

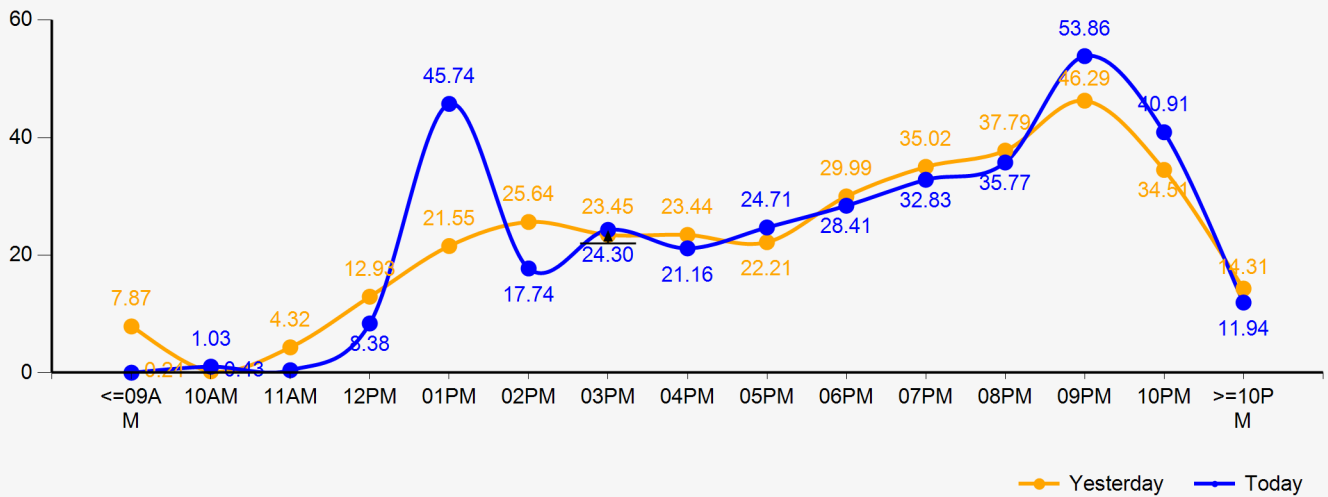
YD Sales : 339.57

YD GP%: 3.79%

TD Sales : 347.20

TD GP%: 3.49%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	45.93	41.05	(4.87)	3.25%	3.27%	0.02%
NORTH ARCOT	28.53	37.28	8.75	3.47%	3.96%	0.48%
CHENNAI-01	23.39	34.91	11.51	4.14%	4.38%	0.24%
HO01	0.12	33.36	33.25	0.02%	-0.99%	-1.01%
CHENNAI-02	34.82	32.13	(2.70)	2.90%	4.63%	1.73%
TRICHY-01	25.56	24.53	(1.03)	4.48%	3.66%	-0.82%
SOUTH ARCOT	28.64	22.68	(5.96)	3.30%	3.63%	0.33%
SOUTH-03	29.84	22.02	(7.82)	3.77%	3.92%	0.15%
WEST-02	23.39	21.83	(1.56)	3.74%	3.63%	-0.11%
TIRUPATI-01	16.37	18.18	1.82	3.97%	4.30%	0.33%
VIJAYAWADA-01	23.19	15.64	(7.54)	3.81%	3.66%	-0.15%
WEST-03	20.28	12.10	(8.18)	4.30%	3.91%	-0.39%
WEST-01	9.02	7.77	(1.25)	4.67%	4.74%	0.07%
HYDERABAD-01	0.00	7.03	7.03	#Error	5.14%	#Error
KL-SOUTH	4.52	6.96	2.44	5.17%	3.47%	-1.70%
KL-NORTH	22.67	6.64	(16.02)	4.83%	5.15%	0.32%
KL-CENTRAL	3.32	3.10	(0.22)	5.14%	3.47%	-1.67%
Total	339.57	347.20	8	3.79%	3.49%	-0.30%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	4.29	5.52	1.22	4.77%	2.89%	-1.88%
	KSM1	2.38	3.30	0.92	-0.20%	1.38%	1.57%
	SVK1	1.62	3.27	1.65	4.69%	2.21%	-2.47%
	RND1	0.66	3.12	2.46	4.86%	3.53%	-1.33%
	NGR1	4.95	2.63	(2.32)	2.91%	5.58%	2.67%
	VNR2	3.50	2.44	(1.06)	4.72%	5.06%	0.34%
	KVT1	1.31	1.62	0.31	4.96%	1.83%	-3.13%
	TCN1	0.18	1.57	1.39	3.93%	4.67%	0.74%
	PKD1	1.22	1.53	0.32	0.50%	4.31%	3.81%
	TKS1	0.43	1.50	1.07	5.01%	-0.62%	-5.63%
	TUT1	4.19	1.31	(2.88)	3.25%	8.98%	5.73%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TKS2	0.19	1.29	1.09	-0.09%	2.95%	3.04%
	SKD1	0.92	1.22	0.30	1.96%	-0.20%	-2.15%
	ERL2	1.83	1.18	(0.65)	1.60%	8.44%	6.84%
	SGT1	0.26	1.15	0.89	6.76%	-1.00%	-7.76%
	RND2	0.64	1.06	0.42	8.94%	5.11%	-3.83%
	SNL1	1.19	1.03	(0.16)	3.52%	-0.61%	-4.13%
	PDI1	0.00	0.97	0.97	#Error	4.22%	#Error
	TUT2	2.92	0.96	(1.95)	0.55%	5.06%	4.52%
	KGL1	0.20	0.70	0.50	1.94%	3.93%	1.99%
	APK2	0.70	0.68	(0.02)	2.99%	5.45%	2.46%
	TYI1	0.00	0.52	0.52	#Error	6.82%	#Error
	TKY1	0.93	0.39	(0.54)	2.16%	1.33%	-0.83%
	MAR1	1.90	0.35	(1.55)	3.34%	0.49%	-2.85%
	VLY1	0.63	0.32	(0.31)	6.53%	-1.26%	-7.79%
	APK1	1.13	0.31	(0.82)	0.52%	2.05%	1.53%
