



TN-Daily Sales Performance As on 01-11-2025 11:55:08 PM

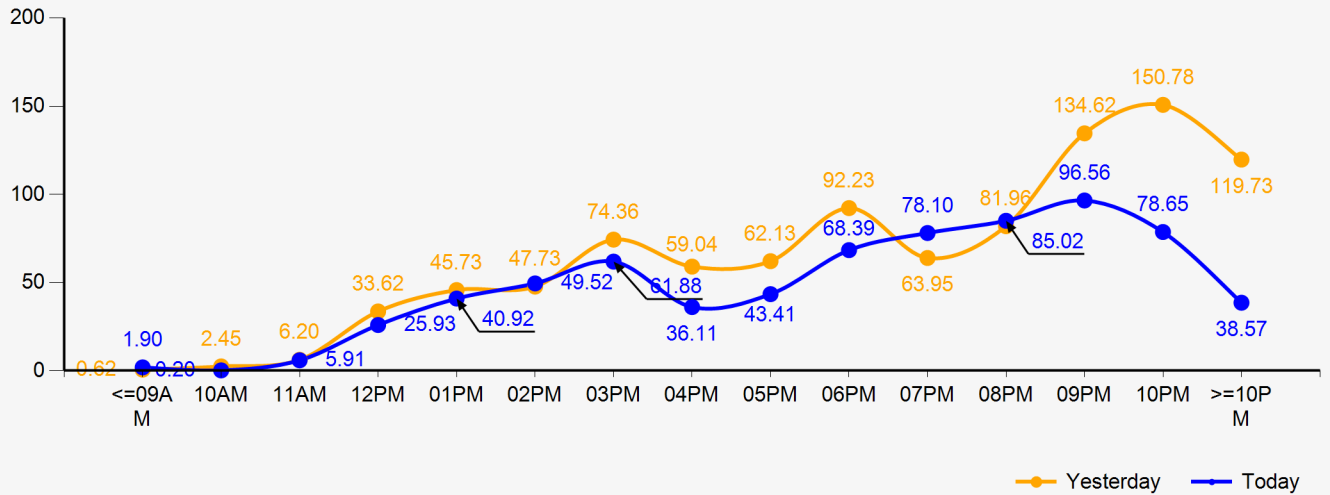
YD Sales : 975.15 L YD Order: 10.39 L

YD GP%: 5.07%

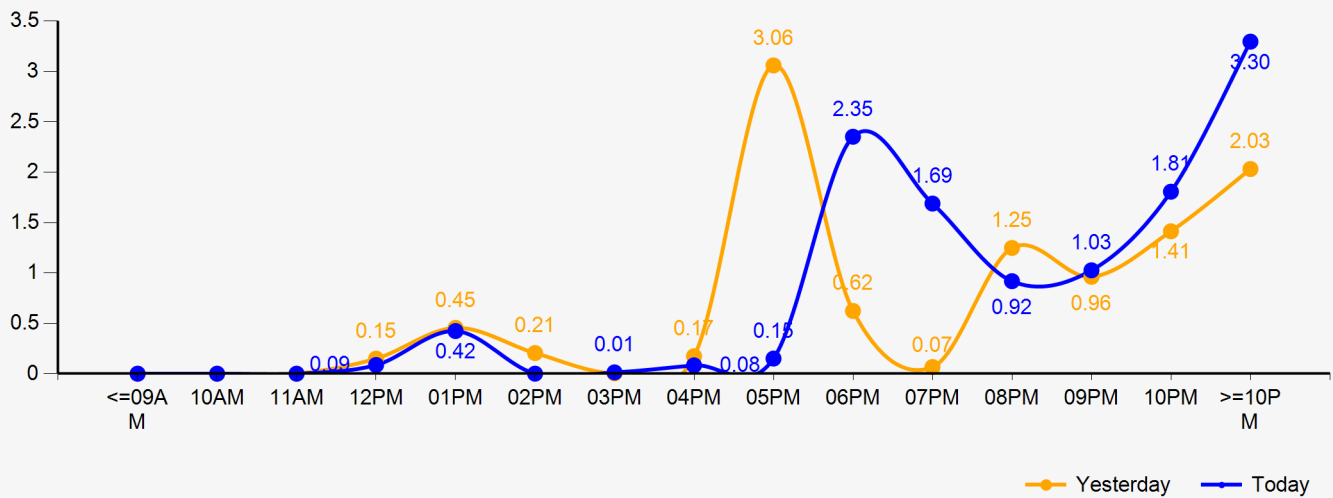
TD Sales : 711.08 L TD Order: 11.85 L

TD GP%: 7.87%

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	167.70	120.59	-47.11	4.85%	7.23%	2.38%	154.23
CHENNAI-01	125.54	102.09	-23.45	5.66%	9.03%	3.37%	119.76
TRICHY-01	90.19	87.48	-2.71	5.05%	6.80%	1.75%	91.37
SOUTH-03	114.70	84.17	-30.52	5.89%	8.21%	2.32%	116.01
CHENNAI-02	145.48	83.47	-62.01	4.74%	7.83%	3.10%	115.55
WEST-02	82.39	64.61	-17.78	6.17%	8.95%	2.78%	95.33
NORTH ARCOT	61.67	61.70	0.02	5.51%	7.48%	1.98%	75.52
WEST-01	76.57	60.56	-16.02	5.29%	8.79%	3.50%	79.82
SOUTH ARCOT	83.33	53.53	-29.81	3.86%	7.75%	3.89%	62.90
KL-SOUTH	5.66	6.36	0.70	7.42%	7.54%	0.13%	11.19
OTHERS	32.30	(1.62)	-33.93	1.23%	50.36%	49.14%	0.00
Total	985.54	722.92	-262.61	5.07%	7.87%	2.79%	921.68

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TUT1	18.00	15.09	-2.91	6.10%	6.31%	0.21%	16.50
	NGR1	9.18	10.70	1.52	6.56%	3.47%	-3.09%	10.67
	TVL1	16.01	9.71	-6.30	2.46%	6.86%	4.40%	14.45

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	TUT2	5.48	5.81	0.33	-0.26%	4.27%	4.53%	6.64
	RND1	6.37	5.77	-0.60	8.29%	10.91%	2.62%	4.14
	TKS1	6.68	4.78	-1.91	2.63%	10.66%	8.03%	4.29
	PKD1	1.29	4.60	3.32	10.73%	7.14%	-3.59%	3.00
	KVT1	14.50	4.59	-9.91	2.04%	14.98%	12.94%	8.40
	VLY1	5.05	4.54	-0.51	6.93%	4.82%	-2.11%	4.98
	VNR2	7.60	4.25	-3.35	7.34%	11.78%	4.44%	7.45
	SVK1	2.71	4.08	1.36	5.77%	4.53%	-1.24%	5.15
	RPM1	4.59	3.72	-0.87	8.20%	8.31%	0.10%	4.40
	TKS2	9.09	3.44	-5.65	3.60%	7.95%	4.34%	7.88
	MAR1	5.86	2.50	-3.37	6.72%	9.78%	3.06%	4.81
	ASM1	1.38	2.29	0.91	8.75%	10.17%	1.42%	2.77
	TKY1	2.34	2.24	-0.10	4.73%	5.32%	0.59%	2.96
	UDN1	1.53	2.16	0.63	8.72%	8.46%	-0.25%	1.91
	KYR1	0.33	2.14	1.80	8.24%	6.90%	-1.34%	1.81
	SNL1	2.17	2.10	-0.08	8.32%	7.41%	-0.91%	3.22
