

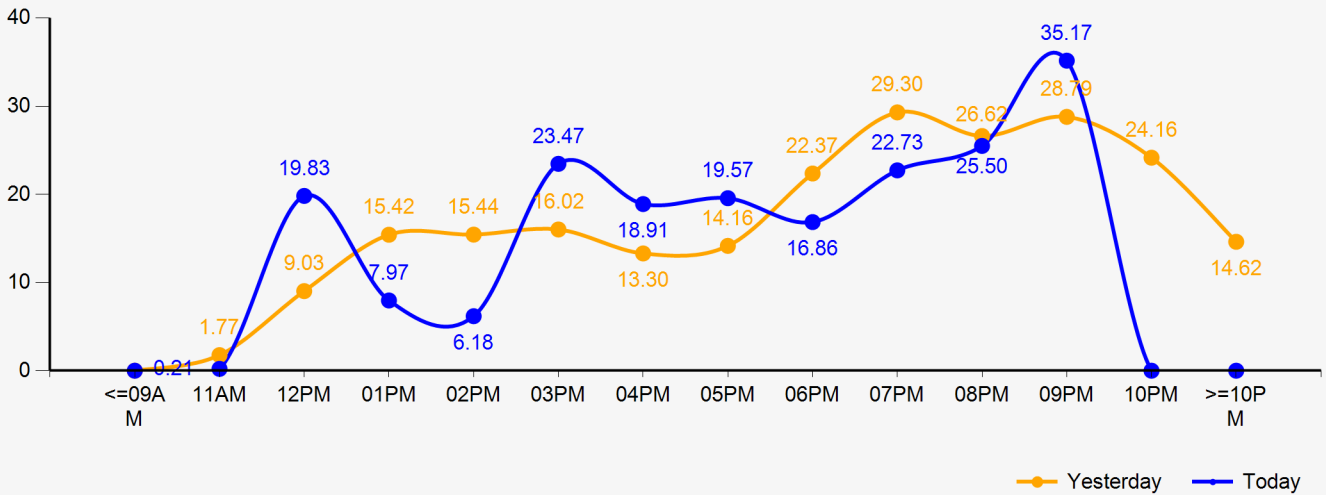
YD Sales : 231.01

YD GP%: 4.31%

TD Sales : 196.38

TD GP%: 2.56%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	32.46	24.08	(8.38)	3.92%	3.59%	-0.33%
VIJAYAWADA-01	9.96	23.17	13.21	2.41%	0.89%	-1.52%
CHENNAI-01	33.04	21.84	(11.20)	3.95%	2.70%	-1.26%
TRICHY-01	19.82	21.82	1.99	4.52%	2.23%	-2.30%
WEST-02	30.84	20.69	(10.15)	5.38%	2.58%	-2.81%
NORTH ARCOT	23.35	18.89	(4.47)	4.42%	2.44%	-1.97%
CHENNAI-02	22.77	14.32	(8.46)	3.86%	2.13%	-1.73%
TIRUPATI-01	11.38	13.39	2.01	3.40%	2.12%	-1.28%
SOUTH-03	14.11	13.11	(1.00)	4.87%	4.04%	-0.83%
WEST-01	15.26	12.65	(2.61)	4.77%	2.38%	-2.39%
SOUTH ARCOT	16.07	11.25	(4.82)	4.77%	3.71%	-1.06%
KL-SOUTH	1.94	1.18	(0.76)	4.72%	4.40%	-0.32%
Total	231.01	196.38	(35)	4.31%	2.56%	-1.74%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT1	2.29	3.32	1.02	4.68%	5.44%	0.76%
	NGR1	1.20	2.60	1.40	5.60%	2.90%	-2.70%
	TKS2	1.01	2.09	1.08	2.42%	0.68%	-1.73%
	TCN1	0.71	1.78	1.06	5.04%	4.15%	-0.88%
	TVL1	5.34	1.72	(3.62)	2.88%	2.86%	-0.03%
	KVT1	0.62	1.47	0.85	7.31%	1.20%	-6.11%
	VLY1	1.42	1.05	(0.37)	5.96%	1.68%	-4.28%
	TKS1	5.23	0.99	(4.23)	1.30%	5.95%	4.65%
	MAR1	1.56	0.86	(0.70)	3.60%	2.22%	-1.38%
	SNL1	0.46	0.76	0.31	5.10%	1.37%	-3.72%
	PKD1	0.63	0.74	0.11	5.59%	4.15%	-1.44%
	RPM1	0.69	0.68		6.57%	2.31%	-4.27%
	RND1	0.32	0.55	0.22	2.08%	6.23%	4.15%
	SDI1	0.84	0.52	(0.32)	5.90%	1.56%	-4.35%
	TUT2	1.52	0.49	(1.03)	2.07%	4.97%	2.90%
	SVK1	0.78	0.48	(0.29)	6.11%	6.87%	0.76%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	KSM1	0.15	0.48	0.33	4.92%	5.08%	0.17%
	SGT1	0.33	0.47	0.14	5.31%	7.32%	2.01%
	APK1	0.15	0.40	0.24	6.12%	4.98%	-1.13%
	TKY1	0.54	0.37	(0.17)	4.74%	5.13%	0.40%
	VNR2	2.22	0.36	(1.86)	5.51%	-1.33%	-6.84%
	TYI1	1.19	0.29	(0.89)	3.81%	4.99%	1.18%
	KYR1	0.59	0.26	(0.33)	6.17%	7.23%	1.06%
	KGL1	0.29	0.25	(0.04)	5.67%	5.80%	0.13%
	ASM1	0.35	0.16	(0.19)	4.37%	5.16%	0.79%
	COL1	0.00	0.15	0.15	#Error	7.77%	#Error
