

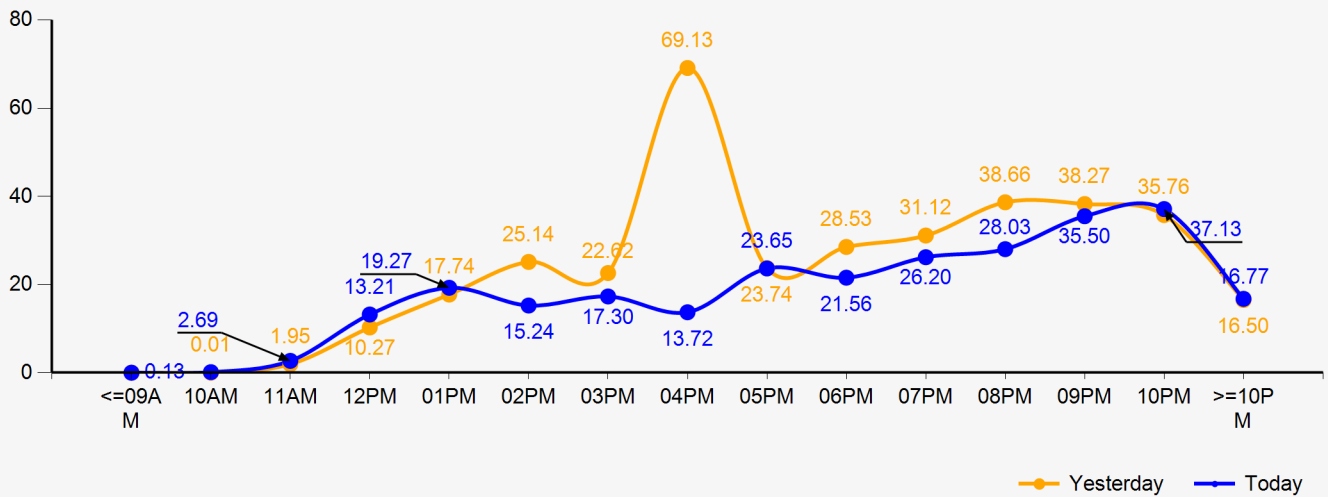
YD Sales : 359.43

YD GP%: 4.96%

TD Sales : 270.41

TD GP%: 4.98%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	44.84	32.79	(12.05)	5.18%	3.87%	-1.31%
SOUTH-01	36.02	31.34	(4.68)	5.52%	4.83%	-0.69%
NORTH ARCOT	32.69	30.12	(2.57)	5.46%	5.15%	-0.31%
KL-NORTH	24.17	29.42	5.25	5.48%	4.17%	-1.31%
CHENNAI-01	34.56	22.95	(11.60)	6.06%	4.80%	-1.26%
SOUTH-03	18.96	18.88	(0.09)	6.27%	7.22%	0.95%
SOUTH ARCOT	26.79	17.43	(9.36)	5.76%	4.55%	-1.21%
TIRUPATI-01	11.75	16.86	5.11	6.60%	3.24%	-3.36%
TRICHY-01	20.88	16.60	(4.28)	6.51%	7.24%	0.73%
WEST-02	15.35	14.50	(0.85)	6.77%	5.16%	-1.61%
KL-SOUTH	9.53	11.52	2.00	5.64%	4.23%	-1.41%
VIJAYAWADA-01	16.80	10.12	(6.68)	5.67%	6.35%	0.67%
WEST-01	11.18	9.74	(1.45)	7.96%	5.96%	-2.00%
WEST-03	6.07	5.07	(1.00)	8.19%	6.74%	-1.45%
KL-CENTRAL	0.50	3.06	2.56	5.67%	3.60%	-2.07%
HO01	49.34	0.00	(49.34)	-0.99%	#Error	#Error
HYDERABAD-01	0.00	0.00		#Error	#Error	#Error
Total	359.43	270.41	(89)	4.96%	4.98%	0.02%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH20	3.05	3.85	0.80	3.88%	0.24%	-3.64%
	UKI1	1.55	3.60	2.04	6.79%	3.12%	-3.67%
	CH03	5.36	3.19	(2.16)	6.86%	4.05%	-2.81%
	CH41	1.52	2.46	0.94	9.92%	1.54%	-8.38%
	CH33	3.14	2.21	(0.93)	3.92%	-5.70%	-9.62%
	CH21	2.67	2.14	(0.54)	-1.18%	2.30%	3.48%
	CH15	1.93	1.89	(0.05)	4.89%	8.27%	3.38%
	PON1	1.71	1.82	0.11	5.45%	5.25%	-0.20%
	CH50	1.52	1.69	0.17	7.51%	8.06%	0.55%
	GPD1	4.03	1.50	(2.53)	5.44%	3.51%	-1.93%
	MJR1	2.06	1.29	(0.77)	2.83%	7.20%	4.36%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH44	2.77	1.29	(1.48)	8.21%	4.12%	-4.09%
	CH34	2.34	1.25	(1.08)	5.90%	9.12%	3.22%
	CH31	0.00	0.82	0.82	#Error	2.21%	#Error
	CH46	1.58	0.77	(0.81)	4.59%	10.31%	5.72%
	CH18	0.79	0.65	(0.14)	9.05%	8.17%	-0.88%
	CH35	0.65	0.62	(0.03)	7.33%	9.81%	2.48%
	CH24	0.00	0.33	0.33	#Error	4.68%	#Error
	CH27	0.17	0.33	0.16	12.01%	5.04%	-6.97%
	CH12	1.01	0.32	(0.69)	3.64%	16.74%	13.10%
	MC05	0.84	0.31	(0.53)	1.77%	7.54%	5.76%
	MC06	0.32	0.26	(0.06)	2.81%	6.95%	4.15%
	CH37	1.36	0.18	(1.18)	1.47%	8.67%	7.20%
	CH06	0.29	0.01	(0.28)	-0.01%	10.75%	10.76%
