



Sales
806.69 Lacs

Yest. Sales : 979.91 Lacs

GP%
8.00%

Yest.GP% : 7.50%

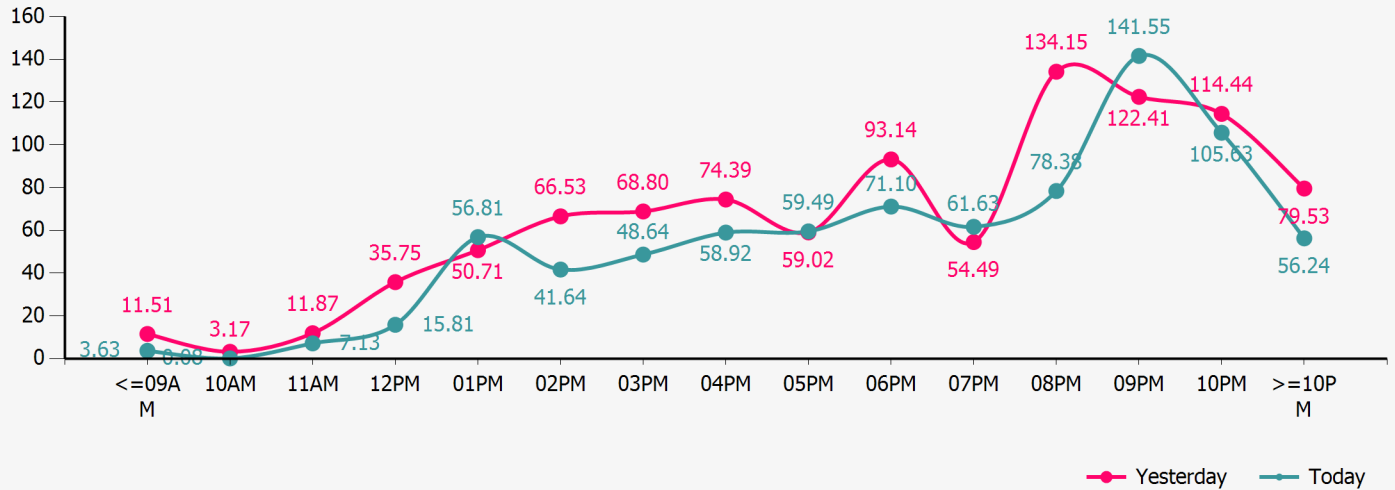
EW Pen%
2.18%

Yest.EW %: 2.30%

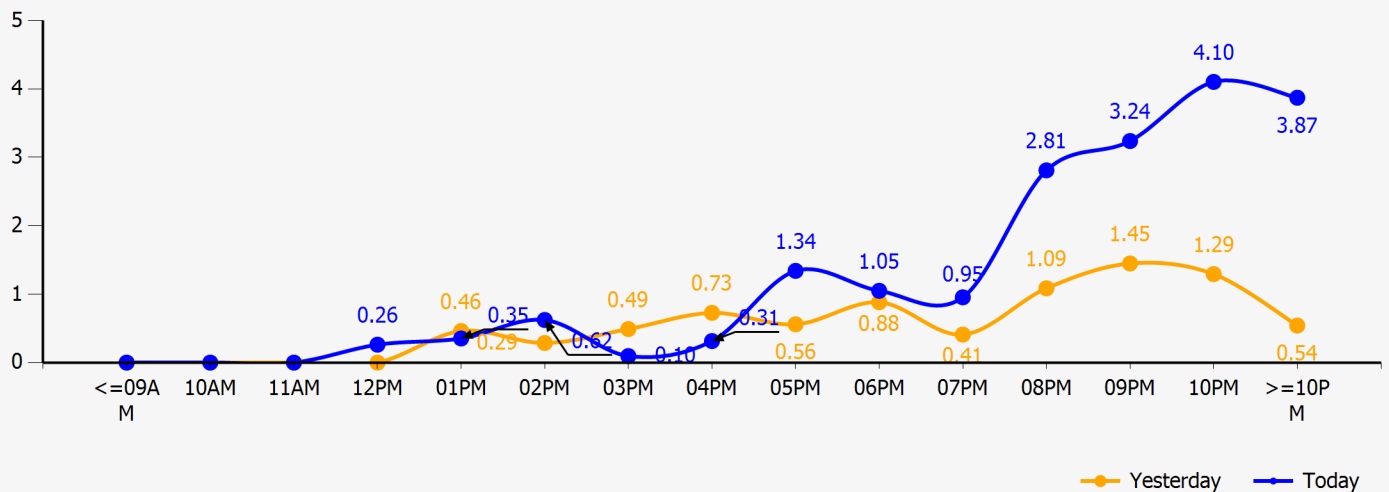
Open SO
19.01 Lacs

Yest. OSO 8.19 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	221.25	138.91	-82.34	6.92%	8.47%	1.55%	262.88
TRICHY-01	104.72	106.55	1.83	8.14%	8.86%	0.73%	155.76
CHENNAI-01	124.20	102.88	-21.32	7.71%	7.35%	-0.36%	178.65
CHENNAI-02	109.35	102.41	-6.94	8.05%	7.47%	-0.58%	189.70
SOUTH-03	104.98	95.05	-9.93	8.09%	8.16%	0.07%	149.11
NORTH ARCOT	100.90	89.79	-11.12	7.69%	7.69%	0.00%	125.62
SOUTH ARCOT	86.45	66.46	-19.99	7.41%	7.74%	0.33%	105.63
WEST-02	61.24	56.08	-5.16	9.06%	7.77%	-1.30%	96.36
WEST-01	42.19	38.00	-4.18	7.91%	9.74%	1.82%	74.76
WEST-03	33.39	31.80	-1.59	7.13%	8.85%	1.73%	55.19
OTHERS	(0.57)	(2.22)	-1.65	352.97%	45.95%	-307.01%	0.00
Total	988.09	825.70	-162.39	7.50%	8.00%	0.50%	1393.66

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TVL1	16.53	12.27	-4.25	7.25%	9.43%	2.18%	31.24
TUT1	33.11	12.01	-21.10	5.71%	10.75%	5.04%	26.39

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KVT1	4.86	7.64	2.78	11.02%	9.00%	-2.02%	15.28
NGR1	13.12	7.45	-5.67	4.98%	6.51%	1.53%	16.91
RND2	6.97	6.74	-0.23	12.72%	7.10%	-5.62%	6.65
TKS2	9.19	6.09	-3.10	6.85%	7.45%	0.60%	9.17
VLY1	9.19	6.07	-3.13	6.31%	8.35%	2.05%	7.86
VNR2	11.71	6.00	-5.71	3.17%	10.70%	7.53%	11.30
TUT2	11.27	5.83	-5.45	8.30%	8.55%	0.25%	11.30
PKD1	3.52	5.19	1.67	12.62%	14.99%	2.37%	4.66
TKY1	4.71	4.92	0.21	4.93%	7.61%	2.68%	3.89
MAR1	7.99	4.34	-3.65	8.92%	8.25%	-0.67%	9.16
RND1	8.02	4.32	-3.70	7.93%	9.12%	1.19%	7.91
ERL2	2.81	4.26	1.45	9.59%	11.98%	2.39%	5.46
