

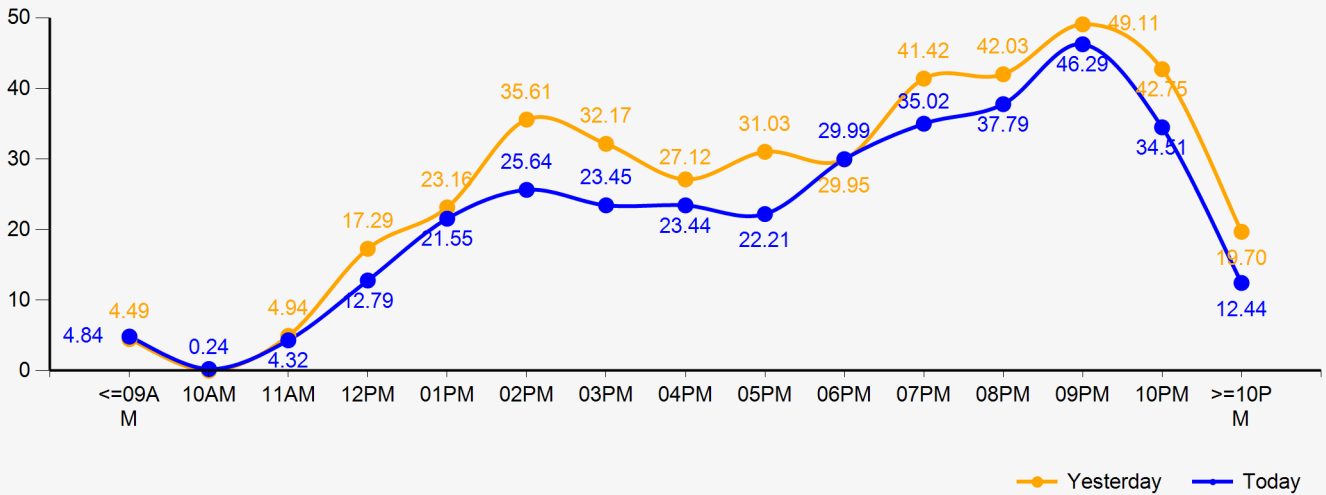
YD Sales : 400.76

YD GP%: 3.59%

TD Sales : 334.53

TD GP%: 3.81%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	44.87	45.93	1.06	2.85%	3.25%	0.40%
CHENNAI-02	65.78	34.82	(30.96)	3.72%	2.90%	-0.83%
SOUTH-03	23.09	29.84	6.75	3.16%	3.77%	0.61%
NORTH ARCOT	46.47	28.53	(17.94)	3.77%	3.47%	-0.29%
SOUTH ARCOT	30.96	26.76	(4.20)	3.60%	3.25%	-0.35%
TRICHY-01	29.83	25.56	(4.27)	3.08%	4.48%	1.40%
WEST-02	32.24	23.39	(8.86)	3.04%	3.74%	0.70%
CHENNAI-01	54.88	22.80	(32.08)	4.31%	4.12%	-0.20%
KL-NORTH	6.20	22.67	16.47	5.08%	4.83%	-0.25%
VIJAYAWADA-01	14.59	20.97	6.39	3.46%	4.07%	0.61%
WEST-03	8.59	19.92	11.34	3.49%	4.32%	0.84%
TIRUPATI-01	21.88	16.37	(5.52)	3.56%	3.97%	0.41%
WEST-01	15.28	9.02	(6.25)	4.04%	4.67%	0.63%
KL-SOUTH	4.81	4.52	(0.29)	4.92%	5.17%	0.25%
KL-CENTRAL	1.28	3.32	2.03	4.52%	5.14%	0.62%
HO01	0.00	0.12	0.12	#Error	0.02%	#Error
HYDERABAD-01	0.00	0.00		#Error	#Error	#Error
Total	400.76	334.53	(66)	3.59%	3.81%	0.21%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	NGR1	1.91	4.95	3.04	4.41%	2.91%	-1.49%
	TVL1	4.43	4.29	(0.14)	4.70%	4.77%	0.07%
	TUT1	5.98	4.19	(1.79)	2.80%	3.25%	0.45%
	VNR2	3.33	3.50	0.18	5.00%	4.72%	-0.28%
	TUT2	0.96	2.92	1.95	2.17%	0.55%	-1.62%
	KSM1	1.34	2.38	1.04	-0.39%	-0.20%	0.19%
	MAR1	0.32	1.90	1.58	1.85%	3.34%	1.49%
	ERL2	1.40	1.83	0.43	5.61%	1.60%	-4.01%
	SVK1	2.71	1.62	(1.09)	-0.26%	4.69%	4.94%
	KYR1	1.13	1.50	0.38	2.36%	3.82%	1.45%
	KVT1	1.27	1.31	0.04	3.91%	4.96%	1.05%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	PKD1	1.13	1.22	0.08	3.62%	0.50%	-3.12%
	ASM1	0.65	1.21	0.56	-0.13%	5.29%	5.42%
	SNL1	1.04	1.19	0.15	3.59%	3.52%	-0.07%
	VNR1	0.17	1.15	0.98	1.60%	5.48%	3.88%
	APK1	0.42	1.13	0.71	6.11%	0.52%	-5.58%
	TKY1	0.76	0.93	0.17	2.28%	2.16%	-0.13%
	SKD1	2.14	0.92	(1.22)	0.43%	1.96%	1.52%
	VKM1	0.57	0.89	0.31	5.67%	1.74%	-3.93%
	RPM1	0.00	0.83	0.83	#Error	1.59%	#Error
	APK2	1.03	0.70	(0.33)	-1.41%	2.99%	4.40%
	UDN1	0.32	0.68	0.37	0.83%	3.42%	2.59%
	RND1	0.49	0.66	0.17	1.01%	4.86%	3.85%
	RND2	1.54	0.64	(0.90)	1.60%	8.94%	7.34%
	VLY1	0.00	0.63	0.63	#Error	6.53%	#Error
	ARM1	0.32	0.43	0.11	1.87%	8.55%	6.68%
