

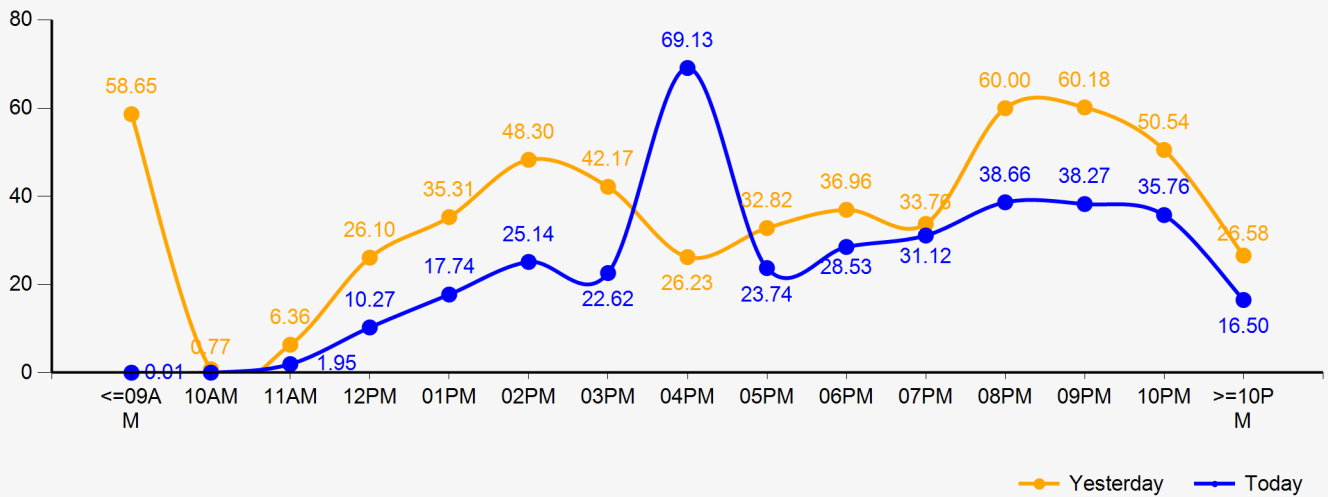
YD Sales : 544.73

YD GP%: 5.35%

TD Sales : 359.43

TD GP%: 4.90%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
HO01	0.00	49.34	49.34	#Error	-0.99%	#Error
CHENNAI-02	83.48	44.84	(38.64)	5.03%	4.84%	-0.19%
SOUTH-01	73.46	36.02	(37.44)	5.47%	5.46%	-0.01%
CHENNAI-01	69.76	34.56	(35.21)	5.23%	6.06%	0.83%
NORTH ARCOT	56.24	32.69	(23.55)	5.13%	5.39%	0.26%
SOUTH ARCOT	42.57	26.79	(15.78)	5.57%	5.76%	0.19%
KL-NORTH	36.20	24.17	(12.03)	4.31%	5.48%	1.16%
TRICHY-01	39.63	20.88	(18.75)	6.52%	6.33%	-0.19%
SOUTH-03	25.51	18.96	(6.54)	6.57%	6.27%	-0.29%
VIJAYAWADA-01	21.29	16.80	(4.50)	4.34%	5.67%	1.33%
WEST-02	40.16	15.35	(24.81)	5.76%	6.77%	1.01%
TIRUPATI-01	16.94	11.75	(5.19)	3.14%	6.60%	3.45%
WEST-01	21.88	11.18	(10.69)	6.16%	7.96%	1.80%
KL-SOUTH	5.64	9.53	3.89	7.71%	5.64%	-2.07%
WEST-03	9.97	6.07	(3.90)	5.85%	8.19%	2.34%
KL-CENTRAL	0.59	0.50	(0.09)	-1.90%	5.67%	7.57%
HYDERABAD-01	1.40	0.00	(1.40)	5.14%	#Error	#Error
Total	544.73	359.43	(185)	5.35%	4.90%	-0.45%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
HO01	GHUB	0.00	49.34	49.34	#Error	-0.99%	#Error
	Total	0.00	49.34	49.34	#Error	-0.99%	#Error
CHENNAI-02	CH03	4.44	5.36	0.92	4.24%	6.17%	1.93%
	GPD1	3.35	4.03	0.67	6.07%	5.44%	-0.63%
	CH33	3.14	3.14		4.67%	3.92%	-0.76%
	CH20	2.08	3.05	0.97	7.31%	3.88%	-3.43%
	CH44	1.50	2.77	1.27	7.53%	8.21%	0.68%
	CH21	10.63	2.67	(7.96)	5.33%	-4.03%	-9.37%
	CH34	3.68	2.34	(1.35)	6.75%	5.90%	-0.85%
	MJR1	1.73	2.06	0.33	10.66%	2.83%	-7.83%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH15	11.47	1.93	(9.53)	2.36%	2.96%	0.60%
	PON1	1.82	1.71	(0.11)	6.89%	5.45%	-1.44%
	CH51	0.51	1.61	1.10	11.42%	7.12%	-4.30%
	CH46	3.08	1.58	(1.49)	4.34%	4.59%	0.25%
	UKI1	1.28	1.55	0.27	6.26%	6.79%	0.53%
	CH41	1.66	1.52	(0.14)	7.13%	9.92%	2.80%
	CH50	5.41	1.52	(3.90)	5.72%	7.51%	1.79%
	CH37	1.58	1.36	(0.21)	4.54%	1.47%	-3.07%
	CH17	2.83	1.22	(1.61)	6.16%	4.02%	-2.13%
	CH12	2.89	1.01	(1.87)	4.01%	3.64%	-0.36%
	MC05	0.64	0.84	0.20	4.90%	1.77%	-3.12%
	CH18	1.84	0.79	(1.05)	7.33%	9.05%	1.72%
	CH36	1.60	0.74	(0.86)	4.17%	7.23%	3.06%
	CH35	2.65	0.65	(2.00)	3.37%	7.33%	3.96%
	CH43	1.82	0.42	(1.39)	3.87%	4.38%	0.51%
