

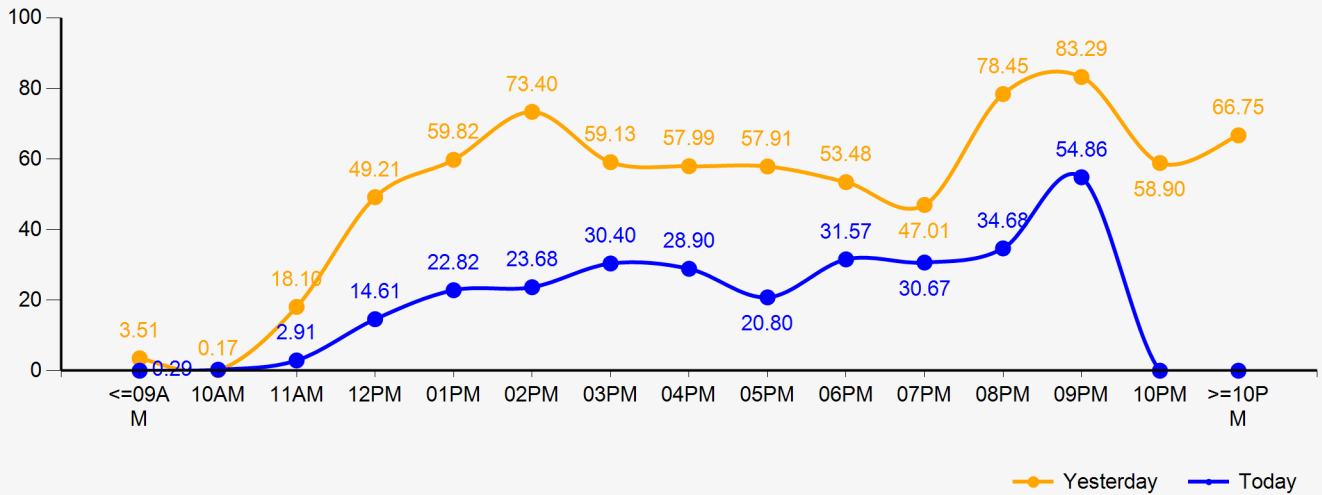
YD Sales : 767.12

YD GP%: 4.07%

TD Sales : 296.20

TD GP%: 4.62%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	103.10	35.17	(67.93)	4.05%	4.82%	0.77%
NORTH ARCOT	102.65	34.59	(68.06)	4.12%	4.38%	0.25%
TRICHY-01	48.47	30.04	(18.44)	4.09%	4.92%	0.83%
CHENNAI-02	149.19	25.34	(123.85)	4.29%	4.40%	0.11%
SOUTH-03	39.27	25.19	(14.08)	4.66%	4.11%	-0.54%
SOUTH ARCOT	55.94	24.92	(31.02)	3.05%	3.23%	0.18%
WEST-02	48.27	22.81	(25.46)	3.59%	6.16%	2.56%
CHENNAI-01	94.07	19.69	(74.38)	4.30%	4.77%	0.47%
TIRUPATI-01	30.26	15.97	(14.29)	4.74%	4.69%	-0.05%
WEST-01	25.68	15.96	(9.72)	3.74%	5.24%	1.49%
VIJAYAWADA-01	35.26	15.01	(20.25)	3.29%	4.09%	0.80%
KL-NORTH	12.24	11.18	(1.06)	4.57%	4.29%	-0.29%
WEST-03	18.20	10.08	(8.12)	4.31%	4.49%	0.18%
KL-SOUTH	3.10	9.15	6.05	5.35%	5.59%	0.25%
KL-CENTRAL	0.56	0.78	0.22	4.47%	4.08%	-0.39%
HYDERABAD-01	0.86	0.33	(0.53)	5.25%	9.98%	4.73%
Total	767.12	296.20	(471)	4.07%	4.62%	0.55%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	VNR2	8.09	3.27	(4.82)	5.46%	3.98%	-1.47%
	NGR1	8.63	3.19	(5.44)	4.08%	5.11%	1.03%
	TKS1	2.39	2.48	0.09	3.69%	5.06%	1.38%
	TKS2	3.35	2.14	(1.21)	3.29%	3.89%	0.60%
	SDI1	0.41	2.03	1.61	6.16%	4.67%	-1.50%
	VL11	3.81	1.90	(1.91)	2.18%	3.74%	1.55%
	APK1	2.00	1.72	(0.28)	1.96%	4.77%	2.81%
	KVT1	5.98	1.65	(4.32)	3.19%	5.19%	2.00%
	TUT1	13.10	1.49	(11.61)	3.89%	6.29%	2.41%
	TVL1	11.83	1.48	(10.35)	4.39%	6.82%	2.43%
	MAR1	1.98	1.45	(0.53)	2.40%	4.63%	2.23%
	KSM1	0.01	1.42	1.41	8.49%	5.23%	-3.27%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	SVK1	3.43	1.15	(2.28)	4.55%	2.85%	-1.71%
	VNR1	1.24	1.08	(0.16)	3.74%	7.77%	4.03%
	TCN1	1.54	0.86	(0.68)	3.95%	2.57%	-1.38%
	RND1	2.29	0.81	(1.48)	4.42%	7.91%	3.49%
	SNL1	0.36	0.72	0.36	0.43%	5.51%	5.07%
	TKY1	1.10	0.65	(0.45)	-1.61%	3.79%	5.40%
	RPM1	2.16	0.62	(1.53)	5.25%	2.82%	-2.44%
	PKD1	1.30	0.60	(0.70)	3.76%	4.94%	1.18%
	ERL2	1.55	0.48	(1.07)	6.18%	1.75%	-4.43%
	ARM1	1.67	0.44	(1.23)	5.55%	10.47%	4.92%
	RND2	0.74	0.44	(0.30)	3.31%	2.01%	-1.30%
	KGL1	2.02	0.42	(1.60)	4.24%	7.08%	2.85%
	TUT2	6.85	0.42	(6.43)	5.15%	6.34%	1.20%
	SKD1	0.20	0.41	0.20	4.39%	3.21%	-1.19%
