



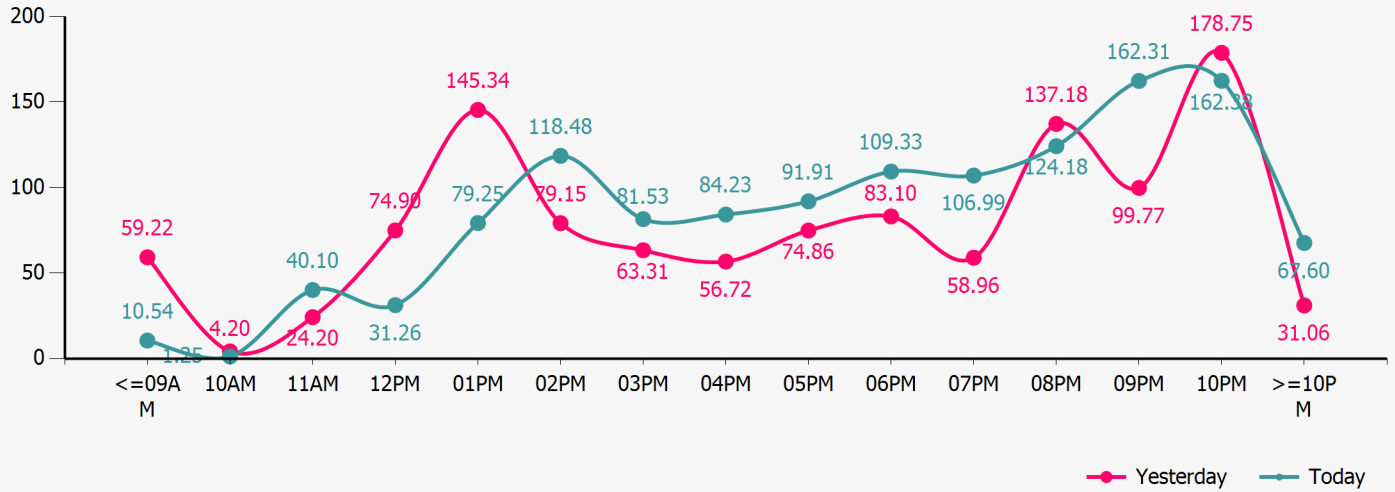
Sales
1,271.33 Lacs
Yest. Sales : 1,170.72 Lacs

GP%
7.16%
Yest.GP% : 6.33%

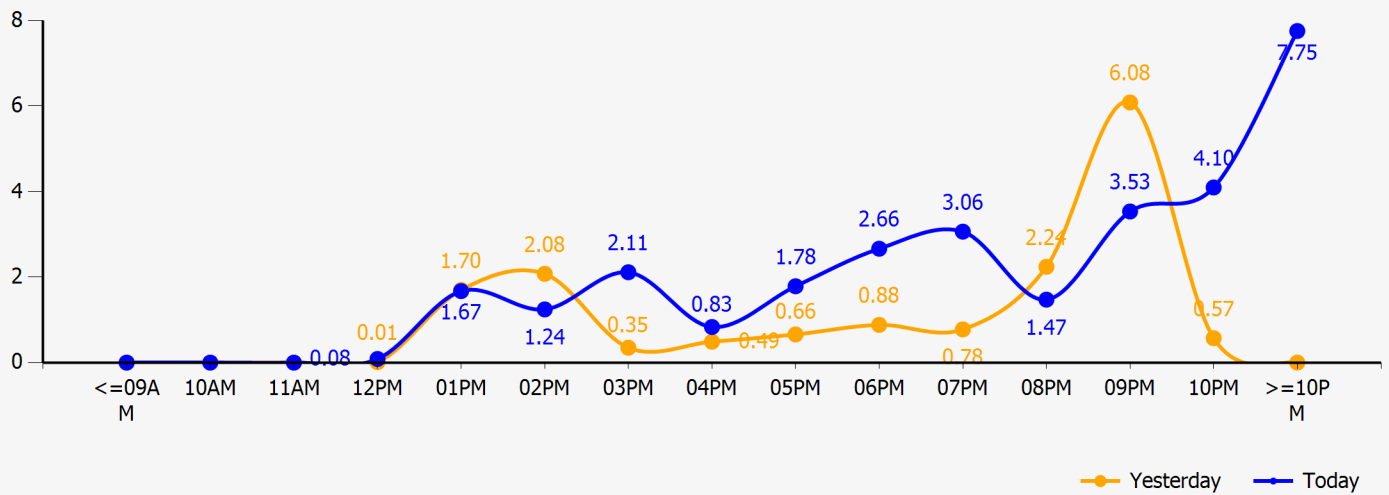
EW Pen%
1.93%
Yest.EW %: 1.53%

Open SO
30.31 Lacs
Yest. OSO 15.83 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	112.18	214.54	102.36	7.79%	4.23%	-3.56%	242.99
CHENNAI-01	171.08	200.97	29.89	6.47%	7.72%	1.25%	214.92
SOUTH-01	214.05	196.92	-17.14	3.26%	7.16%	3.89%	312.54
CHENNAI-02	163.47	176.70	13.24	6.16%	7.43%	1.27%	205.13
TRICHY-01	131.24	125.75	-5.49	6.43%	8.33%	1.90%	224.03
NORTH ARCOT	114.58	108.29	-6.29	6.87%	8.73%	1.87%	175.02
WEST-01	66.25	85.42	19.17	8.87%	8.88%	0.01%	109.92
SOUTH ARCOT	93.85	77.14	-16.71	6.99%	7.31%	0.32%	138.71
WEST-02	66.53	77.13	10.60	8.38%	8.28%	-0.09%	148.10
WEST-03	69.05	50.95	-18.09	8.68%	8.92%	0.24%	91.68
OTHERS	(15.72)	(12.18)	3.54	12.95%	22.07%	9.12%	0.00
Total	1186.55	1301.63	115.08	6.33%	7.16%	0.83%	1863.03

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03							
MDU8	1.17	101.40	100.23	8.38%	-0.09%	-8.47%	5.57
MDU1	14.33	13.10	-1.23	7.08%	6.70%	-0.37%	20.08

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
DGL1	3.76	8.92	5.16	7.95%	6.81%	-1.14%	16.76
TMM1	2.01	7.92	5.91	6.39%	6.28%	-0.10%	8.93
MDU6	2.01	5.95	3.94	8.40%	9.01%	0.61%	11.74
KPT1	1.68	5.02	3.33	17.18%	7.03%	-10.15%	4.61
MDU7	3.99	4.59	0.60	7.27%	8.59%	1.33%	5.38
MDU3	4.75	4.33	-0.41	5.36%	0.17%	-5.19%	8.16
MDU2	6.35	4.29	-2.07	8.00%	7.58%	-0.42%	13.82
MPA1	4.32	4.19	-0.13	7.49%	10.43%	2.94%	6.69
KRR1	4.53	3.87	-0.66	11.18%	7.42%	-3.76%	6.03
TEN2	2.31	3.32	1.01	12.23%	9.79%	-2.44%	6.07
KKD3	5.03	3.24	-1.79	7.67%	13.47%	5.80%	9.26
PVI1	4.00	2.76	-1.24	12.40%	10.32%	-2.08%	5.58
BNR1	1.66	2.58	0.92	3.45%	8.48%	5.03%	5.35
SVG1	2.62	2.32	-0.30	7.88%	10.37%	2.49%	5.69
DGL2	2.41	2.27	-0.13	10.67%	8.55%	-2.13%	5.16
TEN1	3.91	2.26	-1.66	7.33%	8.95%	1.62%	7.63
MDU5	1.54	2.19	0.65	9.99%	7.45%	-2.54%	4.92
