

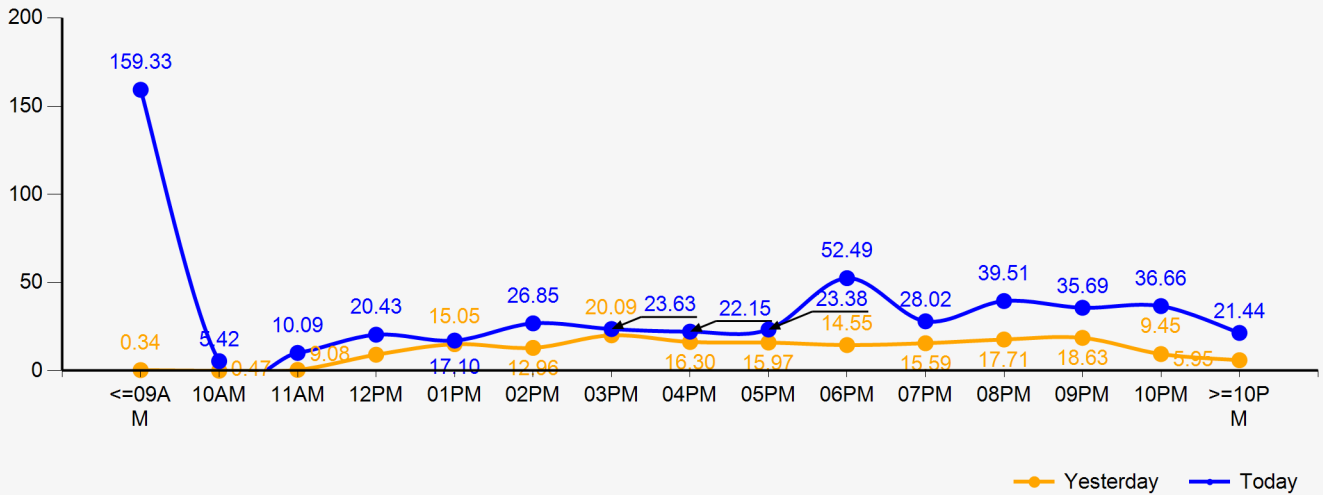
YD Sales : 172.15

YD GP%: 3.77%

TD Sales : 522.18

TD GP%: 2.91%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	12.37	165.48	153.10	3.92%	3.08%	-0.84%
CHENNAI-02	27.06	73.25	46.19	4.34%	3.16%	-1.18%
CHENNAI-01	33.36	39.43	6.07	3.61%	3.21%	-0.40%
TRICHY-01	10.17	35.68	25.50	3.77%	3.51%	-0.26%
WEST-02	16.18	34.76	18.58	3.25%	3.15%	-0.10%
TIRUPATI-01	5.28	32.22	26.94	3.65%	2.70%	-0.95%
SOUTH ARCOT	7.62	25.66	18.05	3.52%	2.95%	-0.58%
NORTH ARCOT	28.54	25.57	(2.98)	3.99%	2.59%	-1.40%
HO01	0.00	25.08	25.08	#Error	-0.99%	#Error
VIJAYAWADA-01	3.46	22.31	18.85	3.71%	2.87%	-0.83%
SOUTH-03	17.92	21.40	3.48	4.16%	4.14%	-0.02%
WEST-01	10.03	18.25	8.22	2.66%	2.76%	0.10%
KL-SOUTH	0.16	3.09	2.94	-10.88%	2.62%	13.50%
Total	172.15	522.18	350	3.77%	2.91%	-0.87%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	3.00	61.41	58.41	4.47%	2.56%	-1.90%
	KVT1	0.20	22.64	22.44	4.73%	2.62%	-2.11%
	TUT1	1.27	10.77	9.50	3.50%	3.66%	0.16%
	VNR2	0.14	7.98	7.85	2.58%	3.89%	1.31%
	NGR1	0.70	6.99	6.29	4.22%	3.66%	-0.56%
	ERL2	0.08	4.96	4.89	5.13%	3.97%	-1.16%
	TKS2	0.75	3.91	3.17	3.22%	3.74%	0.52%
	VLY1	-0.13	3.61	3.74	7.98%	4.18%	-3.80%
	VKM1	0.11	3.49	3.38	2.09%	3.87%	1.78%
	TUT2	0.64	3.22	2.59	3.62%	2.25%	-1.37%
	KYR1	0.23	3.04	2.80	3.08%	3.59%	0.50%
	TCN1	0.30	2.79	2.49	3.30%	4.70%	1.40%
	RND1	0.36	2.64	2.29	4.30%	2.34%	-1.96%
	TKS1	0.17	2.48	2.31	7.67%	3.59%	-4.08%
	UDN1	0.00	2.37	2.37	#Error	3.23%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	SNL1	0.22	2.21	1.99	2.81%	2.81%	0.01%
	MAR1	0.57	2.10	1.54	6.42%	4.35%	-2.06%
	SVK1	0.09	1.73	1.64	7.94%	2.21%	-5.73%
	MMT1	0.21	1.52	1.31	6.61%	4.92%	-1.69%
	ASM1	0.00	1.51	1.51	#Error	2.09%	#Error
	APK2	0.15	1.36	1.22	5.36%	7.25%	1.89%
	RPM1	0.14	1.27	1.14	1.09%	4.56%	3.47%
	TKY1	0.21	1.17	0.96	5.29%	4.42%	-0.87%
	KSM1	0.00	1.16	1.16	#Error	1.89%	#Error
	PKD1	0.32	1.08	0.76	2.69%	4.80%	2.11%
	STU2	0.35	1.03	0.69	3.76%	5.83%	2.07%
