

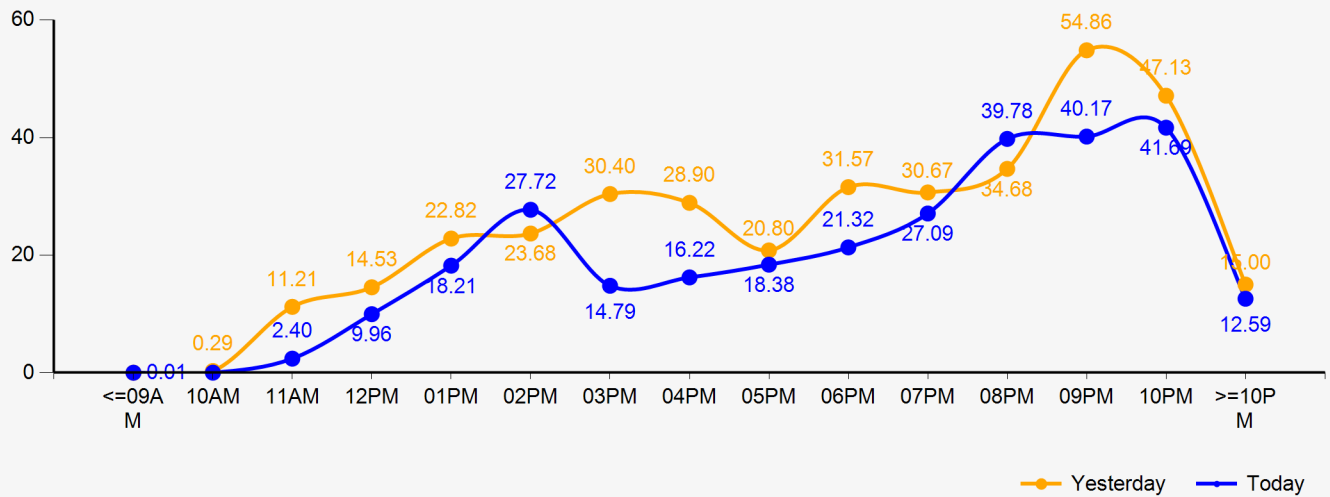
YD Sales : 366.54

YD GP%: 4.67%

TD Sales : 290.35

TD GP%: 4.39%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	36.74	36.23	(0.51)	4.75%	4.53%	-0.22%
SOUTH-01	42.71	33.57	(9.13)	4.85%	4.64%	-0.21%
NORTH ARCOT	39.26	28.58	(10.68)	4.41%	4.30%	-0.11%
WEST-02	25.77	27.49	1.72	6.00%	4.61%	-1.39%
KL-NORTH	15.05	25.13	10.08	4.40%	5.44%	1.04%
SOUTH-03	29.04	22.79	(6.24)	4.37%	4.46%	0.09%
TRICHY-01	36.25	21.51	(14.74)	4.91%	4.28%	-0.63%
CHENNAI-01	28.82	21.33	(7.49)	4.47%	4.50%	0.02%
SOUTH ARCOT	28.23	20.13	(8.10)	3.26%	3.30%	0.04%
WEST-01	18.81	15.85	(2.97)	5.16%	4.18%	-0.99%
VIJAYAWADA-01	21.37	14.57	(6.80)	4.23%	4.19%	-0.04%
TIRUPATI-01	21.84	12.06	(9.78)	4.97%	3.90%	-1.07%
WEST-03	10.96	7.43	(3.52)	4.69%	3.87%	-0.82%
KL-SOUTH	10.42	2.36	(8.06)	5.44%	5.22%	-0.22%
KL-CENTRAL	0.78	1.31	0.53	4.08%	-3.42%	-7.51%
HYDERABAD-01	0.51	0.00	(0.51)	8.26%	#Error	#Error
Total	366.54	290.35	(76)	4.67%	4.39%	-0.29%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH15	3.91	3.37	(0.55)	2.58%	6.71%	4.13%
	CH51	0.32	3.17	2.85	0.83%	4.67%	3.84%
	CH33	1.05	2.68	1.63	6.56%	5.16%	-1.39%
	UKI1	1.56	2.60	1.04	4.93%	5.48%	0.55%
	CH03	1.41	2.21	0.81	6.11%	4.63%	-1.48%
	CH06	0.66	2.19	1.53	1.09%	5.01%	3.92%
	CH50	3.18	2.02	(1.16)	6.92%	4.56%	-2.35%
	CH21	0.77	1.84	1.07	0.70%	-1.90%	-2.60%
	CH34	3.10	1.70	(1.40)	3.82%	6.10%	2.28%
	CH37	1.29	1.59	0.30	5.13%	3.65%	-1.49%
	CH18	1.52	1.44	(0.07)	7.09%	4.85%	-2.25%
	CH46	0.14	1.33	1.19	-0.93%	2.43%	3.35%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH44	0.41	1.30	0.89	5.83%	5.19%	-0.64%
	CH12	0.95	1.26	0.31	6.15%	6.68%	0.53%
	MC06	1.86	1.15	(0.71)	5.96%	2.90%	-3.06%
	CH36	0.00	0.93	0.93	#Error	5.97%	#Error
	MJR1	2.03	0.89	(1.14)	3.79%	6.13%	2.34%
	CH35	0.50	0.87	0.37	6.83%	0.35%	-6.49%
	CH20	1.14	0.65	(0.49)	4.04%	6.73%	2.70%
	CH23	0.20	0.59	0.40	6.86%	3.89%	-2.97%
	CH43	1.90	0.55	(1.35)	3.68%	1.27%	-2.41%
	GPD1	1.41	0.51	(0.89)	2.96%	7.61%	4.66%
	CH24	2.29	0.38	(1.90)	4.62%	0.13%	-4.49%
	CH27	1.41	0.27	(1.13)	5.14%	2.46%	-2.68%
	CH17	0.42	0.25	(0.17)	12.46%	2.10%	-10.36%
	CH41	0.90	0.24	(0.66)	6.32%	9.65%	3.33%