DKI1	1.72	2.18	0.46	12.42%	8.54%	-3.88%	6.82
TPT1	3.76	2.09	-1.67	6.36%	11.93%	5.57%	5.40
USL1	2.19	2.04	-0.15	6.89%	6.39%	-0.50%	5.09
CBM1	1.98	2.02	0.04	9.21%	8.58%	-0.62%	7.13
SGP1	0.54	1.91	1.36	13.72%	17.30%	3.58%	3.41
CMR1	0.13	1.85	1.72	13.53%	7.48%	-6.06%	3.83
BTU1	1.35	1.85	0.50	8.47%	8.13%	-0.34%	3.34
ATG1	3.33	1.84	-1.49	6.18%	6.87%	0.70%	6.54
NKI1	1.16	1.76	0.61	16.16%	5.68%	-10.48%	4.88
MLR1	1.13	1.74	0.61	-4.53%	9.45%	13.98%	4.16
PNI1	3.68	1.69	-1.99	-3.05%	8.02%	11.08%	3.22
NTM1	2.51	1.55	-0.95	6.50%	10.53%	4.02%	4.11
ODM1	1.33	1.41	0.08	1.15%	12.18%	11.03%	4.32
PKM1	0.91	1.34	0.43	5.44%	6.66%	1.22%	3.58
TDI1	5.10	1.22	-3.88	10.72%	12.31%	1.59%	4.63
PNV2	2.75	1.21	-1.54	6.51%	9.45%	2.94%	2.81
ADP1	2.83	1.08	-1.75	13.32%	11.23%	-2.09%	5.45
KYK1	2.87	0.69	-2.19	5.96%	7.67%	1.72%	3.60
MNM1	0.55	0.56	0.01	2.44%	5.35%	2.91%	3.25
SOUTH-03 : Total	112.18	214.54	102.36	7.79%	4.23%	-3.56%	242.99
CHENNAI-01							
CH05	12.22	17.22	5.00	2.98%	7.86%	4.87%	11.34
CH49	9.48	15.89	6.41	7.75%	8.24%	0.49%	10.30
CH48	6.17	13.99	7.82	4.20%	7.25%	3.05%	8.52
CH14	16.57	13.96	-2.62	6.86%	5.73%	-1.13%	13.90
CH16	11.18	11.71	0.53	3.06%	7.94%	4.88%	15.48
CH47	7.99	10.75	2.75	7.39%	8.16%	0.77%	12.65
CH28	9.22	10.23	1.01	12.43%	10.59%	-1.84%	12.10
CH07	8.88	9.53	0.64	6.53%	6.73%	0.20%	8.50
CH45	5.16	9.41	4.25	5.57%	5.09%	-0.49%	7.34
CH42	7.98	9.10	1.12	8.07%	9.57%	1.50%	12.76
CH30	5.68	9.07	3.39	9.51%	6.36%	-3.15%	6.68

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
AVD1	9.55	8.77	-0.77	7.06%	3.87%	-3.19%	10.94
GUD2	3.60	8.20	4.59	-2.26%	10.40%	12.66%	5.86
CH19	4.73	7.98	3.25	5.39%	7.73%	2.34%	10.50
CH22	4.07	5.48	1.41	5.28%	10.59%	5.31%	6.20
CH38	2.70	5.08	2.37	12.60%	9.95%	-2.65%	6.34
KNR1	2.84	5.05	2.21	7.76%	8.43%	0.68%	6.42
MRM1	2.63	4.83	2.20	7.23%	6.43%	-0.79%	7.43
CGL1	3.52	4.40	0.88	7.51%	8.56%	1.05%	4.69
CH25	22.70	4.17	-18.52	4.57%	9.51%	4.94%	7.70
SKL1	1.43	4.12	2.69	8.19%	8.11%	-0.08%	5.42