	ARM1	0.09	0.95	0.85	2.10%	4.09%	1.99%
	PDI1	0.15	0.92	0.77	3.93%	-3.56%	-7.49%
	SDI1	0.52	0.83	0.31	3.92%	2.19%	-1.73%
	SGT1	0.22	0.73	0.51	3.62%	3.83%	0.20%
	APK1	0.20	0.71	0.51	3.68%	1.29%	-2.38%
	TYI1	0.09	0.71	0.62	4.79%	3.72%	-1.08%
	COL1	0.00	0.69	0.69	#Error	2.93%	#Error
	SKD1	0.82	0.61	(0.21)	1.63%	3.97%	2.34%
	KGL1	0.22	0.50	0.28	3.49%	1.57%	-1.92%
	VNR1	0.00	0.36	0.36	#Error	3.86%	#Error
	TVL2	0.00	0.00		#Error	#Error	#Error
	Total	12.37	165.48	153.10	3.92%	3.08%	-0.84%
CHENNAI-02							
	CH03	1.90	12.82	10.92	3.61%	3.06%	-0.55%
	CH21	4.75	9.11	4.36	5.11%	1.87%	-3.24%
	CH20	0.30	8.06	7.76	7.77%	2.95%	-4.81%
	CH15	2.03	4.61	2.58	5.47%	4.61%	-0.86%
	MJR1	0.95	4.52	3.57	5.07%	2.38%	-2.70%
	CH24	3.01	3.24	0.23	4.54%	4.23%	-0.31%
	CH18	0.41	2.85	2.44	6.39%	5.66%	-0.73%
	CH06	0.17	2.81	2.64	4.64%	1.37%	-3.27%
	CH33	0.38	2.78	2.40	5.95%	4.61%	-1.34%
	UKI1	0.45	2.67	2.21	1.61%	2.66%	1.05%
	MC06	0.00	2.48	2.48	#Error	3.48%	#Error
	CH44	1.48	2.42	0.94	3.24%	2.66%	-0.58%
	CH09	0.58	1.93	1.35	1.30%	2.99%	1.69%
	CH34	4.10	1.75	(2.35)	3.87%	1.07%	-2.80%
	MC05	1.60	1.58	(0.02)	4.40%	3.92%	-0.48%
	CH41	0.00	1.51	1.51	#Error	4.62%	#Error
	CH31	0.00	1.49	1.49	#Error	5.94%	#Error
	CH12	1.32	1.23	(0.09)	4.97%	3.54%	-1.43%
	CH17	0.64	1.12	0.48	1.66%	3.10%	1.43%
	GPD1	0.98	1.10	0.12	3.73%	3.60%	-0.13%
	CH46	0.35	1.09	0.74	3.52%	5.02%	1.50%
	CH43	0.49	0.93	0.44	2.21%	2.70%	0.49%
	CH36	0.00	0.72	0.72	#Error	-0.27%	#Error
	CH23	0.00	0.43	0.43	#Error	3.71%	#Error
	PON1	1.17	0.01	(1.16)	5.17%	10.85%	5.68%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH01	0.00	0.00		#Error	#Error	#Error
	CH27	0.00	0.00		#Error	#Error	#Error
	CH32	0.00	0.00		#Error	#Error	#Error
	MC08	0.00	0.00		#Error	#Error	#Error
	Total	27.06	73.25	46.19	4.34%	3.16%	-1.18%
CHENNAI-01							
	CH14	2.42	5.06	2.64	4.74%	3.10%	-1.64%
	MC10	0.75	4.86	4.11	3.62%	2.32%	-1.29%
	GUD2	0.00	3.14	3.14	#Error	3.52%	#Error
	CH38	0.93	2.14	1.21	5.08%	4.27%	-0.81%
	CH07	0.75	2.08	1.33	2.16%	4.86%	2.69%
