

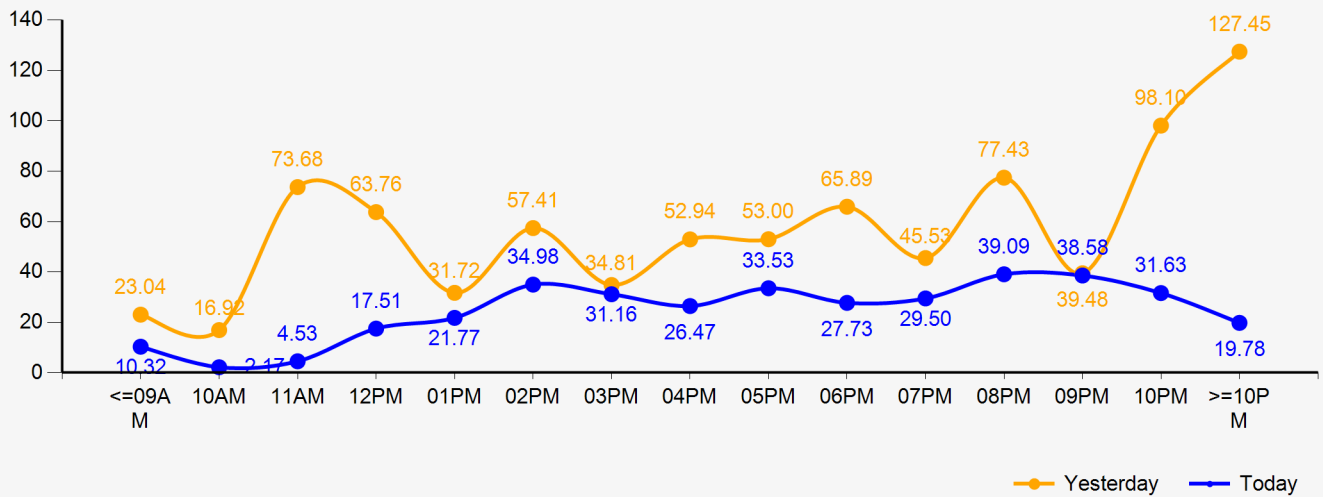
YD Sales : 861.17

YD GP%: 1.90%

TD Sales : 368.75

TD GP%: 2.37%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	147.68	68.74	(78.95)	2.08%	2.92%	0.85%
SOUTH ARCOT	50.71	47.77	(2.94)	1.78%	2.19%	0.41%
CHENNAI-02	124.14	42.50	(81.64)	1.17%	1.59%	0.42%
CHENNAI-01	128.78	35.87	(92.91)	1.54%	2.43%	0.89%
NORTH ARCOT	72.89	35.24	(37.65)	2.45%	2.36%	-0.09%
TRICHY-01	58.31	30.60	(27.71)	2.75%	3.21%	0.46%
WEST-02	69.34	25.87	(43.47)	2.33%	2.86%	0.53%
VIJAYAWADA-01	35.76	21.89	(13.88)	2.03%	1.33%	-0.69%
SOUTH-03	78.92	21.67	(57.25)	2.35%	2.39%	0.04%
TIRUPATI-01	66.46	21.62	(44.84)	0.57%	1.20%	0.63%
WEST-01	25.41	13.82	(11.60)	3.59%	3.09%	-0.50%
KL-SOUTH	2.76	3.18	0.41	2.27%	3.08%	0.81%
Total	861.17	368.75	(492)	1.90%	2.37%	0.47%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	VNR2	1.17	24.95	23.78	4.18%	4.26%	0.08%
	TUT1	15.36	7.66	(7.69)	1.19%	0.79%	-0.40%
	TVL1	19.22	4.15	(15.07)	2.01%	5.80%	3.79%
	KVT1	7.85	3.03	(4.81)	2.69%	1.17%	-1.52%
	MAR1	4.72	2.77	(1.95)	1.85%	1.23%	-0.62%
	TUT2	4.58	2.21	(2.38)	0.99%	0.43%	-0.56%
	SVK1	3.17	2.17	(1.00)	1.65%	-2.73%	-4.38%
	TKS1	7.27	1.99	(5.28)	2.67%	0.32%	-2.36%
	TKS2	5.89	1.81	(4.08)	2.87%	1.51%	-1.36%
	VNR1	1.85	1.68	(0.17)	4.54%	2.85%	-1.69%
	ERL2	8.16	1.63	(6.52)	3.51%	6.71%	3.20%
	SNL1	4.22	1.33	(2.89)	2.08%	1.97%	-0.11%
	NGR1	4.59	1.30	(3.29)	3.18%	4.98%	1.79%
	KGL1	4.73	1.24	(3.49)	2.45%	1.84%	-0.60%
	RND1	3.54	1.15	(2.39)	2.02%	0.13%	-1.89%
	TKY1	5.63	1.13	(4.50)	3.42%	2.25%	-1.17%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	KSM1	2.83	0.90	(1.93)	1.84%	2.57%	0.74%
	VLY1	10.49	0.89	(9.60)	1.12%	2.35%	1.23%
	VKM1	2.58	0.87	(1.71)	1.45%	0.54%	-0.91%
	SGT1	0.60	0.82	0.22	-0.61%	1.49%	2.10%
	MMT1	3.62	0.77	(2.85)	-0.59%	1.13%	1.72%
	PKD1	3.50	0.72	(2.78)	2.15%	6.11%	3.96%
	SDI1	0.58	0.67	0.09	2.12%	3.40%	1.28%
	PDI1	2.20	0.51	(1.70)	2.36%	2.30%	-0.06%
	KYR1	0.35	0.50	0.14	3.42%	4.70%	1.28%
