

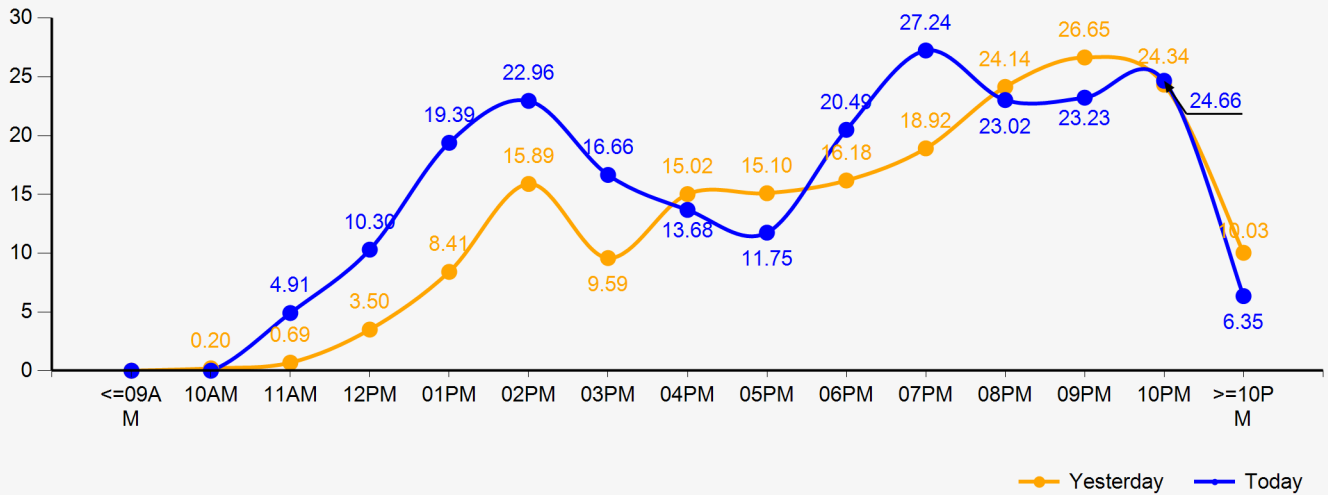
YD Sales : 188.65

YD GP%: 2.13%

TD Sales : 224.64

TD GP%: -0.17%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	20.87	30.36	9.49	1.47%	0.02%	-1.45%
SOUTH-01	26.17	28.41	2.24	1.51%	-0.74%	-2.26%
NORTH ARCOT	19.76	27.43	7.67	2.28%	1.33%	-0.96%
TRICHY-01	16.43	25.00	8.57	2.04%	0.58%	-1.46%
CHENNAI-02	17.93	23.09	5.15	2.49%	1.31%	-1.18%
SOUTH-03	23.58	18.77	(4.81)	2.54%	0.25%	-2.30%
TIRUPATI-01	7.72	18.38	10.67	1.83%	-7.17%	-9.00%
CHENNAI-01	24.99	16.97	(8.03)	2.84%	0.91%	-1.93%
VIJAYAWADA-01	7.61	13.51	5.89	3.24%	-0.23%	-3.47%
WEST-01	9.77	11.87	2.10	3.44%	1.13%	-2.30%
SOUTH ARCOT	12.29	6.79	(5.51)	0.85%	-0.29%	-1.14%
HO01	0.00	2.72	2.72	#Error	1.85%	#Error
KL-SOUTH	1.51	1.35	(0.16)	-2.97%	0.16%	3.13%
Total	188.65	224.64	36	2.13%	-0.17%	-2.30%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	SLM1	2.30	3.18	0.88	3.35%	2.48%	-0.87%
	PMP1	1.58	2.29	0.71	0.54%	1.10%	0.56%
	KRI1	0.82	2.25	1.43	-3.02%	-1.53%	1.49%
	APN1	0.48	1.83	1.36	4.91%	1.22%	-3.69%
	OML1	2.76	1.81	(0.96)	1.22%	0.27%	-0.95%
	HRR1	0.67	1.74	1.07	1.36%	-1.82%	-3.19%
	VPD1	0.43	1.65	1.22	3.34%	1.04%	-2.30%
	HSR2	1.68	1.56	(0.12)	1.05%	1.61%	0.56%
	SLM3	0.56	1.33	0.76	0.15%	3.10%	2.95%
	MCR1	1.07	1.19	0.12	-2.36%	-2.92%	-0.56%
	TRM1	0.37	1.05	0.68	2.76%	2.91%	0.16%
	SLM2	0.02	0.89	0.88	13.92%	0.85%	-13.08%
	KVP1	0.27	0.87	0.60	2.71%	0.39%	-2.32%
	PLC1	0.56	0.86	0.30	3.65%	0.89%	-2.76%
	BMD1	0.51	0.82	0.31	4.67%	-0.56%	-5.24%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	ATU1	0.11	0.80	0.70	4.16%	-16.44%	-20.61%
	SGI1	0.90	0.77	(0.13)	1.64%	1.56%	-0.08%
	EDP1	0.08	0.71	0.64	1.80%	-1.60%	-3.40%
	KMM1	0.30	0.68	0.37	-3.17%	1.70%	4.87%
	ERD2	0.01	0.65	0.64	28.45%	-1.49%	-29.94%
	ERD1	0.00	0.54	0.54	#Error	2.28%	#Error
	EPI1	0.43	0.46	0.03	4.08%	4.65%	0.57%
	VKL1	0.63	0.45	(0.18)	-0.30%	-2.09%	-1.80%
	NKL2	0.55	0.44	(0.11)	4.50%	-5.06%	-9.56%
	DPR1	0.53	0.41	(0.13)	-0.66%	0.23%	0.89%
	MTR1	0.93	0.37	(0.56)	1.92%	-2.49%	-4.41%
