



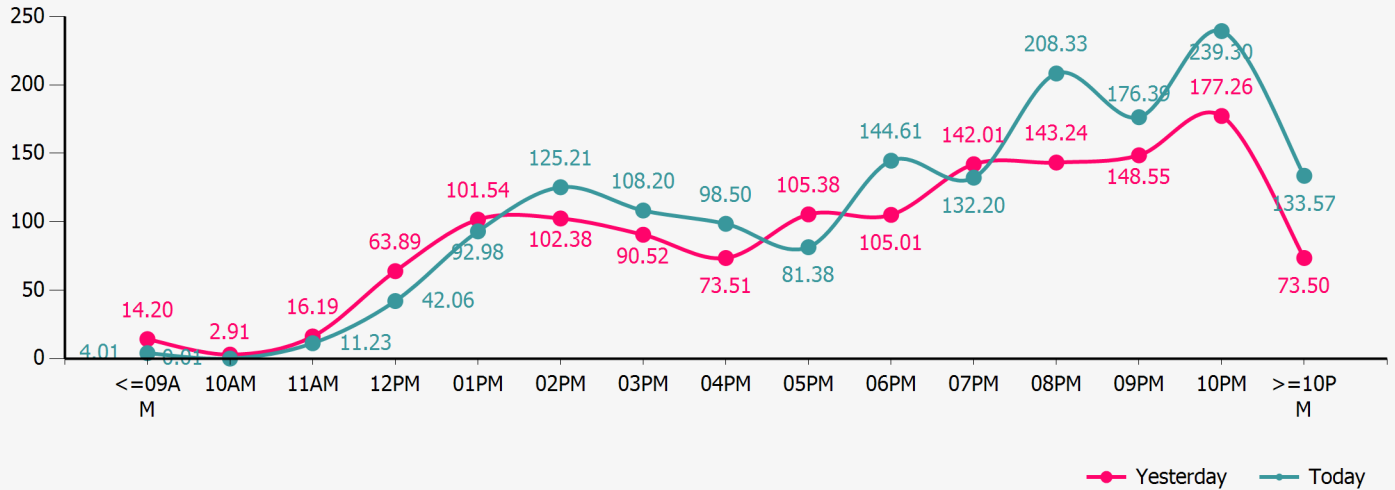
Sales
1,597.98 Lacs
Yest. Sales : 1,360.09 Lacs

GP%
6.46%
Yest.GP% : 6.05%

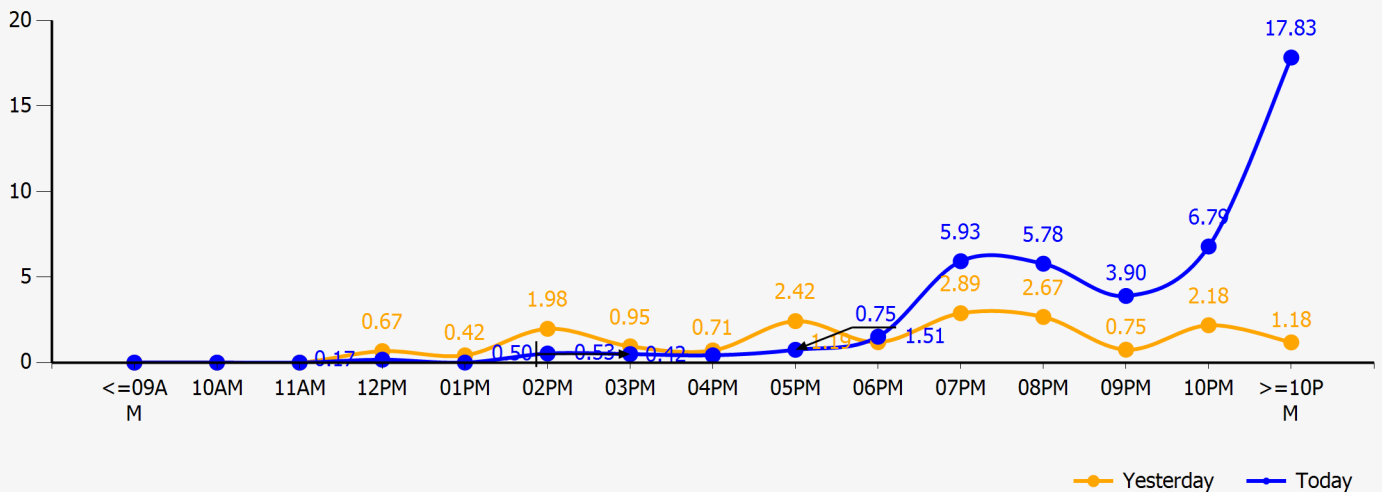
EW Pen%
1.73%
Yest.EW %: 1.62%

Open SO
44.10 Lacs
Yest. OSO 18.02 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	173.36	258.40	85.04	6.62%	6.44%	-0.18%	214.92
CHENNAI-02	190.36	250.43	60.07	5.16%	6.61%	1.45%	205.13
SOUTH-01	227.55	230.69	3.14	6.17%	6.53%	0.36%	312.54
SOUTH-03	172.85	176.69	3.83	5.03%	5.34%	0.30%	242.99
TRICHY-01	153.69	162.02	8.32	6.83%	6.37%	-0.46%	224.03
NORTH ARCOT	128.61	154.29	25.68	6.27%	7.08%	0.81%	175.02
WEST-02	103.11	124.25	21.14	6.18%	6.28%	0.11%	148.10
SOUTH ARCOT	96.83	109.73	12.90	4.94%	5.60%	0.66%	138.71
WEST-01	80.50	101.44	20.94	7.41%	6.66%	-0.76%	109.92
WEST-03	46.81	76.05	29.24	8.55%	8.75%	0.20%	91.68
OTHERS	4.45	(1.89)	-6.34	-8.78%	11.71%	20.50%	0.00
Total	1378.11	1642.08	263.97	6.05%	6.46%	0.41%	1863.03

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01							
CH14	10.00	22.36	12.36	7.59%	4.47%	-3.12%	13.90
CH05	12.50	17.32	4.82	4.44%	5.45%	1.01%	11.34

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH16	11.84	16.58	4.74	7.33%	5.27%	-2.06%	15.48
CH49	9.03	16.24	7.20	7.74%	5.10%	-2.64%	10.30
CH47	11.47	15.97	4.50	6.44%	5.86%	-0.57%	12.65
AVD1	9.43	14.50	5.07	2.93%	6.20%	3.28%	10.94
CH48	9.91	14.10	4.18	7.10%	8.47%	1.36%	8.52
CH28	7.81	13.22	5.40	7.40%	8.60%	1.20%	12.10
CH19	8.91	13.02	4.11	4.94%	7.49%	2.54%	10.50
CH25	4.32	11.62	7.30	8.67%	5.32%	-3.35%	7.70
CH42	8.14	11.54	3.40	10.28%	7.10%	-3.18%	12.76
CH07	8.58	10.43	1.85	6.51%	7.20%	0.70%	8.50
KNR1	6.02	9.57	3.55	7.78%	8.81%	1.02%	6.42
MRM1	3.87	9.34	5.46	7.13%	8.46%	1.33%	7.43
CH45	4.33	8.89	4.56	6.90%	6.77%	-0.13%	7.34
CH30	6.79	7.97	1.18	5.79%	-1.00%	-6.79%	6.68
CH22	6.15	6.70	0.55	5.25%	6.92%	1.67%	6.20
GUD2	4.52	6.23	1.70	5.12%	7.08%	1.96%	5.86
GUD1	7.04	6.19	-0.85	9.09%	9.43%	0.34%	6.54