	VNR1	0.15	0.15		8.72%	7.77%	-0.95%
	ARM1	0.84	0.15	(0.69)	3.30%	4.92%	1.62%
	MMT1	0.26	0.15	(0.11)	3.93%	4.92%	0.99%
	UDN1	0.00	0.13	0.13	#Error	4.92%	#Error
	ERL1	0.41	0.11	(0.30)	6.53%	4.52%	-2.01%
	PDI1	0.00	0.09	0.09	#Error	3.46%	#Error
	STU2	0.00	0.00		#Error	#Error	#Error
	TVL2	0.00	0.00		#Error	#Error	#Error
	VKM1	0.38	0.00	(0.38)	4.92%	#Error	#Error
	Total	32.46	24.08	(8.38)	3.92%	3.59%	-0.33%
VIJAYAWADA-01							
	BVR1	0.90	3.79	2.89	5.15%	-0.24%	-5.39%
	RAL1	0.49	2.55	2.07	4.42%	0.52%	-3.90%
	VJW3	0.00	1.49	1.49	#Error	1.62%	#Error
	TNK1	0.59	1.43	0.84	2.12%	1.54%	-0.58%
	OGL1	0.00	1.31	1.31	#Error	1.05%	#Error
	VJW5	0.06	1.25	1.18	3.73%	0.20%	-3.53%
	TEL1	0.00	1.21	1.21	#Error	0.45%	#Error
	CRL1	1.11	1.12	0.01	0.05%	-0.02%	-0.07%
	MTM1	0.00	1.02	1.02	#Error	1.43%	#Error
	PNR1	0.27	0.97	0.71	4.55%	-0.11%	-4.66%
	VJW4	0.33	0.89	0.55	1.10%	-0.75%	-1.85%
	GDV1	0.35	0.75	0.40	6.03%	1.13%	-4.91%
	VUY1	0.00	0.62	0.62	#Error	3.64%	#Error
	ELU1	0.45	0.52	0.07	3.66%	-0.57%	-4.23%
	GVM1	0.15	0.52	0.37	3.93%	-0.57%	-4.49%
	TDD1	0.00	0.52	0.52	#Error	-0.57%	#Error
	RMV1	0.20	0.51	0.31	4.81%	3.05%	-1.76%
	JPT1	0.00	0.37	0.37	#Error	-1.01%	#Error
	BPP1	0.15	0.37	0.22	3.93%	0.28%	-3.64%
	VJW1	0.15	0.32	0.18	3.93%	3.32%	-0.61%
	PAP1	0.00	0.28	0.28	#Error	6.51%	#Error
	PRL1	0.13	0.25	0.13	4.82%	4.82%	0.00%
	GNT1	0.52	0.21	(0.30)	2.42%	3.92%	1.51%
	KDR1	0.14	0.14		4.81%	4.81%	0.00%
	TVU1	0.00	0.14	0.14	#Error	4.81%	#Error
	PPM1	0.65	0.14	(0.51)	1.33%	4.81%	3.48%
	DPE1	0.13	0.13	0.01	3.92%	6.30%	2.38%
	GNT2	0.00	0.13	0.13	#Error	4.82%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	NRT1	0.41	0.13	(0.29)	4.36%	4.82%	0.46%
	CKT1	0.39	0.11	(0.28)	3.01%	2.57%	-0.44%
	AMP1	1.20	0.00	(1.20)	0.09%	#Error	#Error
	JGG1	0.53	0.00	(0.53)	1.53%	#Error	#Error
	KND1	0.00	0.00		#Error	#Error	#Error
	VJW2	0.68	0.00	(0.68)	-0.12%	#Error	#Error
	VKN1	0.00	0.00		#Error	#Error	#Error
