



Sales

1,084.16 Lacs

Yest. Sales : 986.26 Lacs

GP%

6.84%

Yest.GP% : 6.23%

EW Pen%

1.89%

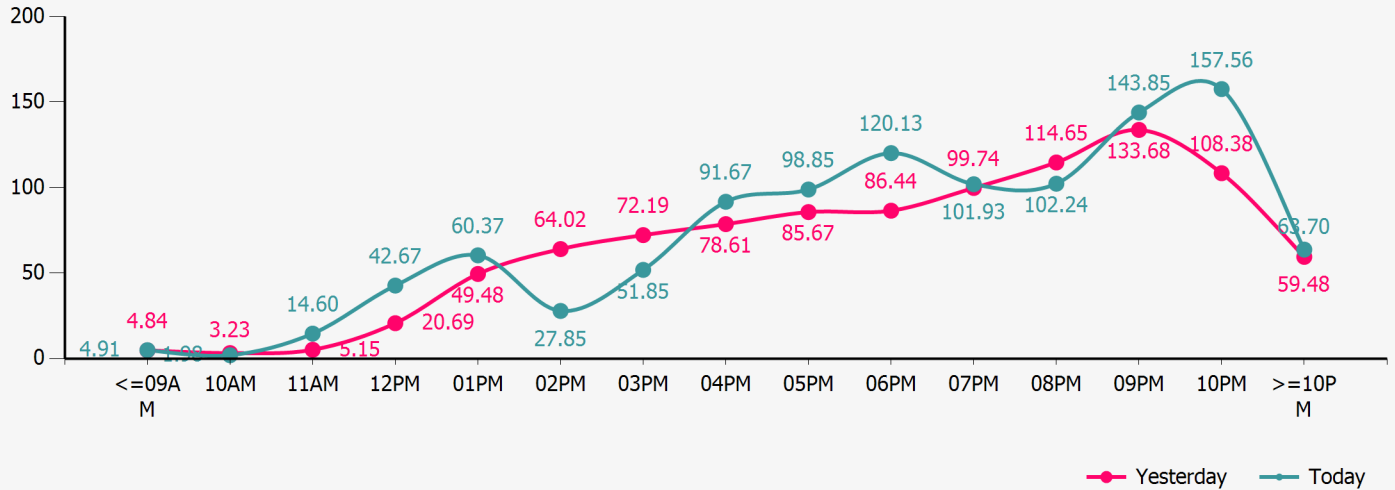
Yest.EW %: 2.04%

Open SO

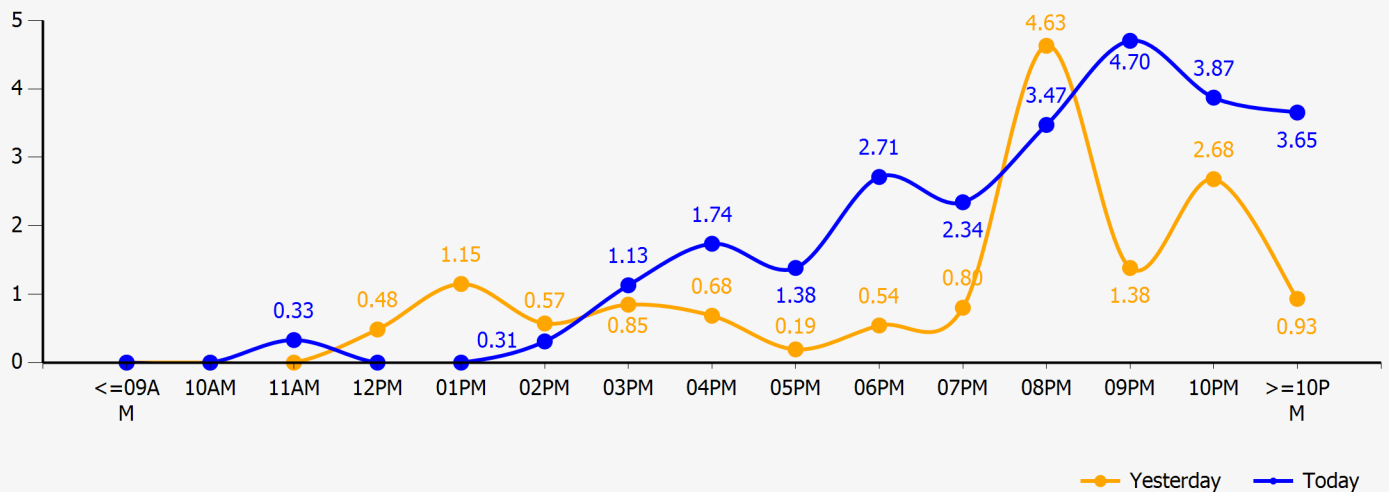
25.65 Lacs

Yest. OSO 14.90 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	156.47	181.44	24.97	8.13%	6.99%	-1.13%	262.88
CHENNAI-01	110.35	156.86	46.51	7.24%	7.12%	-0.12%	178.65
TRICHY-01	138.42	143.82	5.39	7.19%	8.29%	1.10%	155.76
CHENNAI-02	113.49	132.87	19.38	7.31%	5.86%	-1.45%	189.70
NORTH ARCOT	107.54	112.51	4.96	5.96%	6.81%	0.85%	125.62
SOUTH-03	117.04	102.38	-14.66	8.32%	7.99%	-0.33%	149.11
SOUTH ARCOT	73.83	86.71	12.88	6.45%	6.14%	-0.32%	105.63
WEST-02	61.10	68.04	6.94	8.66%	6.90%	-1.76%	96.36
WEST-03	35.96	54.78	18.82	8.26%	7.27%	-0.99%	55.19
WEST-01	41.10	45.28	4.18	8.80%	7.58%	-1.22%	74.76
OTHERS	45.86	25.14	-20.73	-20.48%	-3.73%	16.75%	0.00
Total	1001.16	1109.81	108.65	6.23%	6.84%	0.61%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TUT1	11.99	19.79	7.80	6.72%	6.68%	-0.05%	26.39
TVL1	16.87	12.59	-4.28	8.39%	8.58%	0.20%	31.24

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
RPM1	3.22	12.44	9.22	2.89%	2.22%	-0.67%	10.74
NGR1	6.65	11.13	4.49	6.87%	6.63%	-0.24%	16.91
SDI1	6.22	8.24	2.02	7.15%	4.59%	-2.56%	5.65
TKS2	9.22	7.97	-1.25	7.77%	1.54%	-6.23%	9.17
TKS1	6.10	6.74	0.64	3.02%	5.50%	2.49%	6.55
KVT1	6.77	6.50	-0.27	8.35%	11.72%	3.36%	15.28
RND2	5.74	6.42	0.69	10.59%	6.89%	-3.70%	6.65
TCN1	3.20	5.36	2.16	9.60%	7.36%	-2.24%	5.50
MAR1	5.76	5.33	-0.44	7.85%	11.76%	3.91%	9.16
VNR2	4.26	5.10	0.84	5.46%	7.60%	2.14%	11.30
APK2	2.08	4.70	2.62	8.56%	6.31%	-2.25%	3.84
ERL2	2.36	4.63	2.27	11.83%	9.99%	-1.84%	5.46