GUD1	7.50	3.59	-3.91	10.18%	6.49%	-3.70%	6.54
TKM1	1.89	3.54	1.65	10.94%	7.72%	-3.22%	4.82
CH39	1.45	2.76	1.32	5.90%	6.43%	0.53%	4.45
CH40	1.04	1.00	-0.04	7.05%	2.86%	-4.19%	3.20
CH26	0.33	0.87	0.53	13.65%	6.32%	-7.33%	2.04
CH29	0.40	0.40	0.01	12.09%	13.66%	1.57%	1.45
MC09	0.17	0.21	0.04	-10.08%	8.21%	18.29%	1.36
CH08		(0.32)	-0.32	0.00%	-0.53%	-0.53%	0.00
CHENNAI-01 : Total	171.08	200.97	29.89	6.47%	7.72%	1.25%	214.92
SOUTH-01							
TUT1	63.23	23.62	-39.61	-6.85%	9.52%	16.37%	33.13
TVL1	18.10	20.58	2.48	6.33%	4.78%	-1.54%	25.16
NGR1	9.02	18.19	9.17	6.68%	4.81%	-1.87%	18.79
KVT1	11.04	11.88	0.84	7.41%	8.89%	1.48%	14.25
TKS2	6.97	8.66	1.69	8.79%	3.33%	-5.46%	16.43
VNR2	6.05	7.81	1.77	10.37%	9.74%	-0.62%	15.05
TKS1	7.02	7.79	0.78	5.35%	3.44%	-1.91%	9.95
MAR1	6.14	6.39	0.25	9.14%	4.92%	-4.22%	7.37
SVK1	3.53	5.87	2.34	10.78%	7.53%	-3.26%	9.30
TYI1	1.47	5.72	4.25	6.24%	7.95%	1.71%	5.02
ERL2	2.62	5.65	3.03	-5.03%	10.16%	15.19%	6.35
PKD1	3.67	4.99	1.32	14.35%	9.50%	-4.85%	8.98
RND1	4.53	4.77	0.23	12.46%	8.16%	-4.30%	9.89
UDN1	2.95	4.45	1.51	8.70%	5.87%	-2.83%	5.07
TUT2	4.66	4.42	-0.23	9.98%	8.42%	-1.56%	12.70
APK1	3.48	4.31	0.83	5.49%	3.21%	-2.27%	5.51
VLY1	3.71	4.26	0.55	7.26%	8.14%	0.88%	7.83
SKD1	2.62	3.85	1.23	7.41%	6.55%	-0.86%	4.58
KGL1	5.08	3.80	-1.28	4.23%	5.02%	0.78%	3.62
VNR1	2.88	3.68	0.79	3.51%	11.19%	7.68%	5.01
RPM1	4.28	3.64	-0.64	8.98%	10.32%	1.34%	12.11
ASM1	2.51	3.32	0.81	7.86%	7.62%	-0.25%	4.35
KYR1	1.42	3.29	1.86	8.74%	6.93%	-1.80%	4.77
TCN1	2.31	3.13	0.82	11.55%	8.50%	-3.05%	8.10
TKY1	1.76	2.87	1.11	6.40%	13.16%	6.76%	5.73
ARM1	1.92	2.71	0.79	7.36%	7.99%	0.63%	5.17
APK2	3.60	2.64	-0.95	6.49%	8.99%	2.50%	5.59
RND2	5.16	2.41	-2.75	9.68%	6.09%	-3.59%	7.53
SDI1	3.62	2.24	-1.39	6.05%	8.42%	2.37%	4.88

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
VKM1	3.38	2.05	-1.34	5.39%	5.05%	-0.34%	3.76
KSM1	2.55	1.57	-0.99	4.85%	7.90%	3.05%	2.38
PDI1	3.69	1.54	-2.15	9.41%	6.18%	-3.22%	5.25