	TYI1	1.30	0.49	(0.81)	3.21%	3.32%	0.11%
	RPM1	0.97	0.46	(0.51)	-0.42%	7.52%	7.94%
	STU2	0.30	0.43	0.13	3.57%	3.26%	-0.31%
	ASM1	3.22	0.24	(2.98)	1.23%	3.32%	2.08%
	SKD1	1.21	0.21	(1.00)	4.70%	1.49%	-3.21%
	TCN1	4.49	0.19	(4.30)	0.58%	7.77%	7.18%
	APK1	2.50	0.14	(2.36)	3.27%	0.67%	-2.60%
	COL1	0.92	0.13	(0.80)	3.21%	5.19%	1.98%
	ERL1	0.00	0.00		#Error	#Error	#Error
	TVL2	0.00	0.00		#Error	#Error	#Error
	UDN1	2.34	0.00	(2.34)	1.29%	#Error	#Error
	ARM1	1.73	-0.42	(2.14)	3.40%	-5.50%	-8.91%
	Total	147.68	68.74	(78.95)	2.08%	2.92%	0.85%
SOUTH ARCOT	POY2	0.55	23.18	22.63	4.54%	2.10%	-2.44%
	POY1	0.28	3.44	3.16	5.00%	0.02%	-4.98%
	CUD1	6.94	2.44	(4.50)	1.66%	2.87%	1.21%
	TRK1	4.35	2.22	(2.13)	2.00%	3.00%	1.00%
	TVM2	5.22	1.62	(3.60)	0.74%	2.18%	1.44%
	SJI1	2.70	1.60	(1.10)	1.45%	1.87%	0.42%
	ULP1	4.06	1.57	(2.49)	3.51%	2.45%	-1.06%
	KKI2	2.36	1.52	(0.84)	3.66%	3.62%	-0.04%
	TVM1	1.82	1.46	(0.36)	1.42%	2.07%	0.65%
	KML1	2.40	1.30	(1.10)	1.44%	1.85%	0.41%
	TDM1	5.97	1.30	(4.67)	0.91%	4.12%	3.20%
	PRT1	2.99	1.27	(1.72)	1.28%	1.06%	-0.22%
	CDM1	3.85	1.01	(2.84)	1.52%	3.11%	1.59%
	NVL2	0.37	0.85	0.49	-1.01%	5.36%	6.37%
	MKM1	0.51	0.81	0.31	6.00%	0.36%	-5.64%
	KLM1	2.64	0.71	(1.94)	1.51%	0.98%	-0.52%
	VPM1	1.42	0.59	(0.83)	1.34%	1.14%	-0.20%
	VCM1	1.49	0.58	(0.91)	2.67%	4.40%	1.73%
	STP1	0.67	0.22	(0.45)	2.19%	9.48%	7.29%
	VPM2	0.12	0.06	(0.06)	2.91%	2.14%	-0.77%
	Total	50.71	47.77	(2.94)	1.78%	2.19%	0.41%
CHENNAI-02	CH03	13.58	4.49	(9.09)	-0.44%	0.48%	0.92%
	MJR1	8.86	3.56	(5.30)	1.31%	1.72%	0.41%
	CH15	8.92	3.53	(5.39)	2.29%	2.45%	0.17%
	CH33	5.48	3.30	(2.18)	0.66%	1.86%	1.20%
	UKI1	1.40	2.68	1.28	0.66%	1.36%	0.70%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH12	4.90	2.61	(2.30)	1.63%	1.18%	-0.45%
	CH44	9.02	2.47	(6.55)	1.02%	1.71%	0.70%
	CH23	6.69	2.24	(4.45)	1.80%	1.99%	0.20%
	MC05	8.10	2.14	(5.96)	0.25%	1.15%	0.90%
	CH18	1.29	2.04	0.75	6.26%	2.74%	-3.52%
	GPD1	3.84	1.71	(2.13)	0.36%	1.57%	1.21%
	CH43	2.51	1.69	(0.82)	1.31%	1.01%	-0.30%