	PON1	0.33	0.23	(0.09)	0.28%	3.09%	2.81%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH31	0.48	0.00	(0.48)	11.21%	#Error	#Error
	CH32	0.65	0.00	(0.65)	5.24%	#Error	#Error
	MC05	0.97	0.00	(0.97)	3.57%	#Error	#Error
	Total	36.74	36.23	(0.51)	4.75%	4.53%	-0.22%
SOUTH-01	KVT1	1.97	2.70	0.74	5.20%	4.81%	-0.39%
	TKS2	2.75	2.54	(0.22)	3.52%	3.67%	0.14%
	TUT1	1.86	2.39	0.53	5.40%	3.27%	-2.13%
	TVL1	1.91	2.27	0.36	6.29%	2.72%	-3.57%
	VLY1	2.32	2.09	(0.23)	3.26%	5.76%	2.49%
	RND2	1.45	2.07	0.62	6.11%	5.46%	-0.65%
	MAR1	1.45	1.52	0.08	4.63%	4.32%	-0.31%
	NGR1	3.58	1.50	(2.08)	5.06%	5.27%	0.21%
	SGT1	0.32	1.45	1.13	2.78%	8.06%	5.28%
	TKS1	3.33	1.28	(2.05)	4.92%	3.97%	-0.95%
	MMT1	0.56	1.26	0.70	4.18%	2.97%	-1.21%
	UDN1	0.18	1.24	1.06	3.38%	3.37%	-0.01%
	SDI1	2.03	1.16	(0.87)	4.67%	4.06%	-0.61%
	VNR2	3.27	1.08	(2.19)	3.98%	2.69%	-1.29%
	KYR1	0.25	1.01	0.77	15.76%	6.30%	-9.47%
	STU2	0.14	0.85	0.71	-0.93%	3.99%	4.91%
	ERL2	0.48	0.78	0.30	1.75%	6.70%	4.95%
	RND1	0.81	0.72	(0.09)	7.91%	11.34%	3.43%
	PKD1	0.97	0.59	(0.39)	4.71%	4.70%	-0.01%
	ARM1	0.44	0.59	0.14	10.47%	3.16%	-7.31%
	COL1	0.00	0.58	0.58	#Error	12.04%	#Error
	SNL1	0.72	0.57	(0.14)	5.51%	4.69%	-0.82%
	TUT2	0.81	0.54	(0.27)	5.77%	6.99%	1.22%
	APK2	0.00	0.48	0.48	#Error	-0.27%	#Error
	KGL1	0.42	0.38	(0.04)	7.08%	10.77%	3.69%
	TKY1	0.65	0.36	(0.29)	3.79%	7.96%	4.17%
	SKD1	0.41	0.32	(0.09)	3.21%	0.83%	-2.38%
	VNR1	1.08	0.30	(0.78)	7.77%	-0.44%	-8.22%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	ASM1	0.25	0.27	0.02	5.03%	2.91%	-2.12%
	SVK1	1.39	0.25	(1.14)	4.61%	-3.04%	-7.65%
	TCN1	0.86	0.25	(0.62)	2.57%	3.57%	1.00%
	TYI1	0.65	0.19	(0.46)	7.62%	1.89%	-5.73%
	APK1	1.93	0.00	(1.93)	4.47%	#Error	#Error
	KSM1	1.42	0.00	(1.42)	5.23%	#Error	#Error
	PDI1	1.06	0.00	(1.06)	3.68%	#Error	#Error
	RPM1	0.80	0.00	(0.80)	2.63%	#Error	#Error
	VKM1	0.19	0.00	(0.19)	1.79%	#Error	#Error
	Total	42.71	33.57	(9.13)	4.85%	4.64%	-0.21%
NORTH ARCOT	KPM2	9.92	4.24	(5.68)	4.04%	2.80%	-1.24%
	VEL4	0.57	1.81	1.25	2.28%	1.86%	-0.42%
	VEL2	0.87	1.60	0.73	6.26%	6.99%	0.74%
	TRR1	2.96	1.58	(1.38)	4.27%	5.15%	0.87%
	ABR1	1.95	1.53	(0.42)	6.55%	5.56%	-1.00%
