



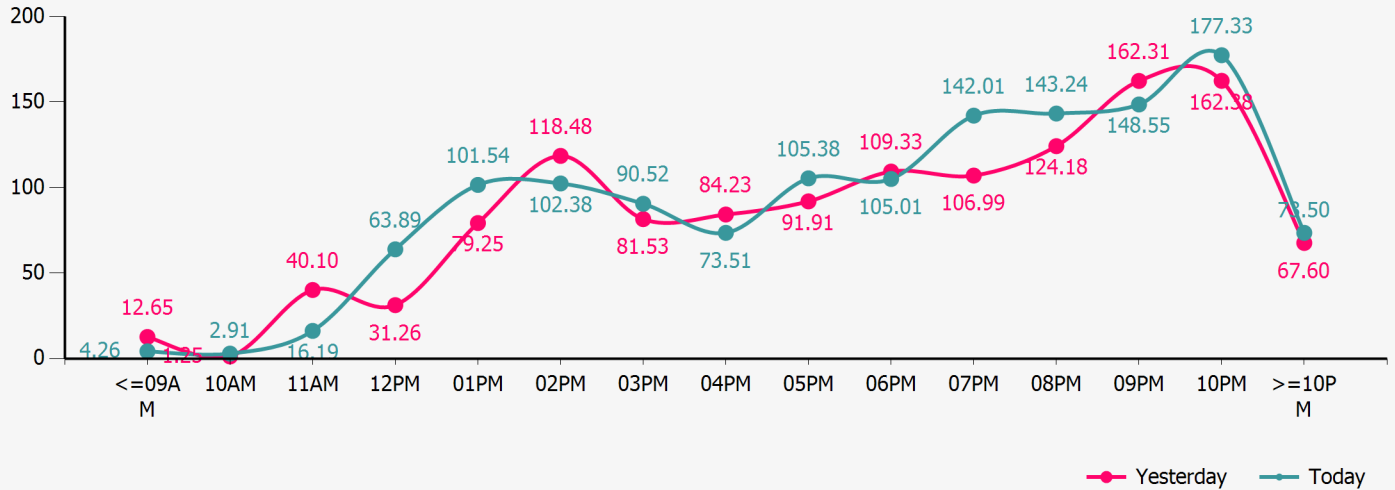
Sales
1,350.22 Lacs
Yest. Sales : 1,273.43 Lacs

GP%
6.10%
Yest.GP% : 7.73%

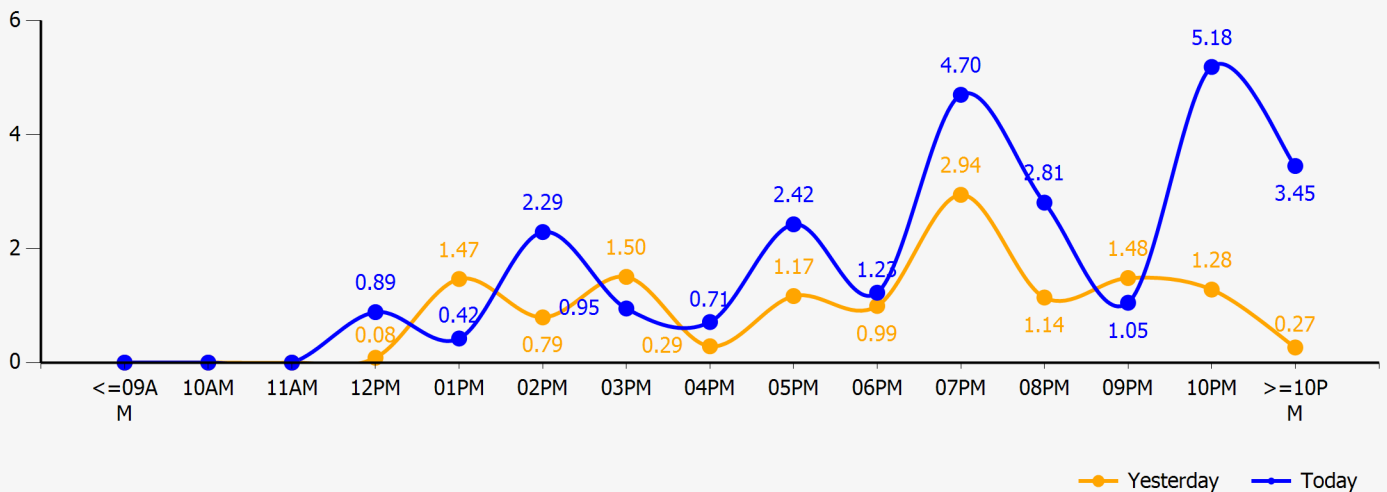
EW Pen%
1.63%
Yest.EW %: 1.93%

Open SO
26.09 Lacs
Yest. OSO 13.40 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	195.91	228.21	32.31	7.67%	6.17%	-1.50%	312.54
CHENNAI-02	171.01	189.77	18.76	8.20%	5.30%	-2.91%	205.13
SOUTH-03	214.37	173.86	-40.51	4.58%	5.13%	0.56%	242.99
CHENNAI-01	196.51	171.98	-24.53	8.63%	6.54%	-2.09%	214.92
TRICHY-01	125.51	153.18	27.67	8.88%	6.84%	-2.04%	224.03
NORTH ARCOT	106.42	127.68	21.27	9.37%	6.39%	-2.98%	175.02
WEST-02	76.33	103.17	26.84	8.89%	6.25%	-2.64%	148.10
SOUTH ARCOT	77.87	93.99	16.12	7.69%	5.00%	-2.68%	138.71
WEST-01	85.42	81.84	-3.58	9.41%	7.46%	-1.95%	109.92
WEST-03	49.66	48.18	-1.48	9.14%	8.54%	-0.61%	91.68
OTHERS	(12.18)	4.45	16.63	22.94%	-8.64%	-31.58%	0.00
Total	1286.83	1376.31	89.48	7.73%	6.10%	-1.63%	1863.03

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
TUT1	22.94	23.67	0.74	9.81%	6.67%	-3.14%	33.13
TVL1	20.58	20.22	-0.36	5.05%	6.83%	1.78%	25.16

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
NGR1	18.19	18.45	0.26	6.25%	6.00%	-0.25%	18.79
TKS2	8.66	18.02	9.36	4.45%	5.32%	0.87%	16.43
KVT1	11.88	10.70	-1.18	9.01%	3.96%	-5.06%	14.25
RND2	2.41	9.56	7.16	6.09%	7.00%	0.91%	7.53
VNR2	7.81	9.21	1.39	10.16%	3.88%	-6.28%	15.05
TUT2	4.42	8.54	4.12	9.00%	5.39%	-3.61%	12.70
MAR1	6.39	8.38	2.00	7.14%	5.14%	-1.99%	7.37
VLY1	4.26	6.79	2.53	8.14%	8.32%	0.18%	7.83
PDI1	1.54	6.44	4.90	8.46%	-4.67%	-13.13%	5.25
MMT1	1.11	6.31	5.21	10.64%	5.18%	-5.45%	4.38
KSM1	1.57	6.01	4.45	9.12%	5.23%	-3.89%	2.38
TKS1	7.79	5.76	-2.03	3.63%	6.00%	2.37%	9.95
TCN1	3.13	5.53	2.40	8.50%	10.22%	1.72%	8.10
RND1	4.77	5.12	0.35	8.70%	5.47%	-3.23%	9.89
APK2	2.64	4.90	2.26	9.04%	3.97%	-5.07%	5.59
RPM1	3.64	4.86	1.22	10.51%	8.02%	-2.49%	12.11
SVK1	5.87	4.76	-1.11	7.88%	11.00%	3.11%	9.30
UDN1	4.45	4.70	0.25	5.87%	7.27%	1.40%	5.07