	CH21	14.21	1.35	(12.86)	-0.24%	0.41%	0.64%
	CH34	4.33	1.25	(3.08)	3.41%	0.47%	-2.94%
	CH24	1.96	1.20	(0.76)	3.67%	-0.05%	-3.72%
	CH41	1.52	1.06	(0.46)	2.77%	1.17%	-1.60%
	CH46	3.18	0.88	(2.31)	2.64%	2.23%	-0.41%
	CH20	5.27	0.84	(4.43)	3.05%	6.32%	3.27%
	CH09	2.16	0.76	(1.41)	1.08%	-0.68%	-1.76%
	CH17	1.41	0.63	(0.79)	2.09%	4.09%	1.99%
	CH32	0.46	0.49	0.03	1.83%	0.17%	-1.66%
	MC06	2.78	0.46	(2.32)	0.96%	3.90%	2.95%
	CH36	0.85	0.39	(0.46)	3.63%	2.07%	-1.56%
	CH31	1.36	0.33	(1.03)	4.03%	6.35%	2.32%
	MC08	1.09	0.17	(0.92)	-1.19%	-0.26%	0.94%
	CH06	6.04	0.14	(5.90)	0.39%	2.35%	1.96%
	PON1	1.96	0.10	(1.85)	0.51%	-0.51%	-1.02%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH27	0.96	0.00	(0.96)	4.72%	#Error	#Error
	Total	124.14	42.50	(81.64)	1.17%	1.59%	0.42%
CHENNAI-01							
	CH30	12.95	4.09	(8.86)	0.80%	2.03%	1.23%
	CH16	5.04	3.02	(2.02)	2.32%	3.38%	1.06%
	CH05	5.85	3.01	(2.84)	1.33%	2.06%	0.74%
	CH48	4.90	2.55	(2.35)	1.99%	2.28%	0.29%
	CH35	5.33	2.25	(3.08)	2.05%	1.83%	-0.22%
	CH14	8.08	2.21	(5.87)	0.94%	0.90%	-0.05%
	CH08	4.11	1.62	(2.49)	1.42%	2.54%	1.12%
	MRM1	2.15	1.57	(0.58)	1.90%	2.29%	0.39%
	AVD1	4.57	1.39	(3.18)	1.67%	0.50%	-1.17%
	MC10	5.71	1.26	(4.45)	1.31%	-0.09%	-1.40%
	CGL1	1.93	1.26	(0.67)	1.32%	3.45%	2.13%
	TKM1	3.40	1.22	(2.18)	1.38%	4.74%	3.36%
	CH37	3.60	1.15	(2.45)	1.45%	1.63%	0.18%
	KNR1	4.48	1.01	(3.47)	1.68%	2.26%	0.58%
	CH42	5.98	0.90	(5.08)	1.88%	4.48%	2.60%
	GUD2	7.32	0.88	(6.44)	0.24%	1.36%	1.12%
	CH19	3.90	0.87	(3.04)	2.50%	4.30%	1.80%
	GUD1	4.88	0.83	(4.05)	1.73%	2.68%	0.95%
	MC09	0.82	0.81	(0.01)	7.98%	4.38%	-3.61%
	CH22	2.43	0.68	(1.75)	3.13%	-0.64%	-3.77%
	CH11	1.09	0.55	(0.53)	3.47%	2.20%	-1.26%
	CH28	1.86	0.55	(1.31)	2.07%	1.84%	-0.23%
	CH38	3.15	0.52	(2.64)	2.72%	5.35%	2.63%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH45	2.02	0.41	(1.61)	1.89%	5.14%	3.25%
	CH07	8.11	0.38	(7.73)	1.82%	6.80%	4.97%
	CH26	0.82	0.27	(0.55)	1.50%	2.10%	0.59%