	Total	9.96	23.17	13.21	2.41%	0.89%	-1.52%
CHENNAI-01							
	CH30	3.08	2.31	(0.77)	1.61%	0.89%	-0.72%
	CH05	0.76	2.16	1.40	3.97%	-0.01%	-3.98%
	CH35	0.15	1.69	1.54	4.92%	2.09%	-2.82%
	CH38	0.74	1.58	0.84	7.12%	4.19%	-2.93%
	CH07	0.94	1.54	0.60	5.24%	2.31%	-2.94%
	MC10	0.29	1.39	1.10	5.11%	-0.40%	-5.51%
	CH40	0.55	1.34	0.80	5.71%	0.46%	-5.25%
	GUD2	1.68	1.24	(0.44)	-1.29%	-0.25%	1.05%
	CH14	3.75	1.24	(2.51)	2.39%	5.28%	2.89%
	KNR1	0.41	1.02	0.61	5.79%	4.23%	-1.57%
	MRM1	0.96	0.74	(0.22)	3.62%	4.81%	1.19%
	CGL1	0.85	0.73	(0.12)	3.27%	6.19%	2.91%
	CH22	2.10	0.63	(1.47)	2.38%	0.06%	-2.32%
	TKM1	1.80	0.57	(1.23)	3.89%	5.48%	1.59%
	CH28	0.89	0.51	(0.38)	6.27%	6.11%	-0.16%
	CH48	0.49	0.48	(0.01)	6.80%	5.79%	-1.02%
	CH11	0.24	0.45	0.22	6.27%	3.30%	-2.96%
	AVD1	0.93	0.35	(0.57)	3.44%	5.43%	1.99%
	CH08	1.13	0.35	(0.77)	7.16%	9.86%	2.70%
	CH37	0.48	0.33	(0.15)	4.50%	7.77%	3.27%
	SKL1	1.84	0.29	(1.55)	4.08%	1.90%	-2.18%
	CH42	0.90	0.26	(0.64)	6.61%	7.26%	0.64%
	CH16	2.76	0.22	(2.54)	4.41%	5.79%	1.38%
	MC09	0.95	0.20	(0.75)	4.17%	4.91%	0.74%
	CH26	0.32	0.15	(0.17)	5.68%	6.47%	0.80%
	CH45	1.10	0.06	(1.04)	5.65%	4.24%	-1.42%
	CH19	0.83	0.00	(0.83)	6.60%	#Error	#Error
	CH29	0.65	0.00	(0.65)	7.13%	#Error	#Error
	CH39	0.31	0.00	(0.31)	6.76%	#Error	#Error
	GUD1	0.88	0.00	(0.88)	5.52%	#Error	#Error
	MC02	0.31	0.00	(0.31)	4.10%	#Error	#Error
	Total	33.04	21.84	(11.20)	3.95%	2.70%	-1.26%
TRICHY-01							
	TRY1	2.51	4.51	2.00	4.18%	2.56%	-1.61%
	TYR1	0.87	2.16	1.30	6.68%	4.80%	-1.87%
	TNJ1	0.24	1.88	1.63	6.76%	-14.57%	-21.33%
	KRN1	0.23	1.57	1.34	6.33%	0.58%	-5.74%
	JKM1	1.39	1.23	(0.15)	6.00%	2.90%	-3.10%
	PBR2	3.08	1.14	(1.95)	3.14%	4.34%	1.20%
	AYR1	1.30	1.05	(0.25)	4.74%	4.62%	-0.12%
	TTP1	0.90	0.97	0.07	6.50%	7.34%	0.84%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY3	1.05	0.91	(0.14)	5.53%	1.00%	-4.54%
	ORU1	0.49	0.90	0.41	4.89%	5.12%	0.23%
	KUM1	0.59	0.86	0.27	5.36%	3.00%	-2.35%
	NMM1	0.88	0.82	(0.06)	3.51%	5.05%	1.53%