	KYR1	1.50	0.26	(1.24)	3.82%	6.76%	2.94%
	UDN1	0.68	0.20	(0.49)	3.42%	6.86%	3.44%
	ARM1	0.43	0.17	(0.27)	8.55%	0.09%	-8.47%
	MMT1	0.32	0.17	(0.16)	3.02%	-0.98%	-3.99%
	VKM1	0.89	0.16	(0.73)	1.74%	4.52%	2.78%
	SDI1	0.33	0.15	(0.17)	0.28%	-1.34%	-1.62%
	COL1	0.00	0.01	0.01	#Error	12.35%	#Error
	ASM1	1.21	0.00	(1.21)	5.29%	#Error	#Error
	RPM1	0.83	0.00	(0.83)	1.59%	#Error	#Error
	STU2	0.40	0.00	(0.40)	4.44%	#Error	#Error
	VNR1	1.15	0.00	(1.15)	5.48%	#Error	#Error
	Total	45.93	41.05	(4.87)	3.25%	3.27%	0.02%
NORTH ARCOT							
	KPM2	3.46	8.51	5.05	4.51%	5.41%	0.89%
	VEL3	1.83	2.66	0.83	3.76%	5.15%	1.40%
	TRR1	0.90	2.49	1.59	-0.03%	4.23%	4.26%
	SBR1	1.88	2.31	0.43	6.67%	-0.22%	-6.89%
	VEL4	2.32	2.26	(0.06)	5.18%	5.45%	0.27%
	WJP1	1.06	2.02	0.95	5.06%	4.48%	-0.57%
	CGM1	0.87	1.64	0.77	-1.59%	0.24%	1.83%
	WJD1	0.29	1.47	1.18	1.05%	6.52%	5.46%
	VEL2	1.09	1.46	0.37	3.62%	1.41%	-2.21%
	UGI1	1.65	1.37	(0.28)	-2.35%	3.71%	6.06%
	PTU1	0.39	1.36	0.97	4.13%	1.53%	-2.60%
	BGR1	0.64	1.25	0.60	4.65%	2.77%	-1.87%
	VNB1	0.89	1.21	0.32	-0.72%	3.35%	4.07%
	ANI1	0.27	1.18	0.92	-1.87%	5.68%	7.55%
	CYR1	0.48	1.13	0.66	1.70%	1.92%	0.22%
	AKM1	0.80	0.99	0.19	5.04%	6.44%	1.40%
	CPT1	0.59	0.77	0.19	4.96%	4.02%	-0.94%
	GDM1	1.69	0.73	(0.96)	5.14%	2.06%	-3.07%
	ARC2	0.60	0.70	0.10	4.24%	5.14%	0.90%
	KPM1	0.19	0.70	0.51	-0.56%	5.13%	5.69%
	ABR1	1.55	0.50	(1.05)	3.22%	2.74%	-0.48%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	SLG1	0.68	0.37	(0.31)	3.78%	0.67%	-3.11%
	PLR1	0.81	0.17	(0.64)	1.73%	4.72%	2.99%
	VSI1	1.36	0.01	(1.35)	5.85%	12.35%	6.50%
	TRL1	0.86	0.00	(0.86)	3.47%	#Error	#Error
	TRT1	0.85	0.00	(0.85)	3.51%	#Error	#Error
	VEL1	0.51	0.00	(0.51)	4.72%	#Error	#Error
	Total	28.53	37.28	8.75	3.47%	3.96%	0.48%
CHENNAI-01							
	CH14	1.54	3.79	2.24	1.36%	3.71%	2.35%
	CH19	0.16	2.69	2.53	1.95%	5.03%	3.08%
	CH38	0.47	2.58	2.11	8.28%	5.18%	-3.10%
	CH48	0.30	2.02	1.72	0.86%	3.83%	2.98%
	CH49	3.87	1.91	(1.97)	5.32%	5.19%	-0.13%
	CH45	0.25	1.82	1.57	4.90%	-3.01%	-7.90%
	GUD1	0.55	1.76	1.21	5.18%	4.61%	-0.57%
	CH16	1.03	1.76	0.73	5.47%	5.00%	-0.47%
	CH22	2.96	1.72	(1.24)	4.64%	0.44%	-4.20%
	GUD2	0.00	1.65	1.65	#Error	4.61%	#Error