SNL1	2.15	1.53	-0.62	5.39%	6.22%	0.83%	6.14
STU2	2.01	1.18	-0.83	6.65%	5.38%	-1.27%	3.26
MMT1	2.95	1.11	-1.85	7.95%	9.39%	1.44%	4.38
COL1	1.57	0.55	-1.02	6.11%	13.32%	7.21%	1.58
SGT1	0.38	0.45	0.07	9.85%	8.63%	-1.22%	3.56
SOUTH-01 : Total	214.05	196.92	-17.14	3.26%	7.16%	3.89%	312.54
CHENNAI-02							
CH15	11.08	17.88	6.80	10.53%	9.29%	-1.24%	19.03
CH03	10.91	13.16	2.26	7.44%	7.49%	0.06%	17.67
CH18	9.09	11.85	2.76	9.01%	7.57%	-1.44%	9.61
CH50	11.48	10.81	-0.67	9.92%	9.09%	-0.83%	9.08
CH21	10.44	10.14	-0.30	4.67%	6.75%	2.08%	11.23
CH20	2.97	8.87	5.89	5.18%	9.12%	3.93%	8.21
CH12	11.31	8.53	-2.79	6.99%	8.91%	1.92%	10.92
CH17	7.10	8.25	1.16	11.06%	10.08%	-0.98%	5.50
CH24	6.60	8.20	1.60	7.79%	2.53%	-5.26%	8.09
CH41	3.87	8.12	4.26	5.24%	4.59%	-0.65%	6.28
CH51	8.56	7.26	-1.31	2.11%	3.17%	1.07%	8.49
CH06	2.91	7.10	4.19	5.39%	7.88%	2.49%	6.78
CH35	7.32	6.15	-1.17	5.42%	9.23%	3.80%	5.80
CH33	4.04	5.63	1.58	7.42%	12.45%	5.03%	7.28
CH43	4.15	5.41	1.26	-2.72%	6.57%	9.29%	6.64
CH34	8.19	5.10	-3.08	5.77%	8.87%	3.10%	9.61
UKI1	2.20	4.97	2.78	3.44%	5.82%	2.38%	4.90
MJR1	4.45	4.17	-0.28	7.56%	8.06%	0.50%	7.23
GPD1	4.62	3.54	-1.09	1.03%	12.80%	11.77%	4.75
CH37	3.34	3.44	0.11	-2.10%	6.15%	8.24%	3.99
CH32	1.24	2.54	1.30	11.41%	8.56%	-2.85%	1.14
CH46	4.63	2.53	-2.10	1.10%	-1.85%	-2.95%	4.69
CH36	4.42	2.41	-2.01	6.75%	5.70%	-1.05%	2.74
CH44	4.48	2.35	-2.13	6.57%	-0.20%	-6.77%	7.27
CH31	3.75	1.93	-1.82	4.44%	-2.60%	-7.04%	2.74
CH27	2.27	1.87	-0.40	9.02%	6.94%	-2.08%	2.47
PON1	1.25	1.56	0.30	10.81%	13.26%	2.45%	4.52
MC06	1.41	0.92	-0.50	1.90%	4.41%	2.50%	2.32
CH23	1.98	0.88	-1.10	8.04%	9.85%	1.81%	3.81
MC05	1.82	0.60	-1.21	0.25%	7.29%	7.03%	2.12
CH01	1.59	0.55	-1.04	-4.45%	3.70%	8.15%	0.24
CHENNAI-02 : Total	163.47	176.70	13.24	6.16%	7.43%	1.27%	205.13
TRICHY-01							
TRY1	21.19	20.10	-1.09	4.45%	4.11%	-0.34%	28.47
TNJ1	8.90	10.27	1.36	4.48%	7.24%	2.76%	14.17
PBR2	13.25	8.67	-4.58	6.47%	9.36%	2.90%	11.96
TRY4	6.52	7.98	1.47	8.18%	9.66%	1.48%	7.71