CGL1	3.69	5.70	2.01	7.49%	8.91%	1.42%	4.69
CH38	2.32	4.89	2.57	11.09%	8.89%	-2.20%	6.34
MC09	1.22	4.11	2.89	9.30%	6.69%	-2.61%	1.36
CH39	1.82	3.75	1.93	5.52%	7.83%	2.31%	4.45
SKL1	4.15	3.67	-0.48	1.74%	3.76%	2.02%	5.42
TKM1	4.08	2.65	-1.43	9.77%	7.77%	-2.00%	4.82
CH26	1.77	0.83	-0.94	9.28%	6.06%	-3.22%	2.04
CH40	3.42	0.61	-2.81	1.27%	7.68%	6.41%	3.20
CH29	0.21	0.43	0.22	16.04%	17.35%	1.31%	1.45
CHENNAI-01 : Total	173.36	258.40	85.04	6.62%	6.44%	-0.18%	214.92
CHENNAI-02							
CH15	21.15	22.49	1.34	6.15%	8.04%	1.89%	19.03
CH03	18.12	21.75	3.64	5.00%	8.54%	3.54%	17.67
CH18	12.24	15.03	2.80	8.40%	5.75%	-2.64%	9.61
CH17	9.92	14.18	4.26	6.19%	7.40%	1.20%	5.50
CH12	10.97	12.97	2.00	6.25%	6.16%	-0.09%	10.92
CH50	9.10	12.67	3.57	5.95%	7.33%	1.38%	9.08
CH46	5.19	12.14	6.95	6.75%	3.20%	-3.55%	4.69
CH20	9.76	11.59	1.83	6.54%	4.45%	-2.09%	8.21
CH21	10.01	11.42	1.42	1.89%	4.75%	2.86%	11.23
CH51	8.59	9.64	1.06	1.22%	6.18%	4.96%	8.49
CH43	1.70	9.30	7.60	11.13%	4.80%	-6.33%	6.64
CH06	2.96	8.86	5.90	3.50%	7.66%	4.15%	6.78
UKI1	7.37	8.29	0.92	5.54%	6.73%	1.20%	4.90
CH41	3.78	7.96	4.18	6.50%	7.42%	0.93%	6.28
CH24	7.36	7.79	0.43	6.56%	9.06%	2.50%	8.09
CH34	7.27	7.66	0.38	2.41%	8.70%	6.29%	9.61
CH44	7.88	6.92	-0.96	2.54%	6.63%	4.09%	7.27
CH37	2.59	6.87	4.28	6.01%	3.98%	-2.03%	3.99
CH35	6.57	6.47	-0.10	3.72%	7.75%	4.03%	5.80
MJR1	2.62	5.53	2.92	7.55%	6.84%	-0.71%	7.23
CH33	4.21	5.18	0.97	9.08%	8.37%	-0.71%	7.28

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PON1	4.06	4.97	0.91	4.76%	6.76%	2.01%	4.52
GPD1	3.41	4.72	1.31	3.21%	5.68%	2.47%	4.75
CH23	1.03	3.40	2.37	-0.13%	2.40%	2.53%	3.81
CH36	4.95	3.19	-1.76	5.14%	7.36%	2.22%	2.74
CH27	2.04	2.96	0.92	-6.72%	6.20%	12.92%	2.47
CH31	2.45	2.69	0.24	2.68%	7.63%	4.95%	2.74
MC06	1.07	1.65	0.58	4.85%	3.68%	-1.17%	2.32
CH32	0.97	1.06	0.08	7.75%	5.37%	-2.38%	1.14
MC05	1.00	0.93	-0.07	6.03%	6.79%	0.76%	2.12