	CH39	0.55	0.26	(0.29)	2.71%	4.56%	1.85%
	SKL1	3.24	0.16	(3.07)	2.07%	4.82%	2.74%
	MC02	0.94	0.11	(0.83)	3.25%	5.14%	1.89%
	CH40	8.39	0.11	(8.29)	-0.36%	8.41%	8.77%
	CH29	1.18	0.00	(1.18)	5.02%	#Error	#Error
	Total	128.78	35.87	(92.91)	1.54%	2.43%	0.89%
NORTH ARCOT	KPM2	7.66	11.14	3.49	1.57%	1.93%	0.36%
	CGM1	2.45	2.11	(0.34)	0.50%	0.42%	-0.08%
	GDM1	1.98	1.96	(0.01)	4.78%	3.07%	-1.71%
	SLG1	2.70	1.80	(0.90)	3.82%	2.03%	-1.79%
	VEL2	3.40	1.74	(1.66)	3.32%	1.32%	-2.00%
	BGR1	2.50	1.65	(0.85)	1.90%	4.75%	2.86%
	TRR1	7.78	1.51	(6.27)	3.23%	3.59%	0.36%
	TRL1	3.97	1.49	(2.48)	1.68%	1.14%	-0.54%
	KPM1	2.20	1.47	(0.73)	1.24%	4.42%	3.18%
	WJD1	4.76	1.42	(3.35)	3.05%	2.35%	-0.71%
	VSI1	1.96	1.23	(0.73)	3.39%	1.68%	-1.71%
	ARC2	2.56	1.20	(1.37)	3.89%	4.87%	0.98%
	VNB1	2.35	1.10	(1.25)	3.24%	1.48%	-1.76%
	SBR1	2.58	0.80	(1.78)	2.36%	0.08%	-2.28%
	CPT1	0.92	0.75	(0.17)	2.28%	0.89%	-1.38%
	VEL1	3.88	0.73	(3.16)	0.45%	-0.82%	-1.27%
	UGI1	2.71	0.59	(2.12)	2.03%	6.59%	4.56%
	WJP1	4.73	0.55	(4.18)	2.24%	4.22%	1.98%
	PTU1	1.22	0.54	(0.68)	3.17%	4.26%	1.08%
	AKM1	4.33	0.37	(3.96)	1.24%	4.54%	3.31%
	ANI1	0.77	0.37	(0.40)	3.59%	3.06%	-0.53%
	ABR1	0.99	0.33	(0.66)	3.83%	4.75%	0.92%
	CYR1	2.41	0.14	(2.27)	3.40%	2.35%	-1.05%
	TRT1	1.07	0.14	(0.93)	2.66%	5.37%	2.71%
	PLR1	1.00	0.09	(0.90)	3.28%	3.81%	0.53%
	Total	72.89	35.24	(37.65)	2.45%	2.36%	-0.09%
TRICHY-01	TRY1	10.90	3.52	(7.39)	1.94%	3.43%	1.49%
	TYR1	3.67	3.00	(0.67)	1.77%	2.54%	0.77%
	TNJ1	3.71	2.44	(1.26)	2.65%	1.29%	-1.36%
	MDI1	3.64	2.20	(1.44)	3.20%	3.75%	0.55%
	PBR2	6.07	2.14	(3.93)	2.70%	2.87%	0.16%
	TTP1	2.84	1.97	(0.86)	4.44%	4.04%	-0.40%
	PBR1	0.63	1.55	0.92	2.84%	0.61%	-2.24%
	AYR1	1.32	1.41	0.10	2.60%	1.67%	-0.94%
	ORU1	3.02	1.34	(1.68)	2.61%	5.31%	2.70%
	JKM1	2.14	1.09	(1.05)	2.94%	3.58%	0.64%
	KRN1	3.41	1.06	(2.35)	2.13%	5.53%	3.39%
	TVR2	1.49	1.05	(0.45)	3.63%	3.27%	-0.35%
	NCK1	0.57	1.04	0.47	4.11%	2.80%	-1.32%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TNJ2	1.18	0.91	(0.26)	6.07%	5.65%	-0.42%