TYI1	2.29	4.62	2.33	12.37%	6.56%	-5.80%	5.08
SVK1	3.46	4.60	1.14	12.25%	10.66%	-1.59%	5.93
TUT2	7.42	4.47	-2.95	8.30%	6.01%	-2.29%	11.30
PDI1	2.32	3.91	1.60	10.79%	8.16%	-2.63%	3.33
TKY1	3.10	3.91	0.81	9.62%	10.54%	0.91%	3.89
KGL1	2.91	3.71	0.80	12.49%	3.69%	-8.80%	3.08
RND1	4.84	3.68	-1.16	10.11%	8.47%	-1.65%	7.91
MMT1	3.70	3.38	-0.32	6.89%	2.74%	-4.15%	3.87
VLY1	4.39	3.36	-1.03	6.75%	10.07%	3.32%	7.86
ASM1	3.35	3.19	-0.16	6.77%	9.71%	2.94%	3.26
PKD1	7.21	3.08	-4.13	12.10%	12.11%	0.02%	4.66
SNL1	3.04	2.72	-0.32	5.97%	5.85%	-0.12%	4.23
APK1	2.14	2.65	0.51	2.87%	8.47%	5.60%	3.74
KYR1	1.37	2.47	1.10	12.57%	8.13%	-4.44%	2.80
SGT1	1.13	2.17	1.04	9.12%	6.77%	-2.35%	3.69
VKM1	2.59	2.14	-0.45	8.39%	12.71%	4.33%	2.98
VNR1	1.52	1.77	0.25	9.16%	5.37%	-3.79%	3.81
SKD1	2.78	1.65	-1.13	6.72%	5.44%	-1.29%	3.15
COL1	2.53	1.63	-0.89	7.18%	8.98%	1.80%	1.32
STU2	0.19	1.61	1.41	0.84%	3.84%	3.00%	2.34
ARM1	1.18	1.54	0.37	8.88%	6.16%	-2.72%	2.40
KSM1	1.22	1.25	0.04	14.56%	5.87%	-8.69%	4.29
UDN1	1.36	0.99	-0.38	5.78%	11.08%	5.30%	4.16
SOUTH-01 : Total	156.47	181.44	24.97	8.13%	6.99%	-1.13%	262.88
CHENNAI-01							
CH16	8.09	11.60	3.52	7.32%	7.61%	0.29%	11.79
CH05	5.74	10.77	5.03	5.70%	7.11%	1.41%	9.06
CH19	4.96	10.72	5.76	5.02%	5.52%	0.50%	9.31
CH25	5.57	10.13	4.56	8.03%	6.61%	-1.43%	5.94
CH47	7.50	8.68	1.18	7.01%	7.83%	0.81%	10.48
CH49	2.84	8.42	5.59	8.35%	8.88%	0.53%	8.39
CH48	2.88	7.83	4.95	5.00%	7.27%	2.27%	7.70
CH07	7.45	7.61	0.16	6.63%	6.81%	0.18%	8.44
GUD1	2.72	6.96	4.24	9.93%	11.55%	1.62%	5.77
CH14	8.46	6.70	-1.77	8.80%	6.21%	-2.59%	13.43
CH42	5.05	6.52	1.47	3.93%	9.53%	5.59%	9.76
CH45	3.83	6.19	2.37	6.65%	9.51%	2.86%	6.53

