



Sales
921.85 Lacs

Yest. Sales : 807.62 Lacs

GP%
6.32%

Yest.GP% : 8.06%

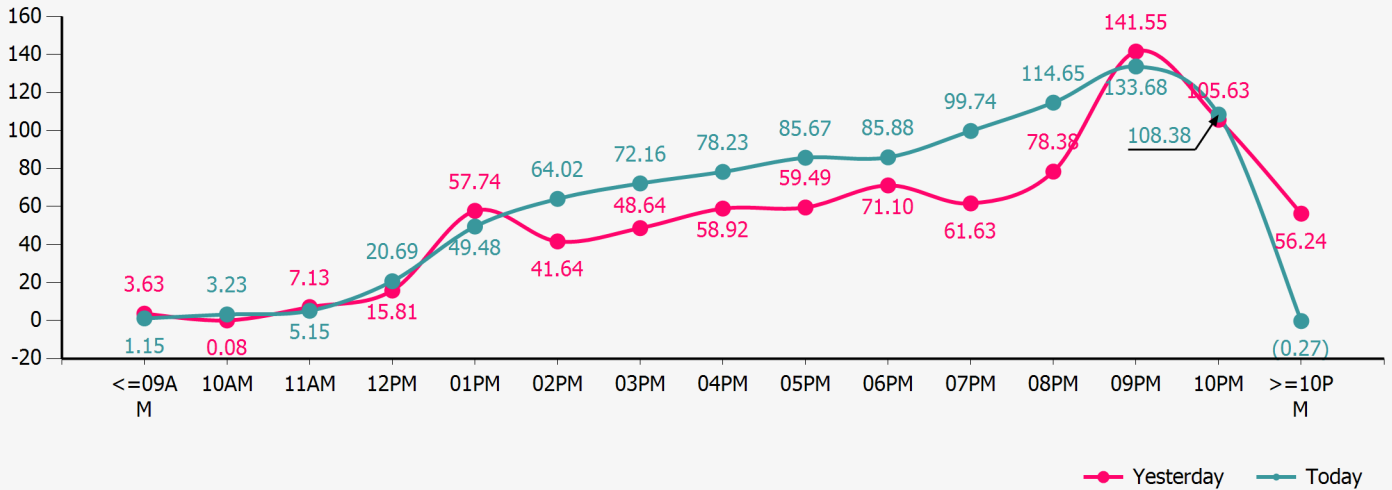
EW Pen%
2.05%

Yest.EW %: 2.18%

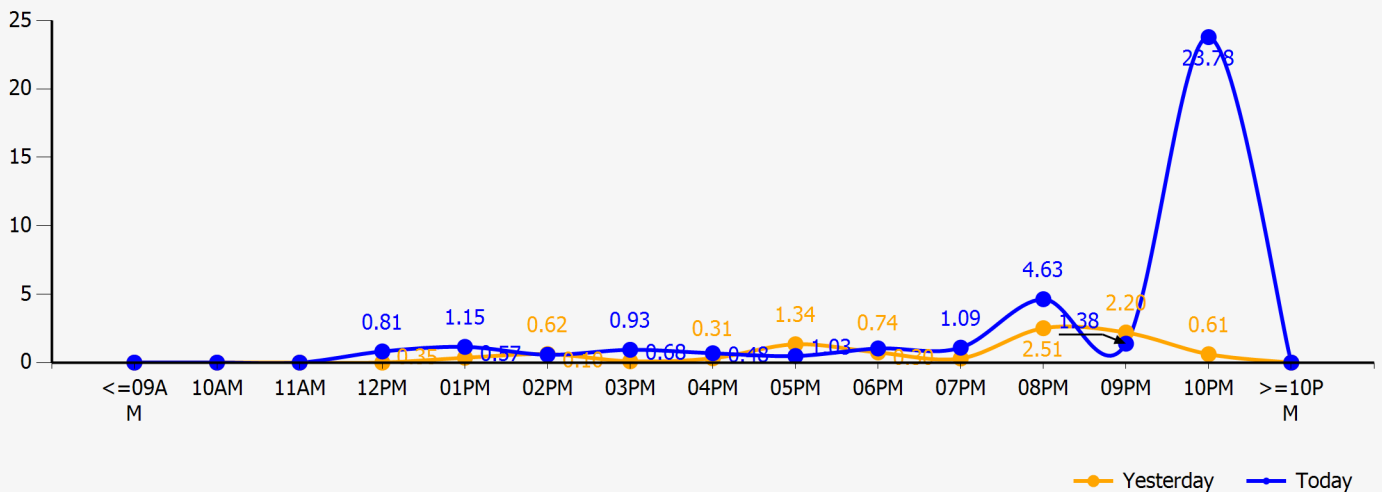
Open SO
36.56 Lacs

Yest. OSO 9.10 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	138.30	146.56	8.26	8.49%	8.47%	-0.02%	262.88
TRICHY-01	106.55	129.39	22.84	8.86%	7.57%	-1.29%	155.76
SOUTH-03	94.93	116.46	21.53	8.18%	8.32%	0.14%	149.11
CHENNAI-02	102.31	105.77	3.46	7.43%	7.04%	-0.39%	189.70
NORTH ARCOT	89.18	103.87	14.69	7.74%	5.84%	-1.90%	125.62
CHENNAI-01	99.89	103.57	3.68	7.64%	7.39%	-0.25%	178.65
SOUTH ARCOT	66.11	68.77	2.66	7.78%	6.45%	-1.32%	105.63
WEST-02	53.65	60.46	6.81	7.90%	8.85%	0.94%	96.36
WEST-01	37.89	40.23	2.34	9.73%	8.79%	-0.94%	74.76
WEST-03	30.15	37.29	7.15	9.00%	8.30%	-0.70%	55.19
OTHERS	(2.22)	46.06	48.28	45.95%	-19.40%	-65.35%	0.00
Total	816.72	958.41	141.69	8.06%	6.32%	-1.75%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TVL1	12.27	16.20	3.93	9.43%	8.20%	-1.23%	31.24
TUT1	12.01	11.34	-0.67	10.75%	6.86%	-3.89%	26.39

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TKS2	5.93	8.99	3.06	7.52%	7.84%	0.31%	9.17
PKD1	5.19	7.21	2.02	14.99%	12.10%	-2.89%	4.66
KVT1	7.64	6.75	-0.90	9.00%	9.25%	0.25%	15.28
NGR1	7.45	6.24	-1.22	6.51%	6.60%	0.09%	16.91
SDI1	2.70	5.97	3.27	5.87%	6.98%	1.11%	5.65
TUT2	5.83	5.82		8.55%	9.66%	1.12%	11.30
MAR1	4.34	5.69	1.34	8.25%	7.79%	-0.46%	9.16
RND2	6.44	5.19	-1.25	6.75%	10.47%	3.72%	6.65
TKS1	2.90	4.76	1.86	5.93%	6.70%	0.77%	6.55
RND1	4.32	4.62	0.30	9.12%	9.65%	0.54%	7.91
VNR2	6.00	4.26	-1.74	10.70%	5.46%	-5.23%	11.30
VLY1	6.07	3.86	-2.21	8.35%	6.63%	-1.72%	7.86
MMT1	2.47	3.66	1.20	5.39%	6.92%	1.53%	3.87
ASM1	1.93	3.35	1.42	4.62%	6.77%	2.15%	3.26
RPM1	3.31	3.21	-0.09	2.62%	6.51%	3.89%	10.74
TKY1	4.92	3.10	-1.82	7.61%	9.62%	2.01%	3.89
SNL1	1.61	3.04	1.43	3.65%	5.43%	1.79%	4.23
SVK1	3.93	3.00	-0.93	4.18%	11.17%	6.98%	5.93
