

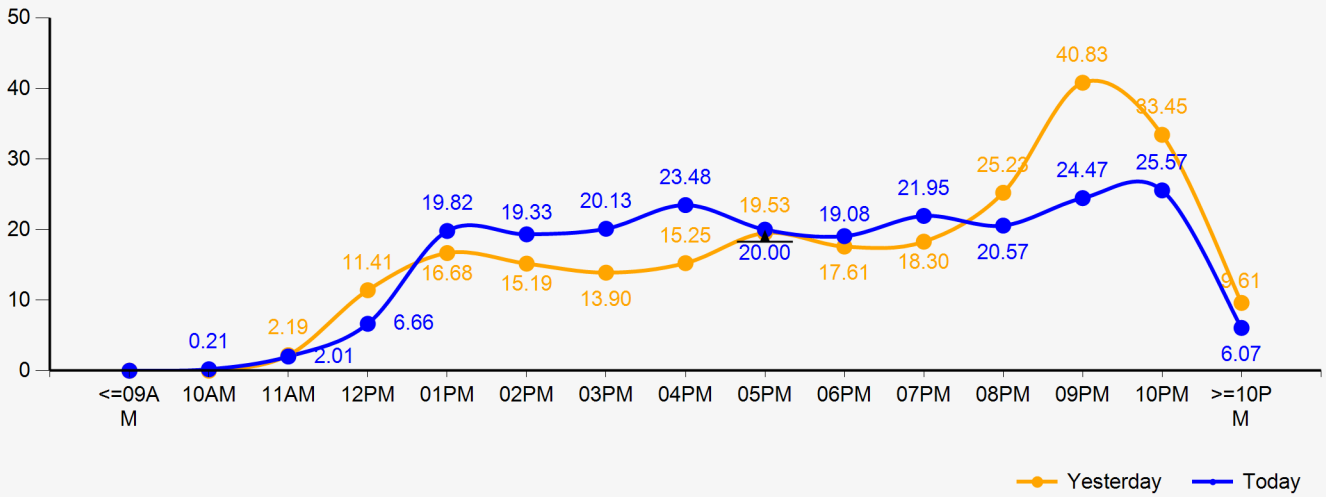
YD Sales : 239.18

YD GP%: 4.34%

TD Sales : 229.34

TD GP%: 3.89%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	23.41	46.47	23.06	3.01%	3.97%	0.96%
WEST-02	40.04	36.78	(3.26)	5.01%	4.58%	-0.44%
CHENNAI-02	29.49	27.75	(1.73)	4.42%	3.81%	-0.62%
CHENNAI-01	27.34	23.62	(3.72)	4.10%	3.90%	-0.20%
SOUTH-01	23.71	22.28	(1.43)	4.90%	4.51%	-0.40%
TRICHY-01	26.32	17.53	(8.79)	4.53%	0.53%	-4.00%
WEST-01	15.08	12.09	(2.99)	4.55%	5.13%	0.58%
TIRUPATI-01	6.89	11.22	4.33	3.15%	2.72%	-0.43%
VIJAYAWADA-01	9.18	11.14	1.96	2.76%	2.68%	-0.08%
SOUTH ARCOT	20.90	10.61	(10.29)	4.00%	5.13%	1.13%
SOUTH-03	13.95	9.32	(4.63)	5.58%	5.60%	0.02%
KL-SOUTH	2.88	0.53	(2.35)	4.16%	4.91%	0.75%
Total	239.18	229.34	(10)	4.34%	3.89%	-0.45%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	VEL1	0.67	27.66	26.99	2.13%	3.79%	1.66%
	KPM2	4.89	3.30	(1.58)	3.15%	2.89%	-0.26%
	VEL2	0.16	2.98	2.83	9.02%	3.81%	-5.21%
	WJD1	1.58	1.53	(0.05)	5.40%	6.15%	0.75%
	CGM1	0.41	1.20	0.79	5.77%	-1.49%	-7.26%
	SLG1	0.77	1.15	0.37	0.57%	4.51%	3.95%
	ARC2	0.92	0.89	(0.03)	4.39%	6.28%	1.89%
	VSI1	0.61	0.85	0.24	4.43%	5.38%	0.94%
	CPT1	0.23	0.75	0.51	4.13%	6.80%	2.67%
	SBR1	1.01	0.69	(0.31)	-12.56%	3.24%	15.80%
	TRT1	0.60	0.65	0.05	0.44%	5.66%	5.22%
	ABR1	0.86	0.63	(0.23)	0.96%	4.50%	3.54%
	PLR1	1.28	0.63	(0.65)	3.90%	3.48%	-0.42%
	WJP1	0.71	0.61	(0.09)	6.39%	6.16%	-0.23%
	BGR1	2.03	0.48	(1.55)	3.65%	4.79%	1.14%
	TRL1	0.44	0.46	0.02	3.72%	6.00%	2.28%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	VNB1	1.57	0.40	(1.17)	2.77%	4.27%	1.51%
	KPM1	1.14	0.36	(0.78)	4.66%	5.79%	1.13%
	ANI1	0.30	0.35	0.05	1.04%	7.17%	6.13%
	AKM1	1.11	0.30	(0.81)	3.07%	2.73%	-0.34%
	PTU1	0.44	0.15	(0.30)	4.30%	4.92%	0.62%
	CYR1	0.33	0.14	(0.19)	5.46%	7.83%	2.38%
	UGI1	0.50	0.13	(0.38)	6.49%	4.92%	-1.57%
	TRR1	0.32	0.11	(0.21)	6.58%	8.25%	1.67%
	GDM1	0.51	0.07	(0.44)	7.10%	5.69%	-1.41%
	Total	23.41	46.47	23.06	3.01%	3.97%	0.96%