	PDI1	1.68	0.36	(1.32)	2.51%	0.83%	-1.68%
	SGT1	0.53	0.32	(0.21)	3.06%	2.78%	-0.28%
	ASM1	0.72	0.25	(0.47)	3.38%	5.03%	1.66%
	KYR1	1.61	0.25	(1.37)	5.24%	15.76%	10.52%
	TYI1	1.09	0.22	(0.87)	5.45%	5.98%	0.53%
	VKM1	0.89	0.19	(0.70)	4.43%	1.79%	-2.63%
	MMT1	3.02	0.14	(2.88)	4.68%	-0.93%	-5.60%
	STU2	0.86	0.14	(0.71)	5.19%	-0.93%	-6.12%
	APK2	2.73	0.00	(2.73)	2.55%	#Error	#Error
	COL1	0.55	0.00	(0.55)	6.47%	#Error	#Error
	UDN1	1.39	0.00	(1.39)	3.28%	#Error	#Error
	Total	103.10	35.17	(67.93)	4.05%	4.82%	0.77%
NORTH ARCOT							
	KPM2	11.13	9.68	(1.46)	4.26%	3.98%	-0.28%
	TRT1	0.77	2.96	2.18	5.80%	4.70%	-1.10%
	CGM1	2.35	2.62	0.28	4.65%	2.18%	-2.46%
	TRR1	7.15	2.59	(4.56)	2.76%	4.59%	1.83%
	ABR1	2.20	1.95	(0.24)	5.03%	6.55%	1.52%
	SBR1	4.08	1.45	(2.63)	4.57%	4.31%	-0.27%
	WJD1	4.45	1.41	(3.04)	3.58%	8.10%	4.52%
	BGR1	2.59	1.41	(1.18)	4.54%	3.91%	-0.63%
	CPT1	3.21	1.11	(2.10)	-0.31%	2.61%	2.93%
	VEL1	4.73	1.11	(3.63)	5.88%	6.76%	0.88%
	VNB1	8.47	1.05	(7.42)	4.50%	5.81%	1.31%
	ANI1	1.71	1.03	(0.68)	2.49%	4.74%	2.26%
	PTU1	2.64	1.00	(1.64)	3.33%	3.81%	0.48%
	GDM1	3.29	1.00	(2.28)	2.38%	-0.11%	-2.49%
	VEL3	2.29	0.66	(1.63)	3.85%	7.28%	3.43%
	CYR1	3.60	0.63	(2.96)	2.60%	5.07%	2.47%
	VEL4	3.50	0.57	(2.93)	4.61%	2.28%	-2.33%
	WJP1	10.53	0.57	(9.97)	4.63%	4.75%	0.12%
	KPM1	3.26	0.49	(2.77)	5.70%	5.64%	-0.05%
	SLG1	2.99	0.26	(2.73)	2.58%	0.86%	-1.72%
	ARC2	1.92	0.23	(1.69)	5.37%	1.88%	-3.49%
	PLR1	1.63	0.22	(1.41)	5.38%	6.86%	1.48%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	TRL1	2.21	0.20	(2.01)	6.33%	2.91%	-3.42%
	UGI1	2.09	0.20	(1.89)	4.48%	3.28%	-1.20%
	VEL2	3.38	0.17	(3.21)	3.07%	11.00%	7.93%
	AKM1	3.64	0.02	(3.61)	6.68%	13.00%	6.32%
	VSI1	2.84	0.00	(2.84)	3.89%	#Error	#Error
	Total	102.65	34.59	(68.06)	4.12%	4.38%	0.25%
TRICHY-01	TRY1	5.23	6.83	1.60	3.80%	5.26%	1.45%
	TNJ1	1.84	2.91	1.07	2.31%	6.05%	3.74%
	TTP1	2.37	2.75	0.38	3.93%	4.85%	0.92%
	ORU1	1.87	1.67	(0.21)	3.78%	1.55%	-2.23%
	TYR1	3.93	1.61	(2.32)	3.25%	3.59%	0.34%
	TVR2	1.79	1.41	(0.38)	3.38%	5.17%	1.80%
	NMM1	1.67	1.37	(0.30)	2.34%	5.18%	2.84%
	MSI1	1.07	1.30	0.23	1.97%	1.05%	-0.93%
	TRY4	1.55	1.20	(0.35)	4.92%	9.20%	4.29%