	ERL2	2.22	2.03	-0.19	11.32%	2.27%	-9.05%	2.23
	MMT1	3.09	1.98	-1.11	6.38%	9.41%	3.03%	2.56
	VNR1	2.44	1.97	-0.47	4.83%	4.09%	-0.75%	2.02
	KGL1	3.82	1.95	-1.86	2.16%	3.76%	1.59%	1.83
	ARM1	3.91	1.94	-1.97	1.15%	10.01%	8.86%	1.37
	TCN1	1.49	1.70	0.21	7.68%	11.83%	4.15%	3.49
	SGT1	1.85	1.66	-0.19	6.76%	3.41%	-3.36%	1.71
	SDI1	3.68	1.63	-2.05	2.48%	8.28%	5.79%	2.02
	APK1	4.94	1.53	-3.41	6.39%	5.42%	-0.97%	3.70
	APK2	6.26	1.53	-4.73	0.77%	6.68%	5.91%	2.75
	KSM1	0.59	1.33	0.74	-6.63%	5.97%	12.60%	1.79
	SKD1	1.52	1.20	-0.32	7.99%	7.80%	-0.19%	2.05
	VKM1	2.19	1.13	-1.06	5.29%	8.16%	2.87%	2.16
	STU2	3.57	1.08	-2.49	4.43%	12.22%	7.79%	2.09
	TYI1	2.72	1.02	-1.70	4.60%	12.09%	7.49%	2.80
	TVL2	0.38	1.02	0.64	3.46%	0.38%	-3.08%	1.17
	PDI1	2.03	0.85	-1.19	11.09%	3.99%	-7.11%	2.15
	COL1	0.84	0.56	-0.28	8.04%	7.52%	-0.52%	0.90
	Total	167.70	120.59	-47.11	4.85%	7.23%	2.38%	154.23
CHENNAI-01								
	CH08	7.57	7.82	0.26	10.66%	13.20%	2.54%	8.40
	CH16	8.08	7.31	-0.77	9.43%	11.04%	1.61%	7.68
	CH05	7.39	7.25	-0.13	3.04%	7.40%	4.36%	6.98
	CH42	6.56	6.80	0.24	6.38%	9.04%	2.66%	5.16
	AVD1	6.02	6.44	0.42	1.72%	5.82%	4.10%	5.24
	CH28	3.51	6.06	2.55	12.78%	11.25%	-1.53%	5.98
	CH14	7.51	5.73	-1.78	4.64%	7.96%	3.32%	8.03
	CH48	5.89	5.05	-0.83	5.91%	10.01%	4.10%	6.18
	CH45	8.94	4.50	-4.45	5.53%	6.84%	1.31%	3.37
	CH19	5.27	4.01	-1.26	4.03%	6.47%	2.43%	4.39
	CH39	2.24	3.78	1.54	5.75%	9.49%	3.74%	2.71
	CH07	9.09	3.69	-5.40	1.48%	10.51%	9.02%	5.87
	CH30	2.50	3.55	1.04	10.23%	6.78%	-3.45%	3.91

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-01	CH22	3.67	3.46	-0.20	10.31%	5.28%	-5.03%	4.09
	MRM1	4.20	3.31	-0.90	5.24%	7.79%	2.55%	3.84
	CH37	3.19	2.68	-0.51	5.77%	8.19%	2.41%	1.90
	KNR1	0.93	2.62	1.69	4.68%	9.27%	4.59%	3.22
	GUD1	0.96	2.45	1.49	10.44%	14.90%	4.45%	3.60
	CH11	5.23	2.36	-2.87	7.14%	11.29%	4.14%	3.79
	CH38	1.67	2.30	0.63	6.99%	10.44%	3.45%	2.59
	GUD2	1.85	2.26	0.41	5.18%	11.54%	6.36%	3.55
