

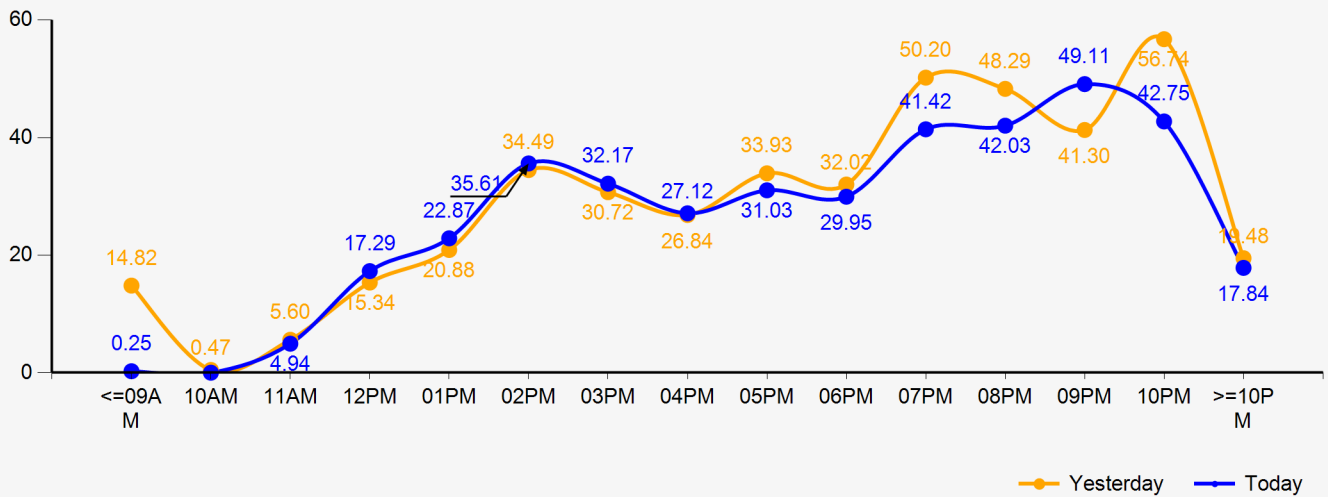
YD Sales : 431.13

YD GP%: 3.85%

TD Sales : 394.37

TD GP%: 3.22%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	61.28	64.24	2.95	3.65%	3.06%	-0.59%
CHENNAI-01	47.28	53.38	6.10	4.57%	4.17%	-0.40%
NORTH ARCOT	40.37	45.77	5.39	3.28%	2.92%	-0.36%
SOUTH-01	41.73	44.87	3.14	4.43%	2.22%	-2.21%
WEST-02	22.09	32.24	10.16	2.90%	2.72%	-0.18%
TRICHY-01	30.22	29.19	(1.03)	3.60%	2.90%	-0.70%
SOUTH ARCOT	36.25	28.97	(7.28)	3.39%	3.24%	-0.15%
SOUTH-03	49.99	23.09	(26.89)	3.84%	3.03%	-0.81%
TIRUPATI-01	19.03	21.88	2.86	4.21%	3.51%	-0.70%
WEST-01	15.40	15.28	(0.12)	4.10%	4.04%	-0.06%
VIJAYAWADA-01	18.18	14.59	(3.59)	4.13%	3.46%	-0.67%
WEST-03	11.03	8.59	(2.44)	4.56%	3.49%	-1.07%
KL-NORTH	26.91	6.20	(20.71)	3.78%	5.08%	1.30%
KL-SOUTH	7.61	4.81	(2.80)	3.95%	4.92%	0.97%
KL-CENTRAL	3.76	1.28	(2.48)	4.35%	4.52%	0.17%
HYDERABAD-01	0.00	0.00		#Error	#Error	#Error
Total	431.13	394.37	(37)	3.85%	3.22%	-0.64%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH15	3.61	6.09	2.48	7.49%	2.91%	-4.58%
	CH20	3.02	5.94	2.92	5.21%	4.78%	-0.43%
	CH21	6.67	4.99	(1.67)	-0.84%	1.43%	2.28%
	CH37	0.61	3.58	2.97	1.96%	3.59%	1.63%
	CH03	5.10	3.45	(1.65)	1.14%	2.85%	1.71%
	CH41	0.78	3.34	2.56	0.24%	0.85%	0.61%
	CH34	2.68	3.27	0.59	4.55%	3.14%	-1.40%
	MC06	1.16	3.21	2.05	3.21%	2.15%	-1.07%
	CH36	0.32	2.89	2.57	1.87%	4.11%	2.23%
	GPD1	0.68	2.86	2.18	-0.03%	2.52%	2.54%
	UKI1	0.40	2.29	1.89	3.94%	2.60%	-1.34%
	CH12	0.54	2.25	1.71	7.53%	4.00%	-3.53%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH51	3.61	2.18	(1.42)	4.49%	3.36%	-1.13%
	PON1	13.42	2.12	(11.30)	4.05%	3.84%	-0.20%
	CH44	0.67	2.10	1.43	2.51%	-0.67%	-3.18%
	CH18	4.56	1.88	(2.69)	4.75%	5.00%	0.25%
	CH27	0.31	1.54	1.23	1.84%	1.24%	-0.60%
	MJR1	1.01	1.50	0.49	4.11%	6.10%	1.99%
	CH50	2.37	1.32	(1.05)	6.32%	3.26%	-3.06%
	CH17	0.52	1.29	0.78	6.77%	2.49%	-4.28%
	CH35	2.89	1.26	(1.62)	4.36%	3.80%	-0.56%
	MC05	0.31	1.05	0.75	11.08%	1.90%	-9.18%
	CH43	1.04	0.84	(0.19)	2.94%	4.80%	1.87%
	CH46	1.57	0.82	(0.75)	4.78%	1.37%	-3.41%
	CH32	0.22	0.78	0.57	4.90%	7.71%	2.81%
	CH31	1.40	0.46	(0.95)	5.13%	5.97%	0.84%