	HSR1	0.70	0.32	(0.38)	-0.49%	-3.36%	-2.88%
	CMI1	0.29	0.23	(0.05)	2.02%	2.91%	0.89%
	DPR2	0.00	0.13	0.13	#Error	-13.81%	#Error
	RSP1	0.22	0.06	(0.15)	6.76%	6.03%	-0.73%
	PDR1	0.14	0.01	(0.13)	0.60%	14.07%	13.47%
	SGG1	0.19	0.00	(0.19)	1.53%	#Error	#Error
	TCG1	0.79	0.00	(0.79)	2.29%	#Error	#Error
	Total	20.87	30.36	9.49	1.47%	0.02%	-1.45%
SOUTH-01	TVL1	2.32	3.48	1.16	-0.40%	-7.05%	-6.65%
	TUT1	3.26	3.32	0.07	2.05%	1.89%	-0.16%
	VNR2	0.46	1.92	1.46	5.89%	1.37%	-4.51%
	TKS1	0.72	1.68	0.96	6.37%	0.45%	-5.92%
	NGR1	1.94	1.61	(0.33)	1.36%	-0.29%	-1.65%
	MAR1	0.28	1.38	1.10	4.46%	0.57%	-3.89%
	ARM1	0.96	1.24	0.29	0.42%	1.27%	0.85%
	TKS2	1.36	1.10	(0.26)	3.21%	2.99%	-0.23%
	VLY1	1.37	1.05	(0.32)	4.14%	-1.98%	-6.12%
	VNR1	0.74	0.94	0.20	-0.13%	-1.07%	-0.94%
	KVT1	1.08	0.93	(0.15)	-2.58%	-20.29%	-17.71%
	TUT2	0.54	0.82	0.28	5.02%	3.33%	-1.69%
	SNL1	1.72	0.75	(0.96)	1.50%	0.25%	-1.25%
	KSM1	0.77	0.70	(0.07)	1.65%	1.12%	-0.53%
	KGL1	0.19	0.70	0.51	6.42%	-2.06%	-8.48%
	APK2	0.00	0.70	0.70	#Error	2.02%	#Error
	SVK1	1.81	0.67	(1.15)	-3.73%	-2.13%	1.60%
	TCN1	1.27	0.52	(0.75)	0.10%	3.32%	3.22%
	RPM1	0.31	0.47	0.15	3.87%	0.76%	-3.12%
	RND1	0.53	0.42	(0.10)	5.10%	3.44%	-1.66%
	VKM1	0.52	0.40	(0.13)	4.94%	7.68%	2.74%
	TYI1	0.26	0.38	0.13	2.23%	1.61%	-0.62%
	SGT1	0.21	0.36	0.15	1.68%	3.00%	1.32%
	SDI1	0.22	0.35	0.13	4.91%	-4.54%	-9.45%
	APK1	0.19	0.34	0.15	1.63%	-4.14%	-5.77%
	MMT1	0.24	0.33	0.09	5.82%	-4.61%	-10.43%
	STU2	0.21	0.33	0.12	2.39%	0.49%	-1.90%
	SKD1	0.00	0.32	0.32	#Error	6.57%	#Error
	COL1	0.06	0.29	0.23	-2.00%	2.35%	4.34%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	ASM1	0.10	0.28	0.17	2.14%	1.63%	-0.52%
	KYR1	0.86	0.21	(0.65)	0.56%	2.31%	1.75%
	UDN1	0.14	0.19	0.05	-6.02%	-0.25%	5.76%
	PDI1	0.41	0.12	(0.29)	2.62%	2.09%	-0.53%
	ERL2	0.27	0.12	(0.15)	5.22%	3.24%	-1.98%
	PKD1	0.22	0.00	(0.22)	3.88%	#Error	#Error
	TKY1	0.63	0.00	(0.63)	0.23%	#Error	#Error
	TVL2	0.00	0.00		#Error	#Error	#Error
	Total	26.17	28.41	2.24	1.51%	-0.74%	-2.26%
