% | 6.46%   | -5.58%    | 3.11       |
|            | VPD1   | 1.26     | 2.49     | 1.23        | 7.91%  | 7.10%   | -0.81%    | 6.57       |
|            | EDP1   | 1.44     | 1.97     | 0.54        | 6.94%  | 4.96%   | -1.98%    | 2.50       |
|            | ERD1   | 3.17     | 1.93     | -1.24       | 8.84%  | 115.55% | 106.71%   | 8.06       |
|            | VKL1   | 0.35     | 1.85     | 1.50        | 11.81% | 10.66%  | -1.15%    | 2.25       |
|            | APN1   | 0.76     | 1.77     | 1.01        | 16.19% | 11.38%  | -4.81%    | 3.14       |
|            | MCR1   | 3.57     | 1.62     | -1.95       | 12.41% | 4.95%   | -7.46%    | 6.10       |
|            | TCG1   | 1.66     | 1.37     | -0.29       | 9.97%  | 6.07%   | -3.91%    | 3.04       |
|            | PDR1   | 1.77     | 1.34     | -0.43       | 13.03% | 9.63%   | -3.39%    | 2.28       |
|            | DPR1   | 0.70     | 1.33     | 0.63        | 8.37%  | 3.97%   | -4.40%    | 2.38       |
|            | ATU1   | 2.51     | 1.28     | -1.23       | 10.29% | 7.38%   | -2.91%    | 6.73       |
|            | KMM1   | 1.58     | 1.02     | -0.56       | 17.89% | 5.69%   | -12.20%   | 3.60       |
|            | BMD1   | 0.73     | 0.99     | 0.27        | 7.50%  | 11.35%  | 3.85%     | 3.21       |
|            | HRR1   | 2.35     | 0.98     | -1.36       | 13.60% | 6.64%   | -6.96%    | 3.17       |
|            | DPR2   | 0.66     | 0.85     | 0.18        | 7.64%  | 5.85%   | -1.79%    | 3.19       |
|            | KRI1   | 2.05     | 0.79     | -1.26       | 5.32%  | 1.94%   | -3.38%    | 4.79       |
|            | SGG1   | 0.62     | 0.60     | -0.02       | 9.46%  | 7.73%   | -1.72%    | 2.44       |
|            | EPI1   | 0.24     | 0.44     | 0.21        | 17.16% | 15.63%  | -1.52%    | 5.47       |
|            | SGI1   | 0.36     | 0.23     | -0.12       | 1.80%  | 5.71%   | 3.91%     | 3.25       |
|            | PLC1   | 0.70     | 0.18     | -0.52       | 2.78%  | 13.32%  | 10.54%    | 3.77       |
|            | HSR1   | 0.65     | 0.17     | -0.48       | 3.12%  | 16.51%  | 13.39%    | 6.94       |
|            | Total  | 56.96    | 99.46    | 42.49       | 10.67% | 10.13%  | -0.55%    | 170.23     |
| TRICHY-01  |        |          |          |             |        |         |           |            |
|            | TRY1   | 17.05    | 15.69    | -1.36       | 5.80%  | 3.59%   | -2.21%    | 33.33      |
|            | TYR1   | 4.21     | 6.80     | 2.58        | 5.07%  | 6.12%   | 1.05%     | 6.67       |
|            | TNJ2   | 5.75     | 6.35     | 0.59        | 13.52% | 4.31%   | -9.21%    | 8.13       |
|            | MVM1   | 4.75     | 5.88     | 1.13        | 11.44% | 11.24%  | -0.20%    | 6.98       |
|            | TNJ1   | 6.32     | 5.82     | -0.50       | 6.72%  | 6.24%   | -0.47%    | 10.30      |
|            | KUM1   | 4.20     | 5.53     | 1.33        | 8.92%  | 7.40%   | -1.53%    | 9.02       |
|            | TVR2   | 3.47     | 5.38     | 1.91        | 8.42%  | 3.85%   | -4.57%    | 6.14       |
|            | MDI1   | 2.74     | 4.18     | 1.44        | 9.14%  | 3.94%   | -5.19%    | 4.81       |
|            | NGT1   | 3.00     | 3.83     | 0.83        | 5.92%  | 8.15%   | 2.23%     | 5.62       |
|            | TTP1   | 1.70     | 3.62     | 1.92        | 6.70%  | 7.73%   | 1.02%     | 5.71       |
|            | PBR2   | 3.94     | 3.47     | -0.47       | 6.89%  | 3.95%   | -2.94%    | 10.50      |
|            | NMM1   | 1.88     | 3.39     | 1.52        | 7.89%  | 12.99%  | 5.10%     | 3.69       |
|            | JKM1   | 1.53     | 3.23     | 1.70        | 11.96% | 8.12%   | -3.84%    | 5.52       |
|            | PTK1   | 4.86     | 3.11     | -1.75       | 11.51% | 9.45%   | -2.07%    | 7.39       |