	CH35	2.81	2.19	-0.61	3.03%	11.28%	8.25%	2.87
	CH29	0.56	1.22	0.66	13.39%	1.17%	-12.21%	1.38
	CH40	9.46	1.14	-8.33	2.00%	2.80%	0.81%	2.98
	SKL1	5.45	1.07	-4.38	5.45%	14.73%	9.28%	2.90
	CGL1	1.36	1.06	-0.30	2.67%	4.88%	2.21%	2.86
	CH26	0.91	0.66	-0.24	17.27%	4.19%	-13.08%	1.61
	MC10	0.23	0.49	0.26	9.99%	3.99%	-6.00%	0.98
	MC02	0.02	0.28	0.27	13.92%	6.06%	-7.87%	0.79
	TKM1	1.84	0.26	-1.57	5.41%	15.15%	9.74%	2.19
	MC09	0.66	0.26	-0.40	-8.22%	5.77%	13.99%	0.71
	Total	125.54	102.09	-23.45	5.66%	9.03%	3.37%	119.76
TRICHY-01	TRY1	9.83	18.93	9.10	6.29%	4.46%	-1.83%	15.02
	TNJ1	10.26	6.21	-4.05	-0.14%	5.11%	5.25%	4.99
	PBR2	6.12	4.73	-1.40	3.73%	8.00%	4.27%	8.05
	PTK1	2.22	4.16	1.94	9.82%	3.39%	-6.43%	3.55
	TRY4	2.27	4.08	1.81	10.38%	6.31%	-4.07%	4.81
	MVM1	5.68	3.94	-1.74	8.14%	11.04%	2.89%	3.64
	MDI1	2.83	3.94	1.11	7.61%	9.83%	2.22%	3.11
	TVR2	6.92	3.52	-3.40	-1.19%	6.19%	7.38%	3.25
	KUM1	5.04	3.50	-1.54	7.68%	13.61%	5.93%	5.13
	TVR1	0.54	3.04	2.50	-3.34%	4.25%	7.58%	1.55
	AYR1	1.88	2.96	1.08	-0.03%	5.54%	5.57%	2.49
	TRY3	1.63	2.95	1.33	5.22%	9.02%	3.80%	2.90
	TYR1	1.44	2.94	1.49	7.02%	7.37%	0.35%	3.68
	KIK1	0.95	2.91	1.96	8.98%	4.82%	-4.16%	1.60
	NMM1	1.36	2.46	1.10	9.80%	11.64%	1.84%	2.22
	TNJ2	3.97	2.44	-1.53	6.40%	1.84%	-4.56%	3.95
	TTP1	2.66	2.21	-0.45	8.35%	10.07%	1.72%	2.85
	NGT1	4.24	1.98	-2.26	8.77%	5.98%	-2.79%	2.99
	JKM1	6.32	1.69	-4.63	5.52%	5.11%	-0.41%	2.81
	ORU1	1.82	1.66	-0.17	7.20%	5.48%	-1.72%	1.69
	TRY2	2.59	1.43	-1.16	-0.01%	10.22%	10.22%	1.22
	KRN1	1.63	1.35	-0.29	6.65%	11.39%	4.74%	1.74
	PDK1	1.99	1.25	-0.75	3.46%	13.25%	9.79%	1.41
	PBR1	1.34	0.97	-0.37	6.25%	11.21%	4.95%	1.54
	APM1	0.24	0.89	0.65	8.97%	6.46%	-2.52%	1.24
	MSI1	3.20	0.74	-2.47	7.51%	9.27%	1.76%	2.35
	NCK1	1.21	0.61	-0.60	3.91%	4.39%	0.48%	1.60
	Total	90.19	87.48	-2.71	5.05%	6.80%	1.75%	91.37
SOUTH-03								
	MDU6	3.62	10.55	6.93	7.81%	6.19%	-1.62%	5.04