NORTH ARCOT	VEL1	0.81	4.03	3.22	2.85%	1.78%	-1.07%
	KPM2	3.18	3.94	0.77	3.39%	-0.12%	-3.50%
	TRR1	0.21	3.76	3.55	1.23%	1.03%	-0.20%
	VEL2	1.81	2.00	0.19	1.74%	1.38%	-0.36%
	WJD1	1.32	1.50	0.18	3.14%	1.41%	-1.73%
	TRL1	0.48	1.41	0.93	0.15%	1.20%	1.05%
	ARC2	2.35	1.33	(1.02)	1.74%	1.86%	0.12%
	AKM1	0.19	1.19	0.99	3.23%	4.59%	1.35%
	VNB1	0.75	1.18	0.43	0.90%	0.87%	-0.03%
	KPM1	0.52	1.01	0.48	1.88%	-1.34%	-3.22%
	WJP1	0.42	0.93	0.51	3.16%	1.32%	-1.84%
	PLR1	0.39	0.83	0.44	4.50%	1.32%	-3.18%
	BGR1	0.37	0.77	0.40	3.12%	3.87%	0.75%
	PTU1	0.32	0.70	0.39	0.93%	-1.08%	-2.01%
	UGI1	0.89	0.55	(0.34)	1.55%	1.83%	0.28%
	CPT1	0.42	0.44	0.01	2.62%	3.86%	1.24%
	CGM1	0.38	0.41	0.03	3.08%	2.34%	-0.74%
	TRT1	0.20	0.39	0.19	3.81%	1.69%	-2.12%
	CYR1	0.14	0.37	0.24	4.12%	3.49%	-0.63%
	ABR1	0.39	0.34	(0.05)	4.03%	2.53%	-1.49%
	SBR1	1.12	0.21	(0.90)	1.25%	1.85%	0.59%
	VSI1	0.95	0.15	(0.79)	1.87%	1.50%	-0.37%
	ANI1	0.25	0.00	(0.25)	4.31%	#Error	#Error
	GDM1	1.30	0.00	(1.30)	2.31%	#Error	#Error
	SLG1	0.60	0.00	(0.60)	-0.59%	#Error	#Error
	Total	19.76	27.43	7.67	2.28%	1.33%	-0.96%
TRICHY-01	PBR2	0.14	6.38	6.25	4.36%	0.74%	-3.62%
	TRY1	3.25	2.40	(0.85)	-0.60%	-1.55%	-0.95%
	TYR1	1.37	2.01	0.64	2.43%	2.24%	-0.19%
	TNJ1	1.26	1.88	0.62	3.83%	-0.02%	-3.85%
	KRN1	0.62	1.41	0.80	2.84%	1.35%	-1.49%
	AYR1	0.22	1.28	1.06	3.62%	1.66%	-1.96%
	TTP1	0.45	1.02	0.57	6.43%	1.93%	-4.51%
	TVR1	0.62	1.01	0.39	1.32%	-0.61%	-1.93%
	TRY4	0.26	0.90	0.64	5.16%	4.52%	-0.64%
	KUM1	0.49	0.89	0.40	1.84%	1.68%	-0.17%
	NGT1	0.00	0.84	0.84	#Error	2.74%	#Error
	NCK1	0.55	0.72	0.18	2.98%	0.13%	-2.86%
	NMM1	1.09	0.68	(0.41)	1.62%	-1.83%	-3.44%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	MVM1	0.00	0.55	0.55	#Error	0.11%	#Error
	ORU1	0.58	0.53	(0.05)	2.32%	-0.97%	-3.29%
	PBR1	0.73	0.50	(0.23)	1.75%	2.78%	1.02%
	MSI1	0.65	0.46	(0.19)	2.31%	0.56%	-1.75%
	TRY3	0.00	0.40	0.40	#Error	2.53%	#Error
	PTK1	1.18	0.26	(0.93)	2.68%	-5.96%	-8.65%
	JKM1	1.44	0.25	(1.19)	2.36%	4.92%	2.55%
	TVR2	0.26	0.21	(0.05)	4.10%	2.12%	-1.97%