	VNB1	1.97	1.43	(0.54)	5.87%	4.15%	-1.71%
	SBR1	1.45	1.41	(0.05)	4.31%	5.14%	0.83%
	VSI1	0.00	1.28	1.28	#Error	3.09%	#Error
	VEL1	1.11	1.23	0.12	6.76%	6.13%	-0.63%
	WJP1	0.57	1.18	0.62	4.75%	4.91%	0.16%
	ANI1	1.54	1.14	(0.40)	4.87%	4.17%	-0.71%
	PTU1	1.00	1.01	0.01	3.81%	3.21%	-0.60%
	CGM1	2.62	1.00	(1.62)	2.18%	3.26%	1.08%
	AKM1	0.02	0.99	0.96	13.00%	4.62%	-8.38%
	WJD1	1.41	0.92	(0.49)	7.64%	5.43%	-2.21%
	TRL1	1.05	0.78	(0.26)	4.55%	6.59%	2.04%
	UGI1	0.20	0.70	0.50	3.28%	3.78%	0.50%
	SLG1	0.68	0.69	0.01	3.33%	-0.02%	-3.35%
	CYR1	0.89	0.62	(0.27)	3.84%	5.26%	1.41%
	GDM1	1.00	0.60	(0.40)	-0.11%	4.32%	4.43%
	KPM1	0.49	0.57	0.08	5.64%	3.19%	-2.46%
	CPT1	1.11	0.51	(0.60)	2.61%	5.14%	2.53%
	BGR1	1.41	0.47	(0.94)	3.91%	2.22%	-1.69%
	PLR1	0.22	0.45	0.23	6.86%	9.05%	2.19%
	VEL3	0.82	0.34	(0.47)	6.61%	1.65%	-4.97%
	ARC2	0.23	0.31	0.08	1.88%	14.03%	12.15%
	TRT1	3.20	0.18	(3.02)	4.78%	1.88%	-2.90%
	Total	39.26	28.58	(10.68)	4.41%	4.30%	-0.11%
WEST-02	SLM1	4.54	4.30	(0.24)	4.75%	4.71%	-0.03%
	SLM3	0.51	2.24	1.73	16.66%	4.45%	-12.22%
	SLM2	0.00	1.93	1.93	#Error	5.27%	#Error
	OML1	2.92	1.84	(1.08)	4.81%	5.32%	0.51%
	APN1	0.57	1.55	0.97	1.19%	3.11%	1.92%
	KRI1	1.15	1.42	0.26	8.19%	3.97%	-4.22%
	TRM1	1.17	1.41	0.24	9.34%	5.98%	-3.36%
	BMD1	1.08	1.18	0.10	6.40%	4.08%	-2.31%
	PMP1	0.24	1.15	0.91	4.91%	6.19%	1.27%
	MCR1	2.24	1.14	(1.10)	8.80%	0.45%	-8.36%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	MTR1	0.63	1.11	0.48	4.49%	4.43%	-0.06%
	HSR1	1.14	1.10	(0.05)	5.80%	5.92%	0.12%
	PLC1	0.42	1.03	0.61	7.09%	5.89%	-1.20%
	DPR2	0.00	0.97	0.97	#Error	6.06%	#Error
	KVP1	0.01	0.97	0.96	8.49%	4.91%	-3.59%
	HSR2	1.55	0.86	(0.69)	6.24%	5.92%	-0.33%
	ATU1	1.06	0.72	(0.34)	9.74%	3.56%	-6.18%
	VPD1	1.80	0.71	(1.09)	2.42%	2.58%	0.16%
	EPI1	1.20	0.67	(0.54)	5.33%	4.32%	-1.01%
	KAM1	0.42	0.36	(0.06)	10.00%	-0.94%	-10.94%
	HRR1	0.90	0.26	(0.64)	3.32%	6.76%	3.44%
	DPR1	0.18	0.22	0.04	0.95%	6.86%	5.91%
	SGI1	1.14	0.22	(0.92)	5.86%	3.06%	-2.80%
	EDP1	0.70	0.14	(0.56)	5.62%	7.96%	2.33%
	PNG1	0.18	0.00	(0.18)	2.08%	#Error	#Error
	Total	25.77	27.49	1.72	6.00%	4.61%	-1.39%
KL-NORTH	KZD1	12.58	20.73	8.15	4.82%	5.05%	0.23%