	PTK1	0.57	0.70	0.13	3.87%	7.87%	4.01%
	PDK1	0.74	0.65	(0.08)	5.95%	1.86%	-4.10%
	MSI1	1.36	0.47	(0.89)	3.03%	5.55%	2.53%
	NGT1	1.39	0.42	(0.97)	1.90%	6.47%	4.58%
	TVR1	0.13	0.31	0.19	5.79%	7.04%	1.25%
	KIK1	0.32	0.28	(0.04)	5.78%	6.37%	0.59%
	MDI1	0.15	0.25	0.10	4.58%	5.80%	1.22%
	TVR2	0.36	0.23	(0.13)	6.99%	2.73%	-4.26%
	NCK1	0.17	0.22	0.04	3.55%	2.57%	-0.98%
	PBR1	0.14	0.21	0.07	5.31%	5.58%	0.27%
	TNJ2	0.26	0.06	(0.20)	5.48%	6.15%	0.67%
	APM1	0.21	0.00	(0.21)	6.21%	#Error	#Error
	MVM1	0.35	0.00	(0.35)	5.30%	#Error	#Error
	TRY2	0.14	0.00	(0.14)	5.31%	#Error	#Error
	Total	19.82	21.82	1.99	4.52%	2.23%	-2.30%
WEST-02	SLM1	2.99	2.82	(0.17)	3.03%	2.47%	-0.55%
	MTR1	0.10	2.42	2.32	13.03%	0.96%	-12.07%
	MCR1	0.62	2.16	1.54	4.87%	0.70%	-4.17%
	SGI1	2.37	1.44	(0.93)	3.98%	6.76%	2.78%
	SLM3	0.24	1.40	1.16	6.72%	3.09%	-3.64%
	VPD1	1.27	1.10	(0.18)	5.27%	2.25%	-3.02%
	DPR2	0.80	0.82	0.02	3.91%	1.32%	-2.59%
	HSR1	0.22	0.80	0.58	5.79%	3.02%	-2.78%
	RSP1	0.44	0.71	0.28	7.77%	2.33%	-5.44%
	TCG1	0.01	0.68	0.68	28.43%	0.41%	-28.02%
	BMD1	6.74	0.66	(6.08)	6.35%	4.58%	-1.77%
	EPI1	0.59	0.64	0.05	6.63%	4.22%	-2.40%
	DPR1	0.48	0.59	0.11	5.40%	1.54%	-3.86%
	ERD1	0.67	0.57	(0.09)	6.43%	-9.31%	-15.74%
	OML1	1.71	0.43	(1.28)	5.49%	7.03%	1.53%
	HSR2	0.00	0.40	0.40	#Error	-0.12%	#Error
	TRM1	2.27	0.38	(1.89)	6.03%	4.98%	-1.05%
	ERD2	0.15	0.37	0.22	4.92%	5.25%	0.33%
	KRI1	0.65	0.36	(0.29)	5.60%	5.79%	0.19%
	PLC1	1.04	0.35	(0.70)	3.45%	5.79%	2.34%
	PMP1	2.45	0.30	(2.15)	6.57%	8.78%	2.21%
	KMM1	0.83	0.28	(0.56)	3.23%	4.92%	1.68%
	HRR1	2.12	0.27	(1.85)	5.79%	3.32%	-2.47%
	NKL2	0.36	0.16	(0.20)	5.14%	-0.70%	-5.84%
	VKL1	0.00	0.16	0.16	#Error	8.62%	#Error
	ATU1	0.25	0.13	(0.12)	7.01%	8.62%	1.61%
	APN1	0.60	0.11	(0.49)	4.79%	2.57%	-2.22%
	CMI1	0.51	0.11	(0.40)	5.18%	2.57%	-2.61%
	EDP1	0.00	0.07	0.07	#Error	7.04%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	KVP1	0.21	0.00	(0.21)	4.91%	#Error	#Error