	TKS1	1.34	0.43	(0.91)	1.81%	5.01%	3.20%
	STU2	0.34	0.40	0.06	3.10%	4.44%	1.34%
	SDI1	0.32	0.33	0.01	0.83%	0.28%	-0.55%
	MMT1	0.87	0.32	(0.55)	3.89%	3.02%	-0.87%
	SGT1	1.31	0.26	(1.05)	4.72%	6.76%	2.04%
	KGL1	0.75	0.20	(0.56)	2.66%	1.94%	-0.73%
	TKS2	1.44	0.19	(1.25)	2.44%	-0.09%	-2.52%
	TCN1	0.70	0.18	(0.52)	5.13%	3.93%	-1.20%
	COL1	0.70	0.00	(0.70)	5.13%	#Error	#Error
	PDI1	1.13	0.00	(1.13)	1.57%	#Error	#Error
	TYI1	0.57	0.00	(0.57)	2.29%	#Error	#Error
	Total	44.87	45.93	1.06	2.85%	3.25%	0.40%
CHENNAI-02							
	CH15	6.09	4.08	(2.01)	4.13%	2.87%	-1.26%
	CH50	1.32	2.93	1.61	3.66%	2.98%	-0.68%
	CH43	0.84	2.70	1.86	4.80%	2.59%	-2.21%
	CH44	2.10	2.65	0.55	2.72%	4.05%	1.34%
	CH34	3.27	2.44	(0.83)	3.92%	2.30%	-1.62%
	CH41	3.34	1.97	(1.37)	0.85%	0.07%	-0.78%
	CH18	3.27	1.87	(1.41)	5.06%	2.67%	-2.39%
	CH03	3.45	1.73	(1.72)	2.85%	5.01%	2.16%
	CH24	0.38	1.54	1.16	0.17%	-1.01%	-1.18%
	CH20	5.94	1.37	(4.58)	5.21%	4.60%	-0.61%
	GPD1	2.86	1.26	(1.60)	2.52%	1.88%	-0.63%
	CH37	3.58	1.25	(2.33)	3.59%	2.25%	-1.34%
	MJR1	1.50	1.23	(0.27)	6.10%	3.20%	-2.91%
	CH35	1.26	1.10	(0.16)	3.80%	3.47%	-0.33%
	CH21	4.99	0.81	(4.18)	3.57%	1.74%	-1.83%
	CH12	2.40	0.73	(1.66)	4.96%	3.58%	-1.38%
	CH36	2.89	0.70	(2.19)	4.11%	5.14%	1.03%
	CH31	0.46	0.63	0.17	5.97%	0.68%	-5.30%
	MC05	1.05	0.62	(0.44)	4.31%	7.68%	3.36%
	CH06	0.17	0.58	0.41	-0.98%	2.93%	3.90%
	UKI1	2.29	0.55	(1.74)	2.60%	3.76%	1.16%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH33	0.37	0.37	0.01	10.82%	10.94%	0.12%
	MC06	3.21	0.32	(2.89)	3.67%	4.90%	1.23%
	CH17	1.29	0.26	(1.03)	2.49%	0.82%	-1.66%
	CH46	0.82	0.25	(0.57)	1.37%	4.91%	3.53%
	CH51	2.18	0.24	(1.94)	3.36%	5.96%	2.60%
	CH27	1.54	0.24	(1.30)	1.24%	-0.24%	-1.48%
	PON1	2.12	0.23	(1.89)	3.84%	1.88%	-1.96%
	CH23	0.00	0.16	0.16	#Error	1.20%	#Error
	CH01	0.00	0.00		#Error	#Error	#Error
	CH32	0.78	0.00	(0.78)	7.71%	#Error	#Error
	Total	65.78	34.82	(30.96)	3.72%	2.90%	-0.83%
SOUTH-03	NTM1	0.42	2.80	2.38	5.86%	0.87%	-4.98%
	MDU1	2.45	2.48	0.03	2.36%	6.07%	3.71%
	MDU6	1.02	1.98	0.96	6.76%	4.16%	-2.60%
	ODM1	0.29	1.35	1.06	8.61%	0.14%	-8.48%
	DGL1	1.24	1.29	0.05	4.55%	4.46%	-0.09%
	CMR1	0.86	1.22	0.36	1.05%	2.80%	1.75%