	MVM1	1.69	0.86	(0.82)	2.27%	2.15%	-0.12%
	KUM1	2.24	0.84	(1.40)	2.25%	3.52%	1.27%
	MSI1	2.20	0.69	(1.51)	1.80%	1.52%	-0.28%
	PTK1	1.63	0.69	(0.95)	3.39%	4.50%	1.11%
	TRY3	1.23	0.49	(0.74)	2.42%	4.88%	2.45%
	PDK1	0.70	0.48	(0.22)	6.60%	7.19%	0.59%
	TVR1	0.58	0.47	(0.11)	3.63%	4.49%	0.86%
	NMM1	1.72	0.43	(1.28)	5.67%	4.13%	-1.54%
	APM1	0.84	0.35	(0.49)	0.82%	2.41%	1.59%
	KIK1	0.26	0.31	0.05	3.75%	4.92%	1.17%
	NGT1	0.64	0.24	(0.40)	1.85%	1.51%	-0.34%
	TRY2	0.00	0.00		#Error	#Error	#Error
	Total	58.31	30.60	(27.71)	2.75%	3.21%	0.46%
WEST-02	SLM1	7.14	2.21	(4.92)	1.07%	1.16%	0.08%
	EPI1	1.01	2.09	1.08	3.23%	5.33%	2.10%
	MCR1	2.83	1.68	(1.15)	1.68%	-0.04%	-1.72%
	EDP1	1.21	1.51	0.30	2.67%	0.58%	-2.09%
	HSR2	3.01	1.43	(1.59)	1.91%	2.15%	0.24%
	HRR1	2.71	1.38	(1.33)	2.06%	2.11%	0.05%
	NKL2	1.97	1.29	(0.68)	1.39%	2.87%	1.47%
	SLM3	4.19	1.28	(2.90)	2.00%	4.48%	2.47%
	MTR1	2.48	1.12	(1.36)	2.66%	1.39%	-1.27%
	ATU1	5.10	1.07	(4.02)	2.23%	3.43%	1.20%
	PMP1	6.60	1.06	(5.54)	2.45%	4.45%	2.00%
	PLC1	2.32	0.97	(1.35)	2.63%	2.03%	-0.60%
	SGI1	2.58	0.91	(1.67)	1.56%	4.21%	2.65%
	KRI1	1.39	0.91	(0.48)	1.84%	2.17%	0.33%
	TRM1	2.86	0.86	(2.00)	1.36%	3.45%	2.10%
	KVP1	0.79	0.78	(0.01)	4.31%	1.12%	-3.19%
	CMI1	0.40	0.65	0.25	3.54%	7.85%	4.31%
	VPD1	2.53	0.64	(1.89)	1.60%	3.25%	1.65%
	OML1	3.87	0.63	(3.24)	2.25%	2.47%	0.22%
	HSR1	3.05	0.44	(2.61)	3.92%	1.75%	-2.16%
	SLM2	1.65	0.43	(1.23)	4.99%	3.92%	-1.07%
	RSP1	0.26	0.42	0.16	6.13%	5.12%	-1.02%
	APN1	0.76	0.41	(0.35)	5.79%	4.42%	-1.37%
	KMM1	0.81	0.39	(0.42)	0.87%	3.17%	2.30%
	VKL1	0.01	0.35	0.34	28.45%	4.26%	-24.19%
	BMD1	1.47	0.34	(1.13)	2.64%	4.68%	2.04%
	ERD1	0.81	0.23	(0.57)	4.90%	4.77%	-0.13%
	DPR2	1.98	0.18	(1.80)	2.44%	5.61%	3.17%
	ERD2	0.84	0.11	(0.74)	5.17%	1.49%	-3.68%
	SGG1	0.57	0.10	(0.48)	6.47%	7.65%	1.18%
	DPR1	0.96	0.00	(0.96)	1.33%	#Error	#Error
	PDR1	0.14	0.00	(0.14)	8.62%	#Error	#Error
	TCG1	1.03	0.00	(1.03)	1.12%	#Error	#Error