	MC06	3.43	0.32	(3.11)	4.85%	2.81%	-2.05%
	CH06	3.71	0.29	(3.42)	4.71%	-0.01%	-4.72%
	CH23	1.16	0.20	(0.96)	3.59%	8.24%	4.64%
	CH27	0.47	0.17	(0.31)	3.78%	12.01%	8.23%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH24	1.23	0.00	(1.23)	7.86%	#Error	#Error
	CH31	1.66	0.00	(1.66)	2.31%	#Error	#Error
	CH32	0.19	0.00	(0.19)	4.90%	#Error	#Error
	Total	83.48	44.84	(38.64)	5.03%	4.84%	-0.19%
SOUTH-01							
	TUT1	10.21	5.62	(4.60)	5.85%	3.71%	-2.14%
	TVL1	15.59	2.92	(12.67)	6.57%	8.29%	1.72%
	NGR1	9.73	2.77	(6.95)	2.58%	4.62%	2.04%
	VNR2	4.56	2.41	(2.16)	6.75%	7.50%	0.75%
	TKS1	0.87	2.24	1.38	4.13%	4.22%	0.09%
	KGL1	0.58	1.71	1.13	3.54%	4.46%	0.92%
	SKD1	0.78	1.61	0.82	10.25%	5.38%	-4.87%
	TKS2	2.55	1.27	(1.28)	5.68%	3.42%	-2.26%
	TCN1	2.27	1.27	(1.01)	5.04%	5.20%	0.16%
	TUT2	6.89	1.21	(5.68)	3.93%	5.59%	1.67%
	VNR1	0.83	1.18	0.35	7.79%	5.60%	-2.19%
	SVK1	1.80	1.10	(0.71)	8.48%	4.80%	-3.68%
	VLY1	0.23	1.07	0.84	7.81%	2.61%	-5.20%
	UDN1	0.45	1.03	0.58	11.13%	5.74%	-5.39%
	TKY1	0.19	0.94	0.76	5.73%	6.62%	0.89%
	MMT1	0.35	0.85	0.50	8.17%	6.16%	-2.01%
	KSM1	0.00	0.85	0.85	#Error	5.14%	#Error
	APK2	1.70	0.67	(1.03)	1.70%	9.05%	7.35%
	KVT1	0.98	0.62	(0.36)	-0.54%	4.76%	5.30%
	ERL2	1.30	0.56	(0.74)	4.46%	7.48%	3.02%
	SGT1	0.15	0.54	0.39	8.52%	6.16%	-2.36%
	RND1	1.25	0.51	(0.74)	8.04%	8.95%	0.91%
	PDI1	0.31	0.50	0.19	2.64%	5.47%	2.83%
	RND2	1.64	0.40	(1.24)	9.59%	10.84%	1.26%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TYI1	0.20	0.39	0.19	15.45%	1.80%	-13.66%
	PKD1	0.75	0.38	(0.37)	3.66%	10.05%	6.40%
	SNL1	1.26	0.34	(0.92)	8.32%	6.63%	-1.69%
	KYR1	0.70	0.32	(0.38)	6.73%	4.99%	-1.73%
	APK1	0.31	0.23	(0.08)	2.85%	7.81%	4.95%
	SDI1	0.40	0.22	(0.18)	6.19%	6.68%	0.49%
	ARM1	0.00	0.15	0.15	#Error	5.39%	#Error
	ASM1	0.97	0.13	(0.84)	7.61%	1.28%	-6.33%
	COL1	0.15	0.00	(0.15)	4.37%	#Error	#Error
	MAR1	2.07	0.00	(2.07)	3.98%	#Error	#Error
	RPM1	0.61	0.00	(0.61)	2.94%	#Error	#Error
	STU2	0.48	0.00	(0.48)	8.69%	#Error	#Error
	VKM1	0.34	0.00	(0.34)	5.74%	#Error	#Error
	Total	73.46	36.02	(37.44)	5.47%	5.46%	-0.01%
CHENNAI-01	CH14	4.48	5.79	1.31	5.75%	5.81%	0.06%
	CH05	3.16	5.27	2.11	4.53%	4.33%	-0.19%
	CH16	6.09	3.71	(2.37)	3.73%	4.49%	0.76%
