

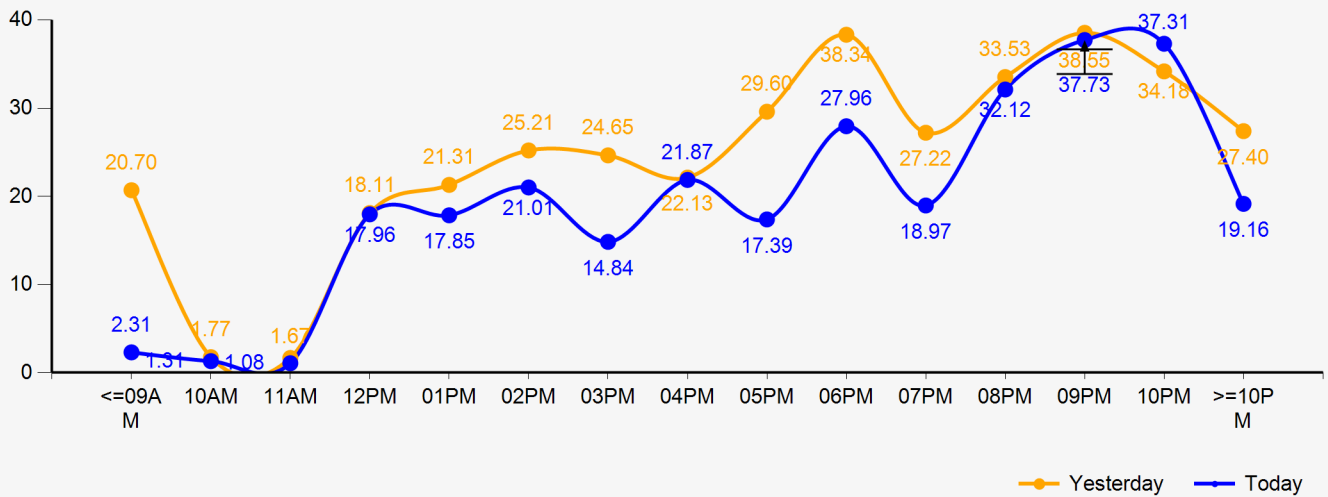
YD Sales : 364.39

YD GP%: 2.94%

TD Sales : 288.87

TD GP%: 3.40%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	40.39	44.01	3.62	3.87%	4.19%	0.32%
CHENNAI-01	31.53	37.08	5.56	4.08%	4.67%	0.59%
SOUTH ARCOT	15.76	34.48	18.72	2.42%	3.15%	0.74%
SOUTH-01	53.24	32.50	(20.74)	3.40%	2.59%	-0.81%
NORTH ARCOT	35.71	29.08	(6.63)	2.94%	3.55%	0.61%
WEST-02	34.06	24.44	(9.62)	2.27%	3.01%	0.74%
TIRUPATI-01	23.42	22.42	(1.00)	2.00%	1.97%	-0.03%
VIJAYAWADA-01	28.72	21.45	(7.26)	2.26%	2.79%	0.53%
SOUTH-03	37.27	15.34	(21.93)	3.24%	4.06%	0.82%
TRICHY-01	20.06	14.06	(6.00)	3.74%	3.07%	-0.67%
WEST-01	30.92	11.68	(19.24)	2.75%	3.27%	0.52%
KL-SOUTH	1.22	2.33	1.11	2.35%	3.42%	1.06%
HO01	12.09	0.00	(12.09)	-0.99%	#Error	#Error
Total	364.39	288.87	(76)	2.94%	3.40%	0.47%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH21	1.23	10.03	8.80	5.72%	4.86%	-0.86%
	CH15	1.08	9.24	8.17	-1.52%	3.94%	5.46%
	GPD1	2.88	2.92	0.04	2.19%	2.68%	0.49%
	MC05	1.47	2.18	0.72	4.39%	4.26%	-0.13%
	CH32	0.00	2.14	2.14	#Error	5.14%	#Error
	CH34	3.82	2.08	(1.73)	3.40%	0.09%	-3.31%
	CH03	3.53	1.91	(1.62)	5.29%	5.32%	0.02%
	UKI1	2.57	1.34	(1.23)	3.63%	3.94%	0.31%
	CH20	2.62	1.23	(1.39)	4.85%	5.79%	0.94%
	CH41	0.01	1.17	1.16	28.45%	2.36%	-26.09%
	CH12	1.58	1.16	(0.42)	6.25%	4.51%	-1.74%
	CH27	0.32	1.12	0.80	1.07%	4.42%	3.35%
	CH09	0.79	1.08	0.29	4.14%	4.45%	0.31%
	CH33	0.48	0.98	0.50	9.47%	5.11%	-4.36%
	CH43	1.27	0.97	(0.30)	2.29%	4.67%	2.38%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH36	1.41	0.72	(0.69)	5.14%	2.87%	-2.27%
	MC06	0.30	0.70	0.40	2.52%	5.14%	2.62%
	CH18	2.74	0.68	(2.06)	5.60%	5.97%	0.37%
	CH44	0.44	0.61	0.18	4.47%	4.94%	0.46%
	CH46	4.54	0.38	(4.15)	4.45%	6.08%	1.63%
	CH24	0.64	0.38	(0.26)	0.15%	4.27%	4.12%
	CH31	0.79	0.36	(0.42)	5.45%	6.83%	1.39%
	MJR1	2.58	0.22	(2.36)	3.87%	3.92%	0.05%
	CH06	1.13	0.20	(0.94)	2.10%	3.72%	1.62%
	CH17	2.05	0.19	(1.87)	-0.07%	0.19%	0.26%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH23	0.01	0.00	(0.01)	9.55%	#Error	#Error
