

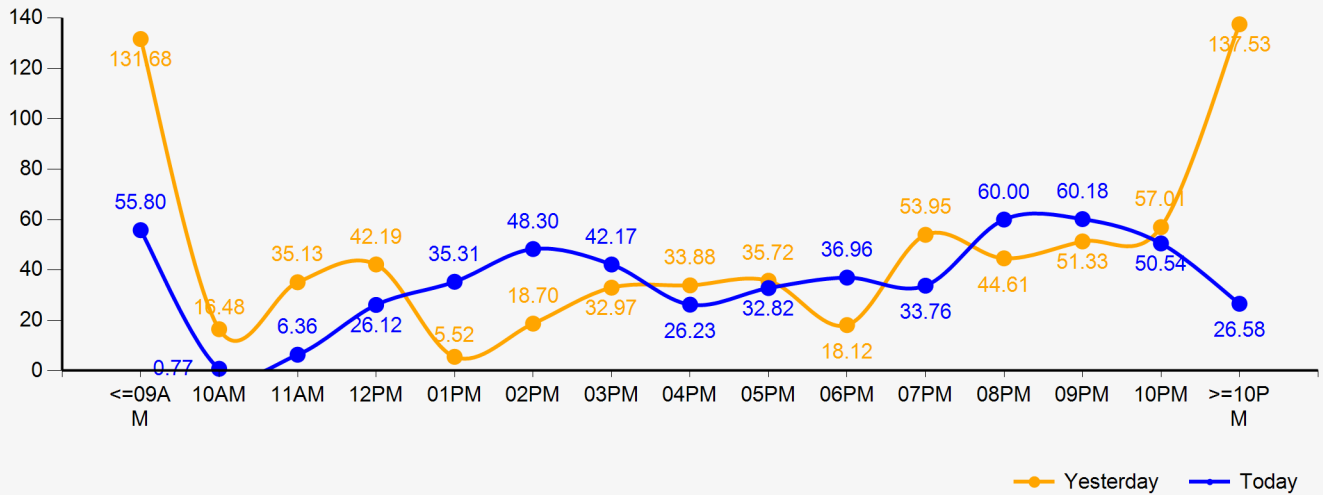
YD Sales : 714.81

YD GP%: 4.91%

TD Sales : 541.91

TD GP%: 5.31%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	108.87	82.09	(26.78)	4.28%	4.98%	0.71%
SOUTH-01	119.71	73.46	(46.25)	4.63%	5.39%	0.76%
CHENNAI-01	60.99	68.95	7.96	4.97%	5.28%	0.31%
NORTH ARCOT	62.76	56.24	(6.52)	4.94%	4.89%	-0.04%
SOUTH ARCOT	36.95	42.57	5.61	4.73%	5.57%	0.84%
WEST-02	51.72	40.16	(11.56)	5.90%	5.76%	-0.14%
TRICHY-01	57.76	39.14	(18.62)	5.87%	6.49%	0.62%
KL-NORTH	18.31	36.08	17.77	5.14%	4.32%	-0.82%
SOUTH-03	50.23	25.51	(24.72)	4.24%	6.57%	2.33%
WEST-01	26.51	21.88	(4.64)	4.94%	6.16%	1.23%
VIJAYAWADA-01	33.47	21.29	(12.17)	5.08%	4.34%	-0.74%
TIRUPATI-01	37.67	16.94	(20.73)	5.26%	3.14%	-2.12%
WEST-03	16.64	9.97	(6.67)	6.40%	5.85%	-0.56%
KL-SOUTH	27.00	5.64	(21.36)	4.85%	7.71%	2.85%
HYDERABAD-01	0.33	1.40	1.07	1.80%	5.14%	3.34%
KL-CENTRAL	5.89	0.59	(5.30)	2.78%	-1.90%	-4.67%
Total	714.81	541.91	(173)	4.91%	5.31%	0.40%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH15	8.87	11.47	2.59	2.14%	2.36%	0.22%
	CH21	9.35	10.63	1.28	3.69%	4.98%	1.30%
	CH50	4.40	5.41	1.02	7.55%	5.72%	-1.83%
	CH03	10.15	4.44	(5.72)	5.37%	4.24%	-1.14%
	CH34	3.05	3.68	0.63	3.74%	6.75%	3.01%
	MC06	1.30	3.43	2.13	5.40%	4.85%	-0.55%
	GPD1	2.89	3.35	0.46	5.46%	6.07%	0.61%
	CH33	4.55	3.14	(1.41)	2.58%	4.67%	2.09%
	CH46	1.10	3.08	1.98	3.83%	4.34%	0.51%
	CH12	7.90	2.89	(5.01)	3.78%	4.01%	0.23%
	CH17	4.46	2.83	(1.63)	4.44%	6.16%	1.71%
	CH35	3.54	2.65	(0.89)	6.99%	3.37%	-3.62%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH06	5.17	2.31	(2.86)	5.45%	4.45%	-1.01%
	CH20	6.65	2.08	(4.58)	4.50%	7.31%	2.81%
	CH18	4.82	1.84	(2.98)	4.03%	7.33%	3.30%
	PON1	2.91	1.82	(1.09)	3.90%	6.89%	2.99%
	CH43	3.94	1.82	(2.12)	4.78%	3.87%	-0.92%
	MJR1	1.81	1.73	(0.08)	5.74%	10.66%	4.92%
	CH41	5.66	1.66	(4.00)	3.63%	7.13%	3.50%
	CH31	1.43	1.66	0.23	4.30%	2.31%	-1.99%
	CH36	1.83	1.60	(0.24)	2.15%	4.17%	2.02%
	CH37	2.15	1.58	(0.57)	4.44%	4.54%	0.11%
	CH44	2.51	1.50	(1.01)	3.47%	7.53%	4.06%
	UKI1	3.13	1.28	(1.84)	4.20%	6.26%	2.06%
	CH24	0.81	1.23	0.42	1.41%	7.86%	6.45%
	CH23	0.00	1.16	1.16	#Error	3.59%	#Error