	CH28	3.10	1.87	(1.23)	7.12%	10.24%	3.12%
	CH30	2.52	1.67	(0.85)	5.96%	5.43%	-0.53%
	AVD1	4.19	1.57	(2.62)	4.13%	3.69%	-0.44%
	CH07	8.47	1.51	(6.96)	6.31%	5.48%	-0.83%
	CH45	0.95	1.44	0.50	6.85%	5.04%	-1.81%
	CH19	2.10	1.23	(0.87)	9.30%	10.77%	1.47%
	CH42	2.88	1.21	(1.67)	6.67%	5.14%	-1.53%
	SKL1	2.20	1.18	(1.02)	6.71%	5.62%	-1.09%
	CH25	2.28	1.15	(1.13)	4.49%	6.26%	1.77%
	MRM1	1.98	1.10	(0.87)	5.59%	4.23%	-1.36%
	GUD2	1.00	1.10	0.10	6.08%	6.97%	0.89%
	CH47	7.00	0.95	(6.05)	0.95%	13.17%	12.22%
	MC09	1.62	0.86	(0.76)	5.36%	8.36%	3.00%
	CH48	4.55	0.79	(3.76)	4.29%	6.15%	1.87%
	CH38	1.78	0.72	(1.06)	5.87%	6.87%	1.00%
	TKM1	1.14	0.68	(0.46)	7.08%	7.28%	0.20%
	CH49	2.69	0.26	(2.43)	5.67%	6.62%	0.95%
	KNR1	2.04	0.24	(1.79)	7.55%	7.07%	-0.48%
	GUD1	2.67	0.21	(2.45)	6.54%	13.55%	7.00%
	CH26	0.67	0.01	(0.66)	5.35%	12.35%	7.00%
	CH22	0.00	0.01	0.01	#Error	8.49%	#Error
	CGL1	0.00	0.00		#Error	#Error	#Error
	CH08	0.00	0.00		#Error	#Error	#Error
	CH29	0.20	0.00	(0.20)	8.24%	#Error	#Error
	CH39	0.00	0.00		#Error	#Error	#Error
	CH40	0.01	0.00	(0.01)	15.21%	#Error	#Error
	Total	69.76	34.56	(35.21)	5.23%	6.06%	0.83%
NORTH ARCOT	VEL2	6.37	3.81	(2.56)	4.97%	6.66%	1.69%
	KPM2	10.61	3.42	(7.18)	4.32%	3.94%	-0.38%
	SBR1	2.38	2.69	0.32	4.52%	4.12%	-0.40%
	CGM1	4.18	2.46	(1.71)	4.34%	10.58%	6.24%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	UGI1	0.00	2.25	2.25	#Error	7.89%	#Error
	VNB1	0.43	1.68	1.24	3.82%	2.19%	-1.63%
	VEL4	3.61	1.58	(2.03)	4.83%	2.18%	-2.65%
	TRR1	3.93	1.56	(2.37)	7.00%	3.49%	-3.51%
	VEL1	1.34	1.41	0.07	2.79%	-6.01%	-8.80%
	WJD1	1.80	1.11	(0.69)	5.02%	9.25%	4.23%
	VEL3	1.36	1.11	(0.25)	5.73%	7.79%	2.06%
	KPM1	1.18	1.09	(0.08)	3.98%	4.02%	0.05%
	SLG1	0.81	1.00	0.18	1.41%	4.67%	3.26%
	WJP1	2.72	0.98	(1.74)	4.75%	7.89%	3.14%
	GDM1	0.88	0.90	0.02	8.63%	9.81%	1.18%
	ABR1	0.59	0.86	0.27	7.65%	5.51%	-2.14%
	ARC2	0.60	0.79	0.20	8.46%	6.13%	-2.33%
	CPT1	0.36	0.76	0.40	8.51%	5.74%	-2.77%
	PLR1	1.33	0.74	(0.59)	6.26%	9.49%	3.22%
	PTU1	0.71	0.71	(0.01)	2.61%	4.70%	2.09%
	TRL1	1.22	0.49	(0.73)	6.46%	4.36%	-2.10%
	AKM1	2.15	0.46	(1.69)	4.86%	4.93%	0.07%
	TRT1	0.88	0.26	(0.62)	8.07%	1.60%	-6.47%
	CYR1	2.45	0.24	(2.21)	5.09%	10.85%	5.77%