	CH24	0.35	0.38	0.03	-1.59%	0.17%	1.76%
	CH33	0.68	0.37	(0.32)	4.28%	10.82%	6.54%
	CH06	0.39	0.17	(0.22)	4.68%	-0.98%	-5.65%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH23	0.37	0.00	(0.37)	3.50%	#Error	#Error
	Total	61.28	64.24	2.95	3.65%	3.06%	-0.59%
CHENNAI-01	MRM1	0.25	6.60	6.35	1.88%	3.66%	1.79%
	CH16	5.37	5.52	0.15	4.90%	4.65%	-0.25%
	CH14	4.71	3.91	(0.80)	5.11%	0.03%	-5.08%
	CH42	3.05	3.25	0.19	5.35%	5.09%	-0.26%
	AVD1	2.55	3.21	0.66	5.25%	5.06%	-0.19%
	CH47	6.11	3.08	(3.03)	1.32%	5.57%	4.25%
	CH26	0.00	3.01	3.01	#Error	0.73%	#Error
	CH40	1.99	2.77	0.78	6.40%	5.49%	-0.91%
	CH07	1.17	2.48	1.31	4.91%	5.62%	0.71%
	CH49	1.28	1.99	0.71	7.52%	2.10%	-5.42%
	CH38	0.20	1.80	1.60	2.72%	4.61%	1.89%
	GUD2	4.32	1.64	(2.68)	4.99%	5.45%	0.46%
	GUD1	1.12	1.59	0.46	5.27%	3.03%	-2.23%
	CH05	2.83	1.41	(1.42)	2.69%	5.47%	2.78%
	CH48	0.55	1.38	0.84	10.20%	4.59%	-5.61%
	TKM1	0.99	1.36	0.37	3.81%	5.38%	1.57%
	CH28	1.38	1.31	(0.06)	6.86%	4.21%	-2.65%
	CH45	0.18	1.25	1.06	2.08%	5.82%	3.74%
	KNR1	1.82	1.16	(0.66)	3.78%	9.73%	5.95%
	CH30	0.79	1.05	0.26	9.19%	4.65%	-4.54%
	MC09	0.30	1.05	0.74	1.93%	3.97%	2.04%
	CH19	1.10	0.91	(0.19)	5.14%	3.71%	-1.43%
	SKL1	0.01	0.72	0.71	15.21%	1.81%	-13.41%
	CH22	1.97	0.69	(1.28)	5.31%	5.62%	0.30%
	CH25	2.63	0.23	(2.40)	3.93%	8.01%	4.08%
	CH39	0.00	0.01	0.01	#Error	15.04%	#Error
	CGL1	0.00	0.00		#Error	#Error	#Error
	CH08	0.00	0.00		#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH29	0.59	0.00	(0.59)	5.14%	#Error	#Error
	Total	47.28	53.38	6.10	4.57%	4.17%	-0.40%
NORTH ARCOT							
	KPM2	3.68	7.67	3.99	4.47%	3.61%	-0.86%
	SBR1	1.12	3.35	2.23	-1.65%	3.91%	5.56%
	CGM1	1.58	2.76	1.18	6.02%	4.72%	-1.30%
	TRR1	1.63	2.68	1.05	6.36%	-5.37%	-11.73%
	GDM1	2.32	2.12	(0.21)	-1.62%	2.87%	4.49%
	VSI1	1.86	2.08	0.23	2.80%	5.59%	2.79%
	VNB1	2.40	1.97	(0.43)	1.54%	1.61%	0.07%
	AKM1	1.36	1.86	0.50	-0.10%	1.74%	1.84%
	BGR1	0.37	1.84	1.47	1.96%	1.62%	-0.34%
	WJD1	0.95	1.57	0.62	5.39%	4.61%	-0.77%
	VEL4	4.57	1.49	(3.08)	2.77%	4.88%	2.12%
	WJP1	1.30	1.46	0.17	6.35%	5.59%	-0.77%
	UGI1	0.32	1.29	0.97	-5.28%	-1.63%	3.66%
	ANI1	1.12	1.26	0.14	3.93%	5.04%	1.11%