	KNU1	1.70	3.00	1.29	0.44%	6.41%	5.97%
	VLC1	0.35	1.78	1.44	7.49%	6.81%	-0.68%
	BSY1	0.43	-0.38	(0.81)	5.35%	-1.46%	-6.81%
	Total	15.05	25.13	10.08	4.40%	5.44%	1.04%
SOUTH-03	MDU1	0.90	2.02	1.12	3.78%	5.46%	1.68%
	TEN1	1.95	1.42	(0.52)	3.14%	1.62%	-1.52%
	MPA1	1.53	1.27	(0.26)	7.36%	3.39%	-3.97%
	ADP1	0.66	1.22	0.56	5.35%	5.25%	-0.10%
	MDU4	0.86	1.14	0.28	4.08%	3.03%	-1.05%
	ODM1	0.77	1.07	0.30	4.27%	5.11%	0.84%
	PKM1	0.43	1.05	0.62	4.15%	5.79%	1.64%
	PNI1	0.12	1.01	0.90	11.82%	6.32%	-5.50%
	MLR1	0.18	0.89	0.71	1.88%	1.28%	-0.60%
	ATG1	0.86	0.88	0.02	5.55%	6.34%	0.79%
	TMM1	0.52	0.86	0.35	4.48%	5.73%	1.25%
	KPT1	0.97	0.81	(0.16)	5.49%	7.94%	2.45%
	TDI1	0.49	0.76	0.27	2.78%	3.71%	0.93%
	CBM1	1.83	0.73	(1.11)	4.55%	4.33%	-0.22%
	TEN2	1.63	0.68	(0.94)	5.27%	3.64%	-1.63%
	NKI1	0.66	0.67	0.01	0.92%	4.20%	3.28%
	MDU7	0.47	0.65	0.18	5.76%	2.65%	-3.11%
	BNR1	1.30	0.56	(0.75)	5.99%	5.02%	-0.97%
	MNM1	0.00	0.55	0.55	#Error	2.64%	#Error
	NTM1	1.91	0.55	(1.36)	0.60%	1.79%	1.19%
	KYK1	1.26	0.53	(0.73)	3.71%	5.12%	1.41%
	PVI1	1.47	0.50	(0.97)	3.36%	9.02%	5.66%
	MDU2	1.90	0.42	(1.49)	4.59%	11.36%	6.77%
	PNV2	0.70	0.36	(0.35)	5.14%	1.65%	-3.49%
	SGP1	0.37	0.36	(0.02)	6.83%	10.15%	3.32%
	SVG1	0.36	0.33	(0.03)	1.18%	3.90%	2.72%
	USL1	0.00	0.31	0.31	#Error	4.76%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	DKI1	0.17	0.26	0.09	-0.25%	1.88%	2.13%
	DGL2	0.00	0.18	0.18	#Error	-2.03%	#Error
	BTU1	0.00	0.17	0.17	#Error	-0.66%	#Error
	CMR1	0.63	0.17	(0.47)	0.83%	-0.98%	-1.81%
	TPT1	0.74	0.15	(0.59)	4.12%	-0.03%	-4.15%
	KRR1	0.00	0.13	0.13	#Error	4.18%	#Error
	DGL1	2.23	0.12	(2.10)	5.68%	1.85%	-3.83%
	MDU6	0.36	0.02	(0.33)	14.42%	15.97%	1.55%
	KKD3	0.00	0.00		#Error	#Error	#Error
	MDU3	0.13	0.00	(0.13)	2.55%	#Error	#Error
	MDU5	0.69	0.00	(0.69)	4.19%	#Error	#Error
	Total	29.04	22.79	(6.24)	4.37%	4.46%	0.09%
TRICHY-01	TYR1	1.61	1.84	0.23	3.59%	5.22%	1.63%
	MSI1	1.30	1.65	0.35	1.05%	-0.44%	-1.48%
	PBR2	1.69	1.48	(0.21)	5.53%	3.47%	-2.06%
	TNJ2	0.43	1.46	1.03	13.54%	6.07%	-7.47%
	TRY1	10.34	1.42	(8.92)	5.21%	6.16%	0.95%
	MVM1	0.40	1.40	1.00	12.06%	3.69%	-8.37%
	AYR1	1.04	1.21	0.18	1.78%	5.00%	3.22%