	KUM1	1.85	0.94	(0.91)	5.23%	5.50%	0.27%
	PBR2	3.41	0.83	(2.59)	3.61%	5.13%	1.51%
	KUM2	2.81	0.71	(2.10)	6.08%	5.29%	-0.79%
	AYR1	2.72	0.70	(2.01)	4.43%	1.96%	-2.47%
	TRY3	1.29	0.70	(0.60)	2.86%	0.47%	-2.39%
	KRN1	1.51	0.62	(0.89)	5.81%	3.06%	-2.75%
	PDK1	0.65	0.60	(0.05)	4.25%	6.87%	2.61%
	TVR1	1.25	0.58	(0.67)	2.48%	0.83%	-1.65%
	PBR1	1.20	0.56	(0.63)	3.73%	8.25%	4.52%
	MDI1	1.47	0.55	(0.92)	2.25%	6.12%	3.86%
	TNJ2	1.85	0.43	(1.42)	4.70%	13.54%	8.83%
	MVM1	1.54	0.40	(1.14)	7.25%	12.06%	4.81%
	PDK2	0.82	0.33	(0.49)	6.49%	2.22%	-4.27%
	NGT1	0.93	0.28	(0.65)	0.79%	1.27%	0.48%
	JKM1	2.32	0.21	(2.12)	6.83%	4.72%	-2.10%
	KIK1	0.81	0.19	(0.63)	3.54%	2.30%	-1.24%
	NCK1	0.34	0.19	(0.15)	0.28%	3.58%	3.29%
	PTK1	0.16	0.17	0.01	9.71%	13.87%	4.17%
	APM1	0.22	0.01	(0.21)	6.86%	12.62%	5.76%
	TRY2	0.00	0.00		#Error	#Error	#Error
	Total	48.47	30.04	(18.44)	4.09%	4.92%	0.83%
CHENNAI-02	CH15	14.59	2.55	(12.04)	4.67%	1.90%	-2.77%
	CH34	10.08	2.18	(7.90)	3.53%	4.37%	0.85%
	MC06	0.83	1.59	0.75	6.76%	4.19%	-2.57%
	CH24	1.16	1.58	0.42	-0.13%	4.40%	4.53%
	UKI1	3.61	1.56	(2.05)	5.28%	4.93%	-0.35%
	GPD1	3.35	1.41	(1.94)	2.82%	2.96%	0.13%
	CH27	0.34	1.41	1.07	2.56%	5.14%	2.58%
	CH50	10.78	1.34	(9.44)	4.63%	6.28%	1.65%
	CH03	11.97	1.19	(10.79)	3.09%	6.34%	3.25%
	CH20	9.46	1.14	(8.33)	4.92%	4.04%	-0.88%
	CH12	5.25	0.95	(4.30)	5.49%	6.15%	0.66%
	CH43	1.37	0.82	(0.54)	5.16%	4.09%	-1.07%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH18	1.96	0.80	(1.16)	3.34%	8.70%	5.36%
	MC05	2.25	0.78	(1.48)	3.76%	3.24%	-0.52%
	MJR1	5.58	0.70	(4.88)	5.21%	2.27%	-2.94%
	CH32	1.28	0.65	(0.63)	9.84%	5.24%	-4.60%
	CH21	14.18	0.62	(13.56)	4.66%	-0.41%	-5.06%
	CH37	1.72	0.59	(1.13)	4.17%	5.14%	0.97%
	CH33	5.17	0.54	(4.63)	5.05%	8.33%	3.28%
	CH35	3.65	0.50	(3.15)	4.71%	6.83%	2.12%
	CH17	10.64	0.42	(10.22)	4.12%	12.46%	8.34%
	CH41	1.55	0.42	(1.13)	1.41%	4.02%	2.61%
	CH06	2.40	0.41	(1.99)	1.57%	-0.58%	-2.14%
	PON1	1.62	0.33	(1.29)	3.62%	0.28%	-3.34%
	CH51	6.40	0.32	(6.08)	2.69%	0.83%	-1.86%
	CH23	0.23	0.20	(0.03)	2.52%	6.86%	4.34%
	CH44	3.89	0.20	(3.69)	4.38%	6.86%	2.48%
	CH46	3.54	0.14	(3.40)	5.84%	-0.93%	-6.76%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH31	4.16	0.00	(4.16)	4.17%	#Error	#Error