|            | TRY3   | 3.76     | 2.83     | -0.93       | 3.49%  | 9.47%   | 5.99%     | 4.34       |
|            | PDK1   | 1.67     | 2.75     | 1.08        | 13.14% | 5.81%   | -7.33%    | 3.52       |
|            | TVR1   | 0.54     | 2.56     | 2.02        | 9.98%  | 6.77%   | -3.21%    | 2.36       |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP%   | TD GP% | TD-YD GP% | Day Target |
|------------|--------|----------|----------|-------------|----------|--------|-----------|------------|
| TRICHY-01  | AYR1   | 1.93     | 2.38     | 0.45        | 10.42%   | 8.39%  | -2.03%    | 4.33       |
|            | KIK1   | 1.40     | 2.29     | 0.90        | 16.91%   | 5.86%  | -11.05%   | 3.51       |
|            | MSI1   | 1.60     | 2.29     | 0.69        | 5.35%    | 11.08% | 5.73%     | 4.33       |
|            | APM1   | 0.44     | 1.74     | 1.30        | 9.87%    | 10.44% | 0.57%     | 2.20       |
|            | ORU1   | 1.78     | 1.69     | -0.09       | 12.55%   | 8.40%  | -4.15%    | 3.09       |
|            | KRN1   | 1.01     | 1.39     | 0.38        | 8.25%    | 10.78% | 2.54%     | 3.06       |
|            | TRY2   | 1.46     | 1.08     | -0.37       | 8.42%    | 7.07%  | -1.35%    | 3.04       |
|            | PBR1   | 1.93     | 0.83     | -1.10       | 6.07%    | 3.87%  | -2.20%    | 3.26       |
|            | NCK1   | 0.67     | 0.80     | 0.14        | 8.28%    | 7.55%  | -0.73%    | 2.82       |
|            | Total  | 83.61    | 98.91    | 15.30       | 8.24%    | 6.69%  | -1.56%    | 163.66     |
|            |        |          |          |             |          |        |           |            |
| SOUTH-01   | TUT1   | 11.63    | 11.67    | 0.03        | 7.68%    | 3.78%  | -3.90%    | 27.66      |
|            | TKS2   | 4.95     | 8.84     | 3.89        | 5.07%    | 5.14%  | 0.07%     | 10.07      |
|            | NGR1   | 4.54     | 7.03     | 2.49        | 4.87%    | 6.26%  | 1.39%     | 16.30      |
|            | TVL1   | 8.26     | 6.70     | -1.57       | 5.16%    | 4.06%  | -1.09%    | 25.61      |
|            | TKS1   | 4.81     | 6.60     | 1.79        | 8.39%    | 10.67% | 2.28%     | 8.36       |
|            | KVT1   | 5.38     | 6.44     | 1.06        | 8.04%    | 9.98%  | 1.94%     | 13.67      |
|            | VNR2   | 5.35     | 5.34     | -0.02       | 11.02%   | 7.77%  | -3.25%    | 12.71      |
|            | TUT2   | 6.26     | 4.39     | -1.87       | 3.85%    | 7.23%  | 3.38%     | 10.60      |
|            | RND1   | 2.76     | 3.96     | 1.20        | 10.97%   | 12.69% | 1.72%     | 9.63       |
|            | RPM1   | 6.33     | 3.09     | -3.24       | 7.89%    | 8.62%  | 0.73%     | 8.12       |
|            | ERL2   | 2.15     | 3.08     | 0.93        | 10.84%   | 6.63%  | -4.22%    | 3.26       |
|            | MAR1   | 2.50     | 2.56     | 0.07        | 10.77%   | 9.73%  | -1.04%    | 9.45       |
|            | APK2   | 3.67     | 2.24     | -1.43       | 8.51%    | 9.07%  | 0.57%     | 6.45       |
|            | TYI1   | 2.14     | 2.19     | 0.05        | 11.00%   | 5.86%  | -5.14%    | 4.33       |
|            | TKY1   | 1.90     | 1.86     | -0.03       | 6.78%    | 2.82%  | -3.96%    | 6.13       |
|            | PDI1   | 1.10     | 1.83     | 0.73        | 5.97%    | 1.13%  | -4.84%    | 4.08       |
|            | VLY1   | 3.34     | 1.75     | -1.59       | 3.54%    | 7.98%  | 4.44%     | 8.45       |
|            | TVL2   | 1.06     | 1.73     | 0.67        | -4.62%   | 3.30%  | 7.92%     | 2.44       |
|            | TCN1   | 3.51     | 1.71     | -1.81       | 9.54%    | 7.22%  | -2.32%    | 5.38       |
|            | VNR1   | 1.47     | 1.45     | -0.02       | 10.11%   | 8.17%  | -1.93%    | 3.50       |