	MDI1	0.00	0.15	0.15	#Error	-12.05%	#Error
	PDK1	0.00	0.13	0.13	#Error	-13.81%	#Error
	TNJ2	0.80	0.13	(0.67)	0.73%	-13.81%	-14.54%
	APM1	0.21	0.00	(0.21)	6.49%	#Error	#Error
	KIK1	0.00	0.00		#Error	#Error	#Error
	TRY2	0.26	0.00	(0.26)	3.81%	#Error	#Error
	Total	16.43	25.00	8.57	2.04%	0.58%	-1.46%
CHENNAI-02	CH15	1.15	6.50	5.35	1.89%	2.17%	0.28%
	CH24	0.77	3.28	2.51	0.63%	1.45%	0.82%
	CH20	0.70	1.81	1.11	1.17%	0.15%	-1.03%
	CH34	2.49	1.70	(0.79)	1.06%	2.20%	1.14%
	CH21	1.24	1.57	0.32	1.27%	0.15%	-1.13%
	CH43	0.36	1.45	1.09	5.43%	2.67%	-2.76%
	CH44	0.42	0.95	0.53	4.29%	1.12%	-3.17%
	CH03	2.43	0.92	(1.51)	1.02%	2.85%	1.82%
	CH09	0.79	0.82	0.03	-1.40%	-1.17%	0.23%
	CH12	0.32	0.74	0.42	5.16%	-0.33%	-5.49%
	GPD1	0.44	0.70	0.26	5.56%	2.04%	-3.52%
	UKI1	0.12	0.41	0.29	2.98%	-0.66%	-3.64%
	MC05	0.33	0.39	0.06	5.59%	-3.63%	-9.22%
	CH33	1.36	0.35	(1.01)	2.35%	5.71%	3.36%
	CH46	0.69	0.28	(0.41)	0.29%	-4.82%	-5.11%
	CH17	0.12	0.26	0.14	7.77%	7.77%	0.00%
	MC06	0.21	0.24	0.04	5.79%	1.96%	-3.84%
	CH23	0.00	0.23	0.23	#Error	-6.93%	#Error
	CH18	0.67	0.17	(0.49)	5.49%	-13.43%	-18.93%
	CH27	0.00	0.14	0.14	#Error	2.91%	#Error
	CH41	0.47	0.11	(0.36)	5.02%	8.80%	3.78%
	CH36	0.00	0.02	0.02	#Error	13.88%	#Error
	PON1	0.58	0.01	(0.57)	6.51%	13.88%	7.37%
	MJR1	1.77	0.01	(1.76)	4.01%	11.73%	7.72%
	CH01	0.31	0.00	(0.31)	7.77%	#Error	#Error
	CH06	0.00	0.00		#Error	#Error	#Error
	CH31	0.21	0.00	(0.21)	3.93%	#Error	#Error
	CH32	0.00	0.00		#Error	#Error	#Error
	Total	17.93	23.09	5.15	2.49%	1.31%	-1.18%
SOUTH-03	MDU1	0.70	2.53	1.83	2.40%	0.30%	-2.10%
	TDI1	1.07	1.38	0.31	0.89%	0.31%	-0.58%
	TPT1	0.38	1.33	0.94	1.80%	-0.52%	-2.31%
	TEN1	1.29	1.09	(0.20)	2.97%	0.89%	-2.08%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	MDU2	1.18	0.97	(0.21)	2.24%	-0.18%	-2.42%
	KPT1	1.21	0.95	(0.26)	5.49%	-1.89%	-7.38%
	MDU6	1.13	0.80	(0.32)	2.96%	1.40%	-1.56%
	PKM1	0.46	0.70	0.24	2.39%	-1.81%	-4.20%
	MDU5	0.69	0.67	(0.02)	-0.36%	0.69%	1.04%
	DKI1	1.53	0.59	(0.94)	0.76%	-2.34%	-3.09%
