



TN-Daily Sales Performance As on 05-12-2025 11:55:23 PM

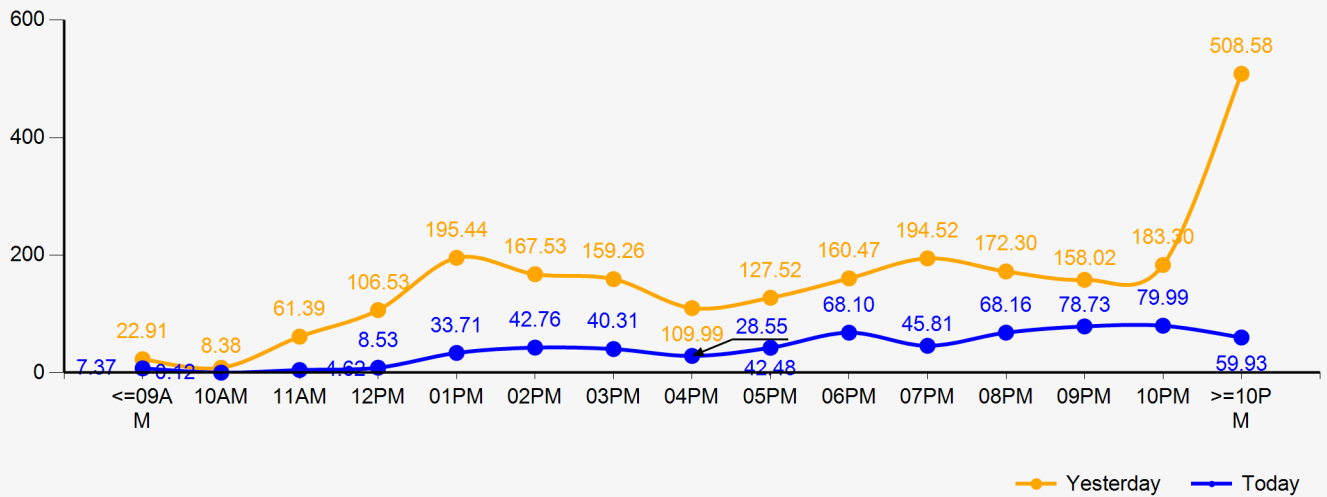
YD Sales : 2336.15 L YD Order: 29.57 L

YD GP%: 3.06%

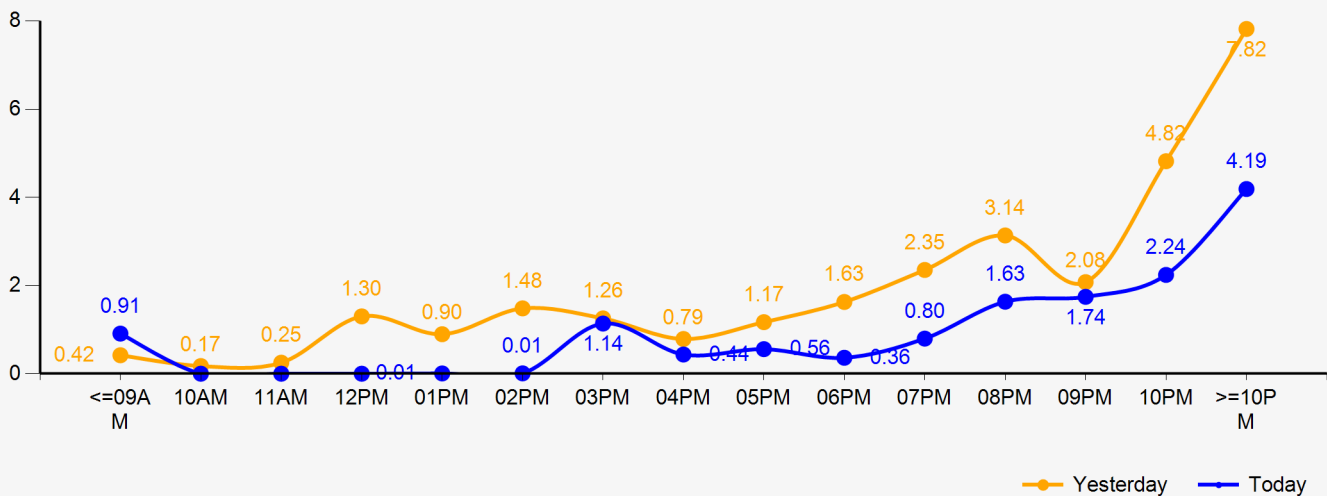
TD Sales : 609.18 L TD Order: 14.02 L

TD GP%: 6.55%

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	395.36	103.35	-292.02	3.07%	7.30%	4.23%	173.53
CHENNAI-02	265.90	81.61	-184.29	2.43%	6.49%	4.06%	130.64
CHENNAI-01	293.93	79.94	-213.99	3.33%	7.43%	4.09%	132.33
TRICHY-01	330.44	66.31	-264.13	2.61%	6.44%	3.83%	107.55
SOUTH ARCOT	225.39	61.29	-164.10	2.42%	5.23%	2.81%	64.89
SOUTH-03	233.71	59.15	-174.56	3.78%	8.27%	4.49%	112.24
NORTH ARCOT	190.20	53.73	-136.48	3.64%	6.70%	3.05%	73.43
WEST-02	244.34	49.62	-194.71	2.73%	8.25%	5.52%	85.26
WEST-01	149.00	36.33	-112.67	4.63%	9.51%	4.89%	75.59
KL-SOUTH	23.85	5.49	-18.36	1.50%	7.61%	6.11%	9.87
OTHERS	13.59	26.39	12.80	2.44%	-7.20%	-9.64%	0.00
Total	2365.72	623.21	-1742.51	3.06%	6.55%	3.48%	965.34

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TUT1	38.29	14.71	-23.58	3.20%	6.02%	2.82%	18.14
	TVL1	44.68	8.26	-36.42	2.53%	10.30%	7.77%	15.57
	KVT1	23.18	7.36	-15.82	5.75%	7.24%	1.48%	8.61

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	NGR1	19.07	6.53	-12.53	3.30%	6.69%	3.39%	11.78
	TUT2	19.19	6.11	-13.07	2.29%	4.88%	2.60%	9.70
	TKS1	11.03	5.03	-6.00	3.31%	9.81%	6.50%	5.50
	TKS2	19.61	4.88	-14.72	0.42%	6.43%	6.00%	7.05
	SVK1	10.34	4.13	-6.21	3.05%	4.81%	1.76%	5.11
	TKY1	5.46	3.92	-1.55	2.94%	10.21%	7.27%	3.37
	VL1	8.09	3.22	-4.87	2.66%	8.03%	5.37%	5.29
	MMT1	5.85	3.18	-2.67	-2.02%	1.69%	3.71%	3.25
	VNR2	19.26	3.12	-16.14	1.48%	7.24%	5.76%	7.70
	MAR1	11.10	2.83	-8.27	4.80%	6.89%	2.09%	7.46
	ERL2	6.70	2.39	-4.30	4.20%	4.36%	0.15%	2.98
	RND1	9.89	2.33	-7.55	2.29%	7.95%	5.66%	6.50
	UDN1	8.50	2.31	-6.19	3.59%	6.50%	2.92%	1.84
	PDI1	5.61	2.12	-3.49	3.10%	10.67%	7.57%	2.46
	RPM1	15.74	2.05	-13.69	4.38%	12.78%	8.40%	4.41