	MC08	0.00	0.00		#Error	#Error	#Error
	PON1	0.12	0.00	(0.12)	7.77%	#Error	#Error
	Total	40.39	44.01	3.62	3.87%	4.19%	0.32%
CHENNAI-01							
	CH40	3.82	3.72	(0.10)	5.14%	5.14%	0.00%
	CH14	3.59	2.93	(0.66)	2.10%	3.85%	1.75%
	CH16	4.20	2.75	(1.46)	5.09%	6.23%	1.15%
	CH30	1.02	2.73	1.71	1.34%	4.83%	3.49%
	CH42	0.56	2.19	1.63	4.62%	4.58%	-0.04%
	CH07	0.18	2.03	1.85	3.69%	5.04%	1.34%
	CH35	0.00	1.94	1.94	#Error	3.94%	#Error
	CH11	0.13	1.85	1.72	2.72%	4.96%	2.24%
	CH08	1.43	1.81	0.38	5.71%	6.06%	0.36%
	GUD2	1.57	1.61	0.04	4.95%	3.59%	-1.35%
	AVD1	1.14	1.53	0.39	2.40%	5.50%	3.10%
	CH45	0.48	1.43	0.94	4.19%	4.55%	0.35%
	CH38	1.67	1.08	(0.59)	2.63%	3.94%	1.31%
	MC10	0.56	1.03	0.48	-0.81%	4.60%	5.41%
	CH05	2.20	0.97	(1.23)	5.66%	0.14%	-5.51%
	CH22	0.00	0.96	0.96	#Error	4.65%	#Error
	KNR1	2.18	0.83	(1.35)	4.41%	6.44%	2.03%
	SKL1	1.19	0.79	(0.40)	6.23%	8.06%	1.83%
	CH39	0.50	0.70	0.20	2.85%	5.14%	2.29%
	MC02	0.10	0.66	0.56	5.76%	0.43%	-5.32%
	CH37	0.27	0.59	0.32	4.89%	3.02%	-1.87%
	CGL1	0.88	0.59	(0.29)	1.44%	3.85%	2.41%
	MC09	0.13	0.53	0.40	6.27%	2.88%	-3.39%
	CH48	0.63	0.52	(0.11)	0.76%	2.84%	2.08%
	CH28	1.12	0.50	(0.62)	4.66%	5.84%	1.18%
	TKM1	0.63	0.31	(0.32)	6.08%	3.81%	-2.27%
	MRM1	0.15	0.22	0.07	6.69%	3.76%	-2.92%
	CH19	0.29	0.13	(0.16)	2.87%	7.37%	4.50%
	CH29	0.70	0.12	(0.58)	5.14%	10.40%	5.26%
	CH26	0.00	0.01	0.01	#Error	14.07%	#Error
	GUD1	0.19	0.00	(0.19)	3.65%	#Error	#Error
	Total	31.53	37.08	5.56	4.08%	4.67%	0.59%
SOUTH ARCOT							
	TDM1	0.00	9.66	9.66	#Error	3.75%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	TRK1	0.02	8.98	8.97	13.92%	2.09%	-11.83%
	NVL2	0.23	4.11	3.89	1.92%	4.32%	2.41%
	CUD1	3.37	2.24	(1.13)	2.85%	4.76%	1.92%
	TVM2	1.60	1.94	0.34	2.22%	2.55%	0.33%
	ULP1	0.97	1.34	0.37	4.03%	0.43%	-3.60%
	POY2	0.35	0.98	0.63	3.32%	2.76%	-0.56%
	SJI1	1.59	0.83	(0.76)	1.49%	2.67%	1.18%
	KLM1	1.04	0.77	(0.27)	0.79%	5.53%	4.74%
	KKI2	1.15	0.77	(0.39)	2.08%	3.64%	1.57%
	VPM2	0.38	0.75	0.37	3.80%	2.05%	-1.75%