	MC05	1.23	0.64	(0.59)	4.76%	4.90%	0.14%
	CH51	1.53	0.51	(1.03)	4.03%	11.42%	7.39%
	CH27	1.57	0.47	(1.10)	3.31%	3.78%	0.47%
	CH32	0.13	0.19	0.06	8.30%	4.90%	-3.40%
	CH01	0.00	0.00		#Error	#Error	#Error
	Total	108.87	82.09	(26.78)	4.28%	4.98%	0.71%
SOUTH-01							
	TVL1	6.17	15.59	9.42	3.56%	6.44%	2.88%
	TUT1	8.56	10.21	1.65	3.38%	5.85%	2.47%
	NGR1	4.29	9.73	5.44	1.12%	2.20%	1.08%
	TUT2	4.11	6.89	2.78	3.08%	3.93%	0.84%
	VNR2	10.43	4.56	(5.87)	5.52%	6.75%	1.22%
	TKS2	12.37	2.55	(9.83)	4.06%	5.68%	1.62%
	TCN1	2.89	2.27	(0.62)	3.71%	5.04%	1.33%
	MAR1	4.49	2.07	(2.42)	3.67%	3.98%	0.31%
	SVK1	4.28	1.80	(2.47)	4.90%	8.48%	3.58%
	APK2	6.04	1.70	(4.34)	2.56%	1.70%	-0.86%
	RND2	4.08	1.64	(2.45)	6.38%	9.59%	3.21%
	ERL2	1.81	1.30	(0.50)	9.46%	4.46%	-5.00%
	SNL1	0.70	1.26	0.56	14.41%	8.32%	-6.10%
	RND1	5.23	1.25	(3.98)	4.84%	8.04%	3.19%
	KVT1	3.34	0.98	(2.36)	6.22%	-0.54%	-6.76%
	ASM1	0.32	0.97	0.64	8.08%	7.61%	-0.47%
	TKS1	3.84	0.87	(2.97)	4.99%	4.13%	-0.87%
	VNR1	1.99	0.83	(1.16)	5.70%	7.79%	2.10%
	SKD1	1.47	0.78	(0.69)	6.03%	10.25%	4.22%
	PKD1	3.10	0.75	(2.35)	9.23%	3.66%	-5.57%
	KYR1	2.21	0.70	(1.51)	5.52%	6.73%	1.20%
	RPM1	1.34	0.61	(0.73)	9.30%	2.94%	-6.36%
	KGL1	3.01	0.58	(2.43)	4.86%	3.54%	-1.32%
	STU2	1.20	0.48	(0.71)	7.82%	8.69%	0.87%
	UDN1	0.48	0.45	(0.03)	1.23%	11.13%	9.89%
	SDI1	2.10	0.40	(1.69)	3.53%	6.19%	2.66%
	MMT1	4.30	0.35	(3.94)	4.73%	8.17%	3.44%
	VKM1	0.94	0.34	(0.60)	7.38%	5.74%	-1.63%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	APK1	2.04	0.31	(1.73)	4.12%	2.85%	-1.27%
	PDI1	0.55	0.31	(0.25)	9.69%	2.64%	-7.05%
	VL11	3.36	0.23	(3.13)	6.84%	7.81%	0.97%
	TYI1	0.84	0.20	(0.63)	5.28%	15.45%	10.17%
	TKY1	1.84	0.19	(1.66)	7.12%	5.73%	-1.39%
	COL1	0.20	0.15	(0.05)	8.24%	4.37%	-3.86%
	SGT1	0.81	0.15	(0.66)	3.37%	8.52%	5.14%
	ARM1	1.99	0.00	(1.99)	4.99%	#Error	#Error
	KSM1	2.95	0.00	(2.95)	-2.75%	#Error	#Error
	Total	119.71	73.46	(46.25)	4.63%	5.39%	0.76%
CHENNAI-01	CH07	2.72	8.47	5.76	3.19%	6.31%	3.13%
	CH47	1.91	7.00	5.09	7.60%	0.95%	-6.65%
	CH16	4.28	6.09	1.81	5.57%	3.73%	-1.84%
	CH48	0.89	4.55	3.66	5.39%	4.29%	-1.10%
	CH14	7.10	4.48	(2.63)	5.92%	5.75%	-0.16%
	AVD1	3.35	4.19	0.85	5.72%	4.13%	-1.59%