	CH36	6.17	0.00	(6.17)	4.99%	#Error	#Error
	Total	149.19	25.34	(123.85)	4.29%	4.40%	0.11%
SOUTH-03	DGL1	1.32	1.96	0.64	9.24%	3.52%	-5.72%
	TEN1	1.18	1.95	0.76	5.18%	3.14%	-2.04%
	NTM1	0.68	1.91	1.23	2.34%	0.60%	-1.74%
	CBM1	0.67	1.83	1.17	4.88%	4.55%	-0.33%
	PVI1	2.11	1.19	(0.92)	7.26%	4.22%	-3.04%
	MPA1	1.34	1.10	(0.24)	5.71%	7.26%	1.55%
	BNR1	1.19	1.06	(0.13)	5.11%	5.58%	0.47%
	KYK1	1.90	1.02	(0.88)	3.71%	3.90%	0.19%
	KPT1	1.54	0.97	(0.57)	4.40%	5.49%	1.09%
	MDU2	1.39	0.93	(0.45)	6.17%	4.47%	-1.70%
	MDU1	2.54	0.90	(1.64)	4.64%	3.78%	-0.86%
	MDU4	0.14	0.86	0.72	3.67%	4.08%	0.40%
	ATG1	0.70	0.86	0.16	4.20%	5.55%	1.35%
	ODM1	0.84	0.77	(0.07)	1.11%	4.27%	3.16%
	TPT1	0.57	0.74	0.17	7.83%	4.12%	-3.71%
	PNV2	0.39	0.70	0.31	4.13%	5.14%	1.01%
	MDU5	1.23	0.69	(0.54)	6.07%	4.19%	-1.88%
	ADP1	1.05	0.66	(0.39)	5.19%	5.35%	0.15%
	NKI1	1.36	0.66	(0.71)	3.05%	0.92%	-2.13%
	CMR1	2.12	0.63	(1.49)	1.42%	0.83%	-0.59%
	TMM1	2.03	0.52	(1.51)	4.57%	4.48%	-0.09%
	TDI1	1.35	0.49	(0.86)	1.29%	2.78%	1.49%
	MDU7	0.60	0.47	(0.13)	4.04%	5.76%	1.72%
	PKM1	1.59	0.43	(1.16)	5.21%	4.15%	-1.06%
	SGP1	1.09	0.37	(0.72)	6.38%	6.83%	0.45%
	SVG1	0.86	0.36	(0.50)	5.19%	1.18%	-4.01%
	MDU6	0.90	0.36	(0.55)	4.43%	14.42%	9.99%
	TEN2	1.18	0.22	(0.96)	2.87%	6.09%	3.22%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	MLR1	0.20	0.18	(0.02)	6.94%	1.88%	-5.06%
	DKI1	0.57	0.17	(0.40)	6.26%	-0.25%	-6.51%
	MDU3	0.35	0.13	(0.22)	1.86%	2.55%	0.70%
	PNI1	0.00	0.12	0.12	#Error	11.82%	#Error
	BTU1	1.09	0.00	(1.09)	6.30%	#Error	#Error
	DGL2	0.18	0.00	(0.18)	0.49%	#Error	#Error
	KKD3	0.26	0.00	(0.26)	3.95%	#Error	#Error
	KRR1	0.53	0.00	(0.53)	6.64%	#Error	#Error
	MNM1	1.60	0.00	(1.60)	3.09%	#Error	#Error
	USL1	0.64	0.00	(0.64)	5.34%	#Error	#Error
	Total	39.27	25.19	(14.08)	4.66%	4.11%	-0.54%
SOUTH ARCOT							
	TVM2	2.84	3.85	1.01	1.93%	4.15%	2.23%
	TRK1	5.72	3.06	(2.66)	3.35%	3.42%	0.08%
	SJI2	4.45	2.58	(1.87)	3.44%	1.87%	-1.57%
	ULP1	4.18	2.13	(2.05)	2.66%	2.05%	-0.62%
	CDM1	3.12	1.98	(1.13)	2.99%	3.55%	0.56%
	CUD1	6.67	1.59	(5.08)	4.86%	6.32%	1.46%
	TVM1	2.06	1.37	(0.70)	6.27%	4.94%	-1.33%
	POY2	3.43	1.33	(2.10)	2.53%	2.50%	-0.03%