	KNR1	1.01	1.52	0.50	3.96%	8.44%	4.48%
	SKL1	1.25	1.37	0.12	0.29%	2.13%	1.84%
	TKM1	0.20	1.32	1.11	3.93%	3.87%	-0.05%
	CH42	0.39	1.29	0.90	7.70%	5.25%	-2.45%
	AVD1	0.79	1.27	0.47	5.34%	8.15%	2.81%
	CH05	0.63	1.20	0.57	3.86%	4.39%	0.53%
	CH30	0.23	1.19	0.97	4.90%	6.28%	1.38%
	CH47	0.46	1.11	0.65	7.91%	4.30%	-3.61%
	CH40	0.30	0.89	0.59	4.90%	4.30%	-0.60%
	CH07	0.88	0.66	(0.22)	7.29%	6.00%	-1.30%
	CH28	1.81	0.49	(1.32)	3.45%	5.89%	2.44%
	MRM1	2.35	0.27	(2.08)	0.90%	8.48%	7.58%
	MC09	0.17	0.23	0.06	1.13%	10.16%	9.03%
	CH25	1.61	0.22	(1.38)	6.37%	8.60%	2.23%
	CH26	0.01	0.18	0.17	15.24%	10.62%	-4.63%
	CH29	0.00	0.01	0.01	#Error	10.59%	#Error
	CGL1	0.00	0.00		#Error	#Error	#Error
	CH08	0.00	0.00		#Error	#Error	#Error
	CH39	0.17	0.00	(0.17)	-0.98%	#Error	#Error
	Total	23.39	34.91	11.51	4.14%	4.38%	0.24%
HO01							
	GHUB	0.00	33.36	33.36	#Error	-0.99%	#Error
	MSWH	0.12	0.00	(0.12)	0.02%	#Error	#Error
	Total	0.12	33.36	33.25	0.02%	-0.99%	-1.01%
CHENNAI-02							
	CH03	1.73	4.27	2.54	5.01%	5.99%	0.98%
	CH46	0.25	3.24	2.99	4.91%	2.54%	-2.37%
	UKI1	0.55	2.72	2.17	3.76%	4.73%	0.97%
	CH18	1.87	2.39	0.52	2.67%	4.76%	2.09%
	PON1	0.23	2.01	1.78	1.88%	0.20%	-1.68%
	CH15	4.08	1.67	(2.41)	2.87%	1.40%	-1.47%
	CH41	1.97	1.61	(0.37)	0.07%	9.82%	9.75%
	CH44	2.65	1.52	(1.12)	4.05%	4.66%	0.60%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH21	0.81	1.51	0.70	1.74%	5.40%	3.66%
	MJR1	1.23	1.27	0.03	3.20%	6.27%	3.08%
	CH23	0.16	1.23	1.08	1.20%	5.39%	4.20%
	CH43	2.70	1.16	(1.54)	2.59%	8.62%	6.03%
	CH34	2.44	1.14	(1.30)	2.30%	5.89%	3.58%
	CH37	1.25	1.02	(0.23)	2.25%	0.27%	-1.98%
	MC06	0.32	0.93	0.61	4.90%	6.14%	1.24%
	MC05	0.62	0.88	0.26	7.68%	3.56%	-4.12%
	GPD1	1.26	0.71	(0.55)	1.88%	0.85%	-1.04%
	CH50	2.93	0.64	(2.29)	2.98%	8.90%	5.92%
	CH06	0.58	0.55	(0.02)	2.93%	3.53%	0.60%
	CH51	0.24	0.36	0.12	5.96%	0.83%	-5.13%
	CH20	1.37	0.29	(1.08)	4.60%	2.91%	-1.69%
	CH35	1.10	0.22	(0.88)	3.47%	17.10%	13.63%
	CH33	0.37	0.21	(0.16)	10.94%	7.78%	-3.15%
	CH36	0.70	0.20	(0.50)	5.14%	7.24%	2.10%
	CH24	1.54	0.18	(1.36)	-1.01%	1.16%	2.17%
	CH17	0.26	0.18	(0.08)	0.82%	-0.69%	-1.52%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH12	0.73	0.00	(0.73)	3.58%	#Error	#Error