KGL1	1.17	2.91	1.74	8.14%	12.49%	4.35%	3.08
SKD1	3.07	2.78	-0.29	5.37%	6.72%	1.36%	3.15
VKM1	0.72	2.59	1.88	1.08%	8.39%	7.30%	2.98
COL1	0.34	2.53	2.18	14.70%	7.18%	-7.52%	1.32
TCN1	2.12	2.32	0.20	8.08%	13.24%	5.16%	5.50
TYI1	1.67	2.27	0.59	12.29%	11.92%	-0.37%	5.08
ERL2	4.26	2.00	-2.25	11.98%	12.26%	0.28%	5.46
APK1	2.38	1.98	-0.40	11.34%	2.59%	-8.74%	3.74
APK2	3.21	1.69	-1.52	8.35%	10.74%	2.40%	3.84
PDI1	1.73	1.54	-0.20	8.77%	13.08%	4.31%	3.33
KYR1	1.36	1.37	0.01	12.28%	12.57%	0.29%	2.80
UDN1	0.93	1.36	0.43	6.53%	5.78%	-0.76%	4.16
VNR1	2.38	1.23	-1.15	8.19%	11.38%	3.19%	3.81
KSM1	1.50	1.22	-0.28	9.55%	14.56%	5.01%	4.29
ARM1	0.79	1.18	0.39	11.76%	8.88%	-2.88%	2.40
SGT1	2.04	1.13	-0.91	8.82%	9.12%	0.29%	3.69
STU2	1.37	0.19	-1.18	6.36%	0.84%	-5.52%	2.34
SOUTH-01 : Total	138.30	146.56	8.26	8.49%	8.47%	-0.02%	262.88
TRICHY-01							
TRY1	15.38	19.58	4.20	6.24%	4.73%	-1.51%	28.12
TNJ1	6.01	7.84	1.83	10.00%	7.09%	-2.91%	7.97
PTK1	3.87	7.55	3.69	8.63%	9.07%	0.45%	6.44
MVM1	9.81	6.90	-2.91	9.59%	8.97%	-0.62%	7.29
KUM1	4.97	6.76	1.79	7.51%	6.91%	-0.59%	7.79
MDI1	3.40	6.39	2.99	7.43%	0.99%	-6.44%	4.14
PBR2	4.50	6.03	1.53	8.75%	7.46%	-1.28%	8.21
NGT1	3.27	5.53	2.25	10.88%	10.19%	-0.68%	5.81
PDK2	3.77	5.41	1.64	14.94%	7.82%	-7.12%	4.92
TNJ2	5.74	4.76	-0.99	7.98%	8.92%	0.94%	6.63
TTP1	4.51	4.63	0.12	5.68%	7.61%	1.92%	4.20
TYR1	2.84	4.15	1.31	7.90%	8.93%	1.03%	5.58

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRY4	3.04	4.08	1.04	12.83%	7.52%	-5.31%	5.75
TVR1	3.89	4.07	0.18	9.41%	9.84%	0.43%	2.92
JKM1	4.81	3.76	-1.05	7.76%	11.28%	3.52%	4.01
TVR2	5.76	3.74	-2.02	10.76%	8.78%	-1.98%	6.50
AYR1	1.27	3.51	2.24	8.00%	6.86%	-1.14%	3.46
KRN1	1.28	3.46	2.18	16.41%	7.65%	-8.76%	2.95
TRY3	2.57	3.20	0.63	3.40%	9.39%	6.00%	3.69
KIK1	2.88	3.20	0.31	7.26%	11.27%	4.01%	4.04
MSI1	0.76	2.91	2.15	8.51%	6.14%	-2.37%	3.78
KUM2	2.60	2.65	0.05	9.05%	10.88%	1.82%	4.33
TRY2	0.92	2.50	1.58	4.42%	6.29%	1.87%	2.23
PDK1	1.63	1.79	0.16	7.11%	6.94%	-0.17%	2.85
