

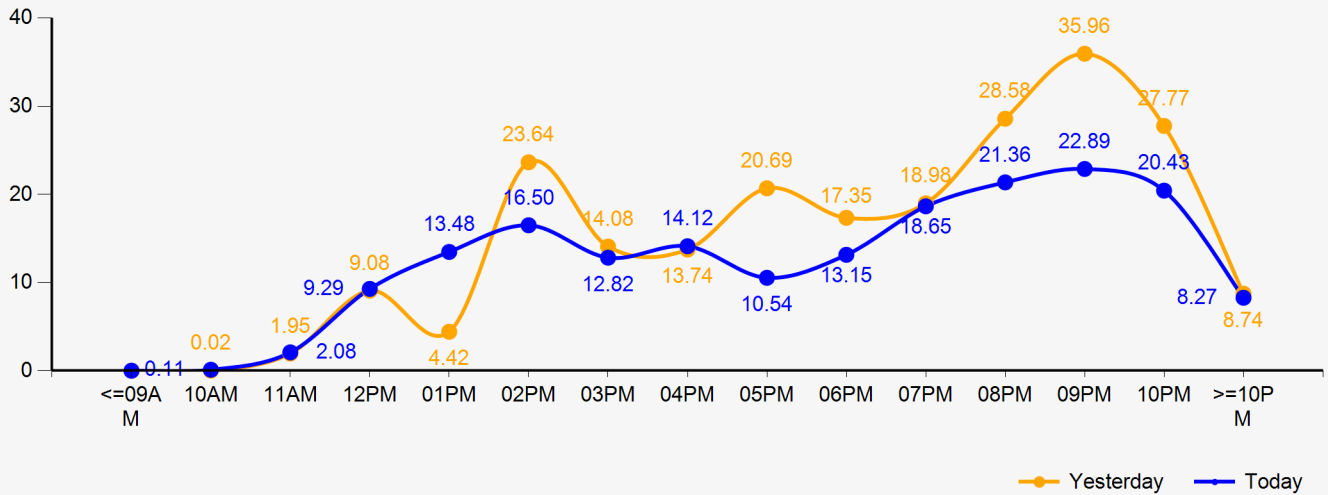
YD Sales : 225.00

YD GP%: 3.84%

TD Sales : 183.68

TD GP%: 3.24%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	40.15	33.29	(6.86)	3.54%	3.33%	-0.21%
WEST-02	21.41	21.05	(0.36)	4.27%	4.35%	0.07%
TRICHY-01	15.45	17.39	1.94	4.99%	3.05%	-1.94%
VIJAYAWADA-01	11.81	17.31	5.50	3.09%	1.53%	-1.56%
NORTH ARCOT	20.67	16.88	(3.79)	3.84%	4.08%	0.25%
CHENNAI-01	22.04	15.22	(6.82)	3.94%	3.03%	-0.90%
CHENNAI-02	25.61	14.42	(11.19)	2.71%	2.60%	-0.11%
TIRUPATI-01	18.58	13.19	(5.39)	3.12%	2.62%	-0.49%
WEST-01	13.50	12.82	(0.68)	4.46%	2.46%	-2.00%
SOUTH-03	16.35	12.73	(3.62)	4.83%	3.84%	-0.99%
SOUTH ARCOT	12.72	6.54	(6.18)	4.02%	4.92%	0.90%
KL-SOUTH	6.71	2.60	(4.11)	4.78%	5.23%	0.44%
HO01	0.00	0.24	0.24	#Error	-1.07%	#Error
Total	225.00	183.68	(41)	3.84%	3.24%	-0.60%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	NGR1	9.85	6.53	(3.33)	2.18%	3.33%	1.15%
	MAR1	0.12	2.47	2.35	7.77%	1.45%	-6.32%
	VNR2	2.70	2.44	(0.26)	4.82%	4.47%	-0.35%
	TUT1	3.70	2.24	(1.46)	2.76%	2.46%	-0.30%
	TVL1	3.64	1.91	(1.73)	3.61%	1.32%	-2.29%
	TKS2	1.97	1.89	(0.07)	4.17%	3.30%	-0.87%
	KVT1	0.43	1.56	1.13	6.20%	7.63%	1.43%
	SVK1	0.70	1.55	0.85	6.21%	-0.81%	-7.02%
	TKY1	0.63	1.37	0.74	4.86%	3.44%	-1.42%
	VLY1	1.47	1.12	(0.35)	2.63%	1.69%	-0.93%
	TCN1	0.75	1.05	0.29	6.65%	4.71%	-1.94%
	APK1	0.43	1.00	0.57	5.79%	1.08%	-4.71%
	TKS1	1.27	0.92	(0.36)	2.79%	4.95%	2.16%
	SGT1	0.59	0.70	0.10	5.47%	4.76%	-0.71%
	TUT2	1.17	0.62	(0.55)	2.55%	2.36%	-0.19%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	ERL2	0.87	0.59	(0.28)	5.62%	4.47%	-1.15%
	SDI1	0.15	0.54	0.39	3.93%	2.72%	-1.21%
	SNL1	0.18	0.52	0.34	4.81%	3.30%	-1.51%
	KYR1	0.28	0.50	0.22	3.27%	5.41%	2.13%
	ASM1	1.59	0.47	(1.12)	3.71%	4.60%	0.89%
	KGL1	0.36	0.38	0.02	5.07%	4.57%	-0.50%
	COL1	0.00	0.37	0.37	#Error	3.12%	#Error
	UDN1	0.00	0.35	0.35	#Error	3.95%	#Error
	VKM1	0.07	0.32	0.24	3.57%	4.92%	1.35%
	STU2	0.00	0.31	0.31	#Error	4.00%	#Error