	CH27	0.24	0.00	(0.24)	-0.24%	#Error	#Error
	CH31	0.63	0.00	(0.63)	0.68%	#Error	#Error
	CH32	0.00	0.00		#Error	#Error	#Error
	Total	34.82	32.13	(2.70)	2.90%	4.63%	1.73%
TRICHY-01							
	TRY1	1.35	4.79	3.44	5.92%	2.06%	-3.86%
	PBR2	0.55	2.26	1.71	10.28%	1.36%	-8.92%
	TRY4	0.67	1.63	0.97	2.40%	6.59%	4.19%
	KUM1	0.77	1.58	0.82	1.22%	0.56%	-0.66%
	TYR1	1.66	1.48	(0.18)	2.30%	3.87%	1.56%
	MVM1	0.76	1.29	0.53	5.30%	7.86%	2.56%
	JKM1	1.38	1.26	(0.12)	2.32%	5.31%	2.99%
	TNJ1	1.48	1.23	(0.26)	8.25%	3.65%	-4.60%
	NCK1	0.97	0.95	(0.02)	2.94%	4.68%	1.73%
	TVR2	1.63	0.93	(0.70)	3.71%	2.82%	-0.89%
	NMM1	1.09	0.92	(0.18)	7.16%	7.35%	0.19%
	AYR1	1.20	0.87	(0.33)	3.03%	2.02%	-1.01%
	KRN1	1.74	0.85	(0.89)	4.23%	7.79%	3.56%
	TTP1	1.52	0.65	(0.87)	5.96%	6.50%	0.55%
	TRY2	0.00	0.57	0.57	#Error	1.95%	#Error
	TRY3	0.18	0.55	0.38	1.20%	4.71%	3.52%
	PDK2	0.42	0.55	0.13	4.53%	4.71%	0.18%
	MSI1	0.87	0.48	(0.39)	2.69%	-0.66%	-3.35%
	TVR1	1.06	0.44	(0.63)	3.13%	0.10%	-3.02%
	TNJ2	1.00	0.29	(0.71)	6.27%	2.91%	-3.36%
	PBR1	0.47	0.28	(0.19)	3.33%	6.94%	3.61%
	KIK1	0.00	0.25	0.25	#Error	3.90%	#Error
	ORU1	1.22	0.24	(0.98)	4.22%	6.81%	2.59%
	NGT1	0.25	0.21	(0.04)	3.90%	1.79%	-2.10%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	APM1	0.11	0.00	(0.11)	18.06%	#Error	#Error
	KUM2	0.53	0.00	(0.53)	4.93%	#Error	#Error
	MDI1	1.12	0.00	(1.12)	1.34%	#Error	#Error
	PDK1	0.32	0.00	(0.32)	8.35%	#Error	#Error
	PTK1	1.24	0.00	(1.24)	6.32%	#Error	#Error
	Total	25.56	24.53	(1.03)	4.48%	3.66%	-0.82%
SOUTH ARCOT	CUD1	3.12	3.77	0.64	1.84%	4.72%	2.88%
	ULP1	0.86	2.57	1.70	-5.99%	3.05%	9.04%
	POY2	0.71	1.74	1.04	-1.02%	2.54%	3.57%
	SJI2	2.71	1.57	(1.14)	0.27%	3.50%	3.23%
	CDM1	2.56	1.38	(1.18)	6.56%	5.41%	-1.14%
	TVM1	1.10	1.36	0.27	8.46%	3.10%	-5.36%
	KLM1	1.40	1.36	(0.05)	2.73%	0.14%	-2.59%
	TVM2	1.19	1.21	0.01	3.97%	1.68%	-2.29%
	KML1	1.82	0.96	(0.86)	3.79%	4.88%	1.10%
	PRT1	1.62	0.93	(0.69)	-0.63%	4.41%	5.03%
	KKI2	3.36	0.81	(2.55)	4.64%	3.73%	-0.91%
	TDM1	0.57	0.77	0.21	8.13%	8.54%	0.41%
	MKM1	0.53	0.77	0.24	10.96%	4.56%	-6.40%
	TRK1	1.63	0.70	(0.93)	4.54%	2.89%	-1.66%
	VCM1	0.58	0.51	(0.08)	1.78%	5.14%	3.36%