CH01	0.04	0.15	0.11	17.56%	11.26%	-6.30%	0.24
CHENNAI-02 : Total	190.36	250.43	60.07	5.16%	6.61%	1.45%	205.13
SOUTH-01							
TVL1	20.22	23.19	2.97	6.94%	5.49%	-1.44%	25.16
TUT1	23.67	21.48	-2.20	6.66%	7.49%	0.83%	33.13
NGR1	18.45	14.08	-4.36	5.95%	5.42%	-0.53%	18.79
MAR1	8.38	10.36	1.97	5.32%	4.34%	-0.98%	7.37
TKS1	5.43	10.31	4.89	5.43%	9.06%	3.63%	9.95
TUT2	8.54	9.96	1.42	5.73%	5.98%	0.25%	12.70
VLY1	6.79	9.57	2.78	8.25%	2.98%	-5.27%	7.83
RND1	5.12	9.52	4.40	5.62%	6.15%	0.52%	9.89
VNR2	9.21	8.97	-0.24	3.85%	5.13%	1.29%	15.05
TKS2	18.02	8.63	-9.40	5.38%	5.58%	0.20%	16.43
SVK1	4.76	7.77	3.00	10.36%	5.97%	-4.38%	9.30
RPM1	4.86	7.40	2.54	8.03%	6.29%	-1.73%	12.11
KVT1	10.70	6.05	-4.65	3.81%	11.41%	7.60%	14.25
SNL1	3.72	5.77	2.05	4.66%	6.99%	2.34%	6.14
TCN1	5.53	5.55	0.02	10.22%	9.07%	-1.15%	8.10
MMT1	6.31	5.16	-1.15	5.18%	6.78%	1.60%	4.38
RND2	9.56	4.82	-4.74	7.00%	8.90%	1.90%	7.53
ARM1	0.96	4.58	3.62	7.62%	3.22%	-4.41%	5.17
VKM1	1.25	4.45	3.20	10.44%	4.26%	-6.18%	3.76
VNR1	2.51	4.44	1.93	5.15%	3.58%	-1.57%	5.01
PKD1	3.45	4.33	0.88	8.81%	6.99%	-1.82%	8.98
ERL2	4.67	4.03	-0.65	9.64%	10.77%	1.14%	6.35
SDI1	2.64	3.46	0.82	5.25%	5.17%	-0.08%	4.88
APK2	4.56	3.34	-1.22	3.81%	6.38%	2.58%	5.59
APK1	2.05	3.34	1.30	11.68%	7.65%	-4.03%	5.51
PDI1	6.44	3.32	-3.12	-4.10%	9.33%	13.43%	5.25
UDN1	4.70	3.10	-1.60	7.27%	6.84%	-0.43%	5.07
SGT1	0.91	2.90	1.98	5.58%	6.10%	0.52%	3.56
ASM1	3.89	2.89	-1.00	6.06%	11.51%	5.45%	4.35
TYI1	2.99	2.85	-0.14	9.89%	4.91%	-4.99%	5.02
KYR1	2.48	2.80	0.32	8.82%	12.12%	3.30%	4.77
TKY1	1.71	2.46	0.74	8.79%	6.57%	-2.22%	5.73
KGL1	2.71	2.38	-0.33	10.87%	4.28%	-6.60%	3.62
COL1	0.71	2.31	1.60	9.12%	10.97%	1.85%	1.58
STU2	1.71	1.88	0.17	2.16%	11.80%	9.64%	3.26
SKD1	1.90	1.86	-0.03	7.93%	5.44%	-2.49%	4.58

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KSM1	6.01	1.37	-4.64	5.25%	6.76%	1.51%	2.38
SOUTH-01 : Total	227.55	230.69	3.14	6.17%	6.53%	0.36%	312.54