	VSI1	2.58	0.16	(2.41)	5.91%	6.49%	0.58%
	BGR1	1.57	0.16	(1.42)	7.03%	7.35%	0.32%
	ANI1	0.20	0.00	(0.20)	8.24%	#Error	#Error
	Total	56.24	32.69	(23.55)	5.13%	5.39%	0.26%
SOUTH ARCOT	CUD1	5.77	4.12	(1.65)	7.12%	5.58%	-1.54%
	POY2	2.90	3.92	1.02	2.64%	4.71%	2.07%
	TRK1	7.18	2.82	(4.36)	5.81%	6.46%	0.65%
	SJI2	3.50	2.61	(0.89)	5.25%	7.75%	2.50%
	ULP1	1.53	1.65	0.13	3.55%	2.47%	-1.07%
	KLM1	3.81	1.55	(2.25)	2.74%	7.51%	4.77%
	TDM1	1.41	1.42	0.01	6.85%	4.56%	-2.29%
	VCM2	3.34	1.29	(2.05)	3.12%	10.66%	7.54%
	PRT1	1.57	1.27	(0.30)	7.74%	3.11%	-4.63%
	POY1	0.98	1.08	0.10	5.40%	4.37%	-1.03%
	TVM2	0.89	0.99	0.09	11.39%	8.70%	-2.69%
	KKI2	0.92	0.94	0.02	7.66%	4.37%	-3.30%
	TVM1	0.64	0.77	0.13	7.35%	4.47%	-2.88%
	CDM1	1.64	0.64	(1.01)	7.74%	5.24%	-2.50%
	KML1	0.40	0.58	0.19	7.80%	7.98%	0.18%
	NVL2	2.04	0.43	(1.61)	6.34%	2.76%	-3.58%
	VPM2	1.84	0.39	(1.45)	5.27%	4.26%	-1.01%
	MKM1	1.18	0.31	(0.87)	7.07%	8.88%	1.81%
	STP1	0.48	0.00	(0.48)	3.65%	#Error	#Error
	VCM1	0.20	0.00	(0.20)	8.24%	#Error	#Error
	VPM1	0.36	0.00	(0.36)	7.43%	#Error	#Error
	Total	42.57	26.79	(15.78)	5.57%	5.76%	0.19%
KL-NORTH	KZD1	16.89	11.79	(5.10)	4.04%	6.26%	2.22%
	KNU1	11.27	7.72	(3.55)	4.17%	4.45%	0.29%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
KL-NORTH	BSY1	7.34	4.06	(3.28)	4.79%	5.58%	0.78%
	VLC1	0.71	0.60	(0.10)	8.18%	2.62%	-5.56%
	Total	36.20	24.17	(12.03)	4.31%	5.48%	1.16%
TRICHY-01							
	TTP1	0.61	3.34	2.73	5.11%	3.97%	-1.14%
	PBR2	4.93	2.04	(2.89)	6.93%	11.30%	4.37%
	MSI1	1.29	1.80	0.51	0.57%	1.45%	0.88%
	TNJ1	1.56	1.67	0.10	9.72%	6.67%	-3.05%
	TVR1	0.36	1.64	1.28	5.63%	4.07%	-1.56%
	TRY1	7.84	1.63	(6.20)	5.86%	3.61%	-2.25%
	PDK1	0.46	1.05	0.59	10.99%	8.85%	-2.14%
	PDK2	1.72	0.76	(0.95)	5.74%	11.16%	5.43%
	TNJ2	1.04	0.76	(0.28)	9.23%	8.61%	-0.63%
	ORU1	0.12	0.75	0.63	1.48%	3.05%	1.57%
	KRN1	0.55	0.71	0.17	7.46%	14.30%	6.83%
	AYR1	1.56	0.66	(0.90)	5.59%	5.66%	0.07%
	PBR1	0.47	0.64	0.17	7.20%	7.08%	-0.13%
	JKM1	1.30	0.61	(0.69)	7.63%	8.96%	1.33%
	NMM1	0.55	0.52	(0.03)	6.97%	8.00%	1.03%
	PTK1	0.77	0.52	(0.25)	9.08%	3.95%	-5.13%
	NGT1	0.17	0.51	0.34	4.96%	4.40%	-0.56%
	TVR2	3.45	0.31	(3.14)	5.97%	6.66%	0.69%