	TCN1	11.27	2.03	-9.24	4.54%	8.05%	3.50%	4.09
	SKD1	4.14	1.76	-2.38	5.80%	8.89%	3.09%	2.16
	ASM1	7.37	1.68	-5.69	3.50%	6.90%	3.41%	2.62
	TYI1	5.34	1.68	-3.66	4.22%	4.31%	0.10%	2.41
	APK1	7.56	1.36	-6.21	3.86%	3.15%	-0.71%	3.67
	KYR1	5.52	1.33	-4.20	4.39%	10.28%	5.89%	1.58
	APK2	8.68	1.31	-7.37	1.70%	6.87%	5.17%	3.18
	PKD1	9.44	1.30	-8.15	3.48%	13.34%	9.86%	3.02
	SNL1	9.24	1.17	-8.07	1.11%	9.86%	8.75%	3.14
	KGL1	1.83	1.12	-0.71	0.42%	9.21%	8.80%	2.64
	STU2	6.07	0.81	-5.26	4.18%	0.78%	-3.39%	2.21
	KSM1	1.92	0.75	-1.17	5.71%	5.72%	0.01%	2.07
	ARM1	4.10	0.58	-3.52	2.70%	10.43%	7.73%	1.58
	SGT1	11.62	0.55	-11.07	3.93%	11.57%	7.63%	1.82
	VNR1	7.07	0.54	-6.54	2.43%	7.32%	4.89%	2.86
	VKM1	5.83	0.30	-5.53	3.35%	7.95%	4.60%	1.69
	SDI1	4.96	0.27	-4.70	4.60%	4.69%	0.10%	2.60
	COL1	1.42	0.20	-1.22	-1.37%	16.10%	17.47%	1.78
	TVL2	0.39	0.13	-0.26	-0.72%	14.72%	15.43%	1.68
	Total	395.36	103.35	-292.02	3.07%	7.30%	4.23%	173.53
CHENNAI-02								
	CH15	27.47	11.00	-16.47	2.11%	5.88%	3.77%	15.58
	CH03	21.98	7.05	-14.93	3.49%	6.97%	3.49%	12.74
	CH33	8.60	5.72	-2.89	3.95%	11.33%	7.38%	4.34
	CH12	14.20	5.21	-8.99	7.01%	6.38%	-0.64%	7.03
	CH24	9.67	4.66	-5.01	3.86%	-0.07%	-3.93%	5.56
	CH18	19.36	4.41	-14.95	5.24%	6.84%	1.59%	6.64
	CH21	27.73	4.10	-23.64	-8.43%	6.87%	15.31%	9.31
	CH09	12.47	3.78	-8.69	4.41%	3.44%	-0.97%	4.54
	CH46	8.65	3.40	-5.25	3.08%	8.42%	5.34%	2.80
	GPD1	5.66	3.09	-2.58	2.30%	6.41%	4.11%	3.54
	CH20	13.40	2.78	-10.62	3.21%	2.46%	-0.74%	7.52
	CH17	11.26	2.71	-8.56	4.14%	6.90%	2.76%	5.08
	CH43	7.04	2.51	-4.53	4.79%	9.27%	4.47%	3.71

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02	CH44	5.77	2.48	-3.29	2.73%	8.26%	5.52%	3.80
	CH34	11.29	2.39	-8.90	4.11%	8.31%	4.20%	5.29
	MJR1	8.67	2.31	-6.36	5.18%	10.24%	5.05%	5.69
	UKI1	3.88	2.08	-1.80	4.01%	2.26%	-1.75%	2.75
	PON1	5.93	2.05	-3.88	4.57%	7.36%	2.79%	2.62
	CH27	4.70	1.95	-2.75	0.81%	5.73%	4.91%	1.70