SOUTH-03							
MDU1	18.30	31.82	13.52	3.74%	0.27%	-3.47%	20.08
MDU8	37.19	18.51	-18.68	3.23%	3.37%	0.14%	5.57
DGL1	9.34	12.54	3.20	7.01%	4.67%	-2.34%	16.76
MDU2	6.22	10.18	3.97	7.11%	5.09%	-2.02%	13.82
KKD3	5.01	7.56	2.55	7.16%	4.32%	-2.84%	9.26
MDU3	2.50	6.62	4.12	3.29%	8.39%	5.10%	8.16
KRR1	4.27	5.94	1.67	6.55%	3.88%	-2.67%	6.03
CBM1	5.13	5.05	-0.07	7.54%	10.12%	2.59%	7.13
SVG1	2.34	4.99	2.64	5.03%	3.23%	-1.80%	5.69
TEN1	3.96	4.93	0.97	5.78%	7.24%	1.47%	7.63
MDU7	1.76	3.86	2.11	7.64%	6.28%	-1.35%	5.38
ATG1	5.36	3.75	-1.62	1.94%	8.57%	6.63%	6.54
MDU6	4.55	3.62	-0.94	5.60%	10.25%	4.65%	11.74
PKM1	2.88	3.62	0.74	6.09%	8.58%	2.50%	3.58
NTM1	2.59	3.60	1.01	4.44%	8.21%	3.77%	4.11
USL1	3.73	3.38	-0.35	6.47%	6.08%	-0.39%	5.09
TMM1	4.38	3.29	-1.09	-0.96%	8.52%	9.48%	8.93
MPA1	4.85	3.17	-1.68	7.93%	12.09%	4.16%	6.69
MDU5	2.36	3.04	0.68	-2.57%	6.95%	9.52%	4.92
TPT1	3.55	3.03	-0.52	6.45%	8.87%	2.42%	5.40
DKI1	3.27	2.92	-0.35	6.26%	11.06%	4.81%	6.82
KPT1	3.69	2.77	-0.91	4.95%	7.42%	2.48%	4.61
TEN2	4.06	2.74	-1.31	7.58%	7.31%	-0.27%	6.07
MLR1	1.55	2.67	1.12	7.86%	0.20%	-7.66%	4.16
DGL2	1.44	2.47	1.02	7.86%	7.52%	-0.34%	5.16
PNI1	2.32	2.29	-0.03	3.37%	12.42%	9.06%	3.22
CMR1	2.97	2.15	-0.82	5.04%	6.46%	1.41%	3.83
SGP1	1.14	1.91	0.77	4.06%	11.59%	7.52%	3.41
ADP1	3.75	1.85	-1.90	7.07%	9.79%	2.72%	5.45
PVI1	2.67	1.80	-0.88	8.56%	9.79%	1.24%	5.58
TDI1	1.72	1.73	0.01	9.84%	7.30%	-2.54%	4.63
NKI1	2.59	1.69	-0.90	4.61%	5.98%	1.37%	4.88
BNR1	3.17	1.68	-1.49	6.28%	8.40%	2.12%	5.35
PNV2	1.42	1.29	-0.13	11.06%	7.95%	-3.10%	2.81
KYK1	1.37	1.25	-0.12	8.33%	3.64%	-4.70%	3.60
BTU1	3.15	1.19	-1.96	4.53%	6.30%	1.78%	3.34
MNM1	1.20	0.90	-0.31	5.05%	3.74%	-1.31%	3.25
ODM1	1.10	0.88	-0.22	6.10%	3.79%	-2.31%	4.32
SOUTH-03 : Total	172.85	176.69	3.83	5.03%	5.34%	0.30%	242.99
TRICHY-01							
TRY1	23.02	38.60	15.58	6.64%	3.26%	-3.38%	28.47
TNJ1	9.26	9.31	0.05	8.45%	6.33%	-2.12%	14.17