WEST-02	KVP1	0.11	9.13	9.03	2.57%	4.06%	1.49%
	PMP1	1.12	3.01	1.89	4.02%	4.45%	0.43%
	MCR1	8.11	2.73	(5.38)	3.78%	4.51%	0.73%
	SLM1	1.64	2.57	0.93	4.46%	4.18%	-0.28%
	HRR1	2.34	2.16	(0.17)	5.79%	3.66%	-2.13%
	MTR1	1.18	1.62	0.43	5.17%	5.13%	-0.03%
	OML1	2.70	1.56	(1.14)	4.00%	4.23%	0.23%
	VPD1	0.89	1.53	0.63	6.46%	5.32%	-1.14%
	TRM1	4.05	1.24	(2.80)	6.57%	6.11%	-0.46%
	EPI1	1.92	1.15	(0.77)	6.77%	4.20%	-2.57%
	HSR2	1.55	1.14	(0.42)	5.47%	7.18%	1.71%
	SGI1	1.84	1.04	(0.79)	4.99%	2.79%	-2.20%
	KRI1	0.58	0.90	0.32	5.27%	5.42%	0.15%
	APN1	0.67	0.71	0.04	5.55%	4.97%	-0.58%
	EDP1	0.92	0.71	(0.22)	4.10%	4.25%	0.15%
	KMM1	0.06	0.69	0.63	4.24%	4.39%	0.16%
	NKL2	0.90	0.69	(0.21)	5.28%	4.98%	-0.30%
	RSP1	0.39	0.68	0.29	5.61%	3.06%	-2.55%
	HSR1	0.52	0.63	0.11	7.63%	7.38%	-0.25%
	SLM3	2.25	0.62	(1.63)	4.59%	5.43%	0.84%
	ERD1	0.74	0.53	(0.21)	5.76%	2.54%	-3.21%
	DPR1	0.21	0.41	0.20	8.62%	5.28%	-3.33%
	CMI1	0.13	0.33	0.20	5.80%	4.10%	-1.70%
	VKL1	0.10	0.30	0.21	5.77%	5.58%	-0.18%
	ATU1	1.01	0.23	(0.78)	7.50%	9.34%	1.85%
	SGG1	0.06	0.22	0.15	-0.93%	7.44%	8.37%
	DPR2	0.94	0.14	(0.79)	6.83%	8.62%	1.79%
	ERD2	1.32	0.08	(1.25)	0.62%	6.45%	5.83%
	BMD1	0.53	0.01	(0.52)	5.44%	22.56%	17.12%
	PDR1	0.01	0.00	(0.01)	14.07%	#Error	#Error
	PLC1	0.62	0.00	(0.62)	6.68%	#Error	#Error
	SLM2	0.15	0.00	(0.15)	4.92%	#Error	#Error
	TCG1	0.47	0.00	(0.47)	5.19%	#Error	#Error
	Total	40.04	36.78	(3.26)	5.01%	4.58%	-0.44%
CHENNAI-02	CH15	2.04	2.33	0.29	8.35%	4.18%	-4.17%
	CH06	1.48	2.15	0.66	3.82%	2.73%	-1.09%
	CH03	3.05	2.13	(0.92)	3.80%	4.28%	0.48%
	CH41	0.63	2.09	1.46	5.02%	3.50%	-1.51%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH12	0.98	1.92	0.93	5.74%	4.41%	-1.32%
	MJR1	1.75	1.62	(0.13)	3.72%	2.57%	-1.15%
	UKI1	0.71	1.60	0.88	4.36%	2.83%	-1.53%
	CH33	1.29	1.40	0.11	2.92%	3.28%	0.35%
	CH20	2.26	1.38	(0.88)	2.88%	4.79%	1.91%
	CH21	2.35	1.23	(1.12)	3.48%	2.02%	-1.46%
	CH31	0.85	1.22	0.37	7.59%	3.32%	-4.27%