	RND1	1.77	0.27	(1.50)	4.21%	10.96%	6.75%
	VNR1	0.33	0.25	(0.08)	5.53%	4.26%	-1.26%
	ARM1	0.14	0.24	0.10	4.45%	8.48%	4.03%
	KSM1	0.35	0.23	(0.12)	4.26%	4.91%	0.65%
	PDI1	0.83	0.22	(0.61)	3.01%	5.11%	2.10%
	PKD1	1.96	0.21	(1.75)	4.69%	4.72%	0.03%
	SKD1	0.46	0.15	(0.32)	6.02%	4.92%	-1.10%
	ERL1	0.00	0.00		#Error	#Error	#Error
	MMT1	0.00	0.00		#Error	#Error	#Error
	RPM1	0.14	0.00	(0.14)	2.91%	#Error	#Error
	TVL2	0.00	0.00		#Error	#Error	#Error
	TYI1	1.24	0.00	(1.24)	1.98%	#Error	#Error
	Total	40.15	33.29	(6.86)	3.54%	3.33%	-0.21%
WEST-02							
	MTR1	0.00	4.51	4.51	#Error	4.83%	#Error
	MCR1	1.46	1.98	0.52	3.82%	5.84%	2.03%
	SLM3	0.69	1.77	1.08	4.83%	2.19%	-2.64%
	VPD1	0.62	1.53	0.91	4.72%	3.88%	-0.84%
	SLM1	3.33	1.39	(1.94)	2.76%	2.56%	-0.20%
	BMD1	0.00	0.87	0.87	#Error	4.46%	#Error
	PMP1	1.14	0.86	(0.27)	3.75%	5.93%	2.18%
	HSR1	0.49	0.86	0.37	7.91%	2.23%	-5.68%
	APN1	0.47	0.85	0.39	5.80%	6.69%	0.89%
	EPI1	0.63	0.56	(0.08)	5.08%	6.99%	1.91%
	ERD2	0.34	0.55	0.22	3.74%	5.49%	1.75%
	NKL2	1.00	0.55	(0.45)	3.66%	5.97%	2.31%
	KVP1	0.14	0.53	0.39	6.55%	1.53%	-5.02%
	HRR1	0.99	0.53	(0.47)	4.78%	4.72%	-0.06%
	DPR1	0.27	0.50	0.24	4.76%	5.01%	0.26%
	HSR2	1.20	0.44	(0.76)	1.99%	1.10%	-0.89%
	RSP1	0.15	0.43	0.28	4.04%	4.53%	0.49%
	KRI1	1.05	0.38	(0.67)	3.42%	3.27%	-0.15%
	ATU1	0.21	0.37	0.15	8.62%	5.02%	-3.60%
	SGI1	1.36	0.36	(0.99)	3.76%	4.53%	0.77%
	TRM1	0.75	0.30	(0.45)	5.84%	4.85%	-0.99%
	EDP1	0.37	0.19	(0.18)	-1.00%	6.41%	7.41%
	PDR1	0.00	0.17	0.17	#Error	-5.07%	#Error
	VKL1	0.00	0.15	0.15	#Error	1.63%	#Error
	ERD1	0.11	0.14	0.03	12.58%	8.62%	-3.96%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	PLC1	0.49	0.14	(0.35)	3.73%	6.42%	2.69%
	CMI1	0.50	0.14	(0.36)	7.99%	5.56%	-2.43%
	DPR2	1.05	0.00	(1.05)	4.23%	#Error	#Error
	KMM1	0.49	0.00	(0.49)	3.73%	#Error	#Error
	OML1	0.60	0.00	(0.60)	6.81%	#Error	#Error
	SGG1	0.14	0.00	(0.14)	4.32%	#Error	#Error
	SLM2	0.69	0.00	(0.69)	5.60%	#Error	#Error
	TCG1	0.71	0.00	(0.71)	7.22%	#Error	#Error