NMM1	1.33	1.68	0.35	13.31%	12.23%	-1.08%	2.90
PBR1	1.82	1.27	-0.54	7.73%	10.00%	2.27%	2.36
APM1	1.11	0.71	-0.40	21.32%	10.20%	-11.12%	1.68
ORU1	1.49	0.70	-0.79	11.86%	12.22%	0.36%	3.03
NCK1	1.29	0.62	-0.68	14.24%	4.64%	-9.60%	2.19
TRICHY-01 : Total	106.55	129.39	22.84	8.86%	7.57%	-1.29%	155.76
SOUTH-03							
MDU1	9.79	14.91	5.12	4.69%	6.27%	1.58%	15.87
DGL1	6.78	7.52	0.74	8.40%	8.81%	0.41%	8.07
TPT1	1.73	5.05	3.32	10.75%	12.51%	1.76%	3.78
MDU2	4.88	4.99	0.12	7.69%	7.84%	0.15%	8.12
KKD3	1.61	4.84	3.24	17.23%	10.44%	-6.80%	7.06
MDU6	4.73	4.73		9.29%	8.29%	-1.00%	5.60
MDU7	3.55	4.68	1.13	8.29%	4.29%	-4.00%	5.66
KRR1	3.52	4.33	0.81	10.79%	2.65%	-8.15%	2.33
DKI1	3.05	4.15	1.10	6.03%	9.31%	3.27%	4.32
KPT1	2.69	4.15	1.45	10.07%	10.02%	-0.05%	2.61
ATG1	2.21	3.59	1.38	11.05%	6.34%	-4.71%	5.49
CBM1	3.17	3.36	0.19	10.80%	10.41%	-0.39%	3.76
MPA1	2.88	3.16	0.28	7.65%	8.06%	0.41%	4.28
TDI1	1.71	2.72	1.01	7.91%	13.01%	5.10%	2.63
NTM1	1.31	2.63	1.32	5.64%	8.36%	2.72%	2.64
MDU3	2.81	2.59	-0.23	8.92%	12.37%	3.46%	4.00
TMM1	3.27	2.50	-0.76	3.85%	7.19%	3.33%	4.55
BNR1	2.38	2.50	0.12	7.16%	7.68%	0.51%	2.63
SVG1	1.52	2.42	0.90	7.97%	4.79%	-3.19%	3.13
PVI1	2.37	2.23	-0.14	9.98%	13.36%	3.38%	4.96
SGP1	1.24	2.15	0.90	3.95%	10.27%	6.32%	1.77
TEN2	1.76	2.07	0.31	6.13%	6.06%	-0.07%	4.00
MDU4	2.67	2.03	-0.63	7.61%	9.61%	2.00%	3.29
PKM1	1.41	2.02	0.61	7.09%	10.91%	3.81%	1.85
USL1	0.69	1.99	1.30	6.30%	7.33%	1.03%	2.99
MLR1	0.64	1.92	1.28	3.14%	9.84%	6.70%	2.76
ODM1	0.58	1.76	1.18	13.50%	7.09%	-6.40%	2.48
PNI1	1.17	1.73	0.56	5.35%	5.16%	-0.18%	1.82
BTU1	1.62	1.67	0.06	2.64%	7.36%	4.72%	1.88
KYK1	0.96	1.67	0.72	6.33%	9.79%	3.45%	3.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PNV2	1.71	1.67	-0.04	9.39%	9.18%	-0.21%	2.51
ADP1	1.89	1.50	-0.39	16.24%	14.10%	-2.14%	2.92
DGL2	2.29	1.47	-0.82	11.81%	7.76%	-4.04%	3.05
CMR1	2.96	1.31	-1.65	6.58%	4.20%	-2.38%	2.11
NKI1	2.87	1.20	-1.68	8.47%	9.81%	1.33%	3.12