	CH44	1.28	1.16	(0.11)	4.56%	4.66%	0.09%
	MC05	0.20	1.12	0.92	3.81%	3.38%	-0.43%
	CH18	0.98	1.03	0.04	4.93%	6.75%	1.82%
	GPD1	2.02	1.00	(1.02)	3.29%	4.90%	1.61%
	CH23	0.50	0.90	0.40	2.28%	3.47%	1.19%
	CH36	0.36	0.73	0.38	5.74%	1.81%	-3.93%
	CH46	0.55	0.68	0.14	5.44%	5.89%	0.44%
	PON1	0.84	0.66	(0.18)	5.15%	4.70%	-0.46%
	CH34	0.63	0.41	(0.22)	6.66%	4.94%	-1.72%
	CH43	0.99	0.37	(0.62)	4.81%	2.45%	-2.36%
	CH24	1.53	0.34	(1.19)	2.34%	3.67%	1.33%
	CH17	0.64	0.14	(0.50)	4.05%	5.79%	1.74%
	CH09	0.47	0.09	(0.37)	6.57%	10.34%	3.77%
	CH27	0.47	0.06	(0.41)	6.23%	4.24%	-1.99%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH32	0.00	0.00		#Error	#Error	#Error
	MC06	0.43	0.00	(0.43)	6.08%	#Error	#Error
	MC08	0.22	0.00	(0.22)	2.79%	#Error	#Error
	Total	29.49	27.75	(1.73)	4.42%	3.81%	-0.62%
CHENNAI-01							
	CH35	0.60	2.10	1.49	5.15%	2.67%	-2.48%
	CH16	2.55	1.80	(0.75)	3.97%	2.49%	-1.48%
	KNR1	0.76	1.76	0.99	3.21%	3.04%	-0.17%
	MRM1	0.82	1.52	0.70	4.31%	1.98%	-2.33%
	CH22	0.29	1.24	0.95	4.89%	5.26%	0.36%
	CH38	2.86	1.23	(1.63)	3.94%	4.86%	0.92%
	TKM1	1.30	1.18	(0.11)	3.86%	2.45%	-1.42%
	CH08	0.54	1.18	0.64	6.48%	4.53%	-1.95%
	AVD1	0.23	1.15	0.92	4.09%	3.61%	-0.48%
	CH28	0.62	1.14	0.51	4.85%	3.65%	-1.20%
	CH37	0.64	1.07	0.43	4.18%	3.18%	-1.01%
	CH45	1.15	1.03	(0.12)	2.13%	7.31%	5.17%
	MC10	1.37	0.93	(0.44)	3.14%	3.55%	0.41%
	CH30	1.78	0.90	(0.88)	2.52%	3.66%	1.14%
	CGL1	0.69	0.75	0.06	5.23%	4.04%	-1.20%
	CH14	2.20	0.74	(1.46)	4.53%	4.13%	-0.40%
	CH19	0.90	0.64	(0.26)	4.57%	2.92%	-1.65%
	MC09	0.16	0.59	0.43	5.57%	5.50%	-0.07%
	CH05	0.43	0.51	0.09	6.33%	6.67%	0.35%
	CH26	0.15	0.37	0.23	4.92%	4.12%	-0.79%
	SKL1	0.92	0.35	(0.57)	3.05%	7.53%	4.48%
	CH07	1.14	0.32	(0.82)	4.29%	5.60%	1.31%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH29	0.00	0.30	0.30	#Error	4.16%	#Error
	CH42	1.21	0.26	(0.95)	6.19%	5.82%	-0.37%
	MC02	0.45	0.25	(0.21)	4.80%	4.92%	0.11%