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-03	KKD3	6.06	8.25	2.19	8.34%	8.36%	0.02%	5.24
	MDU1	13.06	7.96	-5.09	4.70%	9.91%	5.21%	15.43
	MDU2	5.01	3.98	-1.04	7.76%	10.02%	2.26%	5.84
	KYK1	1.22	3.35	2.13	7.58%	8.98%	1.39%	2.25
	TEN2	2.30	3.09	0.79	5.28%	4.61%	-0.67%	3.23
	KRR1	2.30	3.06	0.76	8.52%	4.48%	-4.04%	2.20
	DGL1	6.37	3.02	-3.35	6.83%	4.78%	-2.06%	7.75
	NKI1	1.07	2.56	1.49	6.93%	6.29%	-0.64%	2.21
	DKI1	2.70	2.51	-0.19	8.64%	7.02%	-1.61%	2.54
	MDU5	0.80	2.42	1.61	12.55%	11.11%	-1.45%	2.32
	DGL2	1.80	2.31	0.50	7.10%	12.51%	5.42%	2.56
	SVG1	2.28	2.25	-0.03	2.99%	8.86%	5.87%	2.48
	PVI1	5.12	2.16	-2.96	5.97%	7.01%	1.04%	2.52
	TPT1	1.18	1.99	0.80	11.01%	11.02%	0.01%	2.68
	CBM1	3.90	1.82	-2.08	4.92%	9.74%	4.82%	3.62
	ADP1	3.43	1.81	-1.62	6.81%	10.78%	3.97%	2.39
	MPA1	3.13	1.72	-1.41	9.58%	10.12%	0.54%	3.43
	ATG1	4.91	1.67	-3.24	5.28%	9.26%	3.99%	3.42
	MDU4	3.25	1.67	-1.58	2.77%	7.82%	5.04%	2.58
	BNR1	2.22	1.61	-0.61	7.49%	8.19%	0.70%	2.06
	PKM1	1.08	1.47	0.39	5.61%	8.72%	3.12%	1.72
	MLR1	1.49	1.45	-0.03	7.10%	3.05%	-4.05%	1.72
	TMM1	4.98	1.42	-3.55	4.18%	7.36%	3.18%	3.82
	USL1	1.61	1.24	-0.37	13.02%	9.16%	-3.87%	2.45
	MDU3	7.69	1.19	-6.49	-1.09%	8.21%	9.30%	4.01
	SGP1	0.46	1.12	0.66	17.10%	6.08%	-11.01%	1.75
	PNI1	0.62	0.94	0.31	3.03%	12.38%	9.36%	1.52
	TDI1	2.84	0.91	-1.93	8.15%	12.02%	3.87%	2.57
	CMR1	2.87	0.90	-1.97	3.60%	14.16%	10.56%	1.83
	ODM1	2.48	0.89	-1.59	2.05%	4.32%	2.27%	1.92
	KPT1	2.19	0.82	-1.37	3.46%	8.98%	5.52%	2.05
	TEN1	1.91	0.82	-1.09	8.65%	10.95%	2.30%	3.40
	BTU1	2.52	0.56	-1.96	4.09%	8.89%	4.80%	1.51
	NTM1	4.30	0.54	-3.76	10.65%	10.71%	0.06%	2.14
	MNM1	1.41	0.15	-1.27	1.16%	5.17%	4.01%	1.80
	PNV1	0.50		-0.50	6.79%	#Error	#Error	0.00
	Total	114.70	84.17	-30.52	5.89%	8.21%	2.32%	116.01
CHENNAI-02								
	CH15	25.73	7.26	-18.47	2.78%	9.45%	6.67%	12.89
	CH34	4.08	6.72	2.64	4.89%	6.22%	1.33%	4.09
	CH03	16.20	6.15	-10.06	5.37%	4.19%	-1.18%	11.36
	CH24	8.62	5.99	-2.64	1.52%	9.57%	8.05%	3.78