MNM1	0.60	1.16	0.56	15.94%	8.75%	-7.18%	1.75
TEN1	3.16	1.14	-2.02	9.29%	8.92%	-0.36%	3.59
MDU5	0.77	0.93	0.16	9.82%	9.08%	-0.74%	2.55
SOUTH-03 : Total	94.93	116.46	21.53	8.18%	8.32%	0.14%	149.11
CHENNAI-02							
CH15	9.62	10.26	0.65	11.16%	7.16%	-4.00%	15.68
CH03	9.44	9.55	0.11	7.23%	9.67%	2.44%	15.60
CH50	5.58	7.38	1.81	8.41%	6.63%	-1.78%	11.35
GPD1	2.85	5.94	3.09	7.83%	5.57%	-2.26%	5.07
CH17	2.40	5.43	3.03	5.64%	9.25%	3.61%	6.04
CH18	6.40	4.89	-1.50	12.61%	4.74%	-7.87%	8.28
CH21	8.91	4.73	-4.17	1.59%	6.12%	4.53%	11.52
CH33	5.14	4.40	-0.74	4.11%	2.05%	-2.07%	6.64
CH51	4.04	4.33	0.30	3.44%	-5.43%	-8.86%	9.89
CH24	4.14	3.91	-0.23	11.17%	7.21%	-3.96%	6.74
CH41	5.60	3.73	-1.87	5.91%	5.51%	-0.40%	5.40
CH35	2.01	3.32	1.31	7.58%	12.85%	5.27%	5.28
CH12	1.39	3.17	1.79	3.77%	8.27%	4.50%	9.82
CH34	4.63	2.94	-1.69	4.95%	8.95%	4.00%	8.81
CH27	0.58	2.80	2.22	7.83%	11.19%	3.36%	2.34
PON1	1.44	2.74	1.30	12.48%	10.95%	-1.53%	4.39
UKI1	1.84	2.73	0.88	5.34%	7.83%	2.49%	5.14
CH44	1.48	2.70	1.21	15.29%	10.46%	-4.83%	5.38
CH20	3.75	2.69	-1.06	12.90%	8.63%	-4.27%	8.12
MJR1	3.87	2.53	-1.34	7.07%	10.23%	3.16%	7.17
CH43	1.99	2.44	0.45	7.62%	10.37%	2.75%	4.93
CH46	1.16	2.13	0.97	4.15%	6.79%	2.64%	3.33
CH32	0.72	2.01	1.29	8.05%	0.35%	-7.70%	0.90
CH06	6.19	1.86	-4.33	9.76%	8.31%	-1.45%	6.12
CH23	1.05	1.74	0.68	12.91%	12.78%	-0.13%	3.13
CH36	1.40	1.50	0.10	1.89%	-3.46%	-5.36%	2.91
CH31	0.68	1.38	0.69	7.87%	12.86%	4.99%	3.16
CH37	2.80	1.26	-1.54	3.23%	5.66%	2.43%	2.00
MC05	0.02	0.65	0.63	27.94%	4.22%	-23.72%	2.03
CH01	0.80	0.38	-0.41	0.64%	13.28%	12.64%	0.18
MC06	0.40	0.25	-0.14	2.19%	-0.23%	-2.42%	2.37
CHENNAI-02 : Total	102.31	105.77	3.46	7.43%	7.04%	-0.39%	189.70
NORTH ARCOT							
KPM2	8.87	12.57	3.70	8.15%	2.97%	-5.17%	13.52
SBR1	4.74	8.40	3.66	7.24%	7.01%	-0.23%	6.48
VEL3	4.85	7.51	2.66	8.16%	5.56%	-2.60%	6.45
VEL4	6.14	6.71	0.58	8.15%	3.62%	-4.53%	6.67
TRR1	2.53	6.26	3.73	11.22%	5.38%	-5.84%	6.49