SVK1	5.25	3.93	-1.32	7.87%	4.18%	-3.69%	5.93
RPM1	2.41	3.31	0.90	6.80%	2.62%	-4.18%	10.74
APK2	1.79	3.21	1.42	5.52%	8.35%	2.82%	3.84
SKD1	4.05	3.07	-0.98	10.43%	5.37%	-5.07%	3.15
TKS1	6.06	2.90	-3.16	5.58%	5.93%	0.35%	6.55
SDI1	1.84	2.70	0.86	2.36%	5.87%	3.51%	5.65
MMT1	4.97	2.47	-2.50	4.89%	5.39%	0.50%	3.87
APK1	3.64	2.38	-1.26	-2.89%	11.34%	14.23%	3.74
VNR1	3.82	2.38	-1.44	6.49%	8.19%	1.70%	3.81
TCN1	6.07	2.12	-3.95	4.97%	8.08%	3.11%	5.50
SGT1	1.83	2.04	0.21	10.09%	7.00%	-3.10%	3.69
ASM1	3.68	1.93	-1.75	3.18%	4.62%	1.43%	3.26
PDI1	4.35	1.73	-2.61	7.20%	8.77%	1.57%	3.33
TYI1	3.36	1.67	-1.69	10.19%	12.29%	2.10%	5.08
SNL1	2.23	1.61	-0.62	7.90%	3.65%	-4.25%	4.23
KSM1	4.91	1.50	-3.41	6.21%	9.55%	3.35%	4.29
STU2	3.52	1.37	-2.14	3.91%	6.36%	2.45%	2.34
KYR1	2.11	1.36	-0.75	7.78%	12.28%	4.51%	2.80
KGL1	1.83	1.17	-0.66	14.36%	8.14%	-6.21%	3.08
UDN1	3.37	0.93	-2.43	5.75%	6.53%	0.79%	4.16
VKM1	3.10	0.85	-2.25	14.22%	2.46%	-11.77%	2.98
ARM1	2.06	0.79	-1.27	10.46%	11.76%	1.29%	2.40
COL1	2.03	0.36	-1.67	15.62%	14.58%	-1.04%	1.32
SOUTH-01 : Total	221.25	138.91	-82.34	6.92%	8.47%	1.55%	262.88
TRICHY-01							
TRY1	20.14	15.38	-4.77	3.97%	6.24%	2.26%	28.12
MVM1	7.74	9.81	2.07	10.69%	9.59%	-1.10%	7.29
TNJ1	3.87	6.01	2.14	11.80%	10.00%	-1.81%	7.97
TVR2	5.98	5.76	-0.21	3.67%	10.76%	7.09%	6.50
TNJ2	2.77	5.74	2.97	13.65%	7.98%	-5.67%	6.63
KUM1	5.76	4.97	-0.79	8.57%	7.51%	-1.06%	7.79
JKM1	4.16	4.81	0.65	9.23%	7.76%	-1.47%	4.01
TTP1	2.67	4.51	1.85	9.35%	5.68%	-3.67%	4.20
PBR2	5.41	4.50	-0.91	8.44%	8.75%	0.30%	8.21
TVR1	2.19	3.89	1.70	9.29%	9.41%	0.12%	2.92
PTK1	2.15	3.87	1.71	7.99%	8.63%	0.63%	6.44
PDK2	4.24	3.77	-0.47	7.73%	14.94%	7.21%	4.92