	Total	69.34	25.87	(43.47)	2.33%	2.86%	0.53%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01							
	GNT2	0.49	3.62	3.13	6.96%	-0.57%	-7.52%
	VJW3	0.68	1.98	1.30	1.58%	0.37%	-1.21%
	BVR1	3.71	1.95	(1.76)	1.18%	2.55%	1.37%
	VJW1	1.00	1.76	0.76	4.14%	1.72%	-2.42%
	VJW4	0.65	1.74	1.09	3.10%	0.47%	-2.63%
	CRL1	1.09	1.24	0.15	3.18%	0.68%	-2.50%
	ELU1	1.47	1.18	(0.29)	2.34%	-0.12%	-2.46%
	RAL1	0.63	0.93	0.30	2.60%	3.41%	0.82%
	JGG1	0.99	0.86	(0.13)	0.86%	1.32%	0.46%
	TNK1	2.07	0.79	(1.28)	1.42%	0.48%	-0.94%
	AMP1	0.40	0.73	0.33	2.45%	-0.95%	-3.40%
	PPM1	0.47	0.68	0.21	4.23%	-0.65%	-4.88%
	DPE1	0.58	0.53	(0.05)	4.98%	2.54%	-2.44%
	JPT1	0.12	0.53	0.41	2.91%	3.90%	0.99%
	TEL1	1.25	0.47	(0.78)	2.84%	2.00%	-0.84%
	PRL1	0.66	0.42	(0.24)	4.04%	4.98%	0.94%
	PNR1	0.45	0.34	(0.11)	2.54%	5.28%	2.73%
	TVU1	0.51	0.25	(0.26)	0.14%	5.80%	5.66%
	VJW2	1.39	0.24	(1.14)	-0.06%	4.06%	4.12%
	BPP1	0.88	0.22	(0.66)	4.69%	4.85%	0.16%
	NRT1	1.70	0.20	(1.50)	1.83%	5.69%	3.87%
	KND1	0.72	0.19	(0.53)	0.12%	4.70%	4.58%
	GVM1	1.48	0.19	(1.29)	0.38%	3.55%	3.18%
	PAP1	0.58	0.15	(0.44)	0.32%	5.74%	5.42%
	OGL1	2.19	0.14	(2.05)	2.88%	7.50%	4.63%
	RMV1	1.18	0.14	(1.04)	0.55%	2.78%	2.23%
	TDD1	0.00	0.12	0.12	#Error	2.92%	#Error
	KDR1	0.09	0.11	0.01	3.81%	0.63%	-3.18%
	GNT1	3.31	0.10	(3.20)	2.09%	-0.39%	-2.49%
	CKT1	0.57	0.09	(0.48)	5.38%	2.82%	-2.56%
	GDV1	0.59	0.00	(0.59)	0.56%	#Error	#Error
	MTM1	1.44	0.00	(1.44)	0.40%	#Error	#Error
	VJW5	1.96	0.00	(1.96)	1.76%	#Error	#Error
	VKN1	0.14	0.00	(0.14)	5.79%	#Error	#Error
	VUY1	0.32	0.00	(0.32)	3.36%	#Error	#Error
	Total	35.76	21.89	(13.88)	2.03%	1.33%	-0.69%
SOUTH-03							
	USL1	9.42	1.81	(7.61)	3.23%	-0.95%	-4.18%
	DGL1	3.57	1.78	(1.78)	2.89%	2.35%	-0.54%
	DKI1	0.99	1.35	0.36	2.41%	1.12%	-1.28%
	MPA1	0.88	1.30	0.43	5.53%	3.87%	-1.66%
	MDU2	3.29	1.18	(2.12)	1.86%	1.92%	0.06%
	BNR1	2.22	1.00	(1.22)	1.97%	3.78%	1.81%
	CMR1	1.68	0.99	(0.69)	2.41%	1.32%	-1.08%
	TEN1	2.63	0.95	(1.68)	0.63%	2.60%	1.97%