	CH18	6.50	4.92	-1.58	7.11%	9.43%	2.32%	5.74
	CH09	4.03	4.88	0.85	7.68%	8.08%	0.40%	4.10
	CH06	7.52	4.87	-2.65	6.36%	9.13%	2.77%	4.03
	CH12	7.36	4.49	-2.87	8.45%	6.69%	-1.76%	6.32
	CH33	2.30	3.98	1.67	4.50%	7.98%	3.48%	4.00
	CH20	6.62	3.94	-2.68	4.84%	9.65%	4.81%	6.21
	MJR1	6.51	3.88	-2.63	4.72%	6.46%	1.75%	5.59

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CHENNAI-02	CH21	9.35	3.62	-5.73	4.45%	9.01%	4.55%	7.70
	CH17	5.07	3.11	-1.96	5.04%	7.16%	2.13%	4.40
	CH43	3.60	2.72	-0.88	8.22%	10.78%	2.55%	3.25
	CH44	8.87	2.63	-6.24	4.13%	6.78%	2.66%	4.02
	CH27	1.06	1.89	0.83	5.18%	6.51%	1.33%	1.23
	GPD1	3.19	1.87	-1.31	4.42%	5.15%	0.73%	2.92
	CH41	4.04	1.76	-2.28	8.64%	11.75%	3.11%	3.89
	UKI1	1.86	1.59	-0.27	1.46%	7.45%	5.98%	2.64
	PON1	1.59	1.43	-0.16	1.36%	9.99%	8.62%	2.72
	CH23	5.09	1.34	-3.76	2.40%	9.41%	7.01%	1.68
	CH46	1.42	1.30	-0.12	9.63%	6.59%	-3.04%	3.17
	MC05	1.11	1.06	-0.05	1.51%	1.70%	0.19%	2.09
	MC06	1.00	0.87	-0.13	-0.95%	-0.44%	0.51%	1.69
	CH36	0.50	0.56	0.07	8.00%	9.09%	1.09%	2.08
	CH31	0.94	0.54	-0.41	7.99%	8.41%	0.42%	2.97
	CH32	1.28	0.09	-1.20	4.55%	19.83%	15.28%	0.80
	CH01				#Error	56.00%	#Error	0.20
	Total	145.48	83.47	-62.01	4.74%	7.83%	3.10%	115.55
WEST-02	ERD2	5.10	9.71	4.61	8.26%	8.45%	0.19%	5.10
	HSR1	1.72	5.18	3.47	7.77%	6.58%	-1.19%	4.60
	SLM1	6.83	4.67	-2.16	4.40%	4.05%	-0.34%	8.21
	HSR2	5.78	3.64	-2.14	6.22%	9.62%	3.40%	5.56
	MTR1	4.64	3.06	-1.58	5.45%	11.78%	6.33%	3.69
	ERD1	5.25	3.02	-2.24	5.82%	9.96%	4.14%	4.77
	NKL2	4.83	3.00	-1.84	8.14%	12.27%	4.12%	3.80
	PLC1	1.74	2.43	0.69	8.97%	8.28%	-0.69%	1.72
	SGI1	0.28	2.34	2.06	7.86%	1.68%	-6.18%	1.58
	ATU1	1.49	1.88	0.39	5.62%	9.02%	3.39%	3.13
	TCG1	1.70	1.75	0.05	4.38%	12.93%	8.54%	1.55
	PMP1	3.04	1.62	-1.42	5.32%	4.72%	-0.61%	1.72
	SLM2	3.89	1.59	-2.30	8.79%	7.36%	-1.43%	2.81
	BMD1	1.99	1.54	-0.45	4.97%	9.23%	4.26%	2.39
	DPR1	0.92	1.53	0.61	5.03%	6.22%	1.19%	1.48