	TTP1	2.75	1.16	(1.59)	4.85%	7.71%	2.86%
	NCK1	0.19	1.16	0.98	3.58%	5.29%	1.72%
	JKM1	0.21	1.00	0.79	4.72%	2.45%	-2.28%
	KUM2	0.71	0.88	0.17	5.29%	5.09%	-0.20%
	TVR2	1.41	0.86	(0.56)	5.17%	0.69%	-4.48%
	TRY4	1.55	0.84	(0.71)	9.19%	10.95%	1.76%
	PDK2	0.33	0.82	0.49	2.22%	2.39%	0.17%
	NMM1	1.37	0.74	(0.63)	5.18%	7.65%	2.46%
	TNJ1	3.41	0.73	(2.68)	5.42%	1.27%	-4.16%
	KRN1	0.76	0.67	(0.10)	3.15%	4.18%	1.03%
	PBR1	0.56	0.52	(0.05)	8.25%	5.35%	-2.90%
	ORU1	1.67	0.49	(1.18)	1.55%	-0.50%	-2.05%
	KUM1	0.94	0.37	(0.58)	5.56%	3.61%	-1.95%
	PDK1	0.60	0.23	(0.37)	6.87%	2.50%	-4.37%
	KIK1	0.19	0.21	0.03	2.30%	0.16%	-2.14%
	PTK1	0.17	0.21	0.04	13.87%	7.19%	-6.68%
	NGT1	0.44	0.14	(0.29)	0.28%	-0.93%	-1.21%
	TVR1	0.58	0.03	(0.55)	0.83%	9.17%	8.34%
	APM1	0.17	0.00	(0.17)	12.04%	#Error	#Error
	MDI1	0.74	0.00	(0.74)	5.05%	#Error	#Error
	TRY2	0.00	0.00		#Error	#Error	#Error
	TRY3	0.70	0.00	(0.70)	0.47%	#Error	#Error
	Total	36.25	21.51	(14.74)	4.91%	4.28%	-0.63%
CHENNAI-01	CH14	1.26	2.46	1.19	3.45%	4.88%	1.43%
	CH47	2.09	2.02	(0.07)	2.20%	3.82%	1.62%
	CH22	1.67	2.01	0.34	4.59%	3.85%	-0.75%
	CH30	0.17	1.66	1.49	12.79%	5.41%	-7.37%
	CH42	0.22	1.55	1.33	6.09%	3.18%	-2.91%
	CH25	0.91	1.33	0.42	4.84%	5.23%	0.39%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	GUD1	2.00	1.31	(0.69)	5.14%	5.03%	-0.11%
	GUD2	0.41	1.11	0.69	5.87%	5.22%	-0.66%
	CH49	1.95	0.94	(1.01)	5.07%	7.95%	2.89%
	SKL1	0.70	0.92	0.21	2.82%	5.03%	2.21%
	CH48	1.42	0.89	(0.53)	3.47%	0.91%	-2.56%
	CH28	2.11	0.81	(1.30)	7.43%	5.40%	-2.04%
	KNR1	1.06	0.64	(0.42)	6.88%	5.61%	-1.26%
	CH45	0.59	0.63	0.03	5.14%	2.47%	-2.67%
	MC09	0.65	0.49	(0.16)	8.83%	8.70%	-0.14%
	CH07	2.28	0.44	(1.84)	4.80%	6.09%	1.29%
	MRM1	2.76	0.38	(2.38)	4.20%	1.21%	-2.99%
	TKM1	0.79	0.37	(0.43)	3.86%	3.73%	-0.14%
	CH39	0.00	0.36	0.36	#Error	0.83%	#Error
	CH16	0.50	0.36	(0.15)	0.79%	1.79%	1.01%
	AVD1	0.23	0.34	0.12	1.46%	4.24%	2.78%
	CGL1	0.62	0.20	(0.43)	5.89%	6.86%	0.97%
	CH05	2.50	0.12	(2.38)	2.96%	2.19%	-0.77%
	CH08	0.22	0.00	(0.22)	6.09%	#Error	#Error
	CH19	0.62	0.00	(0.62)	-0.10%	#Error	#Error
	CH26	0.00	0.00		#Error	#Error	#Error
	CH29	0.00	0.00		#Error	#Error	#Error