	CH41	10.91	1.77	-9.13	2.72%	3.80%	1.08%	4.20
	CH31	3.46	1.62	-1.83	2.04%	10.29%	8.25%	2.54
	CH23	6.14	1.59	-4.54	1.52%	6.94%	5.43%	2.26
	CH06	4.13	0.76	-3.36	4.20%	10.00%	5.80%	4.89
	CH36	4.11	0.74	-3.37	4.18%	5.56%	1.38%	1.96
	CH32	1.54	0.55	-0.99	5.23%	5.87%	0.64%	0.82
	MC05	4.75	0.45	-4.29	1.19%	4.77%	3.58%	1.68
	CH01	0.08	0.39	0.31	-2.97%	5.89%	8.86%	0.42
	MC06	3.05	0.05	-2.99	2.55%	13.25%	10.71%	1.66
	Total	265.90	81.61	-184.29	2.43%	6.49%	4.06%	130.64
CHENNAI-01								
	CH08	22.84	8.94	-13.90	2.74%	8.46%	5.72%	7.44
	CH42	20.68	7.16	-13.52	-1.32%	-1.72%	-0.39%	7.16
	CH16	15.50	6.45	-9.05	2.85%	8.81%	5.96%	9.34
	CH14	10.56	5.05	-5.50	3.49%	7.14%	3.65%	8.90
	CH05	18.99	4.42	-14.57	2.50%	9.79%	7.30%	6.45
	AVD1	12.94	4.31	-8.64	2.89%	7.48%	4.59%	4.77
	CH30	11.66	4.21	-7.44	5.15%	6.52%	1.37%	4.02
	CH07	10.58	3.76	-6.83	4.35%	7.08%	2.73%	9.52
	GUD2	7.61	3.68	-3.92	5.17%	5.03%	-0.15%	3.63
	TKM1	4.71	3.50	-1.20	3.76%	9.58%	5.82%	1.98
	CH48	13.66	3.12	-10.54	7.48%	8.53%	1.05%	5.91
	CH37	5.76	2.78	-2.98	2.33%	4.98%	2.65%	1.76
	CH28	7.19	2.72	-4.47	6.93%	12.95%	6.02%	5.13
	CH35	8.20	2.51	-5.69	3.66%	9.54%	5.88%	4.74
	CH19	16.49	2.44	-14.05	-2.19%	13.54%	15.72%	5.18
	CH45	15.62	1.86	-13.76	2.76%	3.77%	1.01%	4.21
	MRM1	15.74	1.67	-14.07	3.11%	9.06%	5.95%	3.21
	MC09	0.90	1.66	0.77	6.74%	2.99%	-3.75%	0.81
	GUD1	12.89	1.39	-11.50	6.59%	10.33%	3.74%	3.71
	CH11	9.02	1.32	-7.71	5.70%	10.42%	4.72%	4.68
	CH22	10.98	1.10	-9.89	6.50%	13.18%	6.67%	4.84
	SKL1	3.60	0.96	-2.64	5.76%	7.72%	1.97%	3.25
	CH38	6.35	0.91	-5.45	3.35%	11.28%	7.92%	2.84
	CH39	7.87	0.90	-6.97	4.38%	11.71%	7.33%	3.47
	CGL1	7.27	0.86	-6.41	3.28%	7.20%	3.92%	3.21
	KNR1	2.93	0.72	-2.20	8.66%	5.81%	-2.85%	3.63
	MC10	2.61	0.56	-2.05	0.95%	6.18%	5.23%	1.27
	CH29	2.14	0.50	-1.64	6.07%	12.30%	6.24%	1.55
	CH40	7.14	0.34	-6.80	1.16%	9.61%	8.45%	3.03
	CH26	1.52	0.13	-1.39	0.34%	14.55%	14.21%	2.23
	MC02				#Error	#Error	#Error	0.46