	TEN1	0.70	1.17	0.47	1.81%	7.28%	5.47%
	TDI1	0.24	1.16	0.92	3.93%	1.65%	-2.28%
	DGL2	0.22	1.16	0.94	4.90%	3.36%	-1.54%
	MDU2	0.49	1.14	0.66	1.26%	5.24%	3.98%
	MDU3	0.18	1.11	0.94	3.93%	0.81%	-3.11%
	MDU7	0.31	1.05	0.73	0.25%	4.19%	3.94%
	MPA1	0.42	0.86	0.44	7.67%	1.82%	-5.85%
	TPT1	0.38	0.85	0.47	4.96%	6.72%	1.75%
	USL1	1.34	0.79	(0.56)	-2.85%	3.98%	6.84%
	CBM1	0.58	0.74	0.16	3.12%	9.06%	5.94%
	KPT1	1.91	0.72	(1.20)	6.02%	4.12%	-1.90%
	TMM1	0.00	0.71	0.71	#Error	2.59%	#Error
	PVI1	0.88	0.70	(0.18)	6.80%	5.14%	-1.66%
	BNR1	0.38	0.69	0.31	2.33%	8.17%	5.84%
	PKM1	0.48	0.60	0.12	2.86%	2.34%	-0.52%
	NKI1	0.00	0.59	0.59	#Error	4.00%	#Error
	KKD3	0.13	0.58	0.45	0.23%	-3.88%	-4.11%
	PNI1	0.15	0.56	0.41	8.76%	9.79%	1.03%
	BTU1	0.00	0.51	0.51	#Error	5.12%	#Error
	MDU5	0.42	0.50	0.08	9.85%	6.44%	-3.41%
	SVG1	0.54	0.43	(0.11)	0.68%	-0.63%	-1.31%
	TEN2	2.96	0.34	(2.61)	2.09%	1.47%	-0.62%
	DKI1	0.90	0.34	(0.56)	0.85%	1.49%	0.64%
	PNV2	0.43	0.34	(0.09)	0.99%	12.43%	11.44%
	ATG1	0.00	0.27	0.27	#Error	4.47%	#Error
	MLR1	0.39	0.23	(0.16)	0.78%	1.88%	1.09%
	SGP1	0.34	0.20	(0.14)	6.58%	1.88%	-4.70%
	MDU4	0.21	0.19	(0.02)	11.72%	2.66%	-9.06%
	KYK1	0.56	0.18	(0.38)	1.62%	1.17%	-0.45%
	ADP1	0.90	0.01	(0.89)	1.51%	8.49%	6.99%
	KRR1	0.00	0.01	0.01	#Error	12.69%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	MNM1	0.39	0.00	(0.39)	2.07%	#Error	#Error
	Total	23.09	29.84	6.75	3.16%	3.77%	0.61%
NORTH ARCOT							
	KPM2	8.37	3.46	(4.91)	4.04%	4.51%	0.47%
	VEL4	1.49	2.32	0.84	4.88%	5.18%	0.30%
	SBR1	3.35	1.88	(1.46)	3.91%	6.67%	2.76%
	VEL3	0.78	1.83	1.05	5.41%	3.76%	-1.65%
	GDM1	2.12	1.69	(0.43)	2.87%	5.14%	2.27%
	UGI1	1.29	1.65	0.36	3.98%	-2.35%	-6.33%
	ABR1	1.20	1.55	0.36	2.44%	3.22%	0.78%
	VSI1	2.08	1.36	(0.72)	5.59%	5.85%	0.26%
	VEL2	1.17	1.09	(0.08)	3.76%	3.62%	-0.14%
	WJP1	1.46	1.06	(0.40)	5.59%	5.06%	-0.53%
	TRR1	2.68	0.90	(1.78)	1.32%	-0.03%	-1.36%
	VNB1	1.97	0.89	(1.08)	1.88%	-0.72%	-2.60%
	CGM1	2.76	0.87	(1.89)	4.72%	-1.59%	-6.31%
	TRL1	1.18	0.86	(0.32)	4.79%	3.47%	-1.32%
	TRT1	1.03	0.85	(0.18)	5.14%	3.51%	-1.64%
	PLR1	1.11	0.81	(0.30)	5.23%	1.73%	-3.50%
	AKM1	1.86	0.80	(1.05)	3.11%	5.04%	1.94%