	CH38	1.06	0.00	(1.06)	4.03%	#Error	#Error
	CH40	0.01	0.00	(0.01)	15.21%	#Error	#Error
	Total	28.82	21.33	(7.49)	4.47%	4.50%	0.02%
SOUTH ARCOT	CUD1	2.14	5.18	3.03	5.67%	5.02%	-0.65%
	TRK1	3.06	2.42	(0.64)	3.42%	1.71%	-1.72%
	TVM2	3.85	2.22	(1.63)	4.15%	3.79%	-0.36%
	KKI2	0.95	1.46	0.50	5.62%	2.68%	-2.93%
	NVL2	1.48	1.41	(0.07)	3.15%	5.14%	1.99%
	KLM1	0.45	1.18	0.73	-0.25%	-0.05%	0.21%
	POY2	1.95	0.94	(1.01)	1.67%	3.53%	1.85%
	VCM2	0.02	0.92	0.90	12.96%	3.28%	-9.67%
	SJI2	2.74	0.75	(1.99)	1.57%	-0.04%	-1.61%
	MKM1	1.68	0.74	(0.94)	3.88%	5.29%	1.41%
	POY1	0.31	0.65	0.33	4.76%	2.22%	-2.54%
	VPM2	1.06	0.60	(0.45)	5.37%	4.02%	-1.35%
	PRT1	1.12	0.45	(0.67)	0.97%	4.95%	3.98%
	VPM1	0.00	0.41	0.41	#Error	1.11%	#Error
	KML1	0.63	0.23	(0.41)	1.51%	5.73%	4.21%
	TVM1	1.37	0.16	(1.20)	4.94%	-3.17%	-8.11%
	CDM1	1.98	0.15	(1.83)	3.55%	-0.50%	-4.05%
	STP1	0.98	0.15	(0.83)	1.44%	-3.78%	-5.23%
	ULP1	2.13	0.12	(2.01)	2.05%	-0.67%	-2.72%
	TDM1	0.01	0.00	(0.01)	14.27%	#Error	#Error
	VCM1	0.32	0.00	(0.32)	0.83%	#Error	#Error
	Total	28.23	20.13	(8.10)	3.26%	3.30%	0.04%
WEST-01	CBE2	4.03	3.30	(0.72)	5.79%	5.71%	-0.08%
	UAM1	0.96	3.25	2.29	12.22%	1.57%	-10.65%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	GDR1	0.60	1.43	0.82	4.25%	3.77%	-0.48%
	MPM1	0.83	1.38	0.55	3.36%	2.26%	-1.10%
	PPI1	1.63	1.06	(0.56)	3.04%	7.61%	4.57%
	DPM2	1.46	1.05	(0.41)	6.77%	4.76%	-2.02%
	KGI1	1.04	0.98	(0.06)	3.25%	3.05%	-0.20%
	ANR1	0.00	0.70	0.70	#Error	5.14%	#Error
	UMP1	0.00	0.70	0.70	#Error	5.13%	#Error
	PLI1	0.02	0.51	0.49	12.03%	5.14%	-6.89%
	KMR1	1.60	0.44	(1.16)	5.18%	10.47%	5.29%
	CBE1	0.18	0.32	0.14	2.77%	0.83%	-1.94%
	CBE6	0.00	0.30	0.30	#Error	3.80%	#Error
	SNR1	1.06	0.22	(0.84)	6.64%	3.06%	-3.58%
	KMD1	0.18	0.18		4.17%	4.96%	0.79%
	PDM1	0.01	0.01		15.22%	15.21%	-0.01%
	CBE3	0.00	0.00		#Error	#Error	#Error
	CBE4	1.41	0.00	(1.41)	5.14%	#Error	#Error
	CBE5	0.18	0.00	(0.18)	2.38%	#Error	#Error
	CNR1	1.69	0.00	(1.69)	3.31%	#Error	#Error
	SUL1	1.94	0.00	(1.94)	4.30%	#Error	#Error
	Total	18.81	15.85	(2.97)	5.16%	4.18%	-0.99%
VIJAYAWADA-01							
	BVR1	3.68	2.31	(1.37)	5.24%	5.14%	-0.09%
	VJW1	1.05	1.41	0.36	6.51%	5.14%	-1.37%