	KUM2	1.30	0.24	(1.06)	5.62%	12.15%	6.53%
	TYR1	1.71	0.21	(1.51)	10.75%	11.08%	0.33%
	TRY4	1.75	0.19	(1.55)	7.29%	11.00%	3.71%
	MDI1	0.62	0.16	(0.46)	8.38%	2.47%	-5.91%
	KUM1	0.89	0.15	(0.73)	8.90%	5.40%	-3.50%
	APM1	0.19	0.00	(0.19)	4.90%	#Error	#Error
	KIK1	0.39	0.00	(0.39)	7.32%	#Error	#Error
	MVM1	2.54	0.00	(2.54)	3.68%	#Error	#Error
	NCK1	0.40	0.00	(0.40)	6.60%	#Error	#Error
	TRY2	0.16	0.00	(0.16)	16.46%	#Error	#Error
	TRY3	0.93	0.00	(0.93)	4.72%	#Error	#Error
	Total	39.63	20.88	(18.75)	6.52%	6.33%	-0.19%
SOUTH-03							
	MDU1	2.13	2.29	0.16	5.69%	6.07%	0.38%
	MPA1	1.03	2.21	1.17	8.29%	3.67%	-4.63%
	SGP1	0.20	1.39	1.19	8.24%	8.80%	0.57%
	NKI1	0.23	1.17	0.94	5.64%	4.29%	-1.35%
	DKI1	0.64	1.00	0.35	8.64%	9.01%	0.37%
	ADP1	0.20	0.92	0.72	8.24%	8.23%	-0.01%
	MDU3	0.48	0.91	0.43	0.97%	5.62%	4.64%
	CMR1	0.82	0.81		10.14%	1.41%	-8.73%
	TPT1	0.56	0.75	0.19	9.95%	10.10%	0.15%
	PNI1	0.19	0.64	0.45	2.85%	3.24%	0.39%
	KPT1	0.58	0.55	(0.03)	6.21%	9.87%	3.66%
	BNR1	0.39	0.54	0.15	11.86%	0.44%	-11.42%
	KRR1	0.20	0.51	0.31	8.24%	5.14%	-3.10%
	MLR1	0.60	0.46	(0.14)	6.23%	6.01%	-0.22%
	TEN1	0.16	0.46	0.30	4.52%	4.05%	-0.48%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	CBM1	0.19	0.45	0.26	11.00%	2.56%	-8.44%
	KYK1	0.55	0.41	(0.14)	8.75%	6.62%	-2.14%
	KKD3	3.12	0.40	(2.71)	4.59%	11.74%	7.15%
	PVI1	2.67	0.37	(2.29)	8.04%	11.86%	3.82%
	SVG1	0.00	0.33	0.33	#Error	6.13%	#Error
	MDU5	0.33	0.32	(0.01)	6.24%	5.54%	-0.70%
	TDI1	0.54	0.32	(0.22)	4.51%	7.81%	3.30%
	NTM1	0.85	0.31	(0.54)	5.02%	5.39%	0.38%
	DGL1	1.74	0.30	(1.44)	4.27%	9.54%	5.28%
	TMM1	1.40	0.23	(1.17)	7.62%	7.81%	0.19%
	TEN2	0.70	0.23	(0.48)	3.28%	4.90%	1.62%
	MDU7	0.38	0.22	(0.16)	10.35%	6.90%	-3.45%
	DGL2	0.17	0.19	0.02	6.87%	8.69%	1.83%
	ATG1	0.34	0.15	(0.19)	4.51%	12.64%	8.13%
	MDU2	0.62	0.11	(0.50)	6.25%	20.48%	14.23%
	PKM1	0.35	0.02	(0.34)	6.57%	15.19%	8.62%
	BTU1	0.19	0.00	(0.19)	4.90%	#Error	#Error
	MDU4	0.20	0.00	(0.20)	8.24%	#Error	#Error
	MDU6	0.91	0.00	(0.91)	9.56%	#Error	#Error
	MNM1	0.20	0.00	(0.20)	8.24%	#Error	#Error
	ODM1	0.74	0.00	(0.74)	8.11%	#Error	#Error
	PNV2	0.36	0.00	(0.36)	7.05%	#Error	#Error
	USL1	0.53	0.00	(0.53)	2.33%	#Error	#Error
	Total	25.51	18.96	(6.54)	6.57%	6.27%	-0.29%