	CH05	3.82	3.16	(0.66)	6.69%	4.53%	-2.16%
	CH28	0.16	3.10	2.94	6.69%	7.12%	0.42%
	CH42	0.84	2.88	2.04	7.81%	6.67%	-1.14%
	CH49	4.18	2.69	(1.49)	5.21%	5.67%	0.46%
	CH30	4.00	2.52	(1.48)	4.23%	5.96%	1.73%
	CH25	0.80	2.28	1.48	6.89%	4.49%	-2.40%
	SKL1	2.26	2.20	(0.06)	4.37%	6.71%	2.34%
	CH19	0.28	2.10	1.83	2.35%	9.30%	6.95%
	KNR1	2.48	2.04	(0.45)	7.67%	7.55%	-0.12%
	MRM1	2.62	1.98	(0.64)	1.29%	5.59%	4.30%
	GUD1	2.64	1.85	(0.79)	4.36%	8.80%	4.44%
	CH38	2.16	1.78	(0.38)	6.62%	5.87%	-0.75%
	MC09	1.18	1.62	0.43	6.19%	5.36%	-0.83%
	TKM1	1.35	1.14	(0.22)	7.22%	7.08%	-0.15%
	GUD2	1.98	1.00	(0.97)	6.59%	6.08%	-0.51%
	CH45	3.28	0.95	(2.33)	3.01%	6.85%	3.84%
	CH26	0.20	0.67	0.47	8.24%	5.35%	-2.88%
	CH29	0.67	0.20	(0.47)	4.65%	8.24%	3.59%
	CH40	3.13	0.01	(3.12)	-1.18%	15.21%	16.39%
	CGL1	0.00	0.00		#Error	#Error	#Error
	CH08	0.00	0.00		#Error	#Error	#Error
	CH22	1.91	0.00	(1.91)	4.49%	#Error	#Error
	CH39	0.83	0.00	(0.83)	5.13%	#Error	#Error
	Total	60.99	68.95	7.96	4.97%	5.28%	0.31%
NORTH ARCOT	KPM2	3.46	10.61	7.14	5.55%	4.00%	-1.56%
	VEL2	1.00	6.37	5.37	2.57%	4.97%	2.40%
	CGM1	4.16	4.18	0.02	4.54%	3.94%	-0.60%
	TRR1	3.43	3.93	0.49	5.19%	5.53%	0.35%
	VEL4	2.69	3.61	0.92	0.75%	4.13%	3.38%
	WJP1	3.34	2.72	(0.62)	6.96%	4.75%	-2.21%
	VSI1	0.33	2.58	2.25	3.63%	5.91%	2.29%
	CYR1	1.89	2.45	0.55	2.59%	5.09%	2.49%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	SBR1	2.39	2.38	(0.01)	9.18%	4.52%	-4.66%
	AKM1	3.14	2.15	(1.00)	5.94%	4.86%	-1.08%
	WJD1	3.12	1.80	(1.32)	8.18%	5.02%	-3.17%
	BGR1	0.62	1.57	0.95	8.07%	7.03%	-1.04%
	VEL3	3.52	1.36	(2.16)	4.79%	5.73%	0.94%
	VEL1	3.98	1.34	(2.64)	2.58%	2.79%	0.21%
	PLR1	4.11	1.33	(2.78)	4.16%	6.26%	2.10%
	TRL1	4.14	1.22	(2.93)	3.64%	6.46%	2.82%
	KPM1	0.96	1.18	0.21	7.54%	3.98%	-3.56%
	TRT1	3.15	0.88	(2.27)	3.68%	8.07%	4.39%
	GDM1	1.02	0.88	(0.14)	8.15%	8.63%	0.49%
	SLG1	0.47	0.81	0.34	8.08%	1.41%	-6.67%
	PTU1	1.09	0.71	(0.38)	4.01%	2.61%	-1.40%
	ARC2	1.26	0.60	(0.66)	7.72%	8.46%	0.73%
	ABR1	0.01	0.59	0.58	9.55%	7.65%	-1.90%
	VNB1	3.49	0.43	(3.05)	3.63%	3.82%	0.19%
	CPT1	2.04	0.36	(1.67)	5.00%	8.51%	3.51%
	ANI1	0.77	0.20	(0.57)	10.11%	8.24%	-1.87%