	TKM1	0.00	1.67	1.67	#Error	4.70%	#Error
	CH22	0.39	1.55	1.17	5.94%	3.14%	-2.80%
	CH16	2.78	1.49	(1.29)	4.88%	2.78%	-2.10%
	AVD1	1.74	1.48	(0.26)	4.25%	5.54%	1.29%
	CH35	1.67	1.40	(0.27)	5.02%	3.22%	-1.81%
	CH45	1.10	1.34	0.24	2.13%	1.60%	-0.53%
	CH39	0.00	1.34	1.34	#Error	4.03%	#Error
	CH37	0.38	1.32	0.94	3.58%	1.55%	-2.03%
	CH08	1.07	1.20	0.13	6.32%	3.42%	-2.89%
	CH48	0.66	1.18	0.51	6.62%	1.23%	-5.39%
	KNR1	0.71	1.10	0.39	4.14%	1.77%	-2.37%
	CH28	0.90	1.02	0.12	5.66%	6.87%	1.21%
	SKL1	0.00	0.99	0.99	#Error	3.22%	#Error
	CH40	8.81	0.83	(7.99)	2.03%	2.14%	0.11%
	CH11	0.52	0.80	0.27	4.24%	0.86%	-3.39%
	CH19	1.13	0.77	(0.36)	-1.85%	0.89%	2.75%
	GUD1	0.00	0.66	0.66	#Error	4.65%	#Error
	CH05	1.18	0.52	(0.66)	2.78%	3.43%	0.66%
	MRM1	0.78	0.45	(0.33)	7.32%	1.99%	-5.33%
	CH42	1.18	0.33	(0.84)	5.60%	1.17%	-4.44%
	CH30	1.14	0.33	(0.81)	2.61%	3.40%	0.79%
	CGL1	0.92	0.27	(0.65)	3.23%	3.54%	0.31%
	MC09	0.32	0.13	(0.19)	2.80%	7.77%	4.98%
	CH26	0.26	0.00	(0.26)	3.56%	#Error	#Error
	CH29	0.70	0.00	(0.70)	5.14%	#Error	#Error
	MC02	0.17	0.00	(0.17)	2.30%	#Error	#Error
	Total	33.36	39.43	6.07	3.61%	3.21%	-0.40%
TRICHY-01							
	TYR1	0.29	4.02	3.73	5.23%	3.03%	-2.20%
	TNJ1	0.28	3.78	3.50	6.85%	2.60%	-4.25%
	TTP1	0.34	2.84	2.50	4.86%	4.73%	-0.13%
	PBR2	0.07	2.56	2.48	1.57%	3.53%	1.96%
	MSI1	0.18	2.25	2.07	2.71%	4.25%	1.53%
	ORU1	0.14	2.21	2.07	8.01%	4.47%	-3.54%
	AYR1	0.49	1.98	1.49	6.66%	3.31%	-3.35%
	TRY1	2.38	1.96	(0.42)	3.75%	3.68%	-0.08%
	NGT1	0.00	1.94	1.94	#Error	4.11%	#Error
	KRN1	0.34	1.71	1.37	4.15%	3.15%	-1.00%
	MDI1	0.61	1.46	0.85	1.33%	-1.15%	-2.48%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TVR1	0.00	1.37	1.37	#Error	3.68%	#Error
	JKM1	0.61	1.29	0.68	2.71%	4.55%	1.84%
	PTK1	0.12	1.15	1.02	4.79%	1.88%	-2.91%
	TNJ2	0.37	0.88	0.51	6.28%	4.40%	-1.88%
	TVR2	0.75	0.80	0.05	2.32%	3.39%	1.07%
	PBR1	0.52	0.71	0.19	5.99%	5.15%	-0.84%
	TRY3	1.22	0.49	(0.73)	2.80%	3.03%	0.23%
	MVM1	0.30	0.48	0.17	-0.31%	4.46%	4.77%