|            | SVK1   | 1.67     | 1.32     | -0.35       | 5.12%    | 5.53%  | 0.40%     | 8.57       |
|            | KGL1   | 0.96     | 1.32     | 0.36        | 5.19%    | 8.38%  | 3.19%     | 3.97       |
|            | MMT1   | 0.52     | 1.30     | 0.78        | 17.14%   | -0.40% | -17.54%   | 4.39       |
|            | SKD1   | 0.77     | 1.19     | 0.42        | 9.12%    | 1.54%  | -7.58%    | 3.15       |
|            | UDN1   | 1.94     | 1.13     | -0.81       | 8.85%    | 10.56% | 1.72%     | 3.30       |
|            | PKD1   | 2.65     | 1.05     | -1.60       | 10.53%   | 10.49% | -0.04%    | 7.16       |
|            | KSM1   | 0.55     | 0.99     | 0.44        | -108.53% | 6.75%  | 115.28%   | 2.67       |
|            | APK1   | 1.41     | 0.92     | -0.49       | 13.39%   | 9.45%  | -3.93%    | 5.77       |
|            | SGT1   | 0.31     | 0.82     | 0.51        | -2.69%   | 6.17%  | 8.86%     | 2.42       |
|            | KYR1   | 0.74     | 0.73     |             | 11.22%   | 10.54% | -0.68%    | 2.71       |
|            | ARM1   | 1.84     | 0.72     | -1.12       | 7.60%    | 8.26%  | 0.66%     | 3.42       |
|            | SNL1   | 1.72     | 0.66     | -1.06       | 4.98%    | 5.06%  | 0.08%     | 5.23       |
|            | ASM1   | 1.54     | 0.64     | -0.90       | 11.70%   | 16.44% | 4.74%     | 3.74       |
|            | STU2   | 1.95     | 0.49     | -1.46       | 5.04%    | 14.64% | 9.60%     | 3.27       |
|            | VKM1   | 2.08     | 0.37     | -1.70       | 6.59%    | 7.48%  | 0.89%     | 3.53       |
|            | SDI1   | 1.87     | 0.32     | -1.55       | 10.47%   | 17.64% | 7.16%     | 3.82       |
|            | COL1   | 0.03     | 0.23     | 0.20        | 21.33%   | 15.66% | -5.67%    | 1.86       |
|            | Total  | 105.65   | 98.64    | -7.00       | 6.92%    | 6.94%  | 0.02%     | 265.19     |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|------------|--------|----------|----------|-------------|--------|--------|-----------|------------|
| SOUTH-03   | DGL1   | 8.38     | 10.16    | 1.78        | 9.43%  | 8.43%  | -1.00%    | 17.46      |
|            | MDU6   | 1.33     | 8.24     | 6.91        | 11.50% | 9.86%  | -1.64%    | 5.69       |
|            | MDU2   | 2.91     | 4.66     | 1.75        | 7.92%  | 9.72%  | 1.80%     | 12.51      |
|            | KKD3   | 5.61     | 4.22     | -1.39       | 9.19%  | 9.45%  | 0.26%     | 4.44       |
|            | CBM1   | 0.82     | 4.12     | 3.30        | 6.53%  | 8.07%  | 1.55%     | 5.85       |
|            | MDU3   | 2.56     | 3.45     | 0.89        | 4.30%  | 6.23%  | 1.92%     | 7.63       |
|            | SVG1   | 2.47     | 3.42     | 0.96        | 7.05%  | 8.06%  | 1.01%     | 5.25       |
|            | MDU1   | 4.68     | 3.09     | -1.59       | 10.65% | 11.75% | 1.10%     | 25.85      |
|            | ATG1   | 4.17     | 3.03     | -1.14       | 10.95% | 12.58% | 1.64%     | 5.62       |
|            | MDU5   | 1.26     | 2.95     | 1.69        | 11.14% | 8.32%  | -2.82%    | 4.37       |
|            | KRR1   | 2.10     | 2.91     | 0.81        | 9.78%  | 7.14%  | -2.64%    | 5.67       |
|            | TMM1   | 4.05     | 2.87     | -1.19       | 9.11%  | 7.44%  | -1.68%    | 7.76       |
|            | NTM1   | 0.68     | 2.77     | 2.09        | 12.36% | 11.76% | -0.60%    | 3.73       |
|            | USL1   | 1.02     | 2.76     | 1.74        | 4.82%  | 7.85%  | 3.03%     | 4.35       |
|            | TEN1   | 4.65     | 2.58     | -2.06       | 3.42%  | 8.01%  | 4.59%     | 4.77       |
|            | DKI1   | 3.77     | 2.52     | -1.25       | 12.01% | 13.09% | 1.08%     | 4.79       |
|            | TEN2   | 4.37     | 2.48     | -1.88       | 7.20%  | 3.77%  | -3.43%    | 4.82       |