	KPT1	3.99	0.93	(3.05)	2.78%	0.12%	-2.66%
	ODM1	0.80	0.90	0.09	2.53%	1.57%	-0.96%
	CBM1	3.90	0.72	(3.17)	1.60%	0.66%	-0.95%
	PNV1	0.53	0.72	0.18	4.89%	0.91%	-3.98%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	SVG1	1.00	0.66	(0.34)	0.56%	0.25%	-0.30%
	BTU1	0.73	0.63	(0.10)	1.97%	5.03%	3.06%
	KKD2	0.54	0.61	0.07	1.72%	-0.04%	-1.77%
	MDU4	1.49	0.60	(0.89)	1.51%	4.23%	2.72%
	TPT1	2.22	0.52	(1.70)	2.18%	2.73%	0.55%
	TEN2	5.72	0.49	(5.23)	1.58%	4.69%	3.11%
	ATG1	1.23	0.46	(0.77)	2.76%	7.07%	4.31%
	TMM1	3.73	0.43	(3.30)	3.18%	3.53%	0.35%
	MLR1	0.39	0.38	(0.01)	5.36%	4.81%	-0.55%
	MDU6	1.81	0.37	(1.44)	3.38%	6.21%	2.83%
	MDU1	10.25	0.37	(9.88)	0.67%	3.44%	2.77%
	SGP1	1.44	0.37	(1.07)	2.18%	3.91%	1.72%
	PVI1	0.49	0.33	(0.15)	1.73%	3.67%	1.94%
	PKM1	1.76	0.32	(1.45)	1.43%	5.31%	3.88%
	NKI1	1.47	0.30	(1.17)	4.62%	5.20%	0.58%
	NTM1	2.73	0.28	(2.45)	3.99%	1.96%	-2.03%
	MNM1	0.43	0.25	(0.18)	3.36%	3.14%	-0.22%
	KRR1	0.62	0.23	(0.39)	2.38%	9.47%	7.09%
	MDU3	0.44	0.18	(0.27)	5.78%	2.45%	-3.32%
	DGL2	1.06	0.14	(0.93)	1.76%	2.91%	1.15%
	TDI1	1.82	0.13	(1.69)	1.15%	2.56%	1.41%
	ADP1	2.48	0.00	(2.48)	4.69%	#Error	#Error
	PNI1	0.09	0.00	(0.09)	2.76%	#Error	#Error
	MDU5	1.08	0.00	(1.08)	4.40%	100.00%	95.60%
	Total	78.92	21.67	(57.25)	2.35%	2.39%	0.04%
TIRUPATI-01	VKI1	0.37	8.73	8.35	4.04%	0.25%	-3.79%
	NYP1	12.19	2.38	(9.81)	0.15%	0.99%	0.84%
	TPY2	9.34	1.65	(7.70)	0.01%	1.80%	1.79%
	CTO1	2.24	1.31	(0.93)	2.50%	2.11%	-0.38%
	PDT1	1.95	1.01	(0.94)	1.16%	1.26%	0.11%
	GTL1	2.41	0.94	(1.47)	1.21%	2.26%	1.05%
	SPE1	2.32	0.72	(1.60)	-0.27%	0.27%	0.54%
	BVL1	1.51	0.72	(0.79)	0.20%	0.22%	0.02%
	KHT1	0.00	0.60	0.60	#Error	-0.48%	#Error
	ADI1	1.80	0.55	(1.26)	1.07%	2.62%	1.55%
	PUT1	2.86	0.52	(2.34)	1.38%	1.56%	0.18%
	RCY1	0.38	0.48	0.11	4.63%	6.58%	1.95%
	PMR1	1.02	0.43	(0.59)	2.84%	6.87%	4.02%
	KDA1	1.32	0.37	(0.95)	-0.65%	-0.93%	-0.28%
	DHN1	2.66	0.33	(2.32)	0.98%	0.86%	-0.12%
	MPL1	2.43	0.21	(2.22)	2.37%	9.47%	7.09%