	SLG1	1.22	0.68	(0.54)	2.94%	3.78%	0.84%
	BGR1	1.84	0.64	(1.20)	1.62%	4.65%	3.03%
	ARC2	1.22	0.60	(0.62)	4.72%	4.24%	-0.48%
	CPT1	0.23	0.59	0.36	1.88%	4.96%	3.08%
	VEL1	0.72	0.51	(0.21)	5.32%	4.72%	-0.59%
	CYR1	0.58	0.48	(0.10)	0.66%	1.70%	1.05%
	PTU1	0.97	0.39	(0.58)	1.74%	4.13%	2.39%
	WJD1	1.57	0.29	(1.29)	4.61%	1.05%	-3.56%
	ANI1	1.26	0.27	(0.99)	5.04%	-1.87%	-6.91%
	KPM1	0.96	0.19	(0.76)	3.31%	-0.56%	-3.87%
	Total	46.47	28.53	(17.94)	3.77%	3.47%	-0.29%
SOUTH ARCOT							
	KKI2	1.10	3.36	2.26	-0.36%	4.64%	5.00%
	CUD1	3.42	3.12	(0.29)	6.34%	1.84%	-4.50%
	SJI2	1.15	2.71	1.56	-1.75%	0.27%	2.02%
	CDM1	3.43	2.56	(0.87)	5.64%	6.56%	0.92%
	KML1	0.89	1.82	0.93	9.54%	3.79%	-5.75%
	TRK1	4.57	1.63	(2.94)	4.01%	4.54%	0.53%
	PRT1	2.40	1.48	(0.91)	3.16%	0.22%	-2.94%
	KLM1	1.17	1.40	0.23	-1.79%	2.73%	4.52%
	TVM2	0.76	1.19	0.44	3.76%	3.97%	0.21%
	TVM1	0.18	1.10	0.91	0.71%	8.46%	7.75%
	VPM2	0.92	0.97	0.05	3.21%	5.76%	2.55%
	ULP1	2.92	0.86	(2.06)	4.02%	-5.99%	-10.01%
	POY2	2.58	0.71	(1.88)	4.93%	-1.02%	-5.95%
	POY1	0.64	0.70	0.06	2.60%	2.35%	-0.25%
	VCM1	0.18	0.58	0.40	-0.22%	1.78%	2.00%
	VPM1	0.59	0.57	(0.02)	1.65%	2.75%	1.10%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	STP1	1.13	0.57	(0.56)	1.01%	-0.88%	-1.88%
	TDM1	1.17	0.57	(0.61)	5.10%	8.13%	3.03%
	MKM1	0.52	0.53	0.01	7.65%	10.96%	3.31%
	NVL2	0.99	0.33	(0.66)	-3.55%	5.25%	8.80%
	VCM2	0.26	0.00	(0.26)	-0.12%	#Error	#Error
	Total	30.96	26.76	(4.20)	3.60%	3.25%	-0.35%
TRICHY-01	KRN1	0.60	1.74	1.15	5.06%	4.23%	-0.83%
	TYR1	0.83	1.66	0.83	0.71%	2.30%	1.59%
	TVR2	0.14	1.63	1.49	-0.44%	3.71%	4.16%
	TTP1	0.28	1.52	1.25	4.83%	5.96%	1.13%
	TNJ1	0.82	1.48	0.66	10.84%	8.25%	-2.59%
	JKM1	2.13	1.38	(0.74)	3.48%	2.32%	-1.16%
	TRY1	5.78	1.35	(4.43)	1.46%	5.92%	4.46%
	PTK1	0.54	1.24	0.70	5.92%	6.32%	0.40%
	ORU1	1.16	1.22	0.06	-0.16%	4.22%	4.38%
	AYR1	1.28	1.20	(0.08)	2.33%	3.03%	0.70%
	MDI1	0.50	1.12	0.62	6.27%	1.34%	-4.93%
	NMM1	1.73	1.09	(0.64)	7.04%	7.16%	0.12%
	TVR1	0.61	1.06	0.46	0.10%	3.13%	3.03%
	TNJ2	0.33	1.00	0.67	3.29%	6.27%	2.98%
	NCK1	0.94	0.97	0.04	1.14%	2.94%	1.81%
	MSI1	2.06	0.87	(1.20)	0.14%	2.69%	2.55%
	KUM1	0.49	0.77	0.28	3.04%	1.22%	-1.81%