AKM1	4.87	5.32	0.45	5.17%	9.44%	4.28%	4.79

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
GDM1	3.08	4.68	1.61	6.61%	-1.29%	-7.90%	3.56
ABR1	2.38	3.98	1.60	9.31%	7.69%	-1.63%	4.81
TRL1	2.46	3.88	1.43	9.37%	6.86%	-2.51%	6.95
VEL2	6.77	3.78	-2.99	7.53%	7.64%	0.11%	7.17
ANI1	2.44	3.52	1.08	5.21%	6.28%	1.07%	2.53
WJP1	2.56	3.48	0.92	11.10%	3.88%	-7.23%	3.80
WJD1	4.24	3.29	-0.95	12.44%	10.48%	-1.96%	5.12
SLG1	1.36	3.18	1.82	10.28%	-9.01%	-19.28%	2.45
VNB1	2.77	2.87	0.09	6.87%	8.81%	1.94%	4.12
ARC2	4.19	2.87	-1.33	6.98%	12.99%	6.02%	4.19
CGM1	2.40	2.71	0.31	9.21%	8.10%	-1.11%	6.46
UGI1	2.14	2.54	0.40	4.69%	5.73%	1.04%	2.48
KPM1	4.24	2.24	-1.99	1.69%	7.65%	5.96%	4.23
CPT1	1.60	2.05	0.44	9.65%	9.63%	-0.02%	2.02
BGR1	1.93	2.03	0.10	6.83%	8.42%	1.59%	3.09
VSI1	1.44	2.03	0.59	7.91%	9.40%	1.49%	4.36
CYR1	2.96	1.84	-1.11	8.73%	6.63%	-2.10%	2.64
PTU1	0.37	1.74	1.36	2.75%	6.36%	3.61%	1.72
PLR1	2.65	1.71	-0.94	6.40%	12.51%	6.11%	3.30
TRT1	1.19	1.43	0.24	6.58%	6.25%	-0.33%	2.78
VEL1	4.00	1.23	-2.76	9.26%	10.62%	1.36%	3.43
NORTH ARCOT : Total	89.18	103.87	14.69	7.74%	5.84%	-1.90%	125.62
CHENNAI-01							
CH14	6.30	8.23	1.93	5.89%	8.99%	3.10%	13.43
CH16	8.97	7.75	-1.21	10.18%	7.38%	-2.80%	11.79
CH47	7.50	7.50		9.36%	7.01%	-2.35%	10.48
CH07	4.90	6.93	2.03	7.53%	6.81%	-0.73%	8.44
CH08	1.86	5.85	3.98	8.84%	9.72%	0.87%	5.14
CH05	6.74	5.64	-1.09	10.87%	5.66%	-5.22%	9.06
CH25	1.92	5.56	3.64	7.56%	7.29%	-0.27%	5.94
CH28	3.47	5.40	1.93	14.20%	9.40%	-4.80%	6.69
CH42	5.23	5.05	-0.18	4.71%	3.93%	-0.77%	9.76
CH19	4.29	4.96	0.67	1.57%	5.02%	3.45%	9.31
AVD1	3.80	4.32	0.51	1.32%	8.79%	7.46%	6.60
KNR1	4.75	3.86	-0.90	8.27%	5.69%	-2.58%	4.02
CH45	4.40	3.83	-0.57	9.60%	6.65%	-2.95%	6.53
GUD2	3.47	3.81	0.34	8.43%	5.85%	-2.59%	5.18
CH30	2.51	3.09	0.58	-6.99%	8.78%	15.77%	6.46
CH49	3.20	2.84	-0.36	8.95%	7.76%	-1.19%	8.39
CH48	4.84	2.72	-2.12	11.21%	4.86%	-6.35%	7.70
GUD1	2.47	2.72	0.25	7.24%	9.93%	2.69%	5.77
MRM1	3.28	2.47	-0.81	10.57%	4.82%	-5.75%	6.91