	Total	21.41	21.05	(0.36)	4.27%	4.35%	0.07%
TRICHY-01	TRY1	1.53	4.30	2.77	4.68%	2.40%	-2.28%
	PBR2	0.96	2.19	1.23	4.82%	2.59%	-2.23%
	TNJ1	0.72	1.18	0.46	6.21%	4.96%	-1.25%
	TYR1	2.49	1.17	(1.32)	4.79%	3.55%	-1.24%
	TTP1	0.89	1.00	0.10	6.92%	2.68%	-4.24%
	KUM1	0.81	0.86	0.05	5.02%	1.79%	-3.22%
	NMM1	0.40	0.82	0.42	7.27%	1.57%	-5.70%
	JKM1	0.13	0.63	0.51	4.94%	1.95%	-2.99%
	ORU1	0.39	0.60	0.21	8.97%	4.21%	-4.76%
	MSI1	0.47	0.50	0.03	3.04%	5.05%	2.01%
	TRY3	0.70	0.48	(0.22)	5.18%	5.81%	0.63%
	NGT1	0.23	0.48	0.24	3.87%	1.41%	-2.46%
	AYR1	0.59	0.41	(0.18)	4.09%	4.74%	0.65%
	PTK1	0.21	0.38	0.16	8.62%	5.79%	-2.83%
	TVR1	0.35	0.37	0.02	5.20%	4.81%	-0.39%
	NCK1	0.22	0.35	0.13	4.26%	-0.10%	-4.36%
	MDI1	0.07	0.33	0.26	1.57%	-0.84%	-2.41%
	KRN1	0.62	0.26	(0.36)	6.88%	3.78%	-3.10%
	MVM1	0.73	0.23	(0.50)	7.08%	4.55%	-2.53%
	KIK1	0.35	0.21	(0.14)	8.72%	8.15%	-0.57%
	PBR1	0.00	0.20	0.20	#Error	2.80%	#Error
	PDK1	0.19	0.15	(0.04)	6.18%	5.76%	-0.41%
	TNJ2	1.47	0.15	(1.32)	1.49%	3.93%	2.44%
	TRY2	0.53	0.11	(0.42)	1.53%	1.57%	0.04%
	TVR2	0.39	0.01	(0.38)	4.76%	7.18%	2.41%
	APM1	0.00	0.01	0.01	#Error	10.16%	#Error
	Total	15.45	17.39	1.94	4.99%	3.05%	-1.94%
VIJAYAWADA-01	VJW1	0.24	1.80	1.56	2.80%	-0.88%	-3.69%
	VJW2	1.07	1.80	0.73	0.78%	-0.08%	-0.86%
	GNT1	0.59	1.39	0.80	5.03%	1.02%	-4.01%
	ELU1	0.32	1.37	1.05	5.05%	5.03%	-0.02%
	GNT2	0.20	1.34	1.15	4.81%	0.94%	-3.88%
	VJW4	1.50	1.04	(0.46)	1.36%	-0.13%	-1.49%
	VUY1	0.30	0.97	0.67	2.11%	1.76%	-0.35%
	OGL1	0.33	0.84	0.51	5.02%	6.01%	1.00%
	PRL1	0.14	0.84	0.69	6.73%	3.02%	-3.71%
	PAP1	0.15	0.68	0.53	3.93%	-0.65%	-4.57%
	GDV1	0.00	0.67	0.67	#Error	-2.11%	#Error
	TDD1	0.00	0.61	0.61	#Error	0.93%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	CRL1	0.74	0.52	(0.22)	1.70%	-0.46%	-2.16%
	JPT1	0.23	0.48	0.25	8.62%	0.86%	-7.76%
	TEL1	0.65	0.46	(0.18)	5.17%	3.73%	-1.44%
	TNK1	0.43	0.37	(0.06)	3.42%	5.74%	2.32%
	RAL1	0.24	0.34	0.10	3.90%	4.85%	0.95%
	VJW3	0.13	0.33	0.21	5.58%	5.34%	-0.24%