	NPR1	0.13	1.27	1.15	3.38%	2.24%	-1.15%
	GVM1	0.17	1.07	0.91	-2.06%	1.82%	3.89%
	VSK1	3.19	0.99	(2.20)	5.19%	2.35%	-2.84%
	MTM1	0.51	0.91	0.41	5.12%	2.79%	-2.34%
	GNT1	0.62	0.75	0.13	5.12%	6.95%	1.83%
	VJW3	0.63	0.61	(0.03)	1.15%	2.16%	1.01%
	NZV1	0.69	0.51	(0.18)	4.35%	5.14%	0.79%
	GDV1	0.22	0.51	0.29	1.88%	5.12%	3.24%
	VJW2	1.02	0.51	(0.51)	5.12%	5.12%	0.00%
	AMP1	0.00	0.45	0.45	#Error	8.58%	#Error
	PPM1	0.74	0.44	(0.30)	4.00%	10.47%	6.47%
	PNR1	1.03	0.37	(0.66)	-3.42%	4.66%	8.08%
	CRL1	0.00	0.36	0.36	#Error	1.87%	#Error
	DPE1	0.17	0.34	0.16	2.77%	-0.34%	-3.11%
	TEL1	0.21	0.33	0.12	-2.55%	0.79%	3.34%
	OGL1	1.28	0.24	(1.04)	5.93%	13.34%	7.41%
	VJW5	0.72	0.22	(0.50)	3.87%	-1.41%	-5.28%
	PAP1	0.67	0.21	(0.46)	7.67%	20.13%	12.47%
	TNI1	0.22	0.17	(0.05)	3.06%	2.29%	-0.77%
	NRT1	0.70	0.16	(0.54)	5.14%	-5.46%	-10.60%
	BPP1	0.02	0.15	0.13	15.19%	2.42%	-12.77%
	VUY1	0.00	0.14	0.14	#Error	-1.74%	#Error
	RAL1	0.00	0.13	0.13	#Error	0.62%	#Error
	VJW4	0.96	0.01	(0.95)	2.71%	8.79%	6.08%
	CKT1	0.29	0.00	(0.29)	-0.44%	#Error	#Error
	ELU1	0.51	0.00	(0.51)	5.14%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	GNT2	0.39	0.00	(0.39)	-0.68%	#Error	#Error
	JGG1	0.00	0.00		#Error	#Error	#Error
	JPT1	0.48	0.00	(0.48)	7.56%	#Error	#Error
	KND1	0.00	0.00		#Error	#Error	#Error
	PRL1	0.29	0.00	(0.29)	0.72%	#Error	#Error
	RMV1	-0.04	0.00	0.04	-108.17%	#Error	#Error
	TDD1	0.25	0.00	(0.25)	-2.95%	#Error	#Error
	TNK1	0.00	0.00		#Error	#Error	#Error
	TVU1	0.00	0.00		#Error	#Error	#Error
	VKN1	0.57	0.00	(0.57)	0.33%	#Error	#Error
	Total	21.37	14.57	(6.80)	4.23%	4.19%	-0.04%
TIRUPATI-01	CTO1	0.51	1.20	0.68	3.72%	4.60%	0.88%
	PUT1	1.06	1.17	0.11	4.14%	3.87%	-0.27%
	KNL2	2.88	1.15	(1.73)	3.49%	2.28%	-1.22%
	TPY2	3.28	0.88	(2.39)	5.71%	5.61%	-0.10%
	ATP1	1.42	0.74	(0.68)	7.30%	2.71%	-4.59%
	KDA1	0.00	0.70	0.70	#Error	5.14%	#Error
	BVL1	0.21	0.68	0.47	6.92%	1.79%	-5.12%
	KOU1	0.92	0.65	(0.27)	4.70%	4.57%	-0.12%
	ADI1	0.45	0.59	0.15	3.27%	6.19%	2.92%
	VKI1	0.39	0.41	0.02	2.08%	6.70%	4.61%
	TPY1	0.27	0.38	0.11	9.90%	6.05%	-3.85%
	PDT1	0.17	0.33	0.16	12.79%	3.90%	-8.89%
	PIL1	0.39	0.32	(0.07)	2.13%	1.67%	-0.45%