MVM1	7.23	8.89	1.67	6.08%	7.75%	1.67%	10.51
PDK2	7.57	8.53	0.96	1.90%	5.96%	4.06%	5.70
PBR2	7.63	8.45	0.82	9.29%	5.94%	-3.35%	11.96

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TRY4	2.59	7.28	4.69	14.92%	7.34%	-7.58%	7.71
KUM1	6.39	6.99	0.60	5.64%	5.93%	0.29%	11.12
AYR1	3.65	6.11	2.46	10.71%	7.97%	-2.74%	5.82
JKM1	6.75	6.05	-0.70	6.94%	8.27%	1.33%	7.51
TNJ2	6.96	5.98	-0.98	7.21%	8.25%	1.03%	10.13
TVR2	7.23	5.29	-1.94	5.02%	8.98%	3.96%	10.33
TYR1	6.22	4.33	-1.88	6.69%	6.66%	-0.02%	8.74
KUM2	4.78	4.23	-0.54	11.59%	4.99%	-6.61%	4.80
MSI1	4.57	4.01	-0.56	4.62%	5.88%	1.26%	5.71
TVR1	5.68	3.77	-1.91	4.84%	2.87%	-1.97%	4.32
KIK1	4.31	3.61	-0.70	11.56%	8.80%	-2.76%	4.63
PTK1	4.02	3.56	-0.46	8.36%	9.78%	1.42%	7.48
NGT1	4.77	3.55	-1.22	5.41%	10.55%	5.15%	7.79
MDI1	5.58	3.12	-2.46	7.01%	8.18%	1.17%	7.00
KRN1	2.61	3.02	0.41	8.17%	9.87%	1.70%	5.53
PBR1	6.23	2.61	-3.61	2.38%	6.71%	4.33%	4.38
TTP1	3.68	2.52	-1.16	4.64%	6.23%	1.59%	7.37
PDK1	1.37	2.44	1.07	10.25%	7.33%	-2.92%	4.78
TRY3	3.66	2.20	-1.46	4.99%	7.09%	2.10%	7.70
TRY2	0.58	2.05	1.47	9.37%	12.30%	2.93%	4.16
NCK1	1.52	2.02	0.50	8.80%	6.03%	-2.77%	3.20
NMM1	1.77	1.65	-0.12	8.27%	7.35%	-0.91%	5.69
ORU1	3.28	1.17	-2.11	7.76%	12.53%	4.77%	4.34
APM1	0.81	0.68	-0.13	5.39%	18.01%	12.63%	2.97
TRICHY-01 : Total	153.69	162.02	8.32	6.83%	6.37%	-0.46%	224.03
NORTH ARCOT							
KPM2	14.73	14.05	-0.68	5.52%	5.82%	0.30%	13.17
TRL1	8.23	10.99	2.75	5.25%	5.86%	0.61%	8.81
VEL4	12.20	9.35	-2.85	4.37%	6.19%	1.83%	10.04
ABR1	2.98	9.23	6.25	9.72%	5.52%	-4.20%	5.67
TRR1	8.24	8.56	0.32	5.56%	5.93%	0.37%	9.16
VEL3	3.47	7.79	4.33	8.38%	5.81%	-2.57%	7.78
SBR1	3.14	7.40	4.25	9.74%	6.69%	-3.05%	9.88
VEL2	10.68	7.01	-3.67	5.29%	9.09%	3.80%	12.03
KPM1	4.92	6.35	1.43	5.41%	6.45%	1.05%	4.64
GDM1	3.99	5.97	1.98	11.00%	5.91%	-5.08%	5.62
VNB1	3.33	5.90	2.57	7.40%	7.34%	-0.06%	4.06
ANI1	1.77	5.82	4.05	5.12%	7.81%	2.69%	3.09
VSI1	4.11	5.78	1.67	6.47%	6.52%	0.05%	6.04