MVM1	5.68	6.76	1.08	11.68%	10.11%	-1.57%	10.51
PTK1	5.15	6.24	1.09	7.12%	8.39%	1.27%	7.48

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
TYR1	5.91	6.18	0.28	8.24%	9.27%	1.04%	8.74
TNJ2	3.06	5.72	2.67	9.49%	8.90%	-0.59%	10.13
KUM1	12.10	4.78	-7.32	2.28%	8.13%	5.85%	11.12
JKM1	3.25	4.30	1.05	-1.17%	8.88%	10.04%	7.51
PDK2	2.95	4.24	1.28	0.74%	8.48%	7.74%	5.70
NMM1	1.01	4.16	3.15	11.14%	9.31%	-1.83%	5.69
NGT1	3.86	3.75	-0.11	8.35%	6.75%	-1.60%	7.79
MDI1	2.69	3.63	0.95	10.17%	8.71%	-1.46%	7.00
TVR2	3.58	3.09	-0.49	1.14%	6.40%	5.26%	10.33
KUM2	1.80	2.93	1.12	12.68%	10.99%	-1.69%	4.80
AYR1	2.19	2.87	0.68	8.64%	8.89%	0.24%	5.82
TRY3	7.42	2.35	-5.07	2.44%	12.92%	10.48%	7.70
KIK1	3.41	2.12	-1.29	10.31%	9.23%	-1.08%	4.63
TTP1	2.05	2.10	0.06	9.45%	10.61%	1.16%	7.37
KRN1	1.29	2.04	0.75	13.52%	8.57%	-4.95%	5.53
PBR1	1.60	1.99	0.39	8.15%	5.96%	-2.19%	4.38
MSI1	0.85	1.80	0.95	8.28%	10.68%	2.40%	5.71
TVR1	2.28	1.51	-0.77	11.52%	10.43%	-1.09%	4.32
ORU1	2.16	1.44	-0.72	13.82%	12.32%	-1.50%	4.34
NCK1	1.27	1.33	0.05	9.72%	10.37%	0.65%	3.20
TRY2	0.86	1.30	0.44	12.91%	14.02%	1.11%	4.16
APM1	1.00	1.17	0.16	13.11%	16.59%	3.48%	2.97
PDK1	3.97	0.94	-3.03	11.16%	12.91%	1.75%	4.78
TRICHY-01 : Total	131.24	125.75	-5.49	6.43%	8.33%	1.90%	224.03
NORTH ARCOT							
AKM1	1.48	8.01	6.53	11.05%	9.37%	-1.68%	8.99
KPM2	11.42	7.32	-4.10	4.45%	10.30%	5.85%	13.17
TRL1	2.79	7.15	4.35	7.94%	11.69%	3.75%	8.81
SBR1	3.87	5.59	1.71	7.44%	12.99%	5.56%	9.88
TRR1	9.73	5.58	-4.15	4.70%	7.31%	2.60%	9.16
WJP1	2.84	4.98	2.14	8.27%	9.48%	1.21%	6.09
VEL3	14.03	4.84	-9.19	5.47%	7.58%	2.11%	7.78
WJD1	3.86	4.66	0.80	7.95%	11.31%	3.36%	7.28
GDM1	2.47	4.57	2.10	8.68%	10.94%	2.27%	5.62
ABR1	2.16	4.57	2.41	8.13%	8.32%	0.20%	5.67
VEL2	9.29	4.07	-5.22	5.12%	4.75%	-0.37%	12.03
CGM1	2.05	3.92	1.87	4.76%	3.73%	-1.04%	5.55
VSI1	2.55	3.79	1.25	7.27%	9.49%	2.22%	6.04
VEL1	2.38	3.63	1.25	7.87%	9.58%	1.71%	6.96
VNB1	5.36	3.32	-2.03	7.80%	5.76%	-2.04%	4.06