	PDR1	0.01	0.00	(0.01)	14.07%	#Error	#Error
	SGG1	0.14	0.00	(0.14)	5.79%	#Error	#Error
	SLM2	0.00	0.00		#Error	#Error	#Error
	Total	30.84	20.69	(10.15)	5.38%	2.58%	-2.81%
NORTH ARCOT							
	KPM2	2.79	3.55	0.76	2.70%	1.54%	-1.16%
	VEL1	0.83	1.65	0.82	6.83%	0.23%	-6.61%
	TRL1	1.59	1.51	(0.08)	6.21%	2.03%	-4.18%
	ANI1	0.59	1.37	0.78	1.17%	1.64%	0.47%
	TRR1	0.59	1.12	0.54	4.35%	1.30%	-3.05%
	CGM1	0.36	1.01	0.65	5.69%	3.70%	-1.99%
	WJP1	0.96	0.90	(0.06)	2.18%	2.58%	0.40%
	ABR1	0.93	0.83	(0.10)	5.66%	1.21%	-4.44%
	SLG1	0.32	0.80	0.48	6.19%	1.83%	-4.36%
	AKM1	0.88	0.79	(0.09)	5.40%	1.99%	-3.41%
	KPM1	1.24	0.69	(0.56)	4.81%	1.43%	-3.38%
	VSI1	0.52	0.65	0.13	4.20%	6.50%	2.30%
	BGR1	0.97	0.61	(0.36)	5.69%	4.16%	-1.53%
	TRT1	0.61	0.47	(0.14)	2.50%	5.76%	3.27%
	CYR1	0.46	0.44	(0.03)	3.20%	3.62%	0.42%
	GDM1	0.54	0.38	(0.16)	6.56%	-0.42%	-6.99%
	WJD1	0.35	0.38	0.03	6.13%	7.74%	1.60%
	UGI1	0.57	0.38	(0.19)	6.44%	4.50%	-1.95%
	VNB1	0.94	0.37	(0.57)	4.24%	6.41%	2.16%
	PTU1	0.58	0.34	(0.24)	5.25%	4.49%	-0.76%
	PLR1	1.14	0.25	(0.89)	4.72%	4.89%	0.17%
	VEL2	2.55	0.21	(2.35)	3.65%	5.10%	1.44%
	CPT1	0.79	0.11	(0.69)	4.60%	2.57%	-2.03%
	SBR1	1.56	0.10	(1.47)	3.44%	5.14%	1.70%
	ARC2	0.68	0.00	(0.68)	5.61%	#Error	#Error
	Total	23.35	18.89	(4.47)	4.42%	2.44%	-1.97%
CHENNAI-02							
	CH15	2.36	1.61	(0.75)	3.69%	1.42%	-2.26%
	MC05	0.44	1.54	1.10	4.42%	1.28%	-3.14%
	GPD1	0.84	1.41	0.57	4.90%	0.98%	-3.92%
	CH12	0.67	1.37	0.70	2.93%	0.41%	-2.52%
	CH03	2.11	0.91	(1.20)	4.42%	1.18%	-3.24%
	CH21	1.34	0.87	(0.48)	2.97%	-1.21%	-4.18%
	CH43	0.70	0.86	0.17	4.22%	5.82%	1.59%
	CH34	0.77	0.77		5.04%	5.93%	0.90%
	MC06	0.44	0.76	0.32	2.72%	0.38%	-2.34%
	PON1	0.46	0.68	0.22	4.49%	1.33%	-3.15%
	MJR1	0.83	0.64	(0.19)	1.04%	0.08%	-0.95%
	CH20	0.97	0.60	(0.36)	1.56%	0.45%	-1.11%
	CH23	0.11	0.37	0.26	7.04%	3.14%	-3.89%
	UKI1	1.41	0.34	(1.07)	5.06%	6.51%	1.45%
	CH41	0.00	0.32	0.32	#Error	8.00%	#Error