	MKM1	1.85	1.09	(0.75)	1.28%	3.21%	1.92%
	VPM2	2.24	1.06	(1.19)	3.26%	5.37%	2.11%
	STP1	0.35	0.98	0.63	-2.53%	1.44%	3.97%
	KKI2	1.71	0.95	(0.76)	3.67%	5.62%	1.94%
	NVL2	2.38	0.77	(1.60)	2.11%	1.35%	-0.76%
	PRT1	4.96	0.75	(4.21)	2.12%	-0.87%	-2.99%
	KML1	0.66	0.63	(0.03)	4.87%	1.51%	-3.35%
	KLM1	3.51	0.45	(3.06)	1.13%	-0.25%	-1.38%
	VCM1	0.55	0.32	(0.23)	4.22%	0.83%	-3.39%
	VCM2	1.00	0.02	(0.98)	6.94%	12.96%	6.02%
	TDM1	0.98	0.01	(0.97)	2.27%	14.27%	12.00%
	POY1	2.00	0.00	(2.00)	2.27%	#Error	#Error
	VPM1	1.28	0.00	(1.28)	1.94%	#Error	#Error
	Total	55.94	24.92	(31.02)	3.05%	3.23%	0.18%
WEST-02							
	OML1	3.29	2.92	(0.37)	0.99%	4.81%	3.82%
	MCR1	1.40	2.24	0.83	5.50%	8.80%	3.30%
	SLM1	2.39	1.73	(0.66)	5.10%	4.10%	-1.00%
	VPD1	2.38	1.65	(0.73)	2.70%	2.79%	0.08%
	HSR2	1.68	1.55	(0.13)	6.56%	6.24%	-0.32%
	EPI1	3.54	1.20	(2.34)	5.71%	5.33%	-0.37%
	TRM1	5.09	1.17	(3.91)	4.01%	9.34%	5.32%
	KRI1	1.57	1.15	(0.41)	1.45%	8.19%	6.74%
	HSR1	0.17	1.14	0.97	-0.66%	5.80%	6.46%
	SGI1	2.90	1.14	(1.76)	-0.17%	5.86%	6.03%
	BMD1	1.69	1.08	(0.62)	4.03%	6.40%	2.37%
	ATU1	1.53	1.06	(0.47)	4.72%	9.74%	5.01%
	HRR1	2.10	0.90	(1.20)	3.88%	3.32%	-0.56%
	EDP1	0.65	0.70	0.06	-0.14%	5.62%	5.76%
	MTR1	2.97	0.63	(2.34)	2.72%	4.49%	1.77%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	APN1	1.52	0.57	(0.95)	4.69%	1.19%	-3.50%
	SLM3	2.81	0.51	(2.30)	4.23%	16.66%	12.43%
	KAM1	1.85	0.42	(1.43)	3.89%	10.00%	6.11%
	PLC1	0.14	0.42	0.28	19.80%	7.09%	-12.71%
	PMP1	3.36	0.24	(3.12)	2.98%	4.91%	1.93%
	PNG1	2.25	0.18	(2.06)	2.95%	2.08%	-0.87%
	DPR1	0.23	0.18	(0.05)	7.24%	0.95%	-6.29%
	KVP1	1.06	0.01	(1.05)	5.70%	8.49%	2.79%
	DPR2	0.00	0.00		#Error	#Error	#Error
	SLM2	1.69	0.00	(1.69)	4.09%	#Error	#Error
	Total	48.27	22.81	(25.46)	3.59%	6.16%	2.56%
CHENNAI-01							
	MRM1	4.50	2.76	(1.74)	2.32%	4.20%	1.88%
	CH07	2.40	1.84	(0.56)	4.25%	4.07%	-0.18%
	CH28	3.10	1.44	(1.66)	4.93%	6.84%	1.91%
	CH05	2.32	1.25	(1.08)	4.37%	4.64%	0.28%
	CH48	2.98	1.23	(1.76)	2.17%	3.17%	1.00%
	CH49	4.29	1.21	(3.08)	4.23%	5.89%	1.66%
	CH14	8.48	1.10	(7.39)	4.35%	4.13%	-0.22%
	CH22	3.09	0.89	(2.20)	5.04%	4.60%	-0.44%
	KNR1	3.62	0.86	(2.76)	4.74%	7.16%	2.41%