	BVR1	0.86	0.31	(0.55)	3.43%	1.46%	-1.97%
	BPP1	0.00	0.19	0.19	#Error	-5.18%	#Error
	MTM1	0.61	0.18	(0.43)	4.56%	2.78%	-1.77%
	NRT1	0.32	0.15	(0.18)	6.32%	4.04%	-2.28%
	GVM1	0.00	0.15	0.15	#Error	3.93%	#Error
	PNR1	0.30	0.14	(0.16)	3.69%	5.85%	2.16%
	DPE1	0.00	0.14	0.14	#Error	5.51%	#Error
	CKT1	1.18	0.13	(1.06)	0.22%	3.93%	3.71%
	JGG1	0.11	0.09	(0.02)	4.16%	1.57%	-2.60%
	AMP1	0.14	0.00	(0.14)	4.81%	#Error	#Error
	KDR1	0.15	0.00	(0.15)	5.14%	#Error	#Error
	KND1	0.23	0.00	(0.23)	8.62%	#Error	#Error
	PPM1	0.00	0.00		#Error	#Error	#Error
	RMV1	0.00	0.00		#Error	#Error	#Error
	TVU1	0.14	0.00	(0.14)	4.91%	#Error	#Error
	VJW5	0.52	0.00	(0.52)	0.49%	#Error	#Error
	VKN1	0.00	0.00		#Error	#Error	#Error
	Total	11.81	17.31	5.50	3.09%	1.53%	-1.56%
NORTH ARCOT							
	KPM2	5.34	4.10	(1.24)	3.92%	2.93%	-0.99%
	WJD1	0.21	2.20	1.99	5.17%	4.86%	-0.31%
	KPM1	0.82	1.01	0.20	2.48%	4.94%	2.46%
	UGI1	0.50	0.95	0.45	4.33%	2.47%	-1.85%
	VNB1	0.73	0.91	0.18	4.75%	4.92%	0.17%
	WJP1	0.52	0.89	0.37	5.98%	6.27%	0.29%
	VEL2	2.06	0.57	(1.49)	3.76%	3.69%	-0.07%
	TRL1	1.68	0.57	(1.10)	0.83%	4.52%	3.69%
	GDM1	0.52	0.54	0.03	4.47%	4.61%	0.14%
	BGR1	0.72	0.53	(0.19)	4.97%	1.63%	-3.34%
	VSI1	0.26	0.49	0.23	3.05%	5.41%	2.36%
	SLG1	0.36	0.49	0.14	4.31%	7.00%	2.69%
	VEL1	0.81	0.48	(0.32)	5.33%	6.36%	1.03%
	AKM1	0.38	0.47	0.09	5.00%	-5.56%	-10.57%
	TRR1	1.52	0.43	(1.08)	3.00%	4.66%	1.66%
	CYR1	0.58	0.42	(0.16)	5.13%	3.80%	-1.33%
	ARC2	1.29	0.36	(0.94)	3.60%	4.53%	0.94%
	TRT1	0.22	0.35	0.13	6.31%	8.72%	2.41%
	CPT1	0.11	0.30	0.19	2.52%	4.98%	2.46%
	ANI1	0.00	0.29	0.29	#Error	7.55%	#Error
	CGM1	0.33	0.20	(0.12)	4.44%	3.09%	-1.35%
	PLR1	0.55	0.14	(0.41)	2.86%	6.27%	3.41%
	PTU1	0.15	0.14	(0.02)	7.77%	3.81%	-3.96%
	ABR1	0.18	0.01	(0.17)	4.81%	13.55%	8.74%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	SBR1	0.83	0.00	(0.83)	4.77%	#Error	#Error
	Total	20.67	16.88	(3.79)	3.84%	4.08%	0.25%
CHENNAI-01							
	CH08	3.72	1.70	(2.01)	1.60%	3.08%	1.48%
	MRM1	1.23	1.67	0.44	3.89%	5.55%	1.66%