	KOU1	0.84	0.18	(0.67)	0.94%	3.78%	2.85%
	NLR1	1.31	0.14	(1.17)	0.53%	1.94%	1.41%
	TPY1	3.22	0.14	(3.08)	0.33%	1.88%	1.55%
	NDL1	0.50	0.11	(0.39)	3.38%	3.71%	0.34%
	ATP1	5.20	0.11	(5.09)	-0.82%	1.95%	2.77%
	KNL1	5.32	0.00	(5.32)	-0.19%	#Error	#Error
	KNL2	1.76	0.00	(1.76)	0.62%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	PGR1	0.31	0.00	(0.31)	4.14%	#Error	#Error
	PIL1	1.26	0.00	(1.26)	0.19%	#Error	#Error
	RJP1	1.00	0.00	(1.00)	2.10%	#Error	#Error
	TPI1	0.92	0.00	(0.92)	2.43%	#Error	#Error
	Total	66.46	21.62	(44.84)	0.57%	1.20%	0.63%
WEST-01							
	GDR1	0.00	1.91	1.91	#Error	0.15%	#Error
	CBE2	4.95	1.67	(3.29)	3.52%	5.07%	1.55%
	UAM1	1.04	1.49	0.45	6.75%	1.49%	-5.26%
	GBM1	1.00	1.39	0.38	4.07%	3.77%	-0.30%
	SNR1	0.58	0.84	0.26	6.01%	0.58%	-5.43%
	CBE4	1.75	0.83	(0.92)	2.69%	5.67%	2.98%
	MPM1	1.17	0.74	(0.42)	3.13%	5.55%	2.42%
	KGI1	2.24	0.69	(1.56)	1.26%	0.89%	-0.37%
	CNR1	3.04	0.65	(2.40)	1.18%	5.04%	3.86%
	KMR1	0.85	0.57	(0.29)	2.27%	3.21%	0.94%
	DPM2	0.11	0.47	0.37	6.53%	3.23%	-3.30%
	PPI1	0.23	0.38	0.15	4.67%	1.08%	-3.59%
	PLI1	0.25	0.32	0.08	8.14%	6.98%	-1.17%
	TPR1	1.16	0.32	(0.84)	3.43%	1.04%	-2.38%
	SYM2	0.12	0.31	0.19	4.55%	4.21%	-0.34%
	AVI1	0.42	0.28	(0.14)	2.82%	2.26%	-0.55%
	TPR3	0.44	0.27	(0.17)	8.28%	3.45%	-4.83%
	KGM1	0.77	0.24	(0.53)	6.63%	4.05%	-2.58%
	KMD1	0.09	0.24	0.14	4.52%	3.06%	-1.46%
	PDM1	0.13	0.22	0.09	3.75%	10.10%	6.34%
	UMP1	0.14	0.01	(0.13)	4.69%	24.74%	20.04%
	ANR1	0.06	0.00	(0.06)	3.86%	#Error	#Error
	CBE1	0.01	0.00	(0.01)	5.18%	#Error	#Error
	CBE3	1.06	0.00	(1.06)	3.66%	#Error	#Error
	CBE6	0.69	0.00	(0.69)	5.16%	#Error	#Error
	SUL1	0.38	0.00	(0.38)	4.70%	#Error	#Error
	TPR2	1.11	0.00	(1.11)	6.82%	#Error	#Error
	TPR4	1.62	0.00	(1.62)	3.51%	#Error	#Error
	Total	25.41	13.82	(11.60)	3.59%	3.09%	-0.50%
KL-SOUTH							
	TVP1	1.71	2.59	0.88	2.94%	3.16%	0.21%
	PAS1	1.05	0.59	(0.46)	1.18%	2.74%	1.56%
	Total	2.76	3.18	0.41	2.27%	3.08%	0.81%
	Total	861.17	368.75	(492.42)	1.90%	2.37%	0.47%