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
MDI1	3.04	3.40	0.36	6.96%	7.43%	0.47%	4.14
NGT1	3.43	3.27	-0.15	12.57%	10.88%	-1.69%	5.81
TRY4	2.67	3.04	0.37	13.99%	12.83%	-1.17%	5.75
KIK1	3.65	2.88	-0.77	10.79%	7.26%	-3.53%	4.04
TYR1	5.90	2.84	-3.06	8.85%	7.90%	-0.96%	5.58
KUM2	3.72	2.60	-1.13	4.92%	9.05%	4.13%	4.33
TRY3	1.77	2.57	0.80	4.98%	3.40%	-1.59%	3.69
PBR1	0.95	1.82	0.86	11.57%	7.73%	-3.84%	2.36
PDK1	1.34	1.63	0.29	8.30%	7.11%	-1.19%	2.85
ORU1	1.86	1.49	-0.37	14.65%	11.86%	-2.78%	3.03
NMM1	0.95	1.33	0.38	14.75%	13.31%	-1.44%	2.90
NCK1	2.85	1.29	-1.55	7.82%	14.24%	6.41%	2.19
KRN1	2.17	1.28	-0.89	8.38%	16.41%	8.03%	2.95
AYR1	0.89	1.27	0.38	6.80%	8.00%	1.20%	3.46
APM1	1.35	1.11	-0.24	11.96%	21.32%	9.37%	1.68
TRY2	0.01	0.92	0.91	15.67%	4.42%	-11.25%	2.23
MSI1	1.09	0.76	-0.33	7.80%	8.51%	0.71%	3.78
TRICHY-01 : Total	104.72	106.55	1.83	8.14%	8.86%	0.73%	155.76
CHENNAI-01							
CH16	9.47	9.16	-0.31	9.66%	10.27%	0.62%	11.79
CH47	11.36	7.50	-3.85	5.91%	9.36%	3.45%	10.48
CH42	3.02	6.83	3.81	9.43%	1.83%	-7.60%	9.76
CH05	5.66	6.31	0.65	6.88%	11.18%	4.30%	9.06
CH14	6.27	6.30	0.03	6.28%	5.89%	-0.39%	13.43
CH07	4.94	5.49	0.54	7.45%	7.85%	0.40%	8.44
CH48	3.63	4.84	1.21	10.69%	11.21%	0.52%	7.70
CH45	6.97	4.80	-2.18	7.42%	8.69%	1.27%	6.53
KNR1	4.47	4.75	0.28	7.10%	8.27%	1.17%	4.02
CH19	5.56	4.29	-1.26	8.05%	1.57%	-6.48%	9.31
AVD1	7.25	4.09	-3.16	3.50%	0.63%	-2.87%	6.60
GUD2	2.28	3.47	1.19	9.30%	8.43%	-0.87%	5.18
CH28	2.95	3.47	0.52	13.28%	14.20%	0.92%	6.69
MRM1	3.05	3.28	0.23	11.37%	10.57%	-0.80%	6.91
CH49	6.71	3.20	-3.51	7.66%	8.95%	1.29%	8.39
SKL1	2.83	2.77	-0.06	3.40%	6.64%	3.24%	3.90
CGL1	0.77	2.58	1.81	14.21%	4.10%	-10.12%	3.38
CH22	2.06	2.57	0.51	4.58%	10.62%	6.04%	4.81
GUD1	4.39	2.47	-1.92	13.01%	7.24%	-5.77%	5.77
CH30	7.09	2.44	-4.65	7.04%	-7.06%	-14.10%	6.46
CH25	2.53	2.33	-0.20	6.82%	6.73%	-0.09%	5.94
TKM1	2.92	2.19	-0.73	10.40%	7.41%	-2.99%	3.34
CH08	5.96	1.86	-4.09	6.23%	8.84%	2.62%	5.14
CH38	5.09	1.80	-3.30	10.38%	10.01%	-0.37%	4.95
CH40	0.90	1.24	0.33	1.74%	2.72%	0.98%	3.50
CH39	2.38	0.95	-1.42	5.27%	2.29%	-2.97%	3.73
MC09	1.71	0.90	-0.81	5.11%	5.90%	0.78%	0.90
CH29	0.88	0.71	-0.17	9.11%	7.00%	-2.11%	1.02
CH26	1.10	0.28	-0.82	10.22%	9.09%	-1.13%	1.55
CHENNAI-01 : Total	124.20	102.88	-21.32	7.71%	7.35%	-0.36%	178.65