	MVM1	1.64	0.76	(0.88)	4.17%	5.30%	1.13%
	TRY4	0.17	0.67	0.50	0.09%	2.40%	2.31%
	PBR2	2.26	0.55	(1.71)	6.24%	10.28%	4.04%
	KUM2	1.64	0.53	(1.11)	4.63%	4.93%	0.30%
	PBR1	0.92	0.47	(0.46)	5.81%	3.33%	-2.47%
	PDK2	0.19	0.42	0.23	4.90%	4.53%	-0.37%
	PDK1	0.14	0.32	0.18	0.81%	8.35%	7.54%
	NGT1	0.74	0.25	(0.50)	3.83%	3.90%	0.07%
	TRY3	0.54	0.18	(0.36)	0.27%	1.20%	0.92%
	APM1	0.22	0.11	(0.10)	1.88%	18.06%	16.18%
	KIK1	0.00	0.00		#Error	#Error	#Error
	TRY2	1.16	0.00	(1.16)	-1.20%	#Error	#Error
	Total	29.83	25.56	(4.27)	3.08%	4.48%	1.40%
WEST-02	HSR2	1.31	3.15	1.84	3.81%	3.22%	-0.59%
	ATU1	1.89	2.11	0.22	3.15%	3.96%	0.81%
	PMP1	2.38	1.85	(0.53)	3.54%	3.54%	0.01%
	SLM1	2.16	1.83	(0.33)	1.56%	5.05%	3.49%
	VPD1	3.29	1.80	(1.50)	1.21%	2.85%	1.65%
	TRM1	3.67	1.73	(1.93)	3.51%	3.82%	0.31%
	EPI1	0.91	1.54	0.62	0.37%	3.73%	3.36%
	KAM1	0.90	1.09	0.19	1.64%	0.67%	-0.97%
	MCR1	1.81	1.06	(0.75)	3.40%	6.03%	2.63%
	HRR1	1.22	0.86	(0.37)	4.01%	2.36%	-1.65%
	KRI1	0.69	0.84	0.14	3.44%	3.28%	-0.16%
	MTR1	1.87	0.82	(1.04)	4.33%	4.43%	0.10%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	SGI1	0.36	0.78	0.42	2.53%	4.93%	2.40%
	APN1	1.29	0.78	(0.50)	2.22%	4.17%	1.95%
	SLM3	1.05	0.72	(0.33)	1.34%	4.07%	2.73%
	PNG1	0.59	0.56	(0.03)	5.14%	2.80%	-2.34%
	BMD1	1.68	0.47	(1.21)	2.96%	6.41%	3.46%
	SLM2	0.92	0.40	(0.53)	1.58%	4.64%	3.06%
	OML1	2.59	0.32	(2.27)	4.85%	4.90%	0.04%
	PLC1	0.00	0.20	0.20	#Error	1.89%	#Error
	DPR2	0.00	0.19	0.19	#Error	2.43%	#Error
	KVP1	0.69	0.18	(0.51)	0.96%	1.88%	0.92%
	HSR1	0.65	0.13	(0.52)	10.01%	7.38%	-2.63%
	DPR1	0.32	0.00	(0.32)	1.87%	#Error	#Error
	EDP1	0.00	0.00		#Error	#Error	#Error
	Total	32.24	23.39	(8.86)	3.04%	3.74%	0.70%
CHENNAI-01							
	CH49	1.99	3.87	1.88	3.38%	5.32%	1.94%
	CH22	0.69	2.37	1.67	5.62%	4.51%	-1.10%
	MRM1	7.76	2.35	(5.41)	3.31%	0.90%	-2.40%
	CH28	1.31	1.81	0.50	4.21%	3.45%	-0.76%
	CH25	0.23	1.61	1.37	8.01%	6.37%	-1.64%
	CH14	3.91	1.54	(2.36)	1.93%	1.36%	-0.57%
	SKL1	0.72	1.25	0.53	1.81%	0.29%	-1.52%
	CH16	5.52	1.03	(4.49)	4.65%	5.47%	0.82%
	KNR1	1.16	1.01	(0.15)	9.73%	3.96%	-5.77%
	CH07	2.48	0.88	(1.60)	5.62%	7.29%	1.67%
	AVD1	3.21	0.79	(2.42)	5.06%	5.34%	0.28%