CYR1	2.10	3.31	1.21	11.68%	10.19%	-1.49%	3.53
VEL4	13.84	3.26	-10.58	8.37%	10.56%	2.19%	10.04
ARC2	2.50	3.23	0.73	8.70%	9.31%	0.61%	8.32
BGR1	5.59	3.09	-2.50	5.86%	7.65%	1.79%	3.79
ANI1	2.37	3.04	0.67	7.95%	10.33%	2.38%	3.09
KPM1	1.63	2.79	1.16	13.20%	9.08%	-4.11%	4.64
SLG1	1.17	2.57	1.39	12.51%	9.01%	-3.50%	4.98
PTU1	0.67	2.52	1.85	9.83%	3.75%	-6.08%	2.30
PLR1	2.45	2.43	-0.03	8.07%	6.10%	-1.97%	3.76

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
UGI1	2.33	2.13	-0.20	7.08%	2.73%	-4.35%	3.94
TRT1	1.57	1.98	0.41	5.95%	-0.54%	-6.49%	5.78
CPT1	2.08	1.94	-0.13	7.04%	9.90%	2.86%	3.78
NORTH ARCOT : Total	114.58	108.29	-6.29	6.87%	8.73%	1.87%	175.02
WEST-01							
CBE2	9.37	20.73	11.37	8.50%	8.25%	-0.24%	22.32
KMR1	11.01	9.90	-1.11	8.48%	7.97%	-0.50%	9.22
UAM1	3.33	7.33	4.01	7.29%	8.48%	1.19%	7.00
CBE4	6.51	7.18	0.68	9.69%	9.66%	-0.04%	5.75
SNR1	2.13	5.05	2.92	12.68%	10.89%	-1.78%	4.59
SUL1	1.61	3.98	2.38	9.40%	1.78%	-7.63%	4.42
CBE6	3.20	3.74	0.54	9.27%	10.91%	1.64%	5.19
GDR1	2.53	3.61	1.07	5.44%	6.94%	1.50%	3.92
MPM1	1.99	3.41	1.42	11.92%	7.67%	-4.25%	4.73
UMP1	5.05	3.15	-1.90	2.09%	6.68%	4.59%	3.18
PDM1	1.55	2.65	1.10	7.17%	10.48%	3.32%	3.22
CNR1	3.97	2.55	-1.42	14.00%	16.49%	2.49%	3.10
PLI1	1.31	2.39	1.08	7.34%	10.21%	2.87%	5.99
CBE5	0.60	2.26	1.66	6.56%	12.06%	5.49%	2.90
CBE1	3.00	1.76	-1.24	9.40%	13.78%	4.38%	3.87
PPI1	2.56	1.44	-1.13	9.56%	10.76%	1.20%	4.76
KGI1	2.75	1.26	-1.49	9.82%	4.55%	-5.27%	4.21
CBE3	0.75	1.16	0.40	13.71%	14.54%	0.83%	2.51
KMD1	1.50	1.00	-0.50	13.91%	7.46%	-6.45%	3.32
DPM2	1.11	0.66	-0.45	11.24%	12.70%	1.46%	4.40
ANR1	0.42	0.20	-0.21	9.37%	9.26%	-0.12%	1.32
WEST-01 : Total	66.25	85.42	19.17	8.87%	8.88%	0.01%	109.92
SOUTH ARCOT							
TRK1	5.51	6.92	1.41	6.94%	4.84%	-2.10%	10.05
KLM1	4.96	6.64	1.68	8.16%	10.01%	1.85%	7.27
CDM1	5.70	6.13	0.43	4.81%	7.79%	2.98%	9.33
POY1	10.86	5.60	-5.27	10.03%	6.24%	-3.78%	9.96
CUD1	7.67	5.02	-2.65	6.21%	6.81%	0.61%	15.34