	CH23	0.20	0.01	(0.19)	8.24%	8.49%	0.26%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH17	1.22	0.00	(1.22)	4.02%	#Error	#Error
	CH32	0.00	0.00		#Error	#Error	#Error
	CH36	0.74	0.00	(0.74)	7.23%	#Error	#Error
	CH43	0.42	0.00	(0.42)	4.38%	#Error	#Error
	CH51	1.61	0.00	(1.61)	7.12%	#Error	#Error
	Total	44.84	32.79	(12.05)	5.18%	3.87%	-1.31%
SOUTH-01							
	NGR1	2.77	5.84	3.07	4.62%	4.44%	-0.18%
	TUT1	5.62	2.55	(3.06)	3.71%	5.21%	1.49%
	TKY1	0.94	2.13	1.19	6.62%	3.70%	-2.92%
	TKS2	1.27	2.04	0.77	3.42%	2.70%	-0.73%
	VLY1	1.07	1.85	0.78	2.61%	-0.84%	-3.46%
	VNR2	2.41	1.72	(0.69)	7.50%	9.35%	1.86%
	SVK1	1.10	1.48	0.38	4.80%	8.08%	3.28%
	KSM1	0.85	1.24	0.40	5.14%	6.27%	1.13%
	TVL1	2.92	1.07	(1.85)	8.99%	3.62%	-5.37%
	RPM1	0.00	1.01	1.01	#Error	6.76%	#Error
	VNR1	1.18	0.91	(0.28)	5.60%	8.53%	2.93%
	ERL2	0.56	0.86	0.30	7.48%	5.84%	-1.64%
	TUT2	1.21	0.83	(0.38)	5.59%	1.76%	-3.84%
	COL1	0.00	0.82	0.82	#Error	2.21%	#Error
	SGT1	0.54	0.80	0.26	6.16%	5.77%	-0.39%
	TKS1	2.24	0.61	(1.63)	4.22%	3.98%	-0.24%
	KVT1	0.62	0.60	(0.02)	4.76%	6.12%	1.37%
	APK1	0.23	0.57	0.34	7.81%	2.47%	-5.34%
	SNL1	0.34	0.53	0.18	6.63%	-0.49%	-7.12%
	PDI1	0.50	0.52	0.02	5.47%	7.42%	1.95%
	KGL1	1.71	0.51	(1.20)	4.46%	8.50%	4.04%
	APK2	0.67	0.49	(0.18)	9.05%	6.88%	-2.17%
	MMT1	0.85	0.41	(0.44)	6.16%	1.85%	-4.31%
	ASM1	0.13	0.35	0.22	1.28%	10.60%	9.32%
	TCN1	1.27	0.35	(0.92)	5.20%	5.84%	0.64%
	RND1	0.51	0.33	(0.18)	8.95%	6.86%	-2.09%
	SKD1	1.61	0.22	(1.39)	5.38%	3.70%	-1.68%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	KYR1	0.32	0.21	(0.12)	4.99%	8.66%	3.67%
	MAR1	0.00	0.20	0.20	#Error	8.30%	#Error
	PKD1	0.38	0.16	(0.21)	10.05%	8.54%	-1.51%
	VKM1	0.00	0.13	0.13	#Error	-0.57%	#Error
	ARM1	0.15	0.00	(0.15)	5.39%	#Error	#Error
	RND2	0.40	0.00	(0.40)	10.84%	#Error	#Error
	SDI1	0.22	0.00	(0.22)	6.68%	#Error	#Error
	STU2	0.00	0.00		#Error	#Error	#Error
	TYI1	0.39	0.00	(0.39)	1.80%	#Error	#Error
	UDN1	1.03	0.00	(1.03)	5.74%	#Error	#Error
	Total	36.02	31.34	(4.68)	5.52%	4.83%	-0.69%
NORTH ARCOT	KPM2	3.42	3.47	0.05	3.94%	5.29%	1.35%
	SBR1	2.69	3.19	0.50	4.12%	4.61%	0.49%
	VEL3	1.11	3.04	1.93	7.79%	2.49%	-5.31%
	TRR1	1.56	2.84	1.29	3.49%	1.65%	-1.84%
	VEL2	3.81	2.30	(1.51)	6.66%	7.47%	0.81%