	NMM1	0.08	0.41	0.33	6.15%	4.27%	-1.88%
	KUM1	0.38	0.40	0.01	4.06%	5.39%	1.33%
	TRY2	0.00	0.35	0.35	#Error	5.03%	#Error
	NCK1	0.25	0.31	0.06	4.34%	3.59%	-0.75%
	APM1	0.44	0.23	(0.21)	2.89%	7.77%	4.88%
	PDK1	0.00	0.11	0.11	#Error	3.64%	#Error
	KIK1	0.00	0.00		#Error	#Error	#Error
	Total	10.17	35.68	25.50	3.77%	3.51%	-0.26%
WEST-02	SGI1	0.72	4.46	3.74	2.83%	2.31%	-0.52%
	TRM1	1.00	3.09	2.09	3.37%	3.76%	0.39%
	OML1	0.64	2.85	2.22	3.25%	2.96%	-0.29%
	SLM3	0.39	2.18	1.79	4.09%	3.19%	-0.90%
	VPD1	0.67	1.88	1.21	3.04%	4.26%	1.21%
	HRR1	0.71	1.55	0.84	4.83%	3.73%	-1.10%
	ATU1	0.24	1.43	1.20	3.92%	2.22%	-1.70%
	MCR1	0.64	1.36	0.71	4.14%	1.43%	-2.71%
	VKL1	0.15	1.33	1.18	1.16%	4.74%	3.58%
	EDP1	0.19	1.31	1.12	3.01%	1.66%	-1.35%
	HSR2	1.06	1.30	0.24	4.23%	4.99%	0.76%
	SLM2	0.54	1.20	0.66	4.03%	2.31%	-1.72%
	APN1	0.46	1.20	0.74	6.77%	0.80%	-5.97%
	MTR1	1.01	1.20	0.19	3.09%	2.25%	-0.83%
	EPI1	0.50	0.95	0.45	6.01%	5.87%	-0.14%
	BMD1	0.41	0.81	0.40	2.00%	4.31%	2.31%
	HSR1	0.30	0.75	0.46	4.84%	0.98%	-3.86%
	CMI1	0.15	0.69	0.55	3.93%	1.92%	-2.01%
	PMP1	0.36	0.66	0.30	2.57%	5.37%	2.80%
	DPR1	0.50	0.59	0.09	3.92%	0.81%	-3.11%
	PLC1	0.49	0.58	0.08	2.83%	3.73%	0.90%
	ERD2	0.84	0.54	(0.30)	4.57%	5.61%	1.04%
	KVP1	0.53	0.54	0.01	3.73%	2.24%	-1.49%
	DPR2	0.25	0.53	0.28	2.48%	2.73%	0.25%
	KMM1	0.00	0.37	0.37	#Error	5.45%	#Error
	SLM1	2.32	0.34	(1.98)	-0.03%	4.94%	4.98%
	TCG1	0.10	0.32	0.22	5.03%	4.62%	-0.42%
	NKL2	0.10	0.21	0.11	4.94%	2.95%	-1.98%
	SGG1	0.29	0.19	(0.10)	6.71%	7.67%	0.96%
	KRI1	0.49	0.17	(0.32)	1.96%	3.32%	1.36%
	PDR1	0.00	0.11	0.11	#Error	7.77%	#Error
	ERD1	0.13	0.08	(0.05)	3.72%	6.15%	2.43%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	RSP1	0.00	0.00		#Error	#Error	#Error
	Total	16.18	34.76	18.58	3.25%	3.15%	-0.10%
TIRUPATI-01							
	CTO1	1.55	3.37	1.81	3.72%	1.47%	-2.25%
	TPY2	0.81	2.97	2.16	4.74%	3.89%	-0.85%
	ATP1	0.21	2.26	2.05	3.83%	1.07%	-2.76%
	PUT1	0.00	1.91	1.91	#Error	2.46%	#Error