	TVM1	0.00	0.66	0.66	#Error	1.45%	#Error
	CDM1	2.35	0.65	(1.70)	1.19%	3.44%	2.25%
	KML1	0.74	0.31	(0.42)	5.56%	3.84%	-1.72%
	VCM1	0.00	0.21	0.21	#Error	3.23%	#Error
	VPM1	0.54	0.16	(0.38)	3.46%	3.80%	0.34%
	STP1	0.51	0.12	(0.40)	1.84%	4.92%	3.07%
	MKM1	0.13	0.00	(0.13)	2.73%	#Error	#Error
	POY1	0.25	0.00	(0.25)	3.92%	#Error	#Error
	PRT1	0.55	0.00	(0.55)	2.12%	#Error	#Error
	Total	15.76	34.48	18.72	2.42%	3.15%	0.74%
SOUTH-01	KVT1	8.77	4.71	(4.06)	4.82%	0.32%	-4.50%
	TUT1	6.21	4.43	(1.78)	2.83%	2.78%	-0.05%
	TVL1	18.27	3.52	(14.74)	3.43%	2.00%	-1.43%
	VNR2	1.26	2.28	1.02	6.62%	1.90%	-4.72%
	TUT2	0.64	2.17	1.52	5.02%	1.73%	-3.30%
	VLY1	0.65	1.51	0.86	3.70%	2.70%	-0.99%
	TKS2	0.44	1.43	0.98	-1.26%	2.45%	3.71%
	TKY1	0.00	1.38	1.38	#Error	2.38%	#Error
	RPM1	0.02	1.16	1.15	13.92%	1.83%	-12.10%
	VNR1	0.55	1.05	0.50	0.67%	4.83%	4.16%
	TCN1	1.08	0.95	(0.13)	2.47%	4.75%	2.28%
	KYR1	1.02	0.95	(0.07)	0.75%	4.73%	3.98%
	NGR1	2.02	0.73	(1.30)	5.55%	1.69%	-3.86%
	SVK1	0.91	0.61	(0.30)	3.09%	10.52%	7.43%
	KSM1	0.28	0.55	0.28	1.01%	2.22%	1.20%
	TKS1	0.61	0.52	(0.09)	4.03%	2.38%	-1.65%
	TYI1	0.20	0.49	0.29	2.72%	6.10%	3.38%
	UDN1	0.24	0.48	0.24	4.47%	0.15%	-4.33%
	VKM1	0.14	0.43	0.30	1.73%	3.29%	1.56%
	RND1	0.29	0.40	0.11	3.71%	3.43%	-0.28%
	PKD1	1.85	0.39	(1.46)	4.74%	7.07%	2.33%
	ERL2	0.11	0.37	0.25	4.05%	5.75%	1.71%
	MMT1	0.00	0.34	0.34	#Error	4.30%	#Error
	APK2	0.79	0.28	(0.51)	4.69%	2.66%	-2.04%
	ASM1	0.39	0.25	(0.13)	1.59%	2.70%	1.12%
	STU2	0.00	0.25	0.25	#Error	5.75%	#Error
	SDI1	0.15	0.24	0.08	0.79%	3.92%	3.14%
	MAR1	1.57	0.18	(1.39)	1.29%	2.71%	1.42%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	SNL1	0.92	0.13	(0.78)	1.35%	1.69%	0.34%
	APK1	0.54	0.12	(0.42)	0.94%	4.92%	3.98%
	PDI1	0.40	0.10	(0.30)	4.21%	4.92%	0.71%
	SKD1	0.86	0.10	(0.75)	0.01%	3.93%	3.92%
	ARM1	0.37	0.00	(0.37)	0.57%	#Error	#Error
	COL1	0.00	0.00		#Error	#Error	#Error
	KGL1	1.54	0.00	(1.54)	0.76%	#Error	#Error
	SGT1	0.17	0.00	(0.17)	5.02%	#Error	#Error
	TVL2	0.00	0.00		#Error	#Error	#Error