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02							
CH15	13.32	9.46	-3.86	6.84%	11.65%	4.82%	15.68
CH03	9.27	9.44	0.17	10.32%	7.23%	-3.09%	15.60
CH21	8.04	8.91	0.86	6.87%	1.59%	-5.29%	11.52
CH18	5.71	6.40	0.68	11.81%	12.61%	0.80%	8.28
CH06	3.17	6.19	3.02	2.44%	9.74%	7.31%	6.12
CH41	2.10	5.60	3.51	7.42%	5.91%	-1.52%	5.40
CH50	4.61	5.58	0.97	10.81%	8.41%	-2.40%	11.35
CH33	5.46	5.14	-0.32	11.03%	4.11%	-6.92%	6.64
CH34	7.28	4.63	-2.65	7.47%	4.95%	-2.52%	8.81
CH24	5.01	4.14	-0.87	6.79%	11.17%	4.38%	6.74
CH51	2.13	4.04	1.90	6.43%	3.44%	-2.99%	9.89
MJR1	1.86	3.87	2.01	12.94%	7.07%	-5.88%	7.17
CH20	4.10	3.75	-0.35	8.39%	12.90%	4.51%	8.12
GPD1	3.94	2.85	-1.09	7.05%	7.83%	0.78%	5.07
CH37	1.58	2.80	1.22	12.59%	3.23%	-9.36%	2.00
CH17	4.01	2.37	-1.64	5.87%	5.56%	-0.31%	6.04
UKI1	2.92	2.14	-0.78	7.82%	5.80%	-2.02%	5.14
CH35	3.08	2.01	-1.07	8.04%	7.58%	-0.46%	5.28
CH43	3.30	1.99	-1.31	6.43%	7.62%	1.19%	4.93
CH44	2.24	1.48	-0.76	6.78%	15.29%	8.50%	5.38
PON1	2.67	1.44	-1.22	12.62%	12.48%	-0.14%	4.39
CH36	3.16	1.40	-1.76	6.05%	1.89%	-4.16%	2.91
CH12	5.52	1.39	-4.14	5.45%	3.77%	-1.68%	9.82
CH46	1.65	1.16	-0.50	12.11%	4.15%	-7.96%	3.33
CH23	0.30	1.05	0.75	3.03%	12.91%	9.88%	3.13
CH01	0.44	0.80	0.35	10.25%	0.64%	-9.61%	0.18
CH32	0.48	0.72	0.23	8.44%	8.05%	-0.38%	0.90
CH31	0.63	0.68	0.06	4.77%	7.87%	3.10%	3.16
CH27	1.10	0.58	-0.52	4.94%	7.83%	2.89%	2.34
MC06	0.11	0.40	0.29	-6.79%	2.19%	8.98%	2.37
MC05	0.14	0.02	-0.12	12.20%	27.94%	15.74%	2.03
CHENNAI-02 : Total	109.35	102.41	-6.94	8.05%	7.47%	-0.58%	189.70
SOUTH-03							
MDU1	14.49	9.46	-5.02	3.54%	4.60%	1.06%	15.87
DGL1	7.21	7.08	-0.13	7.11%	8.12%	1.01%	8.07
MDU2	4.41	4.88	0.47	10.20%	7.69%	-2.51%	8.12
MDU6	4.00	4.73	0.73	8.14%	9.29%	1.14%	5.60
MDU7	3.32	3.55	0.23	9.89%	8.29%	-1.60%	5.66
KRR1	2.30	3.53	1.23	8.27%	10.83%	2.56%	2.33
TMM1	3.97	3.27	-0.71	8.96%	3.85%	-5.10%	4.55
CBM1	2.40	3.17	0.77	11.61%	10.96%	-0.65%	3.76
TEN1	1.87	3.16	1.29	6.72%	9.29%	2.56%	3.59
DKI1	4.68	3.05	-1.64	8.53%	6.03%	-2.50%	4.32
CMR1	0.76	2.96	2.20	11.36%	6.58%	-4.78%	2.11
MPA1	3.75	2.88	-0.87	11.86%	7.65%	-4.20%	4.28
NKI1	2.65	2.87	0.22	8.78%	8.47%	-0.31%	3.12
MDU3	2.29	2.81	0.52	9.18%	8.92%	-0.27%	4.00
MDU4	1.25	2.77	1.53	8.33%	7.60%	-0.73%	3.29