	UGI1	3.16	0.00	(3.16)	4.34%	#Error	#Error
	Total	62.76	56.24	(6.52)	4.94%	4.89%	-0.04%
SOUTH ARCOT							
	TRK1	0.48	7.18	6.70	-1.59%	5.81%	7.40%
	CUD1	0.81	5.77	4.96	1.41%	7.12%	5.71%
	KLM1	0.00	3.81	3.81	#Error	2.74%	#Error
	SJI2	2.70	3.50	0.80	6.70%	5.25%	-1.44%
	VCM2	0.35	3.34	3.00	8.72%	3.12%	-5.60%
	POY2	1.53	2.90	1.37	4.63%	2.64%	-1.99%
	NVL2	1.06	2.04	0.98	8.54%	6.34%	-2.20%
	VPM2	3.92	1.84	(2.08)	6.13%	5.27%	-0.86%
	CDM1	2.97	1.64	(1.32)	4.89%	7.74%	2.85%
	PRT1	3.74	1.57	(2.17)	5.50%	7.74%	2.24%
	ULP1	3.45	1.53	(1.92)	-0.30%	3.55%	3.84%
	TDM1	4.50	1.41	(3.10)	4.81%	6.85%	2.04%
	MKM1	1.85	1.18	(0.67)	6.54%	7.07%	0.53%
	POY1	0.52	0.98	0.46	6.10%	5.40%	-0.70%
	KKI2	2.73	0.92	(1.81)	5.39%	7.66%	2.27%
	TVM2	3.35	0.89	(2.46)	2.81%	11.39%	8.58%
	TVM1	0.27	0.64	0.37	7.82%	7.35%	-0.47%
	STP1	0.91	0.48	(0.43)	3.27%	3.65%	0.39%
	KML1	1.33	0.40	(0.93)	6.25%	7.80%	1.55%
	VPM1	0.33	0.36	0.03	11.67%	7.43%	-4.24%
	VCM1	0.15	0.20	0.05	5.40%	8.24%	2.84%
	Total	36.95	42.57	5.61	4.73%	5.57%	0.84%
WEST-02							
	HSR2	2.12	4.12	2.00	9.81%	4.44%	-5.38%
	OML1	2.07	3.60	1.53	3.44%	4.30%	0.86%
	EPI1	1.13	2.99	1.86	3.21%	4.54%	1.33%
	PMP1	2.65	2.95	0.30	5.66%	6.67%	1.01%
	SLM1	3.39	2.78	(0.61)	8.08%	4.50%	-3.58%
	SGI1	0.46	2.60	2.15	7.84%	7.57%	-0.26%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	MTR1	1.26	2.38	1.12	7.31%	5.39%	-1.91%
	ATU1	6.18	2.36	(3.82)	5.93%	6.38%	0.45%
	KRI1	0.26	2.01	1.75	7.52%	5.67%	-1.85%
	EDP1	0.28	1.79	1.51	3.06%	5.39%	2.33%
	KAM1	1.51	1.70	0.18	7.49%	5.21%	-2.28%
	DPR2	1.02	1.31	0.30	3.20%	6.06%	2.86%
	TRM1	3.00	1.30	(1.69)	6.45%	7.46%	1.01%
	DPR1	1.75	1.16	(0.59)	5.77%	6.67%	0.90%
	APN1	1.45	1.15	(0.30)	5.88%	8.09%	2.22%
	HRR1	1.08	1.05	(0.03)	8.95%	8.38%	-0.58%
	PLC1	1.39	0.95	(0.44)	4.31%	2.91%	-1.40%
	BMD1	2.55	0.91	(1.64)	6.19%	6.94%	0.75%
	MCR1	2.29	0.87	(1.42)	2.09%	8.87%	6.78%
	SLM2	2.06	0.82	(1.23)	6.00%	7.78%	1.78%
	SLM3	2.79	0.82	(1.97)	6.06%	2.21%	-3.85%
	VPD1	5.84	0.30	(5.54)	5.04%	13.67%	8.63%
	HSR1	1.65	0.23	(1.43)	7.92%	7.14%	-0.78%
	KVP1	1.95	0.00	(1.95)	4.04%	#Error	#Error
	PNG1	1.59	0.00	(1.59)	6.62%	#Error	#Error
	Total	51.72	40.16	(11.56)	5.90%	5.76%	-0.14%