CH38	1.80	2.33	0.53	10.01%	13.76%	3.75%	4.95
CGL1	2.58	2.16	-0.41	4.10%	9.67%	5.57%	3.38
SKL1	2.77	1.80	-0.96	6.64%	3.80%	-2.84%	3.90
TKM1	2.19	1.46	-0.73	7.41%	9.57%	2.16%	3.34
CH22	2.57	1.10	-1.46	10.62%	9.34%	-1.28%	4.81
MC09	0.90	0.78	-0.13	5.90%	4.76%	-1.13%	0.90
CH26	0.28	0.52	0.25	9.09%	2.72%	-6.37%	1.55

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH29	0.71	0.42	-0.29	7.00%	19.45%	12.45%	1.02
CH40	1.24	0.34	-0.90	2.72%	2.14%	-0.59%	3.50
CH39	0.95	0.13	-0.83	2.29%	19.13%	16.84%	3.73
CHENNAI-01 : Total	99.89	103.57	3.68	7.64%	7.39%	-0.25%	178.65
SOUTH ARCOT							
CUD1	9.66	11.43	1.78	8.65%	6.28%	-2.37%	11.40
CDM1	3.50	7.20	3.70	6.83%	7.83%	1.00%	5.94
PRT1	4.29	5.43	1.14	8.75%	5.00%	-3.75%	3.60
SJI2	2.22	4.88	2.66	9.17%	5.04%	-4.13%	6.64
KKI2	2.55	4.44	1.89	6.55%	4.80%	-1.75%	5.08
VPM2	3.84	4.02	0.18	4.87%	6.81%	1.94%	5.53
TRK1	4.11	3.93	-0.18	10.91%	7.56%	-3.35%	9.21
TVM2	2.34	3.63	1.29	3.29%	5.31%	2.02%	3.68
POY1	3.29	3.34	0.05	10.29%	6.69%	-3.60%	9.17
MKM1	1.73	2.76	1.03	13.59%	8.03%	-5.57%	2.09
ULP1	4.62	2.53	-2.09	5.73%	7.29%	1.57%	6.36
NVL2	3.33	2.40	-0.93	9.64%	4.45%	-5.19%	4.72
STP1	1.40	2.22	0.83	5.15%	1.83%	-3.32%	1.84
KML1	1.05	2.10	1.06	9.67%	10.17%	0.51%	2.73
POY2	3.27	1.99	-1.28	7.43%	10.23%	2.80%	7.43
VCM2	2.21	1.69	-0.52	8.63%	6.87%	-1.76%	3.20
TDM1	3.46	1.43	-2.03	3.71%	10.06%	6.34%	5.36
TVM1	1.10	1.29	0.20	3.78%	5.09%	1.32%	2.59
VPM1	1.83	0.87	-0.96	1.85%	5.73%	3.88%	2.00
KLM1	5.51	0.83	-4.68	9.85%	8.11%	-1.74%	6.05
VCM1	0.81	0.34	-0.47	12.17%	7.59%	-4.58%	1.00
SOUTH ARCOT : Total	66.11	68.77	2.66	7.78%	6.45%	-1.32%	105.63
WEST-02							
HSR2	6.08	5.77	-0.31	6.45%	9.84%	3.39%	8.31
VPD1	1.43	5.27	3.84	7.76%	6.31%	-1.45%	4.71
SLM3	5.00	5.05	0.05	7.04%	5.69%	-1.36%	4.86
SLM1	3.61	4.68	1.08	8.98%	9.84%	0.86%	9.45
TRM1	2.63	3.56	0.93	7.00%	8.37%	1.37%	6.15
ATU1	3.23	3.23		9.18%	10.19%	1.01%	4.12
HSR1	1.69	3.08	1.39	5.89%	13.11%	7.22%	4.90