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH08	7.05	5.44	-1.61	9.15%	3.67%	-5.48%	5.14
CH28	5.40	5.33	-0.07	9.40%	7.80%	-1.61%	6.69
KNR1	4.81	4.92	0.11	4.36%	6.08%	1.72%	4.02
CH38	2.57	4.64	2.07	13.52%	2.41%	-11.11%	4.95
CH30	3.09	4.62	1.53	8.78%	6.00%	-2.78%	6.46
GUD2	3.81	4.13	0.32	5.85%	6.14%	0.29%	5.18
CH22	2.76	3.84	1.08	5.55%	5.15%	-0.40%	4.81
AVD1	4.54	3.52	-1.02	8.67%	6.09%	-2.58%	6.60
CGL1	2.98	3.37	0.39	7.80%	9.02%	1.23%	3.38
MRM1	2.47	3.33	0.86	4.82%	9.66%	4.84%	6.91
MC09	0.78	2.37	1.59	4.76%	0.46%	-4.31%	0.90
CH40	0.34	2.36	2.01	2.14%	4.69%	2.55%	3.50
CH39	0.13	2.24	2.12	19.13%	9.91%	-9.22%	3.73
SKL1	1.80	2.15	0.35	3.79%	9.00%	5.20%	3.90
TKM1	1.79	2.12	0.33	8.49%	6.44%	-2.05%	3.34
CH29	0.42	0.23	-0.19	19.45%	14.86%	-4.59%	1.02
CH26	0.52	0.11	-0.42	5.91%	11.32%	5.41%	1.55
CHENNAI-01 : Total	110.35	156.86	46.51	7.24%	7.12%	-0.12%	178.65
TRICHY-01							
TRY1	24.03	21.91	-2.12	3.01%	4.95%	1.94%	28.12
TVR2	4.33	10.63	6.31	8.89%	6.98%	-1.91%	6.50
PBR2	5.88	7.92	2.04	7.59%	10.11%	2.52%	8.21
MVM1	8.36	7.72	-0.64	9.10%	13.00%	3.90%	7.29
KUM1	6.76	7.43	0.67	6.91%	10.20%	3.29%	7.79
TNJ1	8.17	7.43	-0.74	7.06%	7.13%	0.08%	7.97
TRY4	4.08	7.10	3.02	7.52%	8.53%	1.01%	5.75
NGT1	5.53	6.54	1.01	10.20%	10.39%	0.19%	5.81
KUM2	3.06	5.19	2.14	10.43%	8.61%	-1.82%	4.33
PTK1	7.55	4.77	-2.79	9.07%	9.61%	0.54%	6.44
TYR1	4.15	4.77	0.61	8.99%	9.20%	0.20%	5.58
MDI1	6.39	4.75	-1.64	0.99%	8.76%	7.77%	4.14
PDK2	5.41	4.49	-0.92	7.85%	10.41%	2.57%	4.92
AYR1	3.51	4.10	0.59	6.86%	7.38%	0.51%	3.46
TTP1	4.63	3.75	-0.88	7.61%	8.95%	1.35%	4.20
ORU1	0.70	3.68	2.98	12.22%	8.49%	-3.72%	3.03
TRY3	3.20	3.24	0.04	9.39%	5.40%	-4.00%	3.69
TRY2	2.50	3.06	0.56	6.29%	1.49%	-4.80%	2.23
NMM1	1.68	3.05	1.37	12.23%	10.07%	-2.16%	2.90
TVR1	4.07	3.03	-1.04	9.84%	11.04%	1.20%	2.92
TNJ2	4.76	2.99	-1.77	8.92%	7.22%	-1.71%	6.63
PBR1	1.27	2.71	1.43	10.00%	4.32%	-5.67%	2.36
JKM1	3.76	2.70	-1.06	11.28%	14.02%	2.74%	4.01
KIK1	4.60	2.31	-2.30	9.01%	6.22%	-2.79%	4.04
NCK1	0.62	1.88	1.26	4.64%	9.09%	4.45%	2.19
PDK1	1.79	1.87	0.08	6.94%	7.54%	0.60%	2.85
MSI1	2.91	1.65	-1.26	6.14%	7.73%	1.59%	3.78
APM1	0.71	1.62	0.91	10.20%	13.14%	2.94%	1.68
KRN1	4.00	1.51	-2.49	7.87%	10.80%	2.93%	2.95
TRICHY-01 : Total	138.42	143.82	5.39	7.19%	8.29%	1.10%	155.76