WJP1	3.67	5.34	1.67	5.33%	10.85%	5.52%	6.09
SLG1	3.07	4.99	1.92	4.48%	7.32%	2.84%	4.98
AKM1	7.44	4.94	-2.50	7.70%	7.84%	0.14%	8.99
UGI1	3.81	4.81	0.99	5.43%	10.18%	4.75%	3.94
CYR1	2.81	4.15	1.34	5.85%	8.22%	2.37%	3.53
TRT1	3.10	4.14	1.04	9.38%	8.36%	-1.02%	5.78
CGM1	4.86	3.99	-0.88	5.03%	6.31%	1.28%	5.55
VEL1	2.88	3.46	0.58	5.18%	6.55%	1.37%	6.96
WJD1	3.45	2.92	-0.53	9.15%	10.18%	1.02%	7.28
PLR1	2.23	2.88	0.65	4.80%	5.42%	0.62%	3.76

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CPT1	2.21	2.65	0.44	10.27%	8.94%	-1.33%	3.78
BGR1	2.42	2.28	-0.15	5.85%	7.27%	1.42%	3.79
ARC2	4.20	2.27	-1.93	7.07%	11.18%	4.11%	8.32
PTU1	0.65	1.29	0.63	2.26%	12.20%	9.95%	2.30
NORTH ARCOT : Total	128.61	154.29	25.68	6.27%	7.08%	0.81%	175.02
WEST-02							
SLM2	4.01	16.96	12.95	5.92%	1.19%	-4.73%	7.58
SLM1	13.14	13.15		6.31%	6.86%	0.55%	15.83
HSR2	7.85	9.46	1.61	7.13%	6.19%	-0.94%	9.53
KRI1	7.71	6.89	-0.82	6.61%	9.21%	2.59%	3.88
HSR1	5.71	6.82	1.11	4.54%	9.54%	5.00%	4.49
TRM1	6.01	6.34	0.33	5.67%	3.39%	-2.28%	8.19
PMP1	3.88	5.45	1.57	7.64%	5.26%	-2.38%	5.26
MCR1	2.35	5.34	2.99	11.06%	6.64%	-4.41%	5.81
ATU1	6.91	4.89	-2.02	6.99%	6.23%	-0.75%	7.29
VPD1	3.38	4.78	1.40	5.63%	8.93%	3.29%	7.67
HRR1	2.67	4.73	2.07	5.79%	7.39%	1.61%	5.09
MTR1	3.60	4.38	0.78	7.53%	6.55%	-0.98%	5.54
APN1	4.27	3.73	-0.55	5.04%	7.35%	2.32%	4.92
SLM3	4.17	3.56	-0.61	5.18%	9.68%	4.51%	9.86
PLC1	0.22	3.52	3.31	5.83%	9.45%	3.62%	4.55
EPI1	3.32	3.20	-0.13	4.52%	6.54%	2.02%	6.93
SGI1	1.82	2.93	1.11	6.79%	6.48%	-0.31%	5.81
KVP1	1.70	2.72	1.02	8.82%	5.28%	-3.53%	3.40
DPR1	2.25	2.66	0.40	6.30%	8.12%	1.82%	3.31
OML1	5.82	2.59	-3.23	3.11%	10.48%	7.38%	7.18
DPR2	2.84	2.49	-0.35	7.20%	5.84%	-1.35%	3.14
BMD1	1.48	2.24	0.76	5.74%	7.20%	1.45%	4.52
KAM1	1.67	2.24	0.57	6.40%	5.62%	-0.78%	2.73
EDP1	2.14	1.90	-0.24	8.17%	4.75%	-3.43%	3.23
PNG1	4.19	1.29	-2.89	5.16%	7.98%	2.82%	2.37