	CH05	1.41	0.63	(0.78)	5.47%	3.86%	-1.61%
	GUD1	1.59	0.55	(1.04)	3.03%	5.18%	2.15%
	CH38	1.80	0.47	(1.33)	4.61%	8.28%	3.68%
	CH47	3.08	0.46	(2.62)	5.75%	7.91%	2.17%
	CH42	3.25	0.39	(2.85)	5.09%	7.70%	2.61%
	CH48	1.38	0.30	(1.08)	4.59%	0.86%	-3.74%
	CH40	2.77	0.30	(2.47)	5.49%	4.90%	-0.59%
	CH45	1.25	0.25	(1.00)	5.82%	4.90%	-0.92%
	CH30	1.39	0.23	(1.17)	5.13%	4.90%	-0.23%
	TKM1	1.36	0.20	(1.16)	5.38%	3.93%	-1.46%
	MC09	1.05	0.17	(0.87)	3.97%	1.13%	-2.84%
	CH39	0.01	0.17	0.16	15.04%	-0.98%	-16.02%
	CH19	0.91	0.16	(0.75)	3.71%	1.95%	-1.76%
	CH26	3.01	0.01	(3.00)	0.73%	15.24%	14.51%
	CGL1	0.00	0.00		#Error	#Error	#Error
	CH08	0.00	0.00		#Error	#Error	#Error
	CH29	0.00	0.00		#Error	#Error	#Error
	GUD2	1.64	0.00	(1.64)	5.45%	#Error	#Error
	Total	54.88	22.80	(32.08)	4.31%	4.12%	-0.20%
KL-NORTH							
	KZD1	2.29	19.09	16.79	4.66%	4.58%	-0.09%
	KNU1	1.21	1.97	0.77	6.22%	6.02%	-0.20%
	BSY1	1.66	1.05	(0.61)	5.23%	5.57%	0.34%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
KL-NORTH	VLC1	1.04	0.56	(0.48)	4.47%	8.00%	3.53%
	Total	6.20	22.67	16.47	5.08%	4.83%	-0.25%
VIJAYAWADA-01							
	ELU1	0.00	4.86	4.86	#Error	5.18%	#Error
	VJW4	0.35	1.41	1.06	0.47%	5.14%	4.67%
	KND1	0.00	1.40	1.40	#Error	5.13%	#Error
	VJW1	0.57	1.32	0.75	7.46%	2.24%	-5.22%
	TEL1	0.80	0.77	(0.03)	3.15%	-2.88%	-6.03%
	JPT1	0.32	0.72	0.40	1.87%	6.55%	4.67%
	TNK1	0.82	0.71	(0.11)	6.11%	5.08%	-1.03%
	GDV1	0.51	0.70	0.19	5.12%	5.13%	0.00%
	GVM1	0.15	0.70	0.55	-2.66%	5.13%	7.79%
	NPR1	0.00	0.70	0.70	#Error	5.13%	#Error
	VJW2	1.02	0.70	(0.31)	4.84%	5.13%	0.29%
	GNT2	0.31	0.67	0.36	-3.57%	5.10%	8.67%
	VJW5	0.22	0.64	0.42	3.35%	4.14%	0.79%
	MTM1	0.51	0.63	0.12	5.12%	4.22%	-0.91%
	VKN1	0.00	0.60	0.60	#Error	-5.66%	#Error
	VUY1	0.00	0.52	0.52	#Error	5.33%	#Error
	BVR1	1.19	0.51	(0.69)	7.62%	5.14%	-2.48%
	PPM1	0.31	0.50	0.19	-1.33%	3.39%	4.72%
	JGG1	0.13	0.47	0.34	0.23%	3.20%	2.97%
	VJW3	1.34	0.46	(0.88)	2.67%	0.23%	-2.44%
	GNT1	0.37	0.41	0.04	-0.70%	6.31%	7.01%
	PAP1	0.57	0.29	(0.28)	6.07%	5.17%	-0.91%
	AMP1	0.00	0.26	0.26	#Error	6.76%	#Error
	OGL1	1.30	0.22	(1.07)	-0.29%	-1.36%	-1.07%
	RAL1	0.00	0.22	0.22	#Error	-2.37%	#Error