	TRM1	3.43	1.46	-1.97	5.40%	9.69%	4.29%	4.15
	SLM3	5.23	1.40	-3.83	3.15%	13.94%	10.79%	3.90
	EPI1	2.04	1.40	-0.64	4.05%	10.27%	6.21%	3.17
	VPD1	2.46	1.38	-1.08	4.21%	14.23%	10.02%	3.09
	EDP1	1.29	1.22	-0.07	4.20%	7.30%	3.10%	1.29
	APN1	1.35	1.18	-0.17	6.76%	13.59%	6.82%	2.18
	OML1	2.17	1.18	-0.99	5.80%	9.54%	3.74%	3.43
	KRI1	2.38	1.07	-1.31	6.51%	11.52%	5.01%	2.90
	PDR1	1.31	1.06	-0.25	9.87%	12.43%	2.56%	1.31
	RSP1	1.03	0.99	-0.04	9.40%	17.27%	7.87%	2.42
	VKL1	0.57	0.97	0.40	9.98%	15.18%	5.19%	1.62
	SGG1	(0.24)	0.89	1.12	18.76%	9.43%	-9.33%	1.49
	MCR1	1.83	0.88	-0.95	11.57%	6.35%	-5.21%	2.78
	KVP1	1.57	0.81	-0.76	9.87%	10.46%	0.59%	1.55
	HRR1	2.90	0.79	-2.11	4.23%	5.83%	1.60%	2.32

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-02	CMI1	1.38	0.54	-0.84	8.21%	7.91%	-0.30%	1.72
	KMM1	0.37	0.52	0.15	4.87%	12.34%	7.47%	2.04
	DPR2	2.09	(0.08)	-2.18	5.22%	7.53%	2.31%	1.89
	Total	82.39	64.61	-17.78	6.17%	8.95%	2.78%	95.33
NORTH ARCOT								
	KPM2	4.10	8.57	4.48	4.69%	5.51%	0.82%	8.39
	TRR1	1.95	4.84	2.89	2.51%	7.55%	5.04%	5.18
	TRL1	4.95	4.49	-0.46	6.74%	13.34%	6.59%	4.41
	VSI1	3.95	4.06	0.11	5.48%	5.28%	-0.20%	3.61
	VEL2	2.34	3.56	1.23	11.07%	8.75%	-2.32%	5.16
	AKM1	2.93	3.19	0.26	3.76%	6.59%	2.83%	2.81
	CYR1	0.74	3.17	2.43	8.39%	8.33%	-0.06%	1.72
	SBR1	4.23	2.80	-1.43	7.37%	9.01%	1.64%	4.66
	WJD1	3.47	2.63	-0.83	6.87%	12.39%	5.52%	3.23
	VNB1	0.92	2.62	1.70	6.69%	3.35%	-3.34%	2.13
	WJP1	2.18	2.40	0.21	8.57%	5.11%	-3.46%	2.48
	ARC2	4.39	2.30	-2.09	1.95%	8.75%	6.80%	3.35
	ABR1	3.63	2.29	-1.34	6.38%	8.76%	2.38%	2.68
	KPM1	2.32	2.19	-0.13	4.06%	6.50%	2.44%	3.07
	TRT1	5.20	2.12	-3.08	1.08%	6.26%	5.17%	2.12
	UGI1	1.65	1.58	-0.07	3.78%	4.32%	0.53%	1.78
	PLR1	1.83	1.50	-0.33	4.92%	4.16%	-0.76%	1.45
	VEL1	2.83	1.43	-1.40	8.75%	5.07%	-3.68%	3.74
	GDM1	1.87	1.42	-0.46	5.93%	9.16%	3.24%	2.67
	PTU1	0.22	0.93	0.71	2.98%	5.80%	2.82%	1.59
	BGR1	1.01	0.93	-0.08	7.80%	7.42%	-0.38%	1.81