	Total	293.93	79.94	-213.99	3.33%	7.43%	4.09%	132.33

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRICHY-01	TRY1	46.53	11.94	-34.59	1.08%	4.19%	3.12%	19.40
	TNJ1	28.77	6.07	-22.71	3.30%	5.66%	2.37%	10.23
	MVM1	20.63	5.29	-15.34	3.66%	8.83%	5.17%	4.79
	PBR2	18.55	3.72	-14.83	2.19%	7.43%	5.24%	6.09
	TYR1	12.93	3.53	-9.40	2.52%	4.23%	1.71%	4.21
	PTK1	14.93	3.13	-11.80	1.93%	7.16%	5.23%	4.82
	MDI1	12.44	2.59	-9.86	3.53%	4.98%	1.46%	2.99
	TNJ2	17.38	2.57	-14.81	2.12%	5.52%	3.40%	5.97
	TVR2	17.92	2.53	-15.40	2.28%	3.68%	1.40%	4.32
	JKM1	12.96	2.32	-10.63	4.62%	6.71%	2.09%	2.70
	NGT1	12.46	2.06	-10.39	1.74%	10.71%	8.97%	3.50
	KUM1	18.62	1.96	-16.66	1.42%	2.65%	1.23%	5.24
	AYR1	4.29	1.95	-2.34	2.92%	6.67%	3.75%	2.52
	TVR1	5.83	1.74	-4.09	4.64%	3.15%	-1.50%	1.77
	KIK1	9.63	1.66	-7.97	1.89%	14.99%	13.10%	1.96
	TRY4	9.56	1.56	-7.99	4.44%	9.02%	4.58%	4.69
	PBR1	3.37	1.51	-1.86	1.71%	10.28%	8.57%	1.82
	NMM1	7.57	1.49	-6.08	8.78%	4.14%	-4.64%	2.25
	ORU1	6.20	1.44	-4.76	2.81%	7.76%	4.95%	1.79
	PDK1	6.90	1.27	-5.63	1.57%	8.98%	7.41%	1.13
	TTP1	9.02	1.07	-7.95	3.32%	9.52%	6.20%	2.83
	MSI1	7.98	1.00	-6.98	2.87%	10.56%	7.69%	2.19
	NCK1	4.58	1.00	-3.58	5.89%	5.62%	-0.27%	1.78
	TRY2	6.81	0.98	-5.83	-1.65%	4.84%	6.49%	2.02
	TRY3	5.77	0.83	-4.94	1.83%	4.55%	2.72%	3.20
	APM1	2.34	0.58	-1.76	2.85%	14.06%	11.21%	1.57
	KRN1	6.48	0.52	-5.96	3.75%	12.78%	9.03%	1.76
	Total	330.44	66.31	-264.13	2.61%	6.44%	3.83%	107.55
SOUTH ARCOT	POY2	20.12	18.21	-1.91	3.24%	1.48%	-1.76%	5.00
	POY1	20.03	9.94	-10.09	3.12%	4.50%	1.37%	5.97
	CUD1	21.57	4.18	-17.39	3.36%	10.06%	6.70%	6.38
	ULP1	9.84	2.84	-7.00	1.10%	8.01%	6.91%	2.57
	VPM2	11.54	2.84	-8.71	2.71%	8.45%	5.74%	3.16
	TVM2	7.13	2.67	-4.46	1.16%	5.96%	4.79%	2.72
	CDM1	15.15	2.55	-12.61	4.97%	6.64%	1.67%	3.81
	NVL2	14.58	2.44	-12.15	3.57%	2.67%	-0.90%	4.13
	PRT1	9.44	1.94	-7.50	1.18%	7.18%	6.00%	2.43
	KKI2	13.94	1.90	-12.05	1.08%	10.68%	9.60%	3.74