	Total	53.24	32.50	(20.74)	3.40%	2.59%	-0.81%
NORTH ARCOT	KPM2	4.90	4.11	(0.79)	3.92%	3.71%	-0.21%
	VEL2	2.84	3.10	0.25	3.26%	4.72%	1.46%
	AKM1	1.34	2.15	0.81	4.71%	4.51%	-0.20%
	TRR1	1.72	2.12	0.40	2.63%	2.06%	-0.58%
	VEL1	0.60	1.95	1.35	8.17%	3.55%	-4.62%
	TRL1	3.03	1.90	(1.13)	1.93%	4.46%	2.53%
	TRT1	1.42	1.81	0.38	2.81%	4.67%	1.87%
	KPM1	1.24	1.51	0.27	1.61%	4.78%	3.17%
	SLG1	2.37	1.39	(0.99)	2.76%	2.88%	0.12%
	SBR1	1.11	1.38	0.26	1.88%	2.26%	0.38%
	GDM1	1.56	1.22	(0.34)	2.14%	2.36%	0.23%
	VNB1	0.75	1.04	0.29	2.96%	0.59%	-2.37%
	ARC2	2.59	0.89	(1.70)	3.38%	3.16%	-0.22%
	ANI1	0.00	0.69	0.69	#Error	0.04%	#Error
	PTU1	0.28	0.63	0.35	2.34%	1.07%	-1.28%
	WJP1	2.24	0.55	(1.69)	4.95%	5.65%	0.70%
	BGR1	1.62	0.53	(1.09)	1.45%	3.61%	2.16%
	CGM1	0.93	0.50	(0.43)	2.50%	3.22%	0.72%
	WJD1	0.79	0.44	(0.35)	2.30%	5.72%	3.41%
	VSI1	1.99	0.42	(1.57)	0.91%	6.87%	5.96%
	UGI1	1.05	0.33	(0.73)	2.30%	2.72%	0.42%
	ABR1	0.01	0.19	0.18	37.83%	3.34%	-34.49%
	CPT1	0.95	0.13	(0.82)	1.31%	2.71%	1.40%
	PLR1	0.00	0.12	0.12	#Error	2.42%	#Error
	CYR1	0.38	0.00	(0.38)	4.60%	#Error	#Error
	Total	35.71	29.08	(6.63)	2.94%	3.55%	0.61%
WEST-02	NKL2	5.03	4.35	(0.69)	1.90%	3.49%	1.59%
	SLM1	4.02	4.25	0.22	1.87%	1.48%	-0.39%
	HSR2	2.27	1.45	(0.82)	6.29%	5.03%	-1.27%
	TCG1	0.01	1.27	1.26	9.87%	3.67%	-6.20%
	HSR1	0.36	1.22	0.86	5.82%	1.77%	-4.06%
	APN1	1.22	1.20	(0.02)	3.67%	3.51%	-0.17%
	MCR1	1.22	1.13	(0.09)	1.87%	0.11%	-1.76%
	SGI1	1.83	0.95	(0.87)	1.83%	2.01%	0.18%
	OML1	3.38	0.92	(2.46)	-3.58%	2.68%	6.26%
	VPD1	1.20	0.83	(0.37)	4.04%	1.46%	-2.58%
	TRM1	1.11	0.77	(0.34)	4.39%	4.07%	-0.32%
	HRR1	0.52	0.63	0.11	3.96%	3.15%	-0.81%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	PMP1	0.91	0.61	(0.30)	5.66%	3.70%	-1.96%
	ERD2	0.44	0.50	0.06	4.40%	5.46%	1.06%
	PLC1	0.64	0.48	(0.16)	-1.89%	4.43%	6.32%
	SLM3	0.29	0.46	0.18	5.15%	1.87%	-3.28%
	KVP1	1.07	0.44	(0.63)	2.43%	5.49%	3.06%
	KRI1	0.22	0.42	0.20	2.71%	2.01%	-0.70%
	EPI1	1.07	0.40	(0.67)	2.75%	6.80%	4.05%