	CH11	0.00	1.27	1.27	#Error	2.68%	#Error
	CH30	0.37	1.27	0.90	4.77%	0.64%	-4.13%
	CH16	1.06	0.99	(0.07)	1.51%	1.22%	-0.29%
	CH28	1.16	0.90	(0.26)	3.36%	5.16%	1.80%
	MC09	0.18	0.70	0.52	5.18%	6.82%	1.64%
	CGL1	0.29	0.63	0.35	4.65%	4.75%	0.10%
	CH42	0.67	0.52	(0.16)	4.73%	2.13%	-2.60%
	AVD1	0.79	0.48	(0.30)	1.78%	3.74%	1.97%
	CH05	1.02	0.48	(0.54)	5.31%	4.76%	-0.56%
	CH35	0.77	0.47	(0.30)	4.50%	5.33%	0.83%
	KNR1	0.54	0.46	(0.08)	5.16%	-1.28%	-6.45%
	MC10	0.91	0.45	(0.46)	5.83%	0.09%	-5.74%
	SKL1	0.97	0.38	(0.58)	7.25%	7.10%	-0.15%
	CH14	0.57	0.38	(0.19)	5.40%	4.42%	-0.98%
	CH38	0.51	0.35	(0.16)	8.63%	0.17%	-8.47%
	CH40	0.39	0.35	(0.04)	9.65%	-5.15%	-14.80%
	GUD2	1.12	0.33	(0.79)	1.09%	-4.85%	-5.94%
	CH39	0.12	0.28	0.15	5.28%	5.23%	-0.04%
	CH26	0.01	0.27	0.26	13.61%	4.93%	-8.68%
	TKM1	0.79	0.20	(0.59)	4.98%	5.21%	0.23%
	CH48	0.50	0.17	(0.32)	5.10%	-0.54%	-5.63%
	CH22	0.21	0.17	(0.04)	6.15%	-5.07%	-11.22%
	CH29	0.24	0.13	(0.11)	6.69%	8.62%	1.93%
	CH07	0.32	0.13	(0.19)	3.03%	5.58%	2.54%
	CH37	0.56	0.09	(0.47)	4.31%	9.41%	5.10%
	CH19	1.78	0.00	(1.78)	2.71%	#Error	#Error
	CH45	0.74	0.00	(0.74)	5.90%	#Error	#Error
	GUD1	0.53	0.00	(0.53)	5.34%	#Error	#Error
	MC02	0.00	0.00		#Error	#Error	#Error
	Total	22.04	15.22	(6.82)	3.94%	3.03%	-0.90%
CHENNAI-02							
	CH21	2.70	2.09	(0.61)	1.86%	3.55%	1.69%
	CH15	5.03	1.89	(3.14)	0.96%	2.69%	1.73%
	CH18	0.00	1.30	1.30	#Error	1.84%	#Error
	CH20	0.52	0.92	0.40	-5.96%	3.02%	8.98%
	CH44	0.28	0.81	0.53	4.52%	3.04%	-1.48%
	CH33	0.44	0.79	0.35	4.11%	5.05%	0.94%
	CH03	1.32	0.78	(0.54)	6.60%	0.21%	-6.40%
	UKI1	1.14	0.71	(0.43)	5.14%	5.09%	-0.05%
	MJR1	1.05	0.67	(0.38)	4.61%	4.83%	0.21%
	CH34	0.65	0.66		4.07%	4.75%	0.69%
	CH12	1.30	0.60	(0.70)	3.23%	-1.48%	-4.71%
	CH27	0.37	0.58	0.21	4.55%	-9.68%	-14.23%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH36	0.00	0.46	0.46	#Error	3.37%	#Error
	CH41	0.27	0.35	0.08	3.43%	2.89%	-0.54%
	CH17	1.25	0.30	(0.95)	2.29%	1.04%	-1.25%