	ARC2	0.29	1.22	0.93	0.06%	2.80%	2.73%
	SLG1	1.75	1.22	(0.53)	-0.09%	2.94%	3.03%
	ABR1	3.92	1.20	(2.72)	4.28%	2.44%	-1.84%
	TRL1	0.18	1.18	1.00	5.41%	2.80%	-2.61%
	VEL2	0.84	1.17	0.33	4.15%	1.76%	-2.39%
	PLR1	0.77	1.11	0.34	3.69%	5.23%	1.54%
	TRT1	1.22	1.03	(0.20)	4.74%	5.14%	0.40%
	PTU1	0.82	0.97	0.15	6.25%	1.74%	-4.51%
	KPM1	1.31	0.96	(0.36)	3.23%	3.31%	0.09%
	VEL3	1.58	0.78	(0.80)	4.58%	5.41%	0.83%
	VEL1	1.23	0.72	(0.51)	7.42%	5.32%	-2.10%
	CYR1	0.67	0.58	(0.09)	6.81%	0.66%	-6.15%
	CPT1	1.21	0.23	(0.98)	2.91%	1.88%	-1.04%
	Total	40.37	45.77	5.39	3.28%	2.92%	-0.36%
SOUTH-01	TUT1	7.25	5.98	(1.27)	4.44%	1.30%	-3.14%
	TVL1	2.91	4.43	1.52	6.83%	4.17%	-2.66%
	VNR2	1.14	3.33	2.19	6.01%	4.07%	-1.94%
	SVK1	1.36	2.71	1.35	3.82%	-0.26%	-4.08%
	SKD1	0.69	2.14	1.45	3.65%	0.43%	-3.22%
	NGR1	3.54	1.91	(1.63)	4.76%	3.34%	-1.42%
	RND2	0.94	1.54	0.61	7.50%	1.60%	-5.89%
	TKS2	0.72	1.44	0.71	10.77%	2.44%	-8.34%
	ERL2	0.46	1.40	0.94	10.17%	5.61%	-4.56%
	KSM1	7.56	1.34	(6.22)	1.89%	-0.39%	-2.28%
	TKS1	0.15	1.34	1.18	-1.58%	1.81%	3.38%
	SGT1	0.26	1.31	1.05	2.21%	2.93%	0.72%
	KVT1	0.39	1.27	0.88	3.04%	3.91%	0.87%
	PKD1	0.18	1.13	0.95	3.01%	3.62%	0.61%
	PDI1	0.12	1.13	1.01	-0.94%	1.57%	2.51%
	KYR1	1.23	1.13	(0.11)	9.96%	0.28%	-9.69%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	SNL1	1.24	1.04	(0.19)	3.13%	3.59%	0.47%
	APK2	1.03	1.03		2.21%	-1.41%	-3.62%
	TUT2	2.25	0.96	(1.29)	6.09%	-5.21%	-11.30%
	MMT1	0.21	0.87	0.66	-0.21%	3.89%	4.09%
	TKY1	0.51	0.76	0.26	5.14%	2.28%	-2.86%
	KGL1	0.47	0.75	0.29	1.34%	2.66%	1.33%
	COL1	0.14	0.70	0.56	-0.93%	5.13%	6.05%
	TCN1	0.27	0.70	0.43	4.91%	5.13%	0.22%
	ASM1	0.25	0.65	0.41	4.17%	-0.13%	-4.30%
	VKM1	0.00	0.57	0.57	#Error	5.67%	#Error
	TYI1	0.38	0.57	0.19	4.82%	2.29%	-2.53%
	RND1	1.40	0.49	(0.91)	4.13%	1.01%	-3.12%
	APK1	0.35	0.42	0.08	-0.49%	6.11%	6.60%
	STU2	0.00	0.34	0.34	#Error	3.10%	#Error
	MAR1	0.50	0.32	(0.18)	0.93%	1.85%	0.92%
	ARM1	0.58	0.32	(0.26)	4.07%	1.87%	-2.20%
	SDI1	0.40	0.32	(0.08)	1.64%	0.83%	-0.81%
	UDN1	0.30	0.32	0.01	8.91%	0.83%	-8.08%
	VNR1	0.36	0.17	(0.19)	12.11%	1.60%	-10.50%
	RPM1	0.71	0.00	(0.71)	-0.03%	#Error	#Error
	VLY1	1.46	0.00	(1.46)	6.83%	#Error	#Error