	CGM1	1.93	0.81	-1.12	4.02%	6.00%	1.98%	2.68
	SLG1	1.64	0.73	-0.91	7.88%	18.83%	10.95%	1.44
	CPT1	1.14	0.65	-0.50	7.26%	5.24%	-2.02%	1.68
	ANI1	0.24	0.49	0.25	9.06%	7.87%	-1.19%	1.65
	Total	61.67	61.70	0.02	5.51%	7.48%	1.98%	75.52
WEST-01								
	CBE2	14.45	6.12	-8.33	0.49%	9.44%	8.95%	12.30
	UAM1	2.51	5.11	2.60	7.71%	5.48%	-2.23%	4.23
	KMR1	2.05	4.42	2.37	-1.13%	12.94%	14.07%	4.97
	MPM1	0.61	3.49	2.88	15.30%	10.21%	-5.09%	2.05
	SNR1	1.34	3.48	2.14	8.45%	13.47%	5.02%	2.24
	CBE4	2.79	3.13	0.34	5.35%	2.35%	-3.00%	3.67
	CBE6	1.17	2.92	1.75	7.87%	7.11%	-0.76%	2.87
	TPR3	1.24	2.62	1.38	12.18%	3.71%	-8.47%	2.11
	CBE1	0.97	2.48	1.51	11.94%	8.54%	-3.40%	2.26
	DPM2	3.18	2.38	-0.80	8.93%	6.55%	-2.38%	2.29
	TPR1	2.40	2.30	-0.11	7.46%	6.92%	-0.53%	4.66
	CNR1	1.83	2.00	0.17	9.82%	5.73%	-4.09%	2.22
	TPR2	3.37	1.97	-1.40	2.01%	9.50%	7.49%	4.90
	PDM1	1.80	1.96	0.17	6.33%	6.47%	0.14%	1.82
	KGI1	1.96	1.92	-0.05	3.47%	6.01%	2.54%	2.64
	KMD1	0.97	1.90	0.93	14.63%	17.62%	2.99%	1.32
	SYM2	3.38	1.35	-2.03	6.21%	9.40%	3.18%	1.80
	GDR1	1.16	1.22	0.06	10.35%	10.58%	0.23%	1.95

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WEST-01	GBM1	3.04	1.21	-1.82	1.00%	8.28%	7.27%	1.55
	PLI1	2.05	1.18	-0.87	5.77%	12.67%	6.90%	3.35
	PPI1	10.09	1.16	-8.93	5.45%	8.74%	3.28%	1.76
	CBE5	1.71	1.12	-0.59	11.73%	7.56%	-4.17%	1.96
	SUL1	2.67	1.04	-1.63	9.37%	12.58%	3.21%	1.72
	AVI1	1.68	0.90	-0.77	8.36%	10.80%	2.44%	1.90
	CBE3	1.08	0.85	-0.23	12.15%	14.96%	2.81%	1.18
	UMP1	0.56	0.85	0.28	10.83%	13.94%	3.11%	2.06
	KGM1	4.30	0.82	-3.48	3.62%	8.58%	4.97%	1.52
	TPR4	1.04	0.52	-0.52	4.11%	2.49%	-1.62%	1.92
	ANR1	1.17	0.13	-1.04	4.09%	26.19%	22.10%	0.60
	Total	76.57	60.56	-16.02	5.29%	8.79%	3.50%	79.82
SOUTH ARCOT	POY2	4.00	6.37	2.37	-2.42%	6.00%	8.42%	4.25
	CUD1	7.87	5.66	-2.21	7.09%	8.72%	1.63%	6.05
	KLM1	5.20	4.03	-1.16	7.51%	8.59%	1.08%	3.24
	CDM1	3.08	3.90	0.83	4.84%	6.08%	1.24%	3.92
	POY1	6.75	3.85	-2.89	10.52%	8.76%	-1.75%	5.22