MTR1	2.53	2.91	0.38	7.93%	7.27%	-0.66%	3.75
PMP1	0.52	2.83	2.31	10.77%	7.16%	-3.61%	3.70
KRI1	1.92	2.79	0.88	11.61%	9.34%	-2.28%	2.49
OML1	1.25	2.65	1.40	11.56%	8.31%	-3.25%	4.46
SLM2	3.12	2.60	-0.52	6.19%	9.89%	3.70%	3.42
KAM1	2.70	2.59	-0.10	5.06%	6.54%	1.48%	2.53
MCR1	1.48	2.18	0.70	6.40%	8.35%	1.95%	4.40
EDP1	0.82	1.61	0.80	16.36%	6.13%	-10.24%	1.86
BMD1	1.93	1.57	-0.36	9.94%	12.48%	2.55%	2.64
DPR2	0.66	1.43	0.77	2.34%	7.17%	4.83%	2.27
SGI1	2.03	1.35	-0.68	7.14%	5.85%	-1.29%	3.26
DPR1	3.13	1.12	-2.01	6.08%	12.91%	6.83%	2.06
PLC1	2.15	0.84	-1.30	11.54%	7.49%	-4.04%	2.32
EPI1	1.01	0.74	-0.26	10.27%	12.64%	2.38%	3.58

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KVP1	1.59	0.73	-0.86	5.76%	14.84%	9.08%	2.69
APN1	1.31	0.72	-0.59	6.33%	13.28%	6.95%	2.87
HRR1	1.61	0.66	-0.96	11.27%	15.08%	3.80%	3.11
PNG1	0.24	0.49	0.25	20.99%	17.43%	-3.56%	2.44
WEST-02 : Total	53.65	60.46	6.81	7.90%	8.85%	0.94%	96.36
WEST-01							
CBE2	3.74	5.49	1.75	11.91%	9.00%	-2.91%	15.26
KMR1	3.28	5.31	2.02	9.80%	7.59%	-2.22%	5.87
UAM1	0.96	4.56	3.60	13.35%	4.88%	-8.47%	5.94
MPM1	2.68	3.34	0.66	6.45%	6.15%	-0.30%	3.14
GDR1	2.37	3.23	0.86	6.68%	1.32%	-5.36%	2.25
KGI1	2.02	2.14	0.12	7.87%	4.17%	-3.70%	3.36
PLI1	2.58	2.11	-0.47	9.03%	14.23%	5.20%	3.57
KMD1	0.99	1.98	0.99	-3.94%	4.55%	8.49%	2.55
CBE4	2.28	1.69	-0.59	12.13%	9.08%	-3.05%	4.38
PPI1	0.95	1.62	0.66	7.75%	10.62%	2.87%	2.54
CBE5	1.05	1.25	0.20	11.24%	19.58%	8.34%	1.69
PDM1	0.91	1.17	0.25	6.84%	13.04%	6.20%	1.72
SNR1	1.24	1.06	-0.18	16.45%	11.30%	-5.15%	3.42
CBE6	2.56	1.01	-1.55	15.45%	27.93%	12.48%	3.50
CBE3	0.15	0.95	0.80	12.70%	10.92%	-1.78%	1.51
DPM2	1.19	0.93	-0.26	13.35%	16.06%	2.71%	2.96
CBE1	4.34	0.87	-3.46	6.63%	12.10%	5.47%	2.41
UMP1	2.03	0.66	-1.37	7.27%	14.37%	7.10%	2.36
SUL1	1.05	0.44	-0.61	13.13%	8.23%	-4.89%	2.18
CNR1	1.38	0.37	-1.01	14.78%	18.41%	3.63%	3.18
ANR1	0.13	0.06	-0.07	18.12%	13.37%	-4.75%	0.98
WEST-01 : Total	37.89	40.23	2.34	9.73%	8.79%	-0.94%	74.76