	VPM2	0.97	0.45	(0.52)	5.76%	5.18%	-0.58%
	STP1	0.57	0.45	(0.11)	-0.88%	2.35%	3.23%
	VPM1	0.57	0.44	(0.13)	2.75%	3.64%	0.88%
	NVL2	2.07	0.44	(1.63)	5.16%	1.79%	-3.36%
	POY1	0.70	0.34	(0.36)	2.35%	0.32%	-2.03%
	VCM2	0.00	0.16	0.16	#Error	3.05%	#Error
	Total	28.64	22.68	(5.96)	3.30%	3.63%	0.33%
SOUTH-03	SVG1	0.43	1.75	1.32	-0.63%	6.19%	6.83%
	ATG1	0.27	1.30	1.03	4.47%	3.50%	-0.97%
	ODM1	1.35	1.28	(0.07)	0.14%	4.20%	4.06%
	DKI1	0.34	1.26	0.92	1.49%	3.39%	1.90%
	MDU6	1.98	1.16	(0.82)	4.16%	4.86%	0.69%
	MPA1	0.86	1.10	0.24	1.82%	2.46%	0.65%
	KPT1	0.72	1.06	0.34	4.12%	2.97%	-1.15%
	NKI1	0.59	1.03	0.45	4.00%	1.98%	-2.02%
	TEN1	1.17	1.01	(0.16)	7.28%	2.04%	-5.24%
	PVI1	0.70	0.77	0.07	5.14%	6.67%	1.53%
	MDU3	1.11	0.75	(0.37)	0.81%	2.60%	1.79%
	CBM1	0.74	0.72	(0.03)	9.06%	6.20%	-2.86%
	ADP1	0.01	0.69	0.68	8.49%	0.94%	-7.56%
	CMR1	1.22	0.63	(0.59)	2.80%	0.06%	-2.74%
	MDU5	0.50	0.63	0.13	6.44%	5.61%	-0.83%
	USL1	0.79	0.63	(0.16)	3.98%	1.69%	-2.29%
	MDU1	2.48	0.63	(1.85)	6.07%	8.90%	2.83%
	KRR1	0.01	0.57	0.56	12.69%	0.32%	-12.36%
	NTM1	2.80	0.47	(2.33)	0.87%	-0.89%	-1.77%
	MDU7	1.05	0.44	(0.61)	4.19%	5.59%	1.40%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	SGP1	0.20	0.43	0.24	1.88%	8.55%	6.67%
	TDI1	1.16	0.42	(0.74)	1.65%	1.76%	0.11%
	TMM1	0.71	0.41	(0.30)	2.59%	5.88%	3.29%
	PNV2	0.34	0.37	0.03	12.43%	3.43%	-9.01%
	MLR1	0.23	0.34	0.11	1.88%	6.60%	4.73%
	KYK1	0.18	0.34	0.16	1.17%	2.01%	0.84%
	MDU2	1.14	0.31	(0.83)	5.24%	7.28%	2.04%
	TPT1	0.85	0.30	(0.55)	6.72%	4.66%	-2.06%
	DGL1	1.29	0.26	(1.03)	4.46%	13.88%	9.42%
	DGL2	1.16	0.21	(0.95)	3.36%	5.50%	2.14%
	MDU4	0.19	0.18	(0.01)	2.66%	1.88%	-0.78%
	PKM1	0.60	0.16	(0.44)	2.34%	11.62%	9.27%
	BTU1	0.51	0.14	(0.36)	5.12%	-0.74%	-5.87%
	BNR1	0.69	0.14	(0.55)	8.17%	-4.25%	-12.42%
	KKD3	0.58	0.13	(0.45)	-3.88%	0.29%	4.17%
	MNM1	0.00	0.00		#Error	#Error	#Error
	PNI1	0.56	0.00	(0.56)	9.79%	#Error	#Error
	TEN2	0.34	0.00	(0.34)	1.47%	#Error	#Error
	Total	29.84	22.02	(7.82)	3.77%	3.92%	0.15%
WEST-02							
	HSR2	3.15	2.45	(0.70)	3.22%	0.81%	-2.41%
	HRR1	0.86	1.94	1.08	2.36%	3.78%	1.42%
	SGI1	0.78	1.86	1.07	4.93%	4.54%	-0.39%
	SLM2	0.40	1.67	1.28	4.64%	3.69%	-0.95%