	CH23	0.15	0.27	0.12	3.93%	6.95%	3.02%
	CH43	0.64	0.26	(0.39)	2.63%	7.00%	4.37%
	CH24	1.28	0.21	(1.07)	2.13%	5.99%	3.86%
	CH46	0.21	0.20		5.31%	-4.62%	-9.93%
	GPD1	0.50	0.19	(0.31)	4.14%	4.67%	0.53%
	MC06	0.23	0.17	(0.06)	4.65%	4.81%	0.16%
	MC05	1.96	0.11	(1.86)	2.39%	1.65%	-0.74%
	CH31	0.11	0.09	(0.02)	12.58%	9.49%	-3.09%
	PON1	0.64	0.01	(0.63)	4.36%	22.56%	18.20%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH06	2.22	0.00	(2.22)	2.39%	#Error	#Error
	CH09	0.68	0.00	(0.68)	5.62%	#Error	#Error
	CH32	0.52	0.00	(0.52)	-0.03%	#Error	#Error
	MC08	0.14	0.00	(0.14)	3.81%	#Error	#Error
	Total	25.61	14.42	(11.19)	2.71%	2.60%	-0.11%
TIRUPATI-01	CTO1	0.73	2.09	1.35	5.74%	4.63%	-1.11%
	KNL2	0.71	1.98	1.27	3.92%	0.38%	-3.54%
	NYP1	0.20	0.88	0.68	3.11%	1.41%	-1.70%
	GTL1	0.11	0.82	0.72	4.16%	4.88%	0.71%
	TPI1	0.06	0.72	0.66	2.16%	2.18%	0.01%
	TPY2	2.19	0.70	(1.49)	0.38%	2.30%	1.92%
	PUT1	0.68	0.68		3.72%	2.93%	-0.79%
	SPE1	0.23	0.66	0.43	3.30%	1.38%	-1.92%
	PIL1	0.44	0.61	0.17	4.65%	1.62%	-3.04%
	PDT1	0.60	0.61	0.01	3.92%	1.48%	-2.44%
	VKI1	1.25	0.60	(0.65)	0.38%	0.45%	0.07%
	ATP1	2.66	0.59	(2.06)	2.97%	2.16%	-0.81%
	ADI1	0.63	0.46	(0.17)	4.92%	-1.13%	-6.04%
	DHN1	0.77	0.43	(0.34)	5.50%	8.14%	2.64%
	MPL1	0.40	0.31	(0.09)	4.03%	4.71%	0.68%
	RCY1	0.32	0.22	(0.09)	4.92%	6.12%	1.20%
	NDL1	1.14	0.20	(0.95)	5.01%	4.82%	-0.19%
	KOU1	0.97	0.18	(0.79)	3.28%	4.81%	1.53%
	KHT1	0.00	0.15	0.15	#Error	3.21%	#Error
	RJP1	0.00	0.11	0.11	#Error	4.16%	#Error
	BVL1	0.26	0.10	(0.17)	7.03%	4.89%	-2.13%
	KNL1	2.44	0.09	(2.34)	2.12%	4.17%	2.05%
	KDA1	0.00	0.00		#Error	#Error	#Error
	NLR1	0.15	0.00	(0.15)	-3.99%	#Error	#Error
	PGR1	0.33	0.00	(0.33)	4.92%	#Error	#Error
	PMR1	0.33	0.00	(0.33)	6.83%	#Error	#Error
	TPY1	0.97	0.00	(0.97)	3.19%	#Error	#Error
	Total	18.58	13.19	(5.39)	3.12%	2.62%	-0.49%
WEST-01	CBE2	0.85	4.10	3.24	6.70%	0.20%	-6.50%
	UAM1	0.75	1.42	0.66	7.18%	2.68%	-4.50%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	KGI1	0.98	1.05	0.07	4.65%	6.33%	1.68%