	PNR1	0.01	0.21	0.20	14.27%	0.16%	-14.11%
	NRT1	0.00	0.19	0.19	#Error	13.92%	#Error
	BPP1	0.24	0.15	(0.09)	3.93%	2.42%	-1.50%
	TVU1	0.00	0.01	0.01	#Error	14.27%	#Error
	DPE1	0.00	0.01	0.01	#Error	15.22%	#Error
	CKT1	0.11	0.00	(0.11)	-5.31%	#Error	#Error
	CRL1	0.36	0.00	(0.36)	1.60%	#Error	#Error
	NZV1	0.00	0.00		#Error	#Error	#Error
	PRL1	0.15	0.00	(0.15)	-0.51%	#Error	#Error
	RMV1	0.02	0.00	(0.02)	9.37%	#Error	#Error
	TDD1	0.00	0.00		#Error	#Error	#Error
	TNI1	0.36	0.00	(0.36)	1.87%	#Error	#Error
	VSK1	2.55	0.00	(2.55)	4.56%	#Error	#Error
	Total	14.59	20.97	6.39	3.46%	4.07%	0.61%
WEST-03							
	TPR2	0.61	7.36	6.75	2.19%	5.15%	2.96%
	TPR1	0.54	2.73	2.19	0.33%	4.58%	4.25%
	NKL2	0.49	1.75	1.26	7.24%	3.91%	-3.33%
	KGM1	0.22	1.33	1.11	6.84%	4.96%	-1.88%
	TCG1	0.00	1.33	1.33	#Error	0.64%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-03	AVI1	0.41	1.32	0.91	2.83%	6.10%	3.26%
	CMI1	0.51	0.81	0.30	3.47%	4.47%	1.00%
	SYM2	1.00	0.72	(0.29)	7.40%	5.28%	-2.12%
	TPR4	0.44	0.68	0.24	1.17%	1.29%	0.12%
	PDR1	0.63	0.51	(0.12)	0.68%	5.12%	4.45%
	TPR3	0.00	0.37	0.37	#Error	1.46%	#Error
	GBM1	0.51	0.27	(0.23)	5.14%	0.74%	-4.40%
	KMM1	0.82	0.23	(0.59)	0.64%	1.88%	1.24%
	RSP1	0.00	0.19	0.19	#Error	4.90%	#Error
	ERD1	0.56	0.15	(0.41)	2.16%	1.18%	-0.98%
	VKL1	0.14	0.14	0.01	0.86%	-0.44%	-1.30%
	ERD2	1.48	0.02	(1.45)	3.10%	12.35%	9.25%
	SGG1	0.23	0.00	(0.23)	13.32%	#Error	#Error
	Total	8.59	19.92	11.34	3.49%	4.32%	0.84%
TIRUPATI-01	ATP1	2.90	4.54	1.64	3.12%	5.09%	1.96%
	KNL2	1.44	1.71	0.28	-0.27%	3.88%	4.15%
	PDT1	0.72	1.29	0.57	3.79%	5.52%	1.73%
	TPY2	2.79	1.25	(1.54)	3.62%	3.49%	-0.13%
	MPL1	0.83	0.72	(0.11)	4.70%	1.35%	-3.35%
	VKI1	0.28	0.69	0.40	4.89%	3.37%	-1.52%
	KHT1	0.30	0.51	0.21	2.02%	1.30%	-0.72%
	RJP1	0.00	0.51	0.51	#Error	5.14%	#Error
	NDL1	0.41	0.47	0.06	1.65%	2.92%	1.27%
	PIL1	0.51	0.44	(0.06)	5.14%	0.15%	-4.99%
	KDA1	0.59	0.43	(0.17)	5.13%	6.58%	1.46%
	ADI1	0.00	0.42	0.42	#Error	2.24%	#Error
	PMR1	0.00	0.42	0.42	#Error	4.37%	#Error
	KOU1	0.25	0.39	0.14	3.90%	1.55%	-2.35%
	RCY1	0.00	0.35	0.35	#Error	0.82%	#Error
	BVL1	2.69	0.34	(2.34)	4.44%	10.59%	6.15%
	NYP1	0.54	0.33	(0.20)	2.12%	5.40%	3.28%