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KPT1	1.87	2.69	0.83	10.14%	10.07%	-0.07%	2.61
BNR1	2.58	2.38	-0.20	7.61%	7.16%	-0.45%	2.63
PVI1	2.79	2.37	-0.41	4.70%	9.98%	5.28%	4.96
DGL2	1.79	2.29	0.50	8.08%	11.81%	3.72%	3.05
ATG1	3.57	2.21	-1.36	5.69%	11.05%	5.36%	5.49
ADP1	2.71	1.89	-0.83	12.04%	16.24%	4.19%	2.92
TEN2	3.23	1.76	-1.47	7.56%	6.13%	-1.42%	4.00
TPT1	2.73	1.73	-1.00	13.08%	10.75%	-2.33%	3.78
TDI1	1.53	1.71	0.18	6.70%	7.91%	1.21%	2.63
PNV2	1.60	1.71	0.11	5.39%	9.39%	3.99%	2.51
BTU1	1.98	1.62	-0.36	3.21%	2.64%	-0.57%	1.88
KKD3	3.44	1.61	-1.84	10.03%	17.23%	7.21%	7.06
SVG1	1.77	1.52	-0.25	10.28%	7.97%	-2.31%	3.13
PKM1	1.08	1.41	0.33	13.90%	7.09%	-6.81%	1.85
NTM1	2.01	1.31	-0.70	8.81%	5.64%	-3.17%	2.64
SGP1	0.76	1.24	0.49	14.32%	3.95%	-10.37%	1.77
PNI1	0.86	1.19	0.33	8.66%	4.97%	-3.69%	1.82
KYK1	1.74	0.96	-0.78	3.99%	6.33%	2.35%	3.19
MDU5	0.80	0.77	-0.04	12.42%	9.82%	-2.61%	2.55
USL1	1.04	0.69	-0.36	6.02%	6.30%	0.28%	2.99
MLR1	2.58	0.64	-1.95	11.60%	3.14%	-8.46%	2.76
MNM1	1.15	0.60	-0.54	10.44%	15.94%	5.50%	1.75
ODM1	2.02	0.58	-1.44	10.22%	13.50%	3.28%	2.48
SOUTH-03 : Total	104.98	95.05	-9.93	8.09%	8.16%	0.07%	149.11
NORTH ARCOT							
KPM2	9.75	8.87	-0.88	8.26%	8.13%	-0.13%	13.52
VEL2	6.14	6.77	0.64	7.66%	7.53%	-0.13%	7.17
VEL4	8.18	6.14	-2.04	8.82%	8.15%	-0.66%	6.67
VEL3	5.47	5.17	-0.30	6.98%	7.88%	0.90%	6.45
AKM1	3.35	4.87	1.51	6.60%	5.17%	-1.43%	4.79
SBR1	5.52	4.74	-0.77	7.00%	7.24%	0.24%	6.48
WJD1	2.05	4.24	2.19	10.17%	12.44%	2.28%	5.12
KPM1	3.88	4.24	0.36	3.79%	1.69%	-2.09%	4.23
ARC2	1.14	4.19	3.06	7.68%	6.98%	-0.71%	4.19
VEL1	2.38	4.00	1.62	9.86%	9.26%	-0.59%	3.43
GDM1	1.81	3.08	1.27	12.49%	6.61%	-5.88%	3.56
CYR1	2.70	2.96	0.26	8.41%	8.73%	0.32%	2.64
VNB1	4.36	2.77	-1.58	8.22%	6.87%	-1.35%	4.12
ABR1	5.44	2.67	-2.77	6.23%	9.25%	3.02%	4.81
PLR1	2.74	2.65	-0.09	3.04%	6.40%	3.36%	3.30
WJP1	5.01	2.56	-2.45	10.66%	11.10%	0.44%	3.80
TRR1	4.71	2.53	-2.17	7.62%	9.75%	2.13%	6.49
TRL1	5.18	2.46	-2.72	7.62%	9.37%	1.75%	6.95
ANI1	1.36	2.44	1.08	12.79%	5.21%	-7.58%	2.53
CGM1	3.92	2.40	-1.52	5.79%	9.21%	3.42%	6.46
UGI1	3.66	2.14	-1.52	4.92%	4.69%	-0.24%	2.48
BGR1	3.87	1.93	-1.93	7.46%	6.83%	-0.63%	3.09
CPT1	1.58	1.60	0.02	12.87%	9.65%	-3.22%	2.02
VSI1	2.75	1.44	-1.31	6.24%	7.91%	1.68%	4.36