|            | SGP1   | 1.14     | 2.44     | 1.30        | 10.91% | 7.33%  | -3.58%    | 2.29       |
|            | TDI1   | 2.80     | 2.36     | -0.44       | 6.24%  | 8.92%  | 2.68%     | 3.14       |
|            | NKI1   | 1.51     | 2.13     | 0.62        | 8.09%  | 9.53%  | 1.44%     | 4.76       |
|            | MPA1   | 1.33     | 1.97     | 0.64        | 9.11%  | 10.82% | 1.72%     | 5.79       |
|            | PVI1   | 1.49     | 1.70     | 0.21        | 7.61%  | 9.34%  | 1.73%     | 3.65       |
|            | ADP1   | 1.30     | 1.59     | 0.28        | 12.93% | 13.95% | 1.02%     | 3.83       |
|            | PNV1   | 1.90     | 1.56     | -0.34       | 6.27%  | 9.82%  | 3.55%     | 2.13       |
|            | MDU4   | 2.44     | 1.44     | -1.00       | 9.89%  | 10.42% | 0.52%     | 4.82       |
|            | BTU1   | 1.09     | 1.40     | 0.31        | 7.81%  | 8.12%  | 0.31%     | 2.12       |
|            | TPT1   | 3.34     | 1.34     | -2.00       | 12.91% | 9.83%  | -3.07%    | 4.44       |
|            | BNR1   | 0.68     | 1.32     | 0.63        | 4.83%  | 6.38%  | 1.55%     | 3.90       |
|            | PKM1   | 0.79     | 1.21     | 0.42        | 6.99%  | 7.71%  | 0.72%     | 2.13       |
|            | MLR1   | 1.31     | 1.16     | -0.15       | 7.02%  | 12.79% | 5.78%     | 3.33       |
|            | CMR1   | 0.30     | 0.97     | 0.67        | 12.27% | 7.29%  | -4.99%    | 3.17       |
|            | ODM1   | 1.97     | 0.97     | -1.00       | 7.25%  | 6.39%  | -0.86%    | 3.32       |
|            | DGL2   | 1.50     | 0.86     | -0.64       | 14.89% | 9.80%  | -5.08%    | 2.89       |
|            | MNM1   | 1.22     | 0.86     | -0.36       | 9.66%  | 15.16% | 5.50%     | 3.14       |
|            | KPT1   | 0.96     | 0.72     | -0.23       | 7.07%  | 12.47% | 5.40%     | 2.58       |
|            | KYK1   | 0.46     | 0.48     | 0.02        | 0.81%  | 6.39%  | 5.58%     | 2.39       |
|            | KKD2   | 0.53     | 0.48     | -0.05       | 18.06% | 11.49% | -6.57%    | 3.04       |
|            | PNI1   | 0.43     | 0.32     | -0.12       | 14.32% | 6.50%  | -7.82%    | 1.87       |
|            | Total  | 83.31    | 93.50    | 10.19       | 8.87%  | 9.12%  | 0.26%     | 199.30     |
| CHENNAI-01 | CH19   | 6.07     | 12.35    | 6.28        | 2.24%  | -4.33% | -6.57%    | 7.15       |
|            | CH30   | 1.24     | 7.83     | 6.58        | 9.55%  | 1.80%  | -7.75%    | 7.73       |
|            | CH08   | 4.49     | 6.49     | 2.00        | 10.92% | 10.07% | -0.85%    | 13.27      |
|            | CH42   | 6.17     | 5.96     | -0.21       | 8.94%  | 10.60% | 1.66%     | 8.01       |
|            | CH16   | 6.69     | 5.82     | -0.87       | 12.99% | 9.86%  | -3.13%    | 12.63      |
|            | CH05   | 4.08     | 4.97     | 0.90        | 10.12% | 4.77%  | -5.35%    | 11.30      |
|            | CH14   | 5.80     | 3.93     | -1.86       | 9.32%  | 7.58%  | -1.73%    | 13.68      |
|            | CH48   | 2.16     | 3.90     | 1.74        | 9.59%  | 7.96%  | -1.63%    | 7.28       |
|            | GUD1   | 2.62     | 3.89     | 1.27        | 9.77%  | 10.78% | 1.02%     | 5.27       |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|------------|--------|----------|----------|-------------|--------|--------|-----------|------------|
| CHENNAI-01 | CH45   | 2.21     | 3.84     | 1.63        | 12.82% | 6.67%  | -6.15%    | 6.39       |
|            | CH11   | 1.09     | 3.43     | 2.34        | 4.24%  | 13.43% | 9.19%     | 7.10       |
|            | TKM1   | 1.91     | 3.25     | 1.34        | 8.14%  | 8.39%  | 0.25%     | 2.98       |
|            | CH28   | 2.90     | 3.03     | 0.13        | 14.65% | 14.04% | -0.61%    | 6.32       |