ERL2	5.65	4.67	-0.98	10.42%	10.20%	-0.22%	6.35
ASM1	3.32	3.89	0.56	7.62%	5.86%	-1.76%	4.35
SNL1	1.53	3.72	2.19	6.22%	4.63%	-1.59%	6.14
PKD1	4.67	3.45	-1.22	9.10%	8.81%	-0.28%	8.98
TYI1	5.72	2.99	-2.73	8.25%	9.55%	1.30%	5.02
KGL1	3.80	2.71	-1.09	5.02%	10.72%	5.70%	3.62
SDI1	2.24	2.64	0.41	9.15%	5.25%	-3.90%	4.88
VNR1	3.68	2.51	-1.16	11.19%	6.20%	-5.00%	5.01
KYR1	3.29	2.48	-0.81	6.93%	8.79%	1.85%	4.77
APK1	4.31	2.05	-2.26	3.21%	11.56%	8.35%	5.51
SKD1	3.85	1.90	-1.96	7.45%	7.40%	-0.05%	4.58
STU2	1.18	1.71	0.53	5.38%	2.16%	-3.23%	3.26
TKY1	2.87	1.71	-1.16	14.41%	8.81%	-5.60%	5.73
VKM1	2.05	1.25	-0.79	7.75%	9.80%	2.04%	3.76
ARM1	2.71	0.96	-1.75	9.32%	7.62%	-1.70%	5.17
SGT1	0.45	0.91	0.47	9.41%	7.48%	-1.92%	3.56
COL1	0.55	0.71	0.16	13.32%	10.14%	-3.18%	1.58
SOUTH-01 : Total	195.91	228.21	32.31	7.67%	6.17%	-1.50%	312.54
CHENNAI-02							
CH15	15.72	21.15	5.43	9.54%	6.48%	-3.06%	19.03
CH03	13.16	17.61	4.45	8.35%	5.11%	-3.24%	17.67
CH12	8.16	11.51	3.35	9.79%	6.06%	-3.73%	10.92
CH18	10.11	11.22	1.11	9.44%	8.91%	-0.53%	9.61
CH21	10.14	10.01	-0.14	7.94%	2.30%	-5.64%	11.23
CH17	8.25	9.92	1.67	10.08%	6.08%	-4.00%	5.50
CH20	8.87	9.76	0.89	9.57%	6.40%	-3.18%	8.21
CH50	10.81	9.10	-1.70	9.09%	6.06%	-3.03%	9.08
CH51	7.26	8.59	1.33	6.38%	1.22%	-5.15%	8.49
CH44	2.35	7.88	5.53	-0.20%	2.58%	2.78%	7.27
CH24	8.20	7.42	-0.77	3.42%	6.48%	3.06%	8.09
UKI1	4.97	7.37	2.40	5.82%	6.73%	0.92%	4.90

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH34	4.82	7.27	2.45	9.24%	2.18%	-7.06%	9.61
CH35	6.15	6.57	0.42	10.43%	5.21%	-5.22%	5.80
CH46	2.53	5.19	2.66	-1.42%	6.75%	8.17%	4.69
CH36	2.41	4.95	2.54	6.67%	5.14%	-1.52%	2.74
CH33	5.63	4.21	-1.42	12.63%	8.99%	-3.64%	7.28
PON1	1.56	4.06	2.50	13.26%	4.76%	-8.51%	4.52
CH41	8.12	3.78	-4.35	5.40%	6.72%	1.32%	6.28
GPD1	3.54	3.41	-0.12	12.80%	2.92%	-9.88%	4.75
CH06	7.10	2.96	-4.14	8.31%	3.50%	-4.81%	6.78
MJR1	4.17	2.62	-1.56	8.72%	7.05%	-1.67%	7.23
CH37	3.44	2.59	-0.85	6.95%	6.01%	-0.94%	3.99