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SLG1	1.21	1.36	0.15	14.32%	10.28%	-4.05%	2.45
TRT1	2.26	1.19	-1.07	4.53%	6.58%	2.05%	2.78
PTU1	0.49	0.37	-0.12	11.43%	2.75%	-8.68%	1.72
NORTH ARCOT : Total	100.90	89.79	-11.12	7.69%	7.69%	0.00%	125.62
SOUTH ARCOT							
CUD1	6.45	9.66	3.21	10.43%	8.65%	-1.78%	11.40
KLM1	4.50	5.51	1.01	8.73%	9.85%	1.12%	6.05
ULP1	1.72	4.62	2.91	6.05%	5.73%	-0.32%	6.36
PRT1	3.66	4.29	0.63	5.57%	8.75%	3.18%	3.60
TRK1	8.02	4.11	-3.91	6.18%	10.91%	4.73%	9.21
VPM2	4.32	3.84	-0.48	5.84%	4.87%	-0.97%	5.53
CDM1	8.51	3.50	-5.01	6.77%	6.83%	0.06%	5.94
TDM1	2.71	3.46	0.75	10.18%	3.71%	-6.46%	5.36
NVL2	2.84	3.33	0.49	8.69%	9.64%	0.95%	4.72
POY1	8.25	3.29	-4.95	8.04%	10.29%	2.24%	9.17
POY2	4.30	3.27	-1.03	8.72%	7.43%	-1.29%	7.43
VCM2	1.77	2.56	0.79	10.38%	7.60%	-2.77%	3.20
KKI2	4.97	2.55	-2.42	10.97%	6.55%	-4.42%	5.08
TVM2	3.29	2.34	-0.95	6.06%	3.29%	-2.77%	3.68
SJI2	6.77	2.22	-4.55	1.91%	9.17%	7.26%	6.64
VPM1	2.29	1.83	-0.46	7.90%	1.85%	-6.05%	2.00
MKM1	2.36	1.73	-0.63	9.44%	13.59%	4.15%	2.09
STP1	0.78	1.40	0.62	11.33%	5.15%	-6.18%	1.84
TVM1	3.65	1.10	-2.55	2.83%	3.78%	0.94%	2.59
KML1	3.99	1.05	-2.95	9.92%	9.67%	-0.25%	2.73
VCM1	1.30	0.81	-0.49	7.68%	12.17%	4.48%	1.00
SOUTH ARCOT : Total	86.45	66.46	-19.99	7.41%	7.74%	0.33%	105.63
WEST-02							
HSR2	2.96	6.17	3.21	9.94%	6.60%	-3.34%	8.31
SLM3	1.94	6.01	4.07	13.39%	4.42%	-8.97%	4.86
SLM1	7.02	3.61	-3.41	4.96%	8.98%	4.02%	9.45
DPR1	1.72	3.31	1.59	9.94%	6.72%	-3.21%	2.06
ATU1	4.16	3.23	-0.93	7.38%	9.18%	1.80%	4.12
TRM1	3.31	3.15	-0.16	9.81%	8.44%	-1.38%	6.15
SLM2	1.19	3.12	1.93	8.04%	6.19%	-1.85%	3.42
KAM1	2.91	2.70	-0.21	4.98%	5.06%	0.08%	2.53
MTR1	3.31	2.53	-0.78	9.49%	7.93%	-1.56%	3.75
KRI1	5.27	2.24	-3.03	10.37%	10.18%	-0.19%	2.49
PLC1	1.30	2.15	0.85	20.73%	11.54%	-9.19%	2.32
SGI1	1.90	2.03	0.13	10.62%	7.14%	-3.48%	3.26
BMD1	1.05	1.93	0.88	14.34%	9.94%	-4.40%	2.64
HSR1	3.22	1.88	-1.34	8.64%	7.96%	-0.68%	4.90
HRR1	0.89	1.61	0.72	9.43%	11.27%	1.84%	3.11
KVP1	1.33	1.59	0.26	12.25%	5.76%	-6.48%	2.69
MCR1	1.58	1.48	-0.10	8.05%	6.40%	-1.65%	4.40
VPD1	1.13	1.43	0.31	13.24%	7.76%	-5.48%	4.71
APN1	3.11	1.31	-1.79	13.57%	6.33%	-7.24%	2.87
OML1	2.28	1.25	-1.03	7.25%	11.56%	4.31%	4.46
EPI1	2.42	1.01	-1.41	10.00%	10.27%	0.27%	3.58