SJI2	3.24	4.86	1.62	9.90%	6.63%	-3.27%	8.35
NVL2	3.74	4.59	0.85	9.08%	5.91%	-3.16%	8.29
STP1	1.21	4.27	3.06	6.29%	5.81%	-0.49%	3.18
ULP1	5.73	4.03	-1.71	4.29%	6.08%	1.79%	8.29
POY2	17.53	3.78	-13.75	6.51%	9.63%	3.12%	9.18
MKM1	1.30	3.65	2.35	9.53%	12.01%	2.48%	3.24
VPM1	1.05	2.99	1.95	4.54%	3.98%	-0.56%	2.37
TVM1	2.15	2.49	0.34	3.87%	8.35%	4.48%	3.49
VPM2	2.54	2.45	-0.09	4.84%	7.28%	2.43%	7.18
VCM2	4.91	2.40	-2.51	4.33%	5.03%	0.70%	3.35
TDM1	1.95	2.35	0.39	5.64%	8.97%	3.33%	6.22
KML1	1.40	2.29	0.89	10.79%	7.94%	-2.85%	4.28
KKI2	2.24	2.02	-0.23	9.93%	10.96%	1.04%	7.49
PRT1	6.63	1.78	-4.85	6.06%	12.69%	6.63%	5.85
TVM2	2.94	1.48	-1.46	10.26%	3.07%	-7.20%	5.03

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
VCM1	0.60	1.42	0.82	6.24%	5.18%	-1.06%	0.97
SOUTH ARCOT : Total	93.85	77.14	-16.71	6.99%	7.31%	0.32%	138.71
WEST-02							
SLM1	7.01	8.75	1.74	5.39%	8.48%	3.09%	15.83
HSR1	2.68	7.95	5.27	6.33%	10.64%	4.31%	4.49
HSR2	2.90	7.18	4.29	1.18%	11.49%	10.31%	9.53
SLM2	2.46	6.03	3.58	12.69%	9.31%	-3.38%	7.58
ATU1	6.57	4.83	-1.75	10.11%	6.91%	-3.20%	7.29
KRI1	5.56	3.99	-1.57	7.45%	2.72%	-4.73%	3.88
VPD1	1.56	3.55	1.99	8.50%	6.95%	-1.55%	7.67
DPR2	2.34	3.19	0.86	5.90%	8.92%	3.02%	3.14
PLC1	2.19	3.17	0.98	9.59%	8.60%	-1.00%	4.55
OML1	1.86	2.82	0.96	6.54%	11.05%	4.50%	7.18
MCR1	1.24	2.63	1.39	13.33%	-10.12%	-23.45%	5.81
MTR1	5.65	2.63	-3.02	8.00%	10.81%	2.80%	5.54
KVP1	2.65	2.38	-0.26	4.22%	11.83%	7.61%	3.40
TRM1	3.33	2.14	-1.19	8.25%	7.10%	-1.16%	8.19
BMD1	1.34	2.13	0.79	13.15%	14.60%	1.45%	4.52
KAM1	1.72	1.90	0.18	12.61%	6.59%	-6.02%	2.73
PMP1	1.84	1.67	-0.17	4.64%	4.16%	-0.47%	5.26
APN1	3.29	1.67	-1.62	10.78%	10.27%	-0.50%	4.92
DPR1	1.01	1.43	0.42	14.28%	6.01%	-8.27%	3.31
HRR1	0.54	1.36	0.82	6.29%	7.04%	0.75%	5.09
SLM3	4.05	1.33	-2.72	11.80%	12.59%	0.79%	9.86
PNG1	0.67	1.29	0.62	13.85%	9.81%	-4.05%	2.37
SGI1	1.62	1.28	-0.35	10.82%	12.20%	1.38%	5.81
EPI1	1.39	0.90	-0.48	13.68%	8.63%	-5.05%	6.93