	NDL1	0.41	0.31	(0.09)	0.21%	-1.33%	-1.54%
	PMR1	1.27	0.31	(0.96)	7.97%	10.41%	2.44%
	KNL1	0.00	0.28	0.28	#Error	8.02%	#Error
	NYP1	0.32	0.27	(0.05)	0.83%	5.04%	4.20%
	GTL1	0.81	0.27	(0.54)	4.30%	2.91%	-1.39%
	RJP1	1.02	0.22	(0.80)	5.14%	3.06%	-2.08%
	RCY1	1.50	0.21	(1.30)	5.89%	4.91%	-0.98%
	SPE1	0.66	0.18	(0.48)	2.06%	0.12%	-1.94%
	TPI1	0.84	0.18	(0.66)	3.41%	-2.02%	-5.43%
	KAR1	0.79	0.18	(0.61)	7.48%	2.91%	-4.57%
	PGR1	0.84	0.17	(0.68)	3.94%	-2.06%	-6.01%
	KVL1	0.00	0.15	0.15	#Error	2.42%	#Error
	DHN1	0.36	0.14	(0.22)	1.90%	0.14%	-1.76%
	KDR1	0.00	0.00		#Error	#Error	#Error
	KHT1	0.70	0.00	(0.70)	5.14%	#Error	#Error
	MPL1	0.22	0.00	(0.22)	3.06%	#Error	#Error
	NLR1	0.15	0.00	(0.15)	19.42%	#Error	#Error
	Total	21.84	12.06	(9.78)	4.97%	3.90%	-1.07%
WEST-03	CMI1	0.01	1.14	1.13	15.04%	4.52%	-10.52%
	TPR1	0.22	1.08	0.86	6.86%	-0.74%	-7.60%
	SGG1	0.70	0.72	0.02	5.14%	4.34%	-0.80%
	SYM2	0.00	0.70	0.70	#Error	5.14%	#Error
	NKL2	3.47	0.69	(2.78)	5.73%	3.74%	-1.99%
	TPR4	0.00	0.58	0.58	#Error	4.06%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-03	AVI1	0.00	0.50	0.50	#Error	2.16%	#Error
	VKL1	0.00	0.42	0.42	#Error	6.86%	#Error
	GBM1	0.56	0.41	(0.15)	4.96%	11.51%	6.54%
	ERD1	0.15	0.39	0.24	4.59%	2.72%	-1.86%
	RSP1	0.22	0.38	0.15	1.42%	3.30%	1.89%
	ERD2	1.56	0.23	(1.33)	4.56%	1.44%	-3.12%
	TCG1	1.75	0.20	(1.55)	0.43%	6.86%	6.43%
	KMM1	0.94	0.01	(0.94)	5.36%	12.62%	7.27%
	KGM1	0.51	0.00	(0.51)	6.58%	#Error	#Error
	PDR1	0.25	0.00	(0.25)	15.77%	#Error	#Error
	TPR2	0.39	0.00	(0.39)	2.52%	#Error	#Error
	TPR3	0.22	0.00	(0.22)	6.18%	#Error	#Error
	Total	10.96	7.43	(3.52)	4.69%	3.87%	-0.82%
KL-SOUTH	TVP1	8.59	1.15	(7.44)	4.86%	5.17%	0.31%
	KOM1	0.84	0.70	(0.14)	12.22%	1.61%	-10.62%
	PAS1	0.70	0.38	(0.33)	5.14%	7.79%	2.65%
	KLR1	0.26	0.11	(0.15)	2.62%	18.46%	15.84%
	PNL1	0.02	0.02	0.01	15.51%	12.80%	-2.71%
	Total	10.42	2.36	(8.06)	5.44%	5.22%	-0.22%
KL-CENTRAL							
	KOC1	0.78	1.31	0.53	4.08%	-3.42%	-7.51%
	Total	0.78	1.31	0.53	4.08%	-3.42%	-7.51%
HYDERABAD-01							
	HYD1	0.51	0.00	(0.51)	8.26%	#Error	#Error
	Total	0.51	0.00	(0.51)	8.26%	#Error	#Error
	Total	366.54	290.35	(76.20)	4.67%	4.39%	-0.29%