TRICHY-01	TRY1	5.99	7.84	1.84	3.83%	5.86%	2.03%
	PBR2	3.44	4.95	1.51	4.90%	6.53%	1.63%
	TVR2	1.53	3.45	1.92	10.83%	5.97%	-4.86%
	MVM1	2.03	2.04	0.01	4.25%	3.31%	-0.94%
	TRY4	4.21	1.75	(2.46)	4.78%	7.29%	2.50%
	PDK2	0.57	1.72	1.15	8.39%	5.74%	-2.66%
	TYR1	4.41	1.71	(2.69)	6.43%	10.75%	4.33%
	TNJ1	3.22	1.56	(1.65)	5.37%	9.72%	4.35%
	AYR1	0.98	1.56	0.58	7.31%	5.59%	-1.72%
	JKM1	2.48	1.30	(1.18)	10.28%	7.63%	-2.65%
	KUM2	2.17	1.30	(0.87)	1.68%	5.62%	3.94%
	MSI1	1.57	1.29	(0.28)	3.13%	0.57%	-2.57%
	TNJ2	1.40	1.04	(0.36)	8.18%	9.23%	1.05%
	TRY3	1.18	0.93	(0.25)	9.09%	4.72%	-4.37%
	KUM1	0.64	0.89	0.24	6.39%	8.90%	2.51%
	PTK1	2.02	0.77	(1.25)	5.77%	9.08%	3.31%
	MDI1	0.35	0.62	0.27	6.57%	8.38%	1.80%
	TTP1	4.39	0.61	(3.78)	5.68%	5.11%	-0.58%
	NMM1	1.83	0.55	(1.28)	8.32%	6.97%	-1.36%
	KRN1	2.73	0.55	(2.18)	6.46%	7.46%	1.00%
	PBR1	2.23	0.47	(1.76)	6.60%	7.20%	0.60%
	PDK1	0.75	0.46	(0.29)	9.25%	10.99%	1.73%
	NCK1	1.95	0.40	(1.56)	3.58%	6.60%	3.02%
	KIK1	0.50	0.39	(0.10)	10.20%	7.32%	-2.88%
	TVR1	1.06	0.36	(0.70)	7.17%	5.63%	-1.55%
	APM1	0.21	0.19	(0.01)	5.40%	4.90%	-0.50%
	NGT1	2.54	0.17	(2.36)	4.59%	4.96%	0.37%
	TRY2	0.00	0.16	0.16	#Error	16.46%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	ORU1	1.39	0.12	(1.26)	7.43%	1.48%	-5.94%
	Total	57.76	39.14	(18.62)	5.87%	6.49%	0.62%
KL-NORTH							
	KZD1	8.80	16.77	7.96	4.94%	4.06%	-0.88%
	KNU1	5.70	11.27	5.57	5.26%	4.17%	-1.09%
	BSY1	1.97	7.34	5.37	5.46%	4.79%	-0.67%
	VLC1	1.83	0.71	(1.13)	5.38%	8.18%	2.81%
	Total	18.31	36.08	17.77	5.14%	4.32%	-0.82%
SOUTH-03							
	KKD3	13.41	3.12	(10.29)	1.16%	4.59%	3.43%
	PVI1	1.53	2.67	1.14	4.78%	8.04%	3.26%
	MDU1	3.36	2.13	(1.23)	4.59%	5.69%	1.10%
	DGL1	2.29	1.74	(0.54)	6.04%	4.27%	-1.78%
	TMM1	1.63	1.40	(0.23)	7.13%	7.62%	0.49%
	MPA1	0.68	1.03	0.36	8.03%	8.29%	0.26%
	MDU6	1.55	0.91	(0.64)	8.30%	9.56%	1.26%
	NTM1	0.33	0.85	0.52	1.62%	5.02%	3.39%
	CMR1	0.00	0.82	0.82	#Error	10.14%	#Error
	ODM1	0.66	0.74	0.07	1.03%	8.11%	7.09%
	TEN2	0.78	0.70	(0.08)	4.89%	3.28%	-1.61%
	DKI1	2.25	0.64	(1.61)	5.11%	8.64%	3.53%
	MDU2	1.12	0.62	(0.51)	3.62%	6.25%	2.63%
	MLR1	0.89	0.60	(0.29)	6.09%	6.23%	0.14%
	KPT1	1.50	0.58	(0.91)	3.90%	6.21%	2.31%