	KLM1	16.72	1.83	-14.89	2.92%	13.66%	10.75%	3.76
	TRK1	10.30	1.63	-8.67	1.62%	5.61%	3.99%	4.20
	TDM1	7.78	1.52	-6.26	0.75%	7.41%	6.66%	2.05
	STP1	3.66	1.33	-2.32	1.33%	1.55%	0.23%	1.66
	TVM1	7.05	1.33	-5.73	0.65%	3.82%	3.17%	2.44
	VCM1	7.20	1.24	-5.95	0.54%	6.19%	5.65%	1.97
	KML1	8.05	0.88	-7.17	-0.01%	8.72%	8.73%	2.10
	VPM1	5.67	0.81	-4.86	1.90%	11.22%	9.32%	1.68
	MKM1	5.32	0.62	-4.70	3.54%	10.15%	6.61%	1.83

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH ARCOT	SJI2	10.30	0.60	-9.70	2.60%	5.70%	3.10%	3.28
	Total	225.39	61.29	-164.10	2.42%	5.23%	2.81%	64.89
SOUTH-03								
	MDU1	23.72	7.24	-16.48	2.17%	4.87%	2.70%	11.83
	DGL1	14.95	3.49	-11.45	3.28%	12.18%	8.90%	7.69
	KRR1	9.74	3.21	-6.53	0.14%	4.91%	4.77%	2.22
	TEN2	4.84	3.02	-1.82	4.99%	6.85%	1.86%	3.65
	TEN1	4.63	2.60	-2.03	5.22%	9.09%	3.87%	3.57
	MDU3	7.18	2.40	-4.78	2.65%	8.78%	6.13%	4.16
	MPA1	7.99	2.36	-5.62	2.04%	3.95%	1.91%	3.12
	CBM1	7.80	2.27	-5.52	5.75%	6.08%	0.34%	3.40
	DKI1	8.03	2.16	-5.87	8.62%	13.94%	5.32%	3.03
	MDU6	11.25	2.07	-9.18	3.69%	8.42%	4.73%	5.92
	TDI1	3.86	1.97	-1.89	2.60%	11.01%	8.41%	2.28
	MDU2	20.29	1.90	-18.39	2.54%	10.50%	7.96%	5.64
	PVI1	3.26	1.84	-1.42	7.31%	12.64%	5.33%	2.71
	ODM1	2.20	1.82	-0.38	5.90%	3.97%	-1.93%	1.75
	ATG1	8.96	1.81	-7.15	1.96%	0.59%	-1.37%	3.84
	DGL2	5.14	1.79	-3.35	4.53%	11.93%	7.40%	2.41
	TPT1	4.58	1.78	-2.80	5.09%	12.98%	7.89%	2.89
	KKD3	9.12	1.53	-7.59	8.73%	13.72%	4.98%	2.72
	TMM1	10.10	1.18	-8.92	4.98%	8.74%	3.76%	3.47
	SVG1	8.30	1.01	-7.30	4.12%	8.11%	3.99%	2.51
	BTU1	2.28	1.00	-1.28	2.82%	2.68%	-0.14%	1.32
	PNI1	1.63	0.99	-0.64	5.73%	10.33%	4.60%	1.84
	MDU5	2.87	0.99	-1.88	7.51%	12.51%	5.00%	2.32
	BNR1	4.34	0.94	-3.40	3.90%	3.75%	-0.15%	2.34
	SGP1	5.05	0.90	-4.14	2.40%	5.83%	3.44%	1.37
	USL1	3.27	0.85	-2.42	3.44%	13.27%	9.83%	2.35
	MDU4	4.56	0.79	-3.77	3.11%	12.40%	9.29%	3.09
	PNV2	5.85	0.73	-5.12	-2.16%	8.89%	11.05%	1.52