	CH39	0.11	0.21	0.10	5.14%	5.79%	0.65%
	CH48	0.19	0.10	(0.09)	7.41%	13.03%	5.62%
	CH11	0.24	0.00	(0.24)	5.50%	#Error	#Error
	CH40	0.56	0.00	(0.56)	0.71%	#Error	#Error
	GUD1	1.74	0.00	(1.74)	3.54%	#Error	#Error
	GUD2	0.77	0.00	(0.77)	6.07%	#Error	#Error
	Total	27.34	23.62	(3.72)	4.10%	3.90%	-0.20%
SOUTH-01	TUT1	5.06	4.22	(0.84)	4.84%	4.29%	-0.56%
	TUT2	1.86	4.01	2.14	3.68%	3.62%	-0.07%
	TVL1	3.29	2.54	(0.75)	5.15%	4.47%	-0.68%
	VNR2	1.20	1.56	0.36	6.39%	5.39%	-1.00%
	KVT1	1.27	1.39	0.11	5.24%	6.10%	0.85%
	TYI1	0.25	0.99	0.74	5.51%	1.98%	-3.53%
	VL1	1.35	0.90	(0.45)	5.56%	5.75%	0.19%
	NGR1	0.74	0.89	0.14	6.91%	5.04%	-1.87%
	KGL1	0.30	0.65	0.35	4.16%	1.35%	-2.81%
	SVK1	0.25	0.47	0.22	9.24%	4.59%	-4.64%
	RND1	0.15	0.47	0.32	4.04%	5.47%	1.43%
	PKD1	1.34	0.44	(0.89)	4.68%	4.12%	-0.55%
	RPM1	0.21	0.43	0.21	6.46%	5.87%	-0.59%
	SDI1	0.00	0.43	0.43	#Error	4.91%	#Error
	ASM1	0.45	0.42	(0.03)	5.94%	3.71%	-2.24%
	PDI1	0.24	0.32	0.09	4.32%	4.31%	0.00%
	SNL1	0.47	0.32	(0.16)	5.15%	5.60%	0.44%
	KYR1	0.00	0.25	0.25	#Error	5.99%	#Error
	TKS1	0.69	0.24	(0.45)	5.99%	5.40%	-0.59%
	TKS2	0.11	0.24	0.13	10.68%	3.61%	-7.07%
	STU2	1.06	0.21	(0.85)	0.65%	8.51%	7.86%
	KSM1	0.00	0.17	0.17	#Error	5.37%	#Error
	APK1	0.21	0.16	(0.04)	5.79%	8.62%	2.83%
	TCN1	0.00	0.15	0.15	#Error	4.92%	#Error
	VKM1	0.86	0.15	(0.71)	2.43%	4.92%	2.49%
	MAR1	0.27	0.14	(0.13)	5.00%	9.13%	4.13%
	MMT1	0.06	0.13	0.07	4.24%	5.80%	1.56%
	ARM1	0.11	0.00	(0.11)	5.14%	#Error	#Error
	COL1	0.61	0.00	(0.61)	4.16%	#Error	#Error
	ERL1	0.00	0.00		#Error	#Error	#Error
	SGT1	0.21	0.00	(0.21)	5.48%	#Error	#Error
	TKY1	0.00	0.00		#Error	#Error	#Error
	TVL2	0.00	0.00		#Error	#Error	#Error
	UDN1	0.56	0.00	(0.56)	6.29%	#Error	#Error
	VNR1	0.53	0.00	(0.53)	5.79%	#Error	#Error
	Total	23.71	22.28	(1.43)	4.90%	4.51%	-0.40%
TRICHY-01	TRY1	3.03	4.13	1.11	3.06%	-12.37%	-15.42%
	TTP1	2.65	1.50	(1.15)	4.37%	6.21%	1.84%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TNJ1	2.75	1.47	(1.28)	3.55%	1.71%	-1.84%