WEST-03							
SYM2	1.06	4.84	3.77	12.24%	8.95%	-3.29%	2.56
ERD2	3.18	3.93	0.75	15.73%	6.96%	-8.77%	5.79
ERD1	4.47	3.89	-0.58	7.37%	7.77%	0.40%	4.65
TPR2	2.41	3.52	1.11	4.75%	2.60%	-2.15%	5.16
TPR1	2.67	3.18	0.51	7.18%	6.22%	-0.96%	4.60
NKL2	2.38	3.09	0.71	10.56%	10.93%	0.37%	7.56
RSP1	1.17	2.52	1.35	13.44%	8.10%	-5.34%	2.59
TPR4	2.03	1.76	-0.28	7.19%	8.38%	1.19%	1.76
GBM1	0.73	1.67	0.94	11.13%	11.26%	0.13%	3.31
TCG1	1.97	1.33	-0.64	6.14%	13.55%	7.40%	2.44
AVI1	3.05	1.32	-1.72	6.64%	7.43%	0.79%	2.15
PDR1	1.61	1.28	-0.34	13.44%	9.34%	-4.10%	1.65
CMI1	0.34	1.20	0.86	20.61%	9.30%	-11.30%	1.55
KGM1	1.20	1.20		6.71%	14.71%	8.00%	2.07
KMM1	0.11	1.14	1.03	15.34%	12.52%	-2.82%	1.66
TPR3	0.37	1.04	0.67	7.52%	4.69%	-2.83%	2.81
VKL1	0.29	0.39	0.10	8.88%	10.56%	1.68%	1.92
SGG1	1.10		-1.09	4.55%	84.00%	79.45%	0.97
WEST-03 : Total	30.15	37.29	7.15	9.00%	8.30%	-0.70%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
GHUB		36.36	36.36	0.00%	-21.45%	-21.45%	0.00
WHC3	2.72	7.12	4.40	-17.23%	-7.56%	9.67%	0.00
CZWH	1.87	3.29	1.42	-9.54%	-10.38%	-0.84%	0.00
WZSD		2.64	2.64	0.00%	-9.79%	-9.79%	0.00
S2SD	(0.30)	1.42	1.72	6.04%	24.13%	18.09%	0.00
WZWH	1.43	1.09	-0.34	3.50%	20.21%	16.70%	0.00
MSWH	0.05	0.12	0.07	0.01%	0.00%	-0.01%	0.00
SZSD	(1.51)	0.11	1.62	14.40%	35.36%	20.97%	0.00
W3SD		0.08	0.08	0.00%	26.10%	26.10%	0.00
WHPD	(0.30)		0.30	17.47%	0.00%	-17.47%	0.00
TZSD	(0.38)	(0.08)	0.29	-9.12%	51.02%	60.14%	0.00
WHTV	(1.30)	(0.15)	1.15	2.14%	1.17%	-0.96%	0.00
WHKP		(0.16)	-0.16	0.00%	12.94%	12.94%	0.00
WHUT	(0.32)	(0.17)	0.15	5.79%	16.63%	10.85%	0.00
WHVL	(0.19)	(0.22)	-0.03	15.70%	12.84%	-2.86%	0.00
WTRZ	(0.30)	(0.36)	-0.06	9.10%	17.66%	8.55%	0.00
WHMD		(0.53)	-0.53	0.00%	12.42%	12.42%	0.00
WHCB		(0.95)	-0.95	0.00%	0.75%	0.75%	0.00
WCHN	(3.71)	(3.54)	0.16	1.79%	10.20%	8.41%	0.00
OTHERS : Total	(2.22)	46.06	48.28	45.95%	-19.40%	-65.35%	0.00
Grand Total	816.72	958.41	141.69	8.06%	6.32%	-1.75%	1393.66