CH31	0.80	2.45	1.66	7.52%	2.68%	-4.84%	2.74
CH27	1.87	2.36	0.49	6.94%	-4.55%	-11.48%	2.47
CH43	5.41	1.70	-3.70	6.82%	10.66%	3.84%	6.64
MC06	0.92	1.07	0.15	4.41%	4.20%	-0.21%	2.32
CH23	0.88	1.03	0.15	9.85%	-0.23%	-10.08%	3.81
MC05	0.60	1.00	0.40	7.29%	4.84%	-2.45%	2.12
CH32	2.54	0.97	-1.57	8.56%	7.64%	-0.91%	1.14
CH01	0.55	0.04	-0.51	3.70%	17.56%	13.86%	0.24
CHENNAI-02 : Total	171.01	189.77	18.76	8.20%	5.30%	-2.91%	205.13
SOUTH-03							
MDU8	101.40	37.19	-64.21	0.18%	3.21%	3.03%	5.57
MDU1	13.10	20.11	7.01	6.76%	2.99%	-3.77%	20.08
DGL1	8.92	9.34	0.42	7.10%	7.16%	0.06%	16.76
MDU2	4.29	6.22	1.93	7.83%	7.24%	-0.58%	13.82
ATG1	1.84	5.36	3.52	6.87%	3.94%	-2.94%	6.54
CBM1	2.02	5.13	3.11	10.31%	7.16%	-3.15%	7.13
KKD3	3.24	5.01	1.77	13.78%	6.96%	-6.83%	9.26
MPA1	4.19	4.85	0.66	10.79%	8.29%	-2.51%	6.69
MDU6	5.95	4.55	-1.40	11.39%	5.54%	-5.85%	11.74
KRR1	3.87	4.27	0.40	8.32%	6.55%	-1.77%	6.03
TEN2	3.32	4.06	0.73	9.79%	7.36%	-2.43%	6.07
TEN1	2.26	3.96	1.70	8.95%	5.55%	-3.40%	7.63
ADP1	1.08	3.75	2.67	11.23%	7.07%	-4.16%	5.45
USL1	2.04	3.73	1.69	7.62%	5.97%	-1.65%	5.09
KPT1	5.02	3.69	-1.33	7.74%	4.95%	-2.79%	4.61
TMM1	7.92	3.57	-4.35	6.28%	5.10%	-1.18%	8.93
TPT1	2.09	3.55	1.46	12.10%	7.01%	-5.08%	5.40
DKI1	2.18	3.27	1.09	8.54%	5.76%	-2.78%	6.82
BNR1	2.58	3.17	0.59	9.35%	6.28%	-3.07%	5.35
BTU1	1.85	3.15	1.30	8.13%	4.53%	-3.60%	3.34
CMR1	1.85	2.97	1.11	8.09%	5.25%	-2.83%	3.83
PKM1	1.34	2.88	1.54	6.66%	5.90%	-0.75%	3.58
PVI1	2.76	2.67	-0.08	10.32%	8.16%	-2.16%	5.58
NKI1	1.76	2.59	0.83	5.68%	4.56%	-1.12%	4.88
NTM1	1.55	2.59	1.04	10.53%	3.53%	-6.99%	4.11
MDU3	4.33	2.50	-1.83	0.97%	4.08%	3.11%	8.16
MDU5	2.19	2.36	0.17	7.45%	-2.19%	-9.64%	4.92
SVG1	2.15	2.34	0.19	10.32%	5.03%	-5.29%	5.69

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PNI1	1.69	2.32	0.63	8.02%	3.28%	-4.75%	3.22
MDU7	4.59	1.76	-2.84	9.15%	7.64%	-1.51%	5.38
TDI1	1.22	1.72	0.50	12.31%	10.45%	-1.86%	4.63
MLR1	1.74	1.55	-0.19	9.45%	7.86%	-1.59%	4.16