	TRY3	1.79	1.09	(0.70)	2.65%	4.55%	1.90%
	TVR2	0.53	0.96	0.43	2.59%	1.12%	-1.47%
	TNJ2	0.59	0.90	0.31	7.27%	5.21%	-2.06%
	ORU1	0.84	0.89	0.05	6.64%	5.02%	-1.62%
	TYR1	1.44	0.81	(0.63)	3.21%	3.23%	0.03%
	PTK1	0.43	0.68	0.25	5.88%	4.46%	-1.41%
	AYR1	0.75	0.67	(0.08)	5.49%	6.16%	0.67%
	PBR2	1.52	0.62	(0.90)	5.31%	8.05%	2.73%
	NGT1	1.43	0.56	(0.87)	3.72%	4.92%	1.19%
	TVR1	0.57	0.51	(0.06)	5.48%	4.64%	-0.84%
	KUM1	0.38	0.50	0.12	5.49%	5.18%	-0.31%
	PBR1	3.02	0.45	(2.57)	6.08%	5.58%	-0.50%
	KRN1	0.34	0.44	0.10	10.96%	2.85%	-8.11%
	JKM1	0.95	0.38	(0.56)	4.51%	4.75%	0.24%
	NMM1	0.39	0.36	(0.03)	6.64%	6.10%	-0.55%
	MSI1	1.63	0.21	(1.42)	3.85%	4.71%	0.87%
	MVM1	0.21	0.16	(0.05)	6.63%	5.51%	-1.12%
	PDK1	0.44	0.16	(0.28)	4.67%	5.14%	0.47%
	NCK1	0.01	0.06	0.05	9.55%	5.09%	-4.46%
	APM1	0.24	0.00	(0.24)	8.48%	#Error	#Error
	KIK1	0.00	0.00		#Error	#Error	#Error
	MDI1	0.25	0.00	(0.25)	4.85%	#Error	#Error
	TRY2	0.14	0.00	(0.14)	5.79%	#Error	#Error
	Total	26.32	17.53	(8.79)	4.53%	0.53%	-4.00%
WEST-01	KGI1	0.98	1.45	0.47	7.97%	6.11%	-1.86%
	CNR1	0.61	1.38	0.77	3.71%	6.20%	2.48%
	UAM1	0.29	1.24	0.95	8.83%	5.94%	-2.89%
	SNR1	0.14	1.13	0.99	5.79%	2.57%	-3.22%
	GDR1	1.54	0.92	(0.62)	4.90%	4.65%	-0.25%
	CBE6	0.35	0.90	0.55	5.49%	3.22%	-2.27%
	TPR4	0.00	0.74	0.74	#Error	2.77%	#Error
	CBE2	1.80	0.64	(1.16)	3.30%	3.62%	0.33%
	KMR1	0.97	0.54	(0.43)	3.73%	6.50%	2.76%
	PDM1	0.53	0.50	(0.03)	3.47%	2.69%	-0.78%
	GBM1	0.70	0.47	(0.23)	3.20%	5.79%	2.59%
	PPI1	0.79	0.43	(0.36)	2.77%	8.62%	5.84%
	TPR1	0.53	0.30	(0.23)	6.67%	7.30%	0.63%
	AVI1	0.00	0.22	0.22	#Error	5.79%	#Error
	TPR3	0.28	0.19	(0.09)	6.37%	5.57%	-0.80%
	UMP1	1.32	0.16	(1.15)	3.46%	3.32%	-0.14%
	DPM2	0.56	0.14	(0.42)	5.06%	8.62%	3.56%
	KGM1	0.21	0.14	(0.07)	8.62%	5.79%	-2.83%
	SYM2	0.21	0.14	(0.07)	5.58%	5.79%	0.21%
	SUL1	0.10	0.13	0.03	13.03%	8.62%	-4.41%
	CBE1	0.41	0.12	(0.29)	4.49%	4.98%	0.49%
	PLI1	0.07	0.11	0.04	5.14%	5.14%	0.00%