	PGR1	0.00	1.64	1.64	#Error	1.81%	#Error
	DHN1	0.15	1.56	1.41	5.14%	2.50%	-2.64%
	KOU1	0.20	1.52	1.32	5.31%	0.65%	-4.66%
	PMR1	0.00	1.43	1.43	#Error	3.55%	#Error
	ADI1	0.11	1.34	1.23	2.09%	0.45%	-1.64%
	NYP1	0.00	1.33	1.33	#Error	3.36%	#Error
	NDL1	0.16	1.29	1.13	4.04%	2.73%	-1.30%
	KHT1	0.16	1.28	1.12	-10.88%	4.30%	15.18%
	SPE1	0.17	1.27	1.10	1.69%	2.92%	1.23%
	KNL2	0.00	1.26	1.26	#Error	4.07%	#Error
	PIL1	0.00	1.16	1.16	#Error	3.89%	#Error
	PDT1	0.70	1.02	0.31	5.14%	6.18%	1.04%
	GTL1	0.32	1.02	0.69	3.67%	2.84%	-0.83%
	TPY1	0.00	0.92	0.92	#Error	7.06%	#Error
	MPL1	0.21	0.63	0.43	5.13%	2.15%	-2.98%
	RJP1	0.00	0.51	0.51	#Error	-0.43%	#Error
	KVL1	0.07	0.46	0.39	3.03%	2.02%	-1.01%
	KNL1	0.11	0.45	0.34	3.02%	4.02%	1.00%
	NLR1	0.00	0.42	0.42	#Error	1.21%	#Error
	TPI1	0.00	0.36	0.36	#Error	4.46%	#Error
	RCY1	0.00	0.35	0.35	#Error	0.63%	#Error
	BVL1	0.17	0.20	0.03	2.71%	1.09%	-1.63%
	KDA1	0.00	0.17	0.17	#Error	3.68%	#Error
	VKI1	0.20	0.13	(0.06)	3.92%	2.71%	-1.21%
	Total	5.28	32.22	26.94	3.65%	2.70%	-0.95%
SOUTH ARCOT							
	POY2	0.33	3.73	3.40	-1.21%	2.60%	3.81%
	ULP1	0.29	2.95	2.66	3.12%	1.91%	-1.21%
	CUD1	0.62	2.70	2.08	2.87%	3.89%	1.02%
	SJI1	0.24	2.63	2.40	3.30%	3.36%	0.06%
	TVM2	0.31	1.87	1.57	5.59%	4.07%	-1.52%
	KLM1	0.84	1.74	0.91	4.22%	1.37%	-2.85%
	VPM2	0.56	1.20	0.64	3.54%	1.96%	-1.57%
	POY1	0.34	1.15	0.81	4.25%	1.47%	-2.78%
	CDM1	0.49	1.10	0.61	4.92%	5.41%	0.48%
	TDM1	0.28	0.95	0.67	3.92%	3.90%	-0.02%
	TVM1	0.13	0.93	0.80	2.71%	3.22%	0.50%
	KKI2	0.17	0.91	0.74	2.72%	3.01%	0.29%
	VCM1	0.36	0.76	0.40	3.57%	3.13%	-0.45%
	VPM1	0.15	0.76	0.62	3.93%	1.79%	-2.14%
	NVL2	0.00	0.56	0.56	#Error	2.04%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	KML1	0.00	0.52	0.52	#Error	4.52%	#Error
	PRT1	1.48	0.47	(1.01)	3.64%	3.28%	-0.36%
	MKM1	0.35	0.40	0.04	4.90%	3.00%	-1.90%
	STP1	0.49	0.17	(0.32)	2.18%	6.64%	4.46%
	TRK1	0.18	0.13	(0.05)	3.81%	2.71%	-1.10%
	Total	7.62	25.66	18.05	3.52%	2.95%	-0.58%
NORTH ARCOT	KPM2	6.53	3.03	(3.50)	4.68%	1.72%	-2.96%