	Total	41.73	44.87	3.14	4.43%	2.22%	-2.21%
WEST-02	TRM1	1.32	3.67	2.35	2.92%	3.37%	0.44%
	VPD1	1.10	3.29	2.19	1.26%	1.21%	-0.05%
	OML1	1.04	2.59	1.55	2.36%	4.85%	2.49%
	PMP1	0.41	2.38	1.97	3.31%	2.55%	-0.76%
	SLM1	3.37	2.16	(1.21)	3.73%	1.56%	-2.17%
	ATU1	1.56	1.89	0.33	-0.37%	3.15%	3.52%
	MTR1	1.47	1.87	0.40	0.03%	2.97%	2.94%
	MCR1	0.89	1.81	0.92	0.14%	3.40%	3.26%
	BMD1	0.00	1.68	1.68	#Error	0.15%	#Error
	HSR2	3.07	1.31	(1.76)	1.40%	3.81%	2.41%
	APN1	0.51	1.29	0.78	5.14%	2.22%	-2.92%
	HRR1	1.29	1.22	(0.06)	6.24%	4.01%	-2.23%
	SLM3	0.45	1.05	0.61	7.86%	1.34%	-6.53%
	SLM2	0.14	0.92	0.78	-0.93%	1.58%	2.51%
	EPI1	0.40	0.91	0.51	10.76%	0.37%	-10.38%
	KAM1	0.39	0.90	0.51	0.74%	1.64%	0.90%
	KRI1	0.43	0.69	0.26	3.75%	3.44%	-0.31%
	KVP1	0.36	0.69	0.33	2.17%	0.96%	-1.22%
	HSR1	1.02	0.65	(0.37)	7.23%	10.01%	2.78%
	PNG1	0.00	0.59	0.59	#Error	5.14%	#Error
	SGI1	1.12	0.36	(0.76)	3.40%	2.53%	-0.86%
	DPR1	0.25	0.32	0.08	3.90%	1.87%	-2.02%
	DPR2	0.85	0.00	(0.85)	6.12%	#Error	#Error
	EDP1	0.00	0.00		#Error	#Error	#Error
	PLC1	0.66	0.00	(0.66)	0.26%	#Error	#Error
	Total	22.09	32.24	10.16	2.90%	2.72%	-0.18%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY1	2.49	5.14	2.65	3.32%	1.54%	-1.78%
	PBR2	1.52	2.26	0.75	-0.44%	6.24%	6.68%
	JKM1	1.87	2.13	0.25	7.03%	3.48%	-3.55%
	MSI1	0.30	2.06	1.76	-3.00%	0.14%	3.14%
	NMM1	0.93	1.73	0.80	3.48%	7.04%	3.56%
	KUM2	0.19	1.64	1.46	12.85%	4.63%	-8.22%
	MVM1	1.48	1.64	0.16	3.44%	4.17%	0.74%
	AYR1	2.25	1.28	(0.97)	2.18%	2.33%	0.15%
	ORU1	1.46	1.16	(0.30)	8.68%	-0.62%	-9.30%
	TRY2	0.00	1.16	1.16	#Error	-1.20%	#Error
	NCK1	0.79	0.94	0.15	1.34%	1.14%	-0.20%
	PBR1	1.26	0.92	(0.33)	4.50%	5.81%	1.30%
	TYR1	1.54	0.83	(0.71)	2.31%	0.71%	-1.60%
	TNJ1	2.66	0.82	(1.84)	1.92%	6.30%	4.38%
	NGT1	0.68	0.74	0.07	-0.15%	3.83%	3.98%
	TVR1	0.98	0.61	(0.37)	4.08%	0.10%	-3.98%
	KRN1	0.72	0.60	(0.12)	2.68%	5.06%	2.38%
	PTK1	0.57	0.54	(0.02)	3.94%	1.59%	-2.35%
	TRY3	0.01	0.54	0.53	15.25%	0.27%	-14.98%
	MDI1	0.75	0.50	(0.25)	1.19%	6.27%	5.08%
	KUM1	0.69	0.49	(0.20)	4.90%	3.04%	-1.87%
	TNJ2	0.67	0.33	(0.34)	3.03%	3.29%	0.26%
	TTP1	0.81	0.28	(0.53)	4.70%	4.83%	0.12%