	CH38	2.31	0.85	(1.46)	4.86%	4.80%	-0.06%
	GUD1	2.55	0.70	(1.85)	3.52%	5.14%	1.62%
	MC09	1.14	0.65	(0.49)	4.18%	8.83%	4.65%
	CH19	0.94	0.62	(0.32)	2.21%	-0.10%	-2.31%
	CH45	8.11	0.59	(7.52)	3.85%	5.14%	1.29%
	CH47	2.75	0.59	(2.17)	3.23%	4.03%	0.81%
	TKM1	2.44	0.55	(1.89)	4.05%	4.78%	0.73%
	CH16	10.18	0.50	(9.68)	4.89%	0.79%	-4.10%
	GUD2	1.81	0.41	(1.39)	4.70%	5.87%	1.17%
	SKL1	2.01	0.41	(1.60)	4.37%	2.96%	-1.41%
	CH25	2.78	0.32	(2.46)	4.34%	4.29%	-0.04%
	CGL1	0.17	0.31	0.14	0.11%	4.95%	4.84%
	CH08	0.02	0.22	0.20	12.35%	6.09%	-6.26%
	CH42	1.64	0.22	(1.42)	3.25%	6.09%	2.84%
	CH30	2.30	0.17	(2.13)	5.64%	12.79%	7.15%
	CH40	3.89	0.01	(3.88)	5.40%	15.21%	9.81%
	AVD1	11.72	0.00	(11.72)	4.52%	#Error	#Error
	CH26	0.32	0.00	(0.32)	3.38%	#Error	#Error
	CH29	0.24	0.00	(0.24)	1.88%	#Error	#Error
	CH39	1.97	0.00	(1.97)	7.19%	#Error	#Error
	Total	94.07	19.69	(74.38)	4.30%	4.77%	0.47%
TIRUPATI-01							
	KNL2	1.73	2.88	1.15	2.12%	3.49%	1.37%
	PMR1	2.61	1.27	(1.34)	6.79%	7.97%	1.18%
	ATP1	3.32	1.10	(2.22)	4.89%	7.45%	2.56%
	PUT1	1.42	1.06	(0.36)	5.17%	4.14%	-1.03%
	RJP1	0.69	1.02	0.33	6.17%	5.14%	-1.03%
	RCY1	0.86	0.94	0.09	5.94%	4.30%	-1.63%
	TPY2	1.74	0.94	(0.79)	6.21%	7.22%	1.01%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	PGR1	0.24	0.84	0.60	1.88%	-0.48%	-2.35%
	TPI1	0.52	0.84	0.32	5.35%	3.41%	-1.94%
	SPE1	0.33	0.66	0.33	4.22%	2.06%	-2.15%
	KAR1	0.98	0.58	(0.40)	1.75%	7.37%	5.63%
	CTO1	4.74	0.51	(4.23)	4.09%	3.72%	-0.38%
	ADI1	1.00	0.45	(0.55)	4.47%	3.27%	-1.20%
	VKI1	0.55	0.39	(0.16)	7.60%	2.08%	-5.52%
	DHN1	0.00	0.36	0.36	#Error	1.90%	#Error
	KOU1	1.12	0.33	(0.79)	3.51%	3.90%	0.39%
	GTL1	2.41	0.29	(2.12)	4.79%	1.88%	-2.91%
	TPY1	0.13	0.27	0.14	3.38%	9.90%	6.51%
	PIL1	0.38	0.25	(0.13)	-0.88%	3.90%	4.78%
	NDL1	0.38	0.24	(0.14)	-0.38%	1.88%	2.25%
	MPL1	0.95	0.22	(0.73)	3.40%	3.06%	-0.33%
	BVL1	0.60	0.21	(0.39)	9.46%	6.92%	-2.55%
	PDT1	0.88	0.17	(0.71)	10.14%	12.79%	2.64%
	NLR1	0.00	0.15	0.15	#Error	19.42%	#Error
	KDA1	0.00	0.00		#Error	#Error	#Error
	KDR1	0.00	0.00		#Error	#Error	#Error
	KHT1	0.00	0.00		#Error	#Error	#Error
	KNL1	0.51	0.00	(0.51)	5.14%	#Error	#Error
	KVL1	0.00	0.00		#Error	#Error	#Error