	WJD1	1.11	1.75	0.63	9.25%	7.93%	-1.32%
	BGR1	0.16	1.51	1.35	7.35%	5.31%	-2.04%
	VEL4	1.58	1.24	(0.34)	3.46%	8.53%	5.06%
	TRT1	0.26	1.14	0.88	1.60%	-0.31%	-1.91%
	TRL1	0.49	1.14	0.65	4.36%	5.00%	0.64%
	PTU1	0.71	1.12	0.41	4.70%	3.08%	-1.62%
	GDM1	0.90	1.08	0.18	9.81%	7.38%	-2.44%
	ABR1	0.86	1.04	0.18	5.51%	6.02%	0.51%
	AKM1	0.46	0.91	0.46	4.93%	1.45%	-3.48%
	CGM1	2.46	0.90	(1.56)	10.58%	7.45%	-3.13%
	VNB1	1.68	0.84	(0.83)	2.19%	8.50%	6.31%
	KPM1	1.09	0.59	(0.50)	4.02%	10.04%	6.01%
	CYR1	0.24	0.57	0.33	10.85%	5.92%	-4.93%
	PLR1	0.74	0.56	(0.19)	9.49%	8.26%	-1.22%
	SLG1	1.00	0.34	(0.65)	4.67%	5.34%	0.67%
	WJP1	0.98	0.20	(0.77)	7.89%	16.04%	8.15%
	UGI1	2.25	0.18	(2.08)	7.89%	7.06%	-0.83%
	VEL1	1.41	0.16	(1.25)	-6.01%	9.74%	15.75%
	ANI1	0.00	0.00		#Error	#Error	#Error
	ARC2	0.79	0.00	(0.79)	6.13%	#Error	#Error
	CPT1	0.76	0.00	(0.76)	5.74%	#Error	#Error
	VSI1	0.16	0.00	(0.16)	6.49%	#Error	#Error
	Total	32.69	30.12	(2.57)	5.46%	5.15%	-0.31%
KL-NORTH	KZD1	11.79	14.10	2.31	6.26%	3.48%	-2.78%
	KNU1	7.72	12.45	4.73	4.45%	4.37%	-0.08%
	BSY1	4.06	2.32	(1.74)	5.58%	6.67%	1.09%
	VLC1	0.60	0.55	(0.05)	2.62%	6.48%	3.86%
	Total	24.17	29.42	5.25	5.48%	4.17%	-1.31%
CHENNAI-01	CH14	5.79	3.07	(2.71)	5.81%	4.59%	-1.22%
	CH28	1.87	2.62	0.74	10.24%	6.13%	-4.11%
	CH45	1.44	2.59	1.15	5.04%	5.97%	0.94%
	TKM1	0.68	2.12	1.44	7.28%	4.38%	-2.89%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	MRM1	1.10	1.94	0.83	4.23%	5.82%	1.59%
	CH47	0.95	1.35	0.40	13.17%	4.39%	-8.79%
	CH42	1.21	1.26	0.05	5.14%	8.73%	3.58%
	CH22	0.01	1.08	1.07	8.49%	-15.56%	-24.05%
	CH05	5.27	1.00	(4.27)	4.33%	3.44%	-0.89%
	AVD1	1.57	0.81	(0.76)	3.69%	1.41%	-2.28%
	CH30	1.67	0.78	(0.89)	5.43%	6.33%	0.90%
	SKL1	1.18	0.58	(0.59)	5.62%	8.06%	2.44%
	CH16	3.71	0.55	(3.17)	4.49%	6.41%	1.91%
	KNR1	0.24	0.55	0.30	7.07%	10.15%	3.08%
	CH07	1.51	0.51	(1.00)	5.48%	6.17%	0.69%
	CH48	0.79	0.45	(0.34)	6.15%	5.91%	-0.24%
	CH38	0.72	0.39	(0.34)	6.87%	6.77%	-0.10%
	CH25	1.15	0.32	(0.82)	6.26%	5.54%	-0.72%
	MC09	0.86	0.32	(0.55)	8.36%	6.11%	-2.25%
	GUD2	1.10	0.24	(0.86)	6.97%	7.27%	0.29%
	GUD1	0.21	0.16	(0.05)	13.55%	6.33%	-7.22%
	CH40	0.00	0.15	0.15	#Error	21.10%	#Error