	SLM1	1.83	1.66	(0.16)	5.05%	5.40%	0.35%
	OML1	0.32	1.36	1.03	4.90%	0.34%	-4.56%
	TRM1	1.73	1.17	(0.57)	3.82%	1.79%	-2.03%
	VPD1	1.80	1.10	(0.69)	2.85%	3.65%	0.80%
	SLM3	0.72	1.03	0.31	4.07%	3.24%	-0.83%
	PLC1	0.20	1.02	0.82	1.89%	5.14%	3.25%
	EPI1	1.54	0.93	(0.61)	3.73%	4.48%	0.75%
	HSR1	0.13	0.90	0.76	7.38%	3.38%	-4.00%
	MCR1	1.06	0.85	(0.21)	6.03%	3.41%	-2.62%
	KRI1	0.84	0.77	(0.07)	3.28%	-0.66%	-3.94%
	KVP1	0.18	0.67	0.49	1.88%	7.62%	5.74%
	ATU1	2.11	0.59	(1.52)	3.96%	8.58%	4.62%
	APN1	0.78	0.47	(0.31)	4.17%	7.90%	3.74%
	MTR1	0.82	0.46	(0.36)	4.43%	3.54%	-0.89%
	PMP1	1.85	0.45	(1.39)	3.54%	9.35%	5.80%
	KAM1	1.09	0.28	(0.80)	0.67%	5.07%	4.40%
	EDP1	0.00	0.20	0.20	#Error	1.88%	#Error
	BMD1	0.47	0.00	(0.47)	6.41%	#Error	#Error
	DPR1	0.00	0.00		#Error	#Error	#Error
	DPR2	0.19	0.00	(0.19)	2.43%	#Error	#Error
	PNG1	0.56	0.00	(0.56)	2.80%	#Error	#Error
	Total	23.39	21.83	(1.56)	3.74%	3.63%	-0.11%
TIRUPATI-01							
	CTO1	0.25	3.03	2.78	3.90%	4.70%	0.80%
	TPY2	1.25	2.34	1.09	3.49%	4.95%	1.46%
	PDT1	1.29	1.58	0.29	5.52%	5.65%	0.13%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	NDL1	0.47	1.57	1.09	2.92%	4.31%	1.39%
	ATP1	4.54	1.44	(3.10)	5.09%	4.07%	-1.02%
	KNL2	1.71	0.92	(0.79)	3.88%	5.34%	1.46%
	PUT1	0.21	0.91	0.69	0.85%	4.55%	3.70%
	KNL1	0.14	0.70	0.56	-0.39%	5.13%	5.51%
	NLR1	0.25	0.70	0.45	2.85%	5.13%	2.28%
	KAR1	0.22	0.67	0.45	3.06%	2.52%	-0.54%
	KOU1	0.39	0.63	0.24	1.55%	2.31%	0.76%
	RJP1	0.51	0.52	0.01	5.14%	5.64%	0.50%
	TPY1	0.00	0.51	0.51	#Error	5.14%	#Error
	BVL1	0.34	0.49	0.15	10.59%	2.36%	-8.23%
	TPI1	0.02	0.48	0.46	12.03%	-1.28%	-13.31%
	KDA1	0.43	0.23	(0.19)	6.58%	11.45%	4.87%
	PIL1	0.44	0.23	(0.21)	0.15%	0.20%	0.05%
	ADI1	0.42	0.23	(0.19)	2.24%	1.70%	-0.54%
	KVL1	0.01	0.22	0.21	14.27%	3.06%	-11.21%
	VKI1	0.69	0.21	(0.47)	3.37%	0.85%	-2.52%
	PGR1	0.00	0.21	0.21	#Error	-1.06%	#Error
	PMR1	0.42	0.18	(0.24)	4.37%	5.63%	1.25%
	SPE1	0.27	0.17	(0.10)	2.91%	2.01%	-0.90%
	MPL1	0.72	0.01	(0.71)	1.35%	12.92%	11.57%
	DHN1	0.17	0.00	(0.17)	0.09%	#Error	#Error
	GTL1	0.00	0.00		#Error	#Error	#Error
	KDR1	0.01	0.00	(0.01)	12.35%	#Error	#Error
	KHT1	0.51	0.00	(0.51)	1.30%	#Error	#Error