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
EDP1	0.78	0.82	0.03	-4.51%	16.36%	20.87%	1.86
DPR2	0.99	0.78	-0.21	1.60%	4.32%	2.72%	2.27
PMP1	3.05	0.52	-2.53	8.96%	10.77%	1.81%	3.70
PNG1	2.44	0.24	-2.21	9.84%	20.99%	11.15%	2.44
WEST-02 : Total	61.24	56.08	-5.16	9.06%	7.77%	-1.30%	96.36
WEST-01							
CBE1	2.77	4.34	1.56	8.23%	6.63%	-1.60%	2.41
CBE2	4.63	3.74	-0.89	8.00%	11.91%	3.91%	15.26
KMR1	4.27	3.28	-0.99	10.13%	9.80%	-0.32%	5.87
MPM1	1.42	2.68	1.26	12.10%	6.45%	-5.65%	3.14
PLI1	1.31	2.58	1.27	6.10%	9.03%	2.93%	3.57
CBE6	3.92	2.56	-1.36	8.78%	15.45%	6.67%	3.50
GDR1	2.05	2.37	0.32	-1.48%	6.68%	8.16%	2.25
CBE4	2.13	2.28	0.14	9.68%	12.13%	2.45%	4.38
UMP1	1.66	2.03	0.37	11.30%	7.27%	-4.03%	2.36
KGI1	2.46	2.02	-0.45	6.90%	7.87%	0.97%	3.36
CNR1	0.52	1.38	0.86	4.49%	14.78%	10.30%	3.18
SNR1	1.30	1.24	-0.06	12.63%	16.45%	3.82%	3.42
DPM2	2.42	1.19	-1.22	6.18%	13.35%	7.17%	2.96
SUL1	1.29	1.05	-0.24	5.13%	13.13%	8.00%	2.18
CBE5	0.41	1.05	0.63	17.67%	11.24%	-6.44%	1.69
PDM1	1.46	1.03	-0.43	11.10%	7.22%	-3.88%	1.72
KMD1	2.40	0.99	-1.41	7.13%	-3.94%	-11.06%	2.55
UAM1	4.55	0.96	-3.58	5.25%	13.35%	8.10%	5.94
PPI1	0.41	0.95	0.54	12.70%	7.75%	-4.95%	2.54
CBE3	0.15	0.15		11.59%	12.70%	1.12%	1.51
ANR1	0.65	0.13	-0.52	9.50%	18.12%	8.62%	0.98
WEST-01 : Total	42.19	38.00	-4.18	7.91%	9.74%	1.82%	74.76
WEST-03							
ERD1	2.61	4.47	1.86	5.74%	7.37%	1.63%	4.65
ERD2	2.97	3.50	0.52	11.46%	15.20%	3.74%	5.79
AVI1	3.46	3.49	0.04	5.27%	7.22%	1.94%	2.15
TPR2	3.45	2.98	-0.47	4.42%	3.61%	-0.81%	5.16
TPR1	4.10	2.67	-1.42	5.27%	7.18%	1.91%	4.60
NKL2	6.08	2.38	-3.70	4.95%	10.56%	5.61%	7.56
TPR4	0.48	2.03	1.55	7.79%	7.19%	-0.60%	1.76
TCG1	1.34	1.97	0.62	16.08%	6.14%	-9.94%	2.44
PDR1	0.34	1.61	1.28	2.79%	13.44%	10.65%	1.65
KGM1	1.71	1.20	-0.51	7.05%	6.71%	-0.34%	2.07
RSP1	0.89	1.17	0.28	13.77%	13.44%	-0.33%	2.59
SGG1	0.57	1.10	0.53	11.10%	4.55%	-6.55%	0.97
SYM2	1.64	1.06	-0.57	8.59%	12.24%	3.65%	2.56
GBM1	1.40	0.73	-0.67	8.38%	11.13%	2.75%	3.31
KMM1	0.55	0.43	-0.12	8.05%	10.44%	2.40%	1.66
TPR3	0.37	0.37		12.65%	7.52%	-5.13%	2.81
CMI1	1.39	0.34	-1.05	8.40%	20.61%	12.21%	1.55
VKL1	0.05	0.29	0.24	5.56%	8.88%	3.33%	1.92
WEST-03 : Total	33.39	31.80	-1.59	7.13%	8.85%	1.73%	55.19