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02							
CH15	13.07	11.96	-1.11	7.67%	8.27%	0.60%	15.68
CH03	10.69	10.81	0.13	9.98%	4.65%	-5.34%	15.60
CH18	5.40	7.53	2.12	5.64%	7.94%	2.30%	8.28
CH21	5.08	6.78	1.70	6.19%	-2.19%	-8.38%	11.52
CH12	4.11	6.75	2.64	8.52%	7.78%	-0.74%	9.82
CH51	4.33	6.44	2.10	-5.42%	3.90%	9.32%	9.89
MJR1	2.74	6.25	3.51	9.53%	5.41%	-4.12%	7.17
CH34	2.94	6.24	3.30	8.95%	5.18%	-3.76%	8.81
CH41	3.73	6.08	2.35	5.51%	5.12%	-0.39%	5.40
CH35	3.03	5.95	2.92	12.76%	6.88%	-5.88%	5.28
CH33	5.03	5.62	0.59	3.39%	2.72%	-0.67%	6.64
CH50	7.69	5.45	-2.23	6.67%	6.81%	0.14%	11.35
CH17	5.83	4.44	-1.39	9.59%	9.41%	-0.18%	6.04
CH06	1.86	3.66	1.80	8.31%	10.06%	1.74%	6.12
UKI1	2.95	3.48	0.53	8.03%	7.55%	-0.48%	5.14
CH46	2.13	3.46	1.33	6.79%	5.98%	-0.80%	3.33
GPD1	5.94	3.33	-2.61	5.57%	2.14%	-3.43%	5.07
CH37	1.26	3.02	1.77	5.66%	5.39%	-0.27%	2.00
CH24	3.94	3.00	-0.94	7.31%	0.90%	-6.41%	6.74
CH27	2.80	2.98	0.18	11.19%	7.54%	-3.65%	2.34
CH20	3.02	2.78	-0.24	9.58%	7.14%	-2.44%	8.12
CH43	2.44	2.64	0.20	10.37%	7.24%	-3.13%	4.93
PON1	2.74	2.56	-0.18	10.94%	6.81%	-4.13%	4.39
MC06	0.25	2.34	2.08	-0.23%	4.54%	4.77%	2.37
CH23	1.89	2.16	0.27	11.87%	6.92%	-4.95%	3.13
CH44	2.70	2.06	-0.63	10.46%	6.83%	-3.63%	5.38
CH36	1.50	1.79	0.30	-3.51%	9.48%	13.00%	2.91
CH31	1.38	1.69	0.31	12.86%	10.13%	-2.72%	3.16
MC05	0.65	0.72	0.07	4.22%	5.41%	1.19%	2.03
CH01	0.38	0.56	0.18	13.28%	9.46%	-3.81%	0.18
CH32	2.01	0.35	-1.65	2.01%	7.41%	5.39%	0.90
CHENNAI-02 : Total	113.49	132.87	19.38	7.31%	5.86%	-1.45%	189.70
NORTH ARCOT							
SBR1	8.40	11.07	2.67	7.00%	7.87%	0.87%	6.48
VEL4	7.01	9.96	2.95	3.93%	5.24%	1.31%	6.67
KPM2	12.57	9.35	-3.22	2.97%	8.22%	5.24%	13.52
VEL3	7.51	8.72	1.21	5.56%	4.87%	-0.69%	6.45
WJD1	3.29	7.11	3.82	10.61%	8.56%	-2.05%	5.12
VEL2	5.37	6.57	1.21	6.78%	7.64%	0.87%	7.17
TRL1	3.88	6.10	2.22	6.86%	6.28%	-0.58%	6.95
TRR1	6.26	5.65	-0.62	5.70%	5.08%	-0.62%	6.49
ABR1	4.57	5.26	0.69	9.20%	6.16%	-3.03%	4.81
AKM1	5.32	4.73	-0.59	9.44%	9.10%	-0.35%	4.79
VSI1	2.03	4.08	2.05	9.40%	7.95%	-1.45%	4.36
KPM1	2.24	3.86	1.61	7.65%	7.55%	-0.10%	4.23
CGM1	2.71	3.34	0.63	8.10%	5.74%	-2.36%	6.46
BGR1	2.03	3.15	1.12	8.42%	7.13%	-1.28%	3.09
CPT1	2.05	2.70	0.65	9.63%	9.48%	-0.15%	2.02