	TPR2	1.48	0.10	(1.38)	4.25%	13.03%	8.78%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	ANR1	0.00	0.00		#Error	#Error	#Error
	CBE3	0.22	0.00	(0.22)	5.79%	#Error	#Error
	CBE4	0.78	0.00	(0.78)	2.46%	#Error	#Error
	KMD1	0.00	0.00		#Error	#Error	#Error
	MPM1	0.21	0.00	(0.21)	5.50%	#Error	#Error
	Total	15.08	12.09	(2.99)	4.55%	5.13%	0.58%
TIRUPATI-01	TPY2	0.00	1.58	1.58	100.00%	1.47%	-98.53%
	PMR1	0.49	1.35	0.87	3.61%	3.37%	-0.24%
	KNL1	0.14	1.07	0.93	4.81%	2.29%	-2.52%
	ATP1	0.21	0.89	0.68	5.04%	2.17%	-2.87%
	ADI1	0.41	0.69	0.28	4.29%	4.26%	-0.03%
	KDA1	0.00	0.61	0.61	#Error	1.48%	#Error
	PGR1	0.20	0.61	0.41	5.14%	1.48%	-3.66%
	PUT1	0.31	0.58	0.27	4.85%	3.92%	-0.93%
	RJP1	0.32	0.55	0.23	4.90%	4.09%	-0.80%
	KOU1	0.00	0.54	0.54	#Error	4.86%	#Error
	GTL1	0.37	0.53	0.16	4.26%	2.88%	-1.38%
	PIL1	0.28	0.38	0.09	3.16%	4.57%	1.40%
	PDT1	0.19	0.37	0.18	-3.10%	0.06%	3.15%
	NDL1	1.04	0.36	(0.68)	0.61%	4.81%	4.20%
	DHN1	0.20	0.25	0.05	4.07%	-2.67%	-6.74%
	MPL1	0.53	0.23	(0.31)	1.32%	1.50%	0.18%
	TPI1	0.49	0.22	(0.27)	5.03%	4.81%	-0.22%
	KNL2	0.22	0.20	(0.02)	4.81%	4.81%	0.00%
	TPY1	0.00	0.14	0.14	#Error	3.32%	#Error
	NYP1	0.25	0.06	(0.19)	4.44%	3.73%	-0.71%
	BVL1	0.26	0.00	(0.26)	3.96%	#Error	#Error
	CTO1	0.11	0.00	(0.11)	8.43%	#Error	#Error
	KHT1	0.28	0.00	(0.28)	-0.88%	#Error	#Error
	NLR1	0.00	0.00		#Error	#Error	#Error
	RCY1	0.00	0.00		#Error	#Error	#Error
	SPE1	0.49	0.00	(0.49)	4.23%	#Error	#Error
	VKI1	0.08	0.00	(0.08)	2.57%	#Error	#Error
	Total	6.89	11.22	4.33	3.15%	2.72%	-0.43%
VIJAYAWADA-01	VJW1	0.44	1.47	1.03	2.07%	1.46%	-0.60%
	VJW2	0.13	1.20	1.07	4.82%	-0.08%	-4.90%
	TNK1	0.48	1.19	0.70	3.62%	1.14%	-2.48%
	BVR1	0.67	1.15	0.48	3.89%	3.57%	-0.32%
	AMP1	0.00	0.77	0.77	#Error	1.90%	#Error
	JPT1	0.00	0.59	0.59	#Error	5.02%	#Error
	KDR1	0.22	0.54	0.32	4.72%	4.88%	0.15%
	VJW5	0.00	0.51	0.51	#Error	2.17%	#Error
	ELU1	0.28	0.46	0.18	4.36%	4.31%	-0.04%