VIJAYAWADA-01							
	VSK1	3.85	2.64	(1.21)	4.84%	5.22%	0.38%
	VJW5	1.26	2.37	1.11	4.46%	5.23%	0.78%
	NPR1	1.96	1.11	(0.85)	4.98%	5.92%	0.94%
	JPT1	0.65	1.05	0.40	5.82%	6.81%	0.99%
	GVM1	0.90	1.02	0.11	5.82%	5.12%	-0.70%
	BVR1	1.21	1.00	(0.21)	5.13%	6.16%	1.03%
	MTM1	0.38	0.84	0.45	6.89%	5.86%	-1.03%
	TEL1	0.85	0.72	(0.13)	-5.21%	-2.94%	2.27%
	ELU1	0.00	0.61	0.61	#Error	10.56%	#Error
	GNT2	0.25	0.54	0.29	-2.47%	3.28%	5.75%
	PNR1	0.18	0.50	0.32	5.09%	0.48%	-4.60%
	DPE1	0.51	0.48	(0.03)	7.83%	11.42%	3.59%
	NZV1	0.69	0.45	(0.25)	4.27%	5.06%	0.80%
	RAL1	0.00	0.43	0.43	#Error	9.86%	#Error
	VJW2	1.88	0.40	(1.49)	3.73%	3.72%	-0.01%
	RMV1	0.18	0.37	0.19	7.72%	9.10%	1.38%
	PAP1	1.00	0.35	(0.65)	4.83%	9.37%	4.54%
	PRL1	0.00	0.27	0.27	#Error	3.01%	#Error
	TVU1	0.19	0.25	0.07	8.69%	5.34%	-3.36%
	VJW1	0.71	0.24	(0.46)	8.00%	14.26%	6.26%
	GDV1	0.34	0.20	(0.14)	4.51%	8.30%	3.79%
	TDD1	0.11	0.20	0.09	18.46%	12.84%	-5.62%
	VJW3	0.34	0.19	(0.15)	2.87%	5.28%	2.41%
	VUY1	0.00	0.16	0.16	#Error	7.70%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	GNT1	0.34	0.15	(0.18)	11.19%	5.64%	-5.55%
	NRT1	0.49	0.13	(0.36)	-6.52%	-5.28%	1.24%
	BPP1	0.16	0.13	(0.03)	4.52%	1.21%	-3.32%
	JGG1	0.00	0.01	0.01	#Error	15.24%	#Error
	TNK1	0.16	0.01	(0.15)	4.52%	14.27%	9.75%
	AMP1	0.00	0.00		#Error	#Error	#Error
	CKT1	0.00	0.00		#Error	#Error	#Error
	CRL1	1.20	0.00	(1.20)	3.72%	#Error	#Error
	KND1	0.23	0.00	(0.23)	2.66%	#Error	#Error
	OGL1	0.20	0.00	(0.20)	8.24%	#Error	#Error
	PPM1	0.51	0.00	(0.51)	3.79%	#Error	#Error
	TNI1	0.57	0.00	(0.57)	3.48%	#Error	#Error
	VJW4	0.00	0.00		#Error	#Error	#Error
	VKN1	0.00	0.00		#Error	#Error	#Error
	Total	21.29	16.80	(4.50)	4.34%	5.67%	1.33%
WEST-02	TRM1	1.30	1.89	0.59	7.46%	2.75%	-4.72%
	PMP1	2.95	1.70	(1.24)	6.67%	6.59%	-0.08%
	SGI1	2.60	1.41	(1.19)	7.57%	5.67%	-1.90%
	EPI1	2.99	1.05	(1.94)	4.54%	5.09%	0.55%
	SLM1	2.78	1.04	(1.74)	4.50%	8.68%	4.19%
	MCR1	0.87	0.92	0.04	8.87%	8.54%	-0.33%
	MTR1	2.38	0.87	(1.50)	5.39%	8.22%	2.83%
	ATU1	2.36	0.70	(1.66)	6.38%	5.48%	-0.90%
	HSR1	0.23	0.68	0.45	7.14%	9.82%	2.68%
	KRI1	2.01	0.66	(1.35)	5.67%	5.66%	-0.01%
	PNG1	0.00	0.54	0.54	#Error	10.02%	#Error