	CGL1	0.00	0.11	0.11	#Error	20.87%	#Error
	CH08	0.00	0.00		#Error	#Error	#Error
	CH19	1.23	0.00	(1.23)	10.77%	#Error	#Error
	CH26	0.01	0.00	(0.01)	12.35%	#Error	#Error
	CH29	0.00	0.00		#Error	#Error	#Error
	CH39	0.00	0.00		#Error	#Error	#Error
	CH49	0.26	0.00	(0.26)	6.62%	#Error	#Error
	Total	34.56	22.95	(11.60)	6.06%	4.80%	-1.26%
SOUTH-03							
	KPT1	0.55	1.71	1.16	9.87%	4.86%	-5.02%
	MDU1	2.29	1.02	(1.27)	6.07%	4.25%	-1.83%
	TEN1	0.46	0.99	0.54	4.05%	7.29%	3.24%
	KKD3	0.40	0.96	0.56	11.74%	6.23%	-5.51%
	ADP1	0.92	0.95	0.03	8.23%	13.31%	5.08%
	DKI1	1.00	0.95	(0.05)	9.01%	5.59%	-3.42%
	SVG1	0.33	0.93	0.60	6.13%	6.47%	0.35%
	KYK1	0.41	0.90	0.49	6.62%	6.06%	-0.56%
	CBM1	0.45	0.85	0.40	2.56%	8.46%	5.90%
	MDU7	0.22	0.83	0.62	6.90%	9.55%	2.64%
	MDU2	0.11	0.83	0.71	20.48%	10.93%	-9.55%
	TDI1	0.32	0.73	0.41	7.81%	12.37%	4.56%
	NTM1	0.31	0.73	0.42	5.39%	7.29%	1.90%
	MDU3	0.91	0.66	(0.25)	5.62%	11.71%	6.10%
	PVI1	0.37	0.63	0.26	11.86%	-0.40%	-12.26%
	CMR1	0.81	0.51	(0.30)	1.41%	6.86%	5.44%
	PNI1	0.64	0.49	(0.15)	3.24%	6.13%	2.88%
	TEN2	0.23	0.48	0.26	4.90%	8.51%	3.62%
	TPT1	0.75	0.46	(0.28)	10.10%	11.25%	1.15%
	ODM1	0.00	0.39	0.39	#Error	7.76%	#Error
	BTU1	0.00	0.37	0.37	#Error	5.32%	#Error
	BNR1	0.54	0.35	(0.19)	0.44%	5.36%	4.92%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	MDU5	0.32	0.33	0.01	5.54%	5.93%	0.39%
	USL1	0.00	0.31	0.31	#Error	5.98%	#Error
	MPA1	2.21	0.31	(1.90)	3.67%	6.53%	2.86%
	KRR1	0.51	0.30	(0.21)	5.14%	7.24%	2.10%
	ATG1	0.15	0.27	0.12	12.64%	12.02%	-0.62%
	NKI1	1.17	0.26	(0.91)	4.29%	0.82%	-3.46%
	MNM1	0.00	0.22	0.22	#Error	4.71%	#Error
	PKM1	0.02	0.12	0.11	15.19%	-3.76%	-18.95%
	TMM1	0.23	0.02	(0.21)	7.81%	12.03%	4.22%
	DGL1	0.30	0.00	(0.30)	9.54%	#Error	#Error
	DGL2	0.19	0.00	(0.19)	8.69%	#Error	#Error
	MDU4	0.00	0.00		#Error	#Error	#Error
	MDU6	0.00	0.00		#Error	#Error	#Error
	MLR1	0.46	0.00	(0.46)	6.01%	#Error	#Error
	PNV2	0.00	0.00		#Error	#Error	#Error
	SGP1	1.39	0.00	(1.39)	8.80%	#Error	#Error
	Total	18.96	18.88	(0.09)	6.27%	7.22%	0.95%
SOUTH ARCOT							
	CUD1	4.12	3.23	(0.89)	5.58%	4.67%	-0.91%
	PRT1	1.27	2.27	1.00	3.11%	3.39%	0.28%
	KLM1	1.55	1.60	0.05	7.51%	5.06%	-2.44%