	SGG1	0.21	0.33	0.11	4.79%	4.18%	-0.61%
	RSP1	0.15	0.33	0.17	2.71%	2.26%	-0.45%
	SLM2	0.13	0.24	0.11	3.93%	3.67%	-0.26%
	BMD1	0.63	0.20	(0.43)	1.77%	3.12%	1.35%
	VKL1	0.13	0.16	0.04	3.93%	4.29%	0.36%
	ATU1	1.12	0.16	(0.96)	3.08%	5.32%	2.24%
	CMI1	0.75	0.15	(0.60)	3.48%	2.71%	-0.76%
	MTR1	1.35	0.15	(1.20)	3.48%	7.77%	4.28%
	DPR1	0.18	0.13	(0.05)	2.71%	3.93%	1.21%
	ERD1	0.19	0.11	(0.08)	6.61%	10.26%	3.65%
	EDP1	0.83	0.10	(0.73)	1.70%	3.36%	1.66%
	DPR2	0.73	0.09	(0.63)	1.37%	2.15%	0.78%
	KMM1	0.85	0.00	(0.85)	2.34%	#Error	#Error
	PDR1	0.00	0.00		#Error	#Error	#Error
	Total	34.06	24.44	(9.62)	2.27%	3.01%	0.74%
TIRUPATI-01	ATP1	0.95	2.85	1.90	3.70%	0.38%	-3.32%
	TPY2	2.16	2.30	0.14	2.25%	1.12%	-1.14%
	NDL1	1.22	2.09	0.87	2.01%	1.08%	-0.93%
	KNL2	1.85	1.83	(0.01)	1.60%	3.37%	1.77%
	RCY1	0.77	1.59	0.82	1.35%	0.15%	-1.20%
	SPE1	0.36	1.49	1.13	1.95%	2.08%	0.13%
	PDT1	0.20	1.08	0.88	1.69%	4.71%	3.02%
	NLR1	0.23	1.06	0.83	1.81%	2.12%	0.31%
	CTO1	3.13	0.86	(2.27)	2.47%	5.84%	3.36%
	GTL1	1.42	0.85	(0.56)	1.89%	1.60%	-0.29%
	BVL1	0.52	0.83	0.31	2.87%	2.27%	-0.60%
	PIL1	0.48	0.72	0.25	3.83%	4.27%	0.44%
	MPL1	1.34	0.65	(0.68)	1.44%	0.82%	-0.62%
	TPY1	1.19	0.64	(0.55)	0.97%	0.54%	-0.43%
	KNL1	0.37	0.54	0.17	2.99%	3.62%	0.63%
	NYP1	0.10	0.41	0.31	-0.94%	1.26%	2.20%
	KOU1	0.37	0.39	0.02	2.76%	3.50%	0.74%
	RJP1	0.71	0.33	(0.38)	2.23%	1.07%	-1.15%
	ADI1	0.52	0.33	(0.20)	4.01%	3.07%	-0.94%
	VKI1	0.65	0.28	(0.37)	4.21%	-4.24%	-8.45%
	TPI1	0.09	0.26	0.18	-8.93%	0.55%	9.48%
	PMR1	0.12	0.22	0.11	7.77%	5.71%	-2.06%
	PGR1	0.92	0.18	(0.74)	2.44%	2.29%	-0.15%
	KVL1	1.21	0.17	(1.04)	0.43%	3.19%	2.76%
	KDA1	0.00	0.17	0.17	#Error	3.82%	#Error
	DHN1	1.08	0.16	(0.92)	1.64%	8.00%	6.36%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	PUT1	1.09	0.12	(0.97)	0.58%	7.38%	6.80%
	KHT1	0.38	0.00	(0.38)	0.21%	#Error	#Error
	Total	23.42	22.42	(1.00)	2.00%	1.97%	-0.03%
VIJAYAWADA-01							
	GNT2	0.38	2.10	1.72	2.84%	0.85%	-1.99%
	ELU1	1.48	1.39	(0.09)	3.48%	5.19%	1.71%
	CRL1	0.92	1.37	0.44	1.21%	4.19%	2.98%