	KPM1	0.46	2.56	2.09	4.15%	1.18%	-2.97%
	TRR1	0.91	1.64	0.72	0.87%	2.77%	1.91%
	WJD1	2.03	1.63	(0.39)	4.40%	2.80%	-1.60%
	TRT1	0.16	1.61	1.45	-0.88%	1.22%	2.09%
	ANI1	0.56	1.58	1.02	2.36%	4.31%	1.96%
	ARC2	2.06	1.37	(0.69)	3.65%	5.03%	1.38%
	VEL1	1.29	1.21	(0.09)	5.24%	6.26%	1.01%
	VSI1	0.98	1.11	0.13	5.61%	3.38%	-2.23%
	SBR1	0.73	0.90	0.17	3.99%	3.41%	-0.59%
	AKM1	1.20	0.90	(0.30)	4.13%	2.02%	-2.10%
	ABR1	0.23	0.87	0.64	1.69%	1.62%	-0.08%
	WJP1	0.46	0.87	0.40	2.65%	0.38%	-2.27%
	PTU1	1.07	0.83	(0.23)	2.39%	4.79%	2.40%
	VEL2	0.68	0.80	0.12	5.48%	-0.10%	-5.58%
	CYR1	1.97	0.68	(1.29)	4.60%	2.68%	-1.92%
	UGI1	0.54	0.66	0.12	2.44%	2.78%	0.34%
	BGR1	0.23	0.62	0.40	4.15%	4.12%	-0.04%
	TRL1	3.19	0.55	(2.64)	4.12%	-0.33%	-4.45%
	VNB1	0.79	0.50	(0.29)	2.16%	2.43%	0.27%
	CGM1	0.68	0.47	(0.21)	0.62%	3.30%	2.68%
	CPT1	0.54	0.39	(0.14)	3.34%	2.94%	-0.40%
	PLR1	0.10	0.30	0.19	4.93%	-1.30%	-6.23%
	GDM1	0.89	0.25	(0.64)	4.69%	2.91%	-1.78%
	SLG1	0.25	0.23	(0.02)	7.77%	4.14%	-3.62%
	Total	28.54	25.57	(2.98)	3.99%	2.59%	-1.40%
HO01	GHUB	0.00	25.08	25.08	#Error	-0.99%	#Error
	Total	0.00	25.08	25.08	#Error	-0.99%	#Error
VIJAYAWADA-01	BVR1	0.44	2.29	1.86	3.77%	1.25%	-2.51%
	VJW3	0.17	1.82	1.65	1.57%	4.35%	2.78%
	VJW4	0.00	1.57	1.57	#Error	1.20%	#Error
	CRL1	0.00	1.49	1.49	#Error	2.03%	#Error
	OGL1	0.00	1.14	1.14	#Error	5.14%	#Error
	ELU1	0.14	1.12	0.97	7.71%	1.24%	-6.47%
	NPR1	0.00	1.06	1.06	#Error	2.16%	#Error
	TVU1	0.00	1.05	1.05	#Error	2.46%	#Error
	BPP1	0.00	1.05	1.05	#Error	5.21%	#Error
	GDV1	0.00	0.98	0.98	#Error	2.37%	#Error
	CKT1	0.20	0.88	0.67	2.71%	2.01%	-0.70%
	MTM1	0.19	0.86	0.67	1.98%	3.37%	1.39%
	VJW2	0.00	0.79	0.79	#Error	1.19%	#Error
	JPT1	0.70	0.77	0.07	5.14%	5.13%	-0.01%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	GNT1	0.00	0.60	0.60	#Error	4.05%	#Error
	TEL1	0.20	0.57	0.37	1.69%	2.62%	0.93%
	TNK1	0.48	0.55	0.07	4.18%	1.22%	-2.96%
	RAL1	0.24	0.53	0.29	3.29%	4.12%	0.82%
	PAP1	0.00	0.47	0.47	#Error	3.92%	#Error