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
GDM1	4.91	2.33	-2.58	-0.74%	11.11%	11.86%	3.56
VNB1	3.64	2.29	-1.35	8.05%	7.67%	-0.38%	4.12
UGI1	2.54	2.28	-0.26	5.73%	4.95%	-0.77%	2.48
SLG1	3.18	2.19	-0.99	-9.01%	7.34%	16.35%	2.45
VEL1	1.23	2.19	0.95	10.62%	-0.97%	-11.59%	3.43
TRT1	1.43	1.89	0.46	6.25%	4.80%	-1.45%	2.78
CYR1	1.84	1.81	-0.03	6.63%	5.65%	-0.98%	2.64
PTU1	1.74	1.70	-0.04	6.36%	9.94%	3.59%	1.72
WJP1	3.68	1.52	-2.16	4.45%	5.70%	1.25%	3.80
PLR1	1.71	0.98	-0.73	12.51%	4.94%	-7.57%	3.30
ARC2	2.87	0.94	-1.92	12.99%	1.32%	-11.67%	4.19
ANI1	3.52	0.74	-2.78	6.28%	7.00%	0.72%	2.53
NORTH ARCOT : Total	107.54	112.51	4.96	5.96%	6.81%	0.85%	125.62
SOUTH-03							
MDU1	15.05	11.54	-3.51	6.37%	5.80%	-0.57%	15.87
DGL1	7.55	10.85	3.30	8.94%	9.22%	0.28%	8.07
MDU2	4.99	6.24	1.24	7.84%	5.14%	-2.70%	8.12
KKD3	4.84	4.52	-0.32	10.44%	10.94%	0.50%	7.06
TPT1	5.05	3.96	-1.08	12.51%	11.13%	-1.38%	3.78
DGL2	1.47	3.72	2.25	7.77%	6.49%	-1.28%	3.05
PVI1	2.23	3.48	1.25	13.36%	12.78%	-0.58%	4.96
MDU5	0.93	3.39	2.47	9.08%	7.50%	-1.58%	2.55
MDU3	2.59	3.12	0.54	12.37%	6.75%	-5.62%	4.00
SVG1	2.42	3.09	0.67	4.79%	6.77%	1.98%	3.13
MDU6	4.73	2.94	-1.78	8.29%	5.90%	-2.39%	5.60
ATG1	3.59	2.92	-0.68	6.34%	6.19%	-0.15%	5.49
KRR1	4.73	2.84	-1.90	2.78%	8.68%	5.91%	2.33
USL1	1.99	2.55	0.56	7.33%	4.53%	-2.80%	2.99
DKI1	4.15	2.54	-1.61	9.31%	5.77%	-3.54%	4.32
NKI1	1.20	2.49	1.30	9.81%	10.58%	0.77%	3.12
MDU7	4.68	2.43	-2.25	4.29%	10.41%	6.12%	5.66
TEN1	1.14	2.15	1.01	8.92%	7.33%	-1.60%	3.59
CBM1	3.36	2.02	-1.34	10.41%	11.84%	1.42%	3.76
NTM1	2.63	1.97	-0.66	8.36%	7.49%	-0.87%	2.64
MDU4	2.03	1.92	-0.12	9.61%	4.03%	-5.58%	3.29
TMM1	2.50	1.86	-0.64	7.19%	7.66%	0.47%	4.55
TDI1	2.72	1.76	-0.96	13.01%	9.31%	-3.70%	2.63
MNM1	1.16	1.72	0.56	8.75%	8.36%	-0.39%	1.75
ADP1	1.50	1.71	0.22	14.10%	9.96%	-4.14%	2.92
KPT1	4.15	1.68	-2.47	10.02%	6.45%	-3.57%	2.61
PKM1	2.02	1.65	-0.37	10.91%	6.35%	-4.55%	1.85
BTU1	1.67	1.65	-0.03	7.36%	4.39%	-2.97%	1.88
MPA1	3.16	1.62	-1.54	8.06%	13.19%	5.12%	4.28
BNR1	2.50	1.40	-1.10	7.68%	8.59%	0.90%	2.63
KYK1	1.67	1.18	-0.49	9.79%	7.86%	-1.93%	3.19
MLR1	1.92	1.09	-0.83	9.85%	10.13%	0.28%	2.76
CMR1	1.31	1.04	-0.27	4.20%	8.48%	4.28%	2.11
ODM1	1.76	0.93	-0.84	7.09%	12.34%	5.25%	2.48
TEN2	2.07	0.79	-1.28	6.06%	8.19%	2.13%	4.00