	TVM1	0.77	1.32	0.55	4.47%	2.50%	-1.97%
	SJI2	2.61	1.28	(1.33)	7.75%	5.61%	-2.15%
	KKI2	0.94	1.07	0.13	4.37%	5.12%	0.75%
	MKM1	0.31	1.04	0.74	8.88%	8.30%	-0.58%
	ULP1	1.65	0.98	(0.67)	2.47%	6.31%	3.84%
	TDM1	1.42	0.78	(0.63)	4.56%	0.92%	-3.63%
	VCM2	1.29	0.70	(0.59)	10.66%	6.94%	-3.73%
	NVL2	0.43	0.67	0.24	2.76%	0.47%	-2.29%
	TVM2	0.99	0.56	(0.43)	8.70%	4.00%	-4.70%
	TRK1	2.82	0.51	(2.31)	6.46%	-6.62%	-13.08%
	POY2	3.92	0.38	(3.54)	4.71%	4.40%	-0.31%
	VPM2	0.39	0.37	(0.03)	4.26%	13.99%	9.72%
	STP1	0.00	0.28	0.28	#Error	11.84%	#Error
	CDM1	0.64	0.22	(0.41)	5.24%	6.86%	1.62%
	KML1	0.58	0.16	(0.43)	7.98%	7.35%	-0.63%
	POY1	1.08	0.01	(1.07)	4.37%	9.55%	5.18%
	VCM1	0.00	0.00		#Error	#Error	#Error
	VPM1	0.00	0.00		#Error	#Error	#Error
	Total	26.79	17.43	(9.36)	5.76%	4.55%	-1.21%
TIRUPATI-01							
	TPY2	0.64	2.69	2.05	11.13%	6.71%	-4.42%
	GTY1	0.66	2.03	1.37	7.52%	5.37%	-2.15%
	PGR1	0.16	2.02	1.86	7.35%	1.05%	-6.30%
	MPL1	0.25	1.66	1.41	6.55%	3.71%	-2.84%
	ADI1	0.21	1.15	0.94	6.76%	-33.36%	-40.12%
	GTL1	0.26	1.03	0.77	-0.25%	8.89%	9.14%
	NDL1	0.22	0.85	0.62	11.96%	5.14%	-6.82%
	CTO1	0.54	0.65	0.10	5.14%	8.38%	3.24%
	PMR1	0.40	0.63	0.22	6.10%	9.69%	3.59%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	TPI1	0.13	0.59	0.47	-0.85%	5.14%	5.99%
	DHN1	0.18	0.59	0.41	6.75%	7.88%	1.13%
	NYP1	0.00	0.45	0.45	#Error	12.08%	#Error
	SPE1	0.61	0.42	(0.19)	6.47%	4.19%	-2.28%
	PDT1	0.00	0.35	0.35	#Error	8.72%	#Error
	ATP1	0.71	0.34	(0.37)	11.08%	11.44%	0.37%
	KAR1	1.29	0.33	(0.96)	5.11%	9.04%	3.94%
	BVL1	0.23	0.28	0.05	11.45%	5.49%	-5.96%
	NLR1	0.00	0.25	0.25	#Error	5.55%	#Error
	KNL1	0.22	0.25	0.03	3.10%	4.54%	1.44%
	KVL1	0.00	0.16	0.16	#Error	7.35%	#Error
	VKI1	0.02	0.13	0.11	9.37%	3.31%	-6.05%
	KNL2	1.35	0.01	(1.34)	5.14%	15.24%	10.10%
	RCY1	0.23	0.01	(0.22)	8.10%	-0.40%	-8.50%
	KDA1	0.00	0.00		#Error	#Error	#Error
	KDR1	0.20	0.00	(0.20)	15.45%	#Error	#Error
	KHT1	0.51	0.00	(0.51)	5.12%	#Error	#Error
	KOU1	1.64	0.00	(1.64)	6.70%	#Error	#Error
	PIL1	0.52	0.00	(0.52)	5.62%	#Error	#Error
	PUT1	0.31	0.00	(0.31)	4.04%	#Error	#Error
	RJP1	0.00	0.00		#Error	#Error	#Error
	TPY1	0.25	0.00	(0.25)	2.26%	#Error	#Error
	Total	11.75	16.86	5.11	6.60%	3.24%	-3.36%