	TNK1	1.25	1.21	(0.05)	3.05%	4.17%	1.12%
	RAL1	1.13	0.99	(0.13)	1.03%	3.52%	2.49%
	VJW4	0.28	0.99	0.72	1.74%	2.96%	1.22%
	VJW1	0.64	0.98	0.34	3.38%	5.65%	2.27%
	BVR1	3.59	0.96	(2.64)	4.87%	1.09%	-3.78%
	JPT1	1.34	0.83	(0.51)	1.39%	3.10%	1.71%
	AMP1	0.27	0.82	0.55	-5.86%	0.19%	6.05%
	KND1	1.62	0.81	(0.81)	-0.88%	-1.24%	-0.36%
	TEL1	0.44	0.78	0.34	0.21%	4.40%	4.20%
	VJW3	0.65	0.66	0.01	2.60%	1.67%	-0.93%
	PPM1	0.27	0.66	0.38	4.61%	1.72%	-2.89%
	KDR1	0.31	0.65	0.34	3.04%	0.87%	-2.16%
	PRL1	1.02	0.59	(0.44)	3.91%	2.58%	-1.32%
	PNR1	1.78	0.56	(1.22)	4.07%	0.15%	-3.93%
	RMV1	2.86	0.51	(2.35)	0.46%	1.84%	1.38%
	NPR1	0.01	0.49	0.48	28.45%	3.36%	-25.09%
	VJW5	0.26	0.48	0.23	4.01%	4.87%	0.86%
	BPP1	0.12	0.46	0.34	5.89%	2.96%	-2.93%
	MTM1	0.64	0.45	(0.20)	2.94%	2.70%	-0.24%
	JGG1	0.10	0.41	0.31	3.94%	2.97%	-0.97%
	NRT1	0.24	0.40	0.16	3.96%	2.61%	-1.35%
	GVM1	0.49	0.37	(0.11)	-1.98%	3.55%	5.53%
	TNI1	0.00	0.34	0.34	#Error	4.03%	#Error
	GNT1	0.40	0.29	(0.11)	3.13%	5.19%	2.06%
	VUY1	0.86	0.23	(0.63)	3.62%	1.88%	-1.74%
	CKT1	0.19	0.14	(0.05)	6.61%	5.22%	-1.39%
	DPE1	1.09	0.13	(0.96)	0.52%	3.40%	2.88%
	PAP1	0.37	0.12	(0.25)	4.20%	7.19%	2.99%
	VKN1	0.00	0.11	0.11	#Error	5.03%	#Error
	TVU1	0.00	0.10	0.10	#Error	4.93%	#Error
	VJW2	0.54	0.09	(0.45)	2.24%	1.76%	-0.49%
	GDV1	1.90	0.00	(1.90)	1.04%	#Error	#Error
	OGL1	1.17	0.00	(1.17)	1.31%	#Error	#Error
	TDD1	0.11	0.00	(0.11)	2.85%	#Error	#Error
	Total	28.72	21.45	(7.26)	2.26%	2.79%	0.53%
SOUTH-03							
	KKD3	17.08	2.67	(14.42)	3.17%	3.19%	0.02%
	MDU1	1.37	2.27	0.90	4.50%	5.42%	0.93%
	CMR1	0.39	1.15	0.77	3.01%	2.03%	-0.98%
	TPT1	1.05	1.15	0.10	1.93%	2.09%	0.16%
	MDU2	1.17	1.02	(0.15)	3.99%	1.89%	-2.10%
	DGL1	0.48	0.83	0.35	4.73%	8.22%	3.49%
	TEN2	1.12	0.58	(0.55)	1.80%	0.51%	-1.29%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	ADP1	0.19	0.57	0.38	7.67%	5.18%	-2.49%
	SGP1	0.00	0.51	0.51	#Error	3.36%	#Error
	TDI1	0.75	0.48	(0.28)	5.05%	3.21%	-1.83%
	MDU5	0.81	0.47	(0.35)	1.28%	3.25%	1.97%
	MDU4	0.40	0.37	(0.03)	3.70%	0.06%	-3.64%