	KAM1	1.70	0.51	(1.19)	5.21%	5.14%	-0.07%
	BMD1	0.91	0.49	(0.42)	6.94%	6.68%	-0.25%
	HSR2	4.12	0.49	(3.63)	4.44%	12.18%	7.74%
	PLC1	0.95	0.49	(0.46)	2.91%	4.25%	1.34%
	OML1	3.60	0.44	(3.16)	4.30%	9.04%	4.74%
	VPD1	0.30	0.38	0.08	13.67%	7.08%	-6.59%
	KVP1	0.00	0.31	0.31	#Error	4.76%	#Error
	SLM3	0.82	0.29	(0.53)	2.21%	14.81%	12.59%
	APN1	1.15	0.20	(0.95)	8.09%	12.84%	4.75%
	DPR1	1.16	0.16	(1.00)	6.67%	9.32%	2.65%
	DPR2	1.31	0.13	(1.18)	6.06%	1.28%	-4.79%
	EDP1	1.79	0.00	(1.79)	5.39%	#Error	#Error
	HRR1	1.05	0.00	(1.05)	8.38%	#Error	#Error
	SLM2	0.82	0.00	(0.82)	7.78%	#Error	#Error
	Total	40.16	15.35	(24.81)	5.76%	6.77%	1.01%
TIRUPATI-01	KOU1	0.01	1.64	1.63	12.69%	6.70%	-5.99%
	KNL2	0.19	1.35	1.16	4.28%	5.14%	0.86%
	KAR1	0.15	1.29	1.13	6.38%	5.11%	-1.27%
	ATP1	0.81	0.71	(0.10)	9.88%	11.08%	1.19%
	GTY1	0.45	0.66	0.21	5.16%	7.52%	2.35%
	TPY2	2.52	0.64	(1.88)	-11.34%	11.13%	22.48%
	SPE1	0.22	0.61	0.39	10.10%	6.47%	-3.64%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	CTO1	2.47	0.54	(1.92)	6.05%	5.14%	-0.92%
	PIL1	1.05	0.52	(0.52)	2.91%	5.62%	2.72%
	KHT1	0.25	0.51	0.26	5.55%	5.12%	-0.43%
	PMR1	0.49	0.40	(0.08)	5.13%	6.10%	0.98%
	PUT1	0.20	0.31	0.11	8.30%	4.04%	-4.26%
	GTL1	0.78	0.26	(0.53)	3.95%	-0.25%	-4.20%
	TPY1	0.00	0.25	0.25	#Error	2.26%	#Error
	MPL1	0.28	0.25	(0.03)	4.37%	6.55%	2.17%
	BVL1	0.41	0.23	(0.18)	9.32%	11.45%	2.13%
	RCY1	0.00	0.23	0.23	#Error	8.10%	#Error
	NDL1	0.15	0.22	0.07	2.31%	11.96%	9.65%
	KNL1	0.25	0.22	(0.03)	3.50%	3.10%	-0.40%
	ADI1	0.66	0.21	(0.46)	5.98%	6.76%	0.78%
	KDR1	0.45	0.20	(0.25)	9.02%	15.45%	6.43%
	DHN1	0.19	0.18	(0.01)	4.65%	6.75%	2.10%
	PGR1	0.30	0.16	(0.15)	4.34%	7.35%	3.01%
	TPI1	0.00	0.13	0.13	#Error	-0.85%	#Error
	VKI1	0.02	0.02		12.57%	9.37%	-3.20%
	KDA1	1.25	0.00	(1.25)	0.15%	#Error	#Error
	KVL1	0.01	0.00	(0.01)	12.35%	#Error	#Error
	NLR1	1.33	0.00	(1.33)	7.02%	#Error	#Error
	NYP1	1.41	0.00	(1.41)	6.19%	#Error	#Error
	PDT1	0.46	0.00	(0.46)	9.09%	#Error	#Error
	RJP1	0.20	0.00	(0.20)	8.24%	#Error	#Error
	Total	16.94	11.75	(5.19)	3.14%	6.60%	3.45%
WEST-01							
	UAM1	2.52	1.59	(0.93)	6.32%	7.83%	1.51%
	KMD1	1.58	1.20	(0.38)	4.59%	5.69%	1.10%
	DPM2	0.46	1.01	0.55	8.95%	9.95%	1.00%