TRICHY-01	TRY1	1.63	3.07	1.43	3.61%	8.14%	4.53%
	ORU1	0.75	2.13	1.38	3.05%	7.47%	4.42%
	JKM1	0.61	1.24	0.63	8.96%	3.69%	-5.26%
	MVM1	0.00	0.96	0.96	#Error	7.41%	#Error
	TYR1	0.21	0.93	0.72	11.08%	7.39%	-3.69%
	TTP1	3.34	0.88	(2.46)	5.08%	9.01%	3.93%
	TNJ1	1.67	0.85	(0.82)	6.67%	4.32%	-2.35%
	PDK2	0.76	0.83	0.07	11.16%	5.64%	-5.53%
	PBR1	0.64	0.80	0.16	7.08%	8.85%	1.77%
	TVR2	0.31	0.78	0.47	6.66%	9.69%	3.04%
	PTK1	0.52	0.60	0.08	3.95%	4.89%	0.94%
	TRY4	0.19	0.52	0.33	11.00%	7.43%	-3.58%
	NGT1	0.51	0.49	(0.02)	4.40%	10.17%	5.77%
	TNJ2	0.76	0.41	(0.35)	8.61%	9.20%	0.59%
	MSI1	1.80	0.40	(1.40)	1.45%	5.77%	4.32%
	KUM1	0.15	0.39	0.24	5.40%	8.46%	3.06%
	KRN1	0.71	0.35	(0.36)	14.30%	7.00%	-7.30%
	PBR2	2.04	0.23	(1.81)	11.30%	7.81%	-3.49%
	NCK1	0.00	0.22	0.22	#Error	4.71%	#Error
	PDK1	1.05	0.18	(0.87)	8.85%	4.42%	-4.43%
	KUM2	0.24	0.16	(0.07)	12.15%	8.55%	-3.61%
	MDI1	0.16	0.16	0.01	2.47%	6.49%	4.03%
	AYR1	0.66	0.02	(0.64)	5.66%	9.37%	3.71%
	APM1	0.00	0.00		#Error	#Error	#Error
	KIK1	0.00	0.00		#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	NMM1	0.52	0.00	(0.52)	8.00%	#Error	#Error
	TRY2	0.00	0.00		#Error	#Error	#Error
	TRY3	0.00	0.00		#Error	#Error	#Error
	TVR1	1.64	0.00	(1.64)	4.07%	#Error	#Error
	Total	20.88	16.60	(4.28)	6.51%	7.24%	0.73%
WEST-02							
	SLM1	1.04	2.00	0.96	8.68%	3.04%	-5.64%
	SLM2	0.00	1.93	1.93	#Error	5.72%	#Error
	ATU1	0.70	1.85	1.15	5.48%	-4.45%	-9.93%
	OML1	0.44	1.29	0.86	9.04%	6.86%	-2.18%
	VPD1	0.38	1.25	0.88	7.08%	8.11%	1.03%
	TRM1	1.89	1.00	(0.89)	2.75%	7.09%	4.34%
	APN1	0.20	0.84	0.64	12.84%	2.45%	-10.40%
	MTR1	0.87	0.75	(0.12)	8.22%	7.27%	-0.95%
	MCR1	0.92	0.73	(0.19)	8.54%	5.18%	-3.36%
	KRI1	0.66	0.65	(0.01)	5.66%	9.78%	4.12%
	EPI1	1.05	0.61	(0.45)	5.09%	12.97%	7.88%
	HRR1	0.00	0.52	0.52	#Error	9.30%	#Error
	DPR1	0.16	0.35	0.19	9.32%	10.60%	1.28%
	PLC1	0.49	0.20	(0.29)	4.25%	6.94%	2.69%
	DPR2	0.13	0.19	0.06	1.28%	9.19%	7.92%
	EDP1	0.00	0.16	0.16	#Error	7.35%	#Error
	KAM1	0.51	0.16	(0.35)	5.14%	7.35%	2.21%
	SLM3	0.29	0.02	(0.26)	14.81%	10.59%	-4.22%
	BMD1	0.49	0.01	(0.47)	6.68%	13.05%	6.37%
	HSR1	0.68	0.00	(0.68)	9.82%	#Error	#Error
	HSR2	0.49	0.00	(0.49)	12.18%	#Error	#Error