	GBM1	0.71	1.00	0.29	3.37%	-7.40%	-10.76%
	GDR1	1.87	0.94	(0.94)	4.48%	6.27%	1.79%
	CNR1	0.86	0.64	(0.22)	5.72%	5.31%	-0.41%
	MPM1	0.12	0.61	0.48	3.65%	4.93%	1.28%
	KMR1	0.34	0.56	0.22	5.82%	4.55%	-1.27%
	KGM1	1.53	0.49	(1.04)	0.52%	5.96%	5.44%
	TPR1	0.19	0.41	0.22	4.73%	2.95%	-1.79%
	SUL1	0.22	0.27	0.05	10.10%	4.81%	-5.29%
	PDM1	0.22	0.26	0.04	4.38%	6.25%	1.87%
	SNR1	0.14	0.23	0.09	5.85%	4.10%	-1.75%
	DPM2	0.66	0.23	(0.43)	5.98%	3.02%	-2.95%
	TPR3	0.13	0.19	0.07	4.82%	8.03%	3.21%
	TPR4	0.15	0.14	(0.01)	3.81%	2.91%	-0.89%
	CBE3	0.00	0.14	0.14	#Error	8.62%	#Error
	CBE4	0.00	0.13	0.13	#Error	5.80%	#Error
	PPI1	0.46	0.01	(0.45)	5.48%	22.56%	17.08%
	ANR1	0.14	0.00	(0.14)	8.62%	#Error	#Error
	AVI1	0.18	0.00	(0.18)	6.32%	#Error	#Error
	CBE1	1.28	0.00	(1.28)	-0.94%	#Error	#Error
	CBE6	0.66	0.00	(0.66)	6.08%	#Error	#Error
	KMD1	0.23	0.00	(0.23)	7.18%	#Error	#Error
	PLI1	0.52	0.00	(0.52)	8.38%	#Error	#Error
	SYM2	0.00	0.00		#Error	#Error	#Error
	TPR2	0.19	0.00	(0.19)	8.62%	#Error	#Error
	UMP1	0.12	0.00	(0.12)	3.09%	#Error	#Error
	Total	13.50	12.82	(0.68)	4.46%	2.46%	-2.00%
SOUTH-03	MDU1	1.25	0.96	(0.30)	7.19%	3.84%	-3.34%
	TEN2	1.18	0.93	(0.24)	2.96%	2.39%	-0.57%
	MDU4	0.92	0.86	(0.06)	5.41%	3.63%	-1.78%
	KPT1	0.07	0.82	0.75	1.57%	4.61%	3.04%
	NTM1	0.44	0.80	0.36	4.92%	3.61%	-1.31%
	TDI1	1.02	0.64	(0.38)	3.48%	6.13%	2.65%
	PKM1	0.55	0.58	0.03	4.53%	2.66%	-1.88%
	MPA1	1.26	0.51	(0.75)	3.00%	5.03%	2.03%
	SVG1	0.34	0.45	0.11	3.56%	3.71%	0.15%
	MDU3	0.35	0.45	0.10	2.08%	2.57%	0.48%
	PVI1	0.34	0.44	0.10	5.10%	4.74%	-0.36%
	MDU2	0.84	0.44	(0.40)	3.17%	4.21%	1.04%
	CBM1	0.40	0.44	0.04	4.96%	5.26%	0.30%
	MDU6	0.66	0.42	(0.24)	6.51%	4.07%	-2.44%
	USL1	0.71	0.42	(0.29)	4.53%	3.82%	-0.71%
	DKI1	0.45	0.42	(0.03)	4.13%	-3.45%	-7.57%
	DGL1	1.35	0.36	(0.99)	4.85%	2.51%	-2.34%
	TPT1	0.26	0.29	0.03	5.17%	3.60%	-1.57%
	BTU1	0.34	0.28	(0.06)	6.43%	5.92%	-0.50%
	CMR1	0.65	0.26	(0.38)	5.88%	8.18%	2.30%