|            | CH39   | 2.16     | 2.63     | 0.47        | 6.20%  | 10.42% | 4.21%     | 3.59       |
|            | CH38   | 3.10     | 2.61     | -0.49       | 11.29% | 11.76% | 0.47%     | 4.81       |
|            | CH07   | 4.20     | 2.37     | -1.83       | 5.23%  | 7.57%  | 2.34%     | 9.40       |
|            | MRM1   | 1.83     | 2.31     | 0.48        | 8.80%  | 7.47%  | -1.33%    | 5.86       |
|            | CH35   | 2.26     | 1.93     | -0.33       | 8.92%  | 6.11%  | -2.81%    | 4.85       |
|            | CH37   | 2.57     | 1.78     | -0.78       | 8.87%  | 8.13%  | -0.74%    | 4.14       |
|            | SKL1   | 3.43     | 1.48     | -1.95       | 6.71%  | 11.00% | 4.29%     | 4.93       |
|            | GUD2   | 2.79     | 1.45     | -1.35       | 5.86%  | 2.00%  | -3.86%    | 5.19       |
|            | CH29   | 0.72     | 1.34     | 0.62        | 15.01% | 3.68%  | -11.33%   | 2.17       |
|            | CH40   | 2.15     | 1.30     | -0.85       | 2.97%  | 6.91%  | 3.93%     | 3.92       |
|            | CGL1   | 0.59     | 1.04     | 0.45        | -4.13% | 0.09%  | 4.22%     | 4.22       |
|            | KNR1   | 0.12     | 0.83     | 0.71        | 18.81% | 7.77%  | -11.04%   | 6.60       |
|            | AVD1   | 1.47     | 0.56     | -0.90       | 8.76%  | 8.93%  | 0.17%     | 9.04       |
|            | CH26   | 0.34     | 0.43     | 0.09        | 8.38%  | 19.08% | 10.70%    | 1.89       |
|            | CH22   | 2.33     | 0.36     | -1.96       | 9.68%  | 10.66% | 0.97%     | 5.60       |
|            | MC10   | 1.08     | 0.29     | -0.79       | 5.05%  | 5.90%  | 0.85%     | 1.55       |
|            | MC09   |          | 0.14     | 0.14        | #Error | 4.34%  | #Error    | 1.19       |
|            | MC02   | 0.07     | 0.01     | -0.06       | -0.21% | 10.85% | 11.06%    | 1.15       |
|            | Total  | 78.63    | 91.56    | 12.92       | 8.63%  | 6.48%  | -2.15%    | 189.21     |
| CHENNAI-02 |        |          |          |             |        |        |           |            |
|            | CH15   | 12.01    | 14.66    | 2.65        | 6.69%  | 6.38%  | -0.31%    | 19.02      |
|            | CH03   | 10.51    | 10.82    | 0.30        | 6.43%  | 6.41%  | -0.02%    | 18.33      |
|            | CH20   | 4.50     | 5.95     | 1.46        | 8.15%  | 4.89%  | -3.26%    | 9.63       |
|            | CH24   | 4.33     | 5.03     | 0.70        | 7.11%  | 6.97%  | -0.13%    | 6.86       |
|            | CH34   | 5.22     | 4.64     | -0.57       | 7.54%  | 6.82%  | -0.72%    | 8.10       |
|            | CH18   | 6.18     | 4.61     | -1.56       | 5.14%  | 8.77%  | 3.63%     | 7.99       |
|            | CH41   | 2.00     | 4.19     | 2.19        | 6.82%  | 3.49%  | -3.33%    | 6.93       |
|            | CH12   | 3.50     | 3.26     | -0.24       | 10.56% | 10.07% | -0.49%    | 10.38      |
|            | CH33   | 3.29     | 2.66     | -0.63       | 12.33% | 7.51%  | -4.82%    | 5.56       |
|            | CH46   | 2.61     | 2.39     | -0.21       | 5.02%  | 7.98%  | 2.96%     | 4.01       |
|            | CH09   | 2.83     | 2.07     | -0.76       | 12.26% | 5.73%  | -6.53%    | 7.55       |
|            | CH06   | 1.08     | 2.03     | 0.95        | 0.69%  | 12.91% | 12.21%    | 7.72       |
|            | CH17   | 1.01     | 2.02     | 1.01        | 4.72%  | 9.90%  | 5.19%     | 2.80       |
|            | MJR1   | 2.77     | 1.97     | -0.80       | 4.86%  | 9.83%  | 4.98%     | 12.33      |
|            | CH43   | 2.68     | 1.90     | -0.77       | 10.69% | 11.93% | 1.23%     | 5.98       |
|            | CH27   | 1.15     | 1.77     | 0.62        | 12.41% | 3.67%  | -8.74%    | 2.85       |
|            | GPD1   | 1.39     | 1.62     | 0.23        | 5.74%  | 2.70%  | -3.04%    | 5.79       |