	KVP1	0.31	0.00	(0.31)	4.76%	#Error	#Error
	PMP1	1.70	0.00	(1.70)	6.59%	#Error	#Error
	PNG1	0.54	0.00	(0.54)	10.02%	#Error	#Error
	SGI1	1.41	0.00	(1.41)	5.67%	#Error	#Error
	Total	15.35	14.50	(0.85)	6.77%	5.16%	-1.61%
KL-SOUTH							
	TVP1	3.27	3.15	(0.12)	5.46%	4.17%	-1.29%
	KOM1	2.54	2.91	0.37	5.55%	2.99%	-2.56%
	PNL1	0.97	2.14	1.17	2.37%	4.05%	1.68%
	PAS1	0.89	1.81	0.92	10.21%	5.00%	-5.21%
	KLR1	1.85	1.52	(0.34)	5.57%	6.06%	0.49%
VIJAYAWADA-01	Total	9.53	11.52	2.00	5.64%	4.23%	-1.41%
	VSK1	2.64	1.36	(1.27)	5.22%	4.78%	-0.44%
	BVR1	1.00	1.20	0.19	6.16%	10.11%	3.95%
	KND1	0.00	0.95	0.95	#Error	4.07%	#Error
	CRL1	0.00	0.79	0.79	#Error	11.72%	#Error
	PAP1	0.35	0.76	0.42	9.37%	7.65%	-1.72%
	PNR1	0.50	0.61	0.11	0.48%	5.64%	5.16%
	VJW5	2.37	0.51	(1.86)	5.23%	5.14%	-0.09%
	TEL1	0.72	0.47	(0.24)	-2.94%	5.22%	8.16%
	PRL1	0.27	0.40	0.13	3.01%	10.64%	7.62%
	VJW2	0.40	0.34	(0.05)	3.72%	5.36%	1.64%
	VUY1	0.16	0.34	0.18	7.70%	4.77%	-2.93%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	JGG1	0.01	0.28	0.27	15.24%	13.01%	-2.23%
	ELU1	0.61	0.26	(0.35)	10.56%	2.62%	-7.94%
	GNT2	0.54	0.25	(0.28)	3.28%	-1.45%	-4.73%
	NRT1	0.13	0.25	0.12	-5.28%	-3.31%	1.97%
	MTM1	0.84	0.25	(0.59)	5.86%	3.90%	-1.96%
	GDV1	0.20	0.23	0.03	8.30%	-2.08%	-10.38%
	GVM1	1.02	0.21	(0.80)	5.12%	7.77%	2.65%
	GNT1	0.15	0.20	0.04	5.64%	12.84%	7.21%
	TNI1	0.00	0.19	0.19	#Error	8.69%	#Error
	AMP1	0.00	0.13	0.13	#Error	3.31%	#Error
	VJW1	0.24	0.13	(0.11)	14.26%	3.31%	-10.95%
	NPR1	1.11	0.01	(1.09)	5.92%	12.35%	6.42%
	BPP1	0.13	0.00	(0.13)	1.21%	#Error	#Error
	CKT1	0.00	0.00		#Error	#Error	#Error
	DPE1	0.48	0.00	(0.48)	11.42%	#Error	#Error
	JPT1	1.05	0.00	(1.05)	6.81%	#Error	#Error
	NZV1	0.45	0.00	(0.45)	5.06%	#Error	#Error
	OGL1	0.00	0.00		#Error	#Error	#Error
	PPM1	0.00	0.00		#Error	#Error	#Error
	RAL1	0.43	0.00	(0.43)	9.86%	#Error	#Error
	RMV1	0.37	0.00	(0.37)	9.10%	#Error	#Error
	TDD1	0.20	0.00	(0.20)	12.84%	#Error	#Error
	TNK1	0.01	0.00	(0.01)	14.27%	#Error	#Error
	TVU1	0.25	0.00	(0.25)	5.34%	#Error	#Error
	VJW3	0.19	0.00	(0.19)	5.28%	#Error	#Error
	VJW4	0.00	0.00		#Error	#Error	#Error
	VKN1	0.00	0.00		#Error	#Error	#Error