WEST-02 : Total	103.11	124.25	21.14	6.18%	6.28%	0.11%	148.10
SOUTH ARCOT							
CUD1	11.51	13.96	2.46	5.27%	7.72%	2.46%	15.34
POY2	11.66	13.87	2.20	5.29%	5.69%	0.41%	9.18
VPM2	5.99	8.60	2.61	4.70%	2.57%	-2.13%	7.18
POY1	7.95	8.48	0.53	4.92%	9.13%	4.21%	9.96
KLM1	4.76	7.61	2.85	8.57%	3.06%	-5.51%	7.27
TRK1	4.89	7.10	2.22	0.11%	3.98%	3.86%	10.05
SJI2	7.13	6.01	-1.12	6.15%	7.33%	1.18%	8.35
KKI2	7.11	5.09	-2.02	0.26%	5.63%	5.37%	7.49
KML1	1.77	4.53	2.76	8.52%	7.92%	-0.59%	4.28
PRT1	3.87	4.38	0.52	6.76%	4.83%	-1.93%	5.85
ULP1	4.36	4.02	-0.34	6.07%	3.68%	-2.39%	8.29
CDM1	3.03	4.00	0.97	6.06%	6.85%	0.79%	9.33
NVL2	2.85	3.91	1.06	6.70%	5.10%	-1.59%	8.29
VCM2	3.17	3.37	0.20	5.04%	3.87%	-1.17%	3.35
TVM2	3.37	3.16	-0.21	5.25%	7.75%	2.50%	5.03
TVM1	3.54	3.11	-0.43	5.19%	1.66%	-3.53%	3.49

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TDM1	2.13	3.09	0.96	-2.34%	5.07%	7.41%	6.22
MKM1	1.07	2.59	1.53	8.99%	6.81%	-2.18%	3.24
VPM1	4.01	1.72	-2.28	5.58%	1.27%	-4.30%	2.37
STP1	1.29	0.81	-0.48	10.39%	6.76%	-3.64%	3.18
VCM1	1.40	0.32	-1.08	3.26%	5.15%	1.88%	0.97
SOUTH ARCOT : Total	96.83	109.73	12.90	4.94%	5.60%	0.66%	138.71
WEST-01							
CBE2	16.58	24.79	8.21	7.63%	6.14%	-1.49%	22.32
CBE4	6.25	10.75	4.49	10.80%	6.98%	-3.82%	5.75
SUL1	3.24	7.03	3.79	11.62%	8.38%	-3.24%	4.42
KMR1	7.38	6.85	-0.54	8.74%	7.75%	-0.99%	9.22
KGI1	3.85	6.68	2.83	3.30%	1.30%	-2.00%	4.21
CNR1	2.84	4.73	1.89	4.99%	7.20%	2.21%	3.10
MPM1	3.95	4.54	0.59	8.68%	7.05%	-1.63%	4.73
PLI1	6.06	4.26	-1.80	4.85%	9.67%	4.82%	5.99
CBE6	3.60	3.94	0.33	9.06%	7.63%	-1.43%	5.19
CBE5	0.56	3.89	3.33	12.44%	10.72%	-1.72%	2.90
CBE1	1.83	3.73	1.89	3.52%	5.48%	1.96%	3.87
UAM1	7.11	3.33	-3.78	8.06%	0.83%	-7.23%	7.00
PPI1	2.14	2.96	0.82	3.55%	9.90%	6.34%	4.76
PDM1	0.26	2.76	2.50	4.55%	7.17%	2.62%	3.22
CBE3	1.55	2.24	0.68	10.62%	11.41%	0.78%	2.51
UMP1	2.87	2.13	-0.74	1.65%	8.33%	6.67%	3.18
DPM2	2.16	1.87	-0.29	5.20%	2.20%	-2.99%	4.40