	CBE6	0.18	0.95	0.77	6.43%	7.73%	1.30%
	KGI1	0.46	0.89	0.43	12.14%	10.41%	-1.73%
	CNR1	1.17	0.86	(0.31)	13.89%	10.51%	-3.38%
	KMR1	2.69	0.85	(1.84)	1.89%	3.86%	1.97%
	CBE2	7.34	0.76	(6.58)	5.73%	9.84%	4.11%
	GDR1	0.35	0.59	0.23	6.36%	7.25%	0.88%
	PDM1	0.00	0.58	0.58	#Error	9.61%	#Error
	PPI1	0.54	0.40	(0.14)	2.70%	7.49%	4.80%
	CBE4	2.63	0.28	(2.36)	5.27%	11.26%	5.99%
	ANR1	0.17	0.27	0.10	8.38%	5.04%	-3.35%
	PLI1	0.00	0.26	0.26	#Error	0.86%	#Error
	CBE5	0.17	0.26	0.09	8.33%	8.49%	0.16%
	SUL1	0.27	0.26	(0.01)	6.97%	8.49%	1.52%
	UMP1	0.30	0.16	(0.14)	9.47%	7.35%	-2.12%
	CBE1	0.83	0.00	(0.83)	12.80%	#Error	#Error
	CBE3	0.00	0.00		#Error	#Error	#Error
	MPM1	0.00	0.00		#Error	#Error	#Error
	SNR1	0.20	0.00	(0.20)	8.24%	#Error	#Error
	Total	21.88	11.18	(10.69)	6.16%	7.96%	1.80%
KL-SOUTH							
	TVP1	3.40	3.27	(0.13)	8.79%	5.46%	-3.32%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
KL-SOUTH	KOM1	0.20	2.54	2.34	8.24%	5.55%	-2.68%
	KLR1	0.20	1.85	1.65	8.24%	5.57%	-2.66%
	PNL1	0.42	0.97	0.55	5.17%	2.37%	-2.80%
	PAS1	1.41	0.89	(0.52)	5.71%	10.21%	4.50%
	Total	5.64	9.53	3.89	7.71%	5.64%	-2.07%
WEST-03							
	NKL2	2.69	1.22	(1.46)	4.90%	8.33%	3.43%
	TPR2	0.49	0.84	0.35	6.06%	6.24%	0.18%
	PDR1	0.00	0.59	0.59	#Error	5.13%	#Error
	TCG1	0.00	0.48	0.48	#Error	7.42%	#Error
	TPR4	0.51	0.46	(0.05)	6.52%	13.29%	6.78%
	GBM1	0.40	0.35	(0.04)	7.80%	10.60%	2.81%
	CMI1	0.15	0.34	0.19	6.38%	6.58%	0.20%
	SYM2	0.74	0.31	(0.43)	7.19%	6.38%	-0.81%
	ERD2	0.00	0.29	0.29	#Error	14.81%	#Error
	TPR1	0.66	0.23	(0.42)	5.10%	11.20%	6.10%
	SGG1	0.81	0.22	(0.60)	1.41%	7.82%	6.41%
	KMM1	0.20	0.20		8.30%	6.86%	-1.44%
	ERD1	0.48	0.19	(0.29)	12.80%	6.37%	-6.44%
	RSP1	0.40	0.16	(0.24)	9.76%	6.49%	-3.27%
	KGM1	0.60	0.16	(0.44)	7.88%	7.45%	-0.43%
	AVI1	0.97	0.01	(0.96)	1.95%	12.35%	10.40%
	TPR3	0.17	0.00	(0.17)	7.45%	#Error	#Error
	VKL1	0.70	0.00	(0.70)	7.61%	#Error	#Error
	Total	9.97	6.07	(3.90)	5.85%	8.19%	2.34%
KL-CENTRAL							
	KOC1	0.59	0.50	(0.09)	-1.90%	5.67%	7.57%
	Total	0.59	0.50	(0.09)	-1.90%	5.67%	7.57%
HYDERABAD-01							
	HYD1	1.40	0.00	(1.40)	5.14%	#Error	#Error
	Total	1.40	0.00	(1.40)	5.14%	#Error	#Error
	Total	544.73	359.43	(185.30)	5.35%	4.90%	-0.45%