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PNI1	1.73	0.78	-0.95	5.16%	13.01%	7.85%	1.82
PNV2	1.67	0.60	-1.07	9.18%	9.72%	0.54%	2.51
SGP1	2.15	0.22	-1.93	10.27%	10.26%	-0.02%	1.77
SOUTH-03 : Total	117.04	102.38	-14.66	8.32%	7.99%	-0.33%	149.11
SOUTH ARCOT							
CUD1	13.66	12.40	-1.26	6.47%	5.60%	-0.87%	11.40
TRK1	3.93	7.20	3.27	7.98%	6.52%	-1.46%	9.21
NVL2	2.40	6.00	3.60	4.45%	5.78%	1.33%	4.72
POY1	4.76	5.92	1.16	7.17%	7.08%	-0.09%	9.17
POY2	3.58	5.78	2.19	7.22%	4.90%	-2.32%	7.43
ULP1	2.53	5.72	3.19	7.29%	6.09%	-1.20%	6.36
SJI2	4.88	5.63	0.75	5.04%	5.64%	0.60%	6.64
VPM2	4.03	5.61	1.59	6.81%	5.05%	-1.76%	5.53
CDM1	7.03	5.05	-1.98	7.61%	9.96%	2.35%	5.94
PRT1	5.43	4.02	-1.42	5.00%	3.31%	-1.69%	3.60
KLM1	0.83	3.99	3.17	8.11%	6.36%	-1.75%	6.05
KKI2	4.44	3.55	-0.89	4.80%	7.19%	2.39%	5.08
TVM2	3.63	3.06	-0.57	5.31%	3.93%	-1.37%	3.68
TDM1	1.42	2.78	1.35	10.11%	5.34%	-4.77%	5.36
MKM1	2.76	2.54	-0.21	8.03%	8.93%	0.90%	2.09
VCM2	1.69	1.97	0.29	6.87%	6.20%	-0.67%	3.20
TVM1	1.29	1.93	0.63	5.09%	2.72%	-2.37%	2.59
VPM1	0.87	1.47	0.60	5.73%	10.29%	4.56%	2.00
STP1	2.22	1.15	-1.07	1.83%	5.09%	3.26%	1.84
KML1	2.10	0.60	-1.50	10.17%	17.19%	7.01%	2.73
VCM1	0.34	0.34		7.59%	9.04%	1.45%	1.00
SOUTH ARCOT : Total	73.83	86.71	12.88	6.45%	6.14%	-0.32%	105.63
WEST-02							
SLM1	6.15	8.13	1.98	8.38%	8.05%	-0.34%	9.45
ATU1	3.23	6.25	3.02	10.19%	4.17%	-6.02%	4.12
HSR2	5.70	4.76	-0.94	9.71%	8.04%	-1.67%	8.31
OML1	2.65	4.24	1.59	8.31%	7.31%	-1.00%	4.46
HSR1	3.08	4.01	0.93	13.11%	8.02%	-5.08%	4.90
PMP1	2.83	3.94	1.11	7.16%	4.58%	-2.58%	3.70
SLM3	5.05	3.41	-1.63	6.02%	2.08%	-3.93%	4.86
TRM1	3.56	2.99	-0.58	8.37%	9.34%	0.97%	6.15
MTR1	2.91	2.91	0.01	7.27%	3.44%	-3.84%	3.75
KVP1	0.73	2.84	2.11	14.85%	7.99%	-6.86%	2.69
EPI1	0.74	2.57	1.83	12.89%	5.58%	-7.31%	3.58
BMD1	1.57	2.50	0.93	12.48%	5.67%	-6.82%	2.64
MCR1	2.18	2.31	0.13	8.35%	8.69%	0.34%	4.40
SGI1	1.35	2.05	0.70	5.85%	8.39%	2.54%	3.26
PLC1	0.84	1.98	1.13	7.49%	4.97%	-2.52%	2.32
HRR1	0.66	1.90	1.25	15.08%	5.80%	-9.28%	3.11
SLM2	2.60	1.75	-0.85	9.90%	7.84%	-2.06%	3.42
VPD1	4.81	1.67	-3.14	5.87%	6.68%	0.81%	4.71
PNG1	0.49	1.37	0.88	17.43%	13.72%	-3.71%	2.44
APN1	0.72	1.33	0.61	13.27%	10.78%	-2.50%	2.87
KRI1	2.79	1.33	-1.47	9.34%	5.96%	-3.38%	2.49