	NYP1	0.33	0.00	(0.33)	5.40%	#Error	#Error
	RCY1	0.35	0.00	(0.35)	0.82%	#Error	#Error
	Total	16.37	18.18	1.82	3.97%	4.30%	0.33%
VIJAYAWADA-01	TEL1	0.77	2.08	1.32	-2.88%	5.03%	7.91%
	VJW3	0.46	1.76	1.30	0.23%	5.16%	4.93%
	VJW4	1.41	1.24	(0.16)	5.14%	4.08%	-1.06%
	PAP1	0.29	0.87	0.58	5.17%	4.15%	-1.02%
	DPE1	0.01	0.78	0.77	15.22%	2.84%	-12.38%
	NRT1	0.19	0.70	0.51	13.92%	5.14%	-8.78%
	VKN1	0.60	0.70	0.10	-5.66%	5.14%	10.80%
	VJW2	0.70	0.70		5.13%	5.13%	0.00%
	GNT2	0.67	0.65	(0.02)	5.10%	3.15%	-1.95%
	MTM1	0.63	0.58	(0.05)	4.22%	3.10%	-1.12%
	ELU1	5.57	0.53	(5.03)	5.17%	1.04%	-4.14%
	TVU1	0.01	0.51	0.50	14.27%	5.14%	-9.13%
	PPM1	0.50	0.50		3.39%	1.37%	-2.02%
	BVR1	0.51	0.38	(0.12)	5.14%	-3.47%	-8.61%
	NPR1	0.70	0.35	(0.35)	5.13%	9.37%	4.24%
	GDV1	0.70	0.34	(0.36)	5.13%	0.16%	-4.97%
	VSK1	0.00	0.32	0.32	#Error	8.09%	#Error
	JGG1	0.47	0.31	(0.16)	3.20%	-0.02%	-3.22%
	PRL1	0.00	0.31	0.31	#Error	-1.33%	#Error
	VJW5	0.64	0.25	(0.39)	4.14%	-1.91%	-6.06%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	CKT1	0.00	0.25	0.25	#Error	3.90%	#Error
	TNK1	0.71	0.25	(0.47)	5.08%	3.90%	-1.18%
	PNR1	0.21	0.23	0.02	0.16%	2.92%	2.76%
	JPT1	0.72	0.23	(0.49)	6.55%	-0.25%	-6.80%
	RMV1	0.00	0.21	0.21	#Error	0.87%	#Error
	GVM1	0.70	0.21	(0.49)	5.13%	-1.26%	-6.39%
	VJW1	1.32	0.18	(1.14)	2.24%	7.06%	4.82%
	BPP1	0.15	0.17	0.02	2.42%	2.29%	-0.13%
	NZV1	0.00	0.02	0.02	#Error	10.15%	#Error
	TNI1	0.00	0.01	0.01	#Error	15.04%	#Error
	AMP1	0.26	0.00	(0.26)	6.76%	#Error	#Error
	CRL1	0.00	0.00		#Error	#Error	#Error
	GNT1	0.41	0.00	(0.41)	6.31%	#Error	#Error
	KND1	1.40	0.00	(1.40)	5.13%	#Error	#Error
	OGL1	1.73	0.00	(1.73)	-0.63%	#Error	#Error
	RAL1	0.22	0.00	(0.22)	-2.37%	#Error	#Error
	TDD1	0.00	0.00		#Error	#Error	#Error
	VUY1	0.52	0.00	(0.52)	5.33%	#Error	#Error
	Total	23.19	15.64	(7.54)	3.81%	3.66%	-0.15%
WEST-03							
	AVI1	1.32	2.94	1.62	6.10%	5.51%	-0.59%
	GBM1	0.27	1.83	1.56	0.74%	2.12%	1.38%
	NKL2	1.75	1.50	(0.25)	3.91%	2.21%	-1.70%
	TPR1	2.73	1.16	(1.57)	4.58%	-0.47%	-5.06%
	VKL1	0.14	0.88	0.74	-0.44%	4.22%	4.66%
	TCG1	1.33	0.66	(0.67)	0.64%	6.41%	5.77%
	SGG1	0.00	0.59	0.59	#Error	5.13%	#Error
	TPR2	7.72	0.50	(7.22)	5.03%	4.57%	-0.47%