	PPM1	0.00	0.35	0.35	#Error	2.15%	#Error
	PNR1	0.15	0.32	0.17	2.82%	2.72%	-0.10%
	GNT2	0.15	0.24	0.09	2.15%	3.76%	1.61%
	TNI1	0.00	0.23	0.23	#Error	6.43%	#Error
	DPE1	0.00	0.23	0.23	#Error	2.34%	#Error
	VJW1	0.00	0.23	0.23	#Error	5.05%	#Error
	KND1	0.17	0.22	0.05	0.64%	2.71%	2.07%
	KDR1	0.11	0.20	0.09	9.40%	2.71%	-6.69%
	JGG1	0.00	0.19	0.19	#Error	6.61%	#Error
	PRL1	0.00	0.18	0.18	#Error	6.61%	#Error
	GVM1	0.00	0.14	0.14	#Error	2.91%	#Error
	NRT1	0.00	0.10	0.10	#Error	-0.45%	#Error
	VJW5	0.11	0.07	(0.04)	2.09%	5.03%	2.94%
	RMV1	0.00	0.01	0.01	#Error	28.45%	#Error
	AMP1	0.00	0.00		#Error	#Error	#Error
	TDD1	0.00	0.00		#Error	#Error	#Error
	VKN1	0.00	0.00		#Error	#Error	#Error
	VUY1	0.00	0.00		#Error	#Error	#Error
	Total	3.46	22.31	18.85	3.71%	2.87%	-0.83%
SOUTH-03	MDU1	0.48	4.51	4.03	5.44%	4.71%	-0.73%
	KPT1	0.33	1.47	1.14	5.11%	4.75%	-0.36%
	TEN1	0.70	1.26	0.56	5.14%	2.35%	-2.79%
	DGL1	0.25	1.12	0.87	4.36%	6.36%	2.00%
	MDU2	1.40	1.06	(0.34)	4.23%	4.21%	-0.01%
	TEN2	1.11	0.97	(0.14)	0.81%	2.64%	1.82%
	MDU3	1.02	0.97	(0.06)	2.92%	4.84%	1.91%
	ADP1	0.27	0.90	0.63	3.93%	0.49%	-3.43%
	MLR1	0.10	0.87	0.77	4.93%	2.11%	-2.82%
	KYK1	1.13	0.80	(0.33)	5.61%	7.31%	1.70%
	KRR1	0.38	0.79	0.40	4.87%	5.15%	0.27%
	SVG1	0.00	0.75	0.75	#Error	4.94%	#Error
	MPA1	0.53	0.63	0.10	5.65%	0.50%	-5.14%
	MDU5	0.18	0.59	0.42	3.75%	3.53%	-0.22%
	TDI1	0.17	0.56	0.39	3.32%	2.53%	-0.79%
	MDU4	0.50	0.55	0.05	2.66%	3.49%	0.83%
	USL1	0.18	0.50	0.32	5.58%	6.52%	0.95%
	MNM1	0.26	0.50	0.24	7.77%	4.81%	-2.95%
	TPT1	0.00	0.46	0.46	#Error	4.48%	#Error
	DKI1	0.25	0.41	0.16	3.93%	3.92%	0.00%
	CBM1	0.70	0.30	(0.40)	3.12%	7.77%	4.64%
	NTM1	0.09	0.25	0.16	4.79%	7.35%	2.56%
	BTU1	0.70	0.20	(0.50)	5.14%	0.65%	-4.49%
	CMR1	0.54	0.15	(0.39)	6.17%	-3.46%	-9.63%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	ODM1	1.18	0.13	(1.06)	2.95%	3.71%	0.76%
	PNV1	0.00	0.12	0.12	#Error	1.89%	#Error
	TMM1	0.99	0.10	(0.89)	4.35%	0.12%	-4.22%
	SGP1	0.73	0.10	(0.63)	2.80%	4.93%	2.13%