	NYP1	2.20	0.00	(2.20)	3.72%	#Error	#Error
	Total	30.26	15.97	(14.29)	4.74%	4.69%	-0.05%
WEST-01	CBE2	2.70	3.36	0.66	1.63%	5.72%	4.09%
	SUL1	0.51	1.77	1.26	5.14%	4.44%	-0.70%
	CNR1	0.24	1.69	1.45	12.15%	3.31%	-8.84%
	KMR1	2.07	1.58	(0.49)	5.29%	5.13%	-0.15%
	CBE4	0.00	1.41	1.41	#Error	5.14%	#Error
	KGI1	3.33	1.04	(2.29)	0.89%	3.25%	2.36%
	UAM1	1.27	0.96	(0.31)	3.79%	12.22%	8.43%
	MPM1	3.18	0.83	(2.35)	3.08%	3.36%	0.28%
	SNR1	1.29	0.79	(0.50)	4.18%	5.57%	1.39%
	DPM2	1.92	0.76	(1.16)	5.11%	8.29%	3.18%
	PPI1	0.47	0.61	0.14	0.54%	3.97%	3.43%
	GDR1	1.79	0.60	(1.18)	4.21%	4.25%	0.04%
	CBE5	0.50	0.18	(0.32)	4.72%	2.38%	-2.33%
	CBE1	3.23	0.18	(3.05)	4.84%	2.77%	-2.08%
	KMD1	0.00	0.18	0.18	#Error	4.17%	#Error
	PLI1	0.41	0.02	(0.39)	6.70%	12.03%	5.33%
	PDM1	0.51	0.01	(0.50)	5.14%	15.22%	10.08%
	ANR1	0.74	0.00	(0.74)	4.17%	#Error	#Error
	CBE3	0.14	0.00	(0.14)	3.55%	#Error	#Error
	CBE6	0.69	0.00	(0.69)	6.08%	#Error	#Error
	UMP1	0.70	0.00	(0.70)	5.14%	#Error	#Error
	Total	25.68	15.96	(9.72)	3.74%	5.24%	1.49%
VIJAYAWADA-01	VSK1	3.03	2.49	(0.55)	1.33%	5.21%	3.87%
	VJW1	1.71	1.05	(0.66)	4.16%	6.51%	2.34%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	VJW4	0.33	0.96	0.63	-0.98%	2.71%	3.69%
	BVR1	2.69	0.72	(1.97)	4.30%	6.19%	1.89%
	VJW5	1.02	0.72	(0.30)	5.22%	3.87%	-1.35%
	NRT1	0.14	0.70	0.57	-5.42%	5.14%	10.56%
	NZV1	0.36	0.69	0.33	1.60%	4.35%	2.75%
	VJW3	2.27	0.63	(1.64)	2.31%	1.15%	-1.16%
	GNT1	0.97	0.62	(0.34)	6.53%	5.12%	-1.41%
	PPM1	0.41	0.60	0.18	-1.41%	4.94%	6.35%
	VKN1	0.00	0.57	0.57	#Error	0.33%	#Error
	ELU1	1.19	0.51	(0.69)	9.56%	5.14%	-4.42%
	MTM1	1.16	0.51	(0.65)	1.37%	5.12%	3.75%
	VJW2	2.40	0.51	(1.89)	0.70%	5.12%	4.43%
	JPT1	0.26	0.48	0.22	4.73%	7.56%	2.83%
	PAP1	0.70	0.40	(0.30)	7.89%	7.62%	-0.27%
	GNT2	0.46	0.39	(0.07)	1.21%	-0.68%	-1.89%
	OGL1	0.44	0.35	(0.09)	5.81%	6.75%	0.94%
	PRL1	0.60	0.29	(0.31)	0.09%	0.72%	0.63%
	CKT1	0.21	0.29	0.07	0.95%	-0.44%	-1.39%
	TDD1	0.64	0.25	(0.39)	4.70%	-2.95%	-7.66%
	GDV1	0.51	0.22	(0.29)	5.12%	1.88%	-3.24%
	TEL1	1.83	0.21	(1.62)	5.11%	-2.55%	-7.65%
	RMV1	0.39	0.18	(0.21)	3.38%	7.06%	3.68%
	DPE1	1.27	0.17	(1.10)	1.09%	2.77%	1.68%
	PNR1	1.06	0.17	(0.89)	-1.17%	0.54%	1.71%