|            | MC05   | 1.48     | 1.45     | -0.03       | 2.46%  | 1.67%  | -0.79%    | 2.99       |
|            | MC06   | 0.16     | 1.35     | 1.19        | 5.13%  | 6.00%  | 0.88%     | 2.26       |
|            | CH44   | 3.69     | 1.08     | -2.61       | 9.90%  | 17.03% | 7.13%     | 6.13       |
|            | PON1   | 1.00     | 0.97     | -0.03       | 12.94% | 12.16% | -0.78%    | 4.10       |
|            | CH36   | 0.88     | 0.88     |             | 3.45%  | 8.89%  | 5.44%     | 3.90       |
|            | UKI1   | 0.60     | 0.70     | 0.10        | 4.89%  | 13.55% | 8.66%     | 5.03       |
|            | CH21   | 9.10     | 0.68     | -8.43       | 5.68%  | 3.69%  | -1.99%    | 13.02      |
|            | CH23   | 1.05     | 0.64     | -0.41       | 14.55% | 10.98% | -3.57%    | 2.84       |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|-------------|--------|----------|----------|-------------|--------|--------|-----------|------------|
| CHENNAI-02  | CH32   | 0.92     | 0.35     | -0.56       | 1.23%  | 11.45% | 10.22%    | 1.21       |
|             | CH31   | 1.51     | 0.31     | -1.20       | 12.02% | 7.47%  | -4.54%    | 3.10       |
|             | CH01   |          |          |             | #Error | #Error | #Error    | 0.55       |
|             | Total  | 87.44    | 80.01    | -7.43       | 7.33%  | 7.13%  | -0.20%    | 186.97     |
| WEST-01     | CBE2   | 8.02     | 8.73     | 0.72        | 12.26% | 8.16%  | -4.10%    | 20.04      |
|             | CBE1   |          | 4.43     | 4.43        | #Error | 10.36% | #Error    | 3.35       |
|             | KMR1   | 5.55     | 3.96     | -1.59       | 12.26% | 12.68% | 0.42%     | 7.82       |
|             | CBE6   | 2.17     | 3.75     | 1.58        | 11.15% | 8.81%  | -2.33%    | 4.20       |
|             | UAM1   | 2.34     | 3.24     | 0.90        | 5.23%  | 10.18% | 4.95%     | 8.13       |
|             | AVI1   | 2.26     | 3.16     | 0.89        | 5.56%  | 5.61%  | 0.05%     | 3.21       |
|             | CBE4   | 1.82     | 3.14     | 1.32        | 16.91% | 12.37% | -4.54%    | 6.76       |
|             | SYM2   | 1.07     | 3.14     | 2.06        | 10.73% | 10.42% | -0.31%    | 3.71       |
|             | TPR1   | 0.74     | 3.04     | 2.30        | 4.36%  | 8.75%  | 4.39%     | 6.77       |
|             | PLI1   | 2.89     | 2.21     | -0.68       | 8.38%  | 10.75% | 2.36%     | 7.09       |
|             | DPM2   | 1.63     | 2.10     | 0.47        | 15.97% | 11.18% | -4.79%    | 4.42       |
|             | MPM1   | 1.82     | 2.05     | 0.23        | 11.94% | 8.31%  | -3.63%    | 3.51       |
|             | TPR2   | 1.84     | 1.93     | 0.09        | 2.75%  | 6.82%  | 4.08%     | 8.20       |
|             | PPI1   | 1.03     | 1.90     | 0.87        | 10.48% | 10.51% | 0.02%     | 2.49       |
|             | GDR1   | 1.33     | 1.81     | 0.48        | 6.65%  | 7.41%  | 0.76%     | 3.54       |
|             | KGM1   | 1.03     | 1.81     | 0.77        | 11.59% | 6.47%  | -5.12%    | 2.18       |
|             | GBM1   | 1.61     | 1.77     | 0.16        | 5.75%  | 5.65%  | -0.10%    | 3.00       |
|             | TPR4   | 1.38     | 1.71     | 0.33        | 2.80%  | 12.14% | 9.34%     | 2.15       |
|             | UMP1   | 0.64     | 1.43     | 0.79        | 21.80% | 7.94%  | -13.86%   | 4.24       |
|             | ANR1   | 0.64     | 1.38     | 0.74        | 13.15% | 13.00% | -0.15%    | 1.07       |
|             | SNR1   | 1.05     | 1.35     | 0.30        | 9.85%  | 10.72% | 0.87%     | 4.46       |
|             | KMD1   | 1.76     | 1.16     | -0.60       | 14.51% | 7.88%  | -6.63%    | 1.88       |
|             | CBE5   | 0.54     | 1.10     | 0.55        | 14.85% | 13.37% | -1.48%    | 2.91       |