	PKM1	0.34	0.10	(0.24)	4.15%	5.03%	0.89%
	ATG1	0.42	0.10	(0.33)	6.67%	10.67%	3.99%
	MDU6	0.92	0.09	(0.83)	4.35%	6.23%	1.88%
	BNR1	1.13	0.07	(1.06)	2.78%	3.03%	0.25%
	NKI1	0.00	0.01	0.01	#Error	28.45%	#Error
	DGL2	0.47	0.00	(0.47)	6.08%	#Error	#Error
	KKD2	0.00	0.00		#Error	#Error	#Error
	PNI1	0.35	0.00	(0.35)	5.11%	#Error	#Error
	PVI1	0.10	0.00	(0.10)	10.67%	#Error	#Error
	Total	17.92	21.40	3.48	4.16%	4.14%	-0.02%
WEST-01	GBM1	1.63	5.70	4.06	-7.16%	1.43%	8.59%
	KMR1	0.33	1.43	1.10	2.69%	1.93%	-0.75%
	TPR4	0.32	1.31	0.99	5.39%	3.00%	-2.39%
	KGI1	1.11	1.25	0.14	1.68%	4.12%	2.43%
	CBE2	0.96	1.03	0.07	3.60%	3.14%	-0.46%
	CBE6	0.07	1.02	0.95	-3.77%	1.61%	5.38%
	KGM1	0.38	0.69	0.31	5.19%	5.34%	0.15%
	TPR3	0.16	0.66	0.50	6.61%	4.96%	-1.65%
	CBE4	0.61	0.57	(0.04)	6.85%	-1.04%	-7.89%
	UAM1	0.53	0.53		6.92%	3.37%	-3.56%
	SYM2	0.50	0.49		4.60%	2.71%	-1.89%
	PLI1	0.00	0.48	0.48	#Error	0.15%	#Error
	PPI1	0.87	0.47	(0.40)	6.77%	4.56%	-2.22%
	UMP1	0.14	0.41	0.27	1.18%	5.05%	3.87%
	TPR1	0.52	0.41	(0.11)	3.91%	5.48%	1.57%
	KMD1	0.14	0.36	0.22	2.08%	7.35%	5.27%
	SNR1	0.31	0.29	(0.03)	0.16%	3.46%	3.30%
	CBE5	0.00	0.25	0.25	#Error	7.77%	#Error
	CBE1	0.00	0.23	0.23	#Error	4.92%	#Error
	CBE3	0.00	0.16	0.16	#Error	3.71%	#Error
	GDR1	0.40	0.14	(0.25)	4.97%	5.82%	0.85%
	PDM1	0.00	0.10	0.10	#Error	5.12%	#Error
	SUL1	0.51	0.10	(0.41)	7.24%	5.03%	-2.21%
	MPM1	0.12	0.09	(0.02)	7.77%	2.14%	-5.63%
	CNR1	0.00	0.09	0.09	#Error	2.10%	#Error
	ANR1	0.00	0.00		#Error	#Error	#Error
	AVI1	0.11	0.00	(0.11)	3.24%	#Error	#Error
	DPM2	0.25	0.00	(0.25)	7.77%	#Error	#Error
	TPR2	0.07	0.00	(0.07)	3.49%	#Error	#Error
	Total	10.03	18.25	8.22	2.66%	2.76%	0.10%
KL-SOUTH							
	TVP1	0.00	2.25	2.25	#Error	2.87%	#Error
	KLR1	0.16	0.53	0.37	-10.88%	0.32%	11.20%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
KL-SOUTH	PAS1	0.00	0.32	0.32	#Error	4.68%	#Error
	Total	0.16	3.09	2.94	-10.88%	2.62%	13.50%
	Total	172.15	522.18	350.03	3.77%	2.91%	-0.87%