	KRR1	0.82	0.56	(0.25)	-0.13%	0.15%	0.28%
	MDU3	0.13	0.56	0.43	4.44%	2.59%	-1.84%
	PVI1	0.69	0.53	(0.16)	3.04%	2.92%	-0.12%
	BNR1	0.32	0.53	0.20	2.78%	-1.79%	-4.57%
	KYK1	0.55	0.47	(0.08)	4.97%	-1.81%	-6.78%
	USL1	0.44	0.47	0.03	1.85%	2.86%	1.01%
	ADP1	0.97	0.42	(0.55)	4.12%	4.78%	0.65%
	SVG1	0.68	0.40	(0.28)	2.31%	-1.74%	-4.05%
	ATG1	0.71	0.37	(0.34)	5.27%	-3.18%	-8.45%
	DGL1	1.54	0.34	(1.20)	3.11%	-0.39%	-3.50%
	CBM1	0.92	0.34	(0.58)	2.91%	2.91%	0.01%
	MLR1	0.26	0.33	0.07	-0.67%	-1.44%	-0.77%
	PNV2	0.10	0.31	0.21	1.87%	-9.57%	-11.44%
	DGL2	0.27	0.29	0.01	-1.46%	5.04%	6.50%
	MPA1	1.08	0.29	(0.79)	3.35%	6.00%	2.64%
	TMM1	0.13	0.27	0.14	3.41%	0.61%	-2.80%
	SGP1	0.25	0.22	(0.03)	4.06%	-0.24%	-4.30%
	TEN2	0.62	0.21	(0.41)	-0.75%	2.91%	3.66%
	MDU4	0.69	0.19	(0.50)	2.26%	1.86%	-0.40%
	NTM1	0.21	0.17	(0.04)	2.91%	1.16%	-1.75%
	CMR1	0.44	0.14	(0.30)	4.88%	2.91%	-1.96%
	KKD3	0.55	0.14	(0.40)	0.80%	0.83%	0.03%
	MNM1	0.37	0.13	(0.24)	5.08%	6.57%	1.48%
	PNI1	0.00	0.08	0.08	#Error	2.88%	#Error
	BTU1	0.37	0.00	(0.37)	-0.56%	#Error	#Error
	NKI1	0.20	0.00	(0.20)	3.81%	#Error	#Error
	ODM1	0.65	0.00	(0.65)	4.59%	#Error	#Error
	Total	23.58	18.77	(4.81)	2.54%	0.25%	-2.30%
TIRUPATI-01							
	KNL2	0.76	4.42	3.66	3.89%	-32.19%	-36.08%
	TPY2	1.36	3.84	2.47	2.31%	-0.44%	-2.75%
	CTO1	0.49	2.25	1.76	4.68%	3.52%	-1.16%
	PMR1	0.21	0.94	0.73	1.67%	1.42%	-0.25%
	KOU1	0.21	0.92	0.71	2.72%	2.57%	-0.15%
	RCY1	0.07	0.86	0.79	3.26%	0.63%	-2.63%
	ATP1	0.62	0.77	0.15	5.17%	1.66%	-3.52%
	NDL1	0.41	0.75	0.34	6.29%	3.35%	-2.94%
	PDT1	0.58	0.71	0.13	-17.86%	-3.68%	14.18%
	KHT1	0.25	0.68	0.43	5.35%	2.32%	-3.03%
	ADI1	0.21	0.44	0.23	5.42%	-1.19%	-6.61%
	KDA1	0.00	0.31	0.31	#Error	0.03%	#Error
	TPY1	0.00	0.31	0.31	#Error	0.03%	#Error
	PUT1	0.41	0.30	(0.11)	2.23%	1.10%	-1.13%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	DHN1	0.18	0.29	0.11	6.56%	1.54%	-5.02%
	VKI1	0.25	0.15	(0.10)	1.02%	1.63%	0.62%
	GTL1	1.10	0.14	(0.96)	1.43%	2.91%	1.48%
	KNL1	0.16	0.13	(0.02)	6.59%	-13.81%	-20.39%