	MLR1	2.97	0.69	-2.29	4.08%	0.97%	-3.11%	2.19
	CMR1	2.16	0.67	-1.49	2.62%	7.14%	4.52%	1.85
	KPT1	3.99	0.60	-3.39	8.63%	15.24%	6.60%	1.83
	NTM1	2.64	0.59	-2.05	6.32%	8.86%	2.55%	2.03
	KYK1	2.80	0.54	-2.27	6.56%	11.23%	4.66%	2.05
	PKM1	3.29	0.52	-2.77	3.97%	11.34%	7.37%	1.69
	NKI1	2.89	0.44	-2.45	7.51%	11.66%	4.15%	1.82
	ADP1	4.56	0.31	-4.25	4.92%	6.96%	2.05%	2.22
	MNM1	2.63	0.14	-2.49	-2.88%	12.91%	15.79%	1.63
	Total	233.71	59.15	-174.56	3.78%	8.27%	4.49%	112.24
NORTH ARCOT								
	KPM2	16.08	7.56	-8.52	3.83%	7.28%	3.45%	8.39
	VEL2	17.03	4.96	-12.07	4.29%	7.23%	2.93%	5.61
	SBR1	9.25	4.36	-4.89	3.40%	7.22%	3.82%	4.64
	TRL1	11.01	3.26	-7.75	4.13%	8.85%	4.72%	4.47
	TRR1	10.10	3.04	-7.06	3.19%	3.79%	0.59%	3.88
	AKM1	16.98	3.01	-13.97	1.92%	8.41%	6.49%	3.20

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NORTH ARCOT	ABR1	6.52	2.68	-3.84	6.56%	5.80%	-0.76%	2.66
	TRT1	8.49	2.55	-5.94	2.46%	7.43%	4.96%	1.96
	PLR1	3.75	2.16	-1.60	4.42%	2.94%	-1.49%	1.60
	UGI1	5.66	2.14	-3.52	4.30%	1.94%	-2.36%	1.71
	VEL1	11.13	2.09	-9.04	4.39%	3.49%	-0.90%	4.32
	CYR1	4.58	1.82	-2.76	5.66%	9.01%	3.35%	1.87
	WJD1	6.40	1.61	-4.78	4.91%	8.87%	3.96%	3.13
	GDM1	4.30	1.49	-2.81	5.53%	8.53%	3.00%	2.47
	BGR1	8.12	1.47	-6.65	2.07%	6.84%	4.77%	1.97
	KPM1	8.05	1.44	-6.61	1.94%	3.04%	1.11%	2.53
	VSI1	5.82	1.34	-4.47	2.68%	7.19%	4.51%	2.19
	ARC2	5.24	1.31	-3.92	3.56%	8.20%	4.64%	3.49
	WJP1	3.47	1.15	-2.33	3.48%	5.68%	2.21%	3.02
	VNB1	5.36	1.05	-4.31	7.11%	7.34%	0.23%	2.11
	CPT1	3.96	0.95	-3.01	3.42%	13.59%	10.17%	1.48
	ANI1	3.76	0.91	-2.86	3.25%	6.19%	2.94%	1.65
	CGM1	8.30	0.84	-7.46	1.86%	3.83%	1.97%	2.27
	SLG1	4.84	0.35	-4.49	4.36%	13.46%	9.10%	1.63
	PTU1	1.98	0.16	-1.83	1.42%	2.70%	1.28%	1.21
	Total	190.20	53.73	-136.48	3.64%	6.70%	3.05%	73.43
WEST-02	HSR2	16.38	4.27	-12.11	4.12%	7.28%	3.16%	5.50
	NKL2	16.65	2.91	-13.74	3.22%	7.23%	4.01%	3.23
	SLM1	23.90	2.89	-21.02	1.36%	6.85%	5.48%	8.03