	TPT1	0.43	0.56	0.13	11.29%	9.95%	-1.34%
	KYK1	0.35	0.55	0.20	8.72%	8.75%	0.03%
	TDI1	0.89	0.54	(0.35)	6.15%	4.51%	-1.64%
	USL1	1.30	0.53	(0.77)	4.81%	2.33%	-2.48%
	MDU3	0.20	0.48	0.28	8.24%	0.97%	-7.26%
	BNR1	1.16	0.39	(0.77)	6.69%	11.86%	5.18%
	MDU7	0.78	0.38	(0.41)	7.37%	10.35%	2.98%
	PNV2	0.59	0.36	(0.23)	2.45%	7.05%	4.60%
	PKM1	0.00	0.35	0.35	#Error	6.57%	#Error
	ATG1	0.82	0.34	(0.49)	2.21%	4.51%	2.29%
	MDU5	0.19	0.33	0.14	8.58%	6.24%	-2.34%
	NKI1	1.79	0.23	(1.56)	4.75%	5.64%	0.89%
	ADP1	1.19	0.20	(0.99)	3.13%	8.24%	5.10%
	KRR1	0.46	0.20	(0.26)	3.38%	8.24%	4.85%
	MDU4	0.16	0.20	0.04	4.97%	8.24%	3.26%
	MNM1	0.72	0.20	(0.52)	8.97%	8.24%	-0.73%
	SGP1	0.22	0.20	(0.02)	10.11%	8.24%	-1.87%
	BTU1	0.82	0.19	(0.62)	7.91%	4.90%	-3.01%
	CBM1	1.21	0.19	(1.02)	6.40%	11.00%	4.60%
	PNI1	0.75	0.19	(0.56)	5.33%	2.85%	-2.48%
	DGL2	1.53	0.17	(1.36)	5.18%	6.87%	1.69%
	TEN1	2.68	0.16	(2.52)	3.72%	4.52%	0.80%
	SVG1	0.00	0.00		#Error	#Error	#Error
	Total	50.23	25.51	(24.72)	4.24%	6.57%	2.33%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01							
	CBE2	2.04	7.34	5.30	5.19%	5.73%	0.54%
	KMR1	3.36	2.69	(0.67)	6.78%	1.89%	-4.89%
	CBE4	0.01	2.63	2.62	9.55%	5.27%	-4.28%
	UAM1	1.84	2.52	0.68	4.32%	6.32%	2.00%
	KMD1	0.37	1.58	1.22	8.21%	4.59%	-3.62%
	CNR1	1.25	1.17	(0.08)	4.08%	13.89%	9.81%
	CBE1	1.41	0.83	(0.59)	3.44%	12.80%	9.36%
	PPI1	1.71	0.54	(1.16)	4.15%	2.70%	-1.45%
	DPM2	0.59	0.46	(0.12)	0.37%	8.95%	8.58%
	KGI1	5.56	0.46	(5.10)	4.07%	12.14%	8.07%
	GDR1	1.37	0.35	(1.01)	1.63%	6.36%	4.73%
	UMP1	0.39	0.30	(0.09)	9.87%	9.47%	-0.41%
	SUL1	1.22	0.27	(0.95)	6.88%	6.97%	0.09%
	SNR1	0.20	0.20	0.01	7.34%	8.24%	0.89%
	CBE6	0.33	0.18	(0.15)	6.24%	6.43%	0.19%
	CBE5	0.46	0.17	(0.29)	4.21%	8.33%	4.12%
	ANR1	0.28	0.17	(0.11)	12.09%	8.38%	-3.71%
	CBE3	0.00	0.00		#Error	#Error	#Error
	MPM1	1.76	0.00	(1.76)	5.52%	#Error	#Error
	PDM1	1.51	0.00	(1.51)	4.91%	#Error	#Error
	PLI1	0.87	0.00	(0.87)	7.07%	#Error	#Error
	Total	26.51	21.88	(4.64)	4.94%	6.16%	1.23%
VIJAYAWADA-01							
	VSK1	1.04	3.85	2.80	4.26%	4.84%	0.59%
	NPR1	3.06	1.96	(1.10)	6.88%	4.98%	-1.90%
	VJW2	0.34	1.88	1.54	0.83%	3.73%	2.90%