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
DPR2	1.14	1.23	0.09	3.29%	9.37%	6.07%	2.27
KAM1	2.59	1.20	-1.39	6.54%	9.64%	3.10%	2.53
DPR1	1.12	0.94	-0.18	12.91%	10.15%	-2.76%	2.06
EDP1	1.61	0.42	-1.19	6.13%	12.95%	6.82%	1.86
WEST-02 : Total	61.10	68.04	6.94	8.66%	6.90%	-1.76%	96.36
WEST-03							
TPR2	3.52	7.90	4.39	2.60%	5.45%	2.85%	5.16
ERD2	3.93	7.07	3.14	6.96%	8.21%	1.24%	5.79
GBM1	1.67	5.90	4.22	11.26%	4.52%	-6.74%	3.31
NKL2	2.94	4.45	1.51	10.62%	7.74%	-2.88%	7.56
ERD1	3.23	3.80	0.57	7.74%	4.28%	-3.46%	4.65
AVI1	1.32	3.17	1.85	7.43%	8.55%	1.11%	2.15
TCG1	1.33	3.10	1.77	13.55%	10.47%	-3.08%	2.44
TPR3	1.04	2.58	1.55	4.69%	4.66%	-0.03%	2.81
TPR4	1.59	2.31	0.72	7.99%	8.60%	0.61%	1.76
KGM1	1.20	2.31	1.11	14.71%	6.92%	-7.79%	2.07
PDR1	0.93	2.17	1.24	9.83%	11.24%	1.41%	1.65
VKL1	0.39	1.88	1.49	10.58%	7.96%	-2.62%	1.92
SYM2	4.84	1.68	-3.16	8.95%	7.55%	-1.41%	2.56
SGG1		1.50	1.49	84.00%	5.78%	-78.22%	0.97
TPR1	3.18	1.49	-1.69	6.22%	11.60%	5.38%	4.60
KMM1	1.14	1.38	0.24	12.52%	8.30%	-4.22%	1.66
RSP1	2.52	1.09	-1.43	8.10%	11.75%	3.65%	2.59
CMI1	1.20	1.00	-0.19	9.30%	9.88%	0.58%	1.55
WEST-03 : Total	35.96	54.78	18.82	8.26%	7.27%	-0.99%	55.19
WEST-01							
CBE2	5.49	10.12	4.63	8.98%	6.06%	-2.92%	15.26
KMR1	6.17	4.86	-1.31	7.85%	5.62%	-2.23%	5.87
CBE4	1.69	3.43	1.74	9.09%	7.55%	-1.53%	4.38
UAM1	4.56	3.21	-1.35	4.86%	5.10%	0.24%	5.94
CBE6	1.01	3.01	2.00	27.93%	10.76%	-17.18%	3.50
UMP1	0.66	2.80	2.14	14.37%	8.52%	-5.85%	2.36
DPM2	0.93	2.38	1.45	16.06%	6.81%	-9.25%	2.96
CNR1	0.37	2.08	1.71	18.41%	5.06%	-13.36%	3.18
KGI1	2.14	2.00	-0.14	4.17%	8.01%	3.85%	3.36
PLI1	2.11	1.71	-0.40	14.23%	6.11%	-8.12%	3.57
GDR1	3.23	1.68	-1.55	1.32%	4.00%	2.68%	2.25
CBE1	0.87	1.64	0.77	12.11%	7.37%	-4.74%	2.41
MPM1	3.34	1.40	-1.93	6.15%	7.65%	1.51%	3.14
SNR1	1.06	1.22	0.16	11.31%	16.18%	4.87%	3.42
ANR1	0.06	1.11	1.05	13.37%	6.94%	-6.43%	0.98
KMD1	1.98	0.95	-1.04	4.55%	16.79%	12.23%	2.55
SUL1	0.44	0.63	0.20	8.23%	16.92%	8.69%	2.18
CBE5	1.25	0.37	-0.89	19.58%	16.65%	-2.93%	1.69
CBE3	0.95	0.28	-0.67	10.92%	19.34%	8.42%	1.51
PPI1	1.62	0.23	-1.39	10.62%	19.62%	8.99%	2.54
PDM1	1.17	0.18	-0.98	13.04%	17.87%	4.84%	1.72
WEST-01 : Total	41.10	45.28	4.18	8.80%	7.58%	-1.22%	74.76