	BPP1	0.11	0.35	0.24	2.57%	3.10%	0.53%
	TVU1	0.11	0.35	0.24	5.14%	4.56%	-0.58%
	GNT1	1.30	0.34	(0.96)	0.83%	3.92%	3.09%
	VUY1	0.00	0.28	0.28	#Error	5.34%	#Error
	OGL1	0.37	0.23	(0.15)	0.06%	3.92%	3.87%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	KND1	0.38	0.22	(0.16)	4.22%	4.81%	0.59%
	TDD1	0.00	0.20	0.20	#Error	4.81%	#Error
	MTM1	0.36	0.20	(0.16)	4.97%	3.92%	-1.05%
	GNT2	0.44	0.19	(0.25)	4.40%	-4.92%	-9.32%
	GVM1	0.38	0.15	(0.23)	3.15%	3.93%	0.77%
	PPM1	0.31	0.14	(0.17)	3.50%	4.81%	1.31%
	VJW4	0.13	0.14	0.01	5.76%	4.81%	-0.95%
	DPE1	0.00	0.13	0.13	#Error	4.82%	#Error
	CKT1	0.00	0.13	0.13	#Error	4.81%	#Error
	JGG1	0.91	0.10	(0.81)	-0.50%	13.03%	13.53%
	NRT1	0.19	0.06	(0.13)	-4.92%	-12.10%	-7.18%
	PNR1	0.13	0.06	(0.07)	6.30%	3.73%	-2.57%
	CRL1	0.14	0.00	(0.14)	5.72%	#Error	#Error
	GDV1	0.00	0.00		#Error	#Error	#Error
	PAP1	0.20	0.00	(0.20)	3.81%	#Error	#Error
	PRL1	0.00	0.00		#Error	#Error	#Error
	RAL1	0.00	0.00		#Error	#Error	#Error
	RMV1	0.06	0.00	(0.06)	3.73%	#Error	#Error
	TEL1	0.44	0.00	(0.44)	2.04%	#Error	#Error
	VJW3	0.69	0.00	(0.69)	4.93%	#Error	#Error
	VKN1	0.30	0.00	(0.30)	4.43%	#Error	#Error
	Total	9.18	11.14	1.96	2.76%	2.68%	-0.08%
SOUTH ARCOT							
	ULP1	0.80	1.79	0.99	5.76%	4.65%	-1.11%
	TDM1	3.27	0.94	(2.33)	1.25%	6.33%	5.08%
	NVL2	1.10	0.87	(0.23)	5.24%	7.60%	2.36%
	POY2	0.47	0.81	0.34	5.15%	6.16%	1.01%
	VPM2	1.32	0.80	(0.51)	2.92%	2.76%	-0.16%
	TVM2	1.58	0.64	(0.95)	3.53%	4.71%	1.18%
	SJI1	1.90	0.63	(1.27)	4.35%	5.17%	0.82%
	KLM1	0.80	0.60	(0.20)	4.58%	5.47%	0.89%
	CUD1	2.56	0.54	(2.02)	4.66%	4.42%	-0.24%
	PRT1	1.10	0.51	(0.60)	4.02%	5.26%	1.24%
	TRK1	1.34	0.45	(0.89)	3.62%	4.35%	0.73%
	POY1	0.72	0.41	(0.32)	6.16%	7.95%	1.79%
	TVM1	0.51	0.38	(0.13)	4.15%	1.10%	-3.05%
	CDM1	0.74	0.37	(0.37)	6.29%	4.12%	-2.17%
	VPM1	0.22	0.37	0.15	5.78%	5.44%	-0.34%
	KKI2	0.42	0.29	(0.13)	5.57%	5.34%	-0.23%
	STP1	0.65	0.15	(0.50)	4.75%	5.35%	0.60%
	MKM1	0.31	0.06	(0.25)	4.10%	4.24%	0.14%