	KKI2	3.81	3.25	-0.56	3.08%	8.50%	5.41%	3.43
	VPM2	7.31	3.24	-4.07	2.56%	11.86%	9.30%	3.19
	TRK1	4.84	2.97	-1.87	6.29%	7.57%	1.28%	4.14
	PRT1	4.20	2.65	-1.55	-2.17%	12.49%	14.65%	2.64
	ULP1	7.12	2.56	-4.56	4.75%	7.26%	2.51%	3.72
	TVM1	1.65	2.47	0.81	3.11%	5.31%	2.21%	2.10
	STP1	0.79	2.28	1.48	9.40%	7.72%	-1.68%	1.49
	TDM1	2.77	2.02	-0.75	-1.43%	3.26%	4.68%	2.74
	MKM1	0.68	1.65	0.97	8.50%	7.65%	-0.85%	1.69
	KML1	2.12	1.53	-0.59	6.81%	7.32%	0.51%	1.74
	NVL2	11.35	1.47	-9.88	1.53%	8.39%	6.85%	3.53
	SJI2	2.87	1.38	-1.49	1.81%	5.71%	3.90%	3.50
	VCM1	4.14	0.91	-3.22	2.08%	6.41%	4.33%	1.99
	TVM2	1.97	0.83	-1.13	0.99%	4.66%	3.67%	2.78
	VPM1	0.81	0.50	-0.31	3.25%	7.56%	4.31%	1.53
	Total	83.33	53.53	-29.81	3.86%	7.75%	3.89%	62.90
KL-SOUTH	TVP1	3.34	3.28	-0.06	6.07%	7.36%	1.28%	6.67
	KLR1	0.54	1.83	1.29	5.18%	4.81%	-0.36%	1.80
	PAS1	1.78	1.25	-0.53	10.60%	12.01%	1.41%	2.72
	Total	5.66	6.36	0.70	7.42%	7.54%	0.13%	11.19
OTHERS								
	CZWH		2.72	2.72	#Error	-8.15%	#Error	0.00
	GHUB	7.28	0.15	-7.14	-1.72%	-0.99%	0.73%	0.00
	MSWH	0.13	0.08	-0.05	2.17%	-7.99%	-10.16%	0.00
	SZSD	2.18		-2.18	1.86%	#Error	#Error	0.00
	TZSD	3.20		-3.20	-1.54%	#Error	#Error	0.00
	WHC3	10.22		-10.22	2.64%	#Error	#Error	0.00
	WHPD	(0.15)		0.15	8.27%	#Error	#Error	0.00
	WHTV	(0.45)		0.45	13.51%	#Error	#Error	0.00
	WZSD	4.55		-4.55	1.83%	#Error	#Error	0.00
	WZWH	4.26		-4.26	4.80%	#Error	#Error	0.00
	WHVL	(0.33)	(0.02)	0.31	11.17%	14.20%	3.04%	0.00

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
OTHERS	WTRZ	(2.96)	(0.45)	2.51	2.01%	5.52%	3.51%	0.00
	S2SD	4.99	(0.51)	-5.50	4.57%	32.69%	28.11%	0.00
	WHKP	(0.22)	(0.67)	-0.45	13.25%	13.15%	-0.10%	0.00
	WHUT		(0.78)	-0.78	#Error	4.50%	#Error	0.00
	WHCB	(0.22)	(0.92)	-0.70	18.22%	7.82%	-10.40%	0.00
	WHMD	(0.18)	(1.23)	-1.06	11.40%	16.33%	4.94%	0.00
	Total	32.30	(1.62)	-33.93	1.23%	50.36%	49.14%	0.00
	Total	985.54	722.92	-262.61	5.07%	7.87%	2.79%	921.68