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
WHC3	3.72	2.72	-0.99	-0.25%	-17.23%	-16.97%	0.00
CZWH	4.28	1.87	-2.41	-10.14%	-9.54%	0.60%	0.00
WZWH	1.50	1.43	-0.07	-18.61%	3.50%	22.11%	0.00
MSWH	0.44	0.05	-0.39	5.11%	0.01%	-5.10%	0.00
WHCB	(0.81)		0.81	25.98%	0.00%	-25.98%	0.00
WHKP	(0.44)		0.44	6.46%	0.00%	-6.46%	0.00
WHMD	(0.67)		0.67	11.66%	0.00%	-11.66%	0.00
WZSD	0.28		-0.28	0.73%	0.00%	-0.73%	0.00
WHVL		(0.19)	-0.19	0.00%	15.70%	15.70%	0.00
WHPD	(0.30)	(0.30)	0.01	15.11%	17.47%	2.35%	0.00
S2SD	(1.37)	(0.30)	1.07	7.39%	6.04%	-1.35%	0.00
WTRZ	(0.63)	(0.30)	0.33	8.40%	9.10%	0.70%	0.00
WHUT	(2.18)	(0.32)	1.87	7.15%	5.79%	-1.37%	0.00
TZSD	(0.56)	(0.38)	0.18	12.06%	-9.12%	-21.18%	0.00
WHTV	(0.15)	(1.30)	-1.15	14.28%	2.14%	-12.15%	0.00
SZSD	(2.05)	(1.51)	0.54	19.97%	14.40%	-5.57%	0.00
WCHN	(1.63)	(3.71)	-2.08	9.07%	1.79%	-7.28%	0.00
OTHERS : Total	(0.57)	(2.22)	-1.65	352.97%	45.95%	-307.01%	0.00
Grand Total	988.09	825.70	-162.39	7.50%	8.00%	0.50%	1393.66