	KML1	0.38	0.00	(0.38)	4.83%	#Error	#Error
	VCM1	0.68	0.00	(0.68)	4.40%	#Error	#Error
	Total	20.90	10.61	(10.29)	4.00%	5.13%	1.13%
SOUTH-03							
	MDU1	1.17	1.39	0.22	5.35%	6.28%	0.92%
	DGL1	0.79	1.11	0.33	6.83%	4.94%	-1.89%
	ADP1	0.50	0.63	0.13	6.40%	7.66%	1.26%
	PVI1	0.33	0.60	0.27	5.64%	5.68%	0.04%
	SGP1	0.44	0.57	0.14	5.47%	7.49%	2.02%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	KPT1	0.91	0.52	(0.39)	4.77%	7.43%	2.66%
	MDU5	0.13	0.51	0.38	3.72%	1.75%	-1.97%
	TEN2	0.25	0.44	0.20	4.92%	1.70%	-3.21%
	MDU6	0.42	0.41	(0.01)	3.71%	5.55%	1.84%
	NKI1	0.36	0.40	0.04	4.16%	4.40%	0.24%
	MDU2	0.10	0.34	0.24	13.03%	2.57%	-10.46%
	BTU1	0.13	0.32	0.19	5.80%	7.08%	1.28%
	SVG1	0.00	0.29	0.29	#Error	4.99%	#Error
	DKI1	0.42	0.21	(0.21)	6.28%	4.91%	-1.37%
	MDU4	0.21	0.21	0.01	8.88%	8.62%	-0.27%
	BNR1	0.63	0.19	(0.44)	4.92%	5.79%	0.88%
	NTM1	0.99	0.16	(0.84)	6.07%	5.16%	-0.91%
	MDU3	0.73	0.14	(0.59)	4.48%	5.79%	1.31%
	PKM1	0.26	0.14	(0.12)	6.36%	5.79%	-0.57%
	PNI1	0.11	0.13	0.02	2.57%	6.73%	4.16%
	MPA1	0.41	0.13	(0.28)	7.10%	5.44%	-1.66%
	TPT1	0.15	0.11	(0.04)	5.74%	12.58%	6.83%
	MLR1	0.22	0.11	(0.11)	7.77%	6.80%	-0.97%
	ODM1	0.35	0.11	(0.24)	7.75%	5.14%	-2.61%
	KKD2	0.10	0.06	(0.03)	5.77%	4.24%	-1.53%
	TDI1	0.00	0.06	0.06	#Error	4.24%	#Error
	TMM1	0.90	0.01	(0.88)	3.12%	7.14%	4.02%
	ATG1	0.27	0.00	(0.27)	5.86%	#Error	#Error
	CBM1	0.55	0.00	(0.55)	5.24%	#Error	#Error
	CMR1	0.22	0.00	(0.22)	5.83%	#Error	#Error
	DGL2	0.75	0.00	(0.75)	5.75%	#Error	#Error
	KRR1	0.42	0.00	(0.42)	4.88%	#Error	#Error
	MNM1	0.32	0.00	(0.32)	5.95%	#Error	#Error
	PNV1	0.00	0.00		#Error	#Error	#Error
	TEN1	0.16	0.00	(0.16)	7.32%	#Error	#Error
	USL1	0.26	0.00	(0.26)	7.72%	#Error	#Error
	Total	13.95	9.32	(4.63)	5.58%	5.60%	0.02%
KL-SOUTH							
	TVP1	2.46	0.31	(2.14)	3.66%	4.91%	1.26%
	PAS1	0.42	0.21	(0.21)	7.12%	4.91%	-2.21%
	Total	2.88	0.53	(2.35)	4.16%	4.91%	0.75%
	Total	239.18	229.34	(9.84)	4.34%	3.89%	-0.45%