|             | SUL1   | 0.32     | 1.05     | 0.73        | 11.28% | 9.38%  | -1.90%    | 3.25       |
|             | PDM1   | 1.05     | 0.95     | -0.10       | 11.52% | 9.39%  | -2.13%    | 2.26       |
|             | KGI1   | 1.89     | 0.91     | -0.99       | 3.70%  | 6.35%  | 2.65%     | 4.04       |
|             | TPR3   | 1.81     | 0.84     | -0.97       | 12.19% | 17.86% | 5.66%     | 3.20       |
|             | CNR1   | 2.77     | 0.43     | -2.34       | 4.84%  | 16.39% | 11.55%    | 3.12       |
|             | CBE3   | 0.59     | 0.42     | -0.17       | 19.24% | 11.93% | -7.32%    | 2.16       |
|             | Total  | 51.61    | 64.90    | 13.29       | 10.05% | 9.58%  | -0.47%    | 133.15     |
| SOUTH ARCOT | POY1   | 2.28     | 7.54     | 5.26        | 11.23% | 7.05%  | -4.18%    | 9.54       |
|             | KLM1   | 0.86     | 7.17     | 6.31        | 19.14% | 7.99%  | -11.14%   | 5.55       |
|             | CUD1   | 3.15     | 6.35     | 3.20        | 7.64%  | 6.99%  | -0.65%    | 10.84      |
|             | NVL2   | 2.44     | 3.59     | 1.15        | 10.46% | 4.74%  | -5.73%    | 6.59       |
|             | SJI2   | 3.90     | 3.44     | -0.47       | 5.54%  | 10.08% | 4.53%     | 5.60       |
|             | PRT1   | 1.56     | 2.93     | 1.37        | 5.99%  | 9.52%  | 3.53%     | 4.49       |
|             | TDM1   | 1.86     | 2.74     | 0.87        | 9.63%  | -1.38% | -11.01%   | 4.93       |
|             | KML1   | 0.16     | 2.67     | 2.51        | 24.41% | 4.75%  | -19.65%   | 3.15       |
|             | ULP1   | 3.10     | 2.49     | -0.61       | 8.07%  | 8.32%  | 0.25%     | 5.59       |
|             | VCM1   | 0.47     | 2.02     | 1.55        | 7.69%  | 8.11%  | 0.42%     | 3.45       |
|             | STP1   | 0.79     | 1.86     | 1.07        | 11.48% | 5.19%  | -6.29%    | 2.50       |
|             | TVM2   | 0.94     | 1.82     | 0.88        | 7.66%  | 8.06%  | 0.40%     | 5.13       |
|             | KKI2   | 3.72     | 1.78     | -1.95       | 8.34%  | 8.94%  | 0.59%     | 7.33       |
|             | VPM2   | 2.08     | 1.56     | -0.52       | 11.22% | 5.00%  | -6.23%    | 5.52       |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|-------------|--------|----------|----------|-------------|--------|--------|-----------|------------|
| SOUTH ARCOT | MKM1   | 0.51     | 1.44     | 0.93        | 14.31% | -0.27% | -14.57%   | 2.52       |
|             | TVM1   | 1.01     | 1.42     | 0.41        | 11.28% | 3.85%  | -7.43%    | 3.43       |
|             | POY2   | 1.17     | 1.27     | 0.10        | 3.44%  | 6.74%  | 3.29%     | 8.53       |
|             | CDM1   | 0.75     | 0.72     | -0.03       | 8.89%  | 9.36%  | 0.46%     | 8.22       |
|             | TRK1   | 2.66     | 0.64     | -2.02       | 9.52%  | 7.39%  | -2.13%    | 7.10       |
|             | VPM1   | 0.39     | 0.36     | -0.03       | 3.88%  | 15.12% | 11.24%    | 2.23       |
|             | Total  | 33.81    | 53.80    | 19.98       | 8.87%  | 6.67%  | -2.20%    | 112.23     |
| NORTH ARCOT |        |          |          |             |        |        |           |            |
|             | TRR1   | 2.36     | 4.73     | 2.37        | 10.98% | 5.20%  | -5.78%    | 6.84       |
|             | KPM2   | 3.85     | 4.57     | 0.73        | 8.41%  | 5.75%  | -2.66%    | 14.48      |
|             | SBR1   | 4.84     | 4.47     | -0.37       | 11.82% | 5.70%  | -6.12%    | 9.34       |
|             | VEL1   | 6.29     | 4.10     | -2.19       | 7.23%  | 5.00%  | -2.23%    | 6.12       |
|             | WJD1   | 3.86     | 3.78     | -0.08       | 7.56%  | 10.28% | 2.73%     | 4.53       |
|             | ABR1   | 1.98     | 3.50     | 1.52        | 7.01%  | 11.11% | 4.09%     | 4.01       |