	APM1	0.70	0.22	(0.49)	5.14%	1.88%	-3.26%
	PDK2	1.97	0.19	(1.78)	4.93%	4.90%	-0.03%
	TRY4	1.10	0.17	(0.93)	4.48%	0.09%	-4.39%
	TVR2	1.50	0.14	(1.35)	4.38%	-0.44%	-4.82%
	PDK1	0.02	0.14	0.12	8.97%	0.81%	-8.16%
	KIK1	0.32	0.00	(0.32)	6.07%	#Error	#Error
	Total	30.22	29.19	(1.03)	3.60%	2.90%	-0.70%
SOUTH ARCOT	TRK1	5.38	4.57	(0.80)	1.17%	3.81%	2.64%
	CDM1	3.28	3.43	0.15	2.97%	4.95%	1.98%
	CUD1	3.25	3.42	0.17	4.97%	5.65%	0.68%
	ULP1	2.47	2.61	0.14	3.17%	2.92%	-0.25%
	PRT1	2.00	2.11	0.11	3.25%	3.33%	0.08%
	POY2	4.02	1.19	(2.83)	4.19%	4.68%	0.50%
	KLM1	1.28	1.17	(0.11)	4.11%	-1.79%	-5.89%
	TDM1	0.02	1.17	1.16	13.17%	5.10%	-8.06%
	SJI2	1.91	1.15	(0.77)	5.01%	-1.75%	-6.76%
	STP1	1.85	1.13	(0.73)	2.77%	1.01%	-1.76%
	KKI2	0.66	1.10	0.44	8.69%	-0.36%	-9.05%
	NVL2	1.69	0.99	(0.70)	4.70%	-3.55%	-8.25%
	VPM2	1.33	0.92	(0.41)	3.83%	3.21%	-0.61%
	KML1	0.88	0.89	0.01	4.63%	9.54%	4.91%
	TVM2	0.87	0.76	(0.11)	2.46%	3.76%	1.30%
	POY1	2.74	0.64	(2.10)	2.03%	2.60%	0.57%
	VPM1	0.00	0.59	0.59	#Error	1.65%	#Error
	MKM1	1.10	0.52	(0.58)	2.21%	7.65%	5.44%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	VCM2	0.39	0.26	(0.14)	7.70%	-0.12%	-7.82%
	TVM1	1.12	0.18	(0.93)	2.84%	0.71%	-2.13%
	VCM1	0.01	0.18	0.17	13.05%	-0.22%	-13.27%
	Total	36.25	28.97	(7.28)	3.39%	3.24%	-0.15%
SOUTH-03	TEN2	0.48	2.96	2.48	2.07%	2.09%	0.02%
	MDU1	7.50	2.45	(5.05)	4.40%	2.36%	-2.04%
	KPT1	0.18	1.91	1.74	15.83%	6.02%	-9.81%
	USL1	2.81	1.34	(1.47)	4.51%	-2.85%	-7.37%
	DGL1	0.21	1.24	1.02	0.85%	4.55%	3.70%
	MDU6	1.78	1.02	(0.77)	4.52%	6.76%	2.24%
	ADP1	1.32	0.90	(0.42)	5.81%	1.51%	-4.31%
	DKI1	14.86	0.90	(13.96)	2.40%	0.85%	-1.55%
	PVI1	0.42	0.88	0.46	1.16%	6.80%	5.64%
	CMR1	0.00	0.86	0.86	#Error	1.05%	#Error
	TEN1	3.77	0.70	(3.07)	5.88%	1.81%	-4.06%
	CBM1	0.66	0.58	(0.08)	-0.73%	3.12%	3.85%
	KYK1	0.32	0.56	0.24	13.85%	0.66%	-13.19%
	SVG1	0.66	0.54	(0.12)	3.28%	0.68%	-2.60%
	MDU2	1.24	0.49	(0.75)	8.22%	1.26%	-6.96%
	PKM1	0.33	0.48	0.15	-2.63%	2.86%	5.50%
	PNV2	1.68	0.43	(1.25)	4.72%	0.99%	-3.72%
	NTM1	0.49	0.42	(0.07)	1.19%	-0.17%	-1.36%
	MPA1	0.41	0.42	0.01	6.89%	7.67%	0.78%
	MDU5	1.66	0.42	(1.24)	4.07%	9.85%	5.78%