	PDR1	0.51	0.43	(0.08)	5.12%	4.02%	-1.11%
	KGM1	1.33	0.41	(0.92)	4.96%	6.72%	1.75%
	ERD1	0.15	0.23	0.08	1.18%	10.82%	9.63%
	SYM2	0.72	0.23	(0.49)	5.28%	8.81%	3.52%
	KMM1	0.23	0.21	(0.02)	1.88%	-0.21%	-2.09%
	TPR3	0.37	0.18	(0.19)	1.46%	0.71%	-0.75%
	ERD2	0.02	0.18	0.15	12.35%	1.88%	-10.47%
	CMI1	0.81	0.17	(0.64)	4.47%	10.45%	5.98%
	RSP1	0.19	0.00	(0.19)	4.90%	#Error	#Error
	TPR4	0.68	0.00	(0.68)	1.29%	#Error	#Error
	Total	20.28	12.10	(8.18)	4.30%	3.91%	-0.39%
WEST-01							
	KGI1	1.09	1.64	0.56	7.06%	4.95%	-2.11%
	CBE2	1.76	1.59	(0.17)	5.15%	4.17%	-0.98%
	SUL1	0.01	1.52	1.51	8.49%	5.14%	-3.35%
	PPI1	0.00	0.62	0.62	#Error	4.04%	#Error
	CNR1	0.30	0.49	0.19	3.20%	3.27%	0.07%
	GDR1	0.89	0.36	(0.53)	6.07%	1.43%	-4.64%
	DPM2	0.84	0.31	(0.53)	4.67%	4.76%	0.08%
	UMP1	0.00	0.30	0.30	#Error	11.01%	#Error
	SNR1	0.00	0.27	0.27	#Error	9.76%	#Error
	KMR1	0.24	0.26	0.02	1.87%	1.02%	-0.85%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	UAM1	0.58	0.24	(0.34)	1.41%	4.98%	3.58%
	PLI1	0.30	0.16	(0.14)	1.79%	4.52%	2.72%
	ANR1	0.00	0.00		#Error	#Error	#Error
	CBE1	1.92	0.00	(1.92)	4.33%	#Error	#Error
	CBE3	0.00	0.00		#Error	#Error	#Error
	CBE4	0.00	0.00		#Error	#Error	#Error
	CBE5	0.00	0.00		#Error	#Error	#Error
	CBE6	0.70	0.00	(0.70)	5.14%	#Error	#Error
	KMD1	0.00	0.00		#Error	#Error	#Error
	MPM1	0.20	0.00	(0.20)	5.09%	#Error	#Error
	PDM1	0.18	0.00	(0.18)	1.17%	#Error	#Error
	Total	9.02	7.77	(1.25)	4.67%	4.74%	0.07%
HYDERABAD-01	HYD1	0.00	7.03	7.03	#Error	5.14%	#Error
	Total	0.00	7.03	7.03	#Error	5.14%	#Error
KL-SOUTH	TVP1	2.30	3.44	1.14	3.29%	3.06%	-0.24%
	KLR1	0.41	1.30	0.88	7.70%	4.53%	-3.17%
	PAS1	1.14	0.79	(0.34)	5.48%	2.57%	-2.91%
	KOM1	0.00	0.73	0.73	#Error	6.84%	#Error
	PNL1	0.67	0.70	0.03	9.57%	1.01%	-8.56%
	Total	4.52	6.96	2.44	5.17%	3.47%	-1.70%
KL-NORTH	KZD1	19.09	2.62	(16.46)	4.58%	5.08%	0.51%
	KNU1	1.97	1.63	(0.35)	6.02%	4.78%	-1.23%
	VLC1	0.56	1.40	0.84	8.00%	5.08%	-2.92%
	BSY1	1.05	1.00	(0.05)	5.57%	6.04%	0.47%
	Total	22.67	6.64	(16.02)	4.83%	5.15%	0.32%
KL-CENTRAL	KOC1	3.32	3.10	(0.22)	5.14%	3.47%	-1.67%
	Total	3.32	3.10	(0.22)	5.14%	3.47%	-1.67%
	Total	339.57	347.20	7.63	3.79%	3.49%	-0.30%