|             | CGM1   | 1.40     | 2.91     | 1.51        | 3.99%  | 7.26%  | 3.27%     | 3.54       |
|             | ARC2   | 2.19     | 2.45     | 0.26        | 7.31%  | 7.23%  | -0.07%    | 4.75       |
|             | VEL2   | 2.43     | 2.43     |             | 6.17%  | 9.98%  | 3.81%     | 7.14       |
|             | TRL1   | 2.27     | 2.13     | -0.13       | 7.32%  | 10.11% | 2.79%     | 7.53       |
|             | GDM1   | 1.98     | 2.10     | 0.12        | 6.43%  | 8.83%  | 2.40%     | 3.84       |
|             | KPM1   | 2.25     | 2.08     | -0.17       | 7.33%  | 9.00%  | 1.67%     | 4.43       |
|             | VSI1   | 1.62     | 1.54     | -0.09       | 15.34% | 18.29% | 2.94%     | 4.37       |
|             | ANI1   | 0.26     | 1.45     | 1.19        | 10.35% | 5.57%  | -4.78%    | 2.67       |
|             | VNB1   | 0.82     | 1.28     | 0.46        | 6.28%  | 10.74% | 4.46%     | 4.09       |
|             | BGR1   | 0.87     | 1.19     | 0.32        | 7.95%  | 11.15% | 3.20%     | 2.39       |
|             | WJP1   | 2.86     | 1.16     | -1.70       | 9.90%  | 10.64% | 0.74%     | 3.87       |
|             | CPT1   | 0.43     | 1.01     | 0.57        | 10.09% | 9.48%  | -0.61%    | 2.54       |
|             | UGI1   | 0.51     | 0.89     | 0.37        | 9.54%  | 10.30% | 0.76%     | 3.11       |
|             | PLR1   | 1.27     | 0.74     | -0.54       | 5.05%  | -2.44% | -7.49%    | 2.49       |
|             | PTU1   | 1.22     | 0.43     | -0.79       | 12.24% | 6.42%  | -5.82%    | 1.65       |
|             | AKM1   | 0.42     | 0.41     | -0.01       | 6.90%  | 13.19% | 6.29%     | 6.98       |
|             | CYR1   | 0.51     | 0.31     | -0.20       | 6.07%  | 15.87% | 9.79%     | 3.26       |
|             | TRT1   | 0.14     | 0.04     | -0.09       | -1.69% | 17.78% | 19.48%    | 5.06       |
|             | SLG1   | 0.34     | 0.03     | -0.30       | 7.75%  | 12.51% | 4.76%     | 3.42       |
|             | Total  | 46.96    | 49.74    | 2.78        | 8.38%  | 8.11%  | -0.27%    | 122.42     |
| KL-SOUTH    |        |          |          |             |        |        |           |            |
|             | TVP1   | 3.37     | 2.93     | -0.44       | 8.01%  | 9.25%  | 1.25%     | 8.20       |
|             | PAS1   | 1.04     | 1.11     | 0.08        | 5.07%  | 14.99% | 9.92%     | 3.29       |
|             | KLR1   | 1.42     | 1.06     | -0.36       | 9.07%  | 8.22%  | -0.85%    | 2.66       |
|             | Total  | 5.83     | 5.10     | -0.72       | 7.74%  | 10.29% | 2.55%     | 14.15      |
| OTHERS      |        |          |          |             |        |        |           |            |
|             | GHUB   | 14.93    | 146.33   | 131.40      | -1.10% | -0.99% | 0.11%     | 0.00       |
|             | CZWH   | 9.49     | 3.05     | -6.43       | -7.81% | -7.69% | 0.12%     | 0.00       |
|             | S2SD   |          | 2.39     | 2.39        | #Error | -0.03% | #Error    | 0.00       |
|             | SZSD   |          | 2.31     | 2.31        | #Error | 0.45%  | #Error    | 0.00       |
|             | TZSD   |          | 2.17     | 2.17        | #Error | 0.26%  | #Error    | 0.00       |
|             | WZSD   |          | 1.98     | 1.98        | #Error | 0.46%  | #Error    | 0.00       |
|             | WZWH   |          | 0.74     | 0.74        | #Error | 0.69%  | #Error    | 0.00       |
|             | MSWH   | 0.15     | 0.04     | -0.12       | -1.44% | -2.14% | -0.70%    | 0.00       |
|             | Total  | 24.57    | 159.03   | 134.46      | -3.69% | -1.04% | 2.65%     | 0.00       |
|             | Total  | 658.38   | 894.65   | 236.27      | 7.98%  | 6.31%  | -1.67%    | 1556.49    |