	VJW5	1.34	1.26	(0.09)	4.34%	4.46%	0.12%
	BVR1	1.41	1.21	(0.20)	6.78%	5.13%	-1.65%
	CRL1	0.73	1.20	0.47	6.03%	3.72%	-2.31%
	PAP1	1.02	1.00	(0.02)	8.08%	4.83%	-3.25%
	GVM1	1.42	0.90	(0.52)	4.67%	5.82%	1.15%
	TEL1	0.80	0.85	0.05	4.40%	-5.21%	-9.61%
	VJW1	0.55	0.71	0.16	10.00%	8.00%	-2.00%
	NZV1	1.14	0.69	(0.45)	4.35%	4.27%	-0.08%
	JPT1	0.94	0.65	(0.29)	10.56%	5.82%	-4.74%
	TNI1	0.92	0.57	(0.36)	0.95%	3.48%	2.53%
	PPM1	1.42	0.51	(0.91)	3.14%	3.79%	0.66%
	DPE1	0.73	0.51	(0.22)	0.34%	7.83%	7.48%
	NRT1	0.90	0.49	(0.41)	4.87%	-6.52%	-11.39%
	MTM1	0.99	0.38	(0.60)	7.49%	6.89%	-0.60%
	VJW3	2.69	0.34	(2.35)	3.30%	2.87%	-0.43%
	GDV1	1.29	0.34	(0.96)	6.62%	4.51%	-2.12%
	GNT1	1.70	0.34	(1.37)	0.77%	11.19%	10.42%
	GNT2	0.99	0.25	(0.74)	4.80%	-2.47%	-7.27%
	KND1	0.19	0.23	0.04	6.37%	2.66%	-3.71%
	OGL1	0.17	0.20	0.03	11.90%	8.24%	-3.67%
	TVU1	0.67	0.19	(0.48)	6.59%	8.69%	2.10%
	RMV1	0.45	0.18	(0.26)	7.49%	7.72%	0.23%
	PNR1	1.54	0.18	(1.36)	8.17%	5.09%	-3.09%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	BPP1	0.36	0.16	(0.20)	6.59%	4.52%	-2.06%
	TNK1	0.73	0.16	(0.57)	4.89%	4.52%	-0.37%
	TDD1	0.01	0.11	0.10	12.02%	18.46%	6.44%
	AMP1	0.00	0.00		#Error	#Error	#Error
	CKT1	0.00	0.00		#Error	#Error	#Error
	ELU1	0.16	0.00	(0.16)	4.52%	#Error	#Error
	JGG1	0.21	0.00	(0.21)	7.20%	#Error	#Error
	PRL1	1.29	0.00	(1.29)	6.05%	#Error	#Error
	RAL1	0.93	0.00	(0.93)	9.30%	#Error	#Error
	VJW4	0.26	0.00	(0.26)	8.49%	#Error	#Error
	VKN1	0.71	0.00	(0.71)	-7.18%	#Error	#Error
	VUY1	0.37	0.00	(0.37)	-1.72%	#Error	#Error
	Total	33.47	21.29	(12.17)	5.08%	4.34%	-0.74%
TIRUPATI-01	TPY2	0.75	2.52	1.77	4.39%	-11.34%	-15.73%
	CTO1	3.05	2.47	(0.58)	8.42%	6.05%	-2.37%
	NYP1	0.00	1.41	1.41	#Error	6.19%	#Error
	NLR1	3.68	1.33	(2.35)	4.13%	7.02%	2.89%
	KDA1	2.03	1.25	(0.79)	5.14%	0.15%	-4.99%
	PIL1	0.36	1.05	0.68	3.56%	2.91%	-0.66%
	ATP1	0.51	0.81	0.30	9.68%	9.88%	0.20%
	GTL1	1.29	0.78	(0.51)	7.37%	3.95%	-3.42%
	ADI1	4.85	0.66	(4.19)	2.80%	5.98%	3.18%
	PMR1	1.51	0.49	(1.02)	5.35%	5.13%	-0.23%
	PDT1	3.90	0.46	(3.44)	4.14%	9.09%	4.95%
	KDR1	0.00	0.45	0.45	#Error	9.02%	#Error
	GTY1	1.14	0.45	(0.70)	8.66%	5.16%	-3.50%
	BVL1	0.21	0.41	0.20	8.52%	9.32%	0.80%