	CH46	0.10	0.28	0.19	13.03%	6.67%	-6.37%
	CH09	1.30	0.23	(1.07)	3.84%	8.62%	4.78%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH33	1.56	0.22	(1.34)	4.20%	5.28%	1.08%
	CH32	0.00	0.16	0.16	#Error	3.32%	#Error
	CH17	0.00	0.15	0.15	#Error	3.81%	#Error
	CH06	0.96	0.11	(0.85)	5.50%	5.14%	-0.36%
	CH36	0.09	0.11	0.01	10.34%	5.14%	-5.20%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH18	2.04	0.00	(2.04)	3.54%	#Error	#Error
	CH24	0.85	0.00	(0.85)	3.11%	#Error	#Error
	CH27	0.00	0.00		#Error	#Error	#Error
	CH31	0.75	0.00	(0.75)	5.53%	#Error	#Error
	CH44	0.79	0.00	(0.79)	2.10%	#Error	#Error
	MC08	0.89	0.00	(0.89)	3.17%	#Error	#Error
	Total	22.77	14.32	(8.46)	3.86%	2.13%	-1.73%
TIRUPATI-01	GTL1	0.39	1.40	1.01	6.05%	0.93%	-5.12%
	KNL1	0.11	1.35	1.24	2.57%	-0.02%	-2.59%
	CTO1	1.07	1.20	0.13	4.90%	4.35%	-0.55%
	ATP1	0.51	1.10	0.59	7.50%	1.34%	-6.16%
	PDT1	0.61	0.97	0.36	1.48%	-0.11%	-1.59%
	TPY2	1.92	0.86	(1.06)	2.83%	1.77%	-1.05%
	NYP1	0.14	0.74	0.61	4.81%	5.22%	0.41%
	NDL1	0.96	0.66	(0.30)	2.41%	0.57%	-1.84%
	PGR1	0.38	0.60	0.22	5.77%	0.45%	-5.32%
	SPE1	0.26	0.60	0.34	3.96%	0.45%	-3.51%
	MPL1	0.32	0.52	0.21	4.91%	3.92%	-0.99%
	TPI1	0.28	0.52	0.23	3.16%	-0.57%	-3.73%
	ADI1	0.25	0.50	0.26	3.83%	4.63%	0.80%
	BVL1	0.30	0.49	0.19	3.16%	3.64%	0.48%
	KNL2	0.19	0.46	0.27	5.14%	4.56%	-0.58%
	PMR1	0.36	0.45	0.08	4.96%	3.22%	-1.75%
	RJP1	0.13	0.25	0.12	4.82%	3.83%	-0.99%
	KHT1	0.00	0.21	0.21	#Error	3.92%	#Error
	DHN1	0.42	0.19	(0.23)	-2.78%	5.14%	7.92%
	NLR1	0.46	0.13	(0.33)	3.71%	8.62%	4.90%
	PIL1	0.30	0.13	(0.18)	4.90%	4.82%	-0.09%
	KDA1	1.03	0.07	(0.96)	1.14%	5.14%	4.00%
	KOU1	0.11	0.00	(0.11)	2.57%	#Error	#Error
	PUT1	0.76	0.00	(0.76)	3.42%	#Error	#Error
	RCY1	0.14	0.00	(0.14)	4.81%	#Error	#Error
	TPY1	0.00	0.00		#Error	#Error	#Error
	VKI1	0.00	0.00		#Error	#Error	#Error
	Total	11.38	13.39	2.01	3.40%	2.12%	-1.28%
SOUTH-03	PVI1	0.28	1.57	1.28	5.40%	4.73%	-0.67%
	MDU3	0.00	1.41	1.41	#Error	1.10%	#Error