	ATU1	12.60	2.86	-9.75	1.04%	6.73%	5.70%	3.10
	OML1	2.68	2.64	-0.05	4.33%	7.18%	2.85%	2.55
	PLC1	6.41	2.47	-3.94	4.04%	5.74%	1.70%	1.74
	HSR1	9.44	2.46	-6.98	2.70%	6.87%	4.17%	3.80
	ERD1	11.29	2.07	-9.22	-2.43%	11.55%	13.98%	3.83
	SLM2	11.62	2.03	-9.60	3.38%	7.04%	3.66%	2.71
	TRM1	8.40	1.98	-6.42	2.91%	8.29%	5.38%	2.80
	ERD2	8.99	1.97	-7.02	2.78%	13.37%	10.59%	4.31
	KRI1	4.29	1.64	-2.65	4.26%	10.37%	6.11%	2.74
	VKL1	6.10	1.57	-4.53	6.21%	4.43%	-1.78%	1.09
	TCG1	4.94	1.37	-3.57	1.42%	9.10%	7.67%	1.85
	EPI1	4.65	1.27	-3.38	3.76%	7.40%	3.64%	2.54
	VPD1	11.50	1.26	-10.24	2.73%	11.79%	9.06%	3.26
	APN1	3.59	1.24	-2.35	3.03%	2.18%	-0.85%	2.47
	BMD1	4.44	1.24	-3.21	3.75%	6.79%	3.04%	2.04
	PMP1	5.90	1.21	-4.70	4.04%	5.36%	1.32%	1.80
	SLM3	7.76	1.19	-6.56	2.16%	7.88%	5.72%	2.93
	SGG1	2.36	1.19	-1.17	-0.26%	14.67%	14.94%	1.59
	SGI1	4.00	1.18	-2.82	6.58%	14.54%	7.96%	1.53
	HRR1	6.68	0.90	-5.77	3.70%	3.26%	-0.44%	1.93
	PDR1	4.47	0.88	-3.59	2.72%	12.62%	9.90%	1.19
	DPR2	5.75	0.88	-4.87	-0.08%	7.05%	7.12%	2.04
	CMI1	4.28	0.77	-3.51	0.98%	14.09%	13.11%	1.36
	DPR1	4.70	0.73	-3.97	3.73%	11.04%	7.31%	1.36
	MTR1	5.43	0.71	-4.72	6.77%	11.01%	4.23%	3.08

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02	KMM1	2.95	0.55	-2.40	3.33%	16.58%	13.25%	1.72
	EDP1	4.83	0.45	-4.38	2.53%	4.22%	1.69%	1.04
	MCR1	5.80	0.43	-5.37	2.40%	3.59%	1.19%	2.88
	KVP1	5.08	0.27	-4.81	2.79%	11.39%	8.61%	1.23
	RSP1	6.46	0.17	-6.30	3.81%	16.45%	12.64%	1.97
	Total	244.34	49.62	-194.71	2.73%	8.25%	5.52%	85.26
WEST-01	CBE2	21.52	5.48	-16.04	3.14%	7.46%	4.31%	11.25
	UAM1	8.52	4.02	-4.50	2.88%	8.61%	5.72%	4.34
	CBE6	4.04	2.29	-1.75	7.09%	9.95%	2.86%	2.84
	TPR1	5.23	2.16	-3.06	2.21%	6.85%	4.64%	4.08
	PLI1	4.89	1.69	-3.20	5.80%	7.59%	1.79%	3.64
	KMR1	5.84	1.65	-4.19	4.45%	8.49%	4.04%	4.85
	PPI1	2.51	1.56	-0.95	6.88%	9.28%	2.41%	1.80
	TPR3	2.44	1.48	-0.96	5.64%	13.31%	7.68%	2.61
	TPR2	5.16	1.34	-3.83	3.26%	5.43%	2.18%	3.67