	SPE1	0.48	0.27	(0.21)	1.64%	2.91%	1.27%
	NLR1	0.44	0.25	(0.19)	2.81%	2.85%	0.05%
	CTO1	3.45	0.25	(3.20)	4.72%	3.90%	-0.82%
	KAR1	0.02	0.22	0.20	9.37%	3.06%	-6.30%
	PUT1	1.09	0.21	(0.88)	4.57%	0.85%	-3.72%
	DHN1	0.58	0.17	(0.41)	6.45%	0.09%	-6.36%
	KNL1	0.21	0.14	(0.06)	-1.28%	-0.39%	0.90%
	TPI1	0.62	0.02	(0.60)	3.59%	12.03%	8.44%
	KDR1	0.38	0.01	(0.37)	2.22%	12.35%	10.13%
	KVL1	0.00	0.01	0.01	#Error	14.27%	#Error
	GTL1	0.23	0.00	(0.23)	1.88%	#Error	#Error
	PGR1	0.14	0.00	(0.14)	-2.01%	#Error	#Error
	TPY1	0.00	0.00		#Error	#Error	#Error
	Total	21.88	16.37	(5.52)	3.56%	3.97%	0.41%
WEST-01	CBE1	1.28	1.92	0.64	6.02%	4.33%	-1.69%
	CBE2	2.80	1.76	(1.04)	5.49%	5.15%	-0.34%
	KGI1	1.99	1.09	(0.90)	2.12%	7.06%	4.95%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	GDR1	0.00	0.89	0.89	#Error	6.07%	#Error
	DPM2	0.66	0.84	0.18	5.33%	4.67%	-0.65%
	CBE6	0.81	0.70	(0.10)	4.28%	5.14%	0.86%
	UAM1	1.37	0.58	(0.80)	4.18%	1.41%	-2.77%
	PLI1	0.20	0.30	0.10	3.93%	1.79%	-2.13%
	CNR1	1.41	0.30	(1.11)	2.33%	3.20%	0.87%
	KMR1	1.46	0.24	(1.22)	6.35%	1.87%	-4.48%
	MPM1	0.69	0.20	(0.49)	4.08%	5.09%	1.02%
	PDM1	0.00	0.18	0.18	#Error	1.17%	#Error
	SUL1	0.24	0.01	(0.23)	1.35%	8.49%	7.14%
	ANR1	0.53	0.00	(0.53)	0.05%	#Error	#Error
	CBE3	0.16	0.00	(0.16)	4.28%	#Error	#Error
	CBE4	0.60	0.00	(0.60)	0.88%	#Error	#Error
	CBE5	0.00	0.00		#Error	#Error	#Error
	KMD1	0.00	0.00		#Error	#Error	#Error
	PPI1	0.00	0.00		#Error	#Error	#Error
	SNR1	0.00	0.00		#Error	#Error	#Error
	UMP1	1.07	0.00	(1.07)	3.78%	#Error	#Error
	Total	15.28	9.02	(6.25)	4.04%	4.67%	0.63%
KL-SOUTH							
	TVP1	0.23	2.30	2.07	1.88%	3.29%	1.41%
	PAS1	0.00	1.14	1.14	#Error	5.48%	#Error
	PNL1	0.42	0.67	0.24	2.33%	9.57%	7.24%
	KLR1	0.53	0.41	(0.12)	10.57%	7.70%	-2.88%
	KOM1	3.63	0.00	(3.63)	4.59%	#Error	#Error
	Total	4.81	4.52	(0.29)	4.92%	5.17%	0.25%
KL-CENTRAL							
	KOC1	1.28	3.32	2.03	4.52%	5.14%	0.62%
	Total	1.28	3.32	2.03	4.52%	5.14%	0.62%
HO01							
	MSWH	0.00	0.12	0.12	#Error	0.02%	#Error
	Total	0.00	0.12	0.12	#Error	0.02%	#Error
HYDERABAD-01							
	HYD1	0.00	0.00		#Error	#Error	#Error
	Total	0.00	0.00		#Error	#Error	#Error
	Total	400.76	334.53	(66.23)	3.59%	3.81%	0.21%