	DGL1	0.27	1.35	1.08	7.83%	2.84%	-4.99%
	MDU4	0.15	1.03	0.88	9.83%	2.19%	-7.64%
	TPT1	1.43	0.84	(0.59)	4.79%	6.50%	1.71%
	MPA1	0.15	0.76	0.61	9.49%	5.80%	-3.69%
	ADP1	0.57	0.63	0.06	6.68%	6.59%	-0.09%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	TEN2	0.45	0.53	0.08	5.44%	3.55%	-1.88%
	MDU2	0.48	0.44	(0.03)	6.34%	1.12%	-5.22%
	DGL2	0.54	0.39	(0.14)	7.60%	3.60%	-4.00%
	TDI1	0.33	0.39	0.06	4.10%	7.24%	3.14%
	BNR1	0.40	0.36	(0.04)	4.91%	5.01%	0.10%
	TEN1	0.37	0.35	(0.02)	6.20%	3.07%	-3.12%
	MDU1	1.65	0.26	(1.39)	4.87%	5.53%	0.66%
	PKM1	0.25	0.25		5.65%	6.47%	0.82%
	ATG1	0.44	0.24	(0.20)	4.08%	5.55%	1.46%
	KKD2	0.15	0.23	0.08	6.20%	4.91%	-1.29%
	MLR1	0.11	0.23	0.12	2.57%	-1.97%	-4.54%
	SGP1	0.25	0.22	(0.03)	5.82%	7.73%	1.92%
	ODM1	0.92	0.22	(0.70)	5.85%	2.29%	-3.56%
	KPT1	0.27	0.21	(0.06)	6.28%	4.91%	-1.37%
	NKI1	0.26	0.20	(0.06)	3.93%	4.91%	0.99%
	CMR1	0.34	0.17	(0.17)	5.66%	4.81%	-0.86%
	KRR1	0.00	0.17	0.17	#Error	3.81%	#Error
	BTU1	0.21	0.16	(0.04)	5.79%	3.32%	-2.48%
	MNM1	0.00	0.15	0.15	#Error	4.92%	#Error
	MDU5	0.25	0.14	(0.11)	6.50%	6.69%	0.19%
	MDU6	0.31	0.12	(0.19)	7.81%	7.83%	0.02%
	NTM1	0.41	0.10	(0.32)	4.59%	5.77%	1.17%
	CBM1	0.75	0.00	(0.75)	3.29%	#Error	#Error
	DKI1	0.06	0.00	(0.06)	4.24%	#Error	#Error
	PNI1	0.85	0.00	(0.85)	-2.59%	#Error	#Error
	PNV1	0.15	0.00	(0.15)	4.92%	#Error	#Error
	SVG1	0.31	0.00	(0.31)	1.81%	#Error	#Error
	TMM1	0.11	0.00	(0.11)	12.41%	#Error	#Error
	USL1	0.67	0.00	(0.67)	3.27%	#Error	#Error
	Total	14.11	13.11	(1.00)	4.87%	4.04%	-0.83%
WEST-01	KG11	0.87	3.02	2.15	6.30%	0.35%	-5.96%
	UAM1	1.47	2.84	1.38	2.39%	1.64%	-0.76%
	GDR1	0.29	1.16	0.87	7.60%	3.85%	-3.75%
	CBE2	1.46	0.91	(0.55)	3.56%	1.78%	-1.78%
	KMD1	0.00	0.76	0.76	#Error	0.38%	#Error
	PPI1	0.80	0.72	(0.07)	7.90%	1.24%	-6.66%
	GBM1	4.35	0.67	(3.67)	4.24%	6.99%	2.75%
	ANR1	0.00	0.32	0.32	#Error	5.68%	#Error
	SUL1	0.00	0.31	0.31	#Error	7.04%	#Error
	KGM1	0.65	0.26	(0.39)	6.79%	7.23%	0.44%