DGL2	2.27	1.44	-0.83	9.31%	7.79%	-1.52%	5.16
PNV2	1.21	1.42	0.20	10.50%	11.06%	0.56%	2.81
KYK1	0.69	1.37	0.68	7.67%	8.71%	1.04%	3.60
MNM1	0.56	1.20	0.64	5.35%	5.05%	-0.30%	3.25
SGP1	1.91	1.14	-0.77	17.99%	4.06%	-13.93%	3.41
ODM1	1.41	1.10	-0.31	12.18%	6.10%	-6.08%	4.32
SOUTH-03 : Total	214.37	173.86	-40.51	4.58%	5.13%	0.56%	242.99
CHENNAI-01							
CH05	16.47	12.50	-3.98	8.80%	4.39%	-4.41%	11.34
CH16	11.71	11.84	0.14	8.99%	7.57%	-1.42%	15.48
CH47	10.75	10.64	-0.11	8.48%	6.80%	-1.68%	12.65
CH14	13.96	10.24	-3.72	6.87%	7.35%	0.48%	13.90
CH48	13.99	9.91	-4.08	7.82%	6.74%	-1.08%	8.52
AVD1	7.12	9.43	2.32	6.63%	3.02%	-3.60%	10.94
CH49	15.59	9.17	-6.42	8.87%	7.70%	-1.17%	10.30
CH19	7.98	8.91	0.92	8.93%	4.92%	-4.01%	10.50
CH07	8.58	8.19	-0.39	6.84%	6.50%	-0.34%	8.50
CH42	9.10	8.14	-0.96	10.31%	10.25%	-0.05%	12.76
CH28	9.57	7.81	-1.75	11.25%	7.37%	-3.88%	12.10
GUD1	3.59	7.04	3.45	12.13%	8.73%	-3.40%	6.54
CH30	9.07	6.79	-2.28	7.21%	5.60%	-1.61%	6.68
KNR1	5.05	6.02	0.98	8.64%	7.59%	-1.04%	6.42
CH22	5.48	5.62	0.14	10.59%	4.50%	-6.09%	6.20
GUD2	8.20	4.52	-3.67	10.71%	4.97%	-5.74%	5.86
CH45	9.41	4.33	-5.08	7.49%	6.76%	-0.73%	7.34
CH25	4.17	4.32	0.14	9.59%	8.67%	-0.92%	7.70
SKL1	4.12	4.15	0.03	8.64%	0.92%	-7.72%	5.42
TKM1	3.54	4.08	0.54	8.51%	9.66%	1.15%	4.82
MRM1	4.83	3.87	-0.95	7.36%	7.12%	-0.24%	7.43
CGL1	4.25	3.69	-0.56	8.59%	7.15%	-1.44%	4.69
CH40	1.00	3.42	2.42	2.86%	1.27%	-1.59%	3.20
CH38	5.08	2.32	-2.76	9.95%	11.10%	1.15%	6.34
CH39	2.76	1.82	-0.94	6.67%	5.81%	-0.87%	4.45
CH26	0.87	1.77	0.91	6.32%	9.28%	2.96%	2.04
MC09	0.21	1.22	1.01	8.21%	9.30%	1.09%	1.36
CH29	0.40	0.21	-0.20	17.47%	16.04%	-1.43%	1.45
CH08	(0.32)		0.32	-0.53%	0.00%	0.53%	0.00
CHENNAI-01 : Total	196.51	171.98	-24.53	8.63%	6.54%	-2.09%	214.92
TRICHY-01							
TRY1	19.63	23.66	4.03	4.72%	6.61%	1.89%	28.47
TNJ1	10.27	8.76	-1.51	7.58%	8.77%	1.19%	14.17
PBR2	8.67	7.63	-1.04	9.40%	9.51%	0.11%	11.96
PDK2	4.24	7.57	3.33	8.72%	1.89%	-6.84%	5.70