	KGI1	6.88	1.17	-5.72	5.12%	10.20%	5.07%	2.18
	CBE1	6.78	1.15	-5.63	7.36%	15.10%	7.74%	1.99
	GDR1	2.35	1.15	-1.21	2.00%	10.50%	8.50%	1.59
	CBE5	2.47	1.00	-1.47	3.91%	12.88%	8.97%	1.46
	SNR1	3.83	0.97	-2.86	9.37%	13.61%	4.24%	1.99
	CBE3	2.54	0.92	-1.62	6.33%	16.30%	9.97%	0.95
	CBE4	9.02	0.92	-8.10	7.45%	15.54%	8.08%	3.94
	CNR1	5.79	0.89	-4.89	5.18%	2.55%	-2.63%	1.78
	UMP1	5.11	0.84	-4.27	5.71%	5.99%	0.27%	2.07
	DPM2	5.53	0.79	-4.74	1.78%	4.36%	2.57%	1.92
	KMD1	3.00	0.77	-2.22	4.00%	14.36%	10.36%	1.93
	PDM1	2.69	0.76	-1.93	5.82%	16.13%	10.31%	1.55
	MPM1	5.04	0.62	-4.43	5.67%	14.82%	9.15%	2.34
	SUL1	5.68	0.61	-5.07	5.56%	10.26%	4.69%	1.43
	SYM2	4.24	0.57	-3.67	7.67%	9.86%	2.20%	1.65
	GBM1	5.32	0.50	-4.82	2.47%	10.37%	7.90%	1.89
	KGM1	4.28	0.49	-3.79	4.83%	10.29%	5.45%	1.76
	AVI1	2.67	0.37	-2.30	0.85%	17.09%	16.24%	1.46
	TPR4	4.87	0.22	-4.65	2.68%	11.43%	8.75%	2.00
	ANR1	0.75	(0.05)	-0.80	-3.06%	132.04%	135.10%	0.66
	Total	149.00	36.33	-112.67	4.63%	9.51%	4.89%	75.59
KL-SOUTH	TVP1	11.86	2.62	-9.24	3.00%	9.87%	6.87%	5.71
	KLR1	7.61	1.56	-6.05	-1.55%	6.38%	7.94%	1.66
	PAS1	4.38	1.31	-3.07	2.78%	4.56%	1.78%	2.49
	Total	23.85	5.49	-18.36	1.50%	7.61%	6.11%	9.87
OTHERS	GHUB	4.34	24.44	20.10	0.00%	-0.96%	-0.96%	0.00
	CZWH	5.85	1.39	-4.46	3.01%	-8.05%	-11.06%	0.00
	WHC3	2.85	1.23	-1.62	5.12%	-86.48%	-91.60%	0.00
	S2SD	0.18	0.18	0.01	0.32%	-80.94%	-81.26%	0.00
	SZSD	0.19	0.16	-0.03	0.32%	-14.43%	-14.76%	0.00
	WZSD	0.03	0.10	0.08	0.00%	-133.79%	-133.79%	0.00
	WZWH	0.12	0.10	-0.03	0.91%	-107.30%	-108.21%	0.00
	TZSD	0.16	0.05	-0.12	0.92%	-145.12%	-146.04%	0.00

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS	WHMD		(0.12)	-0.12	#Error	16.16%	#Error	0.00
	WTRZ		(0.30)	-0.30	#Error	6.77%	#Error	0.00
	WHUT	(0.14)	(0.84)	-0.70	-3.66%	-4.08%	-0.42%	0.00
	Total	13.59	26.39	12.80	2.44%	-7.20%	-9.64%	0.00
	Total	2365.72	623.21	-1742.51	3.06%	6.55%	3.48%	965.34