	MNM1	0.00	0.39	0.39	#Error	2.07%	#Error
	MLR1	0.42	0.39	(0.03)	11.93%	0.78%	-11.15%
	TPT1	0.15	0.38	0.23	8.76%	4.96%	-3.80%
	BNR1	0.67	0.38	(0.29)	5.37%	2.33%	-3.04%
	SGP1	0.48	0.34	(0.14)	0.85%	6.58%	5.73%
	MDU7	0.70	0.31	(0.39)	5.13%	0.25%	-4.88%
	ODM1	1.18	0.29	(0.89)	4.91%	8.61%	3.70%
	TDI1	0.19	0.24	0.04	0.24%	3.93%	3.69%
	DGL2	1.09	0.22	(0.87)	4.70%	4.90%	0.20%
	MDU4	0.01	0.21	0.20	13.05%	11.72%	-1.33%
	MDU3	0.00	0.18	0.18	#Error	3.93%	#Error
	PNI1	0.00	0.15	0.15	#Error	8.76%	#Error
	KKD3	0.15	0.13	(0.03)	0.33%	0.23%	-0.10%
	ATG1	1.37	0.00	(1.37)	0.24%	#Error	#Error
	BTU1	0.87	0.00	(0.87)	3.87%	#Error	#Error
	KRR1	0.00	0.00		#Error	#Error	#Error
	NKI1	0.82	0.00	(0.82)	0.62%	#Error	#Error
	TMM1	1.09	0.00	(1.09)	4.87%	#Error	#Error
	Total	49.99	23.09	(26.89)	3.84%	3.03%	-0.81%
TIRUPATI-01	CTO1	1.85	3.45	1.59	3.88%	4.72%	0.84%
	ATP1	0.70	2.90	2.19	5.14%	3.12%	-2.02%
	TPY2	2.51	2.79	0.28	4.83%	3.62%	-1.21%
	BVL1	1.04	2.69	1.65	3.17%	4.44%	1.27%
	KNL2	0.48	1.44	0.96	-1.47%	-0.64%	0.83%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	PUT1	0.00	1.09	1.09	#Error	4.57%	#Error
	MPL1	0.00	0.83	0.83	#Error	4.70%	#Error
	PDT1	1.03	0.72	(0.31)	4.30%	3.79%	-0.51%
	TPI1	0.21	0.62	0.41	-0.20%	3.59%	3.79%
	KDA1	0.27	0.59	0.32	9.76%	5.13%	-4.63%
	DHN1	0.64	0.58	(0.06)	0.94%	6.45%	5.51%
	NYP1	0.03	0.54	0.51	11.15%	2.12%	-9.04%
	PIL1	0.80	0.51	(0.29)	0.57%	5.14%	4.57%
	SPE1	0.21	0.48	0.27	0.58%	1.64%	1.06%
	NLR1	0.14	0.44	0.30	-1.64%	2.81%	4.45%
	NDL1	0.32	0.41	0.09	1.87%	1.65%	-0.23%
	KDR1	0.22	0.38	0.17	3.06%	0.83%	-2.24%
	KHT1	0.58	0.30	(0.28)	0.87%	2.02%	1.15%
	VKI1	0.14	0.28	0.14	0.14%	4.89%	4.76%
	KOU1	0.01	0.25	0.24	15.04%	3.90%	-11.14%
	GTL1	0.00	0.23	0.23	#Error	1.88%	#Error
	KNL1	0.69	0.21	(0.48)	4.74%	-1.28%	-6.02%
	PGR1	0.00	0.14	0.14	#Error	-2.01%	#Error
	KAR1	0.47	0.02	(0.45)	9.57%	9.37%	-0.20%
	ADI1	1.88	0.00	(1.88)	5.84%	#Error	#Error
	KVL1	3.57	0.00	(3.57)	5.15%	#Error	#Error
	PMR1	0.17	0.00	(0.17)	10.91%	#Error	#Error
	RCY1	0.26	0.00	(0.26)	5.75%	#Error	#Error
	RJP1	0.51	0.00	(0.51)	5.14%	#Error	#Error
	TPY1	0.30	0.00	(0.30)	4.37%	#Error	#Error