	DGL2	0.29	0.26	(0.03)	5.75%	5.15%	-0.60%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	KRR1	0.13	0.25	0.11	8.62%	4.53%	-4.09%
	ADP1	0.43	0.22	(0.21)	6.15%	7.02%	0.87%
	PNI1	0.24	0.21	(0.03)	10.40%	5.26%	-5.14%
	KKD2	0.08	0.18	0.10	6.15%	6.50%	0.35%
	ATG1	0.00	0.16	0.16	#Error	-4.10%	#Error
	SGP1	0.00	0.14	0.14	#Error	4.82%	#Error
	MDU5	0.70	0.13	(0.57)	5.03%	4.94%	-0.09%
	ODM1	0.32	0.11	(0.21)	5.72%	2.65%	-3.07%
	TEN1	0.28	0.10	(0.18)	4.95%	4.82%	-0.13%
	MLR1	0.00	0.08	0.08	#Error	1.57%	#Error
	MNM1	0.00	0.07	0.07	#Error	4.32%	#Error
	BNR1	0.13	0.06	(0.07)	7.77%	4.90%	-2.88%
	NKI1	0.15	0.00	(0.15)	4.92%	#Error	#Error
	PNV1	0.00	0.00		#Error	#Error	#Error
	TMM1	0.24	0.00	(0.24)	4.45%	#Error	#Error
	Total	16.35	12.73	(3.62)	4.83%	3.84%	-0.99%
SOUTH ARCOT							
	TRK1	1.52	1.53	0.01	4.68%	4.81%	0.13%
	TDM1	0.00	0.73	0.73	#Error	5.44%	#Error
	POY2	0.69	0.71	0.02	4.19%	5.48%	1.28%
	SJI1	0.51	0.65	0.14	2.54%	4.01%	1.47%
	ULP1	1.17	0.64	(0.53)	3.07%	6.01%	2.94%
	CUD1	2.04	0.54	(1.50)	1.77%	6.29%	4.52%
	TVM2	1.30	0.32	(0.98)	4.39%	4.98%	0.59%
	KLM1	0.64	0.32	(0.32)	4.62%	4.92%	0.30%
	NVL2	0.00	0.27	0.27	#Error	5.28%	#Error
	KML1	0.34	0.24	(0.09)	4.52%	3.14%	-1.38%
	PRT1	0.22	0.18	(0.04)	3.58%	3.92%	0.34%
	CDM1	1.30	0.14	(1.16)	5.47%	2.92%	-2.56%
	STP1	0.64	0.14	(0.51)	4.22%	2.91%	-1.31%
	TVM1	0.18	0.11	(0.07)	4.72%	0.16%	-4.57%
	MKM1	0.29	0.01	(0.28)	6.11%	12.45%	6.34%
	KKI2	0.74	0.00	(0.74)	4.62%	#Error	#Error
	POY1	0.33	0.00	(0.33)	5.32%	#Error	#Error
	VCM1	0.40	0.00	(0.40)	5.64%	#Error	#Error
	VPM1	0.18	0.00	(0.18)	4.81%	#Error	#Error
	VPM2	0.23	0.00	(0.23)	3.92%	#Error	#Error
	Total	12.72	6.54	(6.18)	4.02%	4.92%	0.90%
KL-SOUTH							
	TVP1	1.96	1.65	(0.31)	4.23%	5.64%	1.41%
	PAS1	1.10	0.59	(0.51)	3.27%	4.26%	1.00%
	KLR1	3.66	0.36	(3.30)	5.53%	4.92%	-0.61%
	Total	6.71	2.60	(4.11)	4.78%	5.23%	0.44%
HO01							
	MSWH	0.00	0.24	0.24	#Error	-1.07%	#Error
	Total	0.00	0.24	0.24	#Error	-1.07%	#Error
	Total	225.00	183.68	(41.32)	3.84%	3.24%	-0.60%