	KVL1	0.00	0.09	0.09	#Error	-21.47%	#Error
	BVL1	0.00	0.07	0.07	#Error	0.90%	#Error
	MPL1	0.23	0.00	(0.23)	4.81%	#Error	#Error
	NLR1	0.12	0.00	(0.12)	1.84%	#Error	#Error
	NYP1	0.00	0.00		#Error	#Error	#Error
	PGR1	0.00	0.00		#Error	#Error	#Error
	PIL1	0.00	0.00		#Error	#Error	#Error
	RJP1	0.11	0.00	(0.11)	4.16%	#Error	#Error
	SPE1	0.00	0.00		#Error	#Error	#Error
	TPI1	0.00	0.00		#Error	#Error	#Error
	Total	7.72	18.38	10.67	1.83%	-7.17%	-9.00%
CHENNAI-01							
	CH07	2.21	2.17	(0.04)	2.51%	1.98%	-0.53%
	CH40	0.30	1.65	1.35	5.01%	0.15%	-4.87%
	CGL1	1.31	1.11	(0.21)	3.36%	0.41%	-2.94%
	AVD1	0.39	1.08	0.69	1.79%	0.45%	-1.34%
	CH45	0.44	1.04	0.60	5.24%	1.81%	-3.43%
	CH16	2.13	1.04	(1.09)	3.53%	4.86%	1.33%
	CH11	0.76	0.93	0.17	2.51%	2.14%	-0.37%
	CH48	0.76	0.83	0.07	2.40%	3.48%	1.07%
	CH28	0.57	0.53	(0.04)	0.74%	-0.34%	-1.07%
	CH39	0.00	0.52	0.52	#Error	-1.38%	#Error
	MRM1	0.83	0.50	(0.33)	5.16%	-1.12%	-6.28%
	CH35	1.89	0.50	(1.40)	1.55%	-2.24%	-3.79%
	CH42	1.34	0.49	(0.85)	3.18%	4.78%	1.61%
	KNR1	0.19	0.48	0.29	4.81%	3.46%	-1.35%
	CH19	2.73	0.43	(2.30)	3.14%	-5.53%	-8.67%
	GUD2	0.33	0.42	0.09	2.33%	-3.17%	-5.50%
	CH05	0.06	0.42	0.36	6.15%	3.16%	-2.99%
	CH22	0.27	0.41	0.14	2.23%	-2.46%	-4.69%
	MC09	1.01	0.40	(0.62)	2.08%	-1.90%	-3.99%
	CH14	0.23	0.39	0.16	4.50%	4.77%	0.27%
	CH08	1.26	0.35	(0.91)	1.63%	5.79%	4.16%
	MC10	0.26	0.31	0.04	4.85%	3.15%	-1.70%
	CH30	0.19	0.30	0.11	1.68%	-5.18%	-6.87%
	CH38	2.22	0.21	(2.01)	3.38%	-9.17%	-12.54%
	CH29	0.67	0.20	(0.47)	0.20%	-7.41%	-7.62%
	CH37	0.79	0.17	(0.62)	2.47%	2.79%	0.32%
	SKL1	0.83	0.08	(0.75)	2.09%	5.47%	3.39%
	CH26	0.19	0.00	(0.19)	5.13%	#Error	#Error
	GUD1	0.19	0.00	(0.19)	6.37%	#Error	#Error
	MC02	0.00	0.00		#Error	#Error	#Error
	TKM1	0.63	0.00	(0.63)	2.86%	#Error	#Error
	Total	24.99	16.97	(8.03)	2.84%	0.91%	-1.93%
VIJAYAWADA-01							
	MTM1	0.00	1.49	1.49	#Error	2.31%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	OGL1	0.00	1.30	1.30	#Error	0.64%	#Error
	VUY1	0.23	1.01	0.79	1.65%	-0.80%	-2.44%