TVR2	3.09	7.23	4.14	6.62%	5.02%	-1.60%	10.33
MVM1	6.76	7.23	0.46	10.16%	6.08%	-4.08%	10.51

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TNJ2	5.33	6.96	1.64	10.08%	7.36%	-2.72%	10.13
JKM1	4.30	6.75	2.45	8.96%	6.94%	-2.01%	7.51
KUM1	4.78	6.39	1.61	8.90%	5.64%	-3.26%	11.12
PBR1	1.99	6.23	4.23	7.68%	2.25%	-5.43%	4.38
TYR1	6.18	6.22	0.03	9.27%	6.75%	-2.52%	8.74
TVR1	1.51	5.68	4.17	11.26%	4.67%	-6.59%	4.32
MDI1	3.63	5.58	1.94	9.00%	7.01%	-1.99%	7.00
NGT1	3.75	4.96	1.21	8.61%	5.16%	-3.45%	7.79
KUM2	2.93	4.78	1.85	11.45%	11.94%	0.50%	4.80
MSI1	1.80	4.57	2.78	11.51%	4.62%	-6.89%	5.71
PTK1	6.24	4.02	-2.22	10.35%	8.26%	-2.08%	7.48
TTP1	2.10	3.68	1.57	10.61%	4.79%	-5.82%	7.37
TRY3	2.35	3.65	1.31	13.49%	4.97%	-8.52%	7.70
AYR1	2.87	3.65	0.78	8.89%	10.30%	1.41%	5.82
KIK1	2.96	3.48	0.52	9.16%	12.90%	3.74%	4.63
ORU1	1.44	3.28	1.84	12.32%	7.95%	-4.38%	4.34
KRN1	2.04	2.61	0.57	8.71%	8.08%	-0.63%	5.53
TRY4	7.77	2.59	-5.18	10.18%	14.41%	4.24%	7.71
NMM1	4.16	1.77	-2.39	10.37%	8.38%	-2.00%	5.69
NCK1	1.33	1.52	0.19	10.90%	8.80%	-2.09%	3.20
PDK1	0.94	1.37	0.43	12.91%	10.53%	-2.38%	4.78
APM1	1.17	0.81	-0.36	16.59%	5.39%	-11.20%	2.97
TRY2	1.30	0.58	-0.72	14.02%	9.37%	-4.64%	4.16
TRICHY-01 : Total	125.51	153.18	27.67	8.88%	6.84%	-2.04%	224.03
NORTH ARCOT							
KPM2	7.32	14.73	7.42	11.17%	5.79%	-5.37%	13.17
VEL4	3.26	11.46	8.20	11.11%	4.23%	-6.88%	10.04
VEL2	3.69	10.98	7.28	7.64%	5.60%	-2.04%	12.03
TRR1	5.43	8.24	2.81	7.76%	6.40%	-1.37%	9.16
TRL1	7.15	7.75	0.60	11.96%	5.41%	-6.55%	8.81
AKM1	7.52	7.44	-0.08	9.65%	7.59%	-2.07%	8.99
KPM1	2.79	4.92	2.14	9.08%	5.53%	-3.55%	4.64
CGM1	3.92	4.86	0.94	3.73%	5.16%	1.43%	5.55
ARC2	3.23	4.20	0.97	9.31%	7.16%	-2.15%	8.32
VSI1	3.79	4.11	0.31	9.74%	6.43%	-3.32%	6.04
GDM1	4.11	3.99	-0.12	10.73%	11.00%	0.27%	5.62
UGI1	2.13	3.81	1.68	2.73%	5.23%	2.50%	3.94
WJP1	4.98	3.67	-1.32	10.78%	6.39%	-4.39%	6.09
VEL3	4.84	3.47	-1.37	8.70%	8.49%	-0.21%	7.78