	Total	19.03	21.88	2.86	4.21%	3.51%	-0.70%
WEST-01							
	CBE2	4.36	2.80	(1.56)	4.38%	5.49%	1.11%
	KGI1	1.59	1.99	0.40	2.24%	2.12%	-0.12%
	KMR1	0.50	1.46	0.96	8.77%	6.35%	-2.42%
	CNR1	0.95	1.41	0.46	4.83%	2.33%	-2.51%
	UAM1	1.25	1.37	0.13	3.69%	4.18%	0.50%
	CBE1	0.95	1.28	0.33	3.43%	6.02%	2.58%
	UMP1	0.00	1.07	1.07	#Error	3.78%	#Error
	CBE6	0.15	0.81	0.66	1.18%	4.28%	3.09%
	MPM1	0.33	0.69	0.36	3.90%	4.08%	0.18%
	DPM2	0.40	0.66	0.26	2.09%	5.33%	3.24%
	CBE4	0.13	0.60	0.48	-1.73%	0.88%	2.62%
	ANR1	0.47	0.53	0.07	9.71%	0.05%	-9.66%
	SUL1	0.00	0.24	0.24	#Error	1.35%	#Error
	PLI1	1.28	0.20	(1.07)	4.23%	3.93%	-0.30%
	CBE3	0.00	0.16	0.16	#Error	4.28%	#Error
	CBE5	0.18	0.00	(0.18)	2.92%	#Error	#Error
	GDR1	0.70	0.00	(0.70)	5.14%	#Error	#Error
	KMD1	0.00	0.00		#Error	#Error	#Error
	PDM1	0.68	0.00	(0.68)	2.28%	#Error	#Error
	PPI1	1.06	0.00	(1.06)	3.78%	#Error	#Error
	SNR1	0.44	0.00	(0.44)	4.43%	#Error	#Error
	Total	15.40	15.28	(0.12)	4.10%	4.04%	-0.06%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01							
	VSK1	2.01	2.55	0.54	5.73%	4.56%	-1.17%
	VJW3	0.70	1.34	0.64	5.14%	2.67%	-2.47%
	OGL1	1.72	1.30	(0.42)	5.37%	-0.29%	-5.66%
	BVR1	0.66	1.19	0.54	3.71%	7.62%	3.91%
	VJW2	0.72	1.02	0.29	5.32%	4.84%	-0.48%
	TNK1	0.00	0.82	0.82	#Error	6.11%	#Error
	TEL1	0.56	0.80	0.24	-8.08%	3.15%	11.23%
	VJW1	0.58	0.57	(0.01)	8.74%	7.46%	-1.28%
	PAP1	0.45	0.57	0.12	4.89%	6.07%	1.18%
	GDV1	0.00	0.51	0.51	#Error	5.12%	#Error
	MTM1	0.17	0.51	0.34	-0.67%	5.12%	5.79%
	GNT1	0.00	0.37	0.37	#Error	-0.70%	#Error
	TNI1	0.39	0.36	(0.03)	5.16%	1.87%	-3.29%
	CRL1	1.58	0.36	(1.21)	4.71%	1.60%	-3.11%
	VJW4	0.70	0.35	(0.36)	5.14%	0.47%	-4.67%
	JPT1	0.00	0.32	0.32	#Error	1.87%	#Error
	PPM1	0.33	0.31	(0.01)	1.11%	-1.33%	-2.43%
	GNT2	0.00	0.31	0.31	#Error	-3.57%	#Error
	BPP1	0.18	0.24	0.06	4.96%	3.93%	-1.04%
	VJW5	0.01	0.22	0.21	15.04%	3.35%	-11.69%
	PRL1	0.26	0.15	(0.11)	0.82%	-0.51%	-1.33%
	GVM1	0.70	0.15	(0.55)	5.14%	-2.66%	-7.80%
	JGG1	0.02	0.13	0.11	12.71%	0.23%	-12.48%
	CKT1	0.00	0.11	0.11	#Error	-5.31%	#Error
	RMV1	0.00	0.02	0.02	#Error	9.37%	#Error
	PNR1	0.61	0.01	(0.60)	1.27%	14.27%	13.00%
	AMP1	0.71	0.00	(0.71)	5.26%	#Error	#Error