	TEL1	0.00	0.78	0.78	#Error	2.00%	#Error
	JGG1	0.40	0.74	0.33	3.81%	-8.56%	-12.37%
	GDV1	0.00	0.68	0.68	#Error	2.30%	#Error
	VJW5	0.00	0.68	0.68	#Error	2.21%	#Error
	PPM1	0.00	0.67	0.67	#Error	-9.97%	#Error
	JPT1	0.33	0.58	0.26	3.96%	0.44%	-3.52%
	VJW1	0.37	0.56	0.20	2.06%	0.15%	-1.91%
	VJW4	0.00	0.47	0.47	#Error	0.14%	#Error
	PNR1	0.21	0.45	0.24	5.79%	-14.95%	-20.74%
	ELU1	0.62	0.42	(0.20)	-1.66%	-5.17%	-3.51%
	GNT2	0.35	0.35		4.99%	5.49%	0.50%
	PRL1	0.48	0.33	(0.14)	3.52%	3.45%	-0.07%
	BVR1	1.62	0.32	(1.31)	2.38%	-1.55%	-3.94%
	TNK1	0.44	0.28	(0.16)	0.69%	2.91%	2.22%
	CRL1	0.09	0.28	0.19	1.36%	1.67%	0.31%
	TNI1	0.00	0.27	0.27	#Error	1.69%	#Error
	GVM1	0.26	0.27	0.01	4.86%	1.16%	-3.70%
	CKT1	0.21	0.27	0.06	5.79%	2.91%	-2.88%
	NPR1	0.22	0.21	(0.01)	7.77%	2.91%	-4.85%
	PAP1	0.17	0.21	0.04	2.71%	2.91%	0.20%
	TVU1	0.07	0.21	0.14	3.01%	2.19%	-0.83%
	TDD1	0.00	0.21	0.21	#Error	1.54%	#Error
	VKN1	0.00	0.19	0.19	#Error	8.62%	#Error
	KDR1	0.25	0.14	(0.11)	4.91%	5.66%	0.75%
	DPE1	0.00	0.12	0.12	#Error	2.05%	#Error
	VJW3	0.43	0.01	(0.42)	5.46%	14.27%	8.81%
	AMP1	0.27	0.00	(0.27)	6.61%	#Error	#Error
	BPP1	0.13	0.00	(0.13)	4.91%	#Error	#Error
	GNT1	0.12	0.00	(0.12)	4.80%	#Error	#Error
	KND1	0.00	0.00		#Error	#Error	#Error
	NRT1	0.10	0.00	(0.10)	1.57%	#Error	#Error
	RAL1	0.24	0.00	(0.24)	4.91%	#Error	#Error
	RMV1	0.00	0.00		#Error	#Error	#Error
	VJW2	0.00	0.00		#Error	#Error	#Error
	Total	7.61	13.51	5.89	3.24%	-0.23%	-3.47%
WEST-01							
	CBE2	0.32	2.16	1.84	3.75%	1.35%	-2.40%
	UAM1	0.16	1.88	1.72	5.16%	2.16%	-3.00%
	CNR1	0.00	1.62	1.62	#Error	0.71%	#Error
	KMR1	1.63	0.93	(0.70)	2.46%	1.83%	-0.63%
	MPM1	0.20	0.61	0.41	5.61%	1.04%	-4.57%
	KGI1	1.08	0.58	(0.50)	2.36%	0.11%	-2.25%
	DPM2	0.74	0.48	(0.27)	1.59%	0.82%	-0.77%
	PLI1	0.15	0.45	0.30	-4.06%	3.33%	7.39%
	SYM2	0.01	0.43	0.41	7.18%	3.79%	-3.38%
	TPR3	0.00	0.42	0.42	#Error	1.08%	#Error
	TPR1	0.01	0.29	0.28	22.56%	3.06%	-19.50%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE6	0.16	0.28	0.12	5.25%	5.52%	0.27%