WJD1	4.66	3.45	-1.20	11.79%	9.12%	-2.67%	7.28
VNB1	3.32	3.33		7.85%	7.40%	-0.45%	4.06
SBR1	5.59	3.14	-2.44	13.18%	9.74%	-3.44%	9.88
TRT1	1.98	3.10	1.12	0.09%	9.38%	9.30%	5.78
SLG1	2.57	3.07	0.51	9.01%	4.68%	-4.33%	4.98
ABR1	4.57	2.98	-1.59	8.93%	8.99%	0.06%	5.67
VEL1	3.63	2.88	-0.76	10.11%	5.18%	-4.93%	6.96
CYR1	3.31	2.81	-0.49	10.19%	5.77%	-4.42%	3.53
BGR1	3.09	2.42	-0.66	9.96%	5.43%	-4.53%	3.79
PLR1	2.43	2.23	-0.20	7.39%	4.44%	-2.95%	3.76

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CPT1	1.55	2.21	0.66	9.55%	10.12%	0.57%	3.78
ANI1	3.04	1.77	-1.27	11.07%	5.07%	-5.99%	3.09
PTU1	2.52	0.65	-1.87	4.85%	2.26%	-2.60%	2.30
NORTH ARCOT : Total	106.42	127.68	21.27	9.37%	6.39%	-2.98%	175.02
WEST-02							
SLM1	8.75	13.14	4.39	8.72%	6.47%	-2.25%	15.83
HSR2	7.18	7.85	0.67	11.69%	8.01%	-3.69%	9.53
KRI1	3.94	7.71	3.78	2.51%	6.61%	4.11%	3.88
ATU1	4.83	6.91	2.08	7.23%	6.69%	-0.54%	7.29
TRM1	2.14	6.01	3.86	7.68%	5.30%	-2.38%	8.19
OML1	2.38	5.82	3.44	11.82%	3.11%	-8.72%	7.18
HSR1	7.95	5.71	-2.23	11.55%	4.76%	-6.79%	4.49
APN1	1.67	4.27	2.61	10.67%	5.04%	-5.64%	4.92
SLM3	1.33	4.17	2.84	12.59%	5.13%	-7.46%	9.86
SLM2	5.74	4.01	-1.73	9.83%	5.92%	-3.91%	7.58
PNG1	1.29	4.00	2.70	10.08%	5.19%	-4.89%	2.37
PMP1	1.67	3.88	2.21	4.16%	7.91%	3.75%	5.26
MTR1	2.63	3.86	1.23	12.08%	7.72%	-4.36%	5.54
VPD1	3.55	3.38	-0.17	7.34%	5.26%	-2.08%	7.67
EPI1	0.90	3.32	2.42	9.37%	4.42%	-4.96%	6.93
DPR2	3.19	2.84	-0.35	8.92%	7.20%	-1.72%	3.14
HRR1	1.36	2.67	1.31	7.04%	6.59%	-0.46%	5.09
MCR1	2.63	2.35	-0.28	-8.26%	11.06%	19.31%	5.81
DPR1	1.43	2.25	0.83	6.25%	6.30%	0.05%	3.31
EDP1	0.90	2.14	1.24	11.34%	8.17%	-3.17%	3.23
SGI1	1.28	1.82	0.54	14.47%	6.79%	-7.68%	5.81
KVP1	2.38	1.70	-0.69	11.83%	8.82%	-3.01%	3.40
KAM1	1.90	1.67	-0.23	10.21%	6.40%	-3.81%	2.73
BMD1	2.13	1.48	-0.65	14.60%	5.10%	-9.49%	4.52
PLC1	3.17	0.22	-2.96	8.68%	5.83%	-2.85%	4.55
WEST-02 : Total	76.33	103.17	26.84	8.89%	6.25%	-2.64%	148.10
SOUTH ARCOT							
CUD1	5.02	11.51	6.49	7.09%	5.00%	-2.10%	15.34