	CNR1	0.01	0.25	0.25	22.56%	5.80%	-16.76%
	TPR2	0.00	0.23	0.23	#Error	-4.33%	#Error
	UMP1	0.24	0.15	(0.09)	3.26%	4.92%	1.66%
	TPR1	0.32	0.14	(0.18)	8.92%	8.62%	-0.30%
	KMR1	0.60	0.14	(0.46)	3.01%	5.79%	2.78%
	SNR1	0.43	0.14	(0.29)	3.54%	3.81%	0.27%
	PDM1	0.17	0.13	(0.04)	4.91%	7.77%	2.85%
	DPM2	0.33	0.12	(0.22)	7.62%	4.98%	-2.63%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	PLI1	0.00	0.11	0.11	#Error	5.14%	#Error
	SYM2	0.12	0.10	(0.02)	4.98%	5.15%	0.16%
	TPR4	1.27	0.09	(1.18)	5.86%	-1.58%	-7.43%
	AVI1	0.63	0.06	(0.57)	2.94%	4.24%	1.30%
	CBE1	0.13	0.00	(0.13)	5.80%	#Error	#Error
	CBE3	0.20	0.00	(0.20)	6.20%	#Error	#Error
	CBE4	0.33	0.00	(0.33)	2.51%	#Error	#Error
	CBE6	0.41	0.00	(0.41)	6.27%	#Error	#Error
	MPM1	0.19	0.00	(0.19)	7.41%	#Error	#Error
	TPR3	0.00	0.00		#Error	#Error	#Error
	Total	15.26	12.65	(2.61)	4.77%	2.38%	-2.39%
SOUTH ARCOT							
	KKI2	0.83	1.70	0.88	6.64%	1.50%	-5.14%
	CUD1	1.54	1.54	(0.01)	5.00%	5.20%	0.20%
	CDM1	1.30	1.09	(0.21)	5.13%	6.53%	1.40%
	PRT1	0.36	0.98	0.62	4.84%	1.23%	-3.61%
	KML1	0.47	0.82	0.35	4.60%	1.52%	-3.08%
	ULP1	0.78	0.70	(0.08)	5.39%	5.43%	0.04%
	NVL2	0.23	0.66	0.43	7.16%	0.79%	-6.37%
	VPM2	1.28	0.59	(0.70)	5.72%	6.58%	0.86%
	TVM1	0.28	0.52	0.25	5.32%	6.04%	0.72%
	MKM1	0.69	0.52	(0.18)	5.69%	-0.57%	-6.26%
	VPM1	0.00	0.48	0.48	#Error	3.01%	#Error
	KLM1	1.37	0.47	(0.91)	3.47%	7.50%	4.03%
	TVM2	2.14	0.42	(1.72)	2.00%	3.78%	1.79%
	POY2	1.16	0.28	(0.88)	6.43%	4.92%	-1.51%
	TRK1	1.57	0.27	(1.30)	4.84%	5.81%	0.97%
	VCM1	0.59	0.23	(0.36)	5.02%	4.91%	-0.10%
	POY1	0.50	0.00	(0.50)	5.59%	#Error	#Error
	SJI1	0.14	0.00	(0.14)	5.79%	#Error	#Error
	STP1	0.14	0.00	(0.14)	3.64%	#Error	#Error
	TDM1	0.70	0.00	(0.70)	4.43%	#Error	#Error
	Total	16.07	11.25	(4.82)	4.77%	3.71%	-1.06%
KL-SOUTH							
	PAS1	0.30	0.80	0.49	4.16%	4.43%	0.26%
	TVP1	1.63	0.38	(1.25)	4.82%	4.34%	-0.48%
	Total	1.94	1.18	(0.76)	4.72%	4.40%	-0.32%
	Total	231.01	196.38	(34.62)	4.31%	2.56%	-1.74%