	TMM1	0.38	0.37	(0.01)	4.33%	3.31%	-1.02%
	PKM1	0.01	0.34	0.32	9.80%	4.77%	-5.02%
	ODM1	0.47	0.32	(0.15)	5.69%	-0.08%	-5.78%
	NKI1	0.25	0.32	0.06	3.92%	0.41%	-3.51%
	KKD2	0.00	0.28	0.28	#Error	5.65%	#Error
	TEN1	0.18	0.26	0.08	2.71%	2.88%	0.16%
	PVI1	0.43	0.24	(0.19)	4.05%	3.92%	-0.12%
	SVG1	0.94	0.21	(0.74)	1.97%	4.71%	2.73%
	CBM1	2.01	0.20	(1.80)	4.24%	2.65%	-1.59%
	MPA1	1.53	0.20	(1.33)	0.36%	2.28%	1.92%
	BNR1	0.28	0.19	(0.09)	3.43%	4.36%	0.92%
	KYK1	0.13	0.19	0.06	7.77%	3.02%	-4.75%
	DGL2	0.33	0.15	(0.17)	3.00%	1.78%	-1.22%
	USL1	0.36	0.12	(0.24)	2.82%	7.59%	4.77%
	ATG1	0.34	0.11	(0.23)	4.53%	6.60%	2.07%
	KPT1	0.47	0.11	(0.36)	3.58%	2.09%	-1.49%
	MDU6	1.35	0.09	(1.26)	2.92%	5.08%	2.16%
	MLR1	0.44	0.08	(0.36)	3.79%	1.57%	-2.22%
	NTM1	0.33	0.07	(0.26)	4.16%	2.09%	-2.08%
	BTU1	0.08	0.00	(0.08)	1.57%	#Error	#Error
	KRR1	0.56	0.00	(0.56)	0.15%	#Error	#Error
	MDU3	0.10	0.00	(0.10)	5.75%	#Error	#Error
	MNM1	0.85	0.00	(0.85)	4.84%	#Error	#Error
	PNV1	0.00	0.00		#Error	#Error	#Error
	DKI1	0.46	-0.02	(0.48)	3.31%	100.00%	96.69%
	PNI1	0.17	-0.53	(0.71)	7.14%	-17.31%	-24.45%
	Total	37.27	15.34	(21.93)	3.24%	4.06%	0.82%
TRICHY-01							
	NGT1	0.92	1.75	0.83	3.58%	2.25%	-1.32%
	PBR2	1.50	1.60	0.10	6.29%	3.42%	-2.88%
	TRY1	2.92	1.33	(1.58)	1.00%	3.27%	2.27%
	TYR1	1.87	1.10	(0.77)	3.73%	1.66%	-2.07%
	APM1	0.33	0.84	0.51	5.96%	2.18%	-3.78%
	TTP1	0.09	0.79	0.70	4.90%	2.54%	-2.37%
	MVM1	0.64	0.77	0.13	3.97%	6.15%	2.18%
	NMM1	0.71	0.72	0.01	10.04%	4.06%	-5.99%
	PBR1	0.01	0.69	0.67	9.55%	2.80%	-6.76%
	TVR2	1.60	0.66	(0.93)	3.24%	3.88%	0.64%
	TNJ2	1.43	0.59	(0.84)	1.58%	1.25%	-0.33%
	TRY3	0.53	0.48	(0.05)	4.62%	0.15%	-4.48%
	KRN1	0.51	0.44	(0.07)	4.02%	3.87%	-0.15%
	JKM1	0.79	0.41	(0.38)	3.46%	4.19%	0.73%
	KUM1	0.40	0.37	(0.03)	3.25%	3.80%	0.55%
	TVR1	0.70	0.36	(0.34)	5.14%	2.16%	-2.98%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	PTK1	0.16	0.33	0.17	4.32%	4.52%	0.20%
	AYR1	0.22	0.23	0.01	2.12%	4.48%	2.35%
	MDI1	0.31	0.20	(0.11)	4.41%	4.60%	0.19%