POY2	4.09	9.68	5.59	10.61%	5.12%	-5.48%	9.18
SJI2	4.86	7.13	2.27	6.63%	6.23%	-0.40%	8.35
KKI2	2.02	7.10	5.08	11.48%	1.39%	-10.09%	7.49
POY1	6.02	6.76	0.75	7.83%	5.21%	-2.62%	9.96
VPM2	2.45	6.32	3.87	7.42%	4.26%	-3.16%	7.18
TRK1	6.92	4.89	-2.04	4.89%	2.04%	-2.85%	10.05
KLM1	6.64	4.76	-1.88	10.13%	8.54%	-1.59%	7.27
ULP1	4.03	4.36	0.33	6.25%	5.75%	-0.50%	8.29
VPM1	2.99	4.01	1.01	4.20%	5.58%	1.37%	2.37
PRT1	1.78	3.87	2.09	13.28%	6.33%	-6.95%	5.85
TVM1	2.49	3.54	1.05	10.43%	4.77%	-5.67%	3.49
TVM2	1.48	3.37	1.89	3.30%	5.22%	1.92%	5.03
VCM2	2.40	3.17	0.77	5.03%	5.04%	0.01%	3.35
CDM1	6.13	3.03	-3.10	7.79%	5.99%	-1.80%	9.33
NVL2	4.59	2.85	-1.74	6.07%	6.32%	0.26%	8.29
TDM1	2.35	2.13	-0.22	9.12%	-2.34%	-11.46%	6.22

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KML1	2.29	1.77	-0.52	7.94%	8.52%	0.57%	4.28
VCM1	1.42	1.40	-0.02	5.18%	3.26%	-1.91%	0.97
STP1	4.27	1.29	-2.98	6.20%	10.39%	4.19%	3.18
MKM1	3.65	1.07	-2.58	12.17%	8.80%	-3.38%	3.24
SOUTH ARCOT : Total	77.87	93.99	16.12	7.69%	5.00%	-2.68%	138.71
WEST-01							
CBE2	20.73	17.49	-3.25	8.58%	8.08%	-0.50%	22.32
KMR1	9.90	7.38	-2.52	8.29%	8.39%	0.11%	9.22
UAM1	7.33	7.11	-0.22	8.76%	7.97%	-0.78%	7.00
CBE4	7.18	6.25	-0.93	9.82%	10.79%	0.98%	5.75
PLI1	2.39	6.06	3.67	10.65%	4.85%	-5.79%	5.99
MPM1	3.41	3.95	0.54	7.67%	8.48%	0.81%	4.73
KGI1	1.26	3.85	2.59	5.74%	3.30%	-2.43%	4.21
CBE6	3.74	3.60	-0.14	11.50%	9.02%	-2.48%	5.19
GDR1	3.61	3.39	-0.22	7.91%	7.91%	0.00%	3.92
SUL1	3.98	3.24	-0.74	2.50%	11.58%	9.08%	4.42
SNR1	5.05	2.98	-2.07	12.57%	8.77%	-3.81%	4.59
UMP1	3.15	2.87	-0.28	8.10%	1.65%	-6.45%	3.18
CNR1	2.55	2.84	0.30	17.52%	4.99%	-12.53%	3.10
CBE1	1.76	2.26	0.50	13.78%	4.29%	-9.49%	3.87
DPM2	0.66	2.16	1.50	12.70%	5.20%	-7.50%	4.40
PPI1	1.44	2.14	0.70	10.76%	3.50%	-7.26%	4.76
CBE3	1.16	1.55	0.40	14.54%	10.62%	-3.92%	2.51
KMD1	1.00	1.14	0.15	11.69%	6.35%	-5.34%	3.32
ANR1	0.20	0.73	0.53	9.26%	6.99%	-2.27%	1.32
CBE5	2.26	0.56	-1.70	12.32%	12.44%	0.12%	2.90