	GVM1	0.46	0.17	(0.29)	-0.92%	-2.06%	-1.14%
	NPR1	1.21	0.13	(1.08)	3.69%	3.38%	-0.30%
	BPP1	1.05	0.02	(1.03)	6.77%	15.19%	8.42%
	AMP1	0.25	0.00	(0.25)	3.38%	#Error	#Error
	CRL1	1.19	0.00	(1.19)	4.80%	#Error	#Error
	JGG1	0.55	0.00	(0.55)	-1.17%	#Error	#Error
	KND1	0.27	0.00	(0.27)	11.55%	#Error	#Error
	RAL1	0.67	0.00	(0.67)	1.72%	#Error	#Error
	TNI1	0.17	0.00	(0.17)	0.09%	#Error	#Error
	TNK1	2.12	0.00	(2.12)	4.45%	#Error	#Error
	TVU1	0.24	0.00	(0.24)	1.88%	#Error	#Error
	VUY1	0.99	0.00	(0.99)	5.12%	#Error	#Error
	Total	35.26	15.01	(20.25)	3.29%	4.09%	0.80%
KL-NORTH	KZD1	8.17	9.06	0.89	5.33%	4.70%	-0.63%
	KNU1	1.13	1.35	0.21	4.24%	0.33%	-3.90%
	BSY1	1.82	0.43	(1.39)	1.86%	5.35%	3.49%
	VLC1	1.12	0.35	(0.77)	3.78%	7.49%	3.72%
	Total	12.24	11.18	(1.06)	4.57%	4.29%	-0.29%
WEST-03	NKL2	3.07	3.04	(0.03)	4.75%	5.47%	0.72%
	TCG1	0.18	1.75	1.57	3.84%	0.43%	-3.41%
	ERD2	0.64	1.56	0.91	2.26%	4.56%	2.30%
	KMM1	0.83	0.94	0.11	4.13%	5.36%	1.23%
	SGG1	0.30	0.70	0.40	8.09%	5.14%	-2.95%
	GBM1	2.01	0.56	(1.45)	2.23%	4.96%	2.73%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-03	KGM1	0.21	0.51	0.30	12.07%	6.58%	-5.49%
	TPR2	0.53	0.39	(0.14)	4.00%	2.52%	-1.48%
	PDR1	0.30	0.25	(0.05)	3.36%	15.77%	12.41%
	RSP1	0.94	0.22	(0.71)	6.01%	1.42%	-4.59%
	ERD1	0.61	0.15	(0.46)	4.87%	4.59%	-0.29%
	CMI1	1.22	0.01	(1.22)	4.86%	15.04%	10.18%
	AVI1	0.72	0.00	(0.72)	4.70%	#Error	#Error
	SYM2	0.70	0.00	(0.70)	5.14%	#Error	#Error
	TPR1	2.70	0.00	(2.70)	4.18%	#Error	#Error
	TPR3	1.52	0.00	(1.52)	5.12%	#Error	#Error
	TPR4	1.29	0.00	(1.29)	3.72%	#Error	#Error
	VKL1	0.42	0.00	(0.42)	0.68%	#Error	#Error
	Total	18.20	10.08	(8.12)	4.31%	4.49%	0.18%
KL-SOUTH	TVP1	1.67	7.74	6.06	4.52%	4.97%	0.44%
	PAS1	0.54	0.70	0.17	8.17%	5.14%	-3.03%
	KOM1	0.33	0.70	0.37	4.41%	12.78%	8.38%
	PNL1	0.56	0.02	(0.54)	5.66%	15.51%	9.85%
	KLR1	0.00	0.00		#Error	#Error	#Error
	Total	3.10	9.15	6.05	5.35%	5.59%	0.25%
KL-CENTRAL							
	KOC1	0.56	0.78	0.22	4.47%	4.08%	-0.39%
	Total	0.56	0.78	0.22	4.47%	4.08%	-0.39%
HYDERABAD-01							
	HYD1	0.86	0.33	(0.53)	5.25%	9.98%	4.73%
	Total	0.86	0.33	(0.53)	5.25%	9.98%	4.73%
	Total	767.12	296.20	(470.93)	4.07%	4.62%	0.55%