	CBE5	0.00	0.28	0.28	#Error	5.22%	#Error
	KGM1	0.00	0.25	0.25	#Error	1.69%	#Error
	GDR1	0.27	0.24	(0.03)	4.91%	-14.68%	-19.60%
	GBM1	0.58	0.19	(0.39)	5.71%	4.59%	-1.12%
	AVI1	0.19	0.16	(0.04)	6.42%	2.99%	-3.42%
	CBE1	0.07	0.14	0.08	-5.22%	1.85%	7.07%
	PDM1	0.00	0.14	0.14	#Error	2.91%	#Error
	CBE4	0.45	0.13	(0.31)	2.71%	-13.81%	-16.52%
	SNR1	0.27	0.12	(0.15)	2.79%	4.71%	1.92%
	KMD1	0.23	0.11	(0.12)	5.93%	-21.88%	-27.81%
	ANR1	0.00	0.00		#Error	#Error	#Error
	CBE3	0.15	0.00	(0.15)	1.43%	#Error	#Error
	PPI1	1.67	0.00	(1.67)	5.41%	#Error	#Error
	SUL1	0.00	0.00		#Error	#Error	#Error
	TPR2	0.42	0.00	(0.42)	2.30%	#Error	#Error
	TPR4	0.87	0.00	(0.87)	2.37%	#Error	#Error
	UMP1	0.14	0.00	(0.14)	7.27%	#Error	#Error
	Total	9.77	11.87	2.10	3.44%	1.13%	-2.30%
SOUTH ARCOT							
	MKM1	0.30	0.65	0.36	4.39%	-0.46%	-4.85%
	TVM2	2.49	0.54	(1.94)	-2.18%	3.64%	5.82%
	KKI2	0.51	0.53	0.02	5.30%	2.53%	-2.77%
	CDM1	0.11	0.47	0.37	4.18%	-8.40%	-12.57%
	TVM1	1.93	0.47	(1.46)	0.76%	-3.44%	-4.19%
	TRK1	1.37	0.47	(0.90)	0.77%	0.32%	-0.45%
	KLM1	0.23	0.46	0.23	1.00%	-1.81%	-2.80%
	POY2	0.15	0.43	0.28	3.32%	-1.58%	-4.89%
	CUD1	0.96	0.41	(0.56)	1.24%	2.02%	0.78%
	KML1	0.63	0.37	(0.26)	2.19%	4.25%	2.06%
	NVL2	0.37	0.32	(0.05)	4.46%	3.78%	-0.67%
	STP1	0.19	0.28	0.09	2.91%	-4.01%	-6.92%
	VPM2	0.12	0.27	0.15	0.82%	-5.02%	-5.84%
	POY1	1.23	0.26	(0.97)	-1.99%	-6.48%	-4.49%
	TDM1	0.08	0.24	0.16	0.86%	1.69%	0.83%
	VCM1	0.13	0.18	0.05	1.85%	3.51%	1.66%
	ULP1	0.50	0.14	(0.35)	1.91%	2.91%	1.00%
	SJI2	0.44	0.14	(0.30)	5.14%	3.48%	-1.66%
	PRT1	0.35	0.08	(0.27)	4.20%	4.85%	0.64%
	VPM1	0.21	0.06	(0.15)	3.60%	2.24%	-1.36%
	Total	12.29	6.79	(5.51)	0.85%	-0.29%	-1.14%
HO01							
	GHUB	0.00	2.72	2.72	#Error	1.85%	#Error
	Total	0.00	2.72	2.72	#Error	1.85%	#Error
KL-SOUTH							
	TVP1	0.79	0.86	0.08	2.52%	4.40%	1.88%
	PAS1	0.55	0.48	(0.07)	-12.90%	-7.45%	5.45%
	KLR1	0.17	0.00	(0.17)	3.61%	#Error	#Error
	Total	1.51	1.35	(0.16)	-2.97%	0.16%	3.13%
	Total	188.65	224.64	35.99	2.13%	-0.17%	-2.30%