EDP1	1.06	0.90	-0.16	4.28%	1.88%	-2.40%	3.23
WEST-02 : Total	66.53	77.13	10.60	8.38%	8.28%	-0.09%	148.10
WEST-03							
ERD2	7.04	8.14	1.10	8.98%	11.62%	2.65%	9.47
TPR2	11.55	6.55	-5.00	6.55%	7.41%	0.86%	7.48
NKL2	5.24	5.81	0.57	10.86%	7.46%	-3.39%	10.03
ERD1	7.59	4.45	-3.14	6.74%	8.68%	1.94%	8.84
RSP1	1.19	3.59	2.40	11.13%	11.17%	0.04%	4.79
AVI1	5.32	3.57	-1.75	6.18%	9.19%	3.00%	4.64
PDR1	1.49	2.57	1.07	10.12%	10.38%	0.27%	2.67
SYM2	1.69	2.35	0.66	12.13%	9.94%	-2.19%	4.55
TPR1	5.87	2.31	-3.55	9.80%	5.11%	-4.69%	6.79
CMI1	3.40	2.20	-1.20	12.24%	11.19%	-1.04%	3.43
VKL1	1.08	1.83	0.74	12.64%	9.79%	-2.85%	2.99
SGG1	1.08	1.48	0.40	6.46%	1.90%	-4.56%	2.63
TCG1	1.62	1.45	-0.17	13.95%	-0.51%	-14.45%	3.81
KGM1	3.76	1.26	-2.50	7.42%	8.93%	1.51%	3.32
GBM1	3.72	1.18	-2.54	10.27%	14.12%	3.85%	4.74
TPR3	4.34	1.02	-3.32	10.24%	6.73%	-3.51%	5.11
TPR4	1.18	0.68	-0.49	10.12%	12.85%	2.73%	3.15

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
KMM1	1.89	0.52	-1.37	3.27%	12.85%	9.59%	3.24
WEST-03 : Total	69.05	50.95	-18.09	8.68%	8.92%	0.24%	91.68
OTHERS							
GHUB		5.47	5.47	0.00%	-0.95%	-0.95%	0.00
SZSD	0.27		-0.27	-30.35%	0.00%	30.35%	0.00
W3SD	1.26		-1.26	1.69%	0.00%	-1.69%	0.00
WHUT	(0.38)		0.38	4.86%	0.00%	-4.86%	0.00
WHNV	(0.34)	(0.19)	0.15	15.65%	7.83%	-7.82%	0.00
S2SD	(1.50)	(0.30)	1.20	25.94%	20.38%	-5.56%	0.00
WHMD	(0.01)	(0.39)	-0.38	36.86%	0.90%	-35.96%	0.00
WHPD		(0.44)	-0.44	0.00%	19.07%	19.07%	0.00
WHCB	(0.18)	(0.46)	-0.27	22.80%	8.30%	-14.50%	0.00
WHTV	(0.32)	(0.82)	-0.50	-3.59%	16.21%	19.80%	0.00
WHVL		(0.84)	-0.84	0.00%	11.94%	11.94%	0.00
WTRZ	(2.53)	(1.08)	1.44	1.49%	0.57%	-0.92%	0.00
WCHN	(5.25)	(2.71)	2.54	7.76%	13.05%	5.29%	0.00
WZWH	0.38	(3.19)	-3.57	1.79%	20.32%	18.53%	0.00
TZSD		(3.41)	-3.41	0.00%	18.85%	18.85%	0.00
WHC3	(7.11)	(3.81)	3.29	14.62%	14.45%	-0.17%	0.00
OTHERS : Total	(15.72)	(12.18)	3.54	12.95%	22.07%	9.12%	0.00
Grand Total	1186.55	1301.63	115.08	6.33%	7.16%	0.83%	1863.03