	DPE1	0.67	0.00	(0.67)	0.57%	#Error	#Error
	ELU1	0.67	0.00	(0.67)	3.52%	#Error	#Error
	KND1	0.00	0.00		#Error	#Error	#Error
	NPR1	0.59	0.00	(0.59)	3.91%	#Error	#Error
	NRT1	0.23	0.00	(0.23)	-1.32%	#Error	#Error
	NZV1	0.00	0.00		#Error	#Error	#Error
	RAL1	0.47	0.00	(0.47)	4.81%	#Error	#Error
	TDD1	0.13	0.00	(0.13)	-1.39%	#Error	#Error
	TVU1	0.01	0.00	(0.01)	12.41%	#Error	#Error
	VKN1	0.70	0.00	(0.70)	5.14%	#Error	#Error
	VUY1	1.65	0.00	(1.65)	4.94%	#Error	#Error
	Total	18.18	14.59	(3.59)	4.13%	3.46%	-0.67%
WEST-03							
	ERD2	0.52	1.48	0.96	4.18%	3.10%	-1.08%
	SYM2	0.15	1.00	0.85	2.43%	7.40%	4.97%
	KMM1	1.03	0.82	(0.21)	3.94%	0.64%	-3.29%
	PDR1	0.00	0.63	0.63	#Error	0.68%	#Error
	TPR2	0.70	0.61	(0.09)	5.14%	2.19%	-2.95%
	ERD1	0.69	0.56	(0.13)	4.09%	2.16%	-1.92%
	TPR1	0.00	0.54	0.54	#Error	0.33%	#Error
	CMI1	0.94	0.51	(0.42)	4.19%	3.47%	-0.72%
	GBM1	1.98	0.51	(1.47)	6.76%	5.14%	-1.62%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-03	NKL2	1.80	0.49	(1.31)	3.69%	7.24%	3.55%
	TPR4	0.00	0.44	0.44	#Error	1.17%	#Error
	AVI1	0.27	0.41	0.14	2.91%	2.83%	-0.08%
	SGG1	0.00	0.23	0.23	#Error	13.32%	#Error
	KGM1	1.36	0.22	(1.14)	7.43%	6.84%	-0.59%
	VKL1	0.94	0.14	(0.80)	1.06%	0.86%	-0.20%
	RSP1	0.00	0.00		#Error	#Error	#Error
	TCG1	0.34	0.00	(0.34)	-0.35%	#Error	#Error
	TPR3	0.31	0.00	(0.31)	4.76%	#Error	#Error
	Total	11.03	8.59	(2.44)	4.56%	3.49%	-1.07%
KL-NORTH							
	KZD1	10.91	2.29	(8.62)	4.37%	4.66%	0.29%
	BSY1	2.85	1.66	(1.19)	-0.89%	5.23%	6.12%
	KNU1	9.77	1.21	(8.57)	3.92%	6.22%	2.30%
	VLC1	3.38	1.04	(2.34)	5.44%	4.47%	-0.97%
KL-SOUTH	Total	26.91	6.20	(20.71)	3.78%	5.08%	1.30%
	KOM1	4.83	3.63	(1.20)	3.86%	4.59%	0.73%
	KLR1	1.12	0.53	(0.59)	4.65%	10.57%	5.93%
	PNL1	1.05	0.42	(0.62)	4.84%	2.33%	-2.51%
	TVP1	0.62	0.23	(0.38)	1.91%	1.88%	-0.03%
KL-CENTRAL	PAS1	0.00	0.00		#Error	#Error	#Error
	Total	7.61	4.81	(2.80)	3.95%	4.92%	0.97%
KL-CENTRAL	KOC1	3.76	1.28	(2.48)	4.35%	4.52%	0.17%
	Total	3.76	1.28	(2.48)	4.35%	4.52%	0.17%
HYDERABAD-01							
	HYD1	0.00	0.00		#Error	#Error	#Error
	Total	0.00	0.00		#Error	#Error	#Error
	Total	431.13	394.37	(36.76)	3.85%	3.22%	-0.64%