	PGR1	1.93	0.30	(1.63)	-2.33%	4.34%	6.68%
	MPL1	1.95	0.28	(1.66)	6.23%	4.37%	-1.85%
	KHT1	0.00	0.25	0.25	#Error	5.55%	#Error
	KNL1	0.28	0.25	(0.04)	3.28%	3.50%	0.22%
	SPE1	0.89	0.22	(0.67)	7.12%	10.10%	2.98%
	RJP1	1.30	0.20	(1.10)	5.66%	8.24%	2.57%
	PUT1	2.18	0.20	(1.98)	6.99%	8.30%	1.31%
	KNL2	1.26	0.19	(1.07)	3.89%	4.28%	0.39%
	DHN1	0.55	0.19	(0.36)	8.54%	4.65%	-3.89%
	KAR1	0.59	0.15	(0.43)	9.88%	6.38%	-3.50%
	NDL1	0.96	0.15	(0.81)	3.77%	2.31%	-1.46%
	VKI1	0.11	0.02	(0.09)	18.46%	12.57%	-5.89%
	KVL1	0.00	0.01	0.01	#Error	12.35%	#Error
	KOU1	1.34	0.01	(1.33)	10.45%	12.69%	2.24%
	RCY1	0.67	0.00	(0.67)	4.74%	#Error	#Error
	TPI1	0.00	0.00		#Error	#Error	#Error
	TPY1	0.39	0.00	(0.39)	7.19%	#Error	#Error
	Total	37.67	16.94	(20.73)	5.26%	3.14%	-2.12%
WEST-03	NKL2	1.49	2.69	1.20	6.52%	4.90%	-1.62%
	AVI1	0.65	0.97	0.32	8.19%	1.95%	-6.24%
	SGG1	0.19	0.81	0.62	4.90%	1.41%	-3.49%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-03	SYM2	1.66	0.74	(0.91)	9.15%	7.19%	-1.96%
	VKL1	0.38	0.70	0.32	7.53%	7.61%	0.08%
	TPR1	1.91	0.66	(1.25)	6.68%	5.10%	-1.58%
	KGM1	0.99	0.60	(0.39)	6.12%	7.88%	1.76%
	TPR4	1.10	0.51	(0.59)	1.55%	6.52%	4.97%
	TPR2	0.20	0.49	0.29	8.24%	6.06%	-2.17%
	ERD1	0.75	0.48	(0.27)	2.36%	12.80%	10.44%
	RSP1	0.91	0.40	(0.51)	7.66%	9.76%	2.10%
	GBM1	2.07	0.40	(1.67)	7.07%	7.80%	0.73%
	KMM1	0.21	0.20	(0.02)	8.47%	8.30%	-0.18%
	TPR3	0.98	0.17	(0.82)	8.34%	7.45%	-0.90%
	CMI1	0.48	0.15	(0.32)	4.21%	6.38%	2.17%
	ERD2	0.98	0.00	(0.98)	8.48%	#Error	#Error
	PDR1	0.82	0.00	(0.82)	2.21%	#Error	#Error
	TCG1	0.87	0.00	(0.87)	5.66%	#Error	#Error
	Total	16.64	9.97	(6.67)	6.40%	5.85%	-0.56%
KL-SOUTH							
	TVP1	5.90	3.40	(2.50)	6.72%	8.79%	2.06%
	PAS1	6.79	1.41	(5.37)	4.27%	5.71%	1.44%
	PNL1	1.73	0.42	(1.31)	3.85%	5.17%	1.32%
	KLR1	2.42	0.20	(2.22)	5.97%	8.24%	2.27%
	KOM1	10.16	0.20	(9.96)	4.06%	8.24%	4.17%
	Total	27.00	5.64	(21.36)	4.85%	7.71%	2.85%
HYDERABAD-01							
	HYD1	0.33	1.40	1.07	1.80%	5.14%	3.34%
	Total	0.33	1.40	1.07	1.80%	5.14%	3.34%
KL-CENTRAL							
	KOC1	5.89	0.59	(5.30)	2.78%	-1.90%	-4.67%
	Total	5.89	0.59	(5.30)	2.78%	-1.90%	-4.67%
	Total	714.81	541.91	(172.90)	4.91%	5.31%	0.40%