PDM1	2.65	0.26	-2.39	10.86%	4.55%	-6.31%	3.22
WEST-01 : Total	85.42	81.84	-3.58	9.41%	7.46%	-1.95%	109.92
WEST-03							
ERD1	4.45	7.33	2.88	8.92%	8.29%	-0.63%	8.84
ERD2	7.88	7.22	-0.67	11.96%	9.31%	-2.65%	9.47
SYM2	2.35	3.79	1.44	10.39%	8.81%	-1.58%	4.55
TCG1	1.45	3.26	1.81	1.91%	2.06%	0.15%	3.81
AVI1	2.99	3.16	0.17	8.49%	11.17%	2.67%	4.64
TPR1	1.97	3.14	1.17	4.98%	7.52%	2.55%	6.79
NKL2	5.81	3.04	-2.77	7.72%	7.63%	-0.09%	10.03
SGG1	1.48	2.69	1.21	1.90%	4.42%	2.52%	2.63
TPR2	6.55	2.61	-3.95	7.63%	12.30%	4.67%	7.48
KGM1	1.26	2.41	1.15	11.41%	9.83%	-1.58%	3.32
GBM1	0.88	2.26	1.38	15.34%	9.27%	-6.07%	4.74
KMM1	0.52	2.18	1.66	12.85%	10.10%	-2.75%	3.24
RSP1	3.59	1.28	-2.31	11.17%	9.18%	-1.99%	4.79
VKL1	1.52	1.27	-0.25	9.80%	10.61%	0.81%	2.99
CMI1	2.20	0.82	-1.39	11.19%	9.37%	-1.82%	3.43
TPR3	1.51	0.70	-0.81	4.47%	12.75%	8.28%	5.11
PDR1	2.57	0.69	-1.87	11.55%	6.26%	-5.29%	2.67
TPR4	0.68	0.34	-0.34	13.84%	12.82%	-1.02%	3.15
WEST-03 : Total	49.66	48.18	-1.48	9.14%	8.54%	-0.61%	91.68

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS							
S2SD	(0.30)	6.32	6.62	20.38%	6.84%	-13.54%	0.00
WHC3	(3.81)	5.75	9.56	15.45%	6.30%	-9.16%	0.00
SZSD		5.44	5.44	0.00%	6.93%	6.93%	0.00
CZWH		1.87	1.87	0.00%	-8.81%	-8.81%	0.00
WZSD		0.83	0.83	0.00%	1.46%	1.46%	0.00
WZWH	(3.19)	0.45	3.64	20.86%	1.04%	-19.83%	0.00
TZSD	(3.41)	0.04	3.45	19.60%	1.44%	-18.16%	0.00
GHUB	5.47		-5.47	-0.95%	0.00%	0.95%	0.00
WHPD	(0.44)		0.44	21.72%	0.00%	-21.72%	0.00
WTRZ	(1.08)		1.08	0.57%	0.00%	-0.57%	0.00
WHNV	(0.19)	(0.56)	-0.36	13.20%	6.30%	-6.90%	0.00
WHTV	(0.82)	(0.67)	0.14	16.21%	4.76%	-11.45%	0.00
WHMD	(0.39)	(0.78)	-0.39	0.90%	10.58%	9.68%	0.00
WHVL	(0.84)	(1.74)	-0.90	11.94%	5.15%	-6.79%	0.00
WHCB	(0.46)	(4.97)	-4.52	8.30%	9.50%	1.21%	0.00
WCHN	(2.71)	(7.53)	-4.82	13.18%	9.24%	-3.94%	0.00
OTHERS : Total	(12.18)	4.45	16.63	22.94%	-8.64%	-31.58%	0.00
Grand Total	1286.83	1376.31	89.48	7.73%	6.10%	-1.63%	1863.03