	NCK1	0.24	0.19	(0.05)	3.14%	3.45%	0.31%
	ORU1	0.74	0.10	(0.64)	4.02%	4.92%	0.90%
	MSI1	0.63	0.09	(0.54)	3.68%	4.80%	1.12%
	TNJ1	1.82	0.01	(1.81)	5.14%	10.85%	5.71%
	KIK1	0.28	0.00	(0.28)	3.19%	#Error	#Error
	PDK1	0.56	0.00	(0.56)	2.39%	#Error	#Error
	TRY2	0.15	0.00	(0.15)	2.71%	#Error	#Error
	Total	20.06	14.06	(6.00)	3.74%	3.07%	-0.67%
WEST-01	CBE2	0.00	2.72	2.72	#Error	2.98%	#Error
	KGI1	6.30	1.42	(4.88)	3.61%	3.25%	-0.36%
	UAM1	4.47	1.36	(3.11)	2.46%	4.47%	2.01%
	CNR1	11.89	1.02	(10.87)	3.30%	5.39%	2.08%
	KMD1	0.70	0.81	0.11	5.14%	3.03%	-2.11%
	TPR1	0.42	0.71	0.28	4.17%	3.56%	-0.60%
	SNR1	0.70	0.64	(0.06)	5.14%	0.51%	-4.63%
	KMR1	1.19	0.59	(0.60)	2.67%	3.45%	0.78%
	CBE3	0.00	0.48	0.48	#Error	0.15%	#Error
	PLI1	0.00	0.45	0.45	#Error	-0.20%	#Error
	GDR1	0.00	0.30	0.30	#Error	2.58%	#Error
	MPM1	0.66	0.26	(0.41)	1.72%	5.80%	4.08%
	KGM1	0.48	0.25	(0.23)	-0.91%	4.70%	5.62%
	CBE4	0.12	0.21	0.09	5.83%	4.16%	-1.67%
	TPR3	0.48	0.13	(0.35)	0.15%	4.32%	4.17%
	SYM2	0.85	0.13	(0.72)	2.22%	6.80%	4.58%
	TPR4	0.36	0.11	(0.25)	0.74%	2.49%	1.75%
	CBE1	0.00	0.09	0.09	#Error	4.80%	#Error
	AVI1	0.00	0.01	0.01	#Error	22.56%	#Error
	ANR1	0.00	0.00		#Error	#Error	#Error
	CBE5	0.01	0.00	(0.01)	10.85%	#Error	#Error
	CBE6	0.77	0.00	(0.77)	0.15%	#Error	#Error
	DPM2	0.10	0.00	(0.10)	5.12%	#Error	#Error
	GBM1	0.25	0.00	(0.25)	5.39%	#Error	#Error
	PDM1	0.48	0.00	(0.48)	0.15%	#Error	#Error
	PPI1	0.32	0.00	(0.32)	0.86%	#Error	#Error
	SUL1	0.00	0.00		#Error	#Error	#Error
	TPR2	0.22	0.00	(0.22)	-29.56%	#Error	#Error
	UMP1	0.14	0.00	(0.14)	3.69%	#Error	#Error
	Total	30.92	11.68	(19.24)	2.75%	3.27%	0.52%
KL-SOUTH	PAS1	0.09	1.51	1.42	2.11%	5.18%	3.07%
	TVP1	0.14	0.63	0.49	3.92%	-0.17%	-4.09%
	KLR1	0.99	0.18	(0.80)	2.16%	1.31%	-0.85%
	Total	1.22	2.33	1.11	2.35%	3.42%	1.06%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
HO01							
	GHUB	12.09	0.00	(12.09)	-0.99%	#Error	#Error
	Total	12.09	0.00	(12.09)	-0.99%	#Error	#Error
	Total	364.39	288.87	(75.52)	2.94%	3.40%	0.47%