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
GHUB	36.36	27.82	-8.54	-21.45%	-0.99%	20.46%	0.00
S2SD	1.42	3.47	2.05	24.13%	9.20%	-14.93%	0.00
MSWH	0.12	1.85	1.73	0.00%	18.42%	18.42%	0.00
SZSD	0.11	0.92	0.81	35.36%	23.04%	-12.33%	0.00
CZWH	2.97	0.32	-2.64	-10.24%	-12.52%	-2.28%	0.00
W3SD	0.08		-0.08	26.10%	0.00%	-26.10%	0.00
WCHN	(3.54)		3.54	10.20%	0.00%	-10.20%	0.00
WHKP	(0.16)		0.16	12.94%	0.00%	-12.94%	0.00
WZSD	2.64		-2.64	-9.44%	0.00%	9.44%	0.00
WZWH	1.09		-1.09	20.21%	0.00%	-20.21%	0.00
WHTV	(0.15)	(0.20)	-0.05	1.17%	13.90%	12.73%	0.00
NASD		(0.22)	-0.22	0.00%	17.52%	17.52%	0.00
WHVL	(0.22)	(0.22)		12.85%	17.52%	4.67%	0.00
WTRZ	(0.36)	(0.33)	0.03	17.66%	13.16%	-4.50%	0.00
WHCB	(0.95)	(0.40)	0.56	0.75%	21.95%	21.19%	0.00
WHUT	(0.17)	(0.44)	-0.27	16.63%	3.48%	-13.16%	0.00
TZSD	(0.08)	(0.61)	-0.52	51.02%	15.23%	-35.79%	0.00
WHNV		(0.72)	-0.72	0.00%	10.44%	10.44%	0.00
WHMD	(0.53)	(0.76)	-0.23	12.42%	6.27%	-6.15%	0.00
WHC3	7.25	(5.33)	-12.58	-14.38%	19.21%	33.59%	0.00
OTHERS : Total	45.86	25.14	-20.73	-20.48%	-3.73%	16.75%	0.00
Grand Total	1001.16	1109.81	108.65	6.23%	6.84%	0.61%	1393.66