	Total	16.80	10.12	(6.68)	5.67%	6.35%	0.67%
WEST-01	CBE2	0.76	2.90	2.14	9.84%	3.18%	-6.66%
	KGI1	0.89	2.47	1.57	10.41%	4.01%	-6.41%
	CNR1	0.86	1.05	0.19	10.51%	6.44%	-4.07%
	PPI1	0.40	1.00	0.60	7.49%	10.13%	2.64%
	GDR1	0.59	0.69	0.10	7.25%	8.09%	0.84%
	UAM1	1.59	0.48	(1.11)	7.83%	11.88%	4.05%
	KMD1	1.20	0.42	(0.78)	5.69%	11.74%	6.05%
	CBE6	0.95	0.23	(0.72)	7.73%	8.10%	0.37%
	SUL1	0.26	0.18	(0.07)	8.49%	8.67%	0.18%
	CBE3	0.00	0.16	0.16	#Error	7.35%	#Error
	MPM1	0.00	0.16	0.16	#Error	7.35%	#Error
	ANR1	0.27	0.00	(0.27)	5.04%	#Error	#Error
	CBE1	0.00	0.00		#Error	#Error	#Error
	CBE4	0.28	0.00	(0.28)	11.26%	#Error	#Error
	CBE5	0.26	0.00	(0.26)	8.49%	#Error	#Error
	DPM2	1.01	0.00	(1.01)	9.95%	#Error	#Error
	KMR1	0.85	0.00	(0.85)	3.86%	#Error	#Error
	PDM1	0.58	0.00	(0.58)	9.61%	#Error	#Error
	PLI1	0.26	0.00	(0.26)	0.86%	#Error	#Error
	SNR1	0.00	0.00		#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	UMP1	0.16	0.00	(0.16)	7.35%	#Error	#Error
	Total	11.18	9.74	(1.45)	7.96%	5.96%	-2.00%
WEST-03							
	TCG1	0.48	0.96	0.49	7.42%	8.98%	1.56%
	ERD1	0.19	0.86	0.67	6.37%	6.61%	0.24%
	SGG1	0.22	0.82	0.60	7.82%	2.21%	-5.61%
	AVI1	0.01	0.36	0.35	12.35%	6.42%	-5.93%
	SYM2	0.31	0.35	0.04	6.38%	6.65%	0.27%
	TPR1	0.23	0.32	0.08	11.20%	5.33%	-5.87%
	RSP1	0.16	0.31	0.15	6.49%	4.76%	-1.73%
	NKL2	1.22	0.22	(1.00)	8.33%	6.68%	-1.65%
	CMI1	0.34	0.20	(0.15)	6.58%	8.30%	1.72%
	TPR2	0.84	0.18	(0.66)	6.24%	15.83%	9.59%
	ERD2	0.29	0.16	(0.12)	14.81%	6.74%	-8.07%
	VKL1	0.00	0.16	0.16	#Error	14.11%	#Error
	TPR3	0.00	0.15	0.15	#Error	5.39%	#Error
	TPR4	0.46	0.01	(0.45)	13.29%	8.49%	-4.80%
	GBM1	0.35	0.00	(0.35)	10.60%	#Error	#Error
	KGM1	0.16	0.00	(0.16)	7.45%	#Error	#Error
	KMM1	0.20	0.00	(0.20)	6.86%	#Error	#Error
	PDR1	0.59	0.00	(0.59)	5.13%	#Error	#Error
	Total	6.07	5.07	(1.00)	8.19%	6.74%	-1.45%
KL-CENTRAL							
	KOC1	0.50	3.06	2.56	5.67%	3.60%	-2.07%
	Total	0.50	3.06	2.56	5.67%	3.60%	-2.07%
HO01							
	GHUB	49.34	0.00	(49.34)	-0.99%	#Error	#Error
	Total	49.34	0.00	(49.34)	-0.99%	#Error	#Error
HYDERABAD-01							
	HYD1	0.00	0.00		#Error	#Error	#Error
	Total	0.00	0.00		#Error	#Error	#Error
	Total	359.43	270.41	(89.02)	4.96%	4.98%	0.02%