GDR1	3.39	1.32	-2.07	7.91%	3.06%	-4.85%	3.92
KMD1	1.14	1.32	0.18	6.37%	7.25%	0.88%	3.32
ANR1	0.73	1.28	0.55	6.99%	1.80%	-5.19%	1.32
SNR1	2.98	1.05	-1.93	8.77%	12.11%	3.34%	4.59
WEST-01 : Total	80.50	101.44	20.94	7.41%	6.66%	-0.76%	109.92
WEST-03							
ERD1	7.33	13.06	5.73	8.54%	6.87%	-1.67%	8.84
NKL2	3.04	7.90	4.86	7.63%	8.58%	0.96%	10.03
ERD2	6.73	7.79	1.06	9.56%	9.89%	0.33%	9.47
TPR1	2.84	7.58	4.74	7.34%	7.82%	0.48%	6.79
CMI1	0.82	5.38	4.56	9.49%	7.40%	-2.10%	3.43
TPR2	2.42	4.86	2.44	11.60%	11.26%	-0.34%	7.48
AVI1	3.16	3.75	0.59	11.17%	8.07%	-3.10%	4.64
TCG1	3.26	3.71	0.45	2.06%	7.77%	5.71%	3.81
RSP1	1.21	3.70	2.49	9.58%	9.90%	0.32%	4.79
PDR1	0.69	3.02	2.33	6.26%	9.12%	2.86%	2.67
KGM1	2.41	2.50	0.08	10.17%	9.16%	-1.00%	3.32
KMM1	1.86	2.38	0.52	8.64%	11.35%	2.72%	3.24
GBM1	2.26	2.30	0.04	9.27%	10.00%	0.73%	4.74
TPR3	0.70	2.15	1.45	12.75%	7.22%	-5.53%	5.11
SYM2	3.79	1.84	-1.95	8.81%	12.15%	3.35%	4.55
SGG1	2.69	1.79	-0.89	5.12%	9.74%	4.62%	2.63
TPR4	0.34	1.46	1.12	12.82%	9.24%	-3.58%	3.15
VKL1	1.27	0.88	-0.39	10.69%	13.31%	2.62%	2.99
WEST-03 : Total	46.81	76.05	29.24	8.55%	8.75%	0.20%	91.68

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
CZWH	1.87		-1.87	-8.81%	0.00%	8.81%	0.00
S2SD	6.32		-6.32	6.84%	0.00%	-6.84%	0.00
SZSD	5.44		-5.44	6.93%	0.00%	-6.93%	0.00
TZSD	0.04		-0.04	1.44%	0.00%	-1.44%	0.00
WHC3	5.75		-5.75	6.30%	0.00%	-6.30%	0.00
WHNV	(0.56)		0.56	6.30%	0.00%	-6.30%	0.00
WHTV	(0.67)		0.67	4.76%	0.00%	-4.76%	0.00
WZSD	0.83		-0.83	1.46%	0.00%	-1.46%	0.00
WZWH	0.45		-0.45	1.04%	0.00%	-1.04%	0.00
WHVL	(1.74)	(0.15)	1.59	5.15%	17.65%	12.50%	0.00
WHCB	(4.97)	(0.22)	4.75	9.50%	16.40%	6.90%	0.00
WTRZ		(0.48)	-0.48	0.00%	15.49%	15.49%	0.00
WHMD	(0.78)	(0.50)	0.27	10.58%	11.86%	1.28%	0.00
WCHN	(7.53)	(0.54)	6.99	9.33%	4.66%	-4.67%	0.00
OTHERS : Total	4.45	(1.89)	-6.34	-8.78%	11.71%	20.50%	0.00
Grand Total	1378.11	1642.08	263.97	6.05%	6.46%	0.41%	1863.03